USPAP REPORT AND MANUAL

MUNICIPALITY:

The Town of Derry, NH

ASSESSMENT YEAR:

Tax Year 2020

ASSESSMENT SERVICES PROVIDED:

Valuation Update

Cyclical Revaluation

WHITNEY CONSULTING GROUP, LLC

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SECTION A

Letter of Transmittal

January 5, 2021

Assessing Officials
Derry Municipal Center
Town of Derry NH
14 Manning Street
Derry, NH 03038

LETTER OF TRANSMITTAL

Dear Municipal Officials:

The following report is intended to document the entire process associated with the data collection, review, analysis and reporting necessary to render a credible opinion of value(s) in accordance with RSA 21-J:14-b, and Standards 5 and 6 of the Uniform Standards of Professional Appraisal Practice (USPAP, 2020).

The Intended Use of this Report: is to provide a basis for the revaluation of all real property in the Town of Derry as required by the contract signed between the Town of Derry and Whitney Consulting Group, LLC. A copy of this contract is retained in Appendix "A".

The Intended Client of this Report: are the Municipal Officials.

Other Users of this Report: include the public, property owners, municipal officials, the New Hampshire Department of Revenue Administration (DRA), the New Hampshire Board of Tax and Land Appeals, and the Rockingham County Superior Court.

The Date of Value Utilized in this Report: is April 1, 2020, as required by RSA 74:1 and RSA 76:2**.**

Type and Definition of Value Utilized in this Report: The type of value expressed in this report is "market value" and is defined in RSA 75:1 as: "the property's full and true value as the same would be appraised in payment of a just debt due from a solvent debtor".

An expanded definition of “Market Value” as defined within the NH Department of Revenue Administration, Property Appraisal Division’s “600 Rules”, establishes the market value of a property must meet the following criteria:

(a) Is the most probable price, not the highest, lowest or average price;

(b) Is expressed in terms of money;

(c) Implies a reasonable time for exposure to the market;

(d) Implies that both buyer and seller are informed of the uses to which the property may be put;

(e) Assumes an arm’s length transaction in the open market;

(f) Assumes a willing buyer and a willing seller, with no advantage being taken by either buyer or seller; and

(g) Recognizes both the present use and the potential use of the property. (NH Department of Revenue Administration), Property Appraisal Division, “600 Rules”, Rev 01.14).

Identification of the Property Rights Assessed in this Report: The type of property rights is “fee simple”. Fee Simple Estate is defined as:

"Absolute ownership unencumbered by any other interest or estate; subject only to the limitations imposed by the government powers of taxation, eminent domain, police power, and escheat (the right of government to take title to property when there are no apparent heirs).” (The Dictionary of Real Estate Appraisal, Third Edition, 1993, Page 140.)

Extent of Property Inspections: As required by the contract signed between the Municipality of Derry and Whitney Consulting Group, LLC, a measure and list was conducted for the sales properties specified by the Town of Derry. Cyclical property inspections have been and continue to be ongoing, with approximately 20% of the town measured and listed every year. In this way a Cyclical Revaluation has been completed.

Certification of Value:

The undersigned certifies that, to the best of our knowledge and belief:

1) The statements of fact contained in this report are true and correct.

2) The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are our personal, impartial, and unbiased professional analyses, opinions and conclusions.

3) I have no present or prospective interest in the property that is the subject of this report, and I have no personal interest with respect to the parties involved.

4) I have no bias with respect to any property that is the subject of this report or to the parties involved with this assignment.

5) My engagement in this assignment was not contingent upon developing or reporting predetermined results.

6) My compensation for completing this assignment is not contingent upon the reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.

7) The analyses, opinions and conclusions were developed, and this report has been prepared in conformity with Standard 5 and 6 of the Uniform Standards of Professional Appraisal Practice (USPAP, 2020).

8) I have not made a personal inspection of the properties that are the subject of this report other than the sale properties and the properties which had a building permit issued in the last year. The individuals, and anyone providing significant mass appraisal assistance to the individual signing this report, are identified in Appendix “B”, at the back of this report.

9) My opinion of the total market value, pursuant to RSA 75:1, and the NH Department of Revenue Administration, Property Appraisal Division "600" Rules, Rev. 601.14, for the assessed properties identified in Section G of this report, as of April 1, 2020 is:

$3.948,533,213

See the Total Value Report by Property Class for details of value in Appendix D

Stephan W. Hamilton, CNHA, Assessor Supervisor

Whitney Consulting Group, LLC.

March 22, 2021

SECTION B

Scope of Work

Identification of Assumptions and Limiting Conditions:

The following Assumptions and Limiting Conditions apply only to the sale data utilized to complete the sales analysis, and to establish the basis for the statistical benchmarks incorporated into the analysis. Any exceptions to the following Assumptions and Limiting Conditions will be documented on the individual property record cards, when applicable.

1) I have not been provided deeds to the assessed properties. Therefore, no responsibility is assumed for the legal description provided or for matters pertaining to legal issues and/or title.

2) I have not been provided deeds to the assessed properties. Therefore, the properties were assumed to be free of any and all liens and encumbrances. Each property has also been appraised as though under responsible ownership and competent management.

3) I have not been provided surveys of the assessed properties. Therefore, I have relied upon tax maps and other materials provided by the Municipality in the course of estimating physical dimensions and the acreage associated with assessed properties.

4) I have not been provided surveys of the assessed properties. Therefore, I have assumed that the utilization of the land and any improvements is located within the boundaries of the property described, and there is no encroachment on adjoining properties.

5) I assume that there are no hidden or unapparent conditions associated with the properties, subsoil, or structures, which would render the properties (land and/or improvements) more or less valuable.

6) I assume that the properties and/or the landowners are in full compliance with all applicable federal, state, and local environmental regulations and laws.

7) I assume that all applicable zoning and use regulations have been complied with.

8) I assume that all required licenses, certificates of occupancy, consents, or other instruments of legislative or administrative authority from any private, local, state, or national government entity have been obtained for any use on which the value opinions contained within this report are based.

9) I have not been provided a hazardous condition's report, nor am I qualified to detect hazardous materials. Therefore, evidence of hazardous materials, which may or may not be present on a property, was not observed. As a result, the final opinion of value is predicated upon the assumption that there is no such material on any of the properties that might result in a loss or change in value.

10) Information, estimates and opinions furnished to the appraisers and incorporated into the analysis and final report, was obtained from sources assumed to be reliable and a reasonable effort has been made to verify such information. However, no warranty is given for the reliability of this information.

11) The Americans with Disabilities Act (ADA) became effective January 26, 1992. I have not made compliance surveys nor conducted a specific analysis of any property to determine if it conforms to the various detailed requirements identified in the ADA. It is possible that such a survey might identify non-conformity with one or more ADA requirements, which could lead to a negative impact on the value of the property(s). Because such a survey has not been requested and is beyond the scope of this appraisal assignment, I did not take into

consideration adherence or non-adherence to ADA in the valuation of the properties addressed in this report.

12) The market forecasts, projections and operating estimates contained within the report are predicated upon current market conditions, and forecasts of short-term supply and demand factors. This information was obtained in the course of interviews with knowledgeable parties, and in published public and private resources. While this information was assumed to be credible, these forecasts are subject to change due to unexpected circumstances, including local, regional and/or national.

13) Any opinions of value in this report apply to an entire property, and any allocation or division of the value into separate fractional interests will invalidate the opinion of value reflected in this report.

14) Information pertaining to the sales of properties utilized in the analysis and subsequent report has been confirmed with either the buyer, seller, or a third party whenever possible, and is assumed to be reliable.

15) Possession of this report does not carry with it the right of reproduction, and disclosure of this report is governed by the rules and regulations of the New Hampshire Assessing Standards Board (ASB) and is subject to jurisdictional exception and the laws of New Hampshire.

Scope of Work as Identified in the Contract: The valuation report that follows is predicated upon the contract signed between the Town of Derry and Whitney Consulting Group, LLC. A copy of the contract is located in Appendix "A" of this report. The scope of work identified in the contract and incorporated into the following report comprised the following steps:

The contract stipulated that a measure and list was required for the sales properties specified by the Town of Derry. All property transfers within the Town of Derry spanning a period of two years prior to April 1, 2020 were reviewed and analyzed to determine if the transfer was an "arm's-length transaction. This was accomplished by interviewing the buyer, seller, representative sales agent, reviewing Multiple Listing Service details and/or verification of PA 34 forms. The interview also identified the sales price, and any terms or conditions surrounding the sale that might have influenced the negotiated price.

This property information was analyzed, and the highest and best use of each property identified, as described within this section. The qualified sale data was "stratified" by use type, such as single-family residential, land, commercial, etc. The sale data was also stratified by neighborhood, in order to isolate more discrete "locational" differences and/or influences. The verified sale data was then utilized to extract meaningful adjustments and/or benchmarks that became the basis for various tables, such as cost, depreciation, view influence, water influence, etc. All pertinent factors, including physical, legal, and economic considerations were considered and recognized, subject to the assumptions and limiting conditions referenced above.

Once the preliminary benchmarks were established, "data calibration" was required in order to bring the computerized mass appraisal formulas and tables into conformity with the market. To do so, a field review and further analysis utilizing "ratios" (a comparison of the assessed value to its sale price) and the CAMA (Computer Assisted Mass Appraisal) software was conducted in order to refine the base tables and verify the alignment and consistency of the base tables.

Finally, these benchmarks became the basis for the statistical analysis of these properties, and new property values were developed utilizing at least one of the three possible approaches to value (Sales Approach, Cost Approach, and/or Income Approach to value). Overall, every effort was made to help ensure that the values were uniform and equitable.

Upon completion of the final review and approval of the Municipality's values by the Municipality, notices of value were then mailed to each taxpayer. These notices also included sufficient information (timing and location) to enable a taxpayer to attend an informal hearing to "appeal" the new assessed value. Hearings were then held at a time and location scheduled by the Municipality. Any changes that arose from the appeal and hearings process were reflected in the final tax bill for 2020.

This report was then prepared in conformity with Standard 6 of the Uniform Standards of Professional Appraisal Practice (USPAP, 2020), as well as the contract signed between the Municipality of Derry and Whitney Consulting Group, LLC.

Brief Description of the Assessed Properties: In accordance with the contract located in Appendix "A" of this report, the Town of Derry required all the real property in its respective municipal boundaries to be valued except the utilities. A breakdown of the Municipality's real property by "use type" follows:

Commercial	378
Industrial	90
Utility	23
Residential	10,699
Vacant Residential Land	374
Current Use	119
Exempt	237
Total	11,920

Determination of Highest and Best Use: Highest and Best Use is defined as:

"The reasonably probable and legal use of vacant land or improved property, which is physically possible, appropriately supported, financially feasible, and that results in the highest value. The four criteria the highest and best use must meet are: legal permissibility, physical possibility, financial feasibility, and maximum profitability" [3] (The Dictionary of Real Estate Appraisal, Third Edition, 1993, Page 171)

In most cases the "existing" use is already at its highest and best use and will be evaluated and assessed accordingly. The existence of statutorily proscribed formula or processes for values has impacted the highest and best use determination has described in the Assumptions and Limiting Conditions.

Importantly, however, in the case of "transitional" uses (a "transitional" use is a property with a highest and best use that is no longer "maximally profitable" and the existing use is likely to change due to market and economic forces) the assessor may evaluate the property on the basis of its projected highest and best use. In these circumstances, the projected highest and best use is determined by a market analysis that references the four criteria referenced above (legal permissibility, physical possibility, financial feasibility, and maximum profitability). A common example of this would be a vacant tract of residential land (not in current use), that is surrounded by significant numbers of residential homes and/or lots, and the market conditions indicate a favorable housing market. In this case, the assessor may justifiably assess the raw land based on its legitimate development potential.

The concept of highest and best use is sometimes limited by law or administrative rule. These limitations are referred to in USPAP as Jurisdictional Exceptions. New Hampshire law generally compiles these limitations in NH Revised Statutes Annotated 75:1. This Mass Appraisal and the report are subject to all of the Jurisdictional Exceptions contained therein, and in this case principally impacts the valuation of open space land, residences in a commercial district and the valuation of telecommunication poles and conduits.

Approaches to Value Considered and Utilized: The residential properties were valued by the Sales Comparison and Cost approaches to value. Commercial properties were valued by the Income and Cost approaches to value. The Cost approach was reconciled with the other approaches and was used as the final value for assessment purposes.

Approaches to Value Not Utilized: There were limited qualified sales data over the past few years for commercial properties. The few sales that did occur were considered, but there were not enough sales for the various commercial types to rely on the approach for a final value conclusion.

SECTION C

Valuation Premises and Procedures

Description of Basic Valuation Theory and Mass Appraisal:

Basic Valuation Theory:

1) The appraiser's first task is to identify what property is being appraised. This includes not only the physical aspects of the property, but the property rights as well.

2) There are six basic property rights associated with the private ownership of property, these include: 1) the right to use, 2) the right to sell, 3) the right to lease or rent, 4) the right to enter or leave the property, 5) the right to give away, and 6) the right to refuse to do any of these. These, and other rights, are known as the full "bundle of rights", which is understood to be attached to an ownership with "fee simple" title which has been described in the preceding section.

3) The New Hampshire Supreme Court has ruled that for the purpose of property taxation, the appraised property rights are assumed to be "fee simple".[4] (NH Supreme Court, "Kennard v. Manchester, 68 N.H. 61, 36A, 553 (1894)

4) The next step is to identify the "highest and best use" of the property. Refer to the preceding discussion, as well as the discussion on highest and best use in the preceding "Assumptions and Limiting Conditions" section.

5) Once the highest and best and use has been determined, the appraiser begins the process of data collection, studies the market and accompanying economic forces (such as "supply and demand") that pertain to the highest and best use, and assembles the relevant data and statistics for incorporation into the analysis.

6) Strategies for data collection will vary with the type of data being sought and may not be the same for every property "use". Overall, the comparative data, which may include descriptions and/or confirmations of physical attributes (such as total size, number of bedrooms, presence of a finished attic or basement, etc.) cost, income and expense, and details of sale or transfer information are collected, if applicable.

7) At this point, neighborhood boundaries can be established in order to "stratify" the properties and the property-specific factual information collected in the field, and the statistical information pertaining to the market/economic forces that impact an area in a meaningful and cohesive way.

8) This market-derived information, such as sale information, improvement costs and depreciation are then entered into the Municipality's CAMA (Computer Assisted Mass Appraisal) system and forms the basis for the database "tables" that enable the CAMA system to generate specific property values.

9) There are primarily three "approaches" or analytical techniques utilized to develop an opinion of value, and these techniques are incorporated into the CAMA system.

9A) The first valuation technique is referred to as the "Sales Comparison Approach" and is based on the premise that the appraiser can utilize sale prices of similar properties as evidence of value. In other words, assuming similar market conditions (supply and demand) a similar property would sell for a similar price. However, because no two properties are ever exactly alike, and market conditions can change, a systematic series of "adjustments" are made to the sale property in order to bring it into conformity with the appraised property. In the context of mass appraisal performed for assessment purposes, the "appraised" property begins with a "generic" property description that is utilized to establish a "baseline" for comparing similar properties. For instance, a "single-family residential ranch-style home, approximating 2,000 square feet, three-bedrooms, two-baths, and of average quality construction and condition." The sales are then compared and adjusted in order to isolate the various market factors and baseline parameters that are then applied to the specific

properties being assessed. Overall, the Sales Comparison Approach is based upon the principle of "substitution", which assumes that when several similar properties are available the property with the lowest price will attract the greatest demand.

9B) The "Cost Approach" is based on the concept that the likely value of an existing property is the value of the underlying land plus the replacement cost of the depreciated improvements. Typically, a Cost Approach would not be utilized for an appraisal of vacant land. The replacement cost of the improvement is typically derived from published cost tables, or derived directly from localized information, and should be updated as required by market conditions. Importantly, the assessor typically evaluates the existing improvement on the basis of its "utility" and function, rather than attempting to duplicate or exactly "reproduce" the assessed property. Similar to the Sales Comparison Approach, the Cost Approach is also based upon the principle of "substitution".

9C) The "Income Approach" is based upon the principle of "anticipation" which recognizes that value is created by the owner's expectation of future benefits. Typically, these benefits are anticipated in the form of income, and/or in the anticipated increase in the property's value over time. This technique requires that the appraiser estimate the potential gross market income for the property at its highest and best use, subtract all appropriate expenses to derive the net operating income. The net operating income is then divided by a "capitalization" rate, or the market-derived rate investors would expect on alternative investments that share the same degree of risk as the appraised property. A simplified income approach is structured as follows:

Annual Potential Gross Income	
5 apartments @ $1,000/month =	$60,000
Annual Vacancy Rate = 5% annually =	($3,000)
Annual Effective Gross Income =	$57,000
Annual Expenses =	($23,000)
Net Operating Income =	$34,000

Capitalization Rate = 10%

Property Value = $34,000 / 10% = $340,000

10) Completion of all three of the preceding independent approaches to value is preferable, since each independent approach provides a useful “test of reasonableness”, and more such tests are preferable to fewer such tests. However, it is not always possible to complete a specific approach due to the unavailability of meaningful data. Finally, the different values reached by independent techniques are “reconciled” by evaluating both the quality of the information utilized in each approach, and a final opinion of value is selected.

Mass Appraisal:

11) Mass appraisal utilizes many of the same concepts outlined above. However, in light of the necessity to attach values to multiple properties, as opposed to a single property, mass appraisal emphasizes data management, statistical valuation models and statistical quality control. Regarding the statistical modeling required, typically the utilization of an automated valuation model (AVM), also referred to as Computer Assisted Mass Appraisal (CAMA) software is required. The CAMA or AVM is a mathematically based computer software program that produces an estimate of market value based on market analysis of location, market conditions, and real estate characteristics from information that was previously and separately collected. The distinguishing feature of CAMA or AVM software is that it is a market appraisal produced through mathematical modeling. Importantly, as in most if not all data processing systems, the credibility of the results is highly correlated with the quality of the input data utilized, and the skills of the assessor or analyst utilizing the CAMA or AVM software.

12) Therefore, a mass appraisal system generally relies upon four primary "subsystems" that include: 1) a data management system, 2) a sales analysis system, 3) a valuation system, and 4) an administration system. Each subsystem is described below:

12A) The Data Management system is the core of the mass appraisal system and should be carefully designed and implemented. Fundamentally, the data management system is responsible for the data entry and subsequent editing, as well as the organization, storage and security oversight of the data. Essential to the data management system is quality control, as the reliability of the data will have a direct and profound impact on the quality of the resulting output and values.

12B) The Sales Analysis subsystem is responsible for the collection of sale data, sale screening, various statistical studies and sales reporting. The following statistical techniques are utilized to calibrate and fine-tune the data assumptions:

"**Ratio**": refers to the relationship between the appraised or assessed values and market values as determined by a review of sales. The ratio studies, which are the primary product of this function, typically provide the most meaningful measures of appraisal performance and provide the basis for establishing corrective actions (re-appraisals), adjusting valuations to the market, and in administrative planning and scheduling. The requirement, as established by the State of New Hampshire's Assessing Standards Board, is to maintain a Median Ratio between 90% and 110% of market value (A Ratio of 100% is preferred, indicating the assessed value is identical to the market value).

"**COD**": or "Coefficient of Dispersion", is another important statistical tool utilized in mass appraisal, and refers to the average percentage deviation from the median ratio. As a measure of central tendency, the COD represents the degree to which the data being analyzed clusters around a central data point, such as the median ratio. The requirement, as established by the State of New Hampshire's Assessing Standards Board, is a COD no greater than 20% (a lower COD is preferable to a higher COD).

"**PRD**": or "Price-Related Differential", is calculated by dividing the mean by the weighted mean. A PRD greater than 1.03 indicates assessment regressivity (when high-value properties are assessed lower, or disproportionate to, than low value properties). A PRD lower than 0.98 indicates assessment progressivity (when high-value properties are assessed higher, or disproportionate to, low-value properties. The requirement, as established by the State of New Hampshire's Assessing Standards Board, is a PRD no greater than 1.03, and no lower than 0.98. Overall, a PRD equal to 1.0 is preferred.

12C) The Valuation System generally comprises the statistical application of the three approaches to value (identified in the preceding section). For instance, utilization of the Sales Comparison Approach includes a statistical analysis of current market sales data. The Cost Approach would utilize computerized cost and depreciation tables, and reconciliation of these computerized cost-generated values with market-derived sales information. The Income

Approach can utilize computer-generated income multipliers and overall capitalization rates. The Valuation System is also utilized to extract adjustments and/or factors that are utilized in the development of values.

12D) The Administrative System includes such core (often automated) functions as development of the property record cards and assessment roll or property tax base, the preparation of the tax notices, and retention of the appeals and other miscellaneous property files.

Period Associated with Sales/Data Collection: Sale data utilized for the purpose of completing this analysis spanned a two-year period from April 1, 2018 to March 31, 2020. Only sales confirmed to be qualified "arms-length", or market-oriented transactions were utilized in the analysis.

Data Collection and Sales Verification Procedures: The County Registry of Deeds provides the Municipality's Assessing Department with copies of all recorded property transfers within 30 days of the date of transfer. Each individual sale was then analyzed by the Municipality's assessing staff to determine if the transfer was a "qualified" sale; i.e., arm's-length and market oriented. The qualification procedure required either a direct interview with either the buyer, seller, or broker/representative familiar with the circumstances surrounding the negotiated transfer of the property or was verified through PA 34 forms. Upon final qualification, an attempt was made to inspect the property (interior also, when applicable), and the property record cards were updated.

Number of Sales Utilized in Analysis: As previously described, as of the date of this report, there are 11,920 total parcels situated in the Municipality. The breakdown of all property transfers for 4/1/2018 to 3/31/2020 within the Municipality by "use type" is as follows:

Commercial	90
Current Use	23
Exempt	7
Industrial	13

Residential	1,115
Vacant Residential Land	66
Total	1,314

The breakdown of all qualified property transfers within the Municipality by "use type" follows:

Commercial	14
Industrial	6
Residential	539
Vacant Residential Land	14
Total	573

Note: Residential Houses and Condominiums are represented by 1 year of qualified sales: 4/1/19 to 3/31/20. All other property types are represented by 2 years of qualified sales: 4/1/18 to 3/31/20. Also note, there were 14 vacant land sales, 8 of which have since been improved.

Description of Data Calibration Methods: The sale data is verified for accuracy by submitting each one of these sale properties to a thorough physical (measure and list) and market analysis (by confirming a transaction was "arm's length", with no unusual circumstances that might have influenced the negotiated sale price), including interior inspection whenever possible. Once verified, and the preliminary benchmarks were established, field reviews were conducted in order to refine the base tables and verify the alignment of properties and the tables by "use" type and location, for example. The preliminary values were further "validated" by the statistical testing of the sale data made possible by the CAMA software system. The CAMA software groups and sorts the data by various elements of consideration such as: improvement type, age, size, and neighborhood, and various "ratios" are developed that reveal discrepancies in the underlying valuation model.

Significance of Adjustments and Factors: "Adjustments" and "factors" are mathematical changes to basic data (for example, a "base" table) to facilitate comparisons and understanding. This process assumes a "causal" relationship among the various factors for which the adjustments are made.

Examples of factors and/or adjustments can include such important elements of consideration as water-front or view or water access amenities. Importantly, a "feature" can be a positive influence on

property value, or a “negative” influence on property value. The specific adjustments or factors applied to properties with amenities such as these, are typically derived from a detailed sales analysis. Once the appropriate sales are identified and confirmed or “qualified”, several techniques are utilized to extract, or isolate, the specific factor the appraiser is trying to identify.

One such technique is known as “extraction”, this is where the appraiser subtracts the depreciated value of the improvements from the total sale price, to arrive at the underlying value of the specific land component being analyzed. This is the most commonly used method. Another technique, known “matched-pair” comparison analysis; wherein sales of properties that retain these features are compared to sales of properties that do not retain these features and the specific “contributory” value or factor attributable to the feature is isolated.

SECTION D

Time And Market Trending Analysis

Explanation and Derivation of Time Trending Factors: Time trending refers to an analysis of market conditions over a specific period, with two objectives: 1) First, the assessor must identify whether the market has appreciated, remained stable, or declined since the last valuation/reporting period; 2) Secondly, the assessor must determine the actual rate of such activity, typically on a percentage basis.

The most useful and direct basis for extracting the rate of market change, whether up, down, or neutral, is to identify property that has sold twice with few changes in the property between the two sale dates. In such situations, the rate is calculated by comparing the change in sale price between the two periods. The reliability of this extracted rate of change is greatly improved when several of such sales are available. Unfortunately, there have not been any re-sales in the two-year period preceding April 1, 2020.

Another technique, less direct, but generally more statistically reliable due to the number of sales associated with the study is to extract the rate of change in market conditions Sale Date Quartile stratification of sales to assessment ratios. The date range is from 4/1/2019 to 3/31/2020. There were 131 qualified residential sales during this time period.

Date Quartile	Count	Mean Price	Mean Appraised	Mean ASR	Median Price	Median Appraised	Median ASR	COD	Weighted Mean
2019, Q2	75	363,463	351,116	0.9699	348,000	341,300	0.9792	7.86	0.97
2019, Q3	99	345,655	332,887	0.9666	338,000	319,600	0.9607	6.23	0.96
2019, Q4	83	354,920	340,101	0.9800	332,000	320,500	0.9651	8.98	0.96
2010, Q1	42	347,876	317,555	0.9337	334,950	311,050	0.9339	10.23	0.91
TOTALS	**299**	**353,006**	**337,308**	**0.9665**	**338,000**	**321,900**	**0.9638**	**8.03**	**0.96**

Based on this method it was determined that a time adjustment was not needed when analyzing market sales for the 2020 revaluation of Derry.

Another technique is to compare equalized valuations for the entire municipality over several years (Minus Utilities). The NH DRA establishes equalized valuations every year.

2017 - $3,163,884,649

2018 - $3,477,323,485

2019 - $3,626,236,822

This method supports the opinion that there was no need for a time adjustment.

SECTION E

Land Data

Explanation of Land Valuation Methodology:

Land Valuation begins with an understanding that every municipality can be segregated into areas which are differentiated by varying characteristics, such as type and quality of roads, topographic and scenic features such as views & waterfront amenities, approved uses of property, and the quality and/or maintenance of such surrounding uses, etc. Typically, these distinguishing characteristics result in differing market responses, in terms of the underlying land value, that can be positive or negative. Therefore, land valuation depends upon using all the available data to establish a "base", or "typical" land rate for a municipality and then creating and applying a "schedule" of positive or negative adjustments corresponding to the degree of difference from that base.

To begin, local sale data is collected and examined. Sales of vacant land provide the most direct and reliable estimate of land value. However, when an insufficient number of vacant land sales are available, a land "extraction" technique can be utilized where the depreciated value of any structures or improvements on the property are deducted from the total sales price, resulting in the contributory value of the underlying land. Additional land value information can also be obtained by interviews with knowledgeable local brokers and real estate agents. However because of the availability of recent vacant land sales it was determined that land extraction would be supportive information rather than primary source data.

The two primary methods of valuing land are associated with the sales comparison approach. The "comparative unit" method enables the assessor to determine a typical per unit value for each strata of land, by calculating the median or mean sale price per unit. The "base lot" method requires the assessor to establish the value of the standard or "base" parcel in each stratum through a traditional sales comparison approach, with the base lot serving as the subject parcel. Once the base lot value is established, it is used as a benchmark to establish values for individual parcels, with adjustments made to each parcel as a result of their unique or varying characteristics.

The primary sales comparison approach is presented below. The “comparative units” utilized here are the Base rate per square foot of land and the Prime Acre per square foot. There is significant variability of the land area per lot for several reasons, including the relatively short supply of good quality building lots and the inclusion of larger areas of "back land" of very limited use when lots are created.When adjusted for neighborhood adjustment factors, these sales reveal an indicated value per prime acre of $2.94 per square foot.

REM_PID	REM_PRCL_LOCN	SLH_PRICE	SLH_SALE_DATE	ACRES	NHOOD	NHOOD ADJ	BASE PSF	ADJ PSF	PRIME ACRE PSF
136	10 BEACON HILL RD	$ 128,000	7/20/2020 0:00	4.45	105	1.10	$ 0.66	$ 0.60	$ 2.94
2044	25 ROUTE 111	$ 33,000	4/28/2020 0:00	2.1	103	1.00	$ 0.36	$ 0.36	$ 0.76
4429	168 HAMPSTEAD RD	$ 139,900	6/28/2019 0:00	1.4	102	1.00	$ 2.29	$ 2.29	$ 3.21
4649	8.5 RICHARDSON RD	$ 100,000	7/2/2020 0:00	6.17	102	1.00	$ 0.37	$ 0.37	$ 2.30
5288	36 HILDA AVE	$ 92,500	2/18/2020 0:00	13.65	101	1.05	$ 0.16	$ 0.15	$ 2.12
5794	88 ADAMS POND RD	$ 125,000	10/7/2019 0:00	0.14	102	1.00	$ 20.50	$ 20.50	$ 2.87
6153	15.5 LEDGEWOOD DR	$ 152,000	7/1/2020 0:00	15.2	101	1.05	$ 0.23	$ 0.22	$ 3.49
6379	343 ISLAND POND RD	$ 230,000	7/31/2020 0:00	3.02	103	1.00	$ 1.75	$ 1.75	$ 5.28
9476	7 DAMORE LN	$ 125,000	6/29/2020 0:00	7.71	103	1.00	$ 0.37	$ 0.37	$ 2.87
9485	9 CIRCLE DR	$ 129,000	9/25/2020 0:00	0.88	103	1.00	$ 3.37	$ 3.37	$ 2.96
10763	111 FRANKLIN ST EXT	$ 190,000	12/13/2019 0:00	1.11	102	1.00	$ 3.93	$ 3.93	$ 4.36
11114	51 TSIENNETO RD	$ 120,000	1/31/2019 0:00	2.45	103	1.00	$ 1.12	$ 1.12	$ 2.75
101232	7 BRANDY ROCK RD	$ 131,000	3/29/2019 0:00	3.91	103	1.00	$ 0.77	$ 0.77	$ 3.01
102750	246 ISLAND POND RD	$ 190,000	12/30/2019 0:00	3.04	103	1.00	$ 1.43	$ 1.43	$ 4.36
103292	13 BACK CHESTER RD	$ 123,000	10/25/2019 0:00	5.04	102	1.00	$ 0.56	$ 0.56	$ 2.82
							Mean	$ 2.52	$ 3.07
							Median	$ 0.77	$ 2.94

The residual land value technique was applied to a set of 111 improved sales to extract what the land value per square foot component of value is for improved sales. These results are included as Appendix L, and indicate a median per square foot value of $3.04 per square foot of land after being adjusted for any site and/or neighborhood factors.

These indications are reconciled to a price per square foot of land of $2.98, and this is the base rate use to establish value in the land curve and valuation model.

Base Land Curve: Whether by the “comparative unit” method, or the “base lot” method, a generic “base” value for land was established for each stratum reflective of the underlying market conformity of land values within the strata. Typically, there is an inverse curvilinear relationship between tract size and per acre prices.

Larger sites are considered to sell for lower per acre values (all else being equal) and, inversely, smaller sites are considered to sell for larger per acre values. However, at some point these differences become too insignificant to be recognized in the market, and no adjustment is justified.

Residential base land curve values were developed both through the analysis of vacant land sales and use of the land extraction technique. Land sales that were considered arms-length transactions were utilized in the analysis. Preference was given to those sales that required no location adjustments and were "typical" for the municipality. These lot sales were analyzed to determine correlations of lot size versus sale price. There was just one arms-length land sale, limiting the analysis through vacant land sales. Adjusted Price is the trended sale price minus the value of any outbuilding on the property.

Accounting for all of the data regarding sales price comparative to lot size, the land curve for the municipality was set as follows:

SQ FT	PRICE/SF	LOT PRICE (ROUNDED)
1,361	$74.93	$102,000
2,722	$39.01	$106,200
5,445	$20.41	$111,100
10,890	$10.77	$117,300
16,335	$7.43	$121,400
21,780	$5.70	$124,100
27,225	$4.63	$126,000
32,670	$3.91	$127,700
38,115	$3.38	$128,800
43,560	$2.98	$129,800

Site Index:

It is often required to identify smaller pockets of properties that have additional characteristics requiring adjustment. Examples might include location within a subdivision, mountain or water views, specific waterfront locations, etc. These locations are identified by a site adjustment known as a Site Index Code (listed as "S.A." on the field cards), which has a corresponding value adjustment associated with it. A list of each Site Index code and corresponding adjustment are located in Appendix E labeled Land Tables. Through the land analysis process four distinct site indexes were developed for residential parcels and coded numerically.

SITE INDEX CODE	DESCRIPTION	ADJUSTMENT FACTOR
1	No Adjust	1.00
2	Beaver Inlet	1.20
3	Partial View	1.10
4	Good View	1.20
5	V. Good View	1.30
6	Rainbow Lake	1.25
7	Island Pond	1.50
8	Beaver Lake	1.30
9	Escumbuit Island	1.00
W	Water Rights	1.10

A 1 Site Index is considered “typical” for the municipality and bears no adjustment factor. The factors for codes 2, 3, 4, 5, 6, 7, 8, 9 and W were applied based on the appraiser’s observation of the desirability of the designated areas. These factors were tested against the trended sales and produced median ratios in a range of 0.97 -1.02. See the Sales Analysis below:.

MBLU	Use Code	Nbhd	S I	Str Num	Street Name	Total Value	Sale Date	Price	A/S %	V C
38//115// // /	1013	103	2	20	EAST DERRY RD	$ 327,600	7/31/2019	$ 305,000	1.07	00
52//024// // /	1010	108	3	65	NORTH SHORE RD	$ 316,000	11/27/2019	$ 251,000	1.26	00
15//011// // /	1012	107	3	66	CONLEYS GROVE RD	$ 366,300	12/16/2019	$ 345,000	1.06	00
38//096// // /	1010	103	3	4	MARTHA DR	$ 270,000	12/19/2019	$ 225,000	1.2	00
04//091// 111// /	1010	107	3	217	CHASES GROVE	$ 340,200	7/1/2019	$ 295,000	1.15	00
56//047// // /	1012	108	4	3	WORTHLEY RD	$ 301,600	1/3/2020	$ 316,900	0.95	00
04//091// 108// /	1010	107	4	136	CHASES GROVE	$ 227,500	11/15/2019	$ 224,900	1.01	00
04//091// 105// /	1010	107	4	806	CHASES GROVE	$ 254,500	5/3/2019	$ 259,900	0.98	00
56//073// // /	1012	108	4	4	KENRO WAY	$ 455,100	7/16/2019	$ 475,000	0.96	00
51//074// // /	1010	108	4	52	BEAVER LAKE AVE	$ 261,600	7/31/2019	$ 235,000	1.11	00
09//043// 002001// /	1010	108	4	42	NORTH SHORE RD	$ 322,400	8/16/2019	$ 340,000	0.95	00
51//116// // /	1010	108	4	23	BEAVER LAKE AVE	$ 205,300	8/22/2019	$ 209,000	0.98	00
58//044// // /	1010	101	6	14	ENGLISH RANGE RD	$ 247,600	7/31/2019	$ 250,000	0.99	00
58//067// // /	1010	101	6	7	GENA AVE	$ 258,600	9/30/2019	$ 300,000	0.86	00
17//022// // /	1013	107	7	24	DIXONS GROVE RD	$ 555,300	11/13/2019	$ 750,000	0.74	00
16//043// // /	1013	107	7	87	CONLEYS GROVE RD	$ 608,900	11/18/2019	$ 880,000	0.69	00
17//006// 023// /	1013	107	7	10	WESTON ST	$ 608,500	12/10/2019	$ 610,000	1	00
19//074// // /	1013	107	7	1011	COLLETTES GROVE RD	$ 378,300	6/7/2019	$ 340,000	1.11	00
55//026// // /	1013	108	8	5	NORTH SHORE RD	$ 552,300	10/15/2019	$ 739,000	0.75	00
56//014// // /	1013	108	8	37	NORTH SHORE RD	$ 336,000	4/16/2019	$ 285,000	1.18	00
56//025// // /	1013	108	8	27	NORTH SHORE RD	$ 387,800	7/3/2019	$ 396,000	0.98	00
51//059// // /	1013	108	8	24	BEAVER LAKE AVE	$ 427,900	8/7/2019	$ 429,900	1	00
51//062// // /	1013	108	8	30	BEAVER LAKE AVE	$ 588,600	9/30/2019	$ 767,500	0.77	00

The above analysis of Site Influence Factors (column 4 "S I") indicates a median ratio of .97 and a mean ratio of .959. The influence factors correspond to the descriptions included on page 269 and 270, as referenced below. Each category has a relatively small sample size, but when taken together, the results conclude that the adjustments reasonably account for the various categories.

Neighborhood codes:

The next step is to identify the larger areas of the town that might require an overall adjustment to this base value and establish the corresponding boundaries associated with each. As examples, these could be based on such things as geographic location, traffic flow, proximity to commercial or industrial areas, available amenities, zoning or any other homogeneous grouping of parcels that are similar in characteristics. These areas are identified by a Land Neighborhood Code (listed as "ST Idx" on the field cards), which has a corresponding value adjustment associated with it. A list of each neighborhood code and corresponding adjustment are located in Appendix E labeled Land Tables.

These neighborhood codes were applied based on the observations of the assessors' office and revaluation staff during the analysis of sale patterns. They have been carried forward as the boundaries of the designated areas. A neighborhood map is included as Appendix L. There are several more neighborhoods shown on the map than are currently used (Code 501 through 522). These represent condominium site locations and are currently used only for purposes of mapping

Code	Description	Adjustment
101	Northwest Area of Town	1.05
102	Northeast Area of Town	1
103	Southeast Area of Town	1
104	Southwest Area of Town	1.15
105	Montgomery Farm	1.1
106	PRDs	0.95
107	Island Pond Area	1.2
108	Beaver Lake Area	1.15
109	HARV DEER	0.95
701	COM VERY GD Location	2
702	COM GD Location	1.75
703	COM AB AVG Location	1.5
704	COM AVG Location	1.25

Land Pricing Instructions:

Land Line 1: The base lot is entered on this landline and includes any land up to 43,560 SF. The Site Index, Neighborhood codes, and Special Land Calculation adjustments when applicable, are utilized to adjust for location. Any access, right of way (ROW), allowable use or topography adjustments can be found in the condition factor section using the following guidelines:

Typical Land Adjustments	
Type	**Adjustment**
Building Lots, access, rows, etc.	Minus 5 - 20%
Vacant buildable lots	No Adjustment
Unbuildable-Size, shape, topography	Minus 75-90%
Landlocked	Minus 75-90%
Excess Acreage- steep/wet	Minus 10 - 90%
Current Use	per State guidelines

Land Line 2: Any excess acreage over the first acre will be priced here at $8,500/acre. In addition, any applicable topography, easements, (condition factor adjustments/considerations) can be adjusted here in the condition factor section as needed. Site Index codes and Neighborhood Calculations are not utilized on excess acreage.

The cost of site improvements above base land value is included in the base rate of building cost improvements. As support and reference see Marshall & Swift, Section 53, Page 10 & Section 85, Page 2.

Land Valuation Model:

The land valuation model for each land line is defined as Land Value = Size x Unit Price x Site Index factor x Condition factor x Special Calculation factor (when applicable).

Example:

43,560 Square Foot Lot

$2.98 per Sq. ft. (from Land Curve)

Site index Factor 1.00 (SI 1)

Condition Factor 1.00

Neighborhood Code Factor 1.00 (NBHD 102)

43,560 x $2.98 x 1.00 x 1.00 x 1.00 = $129,808

Land Value = $129,800 rounded

SECTION F

Improved Property Data

Process for Collecting, Validating and Reporting Data: All buildings had an external drive by review to verify the accuracy of the real estate data that was collected. It is necessary to observe the style, quality, condition, and sub area of each component of the building. The following elements have been reviewed:

- Style Type (Ranch, Colonial, etc.)
- Model (Residential, Commercial, etc.)
- Grade (Quality)
- Stories
- Occupancy
- Exterior Wall
- Roof Structure
- Roof Cover
- Interior Wall
- Interior Floor
- Heating Fuel and Type
- Air Conditioning Type
- Bedrooms, Bathrooms
- Year Built
- Condition of Property
- Functional and Economic Obsolescence
- Out Buildings & Extra Features

Building Style:

Below is an explanation of typical styles of single-family residential houses.

Ranch: This style was built generally after 1940's, although some houses were built earlier and could fall within this category. A ranch is a one-story house, which is usually rambling and low to the ground with a low-pitched roof.

Tri-Level: Generally built after 1940's. The living area is on two or more levels with each level having a single-story height, generally seen on uneven terrain lots. It can be a front/rear or side/rear split or a combination of the two.

Colonial: Traditional design built from 1700's to present. Generally, has 2 or 2 ½ stories with balanced openings along the main façade. Second floor overhangs are common. Newer colonials attempt to imitate this classic New England design.

Cape Cod: Generally built from the 1920's to present. Built "close to the ground" with simple lines. A high roof ridge often supplemented with full or partial dormers may provide a second level of living area, but not a full upper story. Generally, has a gable roof.

Bungalow: Most bungalows were built in the early 1900's. A small, one-story design often seen with an expansion attic and or dormers. Usually with an open or enclosed front porch. Narrow across the front and deep from front to back.

Conventional: An older type of house with no particular architectural design. Story heights generally range from 1.5 to 2.5 stories.

Modern or Contemporary: Constructed since 1940's WWII. One-story, two-stories or split-level. Characterized by large windows, open planning, horizontal lines and simple details.

Raised Ranch: This style combines the ranch and tri-level designs. The basement area sets on or slightly below the ground level and is usually partially or entirely finished. Basement garages are common.

Antique: Constructed since the 1600's. One-story typically capes, two story predominantly colonials. Characterized by stone/granite foundations, wide pine/wood floors, gunstock corners, Indian shutters, center fireplace with multiple openings.

Story Heights: Story heights are descriptive only and do not affect value.

BASE BUILDING COST: Cost estimates are sourced through Marshall and Swift Valuation. This service provides base building cost rates for almost every residential and commercial type building. The sourced revision date for each section of the manual varies depending on the section update date. Adjustments are needed to account for changes to the cost due passage of time since the last version of each section. There are also applicable locality multipliers.

Appendix 'M' details the costs, sections and multipliers for various building styles in Derry.

Building Valuation Model:

The building valuation model is defined as follows: Base Rate +/- Number of Baths etc. +/- Size Adjustment +/- Grade of Construction = Adjusted Base Rate. Adjusted Base Rate X Effective Area – Depreciation Adjustment = Building Value. Story height is descriptive only and does not affect building value. Base rates were developed from Marshall & Swift (August 2018, original, adjusted to April 2020), Section 12, Pages 1-7 & 25-38, and adjusted according to market sales data.

Example:

PID = 7

Use Code = 1010

Cost rate Group = SIN

Model ID = P01

Section #1

Base Rate: $100 **(starting base rate)**

Size Adjustment: 1.07781 **(adjustment for building size)**

Effective Area: 1411 **(Size of Building)**

Adjusted Base Rate = (100+5.50) **(comes from amenities listed under base rate adjustments)** * 1.07781

Adjusted Base Rate: 113.71 **(does not include quality of construction grade adjustment)**

RCN = (((113.71 * 1411) + 5,500 **(comes from flat value additions**)) * 1 **(grade adjustment)**) + 0 **(comes from non-factored flat value additions)**

RCN: 165,943 **(cost new)**

Percent Good = 76

RCNLD: 126,117

Building Value = $126,100 rounded

Effective Area: a calculated area that relates the relative weighting of all areas to the base value per square foot. In the above example, the effective area is the sum of the living area (BAS 1,068 sf X 1.00 Factor), the unfinished basement (UBM 564 sf X 0.20 Factor), the finished basement (FBM 264 X 0.60 Factor) and the basement garage (UGR 240 X 0.30 Factor). These factors are the approximate percentage of the per square foot base rate. The Factor for all sketched sub-areas are listed in the Cost Group Rate tables found in Appendix F, and begin on page 282.

Code	Description	Gross Area	Effective Area	Living Area
UBM	Basement, Unfinished	564	113	0
FBM	Basement, Finished	264	158	0
BAS	First Floor	1,068	1,068	1,068
UGR	Garage, Basement	240	72	0
		2,136	1,411	1,068

Cost/Market Approach Modeling: Once all the pertinent physical data regarding the improvements have been collected, the replacement cost of the building is obtained. Vision's cost tables were utilized to develop a replacement cost for the building. Once the cost of the building was developed, depreciation from normal wear and tear and from functional and economic obsolescence was deducted.

Depreciation: Depreciation is the loss in value from any cause and is typically associated with reasons that are "physical" (loss in value due to physical deterioration and/or ageing), "functional" (due to deficiencies in the structure's design) and/or "economic" (loss in value due to factors external to the appraised property). In the appraisal of a single property (not Mass Appraisal), the three primary methods for estimating depreciation are: the "market extraction method", the "age-life" method, and the "breakdown" method. Typically, the market extraction and age-life calculation techniques are utilized to capture the total depreciation in a property from all sources. The "breakdown" method is a more rigorous `physical, functional, and economic. Typically, in mass appraisal, the identification of depreciation relies upon the application of computer modeling techniques. Importantly, regardless of the methodology utilized to identify depreciation, it is imperative that the final estimate of depreciation reflects the loss in value from all sources.

The remaining value is considered the Replacement Cost Less Depreciation (RCLD). The market indicated land value and any other outbuilding values are added to give you a final value. This value is compared to market sale prices of similar properties to ensure that the property is appraised at market value for April 1, 2020.

Qualified sales that occurred between 4/1/2018 & 3/31/2020 were utilized. These sales were analyzed based on style, year built, location, sales price, lot size and building size. Refer to the Appendix D for the Sales Study Reports.

Quality Adjustment Rating: A pure replacement cost system of valuation relies only on quality of materials, design and workmanship in quality grade determinants. It has been said that the three most

important considerations in purchasing real estate are Location, Location and Location. Unfortunately, a pure cost system does not address what might be a major value ingredient on improvement values (Neighborhood and Location). Yes, materials, design and workmanship should be the primary quality grade determinant, but the neighborhood's appeal, or lack thereof, may have a secondary impact. An extreme example of this is that the so-called $100,000 home in the $200,000 neighborhood will usually bring more than its pure replacement cost. Because Vision Government Solutions, Inc.'s Appraisal System is a combination of Cost/Market Appraisal Systems, quality grades may need to vary slightly among similar neighborhoods. Any variations from the pure cost approach quality rating should be made only with supportable conclusive market evidence, using neighborhood sales to justify these adjustments. Once the quality grade determinants are determined, the final quality grades should be similar on similar homes within similar neighborhoods. Equitability and consistency are paramount.

Within Vision Government Solutions, Inc.'s Appraisal System, there are quality adjustments available to cover a wide range of possible construction qualities. The quality grades applied to the properties are multipliers, or factors, applied to the basic construction rate, which is derived from the structural components.

What follows are the guidelines in establishing quality grades based purely on a cost approach system, unadjusted for market neighborhood conditions:

Quality Grading Guidelines: The general quality specifications for each grade are as follows:

Minimum Grade (E-, E, E+):

Buildings constructed with cheap grades of materials. No extras, only bare minimum.

Below Average Grade (D-, D, D+):

Buildings constructed with minimum grade materials, usually "culls" and "seconds" with poor quality workmanship resulting from unskilled, inexperienced, "do-it-yourself" type labor. Low-grade heating, plumbing and lighting fixtures.

Average Grade (C-, C, C+): Buildings constructed with average quality materials and workmanship throughout, conforming to the base specifications used to develop the pricing schedule. Minimal architectural treatment. Average quality interior finish and built-in features. Standard grade heating, plumbing and lighting fixtures.

Good Grade (B-, B, B+):

Buildings constructed with excellent quality materials and workmanship throughout. Good architectural treatment. Good quality interior finish and built-in features. Good grade heating, plumbing and lighting fixtures.

Very Good Grade (A-, A, A+): Architecturally attractive buildings constructed with the finest quality materials and custom workmanship throughout. Custom interior finish and built-in features. Deluxe heating system, plumbing and lighting fixtures.

Commercial Valuation Process:

The purpose of the mass appraisal is to determine an opinion of the market value of all the commercial properties in the Municipality for 4/1/2020. In the appraisal of real estate, there are three recognized approaches to value. These are: Cost Approach, Sales Approach, and Income Approach.

Cost Approach Methodology: The cost approach is based on the theory that an informed buyer would not pay more for a property than the cost to build a reasonable substitute. The cost approach is therefore based on a comparison of the subject property to the cost to produce a new subject property or a substitute property. Items considered in this estimate are the age, condition and utility of the property.

In applying the cost approach, the appraiser will first value the land of the subject based on comparable land sales, sales land residuals or income land residuals. Secondly, the appraiser will estimate the cost to construct the existing structure, along with any site improvements, and then deduct any accrued depreciation from the cost. The land value is added to the cost value to derive an indication of market value by the cost approach.

Sales Approach Methodology: The sales comparison approach is the process of comparing the subject property to other comparable properties, which have sold within a reasonable period, adjusting the sale prices of those comparable properties to compensate for differences, and weighing the value indications developed to arrive at an opinion of market value for the subject property.

The sales comparison approach reflects the actions and reactions of typical buyers and sellers in the marketplace. A comparative analysis process is completed to determine and define similarities and differences of properties and transactions that can affect value. These elements may include property rights appraised, financing terms, market conditions, size, location and physical features.

Income Approach Methodology: This approach is based on set of procedures that derives a value by analyzing and determining an income flow from the market, and then capitalizing this stream of income into a value. Income producing property is typically purchased as an investment. Therefore, the premise is the higher the earnings the higher the value. An investor who purchases income producing real estate is trading present day dollars for the expectation of receiving future dollars.

Reconciliation Methodology: The final step of the appraisal process is the reconciliation. The appraiser considers the strengths and weaknesses of each applicable approach and reconciles the values indicated by these approaches to determine a final value opinion. In this determination, the appraiser weighs the relative importance, applicability, and defensibility of each of the three approaches and relies strongly on the approach that is most appropriate to the nature of the appraisal.

Cost Approach Modeling: The final assessed values utilized by the Municipality will be broken out by land and building values. The cost approach is the only approach that identifies both components individually. The other two approaches will also be considered and depending on the type of property will be given the most weight in the reconciliation stage.

The Vision Government Solutions, Inc.'s cost tables were utilized, supported by national cost valuation services, to develop a replacement cost for a building. Once the cost of the building was developed, depreciation from normal wear and tear and from functional and economic obsolescence was deducted. The remaining value is considered the Replacement Cost Less Depreciation (RCLD). The market indicated land value and any other outbuilding values are added to give you a final value.

Sales Approach Modeling: This cost value is compared to market sale prices of similar properties to ensure that the property is appraised at market value for April 1, 2020. There were a limited number of sales that occurred in the community. This data was considered but based on the small sample size; this approach was not given as much weight as the other approaches.

Income Approach Modeling:

Market Rent Analysis: The first step in analyzing properties income potential is to establish market rent for land and improvements. To establish a basis for market rent, rentals of comparable properties in the city for all property types have been considered. Market rent is the rental income that a property would most probably command in an open market; indicated by current rents paid and asked for comparable space as of the date of the appraisal. Market rent may differ from contract rent, which is rent paid as a result of a specific agreement. Market rent is applicable when the property rights appraised are fee simple. To estimate the property's market rent, rental data from comparable properties are required to be gathered and analyzed.

Income and expense statements were mailed out to all commercial property owners throughout the municipality. This data was examined, qualified and analyzed to develop market rent schedules and vacancy/expense ratios for each property type (i.e. retail, office, industrial, etc.). National real estate publications were also reviewed to further support the market rents that were established. The rates determined are for properties that are of average quality and location. Further adjustments are applied for utility, location, building condition and specific vacancy conditions. Income location adjustment factors were mapped consistently with site index adjustment factors to reconcile between the approaches. Individual quality adjustments were also applied to each property to account for higher or lower utility of the property.

Once all these factors have been considered, a final net operating income (NOI) is established for each property based on current market conditions for the fee simple interest.

Direct Capitalization Method: Capitalization is the process of converting a net income stream into an indication of value. The selection of a capitalization rate (Ro) can be developed by several methods. Direct Capitalization is a method used to convert an estimate of a single year's income expectancy into an indication of value in one direct step, either by dividing the income estimate by an appropriate rate or by multiplying the income estimate by an appropriate factor. Extraction of a capitalization rate (Ro) from market surveys and by the band of investment technique are the most commonly accepted methods. They will be utilized to determine

a direct capitalization rate for each commercial property type. Another method to develop a capitalization rate is through extracting it from comparable sales. This process was also considered when good market data was available.

Market Survey of Capitalization Rates: Is an analysis of market surveys that were completed to determine capitalization rates for the various commercial property types in the Municipality as of 4/1/2020.

Band of Investment technique: This is a technique in which the capitalization rates attributable components of a capital investment are weighted and combined to derive a weighted average rate that is attributable to the total investment. The two components are the mortgage position and the equity position. The variables considered are the mortgage interest rate, amortization period, holding period, loan to value ratio and the equity yield rate.

Once the capitalization rate is developed the NOI is divided by this rate to determine a value by the income approach.

Final Reconciliation: Reconciliation spreadsheets by property type were developed and analyzed. When possible, all approaches to value were reconciled within a range of 0.85 to 1.15 and the cost model was used as the final value estimate. When not possible, the most relevant approach to value for a given parcel was selected. The income approach model was deleted during the reconciliation process when not appropriate to the valuation of a given parcel or property type.

Land Valuation Models: The Commercial/Industrial land sales, sales residuals and income residuals were analyzed by street to derive typical land value ranges. Site Index and neighborhood adjustment factors were derived to modify the basic land curve to the market characteristics of each neighborhood.

SECTION G

Appendices

Appendix 'A': Copy of Contract Specific to this Report

2019-2024 ASSESSMENT UPDATES AND CYCLED INSPECTIONS, And 2019-2024 ASSESSOR DUTIES

SUBJECT: STATISTICAL UPDATE is the process of analyzing market sales throughout the entire municipality and identifying and implementing needed value changes to the affected areas, or classes of property, to bring all properties to market value as set forth in the Town's RFP, including the establishment of a new base tax year and providing a new Appraisal Report as needed to comply with the Uniform Standards of Professional Appraisal Practice (USPAP). Statistical updates will be performed, and will have effective dates of April 1, 2020, and April 1, 2022.

PARTIAL UPDATE is the process of analyzing market sales throughout the entire municipality to identify and implement needed value changes to the affected areas, or classes of property, to bring those properties to the municipality's general level of assessment utilizing the existing base tax year and providing an Addendum to the then existing USPAP compliant Appraisal Report. Partial updates will be performed as needed having effective dates of April 1, 2021, and April 1, 2023.

CYCLED INSPECTIONS is a process of a systematic measure and listing of all properties within a municipality over a period of time. 20% of the properties located in the Town of Derry will be inspected each year of the five-year period.

ASSESSING DUTIES include the making of appraisals, reappraisals, assessments, or providing other services on behalf of municipal assessing officials for the statutory administration of property valuation and assessment including, but not limited to those pursuant to RSA 75:1.

TERM : July 1, 2019 through December 31, 2023.

The Town of Derry, NH, a municipal corporation organized and existing under the laws of the State of New Hampshire, hereinafter called Municipality; and, Whitney Consulting Group, LLC, a business organization existing under the laws of the State of New Hampshire, and having a principal place of business at 69 Grove Avenue, Salem, NH, hereinafter called Contractor, hereby mutually agree as follows:

GENERAL PROVISIONS

1. **PARTIES**

1.1 Name of Municipality:	Town of Derry, New Hampshire
1.2 Mailing Address of Municipality:	14 Manning Street, Derry, NH 03038
1.3 Contracting Official(s) name(s) and tile(s) for the Municipality:	David R. Caron, Town Administrator
1.4 Telephone number:	(603) 432-6100
1.5 E-mail Address, if applicable:	davecaron@derrynh.org
1.6 Name of Contractor:	Whitney Consulting Group, LLC
1.7 Mailing Address of Contractor:	P.O Box 514, Salem, NH 03079
1.8 Principal Place of Business:	69 Grove Avenue, Salem NH 03079
1.9 E-mail Address, if applicable:	Stevehamilton.WCG@gmail.com
1.10 Telephone number:	(603) 560-0629
1.11 Name and Title of Authorized Contractor:	Stephan W. Hamilton, President
1.12 Type of Business Organization:	Single Member LLC

DEFINITIONS:

Abatement Review means to make an assessment recommendation to the municipal assessing officials or to make a change to an assessment that is in response to an abatement request from a taxpayer. **Rev 601.01**

Appraisal means the act or process of developing a market value estimate of property which will be used as the basis for valuation, fulfilling a municipality's statutory duties relative to property tax administration including, but not limited to those pursuant to RSA 75:1. **Rev 601.02**

Assessing Services means the making of appraisals, reappraisals, assessments, or providing other services on behalf of municipal assessing officials for the statutory administration of property valuation and assessment including, but not limited to those pursuant to RSA 75:1. **Rev 601.05**

Assessing Standards Board (ASB) means the State of New Hampshire assessing standards board as established pursuant to RSA 21-J:14-a. **Rev 601.06**

Assessment means an estimate of the quality, amount, size, features, or worth of real estate which is used as a basis for a municipalities' valuation in accordance with statutory requirements including, but not limited to those pursuant to RSA 75:1. **Rev 601.07**

Base Year means the tax year in which the municipality performed a revaluation of all properties. **Rev 601.08**

BTLA Reassessment means an order by the State of New Hampshire board of tax and land appeals for a revaluation or partial update of a municipality's property assessments. **Rev 601.09**

Calibration means the process of ensuring the predictive accuracy of the CAMA model(s), through testing, which may include but not be limited to; determining the variable rates and adjustments from market analysis for land and land factors, costs and depreciation for a cost model, valuation rates and adjustments for a sales comparison model, and market rents and capitalization rates for an income model. **Rev 601.10**

Computer Assisted Mass Appraisal System (CAMA) means a system of appraising property that incorporates computer-supported tables, automated valuation models and statistical analysis to assist the appraiser in estimating value for a revaluation, assessment data maintenance and valuation update. **Rev 601.11**

Contract means any agreement between the municipality and the contractor for making appraisals, reappraisals, assessments, or for appraisal work on behalf of a municipality with the State of New Hampshire. **Rev 601.13**

Contractor means the person, firm, company, or corporation with which the municipality has executed a contract or agreement for assessing services. **Rev 601.14**

Cyclical Inspection means the process of a systematic measure and listing of all properties within a municipality over a specified period of time. The term includes "data collection" and "data verification". **Rev 601.15**

Cyclical Revaluation means the process of combining a full statistical revaluation of the entire municipality with a cyclical inspection process. **Rev 601.16**

Data Collection means the inspection, measuring, or listing of property within a municipality. The term includes data verification. **Rev 601.17**

DRA-certified means a level of certification attained by a person as set forth by the ASB in Asb 300 pursuant to RSA 21-J:14-f. **Rev 601.20**

Executed means to transact, agree to, carry into effect, sign or act upon a contract or agreement to perform assessing services for a municipality. The term includes "executing". **Rev 601.22**

Final Monitoring Report means the DRA's final letter to the municipality for any revaluation or partial update. **Rev 601.23**

Full Revaluation means the revaluation of all taxable and nontaxable properties in a municipality, with a complete measure and listing of all taxable and nontaxable properties to occur at the same time of the establishment of the new base year, to arrive at full and true value as of April 1. The term includes "full reappraisal" and "full reassessment." **Rev 601.24**

Full Statistical Revaluation means the process of a revaluation of all taxable and nontaxable properties in a municipality, using existing property data, to arrive at full and true value as of April 1. The term includes "statistical update" and "statistical reassessment". **Rev 601.25**

Highest and Best Use means the physically possible, legally permissible, financially feasible, and maximally productive use of a property, as appraised in accordance with RSA 75:1. **Rev 601.26**

Improvement means any physical change to either land or to buildings that may affect value. **Rev 601.27**

In-house Work Plan means a written set of goals, objectives, processes, and timelines that the municipality intends to rely upon to perform revaluations, partial updates, or cyclical inspections. **Rev 601.29**

Listing means recording a description of the interior, exterior, and attributes of any improvements or the recording of the description of land features and attributes. The term includes "list". **Rev 601.30**

Market Analysis means the study and processes utilized to determine the response of buyers and sellers of real estate, in a geographic area, to various data elements through the analysis of cost data, income data, and sale transactions in the performance of mass appraisal. **Rev 601.31**

Market Value means the value of a property that:
(a) Is the most probable price, not the highest, lowest or average price;
(b) Is expressed in terms of money;
(c) Implies a reasonable time for exposure to the market;
(d) Implies that both buyer and seller are informed of the uses to which the property may be put;
(e) Assumes an arm's length transaction in the open market;
(f) Assumes a willing buyer and a willing seller, with no advantage being taken by either buyer or seller; and,
(g) Recognizes both the present use and the potential use of the property.
The term includes "full and true value". **Rev 601.32**

Mass Appraisal means the utilization of standard commonly recognized techniques to value a group of properties as of a given date, using standard appraisal methods, employing common data and providing for statistical testing. **Rev 601.33**

Measure means the physical inspection, verification, sketching and recording of the exterior dimensions and attributes of any improvements made to a property. **Rev 601.34**

Municipal Assessing Officials means those charged by law with the duty of assessing taxes and being the:
(a) Governing body of a municipality;
(b) Board of assessors or selectmen of a municipality; or
(c) County commissioners of an unincorporated place.
Rev 601.36

Municipality means a city, town, or unincorporated place. **Rev 601.37**

Partial Update means the process of analyzing market sales throughout the entire municipality to identify and implement needed value changes to the affected areas, or classes of property, to bring those properties to the municipality's general level of assessment utilizing the existing base tax year and providing an addendum to the existing USPAP compliant report. The term includes "partial revaluation." **Rev 601.38**

Revaluation means the act of re-estimating the worth of real estate of the entire municipality using standard appraisal methods, calibration of the CAMA tables and models, establishment of a new base year with a USPAP compliant report, and providing for statistical testing whether by either:
(a) A full revaluation; or,
(b) A full statistical revaluation.
The term includes "reappraisal," "reassessment," and "value anew". **Rev 601.40**

Sale Validation means the process of verifying a real estate sale transaction to determine whether the sale was a valid or an invalid indicator of the market value of the sold property. The term includes "sale verification" and "sale qualification." **Rev 601.41**

Statistical Testing means the use or application of numerical statistics to understand the results of a reappraisal or the need for a reappraisal. **Rev 601.42**

Uniform Standards of Professional Appraisal Practice (USPAP) means the generally accepted and recognized standards of appraisal practice printed by The Appraisal Foundation as authorized by Congress as the source of appraisal standards and appraiser qualifications. **Rev 601.44**

USPAP Compliant Report means an appraisal report based upon the standards established by the ASB pursuant to RSA 21-J:14-b I, (c.) **Rev 601.45**

DUTIES OF:

DRA-Certified Building Measurer and Lister Duties Asb 304.01
(a) A DRA-certified building measurer and lister may collect data as described in Asb 303.02 for the sales survey.
(b) A DRA-certified building measurer and lister shall not validate or invalidate any property sales.
(c) A DRA-certified building measurer and lister shall not determine, or change, the quality grade or depreciation of structures.

DRA-Certified Property Assessor Assistant Duties Asb 304.02 A DRA-certified property assessor assistant may, under the guidance and review of a DRA-certified property assessor or DRA-certified property assessor supervisor in accordance with Asb 303.03:
(a) Appraise various types of real estate for tax purposes; and,
(b) Validate or invalidate sales for the sales survey.

DRA-Certified Property Assessor Duties Asb 304.03
(a) A DRA-certified property assessor may, in accordance with Asb 303.04:
    (1) Appraise property for tax purposes including:
        (a) The annual maintenance of assessments by using sales surveys, charts, and schedules; and,
        (b) Using cost data established by a DRA-certified property assessor supervisor during the year of the last revaluation;
    (2) Validate or invalidate sales for the sales survey; and,
    (3) Submit a signed and dated statement to the DRA attesting to the qualifications of a building measurer and lister working under the DRA-certified property assessor's supervision to be true, accurate and correct.
(b) A DRA-certified property assessor shall not adjust the cost, land, depreciation, or other tables resulting in a change to the values without the approval of a DRA-certified property assessor supervisor.

DRA-Certified Property Assessor Supervisor Duties Asb 304.04 A DRA-certified property assessor supervisor, may, in accordance with Asb 303.05:
(a) Exercise general supervision over a revaluation;
(b) Conduct sales surveys and establish base values for land and buildings;
(c) Prepare the sales survey;
(d) Establish charts and schedules to be used in the revaluation;
(e) Prepare reports;

(f) Supervise informal reviews of property assessments with the property owner;
(g) Oversee any revaluation by assisting the municipality to ensure the revaluation is performed in accordance with state laws and rules;
(h) Assist the municipality to ensure that compliance with the contract is adhered to; and,
(i) Submit a signed and dated statement to the DRA attesting to the qualifications at all levels of certification to be true, accurate and correct.

2. RESPONSIBILITIES AND SERVICES TO BE PERFORMED BY CONTRACTOR

2.1 Contract Submission

The contract, any revised contract, and the list of personnel assigned to work under the contract, shall be submitted to the DRA for examination and written recommendations of the DRA to be made to Municipality within 10 working days of receipt by the department. No work shall begin without first submitting a copy of the executed contract or agreement to the commissioner along with the names and qualifications of all personnel to be employed under the contract or agreement.

2.2 Assessment of all Property

2.2.1 The Contractor shall act as the assessor for the Municipality in all duties defined in stature and administrative rule, as guided by this agreement.

2.2.2 The cyclical inspection of property shall commence in tax year 2019 and run through tax year 2023.

2.2.3 Statistical Updates shall occur biennially in tax year 2020, and 2022.

2.2.4 Partial Updates shall occur biennially as needed in tax year 2021 and 2023.

2.2.5 Contractor shall measure and list all taxable property (RSA 72:6) within Municipality in a good and workmanlike manner in accordance with RSA 75:1.

2.2.6 Contractor shall measure and list all tax exempt and non-taxable property (RSA 74:2) within the taxing jurisdiction of Municipality in the same manner as taxable property.

2.2.7 Contractor shall measure, list and verify all sales used to determine benchmarks for the revaluation.

2.2.8 The contractor shall update the existing assessment information to correct errors or omissions pertaining to:
(1) Incorrect measurements; and
(2) Physical changes, which may include, but not be limited to:
a. Additions;
b. Renovations;
c. Finished areas;
d. Structural alterations;
e. Outbuildings; or
f. Other site factors or improvements;

2.2.9 Contractor shall measure and list all new construction brought to their attention by Municipality via building permits, inventories and any other source.

2.2.10 Contractor shall utilize Municipalities current Vision 6.5 CAMA System, or Vision 8.0 or other similar CAMA, to appraise properties. Municipality shall pay all licensing fees to Vision for the maintenance and fees (if any) for the use of the CAMA system for valuation.

2.3 Completion of Work

2.3.1 Contractor shall complete all work on the statistical update and deliver the taxable values in final form to the municipal assessing officials for use in the tax rate setting, tax billing and DRA equalization purposes on or before September 30, 2019 for tax year 2019, and every

September 1st annually thereafter.

2.3.2 A penalty of $100 per day liquidated damages shall be paid by Contractor for each day required beyond the above stated completion date for delays caused by Contractor. The contractor shall not be liable for damages due to delays caused by any other entity.

2.3.3 Contractor shall provide Municipality a list of all products to be delivered and dates of delivery thereof. The products include:

(1) Property record cards in electronic format;
(2) Completed and submitted summary inventory of value (MS-1 Report);
(3) The Appraisal Report or Appraisal Report Addendum that complies with USPAP (within 30 days of delivery of values);
(4) Revisions as needed to the existing Data Collection Manual; and,
(5) Any other products as deemed necessary by the municipal assessing officials (as described in Section 3).

2.3.4 The biennial Statistical Update(s) shall be considered satisfied and in final form only when:

(1) The informal review of assessments has been completed as described in Section 3.6;
(2) Any required value adjustments are made;
(3) The final values are submitted to and accepted by the municipal assessing officials;
(4) All products required by the contract including a USPAP compliant Appraisal Report that are delivered to Municipality and the DRA;
(5) The DRA has completed its final monitoring report;
(6) Values established by Contractor have been defended through the municipal abatement process, as described under RSA 76:16, and the abatement appeal processes pursuant to RSA 76:16-a and RSA 76:17;
(7) Updates will be provided by the due dates set forth above; and,
(8) All other terms of the contract have been satisfied.

2.3.5 The biennial Partial Update(s) shall be considered satisfied and in its final form only when:

(1) Value change notices have been provided to impacted property owners;
(2) Any required value adjustments are made;
(3) The final values are submitted to and accepted by the municipal assessing officials;
(4) All products required by the contract including a USPAP compliant Addendum to the most recent USPAP Appraisal Report are delivered to Municipality and the DRA;
(5) The DRA has completed its final monitoring report;
(6) Values established by Contractor have been defended through the municipal abatement process, as described under RSA 76:16, and the abatement appeal processes pursuant to RSA 76:16-a and RSA 76:17;
(7) Updates will be provided by the due dates set forth above; and,
(8) All other terms of the contract have been satisfied.

2.4 Personnel

2.4.1 For grading, classifying, appraising and data collection of all property covered by the contract, Contractor shall only employ personnel who are:

(1) Certified by the DRA, as defined in the Asb 300 Rules and RSA 21-J:14-f for the level of work they will be performing; and,
(2) Approved by the municipal assessing officials.

2.4.2 Contractor shall not compensate, in any way, a municipal official, employee or any immediate family member of such official or employee in the performance of any work under the contract unless previously disclosed and a prior full-time employee of Contractor.

2.4.3 Upon approval of the contract and before the cyclical revaluation begins, Contractor shall provide to the DRA and the municipal assessing officials, a list of the DRA-certified

personnel assigned to work under the contract.

2.4.4 Contractor shall ensure that the DRA-certified assessor supervisor is proficient in the use and calibration of the CAMA system that will be used to assess the property specified in Section 2.2.

2.4.5 Contractor shall ensure that the individual(s) assigned to perform data entry are proficient in the use of Municipality's CAMA system.

2.4.6 Contractor shall ensure that a DRA-certified assessor supervisor will be present on site a minimum of four (4) days per week for the duration of the contract, following a regular schedule as approved by the Town Administrator. The general pattern of staffing will have Mr. Hamilton present in Town two (2) of those days. Any variation of that schedule will be at the discretion of the Town Administrator.

2.5 Public Relations

2.5.1 Contractor and the municipal assessing officials, during the progress of the work, shall each use their best efforts to promote full cooperation and amiable relations with taxpayers. All publicity and news releases shall be approved by the Town Administrator before being released to the news media. Contractor, upon request of the municipal assessing officials, shall provide assistance in conjunction with the municipal assessing officials to acquaint the public with the mechanics and purpose of the revaluation process and/or cyclical property inspections.

2.6 Confidentiality

2.6.1 Contractor, municipal assessing officials or municipal employees shall not disclose any preliminary values to anyone or permit anyone to use or access any data on file during the course of the revaluation project, except the municipal assessing officials and the Commissioner of the DRA, or their respective designees, until the values have been submitted to the municipal assessing officials and made public.

2.7 Compensation and Terms

2.7.1 Municipality, in consideration of the services hereunder to be performed by Contractor, agrees to pay Contractor the total annual sum of $264,610 dollars for FY20-23, and $132,305 for FY24, pursuant to the terms of the agreement as defined in Section 3. Payment shall be dispersed and/or invoiced as follows:

Property inspection work will be invoiced in the month following its completion as follows:

Year of Work	# of Parcels	Type of Work	Rate	Annual Estimated
FY20	3,150	Inspection	$27.00	$ 85,050
FY21	3,150	Inspection	$27.00	$ 85,050
FY22	3,150	Inspection	$27.00	$ 85,050
FY23	3,150	Inspection	$27.00	$ 85,050
FY24	1,575	Inspection	$27.00	$ 42,525

Annual Statistical Update and Partial Update work will be invoiced on the 1st of each month, beginning on July 1, 2019 and continuing with monthly installments on the 1st of each month until the final invoice on December 31, 2023, as follows:

Year of Work	Type of Work	Annual	Monthly Installment
FY20	Statistical Update	$ 53,200	$4,433
FY21	Partial Update	$ 53,200	$4,433
FY22	Statistical Update	$ 53,200	$4,433
FY23	Partial Update	$ 53,200	$4,433
FY24	Update Sale Preparation	$ 26,600	$4,433

Assessor Duties work will be invoiced on the 1st of each month, beginning on July 1, 2019 and continuing with monthly installments on the 1st of each month until the final invoice on

December 31, 2023, as follows:

Year of Work	Type of Work	Annual	Monthly Installment
FY20	Assessor Duties	$126,360	$10,530
FY21	Assessor Duties	$126,360	$10,530
FY22	Assessor Duties	$126,360	$10,530
FY23	Assessor Duties	$126,360	$10,530
FY24	Assessor Duties	$126,360	$10,530

2.7.2 Beginning on July 1, 2019 and continuing with monthly installments on the 1st of each month until the final invoice on December 31, 2023, as follows:

Year of Work	Type of Work	Annual	Monthly Installment
FY20	All Assessment Services	$264,610	$22,051
FY21	All Assessment Services	$264,610	$22,051
FY22	All Assessment Services	$264,610	$22,051
FY23	All Assessment Services	$264,610	$22,051
FY24	All Assessment Services	$132,305	$22,051

Our initials herein witness the agreement for fixed, firm and complete cost billing as outlined above:

Municipality: _____

Contractor: _____

2.7.3 The amount or terms of compensation to be paid by Municipality for Annual Statistical Update/Partial Update and Assessor Duties include the support and defense of assessments that are appealed to the BTLA or superior court. Contractor will act as non-attorney agent for all appeals filed at BTLA. Municipality is responsible to provide an attorney to litigate all cases appealed to superior court, or when they deem it to be in their best interest for appeals at the BTLA.

2.7.4 The total dollar amounts provided in Section 2.7.1, or the amounts indicated in Section 2.7.2 if those provisions are elected, represent the total payment for all contracted services.

3. DETAIL OF SERVICES TO BE PERFORMED BY CONTRACTOR

3.1 Collection of Property Data

3.1.1 All vacant land parcels and any attributes that may affect the market value shall be listed accurately. Such attributes may include, but not be limited to: number of acres; road frontage; neighborhoods; water frontage; water access; views; topography; easements; deeded restrictions and other factors that might affect the market value.

3.1.2 Every principal building(s), and any appurtenant building(s), or other improvements, shall be accurately measured and listed to account for the specific elements and details of construction as described in the data collection manual. Such elements and details may include, but not be limited to: quality of construction; age of structure; depreciation factors; basement area; roofing; exterior cover; flooring; fireplaces; heating & cooling systems; plumbing; story height; number of bathrooms; number of bedrooms; and, other features, attributes, or factors that might affect market value.

3.1.3 Prior to attempted inspection, the Municipality will send a notice to each property that will have a cyclical inspection in the ensuing year. Contractor shall prepare and Municipality shall mail such notices.

3.1.4 Contractor shall attempt to inspect each identified property, and if the attempt is unsuccessful, Contractor will, at the discretion of the Municipality, leave a notification card at the property requesting that the property owner call the Municipality to arrange an inspection appointment. Contractor will identify the property to the Municipality for them to send a letter requesting an

inspection appointment. For billing purposes, the first inspection attempt will count as an inspection of the property. If a subsequent inspection is arranged, no further billing will be made for that inspection.

3.1.5 Under no circumstances will an inspection be attempted or made when the only person at the premises is less than 18 years old.

3.1.6 If the no interior inspection, or entrance to a building or parcel of land, Contractor shall:
- (a) Estimate the value of the improvements and land using the best evidence available; and,
- (b) Annotate the property record card accordingly.

3.1.7 Contractor shall complete interior inspection of all properties except:
- (a) Vacant or unoccupied structures;
- (b) Where multiple attempts for inspection have been made without success and the owner or occupant has not responded to Contractor or the municipal assessing officials' notifications;
- (c) Where postings prevent access;
- (d) Unsafe structures;
- (e) When the owner has refused access to Contractor or designee;
- (f) When inhabitants appear impaired, dangerous or threatening; and,
- (g) Any other reason for which the municipal assessing officials agree that the property is inaccessible.

Under these circumstances, Contractor will identify the property to the Municipality for them to send a letter requesting an inspection appointment. For billing purposes, the first attempt will count as an inspection of the property. If a subsequent inspection is arranged, no further billing will be made for that inspection.

3.1.8 Municipality shall complete data entry on the inspected property. Contractor shall provide up to 400 man-hours (50 days) of direct assistance in completing data entry.

3.1.9 Contractor shall provide to Municipality a complete copy of the: field data collection card(s); worksheet(s); and, other document(s) used in the valuation process.

3.1.10 Contractor shall provide quarterly progress reports indicating the percentage of completion of the cyclical inspections to the municipal assessing officials and the DRA.

3.2 Property Record Cards

3.2.1 Contractor shall utilize existing individual property record cards for each separate parcel of property in Municipality that are arranged to show:
- (1) The owner's name, street number, map and lot number or other designation of the property;
- (2) The owner's mailing address;
- (3) Information necessary to derive and understand:
  - (a) The land value;
  - (b) The number of acres of the parcel;
  - (c) The land classification;
  - (d) The adjustments made to land values;
  - (e) The value of the improvements on the land;
  - (f) The accurate description of all improvements whether affecting market value or not;
  - (g) The improvement pricing details; and,
  - (h) The allowances made for physical, functional and economic depreciation factors;
- (4) The outline sketch of all principal improvements with dimensions with the street side or waterfront toward the bottom of the diagram;
- (5) The base valuation year;
- (6) The print date of property record card;
- (7) Photograph of the principal building;

(8) History of the property transfer to include:
- (a) Date of sale;
- (b) Consideration amount;
- (c) Qualification code; and,
- (d) Property type noted as either vacant or improved;

(9) A notation area to record any comments pertaining to the property; and,

(10) A notation area to record the history of the property, which may include, but not be limited to:
- (a) Property inspection date;
- (b) Individual's identification number or initials associated with the inspection;
- (c) The extent of the inspection;
- (d) Reason for the inspection; and,
- (e) Any value adjustment(s),

3.3 Full Statistical Revaluation Market Analysis (Statistical Update 2020 and 2022)

3.3.1 A DRA-certified property assessor supervisor shall conduct the market analysis.

3.3.2 A DRA-certified property assessor assistant, under the guidance of a DRA-certified property assessor or a DRA-certified property assessor supervisor, may validate or invalidate sales for the market analysis.

3.3.3 The municipal assessing officials shall provide to Contractor a copy of all property transfers for a minimum of two (2) years immediately preceding the effective date of the revaluation.

3.3.4 The market analysis shall be conducted by Contractor using accepted mass appraisal methods in order to determine land, improvements and any other contributory values or factors including:

(1) A review of all property transfers provided by the municipal assessing officials to Contractor;

(2) A compilation of all unqualified property transfers into a sales list with appropriate notations for those sales not used in the analysis accompanied by:
- (a) The parcel map and lot number;
- (b) The disqualification code;
- (c) The date of sale; and,
- (d) The sale price.

(3) A compilation of all qualified property transfers into a sales list with appropriate notations for those sales used in the analysis accompanied by:
- (a) The parcel map and lot number;
- (b) The date of sale;
- (c) The sale price;
- (d) The newly established value;
- (e) A photocopy or printout of the property record card for each property transferred; and,
- (f) A photograph of the principal improvements attached thereto;

(4) Estimated land values with the documented results, as follows:
- (a) Utilizing vacant land sales whenever possible; and,
- (b) In the absence of an adequate number of vacant land sales, the land residual method or other recognized land valuation methodologies shall be used to assist in the determination of land unit values;

(5) The Indicated land values shall be documented as:
- (a) Site;
- (b) Front or square foot;
- (c) Front acre;
- (d) Rear acre units; and/or,
- (e) Other appropriate units of comparison;

(6) An analysis section to include:
- (a) The sale price; and,
- (b) Supporting adjustments made in sufficient detail to be understood by the

municipal assessing officials and taxpayers;

(7) The market analysis used to indicate unit values with the documentation of the method(s) employed and any special adjustment factors; and,

(8) Tax Maps showing the locations of all qualified sales and the delineation of neighborhoods.

3.3.5 The preliminary market analysis shall:

(1) Be provided to the municipal assessing officials and the DRA prior to the acceptance of the new values by the municipal assessing officials;

(2) Be printed in its final form, and provided to the municipal assessing officials and the DRA at the completion of the revaluation as part of the USPAP compliant report; and,

(3) Become property of Municipality and the DRA.

3.3.6 Contractor shall ensure that a final comprehensive review of the newly established values shall be performed by a DRA-certified property assessor supervisor utilizing a parcel-by-parcel field review of the entire Municipality to:

(1) Ensure that all properties are valued at their highest and best use; and,

(2) Identify and correct: any mechanical errors; inconsistencies; unusual features or value influencing factors.

3.3.7 Any supporting documentation supplied, provided or utilized by Contractor in the process of compiling the market analysis, such as but not limited to: sales verification sheets; rental/expense statements and questionnaires; Contractor cost estimates; sales listing sheets; final review notes; etc., shall be relinquished to and become property of Municipality.

3.4 Full Statistical Revaluation Approaches to Value

3.4.1 The valuation of property for the revaluation shall be considered and completed when appropriate by utilizing recognized approaches to value, which may include, but not be limited to:

3.4.2 Cost Approach:

(1) The cost approach, when utilized, shall be implemented by calibrating and applying land valuation tables, building valuation tables and unit costs as follows:

(a) Investigate, with documented analysis, land values for residential, commercial, industrial and any other special use properties in the area;

(b) Document the land valuation tables and unit costs by including statistical testing to compare the calculated preliminary land value to the sale properties to ensure accuracy before the land valuation tables and unit costs are implemented;

(c) Document the development of the units of comparison that shall be used for the base land prices, which may include, but not limited to: site; front foot; square foot; front acre; rear acre; and, other appropriate units of comparison;

(d) Document site specific characteristic land adjustments, which may include, but not be limited to: topography; view; size; location; and, access; and,

(e) Document the calibration of land tables and models.

(2) In developing building cost tables, Contractor shall provide the following:

(a) Investigate, with documented analysis, the building costs of residential, commercial, industrial and any other special use properties in the area;

(b) Document the testing of Contractor's building valuation tables and unit costs by comparing the calculated preliminary building value to the sale properties, for which the building costs are known, to ensure accuracy before the building valuation tables and unit costs are implemented;

(c) The building cost tables shall consist of unit prices based upon relevant factors, which may include, but not be limited to: specifications for various types of improvements; the quality of construction; the building customs and practices in Municipality; various story heights and square foot areas adequate for the

valuation of all types of buildings and other improvements to the land; tables for additions and deductions for variations from the base cost improvement specifications; and, tables for depreciation based upon age and condition of the improvements.

(d) Document the calibration of all building cost tables and models.

3.4.3 Income Approach:

(1) The income approach, when utilized, shall be implemented by calibrating and applying valuation models as follows:

(a) Investigate and qualify, with documented analysis, market data, which may include but not be limited to: rental income; expenses; vacancy; and, capitalization rates for: residential, commercial, industrial and any other special use property;

(b) Describe property specific characteristics;

(c) Document statistical testing for the income valuation models to known sales of similar properties;

(d) Create valuation models consisting of market data based upon:
(i) Defined descriptions and specifications based upon property type; and,
(ii) Quality and size of the improvements; and,

(e) Document the calibration of all income approach valuation tables and models.

3.4.4 Market-Sales Comparison Approach:

(1) The market-sales comparison approach, when utilized, shall be implemented by calibrating and applying valuation models as follows:

(a) Contractor shall qualify, analyze, and use sales as direct units of comparison in the valuation of residential, commercial, industrial and any other special use properties;

(b) Investigate with documented analysis comparable sales;

(c) Document the adjustments for specifics, which may include, but not be limited to: location; time; size; features; and, condition;

(d) Document how the adjustments were derived;

(e) Document final value reconciliation; and,

(f) Document calibration of all sales comparison tables and models.

3.4.5 In the utilization of the appraisal approaches to valuation, Contractor shall enter, and document adjustments made to properties for depreciation factors, which may include, but not be limited to: physical; functional; and, economic conditions.

3.5 Full Statistical Revaluation Special Use Properties

3.5.1 The Contractor shall identify any special use properties within Municipality by:

(1) Providing documentation of the methodology and analysis that was utilized by Contractor in the establishment of the assessed value(s); and,

(2) Indicating the properties that were not part of the appraisal work performed under the cyclical revaluation contract by:

(a) Identification of the property; and,

(b) Identification of the source of the appraisal of the property for the revaluation.

3.6 Full Statistical Revaluation Value Notification and Informal Reviews

3.6.1 Contractor shall provide to the municipal assessing officials:

(1) A list of the newly established values for review;

(2) A preliminary value analysis with a copy delivered to the DRA for review; and,

(3) The informal review schedule in advance.

3.6.2 At its option, Municipality shall mail, first class, to all property owners, the notification of the newly established value of their property by sending to the property owner a letter stating the newly established value of their property and a description of how the owner may access a list of every value in the Municipality.

3.6.3 The notification of newly established values shall contain the details of the informal review process, instructions on scheduling an informal review; and the time frame in which informal reviews shall be scheduled.

3.6.4 The notification of newly established values shall contain instructions in regard to the appeal process for abatements pursuant to RSA 76:16, RSA 76:16-a and RSA 76:17.

3.6.5 In lieu of the notification of values described above, the Municipality may at their discretion may opt for other indirect means utilizing web-based technology or social media.

3.6.6 After mailing or posting of the notification of newly established values, Contractor shall ensure that an informal review of the newly established property values is provided to all property owners who may, within the time prescribed by the contract, request such a review.

3.6.7 Not withstanding Section 2.6 of this contract (Confidentiality), Contractor shall make available to all property owners the property record card and market analysis related to their newly established property value(s).

3.6.8 At its option, Municipality shall notify, by first class mail, all property owners addressed during the informal reviews and indicate whether or not a change in value resulted and the amount thereof.

3.6.9 All documentation utilized or obtained during the informal review process shall be relinquished to the municipal assessing officials.

3.7 Appraisal Manuals and Full Statistical Revaluation Appraisal Reporting

3.7.1 Contractor shall utilize the Town's existing data collection manual, to be included within the USPAP report, or as a separate document, which may include but not be limited to:

(1) A description of building characteristics; extra features; outbuildings; site improvements; site characteristics; road frontage; water frontage; water access; topography; and view;

(2) A glossary and description of all codes used within the data collection and on property record cards;

(3) A description of all grading factors utilized, which may include, but may not be limited to: condition factors; quality; depreciation; amenity values; and other factors or conditions; and,

(4) A glossary and description of the coding used for visitation history.

3.7.2 Contractor shall ensure that the municipal assessing officials have:

(1) A technical CAMA manual detailing the CAMA system utilized; and,

(2) Been provided training in the proper use of the CAMA system.

3.7.3 Contractor shall provide an Appraisal Report that complies with USPAP pursuant to RSA 21-J:14-b,1, (c): The report shall comply with the most recent edition of the USPAP. The report shall contain, at a minimum, the following:

(1) A letter of transmittal to include a signed and dated certification statement;

(2) Sections detailing:

(a) The scope of work;
(b) The development of values;
(c) Time trending analysis;
(d) Land and neighborhood data;
(e) Improved property data;
(f) Statistical testing, analysis, and quality control; and,
(g) The development of approaches to value used in the revaluation of properties.

(3) Appendices which may include, but not be limited to:

(a) Work plan;
(b) Neighborhood maps;
(c) Names and levels of DRA-certified individuals authoring or assisting with

the development of the USPAP compliant report;
(d) CAMA system codes;
(e) Identification and description of zoning districts;
(f) Qualified and unqualified sale codes; and,
(g) Other useful definitions or information.

(4) Instructions, or as a separate document, adequate instructions for the municipal assessing officials to:
(a) Understand the valuation methodologies employed;
(b) Understand the market and neighborhood adjustments; and,
(c) Understand the conclusions of the appraisal report.

3.7.4 Contractor shall provide a USPAP compliant report to the municipal assessing officials, to be retained by the municipal assessing officials until the next revaluation and a copy to the DRA.

3.7.5 Contractor shall provide a USPAP compliant report to the municipal assessing officials for any special use properties included in Section 2.7.3, and a copy to the DRA.

3.8 Full Statistical Revaluation Defense of Values

3.8.1 Contractor shall, after the final property tax bills have been mailed by Municipality, support and defend the values that were established by Contractor for the year of the revaluation as follows:

(1) At no additional cost to Municipality, property tax abatement requests that are timely filed with Municipality pursuant to RSA 76:16 shall have:
(a) A review, by either a DRA-certified property assessor or a DRA-certified property assessor supervisor; and,
(b) The Contractor's written recommendation provided to the municipal assessing officials which an abatement request had been received.

3.8.2 Contractor shall provide a qualified representative for the defense of property tax abatement appeals that are timely filed with the Board of Tax and Land Appeals (BTLA) or Superior Court pursuant to RSA 76:16-a and RSA 76:17.

3.8.3 Appeals to the BTLA or Superior Court:

(1) Contractor will support and defend values established by Contractor that may have been lowered by municipal assessing officials but shall not be required to support or defend values that have been increased by the municipal assessing officials.

(2) Contractor will support and defend values that may have been lowered by the municipal assessing officials during the course of the RSA 76:16 abatement process but will not support or defend values that have been increased by the municipal assessing officials.

(3) Depending upon the complexity of the property being appealed, the services of an outside expert may be required and shall be covered under a separate contract for the services rendered.

3.8.4 All documentation utilized or obtained during the defense of assessed value process shall be relinquished to Municipality.

3.8.5 Contractor shall provide a qualified representative for any proceeding in which the work of the Contractor is material to the proceeding, whether under the work defined in this subsection or any other subsection defining the services provided by the Contractor.

3.9 Partial Statistical Update Procedures (Partial Update 2021 and 2023)

3.9.1 Annually, by May 31, Contractor shall provide to Municipality a report of assessment equity detailing any needed updated areas as follows:

(1) The report will detail an analysis performed on the prior 18 months of sales to understand the equity of assessments in Municipality; and,

(2) The report will identify areas of potential inequities and specify recommended action

items that will adjust values by reappraisal to make improvements in equity.

3.9.2 The Partial Update will rely on the same processes and procedures outlined in 3.3 and 3.4 relevant to the adjusted classes of property. Field review identified in section 3.3.6 shall be completed upon request of the Municipality or the discretion of the Contractor.

3.9.3 Contractor shall provide to the municipal assessing officials:

(1) A list of the newly established values for review;

(2) A preliminary value analysis with a copy delivered to the DRA for review; and,

(3) The process for a taxpayer to request additional information.

3.9.4 At its option, Municipality shall mail, first class, to all property owners, the notification of the newly established value of their property by sending to the property owner a letter stating the newly established value of their property and a description of how the owner may access a list of every value in the Municipality.

3.9.5 The notification of newly established values shall contain instructions in regard to the appeal process for abatements pursuant to RSA 76:16, RSA 76:16-a and RSA 76:17.

3.9.6 In lieu of the notification of values described above, the Municipality may at their discretion may opt for other indirect means utilizing web-based technology or social media.

3.9.7 An addendum to the most recent USPAP Appraisal Report will be completed and will detail all adjustments to the specification of the mass appraisal model for affected areas and classes. Whenever the entire town is updated, a new Appraisal Report that complies with USPAP will be completed.

4. RESPONSIBILITIES OF MUNICIPALITY

4.1 The municipal assessing officials shall identify to Contractor, in writing, which properties within the taxing jurisdiction are exempt from taxation.

4.2 The municipal assessing officials shall furnish to Contractor information such as but not be limited to: the current ownership information of all property; the physical location of all property; property address changes within Municipality; all property transfer information; a set of current tax maps; zoning maps; plans; building permits; subdivisions; boundary line adjustments and mergers; and, other information as specified by Contractor for the services being provided.

4.3 The municipal assessing officials shall keep Contractor informed of all sales of property that occur during the progress of the annual revaluation processes.

4.4 The municipal assessing officials shall make corrections to tax maps as of April 1 of the revaluation year where lots have been subdivided, ***merged***, or apportioned and notify Contractor of all ownership and name and address changes.

4.5 Suitable office space and equipment, as specified by Contractor, for the use of Contractor's personnel in the performance of the appraisal work shall be provided.

5. INDEMNIFICATIONS AND INSURANCE

5.1 Contractor agrees to defend and indemnify Municipality, with which it is contracting, against claims for bodily injury, death, errors and omissions, and property damage which arises from Contractor's negligent performance or breach of the contract.

5.2 Contractor shall not be responsible for consequential or compensatory damages arising from the late performance or non-performance of the agreement caused by circumstances, which are beyond Contractor's reasonable control.

5.3 Contractor shall maintain public liability insurance, errors and omissions insurance, automobile

liability insurance and workmen's compensation insurance unless Contractor is not required to carry workers compensation by New Hampshire law.

5.3.1 The public liability insurance shall be in the form of commercial general liability with the inclusion of contractual liability coverage and errors and omissions coverage and shall provide limits of $2,000,000 each occurrence, and $2,000,000 aggregate; and,

5.3.2 The automobile liability insurance shall be in the form of comprehensive automobile liability and shall provide limits of $1,000,000 combined single limit.

5.4 Prior to starting any work under this agreement, Contractor shall provide certificates of insurance by a State of NH licensed insurer confirming the required insurance coverage.

5.5 Contractor shall provide Municipality and the DRA a ten (10) day advance written notice of the cancellation or material change in the required insurance coverage.

6. STATISTICAL AND PARTIAL UPDATE PERFORMANCE ASSURANCE HOLD-BACK(S)

6.1 It is agreed between the parties that the Municipality shall notify the Contractor, by November 1 of each Tax Year, that no deficiencies in the performance of the contract are found. If any items of non-performance or deficiencies are identified by the Municipality, then a letter detailing such deficiencies will be sent instead. If there are any outstanding deficiencies that have not been remediated, 50% of the monthly amounts invoiced as outlined in Section 2.7 for November and December are to be held back until any deficiencies are corrected to the satisfaction of the Municipality. Failure on the part of the Municipality to notify the Contractor by November 1st of that year shall mean that the contract terms have been satisfied.

7. ESTIMATED SIZE OF TOWN

7.1 It is agreed between the parties that the entire revaluation consists of an estimate of 11,828 parcels as defined by RSA 75:9. In the event that the number of parcels should exceed 5% of this estimate (12,419 parcels) in any tax year, Contractor shall be entitled to additional remuneration of $45.00 per year for each parcel that exceeds the original estimate. This adjustment payment will be added to the December monthly invoice for that tax year.

8. TERMINATION RIGHTS

8.1 It is agreed by the parties that the terms of this contract may be terminated by either party for any reason upon provision of sixty (60) days written notice, and final termination of the contract will be on the last day of the notice period.

8.2 If such termination is initiated, Contractor shall provide to Municipality all work completed to that point and an invoice of all work completed through the last day of the notice period within thirty (30) days of that day. Municipality agrees to promptly pay all outstanding invoices, including the final invoice.

9. ADDENDUMS, AMENDMENTS AND APPENDIXES

9.1 Addendums, amendments and appendixes pertaining to this contract may be added only by separate instrument in writing and shall meet all requirements of Section 2.1.

10. SIGNATURE PAGE

By signing the contract, Contractor attests that pursuant to RSA 21-J:11 and Rev 602.01 (c)&(d):

(1) The contract, any revised contract, and the names and DRA-certified level of all personnel to be employed under the contract has been first submitted to the DRA for examination; and,

(2) No appraisal work shall begin until a copy of this executed contract, and the names and DRA-certified level of all personnel to be employed under this contract, has been submitted to the DRA.

Date: 5/24/19

In the Presence of:

Witness Signature

Town of: Derry

By Authorized Municipal Assessing Officials or Agent:

David R. Caron, Town Administrator

In the Presence of:

Witness Signature

By Contractor:

Stephan W. Hamilton, President

Appendix 'B': Individuals Responsible/Assisting in Completion of Report

Project Manager (DRA Certified Assessor Supervisor):

Stephan W. Hamilton, CNHA

Analysis (DRA Certified Assessor Supervisors):

Robert McCarthy (Residential & Commercial)

Emily Goldstein (Residential)

Data Collection (DRA Certified):

Steven Della Pelle

"*DRA Certification can be verified on-line at the New Hampshire Department of Revenue Administration website at www.nh.gov/revenue.*"

Appendix 'C': Qualifications

WHITNEY CONSULTING GROUP, LLC

STEPHAN HAMILTON, CNHA

PRESIDENT

Specializes in assessing standards and laws, valuation updates, effectively running an assessing office, and defending values. Reviews and responds to abatement applications, meets with taxpayers regarding technical valuation questions, assists in preparing appeal cases, and supervises assessing staff in various communities.

CERTIFICATIONS & DESIGNATIONS

- NH DRA-Certified Property Assessor Supervisor
- Certified New Hampshire Assessor

PROFESSIONAL EXPERIENCE

PRESIDENT, WHITNEY CONSULTING GROUP, LLC

2018 – Present
Provides contract assessing to varying degrees including providing statistical valuation updates for multiple communities throughout New Hampshire.

DIRECTOR OF MUNICIPAL AND PROPERTY DIVISION, NH DRA

2008 – 2018
Established rates of taxation, supervised collection of property taxes, supervised municipal officials, and equalization of taxable property.

COMMERCIAL ASSESSOR, CITY OF MANCHESTER

2003 – 2008
Responsible for the valuation and updates to commercial property.

SENIOR TAX REVIEW APPRAISER, NH BOARD OF TAX AND LAND APPEALS

1999 – 2003
Investigated and reported on valuation of individual, entire classes of property, and entire taxing jurisdictions for taxation purposes to the Board.

ASSISTANT ASSESSOR, TOWN OF LONDONDERRY

1998 – 1999
Assisted in conducting appraisal of properties and prepared for appeals.

VICE PRESIDENT, HAMILTON APPRAISAL SERVICES, INC.

1984 – 1998
Supervised residential appraisers, completed desk reviews, completed commercial appraisals, and conducted field reviews.

WHITNEY CONSULTING GROUP, LLC

ROBERT MCCARTHY

ASSESSOR SUPERVISOR

Specializes in commercial valuation, valuation updates, assessing software, and supervising assessing projects. Reviews and responds to abatement applications, meets with taxpayers regarding technical valuation questions, assists in preparing appeal cases, and supervises assessing staff in various communities.

CERTIFICATIONS & DESIGNATIONS

- NH DRA-Certified Property Assessor Supervisor
- Certified Maine Assessor
- Certified Revaluation Supervisor (Vermont)
- Certified Revaluation Supervisor (Connecticut)

PROFESSIONAL EXPERIENCE

ASSESSOR SUPERVISOR, WHITNEY CONSULTING GROUP, LLC

2019 – Present
Provides contract assessing to varying degrees including providing statistical valuation updates for multiple communities throughout New Hampshire.

PROJECT MANAGER, VISION GOVERNMENT SOLUTIONS

2000 – 2019
Oversaw appraisal operations; managed support and appraisal staff; trained officials in use of software, conducted property sales reviews, conducted statistical analysis, performed model calibration, and generated reports.

STAFF APPRAISER, VISION GOVERNMENT SOLUTIONS

1996 – 2000
Completed final valuation and review by performing field reviews checking critical data was accurate and consistently applied among similar properties.

CREW CHIEF, VISION GOVERNMENT SOLUTIONS

1995 – 1996
Oversaw and monitored data collection effort.

DATA COLLECTOR, VISION GOVERNMENT SOLUTIONS

1994 – 1995
Collected property data through exterior and interior physical inspections.

WHITNEY CONSULTING GROUP, LLC

EMILY GOLDSTEIN, CNHA

SENIOR ASSESSOR SUPERVISOR

Specializes in valuation updates and evaluating assessing practices to create consistency. Reviews and responds to abatement applications, meets with taxpayers regarding technical valuation questions, assists in preparing appeal cases, and supervises assessing staff in various communities.

CERTIFICATIONS & DESIGNATIONS

- NH DRA-Certified Property Assessor Supervisor – 2018
- Certified New Hampshire Assessor - 2016

PROFESSIONAL EXPERIENCE

SENIOR ASSESSOR SUPERVISOR, WHITNEY CONSULTING GROUP, LLC

4/2019 – Present
Provides contract assessing to varying degrees including providing statistical valuation updates for multiple communities throughout New Hampshire.

DEPUTY ASSESSOR, CITY OF PORTSMOUTH

5/2016 – 4/2019
Supervised assessing office; performed reviews for revaluations, updates and data collection; reviewed and responded to abatements; prepared the MS-1; and assisted preparing for appeal cases.

APPRAISER, CITY OF PORTSMOUTH

4/2013 – 5/2016
Conducted inspection visits, reviewed sales, created condominium complexes, worked closely with the tax collector, and implemented subdivision plans and changes.

DATA COLLECTOR/OFFICE MANAGER, KRT APPRAISAL

9/2012 – 3/2013
Collected and entered data as a NH Certified Measurer and Lister pertaining to residential properties for towns in New Hampshire and Massachusetts.

ASSESSING CLERK, TOWN OF HAMPTON, NH

2/2012 – 8/2012
Processed deeds, exemptions and credits, and responded to taxpayer inquiries.

EDUCATION

UNIVERISTY OF NH —DURHAM, NH —BACHELOR OF ARTS

WHITNEY CONSULTING GROUP, LLC

STEPHEN DELLA PELLE

MEASURER AND LISTER

Collects and enters data as it pertains to physical property attributes as a NH DRA-Certified Measurer and Lister for towns in New Hampshire.

CERTIFICATIONS & DESIGNATIONS

- NH DRA-Certified Measurer and Lister

PROFESSIONAL EXPERIENCE

MEASURER AND LISTER, WHITNEY CONSULTING GROUP, LLC

2/2020 – Present
Provides contracted physical property data collection and entry to communities throughout New Hampshire.

ASSISTANT PROPERTY MANAGER, BOZZUTO MANAGEMENT

9/2019 – 2/2020
Managed rent collection, operational tasks, supervised staff, and tracked property analytics to ensure goals were achieved.

SALES & MARKETING ASSOCIATE, BOZZUTO MANAGEMENT

5/2018 – 9/2019
Assisted in creation and execution of leases and lease renewals, managed marketing of vacancies, and showed properties to perspective tenants.

INVESTMENT OPERATIONS SPECICALIST, EATON VANCE

4/2017 – 5/2018
Communicated between clients or financial advisors and portfolio managers. Assisted in creating new accounts, maintaining existing accounts, and provided customer service

OPERATIONS SPECIALIST, STATE STREET BANK

9/2013 – 3/2017

EDUCATION

UNIVERISTY OF MA — AMHERST, MA —BACHELOR OF ARTS

Appendix ‘D’: Residential Valuation Reports

- Qualified Land Sales
- Sales Studies:
    - Land Use
    - Lot Size
    - Neighborhood
    - Style
    - Actual Year Built
    - Building Size
    - Residential Grade
    - Sale Price Quartile
    - Sale Date
    - Condominium Complex

- Total Value Report by Property Class

- Price Related Differential
- Sales Validity Codes
- All Sales Report
- Qualified Sales Report
-Unqualified Sales Report

DERRY NH LAND SALES 4/1/18 THRU 3/31/20

Pid	Map	Block	Lot	Unit	St Num	Street Name	Use	NBHD	Acres	Sale Date	I/V	Q/U	Sale Price	Appr Land	ASR	Med	ABS
5794	12	124	001		88	ADAMS POND RD	1300	102	0.14	10/7/2019	V	Q	125,000	83,900	0.67	1.09	0.42
10763	35	004			111	FRANKLIN ST EXT	1300	201	1.11	12/13/2019	V	Q	190,000	143,700	0.76	1.09	0.33
102750	07	012	002		246	ISLAND POND RD	1300	103	3.04	12/30/2019	V	Q	190,000	144,500	0.76	1.09	0.33
102770	04	084	011		18	STEELE RD	1010	103	3.00	7/13/2018	V	Q	125,000	117,000	0.94	1.09	0.15
4429	10	007	002002		168	HAMPSTEAD RD	1300	102	1.40	6/28/2019	V	Q	139,900	133,200	0.95	1.09	0.14
103215	06	058	006		42	LANE RD	1010	103	2.31	5/25/2018	V	Q	135,000	140,900	1.04	1.09	0.05
103212	06	058	009		58	LANE RD	1010	103	2.08	7/10/2018	V	Q	130,000	139,000	1.07	1.09	0.02
103213	06	058	008		56	LANE RD	1010	103	2.01	5/30/2018	V	Q	125,000	138,400	1.11	1.09	0.02
103214	06	058	007		54	LANE RD	1010	103	2.42	5/30/2018	V	Q	125,000	141,900	1.14	1.09	0.05
101232	04	055	004		7	BRANDY ROCK RD	1010	103	3.91	3/29/2019	V	Q	131,000	154,500	1.18	1.09	0.09
11114	08	065	001		51	TSIENNETO RD	1010	103	2.45	1/31/2019	V	Q	120,000	142,100	1.18	1.09	0.09
103292	12	118	002		13	BACK CHESTER RD	1300	102	5.04	10/25/2019	V	Q	123,000	147,000	1.20	1.09	0.11
101010	27	036	001		30	FAIRVIEW AVE	1010	201	0.50	12/3/2018	V	Q	95,000	136,500	1.44	1.09	0.35
5288	11	070			36	HILDA AVE	1300	101	13.65	2/18/2020	V	Q	92,500	135,000	1.46	1.09	0.37
Count	14																
Mean	1.06																
Median	1.09																
COD	16.44%																

Lot Size	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
0 - 0.1	11	1.0004	10.78	$235,000.00	$231,300.00	$230,072.73	$232,081.82	1.0144
0.1 - 0.25	18	0.9589	9.73	$289,950.00	$268,500.00	$385,322.22	$334,622.22	0.9139
0.25 - 0.33	9	0.9490	9.56	$255,000.00	$251,300.00	$280,766.67	$275,133.33	0.9882
0.33 - 0.5	32	0.9594	7.83	$305,000.00	$289,750.00	$325,771.88	$312,271.88	0.9718
0.5 - 1.0	74	0.9435	8.07	$334,350.00	$305,450.00	$326,400.00	$311,000.00	0.9615
1.0 - 3.0	129	0.9651	6.53	$365,000.00	$352,900.00	$380,998.45	$366,262.79	0.9672
3.0 - 5.0	21	1.0090	5.64	$405,000.00	$414,700.00	$395,442.86	$401,609.52	1.0221
5.0 - 10.0	4	1.0336	1.21	$358,450.00	$364,800.00	$340,450.00	$349,475.00	1.0284
	298	0.9645	7.63	$338,500.00	$324,300.00	$353,646.64	$339,391.28	0.9701

Land Neighborhood	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
101, Northwest	71	0.9638	7	$339,000.00	$316,100.00	$352,735.21	$339,819.72	0.9664
102, Northeast	39	0.9655	5.89	$350,000.00	$338,800.00	$361,861.54	$349,638.46	0.9671
103, Southeast	77	0.9674	8.42	$340,000.00	$331,600.00	$361,118.18	$350,944.16	0.9830
104, Southwest	37	0.9517	6.04	$339,000.00	$319,600.00	$336,094.59	$323,900.00	0.9665
105, Montgomery Far	16	0.9203	7.24	$375,200.00	$353,950.00	$377,881.25	$356,931.25	0.9444
107, Island Pond	18	1.0016	11.37	$306,500.00	$331,800.00	$385,950.00	$348,844.44	0.9682
108, Beaver Lake	13	0.9793	9.71	$340,000.00	$335,600.00	$394,407.69	$369,630.77	0.9816
109, HARV DEER	1	0.9791	0	$569,900.00	$558,000.00	$569,900.00	$558,000.00	0.9791
201, Central Downto	26	0.9604	7.49	$274,000.00	$268,550.00	$280,688.46	$269,815.38	0.9628
	298	0.9645	7.63	$338,500.00	$324,300.00	$353,646.64	$339,391.28	0.9701

Style	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
01, Ranch	45	0.9651	7.86	$301,000.00	$288,600.00	$320,264.44	$309,055.56	0.9750
02, Tri-Level	3	0.9262	3.95	$339,900.00	$314,800.00	$327,300.00	$307,766.67	0.9382
03, Colonial/ Garrision	92	0.9643	6.38	$401,250.00	$383,150.00	$414,892.39	$392,853.26	0.9547
04, Cape Cod	28	0.9601	13.4	$333,500.00	$313,300.00	$337,903.57	$320,167.86	0.9867
05, Bungalow	2	0.9633	1.14	$251,000.00	$241,950.00	$251,000.00	$241,950.00	0.9633
06, Conv/ Old Style	22	0.9770	7.73	$277,450.00	$265,250.00	$286,468.18	$275,340.91	0.9584
07, Modern/Contemp	19	0.9581	7.27	$369,900.00	$363,900.00	$392,673.68	$380,652.63	0.9776
08, Split Entry	57	0.9608	6.56	$326,000.00	$304,700.00	$326,571.93	$318,373.68	0.9777
109, Century +	1	1.0700	0	$290,000.00	$310,300.00	$290,000.00	$310,300.00	1.0700
202, RAISED RANCH	1	1.0044	0	$250,000.00	$251,100.00	$250,000.00	$251,100.00	1.0044
36, Cottage	6	1.0475	11.49	$234,450.00	$229,900.00	$227,316.67	$235,183.33	1.0405
63, Gambrel	22	0.9473	7.01	$329,950.00	$312,050.00	$344,450.00	$332,136.36	0.9688
	298	0.9645	7.63	$338,500.00	$324,300.00	$353,646.64	$339,391.28	0.9701

Actual Year Built	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
0 - 1940	37	0.9823	10.36	$273,000.00	$273,100.00	$281,975.68	$285,300.00	1.0227
1940 - 1970	65	0.9523	7.69	$315,000.00	$291,200.00	$311,387.69	$299,809.23	0.9672
1970 - 1980	55	0.9548	6.97	$330,000.00	$308,100.00	$325,694.55	$314,014.55	0.9660
1980 - 1990	62	0.9660	7.17	$356,500.00	$335,850.00	$367,330.65	$352,433.87	0.9655
1990 - 2000	33	0.9664	6.31	$375,000.00	$355,100.00	$372,569.70	$360,472.73	0.9713
2000 - 2020	46	0.9560	7.14	$456,700.00	$434,200.00	$472,410.87	$436,469.57	0.9422
	298	0.9645	7.63	$338,500.00	$324,300.00	$353,646.64	$339,391.28	0.9701

Building Size	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
0 - 1,500	36	0.9699	8.63	$250,000.00	$243,750.00	$251,608.33	$244,958.33	0.9783
1,500 - 2,000	89	0.9347	6.78	$314,000.00	$287,000.00	$314,697.75	$292,862.92	0.9393
2,000 - 2,500	77	0.9664	6.71	$340,000.00	$327,600.00	$344,620.78	$332,983.12	0.9741
2,500 - 10,000	96	0.9895	7.82	$419,400.00	$416,050.00	$435,259.38	$423,079.17	0.9925
	298	0.9645	7.63	$338,500.00	$324,300.00	$353,646.64	$339,391.28	0.9701

Residential Grade	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
B,	29	0.9713	5.26	$460,000.00	$440,700.00	$476,727.59	$454,910.34	0.9659
B-,	62	0.9719	7.07	$394,500.00	$376,150.00	$410,151.61	$389,762.90	0.9618
B+,	3	1.0546	4.24	$460,000.00	$479,200.00	$442,666.67	$480,533.33	1.0907
C,	61	0.9267	8.64	$299,000.00	$277,700.00	$297,804.92	$277,827.87	0.9417
C-,	7	1.0116	11.45	$224,900.00	$227,500.00	$213,114.29	$220,357.14	1.0607
C+,	135	0.9668	7.33	$328,900.00	$313,000.00	$332,942.96	$323,496.30	0.9809
D+,	1	0.8910	0	$199,000.00	$177,300.00	$199,000.00	$177,300.00	0.8910
	298	0.9645	7.63	$338,500.00	$324,300.00	$353,646.64	$339,391.28	0.9701

Sale Price Quartile	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
Q1	71	0.9996	9.5	$255,000.00	$264,100.00	$255,019.72	$259,242.25	1.0228
Q2	78	0.9467	6.43	$320,000.00	$303,700.00	$319,632.05	$305,997.44	0.9579
Q3	74	0.9576	6.63	$359,450.00	$343,850.00	$359,951.35	$345,243.24	0.9585
Q4	75	0.9581	7.23	$445,000.00	$432,400.00	$476,168.00	$444,221.33	0.9444
	298	0.9645	7.63	$338,500.00	$324,300.00	$353,646.64	$339,391.28	0.9701

Sale Date Quartile	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
2019, Q2	75	0.9792	7.02	$348,000.00	$341,700.00	$363,462.67	$353,368.00	0.9760
2019, Q3	99	0.9607	6.24	$338,000.00	$319,600.00	$345,654.55	$332,884.85	0.9666
2019, Q4	82	0.9666	9.01	$332,900.00	$322,350.00	$357,273.17	$342,492.68	0.9809
2020, Q1	42	0.9339	8.83	$334,950.00	$313,000.00	$347,876.19	$323,714.29	0.9469
	298	0.9645	7.63	$338,500.00	$324,300.00	$353,646.64	$339,391.28	0.9701

Condo Complex	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
01 , RINGE RD OFF/	1	1.0170	0	$212,000.00	$215,600.00	$212,000.00	$215,600.00	1.0170
02 , MATHEW DR	16	0.9613	5.08	$182,000.00	$176,300.00	$183,268.75	$176,475.00	0.9660
04 , INDIAN RIDGE	4	0.9265	10.48	$387,500.00	$336,950.00	$380,000.00	$368,500.00	0.9668
08 , ANNA CIR	2	1.0155	0.53	$329,000.00	$334,200.00	$329,000.00	$334,200.00	1.0155
09 , SUNVIEW CONDO	17	0.9952	5.41	$217,500.00	$206,000.00	$188,611.76	$187,217.65	0.9977
10 , HOODKROFT MAN	2	0.9917	3.69	$126,500.00	$125,100.00	$126,500.00	$125,100.00	0.9917
11 , ADAMS POND RD	4	0.9690	6.71	$280,000.00	$280,800.00	$281,750.00	$272,450.00	0.9675
111 , HARDY CT	1	1.0761	0	$184,000.00	$198,000.00	$184,000.00	$198,000.00	1.0761
12 , DREW WOODS CO	5	0.9568	3.05	$340,000.00	$325,300.00	$339,400.00	$332,120.00	0.9792
129 , BENJAMIN CHASE	2	1.0254	8.42	$255,000.00	$256,450.00	$255,000.00	$256,450.00	1.0254
130 , WEST BROADWAY	2	0.9138	5.61	$99,950.00	$90,300.00	$99,950.00	$90,300.00	0.9138
14 , EMERSON	1	0.8907	0	$367,000.00	$326,900.00	$367,000.00	$326,900.00	0.8907
15 , OVERLEDGE EXT	3	0.9649	3.24	$321,500.00	$310,700.00	$315,133.33	$308,966.67	0.9796
16 , OVERLEDGE EXT	3	0.9649	3.24	$321,500.00	$310,700.00	$315,133.33	$308,966.67	0.9796
17 , HUBBARD HEIGH	4	0.9670	2.36	$160,500.00	$153,300.00	$156,500.00	$152,800.00	0.9780
18 , STONEGATE	5	1.0426	5.15	$165,000.00	$174,400.00	$166,800.00	$178,700.00	1.0742
26 , 7 MCGREGOR ST	1	1.0436	0	$220,000.00	$229,600.00	$220,000.00	$229,600.00	1.0436
27 , 15 ELM ST	1	0.9777	0	$220,000.00	$215,100.00	$220,000.00	$215,100.00	0.9777
28 , 30 BIRCH ST	2	0.9769	2.01	$162,500.00	$158,950.00	$162,500.00	$158,950.00	0.9769
29 , 71 NORTH HIGH	1	1.0709	0	$289,000.00	$309,500.00	$289,000.00	$309,500.00	1.0709
291 , COVEY RUN	2	1.0106	0	$255,000.00	$257,700.00	$255,000.00	$257,700.00	1.0106
30 , 90-92 EAST BRO	7	0.9869	2.93	$104,000.00	$101,700.00	$102,928.57	$101,928.57	0.9910
32 , FRANKLIN PL C	1	1.0491	0	$162,900.00	$170,900.00	$162,900.00	$170,900.00	1.0491
33 , HOODKROFT MAN	2	0.9917	3.69	$126,500.00	$125,100.00	$126,500.00	$125,100.00	0.9917
34 , HOODKROFT MAN	2	0.9917	3.69	$126,500.00	$125,100.00	$126,500.00	$125,100.00	0.9917

Condo Complex	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
35 , HOODKROFT MAN	2	0.9917	3.69	$126,500.00	$125,100.00	$126,500.00	$125,100.00	0.9917
36 , FIELDSTONE TE	9	0.9692	1.93	$132,000.00	$128,900.00	$131,666.67	$129,300.00	0.9824
37 , SUMMERHILL CO	3	0.9338	36.53	$219,000.00	$207,500.00	$192,333.33	$221,933.33	1.2618
38 , BRANDYWYNE CO	7	1.0032	3.69	$215,000.00	$219,600.00	$215,985.71	$218,428.57	1.0118
39 , NEWELLS MEADO	3	0.9935	5.63	$230,000.00	$230,500.00	$230,666.67	$229,833.33	0.9964
40 , DERRY VILLAGE	1	0.9633	0	$193,500.00	$186,400.00	$193,500.00	$186,400.00	0.9633
41 , HILLSIDE EST	12	1.0121	6.69	$112,000.00	$116,150.00	$115,400.00	$114,841.67	1.0008
410 , BUNKER EST B#4	3	1.0139	0.59	$172,500.00	$174,900.00	$171,333.33	$173,066.67	1.0102
411 , BUNKER EST B#1	1	0.9331	0	$189,900.00	$177,200.00	$189,900.00	$177,200.00	0.9331
412 , BUNKER EST B#3	1	0.9374	0	$194,900.00	$182,700.00	$194,900.00	$182,700.00	0.9374
413 , BUNKER EST B#2	1	1.1137	0	$241,000.00	$268,400.00	$241,000.00	$268,400.00	1.1137
415 , HIGHLAND AVE	2	1.0289	0.95	$231,750.00	$238,400.00	$231,750.00	$238,400.00	1.0289
416 , SHEPHARD LANDING	9	1.0772	1.4	$250,000.00	$269,300.00	$253,566.67	$269,300.00	1.0623
417 , VILLAGE AT OAKWOOD	5	1.0038	1.79	$498,200.00	$504,500.00	$495,600.00	$495,240.00	0.9997
418 , 37 WARNER HILL RD	2	1.0425	2.01	$270,000.00	$281,350.00	$270,000.00	$281,350.00	1.0425
42 , AMHERST DR	1	1.0538	0	$275,000.00	$289,800.00	$275,000.00	$289,800.00	1.0538
420 , 13 KILREA RD	1	1.0117	0	$289,900.00	$293,300.00	$289,900.00	$293,300.00	1.0117
49 , LESLEY CIR	3	1.0027	11.72	$215,000.00	$223,600.00	$216,000.00	$216,300.00	1.0027
54 , SUNNYSIDE LN	3	1.0294	1.55	$199,900.00	$199,700.00	$200,966.67	$204,633.33	1.0181
59 , NORTH SHORE RD	1	0.8749	0	$239,000.00	$209,100.00	$239,000.00	$209,100.00	0.8749
61 , SCENIC DR	1	1.0155	0	$199,900.00	$203,000.00	$199,900.00	$203,000.00	1.0155
62 , JEFF LN	2	0.9818	4.13	$229,900.00	$225,300.00	$229,900.00	$225,300.00	0.9818
64 , TSIENNETO RD	2	0.9630	0.52	$200,500.00	$193,050.00	$200,500.00	$193,050.00	0.9630
65 , TSIENNETO RD	2	0.9630	0.52	$200,500.00	$193,050.00	$200,500.00	$193,050.00	0.9630
66 , B0NNIE LN	5	0.9351	6.88	$237,500.00	$215,400.00	$234,700.00	$219,640.00	0.9462

Condo Complex	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
69 , POND VIEW DR	3	0.9526	4.14	$327,500.00	$310,200.00	$336,666.67	$314,233.33	0.9354
73 , RICHARDSON RD	2	0.9691	13.74	$232,000.00	$223,100.00	$232,000.00	$223,100.00	0.9691
80 , AL ST	1	0.9817	0	$207,800.00	$204,000.00	$207,800.00	$204,000.00	0.9817
81 , PINGREE HILL R	1	0.8660	0	$235,000.00	$203,500.00	$235,000.00	$203,500.00	0.8660
82 , JUNIPER RD	3	1.0335	5.77	$185,200.00	$191,400.00	$188,400.00	$187,000.00	1.0008
85 , CONLEYS GROVE	1	1.0714	0	$245,000.00	$262,500.00	$245,000.00	$262,500.00	1.0714
86 , CONLEYS GROVE	1	1.0714	0	$245,000.00	$262,500.00	$245,000.00	$262,500.00	1.0714
87 , CONLEYS GROVE	1	1.0714	0	$245,000.00	$262,500.00	$245,000.00	$262,500.00	1.0714
88 , NORTH SHORE RD	1	0.8749	0	$239,000.00	$209,100.00	$239,000.00	$209,100.00	0.8749
90 , BLACKBERRY RD	2	1.0205	0.56	$227,500.00	$232,150.00	$227,500.00	$232,150.00	1.0205
91 , STRAWBERRY HIL	3	0.9941	3.81	$237,000.00	$236,600.00	$237,333.33	$238,366.67	1.0043
92 , STRAWBERRY HIL	3	0.9941	3.81	$237,000.00	$236,600.00	$237,333.33	$238,366.67	1.0043
93 , BRIAN AVE	3	0.8949	3.83	$237,000.00	$227,900.00	$243,000.00	$224,233.33	0.9247
94 , BLUEBERRY RD	2	0.8836	10.21	$240,000.00	$210,700.00	$240,000.00	$210,700.00	0.8836
95 , MILLS FARM CIR	1	1.0391	0	$199,300.00	$207,100.00	$199,300.00	$207,100.00	1.0391
97 , SUSAN DR	2	0.9886	0.28	$175,500.00	$173,500.00	$175,500.00	$173,500.00	0.9886
99 , PHILLIP RD	12	0.9665	4.34	$231,250.00	$224,050.00	$231,075.00	$225,633.33	0.9804
	215	0.9914	5.84	$217,500.00	$210,200.00	$215,946.98	$214,172.09	0.9959

Actual Year Built	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
0 - 1940	37	0.9823	10.36	$273,000.00	$273,100.00	$281,975.68	$285,300.00	1.0227
1940 - 1970	65	0.9523	7.69	$315,000.00	$291,200.00	$311,387.69	$299,809.23	0.9672
1970 - 1980	55	0.9548	6.97	$330,000.00	$308,100.00	$325,694.55	$314,014.55	0.9660
1980 - 1990	62	0.9660	7.17	$356,500.00	$335,850.00	$367,330.65	$352,433.87	0.9655
1990 - 2000	33	0.9664	6.31	$375,000.00	$355,100.00	$372,569.70	$360,472.73	0.9713
2000 - 2020	46	0.9560	7.14	$456,700.00	$434,200.00	$472,410.87	$436,469.57	0.9422
	298	0.9645	7.63	$338,500.00	$324,300.00	$353,646.64	$339,391.28	0.9701

Building Size	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
0 - 1,500	36	0.9699	8.63	$250,000.00	$243,750.00	$251,608.33	$244,958.33	0.9783
1,500 - 2,000	89	0.9347	6.78	$314,000.00	$287,000.00	$314,697.75	$292,862.92	0.9393
2,000 - 2,500	77	0.9664	6.71	$340,000.00	$327,600.00	$344,620.78	$332,983.12	0.9741
2,500 - 10,000	96	0.9895	7.82	$419,400.00	$416,050.00	$435,259.38	$423,079.17	0.9925
	298	0.9645	7.63	$338,500.00	$324,300.00	$353,646.64	$339,391.28	0.9701

Residential Grade	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
B,	29	0.9713	5.26	$460,000.00	$440,700.00	$476,727.59	$454,910.34	0.9659
B-,	62	0.9719	7.07	$394,500.00	$376,150.00	$410,151.61	$389,762.90	0.9618
B+,	3	1.0546	4.24	$460,000.00	$479,200.00	$442,666.67	$480,533.33	1.0907
C,	61	0.9267	8.64	$299,000.00	$277,700.00	$297,804.92	$277,827.87	0.9417
C-,	7	1.0116	11.45	$224,900.00	$227,500.00	$213,114.29	$220,357.14	1.0607
C+,	135	0.9668	7.33	$328,900.00	$313,000.00	$332,942.96	$323,496.30	0.9809
D+,	1	0.8910	0	$199,000.00	$177,300.00	$199,000.00	$177,300.00	0.8910
	298	0.9645	7.63	$338,500.00	$324,300.00	$353,646.64	$339,391.28	0.9701

Lot Size	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
0 - 0.1	11	1.0004	10.78	$235,000.00	$231,300.00	$230,072.73	$232,081.82	1.0144
0.1 - 0.25	18	0.9589	9.73	$289,950.00	$268,500.00	$385,322.22	$334,622.22	0.9139
0.25 - 0.33	9	0.9490	9.56	$255,000.00	$251,300.00	$280,766.67	$275,133.33	0.9882
0.33 - 0.5	32	0.9594	7.83	$305,000.00	$289,750.00	$325,771.88	$312,271.88	0.9718
0.5 - 1.0	74	0.9435	8.07	$334,350.00	$305,450.00	$326,400.00	$311,000.00	0.9615
1.0 - 3.0	129	0.9651	6.53	$365,000.00	$352,900.00	$380,998.45	$366,262.79	0.9672
3.0 - 5.0	21	1.0090	5.64	$405,000.00	$414,700.00	$395,442.86	$401,609.52	1.0221
5.0 - 10.0	4	1.0336	1.21	$358,450.00	$364,800.00	$340,450.00	$349,475.00	1.0284
	298	0.9645	7.63	$338,500.00	$324,300.00	$353,646.64	$339,391.28	0.9701

Land Neighborhood	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
101, Northwest	71	0.9638	7	$339,000.00	$316,100.00	$352,735.21	$339,819.72	0.9664
102, Northeast	39	0.9655	5.89	$350,000.00	$338,800.00	$361,861.54	$349,638.46	0.9671
103, Southeast	77	0.9674	8.42	$340,000.00	$331,600.00	$361,118.18	$350,944.16	0.9830
104, Southwest	37	0.9517	6.04	$339,000.00	$319,600.00	$336,094.59	$323,900.00	0.9665
105, Montgomery Far	16	0.9203	7.24	$375,200.00	$353,950.00	$377,881.25	$356,931.25	0.9444
107, Island Pond	18	1.0016	11.37	$306,500.00	$331,800.00	$385,950.00	$348,844.44	0.9682
108, Beaver Lake	13	0.9793	9.71	$340,000.00	$335,600.00	$394,407.69	$369,630.77	0.9816
109, HARV DEER	1	0.9791	0	$569,900.00	$558,000.00	$569,900.00	$558,000.00	0.9791
201, Central Downto	26	0.9604	7.49	$274,000.00	$268,550.00	$280,688.46	$269,815.38	0.9628
	298	0.9645	7.63	$338,500.00	$324,300.00	$353,646.64	$339,391.28	0.9701

Sale Date Quartile	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
2019, Q2	75	0.9792	7.02	$348,000.00	$341,700.00	$363,462.67	$353,368.00	0.9760
2019, Q3	99	0.9607	6.24	$338,000.00	$319,600.00	$345,654.55	$332,884.85	0.9666
2019, Q4	82	0.9666	9.01	$332,900.00	$322,350.00	$357,273.17	$342,492.68	0.9809
2020, Q1	42	0.9339	8.83	$334,950.00	$313,000.00	$347,876.19	$323,714.29	0.9469
	298	0.9645	7.63	$338,500.00	$324,300.00	$353,646.64	$339,391.28	0.9701

Sale Price Quartile	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
Q1	71	0.9996	9.5	$255,000.00	$264,100.00	$255,019.72	$259,242.25	1.0228
Q2	78	0.9467	6.43	$320,000.00	$303,700.00	$319,632.05	$305,997.44	0.9579
Q3	74	0.9576	6.63	$359,450.00	$343,850.00	$359,951.35	$345,243.24	0.9585
Q4	75	0.9581	7.23	$445,000.00	$432,400.00	$476,168.00	$444,221.33	0.9444
	298	0.9645	7.63	$338,500.00	$324,300.00	$353,646.64	$339,391.28	0.9701

Style	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
01, Ranch	45	0.9651	7.86	$301,000.00	$288,600.00	$320,264.44	$309,055.56	0.9750
02, Tri-Level	3	0.9262	3.95	$339,900.00	$314,800.00	$327,300.00	$307,766.67	0.9382
03, Colonial/ Garrision	92	0.9643	6.38	$401,250.00	$383,150.00	$414,892.39	$392,853.26	0.9547
04, Cape Cod	28	0.9601	13.4	$333,500.00	$313,300.00	$337,903.57	$320,167.86	0.9867
05, Bungalow	2	0.9633	1.14	$251,000.00	$241,950.00	$251,000.00	$241,950.00	0.9633
06, Conv/ Old Style	22	0.9770	7.73	$277,450.00	$265,250.00	$286,468.18	$275,340.91	0.9584
07, Modern/Contemp	19	0.9581	7.27	$369,900.00	$363,900.00	$392,673.68	$380,652.63	0.9776
08, Split Entry	57	0.9608	6.56	$326,000.00	$304,700.00	$326,571.93	$318,373.68	0.9777
109, Century +	1	1.0700	0	$290,000.00	$310,300.00	$290,000.00	$310,300.00	1.0700
202, RAISED RANCH	1	1.0044	0	$250,000.00	$251,100.00	$250,000.00	$251,100.00	1.0044
36, Cottage	6	1.0475	11.49	$234,450.00	$229,900.00	$227,316.67	$235,183.33	1.0405
63, Gambrel	22	0.9473	7.01	$329,950.00	$312,050.00	$344,450.00	$332,136.36	0.9688
	298	0.9645	7.63	$338,500.00	$324,300.00	$353,646.64	$339,391.28	0.9701

Municipality	Land Area	PID	Mblu	Location	Sale Price	Assess Dist	Land NBHD	Actual Age	Eff Area	Sale Date	Abs Disp	Appraised Value	A/S Ratio	Zone	Sale Type
DERRY (298 items)															
DERRY	0.210009	6358	16//043/////	87 CONLEYS GROVE RD	$880,000.00	107	107	10	3,371	11/18/2019	0.2726	$608,900.00	0.6919	LDR	R
DERRY	0.180005	6371	16//057/////	59 CONLEYS GROVE RD	$887,500.00	107	107	6	2,860	03/27/2020	0.2649	$620,900.00	0.6996	LDR	R
DERRY	1.15	6427	17//022/////	24 DIXONS GROVE RD	$750,000.00	107	107	33	1,990	11/13/2019	0.2241	$555,300.00	0.7404	LDR	R
DERRY	0.430005	9891	55//026/////	5 NORTH SHORE RD	$739,000.00	108	108	14	3,113	10/15/2019	0.2171	$552,300.00	0.7474	MDR	R
DERRY	0.75	5330	11//079//032///	6 GARVIN RD	$350,000.00	101	101	48	1,625	05/24/2019	0.2114	$263,600.00	0.7531	LDR	R
DERRY	0.2	9592	51//062/////	30 BEAVER LAKE AVE	$767,500.00	108	108	11	3,161	09/30/2019	0.1976	$588,600.00	0.7669	MDR	R
DERRY	1.04	6429	18//001//001///	110 NORTH SHORE RD	$449,900.00	103	103	34	2,179	10/31/2019	0.1859	$350,300.00	0.7786	LDR	R
DERRY	0.569995	3726	08//224/////	6 ARROWHEAD RD	$399,000.00	101	101	52	2,399	08/16/2019	0.1723	$316,100.00	0.7922	MDR	R
DERRY	2.45	5208	11//060//001///	15 DATTILO RD	$470,000.00	101	101	38	2,601	06/28/2019	0.1698	$373,500.00	0.7947	MDR	R
DERRY	0	1921	04//091//129///	204 CHASES GROVE	$200,000.00	107	107	26	1,246	09/23/2019	0.1655	$159,800.00	0.799	LDR	R
DERRY	0.539991	3762	08//261/////	3 OXFORD RD	$333,800.00	101	101	54	1,809	12/06/2019	0.1634	$267,400.00	0.8011	MDR	R
DERRY	0.339991	9	01//002//007///	13 GORDON RD	$349,000.00	105	105	49	1,650	11/15/2019	0.1616	$280,200.00	0.8029	LMDR	R
DERRY	1.63	1066	03//012//004///	27 WINDHAM DEPOT RD	$339,900.00	104	104	30	1,611	11/04/2019	0.161	$273,100.00	0.8035	LMDR	R
DERRY	2.42	103214	06//058//007///	54 LANE RD	$537,900.00	103	103	1	2,879	06/21/2019	0.1545	$435,700.00	0.81	LMDR	R
DERRY	0.160009	7451	26//031/////	1 CLARK ST	$273,000.00	201	201	100	1,323	02/19/2020	0.1513	$222,000.00	0.8132	MHDR	R
DERRY	0.530005	8895	38//010/////	24 SCHURMAN DR	$380,000.00	103	103	54	2,308	09/03/2019	0.1484	$310,100.00	0.8161	MDR	R
DERRY	1.72	2625	06//103//003///	3 BALLARD RD	$355,000.00	102	102	37	1,794	02/21/2020	0.1344	$294,700.00	0.8301	LMDR	R
DERRY	1	1836	04//064//004///	19 GULF RD	$355,000.00	103	103	34	1,896	01/17/2020	0.1321	$295,500.00	0.8324	LDR	R
DERRY	2.28	5294	11//070//006///	22 GARVIN RD	$375,000.00	101	101	30	2,022	07/19/2019	0.1317	$312,300.00	0.8328	LMDR	R
DERRY	0.269995	7680	27//008/////	14 PIERCE AVE	$275,000.00	201	201	58	1,166	02/19/2020	0.1314	$229,100.00	0.8331	OMB	R
DERRY	0.439991	19	01//002//016///	24 GORDON RD	$300,000.00	105	105	47	1,625	03/02/2020	0.1275	$251,100.00	0.837	LMDR	R
DERRY	1	2734	07//012//001///	252 ISLAND POND RD	$390,000.00	103	103	66	2,582	11/20/2019	0.1273	$326,500.00	0.8372	LDR	R
DERRY	1	4315	09//087/////	1 OLESEN RD	$338,000.00	102	102	41	1,832	08/05/2019	0.1269	$283,100.00	0.8376	LMDR	R
DERRY	0.165014	7964	29//101/////	10 ELM ST	$330,000.00	201	201	130	1,948	02/24/2020	0.1209	$278,400.00	0.8436	MHR2	R
DERRY	0.45	8869	37//100/////	12 KINGSBURY ST	$295,000.00	103	103	64	1,478	09/12/2019	0.1208	$248,900.00	0.8437	MDR	R
DERRY	0.780005	1187	03//067/////	9 ROBIN RD	$330,000.00	103	103	54	1,714	06/13/2019	0.12	$278,700.00	0.8445	LMDR	R
DERRY	0.069995	8267	32//019/////	12 LAUREL ST	$224,000.00	201	201	110	1,184	07/02/2019	0.1118	$191,000.00	0.8527	GC	R
DERRY	0.7	3651	08//156/////	12 PAUL AVE	$324,000.00	101	101	52	1,838	01/28/2020	0.1114	$276,400.00	0.8531	MDR	R
DERRY	2.32	6103	14//016//016///	19 JADE CT	$330,000.00	101	101	30	1,797	03/11/2020	0.1093	$282,200.00	0.8552	LMDR	R
DERRY	1.29	2693	07//001//001///	2 BALLARD VIEW CIR	$479,000.00	103	103	27	3,099	06/25/2019	0.1083	$410,100.00	0.8562	LDR	R
DERRY	0.569995	9761	54//019/////	23 BARKLAND DR	$334,900.00	101	101	52	1,910	06/13/2019	0.1042	$288,100.00	0.8603	MDR	R
DERRY	0.7	9857	54//115/////	27 SCENIC DR	$339,900.00	101	101	48	1,713	07/01/2019	0.1025	$293,000.00	0.862	MDR	R
DERRY	0.169995	10061	58//067/////	7 GENA AVE	$300,000.00	101	101	2	1,328	09/30/2019	0.1025	$258,600.00	0.862	MDR	R

Municipality	Land Area	PID	Mblu	Location	Sale Price	Assess Dist	Land NBHD	Actual Age	Eff Area	Sale Date	Abs Disp	Appraised Value	A/S Ratio	Zone	Sale Type
DERRY	3	11005	04//061//001///	24 GULF RD	$625,000.00	103	103	19	4,068	06/20/2019	0.1013	$539,500.00	0.8632	LDR	R
DERRY	1.03	2315	02//074//001///	7 SILVER ST	$360,000.00	104	104	48	1,677	02/18/2020	0.1009	$310,900.00	0.8636	MDR	R
DERRY	1.01	1757	04//037//001///	130 GULF RD	$330,000.00	103	103	42	2,015	09/30/2019	0.0966	$286,400.00	0.8679	LDR	R
DERRY	2.06	101477	03//119//002///	60 STARK RD	$470,000.00	103	103	4	2,509	10/10/2019	0.0951	$408,600.00	0.8694	LMDR	R
DERRY	1.92	4418	10//002//009///	22 OLESEN RD	$330,000.00	102	102	35	1,920	02/27/2020	0.0942	$287,200.00	0.8703	LMDR	R
DERRY	0.1	7619	26//196/////	27 BROOK ST	$265,000.00	201	201	113	1,345	11/26/2019	0.0917	$231,300.00	0.8728	MHDR	R
DERRY	0.969995	3923	09//030//063///	13 REDFIELD CIR	$350,000.00	102	102	38	1,976	06/24/2019	0.0905	$305,900.00	0.874	LMDR	R
DERRY	0.610009	3711	08//208/////	1 DRIFTWOOD RD	$386,000.00	101	101	55	2,722	03/26/2020	0.0904	$337,400.00	0.8741	MDR	R
DERRY	0.180005	6503	19//031/////	35 COLLETTES GROVE RD	$279,900.00	107	107	80	1,895	06/27/2019	0.0903	$244,700.00	0.8742	LDR	R
DERRY	1	255	02//003//013///	7 HOPE HILL RD	$405,000.00	105	105	28	2,337	06/27/2019	0.0899	$354,200.00	0.8746	LMDR	R
DERRY	1	4816	10//098//048///	8 MAXWELL DR	$348,000.00	102	102	40	2,002	05/24/2019	0.0889	$304,700.00	0.8756	LDR	R
DERRY	0.574151	9754	54//012/////	38 BARKLAND DR	$327,500.00	101	101	53	1,693	02/28/2020	0.0857	$287,800.00	0.8788	MDR	R
DERRY	0.330005	8317	32//085/////	14 MT PLEASANT ST	$299,900.00	201	201	120	1,866	10/21/2019	0.0842	$264,000.00	0.8803	MHDR	R
DERRY	0.237994	7052	24//003/////	66 FORDWAY	$255,000.00	104	104	115	1,112	12/26/2019	0.0833	$224,700.00	0.8812	MHDR	R
DERRY	1.54	3845	09//016//001///	119 HAMPSTEAD RD	$325,000.00	103	103	36	1,956	09/18/2019	0.082	$286,800.00	0.8825	LMDR	R
DERRY	0.360009	7368	25//066/////	12 EDGEWOOD ST	$300,000.00	104	104	59	1,785	11/06/2019	0.0815	$264,900.00	0.883	MDR	R
DERRY	0.3	8434	35//038//001///	17 MANCHESTER AVE	$319,900.00	201	201	44	1,858	11/25/2019	0.0798	$283,000.00	0.8847	MHR2	R
DERRY	0.760009	10028	58//020/////	3 COVE DR	$407,000.00	101	101	17	2,351	04/15/2019	0.0792	$360,300.00	0.8853	MDR	R
DERRY	1.57	11003	10//008//002///	61 WALNUT HILL RD	$352,000.00	102	102	18	2,067	08/16/2019	0.0753	$313,000.00	0.8892	LDR	R
DERRY	0.939991	5127	11//041/////	4 BILL ST	$300,000.00	101	101	54	1,539	01/22/2020	0.0752	$266,800.00	0.8893	MDR	R
DERRY	0.9	9490	50//013/////	62 CHESTER RD	$199,000.00	103	103	65	802	08/20/2019	0.0735	$177,300.00	0.891	MDR	R
DERRY	0.369995	9000	38//060/////	13 KINGSBURY ST	$320,000.00	103	103	48	2,001	03/06/2020	0.0723	$285,500.00	0.8922	MDR	R
DERRY	1.14	1220	03//101//019///	16 SKYLARK DR	$350,000.00	104	104	27	1,739	07/16/2019	0.0711	$312,700.00	0.8934	LMDR	R
DERRY	2.7	4285	09//076/////	155 HAMPSTEAD RD	$325,000.00	102	102	70	1,933	11/01/2019	0.0703	$290,600.00	0.8942	LMDR	R
DERRY	1.41	4004	09//049//002///	55 OLD CHESTER RD	$386,000.00	103	103	18	2,279	11/06/2019	0.0702	$345,200.00	0.8943	LDR	R
DERRY	1.37	1541	03//160//009///	73 KILREA RD	$395,000.00	103	103	45	2,940	03/06/2020	0.0686	$353,900.00	0.8959	LDR	R
DERRY	1.59	288	02//003//047///	25 MONTGOMERY FARM RD	$418,900.00	105	105	27	2,641	05/20/2019	0.0674	$375,800.00	0.8971	LMDR	R
DERRY	1.02	276	02//003//035///	1 WHITE OAK LN	$394,000.00	105	105	29	2,488	11/22/2019	0.0668	$353,700.00	0.8977	LMDR	R
DERRY	1.18	1233	03//103//008///	74 FROST RD	$314,000.00	104	104	37	1,792	12/26/2019	0.0664	$282,000.00	0.8981	LMDR	R
DERRY	1.01	52	01//006//009///	6 TWIN BROOK DR	$315,000.00	105	105	37	1,873	08/12/2019	0.0658	$283,100.00	0.8987	LMDR	R
DERRY	1	296	02//003//057///	2 JOSHUA CIR	$395,000.00	105	105	28	2,363	05/06/2019	0.0655	$355,100.00	0.899	LMDR	R
DERRY	1.54	3581	08//103/////	75 BY-PASS 28	$395,000.00	101	101	90	2,972	06/28/2019	0.065	$355,300.00	0.8995	MDR	R
DERRY	1.86	2500	06//055/////	51 LANE RD	$359,900.00	103	103	55	2,484	12/06/2019	0.0623	$324,700.00	0.9022	LMDR	R
DERRY	2.946	103335	01//028//001///	83 FROST RD	$469,900.00	104	104	0	2,552	02/21/2020	0.0598	$425,100.00	0.9047	LMDR	R

Municipality	Land Area	PID	Mblu	Location	Sale Price	Assess Dist	Land NBHD	Actual Age	Eff Area	Sale Date	Abs Disp	Appraised Value	A/S Ratio	Zone	Sale Type
DERRY	0.919995	983	02//130/////	11 CRAVEN TER	$345,000.00	104	104	52	1,974	06/28/2019	0.0587	$312,500.00	0.9058	MDR	R
DERRY	1.25	4835	10//098//069///	13 EASTMAN DR	$387,000.00	102	102	37	2,425	01/23/2020	0.0567	$351,300.00	0.9078	LDR	R
DERRY	1.17	4221	09//068//004///	15 ADAMS POND RD	$366,000.00	102	102	35	2,246	07/26/2019	0.0558	$332,600.00	0.9087	LMDR	R
DERRY	0.639991	2223	05//036//059///	11 BEDARD AVE	$339,000.00	104	104	48	1,982	09/30/2019	0.0557	$308,100.00	0.9088	MDR	R
DERRY	4.75	5419	12//004/////	21 WORTHLEY RD	$228,000.00	108	108	80	970	10/23/2019	0.0553	$207,300.00	0.9092	LDR	R
DERRY	1.98	5859	13//012//004///	40 DAMREN RD	$330,000.00	102	102	22	1,873	09/30/2019	0.0542	$300,400.00	0.9103	LDR	R
DERRY	2.31	10238	05//038/////	1 CABOT DR	$475,000.00	104	104	18	2,623	04/22/2019	0.0542	$432,400.00	0.9103	MDR	R
DERRY	0.719995	9851	54//108/////	14 SCENIC DR	$335,000.00	101	101	46	1,892	07/11/2019	0.0541	$305,000.00	0.9104	MDR	R
DERRY	1	1707	04//024//003///	117 GOODHUE RD	$315,000.00	103	103	43	2,061	11/15/2019	0.0537	$286,900.00	0.9108	LDR	R
DERRY	0.289991	8453	35//054/////	5 FOLSOM RD	$255,000.00	201	201	71	1,604	09/23/2019	0.0531	$232,400.00	0.9114	MHR2	R
DERRY	1.25	4835	10//098//069///	13 EASTMAN DR	$385,000.00	102	102	37	2,425	06/28/2019	0.052	$351,300.00	0.9125	LDR	R
DERRY	0.569995	3723	08//221/////	12 ARROWHEAD RD	$419,900.00	101	101	25	2,966	11/01/2019	0.0517	$383,300.00	0.9128	MDR	R
DERRY	1.15	11198	08//052//013///	16 EASTGATE RD	$474,000.00	101	101	16	3,028	11/05/2019	0.0516	$432,700.00	0.9129	MDR	R
DERRY	1.35	75	01//009//002///	3 SETTLERS LN	$360,000.00	105	105	30	1,892	04/16/2019	0.0495	$329,400.00	0.915	LMDR	R
DERRY	0.360009	8917	38//032/////	29 EAST DERRY RD	$305,500.00	103	103	56	1,961	05/20/2019	0.049	$279,700.00	0.9155	MDR	R
DERRY	0.569995	9787	54//046/////	6 BROOKVIEW DR	$339,000.00	101	101	54	2,280	08/19/2019	0.0489	$310,400.00	0.9156	MDR	R
DERRY	2.18	5415	11//099//002///	83 ENGLISH RANGE RD	$332,000.00	101	101	27	1,977	06/26/2019	0.0485	$304,100.00	0.916	LDR	R
DERRY	3.39	103012	03//162//003///	1 GULF RD	$479,900.00	103	103	3	2,453	11/22/2019	0.0462	$440,700.00	0.9183	LDR	R
DERRY	1.28	2443	06//035//002///	184 ISLAND POND RD	$425,000.00	103	103	18	2,908	02/20/2020	0.0447	$390,900.00	0.9198	LDR	R
DERRY	1.4	5333	11//081/////	66 ENGLISH RANGE RD	$325,000.00	101	101	38	2,077	07/30/2019	0.0439	$299,200.00	0.9206	LDR	R
DERRY	0.569995	3642	08//147/////	105 BY-PASS 28	$252,000.00	101	101	42	1,316	05/14/2019	0.0435	$232,100.00	0.921	MDR	R
DERRY	1.01	2558	06//084//001///	61 WARNER HILL RD	$340,000.00	103	103	47	1,766	08/07/2019	0.043	$313,300.00	0.9215	LDR	R
DERRY	3	1825	04//057//004///	115 KILREA RD	$599,000.00	103	103	17	5,272	08/26/2019	0.0421	$552,500.00	0.9224	LDR	R
DERRY	0.389991	7955	29//092/////	20 HIGH ST	$305,000.00	201	201	43	1,630	04/19/2019	0.0406	$281,800.00	0.9239	MHR2	R
DERRY	0.569995	9764	54//022/////	17 BARKLAND DR	$335,000.00	101	101	52	2,288	11/21/2019	0.0391	$310,000.00	0.9254	MDR	R
DERRY	1.01	284	02//003//043///	2 WHITE OAK LN	$549,900.00	105	105	15	3,893	11/25/2019	0.0389	$509,000.00	0.9256	LMDR	R
DERRY	1.51	1507	03//156//018///	17 ALYSSA DR	$329,900.00	103	103	33	2,196	09/17/2019	0.0385	$305,500.00	0.926	LDR	R
DERRY	1.44	3850	09//019/////	135 HAMPSTEAD RD	$339,900.00	103	103	34	2,067	03/31/2020	0.0383	$314,800.00	0.9262	LMDR	R
DERRY	0.460009	7319	25//015/////	2 WINDHAM RD	$285,000.00	104	104	62	1,481	11/15/2019	0.0378	$264,100.00	0.9267	MDR	R
DERRY	1.66	2935	07//075//051///	6 REMINGTON CT	$350,000.00	102	102	28	1,943	07/29/2019	0.0376	$324,400.00	0.9269	LMDR	R
DERRY	1.1	4100	09//059//034///	17 PARTRIDGE LN	$372,000.00	102	102	41	2,667	09/16/2019	0.0368	$345,100.00	0.9277	LDR	R
DERRY	1	2348	02//079//018///	13 DUSTIN AVE	$342,900.00	104	104	48	1,836	07/26/2019	0.0357	$318,500.00	0.9288	MDR	R
DERRY	0.619995	1992	04//096/////	379 ISLAND POND RD	$290,000.00	103	103	44	1,778	06/24/2019	0.0342	$269,800.00	0.9303	LDR	R
DERRY	0.410009	8432	35//037/////	7 CLAREMONT AVE	$300,000.00	201	201	55	1,792	09/17/2019	0.0322	$279,700.00	0.9323	MHR2	R

Municipality	Land Area	PID	Mblu	Location	Sale Price	Assess Dist	Land NBHD	Actual Age	Eff Area	Sale Date	Abs Disp	Appraised Value	A/S Ratio	Zone	Sale Type
DERRY	3.39	1685	04//017/////	85 GOODHUE RD	$329,000.00	103	103	66	2,387	04/22/2019	0.0317	$306,900.00	0.9328	LDR	R
DERRY	0.630005	988	02//135/////	20 CRAVEN TER	$345,000.00	104	104	58	2,287	01/17/2020	0.0315	$321,900.00	0.933	MDR	R
DERRY	2.06	101492	03//011//002///	5 MIDDLERIDGE RD	$415,000.00	104	104	10	2,274	08/05/2019	0.0315	$387,200.00	0.933	LMDR	R
DERRY	0.589991	2071	05//002//089031///	31 BRADY AVE	$350,000.00	104	104	49	1,959	07/18/2019	0.0308	$326,800.00	0.9337	MDR	R
DERRY	0.289991	7044	23//034/////	14 ELA AVE	$242,000.00	201	201	67	1,054	08/26/2019	0.0298	$226,200.00	0.9347	MHDR	R
DERRY	0.869995	7820	28//009/////	17 BRADFORD ST	$326,000.00	104	104	52	1,980	02/24/2020	0.0298	$304,700.00	0.9347	MDR	R
DERRY	1	4782	10//098//012///	9 SPOLLETT DR	$305,000.00	102	102	40	1,681	09/20/2019	0.0284	$285,500.00	0.9361	LDR	R
DERRY	1.39	4382	09//139/////	40 OLD CHESTER RD	$490,000.00	103	103	2	2,995	07/17/2019	0.0269	$459,400.00	0.9376	MDR	R
DERRY	0.419995	8868	37//099/////	10 KINGSBURY ST	$295,000.00	103	103	60	1,909	05/17/2019	0.0265	$276,700.00	0.938	MDR	R
DERRY	2.37	4131	09//063//011///	25 WALNUT HILL RD	$331,000.00	102	102	41	2,358	09/24/2019	0.0264	$310,500.00	0.9381	LDR	R
DERRY	0.710009	3628	08//133/////	2 DORIS ST	$318,000.00	101	101	50	1,865	10/25/2019	0.0252	$298,700.00	0.9393	MDR	R
DERRY	1.04	3986	09//043//002001///	42 NORTH SHORE RD	$340,000.00	108	108	36	1,986	08/16/2019	0.0251	$319,400.00	0.9394	LDR	R
DERRY	1.49	11195	08//052//010///	22 EASTGATE RD	$489,900.00	101	101	15	3,198	07/25/2019	0.0245	$460,500.00	0.94	MDR	R
DERRY	0.919995	2850	07//061/////	15 DREW RD	$234,000.00	103	103	100	1,076	07/01/2019	0.0243	$220,000.00	0.9402	LDR	R
DERRY	1.45	1491	03//156//002///	58 KILREA RD	$362,000.00	103	103	34	2,375	08/15/2019	0.0242	$340,400.00	0.9403	LDR	R
DERRY	0.8	7985	29//124/////	54 NORTH HIGH ST	$300,000.00	201	201	17	1,526	10/15/2019	0.0218	$282,800.00	0.9427	MHR2	R
DERRY	1.84	2574	06//086//014///	3 EAST VIEW DR	$535,000.00	102	102	25	4,116	09/27/2019	0.0208	$504,900.00	0.9437	LMDR	R
DERRY	0.669995	5689	12//075/////	6 COLE RD	$289,000.00	101	101	51	1,704	06/21/2019	0.0202	$272,900.00	0.9443	LDR	R
DERRY	1.24	2395	06//004//002///	38 LAWRENCE RD	$248,000.00	103	103	37	1,063	07/19/2019	0.0201	$234,200.00	0.9444	LMDR	R
DERRY	2.53	6142	14//016//057///	14 CHANCELLOR DR	$450,000.00	101	101	23	3,260	06/28/2019	0.0198	$425,100.00	0.9447	LMDR	R
DERRY	1.4	134	01//017/////	23 BEACON HILL RD	$321,000.00	105	105	55	1,835	12/09/2019	0.0196	$303,300.00	0.9449	LMDR	R
DERRY	0.75	5332	11//080/////	6 PINGREE HILL RD	$305,000.00	101	101	48	1,876	10/17/2019	0.0189	$288,400.00	0.9456	LDR	R
DERRY	1.21	5100	11//029//011///	4 PROSPERITY DR	$329,000.00	101	101	41	2,004	01/23/2020	0.0186	$311,200.00	0.9459	MDR	R
DERRY	1.27	1744	04//028//001///	150 GOODHUE RD	$346,000.00	103	103	31	2,039	04/04/2019	0.0177	$327,600.00	0.9468	LDR	R
DERRY	0.639991	990	02//137/////	21 MILTIMORE RD	$312,000.00	104	104	45	1,634	12/16/2019	0.0171	$295,600.00	0.9474	MDR	R
DERRY	1.1	1563	03//160//031///	14 GAITA DR	$320,000.00	103	103	36	2,109	05/22/2019	0.0167	$303,300.00	0.9478	LDR	R
DERRY	0.3	9038	38//099/////	10 MARTHA DR	$399,900.00	103	103	53	3,304	09/27/2019	0.0155	$379,500.00	0.949	MDR	R
DERRY	1.23	1217	03//101//016///	22 SKYLARK DR	$365,000.00	104	104	27	2,043	07/05/2019	0.0141	$346,900.00	0.9504	LMDR	R
DERRY	0.689991	2153	05//027/////	9 BRADY AVE	$350,000.00	104	104	20	2,214	12/09/2019	0.0128	$333,100.00	0.9517	MDR	R
DERRY	0.339991	9977	56//047/////	3 WORTHLEY RD	$316,900.00	108	108	92	2,316	01/03/2020	0.0128	$301,600.00	0.9517	MDR	R
DERRY	0.139991	6527	19//055/////	612 COLLETTES GROVE RD	$237,000.00	107	107	71	855	09/04/2019	0.0122	$225,700.00	0.9523	LDR	R
DERRY	1	5216	11//060//009///	13 DANIEL RD	$415,000.00	101	101	40	3,234	11/26/2019	0.0115	$395,500.00	0.953	MDR	R
DERRY	1.44	11196	08//052//011///	20 EASTGATE RD	$484,000.00	101	101	15	3,105	07/01/2019	0.0104	$461,800.00	0.9541	MDR	R
DERRY	1	2565	06//086//005///	84 WARNER HILL RD	$323,000.00	102	102	42	1,976	11/08/2019	0.0097	$308,400.00	0.9548	LMDR	R

Municipality	Land Area	PID	Mblu	Location	Sale Price	Assess Dist	Land NBHD	Actual Age	Eff Area	Sale Date	Abs Disp	Appraised Value	A/S Ratio	Zone	Sale Type
DERRY	0.4	8222	31//057/////	12 CONCORD AVE	$315,000.00	201	201	41	1,736	06/17/2019	0.0089	$301,000.00	0.9556	MHR2	R
DERRY	1.1	2803	07//047//016///	15 TARYN RD	$361,000.00	103	103	34	3,016	08/15/2019	0.0074	$345,500.00	0.9571	LDR	R
DERRY	1.1	1236	03//103//011///	68 FROST RD	$360,000.00	104	104	39	2,431	05/28/2019	0.0073	$344,600.00	0.9572	LMDR	R
DERRY	2.18	6087	14//011/////	13 HEMLOCK SPRINGS RD	$385,000.00	101	101	1	1,877	11/18/2019	0.0066	$368,800.00	0.9579	LMDR	R
DERRY	3.53	2769	07//040/////	166 WARNER HILL RD	$520,500.00	103	103	18	3,438	12/17/2019	0.0064	$498,700.00	0.9581	LDR	R
DERRY	0.480005	10008	56//073/////	4 KENRO WAY	$475,000.00	108	108	33	3,598	07/16/2019	0.0064	$455,100.00	0.9581	MDR	R
DERRY	1.7	5551	12//049//001///	40.25 OLD AUBURN RD	$318,000.00	101	101	33	2,131	10/21/2019	0.0063	$304,700.00	0.9582	LDR	R
DERRY	0.360009	6629	21//023/////	34 KENDALL POND RD	$301,000.00	104	104	51	1,875	09/30/2019	0.0057	$288,600.00	0.9588	MDR	R
DERRY	1.07	5748	12//099//036///	3 BISBEE CIR	$289,900.00	101	101	50	1,928	06/21/2019	0.0049	$278,200.00	0.9596	LDR	R
DERRY	0.430005	6638	21//024//009///	2 WOOD AVE	$285,000.00	104	104	49	1,408	01/15/2020	0.0045	$273,600.00	0.96	MDR	R
DERRY	1	5057	11//025//030///	5 EMERALD DR	$285,000.00	101	101	42	1,654	08/01/2019	0.0038	$273,800.00	0.9607	MDR	R
DERRY	0.630005	6273	15//003/////	50 CONLEYS GROVE RD	$359,900.00	107	107	37	1,916	03/20/2020	0.0037	$345,800.00	0.9608	LDR	R
DERRY	3.57	5796	12//126/////	2 BAYBERRY LN	$412,100.00	102	102	25	2,658	12/26/2019	0.0011	$397,000.00	0.9634	LDR	R
DERRY	1	4984	11//015//003///	26 EMERALD DR	$337,000.00	101	101	40	2,070	05/15/2019	0.0007	$324,800.00	0.9638	MDR	R
DERRY	1.34	2647	06//103//025///	6 GARDINERS WAY	$415,000.00	102	102	36	3,250	12/30/2019	0.0006	$400,500.00	0.9651	LMDR	R
DERRY	0.269995	7733	27//053/////	20 NORTON ST	$255,000.00	201	201	65	1,509	12/23/2019	0.0006	$246,100.00	0.9651	MHR2	R
DERRY	1.04	4818	10//098//050///	12 MAXWELL DR	$292,900.00	102	102	40	1,792	08/20/2019	0.001	$282,800.00	0.9655	LDR	R
DERRY	0.139991	7594	26//166/////	29 CENTRAL ST	$220,000.00	201	201	120	1,233	07/16/2019	0.001	$212,400.00	0.9655	CBD	R
DERRY	2.14	5907	13//015//001029///	37 KRISTIN DR	$345,000.00	102	102	28	2,060	08/09/2019	0.0019	$333,400.00	0.9664	LDR	R
DERRY	1.96	1633	03//169//033///	1 GERVAISE DR	$365,000.00	103	103	33	2,310	07/05/2019	0.0023	$352,900.00	0.9668	LMDR	R
DERRY	3	10972	12//050//001///	48 OLD AUBURN RD	$385,000.00	101	101	20	2,547	09/16/2019	0.0023	$372,200.00	0.9668	LDR	R
DERRY	2.01	100401	06//070//008///	45 FLOYD RD	$445,000.00	103	103	12	2,842	08/27/2019	0.0029	$430,500.00	0.9674	LMDR	R
DERRY	1	5383	11//084//026///	3 APPLEWOOD DR	$395,000.00	101	101	26	2,996	12/23/2019	0.0036	$382,400.00	0.9681	LDR	R
DERRY	1.31	2818	07//047//031///	14 LORRI RD	$316,500.00	103	103	33	2,044	09/03/2019	0.0049	$306,800.00	0.9694	LDR	R
DERRY	1.17	5705	12//094/////	166 CHESTER RD	$326,400.00	101	101	55	2,293	07/12/2019	0.0052	$316,500.00	0.9697	LDR	R
DERRY	0.330005	9045	38//106/////	6 SABRA CIR	$300,000.00	103	103	53	2,051	09/04/2019	0.0052	$290,900.00	0.9697	MDR	R
DERRY	2	4623	10//044/////	5 MORRISON RD	$453,400.00	102	102	18	3,449	08/20/2019	0.0053	$439,700.00	0.9698	LDR	R
DERRY	1.33	4917	10//115//026///	24 VILLAGE BROOK LN	$449,000.00	102	102	29	3,022	05/17/2019	0.0068	$436,100.00	0.9713	LMDR	R
DERRY	1.22	925	02//085/////	27 BERRY RD	$328,900.00	104	104	60	2,001	09/13/2019	0.0072	$319,600.00	0.9717	MDR	R
DERRY	0.419995	7409	25//107/////	3 WOODLAND ST	$329,500.00	104	104	61	2,124	09/20/2019	0.0088	$320,700.00	0.9733	MDR	R
DERRY	0.130005	7584	26//158/////	37 SOUTH AVE	$245,000.00	201	201	106	1,682	11/27/2019	0.0094	$238,600.00	0.9739	MHDR	R
DERRY	2.37	6268	14//033//002///	33 PINGREE HILL RD	$430,000.00	101	101	38	2,809	09/16/2019	0.0095	$418,800.00	0.974	LDR	R
DERRY	0.469995	7757	27//076/////	19 NORTON ST	$265,000.00	201	201	88	1,440	12/04/2019	0.0098	$258,200.00	0.9743	MHR2	R
DERRY	0.389991	9022	38//083/////	15 EAST DERRY RD	$340,000.00	103	103	85	2,726	07/01/2019	0.0108	$331,600.00	0.9753	MDR	R

Municipality	Land Area	PID	Mblu	Location	Sale Price	Assess Dist	Land NBHD	Actual Age	Eff Area	Sale Date	Abs Disp	Appraised Value	A/S Ratio	Zone	Sale Type
DERRY	3.06	102776	04//084//005///	51 STEELE RD	$556,400.00	103	103	2	3,856	06/14/2019	0.0129	$543,800.00	0.9774	LDR	R
DERRY	2.6	223	01//030/////	79 FROST RD	$379,000.00	104	104	140	3,233	09/04/2019	0.0141	$370,900.00	0.9786	LMDR	R
DERRY	3.1	100672	10//024//006///	7 HARVEST DR	$569,900.00	109	109	6	3,985	04/26/2019	0.0146	$558,000.00	0.9791	LDR	R
DERRY	0	1897	04//091//105///	806 CHASES GROVE	$259,900.00	107	107	2	1,666	05/03/2019	0.0147	$254,500.00	0.9792	LDR	R
DERRY	0.119995	9957	56//025/////	27 NORTH SHORE RD	$396,000.00	108	108	110	1,121	07/03/2019	0.0148	$387,800.00	0.9793	MDR	R
DERRY	1.38	4762	10//094//017///	5 NUTMEADOW LN	$349,900.00	102	102	33	2,507	06/04/2019	0.0161	$343,100.00	0.9806	LDR	R
DERRY	0.369995	9714	52//026/////	59 NORTH SHORE RD	$455,000.00	108	108	116	3,452	07/08/2019	0.0173	$446,700.00	0.9818	MDR	R
DERRY	0.089991	9668	51//116/////	23 BEAVER LAKE AVE	$209,000.00	108	108	90	819	08/22/2019	0.0178	$205,300.00	0.9823	MDR	R
DERRY	0.610009	3703	08//200/////	4 WESTGATE RD	$310,000.00	101	101	52	1,668	06/10/2019	0.0184	$304,700.00	0.9829	MDR	R
DERRY	1.65	6133	14//016//048///	3 QUAKER DR	$383,000.00	101	101	23	2,786	03/25/2020	0.0185	$376,500.00	0.983	LMDR	R
DERRY	1	5928	13//015//001050///	18 KRISTIN DR	$345,000.00	102	102	27	2,305	07/29/2019	0.0187	$339,200.00	0.9832	LDR	R
DERRY	1	5250	11//064//021///	4 DEBBIE TER	$334,900.00	101	101	42	2,145	03/12/2020	0.0188	$329,300.00	0.9833	MDR	R
DERRY	1.56	4031	09//057//005///	59 ADAMS POND RD	$380,000.00	102	102	31	2,499	03/23/2020	0.0189	$373,700.00	0.9834	LDR	R
DERRY	1	1242	03//103//019///	8 HOMESTEAD DR	$263,500.00	104	104	35	1,432	04/25/2019	0.0199	$259,400.00	0.9844	LMDR	R
DERRY	0.710009	3652	08//157/////	14 PAUL AVE	$289,000.00	101	101	32	1,818	05/28/2019	0.022	$285,100.00	0.9865	MDR	R
DERRY	0.719995	11334	09//067//066///	25 ADAMS POND RD	$350,000.00	102	102	13	2,189	02/24/2020	0.0229	$345,600.00	0.9874	LMDR	R
DERRY	3.33	100595	06//046//022///	21 LAMPTON DR	$420,000.00	103	103	12	2,507	06/05/2019	0.0229	$414,700.00	0.9874	LMDR	R
DERRY	0.219995	10046	58//044/////	14 ENGLISH RANGE RD	$250,000.00	101	101	61	1,322	07/31/2019	0.0259	$247,600.00	0.9904	MDR	R
DERRY	1.44	5272	11//068//002///	17 PAUL AVE	$335,900.00	101	101	31	2,282	11/26/2019	0.0266	$332,900.00	0.9911	MDR	R
DERRY	1.01	6409	17//006//023///	10 WESTON ST	$610,000.00	107	107	36	3,126	12/10/2019	0.0271	$604,900.00	0.9916	LDR	R
DERRY	1.08	2368	05//087//004///	47 ISLAND POND RD	$345,000.00	103	103	46	2,481	12/13/2019	0.0274	$342,200.00	0.9919	LMDR	R
DERRY	1.51	1492	03//156//003///	60 KILREA RD	$335,000.00	103	103	33	2,313	08/29/2019	0.0277	$332,400.00	0.9922	LDR	R
DERRY	1.34	1582	03//160//050///	29 GAITA DR	$305,000.00	103	103	35	1,918	12/11/2019	0.0293	$303,100.00	0.9938	LDR	R
DERRY	0.210009	9589	51//059/////	24 BEAVER LAKE AVE	$429,900.00	108	108	24	2,022	08/07/2019	0.0308	$427,900.00	0.9953	MDR	R
DERRY	1.34	2957	07//075//068///	20 COLONY BROOK LN	$340,000.00	102	102	30	2,407	08/29/2019	0.032	$338,800.00	0.9965	LMDR	R
DERRY	1.82	102150	45//010//004///	16 OLD CHESTER RD	$400,000.00	103	103	7	2,300	12/16/2019	0.032	$398,600.00	0.9965	MDR	R
DERRY	0.372521	100005	29//023//001///	20.5 CEDAR ST	$365,000.00	201	201	14	2,523	06/04/2019	0.0325	$363,900.00	0.997	MHR2	R
DERRY	0.460009	8817	37//027/////	9 CRESCENT ST	$319,000.00	201	201	109	2,616	11/13/2019	0.0327	$318,100.00	0.9972	MHDR	R
DERRY	1.08	932	02//089//004///	17 BERRY RD	$292,000.00	104	104	50	1,692	05/01/2019	0.0328	$291,200.00	0.9973	MDR	R
DERRY	1.14	11194	08//052//009///	24 EASTGATE RD	$460,000.00	101	101	15	2,990	05/14/2019	0.0333	$459,000.00	0.9978	MDR	R
DERRY	1.3	9733	52//041//001///	54 OLD CHESTER RD	$342,000.00	103	103	42	2,443	05/30/2019	0.0346	$341,700.00	0.9991	MDR	R
DERRY	0.569995	2084	05//003/////	5 BERRY RD	$250,000.00	104	104	42	1,244	11/19/2019	0.0351	$249,900.00	0.9996	MDR	R
DERRY	1.68	5065	11//025//038///	122.5 BY-PASS 28	$414,900.00	101	101	15	2,782	05/23/2019	0.0355	$414,900.00	1	MDR	R
DERRY	0.569995	5767	12//107/////	13 OLD AUBURN RD	$301,000.00	101	101	49	2,204	06/28/2019	0.0358	$301,100.00	1.0003	LDR	R

Municipality	Land Area	PID	Mblu	Location	Sale Price	Assess Dist	Land NBHD	Actual Age	Eff Area	Sale Date	Abs Disp	Appraised Value	A/S Ratio	Zone	Sale Type
DERRY	0.1	8338	32//108/////	6 ABBOTT ST	$273,000.00	201	201	111	2,215	05/07/2019	0.0359	$273,100.00	1.0004	MHDR	R
DERRY	3.65	167	01//020/////	33 BEACON HILL RD	$299,000.00	105	105	75	1,369	09/10/2019	0.0368	$299,400.00	1.0013	LMDR	R
DERRY	5.3	1545	03//160//013///	97 KILREA RD	$384,900.00	103	103	36	2,959	07/22/2019	0.0368	$385,400.00	1.0013	LDR	R
DERRY	0.169995	7965	29//102/////	14 ELM ST	$320,000.00	201	201	100	2,167	11/27/2019	0.0371	$320,500.00	1.0016	MHR2	R
DERRY	1.99	1787	04//042//024///	20A HAMPSHIRE DR	$425,000.00	103	103	35	3,975	01/02/2020	0.0374	$425,800.00	1.0019	LDR	R
DERRY	3.47	6088	14//016//001///	63 OVERLEDGE DR	$359,000.00	101	101	23	2,418	12/31/2019	0.0383	$360,000.00	1.0028	LMDR	R
DERRY	0.15	7704	27//031/////	21 SUMMIT AVE	$250,000.00	201	201	47	1,728	04/11/2019	0.0399	$251,100.00	1.0044	MHR2	R
DERRY	1.83	6166	14//026//007///	6 SYMPHONY LN	$425,000.00	101	101	32	3,668	11/01/2019	0.04	$426,900.00	1.0045	LDR	R
DERRY	0.380005	7155	25//009/////	4 KENDALL POND RD	$249,000.00	104	104	70	1,498	12/01/2019	0.0411	$250,400.00	1.0056	MDR	R
DERRY	0.289991	8364	33//016/////	14 SOUTH MAIN ST	$249,500.00	201	201	119	1,896	06/13/2019	0.0427	$251,300.00	1.0072	MDR	R
DERRY	1.33	55	01//006//012///	12 TWIN BROOK DR	$414,000.00	105	105	37	3,577	02/21/2020	0.0432	$417,200.00	1.0077	LMDR	R
DERRY	2.3	100602	06//046//015///	35 LAMPTON DR	$437,000.00	103	103	9	2,806	12/16/2019	0.0444	$440,900.00	1.0089	LMDR	R
DERRY	4.84	4616	10//041//002///	16 SAGAMORE DR	$332,000.00	102	102	29	1,866	10/15/2019	0.0445	$335,000.00	1.009	LDR	R
DERRY	2.06	4135	09//063//015///	33 WALNUT HILL RD	$380,000.00	102	102	46	2,448	02/11/2020	0.0452	$383,700.00	1.0097	LDR	R
DERRY	0.930005	7149	25//003/////	21 WINDHAM RD	$326,000.00	104	104	57	1,836	08/30/2019	0.0456	$329,300.00	1.0101	MDR	R
DERRY	2.881	214	01//028/////	81 FROST RD	$395,900.00	104	104	1	2,076	06/03/2019	0.0464	$400,200.00	1.0109	LMDR	R
DERRY	0.730005	8971	38//034/////	2 NOYES RD	$335,000.00	103	103	53	2,676	08/27/2019	0.0465	$338,700.00	1.011	MDR	R
DERRY	0	1900	04//091//108///	136 CHASES GROVE	$224,900.00	107	107	91	1,246	11/15/2019	0.0471	$227,500.00	1.0116	LDR	R
DERRY	0.569995	5682	12//068/////	2 HICKORY DR	$263,000.00	101	101	53	1,610	04/29/2019	0.0473	$266,100.00	1.0118	LDR	R
DERRY	3.73	1264	03//103//044///	62 FROST RD	$435,000.00	104	104	22	3,358	11/15/2019	0.0475	$440,200.00	1.012	LMDR	R
DERRY	2.41	3130	08//034//033///	3 WENTWORTH LN	$358,000.00	101	101	36	2,771	09/25/2019	0.0478	$362,400.00	1.0123	MDR	R
DERRY	0.371648	6516	19//045/////	408 COLLETTES GROVE RD	$330,000.00	107	107	6	1,826	11/01/2019	0.0591	$337,800.00	1.0236	LDR	R
DERRY	1.77	5809	12//126//013///	9 BAYBERRY LN	$375,000.00	102	102	26	2,743	05/20/2019	0.0592	$383,900.00	1.0237	LDR	R
DERRY	1.13	5173	11//057//005///	175 BY-PASS 28	$280,000.00	101	101	47	1,903	11/13/2019	0.0605	$287,000.00	1.025	MDR	R
DERRY	1.1	2516	06//063//001///	80 LANE RD	$255,000.00	103	103	41	1,538	10/31/2019	0.0641	$262,300.00	1.0286	LMDR	R
DERRY	0.6	1179	03//059/////	13 ROBIN RD	$315,000.00	103	103	58	2,314	10/18/2019	0.0647	$324,200.00	1.0292	LMDR	R
DERRY	0.75	3709	08//206/////	68 BY-PASS 28	$281,400.00	101	101	55	1,897	01/16/2020	0.065	$289,700.00	1.0295	MDR	R
DERRY	2.68	4588	10//035//028///	16 SHELLY DR	$379,900.00	102	102	34	2,561	11/07/2019	0.0658	$391,400.00	1.0303	LDR	R
DERRY	5.5	130	01//016//011///	8 INDEPENDENCE AVE	$389,900.00	105	105	41	3,049	04/24/2019	0.066	$401,800.00	1.0305	LMDR	R
DERRY	0.569995	3606	08//110/////	3 DOLORES AVE	$275,000.00	101	101	58	1,745	07/15/2019	0.0668	$283,600.00	1.0313	MDR	R
DERRY	2.89	11152	01//020//008///	33.5 BEACON HILL RD	$465,000.00	105	105	17	3,565	08/29/2019	0.0673	$479,800.00	1.0318	LMDR	R
DERRY	1.29	5038	11//025//011///	18 EMERALD DR	$377,000.00	101	101	41	3,124	01/13/2020	0.0708	$390,300.00	1.0353	MDR	R
DERRY	3.1	11156	03//168//002///	159 ISLAND POND RD	$422,000.00	103	103	17	3,275	11/08/2019	0.0718	$437,300.00	1.0363	LDR	R
DERRY	7.2	2452	06//043//002///	105 ISLAND POND RD	$332,000.00	103	103	42	2,166	04/01/2019	0.0722	$344,200.00	1.0367	LDR	R

Municipality	Land Area	PID	Mblu	Location	Sale Price	Assess Dist	Land NBHD	Actual Age	Eff Area	Sale Date	Abs Disp	Appraised Value	A/S Ratio	Zone	Sale Type
DERRY	2.9	1365	03//122//001///	36 STARK RD	$440,000.00	103	103	36	3,416	11/27/2019	0.0732	$456,600.00	1.0377	LMDR	R
DERRY	1.02	3063	08//018//006///	6 DONMAC DR	$379,000.00	101	101	34	2,884	09/17/2019	0.0759	$394,300.00	1.0404	MDR	R
DERRY	2.64	2382	06//002//001///	34 LAWRENCE RD	$244,500.00	103	103	49	1,409	07/09/2019	0.0764	$254,500.00	1.0409	LMDR	R
DERRY	1.01	4265	09//068//047///	6 BELMONT TER	$460,000.00	102	102	32	3,425	06/03/2019	0.0772	$479,200.00	1.0417	LMDR	R
DERRY	0.142585	6530	19//058/////	606 COLLETTES GROVE RD	$275,000.00	107	107	55	1,998	07/01/2019	0.0773	$286,500.00	1.0418	LDR	R
DERRY	3.6	132	01//016//013///	4 INDEPENDENCE AVE	$360,500.00	105	105	41	2,702	10/29/2019	0.0785	$376,000.00	1.043	LMDR	R
DERRY	3.6	5218	11//060//011///	18 DANIEL RD	$405,000.00	101	101	41	3,012	04/29/2019	0.0792	$422,700.00	1.0437	MDR	R
DERRY	1	4973	11//014//006///	6 CARBERRY DR	$359,000.00	101	101	40	2,810	10/17/2019	0.0801	$375,000.00	1.0446	MDR	R
DERRY	6.91	5781	12//118/////	17 BACK CHESTER RD	$255,000.00	102	102	100	1,748	07/29/2019	0.0806	$266,500.00	1.0451	LDR	R
DERRY	0.730005	9828	54//085/////	3 BIRCHWOOD DR	$413,000.00	101	101	54	3,972	05/24/2019	0.0813	$431,900.00	1.0458	MDR	R
DERRY	1.52	3008	07//091//004///	154 NORTH SHORE RD	$305,000.00	103	103	29	2,077	08/22/2019	0.084	$319,800.00	1.0485	LDR	R
DERRY	2	5607	12//056//003///	95 OLD AUBURN RD	$369,900.00	101	101	34	2,452	05/15/2019	0.0847	$388,100.00	1.0492	LDR	R
DERRY	0.980005	6394	17//006//007///	334 ISLAND POND RD	$310,000.00	107	107	48	1,782	01/03/2020	0.0865	$325,800.00	1.051	LDR	R
DERRY	1.35	1995	04//098//002///	386 ISLAND POND RD	$270,000.00	103	103	60	1,852	10/10/2019	0.0874	$284,000.00	1.0519	LDR	R
DERRY	2.03	100597	06//046//020///	25 LAMPTON DR	$402,500.00	103	103	11	2,746	11/20/2019	0.0899	$424,400.00	1.0544	LMDR	R
DERRY	1.2	11197	08//052//012///	18 EASTGATE RD	$480,000.00	101	101	16	3,304	07/12/2019	0.0901	$506,200.00	1.0546	MDR	R
DERRY	1.12	5182	11//057//014///	9 FOREST ST	$360,000.00	101	101	43	3,041	03/27/2020	0.0908	$379,900.00	1.0553	MDR	R
DERRY	1.85	3007	07//091//003///	154.5 NORTH SHORE RD	$312,000.00	103	103	28	1,933	06/06/2019	0.0913	$329,400.00	1.0558	LDR	R
DERRY	3.14	4070	09//058//006///	8 WALNUT HILL RD	$499,000.00	102	102	36	4,166	07/15/2019	0.0914	$526,900.00	1.0559	LDR	R
DERRY	0.660009	9805	54//065/////	11 BIRCHWOOD DR	$365,000.00	101	101	53	2,458	04/29/2019	0.0969	$387,400.00	1.0614	MDR	R
DERRY	1.27	6281	15//011/////	66 CONLEYS GROVE RD	$345,000.00	107	107	27	2,480	12/16/2019	0.0972	$366,300.00	1.0617	LDR	R
DERRY	1.29	742	02//035/////	23 BOWERS RD	$340,000.00	104	104	52	2,801	12/27/2019	0.0987	$361,500.00	1.0632	MDR	R
DERRY	1.07	3889	09//030//029///	44 REDFIELD CIR	$295,000.00	102	102	39	1,992	06/14/2019	0.0989	$313,700.00	1.0634	LMDR	R
DERRY	3.44	5931	13//015//001053///	1 JESSICA LN	$350,000.00	102	102	30	2,942	08/23/2019	0.1021	$373,300.00	1.0666	LDR	R
DERRY	0.260009	6591	20//009/////	1 SANBORN RD	$303,000.00	107	107	27	2,206	07/19/2019	0.1025	$323,300.00	1.067	LDR	R
DERRY	0.610009	1206	03//101//005///	1 SKYLARK DR	$362,000.00	104	104	50	2,653	08/30/2019	0.1035	$386,600.00	1.068	LMDR	R
DERRY	0.930005	6931	23//011/////	47 FORDWAY	$290,000.00	201	201	120	1,471	08/01/2019	0.1055	$310,300.00	1.07	MDR	R
DERRY	0.660009	9873	55//009/////	95 TSIENNETO RD	$455,000.00	103	103	58	4,677	10/18/2019	0.1067	$487,400.00	1.0712	MDR	R
DERRY	3.01	102771	04//084//010///	30 STEELE RD	$520,000.00	103	103	2	4,232	05/17/2019	0.1095	$558,500.00	1.074	LDR	R
DERRY	0.489991	9054	38//115/////	20 EAST DERRY RD	$305,000.00	103	103	55	2,139	07/31/2019	0.1096	$327,600.00	1.0741	MDR	R
DERRY	2.46	9478	45//010/////	8 OLD CHESTER RD	$440,000.00	103	103	8	3,030	04/22/2019	0.1119	$473,600.00	1.0764	MDR	R
DERRY	0.680005	7335	25//032/////	12 SUNSET AVE	$315,000.00	104	104	55	2,266	06/28/2019	0.119	$341,300.00	1.0835	MDR	R
DERRY	1.73	1402	03//148//001///	21 MILL RD	$250,000.00	103	103	37	1,411	02/28/2020	0.1215	$271,500.00	1.086	LDR	R
DERRY	2.53	2554	06//082/////	51 WARNER HILL RD	$326,000.00	103	103	62	2,483	07/02/2019	0.1263	$355,600.00	1.0908	LDR	R

Municipality	Land Area	PID	Mblu	Location	Sale Price	Assess Dist	Land NBHD	Actual Age	Eff Area	Sale Date	Abs Disp	Appraised Value	A/S Ratio	Zone	Sale Type
DERRY	1.38	1495	03//156//006///	5 ALYSSA DR	$420,000.00	103	103	33	3,885	06/10/2019	0.1307	$460,000.00	1.0952	LDR	R
DERRY	0.339991	27	01//002//024///	5 JOAN ST	$309,900.00	105	105	49	2,810	02/24/2020	0.1384	$341,800.00	1.1029	LMDR	R
DERRY	1.057277	5407	11//095//002///	104 ENGLISH RANGE RD	$426,000.00	101	101	268	3,405	05/24/2019	0.1404	$470,700.00	1.1049	LDR	R
DERRY	0.180005	6547	19//074/////	1011 COLLETTES GROVE RD	$340,000.00	107	107	85	968	06/07/2019	0.1481	$378,300.00	1.1126	LDR	R
DERRY	0.060009	9603	51//074/////	52 BEAVER LAKE AVE	$235,000.00	108	108	18	1,112	07/31/2019	0.1487	$261,600.00	1.1132	MDR	R
DERRY	0.469995	8831	37//052/////	13 NESMITH ST	$335,000.00	103	103	190	2,939	02/10/2020	0.1513	$373,800.00	1.1158	MDR	R
DERRY	1.16	5621	12//063//003001///	41 OLD AUBURN RD	$267,000.00	101	101	34	1,740	05/06/2019	0.155	$298,900.00	1.1195	LDR	R
DERRY	0.980005	3610	08//114/////	11 DOLORES AVE	$250,000.00	101	101	52	1,787	10/30/2019	0.1735	$284,500.00	1.138	MDR	R
DERRY	0.45	3764	08//263/////	2 OXFORD RD	$260,000.00	101	101	55	2,077	04/29/2019	0.1755	$296,400.00	1.14	MDR	R
DERRY	2.29	4826	10//098//058///	4 CUNNINGHAM DR	$255,500.00	102	102	34	1,976	11/05/2019	0.1834	$293,300.00	1.1479	LDR	R
DERRY	3.36	5455	12//026//003///	1 REGENCY RD	$375,000.00	101	101	32	2,993	05/31/2019	0.1848	$431,000.00	1.1493	LDR	R
DERRY	0	1903	04//091//111///	217 CHASES GROVE	$295,000.00	107	107	90	2,839	07/01/2019	0.1887	$340,200.00	1.1532	LDR	R
DERRY	1.11	2659	06//106//008///	131 WARNER HILL RD	$316,900.00	102	102	43	2,857	09/17/2019	0.1889	$365,500.00	1.1534	LMDR	R
DERRY	0.739991	7533	26//101/////	85 WEST BROADWAY	$315,000.00	201	201	170	3,075	05/16/2019	0.1898	$363,600.00	1.1543	MHR2	R
DERRY	3.4	9526	50//054/////	55 CHESTER RD	$205,000.00	103	103	97	1,279	07/01/2019	0.2057	$239,900.00	1.1702	MDR	R
DERRY	3.05	2483	06//051/////	77 LANE RD	$227,000.00	103	103	130	2,052	11/08/2019	0.2095	$266,500.00	1.174	LMDR	R
DERRY	1.29	1426	03//152//004///	4 WEST VIEW DR	$388,000.00	103	103	23	2,848	08/20/2019	0.2113	$456,200.00	1.1758	LDR	R
DERRY	0.080005	9939	56//014/////	37 NORTH SHORE RD	$285,000.00	108	108	120	1,158	04/16/2019	0.213	$335,600.00	1.1775	MDR	R
DERRY	1.05	2241	05//040//012///	7 WINTER HILL RD	$300,000.00	104	104	40	2,646	11/01/2019	0.2158	$354,100.00	1.1803	MDR	R
DERRY	0.379982	9035	38//096/////	4 MARTHA DR	$225,000.00	103	103	60	1,470	12/19/2019	0.2355	$270,000.00	1.2	MDR	R
DERRY	0.930005	9727	52//038/////	66 NORTH SHORE RD	$229,000.00	103	103	299	2,566	01/08/2020	0.2482	$277,700.00	1.2127	MDR	R
DERRY	0	1984	04//091//194///	230 CHASES GROVE	$60,000.00	107	107	100	598	03/23/2020	0.2522	$73,000.00	1.2167	LDR	R
DERRY	0.769995	5328	11//079//030///	2 GARVIN RD	$223,000.00	101	101	21	1,722	12/13/2019	0.2606	$273,200.00	1.2251	LDR	R
DERRY	1.17	862	02//074//032///	23 STEVEN AVE	$285,000.00	104	104	43	2,475	07/22/2019	0.2881	$357,000.00	1.2526	MDR	R
DERRY	0.5	9712	52//024/////	65 NORTH SHORE RD	$251,000.00	108	108	32	2,075	11/27/2019	0.2945	$316,000.00	1.259	MDR	R
DERRY	0.269995	7902	29//044/////	3 HILLSIDE AVE	$227,600.00	201	201	72	2,391	11/18/2019	0.3769	$305,300.00	1.3414	MHR2	R
DERRY	0.930005	9727	52//038/////	66 NORTH SHORE RD	$175,000.00	103	103	299	2,566	10/01/2019	0.6224	$277,700.00	1.5869	MDR	R

Municipality	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
DERRY	298	0.9645	7.63	$338,500.00	$324,300.00	$353,646.64	$339,391.28	0.9701
	298	0.9645	7.63	$338,500.00	$324,300.00	$353,646.64	$339,391.28	0.9701

Land Use	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
1010 , SINGLE FAMILY	272	0.9636	7.42	$335,000.00	$317,300.00	$341,950.37	$330,335.66	0.9715
1011 , SFR/IN-LAW	9	0.9753	5.72	$360,000.00	$379,900.00	$413,833.33	$406,433.33	0.9891
1012 , SFR/ACCES	6	0.9713	3.84	$352,450.00	$356,050.00	$376,966.67	$373,550.00	0.9942
1013 , SFR WATER	11	0.9793	15.83	$610,000.00	$552,300.00	$580,900.00	$489,827.27	0.9070
	298	0.9645	7.63	$338,500.00	$324,300.00	$353,646.64	$339,391.28	0.9701

Actual Year Built	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
0 - 1980	37	0.9822	5.07	$117,000.00	$120,300.00	$135,316.22	$133,581.08	0.9905
1980 - 1985	53	1.0117	5.64	$215,000.00	$216,000.00	$212,547.17	$213,000.00	1.0030
1985 - 1990	76	0.9788	6.43	$218,250.00	$207,300.00	$206,278.95	$201,605.26	0.9870
1990 - 2020	49	1.0106	4.94	$289,000.00	$274,500.00	$295,504.08	$295,785.71	1.0061
	215	0.9914	5.84	$217,500.00	$210,200.00	$215,946.98	$214,172.09	0.9959

Condo Complex	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
01 , RINGE RD OFF/	1	1.0170	0	$212,000.00	$215,600.00	$212,000.00	$215,600.00	1.0170
02 , MATHEW DR	16	0.9613	5.08	$182,000.00	$176,300.00	$183,268.75	$176,475.00	0.9660
04 , INDIAN RIDGE	4	0.9265	10.48	$387,500.00	$336,950.00	$380,000.00	$368,500.00	0.9668
08 , ANNA CIR	2	1.0155	0.53	$329,000.00	$334,200.00	$329,000.00	$334,200.00	1.0155
09 , SUNVIEW CONDO	17	0.9952	5.41	$217,500.00	$206,000.00	$188,611.76	$187,217.65	0.9977
10 , HOODKROFT MAN	2	0.9917	3.69	$126,500.00	$125,100.00	$126,500.00	$125,100.00	0.9917
11 , ADAMS POND RD	4	0.9690	6.71	$280,000.00	$280,800.00	$281,750.00	$272,450.00	0.9675
111 , HARDY CT	1	1.0761	0	$184,000.00	$198,000.00	$184,000.00	$198,000.00	1.0761
12 , DREW WOODS CO	5	0.9568	3.05	$340,000.00	$325,300.00	$339,400.00	$332,120.00	0.9792
129 , BENJAMIN CHASE	2	1.0254	8.42	$255,000.00	$256,450.00	$255,000.00	$256,450.00	1.0254
130 , WEST BROADWAY	2	0.9138	5.61	$99,950.00	$90,300.00	$99,950.00	$90,300.00	0.9138
14 , EMERSON	1	0.8907	0	$367,000.00	$326,900.00	$367,000.00	$326,900.00	0.8907
15 , OVERLEDGE EXT	3	0.9649	3.24	$321,500.00	$310,700.00	$315,133.33	$308,966.67	0.9796
16 , OVERLEDGE EXT	3	0.9649	3.24	$321,500.00	$310,700.00	$315,133.33	$308,966.67	0.9796
17 , HUBBARD HEIGH	4	0.9670	2.36	$160,500.00	$153,300.00	$156,500.00	$152,800.00	0.9780
18 , STONEGATE	5	1.0426	5.15	$165,000.00	$174,400.00	$166,800.00	$178,700.00	1.0742
26 , 7 MCGREGOR ST	1	1.0436	0	$220,000.00	$229,600.00	$220,000.00	$229,600.00	1.0436
27 , 15 ELM ST	1	0.9777	0	$220,000.00	$215,100.00	$220,000.00	$215,100.00	0.9777
28 , 30 BIRCH ST	2	0.9769	2.01	$162,500.00	$158,950.00	$162,500.00	$158,950.00	0.9769
29 , 71 NORTH HIGH	1	1.0709	0	$289,000.00	$309,500.00	$289,000.00	$309,500.00	1.0709
291 , COVEY RUN	2	1.0106	0	$255,000.00	$257,700.00	$255,000.00	$257,700.00	1.0106
30 , 90-92 EAST BRO	7	0.9869	2.93	$104,000.00	$101,700.00	$102,928.57	$101,928.57	0.9910
32 , FRANKLIN PL C	1	1.0491	0	$162,900.00	$170,900.00	$162,900.00	$170,900.00	1.0491
33 , HOODKROFT MAN	2	0.9917	3.69	$126,500.00	$125,100.00	$126,500.00	$125,100.00	0.9917
34 , HOODKROFT MAN	2	0.9917	3.69	$126,500.00	$125,100.00	$126,500.00	$125,100.00	0.9917

Condo Complex	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
35 , HOODKROFT MAN	2	0.9917	3.69	$126,500.00	$125,100.00	$126,500.00	$125,100.00	0.9917
36 , FIELDSTONE TE	9	0.9692	1.93	$132,000.00	$128,900.00	$131,666.67	$129,300.00	0.9824
37 , SUMMERHILL CO	3	0.9338	36.53	$219,000.00	$207,500.00	$192,333.33	$221,933.33	1.2618
38 , BRANDYWYNE CO	7	1.0032	3.69	$215,000.00	$219,600.00	$215,985.71	$218,428.57	1.0118
39 , NEWELLS MEADO	3	0.9935	5.63	$230,000.00	$230,500.00	$230,666.67	$229,833.33	0.9964
40 , DERRY VILLAGE	1	0.9633	0	$193,500.00	$186,400.00	$193,500.00	$186,400.00	0.9633
41 , HILLSIDE EST	12	1.0121	6.69	$112,000.00	$116,150.00	$115,400.00	$114,841.67	1.0008
410 , BUNKER EST B#4	3	1.0139	0.59	$172,500.00	$174,900.00	$171,333.33	$173,066.67	1.0102
411 , BUNKER EST B#1	1	0.9331	0	$189,900.00	$177,200.00	$189,900.00	$177,200.00	0.9331
412 , BUNKER EST B#3	1	0.9374	0	$194,900.00	$182,700.00	$194,900.00	$182,700.00	0.9374
413 , BUNKER EST B#2	1	1.1137	0	$241,000.00	$268,400.00	$241,000.00	$268,400.00	1.1137
415 , HIGHLAND AVE	2	1.0289	0.95	$231,750.00	$238,400.00	$231,750.00	$238,400.00	1.0289
416 , SHEPHARD LANDING	9	1.0772	1.4	$250,000.00	$269,300.00	$253,566.67	$269,300.00	1.0623
417 , VILLAGE AT OAKWOOD	5	1.0038	1.79	$498,200.00	$504,500.00	$495,600.00	$495,240.00	0.9997
418 , 37 WARNER HILL RD	2	1.0425	2.01	$270,000.00	$281,350.00	$270,000.00	$281,350.00	1.0425
42 , AMHERST DR	1	1.0538	0	$275,000.00	$289,800.00	$275,000.00	$289,800.00	1.0538
420 , 13 KILREA RD	1	1.0117	0	$289,900.00	$293,300.00	$289,900.00	$293,300.00	1.0117
49 , LESLEY CIR	3	1.0027	11.72	$215,000.00	$223,600.00	$216,000.00	$216,300.00	1.0027
54 , SUNNYSIDE LN	3	1.0294	1.55	$199,900.00	$199,700.00	$200,966.67	$204,633.33	1.0181
59 , NORTH SHORE RD	1	0.8749	0	$239,000.00	$209,100.00	$239,000.00	$209,100.00	0.8749
61 , SCENIC DR	1	1.0155	0	$199,900.00	$203,000.00	$199,900.00	$203,000.00	1.0155
62 , JEFF LN	2	0.9818	4.13	$229,900.00	$225,300.00	$229,900.00	$225,300.00	0.9818
64 , TSIENNETO RD	2	0.9630	0.52	$200,500.00	$193,050.00	$200,500.00	$193,050.00	0.9630
65 , TSIENNETO RD	2	0.9630	0.52	$200,500.00	$193,050.00	$200,500.00	$193,050.00	0.9630
66 , B0NNIE LN	5	0.9351	6.88	$237,500.00	$215,400.00	$234,700.00	$219,640.00	0.9462

Condo Complex	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
69 , POND VIEW DR	3	0.9526	4.14	$327,500.00	$310,200.00	$336,666.67	$314,233.33	0.9354
73 , RICHARDSON RD	2	0.9691	13.74	$232,000.00	$223,100.00	$232,000.00	$223,100.00	0.9691
80 , AL ST	1	0.9817	0	$207,800.00	$204,000.00	$207,800.00	$204,000.00	0.9817
81 , PINGREE HILL R	1	0.8660	0	$235,000.00	$203,500.00	$235,000.00	$203,500.00	0.8660
82 , JUNIPER RD	3	1.0335	5.77	$185,200.00	$191,400.00	$188,400.00	$187,000.00	1.0008
85 , CONLEYS GROVE	1	1.0714	0	$245,000.00	$262,500.00	$245,000.00	$262,500.00	1.0714
86 , CONLEYS GROVE	1	1.0714	0	$245,000.00	$262,500.00	$245,000.00	$262,500.00	1.0714
87 , CONLEYS GROVE	1	1.0714	0	$245,000.00	$262,500.00	$245,000.00	$262,500.00	1.0714
88 , NORTH SHORE RD	1	0.8749	0	$239,000.00	$209,100.00	$239,000.00	$209,100.00	0.8749
90 , BLACKBERRY RD	2	1.0205	0.56	$227,500.00	$232,150.00	$227,500.00	$232,150.00	1.0205
91 , STRAWBERRY HIL	3	0.9941	3.81	$237,000.00	$236,600.00	$237,333.33	$238,366.67	1.0043
92 , STRAWBERRY HIL	3	0.9941	3.81	$237,000.00	$236,600.00	$237,333.33	$238,366.67	1.0043
93 , BRIAN AVE	3	0.8949	3.83	$237,000.00	$227,900.00	$243,000.00	$224,233.33	0.9247
94 , BLUEBERRY RD	2	0.8836	10.21	$240,000.00	$210,700.00	$240,000.00	$210,700.00	0.8836
95 , MILLS FARM CIR	1	1.0391	0	$199,300.00	$207,100.00	$199,300.00	$207,100.00	1.0391
97 , SUSAN DR	2	0.9886	0.28	$175,500.00	$173,500.00	$175,500.00	$173,500.00	0.9886
99 , PHILLIP RD	12	0.9665	4.34	$231,250.00	$224,050.00	$231,075.00	$225,633.33	0.9804
	215	0.9914	5.84	$217,500.00	$210,200.00	$215,946.98	$214,172.09	0.9959

Building Size	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
0 - 1,000	50	0.9865	4.9	$124,000.00	$125,650.00	$127,744.00	$126,068.00	0.9903
1,000 - 1,500	80	0.9880	5.7	$208,400.00	$199,000.00	$207,927.50	$205,191.25	0.9884
1,500 - 2,000	64	0.9980	6.81	$237,000.00	$235,000.00	$242,034.38	$242,996.88	1.0141
2,000 - 4,000	21	0.9860	5.42	$350,000.00	$331,400.00	$377,000.00	$370,309.52	0.9823
	215	0.9914	5.84	$217,500.00	$210,200.00	$215,946.98	$214,172.09	0.9959

Sale Date Quartile	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
2019, Q2	55	1.0120	5.31	$211,000.00	$211,500.00	$205,621.82	$205,045.45	1.0052
2019, Q3	64	0.9908	5.65	$208,900.00	$203,000.00	$211,225.00	$210,329.69	0.9978
2019, Q4	56	0.9856	6.67	$219,950.00	$209,000.00	$207,569.64	$206,085.71	0.9966
2020, Q1	40	0.9881	5.28	$239,450.00	$225,300.00	$249,427.50	$244,190.00	0.9790
	215	0.9914	5.84	$217,500.00	$210,200.00	$215,946.98	$214,172.09	0.9959

Sale Price Quartile	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
Q1	53	0.9924	6.74	$128,000.00	$126,500.00	$124,435.85	$126,643.40	1.0172
Q2	53	0.9914	5.12	$190,000.00	$187,800.00	$190,437.74	$190,462.26	1.0004
Q3	55	0.9861	5.49	$230,000.00	$225,800.00	$231,118.18	$226,361.82	0.9795
Q4	54	1.0056	5.9	$298,450.00	$291,550.00	$315,348.15	$310,935.19	0.9872
	215	0.9914	5.84	$217,500.00	$210,200.00	$215,946.98	$214,172.09	0.9959

Style	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
101, Detached Condo	31	0.9649	5.26	$333,000.00	$325,100.00	$355,574.19	$347,812.90	0.9771
111, Garden Condo	51	0.9902	4.66	$125,000.00	$126,500.00	$130,176.47	$128,835.29	0.9926
37, Condex	79	0.9835	5.94	$220,000.00	$210,500.00	$216,968.35	$212,034.18	0.9799
44, Town House	54	1.0225	6.39	$222,750.00	$221,850.00	$215,301.85	$221,175.93	1.0332
	215	0.9914	5.84	$217,500.00	$210,200.00	$215,946.98	$214,172.09	0.9959

Municipality	Land Area	PID	Mblu	Location	Sale Price	Assess Dist	Land NBHD	Actual Age	Eff Area	Sale Date	Abs Disp	Appraised Value	A/S Ratio	Zone	Sale Type
DERRY (215 items)															
DERRY	0.360009	6898	22//013//011R///	11R BLUEBERRY RD	$255,000.00	104	104	33	1,508	01/24/2020	0.1981	$202,300.00	0.7933	MDR	R
DERRY	1	1265	03//103//015L///	5L HOMESTEAD DR	$215,000.00	104	104	35	1,319	02/24/2020	0.1649	$177,700.00	0.8265	LMDR	R
DERRY	0.944995	4672	10//062//003L///	2L RICHARDSON RD RDS	$245,000.00	102	102	33	1,388	11/13/2019	0.1555	$204,800.00	0.8359	LDR	R
DERRY	0.855005	3796	09//015//010L///	9L SENTER COVE RD	$256,000.00	103	103	34	1,602	09/18/2019	0.15	$215,400.00	0.8414	LMDR	R
DERRY	0	1434	03//153//001004///	4 SQUAMSCOTT AVE	$390,000.00	106	106	24	2,144	06/06/2019	0.1417	$331,400.00	0.8497	LDR	R
DERRY	0	100746	29//136//005///	41 WEST BROADWAY #5	$120,000.00	201	201	116	826	10/18/2019	0.1289	$103,500.00	0.8625	OBD	R
DERRY	0.905005	5349	11//081//006R///	11R PINGREE HILL RD	$235,000.00	101	101	38	1,374	12/06/2019	0.1254	$203,500.00	0.866	LDR	R
DERRY	0	4037	09//057//011///	10 POND VIEW DR	$357,500.00	106	106	30	2,159	07/02/2019	0.1237	$310,200.00	0.8677	LDR	R
DERRY	0	9367	43//014//011003///	2 PEMBROKE DR #3	$80,000.00	501	501	48	324	11/18/2019	0.1201	$69,700.00	0.8713	MDR	R
DERRY	0.110009	709	02//028//086R///	5R REBECCA LN	$220,000.00	104	104	33	1,046	12/06/2019	0.1182	$192,100.00	0.8732	MDR	R
DERRY	0	4152	09//067//001///	4 WRIGHT RD	$275,000.00	106	106	22	1,625	08/06/2019	0.1169	$240,500.00	0.8745	LMDR	R
DERRY	1	3016	07//091L/////	160L NORTH SHORE RD	$239,000.00	103	103	32	1,446	03/06/2020	0.1165	$209,100.00	0.8749	LDR	R
DERRY	1	3016	07//091L/////	160L NORTH SHORE RD	$239,000.00	103	103	32	1,446	03/06/2020	0.1165	$209,100.00	0.8749	LDR	R
DERRY	0	3335	08//077//030///	5 TSIENNETO RD #30	$220,500.00	507	507	36	1,480	07/05/2019	0.1125	$193,800.00	0.8789	MFR	R
DERRY	0.1	7198	25//013//022L///	25L TIGERTAIL CIR	$248,000.00	104	104	33	1,268	03/24/2020	0.1091	$218,800.00	0.8823	MDR	R
DERRY	0.175	682	02//028//071L///	16L DERRYFIELD RD	$180,000.00	104	104	38	925	12/06/2019	0.1047	$159,600.00	0.8867	MDR	R
DERRY	0.244995	6880	22//012//005R///	3R PELICAN CIR	$262,000.00	104	104	32	1,882	10/02/2019	0.1032	$232,700.00	0.8882	MDR	R
DERRY	0	9181	43//014//003009///	3 SILVESTRI CIR #9	$144,900.00	501	501	48	823	06/17/2019	0.1032	$128,700.00	0.8882	MDR	R
DERRY	0	1433	03//153//001003///	3 SQUAMSCOTT AVE	$385,000.00	106	106	30	2,667	02/25/2020	0.1018	$342,500.00	0.8896	LDR	R
DERRY	0	3460	08//077//148///	5 TSIENNETO RD #148	$225,000.00	507	507	33	1,492	06/10/2019	0.1016	$200,200.00	0.8898	MFR	R
DERRY	0	5489	12//032//007///	7 EMERSON DR	$367,000.00	106	106	7	2,221	07/03/2019	0.1007	$326,900.00	0.8907	LDR	R
DERRY	0.5	5647	12//063//018R///	24R JUNIPER RD	$215,000.00	0001	101	39	1,307	06/21/2019	0.0965	$192,400.00	0.8949	LDR	R
DERRY	0.114991	6835	22//012//029L///	10L NORMAN DR	$237,000.00	104	104	32	1,659	07/02/2019	0.0965	$212,100.00	0.8949	MDR	R
DERRY	0	3308	08//077//003///	5 TSIENNETO RD #3	$230,000.00	507	507	36	1,631	09/25/2019	0.0957	$206,000.00	0.8957	MFR	R
DERRY	0.75	3833	09//015//004R///	2R SENTER COVE RD	$235,000.00	103	103	35	1,614	10/22/2019	0.0957	$210,500.00	0.8957	LMDR	R
DERRY	0	9228	43//014//005008///	1 PEMBROKE DR #8	$138,000.00	501	501	48	772	03/02/2020	0.0871	$124,800.00	0.9043	MDR	R
DERRY	0.269995	664	02//028//062L///	19L DERRYFIELD RD	$175,000.00	104	104	39	912	06/11/2019	0.0845	$158,700.00	0.9069	MDR	R
DERRY	0.15	706	02//028//084L///	1L REBECCA LN	$190,000.00	104	104	33	1,039	11/12/2019	0.0798	$173,200.00	0.9116	MDR	R
DERRY	0	8784	37//017//001002///	4 NEWELLS MEADOW LN #2	$230,000.00	514	514	33	1,313	08/06/2019	0.0775	$210,200.00	0.9139	MHDR	R
DERRY	0	8656	36//067//01101D///	1D MISTY MORNING DR	$227,000.00	512	512	33	1,377	10/28/2019	0.0773	$207,500.00	0.9141	MHDR	R
DERRY	0.205005	673	02//028//066R///	15R DERRYFIELD RD	$176,000.00	104	104	39	902	05/29/2019	0.0675	$162,600.00	0.9239	MDR	R
DERRY	0.105005	7299	25//013//075R///	20R BRIAN AVE	$241,000.00	104	104	34	1,493	06/19/2019	0.0648	$223,300.00	0.9266	MDR	R

Municipality	Land Area	PID	Mblu	Location	Sale Price	Assess Dist	Land NBHD	Actual Age	Eff Area	Sale Date	Abs Disp	Appraised Value	A/S Ratio	Zone	Sale Type
DERRY	0	4213	09//067//062///	9 WRIGHT RD	$295,000.00	106	106	22	1,993	06/18/2019	0.0609	$274,500.00	0.9305	LMDR	R
DERRY	0	101144	02//020//001001//206/	65 FORDWAY BLD 1 #206	$189,900.00	104	104	13	1,074	07/31/2019	0.0583	$177,200.00	0.9331	MDR	R
DERRY	0	8661	36//067//01102D///	2D MISTY MORNING DR	$219,000.00	512	512	34	1,423	08/13/2019	0.0576	$204,500.00	0.9338	MHDR	R
DERRY	2	3815	09//015//001R///	122R HAMPSTEAD RD	$265,000.00	103	103	32	1,983	07/09/2019	0.0563	$247,800.00	0.9351	LMDR	R
DERRY	0	102223	02//020//001003//210/	65 FORDWAY BLD 3 #210	$194,900.00	104	104	12	1,174	03/20/2020	0.054	$182,700.00	0.9374	MDR	R
DERRY	1.56	3806	09//015//015L///	9L BONNIE LN	$237,500.00	103	103	33	1,659	11/08/2019	0.0537	$222,700.00	0.9377	LMDR	R
DERRY	0.248852	100372	37//071//307///	7 CHESTER RD #307	$313,000.00	103	103	110	1,277	05/15/2019	0.0524	$293,900.00	0.939	MDR	R
DERRY	0.369995	6080	14//010//023///	89 OVERLEDGE EXT	$301,900.00	101	106	29	1,576	05/15/2019	0.0514	$283,800.00	0.94	LMDR	R
DERRY	0.369995	6080	14//010//023///	89 OVERLEDGE EXT	$301,900.00	101	106	29	1,576	05/15/2019	0.0514	$283,800.00	0.94	LMDR	R
DERRY	0.589991	3211	08//041//031L///	51L SCENIC DR	$239,900.00	101	101	37	1,654	03/03/2020	0.0502	$225,800.00	0.9412	MDR	R
DERRY	0	11250	32//075//095001///	95 EAST BROADWAY #1	$108,000.00	522	522	51	624	12/02/2019	0.0497	$101,700.00	0.9417	MHDR	R
DERRY	0	4491	10//010//041///	35 DREW WOODS DR	$345,000.00	106	106	20	2,046	03/03/2020	0.0491	$325,100.00	0.9423	LMDR	R
DERRY	0.235009	660	02//028//060L///	21L DERRYFIELD RD	$182,000.00	104	104	39	908	07/15/2019	0.048	$171,700.00	0.9434	MDR	R
DERRY	0.139991	572	02//028//122L///	82L DERRYFIELD RD	$190,000.00	104	104	33	1,117	08/30/2019	0.0472	$179,400.00	0.9442	MDR	R
DERRY	0	3483	08//077//169///	5 TSIENNETO RD #169	$128,000.00	507	507	34	840	01/03/2020	0.0453	$121,100.00	0.9461	MFR	R
DERRY	0.1	7243	25//013//049R///	25R PHILIP RD	$217,500.00	104	104	33	1,280	05/13/2019	0.0452	$205,800.00	0.9462	MDR	R
DERRY	0.114991	538	02//028//105L///	10L MATTHEW DR	$198,000.00	104	104	32	1,107	11/22/2019	0.0439	$187,600.00	0.9475	MDR	R
DERRY	0	11235	32//073//092024///	92 EAST BROADWAY #24	$98,000.00	522	522	50	572	12/19/2019	0.0414	$93,100.00	0.95	MHDR	R
DERRY	0	3482	08//077//168///	5 TSIENNETO RD #168	$120,000.00	507	507	34	851	07/19/2019	0.0406	$114,100.00	0.9508	MFR	R
DERRY	0.110009	7177	25//013//043L///	8L TIGERTAIL CIR	$229,900.00	104	104	33	1,270	04/02/2019	0.0401	$218,700.00	0.9513	MDR	R
DERRY	0	7003	23//020//069///	69 STONEGATE LN	$161,000.00	517	517	34	992	08/30/2019	0.0392	$153,300.00	0.9522	MHDR	R
DERRY	0	4046	09//057//021///	30 POND VIEW DR #15	$325,000.00	106	106	24	1,855	02/10/2020	0.0388	$309,600.00	0.9526	LDR	R
DERRY	0.194995	6920	22//010R/////	12R STRAWBERRY HILL RD	$237,000.00	0001	104	36	1,628	05/24/2019	0.0387	$225,800.00	0.9527	MDR	R
DERRY	0.194995	6920	22//010R/////	12R STRAWBERRY HILL RD	$237,000.00	0001	104	36	1,628	05/24/2019	0.0387	$225,800.00	0.9527	MDR	R
DERRY	0	8742	37//003//0020E3///	26E BRANDYWYNE CM	$210,000.00	502	502	36	1,484	08/12/2019	0.0385	$200,100.00	0.9529	MHDR	R
DERRY	0	9241	43//014//005021///	1 PEMBROKE DR #21	$135,000.00	501	501	48	971	12/23/2019	0.0373	$128,800.00	0.9541	MDR	R
DERRY	0	4495	10//010//045///	39 DREW WOODS DR	$350,000.00	106	106	20	2,156	07/02/2019	0.0371	$334,000.00	0.9543	LMDR	R
DERRY	0	8479	36//024//010///	1 TSIENNETO RD #10	$136,000.00	515	515	51	1,147	12/31/2019	0.0363	$129,900.00	0.9551	MFR	R
DERRY	0	8479	36//024//010///	1 TSIENNETO RD #10	$136,000.00	515	515	51	1,147	12/31/2019	0.0363	$129,900.00	0.9551	MFR	R
DERRY	0	8479	36//024//010///	1 TSIENNETO RD #10	$136,000.00	515	515	51	1,147	12/31/2019	0.0363	$129,900.00	0.9551	MFR	R
DERRY	0	8479	36//024//010///	1 TSIENNETO RD #10	$136,000.00	515	515	51	1,147	12/31/2019	0.0363	$129,900.00	0.9551	MFR	R
DERRY	0	4488	10//010//038///	40 DREW WOODS DR	$340,000.00	106	106	20	2,267	05/31/2019	0.0346	$325,300.00	0.9568	LMDR	R
DERRY	0	11145	30//253//003///	30 BIRCH ST #3	$152,000.00	521	521	35	1,045	08/13/2019	0.0342	$145,500.00	0.9572	CBD	R

Municipality	Land Area	PID	Mblu	Location	Sale Price	Assess Dist	Land NBHD	Actual Age	Eff Area	Sale Date	Abs Disp	Appraised Value	A/S Ratio	Zone	Sale Type
DERRY	0.435009	3278	08//063//003L///	65L TSIENNETO RD	$207,000.00	103	103	43	1,111	11/08/2019	0.0334	$198,300.00	0.958	MDR	R
DERRY	0.435009	3278	08//063//003L///	65L TSIENNETO RD	$207,000.00	103	103	43	1,111	11/08/2019	0.0334	$198,300.00	0.958	MDR	R
DERRY	0	7019	23//020//101///	101 STONEGATE LN	$160,000.00	517	517	34	992	08/29/2019	0.0333	$153,300.00	0.9581	MHDR	R
DERRY	0	8510	36//040//003114///	4 FAIRFAX AVE #114	$132,000.00	508	508	34	928	09/04/2019	0.0331	$126,500.00	0.9583	MFR	R
DERRY	0	8745	37//003//0020F2///	29F BRANDYWYNE CM	$225,000.00	502	502	36	1,581	10/21/2019	0.0314	$216,000.00	0.96	MHDR	R
DERRY	0	103336	08//039//004001///	8 LILLY LN	$525,400.00	106	103	1	2,363	12/23/2019	0.0312	$504,500.00	0.9602	MDR	R
DERRY	0.1	7280	25//013//067L///	17L BRIAN AVE	$225,000.00	104	104	34	1,398	09/12/2019	0.031	$216,100.00	0.9604	MDR	R
DERRY	0	8588	36//040//003352///	2 BRISTOL CT #352	$134,100.00	508	508	34	960	09/23/2019	0.0302	$128,900.00	0.9612	MFR	R
DERRY	0	8564	36//040//003272///	2 BRISTOL CT #272	$136,000.00	508	508	34	989	08/26/2019	0.0282	$131,000.00	0.9632	MFR	R
DERRY	0	1450	03//153//001020///	1 PEMIGIWASSET CIR	$335,000.00	106	106	23	2,105	04/22/2019	0.0281	$322,700.00	0.9633	LDR	R
DERRY	0	8956	38//033//010008///	10H PINE ISLE DR	$193,500.00	506	506	48	1,407	10/17/2019	0.0281	$186,400.00	0.9633	MDR	R
DERRY	0.135009	7214	25//013//032L///	45L TIGERTAIL CIR	$250,000.00	104	104	33	1,519	03/10/2020	0.0274	$241,000.00	0.964	MDR	R
DERRY	0.5	6067	14//010//010///	74 OVERLEDGE EXT	$322,000.00	101	106	29	1,721	01/27/2020	0.0265	$310,700.00	0.9649	LMDR	R
DERRY	0.5	6067	14//010//010///	74 OVERLEDGE EXT	$322,000.00	101	106	29	1,721	01/27/2020	0.0265	$310,700.00	0.9649	LMDR	R
DERRY	0	100740	26//047//003///	88 WEST BROADWAY #3	$79,900.00	201	201	140	433	04/19/2019	0.0264	$77,100.00	0.965	OBD	R
DERRY	0.514991	10943	08//063//004L///	67L TSIENNETO RD	$194,000.00	103	103	44	1,097	01/14/2020	0.0234	$187,800.00	0.968	MDR	R
DERRY	0.514991	10943	08//063//004L///	67L TSIENNETO RD	$194,000.00	103	103	44	1,097	01/14/2020	0.0234	$187,800.00	0.968	MDR	R
DERRY	0.110009	7233	25//013//042R///	6R TIGERTAIL CIR	$232,000.00	104	104	33	1,498	10/30/2019	0.0224	$224,800.00	0.969	MDR	R
DERRY	0	8549	36//040//003233///	3 FAIRFAX AVE #233	$133,000.00	508	508	34	960	09/04/2019	0.0222	$128,900.00	0.9692	MFR	R
DERRY	0	8590	36//040//003354///	4 FAIRFAX AVE #354	$133,000.00	508	508	34	960	07/11/2019	0.0222	$128,900.00	0.9692	MFR	R
DERRY	0.525	6912	22//013//009R///	14R BLUEBERRY RD	$225,000.00	104	104	33	1,712	01/17/2020	0.0176	$219,100.00	0.9738	MDR	R
DERRY	0.110009	563	02//028//117R///	89R DERRYFIELD RD	$180,000.00	104	104	32	1,071	09/18/2019	0.0164	$175,500.00	0.975	MDR	R
DERRY	0	7006	23//020//075///	75 STONEGATE LN	$165,000.00	517	517	34	992	12/06/2019	0.0156	$161,000.00	0.9758	MHDR	R
DERRY	0	11105	29//129//010///	15 ELM ST UNIT #10	$220,000.00	519	519	18	1,576	12/03/2019	0.0137	$215,100.00	0.9777	MHDR	R
DERRY	0.139991	619	02//028//039R///	41R DERRYFIELD RD	$165,000.00	104	104	38	950	08/09/2019	0.012	$161,600.00	0.9794	MDR	R
DERRY	0	3324	08//077//019///	5 TSIENNETO RD #19	$235,000.00	507	507	36	1,702	05/07/2019	0.011	$230,400.00	0.9804	MFR	R
DERRY	0.964991	5142	11//042//040L///	13L AL ST	$207,800.00	101	101	34	1,196	07/01/2019	0.0097	$204,000.00	0.9817	MDR	R
DERRY	0	11271	32//075//097008///	97 EAST BROADWAY #8	$107,000.00	522	522	51	676	02/28/2020	0.0092	$105,100.00	0.9822	MHDR	R
DERRY	0.139991	573	02//028//122R///	82R DERRYFIELD RD	$182,000.00	104	104	33	1,117	05/28/2019	0.0079	$179,000.00	0.9835	MDR	R
DERRY	0.119995	7164	25//013//002002R///	2R GAYLE DR	$243,000.00	104	104	33	1,641	07/02/2019	0.0074	$239,100.00	0.984	MDR	R
DERRY	0	4462	10//010//012///	14 DREW WOODS DR	$329,000.00	106	106	21	2,199	12/23/2019	0.0063	$324,100.00	0.9851	LMDR	R
DERRY	0.255005	7116	24//039//005L///	9L SUSAN DR	$176,000.00	104	104	33	1,260	09/13/2019	0.0056	$173,500.00	0.9858	MHDR	R
DERRY	0	4061	09//057//036///	11 POND VIEW DR #30	$327,500.00	106	106	23	2,091	10/28/2019	0.0054	$322,900.00	0.986	LDR	R

Municipality	Land Area	PID	Mblu	Location	Sale Price	Assess Dist	Land NBHD	Actual Age	Eff Area	Sale Date	Abs Disp	Appraised Value	A/S Ratio	Zone	Sale Type
DERRY	0	9264	43//014//006020///	3 PEMBROKE DR #20	$114,000.00	501	501	48	682	01/31/2020	0.0054	$112,400.00	0.986	MDR	R
DERRY	0.125	7315	25//013//008R///	9R PHILIP RD	$230,000.00	104	104	34	1,535	11/25/2019	0.0053	$226,800.00	0.9861	MDR	R
DERRY	0	11276	32//075//097014///	97 EAST BROADWAY #14	$106,500.00	522	522	51	676	12/10/2019	0.0045	$105,100.00	0.9869	MHDR	R
DERRY	0.15	706	02//028//084L///	1L REBECCA LN	$175,400.00	104	104	33	1,039	05/17/2019	0.0039	$173,200.00	0.9875	MDR	R
DERRY	0.125	7239	25//013//047R///	16R TIGERTAIL CIR	$241,000.00	104	104	33	1,630	07/01/2019	0.0038	$238,000.00	0.9876	MDR	R
DERRY	0.625	2258	05//042//011R///	20R SUNNYSIDE LN	$199,900.00	104	104	35	1,115	07/19/2019	0.0029	$197,600.00	0.9885	MDR	R
DERRY	0	6988	23//020//004028///	32 STONEGATE LN	$169,000.00	517	517	37	1,338	12/18/2019	0.0026	$167,100.00	0.9888	MHDR	R
DERRY	0	3491	08//077//175///	5 TSIENNETO RD #175	$123,000.00	507	507	34	851	01/10/2020	0.0012	$121,800.00	0.9902	MFR	R
DERRY	0.110009	6863	22//012//046L///	15L NORMAN DR	$230,000.00	104	104	32	1,672	04/30/2019	0.0005	$227,900.00	0.9909	MDR	R
DERRY	0.210009	7115	24//039//004R///	7R SUSAN DR	$175,000.00	104	104	33	1,260	06/18/2019	0	$173,500.00	0.9914	MHDR	R
DERRY	0	103339	08//039//004004///	14 LILLY LN	$441,500.00	106	103	1	2,179	01/23/2020	0.0009	$438,100.00	0.9923	MDR	R
DERRY	0	8599	36//040//003381///	1 BRISTOL CT #381	$132,000.00	508	508	34	989	05/06/2019	0.001	$131,000.00	0.9924	MFR	R
DERRY	0	3434	08//077//125///	5 TSIENNETO RD #125	$213,500.00	507	507	33	1,635	09/04/2019	0.0016	$212,000.00	0.993	MFR	R
DERRY	0	8803	37//017//001021///	15 NEWELLS MEADOW LN #21	$232,000.00	514	514	33	1,377	07/16/2019	0.0021	$230,500.00	0.9935	MHDR	R
DERRY	0.164991	10929	22//008L/////	8L STRAWBERRY HILL RD	$238,000.00	104	104	36	1,533	01/31/2020	0.0027	$236,600.00	0.9941	MDR	R
DERRY	0.164991	10929	22//008L/////	8L STRAWBERRY HILL RD	$238,000.00	104	104	36	1,533	01/31/2020	0.0027	$236,600.00	0.9941	MDR	R
DERRY	0	9161	43//014//002013///	1 SILVESTRI CIR #13	$139,000.00	501	501	48	951	12/02/2019	0.0028	$138,200.00	0.9942	MDR	R
DERRY	0	3399	08//077//094///	5 TSIENNETO RD #94	$230,000.00	507	507	34	1,657	10/21/2019	0.0038	$228,900.00	0.9952	MFR	R
DERRY	0	11148	30//253//006///	30 BIRCH ST #6	$173,000.00	521	521	35	1,216	08/26/2019	0.0051	$172,400.00	0.9965	CBD	R
DERRY	0.125	731	02//028//098R///	75R DERRYFIELD RD	$196,900.00	104	104	33	1,058	03/10/2020	0.0056	$196,300.00	0.997	MDR	R
DERRY	0	8732	37//003//0020C4///	16C BRANDYWYNE CM	$219,000.00	502	502	36	1,605	04/30/2019	0.0059	$218,400.00	0.9973	MHDR	R
DERRY	0	3395	08//077//090///	5 TSIENNETO RD #90	$226,000.00	507	507	34	1,805	12/23/2019	0.0073	$225,700.00	0.9987	MFR	R
DERRY	0	100613	02//020//001004//309/	65 FORDWAY BLD 4 #309	$175,000.00	104	104	14	1,122	10/18/2019	0.008	$174,900.00	0.9994	MDR	R
DERRY	0.160009	570	02//028//121L///	84L DERRYFIELD RD	$185,000.00	104	104	33	1,086	08/16/2019	0.0097	$185,200.00	1.0011	MDR	R
DERRY	0.5	1227	03//103//002L///	42L FROST RD #A	$223,000.00	104	104	39	1,479	10/01/2019	0.0113	$223,600.00	1.0027	LMDR	R
DERRY	0	8717	37//003//0020A1///	1A BRANDYWYNE CM	$219,900.00	502	502	36	1,631	11/04/2019	0.0118	$220,600.00	1.0032	MHDR	R
DERRY	0	103340	08//039//004005///	16 LILLY LN	$575,300.00	106	103	0	3,077	03/11/2020	0.0124	$577,500.00	1.0038	MDR	R
DERRY	0	4205	09//067//054///	5 DONOVAN DR	$285,000.00	106	106	31	2,033	09/06/2019	0.016	$287,100.00	1.0074	LMDR	R
DERRY	0	8539	36//040//003211///	1 BRISTOL CT #211	$130,000.00	508	508	34	989	09/12/2019	0.0163	$131,000.00	1.0077	MFR	R
DERRY	0	8584	36//040//003342///	2 BRISTOL CT #342	$129,900.00	508	508	34	989	05/24/2019	0.0171	$131,000.00	1.0085	MFR	R
DERRY	1.38	3034	07//093//015///	4 ANNA CIR	$308,000.00	106	106	29	1,940	06/21/2019	0.0187	$311,100.00	1.0101	LDR	R
DERRY	0	11303	32//075//101011///	101 EAST BROADWAY #11	$104,000.00	522	522	51	676	09/23/2019	0.0192	$105,100.00	1.0106	MHDR	R
DERRY	0	101573	31//021//014///	81 NORTH HIGH ST #14	$255,000.00	518	518	10	1,901	11/12/2019	0.0192	$257,700.00	1.0106	MHR2	R

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DERRY	0	101574	31//021//015///	81 NORTH HIGH ST #15	$255,000.00	518	518	10	1,901	02/07/2020	0.0192	$257,700.00	1.0106	MHR2	R
DERRY	0	103371	03//035//003L///	13L KILREA RD	$289,900.00	103	103	35	1,410	09/24/2019	0.0203	$293,300.00	1.0117	LDR	R
DERRY	0	8507	36//040//003111///	1 BRISTOL CT #111	$125,000.00	508	508	34	928	05/02/2019	0.0206	$126,500.00	1.012	MFR	R
DERRY	0	103338	08//039//004003///	12 LILLY LN	$437,600.00	106	103	1	2,214	12/27/2019	0.0214	$443,200.00	1.0128	MDR	R
DERRY	0	100633	02//020//001004//111/	65 FORDWAY BLD 4 #111	$172,500.00	104	104	14	1,122	04/17/2019	0.0225	$174,900.00	1.0139	MDR	R
DERRY	0.389991	6782	22//004//009L///	18L BLACKBERRY RD	$230,000.00	0001	104	33	1,781	10/04/2019	0.0234	$233,400.00	1.0148	MDR	R
DERRY	0.55	3178	08//040//024L///	56L SCENIC DR	$199,900.00	0001	101	37	1,486	07/30/2019	0.0241	$203,000.00	1.0155	MDR	R
DERRY	0.355005	418	02//011//024R///	14R ROCCO DR	$212,000.00	104	104	36	1,664	05/17/2019	0.0256	$215,600.00	1.017	LMDR	R
DERRY	0	11237	32//073//092026///	92 EAST BROADWAY #26	$100,000.00	522	522	50	624	05/28/2019	0.0256	$101,700.00	1.017	MHDR	R
DERRY	0	100627	02//020//001004//206/	65 FORDWAY BLD 4 #206	$166,500.00	104	104	14	1,048	06/28/2019	0.026	$169,400.00	1.0174	MDR	R
DERRY	0	102934	26//232//001002///	14 FLORENCE ST BLD A #2	$236,000.00	0001	201	4	1,401	12/23/2019	0.0277	$240,500.00	1.0191	MHDR	R
DERRY	1.38	3025	07//093//006///	11 ANNA CIR	$350,000.00	106	106	29	2,291	09/30/2019	0.0295	$357,300.00	1.0209	LDR	R
DERRY	0	8727	37//003//0020B5///	11B BRANDYWYNE CM	$215,000.00	502	502	36	1,634	06/24/2019	0.03	$219,600.00	1.0214	MHDR	R
DERRY	0	103379	06//074//001R///	37R WARNER HILL RD #A	$275,000.00	103	103	36	1,440	03/09/2020	0.0301	$280,900.00	1.0215	LMDR	R
DERRY	0.589991	3212	08//041//031R///	51R SCENIC DR	$219,900.00	101	101	36	1,657	02/28/2020	0.0309	$224,800.00	1.0223	MDR	R
DERRY	0	3314	08//077//009///	5 TSIENNETO RD #9	$246,000.00	507	507	36	2,034	04/12/2019	0.0322	$251,800.00	1.0236	MFR	R
DERRY	0	7008	23//020//079///	79 STONEGATE LN	$140,000.00	517	517	34	992	09/27/2019	0.0343	$143,600.00	1.0257	MHDR	R
DERRY	0	3367	08//077//062///	5 TSIENNETO RD #62	$232,900.00	507	507	36	1,960	11/21/2019	0.0348	$239,000.00	1.0262	MFR	R
DERRY	0.380005	6767	22//004//014L///	7L BLACKBERRY RD	$225,000.00	0001	104	35	1,802	05/29/2019	0.0348	$230,900.00	1.0262	MDR	R
DERRY	0.094995	7312	25//013//081L///	32L TIGERTAIL CIR	$230,500.00	104	104	34	1,475	06/03/2019	0.0364	$236,900.00	1.0278	MDR	R
DERRY	0	3570	08//078//032///	3 TSIENNETO RD #32	$117,000.00	515	515	51	988	05/02/2019	0.0368	$120,300.00	1.0282	MFR	R
DERRY	0	3570	08//078//032///	3 TSIENNETO RD #32	$117,000.00	515	515	51	988	05/02/2019	0.0368	$120,300.00	1.0282	MFR	R
DERRY	0	3570	08//078//032///	3 TSIENNETO RD #32	$117,000.00	515	515	51	988	05/02/2019	0.0368	$120,300.00	1.0282	MFR	R
DERRY	0	3570	08//078//032///	3 TSIENNETO RD #32	$117,000.00	515	515	51	988	05/02/2019	0.0368	$120,300.00	1.0282	MFR	R
DERRY	0.175	2276	05//042//009R///	16R SUNNYSIDE LN	$194,000.00	104	104	35	1,247	01/27/2020	0.038	$199,700.00	1.0294	MDR	R
DERRY	0	103337	08//039//004002///	10 LILLY LN	$498,200.00	106	103	0	2,621	03/16/2020	0.0381	$512,900.00	1.0295	MDR	R
DERRY	0	9153	43//014//002005///	1 SILVESTRI CIR #5	$107,000.00	501	501	48	648	08/30/2019	0.0385	$110,200.00	1.0299	MDR	R
DERRY	0	9303	43//014//008011///	13 SILVESTRI CIR #11	$134,000.00	501	501	48	949	12/16/2019	0.0385	$138,000.00	1.0299	MDR	R
DERRY	0.5	5658	12//063//025L///	17L JUNIPER RD	$185,200.00	0001	101	36	1,300	04/26/2019	0.0421	$191,400.00	1.0335	LDR	R
DERRY	0.380005	6077	14//010//020///	84 OVERLEDGE EXT	$321,500.00	101	106	29	1,857	08/19/2019	0.0425	$332,400.00	1.0339	LMDR	R
DERRY	0.380005	6077	14//010//020///	84 OVERLEDGE EXT	$321,500.00	101	106	29	1,857	08/19/2019	0.0425	$332,400.00	1.0339	LMDR	R
DERRY	0	103380	27//094//001///	3 NUTFIELD CT #1	$259,900.00	704	704	1	1,452	12/19/2019	0.0448	$269,300.00	1.0362		R
DERRY	0	103388	27//094//009///	3 NUTFIELD CT #9	$259,900.00	704	704	1	1,452	01/02/2020	0.0448	$269,300.00	1.0362		R

Municipality	Land Area	PID	Mblu	Location	Sale Price	Assess Dist	Land NBHD	Actual Age	Eff Area	Sale Date	Abs Disp	Appraised Value	A/S Ratio	Zone	Sale Type
DERRY	0.139991	2266	05//042//017R///	7R SUNNYSIDE LN	$209,000.00	104	104	35	1,334	02/26/2020	0.045	$216,600.00	1.0364	MDR	R
DERRY	0.119995	703	02//028//082R///	4R REBECCA LN	$184,000.00	104	104	33	1,049	09/09/2019	0.0456	$190,800.00	1.037	MDR	R
DERRY	0	102944	26//232//002007///	37 HIGHLAND AVE BLD A #7	$227,500.00	0001	201	3	1,326	07/01/2019	0.0473	$236,300.00	1.0387	MHDR	R
DERRY	0.125	7073	24//021//001L///	2L MILLS FARM CIR	$199,300.00	0001	104	33	1,506	06/14/2019	0.0477	$207,100.00	1.0391	MHDR	R
DERRY	0	3504	08//077//183///	5 TSIENNETO RD #183	$117,000.00	507	507	34	851	11/19/2019	0.0496	$121,800.00	1.041	MFR	R
DERRY	0	6990	23//020//004030///	36 STONEGATE LN	$195,000.00	517	517	37	1,529	08/30/2019	0.0496	$203,000.00	1.041	MHDR	R
DERRY	0	6986	23//020//004026///	28 STONEGATE LN	$155,000.00	517	517	37	1,300	10/02/2019	0.0512	$161,600.00	1.0426	MHDR	R
DERRY	0	11142	27//106//004///	7 MCGREGOR ST #9.5	$220,000.00	520	520	17	1,425	11/15/2019	0.0522	$229,600.00	1.0436	MHDR	R
DERRY	0	103386	27//094//007///	3 NUTFIELD CT #7	$257,800.00	704	704	1	1,452	01/10/2020	0.0532	$269,300.00	1.0446		R
DERRY	0	3374	08//077//069///	5 TSIENNETO RD #69	$202,000.00	507	507	34	1,627	04/09/2019	0.0556	$211,500.00	1.047	MFR	R
DERRY	0	11225	32//073//092016///	92 EAST BROADWAY #16	$97,000.00	522	522	50	624	05/10/2019	0.0571	$101,700.00	1.0485	MHDR	R
DERRY	0	8400	35//006//002///	107 FRANKLIN ST #2	$162,900.00	509	509	33	1,286	04/23/2019	0.0577	$170,900.00	1.0491	GC	R
DERRY	0	9425	44//005//028///	28 AMHERST DR	$275,000.00	106	106	32	1,884	06/17/2019	0.0624	$289,800.00	1.0538	MDR	R
DERRY	0	103383	27//094//004///	3 NUTFIELD CT #4	$254,800.00	704	704	1	1,452	12/11/2019	0.0655	$269,300.00	1.0569		R
DERRY	0	8736	37//003//0020D4///	20D BRANDYWYNE CM	$211,000.00	502	502	36	1,484	04/29/2019	0.0659	$223,100.00	1.0573	MHDR	R
DERRY	0	4456	10//010//006///	8 DREW WOODS DR	$333,000.00	106	106	33	3,106	01/21/2020	0.066	$352,100.00	1.0574	LMDR	R
DERRY	0	4187	09//067//036///	29 WRIGHT RD	$272,000.00	106	106	32	1,965	06/07/2019	0.0663	$287,700.00	1.0577	LMDR	R
DERRY	0	9296	43//014//008004///	13 SILVESTRI CIR #4	$95,900.00	501	501	48	648	08/02/2019	0.067	$101,500.00	1.0584	MDR	R
DERRY	0	103378	06//074//001L///	37L WARNER HILL RD #B	$265,000.00	103	103	36	1,440	02/20/2020	0.072	$281,800.00	1.0634	LMDR	R
DERRY	0.194995	6919	22//010L/////	12L STRAWBERRY HILL RD	$237,000.00	0001	104	36	1,676	07/18/2019	0.0748	$252,700.00	1.0662	MDR	R
DERRY	0.194995	6919	22//010L/////	12L STRAWBERRY HILL RD	$237,000.00	0001	104	36	1,676	07/18/2019	0.0748	$252,700.00	1.0662	MDR	R
DERRY	0	11084	31//023//015///	71 NORTH HIGH ST #15	$289,000.00	518	518	17	2,444	09/26/2019	0.0795	$309,500.00	1.0709	MHR2	R
DERRY	0.355005	11130	15//005R/////	54R CONLEYS GROVE RD	$245,000.00	107	107	39	1,805	09/03/2019	0.08	$262,500.00	1.0714	LDR	R
DERRY	0.355005	11130	15//005R/////	54R CONLEYS GROVE RD	$245,000.00	107	107	39	1,805	09/03/2019	0.08	$262,500.00	1.0714	LDR	R
DERRY	0.355005	11130	15//005R/////	54R CONLEYS GROVE RD	$245,000.00	107	107	39	1,805	09/03/2019	0.08	$262,500.00	1.0714	LDR	R
DERRY	0	3524	08//077//200///	5 TSIENNETO RD #200	$123,000.00	507	507	27	851	03/31/2020	0.081	$131,900.00	1.0724	MFR	R
DERRY	0	9377	43//014//011013///	2 PEMBROKE DR #13	$95,000.00	501	501	48	654	02/25/2020	0.0812	$101,900.00	1.0726	MDR	R
DERRY	0.55	5645	12//063//017R///	25R JUNIPER RD	$165,000.00	0001	101	36	1,311	09/10/2019	0.0825	$177,200.00	1.0739	LDR	R
DERRY	0.119995	100913	32//112R/////	6R HARDY CT	$184,000.00	0001	201	110	1,590	09/30/2019	0.0847	$198,000.00	1.0761	MHDR	R
DERRY	0	103381	27//094//002///	3 NUTFIELD CT #2	$250,000.00	704	704	1	1,452	12/30/2019	0.0858	$269,300.00	1.0772		R
DERRY	0	103385	27//094//006///	3 NUTFIELD CT #6	$250,000.00	704	704	1	1,452	12/16/2019	0.0858	$269,300.00	1.0772		R
DERRY	0	103382	27//094//003///	3 NUTFIELD CT #3	$249,900.00	704	704	1	1,452	01/13/2020	0.0862	$269,300.00	1.0776		R
DERRY	0	103384	27//094//005///	3 NUTFIELD CT #5	$249,900.00	704	704	1	1,452	12/27/2019	0.0862	$269,300.00	1.0776		R

Municipality	Land Area	PID	Mblu	Location	Sale Price	Assess Dist	Land NBHD	Actual Age	Eff Area	Sale Date	Abs Disp	Appraised Value	A/S Ratio	Zone	Sale Type
DERRY	0	103387	27//094//008///	3 NUTFIELD CT #8	$249,900.00	704	704	1	1,452	01/24/2020	0.0862	$269,300.00	1.0776		R
DERRY	0	8796	37//017//001014///	28 NEWELLS MEADOW LN #14	$230,000.00	514	514	33	1,569	09/24/2019	0.0903	$248,800.00	1.0817	MHDR	R
DERRY	0	9172	43//014//002024///	1 SILVESTRI CIR #24	$110,000.00	501	501	48	843	11/21/2019	0.0986	$119,900.00	1.09	MDR	R
DERRY	0	8755	37//003//0020H3///	42H BRANDYWYNE CM	$212,000.00	502	502	36	1,634	04/02/2019	0.0992	$231,200.00	1.0906	MHDR	R
DERRY	0.95	4666	10//062//018L///	5L RICHARDSON RD	$219,000.00	102	102	34	1,525	12/18/2019	0.1109	$241,400.00	1.1023	LDR	R
DERRY	0	3407	08//077//102///	5 TSIENNETO RD #102	$217,500.00	507	507	34	1,908	12/04/2019	0.1189	$241,500.00	1.1103	MFR	R
DERRY	0.248852	100371	37//071//306///	7 CHESTER RD #306	$197,000.00	103	103	110	838	05/29/2019	0.1203	$219,000.00	1.1117	MDR	R
DERRY	0	102417	02//020//001002//001/	65 FORDWAY BLD 2 #1	$241,000.00	104	104	6	1,722	05/13/2019	0.1223	$268,400.00	1.1137	MDR	R
DERRY	0.8	3834	09//015//005L///	112L HAMPSTEAD RD	$180,000.00	103	103	36	1,516	07/03/2019	0.1297	$201,800.00	1.1211	LMDR	R
DERRY	0	3520	08//077//196///	5 TSIENNETO RD #196	$117,000.00	507	507	27	840	09/27/2019	0.13	$131,200.00	1.1214	MFR	R
DERRY	0	9314	43//014//008022///	13 SILVESTRI CIR #22	$92,000.00	501	501	48	690	08/19/2019	0.139	$104,000.00	1.1304	MDR	R
DERRY	0	6949	23//020//001044///	39 STONEGATE LN	$165,000.00	517	517	36	1,392	04/08/2019	0.1444	$187,400.00	1.1358	MHDR	R
DERRY	0.425	566	02//028//119L///	88L DERRYFIELD RD	$153,000.00	104	104	33	1,092	06/19/2019	0.1661	$177,100.00	1.1575	MDR	R
DERRY	0	6985	23//020//004025///	26 STONEGATE LN	$150,000.00	517	517	37	1,464	05/20/2019	0.1713	$174,400.00	1.1627	MHDR	R
DERRY	0	1472	03//153//001042///	27 PEMIGIWASSET CIR	$410,000.00	106	106	26	3,433	07/16/2019	0.173	$477,400.00	1.1644	LDR	R
DERRY	0.885	1004	02//149//003L///	47L FROST RD #A	$210,000.00	104	104	36	1,735	09/17/2019	0.1876	$247,600.00	1.179	LMDR	R
DERRY	0.105005	7269	25//013//061R///	20R PHILIP RD	$185,000.00	104	104	33	1,429	04/16/2019	0.1886	$218,300.00	1.18	MDR	R
DERRY	0	8637	36//067//01112A///	12A SUNDOWN DR	$131,000.00	512	512	34	1,717	11/15/2019	0.946	$253,800.00	1.9374	MHDR	R

Municipality	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
DERRY	215	0.9914	5.84	$217,500.00	$210,200.00	$215,946.98	$214,172.09	0.9959
	215	0.9914	5.84	$217,500.00	$210,200.00	$215,946.98	$214,172.09	0.9959

Land Use	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
1020 , CONDO	136	0.9980	5.69	$212,750.00	$208,850.00	$215,353.68	$215,413.97	1.0052
1021 , CONDEX	79	0.9835	5.94	$220,000.00	$210,500.00	$216,968.35	$212,034.18	0.9799
	215	0.9914	5.84	$217,500.00	$210,200.00	$215,946.98	$214,172.09	0.9959

Sale Date Half	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
2019, H1	6	0.9765	8.68	$297,000.00	$280,250.00	$290,833.33	$281,950.00	0.9867
2019, H2	10	0.9312	7.17	$307,300.00	$284,850.00	$315,750.00	$295,090.00	0.9387
2020, H1	6	1.0120	8.89	$315,800.00	$304,400.00	$307,416.67	$303,216.67	0.9964
	22	0.9719	8.39	$310,500.00	$290,900.00	$306,681.82	$293,722.73	0.9675

Sale Price Half	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
1	18	1.0425	8.4	$252,500.00	$273,300.00	$259,244.44	$269,038.89	1.0473
2	19	0.9566	7.61	$342,500.00	$324,300.00	$347,189.47	$329,610.53	0.9483
	37	0.9870	8.52	$312,000.00	$294,600.00	$304,405.41	$300,143.24	0.9965

Municipality	Land Area	PID	Mblu	Location	Sale Price	Assess Dist	Land NBHD	Actual Age	Eff Area	Sale Date	Abs Disp	Appraised Value	A/S Ratio	Zone	Sale Type
1 (11 items)															
1	1.6	2026	04//117/////	407 ISLAND POND RD	$281,000.00	103	103	49	1,859	10/07/2019	0.0584	$256,700.00	0.9135	GC	R
1	1.95	5263	11//065//005///	11 ENGLISH RANGE RD	$309,000.00	101	101	45	2,083	05/13/2019	0.0185	$294,600.00	0.9534	MDR	R
1	0.460009	7323	25//020/////	6 WINDHAM RD	$244,900.00	104	104	45	1,782	03/16/2020	0.1465	$273,900.00	1.1184	MDR	R
1	0.189991	7581	26//155/////	18 GRIFFIN ST	$287,000.00	201	201	120	3,207	03/31/2020	0.1225	$314,100.00	1.0944	MHDR	R
1	0.139991	7582	26//156/////	41 SOUTH AVE	$287,000.00	201	201	100	2,667	07/31/2019	0.0082	$281,300.00	0.9801	MHDR	R
1	0.180005	7633	26//213/////	26 SOUTH AVE	$250,000.00	201	201	90	1,670	06/28/2019	0.0059	$241,500.00	0.966	MHDR	R
1	1.28	7644	26//228/////	6 FLORENCE ST	$210,000.00	201	201	103	1,929	04/01/2019	0.2452	$255,600.00	1.2171	MHDR	R
1	0.310009	7745	27//066/////	10 NORTON ST	$255,000.00	201	201	130	2,382	09/03/2019	0.0657	$264,600.00	1.0376	MHR2	R
1	0.689991	7853	28//042/////	15 SUNSET CIR	$287,400.00	104	104	42	2,284	07/12/2019	0.0754	$301,000.00	1.0473	MDR	R
1	0.330005	8042	30//071/////	15 FRANKLIN ST	$285,000.00	201	201	141	2,404	06/21/2019	0.0151	$281,300.00	0.987	CBD	R
1	0.219995	8819	37//029/////	3 CRESCENT ST	$291,600.00	201	201	123	2,463	10/29/2019	0.0326	$273,900.00	0.9393	MHDR	R
2 (11 items)															
2	1.5	2415	06//019/////	100 LANE RD	$336,000.00	103	103	34	2,580	04/30/2019	0.0385	$339,500.00	1.0104	LMDR	R
2	1.1	3253	08//063//002///	63 TSIENNETO RD	$365,000.00	103	103	44	2,193	12/30/2019	0.1851	$287,200.00	0.7868	MDR	R
2	1	5259	11//065//001///	3 ENGLISH RANGE RD	$355,000.00	101	101	41	2,223	06/13/2019	0.1854	$279,200.00	0.7865	MDR	R
2	1.31	5876	13//013//004///	120 WALNUT HILL RD	$351,000.00	102	102	37	2,107	01/21/2020	0.1277	$296,300.00	0.8442	LDR	R
2	1.9	6190	14//029//018///	16 ELWOOD RD	$342,500.00	101	101	38	2,128	07/03/2019	0.1106	$295,000.00	0.8613	LDR	R
2	0.739991	7536	26//104/////	6 HIGH ST	$395,000.00	201	201	11	3,123	08/05/2019	0.0511	$404,100.00	1.023	MHR2	R
2	0.260009	7632	26//212/////	31 CENTRAL ST	$323,000.00	201	201	94	2,468	08/15/2019	0.0973	$282,500.00	0.8746	MHDR	R
2	0.45	7854	28//043/////	11 SUNSET CIR	$330,000.00	104	104	42	2,259	03/03/2020	0.0746	$296,100.00	0.8973	MDR	R
2	0.85	7944	29//081/////	30 HIGH ST	$319,600.00	201	201	105	2,792	02/14/2020	0.0059	$312,500.00	0.9778	MHR2	R
2	0.319995	8103	30//195/////	8 OAK ST	$330,000.00	201	201	119	2,891	07/26/2019	0.0489	$304,600.00	0.923	MHR2	R
2	0.210009	8113	30//204//001///	7 PARK AVE	$312,000.00	201	201	130	2,411	01/14/2020	0.0743	$326,400.00	1.0462	MHR2	R

Municipality	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
DERRY	22	0.9719	8.39	$310,500.00	$290,900.00	$306,681.82	$293,722.73	0.9675
	22	0.9719	8.39	$310,500.00	$290,900.00	$306,681.82	$293,722.73	0.9675

Municipality	Land Area	PID	Mblu	Location	Sale Price	Assess Dist	Land NBHD	Actual Age	Eff Area	Sale Date	Abs Disp	Appraised Value	A/S Ratio	Zone	Sale Type
DERRY (3 items)															
DERRY	1.33	5425	12//010//001///	99 CHESTER RD	$410,000.00	101	101	47	4,169	11/27/2019	0	$385,000.00	0.939	MDR	R
DERRY	0.6	8310	32//077/////	87 EAST BROADWAY	$401,500.00	201	201	110	4,338	07/24/2019	0.0142	$371,300.00	0.9248	MHDR	R
DERRY	0.280005	8313	32//081/////	88 EAST BROADWAY	$352,000.00	201	201	120	3,550	07/02/2019	0.015	$335,800.00	0.954	MHDR	R

Municipality	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
DERRY	3	0.9390	1.04	$401,500.00	$371,300.00	$387,833.33	$364,033.33	0.9393
	3	0.9390	1.04	$401,500.00	$371,300.00	$387,833.33	$364,033.33	0.9393

Municipality	Land Area	PID	Mblu	Location	Sale Price	Assess Dist	Land NBHD	Actual Age	Eff Area	Sale Date	Abs Disp	Appraised Value	A/S Ratio	Zone	Sale Type
DERRY (1 item)															
DERRY	0.389991	10448	26//066//001///	93 WEST BROADWAY	$362,500.00	201	201	70	3,234	04/30/2019	0	$370,900.00	1.0232	OBD	R

Municipality	Count	Median A/S Ratio	COD	Median Sale Price	Median Appraised	Mean Sale Price	Mean Appraised	Mean A/S Ratio
DERRY	1	1.0232	0	$362,500.00	$370,900.00	$362,500.00	$370,900.00	1.0232
	1	1.0232	0	$362,500.00	$370,900.00	$362,500.00	$370,900.00	1.0232

Pid	MBLU	Use	Location	Sale Date	Book	Page	Improved	Parcel Value	Sale Price	Ratio	Class
4429	10/ 007/ 002002/ /	1300	168 HAMPSTEAD RD	06/28/2019	6012	2299	No	133,200	139,900	0.9521	R
5288	11/ 070/ / /	1300	36 HILDA AVE	02/18/2020	6084	2323	No	135,000	92,500	1.4595	R
5794	12/ 124/ 001/ /	1300	88 ADAMS POND RD	10/07/2019	6044	0835	No	83,900	125,000	0.6712	R
10763	35/ 004/ / /	1300	111 FRANKLIN ST EXT	12/13/2019	6066	1549	No	143,700	190,000	0.7563	R
102750	07/ 012/ 002/ /	1300	246 ISLAND POND RD	12/30/2019	6071	0303	No	144,500	190,000	0.7605	R
103292	12/ 118/ 002/ /	1300	13 BACK CHESTER RD	10/25/2019	6050	1319	No	147,000	123,000	1.1951	R
10632	30/ 083/ / /	1120	20 FRANKLIN ST	10/29/2019	6051	1720	Yes	1,216,700	1,320,000	0.9217	C
10443	26/ 044/ / /	3280	82 WEST BROADWAY	11/15/2019	6057	1931	Yes	355,900	415,000	0.8576	C
10461	26/ 146/ / /	3280	60 WEST BROADWAY	06/17/2019	6008	1827	Yes	390,700	463,000	0.8438	C
10442	26/ 043/ / /	3310	80.5 WEST BROADWAY	06/14/2019	6008	1134	Yes	220,900	220,000	1.0041	C
10780	35/ 015/ 005/ /	3310	3 TINKHAM AVE	11/25/2019	6060	1836	Yes	497,400	650,000	0.7652	C
100300	30/ 175/ 102/ /	3401	4 BIRCH ST #102	02/18/2020	6085	0392	Yes	98,000	95,000	1.0316	C
100080	08/ 286/ 001/ /	4021	22 MANCHESTER RD #1	07/17/2019	6017	2528	Yes	434,500	460,000	0.9446	I
9	01/ 002/ 007/ /	1010	13 GORDON RD	11/15/2019	6057	1201	Yes	280,200	349,000	0.8029	R
19	01/ 002/ 016/ /	1010	24 GORDON RD	03/02/2020	6088	2540	Yes	251,100	300,000	0.8370	R
27	01/ 002/ 024/ /	1010	5 JOAN ST	02/24/2020	6086	1353	Yes	341,800	309,900	1.1029	R
52	01/ 006/ 009/ /	1010	6 TWIN BROOK DR	08/12/2019	6025	1090	Yes	283,100	315,000	0.8987	R
55	01/ 006/ 012/ /	1010	12 TWIN BROOK DR	02/21/2020	6085	2668	Yes	417,200	414,000	1.0077	R
75	01/ 009/ 002/ /	1010	3 SETTLERS LN	04/16/2019	5992	2195	Yes	329,400	360,000	0.9150	R
103214	06/ 058/ 007/ /	1010	54 LANE RD	06/21/2019	6010	0779	Yes	435,700	537,900	0.8100	R
103335	01/ 028/ 001/ /	1010	83 FROST RD	02/21/2020	6085	2803	Yes	425,100	469,900	0.9047	R
101477	03/ 119/ 002/ /	1010	60 STARK RD	10/10/2019	6045	1342	Yes	408,600	470,000	0.8694	R
101492	03/ 011/ 002/ /	1010	5 MIDDLERIDGE RD	08/05/2019	6023	1736	Yes	387,200	415,000	0.9330	R
102150	45/ 010/ 004/ /	1010	16 OLD CHESTER RD	12/16/2019	6067	1026	Yes	398,600	400,000	0.9965	R
102771	04/ 084/ 010/ /	1010	30 STEELE RD	05/17/2019	6000	2510	Yes	558,500	520,000	1.0740	R
102776	04/ 084/ 005/ /	1010	51 STEELE RD	06/14/2019	6008	0696	Yes	543,800	556,400	0.9774	R
103012	03/ 162/ 003/ /	1010	1 GULF RD	11/22/2019	6059	2609	Yes	440,700	479,900	0.9183	R
100005	29/ 023/ 001/ /	1010	20.5 CEDAR ST	06/04/2019	6005	1829	Yes	363,900	365,000	0.9970	R
100401	06/ 070/ 008/ /	1010	45 FLOYD RD	08/27/2019	6029	2492	Yes	430,500	445,000	0.9674	R
100595	06/ 046/ 022/ /	1010	21 LAMPTON DR	06/05/2019	6005	2201	Yes	414,700	420,000	0.9874	R
100597	06/ 046/ 020/ /	1010	25 LAMPTON DR	11/20/2019	6059	485	Yes	424,400	402,500	1.0544	R

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100602	06/ 046/ 015/ /	1010	35 LAMPTON DR	12/16/2019	6067	0627	Yes	440,900	437,000	1.0089	R
100672	10/ 024/ 006/ /	1010	7 HARVEST DR	04/26/2019	5995	1078	Yes	558,000	569,900	0.9791	R
11194	08/ 052/ 009/ /	1010	24 EASTGATE RD	05/14/2019	5999	1598	Yes	459,000	460,000	0.9978	R
11195	08/ 052/ 010/ /	1010	22 EASTGATE RD	07/25/2019	6020	0723	Yes	460,500	489,900	0.9400	R
11196	08/ 052/ 011/ /	1010	20 EASTGATE RD	07/01/2019	6013	0345	Yes	461,800	484,000	0.9541	R
11197	08/ 052/ 012/ /	1010	18 EASTGATE RD	07/12/2019	6016	1769	Yes	506,200	480,000	1.0546	R
11198	08/ 052/ 013/ /	1010	16 EASTGATE RD	11/05/2019	6054	0474	Yes	432,700	474,000	0.9129	R
11334	09/ 067/ 066/ /	1010	25 ADAMS POND RD	02/24/2020	6086	1933	Yes	345,600	350,000	0.9874	R
10046	58/ 044/ / /	1010	14 ENGLISH RANGE RD	07/31/2019	6022	1329	Yes	247,600	250,000	0.9904	R
10061	58/ 067/ / /	1010	7 GENA AVE	09/30/2019	6041	1556	Yes	258,600	300,000	0.8620	R
10238	05/ 038/ / /	1010	1 CABOT DR	04/22/2019	5994	0403	Yes	432,400	475,000	0.9103	R
10972	12/ 050/ 001/ /	1010	48 OLD AUBURN RD	09/16/2019	6036	0367	Yes	372,200	385,000	0.9668	R
11003	10/ 008/ 002/ /	1010	61 WALNUT HILL RD	08/16/2019	6026	2607	Yes	313,000	352,000	0.8892	R
11156	03/ 168/ 002/ /	1010	159 ISLAND POND RD	11/08/2019	6055	0983	Yes	437,300	422,000	1.0363	R
9787	54/ 046/ / /	1010	6 BROOKVIEW DR	08/19/2019	6027	0930	Yes	310,400	339,000	0.9156	R
9805	54/ 065/ / /	1010	11 BIRCHWOOD DR	04/29/2019	5995	1537	Yes	387,400	365,000	1.0614	R
9828	54/ 085/ / /	1010	3 BIRCHWOOD DR	05/24/2019	6002	1494	Yes	431,900	413,000	1.0458	R
9851	54/ 108/ / /	1010	14 SCENIC DR	07/11/2019	6016	0044	Yes	305,000	335,000	0.9104	R
9857	54/ 115/ / /	1010	27 SCENIC DR	07/01/2019	6013	0656	Yes	293,000	339,900	0.8620	R
10028	58/ 020/ / /	1010	3 COVE DR	04/15/2019	5992	1796	Yes	360,300	407,000	0.8853	R
9727	52/ 038/ / /	1010	66 NORTH SHORE RD	10/01/2019	6042	0440	Yes	277,700	175,000	1.5869	R
9727	52/ 038/ / /	1010	66 NORTH SHORE RD	01/08/2020	6073	2560	Yes	277,700	229,000	1.2127	R
9733	52/ 041/ 001/ /	1010	54 OLD CHESTER RD	05/30/2019	6004	0334	Yes	341,700	342,000	0.9991	R
9754	54/ 012/ / /	1010	38 BARKLAND DR	02/28/2020	6088	1221	Yes	287,800	327,500	0.8788	R
9761	54/ 019/ / /	1010	23 BARKLAND DR	06/13/2019	6007	1931	Yes	288,100	334,900	0.8603	R
9764	54/ 022/ / /	1010	17 BARKLAND DR	11/21/2019	6059	1006	Yes	310,000	335,000	0.9254	R
9478	45/ 010/ / /	1010	8 OLD CHESTER RD	04/22/2019	5993	2755	Yes	473,600	440,000	1.0764	R
9490	50/ 013/ / /	1010	62 CHESTER RD	08/20/2019	6027	1981	Yes	177,300	199,000	0.8910	R
9526	50/ 054/ / /	1010	55 CHESTER RD	07/01/2019	6013	2777	Yes	239,900	205,000	1.1702	R
9603	51/ 074/ / /	1010	52 BEAVER LAKE AVE	07/31/2019	6022	0652	Yes	261,600	235,000	1.1132	R
9668	51/ 116/ / /	1010	23 BEAVER LAKE AVE	08/22/2019	6028	1892	Yes	205,300	209,000	0.9823	R

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9712	52/ 024/ / /	1010	65 NORTH SHORE RD	11/27/2019	6061	1947	Yes	316,000	251,000	1.2590	R
8917	38/ 032/ / /	1010	29 EAST DERRY RD	05/20/2019	6001	0544	Yes	279,700	305,500	0.9155	R
8971	38/ 034/ / /	1010	2 NOYES RD	08/27/2019	6029	2653	Yes	338,700	335,000	1.0110	R
9000	38/ 060/ / /	1010	13 KINGSBURY ST	03/06/2020	6090	1810	Yes	285,500	320,000	0.8922	R
9035	38/ 096/ / /	1010	4 MARTHA DR	12/19/2019	6068	0834	Yes	270,000	225,000	1.2000	R
9038	38/ 099/ / /	1010	10 MARTHA DR	09/27/2019	6040	1637	Yes	379,500	399,900	0.9490	R
9045	38/ 106/ / /	1010	6 SABRA CIR	09/04/2019	6032	2415	Yes	290,900	300,000	0.9697	R
8453	35/ 054/ / /	1010	5 FOLSOM RD	09/23/2019	6038	1553	Yes	232,400	255,000	0.9114	R
8817	37/ 027/ / /	1010	9 CRESCENT ST	11/13/2019	6056	1502	Yes	318,100	319,000	0.9972	R
8831	37/ 052/ / /	1010	13 NESMITH ST	02/10/2020	6082	1740	Yes	373,800	335,000	1.1158	R
8868	37/ 099/ / /	1010	10 KINGSBURY ST	05/17/2019	6000	2233	Yes	276,700	295,000	0.9380	R
8869	37/ 100/ / /	1010	12 KINGSBURY ST	09/12/2019	6035	1227	Yes	248,900	295,000	0.8437	R
8895	38/ 010/ / /	1010	24 SCHURMAN DR	09/03/2019	6032	0596	Yes	310,100	380,000	0.8161	R
8267	32/ 019/ / /	1010	12 LAUREL ST	07/02/2019	6014	0964	Yes	191,000	224,000	0.8527	R
8317	32/ 085/ / /	1010	14 MT PLEASANT ST	10/21/2019	6048	1226	Yes	264,000	299,900	0.8803	R
8338	32/ 108/ / /	1010	6 ABBOTT ST	05/07/2019	5998	0601	Yes	273,100	273,000	1.0004	R
8364	33/ 016/ / /	1010	14 SOUTH MAIN ST	06/13/2019	6007	2106	Yes	251,300	249,500	1.0072	R
8432	35/ 037/ / /	1010	7 CLAREMONT AVE	09/17/2019	6036	1939	Yes	279,700	300,000	0.9323	R
8434	35/ 038/ 001/ /	1010	17 MANCHESTER AVE	11/25/2019	6060	1371	Yes	283,000	319,900	0.8847	R
7902	29/ 044/ / /	1010	3 HILLSIDE AVE	11/18/2019	6057	2806	Yes	305,300	227,600	1.3414	R
7955	29/ 092/ / /	1010	20 HIGH ST	04/19/2019	5993	1916	Yes	281,800	305,000	0.9239	R
7964	29/ 101/ / /	1010	10 ELM ST	02/24/2020	6086	1583	Yes	278,400	330,000	0.8436	R
7965	29/ 102/ / /	1010	14 ELM ST	11/27/2019	6062	0219	Yes	320,500	320,000	1.0016	R
7985	29/ 124/ / /	1010	54 NORTH HIGH ST	10/15/2019	6046	1322	Yes	282,800	300,000	0.9427	R
8222	31/ 057/ / /	1010	12 CONCORD AVE	06/17/2019	6008	2793	Yes	301,000	315,000	0.9556	R
7619	26/ 196/ / /	1010	27 BROOK ST	11/26/2019	6061	0507	Yes	231,300	265,000	0.8728	R
7680	27/ 008/ / /	1010	14 PIERCE AVE	02/19/2020	6085	0977	Yes	229,100	275,000	0.8331	R
7704	27/ 031/ / /	1010	21 SUMMIT AVE	04/11/2019	5991	2632	Yes	251,100	250,000	1.0044	R
7733	27/ 053/ / /	1010	20 NORTON ST	12/23/2019	6069	2063	Yes	246,100	255,000	0.9651	R
7757	27/ 076/ / /	1010	19 NORTON ST	12/04/2019	6063	0635	Yes	258,200	265,000	0.9743	R
7820	28/ 009/ / /	1010	17 BRADFORD ST	02/24/2020	6086	1939	Yes	304,700	326,000	0.9347	R

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7368	25/ 066/ / /	1010	12 EDGEWOOD ST	11/06/2019	6054	2042	Yes	264,900	300,000	0.8830	R
7409	25/ 107/ / /	1010	3 WOODLAND ST	09/20/2019	6038	1006	Yes	320,700	329,500	0.9733	R
7451	26/ 031/ / /	1010	1 CLARK ST	02/19/2020	6085	0549	Yes	222,000	273,000	0.8132	R
7533	26/ 101/ / /	1010	85 WEST BROADWAY	05/16/2019	6000	0722	Yes	363,600	315,000	1.1543	R
7584	26/ 158/ / /	1010	37 SOUTH AVE	11/27/2019	6062	0146	Yes	238,600	245,000	0.9739	R
7594	26/ 166/ / /	1010	29 CENTRAL ST	07/16/2019	6017	0205	Yes	212,400	220,000	0.9655	R
7044	23/ 034/ / /	1010	14 ELA AVE	08/26/2019	6029	1544	Yes	226,200	242,000	0.9347	R
7052	24/ 003/ / /	1010	66 FORDWAY	12/26/2019	6070	0126	Yes	224,700	255,000	0.8812	R
7149	25/ 003/ / /	1010	21 WINDHAM RD	08/30/2019	6031	1266	Yes	329,300	326,000	1.0101	R
7155	25/ 009/ / /	1010	4 KENDALL POND RD	12/01/2019	6065	0555	Yes	250,400	249,000	1.0056	R
7319	25/ 015/ / /	1010	2 WINDHAM RD	11/15/2019	6057	2101	Yes	264,100	285,000	0.9267	R
7335	25/ 032/ / /	1010	12 SUNSET AVE	06/28/2019	6012	2786	Yes	341,300	315,000	1.0835	R
6527	19/ 055/ / /	1010	612 COLLETTES GROVE RD	09/04/2019	6032	2538	Yes	225,700	237,000	0.9523	R
6530	19/ 058/ / /	1010	606 COLLETTES GROVE RD	07/01/2019	6013	2350	Yes	286,500	275,000	1.0418	R
6591	20/ 009/ / /	1010	1 SANBORN RD	07/19/2019	6018	1757	Yes	323,300	303,000	1.0670	R
6629	21/ 023/ / /	1010	34 KENDALL POND RD	09/30/2019	6041	0640	Yes	288,600	301,000	0.9588	R
6638	21/ 024/ 009/ /	1010	2 WOOD AVE	01/15/2020	6075	1815	Yes	273,600	285,000	0.9600	R
6931	23/ 011/ / /	1010	47 FORDWAY	08/01/2019	6022	2233	Yes	310,300	290,000	1.0700	R
6142	14/ 016/ 057/ /	1010	14 CHANCELLOR DR	06/28/2019	6012	2804	Yes	425,100	450,000	0.9447	R
6166	14/ 026/ 007/ /	1010	6 SYMPHONY LN	11/01/2019	6053	0444	Yes	426,900	425,000	1.0045	R
6268	14/ 033/ 002/ /	1010	33 PINGREE HILL RD	09/16/2019	6036	0983	Yes	418,800	430,000	0.9740	R
6429	18/ 001/ 001/ /	1010	110 NORTH SHORE RD	10/31/2019	6052	2315	Yes	350,300	449,900	0.7786	R
6503	19/ 031/ / /	1010	35 COLLETTES GROVE RD	06/27/2019	6011	2987	Yes	244,700	279,900	0.8742	R
6516	19/ 045/ / /	1010	408 COLLETTES GROVE RD	11/01/2019	6053	1139	Yes	337,800	330,000	1.0236	R
5928	13/ 015/ 001050/ /	1010	18 KRISTIN DR	07/29/2019	6021	0241	Yes	339,200	345,000	0.9832	R
5931	13/ 015/ 001053/ /	1010	1 JESSICA LN	08/23/2019	6029	0437	Yes	373,300	350,000	1.0666	R
6087	14/ 011/ / /	1010	13 HEMLOCK SPRINGS RD	11/18/2019	6058	0860	Yes	368,800	385,000	0.9579	R
6088	14/ 016/ 001/ /	1010	63 OVERLEDGE DR	12/31/2019	6071	2330	Yes	360,000	359,000	1.0028	R
6103	14/ 016/ 016/ /	1010	19 JADE CT	03/11/2020	6091	2106	Yes	282,200	330,000	0.8552	R
6133	14/ 016/ 048/ /	1010	3 QUAKER DR	03/25/2020	6096	0250	Yes	376,500	383,000	0.9830	R
5767	12/ 107/ / /	1010	13 OLD AUBURN RD	06/28/2019	6012	2674	Yes	301,100	301,000	1.0003	R

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5781	12/ 118/ / /	1010	17 BACK CHESTER RD	07/29/2019	6020	2934	Yes	266,500	255,000	1.0451	R
5796	12/ 126/ / /	1010	2 BAYBERRY LN	12/26/2019	6069	2689	Yes	397,000	412,100	0.9634	R
5809	12/ 126/ 013/ /	1010	9 BAYBERRY LN	05/20/2019	6001	0341	Yes	383,900	375,000	1.0237	R
5859	13/ 012/ 004/ /	1010	40 DAMREN RD	09/30/2019	6040	2699	Yes	300,400	330,000	0.9103	R
5907	13/ 015/ 001029/ /	1010	37 KRISTIN DR	08/09/2019	6025	0531	Yes	333,400	345,000	0.9664	R
5607	12/ 056/ 003/ /	1010	95 OLD AUBURN RD	05/15/2019	6000	0382	Yes	388,100	369,900	1.0492	R
5621	12/ 063/ 003001/ /	1010	41 OLD AUBURN RD	05/06/2019	5997	2207	Yes	298,900	267,000	1.1195	R
5682	12/ 068/ / /	1010	2 HICKORY DR	04/29/2019	5995	2368	Yes	266,100	263,000	1.0118	R
5689	12/ 075/ / /	1010	6 COLE RD	06/21/2019	6010	0897	Yes	272,900	289,000	0.9443	R
5705	12/ 094/ / /	1010	166 CHESTER RD	07/12/2019	6016	1750	Yes	316,500	326,400	0.9697	R
5748	12/ 099/ 036/ /	1010	3 BISBEE CIR	06/21/2019	6010	0420	Yes	278,200	289,900	0.9596	R
5333	11/ 081/ / /	1010	66 ENGLISH RANGE RD	07/30/2019	6021	2677	Yes	299,200	325,000	0.9206	R
5383	11/ 084/ 026/ /	1010	3 APPLEWOOD DR	12/23/2019	6069	1829	Yes	382,400	395,000	0.9681	R
5407	11/ 095/ 002/ /	1010	104 ENGLISH RANGE RD	05/24/2019	6002	1235	Yes	470,700	426,000	1.1049	R
5415	11/ 099/ 002/ /	1010	83 ENGLISH RANGE RD	06/26/2019	6011	2171	Yes	304,100	332,000	0.9160	R
5419	12/ 004/ / /	1010	21 WORTHLEY RD	10/23/2019	6049	1216	Yes	207,300	228,000	0.9092	R
5455	12/ 026/ 003/ /	1010	1 REGENCY RD	05/31/2019	6004	1114	Yes	431,000	375,000	1.1493	R
5250	11/ 064/ 021/ /	1010	4 DEBBIE TER	03/12/2020	6092	0806	Yes	329,300	334,900	0.9833	R
5272	11/ 068/ 002/ /	1010	17 PAUL AVE	11/26/2019	6061	1097	Yes	332,900	335,900	0.9911	R
5294	11/ 070/ 006/ /	1010	22 GARVIN RD	07/19/2019	6018	1987	Yes	312,300	375,000	0.8328	R
5328	11/ 079/ 030/ /	1010	2 GARVIN RD	12/13/2019	6066	2047	Yes	273,200	223,000	1.2251	R
5330	11/ 079/ 032/ /	1010	6 GARVIN RD	05/24/2019	6002	1869	Yes	263,600	350,000	0.7531	R
5332	11/ 080/ / /	1010	6 PINGREE HILL RD	10/17/2019	6047	0881	Yes	288,400	305,000	0.9456	R
5100	11/ 029/ 011/ /	1010	4 PROSPERITY DR	01/23/2020	6077	1765	Yes	311,200	329,000	0.9459	R
5127	11/ 041/ / /	1010	4 BILL ST	01/22/2020	6077	0440	Yes	266,800	300,000	0.8893	R
5173	11/ 057/ 005/ /	1010	175 BY-PASS 28	11/13/2019	6056	1155	Yes	287,000	280,000	1.0250	R
5208	11/ 060/ 001/ /	1010	15 DATTILO RD	06/28/2019	6012	1045	Yes	373,500	470,000	0.7947	R
5216	11/ 060/ 009/ /	1010	13 DANIEL RD	11/26/2019	6061	0246	Yes	395,500	415,000	0.9530	R
5218	11/ 060/ 011/ /	1010	18 DANIEL RD	04/29/2019	5995	1873	Yes	422,700	405,000	1.0437	R
4917	10/ 115/ 026/ /	1010	24 VILLAGE BROOK LN	05/17/2019	6000	2692	Yes	436,100	449,000	0.9713	R
4973	11/ 014/ 006/ /	1010	6 CARBERRY DR	10/17/2019	6047	2224	Yes	375,000	359,000	1.0446	R

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4984	11/ 015/ 003/ /	1010	26 EMERALD DR	05/15/2019	6000	0059	Yes	324,800	337,000	0.9638	R
5038	11/ 025/ 011/ /	1010	18 EMERALD DR	01/13/2020	6074	2982	Yes	390,300	377,000	1.0353	R
5057	11/ 025/ 030/ /	1010	5 EMERALD DR	08/01/2019	6022	2768	Yes	273,800	285,000	0.9607	R
5065	11/ 025/ 038/ /	1010	122.5 BY-PASS 28	05/23/2019	6001	2925	Yes	414,900	414,900	1.0000	R
4782	10/ 098/ 012/ /	1010	9 SPOLLETT DR	09/20/2019	6037	2030	Yes	285,500	305,000	0.9361	R
4816	10/ 098/ 048/ /	1010	8 MAXWELL DR	05/24/2019	6002	1642	Yes	304,700	348,000	0.8756	R
4818	10/ 098/ 050/ /	1010	12 MAXWELL DR	08/20/2019	6027	2108	Yes	282,800	292,900	0.9655	R
4826	10/ 098/ 058/ /	1010	4 CUNNINGHAM DR	11/05/2019	6054	0711	Yes	293,300	255,500	1.1479	R
4835	10/ 098/ 069/ /	1010	13 EASTMAN DR	06/28/2019	6012	1320	Yes	351,300	385,000	0.9125	R
4835	10/ 098/ 069/ /	1010	13 EASTMAN DR	01/23/2020	6077	2012	Yes	351,300	387,000	0.9078	R
4382	09/ 139/ / /	1010	40 OLD CHESTER RD	07/17/2019	6017	2432	Yes	459,400	490,000	0.9376	R
4418	10/ 002/ 009/ /	1010	22 OLESEN RD	02/27/2020	6087	2752	Yes	287,200	330,000	0.8703	R
4588	10/ 035/ 028/ /	1010	16 SHELLY DR	11/07/2019	6055	0614	Yes	391,400	379,900	1.0303	R
4616	10/ 041/ 002/ /	1010	16 SAGAMORE DR	10/15/2019	6046	1738	Yes	335,000	332,000	1.0090	R
4623	10/ 044/ / /	1010	5 MORRISON RD	08/20/2019	6028	0389	Yes	439,700	453,400	0.9698	R
4762	10/ 094/ 017/ /	1010	5 NUTMEADOW LN	06/04/2019	6005	0837	Yes	343,100	349,900	0.9806	R
4131	09/ 063/ 011/ /	1010	25 WALNUT HILL RD	09/24/2019	6039	0909	Yes	310,500	331,000	0.9381	R
4135	09/ 063/ 015/ /	1010	33 WALNUT HILL RD	02/11/2020	6083	0880	Yes	383,700	380,000	1.0097	R
4221	09/ 068/ 004/ /	1010	15 ADAMS POND RD	07/26/2019	6020	1046	Yes	332,600	366,000	0.9087	R
4265	09/ 068/ 047/ /	1010	6 BELMONT TER	06/03/2019	6004	2371	Yes	479,200	460,000	1.0417	R
4285	09/ 076/ / /	1010	155 HAMPSTEAD RD	11/01/2019	6053	1217	Yes	290,600	325,000	0.8942	R
4315	09/ 087/ / /	1010	1 OLESEN RD	08/05/2019	6023	2240	Yes	283,100	338,000	0.8376	R
3923	09/ 030/ 063/ /	1010	13 REDFIELD CIR	06/24/2019	6010	1883	Yes	305,900	350,000	0.8740	R
3986	09/ 043/ 002001/ /	1010	42 NORTH SHORE RD	08/16/2019	6027	0328	Yes	319,400	340,000	0.9394	R
4004	09/ 049/ 002/ /	1010	55 OLD CHESTER RD	11/06/2019	6054	2362	Yes	345,200	386,000	0.8943	R
4031	09/ 057/ 005/ /	1010	59 ADAMS POND RD	03/23/2020	6095	0823	Yes	373,700	380,000	0.9834	R
4070	09/ 058/ 006/ /	1010	8 WALNUT HILL RD	07/15/2019	6016	2092	Yes	526,900	499,000	1.0559	R
4100	09/ 059/ 034/ /	1010	17 PARTRIDGE LN	09/16/2019	6036	0065	Yes	345,100	372,000	0.9277	R
3726	08/ 224/ / /	1010	6 ARROWHEAD RD	08/16/2019	6027	0047	Yes	316,100	399,000	0.7922	R
3762	08/ 261/ / /	1010	3 OXFORD RD	12/06/2019	6064	0341	Yes	267,400	333,800	0.8011	R
3764	08/ 263/ / /	1010	2 OXFORD RD	04/29/2019	5995	2780	Yes	296,400	260,000	1.1400	R

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3845	09/ 016/ 001/ /	1010	119 HAMPSTEAD RD	09/18/2019	6037	0837	Yes	286,800	325,000	0.8825	R
3850	09/ 019/ / /	1010	135 HAMPSTEAD RD	03/31/2020	6098	1286	Yes	314,800	339,900	0.9262	R
3889	09/ 030/ 029/ /	1010	44 REDFIELD CIR	06/14/2019	6008	1035	Yes	313,700	295,000	1.0634	R
3651	08/ 156/ / /	1010	12 PAUL AVE	01/28/2020	6078	2334	Yes	276,400	324,000	0.8531	R
3652	08/ 157/ / /	1010	14 PAUL AVE	05/28/2019	6003	0239	Yes	285,100	289,000	0.9865	R
3703	08/ 200/ / /	1010	4 WESTGATE RD	06/10/2019	6006	2584	Yes	304,700	310,000	0.9829	R
3709	08/ 206/ / /	1010	68 BY-PASS 28	01/16/2020	6075	2612	Yes	289,700	281,400	1.0295	R
3711	08/ 208/ / /	1010	1 DRIFTWOOD RD	03/26/2020	6096	1570	Yes	337,400	386,000	0.8741	R
3723	08/ 221/ / /	1010	12 ARROWHEAD RD	11/01/2019	6052	2420	Yes	383,300	419,900	0.9128	R
3130	08/ 034/ 033/ /	1010	3 WENTWORTH LN	09/25/2019	6039	2323	Yes	362,400	358,000	1.0123	R
3581	08/ 103/ / /	1010	75 BY-PASS 28	06/28/2019	6012	2437	Yes	355,300	395,000	0.8995	R
3606	08/ 110/ / /	1010	3 DOLORES AVE	07/15/2019	6016	1899	Yes	283,600	275,000	1.0313	R
3610	08/ 114/ / /	1010	11 DOLORES AVE	10/30/2019	6051	2254	Yes	284,500	250,000	1.1380	R
3628	08/ 133/ / /	1010	2 DORIS ST	10/25/2019	6050	1430	Yes	298,700	318,000	0.9393	R
3642	08/ 147/ / /	1010	105 BY-PASS 28	05/14/2019	5999	2175	Yes	232,100	252,000	0.9210	R
2818	07/ 047/ 031/ /	1010	14 LORRI RD	09/03/2019	6032	1589	Yes	306,800	316,500	0.9694	R
2850	07/ 061/ / /	1010	15 DREW RD	07/01/2019	6013	1606	Yes	220,000	234,000	0.9402	R
2935	07/ 075/ 051/ /	1010	6 REMINGTON CT	07/29/2019	6021	0725	Yes	324,400	350,000	0.9269	R
2957	07/ 075/ 068/ /	1010	20 COLONY BROOK LN	08/29/2019	6030	2289	Yes	338,800	340,000	0.9965	R
3008	07/ 091/ 004/ /	1010	154 NORTH SHORE RD	08/22/2019	6028	2647	Yes	319,800	305,000	1.0485	R
3063	08/ 018/ 006/ /	1010	6 DONMAC DR	09/17/2019	6036	2313	Yes	394,300	379,000	1.0404	R
2625	06/ 103/ 003/ /	1010	3 BALLARD RD	02/21/2020	6086	0805	Yes	294,700	355,000	0.8301	R
2647	06/ 103/ 025/ /	1010	6 GARDINERS WAY	12/30/2019	6071	1794	Yes	400,500	415,000	0.9651	R
2659	06/ 106/ 008/ /	1010	131 WARNER HILL RD	09/17/2019	6036	2585	Yes	365,500	316,900	1.1534	R
2693	07/ 001/ 001/ /	1010	2 BALLARD VIEW CIR	06/25/2019	6011	0519	Yes	410,100	479,000	0.8562	R
2734	07/ 012/ 001/ /	1010	252 ISLAND POND RD	11/20/2019	6059	0084	Yes	326,500	390,000	0.8372	R
2803	07/ 047/ 016/ /	1010	15 TARYN RD	08/15/2019	6026	1941	Yes	345,500	361,000	0.9571	R
2500	06/ 055/ / /	1010	51 LANE RD	12/06/2019	6064	0416	Yes	324,700	359,900	0.9022	R
2516	06/ 063/ 001/ /	1010	80 LANE RD	10/31/2019	6052	1084	Yes	262,300	255,000	1.0286	R
2554	06/ 082/ / /	1010	51 WARNER HILL RD	07/02/2019	6014	0980	Yes	355,600	326,000	1.0908	R
2558	06/ 084/ 001/ /	1010	61 WARNER HILL RD	08/07/2019	6024	1077	Yes	313,300	340,000	0.9215	R

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2565	06/ 086/ 005/ /	1010	84 WARNER HILL RD	11/08/2019	6055	1381	Yes	308,400	323,000	0.9548	R
2574	06/ 086/ 014/ /	1010	3 EAST VIEW DR	09/27/2019	6040	2259	Yes	504,900	535,000	0.9437	R
2368	05/ 087/ 004/ /	1010	47 ISLAND POND RD	12/13/2019	6066	1117	Yes	342,200	345,000	0.9919	R
2382	06/ 002/ 001/ /	1010	34 LAWRENCE RD	07/09/2019	6015	1680	Yes	254,500	244,500	1.0409	R
2395	06/ 004/ 002/ /	1010	38 LAWRENCE RD	07/19/2019	6018	2023	Yes	234,200	248,000	0.9444	R
2443	06/ 035/ 002/ /	1010	184 ISLAND POND RD	02/20/2020	6085	2466	Yes	390,900	425,000	0.9198	R
2452	06/ 043/ 002/ /	1010	105 ISLAND POND RD	04/01/2019	5989	1090	Yes	344,200	332,000	1.0367	R
2483	06/ 051/ / /	1010	77 LANE RD	11/08/2019	6055	1202	Yes	266,500	227,000	1.1740	R
2084	05/ 003/ / /	1010	5 BERRY RD	11/19/2019	6058	2488	Yes	249,900	250,000	0.9996	R
2153	05/ 027/ / /	1010	9 BRADY AVE	12/09/2019	6064	2227	Yes	333,100	350,000	0.9517	R
2223	05/ 036/ 059/ /	1010	11 BEDARD AVE	09/30/2019	6041	0268	Yes	308,100	339,000	0.9089	R
2241	05/ 040/ 012/ /	1010	7 WINTER HILL RD	11/01/2019	6053	0344	Yes	354,100	300,000	1.1803	R
2315	02/ 074/ 001/ /	1010	7 SILVER ST	02/18/2020	6084	1771	Yes	310,900	360,000	0.8636	R
2348	02/ 079/ 018/ /	1010	13 DUSTIN AVE	07/26/2019	6020	1102	Yes	318,500	342,900	0.9288	R
1903	04/ 091/ 111/ /	1010	217 CHASES GROVE	07/01/2019	6013	2307	Yes	340,200	295,000	1.1532	R
1921	04/ 091/ 129/ /	1010	204 CHASES GROVE	09/23/2019	6038	2360	Yes	159,800	200,000	0.7990	R
1984	04/ 091/ 194/ /	1010	230 CHASES GROVE	03/23/2020	6094	2917	Yes	73,000	60,000	1.2167	R
1992	04/ 096/ / /	1010	379 ISLAND POND RD	06/24/2019	6010	1863	Yes	269,800	290,000	0.9303	R
1995	04/ 098/ 002/ /	1010	386 ISLAND POND RD	10/10/2019	6045	1593	Yes	284,000	270,000	1.0519	R
2071	05/ 002/ 089031/ /	1010	31 BRADY AVE	07/18/2019	6018	0493	Yes	326,800	350,000	0.9337	R
1757	04/ 037/ 001/ /	1010	130 GULF RD	09/30/2019	6041	1934	Yes	286,400	330,000	0.8679	R
1787	04/ 042/ 024/ /	1010	20A HAMPSHIRE DR	01/02/2020	6072	1130	Yes	425,800	425,000	1.0019	R
1825	04/ 057/ 004/ /	1010	115 KILREA RD	08/26/2019	6029	0745	Yes	552,500	599,000	0.9224	R
1836	04/ 064/ 004/ /	1010	19 GULF RD	01/17/2020	6076	0790	Yes	295,500	355,000	0.8324	R
1897	04/ 091/ 105/ /	1010	806 CHASES GROVE	05/03/2019	5997	1393	Yes	254,500	259,900	0.9792	R
1900	04/ 091/ 108/ /	1010	136 CHASES GROVE	11/15/2019	6057	1818	Yes	227,500	224,900	1.0116	R
1545	03/ 160/ 013/ /	1010	97 KILREA RD	07/22/2019	6018	2298	Yes	385,400	384,900	1.0013	R
1563	03/ 160/ 031/ /	1010	14 GAITA DR	05/22/2019	6001	2205	Yes	303,300	320,000	0.9478	R
1582	03/ 160/ 050/ /	1010	29 GAITA DR	12/11/2019	6065	0976	Yes	303,100	305,000	0.9938	R
1633	03/ 169/ 033/ /	1010	1 GERVAISE DR	07/05/2019	6014	2945	Yes	352,900	365,000	0.9668	R
1707	04/ 024/ 003/ /	1010	117 GOODHUE RD	11/15/2019	6057	0803	Yes	286,900	315,000	0.9108	R

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1744	04/ 028/ 001/ /	1010	150 GOODHUE RD	04/04/2019	5990	1195	Yes	327,600	346,000	0.9468	R
1426	03/ 152/ 004/ /	1010	4 WEST VIEW DR	08/20/2019	6028	0177	Yes	456,200	388,000	1.1758	R
1491	03/ 156/ 002/ /	1010	58 KILREA RD	08/15/2019	6026	1572	Yes	340,400	362,000	0.9403	R
1492	03/ 156/ 003/ /	1010	60 KILREA RD	08/29/2019	6030	2764	Yes	332,400	335,000	0.9922	R
1495	03/ 156/ 006/ /	1010	5 ALYSSA DR	06/10/2019	6006	2681	Yes	460,000	420,000	1.0952	R
1507	03/ 156/ 018/ /	1010	17 ALYSSA DR	09/17/2019	6036	1740	Yes	305,500	329,900	0.9260	R
1541	03/ 160/ 009/ /	1010	73 KILREA RD	03/06/2020	6090	2233	Yes	353,900	395,000	0.8959	R
1233	03/ 103/ 008/ /	1010	74 FROST RD	12/26/2019	6069	2704	Yes	282,000	314,000	0.8981	R
1236	03/ 103/ 011/ /	1010	68 FROST RD	05/28/2019	6003	0731	Yes	344,600	360,000	0.9572	R
1242	03/ 103/ 019/ /	1010	8 HOMESTEAD DR	04/25/2019	5994	2314	Yes	259,400	263,500	0.9844	R
1264	03/ 103/ 044/ /	1010	62 FROST RD	11/15/2019	6057	1442	Yes	440,200	435,000	1.0120	R
1365	03/ 122/ 001/ /	1010	36 STARK RD	11/27/2019	6061	2336	Yes	456,600	440,000	1.0377	R
1402	03/ 148/ 001/ /	1010	21 MILL RD	02/28/2020	6088	0815	Yes	271,500	250,000	1.0860	R
1066	03/ 012/ 004/ /	1010	27 WINDHAM DEPOT RD	11/04/2019	6053	2293	Yes	273,100	339,900	0.8035	R
1179	03/ 059/ / /	1010	13 ROBIN RD	10/18/2019	6048	0392	Yes	324,200	315,000	1.0292	R
1187	03/ 067/ / /	1010	9 ROBIN RD	06/13/2019	6007	2535	Yes	278,700	330,000	0.8445	R
1206	03/ 101/ 005/ /	1010	1 SKYLARK DR	08/30/2019	6031	2110	Yes	386,600	362,000	1.0680	R
1217	03/ 101/ 016/ /	1010	22 SKYLARK DR	07/05/2019	6015	0228	Yes	346,900	365,000	0.9504	R
1220	03/ 101/ 019/ /	1010	16 SKYLARK DR	07/16/2019	6017	1198	Yes	312,700	350,000	0.8934	R
862	02/ 074/ 032/ /	1010	23 STEVEN AVE	07/22/2019	6018	2358	Yes	357,000	285,000	1.2526	R
925	02/ 085/ / /	1010	27 BERRY RD	09/13/2019	6035	2783	Yes	319,600	328,900	0.9717	R
932	02/ 089/ 004/ /	1010	17 BERRY RD	05/01/2019	5996	2375	Yes	291,200	292,000	0.9973	R
983	02/ 130/ / /	1010	11 CRAVEN TER	06/28/2019	6012	0953	Yes	312,500	345,000	0.9058	R
988	02/ 135/ / /	1010	20 CRAVEN TER	01/17/2020	6076	1362	Yes	321,900	345,000	0.9330	R
990	02/ 137/ / /	1010	21 MILTIMORE RD	12/16/2019	6067	0062	Yes	295,600	312,000	0.9474	R
255	02/ 003/ 013/ /	1010	7 HOPE HILL RD	06/27/2019	6012	0544	Yes	354,200	405,000	0.8746	R
276	02/ 003/ 035/ /	1010	1 WHITE OAK LN	11/22/2019	6060	0864	Yes	353,700	394,000	0.8977	R
284	02/ 003/ 043/ /	1010	2 WHITE OAK LN	11/25/2019	6060	1575	Yes	509,000	549,900	0.9256	R
288	02/ 003/ 047/ /	1010	25 MONTGOMERY FARM RD	05/20/2019	6001	0713	Yes	375,800	418,900	0.8971	R
296	02/ 003/ 057/ /	1010	2 JOSHUA CIR	05/06/2019	5997	2732	Yes	355,100	395,000	0.8990	R
742	02/ 035/ / /	1010	23 BOWERS RD	12/27/2019	6070	2981	Yes	361,500	340,000	1.0632	R

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130	01/ 016/ 011/ /	1010	8 INDEPENDENCE AVE	04/24/2019	5994	2263	Yes	401,800	389,900	1.0305	R
132	01/ 016/ 013/ /	1010	4 INDEPENDENCE AVE	10/29/2019	6051	1537	Yes	376,000	360,500	1.0430	R
134	01/ 017/ / /	1010	23 BEACON HILL RD	12/09/2019	6064	1591	Yes	303,300	321,000	0.9449	R
167	01/ 020/ / /	1010	33 BEACON HILL RD	09/10/2019	6034	2080	Yes	299,400	299,000	1.0013	R
214	01/ 028/ / /	1010	81 FROST RD	06/03/2019	6004	2083	Yes	400,200	395,900	1.0109	R
223	01/ 030/ / /	1010	79 FROST RD	09/04/2019	6032	2312	Yes	370,900	379,000	0.9786	R
1685	04/ 017/ / /	1011	85 GOODHUE RD	04/22/2019	5994	0936	Yes	306,900	329,000	0.9328	R
2769	07/ 040/ / /	1011	166 WARNER HILL RD	12/17/2019	6067	1558	Yes	498,700	520,500	0.9581	R
3007	07/ 091/ 003/ /	1011	154.5 NORTH SHORE RD	06/06/2019	6006	0089	Yes	329,400	312,000	1.0558	R
5182	11/ 057/ 014/ /	1011	9 FOREST ST	03/27/2020	6097	0093	Yes	379,900	360,000	1.0553	R
5551	12/ 049/ 001/ /	1011	40.25 OLD AUBURN RD	10/21/2019	6048	0975	Yes	304,700	318,000	0.9582	R
9022	38/ 083/ / /	1011	15 EAST DERRY RD	07/01/2019	6013	0752	Yes	331,600	340,000	0.9753	R
9873	55/ 009/ / /	1011	95 TSIENNETO RD	10/18/2019	6047	2935	Yes	487,400	455,000	1.0712	R
11005	04/ 061/ 001/ /	1011	24 GULF RD	06/20/2019	6009	2617	Yes	539,500	625,000	0.8632	R
11152	01/ 020/ 008/ /	1011	33.5 BEACON HILL RD	08/29/2019	6030	2674	Yes	479,800	465,000	1.0318	R
6273	15/ 003/ / /	1012	50 CONLEYS GROVE RD	03/20/2020	6094	1797	Yes	345,800	359,900	0.9608	R
6281	15/ 011/ / /	1012	66 CONLEYS GROVE RD	12/16/2019	6066	2802	Yes	366,300	345,000	1.0617	R
6394	17/ 006/ 007/ /	1012	334 ISLAND POND RD	01/03/2020	6072	1485	Yes	325,800	310,000	1.0510	R
9714	52/ 026/ / /	1012	59 NORTH SHORE RD	07/08/2019	6015	0580	Yes	446,700	455,000	0.9818	R
9977	56/ 047/ / /	1012	3 WORTHLEY RD	01/03/2020	6072	1899	Yes	301,600	316,900	0.9517	R
10008	56/ 073/ / /	1012	4 KENRO WAY	07/16/2019	6017	0992	Yes	455,100	475,000	0.9581	R
6358	16/ 043/ / /	1013	87 CONLEYS GROVE RD	11/18/2019	6058	0276	Yes	608,900	880,000	0.6919	R
6371	16/ 057/ / /	1013	59 CONLEYS GROVE RD	03/27/2020	6096	2493	Yes	620,900	887,500	0.6996	R
6409	17/ 006/ 023/ /	1013	10 WESTON ST	12/10/2019	6065	0164	Yes	604,900	610,000	0.9916	R
6427	17/ 022/ / /	1013	24 DIXONS GROVE RD	11/13/2019	6056	1028	Yes	555,300	750,000	0.7404	R
6547	19/ 074/ / /	1013	1011 COLLETTES GROVE RD	06/07/2019	6006	0736	Yes	378,300	340,000	1.1126	R
9054	38/ 115/ / /	1013	20 EAST DERRY RD	07/31/2019	6021	2751	Yes	327,600	305,000	1.0741	R
9589	51/ 059/ / /	1013	24 BEAVER LAKE AVE	08/07/2019	6024	1529	Yes	427,900	429,900	0.9953	R
9592	51/ 062/ / /	1013	30 BEAVER LAKE AVE	09/30/2019	6041	2061	Yes	588,600	767,500	0.7669	R
9891	55/ 026/ / /	1013	5 NORTH SHORE RD	10/15/2019	6046	1611	Yes	552,300	739,000	0.7474	R
9939	56/ 014/ / /	1013	37 NORTH SHORE RD	04/16/2019	5992	2488	Yes	335,600	285,000	1.1775	R

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9957	56/ 025/ / /	1013	27 NORTH SHORE RD	07/03/2019	6014	1776	Yes	387,800	396,000	0.9793	R
1433	03/ 153/ 001003/ /	1020	3 SQUAMSCOTT AVE	02/25/2020	6086	2711	Yes	342,500	385,000	0.8896	R
1434	03/ 153/ 001004/ /	1020	4 SQUAMSCOTT AVE	06/06/2019	6006	0232	Yes	331,400	390,000	0.8497	R
1450	03/ 153/ 001020/ /	1020	1 PEMIGIWASSET CIR	04/22/2019	5994	0638	Yes	322,700	335,000	0.9633	R
1472	03/ 153/ 001042/ /	1020	27 PEMIGIWASSET CIR	07/16/2019	6017	0415	Yes	477,400	410,000	1.1644	R
3025	07/ 093/ 006/ /	1020	11 ANNA CIR	09/30/2019	6041	1206	Yes	357,300	350,000	1.0209	R
3034	07/ 093/ 015/ /	1020	4 ANNA CIR	06/21/2019	6010	0851	Yes	311,100	308,000	1.0101	R
103388	27/ 094/ 009/ /	1020	3 NUTFIELD CT #9	01/02/2020	6072	0260	Yes	269,300	259,900	1.0362	R
103382	27/ 094/ 003/ /	1020	3 NUTFIELD CT #3	01/13/2020	6075	0687	Yes	269,300	249,900	1.0776	R
103383	27/ 094/ 004/ /	1020	3 NUTFIELD CT #4	12/11/2019	6065	1283	Yes	269,300	254,800	1.0569	R
103384	27/ 094/ 005/ /	1020	3 NUTFIELD CT #5	12/27/2019	6070	2756	Yes	269,300	249,900	1.0776	R
103385	27/ 094/ 006/ /	1020	3 NUTFIELD CT #6	12/16/2019	6067	0384	Yes	269,300	250,000	1.0772	R
103386	27/ 094/ 007/ /	1020	3 NUTFIELD CT #7	01/10/2020	6074	1470	Yes	269,300	257,800	1.0446	R
103387	27/ 094/ 008/ /	1020	3 NUTFIELD CT #8	01/24/2020	6077	2871	Yes	269,300	249,900	1.0776	R
103337	08/ 039/ 004002/ /	1020	10 LILLY LN	03/16/2020	6093	0906	Yes	512,900	498,200	1.0295	R
103338	08/ 039/ 004003/ /	1020	12 LILLY LN	12/27/2019	6071	0059	Yes	443,200	437,600	1.0128	R
103339	08/ 039/ 004004/ /	1020	14 LILLY LN	01/23/2020	6077	1192	Yes	438,100	441,500	0.9923	R
103340	08/ 039/ 004005/ /	1020	16 LILLY LN	03/11/2020	6091	1633	Yes	577,500	575,300	1.0038	R
103380	27/ 094/ 001/ /	1020	3 NUTFIELD CT #1	12/19/2019	6068	1505	Yes	269,300	259,900	1.0362	R
103381	27/ 094/ 002/ /	1020	3 NUTFIELD CT #2	12/30/2019	6071	1698	Yes	269,300	250,000	1.0772	R
101574	31/ 021/ 015/ /	1020	81 NORTH HIGH ST #15	02/07/2020	6082	1184	Yes	257,700	255,000	1.0106	R
102223	02/ 020/ 001003/ 210/	1020	65 FORDWAY BLD 3 #210	03/20/2020	6094	2414	Yes	182,700	194,900	0.9374	R
102417	02/ 020/ 001002/ 001/	1020	65 FORDWAY BLD 2 #1	05/13/2019	5999	0633	Yes	268,400	241,000	1.1137	R
102934	26/ 232/ 001002/ /	1020	14 FLORENCE ST BLD A #2	12/23/2019	6069	1310	Yes	240,500	236,000	1.0191	R
102944	26/ 232/ 002007/ /	1020	37 HIGHLAND AVE BLD A #7	07/01/2019	6013	2643	Yes	236,300	227,500	1.0387	R
103336	08/ 039/ 004001//	1020	8 LILLY LN	12/23/2019	6069	0807	Yes	504,500	525,400	0.9602	R
100627	02/ 020/ 001004/ 206/	1020	65 FORDWAY BLD 4 #206	06/28/2019	6012	2399	Yes	169,400	166,500	1.0174	R
100633	02/ 020/ 001004/ 111/	1020	65 FORDWAY BLD 4 #111	04/17/2019	5993	0420	Yes	174,900	172,500	1.0139	R
100740	26/ 047/ 003/ /	1020	88 WEST BROADWAY #3	04/19/2019	5993	2231	Yes	77,100	79,900	0.9650	R
100746	29/ 136/ 005/ /	1020	41 WEST BROADWAY #5	10/18/2019	6047	2547	Yes	103,500	120,000	0.8625	R
101144	02/ 020/ 001001/ 206/	1020	65 FORDWAY BLD 1 #206	07/31/2019	6022	0016	Yes	177,200	189,900	0.9331	R

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101573	31/ 021/ 014/ /	1020	81 NORTH HIGH ST #14	11/12/2019	6056	0566	Yes	257,700	255,000	1.0106	R
11271	32/ 075/ 097008/ /	1020	97 EAST BROADWAY #8	02/28/2020	6088	0920	Yes	105,100	107,000	0.9822	R
11276	32/ 075/ 097014/ /	1020	97 EAST BROADWAY #14	12/10/2019	6065	0477	Yes	105,100	106,500	0.9869	R
11303	32/ 075/ 101011/ /	1020	101 EAST BROADWAY #11	09/23/2019	60438	1684	Yes	105,100	104,000	1.0106	R
100371	37/ 071/ 306/ /	1020	7 CHESTER RD #306	05/29/2019	6003	1997	Yes	219,000	197,000	1.1117	R
100372	37/ 071/ 307/ /	1020	7 CHESTER RD #307	05/15/2019	6000	0166	Yes	293,900	313,000	0.9390	R
100613	02/ 020/ 001004/ 309/	1020	65 FORDWAY BLD 4 #309	10/18/2019	6048	0750	Yes	174,900	175,000	0.9994	R
11145	30/ 253/ 003/ /	1020	30 BIRCH ST #3	08/13/2019	6025	2852	Yes	145,500	152,000	0.9572	R
11148	30/ 253/ 006/ /	1020	30 BIRCH ST #6	08/26/2019	6029	0785	Yes	172,400	173,000	0.9965	R
11225	32/ 073/ 092016/ /	1020	92 EAST BROADWAY #16	05/10/2019	5998	2546	Yes	101,700	97,000	1.0485	R
11235	32/ 073/ 092024/ /	1020	92 EAST BROADWAY #24	12/19/2019	6068	0853	Yes	93,100	98,000	0.9500	R
11237	32/ 073/ 092026/ /	1020	92 EAST BROADWAY #26	05/28/2019	6003	1063	Yes	101,700	100,000	1.0170	R
11250	32/ 075/ 095001/ /	1020	95 EAST BROADWAY #1	12/02/2019	6062	0853	Yes	101,700	108,000	0.9417	R
9367	43/ 014/ 011003/ /	1020	2 PEMBROKE DR #3	11/18/2019	6058	0183	Yes	69,700	80,000	0.8713	R
9377	43/ 014/ 011013/ /	1020	2 PEMBROKE DR #13	02/25/2020	6087	0352	Yes	101,900	95,000	1.0726	R
9425	44/ 005/ 028/ /	1020	28 AMHERST DR	06/17/2019	6008	2550	Yes	289,800	275,000	1.0538	R
11084	31/ 023/ 015/ /	1020	71 NORTH HIGH ST #15	09/26/2019	6040	0512	Yes	309,500	289,000	1.0709	R
11105	29/ 129/ 010/ /	1020	15 ELM ST UNIT #10	12/03/2019	6062	2503	Yes	215,100	220,000	0.9777	R
11142	27/ 106/ 004/ /	1020	7 MCGREGOR ST #9.5	11/15/2019	6057	2080	Yes	229,600	220,000	1.0436	R
9228	43/ 014/ 005008/ /	1020	1 PEMBROKE DR #8	03/02/2020	6089	0053	Yes	124,800	138,000	0.9043	R
9241	43/ 014/ 005021/ /	1020	1 PEMBROKE DR #21	12/23/2019	6069	0411	Yes	128,800	135,000	0.9541	R
9264	43/ 014/ 006020/ /	1020	3 PEMBROKE DR #20	01/31/2020	6080	1392	Yes	112,400	114,000	0.9860	R
9296	43/ 014/ 008004/ /	1020	13 SILVESTRI CIR #4	08/02/2019	6023	1058	Yes	101,500	95,900	1.0584	R
9303	43/ 014/ 008011/ /	1020	13 SILVESTRI CIR #11	12/16/2019	6067	0139	Yes	138,000	134,000	1.0299	R
9314	43/ 014/ 008022/ /	1020	13 SILVESTRI CIR #22	08/19/2019	6027	1600	Yes	104,000	92,000	1.1304	R
8803	37/ 017/ 001021/ /	1020	15 NEWELLS MEADOW LN #21	07/16/2019	6017	1007	Yes	230,500	232,000	0.9935	R
8956	38/ 033/ 010008/ /	1020	10H PINE ISLE DR	10/17/2019	6047	1356	Yes	186,400	193,500	0.9633	R
9153	43/ 014/ 002005/ /	1020	1 SILVESTRI CIR #5	08/30/2019	6031	2274	Yes	110,200	107,000	1.0299	R
9161	43/ 014/ 002013/ /	1020	1 SILVESTRI CIR #13	12/02/2019	6062	1490	Yes	138,200	139,000	0.9942	R
9172	43/ 014/ 002024/ /	1020	1 SILVESTRI CIR #24	11/21/2019	6059	1924	Yes	119,900	110,000	1.0900	R
9181	43/ 014/ 003009/ /	1020	3 SILVESTRI CIR #9	06/17/2019	6008	2690	Yes	128,700	144,900	0.8882	R

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8736	37/ 003/ 0020D4/ /	1020	20D BRANDYWYNE CM	04/29/2019	5995	1981	Yes	223,100	211,000	1.0573	R
8742	37/ 003/ 0020E3/ /	1020	26E BRANDYWYNE CM	08/12/2019	6025	1595	Yes	200,100	210,000	0.9529	R
8745	37/ 003/ 0020F2/ /	1020	29F BRANDYWYNE CM	10/21/2019	6048	2561	Yes	216,000	225,000	0.9600	R
8755	37/ 003/ 0020H3/ /	1020	42H BRANDYWYNE CM	04/02/2019	5989	2591	Yes	231,200	212,000	1.0906	R
8784	37/ 017/ 001002/ /	1020	4 NEWELLS MEADOW LN #2	08/06/2019	6023	2531	Yes	210,200	230,000	0.9139	R
8796	37/ 017/ 001014/ /	1020	28 NEWELLS MEADOW LN #14	09/24/2019	6039	0568	Yes	248,800	230,000	1.0817	R
8637	36/ 067/ 01112A/ /	1020	12A SUNDOWN DR	11/15/2019	6057	1773	Yes	253,800	131,000	1.9374	R
8656	36/ 067/ 01101D/ /	1020	1D MISTY MORNING DR	10/28/2019	6051	0313	Yes	207,500	227,000	0.9141	R
8661	36/ 067/ 01102D/ /	1020	2D MISTY MORNING DR	08/13/2019	6025	2870	Yes	204,500	219,000	0.9338	R
8717	37/ 003/ 0020A1/ /	1020	1A BRANDYWYNE CM	11/04/2019	6053	2901	Yes	220,600	219,900	1.0032	R
8727	37/ 003/ 0020B5/ /	1020	11B BRANDYWYNE CM	06/24/2019	6010	2266	Yes	219,600	215,000	1.0214	R
8732	37/ 003/ 0020C4/ /	1020	16C BRANDYWYNE CM	04/30/2019	5996	0860	Yes	218,400	219,000	0.9973	R
8549	36/ 040/ 003233/ /	1020	3 FAIRFAX AVE #233	09/04/2019	6032	2505	Yes	128,900	133,000	0.9692	R
8564	36/ 040/ 003272/ /	1020	2 BRISTOL CT #272	08/26/2019	6029	1749	Yes	131,000	136,000	0.9632	R
8584	36/ 040/ 003342/ /	1020	2 BRISTOL CT #342	05/24/2019	6002	2632	Yes	131,000	129,900	1.0085	R
8588	36/ 040/ 003352/ /	1020	2 BRISTOL CT #352	09/23/2019	6038	2328	Yes	128,900	134,100	0.9612	R
8590	36/ 040/ 003354/ /	1020	4 FAIRFAX AVE #354	07/11/2019	6015	2749	Yes	128,900	133,000	0.9692	R
8599	36/ 040/ 003381/ /	1020	1 BRISTOL CT #381	05/06/2019	5997	2242	Yes	131,000	132,000	0.9924	R
7019	23/ 020/ 101/ /	1020	101 STONEGATE LN	08/29/2019	6030	2394	Yes	153,300	160,000	0.9581	R
8400	35/ 006/ 002/ /	1020	107 FRANKLIN ST #2	04/23/2019	5994	1678	Yes	170,900	162,900	1.0491	R
8479	36/ 024/ 010/ /	1020	1 TSIENNETO RD #10	12/31/2019	6071	2382	Yes	129,900	136,000	0.9551	R
8507	36/ 040/ 003111/ /	1020	1 BRISTOL CT #111	05/02/2019	5996	2949	Yes	126,500	125,000	1.0120	R
8510	36/ 040/ 003114/ /	1020	4 FAIRFAX AVE #114	09/04/2019	6032	2954	Yes	126,500	132,000	0.9583	R
8539	36/ 040/ 003211/ /	1020	1 BRISTOL CT #211	09/12/2019	6035	1051	Yes	131,000	130,000	1.0077	R
6986	23/ 020/ 004026/ /	1020	28 STONEGATE LN	10/02/2019	6042	1814	Yes	161,600	155,000	1.0426	R
6988	23/ 020/ 004028/ /	1020	32 STONEGATE LN	12/18/2019	6068	0134	Yes	167,100	169,000	0.9888	R
6990	23/ 020/ 004030/ /	1020	36 STONEGATE LN	08/30/2019	6031	2395	Yes	203,000	195,000	1.0410	R
7003	23/ 020/ 069/ /	1020	69 STONEGATE LN	08/30/2019	6031	2181	Yes	153,300	161,000	0.9522	R
7006	23/ 020/ 075/ /	1020	75 STONEGATE LN	12/06/2019	6064	0366	Yes	161,000	165,000	0.9758	R
7008	23/ 020/ 079/ /	1020	79 STONEGATE LN	09/27/2019	6040	2065	Yes	143,600	140,000	1.0257	R
5489	12/ 032/ 007/ /	1020	7 EMERSON DR	07/03/2019	6014	2229	Yes	326,900	367,000	0.8907	R

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6067	14/ 010/ 010/ /	1020	74 OVERLEDGE EXT	01/27/2020	6078	1999	Yes	310,700	322,000	0.9649	R
6077	14/ 010/ 020/ /	1020	84 OVERLEDGE EXT	08/19/2019	6027	1535	Yes	332,400	321,500	1.0339	R
6080	14/ 010/ 023/ /	1020	89 OVERLEDGE EXT	05/15/2019	5999	2892	Yes	283,800	301,900	0.9400	R
6949	23/ 020/ 001044/ /	1020	39 STONEGATE LN	04/08/2019	5991	0249	Yes	187,400	165,000	1.1358	R
6985	23/ 020/ 004025/ /	1020	26 STONEGATE LN	05/20/2019	6001	1234	Yes	174,400	150,000	1.1627	R
4213	09/ 067/ 062/ /	1020	9 WRIGHT RD	06/18/2019	6009	0699	Yes	274,500	295,000	0.9305	R
4456	10/ 010/ 006/ /	1020	8 DREW WOODS DR	01/21/2020	6077	0354	Yes	352,100	333,000	1.0574	R
4462	10/ 010/ 012/ /	1020	14 DREW WOODS DR	12/23/2019	6069	0281	Yes	324,100	329,000	0.9851	R
4488	10/ 010/ 038/ /	1020	40 DREW WOODS DR	05/31/2019	6004	0679	Yes	325,300	340,000	0.9568	R
4491	10/ 010/ 041/ /	1020	35 DREW WOODS DR	03/03/2020	6089	0756	Yes	325,100	345,000	0.9423	R
4495	10/ 010/ 045/ /	1020	39 DREW WOODS DR	07/02/2019	6014	1198	Yes	334,000	350,000	0.9543	R
4037	09/ 057/ 011/ /	1020	10 POND VIEW DR	07/02/2019	6014	0394	Yes	310,200	357,500	0.8677	R
4046	09/ 057/ 021/ /	1020	30 POND VIEW DR #15	02/10/2020	6082	2615	Yes	309,600	325,000	0.9526	R
4061	09/ 057/ 036/ /	1020	11 POND VIEW DR #30	10/28/2019	6050	2836	Yes	322,900	327,500	0.9860	R
4152	09/ 067/ 001/ /	1020	4 WRIGHT RD	08/06/2019	6023	2509	Yes	240,500	275,000	0.8745	R
4187	09/ 067/ 036/ /	1020	29 WRIGHT RD	06/07/2019	6006	1334	Yes	287,700	272,000	1.0577	R
4205	09/ 067/ 054/ /	1020	5 DONOVAN DR	09/06/2019	6033	1710	Yes	287,100	285,000	1.0074	R
3483	08/ 077/ 169/ /	1020	5 TSIENNETO RD #169	01/03/2020	6072	1990	Yes	121,100	128,000	0.9461	R
3491	08/ 077/ 175/ /	1020	5 TSIENNETO RD #175	01/10/2020	6074	1612	Yes	121,800	123,000	0.9902	R
3504	08/ 077/ 183/ /	1020	5 TSIENNETO RD #183	11/19/2019	6058	1339	Yes	121,800	117,000	1.0410	R
3520	08/ 077/ 196/ /	1020	5 TSIENNETO RD #196	09/27/2019	6040	2418	Yes	131,200	117,000	1.1214	R
3524	08/ 077/ 200/ /	1020	5 TSIENNETO RD #200	03/31/2020	6098	1410	Yes	131,900	123,000	1.0724	R
3570	08/ 078/ 032/ /	1020	3 TSIENNETO RD #32	05/02/2019	5996	2560	Yes	120,300	117,000	1.0282	R
3395	08/ 077/ 090/ /	1020	5 TSIENNETO RD #90	12/23/2019	6069	1269	Yes	225,700	226,000	0.9987	R
3399	08/ 077/ 094/ /	1020	5 TSIENNETO RD #94	10/21/2019	6048	2104	Yes	228,900	230,000	0.9952	R
3407	08/ 077/ 102/ /	1020	5 TSIENNETO RD #102	12/04/2019	6063	0856	Yes	241,500	217,500	1.1103	R
3434	08/ 077/ 125/ /	1020	5 TSIENNETO RD #125	09/04/2019	6032	2831	Yes	212,000	213,500	0.9930	R
3460	08/ 077/ 148/ /	1020	5 TSIENNETO RD #148	06/10/2019	6006	2336	Yes	200,200	225,000	0.8898	R
3482	08/ 077/ 168/ /	1020	5 TSIENNETO RD #168	07/19/2019	6018	1543	Yes	114,100	120,000	0.9508	R
3308	08/ 077/ 003/ /	1020	5 TSIENNETO RD #3	09/25/2019	6039	2182	Yes	206,000	230,000	0.8957	R
3314	08/ 077/ 009/ /	1020	5 TSIENNETO RD #9	04/12/2019	5992	0245	Yes	251,800	246,000	1.0236	R

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3324	08/ 077/ 019/ /	1020	5 TSIENNETO RD #19	05/07/2019	5998	0437	Yes	230,400	235,000	0.9804	R
3335	08/ 077/ 030/ /	1020	5 TSIENNETO RD #30	07/05/2019	6014	2542	Yes	193,800	220,500	0.8789	R
3367	08/ 077/ 062/ /	1020	5 TSIENNETO RD #62	11/21/2019	6059	1397	Yes	239,000	232,900	1.0262	R
3374	08/ 077/ 069/ /	1020	5 TSIENNETO RD #69	04/09/2019	5991	1113	Yes	211,500	202,000	1.0470	R
418	02/ 011/ 024R/ /	1021	14R ROCCO DR	05/17/2019	6000	2175	Yes	215,600	212,000	1.0170	R
538	02/ 028/ 105L/ /	1021	10L MATTHEW DR	11/22/2019	6060	0624	Yes	187,600	198,000	0.9475	R
563	02/ 028/ 117R/ /	1021	89R DERRYFIELD RD	09/18/2019	6037	0698	Yes	175,500	180,000	0.9750	R
566	02/ 028/ 119L/ /	1021	88L DERRYFIELD RD	06/19/2019	6009	1130	Yes	177,100	153,000	1.1575	R
570	02/ 028/ 121L/ /	1021	84L DERRYFIELD RD	08/16/2019	6026	2985	Yes	185,200	185,000	1.0011	R
572	02/ 028/ 122L/ /	1021	82L DERRYFIELD RD	08/30/2019	6031	1240	Yes	179,400	190,000	0.9442	R
11130	15/ 005R/ / /	1021	54R CONLEYS GROVE RD	09/03/2019	6032	1402	Yes	262,500	245,000	1.0714	R
100913	32/ 112R/ / /	1021	6R HARDY CT	09/30/2019	6041	1160	Yes	198,000	184,000	1.0761	R
103371	03/ 035/ 003L/ /	1021	13L KILREA RD	09/24/2019	6039	0693	Yes	293,300	289,900	1.0117	R
103378	06/ 074/ 001L/ /	1021	37L WARNER HILL RD #B	02/20/2020	6085	1597	Yes	281,800	265,000	1.0634	R
103379	06/ 074/ 001R/ /	1021	37R WARNER HILL RD #A	03/09/2020	6091	0211	Yes	280,900	275,000	1.0215	R
7280	25/ 013/ 067L/ /	1021	17L BRIAN AVE	09/12/2019	6035	1169	Yes	216,100	225,000	0.9604	R
7299	25/ 013/ 075R/ /	1021	20R BRIAN AVE	06/19/2019	6009	1109	Yes	223,300	241,000	0.9266	R
7312	25/ 013/ 081L/ /	1021	32L TIGERTAIL CIR	06/03/2019	6004	2611	Yes	236,900	230,500	1.0278	R
7315	25/ 013/ 008R/ /	1021	9R PHILIP RD	11/25/2019	6060	2007	Yes	226,800	230,000	0.9861	R
10929	22/ 008L/ / /	1021	8L STRAWBERRY HILL RD	01/31/2020	6080	1221	Yes	236,600	238,000	0.9941	R
10943	08/ 063/ 004L/ /	1021	67L TSIENNETO RD	01/14/2020	6075	1465	Yes	187,800	194,000	0.9680	R
7198	25/ 013/ 022L/ /	1021	25L TIGERTAIL CIR	03/24/2020	6095	1897	Yes	218,800	248,000	0.8823	R
7214	25/ 013/ 032L/ /	1021	45L TIGERTAIL CIR	03/10/2020	6091	0862	Yes	241,000	250,000	0.9640	R
7233	25/ 013/ 042R/ /	1021	6R TIGERTAIL CIR	10/30/2019	6052	0575	Yes	224,800	232,000	0.9690	R
7239	25/ 013/ 047R/ /	1021	16R TIGERTAIL CIR	07/01/2019	6014	0209	Yes	238,000	241,000	0.9876	R
7243	25/ 013/ 049R/ /	1021	25R PHILIP RD	05/13/2019	5999	1082	Yes	205,800	217,500	0.9462	R
7269	25/ 013/ 061R/ /	1021	20R PHILIP RD	04/16/2019	5992	2426	Yes	218,300	185,000	1.1800	R
6920	22/ 010R/ / /	1021	12R STRAWBERRY HILL RD	05/24/2019	6002	1522	Yes	225,800	237,000	0.9527	R
7073	24/ 021/ 001L/ /	1021	2L MILLS FARM CIR	06/14/2019	6008	1037	Yes	207,100	199,300	1.0391	R
7115	24/ 039/ 004R/ /	1021	7R SUSAN DR	06/18/2019	6009	0424	Yes	173,500	175,000	0.9914	R
7116	24/ 039/ 005L/ /	1021	9L SUSAN DR	09/13/2019	6035	2917	Yes	173,500	176,000	0.9858	R

Pid	MBLU	Use	Location	Sale Date	Book	Page	Improved	Parcel Value	Sale Price	Ratio	Class
7164	25/ 013/002002R/ /	1021	2R GAYLE DR	07/02/2019	6014	1251	Yes	239,100	243,000	0.9840	R
7177	25/ 013/ 043L/ /	1021	8L TIGERTAIL CIR	04/02/2019	5989	2705	Yes	218,700	229,900	0.9513	R
6835	22/ 012/ 029L/ /	1021	10L NORMAN DR	07/02/2019	6014	0923	Yes	212,100	237,000	0.8949	R
6863	22/ 012/ 046L/ /	1021	15L NORMAN DR	04/30/2019	5996	1251	Yes	227,900	230,000	0.9909	R
6880	22/ 012/ 005R/ /	1021	3R PELICAN CIR	10/02/2019	6042	2310	Yes	232,700	262,000	0.8882	R
6898	22/ 013/ 011R/ /	1021	11R BLUEBERRY RD	01/24/2020	6077	2489	Yes	202,300	255,000	0.7933	R
6912	22/ 013/ 009R/ /	1021	14R BLUEBERRY RD	01/17/2020	6076	1264	Yes	219,100	225,000	0.9738	R
6919	22/ 010L/ / /	1021	12L STRAWBERRY HILL RD	07/18/2019	6018	0095	Yes	252,700	237,000	1.0662	R
5349	11/ 081/ 006R/ /	1021	11R PINGREE HILL RD	12/06/2019	6063	2782	Yes	203,500	235,000	0.8660	R
5645	12/ 063/ 017R/ /	1021	25R JUNIPER RD	09/10/2019	6034	1872	Yes	177,200	165,000	1.0739	R
5647	12/ 063/ 018R/ /	1021	24R JUNIPER RD	06/21/2019	6010	1097	Yes	192,400	215,000	0.8949	R
5658	12/ 063/ 025L/ /	1021	17L JUNIPER RD	04/26/2019	5995	0840	Yes	191,400	185,200	1.0335	R
6767	22/ 004/ 014L/ /	1021	7L BLACKBERRY RD	05/29/2019	6003	1673	Yes	230,900	225,000	1.0262	R
6782	22/ 004/ 009L/ /	1021	18L BLACKBERRY RD	10/04/2019	6043	1253	Yes	233,400	230,000	1.0148	R
3815	09/ 015/ 001R/ /	1021	122R HAMPSTEAD RD	07/09/2019	6015	1804	Yes	247,800	265,000	0.9351	R
3833	09/ 015/ 004R/ /	1021	2R SENTER COVE RD	10/22/2019	6048	2684	Yes	210,500	235,000	0.8957	R
3834	09/ 015/ 005L/ /	1021	112L HAMPSTEAD RD	07/03/2019	6014	2245	Yes	201,800	180,000	1.1211	R
4666	10/ 062/ 018L/ /	1021	5L RICHARDSON RD	12/18/2019	6068	0015	Yes	241,400	219,000	1.1023	R
4672	10/ 062/ 003L/ /	1021	2L RICHARDSON RD RDS	11/13/2019	6056	2103	Yes	204,800	245,000	0.8359	R
5142	11/ 042/ 040L/ /	1021	13L AL ST	07/01/2019	6014	01225	Yes	204,000	207,800	0.9817	R
3178	08/ 040/ 024L/ /	1021	56L SCENIC DR	07/30/2019	6021	1503	Yes	203,000	199,900	1.0155	R
3211	08/ 041/ 031L/ /	1021	51L SCENIC DR	03/03/2020	6089	1294	Yes	225,800	239,900	0.9412	R
3212	08/ 041/ 031R/ /	1021	51R SCENIC DR	02/28/2020	6088	0991	Yes	224,800	219,900	1.0223	R
3278	08/ 063/ 003L/ /	1021	65L TSIENNETO RD	11/08/2019	6055	1056	Yes	198,300	207,000	0.9580	R
3796	09/ 015/ 010L/ /	1021	9L SENTER COVE RD	09/18/2019	6036	2893	Yes	215,400	256,000	0.8414	R
3806	09/ 015/ 015L/ /	1021	9L BONNIE LN	11/08/2019	6055	0722	Yes	222,700	237,500	0.9377	R
1227	03/ 103/ 002L/ /	1021	42L FROST RD #A	10/01/2019	6041	2439	Yes	223,600	223,000	1.0027	R
1265	03/ 103/ 015L/ /	1021	5L HOMESTEAD DR	02/24/2020	6086	1820	Yes	177,700	215,000	0.8265	R
2258	05/ 042/ 011R/ /	1021	20R SUNNYSIDE LN	07/19/2019	6018	1636	Yes	197,600	199,900	0.9885	R
2266	05/ 042/ 017R/ /	1021	7R SUNNYSIDE LN	02/26/2020	6087	0753	Yes	216,600	209,000	1.0364	R
2276	05/ 042/ 009R/ /	1021	16R SUNNYSIDE LN	01/27/2020	6078	1849	Yes	199,700	194,000	1.0294	R

Pid	MBLU	Use	Location	Sale Date	Book	Page	Improved	Parcel Value	Sale Price	Ratio	Class
3016	07/ 091L/ / /	1021	160L NORTH SHORE RD	03/06/2020	6090	1845	Yes	209,100	239,000	0.8749	R
703	02/ 028/ 082R/ /	1021	4R REBECCA LN	09/09/2019	6034	0472	Yes	190,800	184,000	1.0370	R
706	02/ 028/ 084L/ /	1021	1L REBECCA LN	05/17/2019	6000	2092	Yes	173,200	175,400	0.9875	R
706	02/ 028/ 084L/ /	1021	1L REBECCA LN	11/12/2019	6056	0935	Yes	173,200	190,000	0.9116	R
709	02/ 028/ 086R/ /	1021	5R REBECCA LN	12/06/2019	6063	2500	Yes	192,100	220,000	0.8732	R
731	02/ 028/ 098R/ /	1021	75R DERRYFIELD RD	03/10/2020	6091	1349	Yes	196,300	196,900	0.9970	R
1004	02/ 149/ 003L/ /	1021	47L FROST RD #A	09/17/2019	6036	1757	Yes	247,600	210,000	1.1790	R
573	02/ 028/ 122R/ /	1021	82R DERRYFIELD RD	05/28/2019	6003	0585	Yes	179,000	182,000	0.9835	R
619	02/ 028/ 039R/ /	1021	41R DERRYFIELD RD	08/09/2019	6025	0136	Yes	161,600	165,000	0.9794	R
660	02/ 028/ 060L/ /	1021	21L DERRYFIELD RD	07/15/2019	6016	1927	Yes	171,700	182,000	0.9434	R
664	02/ 028/ 062L/ /	1021	19L DERRYFIELD RD	06/11/2019	6006	2990	Yes	158,700	175,000	0.9069	R
673	02/ 028/ 066R/ /	1021	15R DERRYFIELD RD	05/29/2019	6003	1900	Yes	162,600	176,000	0.9239	R
682	02/ 028/ 071L/ /	1021	16L DERRYFIELD RD	12/06/2019	6063	2630	Yes	159,600	180,000	0.8867	R
1072	03/ 015/ 023/ /	1030	15 WINDHAM DEPOT RD #23	09/10/2019	6034	2050	Yes	49,000	105,000	0.4667	R
7060	24/ 010/ / /	1030	58 FORDWAY	10/28/2019	6050	2532	Yes	185,900	190,000	0.9784	R
337	02/ 009/ 019/ /	1031	25 SPRUCE TER	12/10/2019	6064	2862	Yes	49,700	20,000	2.4850	R
337	02/ 009/ 019/ /	1031	25 SPRUCE TER	12/26/2019	6070	1380	Yes	49,700	52,500	0.9467	R
339	02/ 009/ 021/ /	1031	39 SPRUCE TER	07/26/2019	6020	1146	Yes	64,900	69,900	0.9285	R
482	02/ 022/ 027/ /	1031	97 FORDWAY EXT #27	09/25/2019	6039	1982	Yes	71,300	104,900	0.6797	R
1104	03/ 016/ 005/ /	1031	16 WINDHAM DEPOT RD #5	05/01/2019	5996	2428	Yes	60,700	46,500	1.3054	R
2109	05/ 006/ 023/ /	1031	139 ROCKINGHAM RD #23	10/02/2019	6042	1193	Yes	19,200	27,900	0.6882	R
5967	14/ 001/ 001003/ /	1031	4 ATLAS PL	08/07/2019	6024	1398	Yes	82,100	74,000	1.1095	R
5982	14/ 001/ 001021/ /	1031	3 ATLAS PL	08/30/2019	6031	1009	Yes	106,000	125,900	0.8419	R
6646	21/ 025/ 003/ /	1031	30 KENDALL POND RD #3	09/30/2019	6040	2833	Yes	71,300	85,500	0.8339	R
6734	21/ 025/ 090/ /	1031	30 KENDALL POND RD #79	05/21/2019	6001	1353	Yes	79,000	87,000	0.9080	R
2026	04/ 117/ / /	1040	407 ISLAND POND RD	10/07/2019	6044	0974	Yes	256,700	281,000	0.9135	R
2415	06/ 019/ / /	1040	100 LANE RD	04/30/2019	5996	1324	Yes	339,500	336,000	1.0104	R
3253	08/ 063/ 002/ /	1040	63 TSIENNETO RD	12/30/2019	6071	1753	Yes	287,200	365,000	0.7868	R
5259	11/ 065/ 001/ /	1040	3 ENGLISH RANGE RD	06/13/2019	6007	2123	Yes	279,200	355,000	0.7865	R
5263	11/ 065/ 005/ /	1040	11 ENGLISH RANGE RD	05/13/2019	5999	1531	Yes	294,600	309,000	0.9534	R
5876	13/ 013/ 004/ /	1040	120 WALNUT HILL RD	01/21/2020	6076	1710	Yes	296,300	351,000	0.8442	R

Pid	MBLU	Use	Location	Sale Date	Book	Page	Improved	Parcel Value	Sale Price	Ratio	Class
8042	30/ 071/ / /	1040	15 FRANKLIN ST	06/21/2019	6010	1021	Yes	281,300	285,000	0.9870	R
8103	30/ 195/ / /	1040	8 OAK ST	07/26/2019	6020	2242	Yes	304,600	330,000	0.9230	R
8113	30/ 204/ 001/ /	1040	7 PARK AVE	01/14/2020	6075	1329	Yes	326,400	312,000	1.0462	R
8819	37/ 029/ / /	1040	3 CRESCENT ST	10/29/2019	6051	1024	Yes	273,900	291,600	0.9393	R
7633	26/ 213/ / /	1040	26 SOUTH AVE	06/28/2019	6012	2963	Yes	241,500	250,000	0.9660	R
7644	26/ 228/ / /	1040	6 FLORENCE ST	04/01/2019	5989	1724	Yes	255,600	210,000	1.2171	R
7745	27/ 066/ / /	1040	10 NORTON ST	09/03/2019	6032	0808	Yes	264,600	255,000	1.0376	R
7853	28/ 042/ / /	1040	15 SUNSET CIR	07/12/2019	6016	1450	Yes	301,000	287,400	1.0473	R
7854	28/ 043/ / /	1040	11 SUNSET CIR	03/03/2020	6089	1545	Yes	296,100	330,000	0.8973	R
7944	29/ 081/ / /	1040	30 HIGH ST	02/14/2020	6084	1356	Yes	312,500	319,600	0.9778	R
6190	14/ 029/ 018/ /	1040	16 ELWOOD RD	07/03/2019	6014	2004	Yes	295,000	342,500	0.8613	R
7323	25/ 020/ / /	1040	6 WINDHAM RD	03/16/2020	6092	2595	Yes	273,900	244,900	1.1184	R
7536	26/ 104/ / /	1040	6 HIGH ST	08/05/2019	6023	1179	Yes	404,100	395,000	1.0230	R
7581	26/ 155/ / /	1040	18 GRIFFIN ST	03/31/2020	6098	0752	Yes	314,100	287,000	1.0944	R
7582	26/ 156/ / /	1040	41 SOUTH AVE	07/31/2019	6022	0405	Yes	281,300	287,000	0.9801	R
7632	26/ 212/ / /	1040	31 CENTRAL ST	08/15/2019	6026	1391	Yes	282,500	323,000	0.8746	R
5425	12/ 010/ 001/ /	1050	99 CHESTER RD	11/27/2019	6062	0091	Yes	385,000	410,000	0.9390	R
8310	32/ 077/ / /	1050	87 EAST BROADWAY	07/24/2019	6019	2518	Yes	371,300	401,500	0.9248	R
8313	32/ 081/ / /	1050	88 EAST BROADWAY	07/02/2019	6014	1291	Yes	335,800	352,000	0.9540	R
10448	26/ 066/ 001/ /	1110	93 WEST BROADWAY	04/30/2019	5996	0974	Yes	370,900	362,500	1.0232	R
547			**Overall Median**							**0.9739**	
			Overall C.O.D							**0.0784**	
			Overall P.R.D							**1.0142**	

Code	Description	Qualified	Inst Num
00	Verif by Deed or Assurance	Q	1
01	Verif by Buyer	Q	1
02	Verif by Seller	Q	1
03	Verif by Agent	Q	1
04	Verif by Other Source	Q	1
11	Property Sold Not Separately Assesed	U	1
12	Subdivided Post Assessment/Pre Sale	U	1
13	Improvements+/- (post sale)	U	1
14	Improvements+/- (pre sale)	U	1
15	Improvements+/- incompt at assess date	U	1
16	L/O Assessment - L/B Sale	U	1
17	L/B Assessment - L/O Sale	U	1
1A	Family Sale	Q	1
1B	Intra-Corporation Sale	Q	1
1E	Sale by governmental body	Q	1
1F	Deed Correction	Q	1
1G	Partial Sale of Property	Q	1
1H	Court Settelment	Q	1
1J	Sale of Partial Interest	Q	1
1N	Other	Q	1
1O	Substantial physical change after sale	Q	1
1P	Change in use after sale	Q	1
1Q	Assumed mortgage or trade	Q	1
1R	Multiple sale same year	Q	1
1U	1U	Q	1
1V	1V	Q	1
1W	1W	Q	1
1Y	1Y	Q	1
21	Multi-Parcel Conveyance	U	1
22	Indeterminate Price/Consideration	U	1

Code	Description	Qualified	Inst Num
24	Sale b/w Owners of Abutting Property	U	1
25	Insufficient Market Exposure	U	1
26	Mineral Rights Only	U	1
27	Less than 100% interest transferred	U	1
28	Life Estate/Deferred Possession 1yr	U	1
29	Plottage or Assemblage	U	1
2A	Land Only	Q	1
2B	Bldg Only	Q	1
30	Timeshare	U	1
31	Easements	U	1
32	Timber Rights	U	1
33	Landlord/Tenant as Grantor/Grantee	U	1
34	Public Utility as Grantor/Grantee	U	1
35	Gov Agency as Grantor/Grantee	U	1
36	Religious/Charitable/Educational	U	1
37	Financial Entity as Grantor/Grantee	U	1
38	Family/Relatives/Affiliates	U	1
39	Divorcing Parties	U	1
40	Business Affiliates	U	1
41	Government Related Entity	U	1
43	Short Sales	U	1
44	Non-Market with Trust as Grantor/Grantee	U	1
45	Boundary Adjustment	U	1
46	Deed to Quiet Title	U	1
47	Other Sale of Convenience	U	1
48	By Sheriff or Other Court Official	U	1
50	Tax Sale	U	1
51	Foreclosure	U	1
52	Other Forced Sale	U	1
54	Deed to Quiet Title	U	1

Code	Description	Qualified	Inst Num
56	Other Doubtful Title	U	1
57	Substantial Value in Trade	U	1
58	Installment Sale	U	1
59	Unfinished Common Property	U	1
60	Unidentifiable in Assessor's Records	U	1
66	Complex Commercial Sale	U	1
67	Unknown Value of Personal Property	U	1
68	Pertinent Mortgage Terms Unknown	U	1
69	Assumed Lease w/Unknown Terms	U	1
70	Substantial Seller/Buyer Cost Shifting	U	1
77	Special Assessment Encumbrance	U	1
80	Subsidized or Assisted Housing	U	1
81	Estate Sale Fiduciary	U	1
82	Deed Date Too Old or Incmplt	U	1
87	Over-representation of Locale in Sample	U	1
88	Over-representation of Property Type	U	1
89	Resale in EQ Period	U	1
90	RSA 79-A Current Use	U	1
97	RSA 79-B Conservation Easement	U	1
98	Sales Related Assessment Change	U	1
99	Unclassified Exclusion	U	1
UNKQ	Unknown qualified at upgrade	Q	1

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
101948	13	014		081				81 DAMREN RD SITE #81	1060		4/1/2018	0	500		U
101958	13	014		059				81 DAMREN RD SITE #59	1300		4/1/2018	0	0		U
102005	13	014		012				81 DAMREN RD SITE #12	1300		4/1/2018	0	0		U
102038	13	013		500				81 DAMREN RD SITE #500	1300		4/1/2018	0	0		U
102040	13	013		498				81 DAMREN RD SITE #498	1300		4/1/2018	0	0		U
102086	13	013		448				81 DAMREN RD SITE #448	1300		4/1/2018	0	0	22	U
102775	04	084		006				59 STEELE RD	1300	103	4/4/2018	250,000	165,300	37	U
10165	03	017						223 ROCKINGHAM RD	3520	330	4/23/2018	0	640,900	46	U
10165	03	017						223 ROCKINGHAM RD	3520	330	4/23/2018	0	640,900	46	U
3988	09	045						84 OLD CHESTER RD	6000	103	4/27/2018	50,000	121,800	37	U
102434	09	045		004				76 OLD CHESTER RD	6000	103	4/27/2018	50,000	117,300	37	U
102370	51	066		002				32.25 BEAVER LAKE AVE	1320	108	5/3/2018	0	13,800	44	U
102371	51	066		001				32.5 BEAVER LAKE AVE	1320	108	5/3/2018	0	13,500	44	U
10533	29	112						26 ELM ST	1120	340	5/4/2018	960,000	876,600	00	Q
7420	25	118						3.5 WOODLAND ST	1320	104	5/14/2018	11,000	7,000	35	U
7479	26	062						14 LINWOOD AVE	1320	201	5/15/2018	200,000	700	21	U
10732	32	025		001				41 CRYSTAL AVE	3220	310	5/21/2018	775,000	484,000	13	U
10018	58	008						18 COVE DR	1320	101	5/23/2018	0	15,400	39	U
761	02	046		064				17 TYLER RD	1320	104	5/29/2018	0	15,300	35	U
10625	30	072						13 FRANKLIN ST	3222	340	6/1/2018	229,000	231,000	00	Q
102068	13	013		466				81 DAMREN RD SITE #466	1300		6/3/2018	0	0		U
10842	37	047						4 NESMITH ST	1120	340	6/4/2018	369,000	404,800	00	Q
10965	59	002						30 ENGLISH RANGE RD	903V	101	6/7/2018	0	11,900	35	U
1377	03	132						2 MILL RD	8000	103	6/14/2018	0	101,100	81	U
102992	06	023		003				112 ISLAND POND RD	3280	340	6/18/2018	500,000	776,700	90	U
10731	32	025						37 CRYSTAL AVE	3230	310	6/19/2018	1,200,000	1,038,000	00	Q
5288	11	070						36 HILDA AVE	1300	101	6/22/2018	80,000	135,000	89	U
5288	11	070						36 HILDA AVE	1300	101	6/22/2018	0	135,000	40	U
100605	08	079		006				12 TSIENNETO RD	3510	310	6/29/2018	3,332,000	1,797,800	37	U
788	02	054						58 WINDHAM RD	1320	104	7/2/2018	0	14,400	21	U
789	02	054		001				56.5 WINDHAM RD	1320	104	7/2/2018	0	22,200	38	U
10165	03	017						223 ROCKINGHAM RD	3520	330	7/2/2018	0	640,900	44	U

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
6154	14	021						17.5 LEDGEWOOD DR	1310	101	7/5/2018	125,900	120,700	24	U
101430	02	016		001				82 KENDALL POND RD	1320	104	7/6/2018	330,000	200	11	U
100007	32	025		003				43.5 CRYSTAL AVE	3900	310	7/17/2018	265,000	292,700	00	Q
102035	13	013		503				81 DAMREN RD SITE #503	1300		7/19/2018	0	0		U
10784	35	015		012				7 TINKHAM AVE	4000	320	7/30/2018	510,000	354,500	37	U
2407	06	009						59-69 ISLAND POND RD	6000	103	7/30/2018	0	274,000	38	U
100060	01	002		038				10 THOMAS ST	1320	104	8/6/2018	649,000	12,900	21	U
960	02	108						10.5 BERRY RD	1320	104	8/22/2018	104,900	9,800	21	U
11314	04	125		001				9 GOODHUE RD EXT	1320	103	8/27/2018	0	10,500	21	U
10307	08	001		009				6 A ST	4000	320	8/29/2018	1,075,000	1,288,900	00	Q
10532	29	094						26 HIGH ST	1120	340	8/30/2018	0	612,900	44	U
7500	26	072						101 HILLSIDE AVE	1300	201	8/30/2018	325,000	0	21	U
10165	03	017						223 ROCKINGHAM RD	3520	330	8/31/2018	0	640,900	44	U
6485	19	013						6 ROCKINGHAM SHORES RD	1060	107	9/4/2018	0	17,900	21	U
10633	30	090						27 FRANKLIN ST	3280	340	9/10/2018	162,000	225,900	37	U
7510	26	084						17 LAWRENCE ST	1320	201	9/18/2018	180,000	12,100	38	U
10305	08	001		005				20 A ST	4010	320	9/21/2018	2,075,066	1,768,600	00	Q
10752	32	119						18 BOYD RD	1110	201	9/27/2018	0	415,500	40	U
103272	27	013		001101B				44 BIRCH ST #101B	3401	330	9/28/2018	11,000,000	544,800	21	U
103273	27	013		001200B				44 BIRCH ST #200B	3401	330	9/28/2018	11,000,000	1,346,300	21	U
103274	27	013		001300B				44 BIRCH ST #300B	3401	330	9/28/2018	11,000,000	1,450,000	21	U
103275	27	013		209				44 BIRCH ST #209	3401	330	9/28/2018	11,000,000	433,800	21	U
103276	27	013		210				44 BIRCH ST #210	3401	330	9/28/2018	11,000,000	279,000	21	U
10482	27	013		001100B				44 BIRCH ST #100B	3421	330	9/28/2018	11,000,000	746,000	21	U
10483	27	013		101				44 BIRCH ST #101	3421	330	9/28/2018	11,000,000	691,500	21	U
10484	27	013		102				44 BIRCH ST #102	3421	330	9/28/2018	11,000,000	329,400	21	U
10485	27	013		103				44 BIRCH ST #103	3421	330	9/28/2018	11,000,000	950,700	21	U
10486	27	013		104				44 BIRCH ST #104	3421	330	9/28/2018	11,000,000	424,800	21	U
10487	27	013		201				44 BIRCH ST #201	3421	330	9/28/2018	11,000,000	277,600	21	U
10488	27	013		202				44 BIRCH ST #202	3421	330	9/28/2018	11,000,000	276,400	21	U
10489	27	013		203				44 BIRCH ST #203	3421	330	9/28/2018	11,000,000	342,900	21	U
10490	27	013		204				44 BIRCH ST #204	3421	330	9/28/2018	11,000,000	309,700	21	U

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10491	27	013		205				44 BIRCH ST #205	3421	330	9/28/2018	11,000,000	219,500	21	U
10492	27	013		206				44 BIRCH ST #206	3421	330	9/28/2018	11,000,000	338,100	21	U
10493	27	013		207				44 BIRCH ST #207	3421	330	9/28/2018	11,000,000	303,800	21	U
10494	27	013		208				44 BIRCH ST #208	3421	330	9/28/2018	11,000,000	306,700	21	U
10495	27	013		301				44 BIRCH ST #301	3421	330	9/28/2018	11,000,000	342,300	21	U
10496	27	013		302				44 BIRCH ST #302	3421	330	9/28/2018	11,000,000	297,400	21	U
10497	27	013		303				44 BIRCH ST #303	3421	330	9/28/2018	11,000,000	383,600	21	U
10499	27	013		305				44 BIRCH ST #305	3421	330	9/28/2018	11,000,000	562,200	21	U
10500	27	013		306				44 BIRCH ST #306	3421	330	9/28/2018	11,000,000	480,200	21	U
10759	34	016						20 SOUTH MAIN ST	3220	330	10/1/2018	0	453,300	44	U
101770	06	040		001				25 ALYSSA DR	7200	103	10/3/2018	285,000	1,300	90	U
103416	06	040		002				49 MILL RD	7400	103	10/3/2018	285,000	26,800	90	U
103417	06	040		003				45 MILL RD	7400	103	10/3/2018	285,000	0	90	U
103418	06	040		004				43 MILL RD	7400	103	10/3/2018	285,000	0	90	U
103419	06	040		005				39 MILL RD	7400	103	10/3/2018	285,000	0	90	U
103420	06	040		006				28 ALYSSA DR	7400	103	10/3/2018	285,000	0	90	U
102038	13	013		500				81 DAMREN RD SITE #500	1300		10/6/2018	0	0		U
9990	56	056						22 NORTH SHORE RD	1310	108	10/17/2018	47,000	66,100	24	U
10352	08	160						115 BY-PASS 28	3280	330	11/13/2018	0	505,600	44	U
100265	31	005		005002				1 CORPORATE PARK DR #2	4021	340	11/13/2018	185,000	190,000	37	U
100280	31	005		005003				1 CORPORATE PARK DR #3	4021	340	11/19/2018	165,000	173,300	00	Q
100290	31	005		005013				1 CORPORATE PARK DR #13	4021	340	11/26/2018	187,000	168,000	00	Q
10169	03	033						255 ROCKINGHAM RD	3380	330	11/29/2018	356,000	313,900	99	U
10850	37	078						1 NORTH MAIN ST	1120	330	12/10/2018	340,000	423,400	38	U
10840	37	043						1 PINKERTON ST	3280	330	12/10/2018	116,000	225,200	37	U
10572	29	198						44 WEST BROADWAY	3280	330	12/13/2018	0	340,700	40	U
10535	29	117						38 MAPLE ST	1120	340	12/14/2018	950,000	1,002,600	01	Q
10512	27	087		003D				39.5 BIRCH ST #3D	3401	330	12/28/2018	92,500	89,600	00	Q
10266	05	052						92 ROCKINGHAM RD	0101	702	1/3/2019	320,000	368,100	00	Q
9850	54	107						1 BARKLAND DR	1320	101	1/11/2019	0	10,000		U
10463	26	171						19 CENTRAL ST	1120	330	1/17/2019	0	451,100	44	U
103283	32	030		00A				23 CRYSTAL AVE #A	3401	320	2/1/2019	0	1,394,000	40	U

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103284	32	030		00B				23 CRYSTAL AVE #B	3401	320	2/1/2019	0	1,394,500	40	U
1756	04	037						126 GULF RD	1300	103	2/4/2019	157,500	161,800	90	U
6367	16	053						67 CONLEYS GROVE RD	1300	107	2/4/2019	125,000	155,700	48	U
10792	35	023						64 CRYSTAL AVE	3220	310	2/4/2019	273,000	267,500	00	Q
103422	04	037		002				124 GULF RD	7400		2/4/2019	157,500	49,600	90	U
100291	31	005		005014				1 CORPORATE PARK DR #14	4021	340	2/8/2019	195,000	176,500	00	Q
6290	15	016		004				19 WHITNEYS GROVE RD	1300	107	2/14/2019	0	478,600	81	U
10587	30	019						3 EAST BROADWAY	3280	330	2/19/2019	0	427,800	44	U
103284	32	030		00B				23 CRYSTAL AVE #B	3401	320	2/25/2019	480,000	1,394,500	40	U
1831	04	063						108 KILREA RD	7200	103	3/4/2019	0	230,300	81	U
2407	06	009						59-69 ISLAND POND RD	6000	103	3/13/2019	0	274,000	38	U
1377	03	132						2 MILL RD	8000	103	3/13/2019	0	101,100	81	U
960	02	108						10.5 BERRY RD	1320	104	3/14/2019	360,000	9,800	21	U
100100	08	286		007A				22 MANCHESTER RD #7A	4021	300	3/18/2019	529,000	204,600	21	U
101290	08	286		007B				22 MANCHESTER RD #7B	4021	300	3/18/2019	529,000	382,800	21	U
102910	08	102		001A				69.5 BY-PASS 28	432V	330	3/21/2019	0	653,900	40	U
1377	03	132						2 MILL RD	8000	103	3/22/2019	0	101,100	44	U
2452	06	043		002				105 ISLAND POND RD	1010	103	4/1/2019	332,000	344,200	00	Q
5384	11	084		027				14 BUTTONWOOD DR	1010	101	4/1/2019	0	386,600	35	U
102011	13	014		006				81 DAMREN RD SITE #6	1014		4/1/2019		7,700		U
102061	13	013		474				81 DAMREN RD SITE #474	1014		4/1/2019	0	6,600		U
102062	13	013		473				81 DAMREN RD SITE #473	1014		4/1/2019	0	7,700		U
103192	13	014		E				81 DAMREN RD SITE #E	1014		4/1/2019	0	5,700		U
8554	36	040		003244				4 FAIRFAX AVE #244	1020	508	4/1/2019	40,000	131,000	25	U
7644	26	228						6 FLORENCE ST	1040	201	4/1/2019	210,000	255,600	00	Q
102005	13	014		012				81 DAMREN RD SITE #12	1300		4/1/2019		0		U
102072	13	013		462				81 DAMREN RD SITE #462	1300		4/1/2019	0	0		U
102073	13	013		461				81 DAMREN RD SITE #461	1300		4/1/2019	0	0		U
102093	13	013		441				81 DAMREN RD SITE #441	1300		4/1/2019	0	0		U
102115	13	013		420				81 DAMREN RD SITE #420	1300		4/1/2019		0		U
102147	13	014		J				81 DAMREN RD SITE #J	1300		4/1/2019	0	0		U
103373	08	039		004011A				22 MYLES DR	903V	101	4/1/2019	0	0	35	U

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103423	03	078A						203.5 ROCKINGHAM RD	903X	330	4/1/2019	0	5,800	35	U
7052	24	003						66 FORDWAY	1010	104	4/2/2019	129,000	224,700	38	U
8755	37	003		0020H3				42H BRANDYWYNE CM	1020	502	4/2/2019	212,000	231,200	00	Q
7177	25	013		043L				8L TIGERTAIL CIR	1021	104	4/2/2019	229,900	218,700	00	Q
1744	04	028		001				150 GOODHUE RD	1010	103	4/4/2019	346,000	327,600	00	Q
4238	09	068		022				10 MEADOWBROOK RD	1010	102	4/4/2019	261,300	337,000	51	U
2228	05	039		001				78 ROCKINGHAM RD	1010	104	4/5/2019	232,000	337,700	89	U
2364	05	087						1 FEATHERBED LN	1010	103	4/5/2019	0	369,400	44	U
7748	27	068						14 NORTON ST	1010	201	4/5/2019	0	246,200	44	U
6883	22	012		008L				9L PELICAN CIR	1021	104	4/5/2019	0	220,200	44	U
8067	30	130						3 WALL ST	1320	201	4/5/2019	160,000	11,500	21	U
10658	30	132						21 EAST BROADWAY	3220	330	4/5/2019	160,000	184,600	21	U
2407	06	009						59-69 ISLAND POND RD	6000	103	4/5/2019	0	274,000	44	U
4941	11	003		004				94 SCOBIE POND RD	1010	101	4/8/2019	0	341,200	44	U
5547	12	046						146 CHESTER RD	1010	101	4/8/2019	0	238,600	44	U
6949	23	020		001044				39 STONEGATE LN	1020	517	4/8/2019	165,000	187,400	00	Q
8554	36	040		003244				4 FAIRFAX AVE #244	1020	508	4/8/2019	40,000	131,000	89	U
5548	12	046		001				146 CHESTER RD	7200	101	4/8/2019	0	312,600	44	U
5899	13	015		001021				2 PETER DR	1010	102	4/9/2019	0	400,000	44	U
3374	08	077		069				5 TSIENNETO RD #69	1020	507	4/9/2019	202,000	211,500	00	Q
8931	38	033		003003				3C PINE ISLE DR	1020	506	4/9/2019	0	185,900	38	U
11225	32	073		092016				92 EAST BROADWAY #16	1020	522	4/9/2019	0	101,700	38	U
3724	08	222						10 ARROWHEAD RD	1010	101	4/10/2019	0	298,000	44	U
3317	08	077		012				5 TSIENNETO RD #12	1020	507	4/10/2019	0	200,900	38	U
6876	22	012		053R				8R WHITTEMORE DR	1021	104	4/10/2019	0	230,400	44	U
7649	26	234						33 HIGHLAND AVE	1040	201	4/10/2019	0	282,500	38	U
10632	30	083						20 FRANKLIN ST	1120	340	4/10/2019	850,000	1,216,700	13	U
2707	07	002		009				11 DRAKE LN	1010	103	4/11/2019	311,850	375,600	51	U
5545	12	044						144 CHESTER RD	1010	101	4/11/2019	230,000	263,400		U
7704	27	031						21 SUMMIT AVE	1010	201	4/11/2019	250,000	251,100	00	Q
344	02	009		026				99 BEECH TER	1031	104	4/11/2019	18,000	55,200	33	U
769	02	048		005				48 WINDHAM RD	1010	104	4/12/2019	135,000	295,100	81	U

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3314	08	077		009				5 TSIENNETO RD #9	1020	507	4/12/2019	246,000	251,800	00	Q
3726	08	224						6 ARROWHEAD RD	1010	101	4/15/2019	240,000	316,100	13	U
5162	11	051						3 AL ST	1010	101	4/15/2019	0	277,800	44	U
10028	58	020						3 COVE DR	1010	101	4/15/2019	407,000	360,300	00	Q
10028	58	020						3 COVE DR	1010	101	4/15/2019	0	360,300	38	U
2116	05	006		030				139 ROCKINGHAM RD #30	1031	103	4/15/2019	16,000	84,100	81	U
75	01	009		002				3 SETTLERS LN	1010	105	4/16/2019	360,000	329,400	00	Q
9939	56	014						37 NORTH SHORE RD	1013	108	4/16/2019	285,000	335,600	00	Q
7269	25	013		061R				20R PHILIP RD	1021	104	4/16/2019	185,000	218,300	00	Q
5060	11	025		033				120 SCOBIE POND RD	1010	101	4/17/2019	0	339,300	81	U
5064	11	025		037				1 EMERALD DR	1010	101	4/17/2019	0	321,700	44	U
100633	02	020		001004		111		65 FORDWAY BLD 4 #111	1020	104	4/17/2019	172,500	174,900	00	Q
5677	12	063		009R				33R JUNIPER RD	1021	101	4/17/2019	0	191,100	44	U
6770	22	004		010L				15L BLACKBERRY RD	1021	104	4/17/2019	184,900	227,800	37	U
92	01	012						156 FORDWAY EXT	1010	105	4/19/2019	0	480,100	38	U
7955	29	092						20 HIGH ST	1010	201	4/19/2019	305,000	281,800	00	Q
100740	26	047		003				88 WEST BROADWAY #3	1020	201	4/19/2019	79,900	77,100	00	Q
103368	03	096		003L				6L FROST RD	1021		4/19/2019	204,000	220,200		U
8049	30	087						15 ROLLINS ST	1040	201	4/19/2019	120,768	235,500	51	U
1750	04	033						1 ERMER RD	1010	103	4/22/2019	0	309,400	39	U
9478	45	010						8 OLD CHESTER RD	1010	103	4/22/2019	440,000	473,600	00	Q
10238	05	038						1 CABOT DR	1010	104	4/22/2019	475,000	432,400	00	Q
1685	04	017						85 GOODHUE RD	1011	103	4/22/2019	329,000	306,900	00	Q
1450	03	153		001020				1 PEMIGIWASSET CIR	1020	106	4/22/2019	335,000	322,700	00	Q
417	02	011		024L				14L ROCCO DR	1021	104	4/22/2019	0	228,800	44	U
4078	09	059		007				1 PARTRIDGE LN	1011	102	4/23/2019	0	544,500	38	U
8400	35	006		002				107 FRANKLIN ST #2	1020	509	4/23/2019	162,900	170,900	00	Q
130	01	016		011				8 INDEPENDENCE AVE	1010	105	4/24/2019	389,900	401,800	00	Q
2611	06	101		008				6 BRIER LN	1010	102	4/24/2019	0	385,500	38	U
1242	03	103		019				8 HOMESTEAD DR	1010	104	4/25/2019	263,500	259,400	00	Q
9394	43	021						17 CHESTER RD	1010	103	4/25/2019	0	284,100	38	U
9960	56	028						21 NORTH SHORE RD	1013	108	4/25/2019	226,000	313,200	81	U

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4213	09	067		062				9 WRIGHT RD	1020	106	4/25/2019	0	274,500	39	U
5032	11	025		005				6 EMERALD DR	1010	101	4/26/2019	0	240,700	44	U
100672	10	024		006				7 HARVEST DR	1010	109	4/26/2019	569,900	558,000	00	Q
5658	12	063		025L				17L JUNIPER RD	1021	101	4/26/2019	185,200	191,400	00	Q
101987	13	014		029				81 DAMREN RD SITE #29	1014		4/28/2019	0	8,400		U
3764	08	263						2 OXFORD RD	1010	101	4/29/2019	260,000	296,400	00	Q
5218	11	060		011				18 DANIEL RD	1010	101	4/29/2019	405,000	422,700	00	Q
5682	12	068						2 HICKORY DR	1010	101	4/29/2019	263,000	266,100	00	Q
8220	31	056						8 CONCORD AVE	1010	201	4/29/2019	144,700	212,300	25	U
9805	54	065						11 BIRCHWOOD DR	1010	101	4/29/2019	365,000	387,400	00	Q
8736	37	003		0020D4				20D BRANDYWYNE CM	1020	502	4/29/2019	211,000	223,100	00	Q
506	02	028		020				36 KENDALL POND RD	1010	104	4/30/2019	0	292,800	38	U
3569	08	078		031				3 TSIENNETO RD #31	1020	515	4/30/2019	50,000	120,500	38	U
8732	37	003		0020C4				16C BRANDYWYNE CM	1020	502	4/30/2019	219,000	218,400	00	Q
6863	22	012		046L				15L NORMAN DR	1021	104	4/30/2019	230,000	227,900	00	Q
2415	06	019						100 LANE RD	1040	103	4/30/2019	336,000	339,500	00	Q
10448	26	066		001				93 WEST BROADWAY	1110	201	4/30/2019	362,500	370,900	00	Q
10449	26	066		002				91 WEST BROADWAY	3260	330	4/30/2019	262,400	329,300	13	U
932	02	089		004				17 BERRY RD	1010	104	5/1/2019	292,000	291,200	00	Q
6333	16	020						7 ESCUMBUIT RD	1013	107	5/1/2019	0	468,500	44	U
6334	16	020		001				9 ESCUMBUIT RD	1013	107	5/1/2019	0	549,400	44	U
6335	16	021						5 ESCUMBUIT RD	1013	107	5/1/2019	0	461,400	44	U
9598	51	068						42 BEAVER LAKE AVE	1013	108	5/1/2019	0	566,000	45	U
1104	03	016		005				16 WINDHAM DEPOT RD #5	1031	103	5/1/2019	46,500	60,700	00	Q
6354	16	038						80 CONLEYS GROVE RD	1060	107	5/1/2019	0	254,000	44	U
6290	15	016		004				19 WHITNEYS GROVE RD	1300	107	5/1/2019	0	478,600	44	U
1878	04	087						311 ISLAND POND RD	8000	103	5/1/2019	0	352,200	44	U
5051	11	025		024				13 EMERALD DR	1010	101	5/2/2019	0	282,400	44	U
6309	15	036						51 CONLEYS GROVE RD	1013	107	5/2/2019	0	562,200	44	U
3570	08	078		032				3 TSIENNETO RD #32	1020	515	5/2/2019	117,000	120,300	00	Q
8507	36	040		003111				1 BRISTOL CT #111	1020	508	5/2/2019	125,000	126,500	00	Q
1897	04	091		105				806 CHASES GROVE	1010	107	5/3/2019	259,900	254,500	00	Q

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7965	29	102						14 ELM ST	1010	201	5/3/2019	0	320,500	40	U
7965	29	102						14 ELM ST	1010	201	5/3/2019	207,500	320,500	37	U
7624	26	201						4 - 6.5 UNION ST	1110	201	5/3/2019	0	438,900	39	U
296	02	003		057				2 JOSHUA CIR	1010	105	5/6/2019	395,000	355,100	00	Q
4621	10	042						14 MORRISON RD	1010	102	5/6/2019	0	838,700	44	U
5621	12	063		003001				41 OLD AUBURN RD	1010	101	5/6/2019	267,000	298,900	00	Q
7125	24	044						25 BERRY ST	1010	201	5/6/2019	40,000	346,000		U
7589	26	162						5 DESMARAIS AVE	1010	201	5/6/2019	0	260,500	35	U
9534	51	005						10 COLES GROVE RD	1013	108	5/6/2019	0	322,400	38	U
9534	51	005						10 COLES GROVE RD	1013	108	5/6/2019	0	322,400	44	U
8599	36	040		003381				1 BRISTOL CT #381	1020	508	5/6/2019	132,000	131,000	00	Q
7590	26	162		001				3 DESMARAIS AVE	1320	201	5/6/2019	0	13,600	35	U
8338	32	108						6 ABBOTT ST	1010	201	5/7/2019	273,000	273,100	00	Q
3324	08	077		019				5 TSIENNETO RD #19	1020	507	5/7/2019	235,000	230,400	00	Q
103372	03	035		003R				13R KILREA RD	1021	103	5/8/2019	0	303,300	99	U
8140	30	233						15 GROVE ST	1010	201	5/9/2019	0	295,400	81	U
5162	11	051						3 AL ST	1010	101	5/10/2019	0	277,800	44	U
101834	12	119		007				41 DEER RUN	1010	102	5/10/2019	0	541,500	38	U
11225	32	073		092016				92 EAST BROADWAY #16	1020	522	5/10/2019	97,000	101,700	00	Q
15	01	002		013				25 GORDON RD	1010	105	5/13/2019	0	333,800	44	U
9136	43	014		001012				4 PEMBROKE DR #12	1020	501	5/13/2019	114,000	119,900	51	U
102417	02	020		001002		001		65 FORDWAY BLD 2 #1	1020	104	5/13/2019	241,000	268,400	00	Q
7243	25	013		049R				25R PHILIP RD	1021	104	5/13/2019	217,500	205,800	00	Q
5263	11	065		005				11 ENGLISH RANGE RD	1040	101	5/13/2019	309,000	294,600	00	Q
8049	30	087						15 ROLLINS ST	1040	201	5/13/2019	135,000	235,500	37	U
3642	08	147						105 BY-PASS 28	1010	101	5/14/2019	252,000	232,100	00	Q
11194	08	052		009				24 EASTGATE RD	1010	101	5/14/2019	460,000	459,000	00	Q
2322	05	077						49 LANE RD	1010	103	5/15/2019	0	702,900	44	U
3132	08	035						1 CAMNOD WAY	1010	101	5/15/2019	0	440,100	44	U
4984	11	015		003				26 EMERALD DR	1010	101	5/15/2019	337,000	324,800	00	Q
5607	12	056		003				95 OLD AUBURN RD	1010	101	5/15/2019	369,900	388,100	00	Q
6080	14	010		023				89 OVERLEDGE EXT	1020	106	5/15/2019	301,900	283,800	00	Q

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
9385	43	014		011021				2 PEMBROKE DR #21	1020	501	5/15/2019	75,000	101,900	81	U
100372	37	071		307				7 CHESTER RD #307	1020	103	5/15/2019	313,000	293,900	00	Q
2376	05	091						58 ISLAND POND RD	7200	103	5/15/2019	0	181,700	44	U
7533	26	101						85 WEST BROADWAY	1010	201	5/16/2019	315,000	363,600	00	Q
575	02	028		123R				80R DERRYFIELD RD	1021	104	5/16/2019	0	163,700	44	U
4917	10	115		026				24 VILLAGE BROOK LN	1010	102	5/17/2019	449,000	436,100	00	Q
7125	24	044						25 BERRY ST	1010	201	5/17/2019	121,000	346,000	89	U
7155	25	009						4 KENDALL POND RD	1010	104	5/17/2019	130,000	250,400	43	U
8154	30	249						7 WILSON AVE	1010	201	5/17/2019	0	378,300	38	U
8868	37	099						10 KINGSBURY ST	1010	103	5/17/2019	295,000	276,700	00	Q
102771	04	084		010				30 STEELE RD	1010	103	5/17/2019	520,000	558,500	00	Q
100363	37	071		212				7 CHESTER RD #212	1020	103	5/17/2019	137,500	250,500	25	U
418	02	011		024R				14R ROCCO DR	1021	104	5/17/2019	212,000	215,600	00	Q
706	02	028		084L				1L REBECCA LN	1021	104	5/17/2019	175,400	173,200	00	Q
2112	05	006		026				139 ROCKINGHAM RD #26	1031	103	5/17/2019	9,657	81,800	52	U
288	02	003		047				25 MONTGOMERY FARM RD	1010	105	5/20/2019	418,900	375,800	00	Q
2073	05	002		089033				35 BRADY AVE	1010	104	5/20/2019	232,500	306,400	24	U
2512	06	060		001				68 LANE RD	1010	103	5/20/2019	276,900	299,600		U
5809	12	126		013				9 BAYBERRY LN	1010	102	5/20/2019	375,000	383,900	00	Q
8917	38	032						29 EAST DERRY RD	1010	103	5/20/2019	305,500	279,700	00	Q
9534	51	005						10 COLES GROVE RD	1013	108	5/20/2019	0	322,400	40	U
9534	51	005						10 COLES GROVE RD	1013	108	5/20/2019	0	322,400	38	U
6985	23	020		004025				26 STONEGATE LN	1020	517	5/20/2019	150,000	174,400	00	Q
9250	43	014		006006				3 PEMBROKE DR #6	1020	501	5/20/2019	0	76,200	44	U
840	02	074		010				11 CLAIRE AVE	1010	104	5/21/2019	275,000	315,000		U
1276	03	104		001				39 FROST RD	1010	104	5/21/2019	0	301,900	44	U
2344	02	079		014				2 HUSON ST	1010	104	5/21/2019	133,900	408,600	37	U
10959	06	064		002				56 FLOYD RD	1010	103	5/21/2019	0	498,200	38	U
6734	21	025		090				30 KENDALL POND RD #79	1031	104	5/21/2019	87,000	79,000	00	Q
1563	03	160		031				14 GAITA DR	1010	103	5/22/2019	320,000	303,300	00	Q
8093	30	186						24 BIRCH ST	1010	201	5/22/2019	0	296,600	38	U
9481	50	004						52 CHESTER RD	1010	103	5/22/2019	0	322,200	38	U

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
2925	07	075		041				17 HUNTER DR	1010	102	5/23/2019	0	391,400	38	U
5065	11	025		038				122.5 BY-PASS 28	1010	101	5/23/2019	414,900	414,900	00	Q
5717	12	098						177 CHESTER RD	1010	101	5/23/2019	90,000	229,100	14	U
6638	21	024		009				2 WOOD AVE	1010	104	5/23/2019	0	273,600	35	U
9744	54	003						18 BARKLAND DR	1010	101	5/23/2019	0	313,300	35	U
6051	14	007		046				211 BY-PASS 28 #41	1031	101	5/23/2019	0	17,900	35	U
6722	21	025		078				30 KENDALL POND RD #74	1031	104	5/23/2019	0	82,300	35	U
5125	11	039						7 HEMLOCK SPRINGS RD	903R	101	5/23/2019	0	290,400	35	U
118	01	015		015				5.5 TRACY DR	903V	105	5/23/2019	0	40,000	35	U
10020	58	010						22 COVE DR	903V	101	5/23/2019	0	13,800	35	U
4816	10	098		048				8 MAXWELL DR	1010	102	5/24/2019	348,000	304,700	00	Q
5330	11	079		032				6 GARVIN RD	1010	101	5/24/2019	350,000	263,600	00	Q
5407	11	095		002				104 ENGLISH RANGE RD	1010	101	5/24/2019	426,000	470,700	00	Q
5537	12	042		030				40 FAITH DR	1010	101	5/24/2019	0	349,300	44	U
5592	12	052		018				10 HOLIDAY AVE	1010	101	5/24/2019	237,500	279,400	81	U
9828	54	085						3 BIRCHWOOD DR	1010	101	5/24/2019	413,000	431,900	00	Q
8584	36	040		003342				2 BRISTOL CT #342	1020	508	5/24/2019	129,900	131,000	00	Q
6920	22	010R						12R STRAWBERRY HILL RD	1021	104	5/24/2019	237,000	225,800	00	Q
6677	21	025		033				30 KENDALL POND RD #35	1031	104	5/24/2019	59,900	46,000	37	U
103284	32	030		00B				23 CRYSTAL AVE #B	3401	320	5/24/2019	0	1,394,500	40	U
102094	13	013		440				81 DAMREN RD SITE #440	1014		5/26/2019	900	6,200	99	U
1236	03	103		011				68 FROST RD	1010	104	5/28/2019	360,000	344,600	00	Q
2074	05	002		089034				37 BRADY AVE	1010	104	5/28/2019	312,000	328,700	14	U
3652	08	157						14 PAUL AVE	1010	101	5/28/2019	289,000	285,100	00	Q
4885	10	109		002				301 HAMPSTEAD RD	1010	102	5/28/2019	0	245,900	39	U
5001	11	016		006				7 OLD MANCHESTER RD	1010	101	5/28/2019	340,000	341,200	15	U
5747	12	099		035				2 PIONEER VALLEY ST	1010	101	5/28/2019	0	286,600	38	U
11237	32	073		092026				92 EAST BROADWAY #26	1020	522	5/28/2019	100,000	101,700	00	Q
573	02	028		122R				82R DERRYFIELD RD	1021	104	5/28/2019	182,000	179,000	00	Q
5698	12	084						1 PINE ST	1010	101	5/29/2019	120,000	262,400	81	U
100371	37	071		306				7 CHESTER RD #306	1020	103	5/29/2019	197,000	219,000	00	Q
673	02	028		066R				15R DERRYFIELD RD	1021	104	5/29/2019	176,000	162,600	00	Q

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6767	22	004		014L				7L BLACKBERRY RD	1021	104	5/29/2019	225,000	230,900	00	Q
10532	29	094						26 HIGH ST	1120	340	5/29/2019	0	612,900	44	U
5187	11	057		020				3 WILDWOOD DR	1010	101	5/30/2019	449,900	395,000	38	U
9702	52	012						10 LAKE AVE	1010	108	5/30/2019	330,000	302,700	21	U
9733	52	041		001				54 OLD CHESTER RD	1010	103	5/30/2019	342,000	341,700	00	Q
11074	31	023		005				71 NORTH HIGH ST #5	1020	518	5/30/2019	354,000	315,100		U
102229	02	020		001003		204		65 FORDWAY BLD 3 #204	1020	104	5/30/2019	0	179,400	44	U
679	02	028		069R				18R DERRYFIELD RD	1021	104	5/30/2019	0	164,400	38	U
9703	52	013						2 ROCKY RD	1320	108	5/30/2019	330,000	12,400	21	U
3880	09	030		020				6 JEWELL LN	1010	102	5/31/2019	313,500	287,700	14	U
4065	09	058		002				10 WALNUT HILL RD	1010	102	5/31/2019	258,600	357,700	99	U
5455	12	026		003				1 REGENCY RD	1010	101	5/31/2019	375,000	431,000	00	Q
8208	31	040						74 FRANKLIN ST	1010	201	5/31/2019	189,000	259,200	25	U
4488	10	010		038				40 DREW WOODS DR	1020	106	5/31/2019	340,000	325,300	00	Q
8931	38	033		003003				3C PINE ISLE DR	1020	506	5/31/2019	0	185,900	38	U
4350	09	107						71 HAMPSTEAD RD	1040	103	5/31/2019	0	320,200	44	U
214	01	028						81 FROST RD	1010	104	6/3/2019	395,900	400,200	00	Q
4265	09	068		047				6 BELMONT TER	1010	102	6/3/2019	460,000	479,200	00	Q
103192	13	014		E				81 DAMREN RD SITE #E	1014		6/3/2019		5,700		U
662	02	028		061L				26L DERRYFIELD RD	1021	104	6/3/2019	0	167,300	38	U
7312	25	013		081L				32L TIGERTAIL CIR	1021	104	6/3/2019	230,500	236,900	00	Q
4762	10	094		017				5 NUTMEADOW LN	1010	102	6/4/2019	349,900	343,100	00	Q
9694	52	005						55 NORTH SHORE RD	1010	108	6/4/2019	280,000	270,800	38	U
100005	29	023		001				20.5 CEDAR ST	1010	201	6/4/2019	365,000	363,900	00	Q
102100	13	013		435				81 DAMREN RD SITE #435	1014		6/4/2019		4,700		U
101140	02	020		001001		202		65 FORDWAY BLD 1 #202	1020	104	6/4/2019	184,000	177,500	81	U
3277	08	063		020R				7R MORNINGSIDE DR	1021	103	6/4/2019	0	339,000	44	U
2373	05	089						25 FEATHERBED LN	1010	103	6/5/2019	0	677,700	81	U
100595	06	046		022				21 LAMPTON DR	1010	103	6/5/2019	420,000	414,700	00	Q
1557	03	160		025				3 GAITA DR	1010	103	6/6/2019	0	286,800	44	U
2925	07	075		041				17 HUNTER DR	1010	102	6/6/2019	0	391,400	44	U
3007	07	091		003				154.5 NORTH SHORE RD	1011	103	6/6/2019	312,000	329,400	00	Q

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1434	03	153		001004				4 SQUAMSCOTT AVE	1020	106	6/6/2019	390,000	331,400	00	Q
6884	22	012		008R				9R PELICAN CIR	1021	104	6/6/2019	0	217,000	44	U
2707	07	002		009				11 DRAKE LN	1010	103	6/7/2019	0	375,600	35	U
7563	26	136						11 GRIFFIN ST	1010	201	6/7/2019	290,000	238,900	89	U
6547	19	074						1011 COLLETTES GROVE RD	1013	107	6/7/2019	340,000	378,300	00	Q
4187	09	067		036				29 WRIGHT RD	1020	106	6/7/2019	272,000	287,700	00	Q
2089	05	006		003				139 ROCKINGHAM RD #3	1031	103	6/7/2019	25,800	36,100	25	U
101986	13	014		030				81 DAMREN RD SITE #30	1014		6/9/2019		4,500		U
102049	13	013		487				81 DAMREN RD SITE #487	1014		6/9/2019		8,200		U
1495	03	156		006				5 ALYSSA DR	1010	103	6/10/2019	420,000	460,000	00	Q
3703	08	200						4 WESTGATE RD	1010	101	6/10/2019	310,000	304,700	00	Q
6201	14	029		029				7 ELWOOD RD	1010	101	6/10/2019	0	281,500	44	U
3460	08	077		148				5 TSIENNETO RD #148	1020	507	6/10/2019	225,000	200,200	00	Q
9141	43	014		001017				4 PEMBROKE DR #17	1020	501	6/10/2019	0	119,900	81	U
483	02	022		028				97 FORDWAY EXT #28	1031	104	6/10/2019	0	129,000	38	U
664	02	028		062L				19L DERRYFIELD RD	1021	104	6/11/2019	175,000	158,700	00	Q
5645	12	063		017R				25R JUNIPER RD	1021	101	6/11/2019	0	177,200	38	U
7562	26	135						13 GRIFFIN ST	1040	201	6/11/2019	305,000	261,100	15	U
10657	30	131						25 EAST BROADWAY	3220	330	6/11/2019	295,000	367,000	13	U
1557	03	160		025				3 GAITA DR	1010	103	6/12/2019	0	286,800	44	U
5384	11	084		027				14 BUTTONWOOD DR	1010	101	6/12/2019	371,200	386,600	35	U
6197	14	029		025				2 ELWOOD RD	1010	101	6/12/2019	0	336,500	44	U
7964	29	101						10 ELM ST	1010	201	6/12/2019	238,000	278,400	21	U
102610	29	101		001				8 ELM ST	1010	201	6/12/2019	238,000	324,500	21	U
11241	32	073		090034				90 EAST BROADWAY #34	1020	522	6/12/2019	91,800	93,100	81	U
1187	03	067						9 ROBIN RD	1010	103	6/13/2019	330,000	278,700	00	Q
7371	25	069						12 BRADFORD ST	1010	104	6/13/2019	0	315,600	44	U
8364	33	016						14 SOUTH MAIN ST	1010	201	6/13/2019	249,500	251,300	00	Q
9761	54	019						23 BARKLAND DR	1010	101	6/13/2019	334,900	288,100	00	Q
8953	38	033		010005				10E PINE ISLE DR	1020	506	6/13/2019	203,000	183,500	14	U
9275	43	014		007007				2 SILVESTRI CIR #7	1020	501	6/13/2019	0	114,900	38	U
5259	11	065		001				3 ENGLISH RANGE RD	1040	101	6/13/2019	355,000	279,200	00	Q

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9	01	002		007				13 GORDON RD	1010	105	6/14/2019	135,000	280,200	99	U
1496	03	156		007				6 ALYSSA DR	1010	103	6/14/2019	0	338,800	38	U
3889	09	030		029				44 REDFIELD CIR	1010	102	6/14/2019	295,000	313,700	00	Q
6188	14	029		016				20 ELWOOD RD	1010	101	6/14/2019	255,000	312,300		U
102776	04	084		005				51 STEELE RD	1010	103	6/14/2019	556,400	543,800	00	Q
3363	08	077		058				5 TSIENNETO RD #58	1020	507	6/14/2019	0	197,800	44	U
3016	07	091L						160L NORTH SHORE RD	1021	103	6/14/2019	105,000	209,100	35	U
7073	24	021		001L				2L MILLS FARM CIR	1021	104	6/14/2019	199,300	207,100	00	Q
10442	26	043						80.5 WEST BROADWAY	3310	330	6/14/2019	220,000	220,900	00	Q
5157	11	047						5 HEMLOCK SPRINGS RD	1010	101	6/17/2019	0	238,600	44	U
8222	31	057						12 CONCORD AVE	1010	201	6/17/2019	315,000	301,000	00	Q
9181	43	014		003009				3 SILVESTRI CIR #9	1020	501	6/17/2019	144,900	128,700	00	Q
9425	44	005		028				28 AMHERST DR	1020	106	6/17/2019	275,000	289,800	00	Q
352	02	009		034				43 SPRUCE TER	1031	104	6/17/2019	0	66,000	39	U
10461	26	146						60 WEST BROADWAY	3280	330	6/17/2019	463,000	390,700	00	Q
9403	44	005		002				3 HANOVER LN	1011	103	6/18/2019	0	412,600	38	U
4213	09	067		062				9 WRIGHT RD	1020	106	6/18/2019	295,000	274,500	00	Q
7115	24	039		004R				7R SUSAN DR	1021	104	6/18/2019	175,000	173,500	00	Q
5804	12	126		008				18 BAYBERRY LN	1010	102	6/19/2019	496,000	538,900	90	U
3320	08	077		015				5 TSIENNETO RD #15	1020	507	6/19/2019	0	202,200	38	U
566	02	028		119L				88L DERRYFIELD RD	1021	104	6/19/2019	153,000	177,100	00	Q
7299	25	013		075R				20R BRIAN AVE	1021	104	6/19/2019	241,000	223,300	00	Q
11005	04	061		001				24 GULF RD	1011	103	6/20/2019	625,000	539,500	00	Q
739	02	034		001				26 BOWERS RD	1010	104	6/21/2019	0	258,000	44	U
927	02	087						16 BERRY RD	1010	104	6/21/2019		381,600	46	U
5689	12	075						6 COLE RD	1010	101	6/21/2019	289,000	272,900	00	Q
5748	12	099		036				3 BISBEE CIR	1010	101	6/21/2019	289,900	278,200	00	Q
103214	06	058		007				54 LANE RD	1010	103	6/21/2019	537,900	435,700	00	Q
8306	32	071						5 MT PLEASANT ST	1011	201	6/21/2019	179,900	260,800	99	U
3034	07	093		015				4 ANNA CIR	1020	106	6/21/2019	308,000	311,100	00	Q
5647	12	063		018R				24R JUNIPER RD	1021	101	6/21/2019	215,000	192,400	00	Q
8042	30	071						15 FRANKLIN ST	1040	201	6/21/2019	285,000	281,300	00	Q

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8347	32	117						10 BOYD RD	1040	201	6/21/2019	164,500	291,400	37	U
1992	04	096						379 ISLAND POND RD	1010	103	6/24/2019	290,000	269,800	00	Q
3923	09	030		063				13 REDFIELD CIR	1010	102	6/24/2019	350,000	305,900	00	Q
7483	26	063		003				11 LINWOOD AVE #3	1020	505	6/24/2019	0	92,900	40	U
8727	37	003		0020B5				11B BRANDYWYNE CM	1020	502	6/24/2019	215,000	219,600	00	Q
7574	26	014L						10L AIKEN ST	1021	201	6/24/2019	0	232,700	40	U
7981	29	119		001R				39R HIGH ST	1021	201	6/24/2019	0	197,700	40	U
6722	21	025		078				30 KENDALL POND RD #74	1031	104	6/24/2019	0	82,300		U
2693	07	001		001				2 BALLARD VIEW CIR	1010	103	6/25/2019	479,000	410,100	00	Q
4847	10	098		081				7 CUNNINGHAM DR	1010	102	6/25/2019	309,000	276,500	99	U
102870	09	138		002				43 OLD CHESTER RD	1010	103	6/25/2019	550,000	410,900	15	U
7284	25	013		069L				13L BRIAN AVE	1021	104	6/25/2019	0	241,600	44	U
6034	14	007		029				211 BY-PASS 28 #27	1031	101	6/25/2019	129,000	62,600	99	U
5415	11	099		002				83 ENGLISH RANGE RD	1010	101	6/26/2019	332,000	304,100	00	Q
2499	06	054						53 LANE RD	1011	103	6/26/2019	0	393,400	44	U
255	02	003		013				7 HOPE HILL RD	1010	105	6/27/2019	405,000	354,200	00	Q
1175	03	054						4 JAMES ST	1010	103	6/27/2019	0	326,300	39	U
6503	19	031						35 COLLETTES GROVE RD	1010	107	6/27/2019	279,900	244,700	00	Q
100742	26	047		008				88 WEST BROADWAY #8	1020	201	6/27/2019	63,000	85,200	37	U
7980	29	119		001L				39L HIGH ST	1021	201	6/27/2019	132,500	197,600	24	U
6722	21	025		078				30 KENDALL POND RD #74	1031	104	6/27/2019	15,000	82,300	46	U
7599	26	174						12 CENTRAL ST	1040	201	6/27/2019	35,000	255,400	27	U
983	02	130						11 CRAVEN TER	1010	104	6/28/2019	345,000	312,500	00	Q
3043	07	100						63.5 DREW RD	1010	102	6/28/2019	0	399,100	46	U
3581	08	103						75 BY-PASS 28	1010	101	6/28/2019	395,000	355,300	00	Q
3669	08	163						30 WESTGATE RD	1010	101	6/28/2019	0	269,700	44	U
4835	10	098		069				13 EASTMAN DR	1010	102	6/28/2019	385,000	351,300	00	Q
5208	11	060		001				15 DATTILO RD	1010	101	6/28/2019	470,000	373,500	00	Q
5767	12	107						13 OLD AUBURN RD	1010	101	6/28/2019	301,000	301,100	00	Q
6142	14	016		057				14 CHANCELLOR DR	1010	101	6/28/2019	450,000	425,100	00	Q
7335	25	032						12 SUNSET AVE	1010	104	6/28/2019	315,000	341,300	00	Q
7451	26	031						1 CLARK ST	1010	201	6/28/2019	109,000	222,000	81	U

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
9981	56	049		002				2 MUNDY LN	1010	108	6/28/2019	0	213,400	44	U
100627	02	020		001004		206		65 FORDWAY BLD 4 #206	1020	104	6/28/2019	166,500	169,400	00	Q
7633	26	213						26 SOUTH AVE	1040	201	6/28/2019	250,000	241,500	00	Q
4429	10	007		002002				168 HAMPSTEAD RD	1300	102	6/28/2019	139,900	133,200	00	Q
1903	04	091		111				217 CHASES GROVE	1010	107	7/1/2019	295,000	340,200	00	Q
2850	07	061						15 DREW RD	1010	103	7/1/2019	234,000	220,000	00	Q
6530	19	058						606 COLLETTES GROVE RD	1010	107	7/1/2019	275,000	286,500	00	Q
9526	50	054						55 CHESTER RD	1010	103	7/1/2019	205,000	239,900	00	Q
9857	54	115						27 SCENIC DR	1010	101	7/1/2019	339,900	293,000	00	Q
11196	08	052		011				20 EASTGATE RD	1010	101	7/1/2019	484,000	461,800	00	Q
9022	38	083						15 EAST DERRY RD	1011	103	7/1/2019	340,000	331,600	00	Q
9047	38	108						5 SABRA CIR	1013	103	7/1/2019	509,900	377,200	14	U
102130	13	013		403				81 DAMREN RD SITE #403	1014		7/1/2019		7,800		U
102944	26	232		002007				37 HIGHLAND AVE BLD A #7	1020	201	7/1/2019	227,500	236,300	00	Q
5142	11	042		040L				13L AL ST	1021	101	7/1/2019	207,800	204,000	00	Q
7239	25	013		047R				16R TIGERTAIL CIR	1021	104	7/1/2019	241,000	238,000	00	Q
2554	06	082						51 WARNER HILL RD	1010	103	7/2/2019	326,000	355,600	00	Q
8267	32	019						12 LAUREL ST	1010	201	7/2/2019	224,000	191,000	00	Q
4037	09	057		011				10 POND VIEW DR	1020	106	7/2/2019	357,500	310,200	00	Q
4037	09	057		011				10 POND VIEW DR	1020	106	7/2/2019	357,500	310,200	40	U
4495	10	010		045				39 DREW WOODS DR	1020	106	7/2/2019	350,000	334,000	00	Q
6835	22	012		029L				10L NORMAN DR	1021	104	7/2/2019	237,000	212,100	00	Q
7164	25	013		002002R				2R GAYLE DR	1021	104	7/2/2019	243,000	239,100	00	Q
8313	32	081						88 EAST BROADWAY	1050	201	7/2/2019	352,000	335,800	00	Q
2344	02	079		014				2 HUSON ST	1010	104	7/3/2019	175,000	408,600	89	U
2371	05	087		007				53 ISLAND POND RD	1010	103	7/3/2019	0	302,800	38	U
7149	25	003						21 WINDHAM RD	1010	104	7/3/2019	0	329,300	39	U
101371	04	075		005				4 CELLA DR	1010	103	7/3/2019	130,000	507,900	17	U
9957	56	025						27 NORTH SHORE RD	1013	108	7/3/2019	396,000	387,800	00	Q
5489	12	032		007				7 EMERSON DR	1020	106	7/3/2019	367,000	326,900	00	Q
3834	09	015		005L				112L HAMPSTEAD RD	1021	103	7/3/2019	180,000	201,800	00	Q
6190	14	029		018				16 ELWOOD RD	1040	101	7/3/2019	342,500	295,000	00	Q

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101945	13	014		083				81 DAMREN RD SITE #83	1300		7/3/2019		0		U
1217	03	101		016				22 SKYLARK DR	1010	104	7/5/2019	365,000	346,900	00	Q
1633	03	169		033				1 GERVAISE DR	1010	103	7/5/2019	365,000	352,900	00	Q
5440	12	016		001				118.5 ENGLISH RANGE RD	1010	101	7/5/2019	413,900	396,300		U
7068	24	018						50 HIGHLAND AVE	1010	201	7/5/2019	0	235,200	39	U
3335	08	077		030				5 TSIENNETO RD #30	1020	507	7/5/2019	220,500	193,800	00	Q
7051	24	002						64 FORDWAY	1010	104	7/8/2019	205,000	211,500	25	U
9714	52	026						59 NORTH SHORE RD	1012	108	7/8/2019	455,000	446,700	00	Q
2382	06	002		001				34 LAWRENCE RD	1010	103	7/9/2019	244,500	254,500	00	Q
6495	19	023						701 COLLETTES GROVE RD	1010	107	7/9/2019	100,000	186,900	33	U
3815	09	015		001R				122R HAMPSTEAD RD	1021	103	7/9/2019	265,000	247,800	00	Q
1623	03	169		023				23 GERVAISE DR	1010	103	7/10/2019	0	387,700	44	U
100653	10	024		025				12 HARVEST DR	1010	109	7/10/2019	0	539,700		U
3211	08	041		031L				51L SCENIC DR	1021	101	7/10/2019	50,000	225,800	35	U
3211	08	041		031L				51L SCENIC DR	1021	101	7/10/2019	50,000	225,800	37	U
103369	03	096		003R				6R FROST RD	1021		7/10/2019	210,000	215,400	12	U
2543	06	076		005				5 FOX HOLLOW RD	1010	103	7/11/2019	310,000	353,400	99	U
4406	10	001		018				40 BALLARD RD	1010	102	7/11/2019	0	358,900	44	U
6937	23	017						41 FORDWAY	1010	201	7/11/2019	0	313,300	39	U
9851	54	108						14 SCENIC DR	1010	101	7/11/2019	335,000	305,000	00	Q
8590	36	040		003354				4 FAIRFAX AVE #354	1020	508	7/11/2019	133,000	128,900	00	Q
5705	12	094						166 CHESTER RD	1010	101	7/12/2019	326,400	316,500	00	Q
9869	55	007						70 TSIENNETO RD	1010	103	7/12/2019	0	232,000	38	U
11197	08	052		012				18 EASTGATE RD	1010	101	7/12/2019	480,000	506,200	00	Q
2099	05	006		013				139 ROCKINGHAM RD #13	1031	103	7/12/2019	121,000	71,300	99	U
7853	28	042						15 SUNSET CIR	1040	104	7/12/2019	287,400	301,000	00	Q
2554	06	082						51 WARNER HILL RD	1010	103	7/15/2019	0	355,600	38	U
3606	08	110						3 DOLORES AVE	1010	101	7/15/2019	275,000	283,600	00	Q
4070	09	058		006				8 WALNUT HILL RD	1010	102	7/15/2019	499,000	526,900	00	Q
5550	12	049						10 OLD AUBURN RD	1010	101	7/15/2019	0	336,400	44	U
9464	44	015		003				36 POND RD	1010	103	7/15/2019	294,000	374,600	51	U
660	02	028		060L				21L DERRYFIELD RD	1021	104	7/15/2019	182,000	171,700	00	Q

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3211	08	041		031L				51L SCENIC DR	1021	101	7/15/2019	105,000	225,800	89	U
5959	13	024						672 ROUTE 121	1320	102	7/15/2019	12,000	15,000	24	U
1220	03	101		019				16 SKYLARK DR	1010	104	7/16/2019	350,000	312,700	00	Q
3300	08	069						32 TSIENNETO RD	1010	103	7/16/2019	360,000	279,800	99	U
7594	26	166						29 CENTRAL ST	1010	201	7/16/2019	220,000	212,400	00	Q
10008	56	073						4 KENRO WAY	1012	108	7/16/2019	475,000	455,100	00	Q
1472	03	153		001042				27 PEMIGIWASSET CIR	1020	106	7/16/2019	410,000	477,400	00	Q
8803	37	017		001021				15 NEWELLS MEADOW LN #21	1020	514	7/16/2019	232,000	230,500	00	Q
4382	09	139						40 OLD CHESTER RD	1010	103	7/17/2019	490,000	459,400	00	Q
100080	08	286		001				22 MANCHESTER RD #1	4021	300	7/17/2019	460,000	434,500	00	Q
2071	05	002		089031				31 BRADY AVE	1010	104	7/18/2019	350,000	326,800	00	Q
6919	22	010L						12L STRAWBERRY HILL RD	1021	104	7/18/2019	237,000	252,700	00	Q
2395	06	004		002				38 LAWRENCE RD	1010	103	7/19/2019	248,000	234,200	00	Q
5294	11	070		006				22 GARVIN RD	1010	101	7/19/2019	375,000	312,300	00	Q
6591	20	009						1 SANBORN RD	1010	107	7/19/2019	303,000	323,300	00	Q
3482	08	077		168				5 TSIENNETO RD #168	1020	507	7/19/2019	120,000	114,100	00	Q
2258	05	042		011R				20R SUNNYSIDE LN	1021	104	7/19/2019	199,900	197,600	00	Q
101978	13	014		038				81 DAMREN RD SITE #38	1014		7/20/2019		5,100		U
862	02	074		032				23 STEVEN AVE	1010	104	7/22/2019	285,000	357,000	00	Q
1545	03	160		013				97 KILREA RD	1010	103	7/22/2019	384,900	385,400	00	Q
4408	10	002						4 OLESEN RD	1010	102	7/22/2019	330,000	307,000	99	U
2237	05	040		008				3 WINTER HILL RD	1011	104	7/22/2019	0	408,100	39	U
101141	02	020		001001		203		65 FORDWAY BLD 1 #203	1020	104	7/22/2019	0	177,200	44	U
102214	02	020		001003		308		65 FORDWAY BLD 3 #308	1020	104	7/22/2019	0	182,700	44	U
3729	08	227						4 DRIFTWOOD RD	1010	101	7/23/2019	406,000	385,100	89	U
1176	03	055						6 JAMES ST	1010	103	7/24/2019	0	330,300	38	U
101176	04	003		006L				6L INDIAN HILL RD	1021	103	7/24/2019	0	285,600	44	U
8310	32	077						87 EAST BROADWAY	1050	201	7/24/2019	401,500	371,300	00	Q
1407	03	149		003				28 KILREA RD	1010	103	7/25/2019	0	355,800	44	U
1923	04	091		131				216 CHASES GROVE	1010	107	7/25/2019	32,500	81,900	24	U
11195	08	052		010				22 EASTGATE RD	1010	101	7/25/2019	489,900	460,500	00	Q
102222	02	020		001003		211		65 FORDWAY BLD 3 #211	1020	104	7/25/2019	0	189,800	44	U

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
2348	02	079		018				13 DUSTIN AVE	1010	104	7/26/2019	342,900	318,500	00	Q
2930	07	075		046				27 HUNTER DR	1010	102	7/26/2019	0	368,300	44	U
4221	09	068		004				15 ADAMS POND RD	1010	102	7/26/2019	366,000	332,600	00	Q
3504	08	077		183				5 TSIENNETO RD #183	1020	507	7/26/2019	75,000	121,800	43	U
6862	22	012		045R				13R NORMAN DR	1021	104	7/26/2019	0	188,400	38	U
339	02	009		021				39 SPRUCE TER	1031	104	7/26/2019	69,900	64,900	00	Q
8103	30	195						8 OAK ST	1040	201	7/26/2019	330,000	304,600	00	Q
2935	07	075		051				6 REMINGTON CT	1010	102	7/29/2019	350,000	324,400	00	Q
5781	12	118						17 BACK CHESTER RD	1010	102	7/29/2019	255,000	266,500	00	Q
5928	13	015		001050				18 KRISTIN DR	1010	102	7/29/2019	345,000	339,200	00	Q
1212	03	101		011				2 SKYLARK DR	1010	104	7/30/2019	360,000	360,300	37	U
1212	03	101		011				2 SKYLARK DR	1010	104	7/30/2019	360,000	360,300	37	U
2073	05	002		089033				35 BRADY AVE	1010	104	7/30/2019	305,000	306,400	14	U
5333	11	081						66 ENGLISH RANGE RD	1010	101	7/30/2019	325,000	299,200	00	Q
7695	27	026						2 SUMMIT AVE	1010	201	7/30/2019	240,000	286,200	81	U
3178	08	040		024L				56L SCENIC DR	1021	101	7/30/2019	199,900	203,000	00	Q
6801	22	012		052L				10L WHITTEMORE DR	1021	104	7/30/2019	188,000	232,700	33	U
1161	03	040						2 DIANA RD	1010	103	7/31/2019	0	306,200	38	U
9603	51	074						52 BEAVER LAKE AVE	1010	108	7/31/2019	235,000	261,600	00	Q
10046	58	044						14 ENGLISH RANGE RD	1010	101	7/31/2019	250,000	247,600	00	Q
9054	38	115						20 EAST DERRY RD	1013	103	7/31/2019	305,000	327,600	00	Q
101144	02	020		001001		206		65 FORDWAY BLD 1 #206	1020	104	7/31/2019	189,900	177,200	00	Q
7582	26	156						41 SOUTH AVE	1040	201	7/31/2019	287,000	281,300	00	Q
4881	10	107						300 HAMPSTEAD RD	1060	102	7/31/2019	120,000	135,700	38	U
5057	11	025		030				5 EMERALD DR	1010	101	8/1/2019	285,000	273,800	00	Q
5215	11	060		008				14 DANIEL RD	1010	101	8/1/2019	360,000	325,100	38	U
6931	23	011						47 FORDWAY	1010	201	8/1/2019	290,000	310,300	00	Q
8870	37	101						5 GRANT ST	1010	103	8/1/2019	0	244,900	44	U
103252	55	012		003				76 CHESTER RD	1010	103	8/1/2019	374,900	370,700	15	U
5231	11	064		002				2 DANIEL RD	1040	101	8/1/2019	342,500	294,800	25	U
9041	38	102						11 MARTHA DR	1010	103	8/2/2019	460,000	332,500	99	U
9296	43	014		008004				13 SILVESTRI CIR #4	1020	501	8/2/2019	95,900	101,500	00	Q

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102043	13	013		495				81 DAMREN RD SITE #495	1300		8/2/2019		0		U
3749	08	248						12 OLDE COACH RD	1010	101	8/5/2019	0	297,800	81	U
4315	09	087						1 OLESEN RD	1010	102	8/5/2019	338,000	283,100	00	Q
4352	09	109						4 LANE RD	1010	103	8/5/2019	0	456,800	38	U
5408	11	096						73 ENGLISH RANGE RD	1010	101	8/5/2019	0	560,400	44	U
101492	03	011		002				5 MIDDLERIDGE RD	1010	104	8/5/2019	415,000	387,200	00	Q
2112	05	006		026				139 ROCKINGHAM RD #26	1031	103	8/5/2019	0	81,800	99	U
7536	26	104						6 HIGH ST	1040	201	8/5/2019	395,000	404,100	00	Q
124	01	016		005				13 BEACON HILL RD	1010	105	8/6/2019	295,000	279,100	99	U
1656	03	169		056				2 KELLEY DR	1010	103	8/6/2019	0	392,300	38	U
4152	09	067		001				4 WRIGHT RD	1020	106	8/6/2019	275,000	240,500	00	Q
8784	37	017		001002				4 NEWELLS MEADOW LN #2	1020	514	8/6/2019	230,000	210,200	00	Q
482	02	022		027				97 FORDWAY EXT #27	1031	104	8/6/2019	68,000	71,300	33	U
2112	05	006		026				139 ROCKINGHAM RD #26	1031	103	8/6/2019	134,900	81,800	14	U
2558	06	084		001				61 WARNER HILL RD	1010	103	8/7/2019	340,000	313,300	00	Q
10095	59	013						4 MARK AVE	1010	101	8/7/2019	95,000	182,700	47	U
9589	51	059						24 BEAVER LAKE AVE	1013	108	8/7/2019	429,900	427,900	00	Q
4145	09	066		001L				37L ADAMS POND RD	1021	102	8/7/2019	229,900	203,700	14	U
6873	22	012		051L				12L PELICAN CIR	1021	104	8/7/2019	0	225,400	44	U
5967	14	001		001003				4 ATLAS PL	1031	101	8/7/2019	74,000	82,100	00	Q
8870	37	101						5 GRANT ST	1010	103	8/8/2019	0	244,900	44	U
5907	13	015		001029				37 KRISTIN DR	1010	102	8/9/2019	345,000	333,400	00	Q
619	02	028		039R				41R DERRYFIELD RD	1021	104	8/9/2019	165,000	161,600	00	Q
1112	03	016		013				16 WINDHAM DEPOT RD #13	1031	103	8/9/2019	0	24,200	38	U
52	01	006		009				6 TWIN BROOK DR	1010	105	8/12/2019	315,000	283,100	00	Q
5704	12	090						164 CHESTER RD	1010	101	8/12/2019	0	323,100	38	U
8991	38	052						23 KINGSBURY ST	1010	103	8/12/2019	0	260,900	46	U
8742	37	003		0020E3				26E BRANDYWYNE CM	1020	502	8/12/2019	210,000	200,100	00	Q
2882	07	075		002				120 WARNER HILL RD	1010	102	8/13/2019	0	384,300	38	U
8661	36	067		01102D				2D MISTY MORNING DR	1020	512	8/13/2019	219,000	204,500	00	Q
11145	30	253		003				30 BIRCH ST #3	1020	521	8/13/2019	152,000	145,500	00	Q
1491	03	156		002				58 KILREA RD	1010	103	8/15/2019	362,000	340,400	00	Q

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2803	07	047		016				15 TARYN RD	1010	103	8/15/2019	361,000	345,500	00	Q
7750	27	070						5 HALL ST	1010	201	8/15/2019	0	339,400	44	U
9946	56	019		006				12 ORCHARD DR	1010	108	8/15/2019	385,000	381,400		U
7632	26	212						31 CENTRAL ST	1040	201	8/15/2019	323,000	282,500	00	Q
2315	02	074		001				7 SILVER ST	1010	104	8/16/2019	0	310,900	48	U
2315	02	074		001				7 SILVER ST	1010	104	8/16/2019	125,000	310,900	47	U
3043	07	100						63.5 DREW RD	1010	102	8/16/2019	399,000	399,100	16	U
3726	08	224						6 ARROWHEAD RD	1010	101	8/16/2019	399,000	316,100	00	Q
3986	09	043		002001				42 NORTH SHORE RD	1010	108	8/16/2019	340,000	319,400	00	Q
10003	56	068						36 NORTH SHORE RD	1010	108	8/16/2019	518,200	381,700		U
11003	10	008		002				61 WALNUT HILL RD	1010	102	8/16/2019	352,000	313,000	00	Q
9172	43	014		002024				1 SILVESTRI CIR #24	1020	501	8/16/2019	0	119,900	44	U
570	02	028		121L				84L DERRYFIELD RD	1021	104	8/16/2019	185,000	185,200	00	Q
1986	04	091		196				131 CHASES GROVE	1010	107	8/19/2019	0	169,100	44	U
6131	14	016		046				11 QUAKER DR	1010	101	8/19/2019	0	334,800	44	U
6132	14	016		047				7 QUAKER DR	1010	101	8/19/2019	0	323,100	44	U
9787	54	046						6 BROOKVIEW DR	1010	101	8/19/2019	339,000	310,400	00	Q
6077	14	010		020				84 OVERLEDGE EXT	1020	106	8/19/2019	321,500	332,400	00	Q
9314	43	014		008022				13 SILVESTRI CIR #22	1020	501	8/19/2019	92,000	104,000	00	Q
11157	08	280		004				23 ASHLEIGH DR	3160	320	8/19/2019	5,516,300	4,695,200		U
1426	03	152		004				4 WEST VIEW DR	1010	103	8/20/2019	388,000	456,200	00	Q
3721	08	219						4 GREENWICH RD	1010	101	8/20/2019	0	348,600	44	U
4623	10	044						5 MORRISON RD	1010	102	8/20/2019	453,400	439,700	00	Q
4818	10	098		050				12 MAXWELL DR	1010	102	8/20/2019	292,900	282,800	00	Q
9490	50	013						62 CHESTER RD	1010	103	8/20/2019	199,000	177,300	00	Q
11217	32	073		090014				90 EAST BROADWAY #14	1020	522	8/20/2019	0	65,700	40	U
5368	11	084		011				19 BUTTONWOOD DR	1010	101	8/21/2019	0	456,200	38	U
102235	02	020		001003		109		65 FORDWAY BLD 3 #109	1020	104	8/21/2019	0	178,800	44	U
5965	14	001		001001				2 ATLAS PL	1031	101	8/21/2019	74,900	82,100	33	U
2300	05	068						39 HUMPHREY RD EXT	1010	103	8/22/2019	0	434,800	44	U
3008	07	091		004				154 NORTH SHORE RD	1010	103	8/22/2019	305,000	319,800	00	Q
3915	09	030		055				1 REDFIELD CIR	1010	102	8/22/2019	0	340,700	38	U

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
9668	51	116						23 BEAVER LAKE AVE	1010	108	8/22/2019	209,000	205,300	00	Q
4490	10	010		040				42 DREW WOODS DR	1020	106	8/22/2019	345,000	382,800	15	U
5931	13	015		001053				1 JESSICA LN	1010	102	8/23/2019	350,000	373,300	00	Q
3016	07	091L						160L NORTH SHORE RD	1021	103	8/23/2019	118,000	209,100	37	U
1825	04	057		004				115 KILREA RD	1010	103	8/26/2019	599,000	552,500	00	Q
6211	14	029		039				45 PINGREE HILL RD	1010	101	8/26/2019	0	291,500	44	U
7044	23	034						14 ELA AVE	1010	201	8/26/2019	242,000	226,200	00	Q
6377	16	063						4 ESCUMBUIT ISLAND	1013	107	8/26/2019	0	241,900	44	U
5483	12	032		001				1 EMERSON DR	1020	106	8/26/2019	0	297,900	40	U
8564	36	040		003272				2 BRISTOL CT #272	1020	508	8/26/2019	136,000	131,000	00	Q
11148	30	253		006				30 BIRCH ST #6	1020	521	8/26/2019	173,000	172,400	00	Q
6319	16	006						930 WHITNEYS GROVE	133V	107	8/26/2019	0	67,800	44	U
1161	03	040						2 DIANA RD	1010	103	8/27/2019	0	306,200		U
8971	38	034						2 NOYES RD	1010	103	8/27/2019	335,000	338,700	00	Q
100401	06	070		008				45 FLOYD RD	1010	103	8/27/2019	445,000	430,500	00	Q
6950	23	020		001045				41 STONEGATE LN	1020	517	8/27/2019	0	151,700	44	U
917	02	082		003				20 BERRY RD	1010	104	8/28/2019	0	320,200	38	U
917	02	082		003				20 BERRY RD	1010	104	8/28/2019	0	320,200	44	U
2451	06	043		001				103 ISLAND POND RD	1010	103	8/28/2019	250,000	326,300	25	U
1492	03	156		003				60 KILREA RD	1010	103	8/29/2019	335,000	332,400	00	Q
2957	07	075		068				20 COLONY BROOK LN	1010	102	8/29/2019	340,000	338,800	00	Q
5601	12	053						68 OLD AUBURN RD	1010	101	8/29/2019	0	311,800	38	U
6638	21	024		009				2 WOOD AVE	1010	104	8/29/2019	74,000	273,600	35	U
6638	21	024		009				2 WOOD AVE	1010	104	8/29/2019	0	273,600	52	U
11152	01	020		008				33.5 BEACON HILL RD	1011	105	8/29/2019	465,000	479,800	00	Q
7019	23	020		101				101 STONEGATE LN	1020	517	8/29/2019	160,000	153,300	00	Q
10864	39	042						6 OLD CHESTER RD	1120	340	8/29/2019	520,000	847,100	99	U
140	01	019		004				18 SPINNAKER DR	1010	105	8/30/2019	0	303,900	44	U
1206	03	101		005				1 SKYLARK DR	1010	104	8/30/2019	362,000	386,600	00	Q
3752	08	251						18 OLDE COACH RD	1010	101	8/30/2019	0	333,800	44	U
4839	10	098		073				10 EASTMAN DR	1010	102	8/30/2019	290,000	298,100	33	U
7149	25	003						21 WINDHAM RD	1010	104	8/30/2019	326,000	329,300	00	Q

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
9819	54	076						8 SCENIC DR	1010	101	8/30/2019	0	294,600	44	U
6990	23	020		004030				36 STONEGATE LN	1020	517	8/30/2019	195,000	203,000	00	Q
7003	23	020		069				69 STONEGATE LN	1020	517	8/30/2019	161,000	153,300	00	Q
9153	43	014		002005				1 SILVESTRI CIR #5	1020	501	8/30/2019	107,000	110,200	00	Q
9292	43	014		007024				2 SILVESTRI CIR #24	1020	501	8/30/2019	149,900	137,000	14	U
9379	43	014		011015				2 PEMBROKE DR #15	1020	501	8/30/2019	136,500	118,600	33	U
572	02	028		122L				82L DERRYFIELD RD	1021	104	8/30/2019	190,000	179,400	00	Q
7241	25	013		048R				18R TIGERTAIL CIR	1021	104	8/30/2019	0	233,900	44	U
5982	14	001		001021				3 ATLAS PL	1031	101	8/30/2019	125,900	106,000	00	Q
7611	26	187						9 UNION ST	1040	201	8/30/2019	0	240,300	44	U
10841	37	045						13 NORTH MAIN ST	1040	103	8/30/2019	0	377,300	44	U
10438	26	008						19 FORDWAY	1110	201	8/30/2019	0	414,900	44	U
10457	26	133						43 SOUTH AVE	1110	201	8/30/2019	0	453,000	44	U
10825	37	007						122 EAST BROADWAY	3260	330	8/30/2019	0	530,800	44	U
2818	07	047		031				14 LORRI RD	1010	103	9/3/2019	316,500	306,800	00	Q
8605	36	042						2.5 HOODKROFT DR	1010	201	9/3/2019	0	507,700	44	U
8895	38	010						24 SCHURMAN DR	1010	103	9/3/2019	380,000	310,100	00	Q
100402	06	070		007				47 FLOYD RD	1010	103	9/3/2019	113,000	361,400	17	U
101142	02	020		001001		204		65 FORDWAY BLD 1 #204	1020	104	9/3/2019	0	177,200	44	U
11130	15	005R						54R CONLEYS GROVE RD	1021	107	9/3/2019	245,000	262,500	00	Q
7745	27	066						10 NORTON ST	1040	201	9/3/2019	255,000	264,600	00	Q
223	01	030						79 FROST RD	1010	104	9/4/2019	379,000	370,900	00	Q
4418	10	002		009				22 OLESEN RD	1010	102	9/4/2019	238,950	287,200	51	U
6527	19	055						612 COLLETTES GROVE RD	1010	107	9/4/2019	237,000	225,700	00	Q
9045	38	106						6 SABRA CIR	1010	103	9/4/2019	300,000	290,900	00	Q
3434	08	077		125				5 TSIENNETO RD #125	1020	507	9/4/2019	213,500	212,000	00	Q
8510	36	040		003114				4 FAIRFAX AVE #114	1020	508	9/4/2019	132,000	126,500	00	Q
8549	36	040		003233				3 FAIRFAX AVE #233	1020	508	9/4/2019	133,000	128,900	00	Q
3017	07	091R						160R NORTH SHORE RD	1021	103	9/4/2019	164,000	186,100	33	U
1729	04	024		025				8 OXBOW LN	1010	103	9/5/2019	0	300,300	38	U
2240	05	040		011				8 WINTER HILL RD	1010	104	9/5/2019	0	319,200	44	U
3223	08	042		001				84 TSIENNETO RD	1010	101	9/5/2019	300,000	303,600	81	U

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6109	14	016		023				17 OVERLEDGE DR	1010	101	9/5/2019	0	400,300	44	U
3186	08	041		002				74 TSIENNETO RD	1011	103	9/5/2019	361,000	320,000	14	U
3225	08	042		003				86 TSIENNETO RD	6000	101	9/5/2019	0	392,700	81	U
3225	08	042		003				86 TSIENNETO RD	6000	101	9/5/2019	160,000	392,700	81	U
2504	06	058		001				32 LANE RD	1010	103	9/6/2019	30,000	535,600	45	U
6377	16	063						4 ESCUMBUIT ISLAND	1013	107	9/6/2019	160,000	241,900	21	U
6377	16	063						4 ESCUMBUIT ISLAND	1013	107	9/6/2019	160,000	241,900	81	U
4205	09	067		054				5 DONOVAN DR	1020	106	9/6/2019	285,000	287,100	00	Q
718	02	028		092L				63L DERRYFIELD RD	1021	104	9/6/2019	156,200	176,400	81	U
6319	16	006						930 WHITNEYS GROVE	133V	107	9/6/2019	160,000	67,800	21	U
6319	16	006						930 WHITNEYS GROVE	133V	107	9/6/2019	160,000	67,800	81	U
5364	11	084		007				11 BUTTONWOOD DR	1010	101	9/9/2019	0	341,400	38	U
7000	23	020		063				63 STONEGATE LN	1020	517	9/9/2019	0	143,600	48	U
703	02	028		082R				4R REBECCA LN	1021	104	9/9/2019	184,000	190,800	00	Q
6051	14	007		046				211 BY-PASS 28 #41	1031	101	9/9/2019	0	17,900	35	U
6715	21	025		071				30 KENDALL POND RD #67	1031	104	9/9/2019	149,000	106,300	24	U
103052	08	280		007				22 ASHLEIGH DR	4010	320	9/9/2019	500,000	525,200	12	U
167	01	020						33 BEACON HILL RD	1010	105	9/10/2019	299,000	299,400	00	Q
5645	12	063		017R				25R JUNIPER RD	1021	101	9/10/2019	165,000	177,200	00	Q
7185	25	013		013R				5R TIGERTAIL CIR	1021	104	9/10/2019	222,000	222,100	51	U
1072	03	015		023				15 WINDHAM DEPOT RD #23	1030	104	9/10/2019	105,000	49,000	00	Q
3771	08	305						64 BY-PASS 28	1090	101	9/10/2019	220,000	302,000	81	U
11125	51	036		001				1 BEAVER LAKE AVE	1010	108	9/11/2019	489,900	464,900	81	U
1436	03	153		001006				6 SQUAMSCOTT AVE	1020	106	9/11/2019	0	338,200	44	U
10943	08	063		004L				67L TSIENNETO RD	1021	103	9/11/2019	140,000	187,800	51	U
5222	11	060		015				21 DATTILO RD	1010	101	9/12/2019		458,400	44	U
8826	37	044						16 NORTH MAIN ST	1010	201	9/12/2019	160,000	208,400	25	U
8869	37	100						12 KINGSBURY ST	1010	103	9/12/2019	295,000	248,900	00	Q
9867	55	005						79 TSIENNETO RD	1010	103	9/12/2019	0	231,100	44	U
8539	36	040		003211				1 BRISTOL CT #211	1020	508	9/12/2019	130,000	131,000	00	Q
7280	25	013		067L				17L BRIAN AVE	1021	104	9/12/2019	225,000	216,100	00	Q
925	02	085						27 BERRY RD	1010	104	9/13/2019	328,900	319,600	00	Q

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4322	09	088		004				11 OLESEN RD	1010	102	9/13/2019	277,000	221,100	99	U
102416	02	020		001002		002		65 FORDWAY BLD 2 #2	1020	104	9/13/2019	275,000	268,400	81	U
7116	24	039		005L				9L SUSAN DR	1021	104	9/13/2019	176,000	173,500	00	Q
5970	14	001		001006				9 ATLAS PL	1031	101	9/13/2019	0	21,200	33	U
4886	10	112						724 ROUTE 121	7000	102	9/13/2019	360,000	287,100	99	U
4100	09	059		034				17 PARTRIDGE LN	1010	102	9/16/2019	372,000	345,100	00	Q
6268	14	033		002				33 PINGREE HILL RD	1010	101	9/16/2019	430,000	418,800	00	Q
10972	12	050		001				48 OLD AUBURN RD	1010	101	9/16/2019	385,000	372,200	00	Q
1507	03	156		018				17 ALYSSA DR	1010	103	9/17/2019	329,900	305,500	00	Q
2659	06	106		008				131 WARNER HILL RD	1010	102	9/17/2019	316,900	365,500	00	Q
3063	08	018		006				6 DONMAC DR	1010	101	9/17/2019	379,000	394,300	00	Q
8432	35	037						7 CLAREMONT AVE	1010	201	9/17/2019	300,000	279,700	00	Q
9197	43	014		004001				5 SILVESTRI CIR #1	1020	501	9/17/2019		116,800	38	U
1004	02	149		003L				47L FROST RD #A	1021	104	9/17/2019	210,000	247,600	00	Q
1894	04	091		101				214 CHASES GROVE	1010	107	9/18/2019	50,000	134,700	37	U
3845	09	016		001				119 HAMPSTEAD RD	1010	103	9/18/2019	325,000	286,800	00	Q
563	02	028		117R				89R DERRYFIELD RD	1021	104	9/18/2019	180,000	175,500	00	Q
3796	09	015		010L				9L SENTER COVE RD	1021	103	9/18/2019	256,000	215,400	00	Q
6855	22	012		042L				5L NORMAN DR	1021	104	9/18/2019	0	210,100	38	U
2867	07	068		003				166 NORTH SHORE RD	1010	103	9/19/2019	0	421,900	44	U
5846	13	011		004				117 WALNUT HILL RD	1010	102	9/19/2019	0	328,200	44	U
3446	08	077		136				5 TSIENNETO RD #136	1020	507	9/19/2019	0	219,100	44	U
9374	43	014		011010				2 PEMBROKE DR #10	1020	501	9/19/2019	0	128,700	44	U
7853	28	042						15 SUNSET CIR	1040	104	9/19/2019	0	301,000	40	U
4782	10	098		012				9 SPOLLETT DR	1010	102	9/20/2019	305,000	285,500	00	Q
7409	25	107						3 WOODLAND ST	1010	104	9/20/2019	329,500	320,700	00	Q
1921	04	091		129				204 CHASES GROVE	1010	107	9/23/2019	200,000	159,800	00	Q
8118	30	214						8 PARK AVE	1010	201	9/23/2019		417,000	44	U
8453	35	054						5 FOLSOM RD	1010	201	9/23/2019	255,000	232,400	00	Q
8588	36	040		003352				2 BRISTOL CT #352	1020	508	9/23/2019	134,100	128,900	00	Q
11303	32	075		101011				101 EAST BROADWAY #11	1020	522	9/23/2019	104,000	105,100	00	Q
585	02	028		128R				66R DERRYFIELD RD	1021	104	9/23/2019	0	181,800	44	U

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1673	04	008		001				78 GOODHUE RD	1010	103	9/24/2019	0	310,200	38	U
4131	09	063		011				25 WALNUT HILL RD	1010	102	9/24/2019	331,000	310,500	00	Q
4238	09	068		022				10 MEADOWBROOK RD	1010	102	9/24/2019	0	337,000	35	U
8796	37	017		001014				28 NEWELLS MEADOW LN #14	1020	514	9/24/2019	230,000	248,800	00	Q
103371	03	035		003L				13L KILREA RD	1021	103	9/24/2019	289,900	293,300	00	Q
2743	07	014						249 ISLAND POND RD	1010	103	9/25/2019	48,000	623,500	38	U
3130	08	034		033				3 WENTWORTH LN	1010	101	9/25/2019	358,000	362,400	00	Q
4710	10	074		013				8 ERIN LN	1010	102	9/25/2019	0	323,800	44	U
3308	08	077		003				5 TSIENNETO RD #3	1020	507	9/25/2019	230,000	206,000	00	Q
482	02	022		027				97 FORDWAY EXT #27	1031	104	9/25/2019	104,900	71,300	00	Q
6669	21	025		026				30 KENDALL POND RD #26	1031	104	9/25/2019	0	57,300	33	U
2707	07	002		009				11 DRAKE LN	1010	103	9/26/2019	353,000	375,600	35	U
9723	52	035						78 BEAVER LAKE AVE	1010	108	9/26/2019	0	354,800	44	U
11084	31	023		015				71 NORTH HIGH ST #15	1020	518	9/26/2019	289,000	309,500	00	Q
7101	24	033						20 PINEHURST AVE	1060	104	9/26/2019	77,000	138,700	15	U
2574	06	086		014				3 EAST VIEW DR	1010	102	9/27/2019	535,000	504,900	00	Q
9038	38	099						10 MARTHA DR	1010	103	9/27/2019	399,900	379,500	00	Q
3520	08	077		196				5 TSIENNETO RD #196	1020	507	9/27/2019	117,000	131,200	00	Q
7008	23	020		079				79 STONEGATE LN	1020	517	9/27/2019	140,000	143,600	00	Q
9264	43	014		006020				3 PEMBROKE DR #20	1020	501	9/27/2019	57,000	112,400	51	U
100627	02	020		001004		206		65 FORDWAY BLD 4 #206	1020	104	9/27/2019	0	169,400	44	U
1757	04	037		001				130 GULF RD	1010	103	9/30/2019	330,000	286,400	00	Q
2223	05	036		059				11 BEDARD AVE	1010	104	9/30/2019	339,000	308,100	00	Q
2480	06	049		001				90 LANE RD	1010	103	9/30/2019	0	286,400	44	U
2480	06	049		001				90 LANE RD	1010	103	9/30/2019	0	286,400	38	U
2480	06	049		001				90 LANE RD	1010	103	9/30/2019	0	286,400	44	U
2480	06	049		001				90 LANE RD	1010	103	9/30/2019	0	286,400	81	U
5090	11	029		001				1 MIRRA AVE	1010	101	9/30/2019	343,000	297,700	14	U
5859	13	012		004				40 DAMREN RD	1010	102	9/30/2019	330,000	300,400	00	Q
6629	21	023						34 KENDALL POND RD	1010	104	9/30/2019	301,000	288,600	00	Q
10061	58	067						7 GENA AVE	1010	101	9/30/2019	300,000	258,600	00	Q
9592	51	062						30 BEAVER LAKE AVE	1013	108	9/30/2019	767,500	588,600	00	Q

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3025	07	093		006				11 ANNA CIR	1020	106	9/30/2019	350,000	357,300	00	Q
101575	31	021		016				81 NORTH HIGH ST #16	1020	518	9/30/2019	110,000	257,000	27	U
100913	32	112R						6R HARDY CT	1021	201	9/30/2019	184,000	198,000	00	Q
6646	21	025		003				30 KENDALL POND RD #3	1031	104	9/30/2019	85,500	71,300	00	Q
9727	52	038						66 NORTH SHORE RD	1010	103	10/1/2019	0	277,700	46	U
9727	52	038						66 NORTH SHORE RD	1010	103	10/1/2019	175,000	277,700	00	Q
10111	59	036						11 MARK AVE	1010	101	10/1/2019	0	236,700	39	U
101968	13	014		048				81 DAMREN RD SITE #48	1014		10/1/2019	0	7,200	22	U
1227	03	103		002L				42L FROST RD #A	1021	104	10/1/2019	223,000	223,600	00	Q
102041	13	013		497				81 DAMREN RD SITE #497	1300		10/1/2019		0		U
968	02	115						7 MILTIMORE RD	1010	104	10/2/2019	0	330,800	38	U
2393	06	004						40 LAWRENCE RD	1010	103	10/2/2019	310,000	379,900	33	U
6986	23	020		004026				28 STONEGATE LN	1020	517	10/2/2019	155,000	161,600	00	Q
6880	22	012		005R				3R PELICAN CIR	1021	104	10/2/2019	262,000	232,700	00	Q
2109	05	006		023				139 ROCKINGHAM RD #23	1031	103	10/2/2019	27,900	19,200	00	Q
4418	10	002		009				22 OLESEN RD	1010	102	10/3/2019	225,000	287,200	37	U
5715	12	096		001				191 CHESTER RD	1011	101	10/3/2019	0	296,800	27	U
8944	38	033		007002				7B PINE ISLE DR	1020	506	10/3/2019	0	181,200	44	U
1932	04	091		141				609 CHASES GROVE	1010	107	10/4/2019	0	90,100	44	U
9067	39	005						45 EAST DERRY RD	1010	103	10/4/2019	0	302,100	44	U
101233	04	055		003				5 BRANDY ROCK RD	1010	103	10/4/2019	387,500	417,900	38	U
6782	22	004		009L				18L BLACKBERRY RD	1021	104	10/4/2019	230,000	233,400	00	Q
6051	14	007		046				211 BY-PASS 28 #41	1031	101	10/4/2019	0	17,900	35	U
2905	07	075		025				7 DUBEAU DR	1010	102	10/7/2019	0	345,300	44	U
101010	27	036		001				30 FAIRVIEW AVE	1010	201	10/7/2019	0	362,200	40	U
2026	04	117						407 ISLAND POND RD	1040	103	10/7/2019	281,000	256,700	00	Q
5794	12	124		001				88 ADAMS POND RD	1300	102	10/7/2019	125,000	116,600	00	Q
4052	09	057		027				4 RAIN POND PL #21	1020	106	10/8/2019	0	318,200	44	U
5538	12	042		031				38 FAITH DR	1010	101	10/9/2019	0	361,900	44	U
9943	56	019		003				6 ORCHARD DR	1010	108	10/9/2019	0	397,500	44	U
8931	38	033		003003				3C PINE ISLE DR	1020	506	10/9/2019		185,900	38	U
7263	25	013		059R				16R PHILIP RD	1021	104	10/9/2019	0	221,900	44	U

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
101055	05	082		003R				30R ISLAND POND RD	1021	103	10/9/2019	0	208,400	44	U
1995	04	098		002				386 ISLAND POND RD	1010	103	10/10/2019	270,000	284,000	00	Q
8354	33	003						19 SOUTH MAIN ST	1010	201	10/10/2019	0	319,100	44	U
101477	03	119		002				60 STARK RD	1010	103	10/10/2019	470,000	408,600	00	Q
761	02	046		064				17 TYLER RD	1320	104	10/10/2019	0	15,300	35	U
10091	59	008						4 HILDA AVE	1010	101	10/13/2019	0	259,400		U
2273	05	042		006L				10L SUNNYSIDE LN	1021	104	10/14/2019	148,000	198,300	51	U
1606	03	169		006				34 GERVAISE DR	1010	103	10/15/2019	0	354,400	44	U
4616	10	041		002				16 SAGAMORE DR	1010	102	10/15/2019	332,000	335,000	00	Q
4864	10	098		098				22 CUNNINGHAM DR	1010	102	10/15/2019	134,000	292,400	27	U
5112	11	031		001				156 BY-PASS 28	1010	101	10/15/2019	0	332,800	44	U
7985	29	124						54 NORTH HIGH ST	1010	201	10/15/2019	300,000	282,800	00	Q
9891	55	026						5 NORTH SHORE RD	1013	108	10/15/2019	739,000	552,300	00	Q
6961	23	020		002003				5 STONEGATE LN	1020	517	10/15/2019	0	167,300	38	U
3856	09	026						17 FLOYD RD	1010	103	10/16/2019	160,000	258,400	99	U
2454	06	045						95 ISLAND POND RD	1010	103	10/17/2019	0	471,800	44	U
4973	11	014		006				6 CARBERRY DR	1010	101	10/17/2019	359,000	375,000	00	Q
5332	11	080						6 PINGREE HILL RD	1010	101	10/17/2019	305,000	288,400	00	Q
8777	37	010						128 EAST BROADWAY	1010	201	10/17/2019	400,000	418,200	40	U
8956	38	033		010008				10H PINE ISLE DR	1020	506	10/17/2019	193,500	186,400	00	Q
1179	03	059						13 ROBIN RD	1010	103	10/18/2019	315,000	324,200	00	Q
4919	10	115		028				20 VILLAGE BROOK LN	1010	102	10/18/2019	0	368,400	44	U
9873	55	009						95 TSIENNETO RD	1011	103	10/18/2019	455,000	487,400	00	Q
100613	02	020		001004		309		65 FORDWAY BLD 4 #309	1020	104	10/18/2019	175,000	174,900	00	Q
100746	29	136		005				41 WEST BROADWAY #5	1020	201	10/18/2019	120,000	103,500	00	Q
1524	03	157		010				3 MARY JO LN	1040	103	10/18/2019	0	325,200	39	U
3856	09	026						17 FLOYD RD	1010	103	10/21/2019	160,000	258,400	99	U
5550	12	049						10 OLD AUBURN RD	1010	101	10/21/2019	0	336,400	44	U
8317	32	085						14 MT PLEASANT ST	1010	201	10/21/2019	299,900	264,000	00	Q
5551	12	049		001				40.25 OLD AUBURN RD	1011	101	10/21/2019	318,000	304,700	00	Q
3399	08	077		094				5 TSIENNETO RD #94	1020	507	10/21/2019	230,000	228,900	00	Q
8745	37	003		0020F2				29F BRANDYWYNE CM	1020	502	10/21/2019	225,000	216,000	00	Q

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101137	02	020		001001		110		65 FORDWAY BLD 1 #110	1020	104	10/21/2019	0	175,300	44	U
3833	09	015		004R				2R SENTER COVE RD	1021	103	10/22/2019	235,000	210,500	00	Q
5419	12	004						21 WORTHLEY RD	1010	108	10/23/2019	228,000	207,300	00	Q
848	02	074		018				5 STEVEN AVE	1010	104	10/24/2019	0	309,900	38	U
7589	26	162						5 DESMARAIS AVE	1010	201	10/24/2019	191,000	260,500	35	U
6336	16	022						3 ESCUMBUIT RD	1013	107	10/24/2019	0	535,000	44	U
8560	36	040		003262				2 BRISTOL CT #262	1020	508	10/24/2019	0	128,900	44	U
4871	10	099		001				280 HAMPSTEAD RD	1040	102	10/24/2019	0	355,200	38	U
7590	26	162		001				3 DESMARAIS AVE	1320	201	10/24/2019	191,000	13,600	35	U
3628	08	133						2 DORIS ST	1010	101	10/25/2019	318,000	298,700	00	Q
4647	10	062						10 DAMREN RD	1010	102	10/25/2019	0	233,000	44	U
9744	54	003						18 BARKLAND DR	1010	101	10/25/2019	0	313,300	35	U
11079	31	023		010				71 NORTH HIGH ST #10	1020	518	10/25/2019	264,000	292,500	81	U
11264	32	075		097001				97 EAST BROADWAY #1	1020	522	10/25/2019	100,000	101,700	25	U
103292	12	118		002				13 BACK CHESTER RD	1300	102	10/25/2019	123,000	147,000	00	Q
1562	03	160		030				9 GAITA DR	1010	103	10/28/2019	0	308,500	44	U
1774	04	042		011				11 HAMPSHIRE DR	1010	103	10/28/2019	0	323,100	38	U
1952	04	091		161				801 CHASES GROVE	1010	107	10/28/2019	0	246,000	38	U
4061	09	057		036				11 POND VIEW DR #30	1020	106	10/28/2019	327,500	322,900	00	Q
4203	09	067		052				21 WRIGHT RD	1020	106	10/28/2019	0	299,900	44	U
8656	36	067		01101D				1D MISTY MORNING DR	1020	512	10/28/2019	227,000	207,500	00	Q
9264	43	014		006020				3 PEMBROKE DR #20	1020	501	10/28/2019	79,800	112,400	37	U
7060	24	010						58 FORDWAY	1030	201	10/28/2019	190,000	185,900	00	Q
132	01	016		013				4 INDEPENDENCE AVE	1010	105	10/29/2019	360,500	376,000	00	Q
1663	04	001		001				34 GOODHUE RD	1010	103	10/29/2019	0	473,500	44	U
10160	02	081						3 VALERIE LN	1010	104	10/29/2019	260,000	233,000	99	U
103377	02	081		004				4 VALERIE LN	1010	104	10/29/2019	260,000	232,700	99	U
8819	37	029						3 CRESCENT ST	1040	201	10/29/2019	291,600	273,900	00	Q
10632	30	083						20 FRANKLIN ST	1120	340	10/29/2019	1,320,000	1,216,700	00	Q
103374	02	081		001				5 VALERIE LN	1300	104	10/29/2019	260,000	154,200	99	U
103375	02	081		002				7 VALERIE LN	1300	104	10/29/2019	260,000	152,100	99	U
103376	02	081		003				6 VALERIE LN	1300	104	10/29/2019	260,000	151,200	99	U

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3610	08	114						11 DOLORES AVE	1010	101	10/30/2019	250,000	284,500	00	Q
7233	25	013		042R				6R TIGERTAIL CIR	1021	104	10/30/2019	232,000	224,800	00	Q
2516	06	063		001				80 LANE RD	1010	103	10/31/2019	255,000	262,300	00	Q
3600	08	106		001				4 EASTGATE RD	1010	101	10/31/2019	0	392,800	44	U
6429	18	001		001				110 NORTH SHORE RD	1010	103	10/31/2019	449,900	350,300	00	Q
8483	36	024		014				1 TSIENNETO RD #14	1020	515	10/31/2019	0	122,300	44	U
101136	02	020		001001		109		65 FORDWAY BLD 1 #109	1020	104	10/31/2019	195,000	175,300	81	U
102043	13	013		495				81 DAMREN RD SITE #495	1300		10/31/2019		0		U
2241	05	040		012				7 WINTER HILL RD	1010	104	11/1/2019	300,000	354,100	00	Q
3723	08	221						12 ARROWHEAD RD	1010	101	11/1/2019	419,900	383,300	00	Q
4285	09	076						155 HAMPSTEAD RD	1010	102	11/1/2019	325,000	290,600	00	Q
6166	14	026		007				6 SYMPHONY LN	1010	101	11/1/2019	425,000	426,900	00	Q
6516	19	045						408 COLLETTES GROVE RD	1010	107	11/1/2019	330,000	337,800	00	Q
102451	04	075		007				6 CELLA DR	1010	103	11/1/2019	162,000	246,800	17	U
1066	03	012		004				27 WINDHAM DEPOT RD	1010	104	11/4/2019	339,900	273,100	00	Q
4367	09	124						84 HAMPSTEAD RD	1010	103	11/4/2019	270,000	328,500	13	U
8717	37	003		0020A1				1A BRANDYWYNE CM	1020	502	11/4/2019	219,900	220,600	00	Q
4826	10	098		058				4 CUNNINGHAM DR	1010	102	11/5/2019	255,500	293,300	00	Q
11198	08	052		013				16 EASTGATE RD	1010	101	11/5/2019	474,000	432,700	00	Q
1448	03	153		001018				18 SQUAMSCOTT AVE	1020	106	11/5/2019	340,000	349,100	37	U
100331	37	071		205				7 CHESTER RD #205	1020	103	11/5/2019		262,300	44	U
4004	09	049		002				55 OLD CHESTER RD	1010	103	11/6/2019	386,000	345,200	00	Q
4087	09	059		017001				34 WALNUT HILL RD	1010	102	11/6/2019	0	523,800	44	U
7368	25	066						12 EDGEWOOD ST	1010	104	11/6/2019	300,000	264,900	00	Q
11276	32	075		097014				97 EAST BROADWAY #14	1020	522	11/6/2019	63,000	105,100	81	U
4588	10	035		028				16 SHELLY DR	1010	102	11/7/2019	379,900	391,400	00	Q
4194	09	067		043				17 DONOVAN DR	1020	106	11/7/2019	0	246,700	38	U
9172	43	014		002024				1 SILVESTRI CIR #24	1020	501	11/7/2019	0	119,900	44	U
1735	04	026		002				140 GOODHUE RD	1010	103	11/8/2019	0	352,600	44	U
2483	06	051						77 LANE RD	1010	103	11/8/2019	227,000	266,500	00	Q
2565	06	086		005				84 WARNER HILL RD	1010	102	11/8/2019	323,000	308,400	00	Q
7997	29	145						10 MAPLE ST	1010	201	11/8/2019	0	302,500	44	U

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11156	03	168		002				159 ISLAND POND RD	1010	103	11/8/2019	422,000	437,300	00	Q
3278	08	063		003L				65L TSIENNETO RD	1021	103	11/8/2019	207,000	198,300	00	Q
3806	09	015		015L				9L BONNIE LN	1021	103	11/8/2019	237,500	222,700	00	Q
7184	25	013		013L				5L TIGERTAIL CIR	1021	104	11/8/2019	0	259,500	38	U
100101	08	286		008B				22 MANCHESTER RD #8B	4021	300	11/8/2019	212,500	454,100	40	U
6913	22	017						9 STRAWBERRY HILL RD	1010	104	11/12/2019	0	280,600	39	U
101573	31	021		014				81 NORTH HIGH ST #14	1020	518	11/12/2019	255,000	257,700	00	Q
706	02	028		084L				1L REBECCA LN	1021	104	11/12/2019	190,000	173,200	00	Q
8000	29	150						34 MAPLE ST	1040	201	11/12/2019	0	244,400	81	U
5173	11	057		005				175 BY-PASS 28	1010	101	11/13/2019	280,000	287,000	00	Q
7409	25	107						3 WOODLAND ST	1010	104	11/13/2019	0	320,700	38	U
8817	37	027						9 CRESCENT ST	1010	201	11/13/2019	319,000	318,100	00	Q
101211	04	055		001				1 BRANDY ROCK RD	1010	103	11/13/2019	0	457,200	44	U
6427	17	022						24 DIXONS GROVE RD	1013	107	11/13/2019	750,000	555,300	00	Q
4672	10	062		003L				2L RICHARDSON RD RDS	1021	102	11/13/2019	245,000	204,800	00	Q
5226	11	061		001				171 BY-PASS 28	1040	101	11/13/2019	0	336,300	44	U
102610	29	101		001				8 ELM ST	1010	201	11/14/2019	75,000	324,500	17	U
9	01	002		007				13 GORDON RD	1010	105	11/15/2019	349,000	280,200	00	Q
1264	03	103		044				62 FROST RD	1010	104	11/15/2019	435,000	440,200	00	Q
1707	04	024		003				117 GOODHUE RD	1010	103	11/15/2019	315,000	286,900	00	Q
1900	04	091		108				136 CHASES GROVE	1010	107	11/15/2019	224,900	227,500	00	Q
2795	07	047		006				5 TARYN RD	1010	103	11/15/2019	0	307,900	44	U
7319	25	015						2 WINDHAM RD	1010	104	11/15/2019	285,000	264,100	00	Q
7800	27	129						18 HIGHLAND AVE	1010	201	11/15/2019	0	271,500	44	U
8637	36	067		01112A				12A SUNDOWN DR	1020	512	11/15/2019	131,000	253,800	00	Q
11142	27	106		004				7 MCGREGOR ST #9.5	1020	520	11/15/2019	220,000	229,600	00	Q
10443	26	044						82 WEST BROADWAY	3280	330	11/15/2019	415,000	355,900	00	Q
5764	12	104						19 OLD AUBURN RD	1010	101	11/18/2019	0	325,400	38	U
6087	14	011						13 HEMLOCK SPRINGS RD	1010	101	11/18/2019	385,000	368,800	00	Q
7902	29	044						3 HILLSIDE AVE	1010	201	11/18/2019	227,600	305,300	00	Q
6358	16	043						87 CONLEYS GROVE RD	1013	107	11/18/2019	880,000	608,900	00	Q
9367	43	014		011003				2 PEMBROKE DR #3	1020	501	11/18/2019	80,000	69,700	00	Q

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1479	03	153		002001				46 KILREA RD	1010	103	11/19/2019	0	370,600	44	U
2084	05	003						5 BERRY RD	1010	104	11/19/2019	250,000	249,900	00	Q
5587	12	052		013				8 HAPPY AVE	1010	101	11/19/2019	0	316,100	38	U
3504	08	077		183				5 TSIENNETO RD #183	1020	507	11/19/2019	117,000	121,800	00	Q
4773	10	098		001				2 SPOLLETT DR	1040	102	11/19/2019	250,000	343,800	38	U
2551	06	079		001				26 FLOYD RD	1010	103	11/20/2019	0	322,700	44	U
2734	07	012		001				252 ISLAND POND RD	1010	103	11/20/2019	390,000	326,500	00	Q
4975	11	014		008				8 CARBERRY DR	1010	101	11/20/2019	0	308,100	44	U
5409	11	097						112 ENGLISH RANGE RD	1010	101	11/20/2019		918,100	44	U
5446	12	021						121 CHESTER RD	1010	101	11/20/2019	0	400,100	38	U
5795	12	125						84 ADAMS POND RD	1010	102	11/20/2019	0	472,200	38	U
6270	14	033		004				29 PINGREE HILL RD	1010	101	11/20/2019	0	269,900	44	U
100597	06	046		020				25 LAMPTON DR	1010	103	11/20/2019	402,500	424,400	00	Q
9764	54	022						17 BARKLAND DR	1010	101	11/21/2019	335,000	310,000	00	Q
3367	08	077		062				5 TSIENNETO RD #62	1020	507	11/21/2019	232,900	239,000	00	Q
9172	43	014		002024				1 SILVESTRI CIR #24	1020	501	11/21/2019	110,000	119,900	00	Q
11246	32	073		092033				92 EAST BROADWAY #33	1020	522	11/21/2019	0	65,700	81	U
344	02	009		026				99 BEECH TER	1031	104	11/21/2019	69,900	55,200	33	U
276	02	003		035				1 WHITE OAK LN	1010	105	11/22/2019	394,000	353,700	00	Q
3197	08	041		013				12 JEFF LN	1010	101	11/22/2019	0	312,500	38	U
103012	03	162		003				1 GULF RD	1010	103	11/22/2019	479,900	440,700	00	Q
102417	02	020		001002		001		65 FORDWAY BLD 2 #1	1020	104	11/22/2019	0	268,400	44	U
538	02	028		105L				10L MATTHEW DR	1021	104	11/22/2019	198,000	187,600	00	Q
2116	05	006		030				139 ROCKINGHAM RD #30	1031	103	11/22/2019	0	84,100	38	U
284	02	003		043				2 WHITE OAK LN	1010	105	11/25/2019	549,900	509,000	00	Q
2514	06	062						76 LANE RD	1010	103	11/25/2019	0	308,200	38	U
8434	35	038		001				17 MANCHESTER AVE	1010	201	11/25/2019	319,900	283,000	00	Q
7315	25	013		008R				9R PHILIP RD	1021	104	11/25/2019	230,000	226,800	00	Q
103378	06	074		001L				37L WARNER HILL RD #B	1021	103	11/25/2019	0	281,800	99	U
103379	06	074		001R				37R WARNER HILL RD #A	1021	103	11/25/2019	0	280,900	99	U
10780	35	015		005				3 TINKHAM AVE	3310	320	11/25/2019	650,000	497,400	00	Q
2008	04	106		003				395 ISLAND POND RD	1010	103	11/26/2019	0	340,000	44	U

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5216	11	060		009				13 DANIEL RD	1010	101	11/26/2019	415,000	395,500	00	Q
5272	11	068		002				17 PAUL AVE	1010	101	11/26/2019	335,900	332,900	00	Q
7619	26	196						27 BROOK ST	1010	201	11/26/2019	265,000	231,300	00	Q
9115	39	051						51 EAST DERRY RD	1010	103	11/26/2019	290,000	514,600	81	U
10873	43	015		001				20 CHESTER RD	3040	330	11/26/2019	2,600,000	2,910,800	40	U
1365	03	122		001				36 STARK RD	1010	103	11/27/2019	440,000	456,600	00	Q
7584	26	158						37 SOUTH AVE	1010	201	11/27/2019	245,000	238,600	00	Q
7965	29	102						14 ELM ST	1010	201	11/27/2019	320,000	320,500	00	Q
9712	52	024						65 NORTH SHORE RD	1010	108	11/27/2019	251,000	316,000	00	Q
416	02	011		023R				12R ROCCO DR	1021	104	11/27/2019	0	190,200	44	U
5425	12	010		001				99 CHESTER RD	1050	101	11/27/2019	410,000	385,000	00	Q
7155	25	009						4 KENDALL POND RD	1010	104	12/1/2019	249,000	250,400	00	Q
6367	16	053						67 CONLEYS GROVE RD	1300	107	12/1/2019	647,000	155,700	21	U
3292	08	066		002				45 TSIENNETO RD	1010	103	12/2/2019	245,000	287,300	25	U
9161	43	014		002013				1 SILVESTRI CIR #13	1020	501	12/2/2019	139,000	138,200	00	Q
9205	43	014		004009				5 SILVESTRI CIR #9	1020	501	12/2/2019	0	118,500	44	U
11101	29	129		006				15 ELM ST UNIT #6	1020	519	12/2/2019	0	208,300	44	U
11250	32	075		095001				95 EAST BROADWAY #1	1020	522	12/2/2019	108,000	101,700	00	Q
830	02	071		001				65 BERRY RD	1010	104	12/3/2019	0	287,600	81	U
830	02	071		001				65 BERRY RD	1010	104	12/3/2019	100,000	287,600	27	U
10064	58	070						4 ALICE RD	1010	101	12/3/2019	0	354,700	38	U
11105	29	129		010				15 ELM ST UNIT #10	1020	519	12/3/2019	220,000	215,100	00	Q
3184	08	041		001				76 TSIENNETO RD	1010	103	12/4/2019	0	434,200	38	U
4754	10	094		009				8 NUTMEADOW LN	1010	102	12/4/2019	0	391,700	44	U
7757	27	076						19 NORTON ST	1010	201	12/4/2019	265,000	258,200	00	Q
9552	51	023						38 COLES GROVE RD	1013	108	12/4/2019	569,900	496,500	99	U
3407	08	077		102				5 TSIENNETO RD #102	1020	507	12/4/2019	217,500	241,500	00	Q
529	02	028		100R				3R LITTLE JOHN CT	1021	104	12/5/2019	0	187,400	38	U
2500	06	055						51 LANE RD	1010	103	12/6/2019	359,900	324,700	00	Q
3762	08	261						3 OXFORD RD	1010	101	12/6/2019	333,800	267,400	00	Q
6558	19	086						1 ROCKINGHAM SHORES RD	1013	107	12/6/2019	0	401,800	44	U
7006	23	020		075				75 STONEGATE LN	1020	517	12/6/2019	165,000	161,000	00	Q

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
682	02	028		071L				16L DERRYFIELD RD	1021	104	12/6/2019	180,000	159,600	00	Q
709	02	028		086R				5R REBECCA LN	1021	104	12/6/2019	220,000	192,100	00	Q
5349	11	081		006R				11R PINGREE HILL RD	1021	101	12/6/2019	235,000	203,500	00	Q
6483	19	011						2 ROCKINGHAM SHORES RD	1060	107	12/6/2019	44	17,200	44	U
10511	27	087		003C				39.5 BIRCH ST #3C	3401	330	12/6/2019	0	66,100	40	U
134	01	017						23 BEACON HILL RD	1010	105	12/9/2019	321,000	303,300	00	Q
2153	05	027						9 BRADY AVE	1010	104	12/9/2019	350,000	333,100	00	Q
3291	08	066						41 TSIENNETO RD	1010	103	12/9/2019	0	297,100	38	U
7650	26	235						31 HIGHLAND AVE	1010	201	12/9/2019	86,500	249,600	35	U
593	02	028		133L				9L LANCELOT DR	1021	104	12/9/2019	0	182,200	38	U
2675	06	106		024				14 HUBBARD HILL RD	1010	102	12/10/2019	0	295,300	38	U
6292	15	019						47 ESCUMBUIT RD	1013	107	12/10/2019	0	558,900	38	U
6366	16	052						69 CONLEYS GROVE RD	1013	107	12/10/2019	647,000	573,700	21	U
6409	17	006		023				10 WESTON ST	1013	107	12/10/2019	0	604,900	39	U
6409	17	006		023				10 WESTON ST	1013	107	12/10/2019	610,000	604,900	00	Q
4052	09	057		027				4 RAIN POND PL #21	1020	106	12/10/2019	0	318,200	44	U
11276	32	075		097014				97 EAST BROADWAY #14	1020	522	12/10/2019	106,500	105,100	00	Q
337	02	009		019				25 SPRUCE TER	1031	104	12/10/2019	20,000	49,700	00	Q
1490	03	156		001				1 ALYSSA DR	1010	103	12/11/2019	0	414,500	44	U
1582	03	160		050				29 GAITA DR	1010	103	12/11/2019	305,000	303,100	00	Q
5253	11	064		024				7 DANIEL RD	1010	101	12/11/2019	0	328,600	38	U
8094	30	187						26 BIRCH ST	1010	201	12/11/2019	0	266,700	38	U
10060	58	066						9 GENA AVE	1010	101	12/11/2019	233,637	276,300	51	U
4188	09	067		037				16 DONOVAN DR	1020	106	12/11/2019	0	288,100	38	U
103383	27	094		004				3 NUTFIELD CT #4	1020	704	12/11/2019	254,800	269,300	00	Q
582	02	028		127L				70L DERRYFIELD RD	1021	104	12/11/2019	0	237,800	39	U
11134	10	094		002010R				12R WRYAN RD	1021	102	12/11/2019	172,247	201,900	51	U
7743	27	064						6 NORTON ST	1010	201	12/12/2019	0	257,000	44	U
10336	08	083						14-16 LINLEW DR	1120	330	12/12/2019	0	3,173,100	40	U
10623	30	065						22 EAST BROADWAY	3250	330	12/12/2019	0	875,100	40	U
2368	05	087		004				47 ISLAND POND RD	1010	103	12/13/2019	345,000	342,200	00	Q
5328	11	079		030				2 GARVIN RD	1010	101	12/13/2019	223,000	273,200	00	Q

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
10763	35	004						111 FRANKLIN ST EXT	1300	201	12/13/2019	190,000	143,700	00	Q
990	02	137						21 MILTIMORE RD	1010	104	12/16/2019	312,000	295,600	00	Q
2171	05	036		006				28 BEDARD AVE	1010	104	12/16/2019	0	213,700	44	U
100602	06	046		015				35 LAMPTON DR	1010	103	12/16/2019	437,000	440,900	00	Q
102150	45	010		004				16 OLD CHESTER RD	1010	103	12/16/2019	400,000	398,600	00	Q
6281	15	011						66 CONLEYS GROVE RD	1012	107	12/16/2019	345,000	366,300	00	Q
9303	43	014		008011				13 SILVESTRI CIR #11	1020	501	12/16/2019	134,000	138,000	00	Q
103385	27	094		006				3 NUTFIELD CT #6	1020	704	12/16/2019	250,000	269,300	00	Q
2769	07	040						166 WARNER HILL RD	1011	103	12/17/2019	520,500	498,700	00	Q
3668	08	162						92 BY-PASS 28	1010	101	12/18/2019	0	253,000	44	U
6988	23	020		004028				32 STONEGATE LN	1020	517	12/18/2019	169,000	167,100	00	Q
4666	10	062		018L				5L RICHARDSON RD	1021	102	12/18/2019	219,000	241,400	00	Q
2137	05	012		021				100 ROCKINGHAM RD #2	1031	103	12/18/2019	32,000	18,000	38	U
451	02	017		006				81.5 KENDALL POND RD	1320	104	12/18/2019	404,000	14,900	21	U
452	02	017		007				83.5 KENDALL POND RD	1320	104	12/18/2019	404,000	14,600	21	U
103092	02	017		008X				0 GILCREST RD	1320		12/18/2019	404,000	0	21	U
9035	38	096						4 MARTHA DR	1010	103	12/19/2019	225,000	270,000	00	Q
11235	32	073		092024				92 EAST BROADWAY #24	1020	522	12/19/2019	98,000	93,100	00	Q
103380	27	094		001				3 NUTFIELD CT #1	1020	704	12/19/2019	259,900	269,300	00	Q
2829	07	049						300 ISLAND POND RD	1040	103	12/19/2019	0	311,400	44	U
10333	08	080						3-5 LINLEW DR	1120	330	12/19/2019	0	4,155,800	44	U
10334	08	081						7-9 LINLEW DR	1120	330	12/19/2019	0	3,169,700	44	U
10335	08	082						8-12 LINLEW DR	1120	330	12/19/2019	0	5,889,900	40	U
10337	08	084						11-15 LINLEW DR	1120	330	12/19/2019	0	6,074,600	40	U
10338	08	085						17 LINLEW DR	1120	330	12/19/2019	0	2,543,700	40	U
10339	08	086						19 LINLEW DR	1120	330	12/19/2019	0	2,559,100	44	U
10340	08	087						18-20 LINLEW DR	1120	330	12/19/2019	0	1,822,800	44	U
10341	08	088						21 LINLEW DR	1120	330	12/19/2019	0	2,545,500	44	U
10342	08	089						22 LINLEW DR	1120	330	12/19/2019	0	1,971,100	44	U
10343	08	090						23 LINLEW DR	1120	330	12/19/2019	0	1,999,500	44	U
10344	08	091						25 LINLEW DR	1120	330	12/19/2019	0	2,003,500	44	U
10345	08	092						24 LINLEW DR	1120	330	12/19/2019	0	2,595,700	44	U

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10346	08	093						26 LINLEW DR	1120	330	12/19/2019	0	1,561,300	44	U
10347	08	094						28 LINLEW DR	1120	330	12/19/2019	0	1,973,200	44	U
10348	08	095						27 LINLEW DR	1120	330	12/19/2019	0	2,584,700	44	U
2215	05	036		051				1 RICHARD DR	1010	104	12/20/2019	0	295,100	39	U
2365	05	087		001				45 ISLAND POND RD	1010	103	12/23/2019	0	286,900	44	U
4736	10	094		002				2 WRYAN RD	1010	102	12/23/2019	0	364,200	44	U
5383	11	084		026				3 APPLEWOOD DR	1010	101	12/23/2019	395,000	382,400	00	Q
7733	27	053						20 NORTON ST	1010	201	12/23/2019	255,000	246,100	00	Q
3395	08	077		090				5 TSIENNETO RD #90	1020	507	12/23/2019	226,000	225,700	00	Q
4462	10	010		012				14 DREW WOODS DR	1020	106	12/23/2019	329,000	324,100	00	Q
9241	43	014		005021				1 PEMBROKE DR #21	1020	501	12/23/2019	135,000	128,800	00	Q
102934	26	232		001002				14 FLORENCE ST BLD A #2	1020	201	12/23/2019	236,000	240,500	00	Q
103336	08	039		004001				8 LILLY LN	1020	103	12/23/2019	525,400	504,500	00	Q
1233	03	103		008				74 FROST RD	1010	104	12/26/2019	314,000	282,000	00	Q
1331	03	117		024				15 BLUNT DR	1010	103	12/26/2019	0	317,700	44	U
3721	08	219						4 GREENWICH RD	1010	101	12/26/2019	0	348,600	44	U
5796	12	126						2 BAYBERRY LN	1010	102	12/26/2019	412,100	397,000	00	Q
7052	24	003						66 FORDWAY	1010	104	12/26/2019	255,000	224,700	00	Q
7962	29	099						21 HIGH ST	1010	201	12/26/2019	0	260,100	39	U
8265	32	017						6 LAUREL ST	1010	201	12/26/2019	0	262,700	38	U
337	02	009		019				25 SPRUCE TER	1031	104	12/26/2019	52,500	49,700	00	Q
742	02	035						23 BOWERS RD	1010	104	12/27/2019	340,000	361,500	00	Q
103338	08	039		004003				12 LILLY LN	1020	103	12/27/2019	437,600	443,200	00	Q
103384	27	094		005				3 NUTFIELD CT #5	1020	704	12/27/2019	249,900	269,300	00	Q
103385	27	094		006				3 NUTFIELD CT #6	1020	704	12/27/2019	0	269,300	46	U
2647	06	103		025				6 GARDINERS WAY	1010	102	12/30/2019	415,000	400,500	00	Q
6257	14	031		038				13 LEDGEWOOD DR	1010	101	12/30/2019	0	342,000	44	U
103381	27	094		002				3 NUTFIELD CT #2	1020	704	12/30/2019	250,000	269,300	00	Q
3253	08	063		002				63 TSIENNETO RD	1040	103	12/30/2019	365,000	287,200	00	Q
7101	24	033						20 PINEHURST AVE	1060	104	12/30/2019	0	138,700	40	U
102750	07	012		002				246 ISLAND POND RD	1300	103	12/30/2019	190,000	147,300	00	Q
3721	08	219						4 GREENWICH RD	1010	101	12/31/2019	0	348,600	44	U

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6088	14	016		001				63 OVERLEDGE DR	1010	101	12/31/2019	359,000	360,000	00	Q
6393	17	006		006				1 WESTON ST	1010	107	12/31/2019	0	357,400	39	U
7003	23	020		069				69 STONEGATE LN	1020	517	12/31/2019	0	153,300	38	U
8479	36	024		010				1 TSIENNETO RD #10	1020	515	12/31/2019	136,000	129,900	00	Q
10619	30	059						20 EAST BROADWAY	3410	330	12/31/2019	0	2,144,900	40	U
10624	30	067						7 MCALLISTER CT	3410	340	12/31/2019	0	329,100	40	U
10622	30	062						11 MCALLISTER CT	903X	340	12/31/2019	0	126,400	40	U
1237	03	103		012				66 FROST RD	1010	104	1/2/2020	0	252,700	44	U
1787	04	042		024				20A HAMPSHIRE DR	1010	103	1/2/2020	425,000	425,800	00	Q
6072	14	010		015				79 OVERLEDGE EXT	1020	106	1/2/2020	233,500	310,800	43	U
103388	27	094		009				3 NUTFIELD CT #9	1020	704	1/2/2020	259,900	269,300	00	Q
2411	06	015						68 ISLAND POND RD	1010	103	1/3/2020	110,000	215,800	38	U
6394	17	006		007				334 ISLAND POND RD	1012	107	1/3/2020	310,000	325,800	00	Q
9977	56	047						3 WORTHLEY RD	1012	108	1/3/2020	316,900	301,600	00	Q
3483	08	077		169				5 TSIENNETO RD #169	1020	507	1/3/2020	128,000	121,100	00	Q
2801	07	047		013				10 TARYN RD	1010	103	1/6/2020	0	279,200	44	U
100332	37	071		206				7 CHESTER RD #206	1020	103	1/6/2020	0	246,200	44	U
2624	06	103		002				6 BALLARD RD	1010	102	1/7/2020	0	320,500	44	U
4238	09	068		022				10 MEADOWBROOK RD	1010	102	1/7/2020	252,900	337,000	35	U
9727	52	038						66 NORTH SHORE RD	1010	103	1/8/2020	229,000	277,700	00	Q
9744	54	003						18 BARKLAND DR	1010	101	1/9/2020	170,000	313,300	52	U
7398	25	096						12 BRIARWOOD ST	1010	104	1/10/2020	0	403,000	38	U
3491	08	077		175				5 TSIENNETO RD #175	1020	507	1/10/2020	123,000	121,800	00	Q
9136	43	014		001012				4 PEMBROKE DR #12	1020	501	1/10/2020	95,500	119,900	37	U
103386	27	094		007				3 NUTFIELD CT #7	1020	704	1/10/2020	257,800	269,300	00	Q
5729	12	099		017				28 BISBEE CIR	1010	101	1/11/2020	0	272,000	81	U
5038	11	025		011				18 EMERALD DR	1010	101	1/13/2020	377,000	390,300	00	Q
9402	44	005		001				1 HANOVER LN	1010	103	1/13/2020	0	511,400	44	U
9464	44	015		003				36 POND RD	1010	103	1/13/2020	232,500	374,600	37	U
103382	27	094		003				3 NUTFIELD CT #3	1020	704	1/13/2020	249,900	269,300	00	Q
10943	08	063		004L				67L TSIENNETO RD	1021	103	1/14/2020	194,000	187,800	00	Q
8113	30	204		001				7 PARK AVE	1040	201	1/14/2020	312,000	326,400	00	Q

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10429	24	043		001				1 ALADDIN CIR	1120	330	1/14/2020	0	2,442,800	40	U
10430	24	043		002				3 ALADDIN CIR	1120	330	1/14/2020	0	2,915,600	40	U
10431	24	043		003				4 ALADDIN CIR	1120	330	1/14/2020	0	2,926,500	40	U
10432	24	043		004				2 ALADDIN CIR	1120	330	1/14/2020	0	2,484,000	40	U
6638	21	024		009				2 WOOD AVE	1010	104	1/15/2020	285,000	273,600	00	Q
3709	08	206						68 BY-PASS 28	1010	101	1/16/2020	281,400	289,700	00	Q
988	02	135						20 CRAVEN TER	1010	104	1/17/2020	345,000	321,900	00	Q
1836	04	064		004				19 GULF RD	1010	103	1/17/2020	355,000	295,500	00	Q
6912	22	013		009R				14R BLUEBERRY RD	1021	104	1/17/2020	225,000	219,100	00	Q
2634	06	103		012				16 BALLARD RD	1010	102	1/21/2020	281,500	347,400	13	U
5196	11	057		029				10 WILDWOOD DR	1010	101	1/21/2020	0	281,100	38	U
9758	54	016						46 BARKLAND DR	1010	101	1/21/2020	0	285,800	39	U
4456	10	010		006				8 DREW WOODS DR	1020	106	1/21/2020	333,000	352,100	00	Q
5876	13	013		004				120 WALNUT HILL RD	1040	102	1/21/2020	351,000	296,300	00	Q
1973	04	091		183				606 CHASES GROVE	1010	107	1/22/2020	0	92,700	44	U
4309	09	085		007				124 OLESEN RD	1010	102	1/22/2020	305,000	406,800	43	U
5127	11	041						4 BILL ST	1010	101	1/22/2020	300,000	266,800	00	Q
7357	25	055						13 SUNSET AVE	1010	104	1/22/2020	0	280,500	44	U
7780	27	109						10 PLEASANT ST	1010	201	1/22/2020	0	244,000	44	U
2357	05	083						29 ISLAND POND RD	1010	103	1/23/2020	0	537,900	44	U
2398	06	006						46 LAWRENCE RD	1010	103	1/23/2020	230,000	331,800	81	U
4835	10	098		069				13 EASTMAN DR	1010	102	1/23/2020	387,000	351,300	00	Q
5100	11	029		011				4 PROSPERITY DR	1010	101	1/23/2020	329,000	311,200	00	Q
9163	43	014		002015				1 SILVESTRI CIR #15	1020	501	1/23/2020	92,000	116,700	37	U
103339	08	039		004004				14 LILLY LN	1020	103	1/23/2020	441,500	438,100	00	Q
100675	10	024		003				1 HARVEST DR	1010	109	1/24/2020	0	483,200	38	U
9416	44	005		019				19 AMHERST DR	1020	106	1/24/2020	0	290,100	39	U
103387	27	094		008				3 NUTFIELD CT #8	1020	704	1/24/2020	249,900	269,300	00	Q
6898	22	013		011R				11R BLUEBERRY RD	1021	104	1/24/2020	255,000	202,300	00	Q
3	01	002		001				1 GORDON RD	1010	105	1/27/2020	0	250,800	44	U
4309	09	085		007				124 OLESEN RD	1010	102	1/27/2020	0	406,800	22	U
6067	14	010		010				74 OVERLEDGE EXT	1020	106	1/27/2020	322,000	310,700	00	Q

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2276	05	042		009R				16R SUNNYSIDE LN	1021	104	1/27/2020	194,000	199,700	00	Q
3177	08	040		023R				54R SCENIC DR	1021	101	1/27/2020	0	193,100	38	U
11063	21	025		00102J				24 SHILAH DR	1031	104	1/27/2020	0	124,700	38	U
1205	03	101						12 SKYLARK DR	1010	104	1/28/2020	0	324,800	39	U
3651	08	156						12 PAUL AVE	1010	101	1/28/2020	324,000	276,400	00	Q
2215	05	036		051				1 RICHARD DR	1010	104	1/29/2020	0	295,100	39	U
4692	10	071						1 DAMREN RD	1010	102	1/29/2020	314,000	427,600	38	U
8976	38	039						1 NOYES RD	1010	103	1/29/2020	245,000	276,000	81	U
9264	43	014		006020				3 PEMBROKE DR #20	1020	501	1/31/2020	114,000	112,400	00	Q
101144	02	020		001001		206		65 FORDWAY BLD 1 #206	1020	104	1/31/2020	0	177,200	44	U
10929	22	008L						8L STRAWBERRY HILL RD	1021	104	1/31/2020	238,000	236,600	00	Q
5641	12	063		015R				27R JUNIPER RD	1021	101	2/3/2020	0	170,200	38	U
4217	09	068						13 BERGE LN	1010	102	2/5/2020	0	479,700	44	U
8524	36	040		003152				2 BRISTOL CT #152	1020	508	2/5/2020	94,000	137,400	37	U
218	01	029		003				84 FROST RD	1010	104	2/6/2020	0	313,200	37	U
1007	02	149		007				53 FROST RD	1010	104	2/6/2020	0	355,800	39	U
101574	31	021		015				81 NORTH HIGH ST #15	1020	518	2/7/2020	255,000	257,700	00	Q
9475	45	007						10 DAMORE LN	8000	103	2/7/2020	220,000	199,900	90	U
2475	06	046		013				5 DERBY RD	1010	103	2/10/2020	0	309,800	38	U
8831	37	052						13 NESMITH ST	1010	103	2/10/2020	335,000	373,800	00	Q
4046	09	057		021				30 POND VIEW DR #15	1020	106	2/10/2020	325,000	309,600	00	Q
4135	09	063		015				33 WALNUT HILL RD	1010	102	2/11/2020	380,000	383,700	00	Q
2869	07	068		005				170 NORTH SHORE RD	1010	103	2/12/2020	0	357,600	38	U
5224	11	060		017				17 DATTILO RD	1010	101	2/13/2020	365,000	359,000	52	U
1405	03	149		001				24 KILREA RD	1010	103	2/14/2020	145,000	238,300	81	U
6249	14	031		032				18 LEDGEWOOD DR	1010	101	2/14/2020	0	258,600	38	U
7944	29	081						30 HIGH ST	1040	201	2/14/2020	319,600	312,500	00	Q
10189	03	081		001				195 ROCKINGHAM RD	1050	103	2/14/2020	0	233,400	44	U
2315	02	074		001				7 SILVER ST	1010	104	2/18/2020	360,000	310,900	00	Q
533	02	028		102R				11R MATTHEW DR	1021	104	2/18/2020	0	196,500	38	U
5288	11	070						36 HILDA AVE	1300	101	2/18/2020	92,500	135,000	00	Q
100300	30	175		102				4 BIRCH ST #102	3401	330	2/18/2020	95,000	98,000	00	Q

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
7451	26	031						1 CLARK ST	1010	201	2/19/2020	273,000	222,000	00	Q
7680	27	008						14 PIERCE AVE	1010	201	2/19/2020	275,000	229,100	00	Q
10832	37	026						11 CRESCENT ST	1010	201	2/19/2020	225,700	345,900	33	U
1644	03	169		044				4 MODEAN DR	1010	103	2/20/2020	0	389,700	44	U
2443	06	035		002				184 ISLAND POND RD	1010	103	2/20/2020	425,000	390,900	00	Q
2601	06	099						125 WARNER HILL RD	1010	102	2/20/2020	0	283,300	38	U
4768	10	094		023				3 BUTTERNUT LN	1010	102	2/20/2020	0	320,600	38	U
8878	37	109						10 SOUTH MAIN ST	1010	201	2/20/2020	0	286,400	44	U
103378	06	074		001L				37L WARNER HILL RD #B	1021	103	2/20/2020	265,000	281,800	00	Q
6935	23	014						1 FLORENCE ST	1040	201	2/20/2020	206,900	245,000	37	U
7642	26	226						2 FLORENCE ST	1320	201	2/20/2020	206,900	11,700	37	U
55	01	006		012				12 TWIN BROOK DR	1010	105	2/21/2020	414,000	417,200	00	Q
2625	06	103		003				3 BALLARD RD	1010	102	2/21/2020	355,000	294,700	00	Q
103335	01	028		001				83 FROST RD	1010	104	2/21/2020	469,900	425,100	00	Q
27	01	002		024				5 JOAN ST	1010	105	2/24/2020	309,900	341,800	00	Q
4359	09	116						9 OLD CHESTER RD	1010	103	2/24/2020	0	300,800	81	U
7820	28	009						17 BRADFORD ST	1010	104	2/24/2020	326,000	304,700	00	Q
7964	29	101						10 ELM ST	1010	201	2/24/2020	330,000	278,400	00	Q
11334	09	067		066				25 ADAMS POND RD	1010	102	2/24/2020	350,000	345,600	00	Q
100579	06	046		038				16 LAMPTON DR	1010	103	2/24/2020		477,300	38	U
11096	29	129		001				15 ELM ST UNIT #1	1020	519	2/24/2020	0	213,500	40	U
1265	03	103		015L				5L HOMESTEAD DR	1021	104	2/24/2020	215,000	177,700	00	Q
1433	03	153		001003				3 SQUAMSCOTT AVE	1020	106	2/25/2020	385,000	342,500	00	Q
9377	43	014		011013				2 PEMBROKE DR #13	1020	501	2/25/2020	95,000	101,900	00	Q
2266	05	042		017R				7R SUNNYSIDE LN	1021	104	2/26/2020	209,000	216,600	00	Q
4418	10	002		009				22 OLESEN RD	1010	102	2/27/2020	330,000	287,200	00	Q
4722	10	082		001				273 HAMPSTEAD RD	1010	102	2/27/2020	0	307,400	38	U
5542	12	042		035				30 FAITH DR	1010	101	2/27/2020	0	380,600	44	U
1402	03	148		001				21 MILL RD	1010	103	2/28/2020	250,000	271,500	00	Q
9062	39	001						9 CEMETERY RD	1010	103	2/28/2020	152,500	347,300	52	U
9754	54	012						38 BARKLAND DR	1010	101	2/28/2020	327,500	287,800	00	Q
11271	32	075		097008				97 EAST BROADWAY #8	1020	522	2/28/2020	107,000	105,100	00	Q

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
3212	08	041		031R				51R SCENIC DR	1021	101	2/28/2020	219,900	224,800	00	Q
19	01	002		016				24 GORDON RD	1010	105	3/2/2020	300,000	251,100	00	Q
4079	09	059		008				30 WALNUT HILL RD	1010	102	3/2/2020	390,000	366,500	13	U
4127	09	063		006				17 WALNUT HILL RD	1010	102	3/2/2020	0	231,900	44	U
9228	43	014		005008				1 PEMBROKE DR #8	1020	501	3/2/2020	138,000	124,800	00	Q
4491	10	010		041				35 DREW WOODS DR	1020	106	3/3/2020	345,000	325,100	00	Q
2273	05	042		006L				10L SUNNYSIDE LN	1021	104	3/3/2020	137,000	198,300	37	U
3211	08	041		031L				51L SCENIC DR	1021	101	3/3/2020	239,900	225,800	00	Q
11134	10	094		002010R				12R WRYAN RD	1021	102	3/3/2020	174,900	201,900	37	U
7854	28	043						11 SUNSET CIR	1040	104	3/3/2020	330,000	296,100	00	Q
2718	07	002		020				20 DRAKE LN	1010	103	3/4/2020	396,000	519,100	37	U
8548	36	040		003232				2 BRISTOL CT #232	1020	508	3/4/2020	0	131,000	38	U
1541	03	160		009				73 KILREA RD	1010	103	3/6/2020	395,000	353,900	00	Q
9000	38	060						13 KINGSBURY ST	1010	103	3/6/2020	320,000	285,500	00	Q
9163	43	014		002015				1 SILVESTRI CIR #15	1020	501	3/6/2020	0	116,700	40	U
3016	07	091L						160L NORTH SHORE RD	1021	103	3/6/2020	239,000	209,100	00	Q
3714	08	211						1 ARROWHEAD RD	1010	101	3/9/2020	0	313,900	44	U
103379	06	074		001R				37R WARNER HILL RD #A	1021	103	3/9/2020	275,000	280,900	00	Q
8988	38	050						25 KINGSBURY ST	1010	103	3/10/2020	0	268,000	27	U
9683	51	129		001003				5 BEAVER LAKE AVE	1010	108	3/10/2020	0	274,300	44	U
731	02	028		098R				75R DERRYFIELD RD	1021	104	3/10/2020	196,900	196,300	00	Q
7214	25	013		032L				45L TIGERTAIL CIR	1021	104	3/10/2020	250,000	241,000	00	Q
6103	14	016		016				19 JADE CT	1010	101	3/11/2020	330,000	282,200	00	Q
103340	08	039		004005				16 LILLY LN	1020	103	3/11/2020	575,300	577,500	00	Q
5250	11	064		021				4 DEBBIE TER	1010	101	3/12/2020	334,900	329,300	00	Q
9141	43	014		001017				4 PEMBROKE DR #17	1020	501	3/12/2020	0	119,900	44	U
2013	04	111						403 ISLAND POND RD	1030	103	3/12/2020	0	172,200	44	U
6721	21	025		077				30 KENDALL POND RD #73	1031	104	3/12/2020	0	79,300	38	U
3092	08	029		001				62 SCOBIE POND RD	1010	101	3/13/2020	0	302,400	44	U
617	02	028		145R				50R DERRYFIELD RD	1021	104	3/13/2020	0	196,900	44	U
103337	08	039		004002				10 LILLY LN	1020	103	3/16/2020	498,200	512,900	00	Q
11035	02	048		002R				34R WINDHAM RD	1021	104	3/16/2020	0	194,400	38	U

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7323	25	020						6 WINDHAM RD	1040	104	3/16/2020	244,900	273,900	00	Q
6533	19	061						609 COLLETTES GROVE RD	1010	107	3/17/2020	0	179,400	40	U
151	01	019		015				9 SPINNAKER DR	1011	105	3/17/2020	0	395,000	44	U
2250	05	042		005				8 SUNNYSIDE LN	1040	104	3/17/2020	0	305,700	44	U
2256	05	042		020				1 SUNNYSIDE LN	1040	104	3/17/2020	0	295,100	44	U
8818	37	028						5 CRESCENT ST	1010	201	3/18/2020	0	317,800	44	U
2130	05	012		014				100 ROCKINGHAM RD #9	1031	103	3/18/2020	48,000	53,900	81	U
4179	09	067		028				34 WRIGHT RD	1020	106	3/19/2020	185,000	275,900	52	U
1203	03	099						22 FROST RD	1010	104	3/20/2020	290,000	288,800	81	U
2506	06	058		003				36 LANE RD	1010	103	3/20/2020	0	394,500	44	U
4282	09	073						134 HAMPSTEAD RD	1011	102	3/20/2020	0	424,500	40	U
6273	15	003						50 CONLEYS GROVE RD	1012	107	3/20/2020	359,900	345,800	00	Q
3341	08	077		036				5 TSIENNETO RD #36	1020	507	3/20/2020	0	238,000	38	U
8571	36	040		003311				1 BRISTOL CT #311	1020	508	3/20/2020	0	131,000	40	U
102223	02	020		001003		210		65 FORDWAY BLD 3 #210	1020	104	3/20/2020	194,900	182,700	00	Q
1984	04	091		194				230 CHASES GROVE	1010	107	3/23/2020	60,000	73,000	00	Q
4031	09	057		005				59 ADAMS POND RD	1010	102	3/23/2020	380,000	373,700	00	Q
1045	03	008		010				13 CLYDE RD	1020	106	3/23/2020	0	208,800	44	U
774	02	048		010				7 TYLER RD	1010	104	3/24/2020	0	370,200	38	U
1852	04	070		001				82 GULF RD	1010	103	3/24/2020	0	312,300	38	U
6116	14	016		030				26 OVERLEDGE DR	1010	101	3/24/2020	0	335,600	38	U
7198	25	013		022L				25L TIGERTAIL CIR	1021	104	3/24/2020	248,000	218,800	00	Q
5262	11	065		004				9 ENGLISH RANGE RD	1040	101	3/24/2020	0	339,300	44	U
6133	14	016		048				3 QUAKER DR	1010	101	3/25/2020	383,000	376,500	00	Q
3342	08	077		037				5 TSIENNETO RD #37	1020	507	3/25/2020	0	200,700	39	U
3711	08	208						1 DRIFTWOOD RD	1010	101	3/26/2020	386,000	337,400	00	Q
214	01	028						81 FROST RD	1010	104	3/27/2020	0	400,200	38	U
5182	11	057		014				9 FOREST ST	1011	101	3/27/2020	360,000	379,900	00	Q
6371	16	057						59 CONLEYS GROVE RD	1013	107	3/27/2020	887,500	620,900	00	Q
102211	02	020		001003		311		65 FORDWAY BLD 3 #311	1020	104	3/27/2020	206,000	189,800	38	U
1994	04	098						1 WHITNEYS GROVE	1010	103	3/30/2020	0	371,500	44	U
3850	09	019						135 HAMPSTEAD RD	1010	103	3/31/2020	339,900	314,800	00	Q

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3524	08	077		200				5 TSIENNETO RD #200	1020	507	3/31/2020	123,000	131,900	00	Q
685	02	028		072R				50R KENDALL POND RD	1021	104	3/31/2020	0	208,600	38	U
7581	26	155						18 GRIFFIN ST	1040	201	3/31/2020	287,000	314,100	00	Q

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10533	29	112						26 ELM ST	1120	340	5/4/2018	960,000	876,600	00	Q
10625	30	072						13 FRANKLIN ST	3222	340	6/1/2018	229,000	231,000	00	Q
10842	37	047						4 NESMITH ST	1120	340	6/4/2018	369,000	404,800	00	Q
10731	32	025						37 CRYSTAL AVE	3230	310	6/19/2018	1,200,000	1,038,000	00	Q
100007	32	025		003				43.5 CRYSTAL AVE	3900	310	7/17/2018	265,000	292,700	00	Q
10307	08	001		009				6 A ST	4000	320	8/29/2018	1,075,000	1,288,900	00	Q
10305	08	001		005				20 A ST	4010	320	9/21/2018	2,075,066	1,768,600	00	Q
100280	31	005		005003				1 CORPORATE PARK DR #3	4021	340	11/19/2018	165,000	173,300	00	Q
100290	31	005		005013				1 CORPORATE PARK DR #13	4021	340	11/26/2018	187,000	168,000	00	Q
10535	29	117						38 MAPLE ST	1120	340	12/14/2018	950,000	1,002,600	01	Q
10512	27	087		003D				39.5 BIRCH ST #3D	3401	330	12/28/2018	92,500	89,600	00	Q
10266	05	052						92 ROCKINGHAM RD	0101	702	1/3/2019	320,000	368,100	00	Q
10792	35	023						64 CRYSTAL AVE	3220	310	2/4/2019	273,000	267,500	00	Q
100291	31	005		005014				1 CORPORATE PARK DR #14	4021	340	2/8/2019	195,000	176,500	00	Q
2452	06	043		002				105 ISLAND POND RD	1010	103	4/1/2019	332,000	344,200	00	Q
7644	26	228						6 FLORENCE ST	1040	201	4/1/2019	210,000	255,600	00	Q
8755	37	003		0020H3				42H BRANDYWYNE CM	1020	502	4/2/2019	212,000	231,200	00	Q
7177	25	013		043L				8L TIGERTAIL CIR	1021	104	4/2/2019	229,900	218,700	00	Q
1744	04	028		001				150 GOODHUE RD	1010	103	4/4/2019	346,000	327,600	00	Q
6949	23	020		001044				39 STONEGATE LN	1020	517	4/8/2019	165,000	187,400	00	Q
3374	08	077		069				5 TSIENNETO RD #69	1020	507	4/9/2019	202,000	211,500	00	Q
7704	27	031						21 SUMMIT AVE	1010	201	4/11/2019	250,000	251,100	00	Q
3314	08	077		009				5 TSIENNETO RD #9	1020	507	4/12/2019	246,000	251,800	00	Q
10028	58	020						3 COVE DR	1010	101	4/15/2019	407,000	360,300	00	Q
75	01	009		002				3 SETTLERS LN	1010	105	4/16/2019	360,000	329,400	00	Q
9939	56	014						37 NORTH SHORE RD	1013	108	4/16/2019	285,000	335,600	00	Q
7269	25	013		061R				20R PHILIP RD	1021	104	4/16/2019	185,000	218,300	00	Q
100633	02	020		001004		111		65 FORDWAY BLD 4 #111	1020	104	4/17/2019	172,500	174,900	00	Q
7955	29	092						20 HIGH ST	1010	201	4/19/2019	305,000	281,800	00	Q
100740	26	047		003				88 WEST BROADWAY #3	1020	201	4/19/2019	79,900	77,100	00	Q
9478	45	010						8 OLD CHESTER RD	1010	103	4/22/2019	440,000	473,600	00	Q

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10238	05	038						1 CABOT DR	1010	104	4/22/2019	475,000	432,400	00	Q
1685	04	017						85 GOODHUE RD	1011	103	4/22/2019	329,000	306,900	00	Q
1450	03	153		001020				1 PEMIGIWASSET CIR	1020	106	4/22/2019	335,000	322,700	00	Q
8400	35	006		002				107 FRANKLIN ST #2	1020	509	4/23/2019	162,900	170,900	00	Q
130	01	016		011				8 INDEPENDENCE AVE	1010	105	4/24/2019	389,900	401,800	00	Q
1242	03	103		019				8 HOMESTEAD DR	1010	104	4/25/2019	263,500	259,400	00	Q
100672	10	024		006				7 HARVEST DR	1010	109	4/26/2019	569,900	558,000	00	Q
5658	12	063		025L				17L JUNIPER RD	1021	101	4/26/2019	185,200	191,400	00	Q
3764	08	263						2 OXFORD RD	1010	101	4/29/2019	260,000	296,400	00	Q
5218	11	060		011				18 DANIEL RD	1010	101	4/29/2019	405,000	422,700	00	Q
5682	12	068						2 HICKORY DR	1010	101	4/29/2019	263,000	266,100	00	Q
9805	54	065						11 BIRCHWOOD DR	1010	101	4/29/2019	365,000	387,400	00	Q
8736	37	003		0020D4				20D BRANDYWYNE CM	1020	502	4/29/2019	211,000	223,100	00	Q
8732	37	003		0020C4				16C BRANDYWYNE CM	1020	502	4/30/2019	219,000	218,400	00	Q
6863	22	012		046L				15L NORMAN DR	1021	104	4/30/2019	230,000	227,900	00	Q
2415	06	019						100 LANE RD	1040	103	4/30/2019	336,000	339,500	00	Q
10448	26	066		001				93 WEST BROADWAY	1110	201	4/30/2019	362,500	370,900	00	Q
932	02	089		004				17 BERRY RD	1010	104	5/1/2019	292,000	291,200	00	Q
1104	03	016		005				16 WINDHAM DEPOT RD #5	1031	103	5/1/2019	46,500	60,700	00	Q
3570	08	078		032				3 TSIENNETO RD #32	1020	515	5/2/2019	117,000	120,300	00	Q
8507	36	040		003111				1 BRISTOL CT #111	1020	508	5/2/2019	125,000	126,500	00	Q
1897	04	091		105				806 CHASES GROVE	1010	107	5/3/2019	259,900	254,500	00	Q
296	02	003		057				2 JOSHUA CIR	1010	105	5/6/2019	395,000	355,100	00	Q
5621	12	063		003001				41 OLD AUBURN RD	1010	101	5/6/2019	267,000	298,900	00	Q
8599	36	040		003381				1 BRISTOL CT #381	1020	508	5/6/2019	132,000	131,000	00	Q
8338	32	108						6 ABBOTT ST	1010	201	5/7/2019	273,000	273,100	00	Q
3324	08	077		019				5 TSIENNETO RD #19	1020	507	5/7/2019	235,000	230,400	00	Q
11225	32	073		092016				92 EAST BROADWAY #16	1020	522	5/10/2019	97,000	101,700	00	Q
102417	02	020		001002		001		65 FORDWAY BLD 2 #1	1020	104	5/13/2019	241,000	268,400	00	Q
7243	25	013		049R				25R PHILIP RD	1021	104	5/13/2019	217,500	205,800	00	Q
5263	11	065		005				11 ENGLISH RANGE RD	1040	101	5/13/2019	309,000	294,600	00	Q

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3642	08	147						105 BY-PASS 28	1010	101	5/14/2019	252,000	232,100	00	Q
11194	08	052		009				24 EASTGATE RD	1010	101	5/14/2019	460,000	459,000	00	Q
4984	11	015		003				26 EMERALD DR	1010	101	5/15/2019	337,000	324,800	00	Q
5607	12	056		003				95 OLD AUBURN RD	1010	101	5/15/2019	369,900	388,100	00	Q
6080	14	010		023				89 OVERLEDGE EXT	1020	106	5/15/2019	301,900	283,800	00	Q
100372	37	071		307				7 CHESTER RD #307	1020	103	5/15/2019	313,000	293,900	00	Q
7533	26	101						85 WEST BROADWAY	1010	201	5/16/2019	315,000	363,600	00	Q
4917	10	115		026				24 VILLAGE BROOK LN	1010	102	5/17/2019	449,000	436,100	00	Q
8868	37	099						10 KINGSBURY ST	1010	103	5/17/2019	295,000	276,700	00	Q
102771	04	084		010				30 STEELE RD	1010	103	5/17/2019	520,000	558,500	00	Q
418	02	011		024R				14R ROCCO DR	1021	104	5/17/2019	212,000	215,600	00	Q
706	02	028		084L				1L REBECCA LN	1021	104	5/17/2019	175,400	173,200	00	Q
288	02	003		047				25 MONTGOMERY FARM RD	1010	105	5/20/2019	418,900	375,800	00	Q
5809	12	126		013				9 BAYBERRY LN	1010	102	5/20/2019	375,000	383,900	00	Q
8917	38	032						29 EAST DERRY RD	1010	103	5/20/2019	305,500	279,700	00	Q
6985	23	020		004025				26 STONEGATE LN	1020	517	5/20/2019	150,000	174,400	00	Q
6734	21	025		090				30 KENDALL POND RD #79	1031	104	5/21/2019	87,000	79,000	00	Q
1563	03	160		031				14 GAITA DR	1010	103	5/22/2019	320,000	303,300	00	Q
5065	11	025		038				122.5 BY-PASS 28	1010	101	5/23/2019	414,900	414,900	00	Q
4816	10	098		048				8 MAXWELL DR	1010	102	5/24/2019	348,000	304,700	00	Q
5330	11	079		032				6 GARVIN RD	1010	101	5/24/2019	350,000	263,600	00	Q
5407	11	095		002				104 ENGLISH RANGE RD	1010	101	5/24/2019	426,000	470,700	00	Q
9828	54	085						3 BIRCHWOOD DR	1010	101	5/24/2019	413,000	431,900	00	Q
8584	36	040		003342				2 BRISTOL CT #342	1020	508	5/24/2019	129,900	131,000	00	Q
6920	22	010R						12R STRAWBERRY HILL RD	1021	104	5/24/2019	237,000	225,800	00	Q
1236	03	103		011				68 FROST RD	1010	104	5/28/2019	360,000	344,600	00	Q
3652	08	157						14 PAUL AVE	1010	101	5/28/2019	289,000	285,100	00	Q
11237	32	073		092026				92 EAST BROADWAY #26	1020	522	5/28/2019	100,000	101,700	00	Q
573	02	028		122R				82R DERRYFIELD RD	1021	104	5/28/2019	182,000	179,000	00	Q
100371	37	071		306				7 CHESTER RD #306	1020	103	5/29/2019	197,000	219,000	00	Q
673	02	028		066R				15R DERRYFIELD RD	1021	104	5/29/2019	176,000	162,600	00	Q

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
6767	22	004		014L				7L BLACKBERRY RD	1021	104	5/29/2019	225,000	230,900	00	Q
9733	52	041		001				54 OLD CHESTER RD	1010	103	5/30/2019	342,000	341,700	00	Q
5455	12	026		003				1 REGENCY RD	1010	101	5/31/2019	375,000	431,000	00	Q
4488	10	010		038				40 DREW WOODS DR	1020	106	5/31/2019	340,000	325,300	00	Q
214	01	028						81 FROST RD	1010	104	6/3/2019	395,900	400,200	00	Q
4265	09	068		047				6 BELMONT TER	1010	102	6/3/2019	460,000	479,200	00	Q
7312	25	013		081L				32L TIGERTAIL CIR	1021	104	6/3/2019	230,500	236,900	00	Q
4762	10	094		017				5 NUTMEADOW LN	1010	102	6/4/2019	349,900	343,100	00	Q
100005	29	023		001				20.5 CEDAR ST	1010	201	6/4/2019	365,000	363,900	00	Q
100595	06	046		022				21 LAMPTON DR	1010	103	6/5/2019	420,000	414,700	00	Q
3007	07	091		003				154.5 NORTH SHORE RD	1011	103	6/6/2019	312,000	329,400	00	Q
1434	03	153		001004				4 SQUAMSCOTT AVE	1020	106	6/6/2019	390,000	331,400	00	Q
6547	19	074						1011 COLLETTES GROVE RD	1013	107	6/7/2019	340,000	378,300	00	Q
4187	09	067		036				29 WRIGHT RD	1020	106	6/7/2019	272,000	287,700	00	Q
1495	03	156		006				5 ALYSSA DR	1010	103	6/10/2019	420,000	460,000	00	Q
3703	08	200						4 WESTGATE RD	1010	101	6/10/2019	310,000	304,700	00	Q
3460	08	077		148				5 TSIENNETO RD #148	1020	507	6/10/2019	225,000	200,200	00	Q
664	02	028		062L				19L DERRYFIELD RD	1021	104	6/11/2019	175,000	158,700	00	Q
1187	03	067						9 ROBIN RD	1010	103	6/13/2019	330,000	278,700	00	Q
8364	33	016						14 SOUTH MAIN ST	1010	201	6/13/2019	249,500	251,300	00	Q
9761	54	019						23 BARKLAND DR	1010	101	6/13/2019	334,900	288,100	00	Q
5259	11	065		001				3 ENGLISH RANGE RD	1040	101	6/13/2019	355,000	279,200	00	Q
3889	09	030		029				44 REDFIELD CIR	1010	102	6/14/2019	295,000	313,700	00	Q
102776	04	084		005				51 STEELE RD	1010	103	6/14/2019	556,400	543,800	00	Q
7073	24	021		001L				2L MILLS FARM CIR	1021	104	6/14/2019	199,300	207,100	00	Q
10442	26	043						80.5 WEST BROADWAY	3310	330	6/14/2019	220,000	220,900	00	Q
8222	31	057						12 CONCORD AVE	1010	201	6/17/2019	315,000	301,000	00	Q
9181	43	014		003009				3 SILVESTRI CIR #9	1020	501	6/17/2019	144,900	128,700	00	Q
9425	44	005		028				28 AMHERST DR	1020	106	6/17/2019	275,000	289,800	00	Q
10461	26	146						60 WEST BROADWAY	3280	330	6/17/2019	463,000	390,700	00	Q
4213	09	067		062				9 WRIGHT RD	1020	106	6/18/2019	295,000	274,500	00	Q

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
7115	24	039		004R				7R SUSAN DR	1021	104	6/18/2019	175,000	173,500	00	Q
566	02	028		119L				88L DERRYFIELD RD	1021	104	6/19/2019	153,000	177,100	00	Q
7299	25	013		075R				20R BRIAN AVE	1021	104	6/19/2019	241,000	223,300	00	Q
11005	04	061		001				24 GULF RD	1011	103	6/20/2019	625,000	539,500	00	Q
5689	12	075						6 COLE RD	1010	101	6/21/2019	289,000	272,900	00	Q
5748	12	099		036				3 BISBEE CIR	1010	101	6/21/2019	289,900	278,200	00	Q
103214	06	058		007				54 LANE RD	1010	103	6/21/2019	537,900	435,700	00	Q
3034	07	093		015				4 ANNA CIR	1020	106	6/21/2019	308,000	311,100	00	Q
5647	12	063		018R				24R JUNIPER RD	1021	101	6/21/2019	215,000	192,400	00	Q
8042	30	071						15 FRANKLIN ST	1040	201	6/21/2019	285,000	281,300	00	Q
1992	04	096						379 ISLAND POND RD	1010	103	6/24/2019	290,000	269,800	00	Q
3923	09	030		063				13 REDFIELD CIR	1010	102	6/24/2019	350,000	305,900	00	Q
8727	37	003		0020B5				11B BRANDYWYNE CM	1020	502	6/24/2019	215,000	219,600	00	Q
2693	07	001		001				2 BALLARD VIEW CIR	1010	103	6/25/2019	479,000	410,100	00	Q
5415	11	099		002				83 ENGLISH RANGE RD	1010	101	6/26/2019	332,000	304,100	00	Q
255	02	003		013				7 HOPE HILL RD	1010	105	6/27/2019	405,000	354,200	00	Q
6503	19	031						35 COLLETTES GROVE RD	1010	107	6/27/2019	279,900	244,700	00	Q
983	02	130						11 CRAVEN TER	1010	104	6/28/2019	345,000	312,500	00	Q
3581	08	103						75 BY-PASS 28	1010	101	6/28/2019	395,000	355,300	00	Q
4835	10	098		069				13 EASTMAN DR	1010	102	6/28/2019	385,000	351,300	00	Q
5208	11	060		001				15 DATTILO RD	1010	101	6/28/2019	470,000	373,500	00	Q
5767	12	107						13 OLD AUBURN RD	1010	101	6/28/2019	301,000	301,100	00	Q
6142	14	016		057				14 CHANCELLOR DR	1010	101	6/28/2019	450,000	425,100	00	Q
7335	25	032						12 SUNSET AVE	1010	104	6/28/2019	315,000	341,300	00	Q
100627	02	020		001004		206		65 FORDWAY BLD 4 #206	1020	104	6/28/2019	166,500	169,400	00	Q
7633	26	213						26 SOUTH AVE	1040	201	6/28/2019	250,000	241,500	00	Q
4429	10	007		002002				168 HAMPSTEAD RD	1300	102	6/28/2019	139,900	133,200	00	Q
1903	04	091		111				217 CHASES GROVE	1010	107	7/1/2019	295,000	340,200	00	Q
2850	07	061						15 DREW RD	1010	103	7/1/2019	234,000	220,000	00	Q
6530	19	058						606 COLLETTES GROVE RD	1010	107	7/1/2019	275,000	286,500	00	Q
9526	50	054						55 CHESTER RD	1010	103	7/1/2019	205,000	239,900	00	Q

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
9857	54	115						27 SCENIC DR	1010	101	7/1/2019	339,900	293,000	00	Q
11196	08	052		011				20 EASTGATE RD	1010	101	7/1/2019	484,000	461,800	00	Q
9022	38	083						15 EAST DERRY RD	1011	103	7/1/2019	340,000	331,600	00	Q
102944	26	232		002007				37 HIGHLAND AVE BLD A #7	1020	201	7/1/2019	227,500	236,300	00	Q
5142	11	042		040L				13L AL ST	1021	101	7/1/2019	207,800	204,000	00	Q
7239	25	013		047R				16R TIGERTAIL CIR	1021	104	7/1/2019	241,000	238,000	00	Q
2554	06	082						51 WARNER HILL RD	1010	103	7/2/2019	326,000	355,600	00	Q
8267	32	019						12 LAUREL ST	1010	201	7/2/2019	224,000	191,000	00	Q
4037	09	057		011				10 POND VIEW DR	1020	106	7/2/2019	357,500	310,200	00	Q
4495	10	010		045				39 DREW WOODS DR	1020	106	7/2/2019	350,000	334,000	00	Q
6835	22	012		029L				10L NORMAN DR	1021	104	7/2/2019	237,000	212,100	00	Q
7164	25	013		002002R				2R GAYLE DR	1021	104	7/2/2019	243,000	239,100	00	Q
8313	32	081						88 EAST BROADWAY	1050	201	7/2/2019	352,000	335,800	00	Q
9957	56	025						27 NORTH SHORE RD	1013	108	7/3/2019	396,000	387,800	00	Q
5489	12	032		007				7 EMERSON DR	1020	106	7/3/2019	367,000	326,900	00	Q
3834	09	015		005L				112L HAMPSTEAD RD	1021	103	7/3/2019	180,000	201,800	00	Q
6190	14	029		018				16 ELWOOD RD	1040	101	7/3/2019	342,500	295,000	00	Q
1217	03	101		016				22 SKYLARK DR	1010	104	7/5/2019	365,000	346,900	00	Q
1633	03	169		033				1 GERVAISE DR	1010	103	7/5/2019	365,000	352,900	00	Q
3335	08	077		030				5 TSIENNETO RD #30	1020	507	7/5/2019	220,500	193,800	00	Q
9714	52	026						59 NORTH SHORE RD	1012	108	7/8/2019	455,000	446,700	00	Q
2382	06	002		001				34 LAWRENCE RD	1010	103	7/9/2019	244,500	254,500	00	Q
3815	09	015		001R				122R HAMPSTEAD RD	1021	103	7/9/2019	265,000	247,800	00	Q
9851	54	108						14 SCENIC DR	1010	101	7/11/2019	335,000	305,000	00	Q
8590	36	040		003354				4 FAIRFAX AVE #354	1020	508	7/11/2019	133,000	128,900	00	Q
5705	12	094						166 CHESTER RD	1010	101	7/12/2019	326,400	316,500	00	Q
11197	08	052		012				18 EASTGATE RD	1010	101	7/12/2019	480,000	506,200	00	Q
7853	28	042						15 SUNSET CIR	1040	104	7/12/2019	287,400	301,000	00	Q
3606	08	110						3 DOLORES AVE	1010	101	7/15/2019	275,000	283,600	00	Q
4070	09	058		006				8 WALNUT HILL RD	1010	102	7/15/2019	499,000	526,900	00	Q
660	02	028		060L				21L DERRYFIELD RD	1021	104	7/15/2019	182,000	171,700	00	Q

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
1220	03	101		019				16 SKYLARK DR	1010	104	7/16/2019	350,000	312,700	00	Q
7594	26	166						29 CENTRAL ST	1010	201	7/16/2019	220,000	212,400	00	Q
10008	56	073						4 KENRO WAY	1012	108	7/16/2019	475,000	455,100	00	Q
1472	03	153		001042				27 PEMIGIWASSET CIR	1020	106	7/16/2019	410,000	477,400	00	Q
8803	37	017		001021				15 NEWELLS MEADOW LN #21	1020	514	7/16/2019	232,000	230,500	00	Q
4382	09	139						40 OLD CHESTER RD	1010	103	7/17/2019	490,000	459,400	00	Q
100080	08	286		001				22 MANCHESTER RD #1	4021	300	7/17/2019	460,000	434,500	00	Q
2071	05	002		089031				31 BRADY AVE	1010	104	7/18/2019	350,000	326,800	00	Q
6919	22	010L						12L STRAWBERRY HILL RD	1021	104	7/18/2019	237,000	252,700	00	Q
2395	06	004		002				38 LAWRENCE RD	1010	103	7/19/2019	248,000	234,200	00	Q
5294	11	070		006				22 GARVIN RD	1010	101	7/19/2019	375,000	312,300	00	Q
6591	20	009						1 SANBORN RD	1010	107	7/19/2019	303,000	323,300	00	Q
3482	08	077		168				5 TSIENNETO RD #168	1020	507	7/19/2019	120,000	114,100	00	Q
2258	05	042		011R				20R SUNNYSIDE LN	1021	104	7/19/2019	199,900	197,600	00	Q
862	02	074		032				23 STEVEN AVE	1010	104	7/22/2019	285,000	357,000	00	Q
1545	03	160		013				97 KILREA RD	1010	103	7/22/2019	384,900	385,400	00	Q
8310	32	077						87 EAST BROADWAY	1050	201	7/24/2019	401,500	371,300	00	Q
11195	08	052		010				22 EASTGATE RD	1010	101	7/25/2019	489,900	460,500	00	Q
2348	02	079		018				13 DUSTIN AVE	1010	104	7/26/2019	342,900	318,500	00	Q
4221	09	068		004				15 ADAMS POND RD	1010	102	7/26/2019	366,000	332,600	00	Q
339	02	009		021				39 SPRUCE TER	1031	104	7/26/2019	69,900	64,900	00	Q
8103	30	195						8 OAK ST	1040	201	7/26/2019	330,000	304,600	00	Q
2935	07	075		051				6 REMINGTON CT	1010	102	7/29/2019	350,000	324,400	00	Q
5781	12	118						17 BACK CHESTER RD	1010	102	7/29/2019	255,000	266,500	00	Q
5928	13	015		001050				18 KRISTIN DR	1010	102	7/29/2019	345,000	339,200	00	Q
5333	11	081						66 ENGLISH RANGE RD	1010	101	7/30/2019	325,000	299,200	00	Q
3178	08	040		024L				56L SCENIC DR	1021	101	7/30/2019	199,900	203,000	00	Q
9603	51	074						52 BEAVER LAKE AVE	1010	108	7/31/2019	235,000	261,600	00	Q
10046	58	044						14 ENGLISH RANGE RD	1010	101	7/31/2019	250,000	247,600	00	Q
9054	38	115						20 EAST DERRY RD	1013	103	7/31/2019	305,000	327,600	00	Q
101144	02	020		001001		206		65 FORDWAY BLD 1 #206	1020	104	7/31/2019	189,900	177,200	00	Q

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7582	26	156						41 SOUTH AVE	1040	201	7/31/2019	287,000	281,300	00	Q
5057	11	025		030				5 EMERALD DR	1010	101	8/1/2019	285,000	273,800	00	Q
6931	23	011						47 FORDWAY	1010	201	8/1/2019	290,000	310,300	00	Q
9296	43	014		008004				13 SILVESTRI CIR #4	1020	501	8/2/2019	95,900	101,500	00	Q
4315	09	087						1 OLESEN RD	1010	102	8/5/2019	338,000	283,100	00	Q
101492	03	011		002				5 MIDDLERIDGE RD	1010	104	8/5/2019	415,000	387,200	00	Q
7536	26	104						6 HIGH ST	1040	201	8/5/2019	395,000	404,100	00	Q
4152	09	067		001				4 WRIGHT RD	1020	106	8/6/2019	275,000	240,500	00	Q
8784	37	017		001002				4 NEWELLS MEADOW LN #2	1020	514	8/6/2019	230,000	210,200	00	Q
2558	06	084		001				61 WARNER HILL RD	1010	103	8/7/2019	340,000	313,300	00	Q
9589	51	059						24 BEAVER LAKE AVE	1013	108	8/7/2019	429,900	427,900	00	Q
5967	14	001		001003				4 ATLAS PL	1031	101	8/7/2019	74,000	82,100	00	Q
5907	13	015		001029				37 KRISTIN DR	1010	102	8/9/2019	345,000	333,400	00	Q
619	02	028		039R				41R DERRYFIELD RD	1021	104	8/9/2019	165,000	161,600	00	Q
52	01	006		009				6 TWIN BROOK DR	1010	105	8/12/2019	315,000	283,100	00	Q
8742	37	003		0020E3				26E BRANDYWYNE CM	1020	502	8/12/2019	210,000	200,100	00	Q
8661	36	067		01102D				2D MISTY MORNING DR	1020	512	8/13/2019	219,000	204,500	00	Q
11145	30	253		003				30 BIRCH ST #3	1020	521	8/13/2019	152,000	145,500	00	Q
1491	03	156		002				58 KILREA RD	1010	103	8/15/2019	362,000	340,400	00	Q
2803	07	047		016				15 TARYN RD	1010	103	8/15/2019	361,000	345,500	00	Q
7632	26	212						31 CENTRAL ST	1040	201	8/15/2019	323,000	282,500	00	Q
3726	08	224						6 ARROWHEAD RD	1010	101	8/16/2019	399,000	316,100	00	Q
3986	09	043		002001				42 NORTH SHORE RD	1010	108	8/16/2019	340,000	319,400	00	Q
11003	10	008		002				61 WALNUT HILL RD	1010	102	8/16/2019	352,000	313,000	00	Q
570	02	028		121L				84L DERRYFIELD RD	1021	104	8/16/2019	185,000	185,200	00	Q
9787	54	046						6 BROOKVIEW DR	1010	101	8/19/2019	339,000	310,400	00	Q
6077	14	010		020				84 OVERLEDGE EXT	1020	106	8/19/2019	321,500	332,400	00	Q
9314	43	014		008022				13 SILVESTRI CIR #22	1020	501	8/19/2019	92,000	104,000	00	Q
1426	03	152		004				4 WEST VIEW DR	1010	103	8/20/2019	388,000	456,200	00	Q
4623	10	044						5 MORRISON RD	1010	102	8/20/2019	453,400	439,700	00	Q
4818	10	098		050				12 MAXWELL DR	1010	102	8/20/2019	292,900	282,800	00	Q

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9490	50	013						62 CHESTER RD	1010	103	8/20/2019	199,000	177,300	00	Q
3008	07	091		004				154 NORTH SHORE RD	1010	103	8/22/2019	305,000	319,800	00	Q
9668	51	116						23 BEAVER LAKE AVE	1010	108	8/22/2019	209,000	205,300	00	Q
5931	13	015		001053				1 JESSICA LN	1010	102	8/23/2019	350,000	373,300	00	Q
1825	04	057		004				115 KILREA RD	1010	103	8/26/2019	599,000	552,500	00	Q
7044	23	034						14 ELA AVE	1010	201	8/26/2019	242,000	226,200	00	Q
8564	36	040		003272				2 BRISTOL CT #272	1020	508	8/26/2019	136,000	131,000	00	Q
11148	30	253		006				30 BIRCH ST #6	1020	521	8/26/2019	173,000	172,400	00	Q
8971	38	034						2 NOYES RD	1010	103	8/27/2019	335,000	338,700	00	Q
100401	06	070		008				45 FLOYD RD	1010	103	8/27/2019	445,000	430,500	00	Q
1492	03	156		003				60 KILREA RD	1010	103	8/29/2019	335,000	332,400	00	Q
2957	07	075		068				20 COLONY BROOK LN	1010	102	8/29/2019	340,000	338,800	00	Q
11152	01	020		008				33.5 BEACON HILL RD	1011	105	8/29/2019	465,000	479,800	00	Q
7019	23	020		101				101 STONEGATE LN	1020	517	8/29/2019	160,000	153,300	00	Q
1206	03	101		005				1 SKYLARK DR	1010	104	8/30/2019	362,000	386,600	00	Q
7149	25	003						21 WINDHAM RD	1010	104	8/30/2019	326,000	329,300	00	Q
6990	23	020		004030				36 STONEGATE LN	1020	517	8/30/2019	195,000	203,000	00	Q
7003	23	020		069				69 STONEGATE LN	1020	517	8/30/2019	161,000	153,300	00	Q
9153	43	014		002005				1 SILVESTRI CIR #5	1020	501	8/30/2019	107,000	110,200	00	Q
572	02	028		122L				82L DERRYFIELD RD	1021	104	8/30/2019	190,000	179,400	00	Q
5982	14	001		001021				3 ATLAS PL	1031	101	8/30/2019	125,900	106,000	00	Q
2818	07	047		031				14 LORRI RD	1010	103	9/3/2019	316,500	306,800	00	Q
8895	38	010						24 SCHURMAN DR	1010	103	9/3/2019	380,000	310,100	00	Q
11130	15	005R						54R CONLEYS GROVE RD	1021	107	9/3/2019	245,000	262,500	00	Q
7745	27	066						10 NORTON ST	1040	201	9/3/2019	255,000	264,600	00	Q
223	01	030						79 FROST RD	1010	104	9/4/2019	379,000	370,900	00	Q
6527	19	055						612 COLLETTES GROVE RD	1010	107	9/4/2019	237,000	225,700	00	Q
9045	38	106						6 SABRA CIR	1010	103	9/4/2019	300,000	290,900	00	Q
3434	08	077		125				5 TSIENNETO RD #125	1020	507	9/4/2019	213,500	212,000	00	Q
8510	36	040		003114				4 FAIRFAX AVE #114	1020	508	9/4/2019	132,000	126,500	00	Q
8549	36	040		003233				3 FAIRFAX AVE #233	1020	508	9/4/2019	133,000	128,900	00	Q

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
4205	09	067		054				5 DONOVAN DR	1020	106	9/6/2019	285,000	287,100	00	Q
703	02	028		082R				4R REBECCA LN	1021	104	9/9/2019	184,000	190,800	00	Q
167	01	020						33 BEACON HILL RD	1010	105	9/10/2019	299,000	299,400	00	Q
5645	12	063		017R				25R JUNIPER RD	1021	101	9/10/2019	165,000	177,200	00	Q
1072	03	015		023				15 WINDHAM DEPOT RD #23	1030	104	9/10/2019	105,000	49,000	00	Q
8869	37	100						12 KINGSBURY ST	1010	103	9/12/2019	295,000	248,900	00	Q
8539	36	040		003211				1 BRISTOL CT #211	1020	508	9/12/2019	130,000	131,000	00	Q
7280	25	013		067L				17L BRIAN AVE	1021	104	9/12/2019	225,000	216,100	00	Q
925	02	085						27 BERRY RD	1010	104	9/13/2019	328,900	319,600	00	Q
7116	24	039		005L				9L SUSAN DR	1021	104	9/13/2019	176,000	173,500	00	Q
4100	09	059		034				17 PARTRIDGE LN	1010	102	9/16/2019	372,000	345,100	00	Q
6268	14	033		002				33 PINGREE HILL RD	1010	101	9/16/2019	430,000	418,800	00	Q
10972	12	050		001				48 OLD AUBURN RD	1010	101	9/16/2019	385,000	372,200	00	Q
1507	03	156		018				17 ALYSSA DR	1010	103	9/17/2019	329,900	305,500	00	Q
2659	06	106		008				131 WARNER HILL RD	1010	102	9/17/2019	316,900	365,500	00	Q
3063	08	018		006				6 DONMAC DR	1010	101	9/17/2019	379,000	394,300	00	Q
8432	35	037						7 CLAREMONT AVE	1010	201	9/17/2019	300,000	279,700	00	Q
1004	02	149		003L				47L FROST RD #A	1021	104	9/17/2019	210,000	247,600	00	Q
3845	09	016		001				119 HAMPSTEAD RD	1010	103	9/18/2019	325,000	286,800	00	Q
563	02	028		117R				89R DERRYFIELD RD	1021	104	9/18/2019	180,000	175,500	00	Q
3796	09	015		010L				9L SENTER COVE RD	1021	103	9/18/2019	256,000	215,400	00	Q
4782	10	098		012				9 SPOLLETT DR	1010	102	9/20/2019	305,000	285,500	00	Q
7409	25	107						3 WOODLAND ST	1010	104	9/20/2019	329,500	320,700	00	Q
1921	04	091		129				204 CHASES GROVE	1010	107	9/23/2019	200,000	159,800	00	Q
8453	35	054						5 FOLSOM RD	1010	201	9/23/2019	255,000	232,400	00	Q
8588	36	040		003352				2 BRISTOL CT #352	1020	508	9/23/2019	134,100	128,900	00	Q
11303	32	075		101011				101 EAST BROADWAY #11	1020	522	9/23/2019	104,000	105,100	00	Q
4131	09	063		011				25 WALNUT HILL RD	1010	102	9/24/2019	331,000	310,500	00	Q
8796	37	017		001014				28 NEWELLS MEADOW LN #14	1020	514	9/24/2019	230,000	248,800	00	Q
103371	03	035		003L				13L KILREA RD	1021	103	9/24/2019	289,900	293,300	00	Q
3130	08	034		033				3 WENTWORTH LN	1010	101	9/25/2019	358,000	362,400	00	Q

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
3308	08	077		003				5 TSIENNETO RD #3	1020	507	9/25/2019	230,000	206,000	00	Q
482	02	022		027				97 FORDWAY EXT #27	1031	104	9/25/2019	104,900	71,300	00	Q
11084	31	023		015				71 NORTH HIGH ST #15	1020	518	9/26/2019	289,000	309,500	00	Q
2574	06	086		014				3 EAST VIEW DR	1010	102	9/27/2019	535,000	504,900	00	Q
9038	38	099						10 MARTHA DR	1010	103	9/27/2019	399,900	379,500	00	Q
3520	08	077		196				5 TSIENNETO RD #196	1020	507	9/27/2019	117,000	131,200	00	Q
7008	23	020		079				79 STONEGATE LN	1020	517	9/27/2019	140,000	143,600	00	Q
1757	04	037		001				130 GULF RD	1010	103	9/30/2019	330,000	286,400	00	Q
2223	05	036		059				11 BEDARD AVE	1010	104	9/30/2019	339,000	308,100	00	Q
5859	13	012		004				40 DAMREN RD	1010	102	9/30/2019	330,000	300,400	00	Q
6629	21	023						34 KENDALL POND RD	1010	104	9/30/2019	301,000	288,600	00	Q
10061	58	067						7 GENA AVE	1010	101	9/30/2019	300,000	258,600	00	Q
9592	51	062						30 BEAVER LAKE AVE	1013	108	9/30/2019	767,500	588,600	00	Q
3025	07	093		006				11 ANNA CIR	1020	106	9/30/2019	350,000	357,300	00	Q
100913	32	112R						6R HARDY CT	1021	201	9/30/2019	184,000	198,000	00	Q
6646	21	025		003				30 KENDALL POND RD #3	1031	104	9/30/2019	85,500	71,300	00	Q
9727	52	038						66 NORTH SHORE RD	1010	103	10/1/2019	175,000	277,700	00	Q
1227	03	103		002L				42L FROST RD #A	1021	104	10/1/2019	223,000	223,600	00	Q
6986	23	020		004026				28 STONEGATE LN	1020	517	10/2/2019	155,000	161,600	00	Q
6880	22	012		005R				3R PELICAN CIR	1021	104	10/2/2019	262,000	232,700	00	Q
2109	05	006		023				139 ROCKINGHAM RD #23	1031	103	10/2/2019	27,900	19,200	00	Q
6782	22	004		009L				18L BLACKBERRY RD	1021	104	10/4/2019	230,000	233,400	00	Q
2026	04	117						407 ISLAND POND RD	1040	103	10/7/2019	281,000	256,700	00	Q
5794	12	124		001				88 ADAMS POND RD	1300	102	10/7/2019	125,000	116,600	00	Q
1995	04	098		002				386 ISLAND POND RD	1010	103	10/10/2019	270,000	284,000	00	Q
101477	03	119		002				60 STARK RD	1010	103	10/10/2019	470,000	408,600	00	Q
4616	10	041		002				16 SAGAMORE DR	1010	102	10/15/2019	332,000	335,000	00	Q
7985	29	124						54 NORTH HIGH ST	1010	201	10/15/2019	300,000	282,800	00	Q
9891	55	026						5 NORTH SHORE RD	1013	108	10/15/2019	739,000	552,300	00	Q
4973	11	014		006				6 CARBERRY DR	1010	101	10/17/2019	359,000	375,000	00	Q
5332	11	080						6 PINGREE HILL RD	1010	101	10/17/2019	305,000	288,400	00	Q

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8956	38	033		010008				10H PINE ISLE DR	1020	506	10/17/2019	193,500	186,400	00	Q
1179	03	059						13 ROBIN RD	1010	103	10/18/2019	315,000	324,200	00	Q
9873	55	009						95 TSIENNETO RD	1011	103	10/18/2019	455,000	487,400	00	Q
100613	02	020		001004		309		65 FORDWAY BLD 4 #309	1020	104	10/18/2019	175,000	174,900	00	Q
100746	29	136		005				41 WEST BROADWAY #5	1020	201	10/18/2019	120,000	103,500	00	Q
8317	32	085						14 MT PLEASANT ST	1010	201	10/21/2019	299,900	264,000	00	Q
5551	12	049		001				40.25 OLD AUBURN RD	1011	101	10/21/2019	318,000	304,700	00	Q
3399	08	077		094				5 TSIENNETO RD #94	1020	507	10/21/2019	230,000	228,900	00	Q
8745	37	003		0020F2				29F BRANDYWYNE CM	1020	502	10/21/2019	225,000	216,000	00	Q
3833	09	015		004R				2R SENTER COVE RD	1021	103	10/22/2019	235,000	210,500	00	Q
5419	12	004						21 WORTHLEY RD	1010	108	10/23/2019	228,000	207,300	00	Q
3628	08	133						2 DORIS ST	1010	101	10/25/2019	318,000	298,700	00	Q
103292	12	118		002				13 BACK CHESTER RD	1300	102	10/25/2019	123,000	147,000	00	Q
4061	09	057		036				11 POND VIEW DR #30	1020	106	10/28/2019	327,500	322,900	00	Q
8656	36	067		01101D				1D MISTY MORNING DR	1020	512	10/28/2019	227,000	207,500	00	Q
7060	24	010						58 FORDWAY	1030	201	10/28/2019	190,000	185,900	00	Q
132	01	016		013				4 INDEPENDENCE AVE	1010	105	10/29/2019	360,500	376,000	00	Q
8819	37	029						3 CRESCENT ST	1040	201	10/29/2019	291,600	273,900	00	Q
10632	30	083						20 FRANKLIN ST	1120	340	10/29/2019	1,320,000	1,216,700	00	Q
3610	08	114						11 DOLORES AVE	1010	101	10/30/2019	250,000	284,500	00	Q
7233	25	013		042R				6R TIGERTAIL CIR	1021	104	10/30/2019	232,000	224,800	00	Q
2516	06	063		001				80 LANE RD	1010	103	10/31/2019	255,000	262,300	00	Q
6429	18	001		001				110 NORTH SHORE RD	1010	103	10/31/2019	449,900	350,300	00	Q
2241	05	040		012				7 WINTER HILL RD	1010	104	11/1/2019	300,000	354,100	00	Q
3723	08	221						12 ARROWHEAD RD	1010	101	11/1/2019	419,900	383,300	00	Q
4285	09	076						155 HAMPSTEAD RD	1010	102	11/1/2019	325,000	290,600	00	Q
6166	14	026		007				6 SYMPHONY LN	1010	101	11/1/2019	425,000	426,900	00	Q
6516	19	045						408 COLLETTES GROVE RD	1010	107	11/1/2019	330,000	337,800	00	Q
1066	03	012		004				27 WINDHAM DEPOT RD	1010	104	11/4/2019	339,900	273,100	00	Q
8717	37	003		0020A1				1A BRANDYWYNE CM	1020	502	11/4/2019	219,900	220,600	00	Q
4826	10	098		058				4 CUNNINGHAM DR	1010	102	11/5/2019	255,500	293,300	00	Q

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11198	08	052		013				16 EASTGATE RD	1010	101	11/5/2019	474,000	432,700	00	Q
4004	09	049		002				55 OLD CHESTER RD	1010	103	11/6/2019	386,000	345,200	00	Q
7368	25	066						12 EDGEWOOD ST	1010	104	11/6/2019	300,000	264,900	00	Q
4588	10	035		028				16 SHELLY DR	1010	102	11/7/2019	379,900	391,400	00	Q
2483	06	051						77 LANE RD	1010	103	11/8/2019	227,000	266,500	00	Q
2565	06	086		005				84 WARNER HILL RD	1010	102	11/8/2019	323,000	308,400	00	Q
11156	03	168		002				159 ISLAND POND RD	1010	103	11/8/2019	422,000	437,300	00	Q
3278	08	063		003L				65L TSIENNETO RD	1021	103	11/8/2019	207,000	198,300	00	Q
3806	09	015		015L				9L BONNIE LN	1021	103	11/8/2019	237,500	222,700	00	Q
101573	31	021		014				81 NORTH HIGH ST #14	1020	518	11/12/2019	255,000	257,700	00	Q
706	02	028		084L				1L REBECCA LN	1021	104	11/12/2019	190,000	173,200	00	Q
5173	11	057		005				175 BY-PASS 28	1010	101	11/13/2019	280,000	287,000	00	Q
8817	37	027						9 CRESCENT ST	1010	201	11/13/2019	319,000	318,100	00	Q
6427	17	022						24 DIXONS GROVE RD	1013	107	11/13/2019	750,000	555,300	00	Q
4672	10	062		003L				2L RICHARDSON RD RDS	1021	102	11/13/2019	245,000	204,800	00	Q
9	01	002		007				13 GORDON RD	1010	105	11/15/2019	349,000	280,200	00	Q
1264	03	103		044				62 FROST RD	1010	104	11/15/2019	435,000	440,200	00	Q
1707	04	024		003				117 GOODHUE RD	1010	103	11/15/2019	315,000	286,900	00	Q
1900	04	091		108				136 CHASES GROVE	1010	107	11/15/2019	224,900	227,500	00	Q
7319	25	015						2 WINDHAM RD	1010	104	11/15/2019	285,000	264,100	00	Q
8637	36	067		01112A				12A SUNDOWN DR	1020	512	11/15/2019	131,000	253,800	00	Q
11142	27	106		004				7 MCGREGOR ST #9.5	1020	520	11/15/2019	220,000	229,600	00	Q
10443	26	044						82 WEST BROADWAY	3280	330	11/15/2019	415,000	355,900	00	Q
6087	14	011						13 HEMLOCK SPRINGS RD	1010	101	11/18/2019	385,000	368,800	00	Q
7902	29	044						3 HILLSIDE AVE	1010	201	11/18/2019	227,600	305,300	00	Q
6358	16	043						87 CONLEYS GROVE RD	1013	107	11/18/2019	880,000	608,900	00	Q
9367	43	014		011003				2 PEMBROKE DR #3	1020	501	11/18/2019	80,000	69,700	00	Q
2084	05	003						5 BERRY RD	1010	104	11/19/2019	250,000	249,900	00	Q
3504	08	077		183				5 TSIENNETO RD #183	1020	507	11/19/2019	117,000	121,800	00	Q
2734	07	012		001				252 ISLAND POND RD	1010	103	11/20/2019	390,000	326,500	00	Q
100597	06	046		020				25 LAMPTON DR	1010	103	11/20/2019	402,500	424,400	00	Q

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9764	54	022						17 BARKLAND DR	1010	101	11/21/2019	335,000	310,000	00	Q
3367	08	077		062				5 TSIENNETO RD #62	1020	507	11/21/2019	232,900	239,000	00	Q
9172	43	014		002024				1 SILVESTRI CIR #24	1020	501	11/21/2019	110,000	119,900	00	Q
276	02	003		035				1 WHITE OAK LN	1010	105	11/22/2019	394,000	353,700	00	Q
103012	03	162		003				1 GULF RD	1010	103	11/22/2019	479,900	440,700	00	Q
538	02	028		105L				10L MATTHEW DR	1021	104	11/22/2019	198,000	187,600	00	Q
284	02	003		043				2 WHITE OAK LN	1010	105	11/25/2019	549,900	509,000	00	Q
8434	35	038		001				17 MANCHESTER AVE	1010	201	11/25/2019	319,900	283,000	00	Q
7315	25	013		008R				9R PHILIP RD	1021	104	11/25/2019	230,000	226,800	00	Q
10780	35	015		005				3 TINKHAM AVE	3310	320	11/25/2019	650,000	497,400	00	Q
5216	11	060		009				13 DANIEL RD	1010	101	11/26/2019	415,000	395,500	00	Q
5272	11	068		002				17 PAUL AVE	1010	101	11/26/2019	335,900	332,900	00	Q
7619	26	196						27 BROOK ST	1010	201	11/26/2019	265,000	231,300	00	Q
1365	03	122		001				36 STARK RD	1010	103	11/27/2019	440,000	456,600	00	Q
7584	26	158						37 SOUTH AVE	1010	201	11/27/2019	245,000	238,600	00	Q
7965	29	102						14 ELM ST	1010	201	11/27/2019	320,000	320,500	00	Q
9712	52	024						65 NORTH SHORE RD	1010	108	11/27/2019	251,000	316,000	00	Q
5425	12	010		001				99 CHESTER RD	1050	101	11/27/2019	410,000	385,000	00	Q
7155	25	009						4 KENDALL POND RD	1010	104	12/1/2019	249,000	250,400	00	Q
9161	43	014		002013				1 SILVESTRI CIR #13	1020	501	12/2/2019	139,000	138,200	00	Q
11250	32	075		095001				95 EAST BROADWAY #1	1020	522	12/2/2019	108,000	101,700	00	Q
11105	29	129		010				15 ELM ST UNIT #10	1020	519	12/3/2019	220,000	215,100	00	Q
7757	27	076						19 NORTON ST	1010	201	12/4/2019	265,000	258,200	00	Q
3407	08	077		102				5 TSIENNETO RD #102	1020	507	12/4/2019	217,500	241,500	00	Q
2500	06	055						51 LANE RD	1010	103	12/6/2019	359,900	324,700	00	Q
3762	08	261						3 OXFORD RD	1010	101	12/6/2019	333,800	267,400	00	Q
7006	23	020		075				75 STONEGATE LN	1020	517	12/6/2019	165,000	161,000	00	Q
682	02	028		071L				16L DERRYFIELD RD	1021	104	12/6/2019	180,000	159,600	00	Q
709	02	028		086R				5R REBECCA LN	1021	104	12/6/2019	220,000	192,100	00	Q
5349	11	081		006R				11R PINGREE HILL RD	1021	101	12/6/2019	235,000	203,500	00	Q
134	01	017						23 BEACON HILL RD	1010	105	12/9/2019	321,000	303,300	00	Q

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2153	05	027						9 BRADY AVE	1010	104	12/9/2019	350,000	333,100	00	Q
6409	17	006		023				10 WESTON ST	1013	107	12/10/2019	610,000	604,900	00	Q
11276	32	075		097014				97 EAST BROADWAY #14	1020	522	12/10/2019	106,500	105,100	00	Q
337	02	009		019				25 SPRUCE TER	1031	104	12/10/2019	20,000	49,700	00	Q
1582	03	160		050				29 GAITA DR	1010	103	12/11/2019	305,000	303,100	00	Q
103383	27	094		004				3 NUTFIELD CT #4	1020	704	12/11/2019	254,800	269,300	00	Q
2368	05	087		004				47 ISLAND POND RD	1010	103	12/13/2019	345,000	342,200	00	Q
5328	11	079		030				2 GARVIN RD	1010	101	12/13/2019	223,000	273,200	00	Q
10763	35	004						111 FRANKLIN ST EXT	1300	201	12/13/2019	190,000	143,700	00	Q
990	02	137						21 MILTIMORE RD	1010	104	12/16/2019	312,000	295,600	00	Q
100602	06	046		015				35 LAMPTON DR	1010	103	12/16/2019	437,000	440,900	00	Q
102150	45	010		004				16 OLD CHESTER RD	1010	103	12/16/2019	400,000	398,600	00	Q
6281	15	011						66 CONLEYS GROVE RD	1012	107	12/16/2019	345,000	366,300	00	Q
9303	43	014		008011				13 SILVESTRI CIR #11	1020	501	12/16/2019	134,000	138,000	00	Q
103385	27	094		006				3 NUTFIELD CT #6	1020	704	12/16/2019	250,000	269,300	00	Q
2769	07	040						166 WARNER HILL RD	1011	103	12/17/2019	520,500	498,700	00	Q
6988	23	020		004028				32 STONEGATE LN	1020	517	12/18/2019	169,000	167,100	00	Q
4666	10	062		018L				5L RICHARDSON RD	1021	102	12/18/2019	219,000	241,400	00	Q
9035	38	096						4 MARTHA DR	1010	103	12/19/2019	225,000	270,000	00	Q
11235	32	073		092024				92 EAST BROADWAY #24	1020	522	12/19/2019	98,000	93,100	00	Q
103380	27	094		001				3 NUTFIELD CT #1	1020	704	12/19/2019	259,900	269,300	00	Q
5383	11	084		026				3 APPLEWOOD DR	1010	101	12/23/2019	395,000	382,400	00	Q
7733	27	053						20 NORTON ST	1010	201	12/23/2019	255,000	246,100	00	Q
3395	08	077		090				5 TSIENNETO RD #90	1020	507	12/23/2019	226,000	225,700	00	Q
4462	10	010		012				14 DREW WOODS DR	1020	106	12/23/2019	329,000	324,100	00	Q
9241	43	014		005021				1 PEMBROKE DR #21	1020	501	12/23/2019	135,000	128,800	00	Q
102934	26	232		001002				14 FLORENCE ST BLD A #2	1020	201	12/23/2019	236,000	240,500	00	Q
103336	08	039		004001				8 LILLY LN	1020	103	12/23/2019	525,400	504,500	00	Q
1233	03	103		008				74 FROST RD	1010	104	12/26/2019	314,000	282,000	00	Q
5796	12	126						2 BAYBERRY LN	1010	102	12/26/2019	412,100	397,000	00	Q
7052	24	003						66 FORDWAY	1010	104	12/26/2019	255,000	224,700	00	Q

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
337	02	009		019				25 SPRUCE TER	1031	104	12/26/2019	52,500	49,700	00	Q
742	02	035						23 BOWERS RD	1010	104	12/27/2019	340,000	361,500	00	Q
103338	08	039		004003				12 LILLY LN	1020	103	12/27/2019	437,600	443,200	00	Q
103384	27	094		005				3 NUTFIELD CT #5	1020	704	12/27/2019	249,900	269,300	00	Q
2647	06	103		025				6 GARDINERS WAY	1010	102	12/30/2019	415,000	400,500	00	Q
103381	27	094		002				3 NUTFIELD CT #2	1020	704	12/30/2019	250,000	269,300	00	Q
3253	08	063		002				63 TSIENNETO RD	1040	103	12/30/2019	365,000	287,200	00	Q
102750	07	012		002				246 ISLAND POND RD	1300	103	12/30/2019	190,000	147,300	00	Q
6088	14	016		001				63 OVERLEDGE DR	1010	101	12/31/2019	359,000	360,000	00	Q
8479	36	024		010				1 TSIENNETO RD #10	1020	515	12/31/2019	136,000	129,900	00	Q
1787	04	042		024				20A HAMPSHIRE DR	1010	103	1/2/2020	425,000	425,800	00	Q
103388	27	094		009				3 NUTFIELD CT #9	1020	704	1/2/2020	259,900	269,300	00	Q
6394	17	006		007				334 ISLAND POND RD	1012	107	1/3/2020	310,000	325,800	00	Q
9977	56	047						3 WORTHLEY RD	1012	108	1/3/2020	316,900	301,600	00	Q
3483	08	077		169				5 TSIENNETO RD #169	1020	507	1/3/2020	128,000	121,100	00	Q
9727	52	038						66 NORTH SHORE RD	1010	103	1/8/2020	229,000	277,700	00	Q
3491	08	077		175				5 TSIENNETO RD #175	1020	507	1/10/2020	123,000	121,800	00	Q
103386	27	094		007				3 NUTFIELD CT #7	1020	704	1/10/2020	257,800	269,300	00	Q
5038	11	025		011				18 EMERALD DR	1010	101	1/13/2020	377,000	390,300	00	Q
103382	27	094		003				3 NUTFIELD CT #3	1020	704	1/13/2020	249,900	269,300	00	Q
10943	08	063		004L				67L TSIENNETO RD	1021	103	1/14/2020	194,000	187,800	00	Q
8113	30	204		001				7 PARK AVE	1040	201	1/14/2020	312,000	326,400	00	Q
6638	21	024		009				2 WOOD AVE	1010	104	1/15/2020	285,000	273,600	00	Q
3709	08	206						68 BY-PASS 28	1010	101	1/16/2020	281,400	289,700	00	Q
988	02	135						20 CRAVEN TER	1010	104	1/17/2020	345,000	321,900	00	Q
1836	04	064		004				19 GULF RD	1010	103	1/17/2020	355,000	295,500	00	Q
6912	22	013		009R				14R BLUEBERRY RD	1021	104	1/17/2020	225,000	219,100	00	Q
4456	10	010		006				8 DREW WOODS DR	1020	106	1/21/2020	333,000	352,100	00	Q
5876	13	013		004				120 WALNUT HILL RD	1040	102	1/21/2020	351,000	296,300	00	Q
5127	11	041						4 BILL ST	1010	101	1/22/2020	300,000	266,800	00	Q
4835	10	098		069				13 EASTMAN DR	1010	102	1/23/2020	387,000	351,300	00	Q

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
5100	11	029		011				4 PROSPERITY DR	1010	101	1/23/2020	329,000	311,200	00	Q
103339	08	039		004004				14 LILLY LN	1020	103	1/23/2020	441,500	438,100	00	Q
103387	27	094		008				3 NUTFIELD CT #8	1020	704	1/24/2020	249,900	269,300	00	Q
6898	22	013		011R				11R BLUEBERRY RD	1021	104	1/24/2020	255,000	202,300	00	Q
6067	14	010		010				74 OVERLEDGE EXT	1020	106	1/27/2020	322,000	310,700	00	Q
2276	05	042		009R				16R SUNNYSIDE LN	1021	104	1/27/2020	194,000	199,700	00	Q
3651	08	156						12 PAUL AVE	1010	101	1/28/2020	324,000	276,400	00	Q
9264	43	014		006020				3 PEMBROKE DR #20	1020	501	1/31/2020	114,000	112,400	00	Q
10929	22	008L						8L STRAWBERRY HILL RD	1021	104	1/31/2020	238,000	236,600	00	Q
101574	31	021		015				81 NORTH HIGH ST #15	1020	518	2/7/2020	255,000	257,700	00	Q
8831	37	052						13 NESMITH ST	1010	103	2/10/2020	335,000	373,800	00	Q
4046	09	057		021				30 POND VIEW DR #15	1020	106	2/10/2020	325,000	309,600	00	Q
4135	09	063		015				33 WALNUT HILL RD	1010	102	2/11/2020	380,000	383,700	00	Q
7944	29	081						30 HIGH ST	1040	201	2/14/2020	319,600	312,500	00	Q
2315	02	074		001				7 SILVER ST	1010	104	2/18/2020	360,000	310,900	00	Q
5288	11	070						36 HILDA AVE	1300	101	2/18/2020	92,500	135,000	00	Q
100300	30	175		102				4 BIRCH ST #102	3401	330	2/18/2020	95,000	98,000	00	Q
7451	26	031						1 CLARK ST	1010	201	2/19/2020	273,000	222,000	00	Q
7680	27	008						14 PIERCE AVE	1010	201	2/19/2020	275,000	229,100	00	Q
2443	06	035		002				184 ISLAND POND RD	1010	103	2/20/2020	425,000	390,900	00	Q
103378	06	074		001L				37L WARNER HILL RD #B	1021	103	2/20/2020	265,000	281,800	00	Q
55	01	006		012				12 TWIN BROOK DR	1010	105	2/21/2020	414,000	417,200	00	Q
2625	06	103		003				3 BALLARD RD	1010	102	2/21/2020	355,000	294,700	00	Q
103335	01	028		001				83 FROST RD	1010	104	2/21/2020	469,900	425,100	00	Q
27	01	002		024				5 JOAN ST	1010	105	2/24/2020	309,900	341,800	00	Q
7820	28	009						17 BRADFORD ST	1010	104	2/24/2020	326,000	304,700	00	Q
7964	29	101						10 ELM ST	1010	201	2/24/2020	330,000	278,400	00	Q
11334	09	067		066				25 ADAMS POND RD	1010	102	2/24/2020	350,000	345,600	00	Q
1265	03	103		015L				5L HOMESTEAD DR	1021	104	2/24/2020	215,000	177,700	00	Q
1433	03	153		001003				3 SQUAMSCOTT AVE	1020	106	2/25/2020	385,000	342,500	00	Q
9377	43	014		011013				2 PEMBROKE DR #13	1020	501	2/25/2020	95,000	101,900	00	Q

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
2266	05	042		017R				7R SUNNYSIDE LN	1021	104	2/26/2020	209,000	216,600	00	Q
4418	10	002		009				22 OLESEN RD	1010	102	2/27/2020	330,000	287,200	00	Q
1402	03	148		001				21 MILL RD	1010	103	2/28/2020	250,000	271,500	00	Q
9754	54	012						38 BARKLAND DR	1010	101	2/28/2020	327,500	287,800	00	Q
11271	32	075		097008				97 EAST BROADWAY #8	1020	522	2/28/2020	107,000	105,100	00	Q
3212	08	041		031R				51R SCENIC DR	1021	101	2/28/2020	219,900	224,800	00	Q
19	01	002		016				24 GORDON RD	1010	105	3/2/2020	300,000	251,100	00	Q
9228	43	014		005008				1 PEMBROKE DR #8	1020	501	3/2/2020	138,000	124,800	00	Q
4491	10	010		041				35 DREW WOODS DR	1020	106	3/3/2020	345,000	325,100	00	Q
3211	08	041		031L				51L SCENIC DR	1021	101	3/3/2020	239,900	225,800	00	Q
7854	28	043						11 SUNSET CIR	1040	104	3/3/2020	330,000	296,100	00	Q
1541	03	160		009				73 KILREA RD	1010	103	3/6/2020	395,000	353,900	00	Q
9000	38	060						13 KINGSBURY ST	1010	103	3/6/2020	320,000	285,500	00	Q
3016	07	091L						160L NORTH SHORE RD	1021	103	3/6/2020	239,000	209,100	00	Q
103379	06	074		001R				37R WARNER HILL RD #A	1021	103	3/9/2020	275,000	280,900	00	Q
731	02	028		098R				75R DERRYFIELD RD	1021	104	3/10/2020	196,900	196,300	00	Q
7214	25	013		032L				45L TIGERTAIL CIR	1021	104	3/10/2020	250,000	241,000	00	Q
6103	14	016		016				19 JADE CT	1010	101	3/11/2020	330,000	282,200	00	Q
103340	08	039		004005				16 LILLY LN	1020	103	3/11/2020	575,300	577,500	00	Q
5250	11	064		021				4 DEBBIE TER	1010	101	3/12/2020	334,900	329,300	00	Q
103337	08	039		004002				10 LILLY LN	1020	103	3/16/2020	498,200	512,900	00	Q
7323	25	020						6 WINDHAM RD	1040	104	3/16/2020	244,900	273,900	00	Q
6273	15	003						50 CONLEYS GROVE RD	1012	107	3/20/2020	359,900	345,800	00	Q
102223	02	020		001003		210		65 FORDWAY BLD 3 #210	1020	104	3/20/2020	194,900	182,700	00	Q
1984	04	091		194				230 CHASES GROVE	1010	107	3/23/2020	60,000	73,000	00	Q
4031	09	057		005				59 ADAMS POND RD	1010	102	3/23/2020	380,000	373,700	00	Q
7198	25	013		022L				25L TIGERTAIL CIR	1021	104	3/24/2020	248,000	218,800	00	Q
6133	14	016		048				3 QUAKER DR	1010	101	3/25/2020	383,000	376,500	00	Q
3711	08	208						1 DRIFTWOOD RD	1010	101	3/26/2020	386,000	337,400	00	Q
5182	11	057		014				9 FOREST ST	1011	101	3/27/2020	360,000	379,900	00	Q
6371	16	057						59 CONLEYS GROVE RD	1013	107	3/27/2020	887,500	620,900	00	Q

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
3850	09	019						135 HAMPSTEAD RD	1010	103	3/31/2020	339,900	314,800	00	Q
3524	08	077		200				5 TSIENNETO RD #200	1020	507	3/31/2020	123,000	131,900	00	Q
7581	26	155						18 GRIFFIN ST	1040	201	3/31/2020	287,000	314,100	00	Q

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
101948	13	014		081				81 DAMREN RD SITE #81	1060		4/1/2018	0	500		U
101958	13	014		059				81 DAMREN RD SITE #59	1300		4/1/2018	0	0		U
102005	13	014		012				81 DAMREN RD SITE #12	1300		4/1/2018	0	0		U
102038	13	013		500				81 DAMREN RD SITE #500	1300		4/1/2018	0	0		U
102040	13	013		498				81 DAMREN RD SITE #498	1300		4/1/2018	0	0		U
102086	13	013		448				81 DAMREN RD SITE #448	1300		4/1/2018	0	0	22	U
102775	04	084		006				59 STEELE RD	1300	103	4/4/2018	250,000	165,300	37	U
10165	03	017						223 ROCKINGHAM RD	3520	330	4/23/2018	0	640,900	46	U
10165	03	017						223 ROCKINGHAM RD	3520	330	4/23/2018	0	640,900	46	U
3988	09	045						84 OLD CHESTER RD	6000	103	4/27/2018	50,000	121,800	37	U
102434	09	045		004				76 OLD CHESTER RD	6000	103	4/27/2018	50,000	117,300	37	U
102370	51	066		002				32.25 BEAVER LAKE AVE	1320	108	5/3/2018	0	13,800	44	U
102371	51	066		001				32.5 BEAVER LAKE AVE	1320	108	5/3/2018	0	13,500	44	U
7420	25	118						3.5 WOODLAND ST	1320	104	5/14/2018	11,000	7,000	35	U
7479	26	062						14 LINWOOD AVE	1320	201	5/15/2018	200,000	700	21	U
10732	32	025		001				41 CRYSTAL AVE	3220	310	5/21/2018	775,000	484,000	13	U
10018	58	008						18 COVE DR	1320	101	5/23/2018	0	15,400	39	U
761	02	046		064				17 TYLER RD	1320	104	5/29/2018	0	15,300	35	U
102068	13	013		466				81 DAMREN RD SITE #466	1300		6/3/2018	0	0		U
10965	59	002						30 ENGLISH RANGE RD	903V	101	6/7/2018	0	11,900	35	U
1377	03	132						2 MILL RD	8000	103	6/14/2018	0	101,100	81	U
102992	06	023		003				112 ISLAND POND RD	3280	340	6/18/2018	500,000	776,700	90	U
5288	11	070						36 HILDA AVE	1300	101	6/22/2018	80,000	135,000	89	U
5288	11	070						36 HILDA AVE	1300	101	6/22/2018	0	135,000	40	U
100605	08	079		006				12 TSIENNETO RD	3510	310	6/29/2018	3,332,000	1,797,800	37	U
788	02	054						58 WINDHAM RD	1320	104	7/2/2018	0	14,400	21	U
789	02	054		001				56.5 WINDHAM RD	1320	104	7/2/2018	0	22,200	38	U
10165	03	017						223 ROCKINGHAM RD	3520	330	7/2/2018	0	640,900	44	U
6154	14	021						17.5 LEDGEWOOD DR	1310	101	7/5/2018	125,900	120,700	24	U
101430	02	016		001				82 KENDALL POND RD	1320	104	7/6/2018	330,000	200	11	U
102035	13	013		503				81 DAMREN RD SITE #503	1300		7/19/2018	0	0		U

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10784	35	015		012				7 TINKHAM AVE	4000	320	7/30/2018	510,000	354,500	37	U
2407	06	009						59-69 ISLAND POND RD	6000	103	7/30/2018	0	274,000	38	U
100060	01	002		038				10 THOMAS ST	1320	104	8/6/2018	649,000	12,900	21	U
960	02	108						10.5 BERRY RD	1320	104	8/22/2018	104,900	9,800	21	U
11314	04	125		001				9 GOODHUE RD EXT	1320	103	8/27/2018	0	10,500	21	U
10532	29	094						26 HIGH ST	1120	340	8/30/2018	0	612,900	44	U
7500	26	072						101 HILLSIDE AVE	1300	201	8/30/2018	325,000	0	21	U
10165	03	017						223 ROCKINGHAM RD	3520	330	8/31/2018	0	640,900	44	U
6485	19	013						6 ROCKINGHAM SHORES RD	1060	107	9/4/2018	0	17,900	21	U
10633	30	090						27 FRANKLIN ST	3280	340	9/10/2018	162,000	225,900	37	U
7510	26	084						17 LAWRENCE ST	1320	201	9/18/2018	180,000	12,100	38	U
10752	32	119						18 BOYD RD	1110	201	9/27/2018	0	415,500	40	U
103272	27	013		001101B				44 BIRCH ST #101B	3401	330	9/28/2018	11,000,000	544,800	21	U
103273	27	013		001200B				44 BIRCH ST #200B	3401	330	9/28/2018	11,000,000	1,346,300	21	U
103274	27	013		001300B				44 BIRCH ST #300B	3401	330	9/28/2018	11,000,000	1,450,000	21	U
103275	27	013		209				44 BIRCH ST #209	3401	330	9/28/2018	11,000,000	433,800	21	U
103276	27	013		210				44 BIRCH ST #210	3401	330	9/28/2018	11,000,000	279,000	21	U
10482	27	013		001100B				44 BIRCH ST #100B	3421	330	9/28/2018	11,000,000	746,000	21	U
10483	27	013		101				44 BIRCH ST #101	3421	330	9/28/2018	11,000,000	691,500	21	U
10484	27	013		102				44 BIRCH ST #102	3421	330	9/28/2018	11,000,000	329,400	21	U
10485	27	013		103				44 BIRCH ST #103	3421	330	9/28/2018	11,000,000	950,700	21	U
10486	27	013		104				44 BIRCH ST #104	3421	330	9/28/2018	11,000,000	424,800	21	U
10487	27	013		201				44 BIRCH ST #201	3421	330	9/28/2018	11,000,000	277,600	21	U
10488	27	013		202				44 BIRCH ST #202	3421	330	9/28/2018	11,000,000	276,400	21	U
10489	27	013		203				44 BIRCH ST #203	3421	330	9/28/2018	11,000,000	342,900	21	U
10490	27	013		204				44 BIRCH ST #204	3421	330	9/28/2018	11,000,000	309,700	21	U
10491	27	013		205				44 BIRCH ST #205	3421	330	9/28/2018	11,000,000	219,500	21	U
10492	27	013		206				44 BIRCH ST #206	3421	330	9/28/2018	11,000,000	338,100	21	U
10493	27	013		207				44 BIRCH ST #207	3421	330	9/28/2018	11,000,000	303,800	21	U
10494	27	013		208				44 BIRCH ST #208	3421	330	9/28/2018	11,000,000	306,700	21	U
10495	27	013		301				44 BIRCH ST #301	3421	330	9/28/2018	11,000,000	342,300	21	U

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
10496	27	013		302				44 BIRCH ST #302	3421	330	9/28/2018	11,000,000	297,400	21	U
10497	27	013		303				44 BIRCH ST #303	3421	330	9/28/2018	11,000,000	383,600	21	U
10499	27	013		305				44 BIRCH ST #305	3421	330	9/28/2018	11,000,000	562,200	21	U
10500	27	013		306				44 BIRCH ST #306	3421	330	9/28/2018	11,000,000	480,200	21	U
10759	34	016						20 SOUTH MAIN ST	3220	330	10/1/2018	0	453,300	44	U
101770	06	040		001				25 ALYSSA DR	7200	103	10/3/2018	285,000	1,300	90	U
103416	06	040		002				49 MILL RD	7400	103	10/3/2018	285,000	26,800	90	U
103417	06	040		003				45 MILL RD	7400	103	10/3/2018	285,000	0	90	U
103418	06	040		004				43 MILL RD	7400	103	10/3/2018	285,000	0	90	U
103419	06	040		005				39 MILL RD	7400	103	10/3/2018	285,000	0	90	U
103420	06	040		006				28 ALYSSA DR	7400	103	10/3/2018	285,000	0	90	U
102038	13	013		500				81 DAMREN RD SITE #500	1300		10/6/2018	0	0		U
9990	56	056						22 NORTH SHORE RD	1310	108	10/17/2018	47,000	66,100	24	U
10352	08	160						115 BY-PASS 28	3280	330	11/13/2018	0	505,600	44	U
100265	31	005		005002				1 CORPORATE PARK DR #2	4021	340	11/13/2018	185,000	190,000	37	U
10169	03	033						255 ROCKINGHAM RD	3380	330	11/29/2018	356,000	313,900	99	U
10850	37	078						1 NORTH MAIN ST	1120	330	12/10/2018	340,000	423,400	38	U
10840	37	043						1 PINKERTON ST	3280	330	12/10/2018	116,000	225,200	37	U
10572	29	198						44 WEST BROADWAY	3280	330	12/13/2018	0	340,700	40	U
9850	54	107						1 BARKLAND DR	1320	101	1/11/2019	0	10,000		U
10463	26	171						19 CENTRAL ST	1120	330	1/17/2019	0	451,100	44	U
103283	32	030		00A				23 CRYSTAL AVE #A	3401	320	2/1/2019	0	1,394,000	40	U
103284	32	030		00B				23 CRYSTAL AVE #B	3401	320	2/1/2019	0	1,394,500	40	U
1756	04	037						126 GULF RD	1300	103	2/4/2019	157,500	161,800	90	U
6367	16	053						67 CONLEYS GROVE RD	1300	107	2/4/2019	125,000	155,700	48	U
103422	04	037		002				124 GULF RD	7400		2/4/2019	157,500	49,600	90	U
6290	15	016		004				19 WHITNEYS GROVE RD	1300	107	2/14/2019	0	478,600	81	U
10587	30	019						3 EAST BROADWAY	3280	330	2/19/2019	0	427,800	44	U
103284	32	030		00B				23 CRYSTAL AVE #B	3401	320	2/25/2019	480,000	1,394,500	40	U
1831	04	063						108 KILREA RD	7200	103	3/4/2019	0	230,300	81	U
2407	06	009						59-69 ISLAND POND RD	6000	103	3/13/2019	0	274,000	38	U

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
1377	03	132						2 MILL RD	8000	103	3/13/2019	0	101,100	81	U
960	02	108						10.5 BERRY RD	1320	104	3/14/2019	360,000	9,800	21	U
100100	08	286		007A				22 MANCHESTER RD #7A	4021	300	3/18/2019	529,000	204,600	21	U
101290	08	286		007B				22 MANCHESTER RD #7B	4021	300	3/18/2019	529,000	382,800	21	U
102910	08	102		001A				69.5 BY-PASS 28	432V	330	3/21/2019	0	653,900	40	U
1377	03	132						2 MILL RD	8000	103	3/22/2019	0	101,100	44	U
5384	11	084		027				14 BUTTONWOOD DR	1010	101	4/1/2019	0	386,600	35	U
102011	13	014		006				81 DAMREN RD SITE #6	1014		4/1/2019		7,700		U
102061	13	013		474				81 DAMREN RD SITE #474	1014		4/1/2019	0	6,600		U
102062	13	013		473				81 DAMREN RD SITE #473	1014		4/1/2019	0	7,700		U
103192	13	014		E				81 DAMREN RD SITE #E	1014		4/1/2019	0	5,700		U
8554	36	040		003244				4 FAIRFAX AVE #244	1020	508	4/1/2019	40,000	131,000	25	U
102005	13	014		012				81 DAMREN RD SITE #12	1300		4/1/2019		0		U
102072	13	013		462				81 DAMREN RD SITE #462	1300		4/1/2019	0	0		U
102073	13	013		461				81 DAMREN RD SITE #461	1300		4/1/2019	0	0		U
102093	13	013		441				81 DAMREN RD SITE #441	1300		4/1/2019	0	0		U
102115	13	013		420				81 DAMREN RD SITE #420	1300		4/1/2019		0		U
102147	13	014		J				81 DAMREN RD SITE #J	1300		4/1/2019	0	0		U
103373	08	039		004011A				22 MYLES DR	903V	101	4/1/2019	0	0	35	U
103423	03	078A						203.5 ROCKINGHAM RD	903X	330	4/1/2019	0	5,800	35	U
7052	24	003						66 FORDWAY	1010	104	4/2/2019	129,000	224,700	38	U
4238	09	068		022				10 MEADOWBROOK RD	1010	102	4/4/2019	261,300	337,000	51	U
2228	05	039		001				78 ROCKINGHAM RD	1010	104	4/5/2019	232,000	337,700	89	U
2364	05	087						1 FEATHERBED LN	1010	103	4/5/2019	0	369,400	44	U
7748	27	068						14 NORTON ST	1010	201	4/5/2019	0	246,200	44	U
6883	22	012		008L				9L PELICAN CIR	1021	104	4/5/2019	0	220,200	44	U
8067	30	130						3 WALL ST	1320	201	4/5/2019	160,000	11,500	21	U
10658	30	132						21 EAST BROADWAY	3220	330	4/5/2019	160,000	184,600	21	U
2407	06	009						59-69 ISLAND POND RD	6000	103	4/5/2019	0	274,000	44	U
4941	11	003		004				94 SCOBIE POND RD	1010	101	4/8/2019	0	341,200	44	U
5547	12	046						146 CHESTER RD	1010	101	4/8/2019	0	238,600	44	U

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
8554	36	040		003244				4 FAIRFAX AVE #244	1020	508	4/8/2019	40,000	131,000	89	U
5548	12	046		001				146 CHESTER RD	7200	101	4/8/2019	0	312,600	44	U
5899	13	015		001021				2 PETER DR	1010	102	4/9/2019	0	400,000	44	U
8931	38	033		003003				3C PINE ISLE DR	1020	506	4/9/2019	0	185,900	38	U
11225	32	073		092016				92 EAST BROADWAY #16	1020	522	4/9/2019	0	101,700	38	U
3724	08	222						10 ARROWHEAD RD	1010	101	4/10/2019	0	298,000	44	U
3317	08	077		012				5 TSIENNETO RD #12	1020	507	4/10/2019	0	200,900	38	U
6876	22	012		053R				8R WHITTEMORE DR	1021	104	4/10/2019	0	230,400	44	U
7649	26	234						33 HIGHLAND AVE	1040	201	4/10/2019	0	282,500	38	U
10632	30	083						20 FRANKLIN ST	1120	340	4/10/2019	850,000	1,216,700	13	U
2707	07	002		009				11 DRAKE LN	1010	103	4/11/2019	311,850	375,600	51	U
5545	12	044						144 CHESTER RD	1010	101	4/11/2019	230,000	263,400		U
344	02	009		026				99 BEECH TER	1031	104	4/11/2019	18,000	55,200	33	U
769	02	048		005				48 WINDHAM RD	1010	104	4/12/2019	135,000	295,100	81	U
3726	08	224						6 ARROWHEAD RD	1010	101	4/15/2019	240,000	316,100	13	U
5162	11	051						3 AL ST	1010	101	4/15/2019	0	277,800	44	U
10028	58	020						3 COVE DR	1010	101	4/15/2019	0	360,300	38	U
2116	05	006		030				139 ROCKINGHAM RD #30	1031	103	4/15/2019	16,000	84,100	81	U
5060	11	025		033				120 SCOBIE POND RD	1010	101	4/17/2019	0	339,300	81	U
5064	11	025		037				1 EMERALD DR	1010	101	4/17/2019	0	321,700	44	U
5677	12	063		009R				33R JUNIPER RD	1021	101	4/17/2019	0	191,100	44	U
6770	22	004		010L				15L BLACKBERRY RD	1021	104	4/17/2019	184,900	227,800	37	U
92	01	012						156 FORDWAY EXT	1010	105	4/19/2019	0	480,100	38	U
103368	03	096		003L				6L FROST RD	1021		4/19/2019	204,000	220,200		U
8049	30	087						15 ROLLINS ST	1040	201	4/19/2019	120,768	235,500	51	U
1750	04	033						1 ERMER RD	1010	103	4/22/2019	0	309,400	39	U
417	02	011		024L				14L ROCCO DR	1021	104	4/22/2019	0	228,800	44	U
4078	09	059		007				1 PARTRIDGE LN	1011	102	4/23/2019	0	544,500	38	U
2611	06	101		008				6 BRIER LN	1010	102	4/24/2019	0	385,500	38	U
9394	43	021						17 CHESTER RD	1010	103	4/25/2019	0	284,100	38	U
9960	56	028						21 NORTH SHORE RD	1013	108	4/25/2019	226,000	313,200	81	U

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
4213	09	067		062				9 WRIGHT RD	1020	106	4/25/2019	0	274,500	39	U
5032	11	025		005				6 EMERALD DR	1010	101	4/26/2019	0	240,700	44	U
101987	13	014		029				81 DAMREN RD SITE #29	1014		4/28/2019	0	8,400		U
8220	31	056						8 CONCORD AVE	1010	201	4/29/2019	144,700	212,300	25	U
506	02	028		020				36 KENDALL POND RD	1010	104	4/30/2019	0	292,800	38	U
3569	08	078		031				3 TSIENNETO RD #31	1020	515	4/30/2019	50,000	120,500	38	U
10449	26	066		002				91 WEST BROADWAY	3260	330	4/30/2019	262,400	329,300	13	U
6333	16	020						7 ESCUMBUIT RD	1013	107	5/1/2019	0	468,500	44	U
6334	16	020		001				9 ESCUMBUIT RD	1013	107	5/1/2019	0	549,400	44	U
6335	16	021						5 ESCUMBUIT RD	1013	107	5/1/2019	0	461,400	44	U
9598	51	068						42 BEAVER LAKE AVE	1013	108	5/1/2019	0	566,000	45	U
6354	16	038						80 CONLEYS GROVE RD	1060	107	5/1/2019	0	254,000	44	U
6290	15	016		004				19 WHITNEYS GROVE RD	1300	107	5/1/2019	0	478,600	44	U
1878	04	087						311 ISLAND POND RD	8000	103	5/1/2019	0	352,200	44	U
5051	11	025		024				13 EMERALD DR	1010	101	5/2/2019	0	282,400	44	U
6309	15	036						51 CONLEYS GROVE RD	1013	107	5/2/2019	0	562,200	44	U
7965	29	102						14 ELM ST	1010	201	5/3/2019	0	320,500	40	U
7965	29	102						14 ELM ST	1010	201	5/3/2019	207,500	320,500	37	U
7624	26	201						4 - 6.5 UNION ST	1110	201	5/3/2019	0	438,900	39	U
4621	10	042						14 MORRISON RD	1010	102	5/6/2019	0	838,700	44	U
7125	24	044						25 BERRY ST	1010	201	5/6/2019	40,000	346,000		U
7589	26	162						5 DESMARAIS AVE	1010	201	5/6/2019	0	260,500	35	U
9534	51	005						10 COLES GROVE RD	1013	108	5/6/2019	0	322,400	38	U
9534	51	005						10 COLES GROVE RD	1013	108	5/6/2019	0	322,400	44	U
7590	26	162		001				3 DESMARAIS AVE	1320	201	5/6/2019	0	13,600	35	U
103372	03	035		003R				13R KILREA RD	1021	103	5/8/2019	0	303,300	99	U
8140	30	233						15 GROVE ST	1010	201	5/9/2019	0	295,400	81	U
5162	11	051						3 AL ST	1010	101	5/10/2019	0	277,800	44	U
101834	12	119		007				41 DEER RUN	1010	102	5/10/2019	0	541,500	38	U
15	01	002		013				25 GORDON RD	1010	105	5/13/2019	0	333,800	44	U
9136	43	014		001012				4 PEMBROKE DR #12	1020	501	5/13/2019	114,000	119,900	51	U

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
8049	30	087						15 ROLLINS ST	1040	201	5/13/2019	135,000	235,500	37	U
2322	05	077						49 LANE RD	1010	103	5/15/2019	0	702,900	44	U
3132	08	035						1 CAMNOD WAY	1010	101	5/15/2019	0	440,100	44	U
9385	43	014		011021				2 PEMBROKE DR #21	1020	501	5/15/2019	75,000	101,900	81	U
2376	05	091						58 ISLAND POND RD	7200	103	5/15/2019	0	181,700	44	U
575	02	028		123R				80R DERRYFIELD RD	1021	104	5/16/2019	0	163,700	44	U
7125	24	044						25 BERRY ST	1010	201	5/17/2019	121,000	346,000	89	U
7155	25	009						4 KENDALL POND RD	1010	104	5/17/2019	130,000	250,400	43	U
8154	30	249						7 WILSON AVE	1010	201	5/17/2019	0	378,300	38	U
100363	37	071		212				7 CHESTER RD #212	1020	103	5/17/2019	137,500	250,500	25	U
2112	05	006		026				139 ROCKINGHAM RD #26	1031	103	5/17/2019	9,657	81,800	52	U
2073	05	002		089033				35 BRADY AVE	1010	104	5/20/2019	232,500	306,400	24	U
2512	06	060		001				68 LANE RD	1010	103	5/20/2019	276,900	299,600		U
9534	51	005						10 COLES GROVE RD	1013	108	5/20/2019	0	322,400	40	U
9534	51	005						10 COLES GROVE RD	1013	108	5/20/2019	0	322,400	38	U
9250	43	014		006006				3 PEMBROKE DR #6	1020	501	5/20/2019	0	76,200	44	U
840	02	074		010				11 CLAIRE AVE	1010	104	5/21/2019	275,000	315,000		U
1276	03	104		001				39 FROST RD	1010	104	5/21/2019	0	301,900	44	U
2344	02	079		014				2 HUSON ST	1010	104	5/21/2019	133,900	408,600	37	U
10959	06	064		002				56 FLOYD RD	1010	103	5/21/2019	0	498,200	38	U
8093	30	186						24 BIRCH ST	1010	201	5/22/2019	0	296,600	38	U
9481	50	004						52 CHESTER RD	1010	103	5/22/2019	0	322,200	38	U
2925	07	075		041				17 HUNTER DR	1010	102	5/23/2019	0	391,400	38	U
5717	12	098						177 CHESTER RD	1010	101	5/23/2019	90,000	229,100	14	U
6638	21	024		009				2 WOOD AVE	1010	104	5/23/2019	0	273,600	35	U
9744	54	003						18 BARKLAND DR	1010	101	5/23/2019	0	313,300	35	U
6051	14	007		046				211 BY-PASS 28 #41	1031	101	5/23/2019	0	17,900	35	U
6722	21	025		078				30 KENDALL POND RD #74	1031	104	5/23/2019	0	82,300	35	U
5125	11	039						7 HEMLOCK SPRINGS RD	903R	101	5/23/2019	0	290,400	35	U
118	01	015		015				5.5 TRACY DR	903V	105	5/23/2019	0	40,000	35	U
10020	58	010						22 COVE DR	903V	101	5/23/2019	0	13,800	35	U

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
5537	12	042		030				40 FAITH DR	1010	101	5/24/2019	0	349,300	44	U
5592	12	052		018				10 HOLIDAY AVE	1010	101	5/24/2019	237,500	279,400	81	U
6677	21	025		033				30 KENDALL POND RD #35	1031	104	5/24/2019	59,900	46,000	37	U
103284	32	030		00B				23 CRYSTAL AVE #B	3401	320	5/24/2019	0	1,394,500	40	U
102094	13	013		440				81 DAMREN RD SITE #440	1014		5/26/2019	900	6,200	99	U
2074	05	002		089034				37 BRADY AVE	1010	104	5/28/2019	312,000	328,700	14	U
4885	10	109		002				301 HAMPSTEAD RD	1010	102	5/28/2019	0	245,900	39	U
5001	11	016		006				7 OLD MANCHESTER RD	1010	101	5/28/2019	340,000	341,200	15	U
5747	12	099		035				2 PIONEER VALLEY ST	1010	101	5/28/2019	0	286,600	38	U
5698	12	084						1 PINE ST	1010	101	5/29/2019	120,000	262,400	81	U
10532	29	094						26 HIGH ST	1120	340	5/29/2019	0	612,900	44	U
5187	11	057		020				3 WILDWOOD DR	1010	101	5/30/2019	449,900	395,000	38	U
9702	52	012						10 LAKE AVE	1010	108	5/30/2019	330,000	302,700	21	U
11074	31	023		005				71 NORTH HIGH ST #5	1020	518	5/30/2019	354,000	315,100		U
102229	02	020		001003		204		65 FORDWAY BLD 3 #204	1020	104	5/30/2019	0	179,400	44	U
679	02	028		069R				18R DERRYFIELD RD	1021	104	5/30/2019	0	164,400	38	U
9703	52	013						2 ROCKY RD	1320	108	5/30/2019	330,000	12,400	21	U
3880	09	030		020				6 JEWELL LN	1010	102	5/31/2019	313,500	287,700	14	U
4065	09	058		002				10 WALNUT HILL RD	1010	102	5/31/2019	258,600	357,700	99	U
8208	31	040						74 FRANKLIN ST	1010	201	5/31/2019	189,000	259,200	25	U
8931	38	033		003003				3C PINE ISLE DR	1020	506	5/31/2019	0	185,900	38	U
4350	09	107						71 HAMPSTEAD RD	1040	103	5/31/2019	0	320,200	44	U
103192	13	014		E				81 DAMREN RD SITE #E	1014		6/3/2019		5,700		U
662	02	028		061L				26L DERRYFIELD RD	1021	104	6/3/2019	0	167,300	38	U
9694	52	005						55 NORTH SHORE RD	1010	108	6/4/2019	280,000	270,800	38	U
102100	13	013		435				81 DAMREN RD SITE #435	1014		6/4/2019		4,700		U
101140	02	020		001001		202		65 FORDWAY BLD 1 #202	1020	104	6/4/2019	184,000	177,500	81	U
3277	08	063		020R				7R MORNINGSIDE DR	1021	103	6/4/2019	0	339,000	44	U
2373	05	089						25 FEATHERBED LN	1010	103	6/5/2019	0	677,700	81	U
1557	03	160		025				3 GAITA DR	1010	103	6/6/2019	0	286,800	44	U
2925	07	075		041				17 HUNTER DR	1010	102	6/6/2019	0	391,400	44	U

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6884	22	012		008R				9R PELICAN CIR	1021	104	6/6/2019	0	217,000	44	U
2707	07	002		009				11 DRAKE LN	1010	103	6/7/2019	0	375,600	35	U
7563	26	136						11 GRIFFIN ST	1010	201	6/7/2019	290,000	238,900	89	U
2089	05	006		003				139 ROCKINGHAM RD #3	1031	103	6/7/2019	25,800	36,100	25	U
101986	13	014		030				81 DAMREN RD SITE #30	1014		6/9/2019		4,500		U
102049	13	013		487				81 DAMREN RD SITE #487	1014		6/9/2019		8,200		U
6201	14	029		029				7 ELWOOD RD	1010	101	6/10/2019	0	281,500	44	U
9141	43	014		001017				4 PEMBROKE DR #17	1020	501	6/10/2019	0	119,900	81	U
483	02	022		028				97 FORDWAY EXT #28	1031	104	6/10/2019	0	129,000	38	U
5645	12	063		017R				25R JUNIPER RD	1021	101	6/11/2019	0	177,200	38	U
7562	26	135						13 GRIFFIN ST	1040	201	6/11/2019	305,000	261,100	15	U
10657	30	131						25 EAST BROADWAY	3220	330	6/11/2019	295,000	367,000	13	U
1557	03	160		025				3 GAITA DR	1010	103	6/12/2019	0	286,800	44	U
5384	11	084		027				14 BUTTONWOOD DR	1010	101	6/12/2019	371,200	386,600	35	U
6197	14	029		025				2 ELWOOD RD	1010	101	6/12/2019	0	336,500	44	U
7964	29	101						10 ELM ST	1010	201	6/12/2019	238,000	278,400	21	U
102610	29	101		001				8 ELM ST	1010	201	6/12/2019	238,000	324,500	21	U
11241	32	073		090034				90 EAST BROADWAY #34	1020	522	6/12/2019	91,800	93,100	81	U
7371	25	069						12 BRADFORD ST	1010	104	6/13/2019	0	315,600	44	U
8953	38	033		010005				10E PINE ISLE DR	1020	506	6/13/2019	203,000	183,500	14	U
9275	43	014		007007				2 SILVESTRI CIR #7	1020	501	6/13/2019	0	114,900	38	U
9	01	002		007				13 GORDON RD	1010	105	6/14/2019	135,000	280,200	99	U
1496	03	156		007				6 ALYSSA DR	1010	103	6/14/2019	0	338,800	38	U
6188	14	029		016				20 ELWOOD RD	1010	101	6/14/2019	255,000	312,300		U
3363	08	077		058				5 TSIENNETO RD #58	1020	507	6/14/2019	0	197,800	44	U
3016	07	091L						160L NORTH SHORE RD	1021	103	6/14/2019	105,000	209,100	35	U
5157	11	047						5 HEMLOCK SPRINGS RD	1010	101	6/17/2019	0	238,600	44	U
352	02	009		034				43 SPRUCE TER	1031	104	6/17/2019	0	66,000	39	U
9403	44	005		002				3 HANOVER LN	1011	103	6/18/2019	0	412,600	38	U
5804	12	126		008				18 BAYBERRY LN	1010	102	6/19/2019	496,000	538,900	90	U
3320	08	077		015				5 TSIENNETO RD #15	1020	507	6/19/2019	0	202,200	38	U

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
739	02	034		001				26 BOWERS RD	1010	104	6/21/2019	0	258,000	44	U
927	02	087						16 BERRY RD	1010	104	6/21/2019		381,600	46	U
8306	32	071						5 MT PLEASANT ST	1011	201	6/21/2019	179,900	260,800	99	U
8347	32	117						10 BOYD RD	1040	201	6/21/2019	164,500	291,400	37	U
7483	26	063		003				11 LINWOOD AVE #3	1020	505	6/24/2019	0	92,900	40	U
7574	26	014L						10L AIKEN ST	1021	201	6/24/2019	0	232,700	40	U
7981	29	119		001R				39R HIGH ST	1021	201	6/24/2019	0	197,700	40	U
6722	21	025		078				30 KENDALL POND RD #74	1031	104	6/24/2019	0	82,300		U
4847	10	098		081				7 CUNNINGHAM DR	1010	102	6/25/2019	309,000	276,500	99	U
102870	09	138		002				43 OLD CHESTER RD	1010	103	6/25/2019	550,000	410,900	15	U
7284	25	013		069L				13L BRIAN AVE	1021	104	6/25/2019	0	241,600	44	U
6034	14	007		029				211 BY-PASS 28 #27	1031	101	6/25/2019	129,000	62,600	99	U
2499	06	054						53 LANE RD	1011	103	6/26/2019	0	393,400	44	U
1175	03	054						4 JAMES ST	1010	103	6/27/2019	0	326,300	39	U
100742	26	047		008				88 WEST BROADWAY #8	1020	201	6/27/2019	63,000	85,200	37	U
7980	29	119		001L				39L HIGH ST	1021	201	6/27/2019	132,500	197,600	24	U
6722	21	025		078				30 KENDALL POND RD #74	1031	104	6/27/2019	15,000	82,300	46	U
7599	26	174						12 CENTRAL ST	1040	201	6/27/2019	35,000	255,400	27	U
3043	07	100						63.5 DREW RD	1010	102	6/28/2019	0	399,100	46	U
3669	08	163						30 WESTGATE RD	1010	101	6/28/2019	0	269,700	44	U
7451	26	031						1 CLARK ST	1010	201	6/28/2019	109,000	222,000	81	U
9981	56	049		002				2 MUNDY LN	1010	108	6/28/2019	0	213,400	44	U
9047	38	108						5 SABRA CIR	1013	103	7/1/2019	509,900	377,200	14	U
102130	13	013		403				81 DAMREN RD SITE #403	1014		7/1/2019		7,800		U
4037	09	057		011				10 POND VIEW DR	1020	106	7/2/2019	357,500	310,200	40	U
2344	02	079		014				2 HUSON ST	1010	104	7/3/2019	175,000	408,600	89	U
2371	05	087		007				53 ISLAND POND RD	1010	103	7/3/2019	0	302,800	38	U
7149	25	003						21 WINDHAM RD	1010	104	7/3/2019	0	329,300	39	U
101371	04	075		005				4 CELLA DR	1010	103	7/3/2019	130,000	507,900	17	U
101945	13	014		083				81 DAMREN RD SITE #83	1300		7/3/2019		0		U
5440	12	016		001				118.5 ENGLISH RANGE RD	1010	101	7/5/2019	413,900	396,300		U

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
7068	24	018						50 HIGHLAND AVE	1010	201	7/5/2019	0	235,200	39	U
7051	24	002						64 FORDWAY	1010	104	7/8/2019	205,000	211,500	25	U
6495	19	023						701 COLLETTES GROVE RD	1010	107	7/9/2019	100,000	186,900	33	U
1623	03	169		023				23 GERVAISE DR	1010	103	7/10/2019	0	387,700	44	U
100653	10	024		025				12 HARVEST DR	1010	109	7/10/2019	0	539,700		U
3211	08	041		031L				51L SCENIC DR	1021	101	7/10/2019	50,000	225,800	35	U
3211	08	041		031L				51L SCENIC DR	1021	101	7/10/2019	50,000	225,800	37	U
103369	03	096		003R				6R FROST RD	1021		7/10/2019	210,000	215,400	12	U
2543	06	076		005				5 FOX HOLLOW RD	1010	103	7/11/2019	310,000	353,400	99	U
4406	10	001		018				40 BALLARD RD	1010	102	7/11/2019	0	358,900	44	U
6937	23	017						41 FORDWAY	1010	201	7/11/2019	0	313,300	39	U
9869	55	007						70 TSIENNETO RD	1010	103	7/12/2019	0	232,000	38	U
2099	05	006		013				139 ROCKINGHAM RD #13	1031	103	7/12/2019	121,000	71,300	99	U
2554	06	082						51 WARNER HILL RD	1010	103	7/15/2019	0	355,600	38	U
5550	12	049						10 OLD AUBURN RD	1010	101	7/15/2019	0	336,400	44	U
9464	44	015		003				36 POND RD	1010	103	7/15/2019	294,000	374,600	51	U
3211	08	041		031L				51L SCENIC DR	1021	101	7/15/2019	105,000	225,800	89	U
5959	13	024						672 ROUTE 121	1320	102	7/15/2019	12,000	15,000	24	U
3300	08	069						32 TSIENNETO RD	1010	103	7/16/2019	360,000	279,800	99	U
101978	13	014		038				81 DAMREN RD SITE #38	1014		7/20/2019		5,100		U
4408	10	002						4 OLESEN RD	1010	102	7/22/2019	330,000	307,000	99	U
2237	05	040		008				3 WINTER HILL RD	1011	104	7/22/2019	0	408,100	39	U
101141	02	020		001001		203		65 FORDWAY BLD 1 #203	1020	104	7/22/2019	0	177,200	44	U
102214	02	020		001003		308		65 FORDWAY BLD 3 #308	1020	104	7/22/2019	0	182,700	44	U
3729	08	227						4 DRIFTWOOD RD	1010	101	7/23/2019	406,000	385,100	89	U
1176	03	055						6 JAMES ST	1010	103	7/24/2019	0	330,300	38	U
101176	04	003		006L				6L INDIAN HILL RD	1021	103	7/24/2019	0	285,600	44	U
1407	03	149		003				28 KILREA RD	1010	103	7/25/2019	0	355,800	44	U
1923	04	091		131				216 CHASES GROVE	1010	107	7/25/2019	32,500	81,900	24	U
102222	02	020		001003		211		65 FORDWAY BLD 3 #211	1020	104	7/25/2019	0	189,800	44	U
2930	07	075		046				27 HUNTER DR	1010	102	7/26/2019	0	368,300	44	U

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
3504	08	077		183				5 TSIENNETO RD #183	1020	507	7/26/2019	75,000	121,800	43	U
6862	22	012		045R				13R NORMAN DR	1021	104	7/26/2019	0	188,400	38	U
1212	03	101		011				2 SKYLARK DR	1010	104	7/30/2019	360,000	360,300	37	U
1212	03	101		011				2 SKYLARK DR	1010	104	7/30/2019	360,000	360,300	37	U
2073	05	002		089033				35 BRADY AVE	1010	104	7/30/2019	305,000	306,400	14	U
7695	27	026						2 SUMMIT AVE	1010	201	7/30/2019	240,000	286,200	81	U
6801	22	012		052L				10L WHITTEMORE DR	1021	104	7/30/2019	188,000	232,700	33	U
1161	03	040						2 DIANA RD	1010	103	7/31/2019	0	306,200	38	U
4881	10	107						300 HAMPSTEAD RD	1060	102	7/31/2019	120,000	135,700	38	U
5215	11	060		008				14 DANIEL RD	1010	101	8/1/2019	360,000	325,100	38	U
8870	37	101						5 GRANT ST	1010	103	8/1/2019	0	244,900	44	U
103252	55	012		003				76 CHESTER RD	1010	103	8/1/2019	374,900	370,700	15	U
5231	11	064		002				2 DANIEL RD	1040	101	8/1/2019	342,500	294,800	25	U
9041	38	102						11 MARTHA DR	1010	103	8/2/2019	460,000	332,500	99	U
102043	13	013		495				81 DAMREN RD SITE #495	1300		8/2/2019		0		U
3749	08	248						12 OLDE COACH RD	1010	101	8/5/2019	0	297,800	81	U
4352	09	109						4 LANE RD	1010	103	8/5/2019	0	456,800	38	U
5408	11	096						73 ENGLISH RANGE RD	1010	101	8/5/2019	0	560,400	44	U
2112	05	006		026				139 ROCKINGHAM RD #26	1031	103	8/5/2019	0	81,800	99	U
124	01	016		005				13 BEACON HILL RD	1010	105	8/6/2019	295,000	279,100	99	U
1656	03	169		056				2 KELLEY DR	1010	103	8/6/2019	0	392,300	38	U
482	02	022		027				97 FORDWAY EXT #27	1031	104	8/6/2019	68,000	71,300	33	U
2112	05	006		026				139 ROCKINGHAM RD #26	1031	103	8/6/2019	134,900	81,800	14	U
10095	59	013						4 MARK AVE	1010	101	8/7/2019	95,000	182,700	47	U
4145	09	066		001L				37L ADAMS POND RD	1021	102	8/7/2019	229,900	203,700	14	U
6873	22	012		051L				12L PELICAN CIR	1021	104	8/7/2019	0	225,400	44	U
8870	37	101						5 GRANT ST	1010	103	8/8/2019	0	244,900	44	U
1112	03	016		013				16 WINDHAM DEPOT RD #13	1031	103	8/9/2019	0	24,200	38	U
5704	12	090						164 CHESTER RD	1010	101	8/12/2019	0	323,100	38	U
8991	38	052						23 KINGSBURY ST	1010	103	8/12/2019	0	260,900	46	U
2882	07	075		002				120 WARNER HILL RD	1010	102	8/13/2019	0	384,300	38	U

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
7750	27	070						5 HALL ST	1010	201	8/15/2019	0	339,400	44	U
9946	56	019		006				12 ORCHARD DR	1010	108	8/15/2019	385,000	381,400		U
2315	02	074		001				7 SILVER ST	1010	104	8/16/2019	0	310,900	48	U
2315	02	074		001				7 SILVER ST	1010	104	8/16/2019	125,000	310,900	47	U
3043	07	100						63.5 DREW RD	1010	102	8/16/2019	399,000	399,100	16	U
10003	56	068						36 NORTH SHORE RD	1010	108	8/16/2019	518,200	381,700		U
9172	43	014		002024				1 SILVESTRI CIR #24	1020	501	8/16/2019	0	119,900	44	U
1986	04	091		196				131 CHASES GROVE	1010	107	8/19/2019	0	169,100	44	U
6131	14	016		046				11 QUAKER DR	1010	101	8/19/2019	0	334,800	44	U
6132	14	016		047				7 QUAKER DR	1010	101	8/19/2019	0	323,100	44	U
11157	08	280		004				23 ASHLEIGH DR	3160	320	8/19/2019	5,516,300	4,695,200		U
3721	08	219						4 GREENWICH RD	1010	101	8/20/2019	0	348,600	44	U
11217	32	073		090014				90 EAST BROADWAY #14	1020	522	8/20/2019	0	65,700	40	U
5368	11	084		011				19 BUTTONWOOD DR	1010	101	8/21/2019	0	456,200	38	U
102235	02	020		001003		109		65 FORDWAY BLD 3 #109	1020	104	8/21/2019	0	178,800	44	U
5965	14	001		001001				2 ATLAS PL	1031	101	8/21/2019	74,900	82,100	33	U
2300	05	068						39 HUMPHREY RD EXT	1010	103	8/22/2019	0	434,800	44	U
3915	09	030		055				1 REDFIELD CIR	1010	102	8/22/2019	0	340,700	38	U
4490	10	010		040				42 DREW WOODS DR	1020	106	8/22/2019	345,000	382,800	15	U
3016	07	091L						160L NORTH SHORE RD	1021	103	8/23/2019	118,000	209,100	37	U
6211	14	029		039				45 PINGREE HILL RD	1010	101	8/26/2019	0	291,500	44	U
6377	16	063						4 ESCUMBUIT ISLAND	1013	107	8/26/2019	0	241,900	44	U
5483	12	032		001				1 EMERSON DR	1020	106	8/26/2019	0	297,900	40	U
6319	16	006						930 WHITNEYS GROVE	133V	107	8/26/2019	0	67,800	44	U
1161	03	040						2 DIANA RD	1010	103	8/27/2019	0	306,200		U
6950	23	020		001045				41 STONEGATE LN	1020	517	8/27/2019	0	151,700	44	U
917	02	082		003				20 BERRY RD	1010	104	8/28/2019	0	320,200	38	U
917	02	082		003				20 BERRY RD	1010	104	8/28/2019	0	320,200	44	U
2451	06	043		001				103 ISLAND POND RD	1010	103	8/28/2019	250,000	326,300	25	U
5601	12	053						68 OLD AUBURN RD	1010	101	8/29/2019	0	311,800	38	U
6638	21	024		009				2 WOOD AVE	1010	104	8/29/2019	74,000	273,600	35	U

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6638	21	024		009				2 WOOD AVE	1010	104	8/29/2019	0	273,600	52	U
10864	39	042						6 OLD CHESTER RD	1120	340	8/29/2019	520,000	847,100	99	U
140	01	019		004				18 SPINNAKER DR	1010	105	8/30/2019	0	303,900	44	U
3752	08	251						18 OLDE COACH RD	1010	101	8/30/2019	0	333,800	44	U
4839	10	098		073				10 EASTMAN DR	1010	102	8/30/2019	290,000	298,100	33	U
9819	54	076						8 SCENIC DR	1010	101	8/30/2019	0	294,600	44	U
9292	43	014		007024				2 SILVESTRI CIR #24	1020	501	8/30/2019	149,900	137,000	14	U
9379	43	014		011015				2 PEMBROKE DR #15	1020	501	8/30/2019	136,500	118,600	33	U
7241	25	013		048R				18R TIGERTAIL CIR	1021	104	8/30/2019	0	233,900	44	U
7611	26	187						9 UNION ST	1040	201	8/30/2019	0	240,300	44	U
10841	37	045						13 NORTH MAIN ST	1040	103	8/30/2019	0	377,300	44	U
10438	26	008						19 FORDWAY	1110	201	8/30/2019	0	414,900	44	U
10457	26	133						43 SOUTH AVE	1110	201	8/30/2019	0	453,000	44	U
10825	37	007						122 EAST BROADWAY	3260	330	8/30/2019	0	530,800	44	U
8605	36	042						2.5 HOODKROFT DR	1010	201	9/3/2019	0	507,700	44	U
100402	06	070		007				47 FLOYD RD	1010	103	9/3/2019	113,000	361,400	17	U
101142	02	020		001001		204		65 FORDWAY BLD 1 #204	1020	104	9/3/2019	0	177,200	44	U
4418	10	002		009				22 OLESEN RD	1010	102	9/4/2019	238,950	287,200	51	U
3017	07	091R						160R NORTH SHORE RD	1021	103	9/4/2019	164,000	186,100	33	U
1729	04	024		025				8 OXBOW LN	1010	103	9/5/2019	0	300,300	38	U
2240	05	040		011				8 WINTER HILL RD	1010	104	9/5/2019	0	319,200	44	U
3223	08	042		001				84 TSIENNETO RD	1010	101	9/5/2019	300,000	303,600	81	U
6109	14	016		023				17 OVERLEDGE DR	1010	101	9/5/2019	0	400,300	44	U
3186	08	041		002				74 TSIENNETO RD	1011	103	9/5/2019	361,000	320,000	14	U
3225	08	042		003				86 TSIENNETO RD	6000	101	9/5/2019	0	392,700	81	U
3225	08	042		003				86 TSIENNETO RD	6000	101	9/5/2019	160,000	392,700	81	U
2504	06	058		001				32 LANE RD	1010	103	9/6/2019	30,000	535,600	45	U
6377	16	063						4 ESCUMBUIT ISLAND	1013	107	9/6/2019	160,000	241,900	21	U
6377	16	063						4 ESCUMBUIT ISLAND	1013	107	9/6/2019	160,000	241,900	81	U
718	02	028		092L				63L DERRYFIELD RD	1021	104	9/6/2019	156,200	176,400	81	U
6319	16	006						930 WHITNEYS GROVE	133V	107	9/6/2019	160,000	67,800	21	U

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
6319	16	006						930 WHITNEYS GROVE	133V	107	9/6/2019	160,000	67,800	81	U
5364	11	084		007				11 BUTTONWOOD DR	1010	101	9/9/2019	0	341,400	38	U
7000	23	020		063				63 STONEGATE LN	1020	517	9/9/2019	0	143,600	48	U
6051	14	007		046				211 BY-PASS 28 #41	1031	101	9/9/2019	0	17,900	35	U
6715	21	025		071				30 KENDALL POND RD #67	1031	104	9/9/2019	149,000	106,300	24	U
103052	08	280		007				22 ASHLEIGH DR	4010	320	9/9/2019	500,000	525,200	12	U
7185	25	013		013R				5R TIGERTAIL CIR	1021	104	9/10/2019	222,000	222,100	51	U
3771	08	305						64 BY-PASS 28	1090	101	9/10/2019	220,000	302,000	81	U
11125	51	036		001				1 BEAVER LAKE AVE	1010	108	9/11/2019	489,900	464,900	81	U
1436	03	153		001006				6 SQUAMSCOTT AVE	1020	106	9/11/2019	0	338,200	44	U
10943	08	063		004L				67L TSIENNETO RD	1021	103	9/11/2019	140,000	187,800	51	U
5222	11	060		015				21 DATTILO RD	1010	101	9/12/2019		458,400	44	U
8826	37	044						16 NORTH MAIN ST	1010	201	9/12/2019	160,000	208,400	25	U
9867	55	005						79 TSIENNETO RD	1010	103	9/12/2019	0	231,100	44	U
4322	09	088		004				11 OLESEN RD	1010	102	9/13/2019	277,000	221,100	99	U
102416	02	020		001002		002		65 FORDWAY BLD 2 #2	1020	104	9/13/2019	275,000	268,400	81	U
5970	14	001		001006				9 ATLAS PL	1031	101	9/13/2019	0	21,200	33	U
4886	10	112						724 ROUTE 121	7000	102	9/13/2019	360,000	287,100	99	U
9197	43	014		004001				5 SILVESTRI CIR #1	1020	501	9/17/2019		116,800	38	U
1894	04	091		101				214 CHASES GROVE	1010	107	9/18/2019	50,000	134,700	37	U
6855	22	012		042L				5L NORMAN DR	1021	104	9/18/2019	0	210,100	38	U
2867	07	068		003				166 NORTH SHORE RD	1010	103	9/19/2019	0	421,900	44	U
5846	13	011		004				117 WALNUT HILL RD	1010	102	9/19/2019	0	328,200	44	U
3446	08	077		136				5 TSIENNETO RD #136	1020	507	9/19/2019	0	219,100	44	U
9374	43	014		011010				2 PEMBROKE DR #10	1020	501	9/19/2019	0	128,700	44	U
7853	28	042						15 SUNSET CIR	1040	104	9/19/2019	0	301,000	40	U
8118	30	214						8 PARK AVE	1010	201	9/23/2019		417,000	44	U
585	02	028		128R				66R DERRYFIELD RD	1021	104	9/23/2019	0	181,800	44	U
1673	04	008		001				78 GOODHUE RD	1010	103	9/24/2019	0	310,200	38	U
4238	09	068		022				10 MEADOWBROOK RD	1010	102	9/24/2019	0	337,000	35	U
2743	07	014						249 ISLAND POND RD	1010	103	9/25/2019	48,000	623,500	38	U

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
4710	10	074		013				8 ERIN LN	1010	102	9/25/2019	0	323,800	44	U
6669	21	025		026				30 KENDALL POND RD #26	1031	104	9/25/2019	0	57,300	33	U
2707	07	002		009				11 DRAKE LN	1010	103	9/26/2019	353,000	375,600	35	U
9723	52	035						78 BEAVER LAKE AVE	1010	108	9/26/2019	0	354,800	44	U
7101	24	033						20 PINEHURST AVE	1060	104	9/26/2019	77,000	138,700	15	U
9264	43	014		006020				3 PEMBROKE DR #20	1020	501	9/27/2019	57,000	112,400	51	U
100627	02	020		001004		206		65 FORDWAY BLD 4 #206	1020	104	9/27/2019	0	169,400	44	U
2480	06	049		001				90 LANE RD	1010	103	9/30/2019	0	286,400	44	U
2480	06	049		001				90 LANE RD	1010	103	9/30/2019	0	286,400	38	U
2480	06	049		001				90 LANE RD	1010	103	9/30/2019	0	286,400	44	U
2480	06	049		001				90 LANE RD	1010	103	9/30/2019	0	286,400	81	U
5090	11	029		001				1 MIRRA AVE	1010	101	9/30/2019	343,000	297,700	14	U
101575	31	021		016				81 NORTH HIGH ST #16	1020	518	9/30/2019	110,000	257,000	27	U
9727	52	038						66 NORTH SHORE RD	1010	103	10/1/2019	0	277,700	46	U
10111	59	036						11 MARK AVE	1010	101	10/1/2019	0	236,700	39	U
101968	13	014		048				81 DAMREN RD SITE #48	1014		10/1/2019	0	7,200	22	U
102041	13	013		497				81 DAMREN RD SITE #497	1300		10/1/2019		0		U
968	02	115						7 MILTIMORE RD	1010	104	10/2/2019	0	330,800	38	U
2393	06	004						40 LAWRENCE RD	1010	103	10/2/2019	310,000	379,900	33	U
4418	10	002		009				22 OLESEN RD	1010	102	10/3/2019	225,000	287,200	37	U
5715	12	096		001				191 CHESTER RD	1011	101	10/3/2019	0	296,800	27	U
8944	38	033		007002				7B PINE ISLE DR	1020	506	10/3/2019	0	181,200	44	U
1932	04	091		141				609 CHASES GROVE	1010	107	10/4/2019	0	90,100	44	U
9067	39	005						45 EAST DERRY RD	1010	103	10/4/2019	0	302,100	44	U
101233	04	055		003				5 BRANDY ROCK RD	1010	103	10/4/2019	387,500	417,900	38	U
6051	14	007		046				211 BY-PASS 28 #41	1031	101	10/4/2019	0	17,900	35	U
2905	07	075		025				7 DUBEAU DR	1010	102	10/7/2019	0	345,300	44	U
101010	27	036		001				30 FAIRVIEW AVE	1010	201	10/7/2019	0	362,200	40	U
4052	09	057		027				4 RAIN POND PL #21	1020	106	10/8/2019	0	318,200	44	U
5538	12	042		031				38 FAITH DR	1010	101	10/9/2019	0	361,900	44	U
9943	56	019		003				6 ORCHARD DR	1010	108	10/9/2019	0	397,500	44	U

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
8931	38	033		003003				3C PINE ISLE DR	1020	506	10/9/2019		185,900	38	U
7263	25	013		059R				16R PHILIP RD	1021	104	10/9/2019	0	221,900	44	U
101055	05	082		003R				30R ISLAND POND RD	1021	103	10/9/2019	0	208,400	44	U
8354	33	003						19 SOUTH MAIN ST	1010	201	10/10/2019	0	319,100	44	U
761	02	046		064				17 TYLER RD	1320	104	10/10/2019	0	15,300	35	U
10091	59	008						4 HILDA AVE	1010	101	10/13/2019	0	259,400		U
2273	05	042		006L				10L SUNNYSIDE LN	1021	104	10/14/2019	148,000	198,300	51	U
1606	03	169		006				34 GERVAISE DR	1010	103	10/15/2019	0	354,400	44	U
4864	10	098		098				22 CUNNINGHAM DR	1010	102	10/15/2019	134,000	292,400	27	U
5112	11	031		001				156 BY-PASS 28	1010	101	10/15/2019	0	332,800	44	U
6961	23	020		002003				5 STONEGATE LN	1020	517	10/15/2019	0	167,300	38	U
3856	09	026						17 FLOYD RD	1010	103	10/16/2019	160,000	258,400	99	U
2454	06	045						95 ISLAND POND RD	1010	103	10/17/2019	0	471,800	44	U
8777	37	010						128 EAST BROADWAY	1010	201	10/17/2019	400,000	418,200	40	U
4919	10	115		028				20 VILLAGE BROOK LN	1010	102	10/18/2019	0	368,400	44	U
1524	03	157		010				3 MARY JO LN	1040	103	10/18/2019	0	325,200	39	U
3856	09	026						17 FLOYD RD	1010	103	10/21/2019	160,000	258,400	99	U
5550	12	049						10 OLD AUBURN RD	1010	101	10/21/2019	0	336,400	44	U
101137	02	020		001001		110		65 FORDWAY BLD 1 #110	1020	104	10/21/2019	0	175,300	44	U
848	02	074		018				5 STEVEN AVE	1010	104	10/24/2019	0	309,900	38	U
7589	26	162						5 DESMARAIS AVE	1010	201	10/24/2019	191,000	260,500	35	U
6336	16	022						3 ESCUMBUIT RD	1013	107	10/24/2019	0	535,000	44	U
8560	36	040		003262				2 BRISTOL CT #262	1020	508	10/24/2019	0	128,900	44	U
4871	10	099		001				280 HAMPSTEAD RD	1040	102	10/24/2019	0	355,200	38	U
7590	26	162		001				3 DESMARAIS AVE	1320	201	10/24/2019	191,000	13,600	35	U
4647	10	062						10 DAMREN RD	1010	102	10/25/2019	0	233,000	44	U
9744	54	003						18 BARKLAND DR	1010	101	10/25/2019	0	313,300	35	U
11079	31	023		010				71 NORTH HIGH ST #10	1020	518	10/25/2019	264,000	292,500	81	U
11264	32	075		097001				97 EAST BROADWAY #1	1020	522	10/25/2019	100,000	101,700	25	U
1562	03	160		030				9 GAITA DR	1010	103	10/28/2019	0	308,500	44	U
1774	04	042		011				11 HAMPSHIRE DR	1010	103	10/28/2019	0	323,100	38	U

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1952	04	091		161				801 CHASES GROVE	1010	107	10/28/2019	0	246,000	38	U
4203	09	067		052				21 WRIGHT RD	1020	106	10/28/2019	0	299,900	44	U
9264	43	014		006020				3 PEMBROKE DR #20	1020	501	10/28/2019	79,800	112,400	37	U
1663	04	001		001				34 GOODHUE RD	1010	103	10/29/2019	0	473,500	44	U
10160	02	081						3 VALERIE LN	1010	104	10/29/2019	260,000	233,000	99	U
103377	02	081		004				4 VALERIE LN	1010	104	10/29/2019	260,000	232,700	99	U
103374	02	081		001				5 VALERIE LN	1300	104	10/29/2019	260,000	154,200	99	U
103375	02	081		002				7 VALERIE LN	1300	104	10/29/2019	260,000	152,100	99	U
103376	02	081		003				6 VALERIE LN	1300	104	10/29/2019	260,000	151,200	99	U
3600	08	106		001				4 EASTGATE RD	1010	101	10/31/2019	0	392,800	44	U
8483	36	024		014				1 TSIENNETO RD #14	1020	515	10/31/2019	0	122,300	44	U
101136	02	020		001001		109		65 FORDWAY BLD 1 #109	1020	104	10/31/2019	195,000	175,300	81	U
102043	13	013		495				81 DAMREN RD SITE #495	1300		10/31/2019		0		U
102451	04	075		007				6 CELLA DR	1010	103	11/1/2019	162,000	246,800	17	U
4367	09	124						84 HAMPSTEAD RD	1010	103	11/4/2019	270,000	328,500	13	U
1448	03	153		001018				18 SQUAMSCOTT AVE	1020	106	11/5/2019	340,000	349,100	37	U
100331	37	071		205				7 CHESTER RD #205	1020	103	11/5/2019		262,300	44	U
4087	09	059		017001				34 WALNUT HILL RD	1010	102	11/6/2019	0	523,800	44	U
11276	32	075		097014				97 EAST BROADWAY #14	1020	522	11/6/2019	63,000	105,100	81	U
4194	09	067		043				17 DONOVAN DR	1020	106	11/7/2019	0	246,700	38	U
9172	43	014		002024				1 SILVESTRI CIR #24	1020	501	11/7/2019	0	119,900	44	U
1735	04	026		002				140 GOODHUE RD	1010	103	11/8/2019	0	352,600	44	U
7997	29	145						10 MAPLE ST	1010	201	11/8/2019	0	302,500	44	U
7184	25	013		013L				5L TIGERTAIL CIR	1021	104	11/8/2019	0	259,500	38	U
100101	08	286		008B				22 MANCHESTER RD #8B	4021	300	11/8/2019	212,500	454,100	40	U
6913	22	017						9 STRAWBERRY HILL RD	1010	104	11/12/2019	0	280,600	39	U
8000	29	150						34 MAPLE ST	1040	201	11/12/2019	0	244,400	81	U
7409	25	107						3 WOODLAND ST	1010	104	11/13/2019	0	320,700	38	U
101211	04	055		001				1 BRANDY ROCK RD	1010	103	11/13/2019	0	457,200	44	U
5226	11	061		001				171 BY-PASS 28	1040	101	11/13/2019	0	336,300	44	U
102610	29	101		001				8 ELM ST	1010	201	11/14/2019	75,000	324,500	17	U

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2795	07	047		006				5 TARYN RD	1010	103	11/15/2019	0	307,900	44	U
7800	27	129						18 HIGHLAND AVE	1010	201	11/15/2019	0	271,500	44	U
5764	12	104						19 OLD AUBURN RD	1010	101	11/18/2019	0	325,400	38	U
1479	03	153		002001				46 KILREA RD	1010	103	11/19/2019	0	370,600	44	U
5587	12	052		013				8 HAPPY AVE	1010	101	11/19/2019	0	316,100	38	U
4773	10	098		001				2 SPOLLETT DR	1040	102	11/19/2019	250,000	343,800	38	U
2551	06	079		001				26 FLOYD RD	1010	103	11/20/2019	0	322,700	44	U
4975	11	014		008				8 CARBERRY DR	1010	101	11/20/2019	0	308,100	44	U
5409	11	097						112 ENGLISH RANGE RD	1010	101	11/20/2019		918,100	44	U
5446	12	021						121 CHESTER RD	1010	101	11/20/2019	0	400,100	38	U
5795	12	125						84 ADAMS POND RD	1010	102	11/20/2019	0	472,200	38	U
6270	14	033		004				29 PINGREE HILL RD	1010	101	11/20/2019	0	269,900	44	U
11246	32	073		092033				92 EAST BROADWAY #33	1020	522	11/21/2019	0	65,700	81	U
344	02	009		026				99 BEECH TER	1031	104	11/21/2019	69,900	55,200	33	U
3197	08	041		013				12 JEFF LN	1010	101	11/22/2019	0	312,500	38	U
102417	02	020		001002		001		65 FORDWAY BLD 2 #1	1020	104	11/22/2019	0	268,400	44	U
2116	05	006		030				139 ROCKINGHAM RD #30	1031	103	11/22/2019	0	84,100	38	U
2514	06	062						76 LANE RD	1010	103	11/25/2019	0	308,200	38	U
103378	06	074		001L				37L WARNER HILL RD #B	1021	103	11/25/2019	0	281,800	99	U
103379	06	074		001R				37R WARNER HILL RD #A	1021	103	11/25/2019	0	280,900	99	U
2008	04	106		003				395 ISLAND POND RD	1010	103	11/26/2019	0	340,000	44	U
9115	39	051						51 EAST DERRY RD	1010	103	11/26/2019	290,000	514,600	81	U
10873	43	015		001				20 CHESTER RD	3040	330	11/26/2019	2,600,000	2,910,800	40	U
416	02	011		023R				12R ROCCO DR	1021	104	11/27/2019	0	190,200	44	U
6367	16	053						67 CONLEYS GROVE RD	1300	107	12/1/2019	647,000	155,700	21	U
3292	08	066		002				45 TSIENNETO RD	1010	103	12/2/2019	245,000	287,300	25	U
9205	43	014		004009				5 SILVESTRI CIR #9	1020	501	12/2/2019	0	118,500	44	U
11101	29	129		006				15 ELM ST UNIT #6	1020	519	12/2/2019	0	208,300	44	U
830	02	071		001				65 BERRY RD	1010	104	12/3/2019	0	287,600	81	U
830	02	071		001				65 BERRY RD	1010	104	12/3/2019	100,000	287,600	27	U
10064	58	070						4 ALICE RD	1010	101	12/3/2019	0	354,700	38	U

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3184	08	041		001				76 TSIENNETO RD	1010	103	12/4/2019	0	434,200	38	U
4754	10	094		009				8 NUTMEADOW LN	1010	102	12/4/2019	0	391,700	44	U
9552	51	023						38 COLES GROVE RD	1013	108	12/4/2019	569,900	496,500	99	U
529	02	028		100R				3R LITTLE JOHN CT	1021	104	12/5/2019	0	187,400	38	U
6558	19	086						1 ROCKINGHAM SHORES RD	1013	107	12/6/2019	0	401,800	44	U
6483	19	011						2 ROCKINGHAM SHORES RD	1060	107	12/6/2019	44	17,200	44	U
10511	27	087		003C				39.5 BIRCH ST #3C	3401	330	12/6/2019	0	66,100	40	U
3291	08	066						41 TSIENNETO RD	1010	103	12/9/2019	0	297,100	38	U
7650	26	235						31 HIGHLAND AVE	1010	201	12/9/2019	86,500	249,600	35	U
593	02	028		133L				9L LANCELOT DR	1021	104	12/9/2019	0	182,200	38	U
2675	06	106		024				14 HUBBARD HILL RD	1010	102	12/10/2019	0	295,300	38	U
6292	15	019						47 ESCUMBUIT RD	1013	107	12/10/2019	0	558,900	38	U
6366	16	052						69 CONLEYS GROVE RD	1013	107	12/10/2019	647,000	573,700	21	U
6409	17	006		023				10 WESTON ST	1013	107	12/10/2019	0	604,900	39	U
4052	09	057		027				4 RAIN POND PL #21	1020	106	12/10/2019	0	318,200	44	U
1490	03	156		001				1 ALYSSA DR	1010	103	12/11/2019	0	414,500	44	U
5253	11	064		024				7 DANIEL RD	1010	101	12/11/2019	0	328,600	38	U
8094	30	187						26 BIRCH ST	1010	201	12/11/2019	0	266,700	38	U
10060	58	066						9 GENA AVE	1010	101	12/11/2019	233,637	276,300	51	U
4188	09	067		037				16 DONOVAN DR	1020	106	12/11/2019	0	288,100	38	U
582	02	028		127L				70L DERRYFIELD RD	1021	104	12/11/2019	0	237,800	39	U
11134	10	094		002010R				12R WRYAN RD	1021	102	12/11/2019	172,247	201,900	51	U
7743	27	064						6 NORTON ST	1010	201	12/12/2019	0	257,000	44	U
10336	08	083						14-16 LINLEW DR	1120	330	12/12/2019	0	3,173,100	40	U
10623	30	065						22 EAST BROADWAY	3250	330	12/12/2019	0	875,100	40	U
2171	05	036		006				28 BEDARD AVE	1010	104	12/16/2019	0	213,700	44	U
3668	08	162						92 BY-PASS 28	1010	101	12/18/2019	0	253,000	44	U
2137	05	012		021				100 ROCKINGHAM RD #2	1031	103	12/18/2019	32,000	18,000	38	U
451	02	017		006				81.5 KENDALL POND RD	1320	104	12/18/2019	404,000	14,900	21	U
452	02	017		007				83.5 KENDALL POND RD	1320	104	12/18/2019	404,000	14,600	21	U
103092	02	017		008X				0 GILCREST RD	1320		12/18/2019	404,000	0	21	U

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2829	07	049						300 ISLAND POND RD	1040	103	12/19/2019	0	311,400	44	U
10333	08	080						3-5 LINLEW DR	1120	330	12/19/2019	0	4,155,800	44	U
10334	08	081						7-9 LINLEW DR	1120	330	12/19/2019	0	3,169,700	44	U
10335	08	082						8-12 LINLEW DR	1120	330	12/19/2019	0	5,889,900	40	U
10337	08	084						11-15 LINLEW DR	1120	330	12/19/2019	0	6,074,600	40	U
10338	08	085						17 LINLEW DR	1120	330	12/19/2019	0	2,543,700	40	U
10339	08	086						19 LINLEW DR	1120	330	12/19/2019	0	2,559,100	44	U
10340	08	087						18-20 LINLEW DR	1120	330	12/19/2019	0	1,822,800	44	U
10341	08	088						21 LINLEW DR	1120	330	12/19/2019	0	2,545,500	44	U
10342	08	089						22 LINLEW DR	1120	330	12/19/2019	0	1,971,100	44	U
10343	08	090						23 LINLEW DR	1120	330	12/19/2019	0	1,999,500	44	U
10344	08	091						25 LINLEW DR	1120	330	12/19/2019	0	2,003,500	44	U
10345	08	092						24 LINLEW DR	1120	330	12/19/2019	0	2,595,700	44	U
10346	08	093						26 LINLEW DR	1120	330	12/19/2019	0	1,561,300	44	U
10347	08	094						28 LINLEW DR	1120	330	12/19/2019	0	1,973,200	44	U
10348	08	095						27 LINLEW DR	1120	330	12/19/2019	0	2,584,700	44	U
2215	05	036		051				1 RICHARD DR	1010	104	12/20/2019	0	295,100	39	U
2365	05	087		001				45 ISLAND POND RD	1010	103	12/23/2019	0	286,900	44	U
4736	10	094		002				2 WRYAN RD	1010	102	12/23/2019	0	364,200	44	U
1331	03	117		024				15 BLUNT DR	1010	103	12/26/2019	0	317,700	44	U
3721	08	219						4 GREENWICH RD	1010	101	12/26/2019	0	348,600	44	U
7962	29	099						21 HIGH ST	1010	201	12/26/2019	0	260,100	39	U
8265	32	017						6 LAUREL ST	1010	201	12/26/2019	0	262,700	38	U
103385	27	094		006				3 NUTFIELD CT #6	1020	704	12/27/2019	0	269,300	46	U
6257	14	031		038				13 LEDGEWOOD DR	1010	101	12/30/2019	0	342,000	44	U
7101	24	033						20 PINEHURST AVE	1060	104	12/30/2019	0	138,700	40	U
3721	08	219						4 GREENWICH RD	1010	101	12/31/2019	0	348,600	44	U
6393	17	006		006				1 WESTON ST	1010	107	12/31/2019	0	357,400	39	U
7003	23	020		069				69 STONEGATE LN	1020	517	12/31/2019	0	153,300	38	U
10619	30	059						20 EAST BROADWAY	3410	330	12/31/2019	0	2,144,900	40	U
10624	30	067						7 MCALLISTER CT	3410	340	12/31/2019	0	329,100	40	U

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
10622	30	062						11 MCALLISTER CT	903X	340	12/31/2019	0	126,400	40	U
1237	03	103		012				66 FROST RD	1010	104	1/2/2020	0	252,700	44	U
6072	14	010		015				79 OVERLEDGE EXT	1020	106	1/2/2020	233,500	310,800	43	U
2411	06	015						68 ISLAND POND RD	1010	103	1/3/2020	110,000	215,800	38	U
2801	07	047		013				10 TARYN RD	1010	103	1/6/2020	0	279,200	44	U
100332	37	071		206				7 CHESTER RD #206	1020	103	1/6/2020	0	246,200	44	U
2624	06	103		002				6 BALLARD RD	1010	102	1/7/2020	0	320,500	44	U
4238	09	068		022				10 MEADOWBROOK RD	1010	102	1/7/2020	252,900	337,000	35	U
9744	54	003						18 BARKLAND DR	1010	101	1/9/2020	170,000	313,300	52	U
7398	25	096						12 BRIARWOOD ST	1010	104	1/10/2020	0	403,000	38	U
9136	43	014		001012				4 PEMBROKE DR #12	1020	501	1/10/2020	95,500	119,900	37	U
5729	12	099		017				28 BISBEE CIR	1010	101	1/11/2020	0	272,000	81	U
9402	44	005		001				1 HANOVER LN	1010	103	1/13/2020	0	511,400	44	U
9464	44	015		003				36 POND RD	1010	103	1/13/2020	232,500	374,600	37	U
10429	24	043		001				1 ALADDIN CIR	1120	330	1/14/2020	0	2,442,800	40	U
10430	24	043		002				3 ALADDIN CIR	1120	330	1/14/2020	0	2,915,600	40	U
10431	24	043		003				4 ALADDIN CIR	1120	330	1/14/2020	0	2,926,500	40	U
10432	24	043		004				2 ALADDIN CIR	1120	330	1/14/2020	0	2,484,000	40	U
2634	06	103		012				16 BALLARD RD	1010	102	1/21/2020	281,500	347,400	13	U
5196	11	057		029				10 WILDWOOD DR	1010	101	1/21/2020	0	281,100	38	U
9758	54	016						46 BARKLAND DR	1010	101	1/21/2020	0	285,800	39	U
1973	04	091		183				606 CHASES GROVE	1010	107	1/22/2020	0	92,700	44	U
4309	09	085		007				124 OLESEN RD	1010	102	1/22/2020	305,000	406,800	43	U
7357	25	055						13 SUNSET AVE	1010	104	1/22/2020	0	280,500	44	U
7780	27	109						10 PLEASANT ST	1010	201	1/22/2020	0	244,000	44	U
2357	05	083						29 ISLAND POND RD	1010	103	1/23/2020	0	537,900	44	U
2398	06	006						46 LAWRENCE RD	1010	103	1/23/2020	230,000	331,800	81	U
9163	43	014		002015				1 SILVESTRI CIR #15	1020	501	1/23/2020	92,000	116,700	37	U
100675	10	024		003				1 HARVEST DR	1010	109	1/24/2020	0	483,200	38	U
9416	44	005		019				19 AMHERST DR	1020	106	1/24/2020	0	290,100	39	U
3	01	002		001				1 GORDON RD	1010	105	1/27/2020	0	250,800	44	U

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
4309	09	085		007				124 OLESEN RD	1010	102	1/27/2020	0	406,800	22	U
3177	08	040		023R				54R SCENIC DR	1021	101	1/27/2020	0	193,100	38	U
11063	21	025		00102J				24 SHILAH DR	1031	104	1/27/2020	0	124,700	38	U
1205	03	101						12 SKYLARK DR	1010	104	1/28/2020	0	324,800	39	U
2215	05	036		051				1 RICHARD DR	1010	104	1/29/2020	0	295,100	39	U
4692	10	071						1 DAMREN RD	1010	102	1/29/2020	314,000	427,600	38	U
8976	38	039						1 NOYES RD	1010	103	1/29/2020	245,000	276,000	81	U
101144	02	020		001001		206		65 FORDWAY BLD 1 #206	1020	104	1/31/2020	0	177,200	44	U
5641	12	063		015R				27R JUNIPER RD	1021	101	2/3/2020	0	170,200	38	U
4217	09	068						13 BERGE LN	1010	102	2/5/2020	0	479,700	44	U
8524	36	040		003152				2 BRISTOL CT #152	1020	508	2/5/2020	94,000	137,400	37	U
218	01	029		003				84 FROST RD	1010	104	2/6/2020	0	313,200	37	U
1007	02	149		007				53 FROST RD	1010	104	2/6/2020	0	355,800	39	U
9475	45	007						10 DAMORE LN	8000	103	2/7/2020	220,000	199,900	90	U
2475	06	046		013				5 DERBY RD	1010	103	2/10/2020	0	309,800	38	U
2869	07	068		005				170 NORTH SHORE RD	1010	103	2/12/2020	0	357,600	38	U
5224	11	060		017				17 DATTILO RD	1010	101	2/13/2020	365,000	359,000	52	U
1405	03	149		001				24 KILREA RD	1010	103	2/14/2020	145,000	238,300	81	U
6249	14	031		032				18 LEDGEWOOD DR	1010	101	2/14/2020	0	258,600	38	U
10189	03	081		001				195 ROCKINGHAM RD	1050	103	2/14/2020	0	233,400	44	U
533	02	028		102R				11R MATTHEW DR	1021	104	2/18/2020	0	196,500	38	U
10832	37	026						11 CRESCENT ST	1010	201	2/19/2020	225,700	345,900	33	U
1644	03	169		044				4 MODEAN DR	1010	103	2/20/2020	0	389,700	44	U
2601	06	099						125 WARNER HILL RD	1010	102	2/20/2020	0	283,300	38	U
4768	10	094		023				3 BUTTERNUT LN	1010	102	2/20/2020	0	320,600	38	U
8878	37	109						10 SOUTH MAIN ST	1010	201	2/20/2020	0	286,400	44	U
6935	23	014						1 FLORENCE ST	1040	201	2/20/2020	206,900	245,000	37	U
7642	26	226						2 FLORENCE ST	1320	201	2/20/2020	206,900	11,700	37	U
4359	09	116						9 OLD CHESTER RD	1010	103	2/24/2020	0	300,800	81	U
100579	06	046		038				16 LAMPTON DR	1010	103	2/24/2020		477,300	38	U
11096	29	129		001				15 ELM ST UNIT #1	1020	519	2/24/2020	0	213,500	40	U

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
4722	10	082		001				273 HAMPSTEAD RD	1010	102	2/27/2020	0	307,400	38	U
5542	12	042		035				30 FAITH DR	1010	101	2/27/2020	0	380,600	44	U
9062	39	001						9 CEMETERY RD	1010	103	2/28/2020	152,500	347,300	52	U
4079	09	059		008				30 WALNUT HILL RD	1010	102	3/2/2020	390,000	366,500	13	U
4127	09	063		006				17 WALNUT HILL RD	1010	102	3/2/2020	0	231,900	44	U
2273	05	042		006L				10L SUNNYSIDE LN	1021	104	3/3/2020	137,000	198,300	37	U
11134	10	094		002010R				12R WRYAN RD	1021	102	3/3/2020	174,900	201,900	37	U
2718	07	002		020				20 DRAKE LN	1010	103	3/4/2020	396,000	519,100	37	U
8548	36	040		003232				2 BRISTOL CT #232	1020	508	3/4/2020	0	131,000	38	U
9163	43	014		002015				1 SILVESTRI CIR #15	1020	501	3/6/2020	0	116,700	40	U
3714	08	211						1 ARROWHEAD RD	1010	101	3/9/2020	0	313,900	44	U
8988	38	050						25 KINGSBURY ST	1010	103	3/10/2020	0	268,000	27	U
9683	51	129		001003				5 BEAVER LAKE AVE	1010	108	3/10/2020	0	274,300	44	U
9141	43	014		001017				4 PEMBROKE DR #17	1020	501	3/12/2020	0	119,900	44	U
2013	04	111						403 ISLAND POND RD	1030	103	3/12/2020	0	172,200	44	U
6721	21	025		077				30 KENDALL POND RD #73	1031	104	3/12/2020	0	79,300	38	U
3092	08	029		001				62 SCOBIE POND RD	1010	101	3/13/2020	0	302,400	44	U
617	02	028		145R				50R DERRYFIELD RD	1021	104	3/13/2020	0	196,900	44	U
11035	02	048		002R				34R WINDHAM RD	1021	104	3/16/2020	0	194,400	38	U
6533	19	061						609 COLLETTES GROVE RD	1010	107	3/17/2020	0	179,400	40	U
151	01	019		015				9 SPINNAKER DR	1011	105	3/17/2020	0	395,000	44	U
2250	05	042		005				8 SUNNYSIDE LN	1040	104	3/17/2020	0	305,700	44	U
2256	05	042		020				1 SUNNYSIDE LN	1040	104	3/17/2020	0	295,100	44	U
8818	37	028						5 CRESCENT ST	1010	201	3/18/2020	0	317,800	44	U
2130	05	012		014				100 ROCKINGHAM RD #9	1031	103	3/18/2020	48,000	53,900	81	U
4179	09	067		028				34 WRIGHT RD	1020	106	3/19/2020	185,000	275,900	52	U
1203	03	099						22 FROST RD	1010	104	3/20/2020	290,000	288,800	81	U
2506	06	058		003				36 LANE RD	1010	103	3/20/2020	0	394,500	44	U
4282	09	073						134 HAMPSTEAD RD	1011	102	3/20/2020	0	424,500	40	U
3341	08	077		036				5 TSIENNETO RD #36	1020	507	3/20/2020	0	238,000	38	U
8571	36	040		003311				1 BRISTOL CT #311	1020	508	3/20/2020	0	131,000	40	U

Pid	Map	Block	Block Cut	Lot	Lot Cut	Unit	Unit Cut	Location	Use	NBHD	Sale Date	Sale Price	Appraised	Sale Code	Q/U
1045	03	008		010				13 CLYDE RD	1020	106	3/23/2020	0	208,800	44	U
774	02	048		010				7 TYLER RD	1010	104	3/24/2020	0	370,200	38	U
1852	04	070		001				82 GULF RD	1010	103	3/24/2020	0	312,300	38	U
6116	14	016		030				26 OVERLEDGE DR	1010	101	3/24/2020	0	335,600	38	U
5262	11	065		004				9 ENGLISH RANGE RD	1040	101	3/24/2020	0	339,300	44	U
3342	08	077		037				5 TSIENNETO RD #37	1020	507	3/25/2020	0	200,700	39	U
214	01	028						81 FROST RD	1010	104	3/27/2020	0	400,200	38	U
102211	02	020		001003		311		65 FORDWAY BLD 3 #311	1020	104	3/27/2020	206,000	189,800	38	U
1994	04	098						1 WHITNEYS GROVE	1010	103	3/30/2020	0	371,500	44	U
685	02	028		072R				50R KENDALL POND RD	1021	104	3/31/2020	0	208,600	38	U

Appendix 'E': Land Tables

- Land Use Codes
- Land Curve Parameters
- Land Curve Report
- Special Land Calculations
- Site Index Table
- Acreage Discount Chart

Land Use Code Cost Settings
DERRY NH

Land Class	Use Code	Description	Bldg Model	Bldg Use	Cost Group	Cost Adjustment	Size Adj Table	Standard Size	Max Size Adj	Standard Wall Height	Wall Hght Adjustment	Run Cost?
C	0112	APT OVER 8		0112	COM	1	S20	4,000	1.65			Yes
C	0300	HOTELS		0300	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0301	MOTELS		0301	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0302	INNS		0302	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0303	BED & BRKFST		0303	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0304	NURSING HM		0304	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0305	HOSP PVT		0305	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0306	TRANS RES		0306	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0310	PRI COMM		0310	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0311	RTL GAS ST		0311	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0312	GRAIN ELEV		0312	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0313	LUMBER YRD		0313	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0314	TRK TERM		0314	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0315	DOCKYARDS		0315	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0316	COMM WHSE		0316	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0317	FARM BLDGS		0317	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0318	COM GRN HS		0318	COM	1	S20	4,000	1.65	12	0.01	Yes
C	031V	PRI COMM	00	031V		1	NSZ	0	1.65	0	0.00	Yes
C	0321	HRDWARE ST		0321	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0322	STORE/SHOP		0322	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0323	SHOPNGMALL		0323	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0324	SUPERMKT		0324	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0325	CONV FOOD		0325	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0326	REST/CLUBS		0326	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0330	AUTO V S&S		0330	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0331	AUTO S S&S		0331	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0332	AUTO REPR		0332	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0333	FUEL SV/PR		0333	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0334	GAS ST SRV		0334	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0335	CAR WASH		0335	COM	1	S20	4,000	1.65	12	0.01	Yes

Land Use Code Cost Settings
DERRY NH

C	0336	PARK GAR		0336	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0337	PARK LOT		0337	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0338	OTH MTR SS		0338	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0340	OFFICE BLD		0340	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0341	BANK BLDG		0341	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0342	PROF BLDG		0342	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0350	POST OFF		0350	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0351	EDUC BLDG		0351	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0352	DAY CARE		0352	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0353	FRATNL ORG		0353	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0354	TRANSPORT		0354	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0355	FUNERAL HM		0355	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0356	PROF ASSOC		0356	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0360	MUSEUMS		0360	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0361	ART GAL		0361	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0362	MOVIE THTR		0362	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0363	DRIVEINTHT		0363	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0364	THEATER		0364	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0365	STADIUMS		0365	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0366	ARENAS		0366	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0367	RACETRACK		0367	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0368	AMUSE PARK		0368	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0369	OTHER CULT		0369	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0370	BOWLING		0370	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0371	ICE SKATE		0371	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0372	ROLLER SKT		0372	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0373	SWIM POOL		0373	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0374	HEALTH SPA		0374	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0375	TENNIS CLB		0375	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0376	GYMS		0376	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0377	OTH IN REC		0377	SIN	1	S20	4,000	1.65	12	0.01	Yes
C	0380	GOLF CRSE		0380	COM	1	S20	4,000	1.65	12	0.01	Yes

Land Use Code Cost Settings
DERRY NH

C	0381	TENNIS ODR		0381	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0382	RIDING STB		0382	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0383	BEACHES		0383	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0384	MARINAS		0384	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0385	FISH&GAME		0385	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0386	CAMPGROUND		0386	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0387	YTH CAMPS		0387	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0388	OTHR OUTDR		0388	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0389	STRUCT-61B		0389	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0390	DEVEL LAND		0390	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0391	POT DEVEL		0391	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0392	UNDEV LAND		0392	COM	1	S20	4,000	1.65	12	0.01	Yes
C	0393	AH-NOT 61A		0393	COM	1	S20	4,000	1.65	12	0.01	Yes
C	111C	APT 4-8 UN		111C	COM	1	S40	3,500	4.00			Yes
C	1120	Apartment 5 and Up		1120	COM	1	S40	12,000	4.00			Yes
C	1400	Child Care		1400	SIN	1	S20	2,200	4.00			Yes
C	3000	Hotel		3000	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3010	Motel		3010	COM	1	S20	4,000	1.65	12	0.01	Yes
C	301V	Motel V	00	301V		1	NSZ	0	1.65	0	0.00	Yes
C	3020	Inn		3020	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3030	Bed & Breakfast		3030	COM	1	S20	4,000	1.65	12	0.01	Yes
C	303V	Bed & Breakfast V	00	303V		1	NSZ	0	1.65	0	0.00	Yes
C	3040	Nursing Home		3040	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3050	Hospital		3050	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3060	Mobile Home Park C		3060	COM	1	S20	4,000	1.65	12	0.01	Yes
C	306V	Mobile Home Park V	00	306V		1	NSZ	0	0.00	0	0.00	Yes
C	3100	Retail Oil		3100	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3110	Retail Gas		3110	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3120	Grain Elevator		3120	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3130	Lumber Yard		3130	COM	1	S20	4,000	1.65	12	0.01	Yes

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C	3140	Truck Terminal		3140	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3150	Dockyard		3150	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3160	Warehouse		3160	COM	1	S20	4,000	1.65	12	0.01	Yes
C	316V	Warehouse V	00	316V		1	NSZ	0	1.65	0	0.00	Yes
C	3170	Farm Buildings		3170	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3180	Comm Greenhouse		3180	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3210	Hardware Store		3210	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3220	Store		3220	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3221	Retail Condo		3221	CND	1	S20	4,000	1.65	12	0.01	Yes
C	3222	COMM BLDG		3222	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3230	Shopping Plaza		3230	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3240	Supermarket		3240	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3250	Convenience Store		3250	COM	1	S20	4,000	1.65	12	0.01	Yes
C	325V	Convenience Store V	00	325V		1	NSZ	0	1.65	0	0.00	Yes
C	3260	Restaurant/Club		3260	COM	1	S20	4,000	1.65	12	0.01	Yes
C	326V	Restaurant/Club V	00	326V		1	NSZ	0	1.65	0	0.00	Yes
C	3280	Mixed Use C		3280	COM	1	S30	4,000	1.65	12	0.01	
C	328E	Mixed Exempt		328E	COM	1	S30	4,000	1.65	12	0.01	
C	328R	Mixed Use R		328R	SIN	1	S20	1,950	4.00			
C	3300	Auto Dealer L		3300	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3310	Auto Dealer S		3310	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3320	Auto Repair		3320	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3330	Fuel/Service		3330	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3331	Auto Supply Store		3331	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3340	Gas Station/Svc		3340	COM	1	S20	4,000	1.65	12	0.01	Yes
C	334V	Gas Station/Svc V	00	334V		1	NSZ	0	1.65	0	0.00	Yes
C	3350	Car Wash		3350	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3360	Parking Garage		3360	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3370	Parking Lot C		3370	COM	1	S20	4,000	1.65	12	0.01	Yes

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C	337V	Parking Lot V	00	337V		1	NSZ	0	1.65	0	0.00	Yes
C	3380	Other Vehicle Sales		3380	COM	1	S20	4,000	1.65	12	0.01	Yes
C	338V	Other Vehicle Sales V	00	338V		1	NSZ	0	1.65	0	0.00	Yes
C	3400	Office		3400	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3401	Office Condo		3401	CND	1	S20	4,000	1.65	12	0.01	Yes
C	340V	Office V	00	340V		1	NSZ	0	1.65	0	0.00	Yes
C	3410	Bank		3410	COM	1	S20	4,000	1.65	12	0.01	Yes
C	341V	Bank V	00	341V		1	NSZ	0	1.65	0	0.00	Yes
C	3420	Medical Office		3420	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3421	Medical Condo		3421	CND	1	S20	4,000	1.65	12	0.01	Yes
C	342V	Medical Office V	00	342V		1	NSZ	0	1.65	0	0.00	Yes
C	3500	Post Office		3500	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3510	Educational		3510	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3520	Day Care		3520	COM	1	S20	4,000	1.65	12	0.01	Yes
C	352V	Day Care V	00	352V		1	NSZ	0	1.65	0	0.00	Yes
C	3530	Fraternal Org		3530	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3540	Transport		3540	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3541	Airport		3541	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3543	Train Station		3543	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3544	Taxi Stand		3544	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3550	Funeral Home		3550	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3560	Prof Association		3560	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3600	Museum		3600	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3610	Art Gallery		3610	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3620	Theater Cinema		3620	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3630	Theater Drive In		3630	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3640	Theater Live		3640	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3650	Stadium		3650	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3660	Arena		3660	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3670	Racetrack		3670	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3680	Amusement Park		3680	COM	1	S20	4,000	1.65	12	0.01	Yes

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C	3690	Other Cultural		3690	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3700	Bowling		3700	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3710	Ice Skating Rink		3710	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3720	Roller Skating Rink		3720	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3730	Swimming Pool		3730	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3740	Health Spa		3740	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3750	Tennis Club		3750	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3760	Gym		3760	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3770	Other Indoor Rec		3770	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3800	Golf Course		3800	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3810	Tennis Outdoor		3810	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3820	Riding Stable		3820	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3830	Beach		3830	COM	1	S20	4,000	1.65	12	0.01	Yes
C	383V	Beach V	00	383V		1	NSZ	0	1.65	0	0.00	Yes
C	3840	Marina	94	3840	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3850	Fish & Game		3850	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3860	Campground		3860	COM	1	S20	4,000	1.65	12	0.01	Yes
C	386V	Campground V	00	386V		1	NSZ	0	1.65	0	0.00	Yes
C	3870	Youth Camp		3870	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3880	Other Outdoor Rec		3880	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3890	Structure on 61B		3890	COM	1	S20	4,000	1.65	12	0.01	Yes
C	3900	Vacant Land Dev		3900		1	NSZ	0	0.00	0	0.00	Yes
C	3910	Vacant Land Pot		3910		1	NSZ	0	0.00	0	0.00	Yes
C	3920	Vacant Land Und		3920		1	NSZ	0	0.00	0	0.00	Yes
C	3930	Comm Vac Improv		3930		1	NSZ	0	0.00	0	0.00	Yes

E	0900	US GOVT		0900	COM	1	S20	4,000	1.65	12	0.01	Yes
E	0901	STATE		0901	COM	1	S20	4,000	1.65	12	0.01	Yes
E	0902	COUNTY		0902	COM	1	S20	4,000	1.65	12	0.01	Yes

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E	0903	MUNICPAL		0903	COM	1	S20	4,000	1.65	12	0.01	Yes
E	0904	PRI SCHOOL		0904	COM	1	S20	4,000	1.65	12	0.01	Yes
E	0905	P/HOS CHAR		0905	COM	1	S20	4,000	1.65	12	0.01	Yes
E	0906	CHURCH ETC		0906	COM	1	S20	4,000	1.65	12	0.01	Yes
E	0907	CEMETARY		0907	COM	1	S20	4,000	1.65	12	0.01	Yes
E	0908	HSNG AUTH		0908	COM	1	S20	4,000	1.65	12	0.01	Yes
E	0909	RELIGIOUS		0909	COM	1	S20	4,000	1.65	12	0.01	Yes
E	0910	CHARITABLE		0910	COM	1	S20	4,000	1.65	12	0.01	Yes
E	0920	NON PROFIT		0920	COM	1	S20	4,000	1.65	12	0.01	Yes
E	900R	US Govt R	01	900R	SIN	1	S20	1,950	4.00			Yes
E	900V	US Govt V	00	900V		1	NSZ	0	1.65	0	0.00	Yes
E	901V	State V	00	901V		1	NSZ	0	0.00	0	0.00	Yes
E	902V	County V	00	902V		1	NSZ	0	1.65	0	0.00	Yes
E	903R	Municipal R	01	903R	SIN	1	S20	1,950	1.65	8	0.01	Yes
E	903V	Municipal V	00	903V		1	NSZ	0	0.00			Yes
E	904R	Private School R	01	904R	SIN	1	S20	1,950	4.00			Yes
E	904V	Private School V	00	904V		1	NSZ	0	0.00			Yes
E	907R	Cemetery R	01	907R	SIN	1	S20	4,000	1.65	0	0.00	Yes
E	907V	Cemetery C	00	907V		1	NSZ	0	1.65	0	0.00	Yes
E	908R	Housing Authority R	01	908R	SIN	1	S20	4,000	1.65	0	0.00	Yes
E	908U	Hsg Authority Unit	05	908U	CND	1	S20	4,000	1.65	0	0.00	Yes
E	908V	Housing Authority V	00	908V		1	NSZ	0	1.65	0	0.00	Yes
E	909R	Religious R	01	909R	SIN	1	S20	4,000	1.65	0	0.00	Yes
E	909U	Religious Unit	05	909U	CND	1						Yes
E	909V	Religious V	00	909V		1	NSZ	0	0.00	0	0.00	Yes
E	910R	Charitable R	01	910R	SIN	1	S20	1,950	4.00			Yes
E	910V	Charitable V	00	910V		1	NSZ	0	0.00			Yes
E	920V	Non Profit V	00	920V		1	NSZ	0	0.00	0	0.00	Yes
E	933V	Public School V	00	933V		1	NSZ	0	0.00	0	0.00	Yes
E	9401	Exempt Unit		9401	CND	1	S40	2,200	4.00			Yes

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E	9880	Exempt CU		9880		1	NSZ	0	0.00	0	0.00	Yes
E	9881	Exempt CU		9881		1	NSZ	0	0.00	0	0.00	Yes
E	9882	Exempt CU		9882		1	NSZ	0	0.00	0	0.00	Yes
E	9883	Exempt CU		9883		1	NSZ	0	0.00	0	0.00	Yes
E	9884	Exempt CU		9884		1	NSZ	0	0.00	0	0.00	Yes

I	0400	FACTORY		0400	IND	1	S20	4,000	1.65	14	0.01	Yes
I	0401	IND WHSES		0401	IND	1	S20	4,000	1.65	14	0.01	Yes
I	0402	IND OFFICE		0402	IND	1	S20	4,000	1.65	14	0.01	Yes
I	0403	ACCLND MFG		0403	IND	1	S20	4,000	1.65	14	0.01	Yes
I	0404	R-D FACIL		0404	IND	1	S20	4,000	1.65	14	0.01	Yes
I	0410	PR IND RES		0410	IND	1	S20	4,000	1.65	14	0.01	Yes
I	0411	GYPSUMMINE		0411	IND	1	S20	4,000	1.65	14	0.01	Yes
I	0412	ROCK MINE		0412	IND	1	S20	4,000	1.65	14	0.01	Yes
I	0413	DAM		0413	IND	1	S20	4,000	1.65	14	0.01	Yes
I	0420	PUB TANKS		0420	IND	1	S20	4,000	1.65	14	0.01	Yes
I	0421	TREAT PLAN		0421	IND	1	S20	4,000	1.65	14	0.01	Yes
I	0422	ELEC PLANT		0422	IND	1	S20	4,000	1.65	14	0.01	Yes
I	0423	ELEC ROW		0423	IND	1	S20	4,000	1.65	14	0.01	Yes
I	0424	ELECSUBSTA		0424	IND	1	S20	4,000	1.65	14	0.01	Yes
I	0425	GAS PLANT		0425	IND	1	S20	4,000	1.65	14	0.01	Yes
I	0426	GAS ROW		0426	IND	1	S20	4,000	1.65	14	0.01	Yes
I	0427	GAS STG		0427	IND	1	S20	4,000	1.65	14	0.01	Yes
I	0428	GAS SUBSTA		0428	IND	1	S20	4,000	1.65	14	0.01	Yes
I	0430	WATER TOW		0430	IND	1	S20	4,000	1.65	14	0.01	Yes
I	0431	TEL REL TW		0431	IND	1	S20	4,000	1.65	14	0.01	Yes
I	0432	CBL-TV TR		0432	IND	1	S20	4,000	1.65	14	0.01	Yes
I	0433	RAD/TV TR		0433	IND	1	S20	4,000	1.65	14	0.01	Yes
I	0440	IND LD DV		0440	IND	1	S20	4,000	1.65	14	0.01	Yes
I	0441	IND LD PO		0441	IND	1	S20	4,000	1.65	14	0.01	Yes

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I	0442	IND LD UD		0442	IND	1	S20	4,000	1.65	14	0.01	Yes
I	4000	Factory		4000	COM	1	S15	8,000	1.35	14	0.01	Yes
I	4010	Warehouse		4010	COM	1	S15	8,000	1.35	14	0.01	Yes
I	401V	Warehouse V	00	401V		1	NSZ	0	1.35	0	0.00	Yes
I	4020	Office		4020	COM	1	S15	8,000	1.35	14	0.01	Yes
I	4021	Ind Condo		4021	COM	1	S15	8,000	1.35	14	0.01	Yes
I	4022	Ind Bldg		4022	COM	1	S15	8,000	1.35	14	0.01	Yes
I	4030	Vac Land Mfg		4030	COM	1	S15	8,000	1.35	14	0.01	Yes
I	4040	R & D Facility		4040	COM	1	S15	8,000	1.35	14	0.01	Yes
I	4080	Mixed Use		4080	COM	1	S15	8,000	1.35	14	0.01	
I	408R	Mixed Use R		408R	SIN	1	S20	1,950	4.00			
I	4100	Sand & Gravel		4100	COM	1	S15	8,000	1.35	14	0.01	Yes
I	410V	Sand & Gravel V	00	410V		1	NSZ	0	1.35	0	0.00	Yes
I	4110	Gypsum Mine		4110	COM	1	S15	8,000	1.35	14	0.01	Yes
I	4120	Rock Mine		4120	COM	1	S15	8,000	1.35	14	0.01	Yes
I	4130	Dam		4130	COM	1	S15	8,000	1.35	14	0.01	Yes
I	4140	Mineral Rights	00	4140		1	NSZ	0	0.00	0	0.00	Yes
I	4200	Tanks		4200	COM	1	S15	8,000	1.35	14	0.01	Yes
I	420V	Tanks V	00	420V		1	NSZ	0	1.35	0	0.00	Yes
I	4210	Treatment Plant		4210	COM	1	S15	8,000	1.35	14	0.01	Yes
I	4220	Electrical Plant		4220	COM	1	S15	8,000	1.35	14	0.01	Yes
I	4230	Electrical ROW		4230	COM	1	NSZ	0	0.00	0	0.00	Yes
I	423I	Electrical ROW Ind	96	423I	COM	1	S15	8,000	1.35	14	0.01	Yes
I	4240	Electrical Substation		4240	COM	1	NSZ	0	0.00	0	0.00	Yes
I	4250	Gas Plant		4250	COM	1	S15	8,000	1.35	14	0.01	Yes
I	4260	Gas ROW		4260	COM	1	NSZ	0	0.00	0	0.00	Yes
I	4270	Gas Storage		4270	COM	1	S15	8,000	1.35	14	0.01	Yes
I	4280	Gas Substation		4280	COM	1	S15	8,000	1.35	14	0.01	Yes
I	4300	Tel Exchange	96	4300	COM	1	S15	8,000	1.35	14	0.01	Yes
I	430V	Tel Exchange V		430V		1	NSZ	0	0.00			Yes
I	4310	Tel Relay Tower		4310	COM	1	S15	8,000	1.35	14	0.01	Yes

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I	4320	Cable TV Tower		4320	COM	1	S15	8,000	1.35	14	0.01	Yes
I	432V	Cell Tower	00	432V		1	NSZ	0	1.35	0	0.00	Yes
I	4330	Radio/TV Tower		4330	COM	1	S15	8,000	1.35	14	0.01	Yes
I	4340	Tel/Cable ROW		4340		1	NSZ	0	0.00	0	0.00	Yes
I	4400	Vacant Land Dev		4400		1	NSZ	0	0.00	0	0.00	Yes
I	440I	Vacant Land Improv	96	440I	COM	1	S15	8,000	1.35	14	0.01	Yes
I	4410	Vac Land Pot		4410		1	NSZ	0	0.00	0	0.00	Yes
I	4420	Vacant Land Und		4420		1	NSZ	0	0.00	0	0.00	Yes
I	4430	Vac Land Improv		4430		1	NSZ	0	0.00	0	0.00	Yes

O	0201	SFR OPEN		0201	SIN	1	S40	2,200	4.00			Yes
O	0202	WET RES PV		0202	SIN	1	S40	2,200	4.00			Yes
O	0210	PRI OPN SP		0210	SIN	1	S40	2,200	4.00			Yes
O	0211	NONPROD VC		0211	SIN	1	S40	2,200	4.00			Yes
O	2010	SFR OPEN		2010		1	NSZ	0	0.00			Yes
O	2020	WET RES PV		2020		1	NSZ	0	0.00			Yes
O	2100	NONPROD AH		2100		1	NSZ	0	0.00			Yes
O	2110	NONPROD VC		2110		1	NSZ	0	0.00			Yes
O	2200	DISC EASM		2200		1	NSZ	0	0.00			Yes
O	2210			2210		1	NSZ	0	0.00			Yes
O	2300			2300		1	NSZ	0	0.00			Yes
O	2310			2310		1	NSZ	0	0.00			Yes

P	0501	IND ASC TR		0501	COM	1	S20	4,000	1.65	12	0.01	Yes
P	0502	DOM/FOR CP		0502	COM	1	S20	4,000	1.65	12	0.01	Yes
P	0503	DOM/FOR ME		0503	COM	1	S20	4,000	1.65	12	0.01	Yes
P	0504	PUB UTIL		0504	COM	1	S20	4,000	1.65	12	0.01	Yes
P	0505	MCH PL/WR		0505	COM	1	S20	4,000	1.65	12	0.01	Yes
P	0506	PIPE LINES		0506	COM	1	S20	4,000	1.65	12	0.01	Yes

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P	5010	IND ASC TR		5010		1	NSZ	0	0.00			Yes
P	5020	DOM/FOR CP		5020		1	NSZ	0	0.00			Yes
P	5030	DOM/FOR ME		5030		1	NSZ	0	0.00			Yes
P	5040	Public Utility		5040		1	NSZ	0	0.00			Yes
P	504C	Public Utility		504C	COM	1	S15	8,000	1.35	14	0.01	Yes
P	5050	MCH PL/WR		5050		1	NSZ	0	0.00			Yes
P	5060	Pipelines		5060		1	NSZ	0	0.00			Yes

R	0101	SINGLE FAMILY		0101	SIN	1	S40	2,200	4.00			Yes
R	0102	CONDO		0102	CND	1	S40	2,200	4.00			Yes
R	0103	MOBILE HOM		0103	SIN	1	S40	2,200	4.00			Yes
R	0104	TWO FAMILY		0104	SIN	1	S40	2,200	4.00			Yes
R	0105	THREE FAM		0105	SIN	1	S40	2,200	4.00			Yes
R	0106	AC LND IMP		0106	SIN	1	S40	2,200	4.00			Yes
R	0107			0107	SIN	1	S40	2,200	4.00			Yes
R	0108			0108	SIN	1	S40	2,200	4.00			Yes
R	0109	MULTI HSES		0109	SIN	1	S40	2,200	4.00			Yes
R	0111	APT 4-UNIT		0111	SIN	1	S40	2,200	4.00			Yes
R	0120	PR RES OPN		0120	SIN	1	S40	2,200	4.00			Yes
R	0121	BOARDNG HS		0121	SIN	1	S40	2,200	4.00			Yes
R	0122	FRAT/SOROR		0122	SIN	1	S40	2,200	4.00			Yes
R	0123	DORMITORY		0123	SIN	1	S40	2,200	4.00			Yes
R	0124	REC/CONVEN		0124	SIN	1	S40	2,200	4.00			Yes
R	0130	PRI RES		0130	SIN	1	S40	2,200	4.00			Yes
R	0131	RES ACLNPO		0131	SIN	1	S40	2,200	4.00			Yes
R	0132	RES ACLNUD		0132	SIN	1	S40	2,200	4.00			Yes
R	0134	PRI RS C/I		0134	SIN	1	S40	2,200	4.00			Yes
R	013C	PRI RES	94	013C	COM	1	S20	4,000	1.65	12	0.01	Yes
R	013V	PRI RES	00	013V		1	NSZ	0	4.00	0	0.00	Yes
R	0140	PR RES IND		0140	SIN	1	S40	2,200	4.00			Yes

Land Use Code Cost Settings
DERRY NH

R	1010	SINGLE FAMILY		1010	SIN	1	S20	1,950	4.00			Yes
R	1011	SFR/IN-LAW		1011	SIN	1	S20	1,950	4.00			Yes
R	1012	SFR/ACCES		1012	SIN	1	S20	1,950	4.00			Yes
R	1013	SFR WATER		1013	SIN	1	S20	1,950	4.00			Yes
R	1014	CAMP SEAS		1014	SIN	1	S20	1,950	4.00			Yes
R	1015	CAMP YEAR		1015	SIN	1	S20	1,950	4.00			Yes
R	1020	CONDO		1020	CND	1	S40	1,200	4.00			Yes
R	1021	CONDEX		1021	CND	1	S45	1,300	4.00			Yes
R	102V	CONDO SITE	00	102V		1	NSZ	0		0	0.00	Yes
R	102W	CONDO WF		1020	CND	1	S40	1,200	4.00			Yes
R	1030	MOBILE HME		1030	SIN	1	S20	1,200	4.00			Yes
R	1031	MOHO NO LND		1031	SIN	1	S20	1,200	4.00			Yes
R	103V	MOBILE HME	00	103V		1	NSZ	0	4.00	0	0.00	Yes
R	103W	MH WF		1030	SIN	1	S20	1,200	4.00			Yes
R	1040	TWO FAMILY		1040	SIN	0.78	S20	2,500	4.00			Yes
R	104W	TWO FAM WF		1040	SIN	0.78	S20	2,500	4.00			Yes
R	1050	THREE FAM		1050	SIN	0.78	S20	3,200	4.00			Yes
R	1060	AC LND IMP		1060	SIN	1	NSZ	0	0.00			Yes
R	106R	AC LND IMP		106R	SIN	1	NSZ	0	0.00			Yes
R	1070			1070	SIN	1	S20	1,950	4.00			Yes
R	1080			1080	SIN	1	S20	1,950	4.00			Yes
R	1090	MULTI HSES		1090	SIN	1	S20	1,950	4.00			Yes
R	1110	Four Family		1110	SIN	1	S20	3,500	4.00			Yes
R	1111	APT 8+UP		1111	SIN	1	S20	4,000	4.00			Yes
R	1112	APT CO-OP		1112	SIN	1	S20	8,000	4.00			Yes
R	1210	BOARDNG HS		1210	SIN	1	S20	4,000	4.00			Yes
R	121C	Rooming House		121C	COM	1	S20	4,000	1.65	12	0.01	Yes
R	1220	FRAT/SOROR		1220	SIN	1	S20	2,200	4.00			Yes
R	1230	DORMITORY		1230	SIN	1	S20	2,200	4.00			Yes
R	1240	REC/CONVEN		1240	SIN	1	S20	2,200	4.00			Yes
R	1250	OTHR LIV F		1250	SIN	1	S20	2,200	4.00			Yes
R	1300	RES VAC BD		1300		1	NSZ	0	0.00			Yes

Land Use Code Cost Settings
DERRY NH

R	130M	MARSHLAND		130M		1	NSZ	0	0.00			Yes
R	1310	RES VAC PB		1310		1	NSZ	0	0.00			Yes
R	1320	RES VAC UN		1320		1	NSZ	0	0.00			Yes
R	1325	RS COMMON		1325		1	NSZ	0	0.00			Yes
R	133V	RES LAND WF	00	133V		1	NSZ	0	0.00			Yes
R	1500	WTR WORKS		1500	SIN	1	S20	2,200	4.00			Yes
R	995	CONDO MAIN		995	CND	1	S40	2,200	4.00	8	0.00	Yes

S	0601	C61 TEN YR		0601		1	NSZ	0	0.00			Yes
S	0602	C61 5 YEAR		0602		1	NSZ	0	0.00			Yes
S	0610	FOREST C61		0610		1	NSZ	0	0.00			Yes
S	0710	CRANBERRY		0710		1	NSZ	0	0.00			Yes
S	0711	TOBACCO SD		0711		1	NSZ	0	0.00			Yes
S	0712	TR CRP VEG		0712		1	NSZ	0	0.00			Yes
S	0713	FIELD CRPS		0713		1	NSZ	0	0.00			Yes
S	0714	ORCHARDS		0714		1	NSZ	0	0.00			Yes
S	0715	VINEYARDS		0715		1	NSZ	0	0.00			Yes
S	0716	TILL FORAG		0716		1	NSZ	0	0.00			Yes
S	0717	PROD WOOD		0717		1	NSZ	0	0.00			Yes
S	0718	PASTURE		0718		1	NSZ	0	0.00			Yes
S	0719	NURSERIES		0719		1	NSZ	0	0.00			Yes
S	0720	NONPRNECLD		0720		1	NSZ	0	0.00			Yes
S	0722	NONPRWETLD		0722		1	NSZ	0	0.00			Yes
S	0800	RECREATION		0800		1	NSZ	0	0.00			Yes
S	0801	REC HIKE		0801		1	NSZ	0	0.00			Yes
S	0802	REC CAMP		0802		1	NSZ	0	0.00			Yes
S	0803	REC NATURE		0803		1	NSZ	0	0.00			Yes
S	0804	REC BOAT		0804		1	NSZ	0	0.00			Yes
S	0805	REC GOLF		0805		1	NSZ	0	0.00			Yes
S	0806	REC HORSE		0806		1	NSZ	0	0.00			Yes

Land Use Code Cost Settings
DERRY NH

S	0807	REC HUNT		0807		1	NSZ	0	0.00			Yes
S	0808	REC FISH		0808		1	NSZ	0	0.00			Yes
S	0809	REC AL-SKI		0809		1	NSZ	0	0.00			Yes
S	0810	REC NR-SKI		0810		1	NSZ	0	0.00			Yes
S	0811	REC SWIM		0811		1	NSZ	0	0.00			Yes
S	0812	REC PICNIC		0812		1	NSZ	0	0.00			Yes
S	0813	REC GLIDE		0813		1	NSZ	0	0.00			Yes
S	0814	REC TARGET		0814		1	NSZ	0	0.00			Yes
S	6000	FARM		6000		1	NSZ	0	0.00			Yes
S	6100	FARM R		6100		1	NSZ	0	0.00			Yes
S	7000	WHITE PINE U		7000		1	NSZ	0	0.00			Yes
S	7010	WHITE PINE M		7010		1	NSZ	0	0.00			Yes
S	7100	WP U R		7100		1	NSZ	0	0.00			Yes
S	7110	WP M R		7110		1	NSZ	0	0.00			Yes
S	7200	HARDWD U		7200		1	NSZ	0	0.00			Yes
S	7210	HARDWD M		7210		1	NSZ	0	0.00			Yes
S	7300	HW U R		7300		1	NSZ	0	0.00			Yes
S	7310	HW M R		7310		1	NSZ	0	0.00			Yes
S	7400	OTH U		7400		1	NSZ	0	0.00			Yes
S	7410	OTH M		7410		1	NSZ	0	0.00			Yes
S	7500	OTH U R		7500		1	NSZ	0	0.00			Yes
S	7510	OTH M R		7510		1	NSZ	0	0.00			Yes
S	8000	UNPRO		8000		1	NSZ	0	0.00			Yes
S	8100	UNPRO R		8100		1	NSZ	0	0.00			Yes
S	8200	WETLAND/WET		8200		1	NSZ	0	0.00			Yes

T	9000	US Govt		9000	COM	1	S20	4,000	1.65			Yes
T	9010	State		9010	COM	1	S20	4,000	1.65	12	0.01	Yes
T	901X	State V		901X		1	NSZ	0	0.00	0	0.00	
T	9020	County		9020	COM	1	S20	4,000	1.65	12	0.01	Yes

Land Use Code Cost Settings
DERRY NH

T	9030	Municipal		9030	COM	1	S20	4,000	1.65	12	0.01	Yes
T	9031	Police		9031	COM	1	S20	4,000	1.65	12	0.01	Yes
T	9032	Fire		9032	COM	1	S20	4,000	1.65	12	0.01	Yes
T	9033	Public School		9033	COM	1	S20	4,000	1.65	12	0.01	Yes
T	9035	Town Owned		9035	COM	1	S20	4,000	1.65	12	0.01	Yes
T	903X	Municipal V		903X		1	NSZ	0	0.00	0	0.00	
T	9040	Private School		9040	COM	1	S20	4,000	1.65	12	0.01	Yes
T	904X	Private School V		904X		1	NSZ	0	0.00	0	0.00	
T	9050	Hospital Char		9050	COM	1	S20	4,000	1.65	12	0.01	Yes
T	9060	Church/Temple		9060	COM	1	S20	4,000	1.65	12	0.01	Yes
T	9070	Cemetery		9070	COM	1	S20	4,000	1.65	12	0.01	Yes
T	9080	Housing Authority		9080	COM	1	S20	4,000	1.65	12	0.01	Yes
T	9090	Religious		9090	COM	1	S20	4,000	1.65	12	0.01	Yes
T	909X	Religious V		909X		1	NSZ	0	0.00	0	0.00	
T	9100	Charitable		9100	COM	1	S20	4,000	1.65	12	0.01	Yes
T	910X	Charitable V		910X		1	NSZ	0	0.00	0	0.00	
T	9200	Non Profit		9200	COM	1	S20	4,000	1.65	12	0.01	Yes
T	9900	Exempt Appraisal		9900	COM	1	S20	4,000	1.65	12	0.01	Yes

Land Curve Parameters
NBHD : default SI : default

Curve ID	Class	Area	Price
1	C	1361	80.39
1	C	2722	42.07
1	C	5445	22.23
1	C	10890	11.90
1	C	16335	8.30
1	C	21780	6.42
1	C	27225	5.26
1	C	32670	4.46
1	C	38115	3.88
1	C	43560	3.44
1	E	1361	74.93
1	E	2722	39.01
1	E	5445	20.41
1	E	10890	10.77
1	E	16335	7.43
1	E	21780	5.70
1	E	27225	4.63
1	E	32670	3.91
1	E	38115	3.38
1	E	43560	2.98
1	I	1361	80.39
1	I	2722	42.07
1	I	5445	22.23
1	I	10890	11.90
1	I	16335	8.30
1	I	21780	6.42
1	I	27225	5.26

1	I	32670	4.46
1	I	38115	3.88
1	I	43560	3.44
1	O	1361	74.93
1	O	2722	39.01
1	O	5445	20.41
1	O	10890	10.77
1	O	16335	7.43
1	O	21780	5.70
1	O	27225	4.63
1	O	32670	3.91
1	O	38115	3.38
1	O	43560	2.98
1	P	1361	80.39
1	P	2722	42.07
1	P	5445	22.23
1	P	10890	11.90
1	P	16335	8.30
1	P	21780	6.42
1	P	27225	5.26
1	P	32670	4.46
1	P	38115	3.88
1	P	43560	3.44
1	R	1361	74.93
1	R	2722	39.01
1	R	5445	20.41
1	R	10890	10.77
1	R	16335	7.43

Land Curve Parameters
NBHD : default SI : default

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1	R	21780	5.70
1	R	27225	4.63
1	R	32670	3.91
1	R	38115	3.38
1	R	43560	2.98
1	S	1361	74.93
1	S	2722	39.01
1	S	5445	20.41
1	S	10890	10.77
1	S	16335	7.43
1	S	21780	5.70
1	S	27225	4.63
1	S	32670	3.91
1	S	38115	3.38
1	S	43560	2.98
1	T	1361	80.39
1	T	2722	42.07
1	T	5445	22.23
1	T	10890	11.90
1	T	16335	8.30
1	T	21780	6.42
1	T	27225	5.26
1	T	32670	4.46
1	T	38115	3.88
1	T	43560	3.44
2	E	1000	101.25
2	E	2178	47.06
2	E	4356	24.39

2	E	7623	14.76
2	E	10890	10.45
2	E	21780	5.39
2	E	32670	3.71
2	E	43560	2.87
2	O	1000	101.25
2	O	2178	47.06
2	O	4356	24.39
2	O	7623	14.76
2	O	10890	10.45
2	O	21780	5.39
2	O	32670	3.71
2	O	43560	2.87
2	P	1000	101.25
2	P	2178	47.06
2	P	4356	24.39
2	P	7623	14.76
2	P	10890	10.45
2	P	21780	5.39
2	P	32670	3.71
2	P	43560	2.87
2	R	1000	80.95
2	R	2178	37.62
2	R	4356	19.50
2	R	7623	11.80
2	R	10890	8.36
2	R	21780	4.31
2	R	32670	2.97

2	R	43560	2.30
2	S	1000	101.25
2	S	2178	47.06
2	S	4356	24.39
2	S	7623	14.76
2	S	10890	10.45
2	S	21780	5.39
2	S	32670	3.71
2	S	43560	2.87
3	E	1000	101.25
3	E	2178	47.06
3	E	4356	24.39
3	E	7623	14.76
3	E	10890	10.45
3	E	21780	5.39
3	E	32670	3.71
3	E	43560	2.87
3	O	1000	101.25
3	O	2178	47.06
3	O	4356	24.39
3	O	7623	14.76
3	O	10890	10.45
3	O	21780	5.39
3	O	32670	3.71
3	O	43560	2.87
3	P	1000	101.25
3	P	2178	47.06
3	P	4356	24.39

3	P	7623	14.76
3	P	10890	10.45
3	P	21780	5.39
3	P	32670	3.71
3	P	43560	2.87
3	R	1000	80.95
3	R	2178	37.62
3	R	4356	19.50
3	R	7623	11.80
3	R	10890	8.36
3	R	21780	4.31
3	R	32670	2.97
3	R	43560	2.30
3	S	1000	101.25
3	S	2178	47.06
3	S	4356	24.39
3	S	7623	14.76
3	S	10890	10.45
3	S	21780	5.39
3	S	32670	3.71
3	S	43560	2.87

Land Curve Report
Class : C NBHD : default SI : default

RUN TIME: 11/23/2020 10:30:44 AM

Units	Unit Price	Land Value
1361.00	80.3900000000	109410.79
1497.00	73.4273810000	109920.79
1633.00	67.6244880000	110430.79
1769.00	62.7138430000	110940.79
1905.00	58.5043510000	111450.79
2041.00	54.8558500000	111960.79
2177.00	51.6632010000	112470.79
2313.00	48.8459960000	112980.79
2449.00	46.3416860000	113490.79
2585.00	44.1008850000	114000.79
2721.00	42.0840830000	114510.79
2722.00	42.0700000000	114514.54
2994.00	38.4657980000	115166.60
3266.00	35.4619300000	115818.66
3538.00	32.9199330000	116470.72
3810.00	30.7408890000	117122.79
4082.00	28.8522410000	117774.85
4354.00	27.1995660000	118426.91
4626.00	25.7412390000	119078.97
4898.00	24.4448820000	119731.03
5170.00	23.2849310000	120383.09
5442.00	22.2409330000	121035.16
5445.00	22.2300000000	121042.35
5989.00	20.3533860000	121896.43
6533.00	18.7893020000	122750.51
7077.00	17.4656760000	123604.59
7621.00	16.3310150000	124458.67

Land Curve Report
Class : C NBHD : default SI : default

8165.00	15.3475500000	125312.75
8709.00	14.4869470000	126166.82
9253.00	13.7275380000	127020.91
9797.00	13.0524640000	127874.99
10341.00	12.4484160000	128729.07
10885.00	11.9047450000	129583.15
11434.00	11.3861640000	130189.40
11978.00	10.9190010000	130787.79
12522.00	10.4924290000	131386.20
13066.00	10.1013770000	131984.59
13610.00	9.7415870000	132583.00
14154.00	9.4094530000	133181.40
14698.00	9.1019050000	133779.80
15242.00	8.8163100000	134378.20
15786.00	8.5503990000	134976.60
16330.00	8.3022040000	135574.99
16879.00	8.0576340000	136004.80
17423.00	7.8304040000	136429.13
17967.00	7.6169340000	136853.45
18511.00	7.4160110000	137277.78
19055.00	7.2265590000	137702.08
19599.00	7.0476250000	138126.40
20143.00	6.8783560000	138550.72
20687.00	6.7179900000	138975.06
21231.00	6.5658410000	139399.37
21775.00	6.4212950000	139823.70
22324.00	6.2786630000	140164.87
22868.00	6.1440510000	140502.16

23412.00	6.0156940000	140839.43
23956.00	5.8931670000	141176.71
24500.00	5.7760810000	141513.98
25044.00	5.6640820000	141851.27
25588.00	5.5568450000	142188.55
26132.00	5.4540730000	142525.84
26676.00	5.3554920000	142863.10
27220.00	5.2608520000	143200.39
27769.00	5.1659670000	143453.74
28313.00	5.0755470000	143703.96
28857.00	4.9885370000	143954.21
29401.00	4.9047460000	144204.44
29945.00	4.8240000000	144454.68
30489.00	4.7461350000	144704.91
31033.00	4.6710010000	144955.17
31577.00	4.5984550000	145205.41
32121.00	4.5283660000	145455.64
32665.00	4.4606120000	145705.89
33214.00	4.3935020000	145925.78
33758.00	4.3291480000	146143.38
34302.00	4.2668350000	146360.97
34846.00	4.2064680000	146578.58
35390.00	4.1479570000	146796.20
35934.00	4.0912170000	147013.79
36478.00	4.0361690000	147231.37
37022.00	3.9827390000	147448.96
37566.00	3.9308570000	147666.57
38110.00	3.8804560000	147884.18

Land Curve Report
Class : C NBHD : default SI : default

RUN TIME: 11/23/2020 10:30:44 AM

38659.00	3.8304670000	148082.02
39203.00	3.7823090000	148277.86
39747.00	3.7354690000	148473.69
40291.00	3.6898950000	148669.56
40835.00	3.6455340000	148865.38
41379.00	3.6023400000	149061.23
41923.00	3.5602670000	149257.07
42467.00	3.5192710000	149452.88
43011.00	3.4793130000	149648.73
43555.00	3.4403530000	149844.57

LAND ADJUSTMENT CODES
DERRY NH

Nbhd Code	Description	Land Adj
101	Northwest	1.050
102	Northeast	1.000
103	Southeast	1.000
104	Southwest	1.150
105	Montgomery Far	1.100
106	PRDs	0.950
107	Island Pond	1.200
108	Beaver Lake	1.150
109	HARV DEER	0.950
201	Central Downto	1.100
300	Very Good	1.800
310	Good	1.500
320	Above Average	1.200
330	Average	1.000
340	Fair	0.900
350	Low	0.800
401		1.000
402		1.000
501	Condo	1.000
502	Condo	1.000
505	Condo	1.000
506	Condo	1.000
507	Condo	1.000
508	Condo	1.000
509	Condo	1.000
510	Condo	1.000
512	Condo	1.000
514	Condo	1.000
515	Condo	1.000

LAND ADJUSTMENT CODES
DERRY NH

Nbhd Code	Description	Land Adj
517	Condo	1.000
518	Condo	1.000
519	Condo	1.000
520	Condo	1.000
521	Condo	1.000
522	Condo	1.000
701	COM VERY GD	2.000
702	COM GD	1.750
703	COM AB AVG	1.500
704	COM AVG	1.250

SITE INDEX TABLE
DERRY NH

Land Class	Site Index	Description	Influ Factor
C	1		1.000
C	2		1.200
C	3		1.100
C	4		1.200
C	5		1.300
C	6		1.050
C	7		1.500
C	8		1.300
C	9		1.000
C	A		1.000
C	B		0.500
C	C		0.750
C	D		0.850
C	E		1.000
C	F		1.200
C	G		1.750
C	H		2.000
C	I		2.250
C	J		2.500
C	W		0.750
E	1		1.000
E	2		1.200
E	3		1.100
E	4		1.200
E	5		1.300
E	6		1.050
E	7		1.500
E	8		1.300

SITE INDEX TABLE
DERRY NH

Land Class	Site Index	Description	Influ Factor
E	9		1.000
E	A		1.000
E	B		0.500
E	C		0.750
E	D		0.850
E	E		1.000
E	F		1.200
E	G		1.750
E	H		2.000
E	I		2.250
E	J		2.500
E	W		0.750
I	1		1.000
I	2		1.200
I	3		1.100
I	4		1.200
I	5		1.300
I	6		1.050
I	7		1.500
I	8		1.300
I	9		1.000
I	A		1.000
I	B		0.500
I	C		0.750
I	D		0.850
I	E		1.000
I	F		1.200
I	G		1.750
I	H		2.000

SITE INDEX TABLE
DERRY NH

Land Class	Site Index	Description	Influ Factor
I	I		2.250
I	J		2.500
I	W		0.750
O	1	No Adjustment	1.000
O	2	Beaver Inlet	1.200
O	3	Partial View	1.100
O	4	Good View	1.200
O	5	V. Good View	1.300
O	6	Rainbow Lake	1.250
O	7	Island Pond	1.500
O	8	Beaver Lake	1.300
O	9	Escumbuit Isl	1.000
O	E		1.000
P	1	No Adjustment	1.000
P	2	Beaver Inlet	1.200
P	3	Partial View	1.100
P	4	Good View	1.200
P	5	V. Good View	1.300
P	6	Rainbow Lake	1.250
P	7	Island Pond	1.500
P	8	Beaver Lake	1.300
P	9	Escumbuit Isl	1.000
P	A		1.000
P	E		1.000
R	1	No Adjustment	1.000
R	2	Beaver Inlet	1.200
R	3	Partial View	1.100

SITE INDEX TABLE
DERRY NH

Land Class	Site Index	Description	Influ Factor
R	4	Good View	1.200
R	5	V. Good View	1.300
R	6	Rainbow Lake	1.250
R	7	Island Pond	1.500
R	8	Beaver Lake	1.300
R	9	Escumbuit Isl	1.000
R	A		1.000
R	D		0.850
R	E		1.000
R	W	Water Rights	1.100
S	1	No Adjustment	1.000
S	2	Beaver Inlet	1.200
S	3	Partial View	1.100
S	4	Good View	1.200
S	5	V. Good View	1.300
S	6	Rainbow Lake	1.250
S	7	Island Pond	1.500
S	8	Beaver Lake	1.300
S	9	Escumbuit Isl	1.000
S	E		1.000
S	W	Water Rights	1.150
T	1		1.000
T	2		1.200
T	3		1.100
T	4		1.200
T	5		1.300
T	6		1.050
T	7		1.500

SITE INDEX TABLE
DERRY NH

Land Class	Site Index	Description	Influ Factor
T	8		1.300
T	9		1.000
T	A		1.000
T	B		0.500
T	C		0.750
T	D		0.850
T	E		1.000
T	F		1.200
T	G		1.750
T	H		2.000
T	I		2.250
T	J		2.500
T	W		0.750

ACRE DISCOUNT FACTOR
DERRY NH

Land Class	Acreage	Discount Factor
C	5.00	0.96
C	7.00	0.95
C	10.00	0.93
C	12.00	0.92
C	15.00	0.91
C	18.00	0.90
C	20.00	0.89
C	24.00	0.88
C	26.00	0.87
C	29.00	0.86
C	34.00	0.85
C	36.00	0.84
C	40.00	0.83
C	45.00	0.82
C	50.00	0.81
C	58.00	0.80
C	61.00	0.79
C	67.00	0.78
C	72.00	0.77
C	84.00	0.76
C	98.00	0.75
C	107.00	0.74
C	113.00	0.73
C	125.00	0.72
C	141.00	0.71
C	156.00	0.70
C	165.00	0.69
C	174.00	0.68
C	185.00	0.67
C	201.00	0.66

ACRE DISCOUNT FACTOR
DERRY NH

Land Class	Acreage	Discount Factor
C	219.00	0.65
C	228.00	0.64
C	232.00	0.63
C	240.00	0.62
C	268.00	0.61
C	278.00	0.60
C	290.00	0.59
C	298.00	0.58
C	319.00	0.57
C	325.00	0.56
C	335.00	0.55
C	363.00	0.54
C	382.00	0.53
E	5.00	0.96
E	7.00	0.95
E	10.00	0.93
E	12.00	0.92
E	15.00	0.91
E	18.00	0.90
E	20.00	0.89
E	24.00	0.88
E	26.00	0.87
E	29.00	0.86
E	34.00	0.85
E	36.00	0.84
E	40.00	0.83
E	45.00	0.82
E	50.00	0.81
E	58.00	0.80

ACRE DISCOUNT FACTOR
DERRY NH

Land Class	Acreage	Discount Factor
E	61.00	0.79
E	67.00	0.78
E	72.00	0.77
E	84.00	0.76
E	98.00	0.75
E	107.00	0.74
E	113.00	0.73
E	125.00	0.72
E	141.00	0.71
E	156.00	0.70
E	165.00	0.69
E	174.00	0.68
E	185.00	0.67
E	201.00	0.66
E	219.00	0.65
E	228.00	0.64
E	232.00	0.63
E	240.00	0.62
E	268.00	0.61
E	278.00	0.60
E	290.00	0.59
E	298.00	0.58
E	319.00	0.57
E	325.00	0.56
E	335.00	0.55
E	363.00	0.54
E	382.00	0.53
I	5.00	0.96
I	7.00	0.95

ACRE DISCOUNT FACTOR
DERRY NH

Land Class	Acreage	Discount Factor
I	10.00	0.93
I	12.00	0.92
I	15.00	0.91
I	18.00	0.90
I	20.00	0.89
I	24.00	0.88
I	26.00	0.87
I	29.00	0.86
I	34.00	0.85
I	36.00	0.84
I	40.00	0.83
I	45.00	0.82
I	50.00	0.81
I	58.00	0.80
I	61.00	0.79
I	67.00	0.78
I	72.00	0.77
I	84.00	0.76
I	98.00	0.75
I	107.00	0.74
I	113.00	0.73
I	125.00	0.72
I	141.00	0.71
I	156.00	0.70
I	165.00	0.69
I	174.00	0.68
I	185.00	0.67
I	201.00	0.66
I	219.00	0.65
I	228.00	0.64

ACRE DISCOUNT FACTOR
DERRY NH

Land Class	Acreage	Discount Factor
I	232.00	0.63
I	240.00	0.62
I	268.00	0.61
I	278.00	0.60
I	290.00	0.59
I	298.00	0.58
I	319.00	0.57
I	325.00	0.56
I	335.00	0.55
I	363.00	0.54
I	382.00	0.53
O	5.00	0.96
O	7.00	0.95
O	10.00	0.93
O	12.00	0.92
O	15.00	0.91
O	18.00	0.90
O	20.00	0.89
O	24.00	0.88
O	26.00	0.87
O	29.00	0.86
O	34.00	0.85
O	36.00	0.84
O	40.00	0.83
O	45.00	0.82
O	50.00	0.81
O	58.00	0.80
O	61.00	0.79
O	67.00	0.78

ACRE DISCOUNT FACTOR
DERRY NH

Land Class	Acreage	Discount Factor
O	72.00	0.77
O	84.00	0.76
O	98.00	0.75
O	107.00	0.74
O	113.00	0.73
O	125.00	0.72
O	141.00	0.71
O	156.00	0.70
O	165.00	0.69
O	174.00	0.68
O	185.00	0.67
O	201.00	0.66
O	219.00	0.65
O	228.00	0.64
O	232.00	0.63
O	240.00	0.62
O	268.00	0.61
O	278.00	0.60
O	290.00	0.59
O	298.00	0.58
O	319.00	0.57
O	325.00	0.56
O	335.00	0.55
O	363.00	0.54
O	382.00	0.53
R	5.00	0.96
R	7.00	0.95
R	10.00	0.93
R	12.00	0.92

ACRE DISCOUNT FACTOR
DERRY NH

Land Class	Acreage	Discount Factor
R	15.00	0.91
R	18.00	0.90
R	20.00	0.89
R	24.00	0.88
R	26.00	0.87
R	29.00	0.86
R	34.00	0.85
R	36.00	0.84
R	40.00	0.83
R	45.00	0.82
R	50.00	0.81
R	58.00	0.80
R	61.00	0.79
R	67.00	0.78
R	72.00	0.77
R	84.00	0.76
R	98.00	0.75
R	107.00	0.74
R	113.00	0.73
R	125.00	0.72
R	141.00	0.71
R	156.00	0.70
R	165.00	0.69
R	174.00	0.68
R	185.00	0.67
R	201.00	0.66
R	219.00	0.65
R	228.00	0.64
R	232.00	0.63
R	240.00	0.62

ACRE DISCOUNT FACTOR
DERRY NH

Land Class	Acreage	Discount Factor
R	268.00	0.61
R	278.00	0.60
R	290.00	0.59
R	298.00	0.58
R	319.00	0.57
R	325.00	0.56
R	335.00	0.55
R	363.00	0.54
R	382.00	0.53
S	5.00	0.96
S	7.00	0.95
S	10.00	0.93
S	12.00	0.92
S	15.00	0.91
S	18.00	0.90
S	20.00	0.89
S	24.00	0.88
S	26.00	0.87
S	29.00	0.86
S	34.00	0.85
S	36.00	0.84
S	40.00	0.83
S	45.00	0.82
S	50.00	0.81
S	58.00	0.80
S	61.00	0.79
S	67.00	0.78
S	72.00	0.77
S	84.00	0.76

ACRE DISCOUNT FACTOR
DERRY NH

Land Class	Acreage	Discount Factor
S	98.00	0.75
S	107.00	0.74
S	113.00	0.73
S	125.00	0.72
S	141.00	0.71
S	156.00	0.70
S	165.00	0.69
S	174.00	0.68
S	185.00	0.67
S	201.00	0.66
S	219.00	0.65
S	228.00	0.64
S	232.00	0.63
S	240.00	0.62
S	268.00	0.61
S	278.00	0.60
S	290.00	0.59
S	298.00	0.58
S	319.00	0.57
S	325.00	0.56
S	335.00	0.55
S	363.00	0.54
S	382.00	0.53

Appendix 'F': Building Tables

- Cost Rate Codes (Building Styles)
- Sub Area Codes
- Cost Model Report
- Outbuilding Codes
- Extra Feature Codes
- Depreciation Tables
- Condominium Codes

Cost Group Rates
DERRY NH

Group	Style	Style Description	Base Rate	Depreciation Table	Bldg Adj
CND	101	DETACHED CONDO	105.00	4	100
CND	111	GARDEN CONDO	108.00	4	100
CND	37	Condex	108.00	4	100
CND	44	Town House	108.00	4	100
CND	55	Condominium	142.00	4	100
CND	56	Condo Office	142.00	4	100
CND	90	Condo Retail	70.00	4	100
CND	98	Indust Condo	60.00	4	100
COM	300	Dormitory	119.00	4	100
COM	301	Apt, High Rise	169.00	4	100
COM	302	Apartment, Comm	100.00	4	100
COM	303	Hotel, Lim Svc	108.00	4	100
COM	304	Hotel, Full Svc	142.00	4	100
COM	305	Rectory/Convent	114.00	4	100
COM	306	Club/Lodge	106.00	4	100
COM	307	Country Club	148.00	4	100
COM	308	Health Club	129.00	4	100
COM	309	Funeral Home	119.00	4	100
COM	310	Rooming House	92.00	4	100
COM	311	Group Care	118.00	4	100
COM	350	Motel	99.00	4	100
COM	351	Office/Apt	102.00	4	100
COM	352	Bed & Breakfast	104.00	4	100
COM	353	Apartment, Res	124.00	4	100
COM	354	Home For Aged	90.00	4	100
COM	355	Assisted Living	103.00	4	100
COM	356	Retirement Comm	143.00	4	100
COM	400	Bar/Tavern	106.00	4	100

Cost Group Rates
DERRY NH

Group	Style	Style Description	Base Rate	Depreciation Table	Bldg Adj
COM	401	Restaurant	130.00	4	100
COM	402	Fast Food	139.00	4	100
COM	403	Fast Food Local	82.00	4	100
COM	404	Supermarket	89.00	4	100
COM	405	Pharmacy	109.00	4	100
COM	406	Gas Mart	158.00	4	100
COM	407	Convenience Store	93.00	4	100
COM	408	Laundry/Dry Clean	84.00	4	100
COM	409	Store	87.00	4	100
COM	410	Beer/Liquor Store	115.00	4	100
COM	411	Department Store	121.00	4	100
COM	412	Furniture Showroom	57.00	4	100
COM	413	Shopping Ctr Local	93.00	4	100
COM	414	Retail/Apt	93.00	4	100
COM	415	Retail/Office	95.00	4	100
COM	416	Shopping Ctr Reg	112.00	4	100
COM	417	Plaza Community	103.00	4	100
COM	418	Discount Store	72.00	4	100
COM	450	Industrial Flex	54.00	4	100
COM	451	Industrial	54.00	4	100
COM	452	R&D	77.00	4	100
COM	453	Telephone Bldg	76.00	4	100
COM	454	Post Office	129.00	4	100
COM	455	Truck Terminal	70.00	4	100
COM	456	Cold Storage	72.00	4	100
COM	457	Packing Plant	72.00	4	100
COM	458	Warehouse	45.00	4	100
COM	459	Self Storage	39.00	4	100
COM	460	Auto Dealer	96.00	4	100

Cost Group Rates
DERRY NH

Group	Style	Style Description	Base Rate	Depreciation Table	Bldg Adj
COM	461	Service Center	80.00	4	100
COM	462	Service Shop	58.00	4	100
COM	463	Gas Station	58.00	4	100
COM	464	Car Wash Drive Thru	90.00	4	100
COM	465	Car Wash Coin Op	79.00	4	100
COM	466	Munic/State Garage	86.00	4	100
COM	467	Mini Lube	109.00	4	100
COM	468	Parkade Garage	61.00	4	100
COM	469	Broadcast Bldg	147.00	4	100
COM	470	Storage garage	59.00	4	100
COM	500	Office	100.00	4	100
COM	501	Branch Bank	176.00	4	100
COM	502	Medical Office	150.00	4	100
COM	503	General Hospital	229.00	4	100
COM	504	Nursing Home	152.00	4	100
COM	505	Kennel	99.00	4	100
COM	506	Fire Station	129.00	4	100
COM	507	Town Hall	149.00	4	100
COM	508	Public Library	148.00	4	100
COM	509	Police Station	148.00	4	100
COM	510	Courthouse	149.00	4	100
COM	550	Church/Temple	144.00	4	100
COM	551	Theater, Cinema	111.00	4	100
COM	552	Bowling Arena	82.00	4	100
COM	553	Tennis Club	67.00	4	100
COM	554	Theater, Live	132.00	4	100
COM	555	Museum	150.00	4	100
COM	556	Fitness Center	108.00	4	100
COM	557	Auditorium	132.00	4	100

Cost Group Rates
DERRY NH

Group	Style	Style Description	Base Rate	Depreciation Table	Bldg Adj
COM	650	High School	149.00	4	100
COM	651	Middle School	144.00	4	100
COM	652	Elementary School	151.00	4	100
COM	653	Day Care	131.00	4	100
COM	654	College	163.00	4	100
COM	655	School Library	150.00	4	100
COM	656	Fine Arts Bldg	145.00	4	100
COM	657	Book Store	99.00	4	100
COM	658	Restroom Bldg	155.00	4	100
COM	659	Maintenance Bldg	52.00	4	100
COM	660	Natatorium	129.00	4	100
COM	661	Shower Room Bldg	145.00	4	100
COM	662	Field House	104.00	4	100
COM	663	Phys Ed Bldg	127.00	4	100
COM	664	Gymnasium	114.00		100
COM	665	Classroom	149.00	4	100
COM	666	Tech Trades Bldg	131.00	4	100
COM	667	Lecture Hall	159.00	4	100
COM	668	Arts & Crafts	155.00	4	100
COM	669	Science Bldg	186.00	4	100
COM	670	Commons	173.00	4	100
COM	671	Admin Bldg	130.00	4	100
COM	90	Condo Retail	70.00	4	100
COM	94	Accessory Bldg	0.00	4	100
COM	98	Indust Condo	60.00	4	100
COM	99	Vacant Land	0.00	4	100
SIN	01	Ranch	100.00	4	100
SIN	01A	TEST	100.00	9	100

Cost Group Rates
DERRY NH

Group	Style	Style Description	Base Rate	Depreciation Table	Bldg Adj
SIN	02	Tri-Level	100.00	4	100
SIN	03	Colonial/ Garrision	88.00	4	100
SIN	04	Cape Cod	90.00	4	100
SIN	05	Bungalow	90.00	4	100
SIN	06	Conv/ Old Style	82.00	4	100
SIN	07	Modern/Contemp	90.00	4	100
SIN	08	Split Entry	100.00	4	100
SIN	09	Multi Family	92.00	4	100
SIN	10	Duplex	105.00	4	100
SIN	100	Modular Home	65.00	4	100
SIN	102		72.00	4	100
SIN	109	Century +	105.00	4	100
SIN	11	Family Conver.	95.00	4	100
SIN	12	4 Family	96.00	4	100
SIN	20	Mobile Home	40.00	5	100
SIN	201	Camper	9.00	4	100
SIN	202	RAISED RANCH	88.00	4	100
SIN	36	Cottage	65.00	4	100
SIN	44	Town House	83.00	4	100
SIN	55	Condominium	79.00	4	100
SIN	60	Res Style Comm	68.00	4	100
SIN	63	Gambrel	88.00	4	100
SIN	65	Double Wide MH	45.00	9	100
SIN	78	IP Chase Cottage	93.00	4	100
SIN	94	Accessory Bldg	0.00	4	100
SIN	99	Vacant Land	0.00	4	100

SUBAREA CODES
DERRY NH

Area Type	Area Description	Model	Living Area Factor	Eff Area %
AOF	Office	01	1.00	100
AOF	Office	02	1.00	100
AOF	Office	03	1.00	100
AOF	Office	04	1.00	100
AOF	Office	05	1.00	100
AOF	Office	06	1.00	100
AOF	Office	94	1.00	100
AOF	Office	95	1.00	105
AOF	Office	96	1.00	125
APT	Apartment	01	1.00	100
APT	Apartment	02	1.00	100
APT	Apartment	03	1.00	100
APT	Apartment	04	1.00	100
APT	Apartment	05	1.00	100
APT	Apartment	06	1.00	150
APT	Apartment	94	1.00	100
APT	Apartment	95	1.00	150
APT	Apartment	96	1.00	150
BAS	First Floor	01	1.00	100
BAS	First Floor	02	1.00	100
BAS	First Floor	03	1.00	100
BAS	First Floor	04	1.00	100
BAS	First Floor	05	1.00	100
BAS	First Floor	06	1.00	100
BAS	First Floor	94	1.00	100
BAS	First Floor	95	1.00	100
BAS	First Floor	96	1.00	100

SUBAREA CODES
DERRY NH

Area Type	Area Description	Model	Living Area Factor	Eff Area %
CAN	Canopy	01	0.00	20
CAN	Canopy	02	0.00	20
CAN	Canopy	03	0.00	20
CAN	Canopy	04	0.00	20
CAN	Canopy	05	0.00	20
CAN	Canopy	06	0.00	20
CAN	Canopy	94	0.00	20
CAN	Canopy	95	0.00	20
CAN	Canopy	96	0.00	20
CLP	Loading Platform, Finished	01	0.00	0
CLP	Loading Platform, Finished	02	0.00	0
CLP	Loading Platform, Finished	03	0.00	0
CLP	Loading Platform, Finished	04	0.00	30
CLP	Loading Platform, Finished	05	0.00	0
CLP	Loading Platform, Finished	06	0.00	30
CLP	Loading Platform, Finished	94	0.00	30
CLP	Loading Platform, Finished	95	0.00	30
CLP	Loading Platform, Finished	96	0.00	30
COF	Condo Office	01	1.00	100
COF	Condo Office	02	1.00	100
COF	Condo Office	03	1.00	100
COF	Condo Office	04	1.00	100
COF	Condo Office	05	1.00	100
COF	Condo Office	06	1.00	65
COF	Condo Office	94	1.00	100
COF	Condo Office	95	1.00	105
COF	Condo Office	96	1.00	165

SUBAREA CODES
DERRY NH

Area Type	Area Description	Model	Living Area Factor	Eff Area %
CRL	Crawl Space	01	0.00	0
CRL	Crawl Space	02	0.00	0
CRL	Crawl Space	03	0.00	0
CRL	Crawl Space	04	0.00	0
CRL	Crawl Space	05	0.00	0
CRL	Crawl Space	06	0.00	0
CRL	Crawl Space	94	0.00	0
CRL	Crawl Space	95	0.00	0
CRL	Crawl Space	96	0.00	0
CTH	Cathedral Ceiling	01	0.00	10
CTH	Cathedral Ceiling	02	0.00	10
CTH	Cathedral Ceiling	03	0.00	10
CTH	Cathedral Ceiling	04	0.00	10
CTH	Cathedral Ceiling	05	0.00	10
CTH	Cathedral Ceiling	06	0.00	10
CTH	Cathedral Ceiling	94	0.00	10
CTH	Cathedral Ceiling	95	0.00	10
CTH	Cathedral Ceiling	96	0.00	10
EAF	Attic, Expansion, Finished	01	0.40	40
EAF	Attic, Expansion, Finished	02	0.40	40
EAF	Attic, Expansion, Finished	03	0.40	40
EAF	Attic, Expansion, Finished	04	0.40	40
EAF	Attic, Expansion, Finished	05	0.40	40
EAF	Attic, Expansion, Finished	06	0.40	40
EAF	Attic, Expansion, Finished	94	0.40	40
EAF	Attic, Expansion, Finished	95	0.40	40
EAF	Attic, Expansion, Finished	96	0.40	40

SUBAREA CODES
DERRY NH

Area Type	Area Description	Model	Living Area Factor	Eff Area %
EAU	Attic, Expansion, Unfinished	01	0.00	25
EAU	Attic, Expansion, Unfinished	02	0.00	25
EAU	Attic, Expansion, Unfinished	03	0.00	25
EAU	Attic, Expansion, Unfinished	04	0.00	25
EAU	Attic, Expansion, Unfinished	05	0.00	25
EAU	Attic, Expansion, Unfinished	06	0.00	25
EAU	Attic, Expansion, Unfinished	94	0.00	25
EAU	Attic, Expansion, Unfinished	95	0.00	25
EAU	Attic, Expansion, Unfinished	96	0.00	25
ESP	Enclosed Pool	01	0.00	35
ESP	Enclosed Pool	02	0.00	35
ESP	Enclosed Pool	03	0.00	35
ESP	Enclosed Pool	04	0.00	35
ESP	Enclosed Pool	05	0.00	35
ESP	Enclosed Pool	06	0.00	35
ESP	Enclosed Pool	94	0.00	35
ESP	Enclosed Pool	95	0.00	35
ESP	Enclosed Pool	96	0.00	35
FAT	Attic, Finished	01	0.25	25
FAT	Attic, Finished	02	0.25	25
FAT	Attic, Finished	03	0.25	25
FAT	Attic, Finished	04	0.25	25
FAT	Attic, Finished	05	0.25	25
FAT	Attic, Finished	06	0.25	25
FAT	Attic, Finished	94	0.25	25
FAT	Attic, Finished	95	0.25	25
FAT	Attic, Finished	96	0.25	25

SUBAREA CODES
DERRY NH

Area Type	Area Description	Model	Living Area Factor	Eff Area %
FBM	Basement, Finished	01	0.00	60
FBM	Basement, Finished	02	0.00	60
FBM	Basement, Finished	03	0.00	60
FBM	Basement, Finished	04	0.00	60
FBM	Basement, Finished	05	0.00	60
FBM	Basement, Finished	06	1.00	60
FBM	Basement, Finished	94	1.00	60
FBM	Basement, Finished	95	1.00	60
FBM	Basement, Finished	96	1.00	60
FCP	Carport	01	0.00	20
FCP	Carport	02	0.00	20
FCP	Carport	03	0.00	20
FCP	Carport	04	0.00	20
FCP	Carport	05	0.00	20
FCP	Carport	06	0.00	25
FCP	Carport	94	0.00	25
FCP	Carport	95	0.00	25
FCP	Carport	96	0.00	25
FEP	Porch, Enclosed, Finished	01	0.00	70
FEP	Porch, Enclosed, Finished	02	0.00	70
FEP	Porch, Enclosed, Finished	03	0.00	70
FEP	Porch, Enclosed, Finished	04	0.00	70
FEP	Porch, Enclosed, Finished	05	0.00	70
FEP	Porch, Enclosed, Finished	06	0.00	70
FEP	Porch, Enclosed, Finished	94	0.00	70
FEP	Porch, Enclosed, Finished	95	0.00	70
FEP	Porch, Enclosed, Finished	96	0.00	70

SUBAREA CODES
DERRY NH

Area Type	Area Description	Model	Living Area Factor	Eff Area %
FGR	Garage, Framed	01	0.00	40
FGR	Garage, Framed	02	0.00	40
FGR	Garage, Framed	03	0.00	40
FGR	Garage, Framed	04	0.00	40
FGR	Garage, Framed	05	0.00	40
FGR	Garage, Framed	06	0.00	40
FGR	Garage, Framed	94	0.00	40
FGR	Garage, Framed	95	0.00	40
FGR	Garage, Framed	96	0.00	40
FHS	Half Story, Finished	01	0.55	55
FHS	Half Story, Finished	02	0.55	55
FHS	Half Story, Finished	03	0.55	55
FHS	Half Story, Finished	04	0.55	55
FHS	Half Story, Finished	05	0.55	55
FHS	Half Story, Finished	06	0.55	55
FHS	Half Story, Finished	94	0.55	55
FHS	Half Story, Finished	95	0.55	55
FHS	Half Story, Finished	96	0.55	55
FOP	Porch, Open, Frame	01	0.00	20
FOP	Porch, Open, Frame	02	0.00	20
FOP	Porch, Open, Frame	03	0.00	20
FOP	Porch, Open, Frame	04	0.00	20
FOP	Porch, Open, Frame	05	0.00	20
FOP	Porch, Open, Frame	06	0.00	20
FOP	Porch, Open, Frame	94	0.00	20
FOP	Porch, Open, Frame	95	0.00	20
FOP	Porch, Open, Frame	96	0.00	20

SUBAREA CODES
DERRY NH

Area Type	Area Description	Model	Living Area Factor	Eff Area %
FSP	Porch, Screen, Frame	01	0.00	25
FSP	Porch, Screen, Frame	02	0.00	25
FSP	Porch, Screen, Frame	03	0.00	25
FSP	Porch, Screen, Frame	04	0.00	25
FSP	Porch, Screen, Frame	05	0.00	25
FSP	Porch, Screen, Frame	06	0.00	25
FSP	Porch, Screen, Frame	94	0.00	25
FSP	Porch, Screen, Frame	95	0.00	25
FSP	Porch, Screen, Frame	96	0.00	25
FST	Utility, Finished	01	0.00	40
FST	Utility, Finished	02	0.00	40
FST	Utility, Finished	03	0.00	40
FST	Utility, Finished	04	0.00	40
FST	Utility, Finished	05	0.00	40
FST	Utility, Finished	06	0.40	40
FST	Utility, Finished	94	0.00	40
FST	Utility, Finished	95	0.40	40
FST	Utility, Finished	96	0.40	40
FUS	Upper Story, Finished	01	1.00	100
FUS	Upper Story, Finished	02	1.00	100
FUS	Upper Story, Finished	03	1.00	100
FUS	Upper Story, Finished	04	1.00	100
FUS	Upper Story, Finished	05	1.00	100
FUS	Upper Story, Finished	06	1.00	100
FUS	Upper Story, Finished	94	1.00	100
FUS	Upper Story, Finished	95	1.00	100
FUS	Upper Story, Finished	96	1.00	100

SUBAREA CODES
DERRY NH

Area Type	Area Description	Model	Living Area Factor	Eff Area %
GRN	Green House	01	0.00	30
GRN	Green House	02	0.00	30
GRN	Green House	03	0.00	30
GRN	Green House	04	0.00	30
GRN	Green House	05	0.00	30
GRN	Green House	06	0.00	30
GRN	Green House	94	0.00	30
GRN	Green House	95	0.00	30
GRN	Green House	96	0.00	30
MAN	Manufacturing	01	1.00	100
MAN	Manufacturing	02	1.00	100
MAN	Manufacturing	03	1.00	100
MAN	Manufacturing	04	1.00	100
MAN	Manufacturing	05	1.00	100
MAN	Manufacturing	06	1.00	90
MAN	Manufacturing	94	1.00	90
MAN	Manufacturing	95	1.00	90
MAN	Manufacturing	96	1.00	90
MEZ	Mezzinine	01	0.00	40
MEZ	Mezzinine	02	0.00	40
MEZ	Mezzinine	03	0.00	40
MEZ	Mezzinine	04	0.00	40
MEZ	Mezzinine	05	0.00	40
MEZ	Mezzinine	06	0.40	40
MEZ	Mezzinine	94	0.00	40
MEZ	Mezzinine	95	0.40	40
MEZ	Mezzinine	96	0.40	40

SUBAREA CODES
DERRY NH

Area Type	Area Description	Model	Living Area Factor	Eff Area %
PFA	Attic, Partial Finish	01	0.20	20
PFA	Attic, Partial Finish	02	0.20	20
PFA	Attic, Partial Finish	03	0.20	20
PFA	Attic, Partial Finish	04	0.20	20
PFA	Attic, Partial Finish	05	0.20	20
PFA	Attic, Partial Finish	06	0.20	20
PFA	Attic, Partial Finish	94	0.20	20
PFA	Attic, Partial Finish	95	0.20	20
PFA	Attic, Partial Finish	96	0.20	20
PRS	Piers	01	0.00	0
PRS	Piers	02	0.00	0
PRS	Piers	03	0.00	0
PRS	Piers	04	0.00	0
PRS	Piers	05	0.00	0
PRS	Piers	06	0.00	0
PRS	Piers	94	0.00	0
PRS	Piers	95	0.00	0
PRS	Piers	96	0.00	0
PTO	Patio	01	0.00	5
PTO	Patio	02	0.00	5
PTO	Patio	03	0.00	5
PTO	Patio	04	0.00	5
PTO	Patio	05	0.00	5
PTO	Patio	06	0.00	5
PTO	Patio	94	0.00	5
PTO	Patio	95	0.00	5
PTO	Patio	96	0.00	5

SUBAREA CODES
DERRY NH

Area Type	Area Description	Model	Living Area Factor	Eff Area %
REC	Rec Room	01	0.00	40
REC	Rec Room	02	0.00	40
REC	Rec Room	03	0.00	40
REC	Rec Room	04	0.00	40
REC	Rec Room	05	0.00	40
REC	Rec Room	06	1.00	40
REC	Rec Room	94	1.00	40
REC	Rec Room	95	1.00	40
REC	Rec Room	96	1.00	40
RTL	Retail	01	1.00	100
RTL	Retail	02	1.00	100
RTL	Retail	03	1.00	100
RTL	Retail	04	1.00	100
RTL	Retail	05	1.00	100
RTL	Retail	06	1.00	120
RTL	Retail	94	1.00	100
RTL	Retail	95	1.00	150
RTL	Retail	96	1.00	150
SDA	Store Display Area	01	1.00	100
SDA	Store Display Area	02	0.00	100
SDA	Store Display Area	03	1.00	100
SDA	Store Display Area	04	1.00	100
SDA	Store Display Area	05	1.00	100
SDA	Store Display Area	06	1.35	135
SDA	Store Display Area	94	1.00	100
SDA	Store Display Area	95	1.00	100
SDA	Store Display Area	96	1.35	135

SUBAREA CODES
DERRY NH

Area Type	Area Description	Model	Living Area Factor	Eff Area %
SFB	Basement,Raised	01	0.00	75
SFB	Basement,Raised	02	0.00	75
SFB	Basement,Raised	03	0.00	75
SFB	Basement,Raised	04	0.00	75
SFB	Basement,Raised	05	0.00	75
SFB	Basement,Raised	06	1.00	75
SFB	Basement,Raised	94	1.00	75
SFB	Basement,Raised	95	1.00	75
SFB	Basement,Raised	96	1.00	75
SLB	Slab	01	0.00	0
SLB	Slab	02	0.00	0
SLB	Slab	03	0.00	0
SLB	Slab	04	0.00	0
SLB	Slab	05	0.00	0
SLB	Slab	06	0.00	0
SLB	Slab	94	0.00	0
SLB	Slab	95	0.00	0
SLB	Slab	96	0.00	0
SPA	Service Production Area	01	1.00	100
SPA	Service Production Area	02	1.00	100
SPA	Service Production Area	03	1.00	100
SPA	Service Production Area	04	1.00	100
SPA	Service Production Area	05	1.00	100
SPA	Service Production Area	06	1.00	100
SPA	Service Production Area	94	1.00	100
SPA	Service Production Area	95	1.00	100
SPA	Service Production Area	96	1.25	125

SUBAREA CODES
DERRY NH

Area Type	Area Description	Model	Living Area Factor	Eff Area %
STP	Stoop	01	0.00	10
STP	Stoop	02	0.00	10
STP	Stoop	03	0.00	10
STP	Stoop	04	0.00	10
STP	Stoop	05	0.00	10
STP	Stoop	06	0.00	10
STP	Stoop	94	0.00	10
STP	Stoop	95	0.00	10
STP	Stoop	96	0.00	10
TBM	Temp Bsmt	01	0.00	20
TBM	Temp Bsmt	02	0.00	20
TBM	Temp Bsmt	03	0.00	20
TBM	Temp Bsmt	04	0.00	20
TBM	Temp Bsmt	05	0.00	20
TBM	Temp Bsmt	06	0.00	20
TBM	Temp Bsmt	94	0.00	20
TBM	Temp Bsmt	95	0.00	20
TBM	Temp Bsmt	96	0.00	20
TQS	Three Quarter Story	01	0.75	75
TQS	Three Quarter Story	02	0.75	75
TQS	Three Quarter Story	03	0.75	75
TQS	Three Quarter Story	04	0.75	75
TQS	Three Quarter Story	05	0.75	75
TQS	Three Quarter Story	06	0.75	75
TQS	Three Quarter Story	94	0.75	75
TQS	Three Quarter Story	95	0.75	75
TQS	Three Quarter Story	96	0.75	75

SUBAREA CODES
DERRY NH

Area Type	Area Description	Model	Living Area Factor	Eff Area %
UAT	Attic, Unfinished	01	0.00	10
UAT	Attic, Unfinished	02	0.00	10
UAT	Attic, Unfinished	03	0.00	10
UAT	Attic, Unfinished	04	0.00	10
UAT	Attic, Unfinished	05	0.00	10
UAT	Attic, Unfinished	06	0.00	10
UAT	Attic, Unfinished	94	0.00	10
UAT	Attic, Unfinished	95	0.00	10
UAT	Attic, Unfinished	96	0.00	10
UBM	Basement, Unfinished	01	0.00	20
UBM	Basement, Unfinished	02	0.00	20
UBM	Basement, Unfinished	03	0.00	20
UBM	Basement, Unfinished	04	0.00	20
UBM	Basement, Unfinished	05	0.00	20
UBM	Basement, Unfinished	06	0.00	20
UBM	Basement, Unfinished	94	0.00	20
UBM	Basement, Unfinished	95	0.00	20
UBM	Basement, Unfinished	96	0.00	20
UCP	UCP	01	0.00	10
UCP	UCP	02	0.00	10
UCP	UCP	03	0.00	10
UCP	UCP	04	0.00	10
UCP	UCP	05	0.00	10
UCP	UCP	06	0.00	10
UCP	UCP	94	0.00	10
UCP	UCP	95	0.00	10
UCP	UCP	96	0.00	10

SUBAREA CODES
DERRY NH

Area Type	Area Description	Model	Living Area Factor	Eff Area %
UEP	Porch, Enclosed, Unfinished	01	0.00	50
UEP	Porch, Enclosed, Unfinished	02	0.00	50
UEP	Porch, Enclosed, Unfinished	03	0.00	50
UEP	Porch, Enclosed, Unfinished	04	0.00	50
UEP	Porch, Enclosed, Unfinished	05	0.00	50
UEP	Porch, Enclosed, Unfinished	06	0.00	50
UEP	Porch, Enclosed, Unfinished	94	0.00	50
UEP	Porch, Enclosed, Unfinished	95	0.00	50
UEP	Porch, Enclosed, Unfinished	96	0.00	50
UGR	Garage, Basement	01	0.00	30
UGR	Garage, Basement	02	0.00	30
UGR	Garage, Basement	03	0.00	30
UGR	Garage, Basement	04	0.00	30
UGR	Garage, Basement	05	0.00	30
UGR	Garage, Basement	06	0.00	30
UGR	Garage, Basement	94	0.00	30
UGR	Garage, Basement	95	0.00	30
UGR	Garage, Basement	96	0.00	30
UHS	Half Story, Unfinished	01	0.00	30
UHS	Half Story, Unfinished	02	0.00	30
UHS	Half Story, Unfinished	03	0.00	30
UHS	Half Story, Unfinished	04	0.00	30
UHS	Half Story, Unfinished	05	0.00	30
UHS	Half Story, Unfinished	06	0.00	30
UHS	Half Story, Unfinished	94	0.00	30
UHS	Half Story, Unfinished	95	0.00	30
UHS	Half Story, Unfinished	96	0.00	30

SUBAREA CODES
DERRY NH

Area Type	Area Description	Model	Living Area Factor	Eff Area %
ULP	Loading Platform, Unfinished	01	0.00	0
ULP	Loading Platform, Unfinished	02	0.00	0
ULP	Loading Platform, Unfinished	03	0.00	0
ULP	Loading Platform, Unfinished	04	0.00	20
ULP	Loading Platform, Unfinished	05	0.00	0
ULP	Loading Platform, Unfinished	06	0.00	20
ULP	Loading Platform, Unfinished	94	0.00	20
ULP	Loading Platform, Unfinished	95	0.00	20
ULP	Loading Platform, Unfinished	96	0.00	20
UNB	Unk Bsmt	01	0.00	0
UNB	Unk Bsmt	02	0.00	0
UNB	Unk Bsmt	03	0.00	0
UNB	Unk Bsmt	04	0.00	0
UNB	Unk Bsmt	05	0.00	0
UNB	Unk Bsmt	06	0.00	0
UNB	Unk Bsmt	94	0.00	0
UNB	Unk Bsmt	95	0.00	0
UNB	Unk Bsmt	96	0.00	0
UNK	Unknown	01	0.00	0
UNK	Unknown	02	0.00	0
UNK	Unknown	03	0.00	0
UNK	Unknown	04	0.00	0
UNK	Unknown	05	0.00	0
UNK	Unknown	06	0.00	0
UNK	Unknown	94	0.00	0
UNK	Unknown	95	0.00	0
UNK	Unknown	96	0.00	0

SUBAREA CODES
DERRY NH

Area Type	Area Description	Model	Living Area Factor	Eff Area %
UOP	Porch, Open, Unfinished	01	0.00	15
UOP	Porch, Open, Unfinished	02	0.00	15
UOP	Porch, Open, Unfinished	03	0.00	15
UOP	Porch, Open, Unfinished	04	0.00	15
UOP	Porch, Open, Unfinished	05	0.00	15
UOP	Porch, Open, Unfinished	06	0.00	15
UOP	Porch, Open, Unfinished	94	0.00	15
UOP	Porch, Open, Unfinished	95	0.00	15
UOP	Porch, Open, Unfinished	96	0.00	15
UQS	Three Quarter Story,Unfin	01	0.00	40
UQS	Three Quarter Story,Unfin	02	0.00	40
UQS	Three Quarter Story,Unfin	03	0.00	40
UQS	Three Quarter Story,Unfin	04	0.00	40
UQS	Three Quarter Story,Unfin	05	0.00	40
UQS	Three Quarter Story,Unfin	06	0.00	40
UQS	Three Quarter Story,Unfin	94	0.00	40
UQS	Three Quarter Story,Unfin	95	0.00	40
UQS	Three Quarter Story,Unfin	96	0.00	40
URB	Basement, Unfin,Raised	01	0.00	35
URB	Basement, Unfin,Raised	02	0.00	35
URB	Basement, Unfin,Raised	03	0.00	35
URB	Basement, Unfin,Raised	04	0.00	35
URB	Basement, Unfin,Raised	05	0.00	35
URB	Basement, Unfin,Raised	06	0.00	35
URB	Basement, Unfin,Raised	94	0.00	35
URB	Basement, Unfin,Raised	95	0.00	35
URB	Basement, Unfin,Raised	96	0.00	35

SUBAREA CODES
DERRY NH

Area Type	Area Description	Model	Living Area Factor	Eff Area %
USP	Porch, Screen, Unfinished	01	0.00	20
USP	Porch, Screen, Unfinished	02	0.00	20
USP	Porch, Screen, Unfinished	03	0.00	20
USP	Porch, Screen, Unfinished	04	0.00	20
USP	Porch, Screen, Unfinished	05	0.00	20
USP	Porch, Screen, Unfinished	06	0.00	20
USP	Porch, Screen, Unfinished	94	0.00	20
USP	Porch, Screen, Unfinished	95	0.00	20
USP	Porch, Screen, Unfinished	96	0.00	20
UST	Utility, Storage, Unfinished	01	0.00	30
UST	Utility, Storage, Unfinished	02	0.00	30
UST	Utility, Storage, Unfinished	03	0.00	30
UST	Utility, Storage, Unfinished	04	0.00	30
UST	Utility, Storage, Unfinished	05	0.00	30
UST	Utility, Storage, Unfinished	06	0.00	30
UST	Utility, Storage, Unfinished	94	0.00	30
UST	Utility, Storage, Unfinished	95	0.00	30
UST	Utility, Storage, Unfinished	96	0.00	30
UUS	Upper Story, Unfinished	01	0.00	50
UUS	Upper Story, Unfinished	02	0.00	50
UUS	Upper Story, Unfinished	03	0.00	50
UUS	Upper Story, Unfinished	04	0.00	50
UUS	Upper Story, Unfinished	05	0.00	50
UUS	Upper Story, Unfinished	06	0.00	50
UUS	Upper Story, Unfinished	94	0.00	50
UUS	Upper Story, Unfinished	95	0.00	50
UUS	Upper Story, Unfinished	96	0.00	50

SUBAREA CODES
DERRY NH

Area Type	Area Description	Model	Living Area Factor	Eff Area %
WDK	Deck, Wood	00	0.00	10
WDK	Deck, Wood	01	0.00	10
WDK	Deck, Wood	02	0.00	10
WDK	Deck, Wood	03	0.00	10
WDK	Deck, Wood	04	0.00	10
WDK	Deck, Wood	05	0.00	10
WDK	Deck, Wood	06	0.00	10
WDK	Deck, Wood	94	0.00	10
WDK	Deck, Wood	95	0.00	10
WDK	Deck, Wood	96	0.00	10
WHS	Warehouse	01	1.00	100
WHS	Warehouse	02	1.00	100
WHS	Warehouse	03	1.00	100
WHS	Warehouse	04	1.00	100
WHS	Warehouse	05	1.00	100
WHS	Warehouse	06	1.00	90
WHS	Warehouse	94	1.00	90
WHS	Warehouse	95	1.00	90
WHS	Warehouse	96	1.00	90

Cost Models Report
DERRY NH

Code	List Order	Description	Data	RVR CODE DATA DESC	Adj Coefficient	Applied As	Field Type	Min Val	Ma
P01	0	Base Rate Dep Var			1.000	NA	NA	0.00	
P01	1	AC_TYPE_DEP_1FH	02		1.750	Base Rate Adj	NA	0.00	
P01	1	AC_TYPE_DEP_1FH	03		1.750	Base Rate Adj	NA	0.00	
P01	2	INTERIOR_WALL_1_DEP_2FH	00		1.000	Base Rate Adj	NA	0.00	
P01	2	FLR_COVER_1_DEP_2FH	00		1.000	Base Rate Adj	NA	0.00	
P01	2	EX_WALL_1_DEP_2FH	00		1.000	Base Rate Adj	NA	0.00	
P01	2	EX_WALL_1_DEP_2FH	01		0.500	Base Rate Adj	NA	0.00	
P01	2	FLR_COVER_1_DEP_2FH	01		0.500	Base Rate Adj	NA	0.00	
P01	2	INTERIOR_WALL_1_DEP_2FH	01		0.500	Base Rate Adj	NA	0.00	
P01	2	INTERIOR_WALL_1_DEP_2FH	02		0.500	Base Rate Adj	NA	0.00	
P01	2	FLR_COVER_1_DEP_2FH	02		0.500	Base Rate Adj	NA	0.00	
P01	2	EX_WALL_1_DEP_2FH	02		0.500	Base Rate Adj	NA	0.00	
P01	2	EX_WALL_1_DEP_2FH	03		0.500	Base Rate Adj	NA	0.00	
P01	2	FLR_COVER_1_DEP_2FH	03		0.500	Base Rate Adj	NA	0.00	
P01	2	INTERIOR_WALL_1_DEP_2FH	03		0.500	Base Rate Adj	NA	0.00	
P01	2	INTERIOR_WALL_1_DEP_2FH	04		0.500	Base Rate Adj	NA	0.00	
P01	2	FLR_COVER_1_DEP_2FH	04		0.500	Base Rate Adj	NA	0.00	
P01	2	EX_WALL_1_DEP_2FH	04		0.500	Base Rate Adj	NA	0.00	
P01	2	EX_WALL_1_DEP_2FH	05		0.500	Base Rate Adj	NA	0.00	
P01	2	FLR_COVER_1_DEP_2FH	05		0.500	Base Rate Adj	NA	0.00	
P01	2	INTERIOR_WALL_1_DEP_2FH	05		0.500	Base Rate Adj	NA	0.00	
P01	2	INTERIOR_WALL_1_DEP_2FH	06		0.500	Base Rate Adj	NA	0.00	
P01	2	FLR_COVER_1_DEP_2FH	06		0.500	Base Rate Adj	NA	0.00	
P01	2	EX_WALL_1_DEP_2FH	06		0.500	Base Rate Adj	NA	0.00	
P01	2	EX_WALL_1_DEP_2FH	07		0.500	Base Rate Adj	NA	0.00	
P01	2	FLR_COVER_1_DEP_2FH	07		0.500	Base Rate Adj	NA	0.00	
P01	2	INTERIOR_WALL_1_DEP_2FH	07		0.500	Base Rate Adj	NA	0.00	
P01	2	FLR_COVER_1_DEP_2FH	08		0.500	Base Rate Adj	NA	0.00	

Cost Models Report
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P01	2	EX_WALL_1_DEP_2FH	08		0.500	Base Rate Adj	NA	0.00
P01	2	EX_WALL_1_DEP_2FH	09		0.500	Base Rate Adj	NA	0.00
P01	2	FLR_COVER_1_DEP_2FH	09		0.500	Base Rate Adj	NA	0.00
P01	2	FLR_COVER_1_DEP_2FH	10		0.500	Base Rate Adj	NA	0.00
P01	2	EX_WALL_1_DEP_2FH	10		0.500	Base Rate Adj	NA	0.00
P01	2	EX_WALL_1_DEP_2FH	11		0.500	Base Rate Adj	NA	0.00
P01	2	FLR_COVER_1_DEP_2FH	11		0.500	Base Rate Adj	NA	0.00
P01	2	FLR_COVER_1_DEP_2FH	12		0.500	Base Rate Adj	NA	0.00
P01	2	EX_WALL_1_DEP_2FH	12		0.500	Base Rate Adj	NA	0.00
P01	2	EX_WALL_1_DEP_2FH	13		0.500	Base Rate Adj	NA	0.00
P01	2	FLR_COVER_1_DEP_2FH	13		0.500	Base Rate Adj	NA	0.00
P01	2	FLR_COVER_1_DEP_2FH	14		0.500	Base Rate Adj	NA	0.00
P01	2	EX_WALL_1_DEP_2FH	14		0.500	Base Rate Adj	NA	0.00
P01	2	EX_WALL_1_DEP_2FH	15		0.500	Base Rate Adj	NA	0.00
P01	2	FLR_COVER_1_DEP_2FH	15		0.500	Base Rate Adj	NA	0.00
P01	2	FLR_COVER_1_DEP_2FH	16		0.500	Base Rate Adj	NA	0.00
P01	2	EX_WALL_1_DEP_2FH	16		0.500	Base Rate Adj	NA	0.00
P01	2	EX_WALL_1_DEP_2FH	17		0.500	Base Rate Adj	NA	0.00
P01	2	FLR_COVER_1_DEP_2FH	17		0.500	Base Rate Adj	NA	0.00
P01	2	FLR_COVER_1_DEP_2FH	18		0.500	Base Rate Adj	NA	0.00
P01	2	EX_WALL_1_DEP_2FH	18		0.500	Base Rate Adj	NA	0.00
P01	2	EX_WALL_1_DEP_2FH	19		0.500	Base Rate Adj	NA	0.00
P01	2	FLR_COVER_1_DEP_2FH	19		0.500	Base Rate Adj	NA	0.00
P01	2	FLR_COVER_1_DEP_2FH	20		0.500	Base Rate Adj	NA	0.00
P01	2	EX_WALL_1_DEP_2FH	20		0.500	Base Rate Adj	NA	0.00
P01	2	EX_WALL_1_DEP_2FH	21		0.500	Base Rate Adj	NA	0.00
P01	2	EX_WALL_1_DEP_2FH	22		0.500	Base Rate Adj	NA	0.00
P01	2	EX_WALL_1_DEP_2FH	23		0.500	Base Rate Adj	NA	0.00
P01	2	EX_WALL_1_DEP_2FH	24		0.500	Base Rate Adj	NA	0.00
P01	2	EX_WALL_1_DEP_2FH	25		0.500	Base Rate Adj	NA	0.00
P01	2	EX_WALL_1_DEP_2FH	26		0.500	Base Rate Adj	NA	0.00

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P01	2	EX_WALL_1_DEP_2FH	27		0.500	Base Rate Adj	NA	0.00
P01	2	EX_WALL_1_DEP_2FH	28		0.500	Base Rate Adj	NA	0.00
P01	30	EXTERIOR WALL 1	01	Minimum	-0.100	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	02	Masonite	-0.020	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	03	Below Average	-0.050	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	04	Single Siding	-0.020	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	05	Average	0.000	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	06	Board & Batten	0.000	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	07	Asbest Shingle	-0.020	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	08	Wood on Sheath	0.000	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	09	Logs	0.050	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	10	Above Average	0.050	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	11	Clapboard	0.000	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	12	Cedar or Redwd	0.020	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	13	Pre-Fab Wood	-0.020	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	14	Wood Shingle	0.000	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	15	Concr/Cinder	-0.020	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	16	Wood	0.000	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	17	Stucco	0.000	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	18	Asphalt	-0.040	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	19	Brick Veneer	0.060	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	20	Brick/Masonry	0.060	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	21	Stone/Masonry	0.100	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	22	Precast Panel	0.000	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	23	Pre-cast Concr	0.000	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	24	Reinforc Concr	0.000	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	25	Vinyl/ Aluminu	0.000	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	26	Aluminum Sidng	0.000	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	27	Pre-finsh Metl	0.000	Base Rate Adj	Binary Code	0.00
P01	30	EXTERIOR WALL 1	28	Glass/Thermo.	0.000	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	01	Minimum	-0.100	Base Rate Adj	Binary Code	0.00

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P01	35	EXTERIOR WALL 2	02	Masonite	-0.020	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	03	Below Average	-0.050	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	04	Single Siding	-0.020	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	05	Average	0.000	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	06	Board & Batten	0.000	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	07	Asbest Shingle	-0.020	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	08	Wood on Sheath	0.000	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	09	Logs	0.050	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	10	Above Average	0.050	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	11	Clapboard	0.000	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	12	Cedar or Redwd	0.020	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	13	Pre-Fab Wood	-0.020	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	14	Wood Shingle	0.000	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	15	Concr/Cinder	-0.020	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	16	Wood	0.000	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	17	Stucco	0.000	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	18	Asphalt	-0.040	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	19	Brick Veneer	0.060	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	20	Brick/Masonry	0.060	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	21	Stone/Masonry	0.100	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	22	Precast Panel	0.000	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	23	Pre-cast Concr	0.000	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	24	Reinforc Concr	0.000	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	25	Vinyl/ Aluminu	0.000	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	26	Aluminum Sidng	0.000	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	27	Pre-finsh Metl	0.000	Base Rate Adj	Binary Code	0.00
P01	35	EXTERIOR WALL 2	28	Glass/Thermo.	0.000	Base Rate Adj	Binary Code	0.00
P01	40	ROOF COVER	01	Metal/Tin	0.010	Base Rate Adj	Binary Code	0.00
P01	40	ROOF COVER	02	Rolled Compos	-0.010	Base Rate Adj	Binary Code	0.00
P01	40	ROOF COVER	03	Asphalt	0.000	Base Rate Adj	Binary Code	0.00
P01	40	ROOF COVER	04	Tar & Gravel	0.000	Base Rate Adj	Binary Code	0.00

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P01	40	ROOF COVER	05	Corrugated Asb	0.000	Base Rate Adj	Binary Code	0.00
P01	40	ROOF COVER	06	Asbestos Shing	0.000	Base Rate Adj	Binary Code	0.00
P01	40	ROOF COVER	07	Concrete Tile	0.000	Base Rate Adj	Binary Code	0.00
P01	40	ROOF COVER	08	Clay Tile	0.040	Base Rate Adj	Binary Code	0.00
P01	40	ROOF COVER	09	Enam Mtl Shing	0.030	Base Rate Adj	Binary Code	0.00
P01	40	ROOF COVER	10	Wood Shingle	0.020	Base Rate Adj	Binary Code	0.00
P01	40	ROOF COVER	11	Slate	0.040	Base Rate Adj	Binary Code	0.00
P01	40	ROOF COVER	12	Seamless Steel	0.030	Base Rate Adj	Binary Code	0.00
P01	50	FLOOR COVER 1	01	Dirt/None	-0.100	Base Rate Adj	Binary Code	-99999.00
P01	50	FLOOR COVER 1	02	Minimum/Plywd	-0.040	Base Rate Adj	Binary Code	-99999.00
P01	50	FLOOR COVER 1	03	Concrete	-0.030	Base Rate Adj	Binary Code	-99999.00
P01	50	FLOOR COVER 1	04	Bamboo	0.030	Base Rate Adj	Binary Code	-99999.00
P01	50	FLOOR COVER 1	05	Vinyl	0.000	Base Rate Adj	Binary Code	-99999.00
P01	50	FLOOR COVER 1	06	Inlaid Sht Gds	0.000	Base Rate Adj	Binary Code	-99999.00
P01	50	FLOOR COVER 1	07	Cork Tile	0.020	Base Rate Adj	Binary Code	-99999.00
P01	50	FLOOR COVER 1	08	Pergo	0.020	Base Rate Adj	Binary Code	-99999.00
P01	50	FLOOR COVER 1	09	Pine/Soft Wood	0.020	Base Rate Adj	Binary Code	-99999.00
P01	50	FLOOR COVER 1	10	Granite	0.060	Base Rate Adj	Binary Code	-99999.00
P01	50	FLOOR COVER 1	11	Ceram Clay Til	0.040	Base Rate Adj	Binary Code	-99999.00
P01	50	FLOOR COVER 1	12	Hardwood	0.030	Base Rate Adj	Binary Code	-99999.00
P01	50	FLOOR COVER 1	13	Parquet	0.040	Base Rate Adj	Binary Code	-99999.00
P01	50	FLOOR COVER 1	14	Carpet	0.000	Base Rate Adj	Binary Code	-99999.00
P01	50	FLOOR COVER 1	15	Quarry Tile	0.040	Base Rate Adj	Binary Code	-99999.00
P01	50	FLOOR COVER 1	16	Terrazzo Epoxy	0.030	Base Rate Adj	Binary Code	-99999.00
P01	50	FLOOR COVER 1	17	Typical	0.000	Base Rate Adj	Binary Code	-99999.00
P01	50	FLOOR COVER 1	18	Slate	0.040	Base Rate Adj	Binary Code	-99999.00
P01	50	FLOOR COVER 1	19	Marble	0.060	Base Rate Adj	Binary Code	-99999.00
P01	50	FLOOR COVER 1	20	WD LAMINATE	0.000	Base Rate Adj	Binary Code	-99999.00
P01	55	FLOOR COVER 2	01	Dirt/None	-0.100	Base Rate Adj	Binary Code	0.00
P01	55	FLOOR COVER 2	02	Minimum/Plywd	-0.040	Base Rate Adj	Binary Code	0.00
P01	55	FLOOR COVER 2	03	Concrete	-0.030	Base Rate Adj	Binary Code	0.00

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P01	55	FLOOR COVER 2	04	Bamboo	0.030	Base Rate Adj	Binary Code	0.00
P01	55	FLOOR COVER 2	05	Vinyl	0.000	Base Rate Adj	Binary Code	0.00
P01	55	FLOOR COVER 2	06	Inlaid Sht Gds	0.000	Base Rate Adj	Binary Code	0.00
P01	55	FLOOR COVER 2	07	Cork Tile	0.020	Base Rate Adj	Binary Code	0.00
P01	55	FLOOR COVER 2	08	Pergo	0.020	Base Rate Adj	Binary Code	0.00
P01	55	FLOOR COVER 2	09	Pine/Soft Wood	0.020	Base Rate Adj	Binary Code	0.00
P01	55	FLOOR COVER 2	10	Granite	0.060	Base Rate Adj	Binary Code	0.00
P01	55	FLOOR COVER 2	11	Ceram Clay Til	0.040	Base Rate Adj	Binary Code	0.00
P01	55	FLOOR COVER 2	12	Hardwood	0.030	Base Rate Adj	Binary Code	0.00
P01	55	FLOOR COVER 2	13	Parquet	0.040	Base Rate Adj	Binary Code	0.00
P01	55	FLOOR COVER 2	14	Carpet	0.000	Base Rate Adj	Binary Code	0.00
P01	55	FLOOR COVER 2	15	Quarry Tile	0.040	Base Rate Adj	Binary Code	0.00
P01	55	FLOOR COVER 2	16	Terrazzo Epoxy	0.040	Base Rate Adj	Binary Code	0.00
P01	55	FLOOR COVER 2	17	Typical	0.000	Base Rate Adj	Binary Code	0.00
P01	55	FLOOR COVER 2	18	Slate	0.040	Base Rate Adj	Binary Code	0.00
P01	55	FLOOR COVER 2	19	Marble	0.060	Base Rate Adj	Binary Code	0.00
P01	55	FLOOR COVER 2	20	WD LAMINATE	0.000	Base Rate Adj	Binary Code	0.00
P01	70	INTERIOR WALL 1	01	Minim/Masonry	-0.100	Base Rate Adj	Binary Code	0.00
P01	70	INTERIOR WALL 1	02	Wall Brd/Wood	-0.020	Base Rate Adj	Binary Code	0.00
P01	70	INTERIOR WALL 1	03	Plaster	0.000	Base Rate Adj	Binary Code	0.00
P01	70	INTERIOR WALL 1	04	Plywood Panel	-0.020	Base Rate Adj	Binary Code	0.00
P01	70	INTERIOR WALL 1	05	Drywall	0.000	Base Rate Adj	Binary Code	0.00
P01	70	INTERIOR WALL 1	06	Cust Wd Panel	0.030	Base Rate Adj	Binary Code	0.00
P01	70	INTERIOR WALL 1	07	K PINE/A WD	0.010	Base Rate Adj	Binary Code	0.00
P01	72	INTERIOR WALL 2	01	Minim/Masonry	-0.100	Base Rate Adj	Binary Code	0.00
P01	72	INTERIOR WALL 2	02	Wall Brd/Wood	-0.020	Base Rate Adj	Binary Code	0.00
P01	72	INTERIOR WALL 2	03	Plaster	0.000	Base Rate Adj	Binary Code	0.00
P01	72	INTERIOR WALL 2	04	Plywood Panel	-0.020	Base Rate Adj	Binary Code	0.00
P01	72	INTERIOR WALL 2	05	Drywall	0.000	Base Rate Adj	Binary Code	0.00
P01	72	INTERIOR WALL 2	06	Cust Wd Panel	0.040	Base Rate Adj	Binary Code	0.00
P01	72	INTERIOR WALL 2	07	K PINE/A WD	0.010	Base Rate Adj	Binary Code	0.00

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P01	73	ROOF STRUCTURE	01	Flat	-0.010	Base Rate Adj	Binary Code	0.00
P01	73	ROOF STRUCTURE	02	Shed	-0.010	Base Rate Adj	Binary Code	0.00
P01	73	ROOF STRUCTURE	03	Gable/Hip	0.000	Base Rate Adj	Binary Code	0.00
P01	73	ROOF STRUCTURE	04	Wood Truss	0.000	Base Rate Adj	Binary Code	0.00
P01	73	ROOF STRUCTURE	05	Salt Box	0.000	Base Rate Adj	Binary Code	0.00
P01	73	ROOF STRUCTURE	06	Mansard	0.010	Base Rate Adj	Binary Code	0.00
P01	73	ROOF STRUCTURE	07	Gambrel	0.010	Base Rate Adj	Binary Code	0.00
P01	73	ROOF STRUCTURE	08	Irregular	0.030	Base Rate Adj	Binary Code	0.00
P01	73	ROOF STRUCTURE	09	Rigid Frm/BJst	0.000	Base Rate Adj	Binary Code	0.00
P01	73	ROOF STRUCTURE	10	Steel Frm/Trus	0.000	Base Rate Adj	Binary Code	0.00
P01	73	ROOF STRUCTURE	11	Bowstring Trus	0.000	Base Rate Adj	Binary Code	0.00
P01	73	ROOF STRUCTURE	12	Reinforc Concr	0.000	Base Rate Adj	Binary Code	0.00
P01	73	ROOF STRUCTURE	13	Prestres Concr	0.000	Base Rate Adj	Binary Code	0.00
P01	260	NUMBER OF BEDROOMS	00	BEDROOMS_00	-0.100	Base Rate Adj	Binary Code	0.00
P01	260	NUMBER OF BEDROOMS	01	1 Bedroom	-0.070	Base Rate Adj	Binary Code	0.00
P01	260	NUMBER OF BEDROOMS	02	2 Bedrooms	-0.050	Base Rate Adj	Binary Code	0.00
P01	260	NUMBER OF BEDROOMS	03	3 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P01	260	NUMBER OF BEDROOMS	04	4 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P01	260	NUMBER OF BEDROOMS	05	5 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P01	260	NUMBER OF BEDROOMS	06	6 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P01	260	NUMBER OF BEDROOMS	07	7 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P01	260	NUMBER OF BEDROOMS	08	8 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P01	260	NUMBER OF BEDROOMS	09	9+ Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P01	270	TYPE OF HEAT	01	None	-0.050	Base Rate Adj	Binary Code	0.00
P01	270	TYPE OF HEAT	02	Convection	-0.030	Base Rate Adj	Binary Code	0.00
P01	270	TYPE OF HEAT	03	Forced Air N D	-0.030	Base Rate Adj	Binary Code	0.00
P01	270	TYPE OF HEAT	04	Forced Hot Air	0.000	Base Rate Adj	Binary Code	0.00
P01	270	TYPE OF HEAT	05	Hot Water	0.020	Base Rate Adj	Binary Code	0.00
P01	270	TYPE OF HEAT	06	Steam	0.000	Base Rate Adj	Binary Code	0.00
P01	270	TYPE OF HEAT	07	Electric	-0.030	Base Rate Adj	Binary Code	0.00
P01	270	TYPE OF HEAT	08	Radiant Water	0.020	Base Rate Adj	Binary Code	0.00

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P01	280	REMODEL RATING	01	Cosmetic	-0.070	Depr Adj	Binary Code	0.00
P01	280	REMODEL RATING	02	Minor	-0.070	Depr Adj	Binary Code	0.00
P01	280	REMODEL RATING	03	Moderate	-0.250	Depr Adj	Binary Code	0.00
P01	280	REMODEL RATING	04	Major	-0.500	Depr Adj	Binary Code	0.00
P01	280	REMODEL RATING	05	Total	-0.750	Depr Adj	Binary Code	0.00
P01	290	AC TYPE			1.000	NA	Numeric	0.00
P01	20	GRADE ADJUSTMENT	A	GRADE_A	0.750	Muliplier	Binary Code	0.00
P01	20	GRADE ADJUSTMENT	A-	GRADE_A-	0.600	Muliplier	Binary Code	0.00
P01	20	GRADE ADJUSTMENT	B	GRADE_B	0.300	Muliplier	Binary Code	0.00
P01	20	GRADE ADJUSTMENT	B+	GRADE_B+	0.450	Muliplier	Binary Code	0.00
P01	20	GRADE ADJUSTMENT	B-	GRADE_B-	0.200	Muliplier	Binary Code	0.00
P01	20	GRADE ADJUSTMENT	C	GRADE_C	0.000	Muliplier	Binary Code	0.00
P01	20	GRADE ADJUSTMENT	C+	GRADE_C+	0.100	Muliplier	Binary Code	0.00
P01	20	GRADE ADJUSTMENT	C-	GRADE_C-	-0.100	Muliplier	Binary Code	0.00
P01	20	GRADE ADJUSTMENT	D	GRADE_D	-0.300	Muliplier	Binary Code	0.00
P01	20	GRADE ADJUSTMENT	D+	GRADE_D+	-0.200	Muliplier	Binary Code	0.00
P01	20	GRADE ADJUSTMENT	D-	GRADE_D-	-0.400	Muliplier	Binary Code	0.00
P01	20	GRADE ADJUSTMENT	E	GRADE_E	-0.600	Muliplier	Binary Code	0.00
P01	20	GRADE ADJUSTMENT	E+	GRADE_E+	-0.500	Muliplier	Binary Code	0.00
P01	20	GRADE ADJUSTMENT	E-	GRADE_E-	-0.700	Muliplier	Binary Code	0.00
P01	310	MHP	101	Rancourt SW	0.000	Muliplier	Binary Code	0.00
P01	310	MHP	101D	Rancourt DW	0.000	Muliplier	Binary Code	0.00
P01	310	MHP	201	Neils MHP	0.000	Muliplier	Binary Code	0.00
P01	310	MHP	210	Stand Alone	0.000	Muliplier	Binary Code	0.00
P01	310	MHP	301	Annie Oakley	0.000	Muliplier	Binary Code	0.00
P01	310	MHP	310	Shilah Drive	0.000	Muliplier	Binary Code	0.00
P01	310	MHP	401	Chases Grove	1.500	Muliplier	Binary Code	0.00
P01	310	MHP	501	Frost Resident	0.000	Muliplier	Binary Code	0.00
P01	310	MHP	601	Running Brook	0.000	Muliplier	Binary Code	0.00
P01	310	MHP	701	Whispering Pin	0.000	Muliplier	Binary Code	0.00
P01	310	MHP	801	Webers	0.000	Muliplier	Binary Code	0.00

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P01	310	MHP	901	Kendall Pd	0.000	Muliplier	Binary Code	0.00	
P01	310	MHP	901D	Kendall Pd DW	0.000	Muliplier	Binary Code	0.00	
P01	2	DEP CONSTANT	.5		0.500	Per Unit	NA	0.00	
P01	2	DEP CONSTANT	.5		0.500	Per Unit	NA	0.00	
P01	2	DEP CONSTANT	.5		0.500	Per Unit	NA	0.00	
P01	150	EXTRA PLUMBING FIXTURES			500.000	Per Unit	Numeric	0.00	
P01	230	FULL BATHS			5000.000	Per Unit	Numeric	0.00	
P01	240	3 PLUS FULL BATHS			3500.000	Per Unit	Numeric	0.00	
P01	250	HALF BATHS			3000.000	Per Unit	Numeric	0.00	

P02	0	Base Rate Dep Var			1.000	NA	NA	0.00	
P02	1	AC_TYPE_DEP_1FH	02		1.750	Base Rate Adj	NA	0.00	
P02	1	AC_TYPE_DEP_1FH	03		1.750	Base Rate Adj	NA	0.00	
P02	2	INTERIOR_WALL_1_DEP_2FH	00		1.000	Base Rate Adj	NA	0.00	
P02	2	EX_WALL_1_DEP_2FH	00		1.000	Base Rate Adj	NA	0.00	
P02	2	FLR_COVER_1_DEP_2FH	00		1.000	Base Rate Adj	NA	0.00	
P02	2	FLR_COVER_1_DEP_2FH	01		0.500	Base Rate Adj	NA	0.00	
P02	2	EX_WALL_1_DEP_2FH	01		0.500	Base Rate Adj	NA	0.00	
P02	2	INTERIOR_WALL_1_DEP_2FH	01		0.500	Base Rate Adj	NA	0.00	
P02	2	INTERIOR_WALL_1_DEP_2FH	02		0.500	Base Rate Adj	NA	0.00	
P02	2	EX_WALL_1_DEP_2FH	02		0.500	Base Rate Adj	NA	0.00	
P02	2	FLR_COVER_1_DEP_2FH	02		0.500	Base Rate Adj	NA	0.00	
P02	2	FLR_COVER_1_DEP_2FH	03		0.500	Base Rate Adj	NA	0.00	
P02	2	EX_WALL_1_DEP_2FH	03		0.500	Base Rate Adj	NA	0.00	
P02	2	INTERIOR_WALL_1_DEP_2FH	03		0.500	Base Rate Adj	NA	0.00	
P02	2	INTERIOR_WALL_1_DEP_2FH	04		0.500	Base Rate Adj	NA	0.00	
P02	2	EX_WALL_1_DEP_2FH	04		0.500	Base Rate Adj	NA	0.00	
P02	2	FLR_COVER_1_DEP_2FH	04		0.500	Base Rate Adj	NA	0.00	
P02	2	FLR_COVER_1_DEP_2FH	05		0.500	Base Rate Adj	NA	0.00	
P02	2	EX_WALL_1_DEP_2FH	05		0.500	Base Rate Adj	NA	0.00	
P02	2	INTERIOR_WALL_1_DEP_2FH	05		0.500	Base Rate Adj	NA	0.00	

Cost Models Report
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P02	2	INTERIOR_WALL_1_DEP_2FH	06		0.500	Base Rate Adj	NA	0.00
P02	2	EX_WALL_1_DEP_2FH	06		0.500	Base Rate Adj	NA	0.00
P02	2	FLR_COVER_1_DEP_2FH	06		0.500	Base Rate Adj	NA	0.00
P02	2	FLR_COVER_1_DEP_2FH	07		0.500	Base Rate Adj	NA	0.00
P02	2	EX_WALL_1_DEP_2FH	07		0.500	Base Rate Adj	NA	0.00
P02	2	INTERIOR_WALL_1_DEP_2FH	07		0.500	Base Rate Adj	NA	0.00
P02	2	EX_WALL_1_DEP_2FH	08		0.500	Base Rate Adj	NA	0.00
P02	2	FLR_COVER_1_DEP_2FH	08		0.500	Base Rate Adj	NA	0.00
P02	2	FLR_COVER_1_DEP_2FH	09		0.500	Base Rate Adj	NA	0.00
P02	2	EX_WALL_1_DEP_2FH	09		0.500	Base Rate Adj	NA	0.00
P02	2	EX_WALL_1_DEP_2FH	10		0.500	Base Rate Adj	NA	0.00
P02	2	FLR_COVER_1_DEP_2FH	10		0.500	Base Rate Adj	NA	0.00
P02	2	FLR_COVER_1_DEP_2FH	11		0.500	Base Rate Adj	NA	0.00
P02	2	EX_WALL_1_DEP_2FH	11		0.500	Base Rate Adj	NA	0.00
P02	2	EX_WALL_1_DEP_2FH	12		0.500	Base Rate Adj	NA	0.00
P02	2	FLR_COVER_1_DEP_2FH	12		0.500	Base Rate Adj	NA	0.00
P02	2	FLR_COVER_1_DEP_2FH	13		0.500	Base Rate Adj	NA	0.00
P02	2	EX_WALL_1_DEP_2FH	13		0.500	Base Rate Adj	NA	0.00
P02	2	EX_WALL_1_DEP_2FH	14		0.500	Base Rate Adj	NA	0.00
P02	2	FLR_COVER_1_DEP_2FH	14		0.500	Base Rate Adj	NA	0.00
P02	2	FLR_COVER_1_DEP_2FH	15		0.500	Base Rate Adj	NA	0.00
P02	2	EX_WALL_1_DEP_2FH	15		0.500	Base Rate Adj	NA	0.00
P02	2	EX_WALL_1_DEP_2FH	16		0.500	Base Rate Adj	NA	0.00
P02	2	FLR_COVER_1_DEP_2FH	16		0.500	Base Rate Adj	NA	0.00
P02	2	FLR_COVER_1_DEP_2FH	17		0.500	Base Rate Adj	NA	0.00
P02	2	EX_WALL_1_DEP_2FH	17		0.500	Base Rate Adj	NA	0.00
P02	2	EX_WALL_1_DEP_2FH	18		0.500	Base Rate Adj	NA	0.00
P02	2	FLR_COVER_1_DEP_2FH	18		0.500	Base Rate Adj	NA	0.00
P02	2	FLR_COVER_1_DEP_2FH	19		0.500	Base Rate Adj	NA	0.00
P02	2	EX_WALL_1_DEP_2FH	19		0.500	Base Rate Adj	NA	0.00
P02	2	EX_WALL_1_DEP_2FH	20		0.500	Base Rate Adj	NA	0.00

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P02	2	FLR_COVER_1_DEP_2FH	20		0.500	Base Rate Adj	NA	0.00
P02	2	EX_WALL_1_DEP_2FH	21		0.500	Base Rate Adj	NA	0.00
P02	2	EX_WALL_1_DEP_2FH	22		0.500	Base Rate Adj	NA	0.00
P02	2	EX_WALL_1_DEP_2FH	23		0.500	Base Rate Adj	NA	0.00
P02	2	EX_WALL_1_DEP_2FH	24		0.500	Base Rate Adj	NA	0.00
P02	2	EX_WALL_1_DEP_2FH	25		0.500	Base Rate Adj	NA	0.00
P02	2	EX_WALL_1_DEP_2FH	26		0.500	Base Rate Adj	NA	0.00
P02	2	EX_WALL_1_DEP_2FH	27		0.500	Base Rate Adj	NA	0.00
P02	2	EX_WALL_1_DEP_2FH	28		0.500	Base Rate Adj	NA	0.00
P02	30	EXTERIOR WALL 1	01	Minimum	-0.100	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	02	Masonite	-0.020	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	03	Below Average	-0.050	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	04	Single Siding	-0.020	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	05	Average	0.000	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	06	Board & Batten	0.000	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	07	Asbest Shingle	-0.020	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	08	Wood on Sheath	0.000	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	09	Logs	0.050	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	10	Above Average	0.050	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	11	Clapboard	0.000	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	12	Cedar or Redwd	0.020	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	13	Pre-Fab Wood	-0.020	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	14	Wood Shingle	0.000	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	15	Concr/Cinder	-0.020	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	16	Wood	0.000	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	17	Stucco	0.000	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	18	Asphalt	-0.040	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	19	Brick Veneer	0.060	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	20	Brick/Masonry	0.060	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	21	Stone/Masonry	0.100	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	22	Precast Panel	0.000	Base Rate Adj	Binary Code	0.00

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P02	30	EXTERIOR WALL 1	23	Pre-cast Concr	0.000	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	24	Reinforc Concr	0.000	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	25	Vinyl/ Aluminu	0.000	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	26	Aluminum Sidng	0.000	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	27	Pre-finsh Metl	0.000	Base Rate Adj	Binary Code	0.00
P02	30	EXTERIOR WALL 1	28	Glass/Thermo.	0.000	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	01	Minimum	-0.100	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	02	Masonite	-0.020	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	03	Below Average	-0.050	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	04	Single Siding	-0.020	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	05	Average	0.000	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	06	Board & Batten	0.000	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	07	Asbest Shingle	-0.020	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	08	Wood on Sheath	0.000	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	09	Logs	0.050	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	10	Above Average	0.050	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	11	Clapboard	0.000	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	12	Cedar or Redwd	0.020	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	13	Pre-Fab Wood	-0.020	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	14	Wood Shingle	0.000	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	15	Concr/Cinder	-0.020	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	16	Wood	0.000	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	17	Stucco	0.000	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	18	Asphalt	-0.040	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	19	Brick Veneer	0.060	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	20	Brick/Masonry	0.060	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	21	Stone/Masonry	0.100	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	22	Precast Panel	0.000	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	23	Pre-cast Concr	0.000	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	24	Reinforc Concr	0.000	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	25	Vinyl/ Aluminu	0.000	Base Rate Adj	Binary Code	0.00

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P02	35	EXTERIOR WALL 2	26	Aluminum Sidng	0.000	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	27	Pre-finsh Metl	0.000	Base Rate Adj	Binary Code	0.00
P02	35	EXTERIOR WALL 2	28	Glass/Thermo.	0.000	Base Rate Adj	Binary Code	0.00
P02	40	ROOF COVER	01	Metal/Tin	0.000	Base Rate Adj	Binary Code	0.00
P02	40	ROOF COVER	02	Rolled Compos	-0.010	Base Rate Adj	Binary Code	0.00
P02	40	ROOF COVER	03	Asphalt	0.000	Base Rate Adj	Binary Code	0.00
P02	40	ROOF COVER	04	Tar & Gravel	0.000	Base Rate Adj	Binary Code	0.00
P02	40	ROOF COVER	05	Corrugated Asb	0.000	Base Rate Adj	Binary Code	0.00
P02	40	ROOF COVER	06	Asbestos Shing	0.000	Base Rate Adj	Binary Code	0.00
P02	40	ROOF COVER	07	Concrete Tile	0.000	Base Rate Adj	Binary Code	0.00
P02	40	ROOF COVER	08	Clay Tile	0.000	Base Rate Adj	Binary Code	0.00
P02	40	ROOF COVER	09	Enam Mtl Shing	0.000	Base Rate Adj	Binary Code	0.00
P02	40	ROOF COVER	10	Wood Shingle	0.000	Base Rate Adj	Binary Code	0.00
P02	40	ROOF COVER	11	Slate	0.000	Base Rate Adj	Binary Code	0.00
P02	40	ROOF COVER	12	Seamless Steel	0.030	Base Rate Adj	Binary Code	0.00
P02	50	FLOOR COVER 1	01	Dirt/None	-0.100	Base Rate Adj	Binary Code	-99999.00
P02	50	FLOOR COVER 1	02	Minimum/Plywd	-0.040	Base Rate Adj	Binary Code	-99999.00
P02	50	FLOOR COVER 1	03	Concrete	-0.030	Base Rate Adj	Binary Code	-99999.00
P02	50	FLOOR COVER 1	04	Bamboo	0.030	Base Rate Adj	Binary Code	-99999.00
P02	50	FLOOR COVER 1	05	Vinyl	0.000	Base Rate Adj	Binary Code	-99999.00
P02	50	FLOOR COVER 1	06	Inlaid Sht Gds	0.000	Base Rate Adj	Binary Code	-99999.00
P02	50	FLOOR COVER 1	07	Cork Tile	0.020	Base Rate Adj	Binary Code	-99999.00
P02	50	FLOOR COVER 1	08	Pergo	0.020	Base Rate Adj	Binary Code	-99999.00
P02	50	FLOOR COVER 1	09	Pine/Soft Wood	0.020	Base Rate Adj	Binary Code	-99999.00
P02	50	FLOOR COVER 1	10	Granite	0.060	Base Rate Adj	Binary Code	-99999.00
P02	50	FLOOR COVER 1	11	Ceram Clay Til	0.040	Base Rate Adj	Binary Code	-99999.00
P02	50	FLOOR COVER 1	12	Hardwood	0.030	Base Rate Adj	Binary Code	-99999.00
P02	50	FLOOR COVER 1	13	Parquet	0.040	Base Rate Adj	Binary Code	-99999.00
P02	50	FLOOR COVER 1	14	Carpet	0.000	Base Rate Adj	Binary Code	-99999.00
P02	50	FLOOR COVER 1	15	Quarry Tile	0.040	Base Rate Adj	Binary Code	-99999.00
P02	50	FLOOR COVER 1	16	Terrazzo Epoxy	0.040	Base Rate Adj	Binary Code	-99999.00

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P02	50	FLOOR COVER 1	17	Typical	0.000	Base Rate Adj	Binary Code	-99999.00
P02	50	FLOOR COVER 1	18	Slate	0.040	Base Rate Adj	Binary Code	-99999.00
P02	50	FLOOR COVER 1	19	Marble	0.060	Base Rate Adj	Binary Code	-99999.00
P02	50	FLOOR COVER 1	20	Wd Laminate	0.020	Base Rate Adj	Binary Code	-99999.00
P02	55	FLOOR COVER 2	01	Dirt/None	-0.100	Base Rate Adj	Binary Code	0.00
P02	55	FLOOR COVER 2	02	Minimum/Plywd	-0.040	Base Rate Adj	Binary Code	0.00
P02	55	FLOOR COVER 2	03	Concrete	-0.030	Base Rate Adj	Binary Code	0.00
P02	55	FLOOR COVER 2	04	Bamboo	0.030	Base Rate Adj	Binary Code	0.00
P02	55	FLOOR COVER 2	05	Vinyl	0.000	Base Rate Adj	Binary Code	0.00
P02	55	FLOOR COVER 2	06	Inlaid Sht Gds	0.000	Base Rate Adj	Binary Code	0.00
P02	55	FLOOR COVER 2	07	Cork Tile	0.020	Base Rate Adj	Binary Code	0.00
P02	55	FLOOR COVER 2	08	Pergo	0.020	Base Rate Adj	Binary Code	0.00
P02	55	FLOOR COVER 2	09	Pine/Soft Wood	0.020	Base Rate Adj	Binary Code	0.00
P02	55	FLOOR COVER 2	10	Granite	0.060	Base Rate Adj	Binary Code	0.00
P02	55	FLOOR COVER 2	11	Ceram Clay Til	0.040	Base Rate Adj	Binary Code	0.00
P02	55	FLOOR COVER 2	12	Hardwood	0.030	Base Rate Adj	Binary Code	0.00
P02	55	FLOOR COVER 2	13	Parquet	0.040	Base Rate Adj	Binary Code	0.00
P02	55	FLOOR COVER 2	14	Carpet	0.000	Base Rate Adj	Binary Code	0.00
P02	55	FLOOR COVER 2	15	Quarry Tile	0.040	Base Rate Adj	Binary Code	0.00
P02	55	FLOOR COVER 2	16	Terrazzo Epoxy	0.040	Base Rate Adj	Binary Code	0.00
P02	55	FLOOR COVER 2	17	Typical	0.000	Base Rate Adj	Binary Code	0.00
P02	55	FLOOR COVER 2	18	Slate	0.040	Base Rate Adj	Binary Code	0.00
P02	55	FLOOR COVER 2	19	Marble	0.060	Base Rate Adj	Binary Code	0.00
P02	55	FLOOR COVER 2	20	Wd Laminate	0.020	Base Rate Adj	Binary Code	0.00
P02	70	INTERIOR WALL 1	01	Minim/Masonry	-0.100	Base Rate Adj	Binary Code	0.00
P02	70	INTERIOR WALL 1	02	Wall Brd/Wood	-0.020	Base Rate Adj	Binary Code	0.00
P02	70	INTERIOR WALL 1	03	Plaster	0.000	Base Rate Adj	Binary Code	0.00
P02	70	INTERIOR WALL 1	04	Plywood Panel	-0.020	Base Rate Adj	Binary Code	0.00
P02	70	INTERIOR WALL 1	05	Drywall	0.000	Base Rate Adj	Binary Code	0.00
P02	70	INTERIOR WALL 1	06	Cust Wd Panel	0.030	Base Rate Adj	Binary Code	0.00
P02	70	INTERIOR WALL 1	07	K PINE/A WD	0.010	Base Rate Adj	Binary Code	0.00

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P02	72	INTERIOR WALL 2	01	Minim/Masonry	-0.100	Base Rate Adj	Binary Code	0.00
P02	72	INTERIOR WALL 2	02	Wall Brd/Wood	-0.020	Base Rate Adj	Binary Code	0.00
P02	72	INTERIOR WALL 2	03	Plaster	0.000	Base Rate Adj	Binary Code	0.00
P02	72	INTERIOR WALL 2	04	Plywood Panel	-0.020	Base Rate Adj	Binary Code	0.00
P02	72	INTERIOR WALL 2	05	Drywall	0.000	Base Rate Adj	Binary Code	0.00
P02	72	INTERIOR WALL 2	06	Cust Wd Panel	0.030	Base Rate Adj	Binary Code	0.00
P02	72	INTERIOR WALL 2	07	K PINE/A WD	0.010	Base Rate Adj	Binary Code	0.00
P02	73	ROOF STRUCTURE	01	Flat	-0.010	Base Rate Adj	Binary Code	0.00
P02	73	ROOF STRUCTURE	02	Shed	-0.010	Base Rate Adj	Binary Code	0.00
P02	73	ROOF STRUCTURE	03	Gable/Hip	0.000	Base Rate Adj	Binary Code	0.00
P02	73	ROOF STRUCTURE	04	Wood Truss	0.000	Base Rate Adj	Binary Code	0.00
P02	73	ROOF STRUCTURE	05	Salt Box	0.000	Base Rate Adj	Binary Code	0.00
P02	73	ROOF STRUCTURE	06	Mansard	0.000	Base Rate Adj	Binary Code	0.00
P02	73	ROOF STRUCTURE	07	Gambrel	0.000	Base Rate Adj	Binary Code	0.00
P02	73	ROOF STRUCTURE	08	Irregular	0.000	Base Rate Adj	Binary Code	0.00
P02	73	ROOF STRUCTURE	09	Rigid Frm/BJst	0.000	Base Rate Adj	Binary Code	0.00
P02	73	ROOF STRUCTURE	10	Steel Frm/Trus	0.000	Base Rate Adj	Binary Code	0.00
P02	73	ROOF STRUCTURE	11	Bowstring Trus	0.000	Base Rate Adj	Binary Code	0.00
P02	73	ROOF STRUCTURE	12	Reinforc Concr	0.000	Base Rate Adj	Binary Code	0.00
P02	73	ROOF STRUCTURE	13	Prestres Concr	0.000	Base Rate Adj	Binary Code	0.00
P02	260	NUMBER OF BEDROOMS	00	BEDROOMS_00	-0.100	Base Rate Adj	Binary Code	0.00
P02	260	NUMBER OF BEDROOMS	01	1 Bedroom	-0.050	Base Rate Adj	Binary Code	0.00
P02	260	NUMBER OF BEDROOMS	02	2 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P02	260	NUMBER OF BEDROOMS	03	3 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P02	260	NUMBER OF BEDROOMS	04	4 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P02	260	NUMBER OF BEDROOMS	05	5 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P02	260	NUMBER OF BEDROOMS	06	6 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P02	260	NUMBER OF BEDROOMS	07	7 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P02	260	NUMBER OF BEDROOMS	08	8 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P02	260	NUMBER OF BEDROOMS	09	9+ Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P02	270	TYPE OF HEAT	01	None	-0.050	Base Rate Adj	Binary Code	0.00

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P02	270	TYPE OF HEAT	02	Convection	-0.030	Base Rate Adj	Binary Code	0.00
P02	270	TYPE OF HEAT	03	Forced Air N D	-0.030	Base Rate Adj	Binary Code	0.00
P02	270	TYPE OF HEAT	04	Forced Hot Air	0.000	Base Rate Adj	Binary Code	0.00
P02	270	TYPE OF HEAT	05	Hot Water	0.020	Base Rate Adj	Binary Code	0.00
P02	270	TYPE OF HEAT	06	Steam	0.000	Base Rate Adj	Binary Code	0.00
P02	270	TYPE OF HEAT	07	Electric	-0.030	Base Rate Adj	Binary Code	0.00
P02	270	TYPE OF HEAT	08	Radiant Water	0.020	Base Rate Adj	Binary Code	0.00
P02	280	REMODEL RATING	01	Cosmetic	-0.070	Depr Adj	Binary Code	0.00
P02	280	REMODEL RATING	02	Minor	-0.070	Depr Adj	Binary Code	0.00
P02	280	REMODEL RATING	03	Moderate	-0.250	Depr Adj	Binary Code	0.00
P02	280	REMODEL RATING	04	Major	-0.500	Depr Adj	Binary Code	0.00
P02	280	REMODEL RATING	05	Total	-0.750	Depr Adj	Binary Code	0.00
P02	290	AC_TYPE			1.000	NA	Numeric	0.00
P02	20	GRADE ADJUSTMENT	A	GRADE_A	0.750	Muliplier	Binary Code	0.00
P02	20	GRADE ADJUSTMENT	A-	GRADE_A-	0.600	Muliplier	Binary Code	0.00
P02	20	GRADE ADJUSTMENT	B	GRADE_B	0.300	Muliplier	Binary Code	0.00
P02	20	GRADE ADJUSTMENT	B+	GRADE_B+	0.450	Muliplier	Binary Code	0.00
P02	20	GRADE ADJUSTMENT	B-	GRADE_B-	0.200	Muliplier	Binary Code	0.00
P02	20	GRADE ADJUSTMENT	C	GRADE_C	0.000	Muliplier	Binary Code	0.00
P02	20	GRADE ADJUSTMENT	C+	GRADE_C+	0.030	Muliplier	Binary Code	0.00
P02	20	GRADE ADJUSTMENT	C-	GRADE_C-	-0.100	Muliplier	Binary Code	0.00
P02	20	GRADE ADJUSTMENT	D	GRADE_D	-0.300	Muliplier	Binary Code	0.00
P02	20	GRADE ADJUSTMENT	D+	GRADE_D+	-0.200	Muliplier	Binary Code	0.00
P02	20	GRADE ADJUSTMENT	D-	GRADE_D-	-0.400	Muliplier	Binary Code	0.00
P02	20	GRADE ADJUSTMENT	E	GRADE_E	-0.600	Muliplier	Binary Code	0.00
P02	20	GRADE ADJUSTMENT	E+	GRADE_E+	-0.500	Muliplier	Binary Code	0.00
P02	20	GRADE ADJUSTMENT	E-	GRADE_E-	-0.700	Muliplier	Binary Code	0.00
P02	300	MOBILE HOME PARK	101	Rancourt SW	0.850	Muliplier	Binary Code	0.00
P02	300	MOBILE HOME PARK	101D	Rancourt DW	0.550	Muliplier	Binary Code	0.00
P02	300	MOBILE HOME PARK	110	Applewood	0.900	Muliplier	Binary Code	0.00
P02	300	MOBILE HOME PARK	201	Neils MHP	0.900	Muliplier	Binary Code	0.00

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P02	300	MOBILE HOME PARK	210	Stand Alone	0.500	Muliplier	Binary Code	0.00	
P02	300	MOBILE HOME PARK	301	Annie Oakley	0.900	Muliplier	Binary Code	0.00	
P02	300	MOBILE HOME PARK	310	Shilah Drive	1.100	Muliplier	Binary Code	0.00	
P02	300	MOBILE HOME PARK	401	Chases Grove	0.350	Muliplier	Binary Code	0.00	
P02	300	MOBILE HOME PARK	501	Frost Resident	0.750	Muliplier	Binary Code	0.00	
P02	300	MOBILE HOME PARK	601	Running Brook	0.900	Muliplier	Binary Code	0.00	
P02	300	MOBILE HOME PARK	701	Whispering Pin	0.800	Muliplier	Binary Code	0.00	
P02	300	MOBILE HOME PARK	801	Webers	0.650	Muliplier	Binary Code	0.00	
P02	300	MOBILE HOME PARK	901	Kendall Pd	0.750	Muliplier	Binary Code	0.00	
P02	300	MOBILE HOME PARK	901D	Kendall Pd DW	0.500	Muliplier	Binary Code	0.00	
P02	2	DEP CONSTANT	.5		0.500	Per Unit	NA	0.00	
P02	2	DEP CONSTANT	.5		0.500	Per Unit	NA	0.00	
P02	2	DEP CONSTANT	.5		0.500	Per Unit	NA	0.00	
P02	150	EXTRA PLUMBING FIXTURES			500.000	Per Unit	Numeric	0.00	
P02	230	FULL BATHS			3500.000	Per Unit	Numeric	0.00	
P02	240	3 PLUS FULL BATHS			1500.000	Per Unit	Numeric	0.00	
P02	250	HALF BATHS			1000.000	Per Unit	Numeric	0.00	

P03	0	Base Rate Dep Var			1.000	NA	NA	0.00	
P03	1	AC_TYPE_DEP_1FH	02		1.500	Base Rate Adj	NA	0.00	
P03	1	AC_TYPE_DEP_1FH	03		1.500	Base Rate Adj	NA	0.00	
P03	2	INTERIOR_WALL_1_DEP_2FH	00		1.000	Base Rate Adj	NA	0.00	
P03	2	FLR_COVER_1_DEP_2FH	00		1.000	Base Rate Adj	NA	0.00	
P03	2	EX_WALL_1_DEP_2FH	00		1.000	Base Rate Adj	NA	0.00	
P03	2	EX_WALL_1_DEP_2FH	01		0.500	Base Rate Adj	NA	0.00	
P03	2	FLR_COVER_1_DEP_2FH	01		0.500	Base Rate Adj	NA	0.00	
P03	2	INTERIOR_WALL_1_DEP_2FH	01		0.500	Base Rate Adj	NA	0.00	
P03	2	INTERIOR_WALL_1_DEP_2FH	02		0.500	Base Rate Adj	NA	0.00	
P03	2	FLR_COVER_1_DEP_2FH	02		0.500	Base Rate Adj	NA	0.00	
P03	2	EX_WALL_1_DEP_2FH	02		0.500	Base Rate Adj	NA	0.00	
P03	2	EX_WALL_1_DEP_2FH	03		0.500	Base Rate Adj	NA	0.00	

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P03	2	FLR_COVER_1_DEP_2FH	03		0.500	Base Rate Adj	NA	0.00
P03	2	INTERIOR_WALL_1_DEP_2FH	03		0.500	Base Rate Adj	NA	0.00
P03	2	INTERIOR_WALL_1_DEP_2FH	04		0.500	Base Rate Adj	NA	0.00
P03	2	FLR_COVER_1_DEP_2FH	04		0.500	Base Rate Adj	NA	0.00
P03	2	EX_WALL_1_DEP_2FH	04		0.500	Base Rate Adj	NA	0.00
P03	2	EX_WALL_1_DEP_2FH	05		0.500	Base Rate Adj	NA	0.00
P03	2	FLR_COVER_1_DEP_2FH	05		0.500	Base Rate Adj	NA	0.00
P03	2	INTERIOR_WALL_1_DEP_2FH	05		0.500	Base Rate Adj	NA	0.00
P03	2	INTERIOR_WALL_1_DEP_2FH	06		0.500	Base Rate Adj	NA	0.00
P03	2	FLR_COVER_1_DEP_2FH	06		0.500	Base Rate Adj	NA	0.00
P03	2	EX_WALL_1_DEP_2FH	06		0.500	Base Rate Adj	NA	0.00
P03	2	EX_WALL_1_DEP_2FH	07		0.500	Base Rate Adj	NA	0.00
P03	2	FLR_COVER_1_DEP_2FH	07		0.500	Base Rate Adj	NA	0.00
P03	2	INTERIOR_WALL_1_DEP_2FH	07		0.500	Base Rate Adj	NA	0.00
P03	2	FLR_COVER_1_DEP_2FH	08		0.500	Base Rate Adj	NA	0.00
P03	2	EX_WALL_1_DEP_2FH	08		0.500	Base Rate Adj	NA	0.00
P03	2	EX_WALL_1_DEP_2FH	09		0.500	Base Rate Adj	NA	0.00
P03	2	FLR_COVER_1_DEP_2FH	09		0.500	Base Rate Adj	NA	0.00
P03	2	FLR_COVER_1_DEP_2FH	10		0.500	Base Rate Adj	NA	0.00
P03	2	EX_WALL_1_DEP_2FH	10		0.500	Base Rate Adj	NA	0.00
P03	2	EX_WALL_1_DEP_2FH	11		0.500	Base Rate Adj	NA	0.00
P03	2	FLR_COVER_1_DEP_2FH	11		0.500	Base Rate Adj	NA	0.00
P03	2	FLR_COVER_1_DEP_2FH	12		0.500	Base Rate Adj	NA	0.00
P03	2	EX_WALL_1_DEP_2FH	12		0.500	Base Rate Adj	NA	0.00
P03	2	EX_WALL_1_DEP_2FH	13		0.500	Base Rate Adj	NA	0.00
P03	2	FLR_COVER_1_DEP_2FH	13		0.500	Base Rate Adj	NA	0.00
P03	2	FLR_COVER_1_DEP_2FH	14		0.500	Base Rate Adj	NA	0.00
P03	2	EX_WALL_1_DEP_2FH	14		0.500	Base Rate Adj	NA	0.00
P03	2	EX_WALL_1_DEP_2FH	15		0.500	Base Rate Adj	NA	0.00
P03	2	FLR_COVER_1_DEP_2FH	15		0.500	Base Rate Adj	NA	0.00
P03	2	FLR_COVER_1_DEP_2FH	16		0.500	Base Rate Adj	NA	0.00

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P03	2	EX_WALL_1_DEP_2FH	16		0.500	Base Rate Adj	NA	0.00
P03	2	EX_WALL_1_DEP_2FH	17		0.500	Base Rate Adj	NA	0.00
P03	2	FLR_COVER_1_DEP_2FH	17		0.500	Base Rate Adj	NA	0.00
P03	2	FLR_COVER_1_DEP_2FH	18		0.500	Base Rate Adj	NA	0.00
P03	2	EX_WALL_1_DEP_2FH	18		0.500	Base Rate Adj	NA	0.00
P03	2	EX_WALL_1_DEP_2FH	19		0.500	Base Rate Adj	NA	0.00
P03	2	FLR_COVER_1_DEP_2FH	19		0.500	Base Rate Adj	NA	0.00
P03	2	FLR_COVER_1_DEP_2FH	20		0.500	Base Rate Adj	NA	0.00
P03	2	EX_WALL_1_DEP_2FH	20		0.500	Base Rate Adj	NA	0.00
P03	2	EX_WALL_1_DEP_2FH	21		0.500	Base Rate Adj	NA	0.00
P03	2	EX_WALL_1_DEP_2FH	22		0.500	Base Rate Adj	NA	0.00
P03	2	EX_WALL_1_DEP_2FH	23		0.500	Base Rate Adj	NA	0.00
P03	2	EX_WALL_1_DEP_2FH	24		0.500	Base Rate Adj	NA	0.00
P03	2	EX_WALL_1_DEP_2FH	25		0.500	Base Rate Adj	NA	0.00
P03	2	EX_WALL_1_DEP_2FH	26		0.500	Base Rate Adj	NA	0.00
P03	2	EX_WALL_1_DEP_2FH	27		0.500	Base Rate Adj	NA	0.00
P03	2	EX_WALL_1_DEP_2FH	28		0.500	Base Rate Adj	NA	0.00
P03	30	EXTERIOR WALL 1	01	Minimum	-0.100	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	02	Masonite	-0.020	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	03	Below Average	-0.050	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	04	Single Siding	-0.020	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	05	Average	0.000	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	06	Board & Batten	0.000	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	07	Asbest Shingle	-0.020	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	08	Wood on Sheath	0.000	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	09	Logs	0.050	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	10	Above Average	0.050	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	11	Clapboard	0.000	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	12	Cedar or Redwd	0.020	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	13	Pre-Fab Wood	-0.020	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	14	Wood Shingle	0.000	Base Rate Adj	Binary Code	0.00

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P03	30	EXTERIOR WALL 1	15	Concr/Cinder	-0.020	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	16	Wood	0.000	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	17	Stucco	0.000	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	18	Asphalt	-0.040	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	19	Brick Veneer	0.060	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	20	Brick/Masonry	0.060	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	21	Stone/Masonry	0.100	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	22	Precast Panel	0.000	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	23	Pre-cast Concr	0.000	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	24	Reinforc Concr	0.000	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	25	Vinyl/ Aluminu	0.000	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	26	Aluminum Sidng	0.000	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	27	Pre-finsh Metl	0.000	Base Rate Adj	Binary Code	0.00
P03	30	EXTERIOR WALL 1	28	Glass/Thermo.	0.000	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	01	Minimum	-0.100	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	02	Masonite	-0.020	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	03	Below Average	-0.050	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	04	Single Siding	-0.020	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	05	Average	0.000	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	06	Board & Batten	0.000	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	07	Asbest Shingle	-0.020	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	08	Wood on Sheath	0.000	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	09	Logs	0.050	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	10	Above Average	0.050	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	11	Clapboard	0.000	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	12	Cedar or Redwd	0.020	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	13	Pre-Fab Wood	-0.020	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	14	Wood Shingle	0.000	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	15	Concr/Cinder	-0.020	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	16	Wood	0.000	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	17	Stucco	0.000	Base Rate Adj	Binary Code	0.00

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P03	35	EXTERIOR WALL 2	18	Asphalt	-0.040	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	19	Brick Veneer	0.060	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	20	Brick/Masonry	0.060	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	21	Stone/Masonry	0.100	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	22	Precast Panel	0.000	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	23	Pre-cast Concr	0.000	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	24	Reinforc Concr	0.000	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	25	Vinyl/ Aluminu	0.000	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	26	Aluminum Sidng	0.000	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	27	Pre-finsh Metl	0.000	Base Rate Adj	Binary Code	0.00
P03	35	EXTERIOR WALL 2	28	Glass/Thermo.	0.000	Base Rate Adj	Binary Code	0.00
P03	40	ROOF COVER	01	Metal/Tin	0.010	Base Rate Adj	Binary Code	0.00
P03	40	ROOF COVER	02	Rolled Compos	-0.010	Base Rate Adj	Binary Code	0.00
P03	40	ROOF COVER	03	Asphalt	0.000	Base Rate Adj	Binary Code	0.00
P03	40	ROOF COVER	04	Tar & Gravel	0.000	Base Rate Adj	Binary Code	0.00
P03	40	ROOF COVER	05	Corrugated Asb	0.000	Base Rate Adj	Binary Code	0.00
P03	40	ROOF COVER	06	Asbestos Shing	0.000	Base Rate Adj	Binary Code	0.00
P03	40	ROOF COVER	07	Concrete Tile	0.000	Base Rate Adj	Binary Code	0.00
P03	40	ROOF COVER	08	Clay Tile	0.040	Base Rate Adj	Binary Code	0.00
P03	40	ROOF COVER	09	Enam Mtl Shing	0.000	Base Rate Adj	Binary Code	0.00
P03	40	ROOF COVER	10	Wood Shingle	0.020	Base Rate Adj	Binary Code	0.00
P03	40	ROOF COVER	11	Slate	0.040	Base Rate Adj	Binary Code	0.00
P03	40	ROOF COVER	12	Seamless Steel	0.030	Base Rate Adj	Binary Code	0.00
P03	50	FLOOR COVER 1	01	Dirt/None	-0.100	Base Rate Adj	Binary Code	-99999.00
P03	50	FLOOR COVER 1	02	Minimum/Plywd	-0.040	Base Rate Adj	Binary Code	-99999.00
P03	50	FLOOR COVER 1	03	Concrete	-0.030	Base Rate Adj	Binary Code	-99999.00
P03	50	FLOOR COVER 1	04	Bamboo	0.030	Base Rate Adj	Binary Code	-99999.00
P03	50	FLOOR COVER 1	05	Vinyl	0.000	Base Rate Adj	Binary Code	-99999.00
P03	50	FLOOR COVER 1	06	Inlaid Sht Gds	0.000	Base Rate Adj	Binary Code	-99999.00
P03	50	FLOOR COVER 1	07	Cork Tile	0.020	Base Rate Adj	Binary Code	-99999.00
P03	50	FLOOR COVER 1	08	Pergo	0.020	Base Rate Adj	Binary Code	-99999.00

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P03	50	FLOOR COVER 1	09	Pine/Soft Wood	0.020	Base Rate Adj	Binary Code	-99999.00
P03	50	FLOOR COVER 1	10	Granite	0.060	Base Rate Adj	Binary Code	-99999.00
P03	50	FLOOR COVER 1	11	Ceram Clay Til	0.040	Base Rate Adj	Binary Code	-99999.00
P03	50	FLOOR COVER 1	12	Hardwood	0.030	Base Rate Adj	Binary Code	-99999.00
P03	50	FLOOR COVER 1	13	Parquet	0.040	Base Rate Adj	Binary Code	-99999.00
P03	50	FLOOR COVER 1	14	Carpet	0.000	Base Rate Adj	Binary Code	-99999.00
P03	50	FLOOR COVER 1	15	Quarry Tile	0.040	Base Rate Adj	Binary Code	-99999.00
P03	50	FLOOR COVER 1	16	Terrazzo Epoxy	0.040	Base Rate Adj	Binary Code	-99999.00
P03	50	FLOOR COVER 1	17	Typical	0.000	Base Rate Adj	Binary Code	-99999.00
P03	50	FLOOR COVER 1	18	Slate	0.040	Base Rate Adj	Binary Code	-99999.00
P03	50	FLOOR COVER 1	19	Marble	0.060	Base Rate Adj	Binary Code	-99999.00
P03	50	FLOOR COVER 1	20	Wd Laminate	0.020	Base Rate Adj	Binary Code	-99999.00
P03	55	FLOOR COVER 2	01	Dirt/None	-0.100	Base Rate Adj	Binary Code	0.00
P03	55	FLOOR COVER 2	02	Minimum/Plywd	-0.040	Base Rate Adj	Binary Code	0.00
P03	55	FLOOR COVER 2	03	Concrete	-0.030	Base Rate Adj	Binary Code	0.00
P03	55	FLOOR COVER 2	04	Bamboo	0.030	Base Rate Adj	Binary Code	0.00
P03	55	FLOOR COVER 2	05	Vinyl	0.000	Base Rate Adj	Binary Code	0.00
P03	55	FLOOR COVER 2	06	Inlaid Sht Gds	0.000	Base Rate Adj	Binary Code	0.00
P03	55	FLOOR COVER 2	07	Cork Tile	0.020	Base Rate Adj	Binary Code	0.00
P03	55	FLOOR COVER 2	08	Pergo	0.020	Base Rate Adj	Binary Code	0.00
P03	55	FLOOR COVER 2	09	Pine/Soft Wood	0.020	Base Rate Adj	Binary Code	0.00
P03	55	FLOOR COVER 2	10	Granite	0.060	Base Rate Adj	Binary Code	0.00
P03	55	FLOOR COVER 2	11	Ceram Clay Til	0.040	Base Rate Adj	Binary Code	0.00
P03	55	FLOOR COVER 2	12	Hardwood	0.030	Base Rate Adj	Binary Code	0.00
P03	55	FLOOR COVER 2	13	Parquet	0.040	Base Rate Adj	Binary Code	0.00
P03	55	FLOOR COVER 2	14	Carpet	0.000	Base Rate Adj	Binary Code	0.00
P03	55	FLOOR COVER 2	15	Quarry Tile	0.040	Base Rate Adj	Binary Code	0.00
P03	55	FLOOR COVER 2	16	Terrazzo Epoxy	0.040	Base Rate Adj	Binary Code	0.00
P03	55	FLOOR COVER 2	17	Typical	0.000	Base Rate Adj	Binary Code	0.00
P03	55	FLOOR COVER 2	18	Slate	0.040	Base Rate Adj	Binary Code	0.00
P03	55	FLOOR COVER 2	19	Marble	0.060	Base Rate Adj	Binary Code	0.00

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P03	55	FLOOR COVER 2	20	Wd Laminate	0.020	Base Rate Adj	Binary Code	0.00
P03	70	INTERIOR WALL 1	01	Minim/Masonry	-0.100	Base Rate Adj	Binary Code	0.00
P03	70	INTERIOR WALL 1	02	Wall Brd/Wood	-0.020	Base Rate Adj	Binary Code	0.00
P03	70	INTERIOR WALL 1	03	Plaster	0.000	Base Rate Adj	Binary Code	0.00
P03	70	INTERIOR WALL 1	04	Plywood Panel	-0.020	Base Rate Adj	Binary Code	0.00
P03	70	INTERIOR WALL 1	05	Drywall	0.000	Base Rate Adj	Binary Code	0.00
P03	70	INTERIOR WALL 1	06	Cust Wd Panel	0.030	Base Rate Adj	Binary Code	0.00
P03	70	INTERIOR WALL 1	07	K PINE/A WD	0.010	Base Rate Adj	Binary Code	0.00
P03	72	INTERIOR WALL 2	01	Minim/Masonry	-0.100	Base Rate Adj	Binary Code	0.00
P03	72	INTERIOR WALL 2	02	Wall Brd/Wood	-0.020	Base Rate Adj	Binary Code	0.00
P03	72	INTERIOR WALL 2	03	Plaster	0.000	Base Rate Adj	Binary Code	0.00
P03	72	INTERIOR WALL 2	04	Plywood Panel	-0.020	Base Rate Adj	Binary Code	0.00
P03	72	INTERIOR WALL 2	05	Drywall	0.000	Base Rate Adj	Binary Code	0.00
P03	72	INTERIOR WALL 2	06	Cust Wd Panel	0.030	Base Rate Adj	Binary Code	0.00
P03	72	INTERIOR WALL 2	07	K PINE/A WD	0.010	Base Rate Adj	Binary Code	0.00
P03	73	ROOF STRUCTURE	01	Flat	-0.010	Base Rate Adj	Binary Code	0.00
P03	73	ROOF STRUCTURE	02	Shed	-0.010	Base Rate Adj	Binary Code	0.00
P03	73	ROOF STRUCTURE	03	Gable/Hip	0.000	Base Rate Adj	Binary Code	0.00
P03	73	ROOF STRUCTURE	04	Wood Truss	0.000	Base Rate Adj	Binary Code	0.00
P03	73	ROOF STRUCTURE	05	Salt Box	0.000	Base Rate Adj	Binary Code	0.00
P03	73	ROOF STRUCTURE	06	Mansard	0.010	Base Rate Adj	Binary Code	0.00
P03	73	ROOF STRUCTURE	07	Gambrel	0.010	Base Rate Adj	Binary Code	0.00
P03	73	ROOF STRUCTURE	08	Irregular	0.030	Base Rate Adj	Binary Code	0.00
P03	73	ROOF STRUCTURE	09	Rigid Frm/BJst	0.000	Base Rate Adj	Binary Code	0.00
P03	73	ROOF STRUCTURE	10	Steel Frm/Trus	0.000	Base Rate Adj	Binary Code	0.00
P03	73	ROOF STRUCTURE	11	Bowstring Trus	0.000	Base Rate Adj	Binary Code	0.00
P03	73	ROOF STRUCTURE	12	Reinforc Concr	0.000	Base Rate Adj	Binary Code	0.00
P03	73	ROOF STRUCTURE	13	Prestres Concr	0.000	Base Rate Adj	Binary Code	0.00
P03	260	NUMBER OF BEDROOMS	00	BEDROOMS_00	-0.100	Base Rate Adj	Binary Code	0.00
P03	260	NUMBER OF BEDROOMS	01	1 Bedroom	-0.070	Base Rate Adj	Binary Code	0.00
P03	260	NUMBER OF BEDROOMS	02	2 Bedrooms	-0.050	Base Rate Adj	Binary Code	0.00

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P03	260	NUMBER OF BEDROOMS	03	3 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P03	260	NUMBER OF BEDROOMS	04	4 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P03	260	NUMBER OF BEDROOMS	05	5 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P03	260	NUMBER OF BEDROOMS	06	6 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P03	260	NUMBER OF BEDROOMS	07	7 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P03	260	NUMBER OF BEDROOMS	08	8 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P03	260	NUMBER OF BEDROOMS	09	9+ Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P03	270	TYPE OF HEAT	01	None	-0.050	Base Rate Adj	Binary Code	0.00
P03	270	TYPE OF HEAT	02	Convection	-0.030	Base Rate Adj	Binary Code	0.00
P03	270	TYPE OF HEAT	03	Forced Air N D	-0.030	Base Rate Adj	Binary Code	0.00
P03	270	TYPE OF HEAT	04	Forced Hot Air	0.000	Base Rate Adj	Binary Code	0.00
P03	270	TYPE OF HEAT	05	Hot Water	0.020	Base Rate Adj	Binary Code	0.00
P03	270	TYPE OF HEAT	06	Steam	0.000	Base Rate Adj	Binary Code	0.00
P03	270	TYPE OF HEAT	07	Electric	-0.030	Base Rate Adj	Binary Code	0.00
P03	270	TYPE OF HEAT	08	Radiant Water	0.020	Base Rate Adj	Binary Code	0.00
P03	280	REMODEL RATING	01	Cosmetic	-0.070	Depr Adj	Binary Code	0.00
P03	280	REMODEL RATING	02	Minor	-0.070	Depr Adj	Binary Code	0.00
P03	280	REMODEL RATING	03	Moderate	-0.250	Depr Adj	Binary Code	0.00
P03	280	REMODEL RATING	04	Major	-0.500	Depr Adj	Binary Code	0.00
P03	280	REMODEL RATING	05	Total	-0.750	Depr Adj	Binary Code	0.00
P03	290	AC TYPE			1.750	NA	Numeric	0.00
P03	20	GRADE ADJUSTMENT	A	GRADE_A	0.750	Muliplier	Binary Code	0.00
P03	20	GRADE ADJUSTMENT	A-	GRADE_A-	0.600	Muliplier	Binary Code	0.00
P03	20	GRADE ADJUSTMENT	B	GRADE_B	0.300	Muliplier	Binary Code	0.00
P03	20	GRADE ADJUSTMENT	B+	GRADE_B+	0.450	Muliplier	Binary Code	0.00
P03	20	GRADE ADJUSTMENT	B-	GRADE_B-	0.200	Muliplier	Binary Code	0.00
P03	20	GRADE ADJUSTMENT	C	GRADE_C	0.000	Muliplier	Binary Code	0.00
P03	20	GRADE ADJUSTMENT	C+	GRADE_C+	0.100	Muliplier	Binary Code	0.00
P03	20	GRADE ADJUSTMENT	C-	GRADE_C-	-0.100	Muliplier	Binary Code	0.00
P03	20	GRADE ADJUSTMENT	D	GRADE_D	-0.300	Muliplier	Binary Code	0.00
P03	20	GRADE ADJUSTMENT	D+	GRADE_D+	-0.200	Muliplier	Binary Code	0.00

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P03	20	GRADE ADJUSTMENT	D-	GRADE_D-	-0.400	Muliplier	Binary Code	0.00	
P03	20	GRADE ADJUSTMENT	E	GRADE_E	-0.600	Muliplier	Binary Code	0.00	
P03	20	GRADE ADJUSTMENT	E+	GRADE_E+	-0.500	Muliplier	Binary Code	0.00	
P03	20	GRADE ADJUSTMENT	E-	GRADE_E-	-0.700	Muliplier	Binary Code	0.00	
P03	2	DEP CONSTANT	.5		0.500	Per Unit	NA	0.00	
P03	2	DEP CONSTANT	.5		0.500	Per Unit	NA	0.00	
P03	2	DEP CONSTANT	.5		0.500	Per Unit	NA	0.00	
P03	150	EXTRA PLUMBING FIXTURES			500.000	Per Unit	Numeric	0.00	
P03	230	FULL BATHS			5000.000	Per Unit	Numeric	0.00	
P03	240	3 PLUS FULL BATHS			3500.000	Per Unit	Numeric	0.00	
P03	250	HALF BATHS			3000.000	Per Unit	Numeric	0.00	

P04	0	Base Rate Dep Var			1.000	NA	NA	0.00	

P05	0	Base Rate Dep Var			1.000	NA	NA	0.00	
P05	510	UNFINISHED_BASEMENT_DB	UBM	UNFINISHED_BASEMENT_DB_UBM	0.000	NA	NA	0.00	
P05	510	UNFINISHED_BASEMENT_DB	URB	UNFINISHED_BASEMENT_DB_URB	0.000	NA	NA	0.00	
P05	520	FINISHED_BASEMENT_DB	FBM	FINISHED_BASEMENT_DB_FBM	0.000	NA	NA	0.00	
P05	530	FINISHED_BSMNT_GQ_DB	SFB	FINISHED_BSMNT_GQ_DB_SFB	0.000	NA	NA	0.00	
P05	1	AC_TYPE_DEP_1FH	02		1.500	Base Rate Adj	NA	0.00	
P05	1	AC_TYPE_DEP_1FH	03		1.500	Base Rate Adj	NA	0.00	
P05	450	TYPE OF HEAT	01	None	-0.050	Base Rate Adj	Binary Code	0.00	
P05	450	TYPE OF HEAT	02	Convection	-0.030	Base Rate Adj	Binary Code	0.00	
P05	450	TYPE OF HEAT	03	Forced Air N D	0.000	Base Rate Adj	Binary Code	0.00	
P05	450	TYPE OF HEAT	04	Forced Hot Air	0.000	Base Rate Adj	Binary Code	0.00	
P05	450	TYPE OF HEAT	05	Hot Water	0.020	Base Rate Adj	Binary Code	0.00	
P05	450	TYPE OF HEAT	06	Steam	0.000	Base Rate Adj	Binary Code	0.00	
P05	450	TYPE OF HEAT	07	Electric	-0.030	Base Rate Adj	Binary Code	0.00	
P05	450	TYPE OF HEAT	08	Radiant Water	0.020	Base Rate Adj	Binary Code	0.00	

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P05	500	NUMBER OF BEDROOMS	00	BEDROOMS_00	-0.100	Base Rate Adj	Binary Code	0.00
P05	500	NUMBER OF BEDROOMS	01	1 Bedroom	-0.050	Base Rate Adj	Binary Code	0.00
P05	500	NUMBER OF BEDROOMS	02	2 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P05	500	NUMBER OF BEDROOMS	03	3 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P05	500	NUMBER OF BEDROOMS	04	4 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P05	500	NUMBER OF BEDROOMS	05	5 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P05	500	NUMBER OF BEDROOMS	06	6 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P05	500	NUMBER OF BEDROOMS	07	7 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P05	500	NUMBER OF BEDROOMS	08	8 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P05	500	NUMBER OF BEDROOMS	09	9+ Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P05	550	REMODEL RATING	01	Cosmetic	-0.070	Depr Adj	Binary Code	0.00
P05	550	REMODEL RATING	02	Minor	-0.070	Depr Adj	Binary Code	0.00
P05	550	REMODEL RATING	03	Moderate	-0.250	Depr Adj	Binary Code	0.00
P05	550	REMODEL RATING	04	Major	-0.500	Depr Adj	Binary Code	0.00
P05	550	REMODEL RATING	05	Total	-0.750	Depr Adj	Binary Code	0.00
P05	510	UNFINISHED BASEMENT			1.000	NA	Numeric	0.00
P05	520	FINISHED BASEMENT			1.000	NA	Numeric	0.00
P05	530	FINISHED BASEMENT GQ			1.000	NA	Numeric	0.00
P05	560	AC TYPE			1.000	NA	Numeric	0.00
P05	70	GRADE	A	GRADE_A	0.750	Muliplier	Binary Code	0.00
P05	70	GRADE	A-	GRADE_A-	0.600	Muliplier	Binary Code	0.00
P05	70	GRADE	B	GRADE_B	0.300	Muliplier	Binary Code	0.00
P05	70	GRADE	B+	GRADE_B+	0.450	Muliplier	Binary Code	0.00
P05	70	GRADE	B-	GRADE_B-	0.200	Muliplier	Binary Code	0.00
P05	70	GRADE	C	GRADE_C	0.000	Muliplier	Binary Code	0.00
P05	70	GRADE	C+	GRADE_C+	0.100	Muliplier	Binary Code	0.00
P05	70	GRADE	C-	GRADE_C-	-0.100	Muliplier	Binary Code	0.00
P05	70	GRADE	D	GRADE_D	-0.300	Muliplier	Binary Code	0.00
P05	70	GRADE	D+	GRADE_D+	-0.200	Muliplier	Binary Code	0.00
P05	70	GRADE	D-	GRADE_D-	-0.400	Muliplier	Binary Code	0.00
P05	70	GRADE	E	GRADE_E	-0.600	Muliplier	Binary Code	0.00

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P05	70	GRADE	E+	GRADE_E+	-0.500	Muliplier	Binary Code	0.00	
P05	70	GRADE	E-	GRADE_E-	-0.700	Muliplier	Binary Code	0.00	
P05	540	COMPLEX ADJUSTMENT			1.000	Muliplier	Numeric	-9999.00	
P05	460	FULL BATHS			5000.000	Per Unit	Numeric	0.00	
P05	470	3 PLUS FULL BATHS			3500.000	Per Unit	Numeric	0.00	
P05	480	HALF BATHS			3000.000	Per Unit	Numeric	0.00	
P05	490	EXTRA FIXTURES			500.000	Per Unit	Numeric	0.00	

P06	0	Base Rate Dep Var			1.000	NA	NA	0.00	
P06	530	FINISHED_BSMNT_GQ_DB	SFB	FINISHED_BSMNT_GQ_DB_SFB	28.000	NA	NA	0.00	
P06	510	UNFINISHED_BASEMENT_DB	UBM	UNFINISHED_BASEMENT_DB_UBM	10.000	NA	NA	0.00	
P06	510	UNFINISHED_BASEMENT_DB	URB	UNFINISHED_BASEMENT_DB_URB	10.000	NA	NA	0.00	
P06	520	FINISHED_BASEMENT_DB	FBM	FINISHED_BASEMENT_DB_FBM	22.000	NA	NA	0.00	
P06	1	AC_TYPE_DEP_1FH	02		1.500	Base Rate Adj	NA	0.00	
P06	1	AC_TYPE_DEP_1FH	03		1.500	Base Rate Adj	NA	0.00	
P06	450	TYPE OF HEAT	01	None	0.000	Base Rate Adj	Binary Code	0.00	
P06	450	TYPE OF HEAT	02	Convection	0.000	Base Rate Adj	Binary Code	0.00	
P06	450	TYPE OF HEAT	03	Forced Air N D	0.000	Base Rate Adj	Binary Code	0.00	
P06	450	TYPE OF HEAT	04	Forced Hot Air	0.000	Base Rate Adj	Binary Code	0.00	
P06	450	TYPE OF HEAT	05	Hot Water	0.000	Base Rate Adj	Binary Code	0.00	
P06	450	TYPE OF HEAT	06	Steam	0.000	Base Rate Adj	Binary Code	0.00	
P06	450	TYPE OF HEAT	07	Electric	-0.030	Base Rate Adj	Binary Code	0.00	
P06	450	TYPE OF HEAT	08	Radiant Water	0.000	Base Rate Adj	Binary Code	0.00	
P06	500	NUMBER OF BEDROOMS	00	BEDROOMS_00	-0.100	Base Rate Adj	Binary Code	0.00	
P06	500	NUMBER OF BEDROOMS	01	1 Bedroom	-0.050	Base Rate Adj	Binary Code	0.00	
P06	500	NUMBER OF BEDROOMS	02	2 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00	
P06	500	NUMBER OF BEDROOMS	03	3 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00	
P06	500	NUMBER OF BEDROOMS	04	4 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00	
P06	500	NUMBER OF BEDROOMS	05	5 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00	

Cost Models Report
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P06	500	NUMBER OF BEDROOMS	06	6 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P06	500	NUMBER OF BEDROOMS	07	7 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P06	500	NUMBER OF BEDROOMS	08	8 Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P06	500	NUMBER OF BEDROOMS	09	9+ Bedrooms	0.000	Base Rate Adj	Binary Code	0.00
P06	550	REMODEL RATING	01	Cosmetic	-0.070	Depr Adj	Binary Code	0.00
P06	550	REMODEL RATING	02	Minor	-0.070	Depr Adj	Binary Code	0.00
P06	550	REMODEL RATING	03	Moderate	-0.250	Depr Adj	Binary Code	0.00
P06	550	REMODEL RATING	04	Major	-0.500	Depr Adj	Binary Code	0.00
P06	550	REMODEL RATING	05	Total	-0.750	Depr Adj	Binary Code	0.00
P06	510	UNFINISHED BASEMENT			1.000	NA	Numeric	0.00
P06	520	FINISHED BASEMENT			1.000	NA	Numeric	0.00
P06	530	FINISHED BASEMENT GQ			1.000	NA	Numeric	0.00
P06	560	AC TYPE			1.000	NA	Numeric	0.00
P06	70	GRADE	A	GRADE_A	0.600	Muliplier	Binary Code	0.00
P06	70	GRADE	A-	GRADE_A-	0.500	Muliplier	Binary Code	0.00
P06	70	GRADE	B	GRADE_B	0.300	Muliplier	Binary Code	0.00
P06	70	GRADE	B+	GRADE_B+	0.400	Muliplier	Binary Code	0.00
P06	70	GRADE	B-	GRADE_B-	0.200	Muliplier	Binary Code	0.00
P06	70	GRADE	C	GRADE_C	0.000	Muliplier	Binary Code	0.00
P06	70	GRADE	C+	GRADE_C+	0.100	Muliplier	Binary Code	0.00
P06	70	GRADE	C-	GRADE_C-	-0.100	Muliplier	Binary Code	0.00
P06	70	GRADE	D	GRADE_D	-0.300	Muliplier	Binary Code	0.00
P06	70	GRADE	D+	GRADE_D+	-0.200	Muliplier	Binary Code	0.00
P06	70	GRADE	D-	GRADE_D-	-0.400	Muliplier	Binary Code	0.00
P06	70	GRADE	E	GRADE_E	-0.600	Muliplier	Binary Code	0.00
P06	70	GRADE	E+	GRADE_E+	-0.500	Muliplier	Binary Code	0.00
P06	70	GRADE	E-	GRADE_E-	-0.700	Muliplier	Binary Code	0.00
P06	540	COMPLEX ADJUSTMENT			1.000	Muliplier	Numeric	-9999.00
P06	460	FULL BATHS			5000.000	Per Unit	Numeric	0.00
P06	470	3 PLUS FULL BATHS			3000.000	Per Unit	Numeric	0.00
P06	480	HALF BATHS			2000.000	Per Unit	Numeric	0.00

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P06	490	EXTRA FIXTURES			300.000	Per Unit	Numeric	0.00	

P94	0	Base Rate Dep Var			1.000	NA	NA	0.00	
P94	1	AC_TYPE_DEP_1FH	00		1.000	Base Rate Adj	NA	0.00	
P94	1	INT_WALL_POS1_DEP_1FH	00		0.000	Base Rate Adj	NA	0.00	
P94	1	INT_WALL_POS2_DEP_1FH	00		0.000	Base Rate Adj	NA	0.00	
P94	1	AC_TYPE_DEP_1FH	01		1.000	Base Rate Adj	NA	0.00	
P94	1	AC_TYPE_DEP_1FH	02		1.200	Base Rate Adj	NA	0.00	
P94	1	INT_WALL_POS2_DEP_1FH	02		0.900	Base Rate Adj	NA	0.00	
P94	1	INT_WALL_POS1_DEP_1FH	02		0.900	Base Rate Adj	NA	0.00	
P94	1	INT_WALL_POS1_DEP_1FH	03		1.100	Base Rate Adj	NA	0.00	
P94	1	INT_WALL_POS2_DEP_1FH	03		1.100	Base Rate Adj	NA	0.00	
P94	1	INT_WALL_POS2_DEP_1FH	05		1.200	Base Rate Adj	NA	0.00	
P94	1	INT_WALL_POS1_DEP_1FH	05		1.200	Base Rate Adj	NA	0.00	
P94	1	INT_WALL_POS1_DEP_1FH	06		1.100	Base Rate Adj	NA	0.00	
P94	1	INT_WALL_POS2_DEP_1FH	06		1.100	Base Rate Adj	NA	0.00	
P94	1	INT_WALL_POS2_DEP_1FH	07		0.900	Base Rate Adj	NA	0.00	
P94	1	INT_WALL_POS1_DEP_1FH	07		0.900	Base Rate Adj	NA	0.00	
P94	2	INT_WALL_POS1_DEP_2FH	01		0.080	Base Rate Adj	NA	0.00	
P94	2	INT_WALL_POS2_DEP_2FH	01		0.080	Base Rate Adj	NA	0.00	
P94	2	FLOOR_COVER_1_DEP_2FH	01		0.500	Base Rate Adj	NA	0.00	
P94	2	EXT_WALL_1_DEP_2FH	01		0.500	Base Rate Adj	NA	0.00	
P94	2	EXT_WALL_1_DEP_2FH	02		0.500	Base Rate Adj	NA	0.00	
P94	2	FLOOR_COVER_1_DEP_2FH	02		0.500	Base Rate Adj	NA	0.00	
P94	2	INT_WALL_POS2_DEP_2FH	02		0.130	Base Rate Adj	NA	0.00	
P94	2	INT_WALL_POS1_DEP_2FH	02		0.130	Base Rate Adj	NA	0.00	
P94	2	FLOOR_COVER_1_DEP_2FH	03		0.500	Base Rate Adj	NA	0.00	
P94	2	EXT_WALL_1_DEP_2FH	03		0.500	Base Rate Adj	NA	0.00	
P94	2	EXT_WALL_1_DEP_2FH	04		0.500	Base Rate Adj	NA	0.00	
P94	2	FLOOR_COVER_1_DEP_2FH	04		0.500	Base Rate Adj	NA	0.00	
P94	2	INT_WALL_POS1_DEP_2FH	04		0.190	Base Rate Adj	NA	0.00	

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P94	2	INT_WALL_POS2_DEP_2FH	04		0.190	Base Rate Adj	NA	0.00
P94	2	FLOOR_COVER_1_DEP_2FH	05		0.500	Base Rate Adj	NA	0.00
P94	2	EXT_WALL_1_DEP_2FH	05		0.500	Base Rate Adj	NA	0.00
P94	2	EXT_WALL_1_DEP_2FH	06		0.500	Base Rate Adj	NA	0.00
P94	2	FLOOR_COVER_1_DEP_2FH	06		0.500	Base Rate Adj	NA	0.00
P94	2	INT_WALL_POS2_DEP_2FH	06		0.280	Base Rate Adj	NA	0.00
P94	2	INT_WALL_POS1_DEP_2FH	06		0.280	Base Rate Adj	NA	0.00
P94	2	FLOOR_COVER_1_DEP_2FH	07		0.500	Base Rate Adj	NA	0.00
P94	2	EXT_WALL_1_DEP_2FH	07		0.500	Base Rate Adj	NA	0.00
P94	2	EXT_WALL_1_DEP_2FH	08		0.500	Base Rate Adj	NA	0.00
P94	2	FLOOR_COVER_1_DEP_2FH	08		0.500	Base Rate Adj	NA	0.00
P94	2	FLOOR_COVER_1_DEP_2FH	09		0.500	Base Rate Adj	NA	0.00
P94	2	EXT_WALL_1_DEP_2FH	09		0.500	Base Rate Adj	NA	0.00
P94	2	EXT_WALL_1_DEP_2FH	10		0.500	Base Rate Adj	NA	0.00
P94	2	FLOOR_COVER_1_DEP_2FH	10		0.500	Base Rate Adj	NA	0.00
P94	2	FLOOR_COVER_1_DEP_2FH	11		0.500	Base Rate Adj	NA	0.00
P94	2	EXT_WALL_1_DEP_2FH	11		0.500	Base Rate Adj	NA	0.00
P94	2	EXT_WALL_1_DEP_2FH	12		0.500	Base Rate Adj	NA	0.00
P94	2	FLOOR_COVER_1_DEP_2FH	12		0.500	Base Rate Adj	NA	0.00
P94	2	FLOOR_COVER_1_DEP_2FH	13		0.500	Base Rate Adj	NA	0.00
P94	2	EXT_WALL_1_DEP_2FH	13		0.500	Base Rate Adj	NA	0.00
P94	2	EXT_WALL_1_DEP_2FH	14		0.500	Base Rate Adj	NA	0.00
P94	2	FLOOR_COVER_1_DEP_2FH	14		0.500	Base Rate Adj	NA	0.00
P94	2	FLOOR_COVER_1_DEP_2FH	15		0.500	Base Rate Adj	NA	0.00
P94	2	EXT_WALL_1_DEP_2FH	15		0.500	Base Rate Adj	NA	0.00
P94	2	EXT_WALL_1_DEP_2FH	16		0.500	Base Rate Adj	NA	0.00
P94	2	FLOOR_COVER_1_DEP_2FH	16		0.500	Base Rate Adj	NA	0.00
P94	2	FLOOR_COVER_1_DEP_2FH	17		0.500	Base Rate Adj	NA	0.00
P94	2	EXT_WALL_1_DEP_2FH	17		0.500	Base Rate Adj	NA	0.00
P94	2	EXT_WALL_1_DEP_2FH	18		0.500	Base Rate Adj	NA	0.00
P94	2	FLOOR_COVER_1_DEP_2FH	18		0.500	Base Rate Adj	NA	0.00

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P94	2	FLOOR_COVER_1_DEP_2FH	19		0.500	Base Rate Adj	NA	0.00
P94	2	EXT_WALL_1_DEP_2FH	19		0.500	Base Rate Adj	NA	0.00
P94	2	EXT_WALL_1_DEP_2FH	20		0.500	Base Rate Adj	NA	0.00
P94	2	EXT_WALL_1_DEP_2FH	21		0.500	Base Rate Adj	NA	0.00
P94	2	EXT_WALL_1_DEP_2FH	22		0.500	Base Rate Adj	NA	0.00
P94	2	EXT_WALL_1_DEP_2FH	23		0.500	Base Rate Adj	NA	0.00
P94	2	EXT_WALL_1_DEP_2FH	24		0.500	Base Rate Adj	NA	0.00
P94	2	EXT_WALL_1_DEP_2FH	25		0.500	Base Rate Adj	NA	0.00
P94	2	EXT_WALL_1_DEP_2FH	26		0.500	Base Rate Adj	NA	0.00
P94	2	EXT_WALL_1_DEP_2FH	27		0.500	Base Rate Adj	NA	0.00
P94	2	EXT_WALL_1_DEP_2FH	28		0.500	Base Rate Adj	NA	0.00
P94	4	INT_WALL_POS1_DEP_4FH	01		0.500	Base Rate Adj	NA	0.00
P94	4	INT_WALL_POS1_DEP_4FH	02		0.500	Base Rate Adj	NA	0.00
P94	4	INT_WALL_POS1_DEP_4FH	03		0.500	Base Rate Adj	NA	0.00
P94	4	INT_WALL_POS1_DEP_4FH	04		0.500	Base Rate Adj	NA	0.00
P94	4	INT_WALL_POS1_DEP_4FH	05		0.500	Base Rate Adj	NA	0.00
P94	4	INT_WALL_POS1_DEP_4FH	06		0.500	Base Rate Adj	NA	0.00
P94	4	INT_WALL_POS1_DEP_4FH	07		0.500	Base Rate Adj	NA	0.00
P94	4	INT_WALL_POS1_DEP_4FH	08		0.500	Base Rate Adj	NA	0.00
P94	70	CMRCL BATHS/PLUMBING	00	NONE	-0.070	Base Rate Adj	Binary Code	0.00
P94	70	CMRCL BATHS/PLUMBING	01	LIGHT	-0.030	Base Rate Adj	Binary Code	0.00
P94	70	CMRCL BATHS/PLUMBING	02	AVERAGE	0.000	Base Rate Adj	Binary Code	0.00
P94	70	CMRCL BATHS/PLUMBING	03	ABOVE AVERAGE	0.030	Base Rate Adj	Binary Code	0.00
P94	70	CMRCL BATHS/PLUMBING	04	EXTENSIVE	0.080	Base Rate Adj	Binary Code	0.00
P94	100	ROOF STRUCTURE	01	Flat	0.000	Base Rate Adj	Binary Code	0.00
P94	100	ROOF STRUCTURE	02	Shed	0.000	Base Rate Adj	Binary Code	0.00
P94	100	ROOF STRUCTURE	03	Gable/Hip	0.000	Base Rate Adj	Binary Code	0.00
P94	100	ROOF STRUCTURE	04	Wood Truss	0.000	Base Rate Adj	Binary Code	0.00
P94	100	ROOF STRUCTURE	05	Salt Box	0.000	Base Rate Adj	Binary Code	0.00
P94	100	ROOF STRUCTURE	06	Mansard	0.000	Base Rate Adj	Binary Code	0.00
P94	100	ROOF STRUCTURE	07	Gambrel	0.000	Base Rate Adj	Binary Code	0.00

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P94	100	ROOF STRUCTURE	08	Irregular	0.000	Base Rate Adj	Binary Code	0.00
P94	100	ROOF STRUCTURE	09	Rigid Frm/BJst	0.000	Base Rate Adj	Binary Code	0.00
P94	100	ROOF STRUCTURE	10	Steel Frm/Trus	0.000	Base Rate Adj	Binary Code	0.00
P94	100	ROOF STRUCTURE	11	Bowstring Trus	0.000	Base Rate Adj	Binary Code	0.00
P94	100	ROOF STRUCTURE	12	Reinforc Concr	0.000	Base Rate Adj	Binary Code	0.00
P94	100	ROOF STRUCTURE	13	Prestres Concr	0.000	Base Rate Adj	Binary Code	0.00
P94	110	ROOF COVER	01	Metal/Tin	0.000	Base Rate Adj	Binary Code	0.00
P94	110	ROOF COVER	02	Rolled Compos	0.000	Base Rate Adj	Binary Code	0.00
P94	110	ROOF COVER	03	Asph/F Gls/Cmp	0.000	Base Rate Adj	Binary Code	0.00
P94	110	ROOF COVER	04	Tar & Gravel	0.000	Base Rate Adj	Binary Code	0.00
P94	110	ROOF COVER	05	Corrugated Asb	0.000	Base Rate Adj	Binary Code	0.00
P94	110	ROOF COVER	06	Asbestos Shing	0.000	Base Rate Adj	Binary Code	0.00
P94	110	ROOF COVER	07	Concrete Tile	0.010	Base Rate Adj	Binary Code	0.00
P94	110	ROOF COVER	08	Clay Tile	0.020	Base Rate Adj	Binary Code	0.00
P94	110	ROOF COVER	09	Enam Mtl Shing	0.010	Base Rate Adj	Binary Code	0.00
P94	110	ROOF COVER	10	Wood Shingle	0.020	Base Rate Adj	Binary Code	0.00
P94	110	ROOF COVER	11	Slate	0.020	Base Rate Adj	Binary Code	0.00
P94	120	CMRCL FRAME TYPE	01	NONE	-0.050	Base Rate Adj	Binary Code	0.00
P94	120	CMRCL FRAME TYPE	02	WOOD FRAME	0.000	Base Rate Adj	Binary Code	0.00
P94	120	CMRCL FRAME TYPE	03	MASONRY	0.050	Base Rate Adj	Binary Code	0.00
P94	120	CMRCL FRAME TYPE	04	REINF. CONCR	0.100	Base Rate Adj	Binary Code	0.00
P94	120	CMRCL FRAME TYPE	05	STEEL	-0.050	Base Rate Adj	Binary Code	0.00
P94	120	CMRCL FRAME TYPE	06	FIREPRF STEEL	0.100	Base Rate Adj	Binary Code	0.00
P94	120	CMRCL FRAME TYPE	07	SPECIAL	0.050	Base Rate Adj	Binary Code	0.00
P94	140	WALL HEIGHT			1.000	Base Rate Adj	Numeric	-999999.99
P94	150	INTERIOR FLOOR 1	01	Dirt/None	-0.120	Base Rate Adj	Binary Code	0.00
P94	150	INTERIOR FLOOR 1	02	Minimum/Plywd	-0.100	Base Rate Adj	Binary Code	0.00
P94	150	INTERIOR FLOOR 1	03	Concr-Finished	0.000	Base Rate Adj	Binary Code	0.00
P94	150	INTERIOR FLOOR 1	04	Concr Abv Grad	0.050	Base Rate Adj	Binary Code	0.00
P94	150	INTERIOR FLOOR 1	05	Vinyl/Asphalt	0.000	Base Rate Adj	Binary Code	0.00
P94	150	INTERIOR FLOOR 1	06	Inlaid Sht Gds	0.000	Base Rate Adj	Binary Code	0.00

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P94	150	INTERIOR FLOOR 1	07	Cork Tile	0.000	Base Rate Adj	Binary Code	0.00
P94	150	INTERIOR FLOOR 1	08	Average	0.000	Base Rate Adj	Binary Code	0.00
P94	150	INTERIOR FLOOR 1	09	Pine/Soft Wood	0.000	Base Rate Adj	Binary Code	0.00
P94	150	INTERIOR FLOOR 1	10	Terrazzo Monol	0.050	Base Rate Adj	Binary Code	0.00
P94	150	INTERIOR FLOOR 1	11	Ceram Clay Til	0.040	Base Rate Adj	Binary Code	0.00
P94	150	INTERIOR FLOOR 1	12	Hardwood	0.020	Base Rate Adj	Binary Code	0.00
P94	150	INTERIOR FLOOR 1	13	Parquet	0.020	Base Rate Adj	Binary Code	0.00
P94	150	INTERIOR FLOOR 1	14	Carpet	0.000	Base Rate Adj	Binary Code	0.00
P94	150	INTERIOR FLOOR 1	15	Quarry Tile	0.050	Base Rate Adj	Binary Code	0.00
P94	150	INTERIOR FLOOR 1	16	Terrazzo Epoxy	0.050	Base Rate Adj	Binary Code	0.00
P94	150	INTERIOR FLOOR 1	17	Precast Concr	0.000	Base Rate Adj	Binary Code	0.00
P94	150	INTERIOR FLOOR 1	18	Slate	0.050	Base Rate Adj	Binary Code	0.00
P94	150	INTERIOR FLOOR 1	19	Marble	0.100	Base Rate Adj	Binary Code	0.00
P94	160	INTERIOR FLOOR 2	01	Dirt/None	-0.120	Base Rate Adj	Binary Code	0.00
P94	160	INTERIOR FLOOR 2	02	Minimum/Plywd	-0.100	Base Rate Adj	Binary Code	0.00
P94	160	INTERIOR FLOOR 2	03	Concr-Finished	0.000	Base Rate Adj	Binary Code	0.00
P94	160	INTERIOR FLOOR 2	04	Concr Abv Grad	0.050	Base Rate Adj	Binary Code	0.00
P94	160	INTERIOR FLOOR 2	05	Vinyl/Asphalt	0.000	Base Rate Adj	Binary Code	0.00
P94	160	INTERIOR FLOOR 2	06	Inlaid Sht Gds	0.000	Base Rate Adj	Binary Code	0.00
P94	160	INTERIOR FLOOR 2	07	Cork Tile	0.000	Base Rate Adj	Binary Code	0.00
P94	160	INTERIOR FLOOR 2	08	Average	0.000	Base Rate Adj	Binary Code	0.00
P94	160	INTERIOR FLOOR 2	09	Pine/Soft Wood	0.000	Base Rate Adj	Binary Code	0.00
P94	160	INTERIOR FLOOR 2	10	Terrazzo Monol	0.050	Base Rate Adj	Binary Code	0.00
P94	160	INTERIOR FLOOR 2	11	Ceram Clay Til	0.040	Base Rate Adj	Binary Code	0.00
P94	160	INTERIOR FLOOR 2	12	Hardwood	0.020	Base Rate Adj	Binary Code	0.00
P94	160	INTERIOR FLOOR 2	13	Parquet	0.020	Base Rate Adj	Binary Code	0.00
P94	160	INTERIOR FLOOR 2	14	Carpet	0.000	Base Rate Adj	Binary Code	0.00
P94	160	INTERIOR FLOOR 2	15	Quarry Tile	0.050	Base Rate Adj	Binary Code	0.00
P94	160	INTERIOR FLOOR 2	16	Terrazzo Epoxy	0.050	Base Rate Adj	Binary Code	0.00
P94	160	INTERIOR FLOOR 2	17	Precast Concr	0.000	Base Rate Adj	Binary Code	0.00
P94	160	INTERIOR FLOOR 2	18	Slate	0.050	Base Rate Adj	Binary Code	0.00

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P94	160	INTERIOR FLOOR 2	19	Marble	0.100	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	01	Minimum	-0.100	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	02	Masonite	-0.050	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	03	Below Average	-0.050	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	04	Single Siding	-0.030	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	05	Average	0.000	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	06	Board & Batten	0.000	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	07	Asbest Shingle	-0.040	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	08	Wood on Sheath	0.000	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	09	Logs	0.000	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	10	Above Average	0.050	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	11	Clapboard	0.000	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	12	Cedar or Redwd	0.000	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	13	Pre-Fab Wood	-0.030	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	14	Wood Shingle	0.000	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	15	Concr/Cinder	0.000	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	16	Wood	0.000	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	17	Stucco	0.000	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	18	Asphalt	-0.040	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	19	Brick Veneer	0.050	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	20	Brick/Masonry	0.050	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	21	Stone/Masonry	0.100	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	22	Precast Panel	0.000	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	23	Pre-cast Concr	0.050	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	24	Reinforc Concr	0.080	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	25	Vinyl/ Aluminu	0.000	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	26	Aluminum Sidng	0.000	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	27	Pre-finsh Metl	0.000	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	28	Glass/Thermo.	0.100	Base Rate Adj	Binary Code	0.00
P94	170	EXTERIOR WALL 1	29	Cement Plank	0.000	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	01	Minimum	-0.100	Base Rate Adj	Binary Code	0.00

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P94	180	EXTERIOR WALL 2	02	Masonite	-0.050	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	03	Below Average	-0.050	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	04	Single Siding	-0.030	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	05	Average	0.000	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	06	Board & Batten	0.000	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	07	Asbest Shingle	-0.040	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	08	Wood on Sheath	0.000	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	09	Logs	0.000	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	10	Above Average	0.050	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	11	Clapboard	0.000	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	12	Cedar or Redwd	0.000	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	13	Pre-Fab Wood	-0.030	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	14	Wood Shingle	0.000	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	15	Concr/Cinder	0.000	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	16	Wood	0.000	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	17	Stucco	0.000	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	18	Asphalt	-0.040	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	19	Brick Veneer	0.050	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	20	Brick/Masonry	0.050	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	21	Stone/Masonry	0.100	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	22	Precast Panel	0.000	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	23	Pre-cast Concr	0.050	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	24	Reinforc Concr	0.080	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	25	Vinyl/ Aluminu	0.000	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	26	Aluminum Sidng	0.000	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	27	Pre-finsh Metl	0.000	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	28	Glass/Thermo.	0.100	Base Rate Adj	Binary Code	0.00
P94	180	EXTERIOR WALL 2	29	Cement Plank	0.000	Base Rate Adj	Binary Code	0.00
P94	660	INT_WALL_POS1	01	Minim/Masonry	0.050	Base Rate Adj	Binary Code	-99999.00
P94	660	INT_WALL_POS1	02	Wall Brd/Wood	-0.030	Base Rate Adj	Binary Code	-99999.00
P94	660	INT_WALL_POS1	03	Plastered	0.000	Base Rate Adj	Binary Code	-99999.00

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P94	660	INT_WALL_POS1	04	Plywood Panel	-0.020	Base Rate Adj	Binary Code	-99999.00
P94	660	INT_WALL_POS1	05	Drywall/Sheet	0.000	Base Rate Adj	Binary Code	-99999.00
P94	660	INT_WALL_POS1	06	Cust Wd Panel	0.040	Base Rate Adj	Binary Code	-99999.00
P94	660	INT_WALL_POS1	07	K PINE/A WD	0.030	Base Rate Adj	Binary Code	-99999.00
P94	660	INT_WALL_POS1	08	Average	0.000	Base Rate Adj	Binary Code	-99999.00
P94	661	INT_WALL_POS2	01	Minim/Masonry	-0.050	Base Rate Adj	Binary Code	-99999.00
P94	661	INT_WALL_POS2	02	Wall Brd/Wood	-0.030	Base Rate Adj	Binary Code	-99999.00
P94	661	INT_WALL_POS2	03	Plastered	0.000	Base Rate Adj	Binary Code	-99999.00
P94	661	INT_WALL_POS2	04	Plywood Panel	-0.020	Base Rate Adj	Binary Code	-99999.00
P94	661	INT_WALL_POS2	05	Drywall/Sheet	0.000	Base Rate Adj	Binary Code	-99999.00
P94	661	INT_WALL_POS2	06	Cust Wd Panel	0.040	Base Rate Adj	Binary Code	-99999.00
P94	661	INT_WALL_POS2	07	K PINE/A WD	0.030	Base Rate Adj	Binary Code	-99999.00
P94	661	INT_WALL_POS2	08	Average	0.000	Base Rate Adj	Binary Code	-99999.00
P94	670	HEAT FUEL TYPE	01	Coal or Wood	-0.050	Base Rate Adj	Binary Code	0.00
P94	670	HEAT FUEL TYPE	02	Oil	0.000	Base Rate Adj	Binary Code	0.00
P94	670	HEAT FUEL TYPE	03	Gas	0.000	Base Rate Adj	Binary Code	0.00
P94	670	HEAT FUEL TYPE	04	Electric	0.000	Base Rate Adj	Binary Code	0.00
P94	670	HEAT FUEL TYPE	05	Solar Assisted	0.020	Base Rate Adj	Binary Code	0.00
P94	670	HEAT FUEL TYPE	06	Oil/Gas	0.000	Base Rate Adj	Binary Code	0.00
P94	670	HEAT FUEL TYPE	07	None	0.000	Base Rate Adj	Binary Code	0.00
P94	670	HEAT FUEL TYPE	08	Geothermic	0.000	Base Rate Adj	Binary Code	0.00
P94	680	AC TYPE	01	None	0.000	Base Rate Adj	Binary Code	0.00
P94	680	AC TYPE	02	Heat Pump	0.030	Base Rate Adj	Binary Code	0.00
P94	680	AC TYPE	03	Central	0.030	Base Rate Adj	Binary Code	0.00
P94	680	AC TYPE	04	Unit/AC	0.030	Base Rate Adj	Binary Code	0.00
P94	680	AC TYPE	05	Vapor Cooler	0.030	Base Rate Adj	Binary Code	0.00
P94	680	AC TYPE	06	AC_TYPE_06	0.030	Base Rate Adj	Binary Code	0.00
P94	690	HEAT TYPE	01	None	-0.100	Base Rate Adj	Binary Code	0.00
P94	690	HEAT TYPE	02	Floor Furnace	-0.050	Base Rate Adj	Binary Code	0.00
P94	690	HEAT TYPE	03	Hot Air-no Duc	-0.030	Base Rate Adj	Binary Code	0.00
P94	690	HEAT TYPE	04	Forced Air-Duc	0.000	Base Rate Adj	Binary Code	0.00

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P94	690	HEAT TYPE	05	Hot Water	0.000	Base Rate Adj	Binary Code	0.00
P94	690	HEAT TYPE	06	Steam	0.000	Base Rate Adj	Binary Code	0.00
P94	690	HEAT TYPE	07	Electr Basebrd	-0.030	Base Rate Adj	Binary Code	0.00
P94	690	HEAT TYPE	08	Radiant	0.000	Base Rate Adj	Binary Code	0.00
P94	690	HEAT TYPE	09	Space Heater	0.000	Base Rate Adj	Binary Code	0.00
P94	690	HEAT TYPE	11	Units	0.000	Base Rate Adj	Binary Code	0.00
P94	710	CEILING AND WALL FINISH	00	NONE	-0.070	Base Rate Adj	Binary Code	0.00
P94	710	CEILING AND WALL FINISH	01	SUSP-CEIL ONLY	-0.050	Base Rate Adj	Binary Code	0.00
P94	710	CEILING AND WALL FINISH	02	CEILING ONLY	-0.050	Base Rate Adj	Binary Code	0.00
P94	710	CEILING AND WALL FINISH	03	SUS-CEIL/MN WL	-0.030	Base Rate Adj	Binary Code	0.00
P94	710	CEILING AND WALL FINISH	04	CEIL & MIN WL	-0.030	Base Rate Adj	Binary Code	0.00
P94	710	CEILING AND WALL FINISH	05	SUS-CEIL & WL	0.000	Base Rate Adj	Binary Code	0.00
P94	710	CEILING AND WALL FINISH	06	CEIL & WALLS	0.000	Base Rate Adj	Binary Code	0.00
P94	710	CEILING AND WALL FINISH	07	-DESCRIPTION-	0.000	Base Rate Adj	Binary Code	0.00
P94	720	ROOMS AND PARTITIONS	00	NONE	-0.050	Base Rate Adj	Binary Code	0.00
P94	720	ROOMS AND PARTITIONS	01	LIGHT	-0.030	Base Rate Adj	Binary Code	0.00
P94	720	ROOMS AND PARTITIONS	02	AVERAGE	0.000	Base Rate Adj	Binary Code	0.00
P94	720	ROOMS AND PARTITIONS	03	ABOVE AVERAGE	0.030	Base Rate Adj	Binary Code	0.00
P94	20	GRADE ADJUSTMENT	A	GRADE_A	0.600	Muliplier	Binary Code	0.00
P94	20	GRADE ADJUSTMENT	A-	GRADE_A-	0.500	Muliplier	Binary Code	0.00
P94	20	GRADE ADJUSTMENT	B	GRADE_B	0.300	Muliplier	Binary Code	0.00
P94	20	GRADE ADJUSTMENT	B+	GRADE_B+	0.400	Muliplier	Binary Code	0.00
P94	20	GRADE ADJUSTMENT	B-	GRADE_B-	0.200	Muliplier	Binary Code	0.00
P94	20	GRADE ADJUSTMENT	C	GRADE_C	0.000	Muliplier	Binary Code	0.00
P94	20	GRADE ADJUSTMENT	C+	GRADE_C+	0.100	Muliplier	Binary Code	0.00
P94	20	GRADE ADJUSTMENT	C-	GRADE_C-	-0.100	Muliplier	Binary Code	0.00
P94	20	GRADE ADJUSTMENT	D	GRADE_D	-0.300	Muliplier	Binary Code	0.00
P94	20	GRADE ADJUSTMENT	D+	GRADE_D+	-0.200	Muliplier	Binary Code	0.00
P94	20	GRADE ADJUSTMENT	D-	GRADE_D-	-0.400	Muliplier	Binary Code	0.00
P94	20	GRADE ADJUSTMENT	E	GRADE_E	-0.600	Muliplier	Binary Code	0.00

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P94	20	GRADE ADJUSTMENT	E+	GRADE_E+	-0.500	Muliplier	Binary Code	0.00	
P94	20	GRADE ADJUSTMENT	E-	GRADE_E-	-0.700	Muliplier	Binary Code	0.00	
P94	700	COMM AC TYPE	00	NONE	0.000	Muliplier	Binary Code	0.00	
P94	700	COMM AC TYPE	01	HEAT/AC PKGS	0.050	Muliplier	Binary Code	0.00	
P94	700	COMM AC TYPE	02	HEAT/AC SPLIT	0.030	Muliplier	Binary Code	0.00	
P94	2	DEP CONSTANT	.5		0.500	Per Unit	NA	0.00	
P94	2	DEP CONSTANT	.5		0.500	Per Unit	NA	0.00	
P94	3	DEP CONSTANT	-.24		-0.240	Per Unit	NA	0.00	
P94	3	DEP CONSTANT	-.24		-0.240	Per Unit	NA	0.00	
P94	4	DEP CONSTANT	.5		0.500	Per Unit	NA	0.00	

P95	0	Base Rate Dep Var			1.000	NA	NA	0.00	
P95	1	AC_TYPE_DEP_1FH	00		1.000	Base Rate Adj	NA	0.00	
P95	1	INT_WALL_POS1_DEP_1FH	00		0.000	Base Rate Adj	NA	0.00	
P95	1	INT_WALL_POS2_DEP_1FH	00		0.000	Base Rate Adj	NA	0.00	
P95	1	AC_TYPE_DEP_1FH	01		1.000	Base Rate Adj	NA	0.00	
P95	1	AC_TYPE_DEP_1FH	02		1.200	Base Rate Adj	NA	0.00	
P95	1	INT_WALL_POS2_DEP_1FH	02		0.900	Base Rate Adj	NA	0.00	
P95	1	INT_WALL_POS1_DEP_1FH	02		0.900	Base Rate Adj	NA	0.00	
P95	1	INT_WALL_POS1_DEP_1FH	03		1.100	Base Rate Adj	NA	0.00	
P95	1	INT_WALL_POS2_DEP_1FH	03		1.100	Base Rate Adj	NA	0.00	
P95	1	INT_WALL_POS2_DEP_1FH	05		1.200	Base Rate Adj	NA	0.00	
P95	1	INT_WALL_POS1_DEP_1FH	05		1.200	Base Rate Adj	NA	0.00	
P95	1	INT_WALL_POS1_DEP_1FH	06		1.100	Base Rate Adj	NA	0.00	
P95	1	INT_WALL_POS2_DEP_1FH	06		1.100	Base Rate Adj	NA	0.00	
P95	1	INT_WALL_POS2_DEP_1FH	07		0.900	Base Rate Adj	NA	0.00	
P95	1	INT_WALL_POS1_DEP_1FH	07		0.900	Base Rate Adj	NA	0.00	
P95	2	INT_WALL_POS1_DEP_2FH	01		0.080	Base Rate Adj	NA	0.00	
P95	2	INT_WALL_POS2_DEP_2FH	01		0.080	Base Rate Adj	NA	0.00	
P95	2	EXT_WALL_1_DEP_2FH	01		0.500	Base Rate Adj	NA	0.00	
P95	2	FLOOR_COVER_1_DEP_2FH	01		0.500	Base Rate Adj	NA	0.00	

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P95	2	FLOOR_COVER_1_DEP_2FH	02		0.500	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	02		0.500	Base Rate Adj	NA	0.00
P95	2	INT_WALL_POS2_DEP_2FH	02		0.130	Base Rate Adj	NA	0.00
P95	2	INT_WALL_POS1_DEP_2FH	02		0.130	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	03		0.500	Base Rate Adj	NA	0.00
P95	2	FLOOR_COVER_1_DEP_2FH	03		0.500	Base Rate Adj	NA	0.00
P95	2	FLOOR_COVER_1_DEP_2FH	04		0.500	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	04		0.500	Base Rate Adj	NA	0.00
P95	2	INT_WALL_POS1_DEP_2FH	04		0.190	Base Rate Adj	NA	0.00
P95	2	INT_WALL_POS2_DEP_2FH	04		0.190	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	05		0.500	Base Rate Adj	NA	0.00
P95	2	FLOOR_COVER_1_DEP_2FH	05		0.500	Base Rate Adj	NA	0.00
P95	2	FLOOR_COVER_1_DEP_2FH	06		0.500	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	06		0.500	Base Rate Adj	NA	0.00
P95	2	INT_WALL_POS2_DEP_2FH	06		0.280	Base Rate Adj	NA	0.00
P95	2	INT_WALL_POS1_DEP_2FH	06		0.280	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	07		0.500	Base Rate Adj	NA	0.00
P95	2	FLOOR_COVER_1_DEP_2FH	07		0.500	Base Rate Adj	NA	0.00
P95	2	FLOOR_COVER_1_DEP_2FH	08		0.500	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	08		0.500	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	09		0.500	Base Rate Adj	NA	0.00
P95	2	FLOOR_COVER_1_DEP_2FH	09		0.500	Base Rate Adj	NA	0.00
P95	2	FLOOR_COVER_1_DEP_2FH	10		0.500	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	10		0.500	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	11		0.500	Base Rate Adj	NA	0.00
P95	2	FLOOR_COVER_1_DEP_2FH	11		0.500	Base Rate Adj	NA	0.00
P95	2	FLOOR_COVER_1_DEP_2FH	12		0.500	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	12		0.500	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	13		0.500	Base Rate Adj	NA	0.00
P95	2	FLOOR_COVER_1_DEP_2FH	13		0.500	Base Rate Adj	NA	0.00
P95	2	FLOOR_COVER_1_DEP_2FH	14		0.500	Base Rate Adj	NA	0.00

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P95	2	EXT_WALL_1_DEP_2FH	14		0.500	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	15		0.500	Base Rate Adj	NA	0.00
P95	2	FLOOR_COVER_1_DEP_2FH	15		0.500	Base Rate Adj	NA	0.00
P95	2	FLOOR_COVER_1_DEP_2FH	16		0.500	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	16		0.500	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	17		0.500	Base Rate Adj	NA	0.00
P95	2	FLOOR_COVER_1_DEP_2FH	17		0.500	Base Rate Adj	NA	0.00
P95	2	FLOOR_COVER_1_DEP_2FH	18		0.500	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	18		0.500	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	19		0.500	Base Rate Adj	NA	0.00
P95	2	FLOOR_COVER_1_DEP_2FH	19		0.500	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	20		0.500	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	21		0.500	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	22		0.500	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	23		0.500	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	24		0.500	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	25		0.500	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	26		0.500	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	27		0.500	Base Rate Adj	NA	0.00
P95	2	EXT_WALL_1_DEP_2FH	28		0.500	Base Rate Adj	NA	0.00
P95	4	INT_WALL_POS1_DEP_4FH	01		0.500	Base Rate Adj	NA	0.00
P95	4	INT_WALL_POS1_DEP_4FH	02		0.500	Base Rate Adj	NA	0.00
P95	4	INT_WALL_POS1_DEP_4FH	03		0.500	Base Rate Adj	NA	0.00
P95	4	INT_WALL_POS1_DEP_4FH	04		0.500	Base Rate Adj	NA	0.00
P95	4	INT_WALL_POS1_DEP_4FH	05		0.500	Base Rate Adj	NA	0.00
P95	4	INT_WALL_POS1_DEP_4FH	06		0.500	Base Rate Adj	NA	0.00
P95	4	INT_WALL_POS1_DEP_4FH	07		0.500	Base Rate Adj	NA	0.00
P95	4	INT_WALL_POS1_DEP_4FH	08		0.500	Base Rate Adj	NA	0.00
P95	70	CMRCL BATHS/PLUMBING	00	NONE	-0.070	Base Rate Adj	Binary Code	0.00
P95	70	CMRCL BATHS/PLUMBING	01	LIGHT	-0.030	Base Rate Adj	Binary Code	0.00
P95	70	CMRCL BATHS/PLUMBING	02	AVERAGE	0.000	Base Rate Adj	Binary Code	0.00

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P95	70	CMRCL BATHS/PLUMBING	03	ABOVE AVERAGE	0.030	Base Rate Adj	Binary Code	0.00
P95	70	CMRCL BATHS/PLUMBING	04	EXTENSIVE	0.080	Base Rate Adj	Binary Code	0.00
P95	100	ROOF STRUCTURE	01	Flat	0.000	Base Rate Adj	Binary Code	0.00
P95	100	ROOF STRUCTURE	02	Shed	0.000	Base Rate Adj	Binary Code	0.00
P95	100	ROOF STRUCTURE	03	Gable/Hip	0.000	Base Rate Adj	Binary Code	0.00
P95	100	ROOF STRUCTURE	04	Wood Truss	0.000	Base Rate Adj	Binary Code	0.00
P95	100	ROOF STRUCTURE	05	Salt Box	0.000	Base Rate Adj	Binary Code	0.00
P95	100	ROOF STRUCTURE	06	Mansard	0.000	Base Rate Adj	Binary Code	0.00
P95	100	ROOF STRUCTURE	07	Gambrel	0.000	Base Rate Adj	Binary Code	0.00
P95	100	ROOF STRUCTURE	08	Irregular	0.000	Base Rate Adj	Binary Code	0.00
P95	100	ROOF STRUCTURE	09	Rigid Frm/BJst	0.000	Base Rate Adj	Binary Code	0.00
P95	100	ROOF STRUCTURE	10	Steel Frm/Trus	0.000	Base Rate Adj	Binary Code	0.00
P95	100	ROOF STRUCTURE	11	Bowstring Trus	0.000	Base Rate Adj	Binary Code	0.00
P95	100	ROOF STRUCTURE	12	Reinforc Concr	0.000	Base Rate Adj	Binary Code	0.00
P95	100	ROOF STRUCTURE	13	Prestres Concr	0.000	Base Rate Adj	Binary Code	0.00
P95	110	ROOF COVER	01	Metal/Tin	0.000	Base Rate Adj	Binary Code	0.00
P95	110	ROOF COVER	02	Rolled Compos	0.000	Base Rate Adj	Binary Code	0.00
P95	110	ROOF COVER	03	Asph/F Gls/Cmp	0.000	Base Rate Adj	Binary Code	0.00
P95	110	ROOF COVER	04	Tar & Gravel	0.000	Base Rate Adj	Binary Code	0.00
P95	110	ROOF COVER	05	Corrugated Asb	0.000	Base Rate Adj	Binary Code	0.00
P95	110	ROOF COVER	06	Asbestos Shing	0.000	Base Rate Adj	Binary Code	0.00
P95	110	ROOF COVER	07	Concrete Tile	0.010	Base Rate Adj	Binary Code	0.00
P95	110	ROOF COVER	08	Clay Tile	0.020	Base Rate Adj	Binary Code	0.00
P95	110	ROOF COVER	09	Enam Mtl Shing	0.010	Base Rate Adj	Binary Code	0.00
P95	110	ROOF COVER	10	Wood Shingle	0.020	Base Rate Adj	Binary Code	0.00
P95	110	ROOF COVER	11	Slate	0.020	Base Rate Adj	Binary Code	0.00
P95	120	CMRCL FRAME TYPE	01	NONE	-0.050	Base Rate Adj	Binary Code	0.00
P95	120	CMRCL FRAME TYPE	02	WOOD FRAME	0.000	Base Rate Adj	Binary Code	0.00
P95	120	CMRCL FRAME TYPE	03	MASONRY	0.000	Base Rate Adj	Binary Code	0.00
P95	120	CMRCL FRAME TYPE	04	REINF. CONCR	0.030	Base Rate Adj	Binary Code	0.00
P95	120	CMRCL FRAME TYPE	05	STEEL	0.020	Base Rate Adj	Binary Code	0.00

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P95	120	CMRCL FRAME TYPE	06	FIREPRF STEEL	0.050	Base Rate Adj	Binary Code	0.00
P95	120	CMRCL FRAME TYPE	07	SPECIAL	0.050	Base Rate Adj	Binary Code	0.00
P95	140	WALL HEIGHT			1.000	Base Rate Adj	Numeric	-999999.99
P95	150	INTERIOR FLOOR 1	01	Dirt/None	-0.120	Base Rate Adj	Binary Code	0.00
P95	150	INTERIOR FLOOR 1	02	Minimum/Plywd	-0.100	Base Rate Adj	Binary Code	0.00
P95	150	INTERIOR FLOOR 1	03	Concr-Finished	0.000	Base Rate Adj	Binary Code	0.00
P95	150	INTERIOR FLOOR 1	04	Concr Abv Grad	0.050	Base Rate Adj	Binary Code	0.00
P95	150	INTERIOR FLOOR 1	05	Vinyl/Asphalt	0.000	Base Rate Adj	Binary Code	0.00
P95	150	INTERIOR FLOOR 1	06	Inlaid Sht Gds	0.000	Base Rate Adj	Binary Code	0.00
P95	150	INTERIOR FLOOR 1	07	Cork Tile	0.000	Base Rate Adj	Binary Code	0.00
P95	150	INTERIOR FLOOR 1	08	Average	0.000	Base Rate Adj	Binary Code	0.00
P95	150	INTERIOR FLOOR 1	09	Pine/Soft Wood	0.000	Base Rate Adj	Binary Code	0.00
P95	150	INTERIOR FLOOR 1	10	Terrazzo Monol	0.050	Base Rate Adj	Binary Code	0.00
P95	150	INTERIOR FLOOR 1	11	Ceram Clay Til	0.040	Base Rate Adj	Binary Code	0.00
P95	150	INTERIOR FLOOR 1	12	Hardwood	0.020	Base Rate Adj	Binary Code	0.00
P95	150	INTERIOR FLOOR 1	13	Parquet	0.020	Base Rate Adj	Binary Code	0.00
P95	150	INTERIOR FLOOR 1	14	Carpet	0.000	Base Rate Adj	Binary Code	0.00
P95	150	INTERIOR FLOOR 1	15	Quarry Tile	0.050	Base Rate Adj	Binary Code	0.00
P95	150	INTERIOR FLOOR 1	16	Terrazzo Epoxy	0.050	Base Rate Adj	Binary Code	0.00
P95	150	INTERIOR FLOOR 1	17	Precast Concr	0.000	Base Rate Adj	Binary Code	0.00
P95	150	INTERIOR FLOOR 1	18	Slate	0.050	Base Rate Adj	Binary Code	0.00
P95	150	INTERIOR FLOOR 1	19	Marble	0.100	Base Rate Adj	Binary Code	0.00
P95	160	INTERIOR FLOOR 2	01	Dirt/None	-0.120	Base Rate Adj	Binary Code	0.00
P95	160	INTERIOR FLOOR 2	02	Minimum/Plywd	-0.100	Base Rate Adj	Binary Code	0.00
P95	160	INTERIOR FLOOR 2	03	Concr-Finished	0.000	Base Rate Adj	Binary Code	0.00
P95	160	INTERIOR FLOOR 2	04	Concr Abv Grad	0.050	Base Rate Adj	Binary Code	0.00
P95	160	INTERIOR FLOOR 2	05	Vinyl/Asphalt	0.000	Base Rate Adj	Binary Code	0.00
P95	160	INTERIOR FLOOR 2	06	Inlaid Sht Gds	0.000	Base Rate Adj	Binary Code	0.00
P95	160	INTERIOR FLOOR 2	07	Cork Tile	0.000	Base Rate Adj	Binary Code	0.00
P95	160	INTERIOR FLOOR 2	08	Average	0.000	Base Rate Adj	Binary Code	0.00
P95	160	INTERIOR FLOOR 2	09	Pine/Soft Wood	0.000	Base Rate Adj	Binary Code	0.00

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P95	160	INTERIOR FLOOR 2	10	Terrazzo Monol	0.050	Base Rate Adj	Binary Code	0.00
P95	160	INTERIOR FLOOR 2	11	Ceram Clay Til	0.040	Base Rate Adj	Binary Code	0.00
P95	160	INTERIOR FLOOR 2	12	Hardwood	0.020	Base Rate Adj	Binary Code	0.00
P95	160	INTERIOR FLOOR 2	13	Parquet	0.020	Base Rate Adj	Binary Code	0.00
P95	160	INTERIOR FLOOR 2	14	Carpet	0.000	Base Rate Adj	Binary Code	0.00
P95	160	INTERIOR FLOOR 2	15	Quarry Tile	0.050	Base Rate Adj	Binary Code	0.00
P95	160	INTERIOR FLOOR 2	16	Terrazzo Epoxy	0.050	Base Rate Adj	Binary Code	0.00
P95	160	INTERIOR FLOOR 2	17	Precast Concr	0.000	Base Rate Adj	Binary Code	0.00
P95	160	INTERIOR FLOOR 2	18	Slate	0.050	Base Rate Adj	Binary Code	0.00
P95	160	INTERIOR FLOOR 2	19	Marble	0.100	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	01	Minimum	0.000	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	02	Masonite	0.000	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	03	Below Average	-0.050	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	04	Single Siding	0.000	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	05	Average	0.000	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	06	Board & Batten	0.000	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	07	Asbest Shingle	-0.040	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	08	Wood on Sheath	0.000	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	09	Logs	0.000	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	10	Above Average	0.050	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	11	Clapboard	0.000	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	12	Cedar or Redwd	0.000	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	13	Pre-Fab Wood	0.000	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	14	Wood Shingle	0.000	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	15	Concr/Cinder	0.000	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	16	Wood	0.000	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	17	Stucco	0.000	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	18	Asphalt	-0.040	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	19	Brick Veneer	0.050	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	20	Brick/Masonry	0.050	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	21	Stone/Masonry	0.100	Base Rate Adj	Binary Code	0.00

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P95	170	EXTERIOR WALL 1	22	Precast Panel	0.000	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	23	Pre-cast Concr	0.050	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	24	Reinforc Concr	0.080	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	25	Vinyl/ Aluminu	0.000	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	26	Aluminum Sidng	0.000	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	27	Pre-finsh Metl	0.000	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	28	Glass/Thermo.	0.100	Base Rate Adj	Binary Code	0.00
P95	170	EXTERIOR WALL 1	29	Cement Plank	0.000	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	01	Minimum	0.000	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	02	Masonite	0.000	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	03	Below Average	-0.050	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	04	Single Siding	0.000	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	05	Average	0.000	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	06	Board & Batten	0.000	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	07	Asbest Shingle	-0.040	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	08	Wood on Sheath	0.000	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	09	Logs	0.000	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	10	Above Average	0.050	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	11	Clapboard	0.000	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	12	Cedar or Redwd	0.000	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	13	Pre-Fab Wood	0.000	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	14	Wood Shingle	0.000	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	15	Concr/Cinder	0.000	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	16	Wood	0.000	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	17	Stucco	0.000	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	18	Asphalt	-0.040	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	19	Brick Veneer	0.050	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	20	Brick/Masonry	0.050	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	21	Stone/Masonry	0.100	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	22	Precast Panel	0.000	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	23	Pre-cast Concr	0.050	Base Rate Adj	Binary Code	0.00

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P95	180	EXTERIOR WALL 2	24	Reinforc Concr	0.080	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	25	Vinyl/ Aluminu	0.000	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	26	Aluminum Sidng	0.000	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	27	Pre-finsh Metl	0.000	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	28	Glass/Thermo.	0.100	Base Rate Adj	Binary Code	0.00
P95	180	EXTERIOR WALL 2	29	Cement Plank	0.000	Base Rate Adj	Binary Code	0.00
P95	660	INT_WALL_POS1	01	Minim/Masonry	0.000	Base Rate Adj	Binary Code	-99999.00
P95	660	INT_WALL_POS1	02	Wall Brd/Wood	0.000	Base Rate Adj	Binary Code	-99999.00
P95	660	INT_WALL_POS1	03	Plastered	0.030	Base Rate Adj	Binary Code	-99999.00
P95	660	INT_WALL_POS1	04	Plywood Panel	0.020	Base Rate Adj	Binary Code	-99999.00
P95	660	INT_WALL_POS1	05	Drywall/Sheet	0.030	Base Rate Adj	Binary Code	-99999.00
P95	660	INT_WALL_POS1	06	Cust Wd Panel	0.040	Base Rate Adj	Binary Code	-99999.00
P95	660	INT_WALL_POS1	07	K PINE/A WD	0.030	Base Rate Adj	Binary Code	-99999.00
P95	661	INT_WALL_POS2	01	Minim/Masonry	0.000	Base Rate Adj	Binary Code	-99999.00
P95	661	INT_WALL_POS2	02	Wall Brd/Wood	0.000	Base Rate Adj	Binary Code	-99999.00
P95	661	INT_WALL_POS2	03	Plastered	0.030	Base Rate Adj	Binary Code	-99999.00
P95	661	INT_WALL_POS2	04	Plywood Panel	0.020	Base Rate Adj	Binary Code	-99999.00
P95	661	INT_WALL_POS2	05	Drywall/Sheet	0.030	Base Rate Adj	Binary Code	-99999.00
P95	661	INT_WALL_POS2	06	Cust Wd Panel	0.040	Base Rate Adj	Binary Code	-99999.00
P95	661	INT_WALL_POS2	07	K PINE/A WD	0.030	Base Rate Adj	Binary Code	-99999.00
P95	670	HEAT FUEL TYPE	01	Coal or Wood	-0.050	Base Rate Adj	Binary Code	0.00
P95	670	HEAT FUEL TYPE	02	Oil	0.000	Base Rate Adj	Binary Code	0.00
P95	670	HEAT FUEL TYPE	03	Gas	0.000	Base Rate Adj	Binary Code	0.00
P95	670	HEAT FUEL TYPE	04	Electric	0.000	Base Rate Adj	Binary Code	0.00
P95	670	HEAT FUEL TYPE	05	Solar Assisted	0.020	Base Rate Adj	Binary Code	0.00
P95	670	HEAT FUEL TYPE	06	Oil/Gas	0.000	Base Rate Adj	Binary Code	0.00
P95	670	HEAT FUEL TYPE	07	None	0.000	Base Rate Adj	Binary Code	0.00
P95	670	HEAT FUEL TYPE	08	Geothermic	0.000	Base Rate Adj	Binary Code	0.00
P95	680	AC TYPE	01	None	0.000	Base Rate Adj	Binary Code	0.00
P95	680	AC TYPE	02	Heat Pump	0.030	Base Rate Adj	Binary Code	0.00
P95	680	AC TYPE	03	Central	0.030	Base Rate Adj	Binary Code	0.00

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Cost Models Report
DERRY NH

P95	680	AC TYPE	04	Unit/AC	0.030	Base Rate Adj	Binary Code	0.00
P95	680	AC TYPE	05	Vapor Cooler	0.030	Base Rate Adj	Binary Code	0.00
P95	680	AC TYPE	06	AC_TYPE_06	0.030	Base Rate Adj	Binary Code	0.00
P95	690	HEAT TYPE	01	None	-0.100	Base Rate Adj	Binary Code	0.00
P95	690	HEAT TYPE	02	Floor Furnace	-0.050	Base Rate Adj	Binary Code	0.00
P95	690	HEAT TYPE	03	Hot Air-no Duc	-0.030	Base Rate Adj	Binary Code	0.00
P95	690	HEAT TYPE	04	Forced Air-Duc	0.000	Base Rate Adj	Binary Code	0.00
P95	690	HEAT TYPE	05	Hot Water	0.000	Base Rate Adj	Binary Code	0.00
P95	690	HEAT TYPE	06	Steam	0.000	Base Rate Adj	Binary Code	0.00
P95	690	HEAT TYPE	07	Electr Basebrd	-0.030	Base Rate Adj	Binary Code	0.00
P95	690	HEAT TYPE	08	Radiant	0.000	Base Rate Adj	Binary Code	0.00
P95	690	HEAT TYPE	09	Space Heater	0.000	Base Rate Adj	Binary Code	0.00
P95	690	HEAT TYPE	11	Units	0.000	Base Rate Adj	Binary Code	0.00
P95	20	GRADE ADJUSTMENT	A	GRADE_A	0.600	Muliplier	Binary Code	0.00
P95	20	GRADE ADJUSTMENT	A-	GRADE_A-	0.500	Muliplier	Binary Code	0.00
P95	20	GRADE ADJUSTMENT	B	GRADE_B	0.300	Muliplier	Binary Code	0.00
P95	20	GRADE ADJUSTMENT	B+	GRADE_B+	0.400	Muliplier	Binary Code	0.00
P95	20	GRADE ADJUSTMENT	B-	GRADE_B-	0.200	Muliplier	Binary Code	0.00
P95	20	GRADE ADJUSTMENT	C	GRADE_C	0.000	Muliplier	Binary Code	0.00
P95	20	GRADE ADJUSTMENT	C+	GRADE_C+	0.100	Muliplier	Binary Code	0.00
P95	20	GRADE ADJUSTMENT	C-	GRADE_C-	-0.100	Muliplier	Binary Code	0.00
P95	20	GRADE ADJUSTMENT	D	GRADE_D	-0.300	Muliplier	Binary Code	0.00
P95	20	GRADE ADJUSTMENT	D+	GRADE_D+	-0.200	Muliplier	Binary Code	0.00
P95	20	GRADE ADJUSTMENT	D-	GRADE_D-	-0.400	Muliplier	Binary Code	0.00
P95	20	GRADE ADJUSTMENT	E	GRADE_E	-0.600	Muliplier	Binary Code	0.00
P95	20	GRADE ADJUSTMENT	E+	GRADE_E+	-0.500	Muliplier	Binary Code	0.00
P95	20	GRADE ADJUSTMENT	E-	GRADE_E-	-0.700	Muliplier	Binary Code	0.00
P95	700	COMM AC TYPE	00	NONE	0.000	Muliplier	Binary Code	0.00
P95	700	COMM AC TYPE	01	HEAT/AC PKGS	0.050	Muliplier	Binary Code	0.00
P95	700	COMM AC TYPE	02	HEAT/AC SPLIT	0.030	Muliplier	Binary Code	0.00
P95	2	DEP CONSTANT	.5		0.500	Per Unit	NA	0.00

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P95	2	DEP CONSTANT	.5		0.500	Per Unit	NA	0.00	
P95	3	DEP CONSTANT	-.24		-0.240	Per Unit	NA	0.00	
P95	3	DEP CONSTANT	-.24		-0.240	Per Unit	NA	0.00	
P95	4	DEP CONSTANT	.5		0.500	Per Unit	NA	0.00	

P96	0	Base Rate Dep Var			1.000	NA	NA	0.00	
P96	1	AC_TYPE_DEP_1FH	00		1.000	Base Rate Adj	NA	0.00	
P96	1	INT_WALL_POS1_DEP_1FH	00		0.000	Base Rate Adj	NA	0.00	
P96	1	INT_WALL_POS2_DEP_1FH	00		0.000	Base Rate Adj	NA	0.00	
P96	1	AC_TYPE_DEP_1FH	01		1.000	Base Rate Adj	NA	0.00	
P96	1	AC_TYPE_DEP_1FH	02		1.200	Base Rate Adj	NA	0.00	
P96	1	INT_WALL_POS2_DEP_1FH	02		0.900	Base Rate Adj	NA	0.00	
P96	1	INT_WALL_POS1_DEP_1FH	02		0.900	Base Rate Adj	NA	0.00	
P96	1	INT_WALL_POS1_DEP_1FH	03		1.100	Base Rate Adj	NA	0.00	
P96	1	INT_WALL_POS2_DEP_1FH	03		1.100	Base Rate Adj	NA	0.00	
P96	1	INT_WALL_POS2_DEP_1FH	05		1.200	Base Rate Adj	NA	0.00	
P96	1	INT_WALL_POS1_DEP_1FH	05		1.200	Base Rate Adj	NA	0.00	
P96	1	INT_WALL_POS1_DEP_1FH	06		1.100	Base Rate Adj	NA	0.00	
P96	1	INT_WALL_POS2_DEP_1FH	06		1.100	Base Rate Adj	NA	0.00	
P96	1	INT_WALL_POS2_DEP_1FH	07		0.900	Base Rate Adj	NA	0.00	
P96	1	INT_WALL_POS1_DEP_1FH	07		0.900	Base Rate Adj	NA	0.00	
P96	2	INT_WALL_POS1_DEP_2FH	01		0.080	Base Rate Adj	NA	0.00	
P96	2	INT_WALL_POS2_DEP_2FH	01		0.080	Base Rate Adj	NA	0.00	
P96	2	FLOOR_COVER_1_DEP_2FH	01		0.500	Base Rate Adj	NA	0.00	
P96	2	EXT_WALL_1_DEP_2FH	01		0.500	Base Rate Adj	NA	0.00	
P96	2	EXT_WALL_1_DEP_2FH	02		0.500	Base Rate Adj	NA	0.00	
P96	2	FLOOR_COVER_1_DEP_2FH	02		0.500	Base Rate Adj	NA	0.00	
P96	2	INT_WALL_POS2_DEP_2FH	02		0.130	Base Rate Adj	NA	0.00	
P96	2	INT_WALL_POS1_DEP_2FH	02		0.130	Base Rate Adj	NA	0.00	
P96	2	FLOOR_COVER_1_DEP_2FH	03		0.500	Base Rate Adj	NA	0.00	
P96	2	EXT_WALL_1_DEP_2FH	03		0.500	Base Rate Adj	NA	0.00	

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P96	2	EXT_WALL_1_DEP_2FH	04		0.500	Base Rate Adj	NA	0.00
P96	2	FLOOR_COVER_1_DEP_2FH	04		0.500	Base Rate Adj	NA	0.00
P96	2	INT_WALL_POS1_DEP_2FH	04		0.190	Base Rate Adj	NA	0.00
P96	2	INT_WALL_POS2_DEP_2FH	04		0.190	Base Rate Adj	NA	0.00
P96	2	FLOOR_COVER_1_DEP_2FH	05		0.500	Base Rate Adj	NA	0.00
P96	2	EXT_WALL_1_DEP_2FH	05		0.500	Base Rate Adj	NA	0.00
P96	2	EXT_WALL_1_DEP_2FH	06		0.500	Base Rate Adj	NA	0.00
P96	2	FLOOR_COVER_1_DEP_2FH	06		0.500	Base Rate Adj	NA	0.00
P96	2	INT_WALL_POS2_DEP_2FH	06		0.280	Base Rate Adj	NA	0.00
P96	2	INT_WALL_POS1_DEP_2FH	06		0.280	Base Rate Adj	NA	0.00
P96	2	FLOOR_COVER_1_DEP_2FH	07		0.500	Base Rate Adj	NA	0.00
P96	2	EXT_WALL_1_DEP_2FH	07		0.500	Base Rate Adj	NA	0.00
P96	2	EXT_WALL_1_DEP_2FH	08		0.500	Base Rate Adj	NA	0.00
P96	2	FLOOR_COVER_1_DEP_2FH	08		0.500	Base Rate Adj	NA	0.00
P96	2	FLOOR_COVER_1_DEP_2FH	09		0.500	Base Rate Adj	NA	0.00
P96	2	EXT_WALL_1_DEP_2FH	09		0.500	Base Rate Adj	NA	0.00
P96	2	EXT_WALL_1_DEP_2FH	10		0.500	Base Rate Adj	NA	0.00
P96	2	FLOOR_COVER_1_DEP_2FH	10		0.500	Base Rate Adj	NA	0.00
P96	2	FLOOR_COVER_1_DEP_2FH	11		0.500	Base Rate Adj	NA	0.00
P96	2	EXT_WALL_1_DEP_2FH	11		0.500	Base Rate Adj	NA	0.00
P96	2	EXT_WALL_1_DEP_2FH	12		0.500	Base Rate Adj	NA	0.00
P96	2	FLOOR_COVER_1_DEP_2FH	12		0.500	Base Rate Adj	NA	0.00
P96	2	FLOOR_COVER_1_DEP_2FH	13		0.500	Base Rate Adj	NA	0.00
P96	2	EXT_WALL_1_DEP_2FH	13		0.500	Base Rate Adj	NA	0.00
P96	2	EXT_WALL_1_DEP_2FH	14		0.500	Base Rate Adj	NA	0.00
P96	2	FLOOR_COVER_1_DEP_2FH	14		0.500	Base Rate Adj	NA	0.00
P96	2	FLOOR_COVER_1_DEP_2FH	15		0.500	Base Rate Adj	NA	0.00
P96	2	EXT_WALL_1_DEP_2FH	15		0.500	Base Rate Adj	NA	0.00
P96	2	EXT_WALL_1_DEP_2FH	16		0.500	Base Rate Adj	NA	0.00
P96	2	FLOOR_COVER_1_DEP_2FH	16		0.500	Base Rate Adj	NA	0.00
P96	2	FLOOR_COVER_1_DEP_2FH	17		0.500	Base Rate Adj	NA	0.00

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P96	2	EXT_WALL_1_DEP_2FH	17		0.500	Base Rate Adj	NA	0.00
P96	2	EXT_WALL_1_DEP_2FH	18		0.500	Base Rate Adj	NA	0.00
P96	2	FLOOR_COVER_1_DEP_2FH	18		0.500	Base Rate Adj	NA	0.00
P96	2	FLOOR_COVER_1_DEP_2FH	19		0.500	Base Rate Adj	NA	0.00
P96	2	EXT_WALL_1_DEP_2FH	19		0.500	Base Rate Adj	NA	0.00
P96	2	EXT_WALL_1_DEP_2FH	20		0.500	Base Rate Adj	NA	0.00
P96	2	EXT_WALL_1_DEP_2FH	21		0.500	Base Rate Adj	NA	0.00
P96	2	EXT_WALL_1_DEP_2FH	22		0.500	Base Rate Adj	NA	0.00
P96	2	EXT_WALL_1_DEP_2FH	23		0.500	Base Rate Adj	NA	0.00
P96	2	EXT_WALL_1_DEP_2FH	24		0.500	Base Rate Adj	NA	0.00
P96	2	EXT_WALL_1_DEP_2FH	25		0.500	Base Rate Adj	NA	0.00
P96	2	EXT_WALL_1_DEP_2FH	26		0.500	Base Rate Adj	NA	0.00
P96	2	EXT_WALL_1_DEP_2FH	27		0.500	Base Rate Adj	NA	0.00
P96	2	EXT_WALL_1_DEP_2FH	28		0.500	Base Rate Adj	NA	0.00
P96	4	INT_WALL_POS1_DEP_4FH	01		0.500	Base Rate Adj	NA	0.00
P96	4	INT_WALL_POS1_DEP_4FH	02		0.500	Base Rate Adj	NA	0.00
P96	4	INT_WALL_POS1_DEP_4FH	03		0.500	Base Rate Adj	NA	0.00
P96	4	INT_WALL_POS1_DEP_4FH	04		0.500	Base Rate Adj	NA	0.00
P96	4	INT_WALL_POS1_DEP_4FH	05		0.500	Base Rate Adj	NA	0.00
P96	4	INT_WALL_POS1_DEP_4FH	06		0.500	Base Rate Adj	NA	0.00
P96	4	INT_WALL_POS1_DEP_4FH	07		0.500	Base Rate Adj	NA	0.00
P96	4	INT_WALL_POS1_DEP_4FH	08		0.500	Base Rate Adj	NA	0.00
P96	70	CMRCL BATHS/PLUMBING	00	NONE	-0.070	Base Rate Adj	Binary Code	0.00
P96	70	CMRCL BATHS/PLUMBING	01	LIGHT	-0.030	Base Rate Adj	Binary Code	0.00
P96	70	CMRCL BATHS/PLUMBING	02	AVERAGE	0.000	Base Rate Adj	Binary Code	0.00
P96	70	CMRCL BATHS/PLUMBING	03	ABOVE AVERAGE	0.030	Base Rate Adj	Binary Code	0.00
P96	70	CMRCL BATHS/PLUMBING	04	EXTENSIVE	0.080	Base Rate Adj	Binary Code	0.00
P96	100	ROOF STRUCTURE	01	Flat	0.000	Base Rate Adj	Binary Code	0.00
P96	100	ROOF STRUCTURE	02	Shed	0.000	Base Rate Adj	Binary Code	0.00
P96	100	ROOF STRUCTURE	03	Gable/Hip	0.000	Base Rate Adj	Binary Code	0.00
P96	100	ROOF STRUCTURE	04	Wood Truss	0.000	Base Rate Adj	Binary Code	0.00

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P96	100	ROOF STRUCTURE	05	Salt Box	0.000	Base Rate Adj	Binary Code	0.00
P96	100	ROOF STRUCTURE	06	Mansard	0.000	Base Rate Adj	Binary Code	0.00
P96	100	ROOF STRUCTURE	07	Gambrel	0.000	Base Rate Adj	Binary Code	0.00
P96	100	ROOF STRUCTURE	08	Irregular	0.000	Base Rate Adj	Binary Code	0.00
P96	100	ROOF STRUCTURE	09	Rigid Frm/BJst	0.000	Base Rate Adj	Binary Code	0.00
P96	100	ROOF STRUCTURE	10	Steel Frm/Trus	0.000	Base Rate Adj	Binary Code	0.00
P96	100	ROOF STRUCTURE	11	Bowstring Trus	0.000	Base Rate Adj	Binary Code	0.00
P96	100	ROOF STRUCTURE	12	Reinforc Concr	0.000	Base Rate Adj	Binary Code	0.00
P96	100	ROOF STRUCTURE	13	Prestres Concr	0.000	Base Rate Adj	Binary Code	0.00
P96	110	ROOF COVER	01	Metal/Tin	0.000	Base Rate Adj	Binary Code	0.00
P96	110	ROOF COVER	02	Rolled Compos	0.000	Base Rate Adj	Binary Code	0.00
P96	110	ROOF COVER	03	Asph/F Gls/Cmp	0.000	Base Rate Adj	Binary Code	0.00
P96	110	ROOF COVER	04	Tar & Gravel	0.000	Base Rate Adj	Binary Code	0.00
P96	110	ROOF COVER	05	Corrugated Asb	0.000	Base Rate Adj	Binary Code	0.00
P96	110	ROOF COVER	06	Asbestos Shing	0.000	Base Rate Adj	Binary Code	0.00
P96	110	ROOF COVER	07	Concrete Tile	0.010	Base Rate Adj	Binary Code	0.00
P96	110	ROOF COVER	08	Clay Tile	0.020	Base Rate Adj	Binary Code	0.00
P96	110	ROOF COVER	09	Enam Mtl Shing	0.010	Base Rate Adj	Binary Code	0.00
P96	110	ROOF COVER	10	Wood Shingle	0.020	Base Rate Adj	Binary Code	0.00
P96	110	ROOF COVER	11	Slate	0.020	Base Rate Adj	Binary Code	0.00
P96	120	CMRCL FRAME TYPE	01	NONE	-0.050	Base Rate Adj	Binary Code	0.00
P96	120	CMRCL FRAME TYPE	02	WOOD FRAME	0.000	Base Rate Adj	Binary Code	0.00
P96	120	CMRCL FRAME TYPE	03	MASONRY	0.050	Base Rate Adj	Binary Code	0.00
P96	120	CMRCL FRAME TYPE	04	REINF. CONCR	0.100	Base Rate Adj	Binary Code	0.00
P96	120	CMRCL FRAME TYPE	05	STEEL	-0.050	Base Rate Adj	Binary Code	0.00
P96	120	CMRCL FRAME TYPE	06	FIREPRF STEEL	0.100	Base Rate Adj	Binary Code	0.00
P96	120	CMRCL FRAME TYPE	07	SPECIAL	0.050	Base Rate Adj	Binary Code	0.00
P96	140	WALL HEIGHT			1.000	Base Rate Adj	Numeric	-999999.99
P96	150	INTERIOR FLOOR 1	01	Dirt/None	-0.120	Base Rate Adj	Binary Code	0.00
P96	150	INTERIOR FLOOR 1	02	Minimum/Plywd	-0.100	Base Rate Adj	Binary Code	0.00
P96	150	INTERIOR FLOOR 1	03	Concr-Finished	0.000	Base Rate Adj	Binary Code	0.00

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P96	150	INTERIOR FLOOR 1	04	Concr Abv Grad	0.050	Base Rate Adj	Binary Code	0.00
P96	150	INTERIOR FLOOR 1	05	Vinyl/Asphalt	0.000	Base Rate Adj	Binary Code	0.00
P96	150	INTERIOR FLOOR 1	06	Inlaid Sht Gds	0.000	Base Rate Adj	Binary Code	0.00
P96	150	INTERIOR FLOOR 1	07	Cork Tile	0.000	Base Rate Adj	Binary Code	0.00
P96	150	INTERIOR FLOOR 1	08	Average	0.000	Base Rate Adj	Binary Code	0.00
P96	150	INTERIOR FLOOR 1	09	Pine/Soft Wood	0.000	Base Rate Adj	Binary Code	0.00
P96	150	INTERIOR FLOOR 1	10	Terrazzo Monol	0.050	Base Rate Adj	Binary Code	0.00
P96	150	INTERIOR FLOOR 1	11	Ceram Clay Til	0.040	Base Rate Adj	Binary Code	0.00
P96	150	INTERIOR FLOOR 1	12	Hardwood	0.020	Base Rate Adj	Binary Code	0.00
P96	150	INTERIOR FLOOR 1	13	Parquet	0.020	Base Rate Adj	Binary Code	0.00
P96	150	INTERIOR FLOOR 1	14	Carpet	0.000	Base Rate Adj	Binary Code	0.00
P96	150	INTERIOR FLOOR 1	15	Quarry Tile	0.050	Base Rate Adj	Binary Code	0.00
P96	150	INTERIOR FLOOR 1	16	Terrazzo Epoxy	0.050	Base Rate Adj	Binary Code	0.00
P96	150	INTERIOR FLOOR 1	17	Precast Concr	0.000	Base Rate Adj	Binary Code	0.00
P96	150	INTERIOR FLOOR 1	18	Slate	0.050	Base Rate Adj	Binary Code	0.00
P96	150	INTERIOR FLOOR 1	19	Marble	0.100	Base Rate Adj	Binary Code	0.00
P96	160	INTERIOR FLOOR 2	01	Dirt/None	-0.120	Base Rate Adj	Binary Code	0.00
P96	160	INTERIOR FLOOR 2	02	Minimum/Plywd	-0.100	Base Rate Adj	Binary Code	0.00
P96	160	INTERIOR FLOOR 2	03	Concr-Finished	0.000	Base Rate Adj	Binary Code	0.00
P96	160	INTERIOR FLOOR 2	04	Concr Abv Grad	0.050	Base Rate Adj	Binary Code	0.00
P96	160	INTERIOR FLOOR 2	05	Vinyl/Asphalt	0.000	Base Rate Adj	Binary Code	0.00
P96	160	INTERIOR FLOOR 2	06	Inlaid Sht Gds	0.000	Base Rate Adj	Binary Code	0.00
P96	160	INTERIOR FLOOR 2	07	Cork Tile	0.000	Base Rate Adj	Binary Code	0.00
P96	160	INTERIOR FLOOR 2	08	Average	0.000	Base Rate Adj	Binary Code	0.00
P96	160	INTERIOR FLOOR 2	09	Pine/Soft Wood	0.000	Base Rate Adj	Binary Code	0.00
P96	160	INTERIOR FLOOR 2	10	Terrazzo Monol	0.050	Base Rate Adj	Binary Code	0.00
P96	160	INTERIOR FLOOR 2	11	Ceram Clay Til	0.040	Base Rate Adj	Binary Code	0.00
P96	160	INTERIOR FLOOR 2	12	Hardwood	0.020	Base Rate Adj	Binary Code	0.00
P96	160	INTERIOR FLOOR 2	13	Parquet	0.020	Base Rate Adj	Binary Code	0.00
P96	160	INTERIOR FLOOR 2	14	Carpet	0.000	Base Rate Adj	Binary Code	0.00
P96	160	INTERIOR FLOOR 2	15	Quarry Tile	0.050	Base Rate Adj	Binary Code	0.00

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P96	160	INTERIOR FLOOR 2	16	Terrazzo Epoxy	0.050	Base Rate Adj	Binary Code	0.00
P96	160	INTERIOR FLOOR 2	17	Precast Concr	0.000	Base Rate Adj	Binary Code	0.00
P96	160	INTERIOR FLOOR 2	18	Slate	0.050	Base Rate Adj	Binary Code	0.00
P96	160	INTERIOR FLOOR 2	19	Marble	0.100	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	01	Minimum	0.000	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	02	Masonite	0.000	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	03	Below Average	-0.050	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	04	Single Siding	0.000	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	05	Average	0.000	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	06	Board & Batten	0.000	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	07	Asbest Shingle	-0.040	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	08	Wood on Sheath	0.000	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	09	Logs	0.000	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	10	Above Average	0.050	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	11	Clapboard	0.000	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	12	Cedar or Redwd	0.000	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	13	Pre-Fab Wood	0.000	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	14	Wood Shingle	0.000	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	15	Concr/Cinder	0.000	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	16	Wood	0.000	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	17	Stucco	0.000	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	18	Asphalt	-0.040	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	19	Brick Veneer	0.050	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	20	Brick/Masonry	0.050	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	21	Stone/Masonry	0.100	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	22	Precast Panel	0.000	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	23	Pre-cast Concr	0.050	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	24	Reinforc Concr	0.080	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	25	Vinyl/ Aluminu	0.000	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	26	Aluminum Sidng	0.000	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	27	Pre-finsh Metl	0.000	Base Rate Adj	Binary Code	0.00

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P96	170	EXTERIOR WALL 1	28	Glass/Thermo.	0.100	Base Rate Adj	Binary Code	0.00
P96	170	EXTERIOR WALL 1	29	Cement Plank	0.000	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	01	Minimum	0.000	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	02	Masonite	0.000	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	03	Below Average	-0.050	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	04	Single Siding	0.000	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	05	Average	0.000	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	06	Board & Batten	0.000	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	07	Asbest Shingle	-0.040	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	08	Wood on Sheath	0.000	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	09	Logs	0.000	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	10	Above Average	0.050	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	11	Clapboard	0.000	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	12	Cedar or Redwd	0.000	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	13	Pre-Fab Wood	0.000	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	14	Wood Shingle	0.000	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	15	Concr/Cinder	0.000	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	16	Wood	0.000	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	17	Stucco	0.000	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	18	Asphalt	-0.040	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	19	Brick Veneer	0.050	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	20	Brick/Masonry	0.050	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	21	Stone/Masonry	0.100	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	22	Precast Panel	0.000	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	23	Pre-cast Concr	0.050	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	24	Reinforc Concr	0.080	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	25	Vinyl/ Aluminu	0.000	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	26	Aluminum Sidng	0.000	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	27	Pre-finsh Metl	0.000	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	28	Glass/Thermo.	0.100	Base Rate Adj	Binary Code	0.00
P96	180	EXTERIOR WALL 2	29	Cement Plank	0.000	Base Rate Adj	Binary Code	0.00

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P96	660	INT_WALL_POS1	01	Minim/Masonry	0.000	Base Rate Adj	Binary Code	-99999.00
P96	660	INT_WALL_POS1	02	Wall Brd/Wood	0.000	Base Rate Adj	Binary Code	-99999.00
P96	660	INT_WALL_POS1	03	Plastered	0.030	Base Rate Adj	Binary Code	-99999.00
P96	660	INT_WALL_POS1	04	Plywood Panel	0.020	Base Rate Adj	Binary Code	-99999.00
P96	660	INT_WALL_POS1	05	Drywall/Sheet	0.030	Base Rate Adj	Binary Code	-99999.00
P96	660	INT_WALL_POS1	06	Cust Wd Panel	0.040	Base Rate Adj	Binary Code	-99999.00
P96	660	INT_WALL_POS1	07	K PINE/A WD	0.030	Base Rate Adj	Binary Code	-99999.00
P96	661	INT_WALL_POS2	01	Minim/Masonry	0.000	Base Rate Adj	Binary Code	-99999.00
P96	661	INT_WALL_POS2	02	Wall Brd/Wood	0.000	Base Rate Adj	Binary Code	-99999.00
P96	661	INT_WALL_POS2	03	Plastered	0.030	Base Rate Adj	Binary Code	-99999.00
P96	661	INT_WALL_POS2	04	Plywood Panel	0.020	Base Rate Adj	Binary Code	-99999.00
P96	661	INT_WALL_POS2	05	Drywall/Sheet	0.030	Base Rate Adj	Binary Code	-99999.00
P96	661	INT_WALL_POS2	06	Cust Wd Panel	0.040	Base Rate Adj	Binary Code	-99999.00
P96	661	INT_WALL_POS2	07	K PINE/A WD	0.030	Base Rate Adj	Binary Code	-99999.00
P96	670	HEAT FUEL TYPE	01	Coal or Wood	-0.050	Base Rate Adj	Binary Code	0.00
P96	670	HEAT FUEL TYPE	02	Oil	0.000	Base Rate Adj	Binary Code	0.00
P96	670	HEAT FUEL TYPE	03	Gas	0.000	Base Rate Adj	Binary Code	0.00
P96	670	HEAT FUEL TYPE	04	Electric	0.000	Base Rate Adj	Binary Code	0.00
P96	670	HEAT FUEL TYPE	05	Solar Assisted	0.020	Base Rate Adj	Binary Code	0.00
P96	670	HEAT FUEL TYPE	06	Oil/Gas	0.000	Base Rate Adj	Binary Code	0.00
P96	670	HEAT FUEL TYPE	07	None	0.000	Base Rate Adj	Binary Code	0.00
P96	670	HEAT FUEL TYPE	08	Geothermic	0.000	Base Rate Adj	Binary Code	0.00
P96	680	AC TYPE	01	None	0.000	Base Rate Adj	Binary Code	0.00
P96	680	AC TYPE	02	Heat Pump	0.030	Base Rate Adj	Binary Code	0.00
P96	680	AC TYPE	03	Central	0.030	Base Rate Adj	Binary Code	0.00
P96	680	AC TYPE	04	Unit/AC	0.030	Base Rate Adj	Binary Code	0.00
P96	680	AC TYPE	05	Vapor Cooler	0.030	Base Rate Adj	Binary Code	0.00
P96	680	AC TYPE	06	AC_TYPE_06	0.030	Base Rate Adj	Binary Code	0.00
P96	690	HEAT TYPE	01	None	-0.100	Base Rate Adj	Binary Code	0.00
P96	690	HEAT TYPE	02	Floor Furnace	-0.050	Base Rate Adj	Binary Code	0.00
P96	690	HEAT TYPE	03	Hot Air-no Duc	0.000	Base Rate Adj	Binary Code	0.00

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P96	690	HEAT TYPE	04	Forced Air-Duc	0.000	Base Rate Adj	Binary Code	0.00
P96	690	HEAT TYPE	05	Hot Water	0.000	Base Rate Adj	Binary Code	0.00
P96	690	HEAT TYPE	06	Steam	0.000	Base Rate Adj	Binary Code	0.00
P96	690	HEAT TYPE	07	Electr Basebrd	-0.030	Base Rate Adj	Binary Code	0.00
P96	690	HEAT TYPE	08	Radiant	0.000	Base Rate Adj	Binary Code	0.00
P96	690	HEAT TYPE	09	Space Heater	0.000	Base Rate Adj	Binary Code	0.00
P96	690	HEAT TYPE	11	Units	0.000	Base Rate Adj	Binary Code	0.00
P96	710	CEILING WALL FINISH	00	NONE	0.000	Base Rate Adj	Binary Code	0.00
P96	710	CEILING WALL FINISH	01	SUSP-CEIL ONLY	0.010	Base Rate Adj	Binary Code	0.00
P96	710	CEILING WALL FINISH	02	CEILING ONLY	0.010	Base Rate Adj	Binary Code	0.00
P96	710	CEILING WALL FINISH	03	SUS-CEIL/MN WL	0.030	Base Rate Adj	Binary Code	0.00
P96	710	CEILING WALL FINISH	04	CEIL & MIN WL	0.030	Base Rate Adj	Binary Code	0.00
P96	710	CEILING WALL FINISH	05	SUS-CEIL & WL	0.050	Base Rate Adj	Binary Code	0.00
P96	710	CEILING WALL FINISH	06	CEIL & WALLS	0.050	Base Rate Adj	Binary Code	0.00
P96	710	CEILING WALL FINISH	07	-DESCRIPTION-	0.000	Base Rate Adj	Binary Code	0.00
P96	720	ROOMS/PARTITIONS	00	NONE	-0.050	Base Rate Adj	Binary Code	0.00
P96	720	ROOMS/PARTITIONS	01	LIGHT	-0.030	Base Rate Adj	Binary Code	0.00
P96	720	ROOMS/PARTITIONS	02	AVERAGE	0.000	Base Rate Adj	Binary Code	0.00
P96	720	ROOMS/PARTITIONS	03	ABOVE AVERAGE	0.030	Base Rate Adj	Binary Code	0.00
P96	20	GRADE ADJUSTMENT	A	GRADE_A	0.600	Muliplier	Binary Code	0.00
P96	20	GRADE ADJUSTMENT	A-	GRADE_A-	0.500	Muliplier	Binary Code	0.00
P96	20	GRADE ADJUSTMENT	B	GRADE_B	0.300	Muliplier	Binary Code	0.00
P96	20	GRADE ADJUSTMENT	B+	GRADE_B+	0.400	Muliplier	Binary Code	0.00
P96	20	GRADE ADJUSTMENT	B-	GRADE_B-	0.200	Muliplier	Binary Code	0.00
P96	20	GRADE ADJUSTMENT	C	GRADE_C	0.000	Muliplier	Binary Code	0.00
P96	20	GRADE ADJUSTMENT	C+	GRADE_C+	0.100	Muliplier	Binary Code	0.00
P96	20	GRADE ADJUSTMENT	C-	GRADE_C-	-0.100	Muliplier	Binary Code	0.00
P96	20	GRADE ADJUSTMENT	D	GRADE_D	-0.300	Muliplier	Binary Code	0.00
P96	20	GRADE ADJUSTMENT	D+	GRADE_D+	-0.200	Muliplier	Binary Code	0.00
P96	20	GRADE ADJUSTMENT	D-	GRADE_D-	-0.400	Muliplier	Binary Code	0.00

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Cost Models Report
DERRY NH

P96	20	GRADE ADJUSTMENT	E	GRADE_E	-0.600	Muliplier	Binary Code	0.00
P96	20	GRADE ADJUSTMENT	E+	GRADE_E+	-0.500	Muliplier	Binary Code	0.00
P96	20	GRADE ADJUSTMENT	E-	GRADE_E-	-0.700	Muliplier	Binary Code	0.00
P96	700	COMM AC TYPE	00	NONE	0.000	Muliplier	Binary Code	0.00
P96	700	COMM AC TYPE	01	HEAT/AC PKGS	0.050	Muliplier	Binary Code	0.00
P96	700	COMM AC TYPE	02	HEAT/AC SPLIT	0.030	Muliplier	Binary Code	0.00
P96	2	DEP CONSTANT	.5		0.500	Per Unit	NA	0.00
P96	2	DEP CONSTANT	.5		0.500	Per Unit	NA	0.00
P96	3	DEP CONSTANT	-.24		-0.240	Per Unit	NA	0.00
P96	3	DEP CONSTANT	-.24		-0.240	Per Unit	NA	0.00
P96	4	DEP CONSTANT	.5		0.500	Per Unit	NA	0.00

Cost Models Report
DERRY NH

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OUTBUILDING CODES
DERRY NH

Code	Description	Sub Code	Description	Unit Types	Unit Price	Measure 1 Price	Measure 2 Price
ARE1	RIDING ARENA			SF	20.00	0.00	
AREN	RIDING ARENA			SF	12.00	0.00	
ARRY	ARRAYS CELL TOWER			UNITS	125,000.00	0.00	
BHS3	COMM BTH HSE PR			SF	13.00	0.00	
BIN1	BINS			SF	16.00	0.00	
BIN2	AGRICULTURAL			SF	11.00	0.00	
BOT1	BT HS - WD FRME			SF	10.00	0.00	
BOT2	BT HS - MSRY FRME			SF	20.00	0.00	
BRN	BARN - 1 STORY			SF	15.00	0.00	
BRN1	1 STORY W/BSMT			SF	17.00	0.00	
BRN2	1.5 STORY W/BS			SF	19.00	0.00	
BRN3	1 STORY W/LOFT			SF	21.00	0.00	
BRN4	1 STY W/LOFT&BSMT			SF	23.00	0.00	
BRN5	2 STORY			SF	25.00	0.00	
BRN6	2 STY W/BSMNT			SF	27.00	0.00	
BRN7	TOBACCO BARN			SF	13.00	0.00	
BRN8	POLE BARN			SF	9.00	0.00	
BRN9	BARN W/APT			SF	50.00	0.00	
BTH1	BATH HOUSE/CAB			SF	14.00	0.00	
BTH2	W/PLUMBING			SF	20.00	0.00	
BTL	BOX TRAILER LRG			UNITS	1,000.00	0.00	
BTM	BOX TRAILER MD			UNITS	500.00	0.00	
BTS	BOX TRAILER SM			UNITS	300.00	0.00	
BTS1	BOAT SLIP			UNITS	25,000.00	0.00	
CAB1	CABIN MINIMAL			SF	22.00	0.00	

OUTBUILDING CODES
DERRY NH

Code	Description	Sub Code	Description	Unit Types	Unit Price	Measure 1 Price	Measure 2 Price
CAB2	W/PLUMBING ETC			SF	28.00	0.00	
CELL	CELL TOWER			LF	750.00	0.00	
CMP1	TENT SITE			UNITS	300.00	0.00	
CMP2	SITE W+E			UNITS	900.00	0.00	
CMP3	SITE W+E+S			UNITS	1,300.00	0.00	
CMP4	SITE SEASONAL			UNITS	2,400.00	0.00	
CNP1	RES CANOPY			SF	8.00	0.00	
CNP2	COM CANOPY			SF	15.00	0.00	
CNP3	GAS CANOPY			SF	45.00	0.00	
CRN	CORN CRIB			SF	4.00	0.00	
CRR	Cell Twr Carrier			UNITS	140,000.00	0.00	
DB1	DIVING BOARD			UNITS	100.00	0.00	
DCK1	BOAT DOCK-LGT			SF	10.00	0.00	
DCK2	BOAT DOCK-MED			SF	15.00	0.00	
DCK3	BOAT DOCK-WOOD			SF	20.00	0.00	
FCP	CARPORT			SF	8.00	0.00	
FEP	ENCLOSED PORCH			SF	11.00	0.00	
FGR0	GARAGE BSMT			SF	43.90	0.00	
FGR1	GARAGE WD/CB			SF	42.90	0.00	
FGR2	GARAGE MASONRY			SF	45.90	0.00	
FGR3	GARAGE ATTIC UNFIN			SF	44.65	0.00	
FGR4	GARAGE ATTIC FIN			SF	58.40	0.00	
FGR5	GARAGE TQS UNFIN			SF	46.90	0.00	
FGR6	GARAGE TQS FIN			SF	66.15	0.00	
FGR7	GARAGE 1S UNFIN			SF	47.65	0.00	
FGR8	GARAGE 1S FIN			SF	72.71	0.00	

OUTBUILDING CODES
DERRY NH

Code	Description	Sub Code	Description	Unit Types	Unit Price	Measure 1 Price	Measure 2 Price
FN1	FENCE - 4' CHAIN			LF	8.00	0.00	
FN10	W/O TOP RAIL 10'			LF	10.00	0.00	
FN2	FENCE-5' CHAIN			LF	9.00	0.00	
FN3	FENCE-6' CHAIN			LF	12.00	0.00	
FN4	FENCE-8' CHAIN			LF	16.00	0.00	
FN5	FENCE-10'CHAIN			LF	20.00	0.00	
FN6	W/O TOP RL-4'			LF	5.00	0.00	
FN7	W/O TOP RL-5'			LF	6.00	0.00	
FN8	W/O TOP RL-6'			LF	7.00	0.00	
FN9	W/O TOP RL-8'			LF	9.00	0.00	
FNDT	FOUNDATION			SF	20,000.00	0.00	
FOP	FINISH OPEN PORCH			SF	7.00	0.00	
FTR	FIRE TOWER			LF	250.00	0.00	
GAZ1	GAZEBO OPEN			SF	15.00	0.00	
GAZ2	GAZEBO SCREENED			SF	18.00	0.00	
GOLF	GOLF COURSE HOLE			UNITS	90,000.00	0.00	
GRN1	GREEN HOUSE - RS			SF	20.00	0.00	
GRN2	COMM GLASS			SF	8.00	0.00	
GRN3	COMM PLASTIC			SF	3.00	0.00	
HOG	HOG HOUSE			SF	8.00	0.00	
IMP	IMPLEMENT SHED			SF	5.00	0.00	
KEN1	KENNEL-AVE			SF	5.00	0.00	
KEN2	KENNEL-GD			SF	9.00	0.00	
KSK1	KIOSK-SERV STA			SF	100.00	0.00	
KSK2	PHOTO BOOTH			SF	150.00	0.00	
KSK3	BANK KIOSK			SF	275.00	0.00	
LIFT	IND. LIFT			UNITS	88,000.00	0.00	

OUTBUILDING CODES
DERRY NH

Code	Description	Sub Code	Description	Unit Types	Unit Price	Measure 1 Price	Measure 2 Price
LNT	LEAN-TO			SF	3.00	0.00	
LT1	LIGHTS-IN W/PL			UNITS	690.00	0.00	
LT10	W/DOUBLE LIGHT			UNITS	2,100.00	0.00	
LT11	W/TRIPLE LIGHT			UNITS	2,900.00	0.00	
LT12	W/FOUR LIGHTS			UNITS	3,700.00	0.00	
LT2	W/DOUBLE LIGHT			UNITS	1,100.00	0.00	
LT3	W/TRIPLE LIGHT			UNITS	1,500.00	0.00	
LT4	W/FOUR LIGHTS			UNITS	1,900.00	0.00	
LT5	MERC VAP/FLU			UNITS	1,000.00	0.00	
LT6	W/DOUBLE LIGHT			UNITS	1,500.00	0.00	
LT7	W/TRIPLE LIGHT			UNITS	2,000.00	0.00	
LT8	W/FOUR LIGHTS			UNITS	2,600.00	0.00	
LT9	HGH PRE-SOD PL			UNITS	1,400.00	0.00	
MGLF	MINI GOLF			UNITS	560.00	0.00	
MHS	MH SITE			UNITS	14,000.00	0.00	
MLK	MILE HOUSE			SF	14.00	0.00	
MSC1	CONDUITS			UNIT	1.00	0.00	0.00
MSC10	TELEPHONE POLES			UNIT	1.00	0.00	0.00
MSC5	POLES			UNIT	1.00	0.00	0.00
MSC6	POLES/CONDUIT & R.O.W.			UNIT	1.00	0.00	0.00
MSC7	POLES/CONDUIT S- ESMNTS- R.O.W.			UNIT	1.00	0.00	0.00
MSC8	ROW			UNIT	1.00	0.00	0.00
MSC9	ROWS			UNIT	1.00	0.00	0.00
PAT1	PATIO-AVE			SF	2.50	0.00	
PAT2	PATIO-GOOD			SF	5.00	0.00	

OUTBUILDING CODES
DERRY NH

Code	Description	Sub Code	Description	Unit Types	Unit Price	Measure 1 Price	Measure 2 Price
PAV1	COM PAVING - ASPHALT			SF	2.00	0.00	
PAV2	COM PAVING - CONCRT			SF	3.00	0.00	
PDK	POOL DECK			SF	6.00	0.00	
PLT1	PLTRY HSE 1 ST			SF	5.00	0.00	
PLT2	PLTRY HSE 2 ST			SF	7.00	0.00	
PLT3	PLTRY HSE 3 ST			SF	9.00	0.00	
PMP1	PUMP-SING HSE			UNITS	1,400.00	0.00	
PMP2	W/BLENDING			UNITS	2,000.00	0.00	
PMP3	ELECTRONIC			UNITS	1,900.00	0.00	
PMP4	DOUBLE HSE			UNITS	2,200.00	0.00	
PMP5	W/BLENDING			UNITS	3,200.00	0.00	
PMP6	ELECTRONIC			UNITS	3,100.00	0.00	
PMP7	3 HOSE			UNITS	4,500.00	0.00	
PMP8	6 HOSE			UNITS	6,000.00	0.00	
RAD	RADIO TOWER			LF	175.00	0.00	
RAR	RIDING ARENA			SF	9.00	0.00	
RCL	ROOT CELLAR			SF	4.00	0.00	
RES	RESTROOM			SF	12.00	0.00	
RPV1	RES DRIVE SMALL			UNITS	1,000.00	0.00	
RPV2	RES DRIVE MEDIUM			UNITS	2,000.00	0.00	
RPV3	RES DRIVE LARGE			UNITS	4,000.00	0.00	
RRR	RAILROAD SPURS			LF	38.00	0.00	
SCL1	SCALES-MECHANIC			TONS	550.00	0.00	
SCL2	SCALES-ELECT			TONS	770.00	0.00	
SCR1	SCREEN HSE			SF	8.00	0.00	
SGN1	SIGN-1 SD W/M			SF+HGT	22.00	0.00	

OUTBUILDING CODES
DERRY NH

Code	Description	Sub Code	Description	Unit Types	Unit Price	Measure 1 Price	Measure 2 Price
SGN2	DOUBLE SIDED			SF+HGT	35.00	0.00	
SGN3	W/INT LIGHTS			SF+HGT	77.00	0.00	
SGN4	W/MOTOR +LIGHTS			SF+HGT	88.00	0.00	
SHD1	SHED FRAME			SF	8.00	0.00	
SHD2	W/LIGHTS ETC			SF	9.00	0.00	
SHD3	SHED-POOR			SF	5.00	0.00	
SHD4	PHONE SHD/PUMPHSE			SF	50.00	0.00	
SHP1	WORK SHOP AVE			SF	15.00	0.00	
SHP2	WORK SHOP GOOD			SF	18.00	0.00	
SHP3	WORK SHOP POOR			SF	13.00	0.00	
SHP4	W/IMPRV AVE			SF	18.00	0.00	
SHP5	W/IMPRV GOOD			SF	21.00	0.00	
SHP6	W/IMPRV POOR			SF	16.00	0.00	
SKR	SKATING RINK-OUT			SF	8.00	0.00	
SLO1	SILO-WD OR CNC			DIA X HT	14.00	0.00	
SLO2	PORCELAN			DIA X HT	35.00	0.00	
SLO3	CONTRETE TRNCH			DIA X HT	5.00	0.00	
SOLP	SOLAR PANELS			UNITS	0.00	0.00	
SPL1	POOL-ING CONC			SF	18.00	0.00	
SPL2	VINYL/PLASTIC			SF	15.00	0.00	
SPL3	GUNITE			SF	20.00	0.00	
SPL4	ABOVE GRD ROUND			DIAMETER	0.01	0.00	
STB1	STABLE			SF	18.00	0.00	
STB2	W/IMPROVEMENTS			SF	29.00	0.00	
STK1	CHIMNEY STAK BR			UNITS	500.00	0.00	

OUTBUILDING CODES
DERRY NH

Code	Description	Sub Code	Description	Unit Types	Unit Price	Measure 1 Price	Measure 2 Price
STK2	CHIMNEY STAK MT			UNITS	300.00	0.00	
TEN1	TENNIS COURT ASPLT			UNITS	18,000.00	0.00	
TEN2	TENNIS COURT CLAY			UNITS	25,000.00	0.00	
TNK1	TANK 1G <3K			GALS	3.50	0.00	
TNK2	TANK 1G 3K-10K			GALS	3.50	0.00	
TNK3	TANK >10K			GALS	3.50	0.00	
TNK4	COMPRESSED AIR			GALS	5.50	0.00	
TNK5	ELEVATED TANK			GALS	3.20	0.00	
TOT	TOTALIZER			UNITS	660.00	0.00	
TRL	TRAILER			UNITS	1,000.00	0.00	
TVT	TELEVISION TOWER			LF	250.00	0.00	
UTB	UTILITY BLDG			SF	90.00	0.00	0.00
UTT	UTILITY TANK			GALS	12.00	0.00	0.00
WDK	WOOD DECK			SF	6.00	0.00	

EXTRA FEATURE CODES
DERRY NH

Code	Description	Sub Code	Description	Unit Type	Unit Price	Measure 1 Price	Measure 2 Price
A/C	AIR CONDITION			UNITS	2.00	0.00	
ARYS	ARRAYS			UNITS	125000.00	0.00	
ATM1	AUTO TELLR			UNITS	30000.00	0.00	
ATM2	LOBBY UNIT			UNITS	10000.00	0.00	
BDT	BIDET			UNITS	1000.00	0.00	
BFX1	BATH EXTRA FEATURE			UNITS	500.00	0.00	
BGR	BASEMENT GARAGE			UNITS	2000.00	0.00	
BOX	SAFE DEPOSIT			UNITS	67.00	0.00	
CLR1	COOLER			SF	20.00	0.00	
CLR2	FREEZER TEMPS			SF	28.00	0.00	
DUW1	DRIVE-UP WINDOW			UNITS	8000.00	0.00	
DUW2	WIDE BAY			UNITS	9500.00	0.00	
DUW3	W/PNEU TUBE			UNITS	18000.00	0.00	
DUW4	W/REM SCR &TUBE			UNITS	48000.00	0.00	
EL1	ELEVATOR			UNITS	60000.00	0.00	
FES	FIRE ESCAPE			UNITS	1000.00	0.00	
FLU	METAL FLUE			UNITS	300.00	0.00	
FLU1	FLUE CONCRETE			UNITS	500.00	0.00	
FLU2	BRICK			UNITS	700.00	0.00	
FPL	FIREPLACE			UNITS	1400.00	0.00	
FPL1	FIREPLACE 1 ST			UNITS	2200.00	0.00	
FPL2	1.5 STORY CHIM			UNITS	2500.00	0.00	
FPL3	2 STORY CHIM			UNITS	2800.00	0.00	
FPL4	GAS FIREPLACE			UNITS	1000.00	0.00	
FPO	EXTRA FPL OPEN			UNITS	800.00	0.00	
GIR1	GIRDERS LT 12"			LF	29.00	0.00	
GIR2	GIRDERS 13"-18			LF	36.00	0.00	
GIR3	GIRDERS 19"-24			LF	58.00	0.00	

EXTRA FEATURE CODES
DERRY NH

Code	Description	Sub Code	Description	Unit Type	Unit Price	Measure 1 Price	Measure 2 Price
GIR4	GRDRS OVER 24"			LF	100.00	0.00	
HRTH	HEARTH			UNITS	1000.00	0.00	
HTUB	HOT TUB			UNITS	3500.00	0.00	
JAC	JACUZZI AVE			UNITS	1500.00	0.00	
KITH	KITCHEN			UNITS	8000.00	0.00	
LDL1	LOAD LEVELERS			UNITS	2900.00	0.00	
LDL2	W/MAN FLIP OUT			UNITS	900.00	0.00	
LFT1	LIFT LIGHT			UNITS	2700.00	0.00	
LFT2	LIFT HEAVY			UNITS	3300.00	0.00	
LIZ	TEST			SF	50.00	0.00	
MEZ1	MEZZANINE-UNF			SF	8.00	0.00	
MEZ2	FINISHED			SF	24.00	0.00	
MEZ3	W/PARTITIONS			SF	36.00	0.00	
MSC2	ELEV			UNIT	1.00	0.00	0.00
MSC3	ELEVATOR			UNIT	1.00	0.00	0.00
MSC4	ELV1			UNIT	1.00	0.00	0.00
NDP	NITE DEPOSIT			UNITS	9500.00	0.00	
PCT	PADDLEBALL CRT			SF	4.00	0.00	
REC	REC RM			SF	13.00	0.00	
RQT	RACQUETBALL			UNITS	15000.00	0.00	
SAU	SAUNA			SF	65.00	0.00	
SCLE	TRUCK SCALE			UNITS	12097.00	0.00	
SNA	SAUNA			UNITS	4000.00	0.00	
SNK	EXTRA SINK			UNITS	250.00	0.00	
SPR1	SPRINKLERS-WET			SF	1.70	0.00	
SPR2	WET/CONCEALED			SF	2.30	0.00	
SPR3	DRY			SF	1.90	0.00	
SS	SECURITY SYSTEM			SF	1.00	0.00	

EXTRA FEATURE CODES
DERRY NH

Code	Description	Sub Code	Description	Unit Type	Unit Price	Measure 1 Price	Measure 2 Price
STBL	HORSE STABLE			UNITS	25.00	0.00	
SWST	SHOWER STALL			UNITS	1000.00	0.00	
VLT1	VAULT-AVG			SF	60.00	0.00	
VLT2	VAULT-GOOD			SF	84.00	0.00	
VLT3	VAULT-EXCELLENT			SF	110.00	0.00	
VLT4	VAULT-POOR			SF	44.00	0.00	
WHL	WHIRLPOOL			UNITS	1500.00	0.00	

Residential Depreciation Tables

Code	AYB	Eff. Age
A	2020	0
A	2019	1
A	2018	2
A	2017	3
A	2016	4
A	2015	5
A	2014	6
A	2013	7
A	2012	8
A	2011	9
A	2010	10
A	2008	12
A	2006	14
A	2004	16
A	2002	18
A	2000	20
A	1995	23
A	1990	26
A	1985	28
A	1980	30
A	1970	32
A	1960	34
A	1950	35
A	1940	36

Code	AYB	Eff. Age
E	2020	0
E	2019	1
E	2018	1
E	2017	2
E	2016	2
E	2015	3
E	2014	3
E	2013	4
E	2012	4
E	2011	5
E	2010	5
E	2008	6
E	2006	7
E	2004	8
E	2002	9
E	2000	10
E	1995	12
E	1990	13
E	1985	14
E	1980	15
E	1970	16
E	1960	17
E	1950	18
E	1940	18

Code	AYB	Eff. Age
F	2020	1
F	2019	2
F	2018	3
F	2017	4
F	2016	5
F	2015	6
F	2014	7
F	2013	8
F	2012	10
F	2011	11
F	2010	12
F	2008	14
F	2006	17
F	2004	19
F	2002	22
F	2000	24
F	1995	28
F	1990	31
F	1985	34
F	1980	36
F	1970	38
F	1960	41
F	1950	42
F	1940	43

Code	AYB	Eff. Age
G	2020	0
G	2019	1
G	2018	2
G	2017	2
G	2016	3
G	2015	4
G	2014	5
G	2013	6
G	2012	6
G	2011	7
G	2010	8
G	2008	10
G	2006	11
G	2004	13
G	2002	14
G	2000	16
G	1995	18
G	1990	21
G	1985	22
G	1980	24
G	1970	26
G	1960	27
G	1950	28
G	1940	29

Code	AYB	Eff. Age
P	2020	2
P	2019	3
P	2018	4
P	2017	5
P	2016	6
P	2015	7
P	2014	8
P	2013	9
P	2012	11
P	2011	12
P	2010	14
P	2008	16
P	2006	19
P	2004	22
P	2002	24
P	2000	27
P	1995	31
P	1990	35
P	1985	38
P	1980	41
P	1970	43
P	1960	46
P	1950	47
P	1940	49

Code	AYB	Eff. Age
VG	2020	0
VG	2019	1
VG	2018	1
VG	2017	2
VG	2016	3
VG	2015	3
VG	2014	4
VG	2013	5
VG	2012	5
VG	2011	6
VG	2010	7
VG	2008	8
VG	2006	9
VG	2004	10
VG	2002	12
VG	2000	13
VG	1995	15
VG	1990	17
VG	1985	18
VG	1980	20
VG	1970	21
VG	1960	22
VG	1950	23
VG	1940	23

Code	AYB	Eff. Age
VP	2020	3
VP	2019	4
VP	2018	5
VP	2017	6
VP	2016	7
VP	2015	8
VP	2014	9
VP	2013	11
VP	2012	12
VP	2011	14
VP	2010	15
VP	2008	18
VP	2006	21
VP	2004	24
VP	2002	27
VP	2000	30
VP	1995	35
VP	1990	39
VP	1985	42
VP	1980	45
VP	1970	48
VP	1960	51
VP	1950	53
VP	1940	54

Commercial Depreciation Tables

Code	AYB	Eff. Age
A	2020	0
A	2019	1
A	2018	2
A	2017	3
A	2016	4
A	2015	5
A	2014	6
A	2013	7
A	2012	8
A	2011	9
A	2010	10
A	2008	12
A	2006	14
A	2004	16
A	2002	18
A	2000	20
A	1995	25
A	1990	30
A	1985	35
A	1980	39
A	1970	43
A	1960	45
A	1950	46
A	1940	47

Code	AYB	Eff. Age
E	2020	0
E	2019	1
E	2018	1
E	2017	2
E	2016	2
E	2015	3
E	2014	4
E	2013	4
E	2012	5
E	2011	5
E	2010	6
E	2008	7
E	2006	8
E	2004	10
E	2002	11
E	2000	12
E	1995	15
E	1990	18
E	1985	21
E	1980	23
E	1970	26
E	1960	27
E	1950	28
E	1940	28

Code	AYB	Eff. Age
F	2020	1
F	2019	2
F	2018	3
F	2017	4
F	2016	5
F	2015	6
F	2014	7
F	2013	8
F	2012	9
F	2011	10
F	2010	11
F	2008	13
F	2006	15
F	2004	18
F	2002	20
F	2000	22
F	1995	28
F	1990	33
F	1985	39
F	1980	43
F	1970	47
F	1960	50
F	1950	51
F	1940	52

Code	AYB	Eff. Age
G	2020	0
G	2019	1
G	2018	2
G	2017	3
G	2016	4
G	2015	5
G	2014	5
G	2013	6
G	2012	7
G	2011	8
G	2010	9
G	2008	11
G	2006	13
G	2004	14
G	2002	16
G	2000	18
G	1995	23
G	1990	27
G	1985	32
G	1980	35
G	1970	39
G	1960	41
G	1950	41
G	1940	42

Code	AYB	Eff. Age
P	2020	2
P	2019	3
P	2018	4
P	2017	5
P	2016	6
P	2015	7
P	2014	8
P	2013	9
P	2012	10
P	2011	12
P	2010	13
P	2008	16
P	2006	18
P	2004	21
P	2002	23
P	2000	26
P	1995	33
P	1990	39
P	1985	46
P	1980	51
P	1970	56
P	1960	59
P	1950	60
P	1940	61

Code	AYB	Eff. Age
VG	2020	0
VG	2019	1
VG	2018	2
VG	2017	2
VG	2016	3
VG	2015	4
VG	2014	5
VG	2013	5
VG	2012	6
VG	2011	7
VG	2010	8
VG	2008	9
VG	2006	11
VG	2004	12
VG	2002	14
VG	2000	15
VG	1995	19
VG	1990	23
VG	1985	26
VG	1980	29
VG	1970	32
VG	1960	34
VG	1950	35
VG	1940	35

Code	AYB	Eff. Age
VP	2020	3
VP	2019	4
VP	2018	5
VP	2017	6
VP	2016	7
VP	2015	8
VP	2014	9
VP	2013	11
VP	2012	12
VP	2011	14
VP	2010	15
VP	2008	18
VP	2006	21
VP	2004	24
VP	2002	27
VP	2000	30
VP	1995	38
VP	1990	45
VP	1985	53
VP	1980	59
VP	1970	65
VP	1960	68
VP	1950	69
VP	1940	71

Outbuilding Depreciation Tables

Outbuilding Depreciation Chart:

Excellent	90%
Good	75%
Average	50%
Fair	30%
Poor	10%

Extra Feature Depreciation

Extra Feature depreciation is calculated at the rate attributed to the improvements to the site.

Appendix 'G': 2019 Equalization Study Report

2019 Ratio Study Summary Report

11/23/2020 8:41:26 AM

Town Name: Derry, Rockingham County

Date Range: 10/01/2018 through 09/30/2019

NH Dept of Revenue Administration. Ratios were created using stipulated year assessments.

Strata	Description	Mean Ratio	Median Ratio	WM Low CI	WM Ratio	WM High CI	COD	PRD	Total Strata	Sales PA34	Valid	Valid %	Valid PA34	Valid PA34 %	UT#	UT %
11	Single Family Home	89.13	89.61	87.96	88.98	90.02	9.54	1.00	410	318	313	76.3%	253	80.8%	311	99.4%
70	Waterfront	87.87	93.27	77.06	84.61	91.65	10.75	1.04	13	10	11	84.6%	9	81.8%	11	100%
12	Multi Family 2-4 Units	84.88	84.14	81.36	84.28	87.05	7.62	1.01	31	22	22	71.0%	17	77.3%	21	95.5%
13	Apt Bldg 5+ Units	0	0	0	0	0	0	0	5	5	2	40.0%	2	100%	2	100%
14	Single Res Condo Unit	90.50	90.12	88.59	89.69	90.78	8.15	1.01	235	193	192	81.7%	165	85.9%	189	98.4%
17	Mfg Housing With Land	0	0	0	0	0	0	0	4	4	2	50.0%	2	100%	2	100%
18	Mfg Housing Without Land	74.57	69.66	55.21	64.65	77.73	35.12	1.15	24	19	11	45.8%	10	90.9%	11	100%
20	Res Bldg Only	0	0	0	0	0	0	0	5	1	3	60.0%	1	33.3%	3	100%
22	Residential Land	96.46	95.34	0	95.02	0	10.78	1.02	17	13	5	29.4%	3	60.0%	5	100%
71	Water Access	91.02	91.37	0	91.10	0	1.88	1.00	5	5	5	100%	5	100%	4	80.0%
23	Commercial Land	0	0	0	0	0	0	0	1	0	1	100%	0	0%	1	100%
33	Commercial L&B	98.52	90.05	0	91.80	0	14.11	1.07	9	7	5	55.6%	5	100%	5	100%
44	Commercial Condo	0	0	0	0	0	0	0	2	1	1	50.0%	1	100%	1	100%
45	Industrial Condo	93.95	96.28	0	88.10	0	9.93	1.07	6	6	4	66.7%	4	100%	4	100%
AA	Any & All	89.43	89.60	88.33	89.11	89.87	9.60	1.00	756	594	561	74.2%	463	82.5%	551	98.2%
GC1	Area Improved Res	89.08	89.42	88.08	88.86	89.64	9.40	1.00	712	558	543	76.3%	448	82.5%	533	98.2%
GC2	Area Improved Non-Res	101.14	96.28	90.02	96.86	122.38	15.50	1.04	23	20	12	52.2%	12	100%	12	100%
GC3	Area Unimproved	99.86	101.98	0	104.95	0	11.91	0.95	18	13	6	33.3%	3	50.0%	6	100%

2019 Ratio Study Summary Report

11/23/2020 8:41:26 AM

Town Name: Derry, Rockingham County

Date Range: 10/01/2018 through 09/30/2019

NH Dept of Revenue Administration. Ratios were created using stipulated year assessments.

Type	Description	Median Low CI	Median Ratio	Median High CI	PRD Low CI	PRD	PRD High CI	COD	UT#
All (AA)	Any & All	88.14	89.60	90.47	1.00	1.00	1.01	9.60	551
Group (GC1)	Area Improved Res	87.88	89.42	90.20	1.00	1.00	1.01	9.40	533
Group (GC2)	Area Improved Non-Res	88.21	96.28	107.29	0.95	1.04	1.11	15.50	12
Group (GC3)	Area Unimproved	0	101.98	0	0	0.95	0	11.91	6

Title	Description	Criteria Met
Strata-Any and All (Median)	Overall Median Point Estimate confidence interval should overlap range of 90-110	True
Strata-Any and All (PRD)	Overall PRD Confidence Interval should overlap range of .98-1.03	True
Strata-Any and All (COD)	Coefficient of Dispersion < 20.0	True
Strata-GC1	Median Confidence Interval should overlap overall median +/- 5%	True
Strata-GC2	Median Confidence Interval should overlap overall median +/- 5%	True
Strata-GC3	Median Confidence Interval should overlap overall median +/- 5%	N/A

Appendix 'H': Commercial Valuation Reports

- Market Rent Schedule and Adjustment Factors
- Capitalization Rates, Band of Investment and Market Survey
- Income Land Residual Report
- Income Cost Comparison
- Economic Income Spreadsheet
- Income Detail Review
- Cost/Income Correlation Report

DERRY 2020 MARKET RENT SCHEDULES											
Code	**Description**	**Unit Type**	**Avg Size**	**Avg Rent**	**Max Size**	**Max Rent**	**Min Size**	**Min Rent**	**Vac %**	**Exp %**	**Curve**
10	CONV STORE	SF	1,500.00	12.00	4,000.00	8.00	500.00	16.00	0.05	0.15	0001
11	MIXED RET	SF	1,000.00	8.00	4,000.00	6.00	500.00	10.00	0.10	0.25	0001
12	MIXED OFF	SF	1,000.00	9.00	4,000.00	7.00	500.00	11.00	0.10	0.32	0001
13	DEPT STORE	SF	50,000.00	5.00	150,000.00	4.50	10,000.00	9.00	0.05	0.20	0001
14	INDOOR SPORTS	SF	85,000.00	4.00	125,000.00	3.00	20,000.00	5.00	0.15	0.20	0001
15	STRIP ST	SF	2,000.00	17.00	8,000.00	14.00	500.00	20.00	0.08	0.25	0001
16	GAS MART	SF	1,500.00	35.00	5,000.00	25.00	800.00	120.00	0.05	0.10	0001
17	RETAIL	SF	2,000.00	10.50	10,000.00	8.50	500.00	12.00	0.05	0.20	0001
18	OFFICE	SF	3,000.00	14.00	10,000.00	10.00	500.00	20.00	0.08	0.30	0001
19	MEDICAL OFF	SF	4,000.00	15.00	150,000.00	13.00	1,000.00	24.00	0.06	0.20	0001
20	Office Condo	SF	3,000.00	11.00	10,000.00	8.00	500.00	16.00	0.08	0.30	0001
21	FAST FOOD	SF	2,200.00	35.00	5,000.00	29.00	600.00	40.00	0.04	0.10	0001
22	DISC/SPMKT	SF	30,000.00	10.00	80,000.00	8.00	8,000.00	12.00	0.06	0.25	0001
24	SVC CENTER	SF	4,000.00	11.00	15,000.00	8.50	2,000.00	13.50	0.05	0.15	0001
25	SERV SHOP	SF	3,000.00	8.00	10,000.00	6.50	500.00	11.00	0.05	0.15	0001
26	SVC STAT	SF	2,000.00	25.00	5,000.00	20.00	500.00	30.00	0.05	0.15	0001
27	AUTO DLR	SF	30,000.00	8.00	50,000.00	7.00	4,000.00	10.00	0.05	0.15	0001
28	AUTO SUPPLY	SF	8,000.00	8.00	20,000.00	6.00	1,500.00	12.00	0.05	0.10	0001
29	NURS HOME	BED	1.00	120,000.00	1.00	120,000.00	1.00	120,000.00	0.12	0.95	0001
30	RESTAURANT	SF	1,800.00	26.00	6,000.00	14.00	800.00	40.00	0.08	0.12	0001
31	BANK	SF	2,500.00	25.00	10,000.00	15.00	500.00	30.00	0.05	0.10	0001
32	THEATER	SF	35,000.00	8.00	60,000.00	7.00	10,000.00	11.00	0.06	0.10	0001
34	BOWLING	LANE	1.00	4,000.00	1.00	4,000.00	1.00	4,000.00	0.05	0.10	0001
39	HOTEL/MOT	ROOM	1.00	40,000.00	1.00	40,000.00	1.00	40,000.00	0.40	0.75	0001
40	INDUSTRIAL	SF	15,000.00	5.50	100,000.00	4.50	500.00	8.00	0.07	0.15	0001
41	R/D	SF	10,000.00	6.50	100,000.00	5.50	500.00	7.00	0.07	0.15	0001
42	HVY IND	SF	20,000.00	2.50	150,000.00	2.00	3,000.00	3.00	0.20	0.45	0001
45	CELL TOWER	EA	1.00	35,000.00	1.00	35,000.00	1.00	35,000.00	0.06	0.20	0001
48	WAREHOUSE	SF	15,000.00	4.50	100,000.00	3.50	500.00	6.50	0.06	0.15	0001
49	IND FLEX	SF	4,000.00	9.00	12,000.00	8.00	500.00	14.00	0.10	0.25	0001
50	STUDIO APT	APT	1.00	11,200.00	1.00	11,200.00	1.00	11,200.00	0.05	0.45	0001
51	1 BR APT	APT	1.00	13,500.00	1.00	13,500.00	1.00	13,500.00	0.05	0.45	0001
52	2 BR APT	APT	1.00	15,000.00	1.00	15,000.00	1.00	15,000.00	0.05	0.45	0001
53	3 BR APT	APT	1.00	16,200.00	1.00	16,200.00	1.00	16,200.00	0.05	0.45	0001
54	MIX EFF APT	APT	1.00	9,000.00	1.00	9,000.00	1.00	9,000.00	0.06	0.45	0001
55	MIX 1 BR APT	APT	1.00	11,000.00	1.00	11,000.00	1.00	11,000.00	0.06	0.45	0001
56	MIX 2 BR APT	APT	1.00	13,000.00	1.00	13,000.00	1.00	13,000.00	0.06	0.45	0001
57	MIX 3 BR APT	APT	1.00	14,200.00	1.00	14,200.00	1.00	14,200.00	0.06	0.45	0001
58	ROOM HOUSE	ROOM	1.00	8,500.00	1.00	8,500.00	1.00	8,500.00	0.08	0.42	0001
60	STUDIO APT RES	APT	1.00	10,500.00	1.00	10,500.00	1.00	10,500.00	0.05	0.37	0001

Code	Description	Unit Type	Avg Size	Avg Rent	Max Size	Max Rent	Min Size	Min Rent	Vac %	Exp %	Curve
61	1 BR APT RES	APT	1.00	12,500.00	1.00	12,500.00	1.00	12,500.00	0.05	0.37	0001
62	2 BR APT RES	APT	1.00	14,000.00	1.00	14,000.00	1.00	14,000.00	0.05	0.37	0001
63	3 BR APT RES	APT	1.00	15,200.00	1.00	15,200.00	1.00	15,200.00	0.05	0.37	0001
74	ASSISTED LIVING	UNIT	1.00	45,000.00	1.00	45,000.00	1.00	45,000.00	0.10	0.75	0001
76	HEALTH CLUB	SF	5,000.00	10.00	20,000.00	8.00	1,000.00	12.00	0.10	0.15	0001
77	CLB/LOUNGE	SF	3,000.00	12.00	12,000.00	10.00	500.00	14.00	0.05	0.15	0001
78	GROUP HOME	BED	1.00	8,600.00	1.00	8,600.00	1.00	8,600.00	0.08	0.60	0001
80	MIX COMM	SF	2,000.00	8.00	10,000.00	6.00	500.00	10.00	0.07	0.25	0001
81	MIX OFC/APT	SF	2,000.00	10.00	10,000.00	8.00	500.00	13.00	0.07	0.35	0001
90	MISC	SF	1.00	2.00	1.00	2.00	1.00	2.00	0.07	0.35	0001
91	CAMP SITE	UNIT	1.00	4,000.00	1.00	4,000.00	1.00	4,000.00	0.35	0.70	0001
92	SELF STORAGE	SF	1.00	9.50	1.00	9.50	1.00	9.50	0.35	0.35	0001
93	LAND LEASE	SF	1.00	1.00	1.00	1.00	1.00	1.00	0.05	0.05	0001
94	GOLF GREENS	EA	1.00	180,000.00	1.00	180,000.00	1.00	180,000.00	0.03	0.70	0001
95	MIX OFF	SF	3,000.00	10.00	20,000.00	8.00	500.00	13.00	0.07	0.35	0001
96	MOBILE PARK	UNIT	1.00	6,000.00	1.00	6,000.00	1.00	6,000.00	0.04	0.35	0001
97	DRUG STORE	SF	12,000.00	16.00	25,000.00	14.00	5,000.00	20.00	0.08	0.20	0001
98	CAR WASH	SF	3,000.00	10.00	10,000.00	7.00	500.00	12.00	0.10	0.20	0001
99	MIXED USE SF	SF	1.00	0.00	1.00	0.00	1.00	0.00	0.00	0.00	0001

DERRY 2020 CAP RATES						
Code	**Description**	**Rate**		**Rating**	**Descr**	**Adjust**
ALF	Assisted Living	0.092				
APT	Apartment Complex	0.080		A	Average	1.00
APT2	Apt Non Cmplx	0.084				
BANK	Bank	0.063		E	Excellent	0.85
BED	Nursing Home	0.105				
CARS	Vehicle Sales/Repair	0.074		F	Fair	1.10
CELL	Cell Twr Carrier	0.090				
CMP	Campground	0.117		G	Good	0.90
DRUG	Pharmacy	0.069				
FF	Fast Food	0.098		P	Poor	1.20
GAS	Gas Mart	0.083				
GOLF	Public Course	0.136				
IND	Industrial Unloaded	0.074				
IND2	Industrial Loaded	0.100				
LAND	Land	0.080				
LANE	Bowling Alley	0.100				
MED	Medical Office	0.075				
MHP	Mobile Home Park	0.105				
MIX	Mixed Use	0.104				
OFF	Office Loaded	0.089				
OFF1	Office Unloaded	0.063				
REST	Restaurant	0.100				
RET	Retail Loaded	0.104				
RET1	Retail Unloaded	0.069				
ROOM	Motel/Rooms	0.126				
SELF	Self Storage	0.092				
SSTA	Gas Station	0.083				
THET	Cinemas	0.097				
WHSE	Warehouse	0.065				

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT					
DERRY, NH 2020			**BANK**		**0.063**
BANKS			OFFICE-SUBURBAN		AVERAGE
NO TAX RATE ADDED	PREV	0.070	PAGE: 28 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	75.00	PERCENT	EQUITY YIELD RATE (Ye)		0.1052
MORTGAGE TERM	28	YEARS	MORTGAGE INTEREST RATE (i)		0.0454
MORTGAGE RATE	4.54	PERCENT	AMORTIZATION PERIOD (n)		28
EQUITY RATE	10.52	PERCENT	LOAN-TO-VALUE RATIO (m)		0.7500
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.2500
DEBT COVERAGE RATIO	1.53	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	2.73	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.2242246001
			SINKING FUND FACTOR (SFF) @n		0.0611984704
			MORTGAGE CONSTANT @ FULL TERM (Rm)		0.0631580505
			MORTGAGE CONSTANT @ HP		0.1245976013
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE	-66	BASIS POINTS	MORTGAGE COMPONENT		0.0473685379
			EQUITY COMPONENT	+	0.0263000000
			INITIAL RATE	=	0.0736685379
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0102916519
			CALCULATED RATE-BAND OF INVESTMENT	=	0.0633768859
RATE COMPARISON	0.87	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.0724738629
			RATE ADJUSTMENTS		
LOCATION/UTILITY ADJUST	0	BASIS POINTS	LOCATION/UTILITY ADJUST	+	0.0000000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.0633768859
VACANCY ADJUST	0	BASIS POINTS	ADJUST FOR EXCESSIVE VACANCY	+	0.0000000000
			FINAL RATE	=	0.0633768859

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT					
DERRY, NH 2020			**BED**		**0.105**
NURSING HOMES			HEALTH CARE/SENIOR HOUSING/CONGREGATE CARE		AVERAGE
TAX RATE ADDED	PREV	0.0882	PAGE: 19 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	63.00	PERCENT	EQUITY YIELD RATE (Ye)		0.1159
MORTGAGE TERM	25	YEARS	MORTGAGE INTEREST RATE (i)		0.0517
MORTGAGE RATE	5.17	PERCENT	AMORTIZATION PERIOD (n)		25
EQUITY RATE	11.59	PERCENT	LOAN-TO-VALUE RATIO (m)		0.6300
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.3700
DEBT COVERAGE RATIO	1.66	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	3.36	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.2565286882
			SINKING FUND FACTOR (SFF) @n		0.0581241762
			MORTGAGE CONSTANT @ FULL TERM (Rm)		0.0713444768
			MORTGAGE CONSTANT @ HP		0.1282780893
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE	164	BASIS POINTS	MORTGAGE COMPONENT		0.0449470204
			EQUITY COMPONENT	+	0.0428830000
			INITIAL RATE	=	0.0878300204
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0093936268
			CALCULATED RATE-BAND OF INVESTMENT	=	0.0784363936
RATE COMPARISON	1.05	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.0746120538
			RATE ADJUSTMENTS		
LOCATION/UTILITY ADJUST	0	BASIS POINTS	LOCATION/UTILITY ADJUST	+	0.0000000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.0784363936
TAX RATE ADJUST	26.12	$/THOUSAND	DERRY FY 2019 TAX RATE	+	0.0261200000
			FINAL RATE	=	0.1045563936

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT					
DERRY, NH 2020			**CARS**		**0.074**
AUTOMOTIVE			INDUSTRIAL-ALL TYPES		AVERAGE
NO TAX RATE ADDED	PREV	0.090	PAGE: 21 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	70.00	PERCENT	EQUITY YIELD RATE (Ye)		0.1190
MORTGAGE TERM	25	YEARS	MORTGAGE INTEREST RATE (i)		0.0493
MORTGAGE RATE	4.93	PERCENT	AMORTIZATION PERIOD (n)		25
EQUITY RATE	11.90	PERCENT	LOAN-TO-VALUE RATIO (m)		0.7000
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.3000
DEBT COVERAGE RATIO	1.46	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	3.12	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.2625071968
			SINKING FUND FACTOR (SFF) @n		0.0572603040
			MORTGAGE CONSTANT @ FULL TERM (Rm)		0.0696622706
			MORTGAGE CONSTANT @ HP		0.1268684279
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE	-161	BASIS POINTS	MORTGAGE COMPONENT		0.0487635894
			EQUITY COMPONENT	+	0.0357000000
			INITIAL RATE	=	0.0844635894
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0105218693
			CALCULATED RATE-BAND OF INVESTMENT	=	0.0739417201
RATE COMPARISON	1.04	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.0711948405
			RATE ADJUSTMENTS		
LOCATION/UTILITY ADJUST	0	BASIS POINTS	LOCATION/UTILITY ADJUST	+	0.0000000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.0739417201
VACANCY ADJUST	0	BASIS POINTS	ADJUST FOR EXCESSIVE VACANCY	+	0.0000000000
			FINAL RATE	=	0.0739417201

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT					
DERRY, NH 2020			**CELL**		**0.090**
CELL TOWER (CARRIER)			INDUSTRIAL-ALL TYPES		AVERAGE
NO TAX RATE ADDED	PREV		PAGE: 21 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	70.00	PERCENT	EQUITY YIELD RATE (Ye)		0.1190
MORTGAGE TERM	25	YEARS	MORTGAGE INTEREST RATE (i)		0.0493
MORTGAGE RATE	4.93	PERCENT	AMORTIZATION PERIOD (n)		25
EQUITY RATE	11.90	PERCENT	LOAN-TO-VALUE RATIO (m)		0.7000
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.3000
DEBT COVERAGE RATIO	1.46	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	3.12	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.2625071968
			SINKING FUND FACTOR (SFF) @n		0.0572603040
			MORTGAGE CONSTANT @ FULL TERM (Rm)		0.0696622706
			MORTGAGE CONSTANT @ HP		0.1268684279
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE		BASIS POINTS	MORTGAGE COMPONENT		0.0487635894
			EQUITY COMPONENT	+	0.0357000000
			INITIAL RATE	=	0.0844635894
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0105218693
			CALCULATED RATE-BAND OF INVESTMENT	=	0.0739417201
RATE COMPARISON	1.04	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.0711948405
			RATE ADJUSTMENTS		
LOCATION/UTILITY ADJUST	160	BASIS POINTS	LOCATION/UTILITY ADJUST	+	0.0160000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.0899417201
VACANCY ADJUST	0	BASIS POINTS	ADJUST FOR EXCESSIVE VACANCY	+	0.0000000000
			FINAL RATE	=	0.0899417201

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT					
DERRY, NH 2020			**CMP**		**0.117**
CAMPGROUND			RV PARKS & CAMPGROUNDS		AVERAGE
TAX RATE ADDED	PREV	0.070	PAGE: 25 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	63.00	PERCENT	EQUITY YIELD RATE (Ye)		0.1245
MORTGAGE TERM	25	YEARS	MORTGAGE INTEREST RATE (i)		0.0674
MORTGAGE RATE	6.74	PERCENT	AMORTIZATION PERIOD (n)		25
EQUITY RATE	12.45	PERCENT	LOAN-TO-VALUE RATIO (m)		0.6300
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.3700
DEBT COVERAGE RATIO	1.70	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	4.93	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.2194536238
			SINKING FUND FACTOR (SFF) @n		0.0557566547
			MORTGAGE CONSTANT @ FULL TERM (Rm)		0.0828336232
			MORTGAGE CONSTANT @ HP		0.1377274930
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE	467	BASIS POINTS	MORTGAGE COMPONENT		0.0521851826
			EQUITY COMPONENT	+	0.0460650000
			INITIAL RATE	=	0.0982501826
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0077086800
			CALCULATED RATE-BAND OF INVESTMENT	=	0.0905415026
RATE COMPARISON	1.02	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.0887148104
			RATE ADJUSTMENTS		
LOCATION/UTILITY ADJUST	0	BASIS POINTS	LOCATION/UTILITY ADJUST	+	0.0000000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.0905415026
TAX RATE ADJUST	26.12	$/THOUSAND	DERRY FY 2019 TAX RATE	+	0.0261200000
			FINAL RATE	=	0.1166615026

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT					
DERRY, NH 2020			**DRUG**		**0.069**
DRUGSTORE/PHARMACY			RETAIL-FREE STANDING		AVERAGE
NO TAX RATE ADDED	PREV	0.060	PAGE: 32 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	75.00	PERCENT	EQUITY YIELD RATE (Ye)		0.1179
MORTGAGE TERM	28	YEARS	MORTGAGE INTEREST RATE (i)		0.0488
MORTGAGE RATE	4.88	PERCENT	AMORTIZATION PERIOD (n)		28
EQUITY RATE	11.79	PERCENT	LOAN-TO-VALUE RATIO (m)		0.7500
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.2500
DEBT COVERAGE RATIO	1.45	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	3.07	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.2155897533
			SINKING FUND FACTOR (SFF) @n		0.0575654794
			MORTGAGE CONSTANT @ FULL TERM (Rm)		0.0655676914
			MORTGAGE CONSTANT @ HP		0.1265759198
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE	93	BASIS POINTS	MORTGAGE COMPONENT		0.0491757685
			EQUITY COMPONENT	+	0.0294750000
			INITIAL RATE	=	0.0786507685
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0093078956
			CALCULATED RATE-BAND OF INVESTMENT	=	0.0693428729
RATE COMPARISON	0.97	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.0713048644
			RATE ADJUSTMENTS		
LOCATION/UTILITY ADJUST	0	BASIS POINTS	LOCATION/UTILITY ADJUST	+	0.0000000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.0693428729
VACANCY ADJUST	0	BASIS POINTS	ADJUST FOR EXCESSIVE VACANCY	+	0.0000000000
			FINAL RATE	=	0.0693428729

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT					
DERRY, NH 2020			**FF**		**0.098**
FAST FOOD			RESTAURANTS-FAST FOOD		AVERAGE
NO TAX RATE ADDED	PREV	0.055	PAGE: 30 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	70.00	PERCENT	EQUITY YIELD RATE (Ye)		0.1403
MORTGAGE TERM	23	YEARS	MORTGAGE INTEREST RATE (i)		0.0759
MORTGAGE RATE	7.59	PERCENT	AMORTIZATION PERIOD (n)		23
EQUITY RATE	14.03	PERCENT	LOAN-TO-VALUE RATIO (m)		0.7000
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.3000
DEBT COVERAGE RATIO	1.33	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	5.78	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.2407236315
			SINKING FUND FACTOR (SFF) @n		0.0516380502
			MORTGAGE CONSTANT @ FULL TERM (Rm)		0.0920541033
			MORTGAGE CONSTANT @ HP		0.1430064289
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE	428	BASIS POINTS	MORTGAGE COMPONENT		0.0644378723
			EQUITY COMPONENT	+	0.0420900000
			INITIAL RATE	=	0.1065278723
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0087013493
			CALCULATED RATE-BAND OF INVESTMENT	=	0.0978265230
RATE COMPARISON	1.14	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.0857023701
			RATE ADJUSTMENTS		
LOCATION/UTILITY ADJUST	0	BASIS POINTS	LOCATION/UTILITY ADJUST	+	0.0000000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.0978265230
VACANCY ADJUST	0	BASIS POINTS	ADJUST FOR EXCESSIVE VACANCY	+	0.0000000000
			FINAL RATE	=	0.0978265230

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT					
DERRY, NH 2020			**GAS**		**0.083**
GAS MART			RETAIL-CONVENIENCE STORES/GAS STATIONS		AVERAGE
NO TAX RATE ADDED	PREV	0.075	PAGE: 33 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	63.00	PERCENT	EQUITY YIELD RATE (Ye)		0.1194
MORTGAGE TERM	23	YEARS	MORTGAGE INTEREST RATE (i)		0.0559
MORTGAGE RATE	5.59	PERCENT	AMORTIZATION PERIOD (n)		23
EQUITY RATE	11.94	PERCENT	LOAN-TO-VALUE RATIO (m)		0.6300
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.3700
DEBT COVERAGE RATIO	1.32	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	3.78	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.2864676765
			SINKING FUND FACTOR (SFF) @n		0.0571497006
			MORTGAGE CONSTANT @ FULL TERM (Rm)		0.0773470700
			MORTGAGE CONSTANT @ HP		0.1307673297
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE	76	BASIS POINTS	MORTGAGE COMPONENT		0.0487286541
			EQUITY COMPONENT	+	0.0441780000
			INITIAL RATE	=	0.0929066541
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0103140714
			CALCULATED RATE-BAND OF INVESTMENT	=	0.0825925827
RATE COMPARISON	1.28	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.0643218234
			RATE ADJUSTMENTS		
LOCATION/UTILITY ADJUST	0	BASIS POINTS	LOCATION/UTILITY ADJUST	+	0.0000000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.0825925827
VACANCY ADJUST	0	BASIS POINTS	ADJUST FOR EXCESSIVE VACANCY	+	0.0000000000
			FINAL RATE	=	0.0825925827

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT

DERRY, NH 2020			**GOLF**		**0.136**
GOLF PUBLIC COURSE			PUBLIC DAILY FEE COURSES		AVERAGE
TAX RATE ADDED	PREV		PAGE: 16 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	58.00	PERCENT	EQUITY YIELD RATE (Ye)		0.1463
MORTGAGE TERM	18	YEARS	MORTGAGE INTEREST RATE (i)		0.0778
MORTGAGE RATE	7.78	PERCENT	AMORTIZATION PERIOD (n)		18
EQUITY RATE	14.63	PERCENT	LOAN-TO-VALUE RATIO (m)		0.5800
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.4200
DEBT COVERAGE RATIO	1.48	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	5.97	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.3855992179
			SINKING FUND FACTOR (SFF) @n		0.0501497165
			MORTGAGE CONSTANT @ FULL TERM (Rm)		0.1034045159
			MORTGAGE CONSTANT @ HP		0.1442018876
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE		BASIS POINTS	MORTGAGE COMPONENT		0.0599746192
			EQUITY COMPONENT	+	0.0614460000
			INITIAL RATE	=	0.1214206192
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0112158611
			CALCULATED RATE-BAND OF INVESTMENT	=	0.1102047582
RATE COMPARISON	1.24	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.0887624365
			RATE ADJUSTMENTS		
LOCATION/UTILITY ADJUST	0	BASIS POINTS	LOCATION/UTILITY ADJUST	+	0.0000000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.1102047582
TAX RATE ADJUST	26.12	$/THOUSAND	DERRY FY 2019 TAX RATE	+	0.0261200000
			FINAL RATE	=	0.1363247582

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT					
DERRY, NH 2020			**IND**		**0.074**
INDUSTRIAL-SINGLE TENANT			INDUSTRIAL-ALL TYPES		AVERAGE
NO TAX RATE ADDED	PREV	0.0894	PAGE: 21 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	70.00	PERCENT	EQUITY YIELD RATE (Ye)		0.1190
MORTGAGE TERM	25	YEARS	MORTGAGE INTEREST RATE (i)		0.0493
MORTGAGE RATE	4.93	PERCENT	AMORTIZATION PERIOD (n)		25
EQUITY RATE	11.90	PERCENT	LOAN-TO-VALUE RATIO (m)		0.7000
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.3000
DEBT COVERAGE RATIO	1.46	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	3.12	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.2625071968
			SINKING FUND FACTOR (SFF) @n		0.0572603040
			MORTGAGE CONSTANT @ FULL TERM (Rm)		0.0696622706
			MORTGAGE CONSTANT @ HP		0.1268684279
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE	-155	BASIS POINTS	MORTGAGE COMPONENT		0.0487635894
			EQUITY COMPONENT	+	0.0357000000
			INITIAL RATE	=	0.0844635894
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0105218693
			CALCULATED RATE-BAND OF INVESTMENT	=	0.0739417201
RATE COMPARISON	1.04	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.0711948405
			RATE ADJUSTMENTS		
LOCATION/UTILITY ADJUST	0	BASIS POINTS	LOCATION/UTILITY ADJUST	+	0.0000000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.0739417201
VACANCY ADJUST	0	BASIS POINTS	ADJUST FOR EXCESSIVE VACANCY	+	0.0000000000
			FINAL RATE	=	0.0739417201

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT

DERRY, NH 2020			IND2		0.100
INDUSTRIAL MULTIPLE TENANTS			INDUSTRIAL-ALL TYPES		AVERAGE
TAX RATE ADDED	PREV	NEW	PAGE: 21 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	70.20	PERCENT	EQUITY YIELD RATE (Ye)		0.1190
MORTGAGE TERM	25	YEARS	MORTGAGE INTEREST RATE (i)		0.0493
MORTGAGE RATE	4.93	PERCENT	AMORTIZATION PERIOD (n)		25
EQUITY RATE	11.90	PERCENT	LOAN-TO-VALUE RATIO (m)		0.7020
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.2980
DEBT COVERAGE RATIO	1.46	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	3.12	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.2625071968
			SINKING FUND FACTOR (SFF) @n		0.0572603040
			MORTGAGE CONSTANT @ FULL TERM (Rm)		0.0696622706
			MORTGAGE CONSTANT @ HP		0.1268684279
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE		BASIS POINTS	MORTGAGE COMPONENT		0.0489029139
			EQUITY COMPONENT	+	0.0354620000
			INITIAL RATE	=	0.0843649139
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0105519318
			CALCULATED RATE-BAND OF INVESTMENT	=	0.0738129821
RATE COMPARISON	1.03	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.0713982544
			RATE ADJUSTMENTS		
LOCATION/UTILITY ADJUST	0	BASIS POINTS	LOCATION/UTILITY ADJUST	+	0.0000000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.0738129821
TAX RATE ADJUST	26.12	$/THOUSAND	DERRY FY 2019 TAX RATE	+	0.0261200000
			FINAL RATE	=	0.0999329821

CAP RATE DEVELOPMENT - INVESTOR SURVEY							
DERRY, NH 2020	LEASED LAND-ALL CATEGORIES						
	PAGE: 38 REALTY RATES INVESTOR SURVEY Q1 2020						
NO TAX RATE ADDED	CAPITALIZATION RATES				DISCOUNT RATES		
	VACANT LAND - APPRAISED VALUE				IMPROVED LAND - IRR		
PROPERTY USE	MINIMUM	MAXIMUM	AVERAGE		MINIMUM	MAXIMUM	AVERAGE
APARTMENTS	0.0203	0.0951	0.0606		0.0463	0.1001	0.0706
GOLF	0.0179	0.1571	0.0848		0.0439	0.1621	0.0948
HEALTHCARE/SENIOR HOUSING	0.0259	0.1079	0.0679		0.0519	0.1129	0.0779
INDUSTRIAL	0.0225	0.0967	0.0643		0.0485	0.1017	0.0743
LODGING	0.0196	0.1506	0.0700		0.0456	0.1556	0.0800
MOBILE HOME/RV PARK	0.0212	0.1256	0.0738		0.0472	0.1306	0.0838
OFFICE	0.0235	0.0927	0.0611		0.0495	0.0977	0.0711
RESTAURANT	0.0351	0.1481	0.0800		0.0611	0.1531	0.0900
RETAIL	0.0229	0.1076	0.0655		0.0489	0.1126	0.0755
SELF STORAGE	0.0241	0.0977	0.0761		0.0501	0.1027	0.0861
SPECIAL PURPOSE	0.0284	0.1519	0.0844		0.0588	0.1825	0.0898
ALL TYPES	0.0179	0.1571	0.0717		0.0439	0.1621	0.0804

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT					
DERRY, NH 2020			LANE (NOT USED 2020)		0.100
BOWLING ALLEY			SPECIAL PURPOSE-ALL TYPES		AVERAGE
TAX RATE ADDED	PREV	0.080	PAGE: 36 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	67.00	PERCENT	EQUITY YIELD RATE (Ye)		0.1600
MORTGAGE TERM	22	YEARS	MORTGAGE INTEREST RATE (i)		0.0694
MORTGAGE RATE	6.94	PERCENT	AMORTIZATION PERIOD (n)		22
EQUITY RATE	16.00	PERCENT	LOAN-TO-VALUE RATIO (m)		0.6700
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.3300
DEBT COVERAGE RATIO	1.70	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	5.13	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.2784390975
			SINKING FUND FACTOR (SFF) @n		0.0469010831
			MORTGAGE CONSTANT @ FULL TERM (Rm)		0.0887680509
			MORTGAGE CONSTANT @ HP		0.1389593795
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE	196	BASIS POINTS	MORTGAGE COMPONENT		0.0594745941
			EQUITY COMPONENT	+	0.0528000000
			INITIAL RATE	=	0.1122745941
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0087495938
			CALCULATED RATE-BAND OF INVESTMENT	=	0.1035250003
RATE COMPARISON	1.02	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.1011068099
			RATE ADJUSTMENTS		
LOCATION/UTILITY ADJUST	-300	BASIS POINTS	LOCATION/UTILITY ADJUST	+	-0.0300000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.0735250003
TAX RATE ADJUST	26.12	$/THOUSAND	DERRY FY 2020 TAX RATE	+	0.0261200000
			FINAL RATE	=	0.0996450003

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT					
DERRY, NH 2020			**MED**		**0.075**
MEDICAL OFFICE			OFFICE-MEDICAL		AVERAGE
NO TAX RATE ADDED	PREV	0.075	PAGE: 28 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	63.00	PERCENT	EQUITY YIELD RATE (Ye)		0.1085
MORTGAGE TERM	23	YEARS	MORTGAGE INTEREST RATE (i)		0.0505
MORTGAGE RATE	5.05	PERCENT	AMORTIZATION PERIOD (n)		23
EQUITY RATE	10.85	PERCENT	LOAN-TO-VALUE RATIO (m)		0.6300
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.3700
DEBT COVERAGE RATIO	1.53	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	3.24	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.2996099994
			SINKING FUND FACTOR (SFF) @n		0.0602348461
			MORTGAGE CONSTANT @ FULL TERM (Rm)		0.0735915707
			MORTGAGE CONSTANT @ HP		0.1275720961
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE	1	BASIS POINTS	MORTGAGE COMPONENT		0.0463626895
			EQUITY COMPONENT	+	0.0401450000
			INITIAL RATE	=	0.0865076895
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0113695862
			CALCULATED RATE-BAND OF INVESTMENT	=	0.0751381033
RATE COMPARISON	1.06	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.0709349150
			RATE ADJUSTS		
LOCATION/UTILITY ADJUST	0	BASIS POINTS	LOCATION/UTILITY ADJUST	+	0.0000000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.0751381033
VACANCY ADJUST	0	BASIS POINTS	ADJUST FOR EXCESSIVE VACANCY	+	0.0000000000
			FINAL RATE	=	0.0751381033

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT					
DERRY, NH 2020			**MHP**		**0.105**
MOBILE HOME PARK			MOBILE HOME PARKS		AVERAGE
TAX RATE ADDED	PREV	0.095	PAGE: 26 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	63.00	PERCENT	EQUITY YIELD RATE (Ye)		0.1212
MORTGAGE TERM	26	YEARS	MORTGAGE INTEREST RATE (i)		0.0494
MORTGAGE RATE	4.94	PERCENT	AMORTIZATION PERIOD (n)		26
EQUITY RATE	12.12	PERCENT	LOAN-TO-VALUE RATIO (m)		0.6300
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.3700
DEBT COVERAGE RATIO	1.51	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	3.13	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.2447946499
			SINKING FUND FACTOR (SFF) @n		0.0566544150
			MORTGAGE CONSTANT @ FULL TERM (Rm)		0.0683781895
			MORTGAGE CONSTANT @ HP		0.1269269781
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE	103	BASIS POINTS	MORTGAGE COMPONENT		0.0430782594
			EQUITY COMPONENT	+	0.0448440000
			INITIAL RATE	=	0.0879222594
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0087372795
			CALCULATED RATE-BAND OF INVESTMENT	=	0.0791849798
RATE COMPARISON	1.22	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.0650481716
			RATE ADJUSTMENTS		
LOCATION/UTILITY ADJUST	0	BASIS POINTS	LOCATION/UTILITY ADJUST	+	0.0000000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.0791849798
TAX RATE ADJUST	26.12	$/THOUSAND	DERRY FY 2019 TAX RATE	+	0.0261200000
			FINAL RATE	=	0.1053049798

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT					
DERRY, NH 2020			**MIX**		**0.104**
MIXED USE NOT			RETAIL-ALL TYPES		AVERAGE
TAX RATE ADDED	PREV	0.100	PAGE: 31 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	71.00	PERCENT	EQUITY YIELD RATE (Ye)		0.1310
MORTGAGE TERM	25	YEARS	MORTGAGE INTEREST RATE (i)		0.0505
MORTGAGE RATE	5.05	PERCENT	AMORTIZATION PERIOD (n)		25
EQUITY RATE	13.10	PERCENT	LOAN-TO-VALUE RATIO (m)		0.7100
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.2900
DEBT COVERAGE RATIO	1.38	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	3.24	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.2595079825
			SINKING FUND FACTOR (SFF) @n		0.0540266846
(RET RATE + APT RATE)/2	0.100		MORTGAGE CONSTANT @ FULL TERM (Rm)		0.0705008242
			MORTGAGE CONSTANT @ HP		0.1275720961
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE	42	BASIS POINTS	MORTGAGE COMPONENT		0.0500555852
			EQUITY COMPONENT	+	0.0379900000
			INITIAL RATE	=	0.0880455852
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0099544527
			CALCULATED RATE-BAND OF INVESTMENT	=	0.0780911324
RATE COMPARISON	1.13	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.0690767075
			RATE ADJUSTMENTS		
LOCATION/UTILITY ADJUST	0	BASIS POINTS	LOCATION/UTILITY ADJUST	+	0.0000000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.0780911324
TAX RATE ADJUST	26.12	$/THOUSAND	DERRY FY 2019 TAX RATE	+	0.0261200000
			FINAL RATE	=	0.1042111324

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT					
DERRY, NH 2020			**OFF**		**0.089**
OFFICE			OFFICE-SUBURBAN		AVERAGE
TAX RATE ADDED	PREV	0.0896	PAGE: 28 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	75.00	PERCENT	EQUITY YIELD RATE (Ye)		0.1052
MORTGAGE TERM	28	YEARS	MORTGAGE INTEREST RATE (i)		0.0454
MORTGAGE RATE	4.54	PERCENT	AMORTIZATION PERIOD (n)		28
EQUITY RATE	10.52	PERCENT	LOAN-TO-VALUE RATIO (m)		0.7500
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.2500
DEBT COVERAGE RATIO	1.53	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	2.73	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.2242246001
			SINKING FUND FACTOR (SFF) @n		0.0611984704
			MORTGAGE CONSTANT @ FULL TERM (Rm)		0.0631580505
			MORTGAGE CONSTANT @ HP		0.1245976013
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE	-1	BASIS POINTS	MORTGAGE COMPONENT		0.0473685379
			EQUITY COMPONENT	+	0.0263000000
			INITIAL RATE	=	0.0736685379
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0102916519
			CALCULATED RATE-BAND OF INVESTMENT	=	0.0633768859
RATE COMPARISON	0.87	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.0724738629
			RATE ADJUSTMENTS		
LOCATION/UTILITY ADJUST	0	BASIS POINTS	LOCATION/UTILITY ADJUST	+	0.0000000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.0633768859
TAX RATE ADJUST	26.12	$/THOUSAND	DERRY FY 2019 TAX RATE	+	0.0261200000
			FINAL RATE	=	0.0894968859

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT					
DERRY, NH 2020			**OFF1**		**0.063**
OFFICE SINGLE TENANT			OFFICE-SUBURBAN		AVERAGE
NO TAX RATE ADDED	PREV		PAGE: 28 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	75.00	PERCENT	EQUITY YIELD RATE (Ye)		0.1052
MORTGAGE TERM	28	YEARS	MORTGAGE INTEREST RATE (i)		0.0454
MORTGAGE RATE	4.54	PERCENT	AMORTIZATION PERIOD (n)		28
EQUITY RATE	10.52	PERCENT	LOAN-TO-VALUE RATIO (m)		0.7500
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.2500
DEBT COVERAGE RATIO	1.53	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	2.73	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.2242246001
			SINKING FUND FACTOR (SFF) @n		0.0611984704
			MORTGAGE CONSTANT @ FULL TERM (Rm)		0.0631580505
			MORTGAGE CONSTANT @ HP		0.1245976013
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE			MORTGAGE COMPONENT		0.0473685379
			EQUITY COMPONENT	+	0.0263000000
			INITIAL RATE	=	0.0736685379
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0102916519
			CALCULATED RATE-BAND OF INVESTMENT	=	0.0633768859
RATE COMPARISON	0.87	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.0724738629
			RATE ADJUSTS		
LOCATION/UTILITY ADJUST	0	BASIS POINTS	LOCATION/UTILITY ADJUST	+	0.0000000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.0633768859
VACANCY ADJUST	0	BASIS POINTS	ADJUST FOR EXCESSIVE VACANCY	+	0.0000000000
			FINAL RATE	=	0.0633768859

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT					
DERRY, NH 2020			**REST**		**0.100**
RESTAURANT			RESTAURANTS-ALL TYPES		AVERAGE
NO TAX RATE ADDED	PREV	0.1126	PAGE: 29 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	66.00	PERCENT	EQUITY YIELD RATE (Ye)		0.1550
MORTGAGE TERM	22	YEARS	MORTGAGE INTEREST RATE (i)		0.0650
MORTGAGE RATE	6.50	PERCENT	AMORTIZATION PERIOD (n)		22
EQUITY RATE	15.50	PERCENT	LOAN-TO-VALUE RATIO (m)		0.6600
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.3400
DEBT COVERAGE RATIO	1.57	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	4.69	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.2884279996
			SINKING FUND FACTOR (SFF) @n		0.0480630117
			MORTGAGE CONSTANT @ FULL TERM (Rm)		0.0855526791
			MORTGAGE CONSTANT @ HP		0.1362575727
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE	-126	BASIS POINTS	MORTGAGE COMPONENT		0.0564647682
			EQUITY COMPONENT	+	0.0527000000
			INITIAL RATE	=	0.1091647682
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0091493941
			CALCULATED RATE-BAND OF INVESTMENT	=	0.1000153741
RATE COMPARISON	1.13	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.0886496861
			RATE ADJUSTMENTS		
LOCATION/UTILITY ADJUST	0	BASIS POINTS	LOCATION/UTILITY ADJUST	+	0.0000000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.1000153741
VACANCY ADJUST	0	BASIS POINTS	ADJUST FOR EXCESSIVE VACANCY	+	0.0000000000
			FINAL RATE	=	0.1000153741

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT					
DERRY, NH 2020			**RET**		**0.104**
RETAIL			RETAIL-ALL TYPES		AVERAGE
TAX RATE ADDED	PREV	0.0916	PAGE: 31 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	71.00	PERCENT	EQUITY YIELD RATE (Ye)		0.1310
MORTGAGE TERM	25	YEARS	MORTGAGE INTEREST RATE (i)		0.0505
MORTGAGE RATE	5.05	PERCENT	AMORTIZATION PERIOD (n)		25
EQUITY RATE	13.10	PERCENT	LOAN-TO-VALUE RATIO (m)		0.7100
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.2900
DEBT COVERAGE RATIO	1.38	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	3.24	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.2595079825
			SINKING FUND FACTOR (SFF) @n		0.0540266846
			MORTGAGE CONSTANT @ FULL TERM (Rm)		0.0705008242
			MORTGAGE CONSTANT @ HP		0.1275720961
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE	126	BASIS POINTS	MORTGAGE COMPONENT		0.0500555852
			EQUITY COMPONENT	+	0.0379900000
			INITIAL RATE	=	0.0880455852
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0099544527
			CALCULATED RATE-BAND OF INVESTMENT	=	0.0780911324
RATE COMPARISON	1.13	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.0690767075
			RATE ADJUSTMENTS		
LOCATION/UTILITY ADJUST	0	BASIS POINTS	LOCATION/UTILITY ADJUST	+	0.0000000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.0780911324
TAX RATE ADJUST	26.12	$/THOUSAND	DERRY FY 2019 TAX RATE	+	0.0261200000
			FINAL RATE	=	0.1042111324

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT					
DERRY, NH 2020			**RET1**		**0.069**
RETAIL-SINGLR TENANT			RETAIL-FREE STANDING		AVERAGE
NO TAX RATE ADDED	PREV	NONE	PAGE: 32 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	75.00	PERCENT	EQUITY YIELD RATE (Ye)		0.1179
MORTGAGE TERM	28	YEARS	MORTGAGE INTEREST RATE (i)		0.0488
MORTGAGE RATE	4.88	PERCENT	AMORTIZATION PERIOD (n)		28
EQUITY RATE	11.79	PERCENT	LOAN-TO-VALUE RATIO (m)		0.7500
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.2500
DEBT COVERAGE RATIO	1.45	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	3.07	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.2155897533
			SINKING FUND FACTOR (SFF) @n		0.0575654794
			MORTGAGE CONSTANT @ FULL TERM (Rm)		0.0655676914
			MORTGAGE CONSTANT @ HP		0.1265759198
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE	NEW	BASIS POINTS	MORTGAGE COMPONENT		0.0491757685
			EQUITY COMPONENT	+	0.0294750000
			INITIAL RATE	=	0.0786507685
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0093078956
			CALCULATED RATE-BAND OF INVESTMENT	=	0.0693428729
RATE COMPARISON	0.97	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.0713048644
			RATE ADJUSTMENTS		
LOCATION/UTILITY ADJUST	0	BASIS POINTS	LOCATION/UTILITY ADJUST	+	0.0000000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.0693428729
VACANCY ADJUST	0	BASIS POINTS	ADJUST FOR EXCESSIVE VACANCY	+	0.0000000000
			FINAL RATE	=	0.0693428729

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT					
DERRY, NH 2020			**ROOM**		**0.126**
HOTEL/MOTEL/BOARDING HOUSE			LODGING FACILITIES-LIMITED SERVICE		AVERAGE
TAX RATE ADDED	PREV	0.1021	PAGE: 24 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	58.00	PERCENT	EQUITY YIELD RATE (Ye)		0.1260
MORTGAGE TERM	23	YEARS	MORTGAGE INTEREST RATE (i)		0.0791
MORTGAGE RATE	7.91	PERCENT	AMORTIZATION PERIOD (n)		23
EQUITY RATE	12.60	PERCENT	LOAN-TO-VALUE RATIO (m)		0.5800
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.4200
DEBT COVERAGE RATIO	1.51	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	6.10	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.2338575872
			SINKING FUND FACTOR (SFF) @n		0.0553529405
			MORTGAGE CONSTANT @ FULL TERM (Rm)		0.0945166096
			MORTGAGE CONSTANT @ HP		0.1450230677
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE	243	BASIS POINTS	MORTGAGE COMPONENT		0.0548196335
			EQUITY COMPONENT	+	0.0529200000
			INITIAL RATE	=	0.1077396335
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0075079290
			CALCULATED RATE-BAND OF INVESTMENT	=	0.1002317046
RATE COMPARISON	1.21	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.0827776467
			RATE ADJUSTMENTS		
LOCATION/UTILITY ADJUST	0	BASIS POINTS	LOCATION/UTILITY ADJUST	+	0.0000000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.1002317046
TAX RATE ADJUST	26.12	$/THOUSAND	DERRY FY 2019 TAX RATE	+	0.0261200000
			FINAL RATE	=	0.1263517046

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT					
DERRY, NH 2020			**SELF**		**0.092**
SELF STORAGE			SELF STORAGE-MINI STORAGE		AVERAGE
TAX RATE ADDED	PREV	0.060	PAGE: 35 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	75.00	PERCENT	EQUITY YIELD RATE (Ye)		0.1061
MORTGAGE TERM	28	YEARS	MORTGAGE INTEREST RATE (i)		0.0482
MORTGAGE RATE	4.82	PERCENT	AMORTIZATION PERIOD (n)		28
EQUITY RATE	10.61	PERCENT	LOAN-TO-VALUE RATIO (m)		0.7500
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.2500
DEBT COVERAGE RATIO	1.49	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	3.01	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.2170981969
			SINKING FUND FACTOR (SFF) @n		0.0609342805
			MORTGAGE CONSTANT @ FULL TERM (Rm)		0.0651391832
			MORTGAGE CONSTANT @ HP		0.1262254440
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE	316	BASIS POINTS	MORTGAGE COMPONENT		0.0488543874
			EQUITY COMPONENT	+	0.0265250000
			INITIAL RATE	=	0.0753793874
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0099215418
			CALCULATED RATE-BAND OF INVESTMENT	=	0.0654578456
RATE COMPARISON	0.90	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.0727930372
			RATE ADJUSTMENTS		
LOCATION/UTILITY ADJUST	0	BASIS POINTS	LOCATION/UTILITY ADJUST	+	0.0000000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.0654578456
TAX RATE ADJUST	26.12	$/THOUSAND	DERRY FY 2019 TAX RATE	+	0.0261200000
			FINAL RATE	=	0.0915778456

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT					
DERRY, NH 2020			**SSTA**		**0.083**
SERVICE STATION			RETAIL-CONVENIENCE STORES/GAS STATIONS		AVERAGE
NO TAX RATE ADDED	PREV	0.085	PAGE: 33 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	63.00	PERCENT	EQUITY YIELD RATE (Ye)		0.1194
MORTGAGE TERM	23	YEARS	MORTGAGE INTEREST RATE (i)		0.0559
MORTGAGE RATE	5.59	PERCENT	AMORTIZATION PERIOD (n)		23
EQUITY RATE	11.94	PERCENT	LOAN-TO-VALUE RATIO (m)		0.6300
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.3700
DEBT COVERAGE RATIO	1.32	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	3.78	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.2864676765
			SINKING FUND FACTOR (SFF) @n		0.0571497006
			MORTGAGE CONSTANT @ FULL TERM (Rm)		0.0773470700
			MORTGAGE CONSTANT @ HP		0.1307673297
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE	-24	BASIS POINTS	MORTGAGE COMPONENT		0.0487286541
			EQUITY COMPONENT	+	0.0441780000
			INITIAL RATE	=	0.0929066541
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0103140714
			CALCULATED RATE-BAND OF INVESTMENT	=	0.0825925827
RATE COMPARISON	1.28	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.0643218234
			RATE ADJUSTMENTS		
LOCATION/UTILITY ADJUST	0	BASIS POINTS	LOCATION/UTILITY ADJUST	+	0.0000000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.0825925827
VACANCY ADJUST	0	BASIS POINTS	ADJUST FOR EXCESSIVE VACANCY	+	0.0000000000
			FINAL RATE	=	0.0825925827

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT					
DERRY, NH 2020			**THET**		**0.097**
THEATER-CINEMA			RETAIL-ANCHORED CENTERS		AVERAGE
TAX RATE ADDED	PREV	0.100	PAGE: 31 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	75.00	PERCENT	EQUITY YIELD RATE (Ye)		0.1162
MORTGAGE TERM	28	YEARS	MORTGAGE INTEREST RATE (i)		0.0525
MORTGAGE RATE	5.25	PERCENT	AMORTIZATION PERIOD (n)		28
EQUITY RATE	11.62	PERCENT	LOAN-TO-VALUE RATIO (m)		0.7500
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.2500
DEBT COVERAGE RATIO	1.48	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	3.44	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.2064346860
			SINKING FUND FACTOR (SFF) @n		0.0580400555
			MORTGAGE CONSTANT @ FULL TERM (Rm)		0.0682406534
			MORTGAGE CONSTANT @ HP		0.1287500417
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE	-26	BASIS POINTS	MORTGAGE COMPONENT		0.0511804901
			EQUITY COMPONENT	+	0.0290500000
			INITIAL RATE	=	0.0802304901
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0089861105
			CALCULATED RATE-BAND OF INVESTMENT	=	0.0712443796
RATE COMPARISON	0.94	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.0757471253
			RATE ADJUSTMENTS		
LOCATION/UTILITY ADJUST	0	BASIS POINTS	LOCATION/UTILITY ADJUST	+	0.0000000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.0712443796
TAX RATE ADJUST	26.12	$/THOUSAND	DERRY FY 2019 TAX RATE	+	0.0261200000
			FINAL RATE	=	0.0973643796

CAPITALIZATION RATE DEVELOPMENT - BAND OF INVESTMENT					
DERRY, NH 2020			**WHSE**		**0.065**
WAREHOUSE SINGLE TENANT			WAREHOUSES & DISTRIBUTION CENTERS		AVERAGE
NO TAX RATE ADDED	PREV	0.075	PAGE: 21 REALTY RATES INVESTOR SURVEY		Q1 2020
ASSUMPTIONS/INPUTS	DATA	UNITS	INITIAL CALCULATIONS		
LOAN TO VALUE RATIO	75.00	PERCENT	EQUITY YIELD RATE (Ye)		0.1050
MORTGAGE TERM	28	YEARS	MORTGAGE INTEREST RATE (i)		0.0401
MORTGAGE RATE	4.01	PERCENT	AMORTIZATION PERIOD (n)		28
EQUITY RATE	10.50	PERCENT	LOAN-TO-VALUE RATIO (m)		0.7500
PROJECTION PERIOD	10	YEARS	EQUITY-TO-VALUE RATIO		0.2500
DEBT COVERAGE RATIO	1.34	NOI/Im	HOLDING (PROJECTION) PERIOD (HP)		10
SPREAD OVER 10 YR TREASURY	2.20	PERCENT	% OF PRINCIPAL PAID OFF @ HP		0.2380999426
			SINKING FUND FACTOR (SFF) @n		0.0612573206
			MORTGAGE CONSTANT @ FULL TERM (Rm)		0.0594935273
			MORTGAGE CONSTANT @ HP		0.1215512051
			RATE CALCULATIONS		
OLD TO NEW RATE CHANGE	-101	BASIS POINTS	MORTGAGE COMPONENT		0.0446201454
			EQUITY COMPONENT	+	0.0262500000
			INITIAL RATE	=	0.0708701454
			LESS CREDIT FOR EQUITY EXCHANGE	-	0.0109390234
			CALCULATED RATE-BAND OF INVESTMENT	=	0.0599311220
RATE COMPARISON	1.00	BOI/DCR	CALCULATED RATE-DEBT COVERAGE RATIO	=	0.0597909949
			RATE ADJUSTMENTS		
LOCATION/UTILITY ADJUST	50	BASIS POINTS	LOCATION/UTILITY ADJUST	+	0.0050000000
			ADJUSTED RATE FOR LOCATION/UTILITY	=	0.0649311220
VACANCY ADJUST	0	BASIS POINTS	ADJUST FOR EXCESSIVE VACANCY	+	0.0000000000
			FINAL RATE	=	0.0649311220

DERRY 2020 INCOME LAND RESIDUALS BY LOCATION

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
1	10544	29//139// // /	35 WEST BROADWAY	121C	319,920	25,594	176,596	117,730	0.126	934,400	790,200	144,200	201	0001	1	1.00	133,300	0.92	0.92	0.00	923,500	0.370	133,300
		COUNT	1																				
		MEAN	0.92																				
		MEDIAN	0.92																				
		COD	0.00%																				
1	10356	08//273// // /	11 MANCHESTER RD	3230	242,372	19,390	55,746	167,236	0.104	1,608,000	1,124,500	483,500	300	0001	0	1.00	441,200	0.91	1.05	0.14	1,565,700	1.870	441,200
2	10716	31//044// // /	4 MANCHESTER AVE	3420	127,184	7,631	23,911	95,642	0.075	1,275,200	1,000,500	274,700	300	0001	A	1.00	257,900	0.94	1.05	0.11	1,258,400	0.630	257,900
3	10354	08//269// // /	3 MANCHESTER RD	4000	361,124	25,279	50,377	285,468	0.074	3,857,700	2,221,300	1,636,400	300	0001	0	1.00	1,536,500	0.94	1.05	0.11	3,757,800	8.970	1,536,500
4	10294	08//001// 001// /	16 MANCHESTER RD	3250	97,138	4,857	9,228	83,053	0.083	1,000,600	593,400	407,200	300	0001	A	1.50	392,000	0.96	1.05	0.09	985,400	0.720	392,000
5	10368	08//284// // /	30 MANCHESTER RD	3220	1,245,494	74,730	292,691	878,073	0.104	8,443,000	4,879,000	3,564,000	300	0001	0	1.00	3,469,900	0.97	1.05	0.08	8,348,900	14.890	3,469,900
6	10369	08//285// // /	28 MANCHESTER RD	3331	103,565	5,178	9,839	88,548	0.069	1,283,300	844,800	438,500	300	0001	0	1.00	437,500	1.00	1.05	0.05	1,282,300	1.970	437,500
7	10371	08//287// // /	14 MANCHESTER RD	3260	143,509	11,481	12,675	119,353	0.100	1,193,500	835,400	358,100	300	0001	0	1.00	388,800	1.09	1.05	0.04	1,224,200	1.440	388,800
8	10358	08//275// // /	19 MANCHESTER RD	3220	886,975	54,169	186,410	646,396	0.104	6,215,300	4,567,700	1,647,600	300	0001	0	1.00	1,872,500	1.14	1.05	0.09	6,440,200	9.180	1,872,500
9	10367	08//283// // /	34 MANCHESTER RD	3220	76,124	6,090	17,508	52,526	0.104	505,000	314,900	190,100	300	0001	A	0.90	217,700	1.15	1.05	0.10	532,600	0.350	217,700
10	10989	02//019// 001// /	56 KENDALL POND RD	4010	272,943	16,377	38,485	218,081	0.065	3,355,100	2,509,500	845,600	300	0001	0	0.90	1,054,200	1.25	1.05	0.20	3,563,700	7.030	1,054,200
11	10366	08//280// 002// /	35 MANCHESTER RD	3230	2,354,543	163,674	509,636	1,681,233	0.104	16,165,700	12,752,700	3,413,000	300	0001	0	1.00	4,336,900	1.27	1.05	0.22	17,089,600	33.450	4,336,900
12	10777	35//015// 002// /	10 MANCHESTER RD	3230	144,894	11,592	33,326	99,976	0.104	961,300	740,000	221,300	300	0001	0	1.00	293,100	1.32	1.05	0.27	1,033,100	1.350	293,100
		COUNT	12																				
		MEAN	1.08																				
		MEDIAN	1.05																				
		COD	11.90%																				
1	10329	08//079// 001// /	6 TSIENNETO RD	3420	1,184,555	71,073	222,696	890,786	0.075	11,877,100	9,502,000	2,375,100	310	0001	0	1.00	1,475,500	0.62	1.07	0.45	10,977,500	6.830	1,475,500
2	10802	36//017// 001// /	57 CRYSTAL AVE	3410	128,428	7,253	18,747	102,428	0.063	1,625,900	1,279,100	346,800	310	0001	A	1.00	254,000	0.73	1.07	0.34	1,533,100	1.130	254,000
3	10807	36//020// 001// /	45 CRYSTAL AVE	3260	182,824	7,313	17,551	157,960	0.098	1,611,800	866,800	745,000	310	0001	A	2.50	562,800	0.76	1.07	0.31	1,429,600	1.060	562,800
4	10718	31//071// // /	44 CRYSTAL AVE	3380	116,901	5,845	16,658	94,398	0.074	1,275,600	932,000	343,600	310	0001	0	1.00	294,700	0.86	1.07	0.21	1,226,700	1.580	294,700
5	10801	36//017// // /	55 CRYSTAL AVE	3230	2,999,121	239,930	689,798	2,069,393	0.104	19,898,000	14,533,100	5,364,900	310	0001	0	1.00	4,611,800	0.86	1.07	0.21	19,144,900	23.030	4,611,800
6	100604	08//079// 005// /	14 TSIENNETO RD	3420	604,163	36,250	113,583	454,330	0.075	6,057,700	5,259,200	798,500	310	0001	0	0.90	701,700	0.88	1.07	0.19	5,960,900	3.460	701,700
7	100732	08//073// 003// /	17 TSIENNETO RD	3331	58,897	2,945	8,393	47,559	0.074	642,700	388,300	254,400	310	0001	A	1.00	224,800	0.88	1.07	0.19	613,100	1.000	224,800
8	10971	08//280// 003// /	4 ASHLEIGH DR	3320	61,560	3,078	8,772	49,710	0.074	671,800	415,000	256,800	310	0001	A	1.00	233,200	0.91	1.07	0.16	648,200	1.560	233,200
9	10790	35//021// // /	60 CRYSTAL AVE	3400	85,726	6,858	23,660	55,208	0.089	620,300	436,300	184,000	310	0001	A	0.80	172,400	0.94	1.07	0.13	608,700	0.650	215,600
10	10787	35//016// // /	72 CRYSTAL AVE	3110	94,383	4,719	8,966	80,698	0.083	972,300	393,600	578,700	310	0001	A	2.50	551,600	0.95	1.07	0.12	945,200	0.830	551,600
11	10789	35//018// // /	68 CRYSTAL AVE	3220	88,717	4,436	16,856	67,425	0.104	648,300	422,600	225,700	310	0001	A	1.00	227,500	1.01	1.07	0.06	650,100	1.180	227,500
12	10721	31//073// // /	42 CRYSTAL AVE	3400	52,090	4,167	14,377	33,546	0.089	376,900	180,900	196,000	310	0001	A	1.00	202,300	1.03	1.07	0.04	383,200	0.360	202,300

DERRY 2020 INCOME LAND RESIDUALS BY LOCATION

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
13	10715	31//043// // /	56 CRYSTAL AVE	3260	105,857	4,234	10,162	91,461	0.098	933,300	390,800	542,500	310	0001	A	2.50	564,600	1.04	1.07	0.03	955,400	1.180	564,600
14	10730	32//024// // /	39 CRYSTAL AVE	3260	153,976	12,318	16,999	124,659	0.100	1,246,600	1,033,100	213,500	310	0001	A	1.00	227,700	1.07	1.07	0.00	1,260,800	1.190	227,700
15	10806	36//019// // /	51 CRYSTAL AVE	3410	66,641	3,332	6,331	56,978	0.063	904,400	669,500	234,900	310	0001	A	1.00	250,900	1.07	1.07	0.00	920,400	2.740	250,900
16	10788	35//017// // /	66 CRYSTAL AVE	3260	44,837	3,587	4,950	36,300	0.100	363,000	201,500	161,500	310	0001	A	0.90	173,100	1.07	1.07	0.00	374,600	0.230	173,100
17	10719	31//072// // /	46 CRYSTAL AVE	3260	69,709	5,577	7,696	56,436	0.100	564,400	376,900	187,500	310	0001	A	1.00	206,600	1.10	1.07	0.03	583,500	0.440	206,600
18	10365	08//280// 001// /	2 ASHLEIGH DR	3260	103,594	4,144	9,945	89,505	0.098	913,300	406,800	506,500	310	0001	A	2.50	568,100	1.12	1.07	0.05	974,900	1.410	568,100
19	100605	08//079// 006// /	12 TSIENNETO RD	3510	148,141	8,888	27,851	111,402	0.063	1,768,300	1,540,300	228,000	310	0001	A	1.00	257,500	1.13	1.07	0.06	1,797,800	3.180	257,500
20	10733	32//025// 002// /	43 CRYSTAL AVE	3250	62,600	3,130	5,947	53,523	0.083	644,900	373,900	271,000	310	0001	A	1.50	309,300	1.14	1.07	0.07	683,200	0.430	309,300
21	10732	32//025// 001// /	41 CRYSTAL AVE	3220	40,495	2,025	6,925	31,545	0.069	457,200	267,900	189,300	310	0001	A	1.00	216,100	1.14	1.07	0.07	484,000	0.670	216,100
22	8466	36//020// // /	47 CRYSTAL AVE	3410	74,566	3,728	7,084	63,754	0.063	1,012,000	815,200	196,800	310	0001	A	1.00	224,800	1.14	1.07	0.07	1,040,000	1.000	224,800
23	10720	31//072// 001// /	50 CRYSTAL AVE	3320	38,987	1,949	5,556	31,482	0.074	425,400	249,400	176,000	310	0001	A	1.00	211,200	1.20	1.07	0.13	460,600	0.540	211,200
24	100607	08//280// 005// /	6 ASHLEIGH DR	3320	62,560	3,128	8,915	50,517	0.074	682,700	488,700	194,000	310	0001	A	1.00	234,700	1.21	1.07	0.14	723,400	1.660	234,700
25	10805	36//018// // /	61 CRYSTAL AVE	3230	294,699	23,576	67,781	203,342	0.104	1,955,200	1,598,500	356,700	310	0001	0	1.00	431,700	1.21	1.07	0.14	2,030,200	3.020	431,700
26	3302	08//074// // /	15 TSIENNETO RD	3420	296,292	17,777	55,703	222,812	0.075	2,970,800	2,661,300	309,500	310	0001	0	1.00	375,800	1.21	1.07	0.14	3,037,100	1.670	375,800
27	10731	32//025// // /	37 CRYSTAL AVE	3230	148,376	11,870	34,126	102,380	0.104	984,400	740,800	243,600	310	0001	0	1.00	297,200	1.22	1.07	0.15	1,038,000	3.150	297,200
28	10791	35//022// // /	62 CRYSTAL AVE	3260	39,030	3,122	4,309	31,599	0.100	316,000	157,800	158,200	310	0001	A	1.00	196,500	1.24	1.07	0.17	354,300	0.280	196,500
29	10332	08//079// 004// /	18 TSIENNETO RD	3160	121,890	7,313	17,186	97,391	0.065	1,498,300	1,175,500	322,800	310	0001	0	1.00	414,500	1.28	1.07	0.21	1,590,000	5.370	414,500

COUNT	29
MEAN	1.04
MEDIAN	1.07
COD	12.47%

1	10783	35//015// 011// /	8 TINKHAM AVE	4010	327,728	32,773	73,739	221,216	0.100	2,212,200	1,523,600	688,600	320	0001	0	1.00	367,000	0.53	0.92	0.39	1,890,600	2.040	367,000
2	10304	08//001// 004002// /	13 A ST	4010	103,830	6,230	14,640	82,960	0.065	1,276,300	840,500	435,800	320	0001	0	1.00	264,800	0.61	0.92	0.31	1,105,300	2.250	264,800
3	10295	08//001// 002// /	6 B ST	4010	89,890	5,393	12,675	71,822	0.065	1,105,000	792,000	313,000	320	0001	0	1.00	223,200	0.71	0.92	0.21	1,015,200	2.120	223,200
4	10299	08//001// 002004// /	10 A ST	3640	198,259	11,896	18,636	167,727	0.075	2,236,400	1,669,400	567,000	320	0001	0	1.00	420,500	0.74	0.92	0.18	2,089,900	2.620	420,500
5	10305	08//001// 005// /	20 A ST	4010	158,856	9,531	22,399	126,926	0.065	1,952,700	1,254,100	698,600	320	0001	0	1.00	514,500	0.74	0.92	0.18	1,768,600	4.160	514,500
6	10303	08//001// 004001// /	11 A ST	4020	174,181	13,934	48,074	112,173	0.089	1,260,400	879,100	381,300	320	0001	0	1.00	297,600	0.78	0.92	0.14	1,176,700	4.000	297,600
7	10778	35//015// 003// /	4 TINKHAM AVE	4010	196,727	19,673	44,264	132,790	0.100	1,327,900	955,200	372,700	320	0001	0	1.00	292,500	0.78	0.92	0.14	1,247,700	2.010	292,500
8	10782	35//015// 009// /	6 TINKHAM AVE	4000	56,280	3,940	7,851	44,489	0.074	601,200	374,000	227,200	320	0001	A	1.00	179,800	0.79	0.92	0.13	553,800	1.000	179,800
9	10301	08//001// 003001// /	9.5 A ST	4010	55,945	3,357	7,888	44,700	0.065	687,700	459,500	228,200	320	0001	A	1.00	181,800	0.80	0.92	0.12	641,300	1.130	181,800
10	10735	32//027// // /	33 CRYSTAL AVE	3420	77,400	4,644	14,551	58,205	0.075	776,100	536,500	239,600	320	0001	A	1.00	196,200	0.82	0.92	0.10	732,700	2.090	196,200
11	10785	35//015// 013// /	9 TINKHAM AVE	4010	117,264	11,726	26,384	79,154	0.100	791,500	573,000	218,500	320	0001	A	1.00	179,800	0.82	0.92	0.10	752,800	1.000	179,800
12	10363	08//279// // /	11 ASHLEIGH DR	3220	1,566,439	92,640	357,264	1,116,535	0.069	16,181,700	12,420,400	3,761,300	320	0001	0	1.00	3,145,600	0.84	0.92	0.08	15,566,000	55.800	3,145,600
13	10823	36//067// 012// /	4 PEABODY RD ANNEX	3400	78,229	6,258	21,591	50,380	0.089	566,100	332,500	233,600	320	0001	A	1.00	197,500	0.85	0.92	0.07	530,000	2.180	197,500
14	10817	36//067// 002// /	11 PEABODY RD	3400	45,017	3,962	12,317	28,738	0.089	322,900	133,100	189,800	320	0001	A	1.00	160,700	0.85	0.92	0.07	293,800	0.340	160,700
15	10737	32//029// // /	27 A&B CRYSTAL AVE	3220	71,862	5,192	9,413	57,257	0.104	550,600	352,800	197,800	320	0001	A	1.00	170,400	0.86	0.92	0.06	523,200	0.580	170,400

DERRY 2020 INCOME LAND RESIDUALS BY LOCATION

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
16	10786	35//015// 014// /	11 TINKHAM AVE	3320	50,571	2,529	7,206	40,836	0.074	551,800	349,900	201,900	320	0001	A	1.00	179,800	0.89	0.92	0.03	529,700	1.000	179,800
17	10307	08//001// 009// /	6 A ST	4000	123,606	8,652	17,243	97,711	0.074	1,320,400	997,000	323,400	320	0001	0	1.00	291,900	0.90	0.92	0.02	1,288,900	2.080	291,900
18	10780	35//015// 005// /	3 TINKHAM AVE	3310	47,226	2,361	6,730	38,135	0.074	515,300	319,700	195,600	320	0001	A	1.00	177,700	0.91	0.92	0.01	497,400	0.890	177,700
19	10753	32//123// // /	17 CRYSTAL AVE	3220	276,210	22,097	50,823	203,290	0.069	2,946,200	1,906,400	1,039,800	320	0001	A	5.00	947,900	0.91	0.92	0.01	2,854,300	4.250	947,900
20	10811	36//065// // /	8 PEABODY RD	3040	11,160,000	1,339,200	9,329,760	491,040	0.105	4,676,600	3,966,400	710,200	320	0001	0	1.00	653,700	0.92	0.92	0.00	4,620,100	4.530	653,700
21	10350	08//096// 001// /	28 TSIENNETO RD	3400	74,236	4,454	13,956	55,826	0.075	744,300	521,400	222,900	320	0001	A	0.95	206,600	0.93	0.92	0.01	728,000	3.650	206,600
22	10638	30//098// // /	7 CRYSTAL AVE	3320	32,688	1,634	4,658	26,396	0.074	356,700	208,200	148,500	320	0001	A	1.00	138,600	0.93	0.92	0.01	346,800	0.070	138,600
23	10784	35//015// 012// /	7 TINKHAM AVE	4000	29,690	1,781	4,186	23,723	0.065	365,000	192,700	172,300	320	0001	A	0.90	161,800	0.94	0.92	0.02	354,500	1.000	161,800
24	10306	08//001// 006// /	1 B ST	4010	358,452	21,507	50,542	286,403	0.065	4,406,200	3,180,300	1,225,900	320	0001	0	1.00	1,152,800	0.94	0.92	0.02	4,333,100	7.000	1,152,800
25	10775	35//014// 005// /	20 FOLSOM RD	3350	57,837	5,784	10,411	41,642	0.074	562,700	375,600	187,100	320	0001	A	1.00	181,000	0.97	0.92	0.05	556,600	1.080	181,000
26	10478	27//001// // /	34 BIRCH ST	3320	36,875	1,844	5,255	29,776	0.074	402,400	225,500	176,900	320	0001	A	1.00	175,200	0.99	0.92	0.07	400,700	0.760	175,200
27	10636	30//096// // /	18 CRYSTAL AVE	3220	205,795	16,464	37,866	151,465	0.069	2,195,100	1,282,000	913,100	320	0001	A	5.00	916,400	1.00	0.92	0.08	2,198,400	2.150	916,400
28	10728	32//015// // /	30 CRYSTAL AVE	3280	74,910	5,497	26,725	42,688	0.104	410,500	262,000	148,500	320	0001	A	1.00	156,100	1.05	0.92	0.13	418,100	0.260	156,100
29	10364	08//280// // /	10 ASHLEIGH DR	3640	280,440	16,826	26,361	237,253	0.075	3,163,400	2,358,300	805,100	320	0001	0	0.90	851,100	1.06	0.92	0.14	3,209,400	10.010	851,100
30	10297	08//001// 002002// /	16 A ST	4010	92,675	5,560	13,067	74,048	0.065	1,139,200	901,000	238,200	320	0001	0	1.00	252,800	1.06	0.92	0.14	1,153,800	3.540	252,800
31	10797	36//013// // /	7 PEABODY RD	3400	65,963	5,277	18,206	42,480	0.089	477,300	329,400	147,900	320	0001	A	1.00	160,700	1.09	0.92	0.17	490,100	0.340	160,700
32	10741	32//032// // /	2 LENOX RD	3260	64,494	5,160	7,120	52,214	0.100	522,100	382,200	139,900	320	0001	A	1.00	152,200	1.09	0.92	0.17	534,400	0.210	152,200
33	10639	30//099// // /	5 CRYSTAL AVE	3260	82,770	3,311	7,946	71,513	0.098	729,700	376,200	353,500	320	0001	A	2.50	400,800	1.13	0.92	0.21	777,000	0.330	400,800
34	10736	32//028// // /	29 CRYSTAL AVE	3260	58,872	4,286	7,431	47,155	0.100	471,500	323,700	147,800	320	0001	A	1.00	168,400	1.14	0.92	0.22	492,100	0.520	168,400
35	10814	36//066// 002// /	16 PEABODY RD	1120	236,385	4,728	125,095	106,562	0.080	1,332,000	635,900	696,100	320	0001	0	1.00	816,000	1.17	0.92	0.25	1,451,900	1.400	816,000
36	10300	08//001// 003// /	7 A ST	3770	390,082	54,708	67,738	267,636	0.100	2,676,400	1,829,800	846,600	320	0001	0	1.00	990,200	1.17	0.92	0.25	2,820,000	6.360	990,200
37	10637	30//097// // /	9 CRYSTAL AVE	328E	79,580	3,979	15,120	60,481	0.104	581,500	452,900	128,600	320	0001	A	1.00	182,500	1.42	0.92	0.50	635,400	1.180	182,500
38	10631	30//078// // /	8 CRYSTAL AVE	3420	63,732	3,824	11,982	47,926	0.075	639,000	520,600	118,400	320	0001	A	1.00	170,200	1.44	0.92	0.52	690,800	0.570	170,200
39	11157	08//280// 004// /	23 ASHLEIGH DR	3160	929,783	325,424	211,526	392,833	0.092	4,269,900	3,717,300	552,600	320	0001	0	1.00	977,900	1.77	0.92	0.85	4,695,200	19.050	977,900

COUNT	39
MEAN	0.96
MEDIAN	0.92
COD	17.17%

1	10619	30//059// // /	20 EAST BROADWAY	3410	221,358	14,890	44,091	162,377	0.063	2,577,400	2,002,600	574,800	330	0001	E	1.00	142,300	0.25	0.94	0.69	2,144,900	0.590	142,300
2	10860	37//119A// // /	131.5 EAST BROADWAY	432V	175,000	10,500	32,900	131,600	0.090	1,462,200	872,900	589,300	330	0001	0	1.00	250,000	0.42	0.94	0.52	1,122,900	0.000	250,000
3	10592	30//024// // /	6 WEST BROADWAY	3280	211,123	16,592	79,201	115,330	0.104	1,108,900	851,400	257,500	330	0001	A	1.00	122,800	0.48	0.94	0.46	974,200	0.150	122,800
4	100004	25//014// 002// /	7 KENDALL POND RD	3040	5,580,000	558,000	3,766,500	1,255,500	0.092	13,646,700	12,052,500	1,594,200	330	0001	0	1.00	852,500	0.53	0.94	0.41	12,905,000	5.920	852,500
5	10808	36//026// // /	32 PINKERTON ST	3420	82,585	4,955	15,526	62,104	0.075	828,100	570,900	257,200	330	0001	A	0.90	140,300	0.55	0.94	0.39	711,200	1.480	140,300
6	10242	05//043// 001// /	1 PARKLAND DR	3050	2,474,278	148,457	465,164	1,860,657	0.075	24,808,800	21,516,400	3,292,400	330	0001	0	1.00	1,884,000	0.57	0.94	0.37	23,400,400	15.390	1,884,000
7	10851	37//079// // /	2 CHESTER RD	3400	102,533	8,203	28,299	66,031	0.089	741,900	486,100	255,800	330	0001	A	1.00	147,600	0.58	0.94	0.36	633,700	0.860	147,600
8	10200	03//092// // /	181 ROCKINGHAM RD	3310	69,913	3,496	9,963	56,454	0.074	762,900	506,000	256,900	330	0001	A	1.00	154,000	0.60	0.94	0.34	660,000	1.280	154,000

DERRY 2020 INCOME LAND RESIDUALS BY LOCATION

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
9	10224	04//129// // /	16 ROUTE 111	3400	516,996	45,496	141,450	330,050	0.089	3,708,400	2,629,800	1,078,600	330	0001	0	1.00	668,600	0.62	0.94	0.32	3,298,400	7.630	668,600
10	10602	30//044// // /	5 WEST BROADWAY	3280	137,317	8,703	55,787	72,827	0.104	700,300	500,800	199,500	330	0001	A	1.00	125,500	0.63	0.94	0.31	626,300	0.190	125,500
11	10566	29//191// // /	15 WEST BROADWAY	3280	178,933	11,733	77,827	89,373	0.104	859,400	640,500	218,900	330	0001	A	1.00	144,700	0.66	0.94	0.28	785,200	0.700	144,700
12	10587	30//019// // /	3 EAST BROADWAY	3280	81,062	5,459	24,986	50,617	0.104	486,700	310,400	176,300	330	0001	A	1.00	117,400	0.67	0.94	0.27	427,800	0.090	117,400
13	10420	23//005// // /	40 FORDWAY	3320	82,189	4,805	14,649	62,735	0.074	847,800	608,900	238,900	330	0001	0	0.75	160,100	0.67	0.94	0.27	769,000	5.360	160,100
14	10569	29//195// // /	32 WEST BROADWAY	3260	98,210	7,857	10,842	79,511	0.100	795,100	606,900	188,200	330	0001	A	1.00	130,100	0.69	0.94	0.25	737,000	0.260	130,100
15	10666	30//147// // /	29 EAST BROADWAY	3260	93,715	6,629	12,649	74,437	0.100	744,400	552,500	191,900	330	0001	A	1.00	134,400	0.70	0.94	0.24	686,900	0.350	134,400
16	10571	29//197// // /	40 WEST BROADWAY	3280	110,931	7,349	43,492	60,090	0.104	577,800	408,700	169,100	330	0001	A	1.00	119,500	0.71	0.94	0.23	528,200	0.110	119,500
17	10204	03//096// // /	173 ROCKINGHAM RD	3280	116,024	7,193	33,178	75,653	0.104	727,400	498,100	229,300	330	0001	A	1.00	166,000	0.72	0.94	0.22	664,100	2.080	166,000
18	10962	36//018// 001// /	42 PINKERTON ST	3410	79,406	3,970	7,544	67,892	0.063	1,077,700	821,600	256,100	330	0001	F	1.00	185,500	0.72	0.94	0.22	1,007,100	1.380	185,500
19	10643	30//103// // /	52 EAST BROADWAY	3160	94,493	6,615	13,182	74,696	0.074	1,009,400	814,700	194,700	330	0001	A	1.00	142,300	0.73	0.94	0.21	957,000	0.590	142,300
20	10315	08//005// // /	2 SCOBIE POND RD	3160	364,306	127,507	82,880	153,919	0.092	1,673,000	1,080,400	592,600	330	0001	0	1.00	434,600	0.73	0.94	0.21	1,515,000	4.220	434,600
21	2278	05//047// // /	45 SOUTH MAIN ST	3520	66,437	5,315	18,337	42,785	0.089	480,700	278,400	202,300	330	0001	A	1.00	149,800	0.74	0.94	0.20	428,200	1.000	149,800
22	10845	37//059// // /	7 NORTH MAIN ST	1120	67,000	3,350	23,551	40,099	0.084	477,400	263,600	213,800	330	0001	0	1.00	160,000	0.75	0.94	0.19	423,600	0.160	160,000
23	10465	26//173// // /	15 CENTRAL ST	3320	39,852	1,993	6,815	31,044	0.074	419,500	232,000	187,500	330	0001	A	1.00	141,200	0.75	0.94	0.19	373,200	0.550	141,200
24	10662	30//139// // /	3 SOUTH AVE	1120	75,000	3,750	26,363	44,887	0.084	534,400	282,400	252,000	330	0001	0	1.00	192,000	0.76	0.94	0.18	474,400	0.130	192,000
25	10657	30//131// // /	25 EAST BROADWAY	3220	54,924	2,746	10,436	41,742	0.104	401,400	249,600	151,800	330	0001	A	1.00	117,400	0.77	0.94	0.17	367,000	0.090	117,400
26	10670	30//157// // /	7 BIRCH ST	1120	76,700	3,835	26,960	45,905	0.084	546,500	300,100	246,400	330	0001	0	1.00	192,000	0.78	0.94	0.16	492,100	0.250	192,000
27	10758	34//002// // /	39 SOUTH MAIN ST	1120	93,720	4,686	32,943	56,091	0.084	667,800	422,000	245,800	330	0001	0	1.00	192,000	0.78	0.94	0.16	614,000	0.470	192,000
28	10459	26//145// // /	52 WEST BROADWAY	1120	68,500	3,425	24,078	40,997	0.084	488,100	283,800	204,300	330	0001	0	1.00	160,000	0.78	0.94	0.16	443,800	0.640	160,000
29	10505	27//086// // /	45 BIRCH ST	3280	101,380	5,758	36,022	59,600	0.104	573,100	403,200	169,900	330	0001	A	1.00	132,000	0.78	0.94	0.16	535,200	0.300	132,000
30	10623	30//065// // /	22 EAST BROADWAY	3250	94,320	4,771	10,410	79,139	0.083	953,500	595,400	358,100	330	0001	A	2.00	279,700	0.78	0.94	0.16	875,100	0.500	279,700
31	10479	27//002// // /	38 BIRCH ST	3410	83,211	4,161	7,905	71,145	0.063	1,129,300	932,800	196,500	330	0001	E	0.90	154,000	0.78	0.94	0.16	1,086,800	2.700	154,000
32	10458	26//141// // /	70 WEST BROADWAY	1120	70,000	3,500	24,605	41,895	0.084	498,800	295,500	203,300	330	0001	0	1.00	160,000	0.79	0.94	0.15	455,500	0.230	160,000
33	10600	30//040// // /	1 SAWYER CT	1120	97,776	4,889	37,805	55,082	0.084	655,700	330,600	325,100	330	0001	0	1.00	256,000	0.79	0.94	0.15	586,600	0.300	256,000
34	10847	37//073// // /	1 CHESTER RD	1120	78,750	3,938	27,681	47,131	0.084	561,100	278,700	282,400	330	0001	0	1.00	224,000	0.79	0.94	0.15	502,700	0.760	224,000
35	10861	39//031// // /	46 EAST DERRY RD	3320	59,193	2,960	9,225	47,008	0.074	635,300	442,800	192,500	330	0001	A	1.00	151,800	0.79	0.94	0.15	594,600	1.130	151,800
36	10362	08//278// 001// /	4 LINLEW DR	3160	962,582	336,904	218,987	406,691	0.092	4,420,600	3,572,400	848,200	330	0001	0	1.10	669,900	0.79	0.94	0.15	4,242,300	4.060	669,900
37	10567	29//192// // /	11 CENTRAL ST	3260	57,287	2,864	8,163	46,260	0.100	462,600	303,300	159,300	330	0001	A	1.00	126,200	0.79	0.94	0.15	429,500	0.200	126,200
38	10342	08//089// // /	22 LINLEW DR	1120	339,700	16,985	145,222	177,493	0.080	2,218,700	963,100	1,255,600	330	0001	0	1.00	1,008,000	0.80	0.94	0.14	1,971,100	1.670	1,008,000
39	10347	08//094// // /	28 LINLEW DR	1120	339,700	16,985	145,222	177,493	0.080	2,218,700	965,200	1,253,500	330	0001	0	1.00	1,008,000	0.80	0.94	0.14	1,973,200	1.280	1,008,000
40	10429	24//043// 001// /	1 ALADDIN CIR	1120	420,700	21,035	179,849	219,816	0.080	2,747,700	1,182,800	1,564,900	330	0001	0	1.00	1,260,000	0.81	0.94	0.13	2,442,800	1.700	1,260,000
41	10430	24//043// 002// /	3 ALADDIN CIR	1120	501,700	25,085	214,477	262,138	0.080	3,276,700	1,403,600	1,873,100	330	0001	0	1.00	1,512,000	0.81	0.94	0.13	2,915,600	2.400	1,512,000
42	10431	24//043// 003// /	4 ALADDIN CIR	1120	501,700	25,085	214,477	262,138	0.080	3,276,700	1,414,500	1,862,200	330	0001	0	1.00	1,512,000	0.81	0.94	0.13	2,926,500	2.000	1,512,000
43	10759	34//016// // /	20 SOUTH MAIN ST	3220	65,496	3,530	11,195	50,771	0.104	488,200	302,100	186,100	330	0001	0	0.90	151,200	0.81	0.94	0.13	453,300	1.120	151,200
44	10343	08//090// // /	23 LINLEW DR	1120	339,700	16,985	145,222	177,493	0.080	2,218,700	991,500	1,227,200	330	0001	0	1.00	1,008,000	0.82	0.94	0.12	1,999,500	1.600	1,008,000
45	10344	08//091// // /	25 LINLEW DR	1120	339,700	16,985	145,222	177,493	0.080	2,218,700	995,500	1,223,200	330	0001	0	1.00	1,008,000	0.82	0.94	0.12	2,003,500	1.400	1,008,000
46	7816	28//005// // /	52 ROCKINGHAM RD	3220	256,340	20,507	47,167	188,666	0.069	2,734,300	1,793,100	941,200	330	0001	A	5.00	768,400	0.82	0.94	0.12	2,561,500	2.280	768,400
47	10195	03//087// 001// /	187.5 ROCKINGHAM RD	3260	80,365	6,429	8,872	65,064	0.100	650,600	418,400	232,200	330	0001	A	1.00	189,900	0.82	0.94	0.12	608,300	3.670	189,900

DERRY 2020 INCOME LAND RESIDUALS BY LOCATION

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
48	10518	27//089// // /	37 BIRCH ST	3110	77,355	4,360	8,185	64,810	0.083	780,900	477,300	303,600	330	0001	A	1.50	249,000	0.82	0.94	0.12	726,300	2.610	249,000
49	10575	29//203// // /	48 WEST BROADWAY	3280	78,110	5,471	29,158	43,481	0.104	418,100	259,200	158,900	330	0001	A	1.00	131,000	0.82	0.94	0.12	390,200	0.280	131,000
50	10432	24//043// 004// /	2 ALADDIN CIR	1120	420,700	21,035	179,849	219,816	0.080	2,747,700	1,224,000	1,523,700	330	0001	0	1.00	1,260,000	0.83	0.94	0.11	2,484,000	1.720	1,260,000
51	10522	27//093// // /	1 NUTFIELD CT	1120	84,000	4,200	29,526	50,274	0.084	598,500	366,400	232,100	330	0001	0	1.00	192,000	0.83	0.94	0.11	558,400	0.290	192,000
52	10338	08//085// // /	17 LINLEW DR	1120	429,700	21,485	183,697	224,518	0.080	2,806,500	1,283,700	1,522,800	330	0001	0	1.00	1,260,000	0.83	0.94	0.11	2,543,700	1.720	1,260,000
53	10341	08//088// // /	21 LINLEW DR	1120	429,700	21,485	183,697	224,518	0.080	2,806,500	1,285,500	1,521,000	330	0001	0	1.00	1,260,000	0.83	0.94	0.11	2,545,500	2.050	1,260,000
54	10751	32//107// // /	2 ABBOTT ST	1120	83,600	4,180	29,385	50,035	0.084	595,700	288,500	307,200	330	0001	0	1.00	256,000	0.83	0.94	0.11	544,500	0.240	256,000
55	10698	30//224// // /	73 EAST BROADWAY	1120	443,740	22,187	189,699	231,854	0.080	2,898,200	1,488,100	1,410,100	330	0001	0	1.00	1,176,000	0.83	0.94	0.11	2,664,100	0.850	1,176,000
56	10339	08//086// // /	19 LINLEW DR	1120	429,700	21,485	183,697	224,518	0.080	2,806,500	1,299,100	1,507,400	330	0001	0	1.00	1,260,000	0.84	0.94	0.10	2,559,100	1.700	1,260,000
57	10337	08//084// // /	11-15 LINLEW DR	1120	1,019,100	50,955	435,665	532,480	0.080	6,656,000	3,050,600	3,605,400	330	0001	0	1.00	3,024,000	0.84	0.94	0.10	6,074,600	3.090	3,024,000
58	10176	03//036// 001// /	241 ROCKINGHAM RD	3320	69,745	3,487	9,939	56,319	0.074	761,100	558,600	202,500	330	0001	A	1.00	170,000	0.84	0.94	0.10	728,600	2.490	170,000
59	10466	26//179// // /	29 SOUTH AVE	3220	78,773	3,939	14,967	59,867	0.104	575,600	412,200	163,400	330	0001	A	1.00	137,400	0.84	0.94	0.10	549,600	0.430	137,400
60	10658	30//132// // /	21 EAST BROADWAY	3220	28,482	1,566	5,383	21,533	0.104	207,000	65,100	141,900	330	0001	A	1.00	119,500	0.84	0.94	0.10	184,600	0.110	119,500
61	8422	35//024// // /	2 LACONIA AVE	3320	61,142	3,057	8,713	49,372	0.074	667,200	508,600	158,600	330	0001	A	1.00	133,900	0.84	0.94	0.10	642,500	0.340	133,900
62	10250	05//046// 006// /	1 FAIRWAYS DR	1120	392,700	19,635	167,879	205,186	0.080	2,564,800	1,375,700	1,189,100	330	0001	0	1.00	1,008,000	0.85	0.94	0.09	2,383,700	1.430	1,008,000
63	10848	37//075// // /	3 NORTH MAIN ST	1120	78,750	3,938	27,681	47,131	0.084	561,100	297,000	264,100	330	0001	0	1.00	224,000	0.85	0.94	0.09	521,000	0.260	224,000
64	10253	05//046// 010// /	2 FOREST RIDGE RD	1120	514,800	25,740	220,077	268,983	0.080	3,362,300	1,779,600	1,582,700	330	0001	0	1.00	1,344,000	0.85	0.94	0.09	3,123,600	2.430	1,344,000
65	10348	08//095// // /	27 LINLEW DR	1120	429,700	21,485	183,697	224,518	0.080	2,806,500	1,324,700	1,481,800	330	0001	0	1.00	1,260,000	0.85	0.94	0.09	2,584,700	1.720	1,260,000
66	10346	08//093// // /	26 LINLEW DR	1120	258,700	12,935	110,594	135,171	0.080	1,689,600	805,300	884,300	330	0001	0	1.00	756,000	0.85	0.94	0.09	1,561,300	1.260	756,000
67	10345	08//092// // /	24 LINLEW DR	1120	429,700	21,485	183,697	224,518	0.080	2,806,500	1,335,700	1,470,800	330	0001	0	1.00	1,260,000	0.86	0.94	0.08	2,595,700	1.670	1,260,000
68	10252	05//046// 009// /	18 FAIRWAYS DR	1120	491,700	24,585	210,202	256,913	0.080	3,211,400	1,754,200	1,457,200	330	0001	0	1.00	1,260,000	0.86	0.94	0.08	3,014,200	1.810	1,260,000
69	10251	05//046// 008// /	6 FAIRWAYS DR	1120	491,700	24,585	210,202	256,913	0.080	3,211,400	1,754,500	1,456,900	330	0001	0	1.00	1,260,000	0.86	0.94	0.08	3,014,500	1.810	1,260,000
70	10463	26//171// // /	19 CENTRAL ST	1120	67,500	3,375	23,726	40,399	0.084	480,900	259,100	221,800	330	0001	0	1.00	192,000	0.87	0.94	0.07	451,100	0.390	192,000
71	10568	29//194// // /	7 CENTRAL ST	1120	70,000	3,500	24,605	41,895	0.084	498,800	314,200	184,600	330	0001	0	1.00	160,000	0.87	0.94	0.07	474,200	0.160	160,000
72	10254	05//046// 011// /	33 FAIRWAYS DR	1120	491,700	24,585	210,202	256,913	0.080	3,211,400	1,759,500	1,451,900	330	0001	0	1.00	1,260,000	0.87	0.94	0.07	3,019,500	2.500	1,260,000
73	10453	26//119// // /	55 WEST BROADWAY	1120	62,500	3,125	21,969	37,406	0.084	445,300	262,100	183,200	330	0001	0	1.00	160,000	0.87	0.94	0.07	422,100	0.110	160,000
74	10825	37//007// // /	122 EAST BROADWAY	3260	67,946	5,436	7,501	55,009	0.100	550,100	400,900	149,200	330	0001	A	0.90	129,900	0.87	0.94	0.07	530,800	0.680	129,900
75	10852	37//082// // /	4 CHESTER RD	3160	41,520	3,044	5,009	33,467	0.100	334,700	190,400	144,300	330	0001	A	1.00	126,200	0.87	0.94	0.07	316,600	0.200	126,200
76	10146	02//019// // /	52 KENDALL POND RD	4040	140,448	9,831	19,592	111,025	0.074	1,568,000	1,242,300	325,700	330	0001	0	1.00	283,700	0.87	0.94	0.07	1,526,000	6.660	283,700
77	10361	08//278// // /	6 LINLEW DR	4010	328,856	19,731	46,369	262,756	0.065	4,042,400	3,131,100	911,300	330	0001	0	0.95	796,200	0.87	0.94	0.07	3,927,300	7.930	796,200
78	10333	08//080// // /	3-5 LINLEW DR	1120	679,400	33,970	290,444	354,986	0.080	4,437,300	2,139,800	2,297,500	330	0001	0	1.00	2,016,000	0.88	0.94	0.06	4,155,800	3.750	2,016,000
79	10334	08//081// // /	7-9 LINLEW DR	1120	517,400	25,870	221,189	270,341	0.080	3,379,300	1,657,700	1,721,600	330	0001	0	1.00	1,512,000	0.88	0.94	0.06	3,169,700	2.520	1,512,000
80	10850	37//078// // /	1 NORTH MAIN ST	1120	62,500	3,125	21,969	37,406	0.084	445,300	263,400	181,900	330	0001	0	1.00	160,000	0.88	0.94	0.06	423,400	0.230	160,000
81	10336	08//083// // /	14-16 LINLEW DR	1120	517,400	25,870	221,189	270,341	0.080	3,379,300	1,661,100	1,718,200	330	0001	0	1.00	1,512,000	0.88	0.94	0.06	3,173,100	1.610	1,512,000
82	10464	26//172// // /	17 CENTRAL ST	1120	67,500	3,375	23,726	40,399	0.084	480,900	263,100	217,800	330	0001	0	1.00	192,000	0.88	0.94	0.06	455,100	0.440	192,000
83	10247	05//046// 003// /	3 FOREST RIDGE RD	1120	293,700	14,685	125,557	153,458	0.080	1,918,200	1,062,000	856,200	330	0001	0	1.00	756,000	0.88	0.94	0.06	1,818,000	1.100	756,000
84	10165	03//017// // /	223 ROCKINGHAM RD	3520	54,450	4,356	15,028	35,066	0.063	681,000	359,100	321,900	330	0001	A	0.95	281,800	0.88	0.94	0.06	640,900	13.890	281,800
85	10641	30//101// // /	48 EAST BROADWAY	3220	251,234	20,099	46,227	184,908	0.069	2,679,800	1,823,000	856,800	330	0001	A	5.00	751,900	0.88	0.94	0.06	2,574,900	1.180	751,900
86	10145	02//018A// // /	62 KENDALL POND RD	432V	105,000	6,300	19,740	78,960	0.090	877,300	594,100	283,200	330	0001	0	1.00	250,000	0.88	0.94	0.06	844,100	0.000	250,000

DERRY 2020 INCOME LAND RESIDUALS BY LOCATION

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
87	10837	37//038// // /	14 NORTH MAIN ST	3250	26,018	1,301	3,708	21,009	0.069	304,500	168,600	135,900	330	0001	A	1.00	121,400	0.89	0.94	0.05	290,000	0.130	121,400
88	10248	05//046// 004// /	4 FAIRWAYS DR	1120	293,700	14,685	125,557	153,458	0.080	1,918,200	1,077,600	840,600	330	0001	0	1.00	756,000	0.90	0.94	0.04	1,833,600	1.130	756,000
89	10249	05//046// 005// /	2 FAIRWAYS DR	1120	293,700	14,685	125,557	153,458	0.080	1,918,200	1,082,600	835,600	330	0001	0	1.00	756,000	0.90	0.94	0.04	1,838,600	1.130	756,000
90	10417	21//025// // /	30 KENDALL POND RD	3060	606,000	24,240	203,616	378,144	0.105	3,601,400	1,443,000	2,158,400	330	0001	0	1.00	1,947,800	0.90	0.94	0.04	3,390,800	15.400	1,947,800
91	10579	30//008// // /	2 SOUTH AVE	1120	84,000	4,200	29,526	50,274	0.084	598,500	386,700	211,800	330	0001	0	1.00	192,000	0.91	0.94	0.03	578,700	0.330	192,000
92	10887	51//129// // /	33 POND RD	1120	70,000	3,500	24,605	41,895	0.084	498,800	323,800	175,000	330	0001	0	1.00	160,000	0.91	0.94	0.03	483,800	3.430	160,000
93	10530	28//004// // /	50 BIRCH ST	3110	174,319	8,716	16,560	149,043	0.083	1,795,700	1,080,900	714,800	330	0001	A	4.00	652,500	0.91	0.94	0.03	1,733,400	4.540	652,500
94	10467	26//185// // /	48 SOUTH AVE	1120	75,000	3,750	26,363	44,887	0.084	534,400	325,800	208,600	330	0001	0	1.00	192,000	0.92	0.94	0.02	517,800	0.320	192,000
95	10456	26//125// // /	78 WEST BROADWAY	3400	41,830	3,346	11,545	26,939	0.089	302,700	159,800	142,900	330	0001	A	1.00	131,000	0.92	0.94	0.02	290,800	0.280	131,000
96	10876	44//011// // /	33 CHESTER RD	3400	52,973	3,377	10,790	38,806	0.089	436,000	266,000	170,000	330	0001	A	1.00	156,300	0.92	0.94	0.02	422,300	1.430	156,300
97	10856	37//112// // /	4 SOUTH MAIN ST	3260	31,618	2,529	3,491	25,598	0.100	256,000	125,400	130,600	330	0001	A	0.90	120,100	0.92	0.94	0.02	245,500	0.330	120,100
98	10203	03//095// // /	150 ROCKINGHAM RD	3280	80,743	6,175	13,353	61,215	0.104	588,600	414,800	173,800	330	0001	A	1.00	160,600	0.92	0.94	0.02	575,400	1.800	160,600
99	10572	29//198// // /	44 WEST BROADWAY	3280	67,794	4,419	26,936	36,439	0.104	350,400	222,300	128,100	330	0001	A	1.00	118,400	0.92	0.94	0.02	340,700	0.100	118,400
100	10335	08//082// // /	8-12 LINLEW DR	1120	1,019,100	50,955	479,232	488,913	0.080	6,111,400	2,865,900	3,245,500	330	0001	0	1.00	3,024,000	0.93	0.94	0.01	5,889,900	2.730	3,024,000
101	10418	22//012// 001// /	26 KENDALL POND RD	3160	37,295	2,678	8,233	26,384	0.065	405,900	244,700	161,200	330	0001	A	1.00	149,800	0.93	0.94	0.01	394,500	1.000	149,800
102	11162	04//129// 003// /	14 ROUTE 111	3800	1,620,000	48,600	1,099,980	471,420	0.136	3,466,300	2,862,100	604,200	330	0001	0	1.00	563,200	0.93	0.94	0.01	3,425,300	30.360	563,200
103	10318	08//014// // /	29 SCOBIE POND RD	3160	51,114	3,067	7,207	40,840	0.065	739,200	460,300	278,900	330	0001	A	1.00	260,700	0.93	0.94	0.01	721,000	17.250	260,700
104	10521	27//092// // /	14 SOUTH AVE	1120	405,000	20,250	173,138	211,612	0.080	2,645,200	1,298,000	1,347,200	330	0001	0	1.00	1,260,000	0.94	0.94	0.00	2,558,000	3.350	1,260,000
105	8353	33//002// // /	21 SOUTH MAIN ST	1120	83,600	4,180	29,385	50,035	0.084	595,700	425,500	170,200	330	0001	0	1.00	160,000	0.94	0.94	0.00	585,500	3.810	160,000
106	10143	02//009// // /	74 KENDALL POND RD	306V	222,000	8,880	74,592	138,528	0.105	1,319,300	518,000	801,300	330	0001	0	1.00	750,200	0.94	0.94	0.00	1,268,200	7.010	750,200
107	10180	03//073// // /	227 ROCKINGHAM RD	3300	48,000	2,160	6,188	39,652	0.074	535,800	373,400	162,400	330	0001	A	1.00	153,100	0.94	0.94	0.00	526,500	1.220	153,100
108	10243	05//044// // /	121 EAST BROADWAY	3800	1,065,960	31,979	796,166	237,815	0.136	1,748,600	727,900	1,020,700	330	0001	0	0.90	964,100	0.94	0.94	0.00	1,692,000	134.000	964,100
109	10231	05//009// // /	131 ROCKINGHAM RD	3160	39,838	2,390	5,617	31,831	0.065	489,700	328,900	160,800	330	0001	A	1.00	152,100	0.95	0.94	0.01	481,000	1.150	152,100
110	10668	30//153// // /	15 BIRCH ST	3550	97,548	7,804	26,923	62,821	0.089	705,900	566,100	139,800	330	0001	A	1.00	132,900	0.95	0.94	0.01	699,000	0.320	132,900
111	10873	43//015// 001// /	20 CHESTER RD	3040	6,993,600	839,232	5,846,650	307,718	0.105	2,930,600	2,522,900	407,700	330	0001	0	1.00	387,900	0.95	0.94	0.01	2,910,800	5.880	387,900
112	10233	05//010// 001// /	129 ROCKINGHAM RD	3380	82,800	4,365	11,765	66,670	0.074	900,900	661,300	239,600	330	0001	0	1.00	228,800	0.95	0.94	0.01	890,100	3.460	228,800
113	10261	05//046// 018// /	10 FAIRWAYS DR	1120	392,700	19,635	167,879	205,186	0.080	2,564,800	1,514,200	1,050,600	330	0001	0	1.00	1,008,000	0.96	0.94	0.02	2,522,200	2.000	1,008,000
114	10259	05//046// 016// /	14-16 FAIRWAYS DR	1120	785,400	39,270	335,759	410,371	0.080	5,129,700	3,034,400	2,095,300	330	0001	0	1.00	2,016,000	0.96	0.94	0.02	5,050,400	4.000	2,016,000
115	10262	05//046// 019// /	8 FAIRWAYS DR	1120	392,700	19,635	167,879	205,186	0.080	2,564,800	1,521,200	1,043,600	330	0001	0	1.00	1,008,000	0.97	0.94	0.03	2,529,200	2.100	1,008,000
116	10258	05//046// 015// /	21-23 FAIRWAYS DR	1120	785,400	39,270	335,759	410,371	0.080	5,129,700	3,049,900	2,079,800	330	0001	0	1.00	2,016,000	0.97	0.94	0.03	5,065,900	4.140	2,016,000
117	10255	05//046// 012// /	29-31 FAIRWAYS DR	1120	785,400	39,270	335,759	410,371	0.080	5,129,700	3,057,400	2,072,300	330	0001	0	1.00	2,016,000	0.97	0.94	0.03	5,073,400	4.100	2,016,000
118	10256	05//046// 013// /	27 FAIRWAYS DR	1120	392,700	19,635	167,879	205,186	0.080	2,564,800	1,529,200	1,035,600	330	0001	0	1.00	1,008,000	0.97	0.94	0.03	2,537,200	2.500	1,008,000
119	10257	05//046// 014// /	25 FAIRWAYS DR	1120	392,700	19,635	167,879	205,186	0.080	2,564,800	1,529,200	1,035,600	330	0001	0	1.00	1,008,000	0.97	0.94	0.03	2,537,200	2.110	1,008,000
120	10245	05//046// // /	7-19 FAIRWAYS DR	1120	3,638,250	181,913	1,555,352	1,900,985	0.080	23,762,400	13,746,500	10,015,900	330	0001	0	1.00	9,762,000	0.97	0.94	0.03	23,508,500	54.560	9,762,000
121	10454	26//122// // /	47 WEST BROADWAY	3220	25,772	1,289	4,897	19,586	0.104	188,300	70,000	118,300	330	0001	A	0.90	114,200	0.97	0.94	0.03	184,200	0.210	114,200
122	10460	26//145// 001// /	7 STORER CT	3310	78,961	13,852	14,058	51,051	0.092	554,900	429,600	125,300	330	0001	A	0.75	121,400	0.97	0.94	0.03	551,000	1.800	121,400
123	10855	37//111// // /	2 SOUTH MAIN ST	3110	79,489	3,974	7,551	67,964	0.083	818,800	473,200	345,600	330	0001	A	2.50	335,100	0.97	0.94	0.03	808,300	0.340	335,100
124	10578	30//006// // /	23 BIRCH ST	3400	70,125	5,610	19,355	45,160	0.089	507,400	378,500	128,900	330	0001	A	1.00	125,500	0.97	0.94	0.03	504,000	0.190	125,500
125	10573	29//201// // /	8 STORER CT	1120	75,000	3,750	28,999	42,251	0.084	503,000	307,200	195,800	330	0001	0	1.00	192,000	0.98	0.94	0.04	499,200	0.230	192,000

DERRY 2020 INCOME LAND RESIDUALS BY LOCATION

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
126	10476	26//221// // /	14 BROOK ST	1120	68,200	3,410	19,178	45,612	0.084	543,000	396,300	146,700	330	0001	0	1.00	144,000	0.98	0.94	0.04	540,300	6.910	144,000
127	10520	27//091// // /	10 SOUTH AVE	1120	360,000	18,000	153,900	188,100	0.080	2,351,300	1,326,400	1,024,900	330	0001	0	1.00	1,008,000	0.98	0.94	0.04	2,334,400	1.110	1,008,000
128	10174	03//035// 010// /	210 ROCKINGHAM RD	3222	129,073	10,326	35,624	83,123	0.089	934,000	764,300	169,700	330	0001	A	1.00	165,900	0.98	0.94	0.04	930,200	2.070	165,900
129	10192	03//085// // /	172 ROCKINGHAM RD	3310	44,320	2,216	6,316	35,788	0.074	506,100	329,900	176,200	330	0001	A	1.00	172,300	0.98	0.94	0.04	502,200	2.500	172,300
130	10419	22//012// 002// /	22 KENDALL POND RD	3160	30,146	1,809	4,251	24,086	0.065	370,600	218,100	152,500	330	0001	A	1.00	149,800	0.98	0.94	0.04	367,900	1.000	149,800
131	10749	32//099// // /	80 EAST BROADWAY	1120	62,000	3,100	21,793	37,107	0.084	441,800	280,200	161,600	330	0001	0	1.00	160,000	0.99	0.94	0.05	440,200	0.430	160,000
132	1199	03//084// // /	191 ROCKINGHAM RD	3220	35,277	1,764	5,027	28,486	0.074	384,900	239,800	145,100	330	0001	A	1.00	143,700	0.99	0.94	0.05	383,500	0.650	143,700
133	2160	05//034// // /	84/86 ROCKINGHAM RD	3160	399,000	139,650	90,773	168,577	0.092	1,832,400	1,342,200	490,200	330	0001	0	1.00	487,500	0.99	0.94	0.05	1,829,700	6.130	487,500
134	10396	12//019// 003// /	112 CHESTER RD	3320	24,576	1,229	3,852	19,495	0.074	263,400	105,600	157,800	330	0001	A	1.00	157,300	1.00	0.94	0.06	262,900	1.500	157,300
135	10615	30//055// // /	14 EAST BROADWAY	3260	51,612	2,581	9,526	39,505	0.100	395,100	271,600	123,500	330	0001	A	1.00	123,400	1.00	0.94	0.06	395,000	0.160	123,400
136	10190	03//081// 002// /	197 ROCKINGHAM RD	3320	32,208	1,610	4,590	26,008	0.074	418,300	217,500	200,800	330	0001	A	0.90	201,700	1.00	0.94	0.06	419,200	5.950	201,700
137	10815	36//066// 003// /	5 PERLEY RD	1120	243,000	4,860	128,596	109,544	0.080	1,369,300	655,800	713,500	330	0001	0	1.00	720,000	1.01	0.94	0.07	1,375,800	1.460	720,000
138	10583	30//015// // /	11 RAILROAD AVE	1120	280,500	14,025	119,914	146,561	0.080	1,832,000	1,127,100	704,900	330	0001	0	0.90	714,000	1.01	0.94	0.07	1,841,100	1.040	714,000
139	10449	26//066// 002// /	91 WEST BROADWAY	3260	40,581	3,246	4,480	32,855	0.100	328,500	214,000	114,500	330	0001	A	1.00	115,300	1.01	0.94	0.07	329,300	0.070	115,300
140	10588	30//020// // /	1.5 EAST BROADWAY	3220	67,763	4,820	9,077	53,866	0.104	517,900	401,600	116,300	330	0001	A	1.00	117,400	1.01	0.94	0.07	519,000	0.090	117,400
141	10434	25//006// 001// /	11 WINDHAM RD	3160	38,359	2,623	7,580	28,156	0.065	433,200	272,600	160,600	330	0001	A	1.00	162,700	1.01	0.94	0.07	435,300	1.860	162,700
142	10196	03//088// // /	160 ROCKINGHAM RD	3260	87,466	3,499	8,397	75,570	0.098	771,100	394,000	377,100	330	0001	A	2.50	384,500	1.02	0.94	0.08	778,500	1.660	384,500
143	10235	05//012// // /	100 ROCKINGHAM RD	306V	122,400	4,896	41,126	76,378	0.105	727,400	269,600	457,800	330	0001	0	1.00	467,900	1.02	0.94	0.08	737,500	4.190	467,900
144	10654	30//125// // /	9 NORTH AVE	3280	103,377	5,898	35,180	62,299	0.104	599,000	471,500	127,500	330	0001	A	1.00	130,500	1.02	0.94	0.08	602,000	0.270	130,500
145	10616	30//056// // /	14.5 EAST BROADWAY	3220	25,200	1,260	4,788	19,152	0.069	277,600	164,100	113,500	330	0001	A	1.00	116,300	1.02	0.94	0.08	280,400	0.080	116,300
146	10950	03//081// 003// /	203 ROCKINGHAM RD	3300	44,129	2,206	6,288	35,635	0.074	481,500	323,600	157,900	330	0001	A	0.90	161,900	1.03	0.94	0.09	485,500	3.000	161,900
147	8073	30//143// // /	17 BIRCH ST	3220	45,083	2,912	10,452	31,719	0.104	305,000	182,700	122,300	330	0001	A	1.00	125,500	1.03	0.94	0.09	308,200	0.190	125,500
148	10197	03//089// // /	185 ROCKINGHAM RD	3010	526,597	193,572	230,369	102,656	0.126	814,700	624,800	189,900	330	0001	A	1.00	195,400	1.03	0.94	0.09	820,200	5.050	195,400
149	10228	05//006// // /	139 ROCKINGHAM RD	306V	207,000	8,280	69,552	129,168	0.105	1,230,200	533,200	697,000	330	0001	0	1.00	720,000	1.03	0.94	0.09	1,253,200	29.200	720,000
150	10168	03//032// // /	238 ROCKINGHAM RD	3380	44,133	2,207	6,289	35,637	0.074	527,800	338,500	189,300	330	0001	A	1.00	196,000	1.04	0.94	0.10	534,500	4.080	196,000
151	10201	03//093// // /	152 ROCKINGHAM RD	3280	122,270	6,554	29,765	85,951	0.104	826,500	600,500	226,000	330	0001	0	1.00	234,200	1.04	0.94	0.10	834,700	4.000	234,200
152	7469	26//049// // /	94 WEST BROADWAY	3400	36,193	2,895	9,989	23,309	0.089	261,900	130,900	131,000	330	0001	A	1.00	136,000	1.04	0.94	0.10	266,900	0.390	136,000
153	6758	22//004// // /	41 WINDHAM RD	4000	38,640	2,705	5,390	30,545	0.074	445,400	269,600	175,800	330	0001	A	1.00	182,400	1.04	0.94	0.10	452,000	3.170	182,400
154	10830	37//020// // /	24 CRESCENT ST	1120	88,200	4,410	34,103	49,687	0.084	591,500	377,600	213,900	330	0001	0	1.00	224,000	1.05	0.94	0.11	601,600	0.320	224,000
155	10574	29//202// // /	46 WEST BROADWAY	3400	72,051	5,764	19,886	46,401	0.089	521,400	389,600	131,800	330	0001	A	1.00	138,100	1.05	0.94	0.11	527,700	0.450	138,100
156	10503	27//063// // /	49 BIRCH ST	3420	39,744	2,385	7,472	29,887	0.075	398,500	282,500	116,000	330	0001	A	1.00	122,100	1.05	0.94	0.11	404,600	0.140	122,100
157	6642	21//025// 001002// /	28A KENDALL POND RD	306V	103,500	4,140	34,776	64,584	0.105	615,100	231,000	384,100	330	0001	0	1.00	404,600	1.05	0.94	0.11	635,600	9.340	404,600
158	10404	14//007// // /	211 BY-PASS 28	306V	295,800	11,832	99,389	184,579	0.105	1,757,900	821,600	936,300	330	0001	0	1.00	986,300	1.05	0.94	0.11	1,807,900	24.120	986,300
159	10428	24//037// // /	19 KENDALL POND RD	1120	351,000	17,550	150,053	183,397	0.080	2,292,500	1,583,800	708,700	330	0001	0	1.00	756,000	1.07	0.94	0.13	2,339,800	2.000	756,000
160	10151	02//022// // /	97.5 FORDWAY EXT	306V	172,500	6,900	57,960	107,640	0.105	1,025,100	350,000	675,100	330	0001	0	1.00	719,100	1.07	0.94	0.13	1,069,100	12.360	719,100
161	10236	05//012// 001001// /	94 ROCKINGHAM RD	3260	37,495	3,000	4,139	30,356	0.100	303,600	149,200	154,400	330	0001	0	1.00	165,000	1.07	0.94	0.13	314,200	1.100	165,000
162	10263	05//046// 020// /	5 FAIRWAYS DR	1120	2,471,700	123,585	1,056,652	1,291,463	0.080	16,143,300	10,164,000	5,979,300	330	0001	0	1.00	6,468,000	1.08	0.94	0.14	16,632,000	12.940	6,468,000
163	10327	08//073// 001// /	50 NORTH MAIN ST	3300	251,641	12,582	35,859	203,200	0.074	2,745,900	2,049,600	696,300	330	0001	A	1.00	749,200	1.08	0.94	0.14	2,798,800	5.000	749,200
164	10582	30//014// // /	13 SOUTH AVE	3220	74,419	3,721	14,140	56,558	0.104	543,800	418,500	125,300	330	0001	A	1.00	134,900	1.08	0.94	0.14	553,400	0.360	134,900

DERRY 2020 INCOME LAND RESIDUALS BY LOCATION

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
165	3050	08//012// // /	26 SCOBIE POND RD	3320	43,169	2,158	6,152	34,859	0.074	471,100	329,300	141,800	330	0001	A	1.00	152,900	1.08	0.94	0.14	482,200	1.210	152,900
166	10229	05//007// // /	133 ROCKINGHAM RD	3160	128,450	7,707	18,111	102,632	0.065	1,620,300	1,329,400	290,900	330	0001	0	1.00	314,300	1.08	0.94	0.14	1,643,700	5.490	314,300
167	10526	27//136// // /	4 CENTRAL CT EXT	4010	23,096	1,386	3,257	18,453	0.065	283,900	145,700	138,200	330	0001	A	1.00	149,800	1.08	0.94	0.14	295,500	1.000	149,800
168	2226	05//037// // /	82 ROCKINGHAM RD	3320	37,216	1,861	5,303	30,052	0.074	406,100	268,300	137,800	330	0001	A	1.00	149,800	1.09	0.94	0.15	418,100	1.000	149,800
169	10570	29//196// // /	38 WEST BROADWAY	3260	51,264	4,101	5,660	41,503	0.100	415,000	303,400	111,600	330	0001	A	1.00	121,400	1.09	0.94	0.15	424,800	0.130	121,400
170	10760	34//018// // /	24 SOUTH MAIN ST	3220	47,372	2,865	9,914	34,593	0.104	332,600	198,100	134,500	330	0001	A	1.00	146,400	1.09	0.94	0.15	344,500	0.790	146,400
171	10756	33//014// // /	116 EAST BROADWAY	1120	145,250	7,263	51,055	86,932	0.084	1,034,900	744,600	290,300	330	0001	0	1.00	320,000	1.10	0.94	0.16	1,064,600	1.160	320,000
172	10188	03//081// // /	199 ROCKINGHAM RD	3280	265,368	20,969	33,360	211,039	0.104	2,029,200	1,713,800	315,400	330	0001	A	1.00	349,600	1.11	0.94	0.17	2,063,400	15.020	349,600
173	10169	03//033// // /	255 ROCKINGHAM RD	3380	27,720	1,386	3,950	22,384	0.074	302,500	201,500	101,000	330	0001	A	0.75	112,400	1.11	0.94	0.17	313,900	1.000	112,400
174	7054	24//005// // /	70 FORDWAY	1120	232,050	11,603	99,201	121,246	0.080	1,515,600	1,067,000	448,600	330	0001	0	1.00	504,000	1.12	0.94	0.18	1,571,000	0.650	504,000
175	10589	30//022// // /	1 EAST BROADWAY	3260	52,123	4,170	5,754	42,199	0.100	422,000	309,900	112,100	330	0001	A	1.00	125,500	1.12	0.94	0.18	435,400	0.190	125,500
176	10584	30//016// // /	7 RAILROAD AVE	1120	297,000	14,850	126,968	155,182	0.080	1,939,800	1,271,300	668,500	330	0001	0	1.00	756,000	1.13	0.94	0.19	2,027,300	1.080	756,000
177	10187	03//080// // /	182 ROCKINGHAM RD	3300	42,823	3,210	10,860	28,753	0.074	388,600	227,600	161,000	330	0001	A	1.00	181,900	1.13	0.94	0.19	409,500	3.380	181,900
178	10173	03//035// 009// /	208 ROCKINGHAM RD	3380	47,314	2,366	6,742	38,206	0.074	516,300	376,700	139,600	330	0001	A	0.95	158,500	1.14	0.94	0.20	535,200	2.070	158,500
179	10142	01//023// 001// /	125 WINDHAM RD	3160	840,465	294,163	191,206	355,096	0.092	3,859,700	3,054,000	805,700	330	0001	0	1.00	918,300	1.14	0.94	0.20	3,972,300	7.210	918,300
180	10395	12//019// 001// /	108 CHESTER RD	3220	72,163	3,798	12,782	55,583	0.104	534,400	395,500	138,900	330	0001	A	1.00	158,800	1.14	0.94	0.20	554,300	1.600	158,800
181	10237	05//013// // /	123 ROCKINGHAM RD	3280	71,660	3,583	16,064	52,013	0.074	702,900	573,900	129,000	330	0001	A	0.90	148,400	1.15	0.94	0.21	722,300	2.000	148,400
182	10826	37//015// // /	12 CRESCENT ST	1120	79,200	3,960	27,839	47,401	0.084	564,300	280,600	283,700	330	0001	0	1.00	328,400	1.16	0.94	0.22	609,000	0.400	328,400
183	10755	33//004// // /	17 SOUTH MAIN ST	1120	68,750	3,438	24,166	41,146	0.084	489,800	353,400	136,400	330	0001	0	1.00	160,000	1.17	0.94	0.23	513,400	0.810	160,000
184	10767	35//005// 004// /	5 LARAWAY CT	1120	338,239	6,765	178,996	152,478	0.080	1,906,000	1,170,300	735,700	330	0001	0	1.00	864,000	1.17	0.94	0.23	2,034,300	1.100	864,000
185	10672	30//161// // /	49 EAST BROADWAY	3260	32,660	2,376	4,234	26,050	0.104	250,500	149,000	101,500	330	0001	A	1.00	118,400	1.17	0.94	0.23	267,400	0.100	118,400
186	10435	25//008// // /	3 WINDHAM RD	3410	87,258	4,363	8,290	74,605	0.063	1,184,200	1,056,800	127,400	330	0001	E	1.00	148,700	1.17	0.94	0.23	1,205,500	0.930	148,700
187	10595	30//026// 002// /	12 WEST BROADWAY	1120	345,800	12,586	179,936	153,278	0.080	1,916,000	967,100	948,900	330	0001	0	1.00	1,120,000	1.18	0.94	0.24	2,087,100	0.450	1,120,000
188	10673	30//162// // /	43 EAST BROADWAY	3280	81,844	5,912	31,239	44,693	0.104	429,700	328,000	101,700	330	0001	A	1.00	119,500	1.18	0.94	0.24	447,500	0.110	119,500
189	10198	03//090// // /	158 ROCKINGHAM RD	3280	184,031	13,681	44,822	125,528	0.104	1,207,000	1,052,500	154,500	330	0001	A	1.00	182,700	1.18	0.94	0.24	1,235,200	3.190	182,700
190	10659	30//133// // /	15 EAST BROADWAY	3220	90,745	4,537	17,242	68,966	0.104	663,100	542,000	121,100	330	0001	A	1.00	144,100	1.19	0.94	0.25	686,100	0.670	144,100
191	10813	36//066// 001// /	10 COBURN RD	1120	216,000	4,320	114,307	97,373	0.080	1,217,200	686,200	531,000	330	0001	0	1.00	640,000	1.21	0.94	0.27	1,326,200	1.330	640,000
192	10340	08//087// // /	18-20 LINLEW DR	1120	258,700	12,935	110,594	135,171	0.080	1,689,600	1,066,800	622,800	330	0001	0	1.00	756,000	1.21	0.94	0.27	1,822,800	1.910	756,000
193	10403	14//001// 001// /	192 BY-PASS 28	3060	188,700	7,548	63,403	117,749	0.105	1,121,400	492,600	628,800	330	0001	0	1.00	763,800	1.21	0.94	0.27	1,256,400	20.000	763,800
194	10260	05//046// 017// /	12 FAIRWAYS DR	1120	392,700	19,635	167,879	205,186	0.080	2,564,800	1,745,000	819,800	330	0001	0	1.00	1,008,000	1.23	0.94	0.29	2,753,000	2.500	1,008,000
195	10597	30//027// // /	10 WEST BROADWAY	1120	285,500	5,710	151,087	128,703	0.080	1,608,800	894,600	714,200	330	0001	0	1.00	880,000	1.23	0.94	0.29	1,774,600	0.350	880,000
196	10648	30//117// // /	11 EAST BROADWAY	3220	47,578	2,379	9,040	36,159	0.104	347,700	247,100	100,600	330	0001	A	1.00	124,800	1.24	0.94	0.30	371,900	0.180	124,800
197	10172	03//035// 001// /	230 ROCKINGHAM RD	3160	561,492	178,197	131,031	252,264	0.092	2,742,000	2,126,400	615,600	330	0001	0	1.00	766,900	1.25	0.94	0.31	2,893,300	17.770	766,900
198	10627	30//074// // /	42 EAST BROADWAY	3280	121,491	8,981	43,017	69,493	0.104	668,200	573,300	94,900	330	0001	A	1.00	121,400	1.28	0.94	0.34	694,700	0.130	121,400
199	10232	05//010// // /	127 ROCKINGHAM RD	3230	304,557	24,365	70,048	210,144	0.104	2,020,600	1,704,500	316,100	330	0001	0	1.00	406,400	1.29	0.94	0.35	2,110,900	3.460	406,400
200	10596	30//026// 003// /	14 WEST BROADWAY	3260	50,891	4,071	5,618	41,202	0.100	412,000	311,800	100,200	330	0001	A	0.95	129,400	1.29	0.94	0.35	441,200	0.390	129,400
201	10446	26//054// // /	111 WEST BROADWAY	3280	91,416	7,001	14,975	69,440	0.104	667,700	566,500	101,200	330	0001	A	1.00	133,400	1.32	0.94	0.38	699,900	0.330	133,400
202	10800	36//016// // /	34 PINKERTON ST	3400	40,071	3,206	11,060	25,805	0.089	290,000	190,000	100,000	330	0001	A	1.00	132,000	1.32	0.94	0.38	322,000	0.300	132,000
203	10613	30//053// // /	8 EAST BROADWAY	3220	30,573	1,682	5,778	23,113	0.104	222,200	137,900	84,300	330	0001	A	1.00	114,100	1.35	0.94	0.41	252,000	0.060	114,100

DERRY 2020 INCOME LAND RESIDUALS BY LOCATION

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
204	102910	08//102// 001A// /	69.5 BY-PASS 28	432V	70,000	4,200	13,160	52,640	0.090	584,900	403,900	181,000	330	0001	0	1.00	250,000	1.38	0.94	0.44	653,900	0.000	250,000
205	10761	34//019// // /	26 SOUTH MAIN ST	1120	148,500	7,425	63,484	77,591	0.080	969,900	646,500	323,400	330	0001	0	1.00	462,000	1.43	0.94	0.49	1,108,500	0.760	462,000
206	7993	29//138// // /	37 WEST BROADWAY	121C	76,500	6,120	29,560	40,820	0.126	324,000	248,500	75,500	330	0001	A	1.00	109,900	1.46	0.94	0.52	358,400	0.110	109,900
207	10824	37//003// 001// /	8-10 PERLEY RD	1120	252,000	12,600	107,730	131,670	0.080	1,645,900	1,256,500	389,400	330	0001	0	1.00	588,000	1.51	0.94	0.57	1,844,500	2.650	588,000
208	10149	02//020A// // /	39 KENDALL POND RD	432V	70,000	4,200	13,160	52,640	0.090	584,900	422,500	162,400	330	0001	0	1.00	250,000	1.54	0.94	0.60	672,500	0.000	250,000
209	10171	03//035// // /	212 ROCKINGHAM RD	3380	54,864	2,743	7,818	44,303	0.074	680,600	530,700	149,900	330	0001	A	1.00	231,700	1.55	0.94	0.61	762,400	6.690	231,700
210	7466	26//045// // /	84 WEST BROADWAY	3400	64,728	5,178	17,865	41,685	0.089	468,400	391,900	76,500	330	0001	A	0.90	120,100	1.57	0.94	0.63	512,000	0.330	120,100
211	11004	03//036// 002// /	247 ROCKINGHAM RD	4080	33,018	1,981	4,656	26,381	0.065	850,200	720,900	129,300	330	0001	A	1.00	207,600	1.61	0.94	0.67	928,500	6.350	207,600
212	10581	30//012// // /	17 SOUTH AVE	1120	257,100	12,855	97,104	147,141	0.080	1,839,300	1,529,700	309,600	330	0001	0	1.00	504,000	1.63	0.94	0.69	2,033,700	1.060	504,000
213	10676	30//172// // /	55 EAST BROADWAY	3220	99,012	7,921	22,773	68,318	0.104	656,900	569,900	87,000	330	0001	A	1.00	143,300	1.65	0.94	0.71	713,200	0.630	143,300
214	10349	08//096// // /	55 BY-PASS 28	3340	104,331	5,217	9,911	89,203	0.083	1,074,700	883,100	191,600	330	0001	A	2.50	392,600	2.05	0.94	1.11	1,275,700	2.200	392,600

COUNT	214
MEAN	0.97
MEDIAN	0.94
COD	17.09%

1	10611	30//051// // /	16 MANNING ST	3222	291,690	20,167	110,188	161,335	0.104	1,551,300	1,236,100	315,200	340	0001	A	0.95	124,100	0.39	0.95	0.56	1,360,200	0.720	124,100
2	10377	09//090// // /	38 NORTH SHORE RD	3040	575,280	57,528	388,314	129,438	0.092	1,406,900	1,133,100	273,800	340	0001	A	1.00	187,100	0.68	0.95	0.27	1,320,200	4.480	187,100
3	10532	29//094// // /	26 HIGH ST	1120	99,910	4,996	35,118	59,796	0.084	711,900	382,500	329,400	340	0001	0	1.00	230,400	0.70	0.95	0.25	612,900	0.410	230,400
4	10547	29//148// // /	16 MAPLE ST	1120	97,000	4,850	34,096	58,054	0.084	691,100	371,300	319,800	340	0001	0	1.00	230,400	0.72	0.95	0.23	601,700	0.300	230,400
5	10864	39//042// // /	6 OLD CHESTER RD	1120	155,588	7,779	66,514	81,295	0.080	1,016,200	393,500	622,700	340	0001	0	1.00	453,600	0.73	0.95	0.22	847,100	1.900	453,600
6	10603	30//045// // /	6 MARTIN ST	3210	130,847	6,542	24,861	99,444	0.104	956,200	788,800	167,400	340	0001	A	1.00	123,700	0.74	0.95	0.21	912,500	0.430	123,700
7	11333	31//005// 007// /	2 CORPORATE PARK DR	4010	84,680	5,081	11,940	67,659	0.065	1,040,900	797,600	243,300	340	0001	0	1.00	182,700	0.75	0.95	0.20	980,300	2.100	182,700
8	10450	26//066// 003// /	10 WYMAN ST	1120	108,640	5,432	38,187	65,021	0.084	774,100	481,000	293,100	340	0001	0	1.00	230,400	0.79	0.95	0.16	711,400	0.700	230,400
9	10533	29//112// // /	26 ELM ST	1120	132,696	6,635	46,643	79,418	0.084	945,500	617,400	328,100	340	0001	0	2.00	259,200	0.79	0.95	0.16	876,600	0.330	259,200
10	10531	29//052// // /	9 EVERETT ST	1120	74,642	3,732	26,236	44,674	0.084	531,800	282,500	249,300	340	0001	0	1.00	201,600	0.81	0.95	0.14	484,100	0.300	201,600
11	10234	05//011// // /	125 ROCKINGHAM RD	4000	53,745	3,762	7,497	42,486	0.074	574,100	398,200	175,900	340	0001	A	1.00	142,400	0.81	0.95	0.14	540,600	1.500	142,400
12	10563	29//188// // /	5 MAPLE ST	1120	67,900	3,395	23,867	40,638	0.084	483,800	309,400	174,400	340	0001	0	1.00	144,000	0.83	0.95	0.12	453,400	0.200	144,000
13	8169	31//005// 024// /	4 ASH ST EXT	4022	116,640	8,165	16,271	92,204	0.074	1,246,000	1,042,100	203,900	340	0001	0	0.80	173,400	0.85	0.95	0.10	1,215,500	4.530	173,400
14	10400	13//014// // /	81 DAMREN RD	3860	1,200,000	420,000	546,000	234,000	0.117	2,000,000	1,619,700	380,300	340	0001	A	1.00	326,700	0.86	0.95	0.09	1,946,400	24.000	326,700
15	10559	29//174// // /	20 MARTIN ST	1120	82,256	4,524	31,637	46,095	0.084	548,800	282,800	266,000	340	0001	0	1.00	230,400	0.87	0.95	0.08	513,200	0.340	230,400
16	10159	02//065// // /	6 BOWERS RD	4010	121,637	8,114	22,659	90,864	0.065	1,397,900	894,000	503,900	340	0001	0	1.00	436,300	0.87	0.95	0.08	1,330,300	5.000	436,300
17	8180	31//014// // /	80 NORTH HIGH ST	4020	224,274	11,214	42,612	170,448	0.100	1,704,500	1,414,300	290,200	340	0001	0	1.00	252,000	0.87	0.95	0.08	1,666,300	6.240	252,000
18	10764	35//005// 001// /	109 FRANKLIN ST	1120	173,145	8,657	74,019	90,469	0.080	1,130,900	633,100	497,800	340	0001	0	1.00	453,600	0.91	0.95	0.04	1,086,700	0.520	453,600
19	10209	03//115// // /	6 LAWRENCE RD	1120	109,319	5,466	38,426	65,427	0.084	778,900	494,600	284,300	340	0001	0	1.00	259,200	0.91	0.95	0.04	753,800	2.470	259,200
20	10537	29//125// 001// /	49 NORTH HIGH ST	3160	47,753	2,865	6,733	38,155	0.065	587,000	439,300	147,700	340	0001	A	1.00	136,400	0.92	0.95	0.03	575,700	1.100	136,400
21	10771	35//005// 008// /	4 LARAWAY CT	1120	187,695	9,385	80,240	98,070	0.080	1,225,900	695,600	530,300	340	0001	0	1.00	491,400	0.93	0.95	0.02	1,187,000	0.710	491,400

DERRY 2020 INCOME LAND RESIDUALS BY LOCATION

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
22	10546	29//142// // /	4 MAPLE ST	1120	84,875	4,244	29,834	50,797	0.084	604,700	388,300	216,400	340	0001	0	1.00	201,600	0.93	0.95	0.02	589,900	0.380	201,600
23	10163	03//015// // /	15 WINDHAM DEPOT RD	306V	169,200	6,768	56,851	105,581	0.105	1,005,500	420,000	585,500	340	0001	0	1.00	544,500	0.93	0.95	0.02	964,500	13.000	544,500
24	10842	37//047// // /	4 NESMITH ST	1120	58,200	2,910	20,457	34,833	0.084	414,700	260,800	153,900	340	0001	0	1.00	144,000	0.94	0.95	0.01	404,800	0.450	144,000
25	10323	08//033// // /	66 SCOBIE POND RD	3320	40,091	2,005	5,713	32,373	0.074	437,500	199,100	238,400	340	0001	0	0.95	224,600	0.94	0.95	0.01	423,700	1.750	224,600
26	10562	29//185// // /	17 MAPLE ST	1120	55,872	2,794	19,639	33,439	0.084	398,100	261,300	136,800	340	0001	0	1.00	129,600	0.95	0.95	0.00	390,900	0.130	144,000
27	10205	03//096// 002// /	10 FROST RD	3320	32,207	1,610	4,589	26,008	0.074	351,400	190,900	160,500	340	0001	A	1.00	154,500	0.96	0.95	0.01	345,400	2.740	154,500
28	10269	05//053// 001// /	2 ISLAND POND RD	3220	242,151	14,529	34,143	193,479	0.104	1,860,400	1,028,100	832,300	340	0001	0	1.00	817,100	0.98	0.95	0.03	1,845,200	21.360	817,100
29	10632	30//083// // /	20 FRANKLIN ST	1120	172,854	8,643	66,506	97,705	0.080	1,221,300	763,100	458,200	340	0001	0	1.00	453,600	0.99	0.95	0.04	1,216,700	1.070	453,600
30	10222	04//117// 001// /	409 ISLAND POND RD	3110	65,937	3,297	6,264	56,376	0.083	679,200	463,100	216,100	340	0001	A	2.00	216,900	1.00	0.95	0.05	680,000	0.120	216,900
31	10276	06//038// // /	133 ISLAND POND RD	3160	84,306	5,058	11,887	67,361	0.065	1,036,300	757,200	279,100	340	0001	0	1.00	280,700	1.01	0.95	0.06	1,037,900	8.340	280,700
32	10554	29//169// // /	29 MAPLE ST	3210	51,391	3,083	7,246	41,062	0.065	631,700	496,500	135,200	340	0001	A	1.00	137,800	1.02	0.95	0.07	634,300	1.190	137,800
33	10161	03//010// // /	2 WINDHAM DEPOT RD	3222	95,792	9,579	21,553	64,660	0.100	646,600	518,200	128,400	340	0001	A	0.90	132,500	1.03	0.95	0.08	650,700	1.820	132,500
34	10937	06//089A// // /	78A WARNER HILL RD	432V	105,000	6,300	19,740	78,960	0.090	877,300	663,100	214,200	340	0001	0	1.00	225,000	1.05	0.95	0.10	888,100	0.000	225,000
35	10769	35//005// 006// /	8 LARAWAY CT	1120	338,239	6,765	178,996	152,478	0.080	1,906,000	1,092,000	814,000	340	0001	0	1.00	864,000	1.06	0.95	0.11	1,956,000	1.250	864,000
36	1060	03//009// // /	4 WINDHAM DEPOT RD	4022	82,766	5,794	11,546	65,426	0.074	884,100	718,600	165,500	340	0001	A	1.00	186,100	1.12	0.95	0.17	904,700	5.550	186,100
37	10296	08//001// 002001// /	115 FRANKLIN ST EXT	4010	113,339	6,800	15,981	90,558	0.065	1,393,200	1,126,900	266,300	340	0001	0	1.00	299,600	1.13	0.95	0.18	1,426,500	2.930	299,600
38	10556	29//171// // /	5 MARTIN ST	3210	24,421	1,465	3,443	19,513	0.065	300,200	185,700	114,500	340	0001	A	1.00	130,700	1.14	0.95	0.19	316,400	0.730	130,700
39	10699	30//240// // /	16 OAK ST	1120	162,000	8,100	69,255	84,645	0.080	1,058,100	622,600	435,500	340	0001	0	1.00	504,000	1.16	0.95	0.21	1,126,600	1.020	504,000
40	10164	03//016// // /	16 WINDHAM DEPOT RD	3060	127,890	5,436	45,900	76,554	0.105	729,100	460,800	268,300	340	0001	0	1.00	315,000	1.17	0.95	0.22	775,800	5.000	315,000
41	8179	31//013// // /	5 MADDEN RD	4010	37,556	2,253	5,295	30,008	0.065	809,800	383,600	426,200	340	0001	0	1.00	504,500	1.18	0.95	0.23	888,100	10.930	504,500
42	10557	29//172// // /	12 MARTIN ST	3160	17,640	1,058	2,487	14,095	0.065	216,800	115,300	101,500	340	0001	A	0.90	121,300	1.20	0.95	0.25	236,600	1.000	121,300
43	10772	35//005// 009// /	2 LARAWAY CT	1120	173,145	3,856	90,297	78,992	0.080	987,400	629,500	357,900	340	0001	0	1.00	432,000	1.21	0.95	0.26	1,061,500	0.400	432,000
44	10765	35//005// 002// /	1 LARAWAY CT	1120	173,145	3,463	91,628	78,054	0.080	975,700	629,200	346,500	340	0001	0	1.00	432,000	1.25	0.95	0.30	1,061,200	0.550	432,000
45	10766	35//005// 003// /	3 LARAWAY CT	1120	173,145	3,463	91,628	78,054	0.080	975,700	629,900	345,800	340	0001	0	1.00	432,000	1.25	0.95	0.30	1,061,900	0.480	432,000
46	10768	35//005// 005// /	7 LARAWAY CT	1120	173,145	3,463	91,628	78,054	0.080	975,700	630,600	345,100	340	0001	0	1.00	432,000	1.25	0.95	0.30	1,062,600	0.530	432,000
47	10770	35//005// 007// /	6 LARAWAY CT	1120	173,145	3,463	91,628	78,054	0.080	975,700	631,900	343,800	340	0001	0	1.00	432,000	1.26	0.95	0.31	1,063,900	0.920	432,000
48	11022	31//014// 001// /	98 FRANKLIN ST EXT	3160	98,221	9,822	22,100	66,299	0.100	663,000	532,300	130,700	340	0001	A	1.00	164,900	1.26	0.95	0.31	697,200	3.000	164,900
49	11054	31//013// 001// /	9 MADDEN RD	4010	110,688	11,069	24,905	74,714	0.100	747,100	618,700	128,400	340	0001	A	1.00	161,800	1.26	0.95	0.31	780,500	2.790	161,800
50	10604	30//046// // /	3 MARTIN ST	3220	83,622	4,181	15,888	63,553	0.104	611,100	540,500	70,600	340	0001	A	1.00	127,800	1.81	0.95	0.86	668,300	0.580	127,800
51	10535	29//117// // /	38 MAPLE ST	1120	122,220	6,111	38,664	77,445	0.084	922,000	829,800	92,200	340	0001	0	1.00	172,800	1.87	0.95	0.92	1,002,600	0.470	172,800

COUNT	51
MEAN	1.00
MEDIAN	0.95
COD	18.89%

1	10277	06//067// // /	48 FLOYD RD	3222	33,862	2,219	7,166	24,477	0.089	275,000	133,700	141,300	350	0001	A	0.90	119,200	0.84	0.94	0.10	252,900	2.510	119,200
2	10970	01//019A// // /	10.5 BEACON HILL RD	432V	105,000	6,300	19,740	78,960	0.090	877,300	578,700	298,600	350	0001	0	0.50	250,000	0.84	0.94	0.10	828,700	0.230	250,000

DERRY 2020 INCOME LAND RESIDUALS BY LOCATION

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S	I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
3	100482	04//038// 005// /	113 GULF RD	3160	23,328	1,166	3,324	18,838	0.074	560,000	194,600	365,400	350	0001			1.00	380,100	1.04	0.94	0.10	574,700	21.980	380,100
4	101432	06//067A// // /	48.5 FLOYD RD	432V	70,000	4,200	13,160	52,640	0.090	584,900	428,100	156,800	350	0001	0		1.00	200,000	1.28	0.94	0.34	628,100	0.000	200,000

COUNT	4
MEAN	1.00
MEDIAN	0.94
COD	17.02%

DERRY 2020 INCOME LAND RESIDUALS BY USE

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
1	10532	29//094// // /	26 HIGH ST	1120	99,910	4,996	35,118	59,796	0.084	711,900	382,500	329,400	340	0001	0	1.00	230,400	0.70	0.91	0.21	612,900	0.410	230,400
2	10547	29//148// // /	16 MAPLE ST	1120	97,000	4,850	34,096	58,054	0.084	691,100	371,300	319,800	340	0001	0	1.00	230,400	0.72	0.91	0.19	601,700	0.300	230,400
3	10864	39//042// // /	6 OLD CHESTER RD	1120	155,588	7,779	66,514	81,295	0.080	1,016,200	393,500	622,700	340	0001	0	1.00	453,600	0.73	0.91	0.18	847,100	1.900	453,600
4	10845	37//059// // /	7 NORTH MAIN ST	1120	67,000	3,350	23,551	40,099	0.084	477,400	263,600	213,800	330	0001	0	1.00	160,000	0.75	0.91	0.16	423,600	0.160	160,000
5	10662	30//139// // /	3 SOUTH AVE	1120	75,000	3,750	26,363	44,887	0.084	534,400	282,400	252,000	330	0001	0	1.00	192,000	0.76	0.91	0.15	474,400	0.130	192,000
6	10670	30//157// // /	7 BIRCH ST	1120	76,700	3,835	26,960	45,905	0.084	546,500	300,100	246,400	330	0001	0	1.00	192,000	0.78	0.91	0.13	492,100	0.250	192,000
7	10758	34//002// // /	39 SOUTH MAIN ST	1120	93,720	4,686	32,943	56,091	0.084	667,800	422,000	245,800	330	0001	0	1.00	192,000	0.78	0.91	0.13	614,000	0.470	192,000
8	10459	26//145// // /	52 WEST BROADWAY	1120	68,500	3,425	24,078	40,997	0.084	488,100	283,800	204,300	330	0001	0	1.00	160,000	0.78	0.91	0.13	443,800	0.640	160,000
9	10458	26//141// // /	70 WEST BROADWAY	1120	70,000	3,500	24,605	41,895	0.084	498,800	295,500	203,300	330	0001	0	1.00	160,000	0.79	0.91	0.12	455,500	0.230	160,000
10	10600	30//040// // /	1 SAWYER CT	1120	97,776	4,889	37,805	55,082	0.084	655,700	330,600	325,100	330	0001	0	1.00	256,000	0.79	0.91	0.12	586,600	0.300	256,000
11	10847	37//073// // /	1 CHESTER RD	1120	78,750	3,938	27,681	47,131	0.084	561,100	278,700	282,400	330	0001	0	1.00	224,000	0.79	0.91	0.12	502,700	0.760	224,000
12	10450	26//066// 003// /	10 WYMAN ST	1120	108,640	5,432	38,187	65,021	0.084	774,100	481,000	293,100	340	0001	0	1.00	230,400	0.79	0.91	0.12	711,400	0.700	230,400
13	10533	29//112// // /	26 ELM ST	1120	132,696	6,635	46,643	79,418	0.084	945,500	617,400	328,100	340	0001	0	2.00	259,200	0.79	0.91	0.12	876,600	0.330	259,200
14	10342	08//089// // /	22 LINLEW DR	1120	339,700	16,985	145,222	177,493	0.080	2,218,700	963,100	1,255,600	330	0001	0	1.00	1,008,000	0.80	0.91	0.11	1,971,100	1.670	1,008,000
15	10347	08//094// // /	28 LINLEW DR	1120	339,700	16,985	145,222	177,493	0.080	2,218,700	965,200	1,253,500	330	0001	0	1.00	1,008,000	0.80	0.91	0.11	1,973,200	1.280	1,008,000
16	10429	24//043// 001// /	1 ALADDIN CIR	1120	420,700	21,035	179,849	219,816	0.080	2,747,700	1,182,800	1,564,900	330	0001	0	1.00	1,260,000	0.81	0.91	0.10	2,442,800	1.700	1,260,000
17	10430	24//043// 002// /	3 ALADDIN CIR	1120	501,700	25,085	214,477	262,138	0.080	3,276,700	1,403,600	1,873,100	330	0001	0	1.00	1,512,000	0.81	0.91	0.10	2,915,600	2.400	1,512,000
18	10431	24//043// 003// /	4 ALADDIN CIR	1120	501,700	25,085	214,477	262,138	0.080	3,276,700	1,414,500	1,862,200	330	0001	0	1.00	1,512,000	0.81	0.91	0.10	2,926,500	2.000	1,512,000
19	10531	29//052// // /	9 EVERETT ST	1120	74,642	3,732	26,236	44,674	0.084	531,800	282,500	249,300	340	0001	0	1.00	201,600	0.81	0.91	0.10	484,100	0.300	201,600
20	10343	08//090// // /	23 LINLEW DR	1120	339,700	16,985	145,222	177,493	0.080	2,218,700	991,500	1,227,200	330	0001	0	1.00	1,008,000	0.82	0.91	0.09	1,999,500	1.600	1,008,000
21	10344	08//091// // /	25 LINLEW DR	1120	339,700	16,985	145,222	177,493	0.080	2,218,700	995,500	1,223,200	330	0001	0	1.00	1,008,000	0.82	0.91	0.09	2,003,500	1.400	1,008,000
22	10432	24//043// 004// /	2 ALADDIN CIR	1120	420,700	21,035	179,849	219,816	0.080	2,747,700	1,224,000	1,523,700	330	0001	0	1.00	1,260,000	0.83	0.91	0.08	2,484,000	1.720	1,260,000
23	10522	27//093// // /	1 NUTFIELD CT	1120	84,000	4,200	29,526	50,274	0.084	598,500	366,400	232,100	330	0001	0	1.00	192,000	0.83	0.91	0.08	558,400	0.290	192,000
24	10338	08//085// // /	17 LINLEW DR	1120	429,700	21,485	183,697	224,518	0.080	2,806,500	1,283,700	1,522,800	330	0001	0	1.00	1,260,000	0.83	0.91	0.08	2,543,700	1.720	1,260,000
25	10341	08//088// // /	21 LINLEW DR	1120	429,700	21,485	183,697	224,518	0.080	2,806,500	1,285,500	1,521,000	330	0001	0	1.00	1,260,000	0.83	0.91	0.08	2,545,500	2.050	1,260,000
26	10751	32//107// // /	2 ABBOTT ST	1120	83,600	4,180	29,385	50,035	0.084	595,700	288,500	307,200	330	0001	0	1.00	256,000	0.83	0.91	0.08	544,500	0.240	256,000
27	10698	30//224// // /	73 EAST BROADWAY	1120	443,740	22,187	189,699	231,854	0.080	2,898,200	1,488,100	1,410,100	330	0001	0	1.00	1,176,000	0.83	0.91	0.08	2,664,100	0.850	1,176,000
28	10563	29//188// // /	5 MAPLE ST	1120	67,900	3,395	23,867	40,638	0.084	483,800	309,400	174,400	340	0001	0	1.00	144,000	0.83	0.91	0.08	453,400	0.200	144,000
29	10339	08//086// // /	19 LINLEW DR	1120	429,700	21,485	183,697	224,518	0.080	2,806,500	1,299,100	1,507,400	330	0001	0	1.00	1,260,000	0.84	0.91	0.07	2,559,100	1.700	1,260,000
30	10337	08//084// // /	11-15 LINLEW DR	1120	1,019,100	50,955	435,665	532,480	0.080	6,656,000	3,050,600	3,605,400	330	0001	0	1.00	3,024,000	0.84	0.91	0.07	6,074,600	3.090	3,024,000
31	10250	05//046// 006// /	1 FAIRWAYS DR	1120	392,700	19,635	167,879	205,186	0.080	2,564,800	1,375,700	1,189,100	330	0001	0	1.00	1,008,000	0.85	0.91	0.06	2,383,700	1.430	1,008,000
32	10848	37//075// // /	3 NORTH MAIN ST	1120	78,750	3,938	27,681	47,131	0.084	561,100	297,000	264,100	330	0001	0	1.00	224,000	0.85	0.91	0.06	521,000	0.260	224,000
33	10253	05//046// 010// /	2 FOREST RIDGE RD	1120	514,800	25,740	220,077	268,983	0.080	3,362,300	1,779,600	1,582,700	330	0001	0	1.00	1,344,000	0.85	0.91	0.06	3,123,600	2.430	1,344,000
34	10348	08//095// // /	27 LINLEW DR	1120	429,700	21,485	183,697	224,518	0.080	2,806,500	1,324,700	1,481,800	330	0001	0	1.00	1,260,000	0.85	0.91	0.06	2,584,700	1.720	1,260,000
35	10346	08//093// // /	26 LINLEW DR	1120	258,700	12,935	110,594	135,171	0.080	1,689,600	805,300	884,300	330	0001	0	1.00	756,000	0.85	0.91	0.06	1,561,300	1.260	756,000
36	10345	08//092// // /	24 LINLEW DR	1120	429,700	21,485	183,697	224,518	0.080	2,806,500	1,335,700	1,470,800	330	0001	0	1.00	1,260,000	0.86	0.91	0.05	2,595,700	1.670	1,260,000
37	10252	05//046// 009// /	18 FAIRWAYS DR	1120	491,700	24,585	210,202	256,913	0.080	3,211,400	1,754,200	1,457,200	330	0001	0	1.00	1,260,000	0.86	0.91	0.05	3,014,200	1.810	1,260,000
38	10251	05//046// 008// /	6 FAIRWAYS DR	1120	491,700	24,585	210,202	256,913	0.080	3,211,400	1,754,500	1,456,900	330	0001	0	1.00	1,260,000	0.86	0.91	0.05	3,014,500	1.810	1,260,000
39	10463	26//171// // /	19 CENTRAL ST	1120	67,500	3,375	23,726	40,399	0.084	480,900	259,100	221,800	330	0001	0	1.00	192,000	0.87	0.91	0.04	451,100	0.390	192,000

DERRY 2020 INCOME LAND RESIDUALS BY USE

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
40	10568	29//194// // /	7 CENTRAL ST	1120	70,000	3,500	24,605	41,895	0.084	498,800	314,200	184,600	330	0001	0	1.00	160,000	0.87	0.91	0.04	474,200	0.160	160,000
41	10254	05//046// 011// /	33 FAIRWAYS DR	1120	491,700	24,585	210,202	256,913	0.080	3,211,400	1,759,500	1,451,900	330	0001	0	1.00	1,260,000	0.87	0.91	0.04	3,019,500	2.500	1,260,000
42	10453	26//119// // /	55 WEST BROADWAY	1120	62,500	3,125	21,969	37,406	0.084	445,300	262,100	183,200	330	0001	0	1.00	160,000	0.87	0.91	0.04	422,100	0.110	160,000
43	10559	29//174// // /	20 MARTIN ST	1120	82,256	4,524	31,637	46,095	0.084	548,800	282,800	266,000	340	0001	0	1.00	230,400	0.87	0.91	0.04	513,200	0.340	230,400
44	10333	08//080// // /	3-5 LINLEW DR	1120	679,400	33,970	290,444	354,986	0.080	4,437,300	2,139,800	2,297,500	330	0001	0	1.00	2,016,000	0.88	0.91	0.03	4,155,800	3.750	2,016,000
45	10334	08//081// // /	7-9 LINLEW DR	1120	517,400	25,870	221,189	270,341	0.080	3,379,300	1,657,700	1,721,600	330	0001	0	1.00	1,512,000	0.88	0.91	0.03	3,169,700	2.520	1,512,000
46	10850	37//078// // /	1 NORTH MAIN ST	1120	62,500	3,125	21,969	37,406	0.084	445,300	263,400	181,900	330	0001	0	1.00	160,000	0.88	0.91	0.03	423,400	0.230	160,000
47	10336	08//083// // /	14-16 LINLEW DR	1120	517,400	25,870	221,189	270,341	0.080	3,379,300	1,661,100	1,718,200	330	0001	0	1.00	1,512,000	0.88	0.91	0.03	3,173,100	1.610	1,512,000
48	10464	26//172// // /	17 CENTRAL ST	1120	67,500	3,375	23,726	40,399	0.084	480,900	263,100	217,800	330	0001	0	1.00	192,000	0.88	0.91	0.03	455,100	0.440	192,000
49	10247	05//046// 003// /	3 FOREST RIDGE RD	1120	293,700	14,685	125,557	153,458	0.080	1,918,200	1,062,000	856,200	330	0001	0	1.00	756,000	0.88	0.91	0.03	1,818,000	1.100	756,000
50	10248	05//046// 004// /	4 FAIRWAYS DR	1120	293,700	14,685	125,557	153,458	0.080	1,918,200	1,077,600	840,600	330	0001	0	1.00	756,000	0.90	0.91	0.01	1,833,600	1.130	756,000
51	10249	05//046// 005// /	2 FAIRWAYS DR	1120	293,700	14,685	125,557	153,458	0.080	1,918,200	1,082,600	835,600	330	0001	0	1.00	756,000	0.90	0.91	0.01	1,838,600	1.130	756,000
52	10579	30//008// // /	2 SOUTH AVE	1120	84,000	4,200	29,526	50,274	0.084	598,500	386,700	211,800	330	0001	0	1.00	192,000	0.91	0.91	0.00	578,700	0.330	192,000
53	10887	51//129// // /	33 POND RD	1120	70,000	3,500	24,605	41,895	0.084	498,800	323,800	175,000	330	0001	0	1.00	160,000	0.91	0.91	0.00	483,800	3.430	160,000
54	10764	35//005// 001// /	109 FRANKLIN ST	1120	173,145	8,657	74,019	90,469	0.080	1,130,900	633,100	497,800	340	0001	0	1.00	453,600	0.91	0.91	0.00	1,086,700	0.520	453,600
55	10209	03//115// // /	6 LAWRENCE RD	1120	109,319	5,466	38,426	65,427	0.084	778,900	494,600	284,300	340	0001	0	1.00	259,200	0.91	0.91	0.00	753,800	2.470	259,200
56	10467	26//185// // /	48 SOUTH AVE	1120	75,000	3,750	26,363	44,887	0.084	534,400	325,800	208,600	330	0001	0	1.00	192,000	0.92	0.91	0.01	517,800	0.320	192,000
57	10335	08//082// // /	8-12 LINLEW DR	1120	1,019,100	50,955	479,232	488,913	0.080	6,111,400	2,865,900	3,245,500	330	0001	0	1.00	3,024,000	0.93	0.91	0.02	5,889,900	2.730	3,024,000
58	10771	35//005// 008// /	4 LARAWAY CT	1120	187,695	9,385	80,240	98,070	0.080	1,225,900	695,600	530,300	340	0001	0	1.00	491,400	0.93	0.91	0.02	1,187,000	0.710	491,400
59	10546	29//142// // /	4 MAPLE ST	1120	84,875	4,244	29,834	50,797	0.084	604,700	388,300	216,400	340	0001	0	1.00	201,600	0.93	0.91	0.02	589,900	0.380	201,600
60	10521	27//092// // /	14 SOUTH AVE	1120	405,000	20,250	173,138	211,612	0.080	2,645,200	1,298,000	1,347,200	330	0001	0	1.00	1,260,000	0.94	0.91	0.03	2,558,000	3.350	1,260,000
61	8353	33//002// // /	21 SOUTH MAIN ST	1120	83,600	4,180	29,385	50,035	0.084	595,700	425,500	170,200	330	0001	0	1.00	160,000	0.94	0.91	0.03	585,500	3.810	160,000
62	10842	37//047// // /	4 NESMITH ST	1120	58,200	2,910	20,457	34,833	0.084	414,700	260,800	153,900	340	0001	0	1.00	144,000	0.94	0.91	0.03	404,800	0.450	144,000
63	10562	29//185// // /	17 MAPLE ST	1120	55,872	2,794	19,639	33,439	0.084	398,100	261,300	136,800	340	0001	0	1.00	129,600	0.95	0.91	0.04	390,900	0.130	144,000
64	10261	05//046// 018// /	10 FAIRWAYS DR	1120	392,700	19,635	167,879	205,186	0.080	2,564,800	1,514,200	1,050,600	330	0001	0	1.00	1,008,000	0.96	0.91	0.05	2,522,200	2.000	1,008,000
65	10259	05//046// 016// /	14-16 FAIRWAYS DR	1120	785,400	39,270	335,759	410,371	0.080	5,129,700	3,034,400	2,095,300	330	0001	0	1.00	2,016,000	0.96	0.91	0.05	5,050,400	4.000	2,016,000
66	10262	05//046// 019// /	8 FAIRWAYS DR	1120	392,700	19,635	167,879	205,186	0.080	2,564,800	1,521,200	1,043,600	330	0001	0	1.00	1,008,000	0.97	0.91	0.06	2,529,200	2.100	1,008,000
67	10258	05//046// 015// /	21-23 FAIRWAYS DR	1120	785,400	39,270	335,759	410,371	0.080	5,129,700	3,049,900	2,079,800	330	0001	0	1.00	2,016,000	0.97	0.91	0.06	5,065,900	4.140	2,016,000
68	10255	05//046// 012// /	29-31 FAIRWAYS DR	1120	785,400	39,270	335,759	410,371	0.080	5,129,700	3,057,400	2,072,300	330	0001	0	1.00	2,016,000	0.97	0.91	0.06	5,073,400	4.100	2,016,000
69	10256	05//046// 013// /	27 FAIRWAYS DR	1120	392,700	19,635	167,879	205,186	0.080	2,564,800	1,529,200	1,035,600	330	0001	0	1.00	1,008,000	0.97	0.91	0.06	2,537,200	2.500	1,008,000
70	10257	05//046// 014// /	25 FAIRWAYS DR	1120	392,700	19,635	167,879	205,186	0.080	2,564,800	1,529,200	1,035,600	330	0001	0	1.00	1,008,000	0.97	0.91	0.06	2,537,200	2.110	1,008,000
71	10245	05//046// // /	7-19 FAIRWAYS DR	1120	3,638,250	181,913	1,555,352	1,900,985	0.080	23,762,400	13,746,500	10,015,900	330	0001	0	1.00	9,762,000	0.97	0.91	0.06	23,508,500	54.560	9,762,000
72	10573	29//201// // /	8 STORER CT	1120	75,000	3,750	28,999	42,251	0.084	503,000	307,200	195,800	330	0001	0	1.00	192,000	0.98	0.91	0.07	499,200	0.230	192,000
73	10476	26//221// // /	14 BROOK ST	1120	68,200	3,410	19,178	45,612	0.084	543,000	396,300	146,700	330	0001	0	1.00	144,000	0.98	0.91	0.07	540,300	6.910	144,000
74	10520	27//091// // /	10 SOUTH AVE	1120	360,000	18,000	153,900	188,100	0.080	2,351,300	1,326,400	1,024,900	330	0001	0	1.00	1,008,000	0.98	0.91	0.07	2,334,400	1.110	1,008,000
75	10749	32//099// // /	80 EAST BROADWAY	1120	62,000	3,100	21,793	37,107	0.084	441,800	280,200	161,600	330	0001	0	1.00	160,000	0.99	0.91	0.08	440,200	0.430	160,000
76	10632	30//083// // /	20 FRANKLIN ST	1120	172,854	8,643	66,506	97,705	0.080	1,221,300	763,100	458,200	340	0001	0	1.00	453,600	0.99	0.91	0.08	1,216,700	1.070	453,600
77	10815	36//066// 003// /	5 PERLEY RD	1120	243,000	4,860	128,596	109,544	0.080	1,369,300	655,800	713,500	330	0001	0	1.00	720,000	1.01	0.91	0.10	1,375,800	1.460	720,000
78	10583	30//015// // /	11 RAILROAD AVE	1120	280,500	14,025	119,914	146,561	0.080	1,832,000	1,127,100	704,900	330	0001	0	0.90	714,000	1.01	0.91	0.10	1,841,100	1.040	714,000

DERRY 2020 INCOME LAND RESIDUALS BY USE

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
79	10830	37//020// // /	24 CRESCENT ST	1120	88,200	4,410	34,103	49,687	0.084	591,500	377,600	213,900	330	0001	0	1.00	224,000	1.05	0.91	0.14	601,600	0.320	224,000
80	10769	35//005// 006// /	8 LARAWAY CT	1120	338,239	6,765	178,996	152,478	0.080	1,906,000	1,092,000	814,000	340	0001	0	1.00	864,000	1.06	0.91	0.15	1,956,000	1.250	864,000
81	10428	24//037// // /	19 KENDALL POND RD	1120	351,000	17,550	150,053	183,397	0.080	2,292,500	1,583,800	708,700	330	0001	0	1.00	756,000	1.07	0.91	0.16	2,339,800	2.000	756,000
82	10263	05//046// 020// /	5 FAIRWAYS DR	1120	2,471,700	123,585	1,056,652	1,291,463	0.080	16,143,300	10,164,000	5,979,300	330	0001	0	1.00	6,468,000	1.08	0.91	0.17	16,632,000	12.940	6,468,000
83	10756	33//014// // /	116 EAST BROADWAY	1120	145,250	7,263	51,055	86,932	0.084	1,034,900	744,600	290,300	330	0001	0	1.00	320,000	1.10	0.91	0.19	1,064,600	1.160	320,000
84	7054	24//005// // /	70 FORDWAY	1120	232,050	11,603	99,201	121,246	0.080	1,515,600	1,067,000	448,600	330	0001	0	1.00	504,000	1.12	0.91	0.21	1,571,000	0.650	504,000
85	10584	30//016// // /	7 RAILROAD AVE	1120	297,000	14,850	126,968	155,182	0.080	1,939,800	1,271,300	668,500	330	0001	0	1.00	756,000	1.13	0.91	0.22	2,027,300	1.080	756,000
86	10826	37//015// // /	12 CRESCENT ST	1120	79,200	3,960	27,839	47,401	0.084	564,300	280,600	283,700	330	0001	0	1.00	328,400	1.16	0.91	0.25	609,000	0.400	328,400
87	10699	30//240// // /	16 OAK ST	1120	162,000	8,100	69,255	84,645	0.080	1,058,100	622,600	435,500	340	0001	0	1.00	504,000	1.16	0.91	0.25	1,126,600	1.020	504,000
88	10814	36//066// 002// /	16 PEABODY RD	1120	236,385	4,728	125,095	106,562	0.080	1,332,000	635,900	696,100	320	0001	0	1.00	816,000	1.17	0.91	0.26	1,451,900	1.400	816,000
89	10755	33//004// // /	17 SOUTH MAIN ST	1120	68,750	3,438	24,166	41,146	0.084	489,800	353,400	136,400	330	0001	0	1.00	160,000	1.17	0.91	0.26	513,400	0.810	160,000
90	10767	35//005// 004// /	5 LARAWAY CT	1120	338,239	6,765	178,996	152,478	0.080	1,906,000	1,170,300	735,700	330	0001	0	1.00	864,000	1.17	0.91	0.26	2,034,300	1.100	864,000
91	10595	30//026// 002// /	12 WEST BROADWAY	1120	345,800	12,586	179,936	153,278	0.080	1,916,000	967,100	948,900	330	0001	0	1.00	1,120,000	1.18	0.91	0.27	2,087,100	0.450	1,120,000
92	10813	36//066// 001// /	10 COBURN RD	1120	216,000	4,320	114,307	97,373	0.080	1,217,200	686,200	531,000	330	0001	0	1.00	640,000	1.21	0.91	0.30	1,326,200	1.330	640,000
93	10340	08//087// // /	18-20 LINLEW DR	1120	258,700	12,935	110,594	135,171	0.080	1,689,600	1,066,800	622,800	330	0001	0	1.00	756,000	1.21	0.91	0.30	1,822,800	1.910	756,000
94	10772	35//005// 009// /	2 LARAWAY CT	1120	173,145	3,856	90,297	78,992	0.080	987,400	629,500	357,900	340	0001	0	1.00	432,000	1.21	0.91	0.30	1,061,500	0.400	432,000
95	10260	05//046// 017// /	12 FAIRWAYS DR	1120	392,700	19,635	167,879	205,186	0.080	2,564,800	1,745,000	819,800	330	0001	0	1.00	1,008,000	1.23	0.91	0.32	2,753,000	2.500	1,008,000
96	10597	30//027// // /	10 WEST BROADWAY	1120	285,500	5,710	151,087	128,703	0.080	1,608,800	894,600	714,200	330	0001	0	1.00	880,000	1.23	0.91	0.32	1,774,600	0.350	880,000
97	10765	35//005// 002// /	1 LARAWAY CT	1120	173,145	3,463	91,628	78,054	0.080	975,700	629,200	346,500	340	0001	0	1.00	432,000	1.25	0.91	0.34	1,061,200	0.550	432,000
98	10766	35//005// 003// /	3 LARAWAY CT	1120	173,145	3,463	91,628	78,054	0.080	975,700	629,900	345,800	340	0001	0	1.00	432,000	1.25	0.91	0.34	1,061,900	0.480	432,000
99	10768	35//005// 005// /	7 LARAWAY CT	1120	173,145	3,463	91,628	78,054	0.080	975,700	630,600	345,100	340	0001	0	1.00	432,000	1.25	0.91	0.34	1,062,600	0.530	432,000
100	10770	35//005// 007// /	6 LARAWAY CT	1120	173,145	3,463	91,628	78,054	0.080	975,700	631,900	343,800	340	0001	0	1.00	432,000	1.26	0.91	0.35	1,063,900	0.920	432,000
101	10761	34//019// // /	26 SOUTH MAIN ST	1120	148,500	7,425	63,484	77,591	0.080	969,900	646,500	323,400	330	0001	0	1.00	462,000	1.43	0.91	0.52	1,108,500	0.760	462,000
102	10824	37//003// 001// /	8-10 PERLEY RD	1120	252,000	12,600	107,730	131,670	0.080	1,645,900	1,256,500	389,400	330	0001	0	1.00	588,000	1.51	0.91	0.60	1,844,500	2.650	588,000
103	10581	30//012// // /	17 SOUTH AVE	1120	257,100	12,855	97,104	147,141	0.080	1,839,300	1,529,700	309,600	330	0001	0	1.00	504,000	1.63	0.91	0.72	2,033,700	1.060	504,000
104	10535	29//117// // /	38 MAPLE ST	1120	122,220	6,111	38,664	77,445	0.084	922,000	829,800	92,200	340	0001	0	1.00	172,800	1.87	0.91	0.96	1,002,600	0.470	172,800

COUNT	104
MEAN	0.96
MEDIAN	0.91
COD	14.75%

1	10619	30//059// // /	20 EAST BROADWAY	3410	221,358	14,890	44,091	162,377	0.063	2,577,400	2,002,600	574,800	330	0001	E	1.00	142,300	0.25	0.98	0.73	2,144,900	0.590	142,300
2	10611	30//051// // /	16 MANNING ST	3222	291,690	20,167	110,188	161,335	0.104	1,551,300	1,236,100	315,200	340	0001	A	0.95	124,100	0.39	0.98	0.59	1,360,200	0.720	124,100
3	10860	37//119A// // /	131.5 EAST BROADWAY	432V	175,000	10,500	32,900	131,600	0.090	1,462,200	872,900	589,300	330	0001	0	1.00	250,000	0.42	0.98	0.56	1,122,900	0.000	250,000
4	10592	30//024// // /	6 WEST BROADWAY	3280	211,123	16,592	79,201	115,330	0.104	1,108,900	851,400	257,500	330	0001	A	1.00	122,800	0.48	0.98	0.50	974,200	0.150	122,800
5	100004	25//014// 002// /	7 KENDALL POND RD	3040	5,580,000	558,000	3,766,500	1,255,500	0.092	13,646,700	12,052,500	1,594,200	330	0001	0	1.00	852,500	0.53	0.98	0.45	12,905,000	5.920	852,500
6	10783	35//015// 011// /	8 TINKHAM AVE	4010	327,728	32,773	73,739	221,216	0.100	2,212,200	1,523,600	688,600	320	0001	0	1.00	367,000	0.53	0.98	0.45	1,890,600	2.040	367,000

DERRY 2020 INCOME LAND RESIDUALS BY USE

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
7	10808	36//026// // /	32 PINKERTON ST	3420	82,585	4,955	15,526	62,104	0.075	828,100	570,900	257,200	330	0001	A	0.90	140,300	0.55	0.98	0.43	711,200	1.480	140,300
8	10242	05//043// 001// /	1 PARKLAND DR	3050	2,474,278	148,457	465,164	1,860,657	0.075	24,808,800	21,516,400	3,292,400	330	0001	0	1.00	1,884,000	0.57	0.98	0.41	23,400,400	15.390	1,884,000
9	10851	37//079// // /	2 CHESTER RD	3400	102,533	8,203	28,299	66,031	0.089	741,900	486,100	255,800	330	0001	A	1.00	147,600	0.58	0.98	0.40	633,700	0.860	147,600
10	10200	03//092// // /	181 ROCKINGHAM RD	3310	69,913	3,496	9,963	56,454	0.074	762,900	506,000	256,900	330	0001	A	1.00	154,000	0.60	0.98	0.38	660,000	1.280	154,000
11	10304	08//001// 004002// /	13 A ST	4010	103,830	6,230	14,640	82,960	0.065	1,276,300	840,500	435,800	320	0001	0	1.00	264,800	0.61	0.98	0.37	1,105,300	2.250	264,800
12	10224	04//129// // /	16 ROUTE 111	3400	516,996	45,496	141,450	330,050	0.089	3,708,400	2,629,800	1,078,600	330	0001	0	1.00	668,600	0.62	0.98	0.36	3,298,400	7.630	668,600
13	10329	08//079// 001// /	6 TSIENNETO RD	3420	1,184,555	71,073	222,696	890,786	0.075	11,877,100	9,502,000	2,375,100	310	0001	0	1.00	1,475,500	0.62	0.98	0.36	10,977,500	6.830	1,475,500
14	10602	30//044// // /	5 WEST BROADWAY	3280	137,317	8,703	55,787	72,827	0.104	700,300	500,800	199,500	330	0001	A	1.00	125,500	0.63	0.98	0.35	626,300	0.190	125,500
15	10566	29//191// // /	15 WEST BROADWAY	3280	178,933	11,733	77,827	89,373	0.104	859,400	640,500	218,900	330	0001	A	1.00	144,700	0.66	0.98	0.32	785,200	0.700	144,700
16	10587	30//019// // /	3 EAST BROADWAY	3280	81,062	5,459	24,986	50,617	0.104	486,700	310,400	176,300	330	0001	A	1.00	117,400	0.67	0.98	0.31	427,800	0.090	117,400
17	10420	23//005// // /	40 FORDWAY	3320	82,189	4,805	14,649	62,735	0.074	847,800	608,900	238,900	330	0001	0	0.75	160,100	0.67	0.98	0.31	769,000	5.360	160,100
18	10377	09//090// // /	38 NORTH SHORE RD	3040	575,280	57,528	388,314	129,438	0.092	1,406,900	1,133,100	273,800	340	0001	A	1.00	187,100	0.68	0.98	0.30	1,320,200	4.480	187,100
19	10569	29//195// // /	32 WEST BROADWAY	3260	98,210	7,857	10,842	79,511	0.100	795,100	606,900	188,200	330	0001	A	1.00	130,100	0.69	0.98	0.29	737,000	0.260	130,100
20	10666	30//147// // /	29 EAST BROADWAY	3260	93,715	6,629	12,649	74,437	0.100	744,400	552,500	191,900	330	0001	A	1.00	134,400	0.70	0.98	0.28	686,900	0.350	134,400
21	10571	29//197// // /	40 WEST BROADWAY	3280	110,931	7,349	43,492	60,090	0.104	577,800	408,700	169,100	330	0001	A	1.00	119,500	0.71	0.98	0.27	528,200	0.110	119,500
22	10295	08//001// 002// /	6 B ST	4010	89,890	5,393	12,675	71,822	0.065	1,105,000	792,000	313,000	320	0001	0	1.00	223,200	0.71	0.98	0.27	1,015,200	2.120	223,200
23	10204	03//096// // /	173 ROCKINGHAM RD	3280	116,024	7,193	33,178	75,653	0.104	727,400	498,100	229,300	330	0001	A	1.00	166,000	0.72	0.98	0.26	664,100	2.080	166,000
24	10962	36//018// 001// /	42 PINKERTON ST	3410	79,406	3,970	7,544	67,892	0.063	1,077,700	821,600	256,100	330	0001	F	1.00	185,500	0.72	0.98	0.26	1,007,100	1.380	185,500
25	10643	30//103// // /	52 EAST BROADWAY	3160	94,493	6,615	13,182	74,696	0.074	1,009,400	814,700	194,700	330	0001	A	1.00	142,300	0.73	0.98	0.25	957,000	0.590	142,300
26	10315	08//005// // /	2 SCOBIE POND RD	3160	364,306	127,507	82,880	153,919	0.092	1,673,000	1,080,400	592,600	330	0001	0	1.00	434,600	0.73	0.98	0.25	1,515,000	4.220	434,600
27	10802	36//017// 001// /	57 CRYSTAL AVE	3410	128,428	7,253	18,747	102,428	0.063	1,625,900	1,279,100	346,800	310	0001	A	1.00	254,000	0.73	0.98	0.25	1,533,100	1.130	254,000
28	10603	30//045// // /	6 MARTIN ST	3210	130,847	6,542	24,861	99,444	0.104	956,200	788,800	167,400	340	0001	A	1.00	123,700	0.74	0.98	0.24	912,500	0.430	123,700
29	2278	05//047// // /	45 SOUTH MAIN ST	3520	66,437	5,315	18,337	42,785	0.089	480,700	278,400	202,300	330	0001	A	1.00	149,800	0.74	0.98	0.24	428,200	1.000	149,800
30	10299	08//001// 002004// /	10 A ST	3640	198,259	11,896	18,636	167,727	0.075	2,236,400	1,669,400	567,000	320	0001	0	1.00	420,500	0.74	0.98	0.24	2,089,900	2.620	420,500
31	10305	08//001// 005// /	20 A ST	4010	158,856	9,531	22,399	126,926	0.065	1,952,700	1,254,100	698,600	320	0001	0	1.00	514,500	0.74	0.98	0.24	1,768,600	4.160	514,500
32	10465	26//173// // /	15 CENTRAL ST	3320	39,852	1,993	6,815	31,044	0.074	419,500	232,000	187,500	330	0001	A	1.00	141,200	0.75	0.98	0.23	373,200	0.550	141,200
33	11333	31//005// 007// /	2 CORPORATE PARK DR	4010	84,680	5,081	11,940	67,659	0.065	1,040,900	797,600	243,300	340	0001	0	1.00	182,700	0.75	0.98	0.23	980,300	2.100	182,700
34	10807	36//020// 001// /	45 CRYSTAL AVE	3260	182,824	7,313	17,551	157,960	0.098	1,611,800	866,800	745,000	310	0001	A	2.50	562,800	0.76	0.98	0.22	1,429,600	1.060	562,800
35	10657	30//131// // /	25 EAST BROADWAY	3220	54,924	2,746	10,436	41,742	0.104	401,400	249,600	151,800	330	0001	A	1.00	117,400	0.77	0.98	0.21	367,000	0.090	117,400
36	10623	30//065// // /	22 EAST BROADWAY	3250	94,320	4,771	10,410	79,139	0.083	953,500	595,400	358,100	330	0001	A	2.00	279,700	0.78	0.98	0.20	875,100	0.500	279,700
37	10505	27//086// // /	45 BIRCH ST	3280	101,380	5,758	36,022	59,600	0.104	573,100	403,200	169,900	330	0001	A	1.00	132,000	0.78	0.98	0.20	535,200	0.300	132,000
38	10479	27//002// // /	38 BIRCH ST	3410	83,211	4,161	7,905	71,145	0.063	1,129,300	932,800	196,500	330	0001	E	0.90	154,000	0.78	0.98	0.20	1,086,800	2.700	154,000
39	10778	35//015// 003// /	4 TINKHAM AVE	4010	196,727	19,673	44,264	132,790	0.100	1,327,900	955,200	372,700	320	0001	0	1.00	292,500	0.78	0.98	0.20	1,247,700	2.010	292,500
40	10303	08//001// 004001// /	11 A ST	4020	174,181	13,934	48,074	112,173	0.089	1,260,400	879,100	381,300	320	0001	0	1.00	297,600	0.78	0.98	0.20	1,176,700	4.000	297,600
41	10362	08//278// 001// /	4 LINLEW DR	3160	962,582	336,904	218,987	406,691	0.092	4,420,600	3,572,400	848,200	330	0001	0	1.10	669,900	0.79	0.98	0.19	4,242,300	4.060	669,900
42	10567	29//192// // /	11 CENTRAL ST	3260	57,287	2,864	8,163	46,260	0.100	462,600	303,300	159,300	330	0001	A	1.00	126,200	0.79	0.98	0.19	429,500	0.200	126,200
43	10861	39//031// // /	46 EAST DERRY RD	3320	59,193	2,960	9,225	47,008	0.074	635,300	442,800	192,500	330	0001	A	1.00	151,800	0.79	0.98	0.19	594,600	1.130	151,800
44	10782	35//015// 009// /	6 TINKHAM AVE	4000	56,280	3,940	7,851	44,489	0.074	601,200	374,000	227,200	320	0001	A	1.00	179,800	0.79	0.98	0.19	553,800	1.000	179,800
45	10301	08//001// 003001// /	9.5 A ST	4010	55,945	3,357	7,888	44,700	0.065	687,700	459,500	228,200	320	0001	A	1.00	181,800	0.80	0.98	0.18	641,300	1.130	181,800

DERRY 2020 INCOME LAND RESIDUALS BY USE

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
46	10759	34//016// // /	20 SOUTH MAIN ST	3220	65,496	3,530	11,195	50,771	0.104	488,200	302,100	186,100	330	0001	0	0.90	151,200	0.81	0.98	0.17	453,300	1.120	151,200
47	10234	05//011// // /	125 ROCKINGHAM RD	4000	53,745	3,762	7,497	42,486	0.074	574,100	398,200	175,900	340	0001	A	1.00	142,400	0.81	0.98	0.17	540,600	1.500	142,400
48	10518	27//089// // /	37 BIRCH ST	3110	77,355	4,360	8,185	64,810	0.083	780,900	477,300	303,600	330	0001	A	1.50	249,000	0.82	0.98	0.16	726,300	2.610	249,000
49	7816	28//005// // /	52 ROCKINGHAM RD	3220	256,340	20,507	47,167	188,666	0.069	2,734,300	1,793,100	941,200	330	0001	A	5.00	768,400	0.82	0.98	0.16	2,561,500	2.280	768,400
50	10195	03//087// 001// /	187.5 ROCKINGHAM RD	3260	80,365	6,429	8,872	65,064	0.100	650,600	418,400	232,200	330	0001	A	1.00	189,900	0.82	0.98	0.16	608,300	3.670	189,900
51	10575	29//203// // /	48 WEST BROADWAY	3280	78,110	5,471	29,158	43,481	0.104	418,100	259,200	158,900	330	0001	A	1.00	131,000	0.82	0.98	0.16	390,200	0.280	131,000
52	10735	32//027// // /	33 CRYSTAL AVE	3420	77,400	4,644	14,551	58,205	0.075	776,100	536,500	239,600	320	0001	A	1.00	196,200	0.82	0.98	0.16	732,700	2.090	196,200
53	10785	35//015// 013// /	9 TINKHAM AVE	4010	117,264	11,726	26,384	79,154	0.100	791,500	573,000	218,500	320	0001	A	1.00	179,800	0.82	0.98	0.16	752,800	1.000	179,800
54	10363	08//279// // /	11 ASHLEIGH DR	3220	1,566,439	92,640	357,264	1,116,535	0.069	16,181,700	12,420,400	3,761,300	320	0001	0	1.00	3,145,600	0.84	0.98	0.14	15,566,000	55.800	3,145,600
55	10466	26//179// // /	29 SOUTH AVE	3220	78,773	3,939	14,967	59,867	0.104	575,600	412,200	163,400	330	0001	A	1.00	137,400	0.84	0.98	0.14	549,600	0.430	137,400
56	10658	30//132// // /	21 EAST BROADWAY	3220	28,482	1,566	5,383	21,533	0.104	207,000	65,100	141,900	330	0001	A	1.00	119,500	0.84	0.98	0.14	184,600	0.110	119,500
57	10277	06//067// // /	48 FLOYD RD	3222	33,862	2,219	7,166	24,477	0.089	275,000	133,700	141,300	350	0001	A	0.90	119,200	0.84	0.98	0.14	252,900	2.510	119,200
58	10176	03//036// 001// /	241 ROCKINGHAM RD	3320	69,745	3,487	9,939	56,319	0.074	761,100	558,600	202,500	330	0001	A	1.00	170,000	0.84	0.98	0.14	728,600	2.490	170,000
59	8422	35//024// // /	2 LACONIA AVE	3320	61,142	3,057	8,713	49,372	0.074	667,200	508,600	158,600	330	0001	A	1.00	133,900	0.84	0.98	0.14	642,500	0.340	133,900
60	10970	01//019A// // /	10.5 BEACON HILL RD	432V	105,000	6,300	19,740	78,960	0.090	877,300	578,700	298,600	350	0001	0	0.50	250,000	0.84	0.98	0.14	828,700	0.230	250,000
61	10823	36//067// 012// /	4 PEABODY RD ANNEX	3400	78,229	6,258	21,591	50,380	0.089	566,100	332,500	233,600	320	0001	A	1.00	197,500	0.85	0.98	0.13	530,000	2.180	197,500
62	10817	36//067// 002// /	11 PEABODY RD	3400	45,017	3,962	12,317	28,738	0.089	322,900	133,100	189,800	320	0001	A	1.00	160,700	0.85	0.98	0.13	293,800	0.340	160,700
63	8169	31//005// 024// /	4 ASH ST EXT	4022	116,640	8,165	16,271	92,204	0.074	1,246,000	1,042,100	203,900	340	0001	0	0.80	173,400	0.85	0.98	0.13	1,215,500	4.530	173,400
64	10737	32//029// // /	27 A&B CRYSTAL AVE	3220	71,862	5,192	9,413	57,257	0.104	550,600	352,800	197,800	320	0001	A	1.00	170,400	0.86	0.98	0.12	523,200	0.580	170,400
65	10801	36//017// // /	55 CRYSTAL AVE	3230	2,999,121	239,930	689,798	2,069,393	0.104	19,898,000	14,533,100	5,364,900	310	0001	0	1.00	4,611,800	0.86	0.98	0.12	19,144,900	23.030	4,611,800
66	10718	31//071// // /	44 CRYSTAL AVE	3380	116,901	5,845	16,658	94,398	0.074	1,275,600	932,000	343,600	310	0001	0	1.00	294,700	0.86	0.98	0.12	1,226,700	1.580	294,700
67	10400	13//014// // /	81 DAMREN RD	3860	1,200,000	420,000	546,000	234,000	0.117	2,000,000	1,619,700	380,300	340	0001	A	1.00	326,700	0.86	0.98	0.12	1,946,400	24.000	326,700
68	10852	37//082// // /	4 CHESTER RD	3160	41,520	3,044	5,009	33,467	0.100	334,700	190,400	144,300	330	0001	A	1.00	126,200	0.87	0.98	0.11	316,600	0.200	126,200
69	10825	37//007// // /	122 EAST BROADWAY	3260	67,946	5,436	7,501	55,009	0.100	550,100	400,900	149,200	330	0001	A	0.90	129,900	0.87	0.98	0.11	530,800	0.680	129,900
70	10361	08//278// // /	6 LINLEW DR	4010	328,856	19,731	46,369	262,756	0.065	4,042,400	3,131,100	911,300	330	0001	0	0.95	796,200	0.87	0.98	0.11	3,927,300	7.930	796,200
71	10159	02//065// // /	6 BOWERS RD	4010	121,637	8,114	22,659	90,864	0.065	1,397,900	894,000	503,900	340	0001	0	1.00	436,300	0.87	0.98	0.11	1,330,300	5.000	436,300
72	8180	31//014// // /	80 NORTH HIGH ST	4020	224,274	11,214	42,612	170,448	0.100	1,704,500	1,414,300	290,200	340	0001	0	1.00	252,000	0.87	0.98	0.11	1,666,300	6.240	252,000
73	10146	02//019// // /	52 KENDALL POND RD	4040	140,448	9,831	19,592	111,025	0.074	1,568,000	1,242,300	325,700	330	0001	0	1.00	283,700	0.87	0.98	0.11	1,526,000	6.660	283,700
74	10641	30//101// // /	48 EAST BROADWAY	3220	251,234	20,099	46,227	184,908	0.069	2,679,800	1,823,000	856,800	330	0001	A	5.00	751,900	0.88	0.98	0.10	2,574,900	1.180	751,900
75	100732	08//073// 003// /	17 TSIENNETO RD	3331	58,897	2,945	8,393	47,559	0.074	642,700	388,300	254,400	310	0001	A	1.00	224,800	0.88	0.98	0.10	613,100	1.000	224,800
76	100604	08//079// 005// /	14 TSIENNETO RD	3420	604,163	36,250	113,583	454,330	0.075	6,057,700	5,259,200	798,500	310	0001	0	0.90	701,700	0.88	0.98	0.10	5,960,900	3.460	701,700
77	10165	03//017// // /	223 ROCKINGHAM RD	3520	54,450	4,356	15,028	35,066	0.063	681,000	359,100	321,900	330	0001	A	0.95	281,800	0.88	0.98	0.10	640,900	13.890	281,800
78	10145	02//018A// // /	62 KENDALL POND RD	432V	105,000	6,300	19,740	78,960	0.090	877,300	594,100	283,200	330	0001	0	1.00	250,000	0.88	0.98	0.10	844,100	0.000	250,000
79	10837	37//038// // /	14 NORTH MAIN ST	3250	26,018	1,301	3,708	21,009	0.069	304,500	168,600	135,900	330	0001	A	1.00	121,400	0.89	0.98	0.09	290,000	0.130	121,400
80	10786	35//015// 014// /	11 TINKHAM AVE	3320	50,571	2,529	7,206	40,836	0.074	551,800	349,900	201,900	320	0001	A	1.00	179,800	0.89	0.98	0.09	529,700	1.000	179,800
81	10417	21//025// // /	30 KENDALL POND RD	3060	606,000	24,240	203,616	378,144	0.105	3,601,400	1,443,000	2,158,400	330	0001	0	1.00	1,947,800	0.90	0.98	0.08	3,390,800	15.400	1,947,800
82	10307	08//001// 009// /	6 A ST	4000	123,606	8,652	17,243	97,711	0.074	1,320,400	997,000	323,400	320	0001	0	1.00	291,900	0.90	0.98	0.08	1,288,900	2.080	291,900
83	10530	28//004// // /	50 BIRCH ST	3110	174,319	8,716	16,560	149,043	0.083	1,795,700	1,080,900	714,800	330	0001	A	4.00	652,500	0.91	0.98	0.07	1,733,400	4.540	652,500
84	10753	32//123// // /	17 CRYSTAL AVE	3220	276,210	22,097	50,823	203,290	0.069	2,946,200	1,906,400	1,039,800	320	0001	A	5.00	947,900	0.91	0.98	0.07	2,854,300	4.250	947,900

DERRY 2020 INCOME LAND RESIDUALS BY USE

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
85	10356	08//273// // /	11 MANCHESTER RD	3230	242,372	19,390	55,746	167,236	0.104	1,608,000	1,124,500	483,500	300	0001	0	1.00	441,200	0.91	0.98	0.07	1,565,700	1.870	441,200
86	10780	35//015// 005// /	3 TINKHAM AVE	3310	47,226	2,361	6,730	38,135	0.074	515,300	319,700	195,600	320	0001	A	1.00	177,700	0.91	0.98	0.07	497,400	0.890	177,700
87	10971	08//280// 003// /	4 ASHLEIGH DR	3320	61,560	3,078	8,772	49,710	0.074	671,800	415,000	256,800	310	0001	A	1.00	233,200	0.91	0.98	0.07	648,200	1.560	233,200
88	10811	36//065// // /	8 PEABODY RD	3040	11,160,000	1,339,200	9,329,760	491,040	0.105	4,676,600	3,966,400	710,200	320	0001	0	1.00	653,700	0.92	0.98	0.06	4,620,100	4.530	653,700
89	10537	29//125// 001// /	49 NORTH HIGH ST	3160	47,753	2,865	6,733	38,155	0.065	587,000	439,300	147,700	340	0001	A	1.00	136,400	0.92	0.98	0.06	575,700	1.100	136,400
90	10856	37//112// // /	4 SOUTH MAIN ST	3260	31,618	2,529	3,491	25,598	0.100	256,000	125,400	130,600	330	0001	A	0.90	120,100	0.92	0.98	0.06	245,500	0.330	120,100
91	10203	03//095// // /	150 ROCKINGHAM RD	3280	80,743	6,175	13,353	61,215	0.104	588,600	414,800	173,800	330	0001	A	1.00	160,600	0.92	0.98	0.06	575,400	1.800	160,600
92	10572	29//198// // /	44 WEST BROADWAY	3280	67,794	4,419	26,936	36,439	0.104	350,400	222,300	128,100	330	0001	A	1.00	118,400	0.92	0.98	0.06	340,700	0.100	118,400
93	10456	26//125// // /	78 WEST BROADWAY	3400	41,830	3,346	11,545	26,939	0.089	302,700	159,800	142,900	330	0001	A	1.00	131,000	0.92	0.98	0.06	290,800	0.280	131,000
94	10876	44//011// // /	33 CHESTER RD	3400	52,973	3,377	10,790	38,806	0.089	436,000	266,000	170,000	330	0001	A	1.00	156,300	0.92	0.98	0.06	422,300	1.430	156,300
95	10544	29//139// // /	35 WEST BROADWAY	121C	319,920	25,594	176,596	117,730	0.126	934,400	790,200	144,200	201	0001	1	1.00	133,300	0.92	0.98	0.06	923,500	0.370	133,300
96	10418	22//012// 001// /	26 KENDALL POND RD	3160	37,295	2,678	8,233	26,384	0.065	405,900	244,700	161,200	330	0001	A	1.00	149,800	0.93	0.98	0.05	394,500	1.000	149,800
97	10318	08//014// // /	29 SCOBIE POND RD	3160	51,114	3,067	7,207	40,840	0.065	739,200	460,300	278,900	330	0001	A	1.00	260,700	0.93	0.98	0.05	721,000	17.250	260,700
98	10638	30//098// // /	7 CRYSTAL AVE	3320	32,688	1,634	4,658	26,396	0.074	356,700	208,200	148,500	320	0001	A	1.00	138,600	0.93	0.98	0.05	346,800	0.070	138,600
99	10350	08//096// 001// /	28 TSIENNETO RD	3400	74,236	4,454	13,956	55,826	0.075	744,300	521,400	222,900	320	0001	A	0.95	206,600	0.93	0.98	0.05	728,000	3.650	206,600
100	11162	04//129// 003// /	14 ROUTE 111	3800	1,620,000	48,600	1,099,980	471,420	0.136	3,466,300	2,862,100	604,200	330	0001	0	1.00	563,200	0.93	0.98	0.05	3,425,300	30.360	563,200
101	10163	03//015// // /	15 WINDHAM DEPOT RD	306V	169,200	6,768	56,851	105,581	0.105	1,005,500	420,000	585,500	340	0001	0	1.00	544,500	0.93	0.98	0.05	964,500	13.000	544,500
102	10180	03//073// // /	227 ROCKINGHAM RD	3300	48,000	2,160	6,188	39,652	0.074	535,800	373,400	162,400	330	0001	A	1.00	153,100	0.94	0.98	0.04	526,500	1.220	153,100
103	10323	08//033// // /	66 SCOBIE POND RD	3320	40,091	2,005	5,713	32,373	0.074	437,500	199,100	238,400	340	0001	0	0.95	224,600	0.94	0.98	0.04	423,700	1.750	224,600
104	10790	35//021// // /	60 CRYSTAL AVE	3400	85,726	6,858	23,660	55,208	0.089	620,300	436,300	184,000	310	0001	A	0.80	172,400	0.94	0.98	0.04	608,700	0.650	215,600
105	10716	31//044// // /	4 MANCHESTER AVE	3420	127,184	7,631	23,911	95,642	0.075	1,275,200	1,000,500	274,700	300	0001	A	1.00	257,900	0.94	0.98	0.04	1,258,400	0.630	257,900
106	10243	05//044// // /	121 EAST BROADWAY	3800	1,065,960	31,979	796,166	237,815	0.136	1,748,600	727,900	1,020,700	330	0001	0	0.90	964,100	0.94	0.98	0.04	1,692,000	134.000	964,100
107	10354	08//269// // /	3 MANCHESTER RD	4000	361,124	25,279	50,377	285,468	0.074	3,857,700	2,221,300	1,636,400	300	0001	0	1.00	1,536,500	0.94	0.98	0.04	3,757,800	8.970	1,536,500
108	10784	35//015// 012// /	7 TINKHAM AVE	4000	29,690	1,781	4,186	23,723	0.065	365,000	192,700	172,300	320	0001	A	0.90	161,800	0.94	0.98	0.04	354,500	1.000	161,800
109	10306	08//001// 006// /	1 B ST	4010	358,452	21,507	50,542	286,403	0.065	4,406,200	3,180,300	1,225,900	320	0001	0	1.00	1,152,800	0.94	0.98	0.04	4,333,100	7.000	1,152,800
110	10143	02//009// // /	74 KENDALL POND RD	306V	222,000	8,880	74,592	138,528	0.105	1,319,300	518,000	801,300	330	0001	0	1.00	750,200	0.94	0.98	0.04	1,268,200	7.010	750,200
111	10873	43//015// 001// /	20 CHESTER RD	3040	6,993,600	839,232	5,846,650	307,718	0.105	2,930,600	2,522,900	407,700	330	0001	0	1.00	387,900	0.95	0.98	0.03	2,910,800	5.880	387,900
112	10787	35//016// // /	72 CRYSTAL AVE	3110	94,383	4,719	8,966	80,698	0.083	972,300	393,600	578,700	310	0001	A	2.50	551,600	0.95	0.98	0.03	945,200	0.830	551,600
113	10231	05//009// // /	131 ROCKINGHAM RD	3160	39,838	2,390	5,617	31,831	0.065	489,700	328,900	160,800	330	0001	A	1.00	152,100	0.95	0.98	0.03	481,000	1.150	152,100
114	10233	05//010// 001// /	129 ROCKINGHAM RD	3380	82,800	4,365	11,765	66,670	0.074	900,900	661,300	239,600	330	0001	0	1.00	228,800	0.95	0.98	0.03	890,100	3.460	228,800
115	10668	30//153// // /	15 BIRCH ST	3550	97,548	7,804	26,923	62,821	0.089	705,900	566,100	139,800	330	0001	A	1.00	132,900	0.95	0.98	0.03	699,000	0.320	132,900
116	10294	08//001// 001// /	16 MANCHESTER RD	3250	97,138	4,857	9,228	83,053	0.083	1,000,600	593,400	407,200	300	0001	A	1.50	392,000	0.96	0.98	0.02	985,400	0.720	392,000
117	10205	03//096// 002// /	10 FROST RD	3320	32,207	1,610	4,589	26,008	0.074	351,400	190,900	160,500	340	0001	A	1.00	154,500	0.96	0.98	0.02	345,400	2.740	154,500
118	10855	37//111// // /	2 SOUTH MAIN ST	3110	79,489	3,974	7,551	67,964	0.083	818,800	473,200	345,600	330	0001	A	2.50	335,100	0.97	0.98	0.01	808,300	0.340	335,100
119	10368	08//284// // /	30 MANCHESTER RD	3220	1,245,494	74,730	292,691	878,073	0.104	8,443,000	4,879,000	3,564,000	300	0001	0	1.00	3,469,900	0.97	0.98	0.01	8,348,900	14.890	3,469,900
120	10454	26//122// // /	47 WEST BROADWAY	3220	25,772	1,289	4,897	19,586	0.104	188,300	70,000	118,300	330	0001	A	0.90	114,200	0.97	0.98	0.01	184,200	0.210	114,200
121	10460	26//145// 001// /	7 STORER CT	3310	78,961	13,852	14,058	51,051	0.092	554,900	429,600	125,300	330	0001	A	0.75	121,400	0.97	0.98	0.01	551,000	1.800	121,400
122	10775	35//014// 005// /	20 FOLSOM RD	3350	57,837	5,784	10,411	41,642	0.074	562,700	375,600	187,100	320	0001	A	1.00	181,000	0.97	0.98	0.01	556,600	1.080	181,000
123	10578	30//006// // /	23 BIRCH ST	3400	70,125	5,610	19,355	45,160	0.089	507,400	378,500	128,900	330	0001	A	1.00	125,500	0.97	0.98	0.01	504,000	0.190	125,500

DERRY 2020 INCOME LAND RESIDUALS BY USE

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
124	10419	22//012// 002// /	22 KENDALL POND RD	3160	30,146	1,809	4,251	24,086	0.065	370,600	218,100	152,500	330	0001	A	1.00	149,800	0.98	0.98	0.00	367,900	1.000	149,800
125	10269	05//053// 001// /	2 ISLAND POND RD	3220	242,151	14,529	34,143	193,479	0.104	1,860,400	1,028,100	832,300	340	0001	0	1.00	817,100	0.98	0.98	0.00	1,845,200	21.360	817,100
126	10174	03//035// 010// /	210 ROCKINGHAM RD	3222	129,073	10,326	35,624	83,123	0.089	934,000	764,300	169,700	330	0001	A	1.00	165,900	0.98	0.98	0.00	930,200	2.070	165,900
127	10192	03//085// // /	172 ROCKINGHAM RD	3310	44,320	2,216	6,316	35,788	0.074	506,100	329,900	176,200	330	0001	A	1.00	172,300	0.98	0.98	0.00	502,200	2.500	172,300
128	2160	05//034// // /	84/86 ROCKINGHAM RD	3160	399,000	139,650	90,773	168,577	0.092	1,832,400	1,342,200	490,200	330	0001	0	1.00	487,500	0.99	0.98	0.01	1,829,700	6.130	487,500
129	1199	03//084// // /	191 ROCKINGHAM RD	3220	35,277	1,764	5,027	28,486	0.074	384,900	239,800	145,100	330	0001	A	1.00	143,700	0.99	0.98	0.01	383,500	0.650	143,700
130	10478	27//001// // /	34 BIRCH ST	3320	36,875	1,844	5,255	29,776	0.074	402,400	225,500	176,900	320	0001	A	1.00	175,200	0.99	0.98	0.01	400,700	0.760	175,200
131	10222	04//117// 001// /	409 ISLAND POND RD	3110	65,937	3,297	6,264	56,376	0.083	679,200	463,100	216,100	340	0001	A	2.00	216,900	1.00	0.98	0.02	680,000	0.120	216,900
132	10636	30//096// // /	18 CRYSTAL AVE	3220	205,795	16,464	37,866	151,465	0.069	2,195,100	1,282,000	913,100	320	0001	A	5.00	916,400	1.00	0.98	0.02	2,198,400	2.150	916,400
133	10615	30//055// // /	14 EAST BROADWAY	3260	51,612	2,581	9,526	39,505	0.100	395,100	271,600	123,500	330	0001	A	1.00	123,400	1.00	0.98	0.02	395,000	0.160	123,400
134	10396	12//019// 003// /	112 CHESTER RD	3320	24,576	1,229	3,852	19,495	0.074	263,400	105,600	157,800	330	0001	A	1.00	157,300	1.00	0.98	0.02	262,900	1.500	157,300
135	10190	03//081// 002// /	197 ROCKINGHAM RD	3320	32,208	1,610	4,590	26,008	0.074	418,300	217,500	200,800	330	0001	A	0.90	201,700	1.00	0.98	0.02	419,200	5.950	201,700
136	10369	08//285// // /	28 MANCHESTER RD	3331	103,565	5,178	9,839	88,548	0.069	1,283,300	844,800	438,500	300	0001	0	1.00	437,500	1.00	0.98	0.02	1,282,300	1.970	437,500
137	10434	25//006// 001// /	11 WINDHAM RD	3160	38,359	2,623	7,580	28,156	0.065	433,200	272,600	160,600	330	0001	A	1.00	162,700	1.01	0.98	0.03	435,300	1.860	162,700
138	10276	06//038// // /	133 ISLAND POND RD	3160	84,306	5,058	11,887	67,361	0.065	1,036,300	757,200	279,100	340	0001	0	1.00	280,700	1.01	0.98	0.03	1,037,900	8.340	280,700
139	10789	35//018// // /	68 CRYSTAL AVE	3220	88,717	4,436	16,856	67,425	0.104	648,300	422,600	225,700	310	0001	A	1.00	227,500	1.01	0.98	0.03	650,100	1.180	227,500
140	10588	30//020// // /	1.5 EAST BROADWAY	3220	67,763	4,820	9,077	53,866	0.104	517,900	401,600	116,300	330	0001	A	1.00	117,400	1.01	0.98	0.03	519,000	0.090	117,400
141	10449	26//066// 002// /	91 WEST BROADWAY	3260	40,581	3,246	4,480	32,855	0.100	328,500	214,000	114,500	330	0001	A	1.00	115,300	1.01	0.98	0.03	329,300	0.070	115,300
142	10554	29//169// // /	29 MAPLE ST	3210	51,391	3,083	7,246	41,062	0.065	631,700	496,500	135,200	340	0001	A	1.00	137,800	1.02	0.98	0.04	634,300	1.190	137,800
143	10616	30//056// // /	14.5 EAST BROADWAY	3220	25,200	1,260	4,788	19,152	0.069	277,600	164,100	113,500	330	0001	A	1.00	116,300	1.02	0.98	0.04	280,400	0.080	116,300
144	10196	03//088// // /	160 ROCKINGHAM RD	3260	87,466	3,499	8,397	75,570	0.098	771,100	394,000	377,100	330	0001	A	2.50	384,500	1.02	0.98	0.04	778,500	1.660	384,500
145	10654	30//125// // /	9 NORTH AVE	3280	103,377	5,898	35,180	62,299	0.104	599,000	471,500	127,500	330	0001	A	1.00	130,500	1.02	0.98	0.04	602,000	0.270	130,500
146	10235	05//012// // /	100 ROCKINGHAM RD	306V	122,400	4,896	41,126	76,378	0.105	727,400	269,600	457,800	330	0001	0	1.00	467,900	1.02	0.98	0.04	737,500	4.190	467,900
147	10197	03//089// // /	185 ROCKINGHAM RD	3010	526,597	193,572	230,369	102,656	0.126	814,700	624,800	189,900	330	0001	A	1.00	195,400	1.03	0.98	0.05	820,200	5.050	195,400
148	8073	30//143// // /	17 BIRCH ST	3220	45,083	2,912	10,452	31,719	0.104	305,000	182,700	122,300	330	0001	A	1.00	125,500	1.03	0.98	0.05	308,200	0.190	125,500
149	10161	03//010// // /	2 WINDHAM DEPOT RD	3222	95,792	9,579	21,553	64,660	0.100	646,600	518,200	128,400	340	0001	A	0.90	132,500	1.03	0.98	0.05	650,700	1.820	132,500
150	10950	03//081// 003// /	203 ROCKINGHAM RD	3300	44,129	2,206	6,288	35,635	0.074	481,500	323,600	157,900	330	0001	A	0.90	161,900	1.03	0.98	0.05	485,500	3.000	161,900
151	10721	31//073// // /	42 CRYSTAL AVE	3400	52,090	4,167	14,377	33,546	0.089	376,900	180,900	196,000	310	0001	A	1.00	202,300	1.03	0.98	0.05	383,200	0.360	202,300
152	10228	05//006// // /	139 ROCKINGHAM RD	306V	207,000	8,280	69,552	129,168	0.105	1,230,200	533,200	697,000	330	0001	0	1.00	720,000	1.03	0.98	0.05	1,253,200	29.200	720,000
153	100482	04//038// 005// /	113 GULF RD	3160	23,328	1,166	3,324	18,838	0.074	560,000	194,600	365,400	350	0001		1.00	380,100	1.04	0.98	0.06	574,700	21.980	380,100
154	10715	31//043// // /	56 CRYSTAL AVE	3260	105,857	4,234	10,162	91,461	0.098	933,300	390,800	542,500	310	0001	A	2.50	564,600	1.04	0.98	0.06	955,400	1.180	564,600
155	10201	03//093// // /	152 ROCKINGHAM RD	3280	122,270	6,554	29,765	85,951	0.104	826,500	600,500	226,000	330	0001	0	1.00	234,200	1.04	0.98	0.06	834,700	4.000	234,200
156	10168	03//032// // /	238 ROCKINGHAM RD	3380	44,133	2,207	6,289	35,637	0.074	527,800	338,500	189,300	330	0001	A	1.00	196,000	1.04	0.98	0.06	534,500	4.080	196,000
157	7469	26//049// // /	94 WEST BROADWAY	3400	36,193	2,895	9,989	23,309	0.089	261,900	130,900	131,000	330	0001	A	1.00	136,000	1.04	0.98	0.06	266,900	0.390	136,000
158	6758	22//004// // /	41 WINDHAM RD	4000	38,640	2,705	5,390	30,545	0.074	445,400	269,600	175,800	330	0001	A	1.00	182,400	1.04	0.98	0.06	452,000	3.170	182,400
159	10728	32//015// // /	30 CRYSTAL AVE	3280	74,910	5,497	26,725	42,688	0.104	410,500	262,000	148,500	320	0001	A	1.00	156,100	1.05	0.98	0.07	418,100	0.260	156,100
160	10574	29//202// // /	46 WEST BROADWAY	3400	72,051	5,764	19,886	46,401	0.089	521,400	389,600	131,800	330	0001	A	1.00	138,100	1.05	0.98	0.07	527,700	0.450	138,100
161	10503	27//063// // /	49 BIRCH ST	3420	39,744	2,385	7,472	29,887	0.075	398,500	282,500	116,000	330	0001	A	1.00	122,100	1.05	0.98	0.07	404,600	0.140	122,100
162	6642	21//025// 001002// /	28A KENDALL POND RD	306V	103,500	4,140	34,776	64,584	0.105	615,100	231,000	384,100	330	0001	0	1.00	404,600	1.05	0.98	0.07	635,600	9.340	404,600

DERRY 2020 INCOME LAND RESIDUALS BY USE

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
163	10404	14//007// // /	211 BY-PASS 28	306V	295,800	11,832	99,389	184,579	0.105	1,757,900	821,600	936,300	330	0001	0	1.00	986,300	1.05	0.98	0.07	1,807,900	24.120	986,300
164	10937	06//089A// // /	78A WARNER HILL RD	432V	105,000	6,300	19,740	78,960	0.090	877,300	663,100	214,200	340	0001	0	1.00	225,000	1.05	0.98	0.07	888,100	0.000	225,000
165	10364	08//280// // /	10 ASHLEIGH DR	3640	280,440	16,826	26,361	237,253	0.075	3,163,400	2,358,300	805,100	320	0001	0	0.90	851,100	1.06	0.98	0.08	3,209,400	10.010	851,100
166	10297	08//001// 002002// /	16 A ST	4010	92,675	5,560	13,067	74,048	0.065	1,139,200	901,000	238,200	320	0001	0	1.00	252,800	1.06	0.98	0.08	1,153,800	3.540	252,800
167	10730	32//024// // /	39 CRYSTAL AVE	3260	153,976	12,318	16,999	124,659	0.100	1,246,600	1,033,100	213,500	310	0001	A	1.00	227,700	1.07	0.98	0.09	1,260,800	1.190	227,700
168	10788	35//017// // /	66 CRYSTAL AVE	3260	44,837	3,587	4,950	36,300	0.100	363,000	201,500	161,500	310	0001	A	0.90	173,100	1.07	0.98	0.09	374,600	0.230	173,100
169	10236	05//012// 001001// /	94 ROCKINGHAM RD	3260	37,495	3,000	4,139	30,356	0.100	303,600	149,200	154,400	330	0001	0	1.00	165,000	1.07	0.98	0.09	314,200	1.100	165,000
170	10806	36//019// // /	51 CRYSTAL AVE	3410	66,641	3,332	6,331	56,978	0.063	904,400	669,500	234,900	310	0001	A	1.00	250,900	1.07	0.98	0.09	920,400	2.740	250,900
171	10151	02//022// // /	97.5 FORDWAY EXT	306V	172,500	6,900	57,960	107,640	0.105	1,025,100	350,000	675,100	330	0001	0	1.00	719,100	1.07	0.98	0.09	1,069,100	12.360	719,100
172	10229	05//007// // /	133 ROCKINGHAM RD	3160	128,450	7,707	18,111	102,632	0.065	1,620,300	1,329,400	290,900	330	0001	0	1.00	314,300	1.08	0.98	0.10	1,643,700	5.490	314,300
173	10582	30//014// // /	13 SOUTH AVE	3220	74,419	3,721	14,140	56,558	0.104	543,800	418,500	125,300	330	0001	A	1.00	134,900	1.08	0.98	0.10	553,400	0.360	134,900
174	10327	08//073// 001// /	50 NORTH MAIN ST	3300	251,641	12,582	35,859	203,200	0.074	2,745,900	2,049,600	696,300	330	0001	A	1.00	749,200	1.08	0.98	0.10	2,798,800	5.000	749,200
175	3050	08//012// // /	26 SCOBIE POND RD	3320	43,169	2,158	6,152	34,859	0.074	471,100	329,300	141,800	330	0001	A	1.00	152,900	1.08	0.98	0.10	482,200	1.210	152,900
176	10526	27//136// // /	4 CENTRAL CT EXT	4010	23,096	1,386	3,257	18,453	0.065	283,900	145,700	138,200	330	0001	A	1.00	149,800	1.08	0.98	0.10	295,500	1.000	149,800
177	10760	34//018// // /	24 SOUTH MAIN ST	3220	47,372	2,865	9,914	34,593	0.104	332,600	198,100	134,500	330	0001	A	1.00	146,400	1.09	0.98	0.11	344,500	0.790	146,400
178	10371	08//287// // /	14 MANCHESTER RD	3260	143,509	11,481	12,675	119,353	0.100	1,193,500	835,400	358,100	300	0001	0	1.00	388,800	1.09	0.98	0.11	1,224,200	1.440	388,800
179	10741	32//032// // /	2 LENOX RD	3260	64,494	5,160	7,120	52,214	0.100	522,100	382,200	139,900	320	0001	A	1.00	152,200	1.09	0.98	0.11	534,400	0.210	152,200
180	10570	29//196// // /	38 WEST BROADWAY	3260	51,264	4,101	5,660	41,503	0.100	415,000	303,400	111,600	330	0001	A	1.00	121,400	1.09	0.98	0.11	424,800	0.130	121,400
181	2226	05//037// // /	82 ROCKINGHAM RD	3320	37,216	1,861	5,303	30,052	0.074	406,100	268,300	137,800	330	0001	A	1.00	149,800	1.09	0.98	0.11	418,100	1.000	149,800
182	10797	36//013// // /	7 PEABODY RD	3400	65,963	5,277	18,206	42,480	0.089	477,300	329,400	147,900	320	0001	A	1.00	160,700	1.09	0.98	0.11	490,100	0.340	160,700
183	10719	31//072// // /	46 CRYSTAL AVE	3260	69,709	5,577	7,696	56,436	0.100	564,400	376,900	187,500	310	0001	A	1.00	206,600	1.10	0.98	0.12	583,500	0.440	206,600
184	10188	03//081// // /	199 ROCKINGHAM RD	3280	265,368	20,969	33,360	211,039	0.104	2,029,200	1,713,800	315,400	330	0001	A	1.00	349,600	1.11	0.98	0.13	2,063,400	15.020	349,600
185	10169	03//033// // /	255 ROCKINGHAM RD	3380	27,720	1,386	3,950	22,384	0.074	302,500	201,500	101,000	330	0001	A	0.75	112,400	1.11	0.98	0.13	313,900	1.000	112,400
186	10365	08//280// 001// /	2 ASHLEIGH DR	3260	103,594	4,144	9,945	89,505	0.098	913,300	406,800	506,500	310	0001	A	2.50	568,100	1.12	0.98	0.14	974,900	1.410	568,100
187	10589	30//022// // /	1 EAST BROADWAY	3260	52,123	4,170	5,754	42,199	0.100	422,000	309,900	112,100	330	0001	A	1.00	125,500	1.12	0.98	0.14	435,400	0.190	125,500
188	1060	03//009// // /	4 WINDHAM DEPOT RD	4022	82,766	5,794	11,546	65,426	0.074	884,100	718,600	165,500	340	0001	A	1.00	186,100	1.12	0.98	0.14	904,700	5.550	186,100
189	10639	30//099// // /	5 CRYSTAL AVE	3260	82,770	3,311	7,946	71,513	0.098	729,700	376,200	353,500	320	0001	A	2.50	400,800	1.13	0.98	0.15	777,000	0.330	400,800
190	10187	03//080// // /	182 ROCKINGHAM RD	3300	42,823	3,210	10,860	28,753	0.074	388,600	227,600	161,000	330	0001	A	1.00	181,900	1.13	0.98	0.15	409,500	3.380	181,900
191	100605	08//079// 006// /	12 TSIENNETO RD	3510	148,141	8,888	27,851	111,402	0.063	1,768,300	1,540,300	228,000	310	0001	A	1.00	257,500	1.13	0.98	0.15	1,797,800	3.180	257,500
192	10296	08//001// 002001// /	115 FRANKLIN ST EXT	4010	113,339	6,800	15,981	90,558	0.065	1,393,200	1,126,900	266,300	340	0001	0	1.00	299,600	1.13	0.98	0.15	1,426,500	2.930	299,600
193	10142	01//023// 001// /	125 WINDHAM RD	3160	840,465	294,163	191,206	355,096	0.092	3,859,700	3,054,000	805,700	330	0001	0	1.00	918,300	1.14	0.98	0.16	3,972,300	7.210	918,300
194	10556	29//171// // /	5 MARTIN ST	3210	24,421	1,465	3,443	19,513	0.065	300,200	185,700	114,500	340	0001	A	1.00	130,700	1.14	0.98	0.16	316,400	0.730	130,700
195	10358	08//275// // /	19 MANCHESTER RD	3220	886,975	54,169	186,410	646,396	0.104	6,215,300	4,567,700	1,647,600	300	0001	0	1.00	1,872,500	1.14	0.98	0.16	6,440,200	9.180	1,872,500
196	10732	32//025// 001// /	41 CRYSTAL AVE	3220	40,495	2,025	6,925	31,545	0.069	457,200	267,900	189,300	310	0001	A	1.00	216,100	1.14	0.98	0.16	484,000	0.670	216,100
197	10395	12//019// 001// /	108 CHESTER RD	3220	72,163	3,798	12,782	55,583	0.104	534,400	395,500	138,900	330	0001	A	1.00	158,800	1.14	0.98	0.16	554,300	1.600	158,800
198	10733	32//025// 002// /	43 CRYSTAL AVE	3250	62,600	3,130	5,947	53,523	0.083	644,900	373,900	271,000	310	0001	A	1.50	309,300	1.14	0.98	0.16	683,200	0.430	309,300
199	10736	32//028// // /	29 CRYSTAL AVE	3260	58,872	4,286	7,431	47,155	0.100	471,500	323,700	147,800	320	0001	A	1.00	168,400	1.14	0.98	0.16	492,100	0.520	168,400
200	10173	03//035// 009// /	208 ROCKINGHAM RD	3380	47,314	2,366	6,742	38,206	0.074	516,300	376,700	139,600	330	0001	A	0.95	158,500	1.14	0.98	0.16	535,200	2.070	158,500
201	8466	36//020// // /	47 CRYSTAL AVE	3410	74,566	3,728	7,084	63,754	0.063	1,012,000	815,200	196,800	310	0001	A	1.00	224,800	1.14	0.98	0.16	1,040,000	1.000	224,800

DERRY 2020 INCOME LAND RESIDUALS BY USE

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
202	10367	08//283// // /	34 MANCHESTER RD	3220	76,124	6,090	17,508	52,526	0.104	505,000	314,900	190,100	300	0001	A	0.90	217,700	1.15	0.98	0.17	532,600	0.350	217,700
203	10237	05//013// // /	123 ROCKINGHAM RD	3280	71,660	3,583	16,064	52,013	0.074	702,900	573,900	129,000	330	0001	A	0.90	148,400	1.15	0.98	0.17	722,300	2.000	148,400
204	10164	03//016// // /	16 WINDHAM DEPOT RD	3060	127,890	5,436	45,900	76,554	0.105	729,100	460,800	268,300	340	0001	0	1.00	315,000	1.17	0.98	0.19	775,800	5.000	315,000
205	10672	30//161// // /	49 EAST BROADWAY	3260	32,660	2,376	4,234	26,050	0.104	250,500	149,000	101,500	330	0001	A	1.00	118,400	1.17	0.98	0.19	267,400	0.100	118,400
206	10435	25//008// // /	3 WINDHAM RD	3410	87,258	4,363	8,290	74,605	0.063	1,184,200	1,056,800	127,400	330	0001	E	1.00	148,700	1.17	0.98	0.19	1,205,500	0.930	148,700
207	10300	08//001// 003// /	7 A ST	3770	390,082	54,708	67,738	267,636	0.100	2,676,400	1,829,800	846,600	320	0001	0	1.00	990,200	1.17	0.98	0.19	2,820,000	6.360	990,200
208	10673	30//162// // /	43 EAST BROADWAY	3280	81,844	5,912	31,239	44,693	0.104	429,700	328,000	101,700	330	0001	A	1.00	119,500	1.18	0.98	0.20	447,500	0.110	119,500
209	10198	03//090// // /	158 ROCKINGHAM RD	3280	184,031	13,681	44,822	125,528	0.104	1,207,000	1,052,500	154,500	330	0001	A	1.00	182,700	1.18	0.98	0.20	1,235,200	3.190	182,700
210	8179	31//013// // /	5 MADDEN RD	4010	37,556	2,253	5,295	30,008	0.065	809,800	383,600	426,200	340	0001	0	1.00	504,500	1.18	0.98	0.20	888,100	10.930	504,500
211	10659	30//133// // /	15 EAST BROADWAY	3220	90,745	4,537	17,242	68,966	0.104	663,100	542,000	121,100	330	0001	A	1.00	144,100	1.19	0.98	0.21	686,100	0.670	144,100
212	10557	29//172// // /	12 MARTIN ST	3160	17,640	1,058	2,487	14,095	0.065	216,800	115,300	101,500	340	0001	A	0.90	121,300	1.20	0.98	0.22	236,600	1.000	121,300
213	10720	31//072// 001// /	50 CRYSTAL AVE	3320	38,987	1,949	5,556	31,482	0.074	425,400	249,400	176,000	310	0001	A	1.00	211,200	1.20	0.98	0.22	460,600	0.540	211,200
214	10403	14//001// 001// /	192 BY-PASS 28	3060	188,700	7,548	63,403	117,749	0.105	1,121,400	492,600	628,800	330	0001	0	1.00	763,800	1.21	0.98	0.23	1,256,400	20.000	763,800
215	10805	36//018// // /	61 CRYSTAL AVE	3230	294,699	23,576	67,781	203,342	0.104	1,955,200	1,598,500	356,700	310	0001	0	1.00	431,700	1.21	0.98	0.23	2,030,200	3.020	431,700
216	100607	08//280// 005// /	6 ASHLEIGH DR	3320	62,560	3,128	8,915	50,517	0.074	682,700	488,700	194,000	310	0001	A	1.00	234,700	1.21	0.98	0.23	723,400	1.660	234,700
217	3302	08//074// // /	15 TSIENNETO RD	3420	296,292	17,777	55,703	222,812	0.075	2,970,800	2,661,300	309,500	310	0001	0	1.00	375,800	1.21	0.98	0.23	3,037,100	1.670	375,800
218	10731	32//025// // /	37 CRYSTAL AVE	3230	148,376	11,870	34,126	102,380	0.104	984,400	740,800	243,600	310	0001	0	1.00	297,200	1.22	0.98	0.24	1,038,000	3.150	297,200
219	10648	30//117// // /	11 EAST BROADWAY	3220	47,578	2,379	9,040	36,159	0.104	347,700	247,100	100,600	330	0001	A	1.00	124,800	1.24	0.98	0.26	371,900	0.180	124,800
220	10791	35//022// // /	62 CRYSTAL AVE	3260	39,030	3,122	4,309	31,599	0.100	316,000	157,800	158,200	310	0001	A	1.00	196,500	1.24	0.98	0.26	354,300	0.280	196,500
221	10172	03//035// 001// /	230 ROCKINGHAM RD	3160	561,492	178,197	131,031	252,264	0.092	2,742,000	2,126,400	615,600	330	0001	0	1.00	766,900	1.25	0.98	0.27	2,893,300	17.770	766,900
222	10989	02//019// 001// /	56 KENDALL POND RD	4010	272,943	16,377	38,485	218,081	0.065	3,355,100	2,509,500	845,600	300	0001	0	0.90	1,054,200	1.25	0.98	0.27	3,563,700	7.030	1,054,200
223	11022	31//014// 001// /	98 FRANKLIN ST EXT	3160	98,221	9,822	22,100	66,299	0.100	663,000	532,300	130,700	340	0001	A	1.00	164,900	1.26	0.98	0.28	697,200	3.000	164,900
224	11054	31//013// 001// /	9 MADDEN RD	4010	110,688	11,069	24,905	74,714	0.100	747,100	618,700	128,400	340	0001	A	1.00	161,800	1.26	0.98	0.28	780,500	2.790	161,800
225	10366	08//280// 002// /	35 MANCHESTER RD	3230	2,354,543	163,674	509,636	1,681,233	0.104	16,165,700	12,752,700	3,413,000	300	0001	0	1.00	4,336,900	1.27	0.98	0.29	17,089,600	33.450	4,336,900
226	10332	08//079// 004// /	18 TSIENNETO RD	3160	121,890	7,313	17,186	97,391	0.065	1,498,300	1,175,500	322,800	310	0001	0	1.00	414,500	1.28	0.98	0.30	1,590,000	5.370	414,500
227	10627	30//074// // /	42 EAST BROADWAY	3280	121,491	8,981	43,017	69,493	0.104	668,200	573,300	94,900	330	0001	A	1.00	121,400	1.28	0.98	0.30	694,700	0.130	121,400
228	101432	06//067A// // /	48.5 FLOYD RD	432V	70,000	4,200	13,160	52,640	0.090	584,900	428,100	156,800	350	0001	0	1.00	200,000	1.28	0.98	0.30	628,100	0.000	200,000
229	10232	05//010// // /	127 ROCKINGHAM RD	3230	304,557	24,365	70,048	210,144	0.104	2,020,600	1,704,500	316,100	330	0001	0	1.00	406,400	1.29	0.98	0.31	2,110,900	3.460	406,400
230	10596	30//026// 003// /	14 WEST BROADWAY	3260	50,891	4,071	5,618	41,202	0.100	412,000	311,800	100,200	330	0001	A	0.95	129,400	1.29	0.98	0.31	441,200	0.390	129,400
231	10777	35//015// 002// /	10 MANCHESTER RD	3230	144,894	11,592	33,326	99,976	0.104	961,300	740,000	221,300	300	0001	0	1.00	293,100	1.32	0.98	0.34	1,033,100	1.350	293,100
232	10446	26//054// // /	111 WEST BROADWAY	3280	91,416	7,001	14,975	69,440	0.104	667,700	566,500	101,200	330	0001	A	1.00	133,400	1.32	0.98	0.34	699,900	0.330	133,400
233	10800	36//016// // /	34 PINKERTON ST	3400	40,071	3,206	11,060	25,805	0.089	290,000	190,000	100,000	330	0001	A	1.00	132,000	1.32	0.98	0.34	322,000	0.300	132,000
234	10613	30//053// // /	8 EAST BROADWAY	3220	30,573	1,682	5,778	23,113	0.104	222,200	137,900	84,300	330	0001	A	1.00	114,100	1.35	0.98	0.37	252,000	0.060	114,100
235	102910	08//102// 001A// /	69.5 BY-PASS 28	432V	70,000	4,200	13,160	52,640	0.090	584,900	403,900	181,000	330	0001	0	1.00	250,000	1.38	0.98	0.40	653,900	0.000	250,000
236	10637	30//097// // /	9 CRYSTAL AVE	328E	79,580	3,979	15,120	60,481	0.104	581,500	452,900	128,600	320	0001	A	1.00	182,500	1.42	0.98	0.44	635,400	1.180	182,500
237	10631	30//078// // /	8 CRYSTAL AVE	3420	63,732	3,824	11,982	47,926	0.075	639,000	520,600	118,400	320	0001	A	1.00	170,200	1.44	0.98	0.46	690,800	0.570	170,200
238	7993	29//138// // /	37 WEST BROADWAY	121C	76,500	6,120	29,560	40,820	0.126	324,000	248,500	75,500	330	0001	A	1.00	109,900	1.46	0.98	0.48	358,400	0.110	109,900
239	10149	02//020A// // /	39 KENDALL POND RD	432V	70,000	4,200	13,160	52,640	0.090	584,900	422,500	162,400	330	0001	0	1.00	250,000	1.54	0.98	0.56	672,500	0.000	250,000
240	10171	03//035// // /	212 ROCKINGHAM RD	3380	54,864	2,743	7,818	44,303	0.074	680,600	530,700	149,900	330	0001	A	1.00	231,700	1.55	0.98	0.57	762,400	6.690	231,700

DERRY 2020 INCOME LAND RESIDUALS BY USE

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S	I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
241	7466	26//045// // /	84 WEST BROADWAY	3400	64,728	5,178	17,865	41,685	0.089	468,400	391,900	76,500	330	0001	A		0.90	120,100	1.57	0.98	0.59	512,000	0.330	120,100
242	11004	03//036// 002// /	247 ROCKINGHAM RD	4080	33,018	1,981	4,656	26,381	0.065	850,200	720,900	129,300	330	0001	A		1.00	207,600	1.61	0.98	0.63	928,500	6.350	207,600
243	10676	30//172// // /	55 EAST BROADWAY	3220	99,012	7,921	22,773	68,318	0.104	656,900	569,900	87,000	330	0001	A		1.00	143,300	1.65	0.98	0.67	713,200	0.630	143,300
244	11157	08//280// 004// /	23 ASHLEIGH DR	3160	929,783	325,424	211,526	392,833	0.092	4,269,900	3,717,300	552,600	320	0001	0		1.00	977,900	1.77	0.98	0.79	4,695,200	19.050	977,900
245	10604	30//046// // /	3 MARTIN ST	3220	83,622	4,181	15,888	63,553	0.104	611,100	540,500	70,600	340	0001	A		1.00	127,800	1.81	0.98	0.83	668,300	0.580	127,800
246	10349	08//096// // /	55 BY-PASS 28	3340	104,331	5,217	9,911	89,203	0.083	1,074,700	883,100	191,600	330	0001	A		2.50	392,600	2.05	0.98	1.07	1,275,700	2.200	392,600

COUNT	246
MEAN	0.99
MEDIAN	0.98
COD	17.48%

DERRY 2020 INCOME LAND RESIDUALS TOTAL

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
1	10619	30//059// // /	20 EAST BROADWAY	3410	221,358	14,890	44,091	162,377	0.063	2,577,400	2,002,600	574,800	330	0001	E	1.00	142,300	0.25	0.95	0.70	2,144,900	0.590	142,300
2	10611	30//051// // /	16 MANNING ST	3222	291,690	20,167	110,188	161,335	0.104	1,551,300	1,236,100	315,200	340	0001	A	0.95	124,100	0.39	0.95	0.56	1,360,200	0.720	124,100
3	10860	37//119A// // /	131.5 EAST BROADWAY	432V	175,000	10,500	32,900	131,600	0.090	1,462,200	872,900	589,300	330	0001	0	1.00	250,000	0.42	0.95	0.53	1,122,900	0.000	250,000
4	10592	30//024// // /	6 WEST BROADWAY	3280	211,123	16,592	79,201	115,330	0.104	1,108,900	851,400	257,500	330	0001	A	1.00	122,800	0.48	0.95	0.47	974,200	0.150	122,800
5	100004	25//014// 002// /	7 KENDALL POND RD	3040	5,580,000	558,000	3,766,500	1,255,500	0.092	13,646,700	12,052,500	1,594,200	330	0001	0	1.00	852,500	0.53	0.95	0.42	12,905,000	5.920	852,500
6	10783	35//015// 011// /	8 TINKHAM AVE	4010	327,728	32,773	73,739	221,216	0.100	2,212,200	1,523,600	688,600	320	0001	0	1.00	367,000	0.53	0.95	0.42	1,890,600	2.040	367,000
7	10808	36//026// // /	32 PINKERTON ST	3420	82,585	4,955	15,526	62,104	0.075	828,100	570,900	257,200	330	0001	A	0.90	140,300	0.55	0.95	0.40	711,200	1.480	140,300
8	10242	05//043// 001// /	1 PARKLAND DR	3050	2,474,278	148,457	465,164	1,860,657	0.075	24,808,800	21,516,400	3,292,400	330	0001	0	1.00	1,884,000	0.57	0.95	0.38	23,400,400	15.390	1,884,000
9	10851	37//079// // /	2 CHESTER RD	3400	102,533	8,203	28,299	66,031	0.089	741,900	486,100	255,800	330	0001	A	1.00	147,600	0.58	0.95	0.37	633,700	0.860	147,600
10	10200	03//092// // /	181 ROCKINGHAM RD	3310	69,913	3,496	9,963	56,454	0.074	762,900	506,000	256,900	330	0001	A	1.00	154,000	0.60	0.95	0.35	660,000	1.280	154,000
11	10304	08//001// 004002// /	13 A ST	4010	103,830	6,230	14,640	82,960	0.065	1,276,300	840,500	435,800	320	0001	0	1.00	264,800	0.61	0.95	0.34	1,105,300	2.250	264,800
12	10329	08//079// 001// /	6 TSIENNETO RD	3420	1,184,555	71,073	222,696	890,786	0.075	11,877,100	9,502,000	2,375,100	310	0001	0	1.00	1,475,500	0.62	0.95	0.33	10,977,500	6.830	1,475,500
13	10224	04//129// // /	16 ROUTE 111	3400	516,996	45,496	141,450	330,050	0.089	3,708,400	2,629,800	1,078,600	330	0001	0	1.00	668,600	0.62	0.95	0.33	3,298,400	7.630	668,600
14	10602	30//044// // /	5 WEST BROADWAY	3280	137,317	8,703	55,787	72,827	0.104	700,300	500,800	199,500	330	0001	A	1.00	125,500	0.63	0.95	0.32	626,300	0.190	125,500
15	10566	29//191// // /	15 WEST BROADWAY	3280	178,933	11,733	77,827	89,373	0.104	859,400	640,500	218,900	330	0001	A	1.00	144,700	0.66	0.95	0.29	785,200	0.700	144,700
16	10587	30//019// // /	3 EAST BROADWAY	3280	81,062	5,459	24,986	50,617	0.104	486,700	310,400	176,300	330	0001	A	1.00	117,400	0.67	0.95	0.28	427,800	0.090	117,400
17	10420	23//005// // /	40 FORDWAY	3320	82,189	4,805	14,649	62,735	0.074	847,800	608,900	238,900	330	0001	0	0.75	160,100	0.67	0.95	0.28	769,000	5.360	160,100
18	10377	09//090// // /	38 NORTH SHORE RD	3040	575,280	57,528	388,314	129,438	0.092	1,406,900	1,133,100	273,800	340	0001	A	1.00	187,100	0.68	0.95	0.27	1,320,200	4.480	187,100
19	10569	29//195// // /	32 WEST BROADWAY	3260	98,210	7,857	10,842	79,511	0.100	795,100	606,900	188,200	330	0001	A	1.00	130,100	0.69	0.95	0.26	737,000	0.260	130,100
20	10532	29//094// // /	26 HIGH ST	1120	99,910	4,996	35,118	59,796	0.084	711,900	382,500	329,400	340	0001	0	1.00	230,400	0.70	0.95	0.25	612,900	0.410	230,400
21	10666	30//147// // /	29 EAST BROADWAY	3260	93,715	6,629	12,649	74,437	0.100	744,400	552,500	191,900	330	0001	A	1.00	134,400	0.70	0.95	0.25	686,900	0.350	134,400
22	10571	29//197// // /	40 WEST BROADWAY	3280	110,931	7,349	43,492	60,090	0.104	577,800	408,700	169,100	330	0001	A	1.00	119,500	0.71	0.95	0.24	528,200	0.110	119,500
23	10295	08//001// 002// /	6 B ST	4010	89,890	5,393	12,675	71,822	0.065	1,105,000	792,000	313,000	320	0001	0	1.00	223,200	0.71	0.95	0.24	1,015,200	2.120	223,200
24	10547	29//148// // /	16 MAPLE ST	1120	97,000	4,850	34,096	58,054	0.084	691,100	371,300	319,800	340	0001	0	1.00	230,400	0.72	0.95	0.23	601,700	0.300	230,400
25	10204	03//096// // /	173 ROCKINGHAM RD	3280	116,024	7,193	33,178	75,653	0.104	727,400	498,100	229,300	330	0001	A	1.00	166,000	0.72	0.95	0.23	664,100	2.080	166,000
26	10962	36//018// 001// /	42 PINKERTON ST	3410	79,406	3,970	7,544	67,892	0.063	1,077,700	821,600	256,100	330	0001	F	1.00	185,500	0.72	0.95	0.23	1,007,100	1.380	185,500
27	10864	39//042// // /	6 OLD CHESTER RD	1120	155,588	7,779	66,514	81,295	0.080	1,016,200	393,500	622,700	340	0001	0	1.00	453,600	0.73	0.95	0.22	847,100	1.900	453,600
28	10802	36//017// 001// /	57 CRYSTAL AVE	3410	128,428	7,253	18,747	102,428	0.063	1,625,900	1,279,100	346,800	310	0001	A	1.00	254,000	0.73	0.95	0.22	1,533,100	1.130	254,000
29	10643	30//103// // /	52 EAST BROADWAY	3160	94,493	6,615	13,182	74,696	0.074	1,009,400	814,700	194,700	330	0001	A	1.00	142,300	0.73	0.95	0.22	957,000	0.590	142,300
30	10315	08//005// // /	2 SCOBIE POND RD	3160	364,306	127,507	82,880	153,919	0.092	1,673,000	1,080,400	592,600	330	0001	0	1.00	434,600	0.73	0.95	0.22	1,515,000	4.220	434,600
31	10299	08//001// 002004// /	10 A ST	3640	198,259	11,896	18,636	167,727	0.075	2,236,400	1,669,400	567,000	320	0001	0	1.00	420,500	0.74	0.95	0.21	2,089,900	2.620	420,500
32	2278	05//047// // /	45 SOUTH MAIN ST	3520	66,437	5,315	18,337	42,785	0.089	480,700	278,400	202,300	330	0001	A	1.00	149,800	0.74	0.95	0.21	428,200	1.000	149,800
33	10603	30//045// // /	6 MARTIN ST	3210	130,847	6,542	24,861	99,444	0.104	956,200	788,800	167,400	340	0001	A	1.00	123,700	0.74	0.95	0.21	912,500	0.430	123,700
34	10305	08//001// 005// /	20 A ST	4010	158,856	9,531	22,399	126,926	0.065	1,952,700	1,254,100	698,600	320	0001	0	1.00	514,500	0.74	0.95	0.21	1,768,600	4.160	514,500

DERRY 2020 INCOME LAND RESIDUALS TOTAL

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
35	10845	37//059// // /	7 NORTH MAIN ST	1120	67,000	3,350	23,551	40,099	0.084	477,400	263,600	213,800	330	0001	0	1.00	160,000	0.75	0.95	0.20	423,600	0.160	160,000
36	10465	26//173// // /	15 CENTRAL ST	3320	39,852	1,993	6,815	31,044	0.074	419,500	232,000	187,500	330	0001	A	1.00	141,200	0.75	0.95	0.20	373,200	0.550	141,200
37	11333	31//005// 007// /	2 CORPORATE PARK DR	4010	84,680	5,081	11,940	67,659	0.065	1,040,900	797,600	243,300	340	0001	0	1.00	182,700	0.75	0.95	0.20	980,300	2.100	182,700
38	10662	30//139// // /	3 SOUTH AVE	1120	75,000	3,750	26,363	44,887	0.084	534,400	282,400	252,000	330	0001	0	1.00	192,000	0.76	0.95	0.19	474,400	0.130	192,000
39	10807	36//020// 001// /	45 CRYSTAL AVE	3260	182,824	7,313	17,551	157,960	0.098	1,611,800	866,800	745,000	310	0001	A	2.50	562,800	0.76	0.95	0.19	1,429,600	1.060	562,800
40	10657	30//131// // /	25 EAST BROADWAY	3220	54,924	2,746	10,436	41,742	0.104	401,400	249,600	151,800	330	0001	A	1.00	117,400	0.77	0.95	0.18	367,000	0.090	117,400
41	10670	30//157// // /	7 BIRCH ST	1120	76,700	3,835	26,960	45,905	0.084	546,500	300,100	246,400	330	0001	0	1.00	192,000	0.78	0.95	0.17	492,100	0.250	192,000
42	10758	34//002// // /	39 SOUTH MAIN ST	1120	93,720	4,686	32,943	56,091	0.084	667,800	422,000	245,800	330	0001	0	1.00	192,000	0.78	0.95	0.17	614,000	0.470	192,000
43	10459	26//145// // /	52 WEST BROADWAY	1120	68,500	3,425	24,078	40,997	0.084	488,100	283,800	204,300	330	0001	0	1.00	160,000	0.78	0.95	0.17	443,800	0.640	160,000
44	10505	27//086// // /	45 BIRCH ST	3280	101,380	5,758	36,022	59,600	0.104	573,100	403,200	169,900	330	0001	A	1.00	132,000	0.78	0.95	0.17	535,200	0.300	132,000
45	10623	30//065// // /	22 EAST BROADWAY	3250	94,320	4,771	10,410	79,139	0.083	953,500	595,400	358,100	330	0001	A	2.00	279,700	0.78	0.95	0.17	875,100	0.500	279,700
46	10479	27//002// // /	38 BIRCH ST	3410	83,211	4,161	7,905	71,145	0.063	1,129,300	932,800	196,500	330	0001	E	0.90	154,000	0.78	0.95	0.17	1,086,800	2.700	154,000
47	10303	08//001// 004001// /	11 A ST	4020	174,181	13,934	48,074	112,173	0.089	1,260,400	879,100	381,300	320	0001	0	1.00	297,600	0.78	0.95	0.17	1,176,700	4.000	297,600
48	10778	35//015// 003// /	4 TINKHAM AVE	4010	196,727	19,673	44,264	132,790	0.100	1,327,900	955,200	372,700	320	0001	0	1.00	292,500	0.78	0.95	0.17	1,247,700	2.010	292,500
49	10458	26//141// // /	70 WEST BROADWAY	1120	70,000	3,500	24,605	41,895	0.084	498,800	295,500	203,300	330	0001	0	1.00	160,000	0.79	0.95	0.16	455,500	0.230	160,000
50	10600	30//040// // /	1 SAWYER CT	1120	97,776	4,889	37,805	55,082	0.084	655,700	330,600	325,100	330	0001	0	1.00	256,000	0.79	0.95	0.16	586,600	0.300	256,000
51	10847	37//073// // /	1 CHESTER RD	1120	78,750	3,938	27,681	47,131	0.084	561,100	278,700	282,400	330	0001	0	1.00	224,000	0.79	0.95	0.16	502,700	0.760	224,000
52	10450	26//066// 003// /	10 WYMAN ST	1120	108,640	5,432	38,187	65,021	0.084	774,100	481,000	293,100	340	0001	0	1.00	230,400	0.79	0.95	0.16	711,400	0.700	230,400
53	10533	29//112// // /	26 ELM ST	1120	132,696	6,635	46,643	79,418	0.084	945,500	617,400	328,100	340	0001	0	2.00	259,200	0.79	0.95	0.16	876,600	0.330	259,200
54	10861	39//031// // /	46 EAST DERRY RD	3320	59,193	2,960	9,225	47,008	0.074	635,300	442,800	192,500	330	0001	A	1.00	151,800	0.79	0.95	0.16	594,600	1.130	151,800
55	10362	08//278// 001// /	4 LINLEW DR	3160	962,582	336,904	218,987	406,691	0.092	4,420,600	3,572,400	848,200	330	0001	0	1.10	669,900	0.79	0.95	0.16	4,242,300	4.060	669,900
56	10567	29//192// // /	11 CENTRAL ST	3260	57,287	2,864	8,163	46,260	0.100	462,600	303,300	159,300	330	0001	A	1.00	126,200	0.79	0.95	0.16	429,500	0.200	126,200
57	10782	35//015// 009// /	6 TINKHAM AVE	4000	56,280	3,940	7,851	44,489	0.074	601,200	374,000	227,200	320	0001	A	1.00	179,800	0.79	0.95	0.16	553,800	1.000	179,800
58	10342	08//089// // /	22 LINLEW DR	1120	339,700	16,985	145,222	177,493	0.080	2,218,700	963,100	1,255,600	330	0001	0	1.00	1,008,000	0.80	0.95	0.15	1,971,100	1.670	1,008,000
59	10347	08//094// // /	28 LINLEW DR	1120	339,700	16,985	145,222	177,493	0.080	2,218,700	965,200	1,253,500	330	0001	0	1.00	1,008,000	0.80	0.95	0.15	1,973,200	1.280	1,008,000
60	10301	08//001// 003001// /	9.5 A ST	4010	55,945	3,357	7,888	44,700	0.065	687,700	459,500	228,200	320	0001	A	1.00	181,800	0.80	0.95	0.15	641,300	1.130	181,800
61	10429	24//043// 001// /	1 ALADDIN CIR	1120	420,700	21,035	179,849	219,816	0.080	2,747,700	1,182,800	1,564,900	330	0001	0	1.00	1,260,000	0.81	0.95	0.14	2,442,800	1.700	1,260,000
62	10430	24//043// 002// /	3 ALADDIN CIR	1120	501,700	25,085	214,477	262,138	0.080	3,276,700	1,403,600	1,873,100	330	0001	0	1.00	1,512,000	0.81	0.95	0.14	2,915,600	2.400	1,512,000
63	10431	24//043// 003// /	4 ALADDIN CIR	1120	501,700	25,085	214,477	262,138	0.080	3,276,700	1,414,500	1,862,200	330	0001	0	1.00	1,512,000	0.81	0.95	0.14	2,926,500	2.000	1,512,000
64	10531	29//052// // /	9 EVERETT ST	1120	74,642	3,732	26,236	44,674	0.084	531,800	282,500	249,300	340	0001	0	1.00	201,600	0.81	0.95	0.14	484,100	0.300	201,600
65	10759	34//016// // /	20 SOUTH MAIN ST	3220	65,496	3,530	11,195	50,771	0.104	488,200	302,100	186,100	330	0001	0	0.90	151,200	0.81	0.95	0.14	453,300	1.120	151,200
66	10234	05//011// // /	125 ROCKINGHAM RD	4000	53,745	3,762	7,497	42,486	0.074	574,100	398,200	175,900	340	0001	A	1.00	142,400	0.81	0.95	0.14	540,600	1.500	142,400
67	10343	08//090// // /	23 LINLEW DR	1120	339,700	16,985	145,222	177,493	0.080	2,218,700	991,500	1,227,200	330	0001	0	1.00	1,008,000	0.82	0.95	0.13	1,999,500	1.600	1,008,000
68	10344	08//091// // /	25 LINLEW DR	1120	339,700	16,985	145,222	177,493	0.080	2,218,700	995,500	1,223,200	330	0001	0	1.00	1,008,000	0.82	0.95	0.13	2,003,500	1.400	1,008,000

DERRY 2020 INCOME LAND RESIDUALS TOTAL

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
69	10735	32//027// // /	33 CRYSTAL AVE	3420	77,400	4,644	14,551	58,205	0.075	776,100	536,500	239,600	320	0001	A	1.00	196,200	0.82	0.95	0.13	732,700	2.090	196,200
70	7816	28//005// // /	52 ROCKINGHAM RD	3220	256,340	20,507	47,167	188,666	0.069	2,734,300	1,793,100	941,200	330	0001	A	5.00	768,400	0.82	0.95	0.13	2,561,500	2.280	768,400
71	10195	03//087// 001// /	187.5 ROCKINGHAM RD	3260	80,365	6,429	8,872	65,064	0.100	650,600	418,400	232,200	330	0001	A	1.00	189,900	0.82	0.95	0.13	608,300	3.670	189,900
72	10518	27//089// // /	37 BIRCH ST	3110	77,355	4,360	8,185	64,810	0.083	780,900	477,300	303,600	330	0001	A	1.50	249,000	0.82	0.95	0.13	726,300	2.610	249,000
73	10575	29//203// // /	48 WEST BROADWAY	3280	78,110	5,471	29,158	43,481	0.104	418,100	259,200	158,900	330	0001	A	1.00	131,000	0.82	0.95	0.13	390,200	0.280	131,000
74	10785	35//015// 013// /	9 TINKHAM AVE	4010	117,264	11,726	26,384	79,154	0.100	791,500	573,000	218,500	320	0001	A	1.00	179,800	0.82	0.95	0.13	752,800	1.000	179,800
75	10432	24//043// 004// /	2 ALADDIN CIR	1120	420,700	21,035	179,849	219,816	0.080	2,747,700	1,224,000	1,523,700	330	0001	0	1.00	1,260,000	0.83	0.95	0.12	2,484,000	1.720	1,260,000
76	10522	27//093// // /	1 NUTFIELD CT	1120	84,000	4,200	29,526	50,274	0.084	598,500	366,400	232,100	330	0001	0	1.00	192,000	0.83	0.95	0.12	558,400	0.290	192,000
77	10338	08//085// // /	17 LINLEW DR	1120	429,700	21,485	183,697	224,518	0.080	2,806,500	1,283,700	1,522,800	330	0001	0	1.00	1,260,000	0.83	0.95	0.12	2,543,700	1.720	1,260,000
78	10341	08//088// // /	21 LINLEW DR	1120	429,700	21,485	183,697	224,518	0.080	2,806,500	1,285,500	1,521,000	330	0001	0	1.00	1,260,000	0.83	0.95	0.12	2,545,500	2.050	1,260,000
79	10751	32//107// // /	2 ABBOTT ST	1120	83,600	4,180	29,385	50,035	0.084	595,700	288,500	307,200	330	0001	0	1.00	256,000	0.83	0.95	0.12	544,500	0.240	256,000
80	10698	30//224// // /	73 EAST BROADWAY	1120	443,740	22,187	189,699	231,854	0.080	2,898,200	1,488,100	1,410,100	330	0001	0	1.00	1,176,000	0.83	0.95	0.12	2,664,100	0.850	1,176,000
81	10563	29//188// // /	5 MAPLE ST	1120	67,900	3,395	23,867	40,638	0.084	483,800	309,400	174,400	340	0001	0	1.00	144,000	0.83	0.95	0.12	453,400	0.200	144,000
82	10339	08//086// // /	19 LINLEW DR	1120	429,700	21,485	183,697	224,518	0.080	2,806,500	1,299,100	1,507,400	330	0001	0	1.00	1,260,000	0.84	0.95	0.11	2,559,100	1.700	1,260,000
83	10337	08//084// // /	11-15 LINLEW DR	1120	1,019,100	50,955	435,665	532,480	0.080	6,656,000	3,050,600	3,605,400	330	0001	0	1.00	3,024,000	0.84	0.95	0.11	6,074,600	3.090	3,024,000
84	10363	08//279// // /	11 ASHLEIGH DR	3220	1,566,439	92,640	357,264	1,116,535	0.069	16,181,700	12,420,400	3,761,300	320	0001	0	1.00	3,145,600	0.84	0.95	0.11	15,566,000	55.800	3,145,600
85	10176	03//036// 001// /	241 ROCKINGHAM RD	3320	69,745	3,487	9,939	56,319	0.074	761,100	558,600	202,500	330	0001	A	1.00	170,000	0.84	0.95	0.11	728,600	2.490	170,000
86	10466	26//179// // /	29 SOUTH AVE	3220	78,773	3,939	14,967	59,867	0.104	575,600	412,200	163,400	330	0001	A	1.00	137,400	0.84	0.95	0.11	549,600	0.430	137,400
87	10658	30//132// // /	21 EAST BROADWAY	3220	28,482	1,566	5,383	21,533	0.104	207,000	65,100	141,900	330	0001	A	1.00	119,500	0.84	0.95	0.11	184,600	0.110	119,500
88	8422	35//024// // /	2 LACONIA AVE	3320	61,142	3,057	8,713	49,372	0.074	667,200	508,600	158,600	330	0001	A	1.00	133,900	0.84	0.95	0.11	642,500	0.340	133,900
89	10277	06//067// // /	48 FLOYD RD	3222	33,862	2,219	7,166	24,477	0.089	275,000	133,700	141,300	350	0001	A	0.90	119,200	0.84	0.95	0.11	252,900	2.510	119,200
90	10970	01//019A// // /	10.5 BEACON HILL RD	432V	105,000	6,300	19,740	78,960	0.090	877,300	578,700	298,600	350	0001	0	0.50	250,000	0.84	0.95	0.11	828,700	0.230	250,000
91	10250	05//046// 006// /	1 FAIRWAYS DR	1120	392,700	19,635	167,879	205,186	0.080	2,564,800	1,375,700	1,189,100	330	0001	0	1.00	1,008,000	0.85	0.95	0.10	2,383,700	1.430	1,008,000
92	10848	37//075// // /	3 NORTH MAIN ST	1120	78,750	3,938	27,681	47,131	0.084	561,100	297,000	264,100	330	0001	0	1.00	224,000	0.85	0.95	0.10	521,000	0.260	224,000
93	10253	05//046// 010// /	2 FOREST RIDGE RD	1120	514,800	25,740	220,077	268,983	0.080	3,362,300	1,779,600	1,582,700	330	0001	0	1.00	1,344,000	0.85	0.95	0.10	3,123,600	2.430	1,344,000
94	10348	08//095// // /	27 LINLEW DR	1120	429,700	21,485	183,697	224,518	0.080	2,806,500	1,324,700	1,481,800	330	0001	0	1.00	1,260,000	0.85	0.95	0.10	2,584,700	1.720	1,260,000
95	10346	08//093// // /	26 LINLEW DR	1120	258,700	12,935	110,594	135,171	0.080	1,689,600	805,300	884,300	330	0001	0	1.00	756,000	0.85	0.95	0.10	1,561,300	1.260	756,000
96	10823	36//067// 012// /	4 PEABODY RD ANNEX	3400	78,229	6,258	21,591	50,380	0.089	566,100	332,500	233,600	320	0001	A	1.00	197,500	0.85	0.95	0.10	530,000	2.180	197,500
97	10817	36//067// 002// /	11 PEABODY RD	3400	45,017	3,962	12,317	28,738	0.089	322,900	133,100	189,800	320	0001	A	1.00	160,700	0.85	0.95	0.10	293,800	0.340	160,700
98	8169	31//005// 024// /	4 ASH ST EXT	4022	116,640	8,165	16,271	92,204	0.074	1,246,000	1,042,100	203,900	340	0001	0	0.80	173,400	0.85	0.95	0.10	1,215,500	4.530	173,400
99	10345	08//092// // /	24 LINLEW DR	1120	429,700	21,485	183,697	224,518	0.080	2,806,500	1,335,700	1,470,800	330	0001	0	1.00	1,260,000	0.86	0.95	0.09	2,595,700	1.670	1,260,000
100	10252	05//046// 009// /	18 FAIRWAYS DR	1120	491,700	24,585	210,202	256,913	0.080	3,211,400	1,754,200	1,457,200	330	0001	0	1.00	1,260,000	0.86	0.95	0.09	3,014,200	1.810	1,260,000
101	10251	05//046// 008// /	6 FAIRWAYS DR	1120	491,700	24,585	210,202	256,913	0.080	3,211,400	1,754,500	1,456,900	330	0001	0	1.00	1,260,000	0.86	0.95	0.09	3,014,500	1.810	1,260,000
102	10718	31//071// // /	44 CRYSTAL AVE	3380	116,901	5,845	16,658	94,398	0.074	1,275,600	932,000	343,600	310	0001	0	1.00	294,700	0.86	0.95	0.09	1,226,700	1.580	294,700

DERRY 2020 INCOME LAND RESIDUALS TOTAL

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
103	10801	36//017// // /	55 CRYSTAL AVE	3230	2,999,121	239,930	689,798	2,069,393	0.104	19,898,000	14,533,100	5,364,900	310	0001	0	1.00	4,611,800	0.86	0.95	0.09	19,144,900	23.030	4,611,800
104	10737	32//029// // /	27 A&B CRYSTAL AVE	3220	71,862	5,192	9,413	57,257	0.104	550,600	352,800	197,800	320	0001	A	1.00	170,400	0.86	0.95	0.09	523,200	0.580	170,400
105	10400	13//014// // /	81 DAMREN RD	3860	1,200,000	420,000	546,000	234,000	0.117	2,000,000	1,619,700	380,300	340	0001	A	1.00	326,700	0.86	0.95	0.09	1,946,400	24.000	326,700
106	10463	26//171// // /	19 CENTRAL ST	1120	67,500	3,375	23,726	40,399	0.084	480,900	259,100	221,800	330	0001	0	1.00	192,000	0.87	0.95	0.08	451,100	0.390	192,000
107	10568	29//194// // /	7 CENTRAL ST	1120	70,000	3,500	24,605	41,895	0.084	498,800	314,200	184,600	330	0001	0	1.00	160,000	0.87	0.95	0.08	474,200	0.160	160,000
108	10254	05//046// 011// /	33 FAIRWAYS DR	1120	491,700	24,585	210,202	256,913	0.080	3,211,400	1,759,500	1,451,900	330	0001	0	1.00	1,260,000	0.87	0.95	0.08	3,019,500	2.500	1,260,000
109	10453	26//119// // /	55 WEST BROADWAY	1120	62,500	3,125	21,969	37,406	0.084	445,300	262,100	183,200	330	0001	0	1.00	160,000	0.87	0.95	0.08	422,100	0.110	160,000
110	10559	29//174// // /	20 MARTIN ST	1120	82,256	4,524	31,637	46,095	0.084	548,800	282,800	266,000	340	0001	0	1.00	230,400	0.87	0.95	0.08	513,200	0.340	230,400
111	10825	37//007// // /	122 EAST BROADWAY	3260	67,946	5,436	7,501	55,009	0.100	550,100	400,900	149,200	330	0001	A	0.90	129,900	0.87	0.95	0.08	530,800	0.680	129,900
112	10852	37//082// // /	4 CHESTER RD	3160	41,520	3,044	5,009	33,467	0.100	334,700	190,400	144,300	330	0001	A	1.00	126,200	0.87	0.95	0.08	316,600	0.200	126,200
113	10146	02//019// // /	52 KENDALL POND RD	4040	140,448	9,831	19,592	111,025	0.074	1,568,000	1,242,300	325,700	330	0001	0	1.00	283,700	0.87	0.95	0.08	1,526,000	6.660	283,700
114	10361	08//278// // /	6 LINLEW DR	4010	328,856	19,731	46,369	262,756	0.065	4,042,400	3,131,100	911,300	330	0001	0	0.95	796,200	0.87	0.95	0.08	3,927,300	7.930	796,200
115	10159	02//065// // /	6 BOWERS RD	4010	121,637	8,114	22,659	90,864	0.065	1,397,900	894,000	503,900	340	0001	0	1.00	436,300	0.87	0.95	0.08	1,330,300	5.000	436,300
116	8180	31//014// // /	80 NORTH HIGH ST	4020	224,274	11,214	42,612	170,448	0.100	1,704,500	1,414,300	290,200	340	0001	0	1.00	252,000	0.87	0.95	0.08	1,666,300	6.240	252,000
117	10333	08//080// // /	3-5 LINLEW DR	1120	679,400	33,970	290,444	354,986	0.080	4,437,300	2,139,800	2,297,500	330	0001	0	1.00	2,016,000	0.88	0.95	0.07	4,155,800	3.750	2,016,000
118	10334	08//081// // /	7-9 LINLEW DR	1120	517,400	25,870	221,189	270,341	0.080	3,379,300	1,657,700	1,721,600	330	0001	0	1.00	1,512,000	0.88	0.95	0.07	3,169,700	2.520	1,512,000
119	10850	37//078// // /	1 NORTH MAIN ST	1120	62,500	3,125	21,969	37,406	0.084	445,300	263,400	181,900	330	0001	0	1.00	160,000	0.88	0.95	0.07	423,400	0.230	160,000
120	10336	08//083// // /	14-16 LINLEW DR	1120	517,400	25,870	221,189	270,341	0.080	3,379,300	1,661,100	1,718,200	330	0001	0	1.00	1,512,000	0.88	0.95	0.07	3,173,100	1.610	1,512,000
121	10464	26//172// // /	17 CENTRAL ST	1120	67,500	3,375	23,726	40,399	0.084	480,900	263,100	217,800	330	0001	0	1.00	192,000	0.88	0.95	0.07	455,100	0.440	192,000
122	10247	05//046// 003// /	3 FOREST RIDGE RD	1120	293,700	14,685	125,557	153,458	0.080	1,918,200	1,062,000	856,200	330	0001	0	1.00	756,000	0.88	0.95	0.07	1,818,000	1.100	756,000
123	100604	08//079// 005// /	14 TSIENNETO RD	3420	604,163	36,250	113,583	454,330	0.075	6,057,700	5,259,200	798,500	310	0001	0	0.90	701,700	0.88	0.95	0.07	5,960,900	3.460	701,700
124	100732	08//073// 003// /	17 TSIENNETO RD	3331	58,897	2,945	8,393	47,559	0.074	642,700	388,300	254,400	310	0001	A	1.00	224,800	0.88	0.95	0.07	613,100	1.000	224,800
125	10165	03//017// // /	223 ROCKINGHAM RD	3520	54,450	4,356	15,028	35,066	0.063	681,000	359,100	321,900	330	0001	A	0.95	281,800	0.88	0.95	0.07	640,900	13.890	281,800
126	10641	30//101// // /	48 EAST BROADWAY	3220	251,234	20,099	46,227	184,908	0.069	2,679,800	1,823,000	856,800	330	0001	A	5.00	751,900	0.88	0.95	0.07	2,574,900	1.180	751,900
127	10145	02//018A// // /	62 KENDALL POND RD	432V	105,000	6,300	19,740	78,960	0.090	877,300	594,100	283,200	330	0001	0	1.00	250,000	0.88	0.95	0.07	844,100	0.000	250,000
128	10786	35//015// 014// /	11 TINKHAM AVE	3320	50,571	2,529	7,206	40,836	0.074	551,800	349,900	201,900	320	0001	A	1.00	179,800	0.89	0.95	0.06	529,700	1.000	179,800
129	10837	37//038// // /	14 NORTH MAIN ST	3250	26,018	1,301	3,708	21,009	0.069	304,500	168,600	135,900	330	0001	A	1.00	121,400	0.89	0.95	0.06	290,000	0.130	121,400
130	10248	05//046// 004// /	4 FAIRWAYS DR	1120	293,700	14,685	125,557	153,458	0.080	1,918,200	1,077,600	840,600	330	0001	0	1.00	756,000	0.90	0.95	0.05	1,833,600	1.130	756,000
131	10249	05//046// 005// /	2 FAIRWAYS DR	1120	293,700	14,685	125,557	153,458	0.080	1,918,200	1,082,600	835,600	330	0001	0	1.00	756,000	0.90	0.95	0.05	1,838,600	1.130	756,000
132	10417	21//025// // /	30 KENDALL POND RD	3060	606,000	24,240	203,616	378,144	0.105	3,601,400	1,443,000	2,158,400	330	0001	0	1.00	1,947,800	0.90	0.95	0.05	3,390,800	15.400	1,947,800
133	10307	08//001// 009// /	6 A ST	4000	123,606	8,652	17,243	97,711	0.074	1,320,400	997,000	323,400	320	0001	0	1.00	291,900	0.90	0.95	0.05	1,288,900	2.080	291,900
134	10579	30//008// // /	2 SOUTH AVE	1120	84,000	4,200	29,526	50,274	0.084	598,500	386,700	211,800	330	0001	0	1.00	192,000	0.91	0.95	0.04	578,700	0.330	192,000
135	10887	51//129// // /	33 POND RD	1120	70,000	3,500	24,605	41,895	0.084	498,800	323,800	175,000	330	0001	0	1.00	160,000	0.91	0.95	0.04	483,800	3.430	160,000
136	10764	35//005// 001// /	109 FRANKLIN ST	1120	173,145	8,657	74,019	90,469	0.080	1,130,900	633,100	497,800	340	0001	0	1.00	453,600	0.91	0.95	0.04	1,086,700	0.520	453,600

DERRY 2020 INCOME LAND RESIDUALS TOTAL

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
137	10209	03//115// // /	6 LAWRENCE RD	1120	109,319	5,466	38,426	65,427	0.084	778,900	494,600	284,300	340	0001	0	1.00	259,200	0.91	0.95	0.04	753,800	2.470	259,200
138	10356	08//273// // /	11 MANCHESTER RD	3230	242,372	19,390	55,746	167,236	0.104	1,608,000	1,124,500	483,500	300	0001	0	1.00	441,200	0.91	0.95	0.04	1,565,700	1.870	441,200
139	10971	08//280// 003// /	4 ASHLEIGH DR	3320	61,560	3,078	8,772	49,710	0.074	671,800	415,000	256,800	310	0001	A	1.00	233,200	0.91	0.95	0.04	648,200	1.560	233,200
140	10780	35//015// 005// /	3 TINKHAM AVE	3310	47,226	2,361	6,730	38,135	0.074	515,300	319,700	195,600	320	0001	A	1.00	177,700	0.91	0.95	0.04	497,400	0.890	177,700
141	10753	32//123// // /	17 CRYSTAL AVE	3220	276,210	22,097	50,823	203,290	0.069	2,946,200	1,906,400	1,039,800	320	0001	A	5.00	947,900	0.91	0.95	0.04	2,854,300	4.250	947,900
142	10530	28//004// // /	50 BIRCH ST	3110	174,319	8,716	16,560	149,043	0.083	1,795,700	1,080,900	714,800	330	0001	A	4.00	652,500	0.91	0.95	0.04	1,733,400	4.540	652,500
143	10467	26//185// // /	48 SOUTH AVE	1120	75,000	3,750	26,363	44,887	0.084	534,400	325,800	208,600	330	0001	0	1.00	192,000	0.92	0.95	0.03	517,800	0.320	192,000
144	10544	29//139// // /	35 WEST BROADWAY	121C	319,920	25,594	176,596	117,730	0.126	934,400	790,200	144,200	201	0001	1	1.00	133,300	0.92	0.95	0.03	923,500	0.370	133,300
145	10811	36//065// // /	8 PEABODY RD	3040	11,160,000	1,339,200	9,329,760	491,040	0.105	4,676,600	3,966,400	710,200	320	0001	0	1.00	653,700	0.92	0.95	0.03	4,620,100	4.530	653,700
146	10456	26//125// // /	78 WEST BROADWAY	3400	41,830	3,346	11,545	26,939	0.089	302,700	159,800	142,900	330	0001	A	1.00	131,000	0.92	0.95	0.03	290,800	0.280	131,000
147	10876	44//011// // /	33 CHESTER RD	3400	52,973	3,377	10,790	38,806	0.089	436,000	266,000	170,000	330	0001	A	1.00	156,300	0.92	0.95	0.03	422,300	1.430	156,300
148	10856	37//112// // /	4 SOUTH MAIN ST	3260	31,618	2,529	3,491	25,598	0.100	256,000	125,400	130,600	330	0001	A	0.90	120,100	0.92	0.95	0.03	245,500	0.330	120,100
149	10203	03//095// // /	150 ROCKINGHAM RD	3280	80,743	6,175	13,353	61,215	0.104	588,600	414,800	173,800	330	0001	A	1.00	160,600	0.92	0.95	0.03	575,400	1.800	160,600
150	10572	29//198// // /	44 WEST BROADWAY	3280	67,794	4,419	26,936	36,439	0.104	350,400	222,300	128,100	330	0001	A	1.00	118,400	0.92	0.95	0.03	340,700	0.100	118,400
151	10537	29//125// 001// /	49 NORTH HIGH ST	3160	47,753	2,865	6,733	38,155	0.065	587,000	439,300	147,700	340	0001	A	1.00	136,400	0.92	0.95	0.03	575,700	1.100	136,400
152	10335	08//082// // /	8-12 LINLEW DR	1120	1,019,100	50,955	479,232	488,913	0.080	6,111,400	2,865,900	3,245,500	330	0001	0	1.00	3,024,000	0.93	0.95	0.02	5,889,900	2.730	3,024,000
153	10771	35//005// 008// /	4 LARAWAY CT	1120	187,695	9,385	80,240	98,070	0.080	1,225,900	695,600	530,300	340	0001	0	1.00	491,400	0.93	0.95	0.02	1,187,000	0.710	491,400
154	10546	29//142// // /	4 MAPLE ST	1120	84,875	4,244	29,834	50,797	0.084	604,700	388,300	216,400	340	0001	0	1.00	201,600	0.93	0.95	0.02	589,900	0.380	201,600
155	10350	08//096// 001// /	28 TSIENNETO RD	3400	74,236	4,454	13,956	55,826	0.075	744,300	521,400	222,900	320	0001	A	0.95	206,600	0.93	0.95	0.02	728,000	3.650	206,600
156	10638	30//098// // /	7 CRYSTAL AVE	3320	32,688	1,634	4,658	26,396	0.074	356,700	208,200	148,500	320	0001	A	1.00	138,600	0.93	0.95	0.02	346,800	0.070	138,600
157	10418	22//012// 001// /	26 KENDALL POND RD	3160	37,295	2,678	8,233	26,384	0.065	405,900	244,700	161,200	330	0001	A	1.00	149,800	0.93	0.95	0.02	394,500	1.000	149,800
158	11162	04//129// 003// /	14 ROUTE 111	3800	1,620,000	48,600	1,099,980	471,420	0.136	3,466,300	2,862,100	604,200	330	0001	0	1.00	563,200	0.93	0.95	0.02	3,425,300	30.360	563,200
159	10318	08//014// // /	29 SCOBIE POND RD	3160	51,114	3,067	7,207	40,840	0.065	739,200	460,300	278,900	330	0001	A	1.00	260,700	0.93	0.95	0.02	721,000	17.250	260,700
160	10163	03//015// // /	15 WINDHAM DEPOT RD	306V	169,200	6,768	56,851	105,581	0.105	1,005,500	420,000	585,500	340	0001	0	1.00	544,500	0.93	0.95	0.02	964,500	13.000	544,500
161	10521	27//092// // /	14 SOUTH AVE	1120	405,000	20,250	173,138	211,612	0.080	2,645,200	1,298,000	1,347,200	330	0001	0	1.00	1,260,000	0.94	0.95	0.01	2,558,000	3.350	1,260,000
162	8353	33//002// // /	21 SOUTH MAIN ST	1120	83,600	4,180	29,385	50,035	0.084	595,700	425,500	170,200	330	0001	0	1.00	160,000	0.94	0.95	0.01	585,500	3.810	160,000
163	10842	37//047// // /	4 NESMITH ST	1120	58,200	2,910	20,457	34,833	0.084	414,700	260,800	153,900	340	0001	0	1.00	144,000	0.94	0.95	0.01	404,800	0.450	144,000
164	10716	31//044// // /	4 MANCHESTER AVE	3420	127,184	7,631	23,911	95,642	0.075	1,275,200	1,000,500	274,700	300	0001	A	1.00	257,900	0.94	0.95	0.01	1,258,400	0.630	257,900
165	10790	35//021// // /	60 CRYSTAL AVE	3400	85,726	6,858	23,660	55,208	0.089	620,300	436,300	184,000	310	0001	A	0.80	172,400	0.94	0.95	0.01	608,700	0.650	215,600
166	10143	02//009// // /	74 KENDALL POND RD	306V	222,000	8,880	74,592	138,528	0.105	1,319,300	518,000	801,300	330	0001	0	1.00	750,200	0.94	0.95	0.01	1,268,200	7.010	750,200
167	10180	03//073// // /	227 ROCKINGHAM RD	3300	48,000	2,160	6,188	39,652	0.074	535,800	373,400	162,400	330	0001	A	1.00	153,100	0.94	0.95	0.01	526,500	1.220	153,100
168	10243	05//044// // /	121 EAST BROADWAY	3800	1,065,960	31,979	796,166	237,815	0.136	1,748,600	727,900	1,020,700	330	0001	0	0.90	964,100	0.94	0.95	0.01	1,692,000	134.000	964,100
169	10323	08//033// // /	66 SCOBIE POND RD	3320	40,091	2,005	5,713	32,373	0.074	437,500	199,100	238,400	340	0001	0	0.95	224,600	0.94	0.95	0.01	423,700	1.750	224,600
170	10354	08//269// // /	3 MANCHESTER RD	4000	361,124	25,279	50,377	285,468	0.074	3,857,700	2,221,300	1,636,400	300	0001	0	1.00	1,536,500	0.94	0.95	0.01	3,757,800	8.970	1,536,500

DERRY 2020 INCOME LAND RESIDUALS TOTAL

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
171	10784	35//015// 012// /	7 TINKHAM AVE	4000	29,690	1,781	4,186	23,723	0.065	365,000	192,700	172,300	320	0001	A	0.90	161,800	0.94	0.95	0.01	354,500	1.000	161,800
172	10306	08//001// 006// /	1 B ST	4010	358,452	21,507	50,542	286,403	0.065	4,406,200	3,180,300	1,225,900	320	0001	0	1.00	1,152,800	0.94	0.95	0.01	4,333,100	7.000	1,152,800
173	10562	29//185// // /	17 MAPLE ST	1120	55,872	2,794	19,639	33,439	0.084	398,100	261,300	136,800	340	0001	0	1.00	129,600	0.95	0.95	0.00	390,900	0.130	144,000
174	10787	35//016// // /	72 CRYSTAL AVE	3110	94,383	4,719	8,966	80,698	0.083	972,300	393,600	578,700	310	0001	A	2.50	551,600	0.95	0.95	0.00	945,200	0.830	551,600
175	10231	05//009// // /	131 ROCKINGHAM RD	3160	39,838	2,390	5,617	31,831	0.065	489,700	328,900	160,800	330	0001	A	1.00	152,100	0.95	0.95	0.00	481,000	1.150	152,100
176	10668	30//153// // /	15 BIRCH ST	3550	97,548	7,804	26,923	62,821	0.089	705,900	566,100	139,800	330	0001	A	1.00	132,900	0.95	0.95	0.00	699,000	0.320	132,900
177	10873	43//015// 001// /	20 CHESTER RD	3040	6,993,600	839,232	5,846,650	307,718	0.105	2,930,600	2,522,900	407,700	330	0001	0	1.00	387,900	0.95	0.95	0.00	2,910,800	5.880	387,900
178	10233	05//010// 001// /	129 ROCKINGHAM RD	3380	82,800	4,365	11,765	66,670	0.074	900,900	661,300	239,600	330	0001	0	1.00	228,800	0.95	0.95	0.00	890,100	3.460	228,800
179	10261	05//046// 018// /	10 FAIRWAYS DR	1120	392,700	19,635	167,879	205,186	0.080	2,564,800	1,514,200	1,050,600	330	0001	0	1.00	1,008,000	0.96	0.95	0.01	2,522,200	2.000	1,008,000
180	10259	05//046// 016// /	14-16 FAIRWAYS DR	1120	785,400	39,270	335,759	410,371	0.080	5,129,700	3,034,400	2,095,300	330	0001	0	1.00	2,016,000	0.96	0.95	0.01	5,050,400	4.000	2,016,000
181	10294	08//001// 001// /	16 MANCHESTER RD	3250	97,138	4,857	9,228	83,053	0.083	1,000,600	593,400	407,200	300	0001	A	1.50	392,000	0.96	0.95	0.01	985,400	0.720	392,000
182	10205	03//096// 002// /	10 FROST RD	3320	32,207	1,610	4,589	26,008	0.074	351,400	190,900	160,500	340	0001	A	1.00	154,500	0.96	0.95	0.01	345,400	2.740	154,500
183	10262	05//046// 019// /	8 FAIRWAYS DR	1120	392,700	19,635	167,879	205,186	0.080	2,564,800	1,521,200	1,043,600	330	0001	0	1.00	1,008,000	0.97	0.95	0.02	2,529,200	2.100	1,008,000
184	10258	05//046// 015// /	21-23 FAIRWAYS DR	1120	785,400	39,270	335,759	410,371	0.080	5,129,700	3,049,900	2,079,800	330	0001	0	1.00	2,016,000	0.97	0.95	0.02	5,065,900	4.140	2,016,000
185	10255	05//046// 012// /	29-31 FAIRWAYS DR	1120	785,400	39,270	335,759	410,371	0.080	5,129,700	3,057,400	2,072,300	330	0001	0	1.00	2,016,000	0.97	0.95	0.02	5,073,400	4.100	2,016,000
186	10256	05//046// 013// /	27 FAIRWAYS DR	1120	392,700	19,635	167,879	205,186	0.080	2,564,800	1,529,200	1,035,600	330	0001	0	1.00	1,008,000	0.97	0.95	0.02	2,537,200	2.500	1,008,000
187	10257	05//046// 014// /	25 FAIRWAYS DR	1120	392,700	19,635	167,879	205,186	0.080	2,564,800	1,529,200	1,035,600	330	0001	0	1.00	1,008,000	0.97	0.95	0.02	2,537,200	2.110	1,008,000
188	10245	05//046// // /	7-19 FAIRWAYS DR	1120	3,638,250	181,913	1,555,352	1,900,985	0.080	23,762,400	13,746,500	10,015,900	330	0001	0	1.00	9,762,000	0.97	0.95	0.02	23,508,500	54.560	9,762,000
189	10368	08//284// // /	30 MANCHESTER RD	3220	1,245,494	74,730	292,691	878,073	0.104	8,443,000	4,879,000	3,564,000	300	0001	0	1.00	3,469,900	0.97	0.95	0.02	8,348,900	14.890	3,469,900
190	10775	35//014// 005// /	20 FOLSOM RD	3350	57,837	5,784	10,411	41,642	0.074	562,700	375,600	187,100	320	0001	A	1.00	181,000	0.97	0.95	0.02	556,600	1.080	181,000
191	10454	26//122// // /	47 WEST BROADWAY	3220	25,772	1,289	4,897	19,586	0.104	188,300	70,000	118,300	330	0001	A	0.90	114,200	0.97	0.95	0.02	184,200	0.210	114,200
192	10460	26//145// 001// /	7 STORER CT	3310	78,961	13,852	14,058	51,051	0.092	554,900	429,600	125,300	330	0001	A	0.75	121,400	0.97	0.95	0.02	551,000	1.800	121,400
193	10855	37//111// // /	2 SOUTH MAIN ST	3110	79,489	3,974	7,551	67,964	0.083	818,800	473,200	345,600	330	0001	A	2.50	335,100	0.97	0.95	0.02	808,300	0.340	335,100
194	10578	30//006// // /	23 BIRCH ST	3400	70,125	5,610	19,355	45,160	0.089	507,400	378,500	128,900	330	0001	A	1.00	125,500	0.97	0.95	0.02	504,000	0.190	125,500
195	10573	29//201// // /	8 STORER CT	1120	75,000	3,750	28,999	42,251	0.084	503,000	307,200	195,800	330	0001	0	1.00	192,000	0.98	0.95	0.03	499,200	0.230	192,000
196	10476	26//221// // /	14 BROOK ST	1120	68,200	3,410	19,178	45,612	0.084	543,000	396,300	146,700	330	0001	0	1.00	144,000	0.98	0.95	0.03	540,300	6.910	144,000
197	10520	27//091// // /	10 SOUTH AVE	1120	360,000	18,000	153,900	188,100	0.080	2,351,300	1,326,400	1,024,900	330	0001	0	1.00	1,008,000	0.98	0.95	0.03	2,334,400	1.110	1,008,000
198	10174	03//035// 010// /	210 ROCKINGHAM RD	3222	129,073	10,326	35,624	83,123	0.089	934,000	764,300	169,700	330	0001	A	1.00	165,900	0.98	0.95	0.03	930,200	2.070	165,900
199	10192	03//085// // /	172 ROCKINGHAM RD	3310	44,320	2,216	6,316	35,788	0.074	506,100	329,900	176,200	330	0001	A	1.00	172,300	0.98	0.95	0.03	502,200	2.500	172,300
200	10419	22//012// 002// /	22 KENDALL POND RD	3160	30,146	1,809	4,251	24,086	0.065	370,600	218,100	152,500	330	0001	A	1.00	149,800	0.98	0.95	0.03	367,900	1.000	149,800
201	10269	05//053// 001// /	2 ISLAND POND RD	3220	242,151	14,529	34,143	193,479	0.104	1,860,400	1,028,100	832,300	340	0001	0	1.00	817,100	0.98	0.95	0.03	1,845,200	21.360	817,100
202	10749	32//099// // /	80 EAST BROADWAY	1120	62,000	3,100	21,793	37,107	0.084	441,800	280,200	161,600	330	0001	0	1.00	160,000	0.99	0.95	0.04	440,200	0.430	160,000
203	10632	30//083// // /	20 FRANKLIN ST	1120	172,854	8,643	66,506	97,705	0.080	1,221,300	763,100	458,200	340	0001	0	1.00	453,600	0.99	0.95	0.04	1,216,700	1.070	453,600
204	10478	27//001// // /	34 BIRCH ST	3320	36,875	1,844	5,255	29,776	0.074	402,400	225,500	176,900	320	0001	A	1.00	175,200	0.99	0.95	0.04	400,700	0.760	175,200

DERRY 2020 INCOME LAND RESIDUALS TOTAL

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
205	1199	03//084// // /	191 ROCKINGHAM RD	3220	35,277	1,764	5,027	28,486	0.074	384,900	239,800	145,100	330	0001	A	1.00	143,700	0.99	0.95	0.04	383,500	0.650	143,700
206	2160	05//034// // /	84/86 ROCKINGHAM RD	3160	399,000	139,650	90,773	168,577	0.092	1,832,400	1,342,200	490,200	330	0001	0	1.00	487,500	0.99	0.95	0.04	1,829,700	6.130	487,500
207	10369	08//285// // /	28 MANCHESTER RD	3331	103,565	5,178	9,839	88,548	0.069	1,283,300	844,800	438,500	300	0001	0	1.00	437,500	1.00	0.95	0.05	1,282,300	1.970	437,500
208	10636	30//096// // /	18 CRYSTAL AVE	3220	205,795	16,464	37,866	151,465	0.069	2,195,100	1,282,000	913,100	320	0001	A	5.00	916,400	1.00	0.95	0.05	2,198,400	2.150	916,400
209	10396	12//019// 003// /	112 CHESTER RD	3320	24,576	1,229	3,852	19,495	0.074	263,400	105,600	157,800	330	0001	A	1.00	157,300	1.00	0.95	0.05	262,900	1.500	157,300
210	10615	30//055// // /	14 EAST BROADWAY	3260	51,612	2,581	9,526	39,505	0.100	395,100	271,600	123,500	330	0001	A	1.00	123,400	1.00	0.95	0.05	395,000	0.160	123,400
211	10190	03//081// 002// /	197 ROCKINGHAM RD	3320	32,208	1,610	4,590	26,008	0.074	418,300	217,500	200,800	330	0001	A	0.90	201,700	1.00	0.95	0.05	419,200	5.950	201,700
212	10222	04//117// 001// /	409 ISLAND POND RD	3110	65,937	3,297	6,264	56,376	0.083	679,200	463,100	216,100	340	0001	A	2.00	216,900	1.00	0.95	0.05	680,000	0.120	216,900
213	10815	36//066// 003// /	5 PERLEY RD	1120	243,000	4,860	128,596	109,544	0.080	1,369,300	655,800	713,500	330	0001	0	1.00	720,000	1.01	0.95	0.06	1,375,800	1.460	720,000
214	10583	30//015// // /	11 RAILROAD AVE	1120	280,500	14,025	119,914	146,561	0.080	1,832,000	1,127,100	704,900	330	0001	0	0.90	714,000	1.01	0.95	0.06	1,841,100	1.040	714,000
215	10789	35//018// // /	68 CRYSTAL AVE	3220	88,717	4,436	16,856	67,425	0.104	648,300	422,600	225,700	310	0001	A	1.00	227,500	1.01	0.95	0.06	650,100	1.180	227,500
216	10449	26//066// 002// /	91 WEST BROADWAY	3260	40,581	3,246	4,480	32,855	0.100	328,500	214,000	114,500	330	0001	A	1.00	115,300	1.01	0.95	0.06	329,300	0.070	115,300
217	10588	30//020// // /	1.5 EAST BROADWAY	3220	67,763	4,820	9,077	53,866	0.104	517,900	401,600	116,300	330	0001	A	1.00	117,400	1.01	0.95	0.06	519,000	0.090	117,400
218	10434	25//006// 001// /	11 WINDHAM RD	3160	38,359	2,623	7,580	28,156	0.065	433,200	272,600	160,600	330	0001	A	1.00	162,700	1.01	0.95	0.06	435,300	1.860	162,700
219	10276	06//038// // /	133 ISLAND POND RD	3160	84,306	5,058	11,887	67,361	0.065	1,036,300	757,200	279,100	340	0001	0	1.00	280,700	1.01	0.95	0.06	1,037,900	8.340	280,700
220	10196	03//088// // /	160 ROCKINGHAM RD	3260	87,466	3,499	8,397	75,570	0.098	771,100	394,000	377,100	330	0001	A	2.50	384,500	1.02	0.95	0.07	778,500	1.660	384,500
221	10235	05//012// // /	100 ROCKINGHAM RD	306V	122,400	4,896	41,126	76,378	0.105	727,400	269,600	457,800	330	0001	0	1.00	467,900	1.02	0.95	0.07	737,500	4.190	467,900
222	10654	30//125// // /	9 NORTH AVE	3280	103,377	5,898	35,180	62,299	0.104	599,000	471,500	127,500	330	0001	A	1.00	130,500	1.02	0.95	0.07	602,000	0.270	130,500
223	10616	30//056// // /	14.5 EAST BROADWAY	3220	25,200	1,260	4,788	19,152	0.069	277,600	164,100	113,500	330	0001	A	1.00	116,300	1.02	0.95	0.07	280,400	0.080	116,300
224	10554	29//169// // /	29 MAPLE ST	3210	51,391	3,083	7,246	41,062	0.065	631,700	496,500	135,200	340	0001	A	1.00	137,800	1.02	0.95	0.07	634,300	1.190	137,800
225	10721	31//073// // /	42 CRYSTAL AVE	3400	52,090	4,167	14,377	33,546	0.089	376,900	180,900	196,000	310	0001	A	1.00	202,300	1.03	0.95	0.08	383,200	0.360	202,300
226	10950	03//081// 003// /	203 ROCKINGHAM RD	3300	44,129	2,206	6,288	35,635	0.074	481,500	323,600	157,900	330	0001	A	0.90	161,900	1.03	0.95	0.08	485,500	3.000	161,900
227	8073	30//143// // /	17 BIRCH ST	3220	45,083	2,912	10,452	31,719	0.104	305,000	182,700	122,300	330	0001	A	1.00	125,500	1.03	0.95	0.08	308,200	0.190	125,500
228	10197	03//089// // /	185 ROCKINGHAM RD	3010	526,597	193,572	230,369	102,656	0.126	814,700	624,800	189,900	330	0001	A	1.00	195,400	1.03	0.95	0.08	820,200	5.050	195,400
229	10228	05//006// // /	139 ROCKINGHAM RD	306V	207,000	8,280	69,552	129,168	0.105	1,230,200	533,200	697,000	330	0001	0	1.00	720,000	1.03	0.95	0.08	1,253,200	29.200	720,000
230	10161	03//010// // /	2 WINDHAM DEPOT RD	3222	95,792	9,579	21,553	64,660	0.100	646,600	518,200	128,400	340	0001	A	0.90	132,500	1.03	0.95	0.08	650,700	1.820	132,500
231	10715	31//043// // /	56 CRYSTAL AVE	3260	105,857	4,234	10,162	91,461	0.098	933,300	390,800	542,500	310	0001	A	2.50	564,600	1.04	0.95	0.09	955,400	1.180	564,600
232	10168	03//032// // /	238 ROCKINGHAM RD	3380	44,133	2,207	6,289	35,637	0.074	527,800	338,500	189,300	330	0001	A	1.00	196,000	1.04	0.95	0.09	534,500	4.080	196,000
233	10201	03//093// // /	152 ROCKINGHAM RD	3280	122,270	6,554	29,765	85,951	0.104	826,500	600,500	226,000	330	0001	0	1.00	234,200	1.04	0.95	0.09	834,700	4.000	234,200
234	7469	26//049// // /	94 WEST BROADWAY	3400	36,193	2,895	9,989	23,309	0.089	261,900	130,900	131,000	330	0001	A	1.00	136,000	1.04	0.95	0.09	266,900	0.390	136,000
235	100482	04//038// 005// /	113 GULF RD	3160	23,328	1,166	3,324	18,838	0.074	560,000	194,600	365,400	350	0001		1.00	380,100	1.04	0.95	0.09	574,700	21.980	380,100
236	6758	22//004// // /	41 WINDHAM RD	4000	38,640	2,705	5,390	30,545	0.074	445,400	269,600	175,800	330	0001	A	1.00	182,400	1.04	0.95	0.09	452,000	3.170	182,400
237	10830	37//020// // /	24 CRESCENT ST	1120	88,200	4,410	34,103	49,687	0.084	591,500	377,600	213,900	330	0001	0	1.00	224,000	1.05	0.95	0.10	601,600	0.320	224,000
238	10728	32//015// // /	30 CRYSTAL AVE	3280	74,910	5,497	26,725	42,688	0.104	410,500	262,000	148,500	320	0001	A	1.00	156,100	1.05	0.95	0.10	418,100	0.260	156,100

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Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
239	10574	29//202// // /	46 WEST BROADWAY	3400	72,051	5,764	19,886	46,401	0.089	521,400	389,600	131,800	330	0001	A	1.00	138,100	1.05	0.95	0.10	527,700	0.450	138,100
240	10503	27//063// // /	49 BIRCH ST	3420	39,744	2,385	7,472	29,887	0.075	398,500	282,500	116,000	330	0001	A	1.00	122,100	1.05	0.95	0.10	404,600	0.140	122,100
241	6642	21//025// 001002// /	28A KENDALL POND RD	306V	103,500	4,140	34,776	64,584	0.105	615,100	231,000	384,100	330	0001	0	1.00	404,600	1.05	0.95	0.10	635,600	9.340	404,600
242	10404	14//007// // /	211 BY-PASS 28	306V	295,800	11,832	99,389	184,579	0.105	1,757,900	821,600	936,300	330	0001	0	1.00	986,300	1.05	0.95	0.10	1,807,900	24.120	986,300
243	10937	06//089A// // /	78A WARNER HILL RD	432V	105,000	6,300	19,740	78,960	0.090	877,300	663,100	214,200	340	0001	0	1.00	225,000	1.05	0.95	0.10	888,100	0.000	225,000
244	10769	35//005// 006// /	8 LARAWAY CT	1120	338,239	6,765	178,996	152,478	0.080	1,906,000	1,092,000	814,000	340	0001	0	1.00	864,000	1.06	0.95	0.11	1,956,000	1.250	864,000
245	10364	08//280// // /	10 ASHLEIGH DR	3640	280,440	16,826	26,361	237,253	0.075	3,163,400	2,358,300	805,100	320	0001	0	0.90	851,100	1.06	0.95	0.11	3,209,400	10.010	851,100
246	10297	08//001// 002002// /	16 A ST	4010	92,675	5,560	13,067	74,048	0.065	1,139,200	901,000	238,200	320	0001	0	1.00	252,800	1.06	0.95	0.11	1,153,800	3.540	252,800
247	10428	24//037// // /	19 KENDALL POND RD	1120	351,000	17,550	150,053	183,397	0.080	2,292,500	1,583,800	708,700	330	0001	0	1.00	756,000	1.07	0.95	0.12	2,339,800	2.000	756,000
248	10730	32//024// // /	39 CRYSTAL AVE	3260	153,976	12,318	16,999	124,659	0.100	1,246,600	1,033,100	213,500	310	0001	A	1.00	227,700	1.07	0.95	0.12	1,260,800	1.190	227,700
249	10806	36//019// // /	51 CRYSTAL AVE	3410	66,641	3,332	6,331	56,978	0.063	904,400	669,500	234,900	310	0001	A	1.00	250,900	1.07	0.95	0.12	920,400	2.740	250,900
250	10788	35//017// // /	66 CRYSTAL AVE	3260	44,837	3,587	4,950	36,300	0.100	363,000	201,500	161,500	310	0001	A	0.90	173,100	1.07	0.95	0.12	374,600	0.230	173,100
251	10151	02//022// // /	97.5 FORDWAY EXT	306V	172,500	6,900	57,960	107,640	0.105	1,025,100	350,000	675,100	330	0001	0	1.00	719,100	1.07	0.95	0.12	1,069,100	12.360	719,100
252	10236	05//012// 001001// /	94 ROCKINGHAM RD	3260	37,495	3,000	4,139	30,356	0.100	303,600	149,200	154,400	330	0001	0	1.00	165,000	1.07	0.95	0.12	314,200	1.100	165,000
253	10263	05//046// 020// /	5 FAIRWAYS DR	1120	2,471,700	123,585	1,056,652	1,291,463	0.080	16,143,300	10,164,000	5,979,300	330	0001	0	1.00	6,468,000	1.08	0.95	0.13	16,632,000	12.940	6,468,000
254	10327	08//073// 001// /	50 NORTH MAIN ST	3300	251,641	12,582	35,859	203,200	0.074	2,745,900	2,049,600	696,300	330	0001	A	1.00	749,200	1.08	0.95	0.13	2,798,800	5.000	749,200
255	10582	30//014// // /	13 SOUTH AVE	3220	74,419	3,721	14,140	56,558	0.104	543,800	418,500	125,300	330	0001	A	1.00	134,900	1.08	0.95	0.13	553,400	0.360	134,900
256	3050	08//012// // /	26 SCOBIE POND RD	3320	43,169	2,158	6,152	34,859	0.074	471,100	329,300	141,800	330	0001	A	1.00	152,900	1.08	0.95	0.13	482,200	1.210	152,900
257	10229	05//007// // /	133 ROCKINGHAM RD	3160	128,450	7,707	18,111	102,632	0.065	1,620,300	1,329,400	290,900	330	0001	0	1.00	314,300	1.08	0.95	0.13	1,643,700	5.490	314,300
258	10526	27//136// // /	4 CENTRAL CT EXT	4010	23,096	1,386	3,257	18,453	0.065	283,900	145,700	138,200	330	0001	A	1.00	149,800	1.08	0.95	0.13	295,500	1.000	149,800
259	10371	08//287// // /	14 MANCHESTER RD	3260	143,509	11,481	12,675	119,353	0.100	1,193,500	835,400	358,100	300	0001	0	1.00	388,800	1.09	0.95	0.14	1,224,200	1.440	388,800
260	10797	36//013// // /	7 PEABODY RD	3400	65,963	5,277	18,206	42,480	0.089	477,300	329,400	147,900	320	0001	A	1.00	160,700	1.09	0.95	0.14	490,100	0.340	160,700
261	10741	32//032// // /	2 LENOX RD	3260	64,494	5,160	7,120	52,214	0.100	522,100	382,200	139,900	320	0001	A	1.00	152,200	1.09	0.95	0.14	534,400	0.210	152,200
262	2226	05//037// // /	82 ROCKINGHAM RD	3320	37,216	1,861	5,303	30,052	0.074	406,100	268,300	137,800	330	0001	A	1.00	149,800	1.09	0.95	0.14	418,100	1.000	149,800
263	10570	29//196// // /	38 WEST BROADWAY	3260	51,264	4,101	5,660	41,503	0.100	415,000	303,400	111,600	330	0001	A	1.00	121,400	1.09	0.95	0.14	424,800	0.130	121,400
264	10760	34//018// // /	24 SOUTH MAIN ST	3220	47,372	2,865	9,914	34,593	0.104	332,600	198,100	134,500	330	0001	A	1.00	146,400	1.09	0.95	0.14	344,500	0.790	146,400
265	10756	33//014// // /	116 EAST BROADWAY	1120	145,250	7,263	51,055	86,932	0.084	1,034,900	744,600	290,300	330	0001	0	1.00	320,000	1.10	0.95	0.15	1,064,600	1.160	320,000
266	10719	31//072// // /	46 CRYSTAL AVE	3260	69,709	5,577	7,696	56,436	0.100	564,400	376,900	187,500	310	0001	A	1.00	206,600	1.10	0.95	0.15	583,500	0.440	206,600
267	10188	03//081// // /	199 ROCKINGHAM RD	3280	265,368	20,969	33,360	211,039	0.104	2,029,200	1,713,800	315,400	330	0001	A	1.00	349,600	1.11	0.95	0.16	2,063,400	15.020	349,600
268	10169	03//033// // /	255 ROCKINGHAM RD	3380	27,720	1,386	3,950	22,384	0.074	302,500	201,500	101,000	330	0001	A	0.75	112,400	1.11	0.95	0.16	313,900	1.000	112,400
269	7054	24//005// // /	70 FORDWAY	1120	232,050	11,603	99,201	121,246	0.080	1,515,600	1,067,000	448,600	330	0001	0	1.00	504,000	1.12	0.95	0.17	1,571,000	0.650	504,000
270	10365	08//280// 001// /	2 ASHLEIGH DR	3260	103,594	4,144	9,945	89,505	0.098	913,300	406,800	506,500	310	0001	A	2.50	568,100	1.12	0.95	0.17	974,900	1.410	568,100
271	10589	30//022// // /	1 EAST BROADWAY	3260	52,123	4,170	5,754	42,199	0.100	422,000	309,900	112,100	330	0001	A	1.00	125,500	1.12	0.95	0.17	435,400	0.190	125,500
272	1060	03//009// // /	4 WINDHAM DEPOT RD	4022	82,766	5,794	11,546	65,426	0.074	884,100	718,600	165,500	340	0001	A	1.00	186,100	1.12	0.95	0.17	904,700	5.550	186,100

DERRY 2020 INCOME LAND RESIDUALS TOTAL

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
273	10584	30//016// // /	7 RAILROAD AVE	1120	297,000	14,850	126,968	155,182	0.080	1,939,800	1,271,300	668,500	330	0001	0	1.00	756,000	1.13	0.95	0.18	2,027,300	1.080	756,000
274	100605	08//079// 006// /	12 TSIENNETO RD	3510	148,141	8,888	27,851	111,402	0.063	1,768,300	1,540,300	228,000	310	0001	A	1.00	257,500	1.13	0.95	0.18	1,797,800	3.180	257,500
275	10639	30//099// // /	5 CRYSTAL AVE	3260	82,770	3,311	7,946	71,513	0.098	729,700	376,200	353,500	320	0001	A	2.50	400,800	1.13	0.95	0.18	777,000	0.330	400,800
276	10187	03//080// // /	182 ROCKINGHAM RD	3300	42,823	3,210	10,860	28,753	0.074	388,600	227,600	161,000	330	0001	A	1.00	181,900	1.13	0.95	0.18	409,500	3.380	181,900
277	10296	08//001// 002001// /	115 FRANKLIN ST EXT	4010	113,339	6,800	15,981	90,558	0.065	1,393,200	1,126,900	266,300	340	0001	0	1.00	299,600	1.13	0.95	0.18	1,426,500	2.930	299,600
278	10358	08//275// // /	19 MANCHESTER RD	3220	886,975	54,169	186,410	646,396	0.104	6,215,300	4,567,700	1,647,600	300	0001	0	1.00	1,872,500	1.14	0.95	0.19	6,440,200	9.180	1,872,500
279	10733	32//025// 002// /	43 CRYSTAL AVE	3250	62,600	3,130	5,947	53,523	0.083	644,900	373,900	271,000	310	0001	A	1.50	309,300	1.14	0.95	0.19	683,200	0.430	309,300
280	10732	32//025// 001// /	41 CRYSTAL AVE	3220	40,495	2,025	6,925	31,545	0.069	457,200	267,900	189,300	310	0001	A	1.00	216,100	1.14	0.95	0.19	484,000	0.670	216,100
281	8466	36//020// // /	47 CRYSTAL AVE	3410	74,566	3,728	7,084	63,754	0.063	1,012,000	815,200	196,800	310	0001	A	1.00	224,800	1.14	0.95	0.19	1,040,000	1.000	224,800
282	10736	32//028// // /	29 CRYSTAL AVE	3260	58,872	4,286	7,431	47,155	0.100	471,500	323,700	147,800	320	0001	A	1.00	168,400	1.14	0.95	0.19	492,100	0.520	168,400
283	10173	03//035// 009// /	208 ROCKINGHAM RD	3380	47,314	2,366	6,742	38,206	0.074	516,300	376,700	139,600	330	0001	A	0.95	158,500	1.14	0.95	0.19	535,200	2.070	158,500
284	10142	01//023// 001// /	125 WINDHAM RD	3160	840,465	294,163	191,206	355,096	0.092	3,859,700	3,054,000	805,700	330	0001	0	1.00	918,300	1.14	0.95	0.19	3,972,300	7.210	918,300
285	10395	12//019// 001// /	108 CHESTER RD	3220	72,163	3,798	12,782	55,583	0.104	534,400	395,500	138,900	330	0001	A	1.00	158,800	1.14	0.95	0.19	554,300	1.600	158,800
286	10556	29//171// // /	5 MARTIN ST	3210	24,421	1,465	3,443	19,513	0.065	300,200	185,700	114,500	340	0001	A	1.00	130,700	1.14	0.95	0.19	316,400	0.730	130,700
287	10367	08//283// // /	34 MANCHESTER RD	3220	76,124	6,090	17,508	52,526	0.104	505,000	314,900	190,100	300	0001	A	0.90	217,700	1.15	0.95	0.20	532,600	0.350	217,700
288	10237	05//013// // /	123 ROCKINGHAM RD	3280	71,660	3,583	16,064	52,013	0.074	702,900	573,900	129,000	330	0001	A	0.90	148,400	1.15	0.95	0.20	722,300	2.000	148,400
289	10826	37//015// // /	12 CRESCENT ST	1120	79,200	3,960	27,839	47,401	0.084	564,300	280,600	283,700	330	0001	0	1.00	328,400	1.16	0.95	0.21	609,000	0.400	328,400
290	10699	30//240// // /	16 OAK ST	1120	162,000	8,100	69,255	84,645	0.080	1,058,100	622,600	435,500	340	0001	0	1.00	504,000	1.16	0.95	0.21	1,126,600	1.020	504,000
291	10814	36//066// 002// /	16 PEABODY RD	1120	236,385	4,728	125,095	106,562	0.080	1,332,000	635,900	696,100	320	0001	0	1.00	816,000	1.17	0.95	0.22	1,451,900	1.400	816,000
292	10755	33//004// // /	17 SOUTH MAIN ST	1120	68,750	3,438	24,166	41,146	0.084	489,800	353,400	136,400	330	0001	0	1.00	160,000	1.17	0.95	0.22	513,400	0.810	160,000
293	10767	35//005// 004// /	5 LARAWAY CT	1120	338,239	6,765	178,996	152,478	0.080	1,906,000	1,170,300	735,700	330	0001	0	1.00	864,000	1.17	0.95	0.22	2,034,300	1.100	864,000
294	10300	08//001// 003// /	7 A ST	3770	390,082	54,708	67,738	267,636	0.100	2,676,400	1,829,800	846,600	320	0001	0	1.00	990,200	1.17	0.95	0.22	2,820,000	6.360	990,200
295	10672	30//161// // /	49 EAST BROADWAY	3260	32,660	2,376	4,234	26,050	0.104	250,500	149,000	101,500	330	0001	A	1.00	118,400	1.17	0.95	0.22	267,400	0.100	118,400
296	10435	25//008// // /	3 WINDHAM RD	3410	87,258	4,363	8,290	74,605	0.063	1,184,200	1,056,800	127,400	330	0001	E	1.00	148,700	1.17	0.95	0.22	1,205,500	0.930	148,700
297	10164	03//016// // /	16 WINDHAM DEPOT RD	3060	127,890	5,436	45,900	76,554	0.105	729,100	460,800	268,300	340	0001	0	1.00	315,000	1.17	0.95	0.22	775,800	5.000	315,000
298	10595	30//026// 002// /	12 WEST BROADWAY	1120	345,800	12,586	179,936	153,278	0.080	1,916,000	967,100	948,900	330	0001	0	1.00	1,120,000	1.18	0.95	0.23	2,087,100	0.450	1,120,000
299	10673	30//162// // /	43 EAST BROADWAY	3280	81,844	5,912	31,239	44,693	0.104	429,700	328,000	101,700	330	0001	A	1.00	119,500	1.18	0.95	0.23	447,500	0.110	119,500
300	10198	03//090// // /	158 ROCKINGHAM RD	3280	184,031	13,681	44,822	125,528	0.104	1,207,000	1,052,500	154,500	330	0001	A	1.00	182,700	1.18	0.95	0.23	1,235,200	3.190	182,700
301	8179	31//013// // /	5 MADDEN RD	4010	37,556	2,253	5,295	30,008	0.065	809,800	383,600	426,200	340	0001	0	1.00	504,500	1.18	0.95	0.23	888,100	10.930	504,500
302	10659	30//133// // /	15 EAST BROADWAY	3220	90,745	4,537	17,242	68,966	0.104	663,100	542,000	121,100	330	0001	A	1.00	144,100	1.19	0.95	0.24	686,100	0.670	144,100
303	10720	31//072// 001// /	50 CRYSTAL AVE	3320	38,987	1,949	5,556	31,482	0.074	425,400	249,400	176,000	310	0001	A	1.00	211,200	1.20	0.95	0.25	460,600	0.540	211,200
304	10557	29//172// // /	12 MARTIN ST	3160	17,640	1,058	2,487	14,095	0.065	216,800	115,300	101,500	340	0001	A	0.90	121,300	1.20	0.95	0.25	236,600	1.000	121,300
305	10813	36//066// 001// /	10 COBURN RD	1120	216,000	4,320	114,307	97,373	0.080	1,217,200	686,200	531,000	330	0001	0	1.00	640,000	1.21	0.95	0.26	1,326,200	1.330	640,000
306	10340	08//087// // /	18-20 LINLEW DR	1120	258,700	12,935	110,594	135,171	0.080	1,689,600	1,066,800	622,800	330	0001	0	1.00	756,000	1.21	0.95	0.26	1,822,800	1.910	756,000

DERRY 2020 INCOME LAND RESIDUALS TOTAL

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
307	10772	35//005// 009// /	2 LARAWAY CT	1120	173,145	3,856	90,297	78,992	0.080	987,400	629,500	357,900	340	0001	0	1.00	432,000	1.21	0.95	0.26	1,061,500	0.400	432,000
308	100607	08//280// 005// /	6 ASHLEIGH DR	3320	62,560	3,128	8,915	50,517	0.074	682,700	488,700	194,000	310	0001	A	1.00	234,700	1.21	0.95	0.26	723,400	1.660	234,700
309	10805	36//018// // /	61 CRYSTAL AVE	3230	294,699	23,576	67,781	203,342	0.104	1,955,200	1,598,500	356,700	310	0001	0	1.00	431,700	1.21	0.95	0.26	2,030,200	3.020	431,700
310	3302	08//074// // /	15 TSIENNETO RD	3420	296,292	17,777	55,703	222,812	0.075	2,970,800	2,661,300	309,500	310	0001	0	1.00	375,800	1.21	0.95	0.26	3,037,100	1.670	375,800
311	10403	14//001// 001// /	192 BY-PASS 28	3060	188,700	7,548	63,403	117,749	0.105	1,121,400	492,600	628,800	330	0001	0	1.00	763,800	1.21	0.95	0.26	1,256,400	20.000	763,800
312	10731	32//025// // /	37 CRYSTAL AVE	3230	148,376	11,870	34,126	102,380	0.104	984,400	740,800	243,600	310	0001	0	1.00	297,200	1.22	0.95	0.27	1,038,000	3.150	297,200
313	10260	05//046// 017// /	12 FAIRWAYS DR	1120	392,700	19,635	167,879	205,186	0.080	2,564,800	1,745,000	819,800	330	0001	0	1.00	1,008,000	1.23	0.95	0.28	2,753,000	2.500	1,008,000
314	10597	30//027// // /	10 WEST BROADWAY	1120	285,500	5,710	151,087	128,703	0.080	1,608,800	894,600	714,200	330	0001	0	1.00	880,000	1.23	0.95	0.28	1,774,600	0.350	880,000
315	10791	35//022// // /	62 CRYSTAL AVE	3260	39,030	3,122	4,309	31,599	0.100	316,000	157,800	158,200	310	0001	A	1.00	196,500	1.24	0.95	0.29	354,300	0.280	196,500
316	10648	30//117// // /	11 EAST BROADWAY	3220	47,578	2,379	9,040	36,159	0.104	347,700	247,100	100,600	330	0001	A	1.00	124,800	1.24	0.95	0.29	371,900	0.180	124,800
317	10765	35//005// 002// /	1 LARAWAY CT	1120	173,145	3,463	91,628	78,054	0.080	975,700	629,200	346,500	340	0001	0	1.00	432,000	1.25	0.95	0.30	1,061,200	0.550	432,000
318	10766	35//005// 003// /	3 LARAWAY CT	1120	173,145	3,463	91,628	78,054	0.080	975,700	629,900	345,800	340	0001	0	1.00	432,000	1.25	0.95	0.30	1,061,900	0.480	432,000
319	10768	35//005// 005// /	7 LARAWAY CT	1120	173,145	3,463	91,628	78,054	0.080	975,700	630,600	345,100	340	0001	0	1.00	432,000	1.25	0.95	0.30	1,062,600	0.530	432,000
320	10172	03//035// 001// /	230 ROCKINGHAM RD	3160	561,492	178,197	131,031	252,264	0.092	2,742,000	2,126,400	615,600	330	0001	0	1.00	766,900	1.25	0.95	0.30	2,893,300	17.770	766,900
321	10989	02//019// 001// /	56 KENDALL POND RD	4010	272,943	16,377	38,485	218,081	0.065	3,355,100	2,509,500	845,600	300	0001	0	0.90	1,054,200	1.25	0.95	0.30	3,563,700	7.030	1,054,200
322	10770	35//005// 007// /	6 LARAWAY CT	1120	173,145	3,463	91,628	78,054	0.080	975,700	631,900	343,800	340	0001	0	1.00	432,000	1.26	0.95	0.31	1,063,900	0.920	432,000
323	11022	31//014// 001// /	98 FRANKLIN ST EXT	3160	98,221	9,822	22,100	66,299	0.100	663,000	532,300	130,700	340	0001	A	1.00	164,900	1.26	0.95	0.31	697,200	3.000	164,900
324	11054	31//013// 001// /	9 MADDEN RD	4010	110,688	11,069	24,905	74,714	0.100	747,100	618,700	128,400	340	0001	A	1.00	161,800	1.26	0.95	0.31	780,500	2.790	161,800
325	10366	08//280// 002// /	35 MANCHESTER RD	3230	2,354,543	163,674	509,636	1,681,233	0.104	16,165,700	12,752,700	3,413,000	300	0001	0	1.00	4,336,900	1.27	0.95	0.32	17,089,600	33.450	4,336,900
326	10332	08//079// 004// /	18 TSIENNETO RD	3160	121,890	7,313	17,186	97,391	0.065	1,498,300	1,175,500	322,800	310	0001	0	1.00	414,500	1.28	0.95	0.33	1,590,000	5.370	414,500
327	10627	30//074// // /	42 EAST BROADWAY	3280	121,491	8,981	43,017	69,493	0.104	668,200	573,300	94,900	330	0001	A	1.00	121,400	1.28	0.95	0.33	694,700	0.130	121,400
328	101432	06//067A// // /	48.5 FLOYD RD	432V	70,000	4,200	13,160	52,640	0.090	584,900	428,100	156,800	350	0001	0	1.00	200,000	1.28	0.95	0.33	628,100	0.000	200,000
329	10232	05//010// // /	127 ROCKINGHAM RD	3230	304,557	24,365	70,048	210,144	0.104	2,020,600	1,704,500	316,100	330	0001	0	1.00	406,400	1.29	0.95	0.34	2,110,900	3.460	406,400
330	10596	30//026// 003// /	14 WEST BROADWAY	3260	50,891	4,071	5,618	41,202	0.100	412,000	311,800	100,200	330	0001	A	0.95	129,400	1.29	0.95	0.34	441,200	0.390	129,400
331	10777	35//015// 002// /	10 MANCHESTER RD	3230	144,894	11,592	33,326	99,976	0.104	961,300	740,000	221,300	300	0001	0	1.00	293,100	1.32	0.95	0.37	1,033,100	1.350	293,100
332	10446	26//054// // /	111 WEST BROADWAY	3280	91,416	7,001	14,975	69,440	0.104	667,700	566,500	101,200	330	0001	A	1.00	133,400	1.32	0.95	0.37	699,900	0.330	133,400
333	10800	36//016// // /	34 PINKERTON ST	3400	40,071	3,206	11,060	25,805	0.089	290,000	190,000	100,000	330	0001	A	1.00	132,000	1.32	0.95	0.37	322,000	0.300	132,000
334	10613	30//053// // /	8 EAST BROADWAY	3220	30,573	1,682	5,778	23,113	0.104	222,200	137,900	84,300	330	0001	A	1.00	114,100	1.35	0.95	0.40	252,000	0.060	114,100
335	102910	08//102// 001A// /	69.5 BY-PASS 28	432V	70,000	4,200	13,160	52,640	0.090	584,900	403,900	181,000	330	0001	0	1.00	250,000	1.38	0.95	0.43	653,900	0.000	250,000
336	10637	30//097// // /	9 CRYSTAL AVE	328E	79,580	3,979	15,120	60,481	0.104	581,500	452,900	128,600	320	0001	A	1.00	182,500	1.42	0.95	0.47	635,400	1.180	182,500
337	10761	34//019// // /	26 SOUTH MAIN ST	1120	148,500	7,425	63,484	77,591	0.080	969,900	646,500	323,400	330	0001	0	1.00	462,000	1.43	0.95	0.48	1,108,500	0.760	462,000
338	10631	30//078// // /	8 CRYSTAL AVE	3420	63,732	3,824	11,982	47,926	0.075	639,000	520,600	118,400	320	0001	A	1.00	170,200	1.44	0.95	0.49	690,800	0.570	170,200
339	7993	29//138// // /	37 WEST BROADWAY	121C	76,500	6,120	29,560	40,820	0.126	324,000	248,500	75,500	330	0001	A	1.00	109,900	1.46	0.95	0.51	358,400	0.110	109,900
340	10824	37//003// 001// /	8-10 PERLEY RD	1120	252,000	12,600	107,730	131,670	0.080	1,645,900	1,256,500	389,400	330	0001	0	1.00	588,000	1.51	0.95	0.56	1,844,500	2.650	588,000

DERRY 2020 INCOME LAND RESIDUALS TOTAL

Item	Pid	MBLU	Location	Use	PGI	Vac	Exp	NOI	Cap Rate	Inc Value	Bldg	Land Residual	Nbhd	Rent Crv	S I	Cond	Land	Land Ratio	Median	ABS	Parcel	Acres	Old Land
341	10149	02//020A// // /	39 KENDALL POND RD	432V	70,000	4,200	13,160	52,640	0.090	584,900	422,500	162,400	330	0001	0	1.00	250,000	1.54	0.95	0.59	672,500	0.000	250,000
342	10171	03//035// // /	212 ROCKINGHAM RD	3380	54,864	2,743	7,818	44,303	0.074	680,600	530,700	149,900	330	0001	A	1.00	231,700	1.55	0.95	0.60	762,400	6.690	231,700
343	7466	26//045// // /	84 WEST BROADWAY	3400	64,728	5,178	17,865	41,685	0.089	468,400	391,900	76,500	330	0001	A	0.90	120,100	1.57	0.95	0.62	512,000	0.330	120,100
344	11004	03//036// 002// /	247 ROCKINGHAM RD	4080	33,018	1,981	4,656	26,381	0.065	850,200	720,900	129,300	330	0001	A	1.00	207,600	1.61	0.95	0.66	928,500	6.350	207,600
345	10581	30//012// // /	17 SOUTH AVE	1120	257,100	12,855	97,104	147,141	0.080	1,839,300	1,529,700	309,600	330	0001	0	1.00	504,000	1.63	0.95	0.68	2,033,700	1.060	504,000
346	10676	30//172// // /	55 EAST BROADWAY	3220	99,012	7,921	22,773	68,318	0.104	656,900	569,900	87,000	330	0001	A	1.00	143,300	1.65	0.95	0.70	713,200	0.630	143,300
347	11157	08//280// 004// /	23 ASHLEIGH DR	3160	929,783	325,424	211,526	392,833	0.092	4,269,900	3,717,300	552,600	320	0001	0	1.00	977,900	1.77	0.95	0.82	4,695,200	19.050	977,900
348	10604	30//046// // /	3 MARTIN ST	3220	83,622	4,181	15,888	63,553	0.104	611,100	540,500	70,600	340	0001	A	1.00	127,800	1.81	0.95	0.86	668,300	0.580	127,800
349	10535	29//117// // /	38 MAPLE ST	1120	122,220	6,111	38,664	77,445	0.084	922,000	829,800	92,200	340	0001	0	1.00	172,800	1.87	0.95	0.92	1,002,600	0.470	172,800
350	10349	08//096// // /	55 BY-PASS 28	3340	104,331	5,217	9,911	89,203	0.083	1,074,700	883,100	191,600	330	0001	A	2.50	392,600	2.05	0.95	1.10	1,275,700	2.200	392,600

COUNT	350
MEAN	0.98
MEDIAN	0.95
COD	17.10%

DERRY 2020 COST TO INCOME COMPARISON

Pid	MBLU	Location	Nbhd	Use	Cap Code	Notes	Cost	Income	C/I
10377	09//090// // /	38 NORTH SHORE RD	340	3040	ALF	BEAVER LAKE LODGE	1,320,200	1,406,900	0.94
100004	25//014// 002// /	7 KENDALL POND RD	330	3040	ALF	THE BIRCHES	12,905,000	13,646,700	0.95
10761	34//019// // /	26 SOUTH MAIN ST	330	1120	APT	11 APTS	1,108,500	969,900	1.14
10764	35//005// 001// /	109 FRANKLIN ST	340	1120	APT	12 APTS	1,086,700	1,130,900	0.96
10765	35//005// 002// /	1 LARAWAY CT	340	1120	APT	12 APTS HUD GEN OCC RESTR NHHFA	1,061,200	975,700	1.09
10766	35//005// 003// /	3 LARAWAY CT	340	1120	APT	12 APTS HUD GEN OCC RESTRICT NHHFA	1,061,900	975,700	1.09
10767	35//005// 004// /	5 LARAWAY CT	340	1120	APT	24 APTS HUD GEN RESTR NHHFA	2,034,300	1,906,000	1.07
10768	35//005// 005// /	7 LARAWAY CT	340	1120	APT	12 APTS HUD GEN OCC RESTR NHHFA	1,062,600	975,700	1.09
10769	35//005// 006// /	8 LARAWAY CT	340	1120	APT	24 APTS	1,956,000	1,906,000	1.03
10770	35//005// 007// /	6 LARAWAY CT	340	1120	APT	12 APTS HUD GEN OCC RESTR NHHFA	1,063,900	975,700	1.09
10771	35//005// 008// /	4 LARAWAY CT	340	1120	APT	13 APTS LIM INC	1,187,000	1,225,900	0.97
10772	35//005// 009// /	2 LARAWAY CT	340	1120	APT	12 APTS HUD GEN OCC RESTR NHHFA	1,061,500	987,400	1.08
10813	36//066// 001// /	10 COBURN RD	330	1120	APT	16 APTS HUD AGE RESTRICT NHHFA	1,326,200	1,217,200	1.09
10814	36//066// 002// /	16 PEABODY RD	320	1120	APT	17 APTS HUD AGE RESTRICT NHHFA	1,451,900	1,332,000	1.09
10815	36//066// 003// /	5 PERLEY RD	330	1120	APT	18 APTS HUD AGE RESTRICT NHHFA	1,375,800	1,369,300	1.00
10824	37//003// 001// /	8-10 PERLEY RD	330	1120	APT	14 APTS	1,844,500	1,645,900	1.12
10864	39//042// // /	6 OLD CHESTER RD	340	1120	APT	12 APTS	847,100	1,016,200	0.83
10428	24//037// // /	19 KENDALL POND RD	330	1120	APT	18 APTS	2,339,800	2,292,500	1.02
10429	24//043// 001// /	1 ALADDIN CIR	330	1120	APT	30 APTS	2,442,800	2,747,700	0.89
10430	24//043// 002// /	3 ALADDIN CIR	330	1120	APT	36 APTS	2,915,600	3,276,700	0.89
10431	24//043// 003// /	4 ALADDIN CIR	330	1120	APT	36 APTS	2,926,500	3,276,700	0.89
10432	24//043// 004// /	2 ALADDIN CIR	330	1120	APT	30 APTS	2,484,000	2,747,700	0.90
10520	27//091// // /	10 SOUTH AVE	330	1120	APT	24 APTS LIM INCOME	2,334,400	2,351,300	0.99
10521	27//092// // /	14 SOUTH AVE	330	1120	APT	30 APTS	2,558,000	2,645,200	0.97
10581	30//012// // /	17 SOUTH AVE	330	1120	APT	12 APTS	2,033,700	1,839,300	1.11
10583	30//015// // /	11 RAILROAD AVE	330	1120	APT	17 APTS	1,841,100	1,832,000	1.00
10584	30//016// // /	7 RAILROAD AVE	330	1120	APT	18 APTS	2,027,300	1,939,800	1.05
10595	30//026// 002// /	12 WEST BROADWAY	330	1120	APT	28 APTS HUD AGE RESTRICT NHHFA	2,087,100	1,916,000	1.09
10597	30//027// // /	10 WEST BROADWAY	330	1120	APT	22 APTS HUD AGE RESTRICT NHHFA	1,774,600	1,608,800	1.10

Pid	MBLU	Location	Nbhd	Use	Cap Code	Notes	Cost	Income	C/I
10632	30//083// // /	20 FRANKLIN ST	340	1120	APT	12 APTS SALE 10/2019 1,320,000	1,216,700	1,221,300	1.00
10698	30//224// // /	73 EAST BROADWAY	330	1120	APT	28 APTS SALE 4/2020 3,750,000	2,664,100	2,898,200	0.92
10699	30//240// // /	16 OAK ST	340	1120	APT	12 APTS	1,126,600	1,058,100	1.06
7054	24//005// // /	70 FORDWAY	330	1120	APT	12 APTS	1,571,000	1,515,600	1.04
10245	05//046// // /	7-19 FAIRWAYS DR	330	1120	APT	231 APTS	23,508,500	23,762,400	0.99
10247	05//046// 003// /	3 FOREST RIDGE RD	330	1120	APT	18 APTS	1,818,000	1,918,200	0.95
10248	05//046// 004// /	4 FAIRWAYS DR	330	1120	APT	18 UNITS	1,833,600	1,918,200	0.96
10249	05//046// 005// /	2 FAIRWAYS DR	330	1120	APT	18 APTS	1,838,600	1,918,200	0.96
10250	05//046// 006// /	1 FAIRWAYS DR	330	1120	APT	24 APTS	2,383,700	2,564,800	0.93
10251	05//046// 008// /	6 FAIRWAYS DR	330	1120	APT	30 APTS	3,014,500	3,211,400	0.94
10252	05//046// 009// /	18 FAIRWAYS DR	330	1120	APT	30 APTS	3,014,200	3,211,400	0.94
10253	05//046// 010// /	2 FOREST RIDGE RD	330	1120	APT	32 APTS	3,123,600	3,362,300	0.93
10254	05//046// 011// /	33 FAIRWAYS DR	330	1120	APT	30 APTS	3,019,500	3,211,400	0.94
10255	05//046// 012// /	29-31 FAIRWAYS DR	330	1120	APT	48 APTS	5,073,400	5,129,700	0.99
10256	05//046// 013// /	27 FAIRWAYS DR	330	1120	APT	24 APTS	2,537,200	2,564,800	0.99
10257	05//046// 014// /	25 FAIRWAYS DR	330	1120	APT	24 APTS	2,537,200	2,564,800	0.99
10258	05//046// 015// /	21-23 FAIRWAYS DR	330	1120	APT	48 APTS	5,065,900	5,129,700	0.99
10259	05//046// 016// /	14-16 FAIRWAYS DR	330	1120	APT	48 APTS	5,050,400	5,129,700	0.98
10260	05//046// 017// /	12 FAIRWAYS DR	330	1120	APT	24 APTS / 20 SS UNITS	2,753,000	2,564,800	1.07
10261	05//046// 018// /	10 FAIRWAYS DR	330	1120	APT	24 APTS	2,522,200	2,564,800	0.98
10262	05//046// 019// /	8 FAIRWAYS DR	330	1120	APT	24 APTS	2,529,200	2,564,800	0.99
10263	05//046// 020// /	5 FAIRWAYS DR	330	1120	APT	154 APTS	16,632,000	16,143,300	1.03
10333	08//080// // /	3-5 LINLEW DR	330	1120	APT	48 APTS	4,155,800	4,437,300	0.94
10334	08//081// // /	7-9 LINLEW DR	330	1120	APT	36 APTS	3,169,700	3,379,300	0.94
10335	08//082// // /	8-12 LINLEW DR	330	1120	APT	72 APTS	5,889,900	6,111,400	0.96
10336	08//083// // /	14-16 LINLEW DR	330	1120	APT	36 APTS	3,173,100	3,379,300	0.94
10337	08//084// // /	11-15 LINLEW DR	330	1120	APT	72 APTS	6,074,600	6,656,000	0.91
10338	08//085// // /	17 LINLEW DR	330	1120	APT	30 APTS	2,543,700	2,806,500	0.91
10339	08//086// // /	19 LINLEW DR	330	1120	APT	30 APTS	2,559,100	2,806,500	0.91
10340	08//087// // /	18-20 LINLEW DR	330	1120	APT	18 APTS	1,822,800	1,689,600	1.08

Pid	MBLU	Location	Nbhd	Use	Cap Code	Notes	Cost	Income	C/I
10341	08//088// // /	21 LINLEW DR	330	1120	APT	30 APTS	2,545,500	2,806,500	0.91
10342	08//089// // /	22 LINLEW DR	330	1120	APT	24 APTS	1,971,100	2,218,700	0.89
10343	08//090// // /	23 LINLEW DR	330	1120	APT	24 APTS	1,999,500	2,218,700	0.90
10344	08//091// // /	25 LINLEW DR	330	1120	APT	24 APTS	2,003,500	2,218,700	0.90
10345	08//092// // /	24 LINLEW DR	330	1120	APT	30 APTS	2,595,700	2,806,500	0.92
10346	08//093// // /	26 LINLEW DR	330	1120	APT	18 APTS	1,561,300	1,689,600	0.92
10347	08//094// // /	28 LINLEW DR	330	1120	APT	24 APTS	1,973,200	2,218,700	0.89
10348	08//095// // /	27 LINLEW DR	330	1120	APT	30 APTS	2,584,700	2,806,500	0.92
10209	03//115// // /	6 LAWRENCE RD	340	1120	APT2	9 APTS	753,800	778,900	0.97
8353	33//002// // /	21 SOUTH MAIN ST	330	1120	APT2	5 APTS	585,500	595,700	0.98
10670	30//157// // /	7 BIRCH ST	330	1120	APT2	6 APTS	492,100	546,500	0.90
10662	30//139// // /	3 SOUTH AVE	330	1120	APT2	6 APTS	474,400	534,400	0.89
10600	30//040// // /	1 SAWYER CT	330	1120	APT2	8 APTS	586,600	655,700	0.89
10579	30//008// // /	2 SOUTH AVE	330	1120	APT2	6 APTS	578,700	598,500	0.97
10573	29//201// // /	8 STORER CT	330	1120	APT2	6 APTS	499,200	503,000	0.99
10522	27//093// // /	1 NUTFIELD CT	330	1120	APT2	6 APTS	558,400	598,500	0.93
10458	26//141// // /	70 WEST BROADWAY	330	1120	APT2	5 APTS	455,500	498,800	0.91
10459	26//145// // /	52 WEST BROADWAY	330	1120	APT2	5 APTS	443,800	488,100	0.91
10467	26//185// // /	48 SOUTH AVE	330	1120	APT2	6 APTS	517,800	534,400	0.97
10476	26//221// // /	14 BROOK ST	330	1120	APT2	5 UNITS	540,300	543,000	1.00
10531	29//052// // /	9 EVERETT ST	340	1120	APT2	7 APTS	484,100	531,800	0.91
10532	29//094// // /	26 HIGH ST	340	1120	APT2	8 APTS	612,900	711,900	0.86
10533	29//112// // /	26 ELM ST	340	1120	APT2	9 APTS SALE 05/2018 960,000	876,600	945,500	0.93
10535	29//117// // /	38 MAPLE ST	340	1120	APT2	6 APTS SALE 12/2018 950,000	1,002,600	922,000	1.09
10546	29//142// // /	4 MAPLE ST	340	1120	APT2	7 APTS	589,900	604,700	0.98
10547	29//148// // /	16 MAPLE ST	340	1120	APT2	8 APTS	601,700	691,100	0.87
10559	29//174// // /	20 MARTIN ST	340	1120	APT2	8 APTS UC 2020	513,200	548,800	0.94
10562	29//185// // /	17 MAPLE ST	340	1120	APT2	5 APTS	390,900	398,100	0.98
10563	29//188// // /	5 MAPLE ST	340	1120	APT2	5 APTS	453,400	483,800	0.94
10568	29//194// // /	7 CENTRAL ST	330	1120	APT2	5 APTS	474,200	498,800	0.95

Pid	MBLU	Location	Nbhd	Use	Cap Code	Notes	Cost	Income	C/I
10450	26//066// 003// /	10 WYMAN ST	340	1120	APT2	8 APTS	711,400	774,100	0.92
10453	26//119// // /	55 WEST BROADWAY	330	1120	APT2	5 APTS	422,100	445,300	0.95
10463	26//171// // /	19 CENTRAL ST	330	1120	APT2	6 APTS	451,100	480,900	0.94
10464	26//172// // /	17 CENTRAL ST	330	1120	APT2	6 APTS	455,100	480,900	0.95
10826	37//015// // /	12 CRESCENT ST	330	1120	APT2	6 APTS	609,000	564,300	1.08
10830	37//020// // /	24 CRESCENT ST	330	1120	APT2	7 APTS	601,600	591,500	1.02
10887	51//129// // /	33 POND RD	330	1120	APT2	5 APTS BLG 1 = UC	483,800	498,800	0.97
10842	37//047// // /	4 NESMITH ST	340	1120	APT2	5 APTS SALE 6/2018 369,000	404,800	414,700	0.98
10845	37//059// // /	7 NORTH MAIN ST	330	1120	APT2	5 APTS	423,600	477,400	0.89
10847	37//073// // /	1 CHESTER RD	330	1120	APT2	7 APTS	502,700	561,100	0.90
10848	37//075// // /	3 NORTH MAIN ST	330	1120	APT2	7 APTS	521,000	561,100	0.93
10850	37//078// // /	1 NORTH MAIN ST	330	1120	APT2	5 APTS	423,400	445,300	0.95
10749	32//099// // /	80 EAST BROADWAY	330	1120	APT2	5 APTS	440,200	441,800	1.00
10751	32//107// // /	2 ABBOTT ST	330	1120	APT2	8 APTS	544,500	595,700	0.91
10755	33//004// // /	17 SOUTH MAIN ST	330	1120	APT2	5 APTS	513,400	489,800	1.05
10756	33//014// // /	116 EAST BROADWAY	330	1120	APT2	10 APTS	1,064,600	1,034,900	1.03
10758	34//002// // /	39 SOUTH MAIN ST	330	1120	APT2	6 APTS	614,000	667,800	0.92
10806	36//019// // /	51 CRYSTAL AVE	310	3410	BANK	PEOPLE'S BANK	920,400	904,400	1.02
10802	36//017// 001// /	57 CRYSTAL AVE	310	3410	BANK	BANK OF AMERICA	1,533,100	1,625,900	0.94
10962	36//018// 001// /	42 PINKERTON ST	330	3410	BANK	CITIZENS BANK	1,007,100	1,077,700	0.93
10435	25//008// // /	3 WINDHAM RD	330	3410	BANK	TRIANGLE CREDIT UNION	1,205,500	1,184,200	1.02
10479	27//002// // /	38 BIRCH ST	330	3410	BANK	GRANITE STATE CREDIT UNION	1,086,800	1,129,300	0.96
10619	30//059// // /	20 EAST BROADWAY	330	3410	BANK	SANTANDER BANK	2,144,900	2,577,400	0.83
8466	36//020// // /	47 CRYSTAL AVE	310	3410	BANK	ENTERPRISE BANK	1,040,000	1,012,000	1.03
10873	43//015// 001// /	20 CHESTER RD	330	3040	BED	DERRY HEALTHCARE & REHAB	2,910,800	2,930,600	0.99
10811	36//065// // /	8 PEABODY RD	320	3040	BED	ALPINE OF DERRY	4,620,100	4,676,600	0.99
10971	08//280// 003// /	4 ASHLEIGH DR	310	3320	CARS	SULLIVAN TIRE	648,200	671,800	0.96
10861	39//031// // /	46 EAST DERRY RD	330	3320	CARS	E DERRY COLLISION +2	594,600	635,300	0.94
10950	03//081// 003// /	203 ROCKINGHAM RD	330	3300	CARS	AUTO AUTHORITY +1	485,500	481,500	1.01
10780	35//015// 005// /	3 TINKHAM AVE	320	3310	CARS	MOTOSPORT TIRE	497,400	515,300	0.97

Pid	MBLU	Location	Nbhd	Use	Cap Code	Notes	Cost	Income	C/I
10786	35//015// 014// /	11 TINKHAM AVE	320	3320	CARS	LOLO'S GARAGE/JO & KIM'S	529,700	551,800	0.96
10775	35//014// 005// /	20 FOLSOM RD	320	3350	CARS	ROYAL CAR WASH	556,600	562,700	0.99
100607	08//280// 005// /	6 ASHLEIGH DR	310	3320	CARS	JIFFY LUBE	723,400	682,700	1.06
100732	08//073// 003// /	17 TSIENNETO RD	310	3331	CARS	TIRE WAREHOUSE	613,100	642,700	0.95
8422	35//024// // /	2 LACONIA AVE	330	3320	CARS	AUDIO/VIDEO WIRELESS	642,500	667,200	0.96
10168	03//032// // /	238 ROCKINGHAM RD	703	3380	CARS	GRANITE STATE MARINE	534,500	527,800	1.01
10169	03//033// // /	255 ROCKINGHAM RD	330	3380	CARS	TOP LINE MOTOR SPORTS	313,900	302,500	1.04
10171	03//035// // /	212 ROCKINGHAM RD	330	3380	CARS	JOHN DEERE	762,400	680,600	1.12
1199	03//084// // /	191 ROCKINGHAM RD	330	3220	CARS	603 AUTO MOTORSPORT	383,500	384,900	1.00
2226	05//037// // /	82 ROCKINGHAM RD	330	3320	CARS	LOU'S CUSTOM EXHAUST	418,100	406,100	1.03
3050	08//012// // /	26 SCOBIE POND RD	330	3320	CARS	AUTO CHOICE	482,200	471,100	1.02
10176	03//036// 001// /	241 ROCKINGHAM RD	330	3320	CARS	AUTOMOTIVE CUSTOM & COLLISION	728,600	761,100	0.96
10180	03//073// // /	227 ROCKINGHAM RD	330	3300	CARS	EXPOLINE AUTO	526,500	535,800	0.98
10187	03//080// // /	182 ROCKINGHAM RD	330	3300	CARS	GRAY GOOSE AUTO	409,500	388,600	1.05
10173	03//035// 009// /	208 ROCKINGHAM RD	330	3380	CARS	MONARCH MOTORSPORTS	535,200	516,300	1.04
10190	03//081// 002// /	197 ROCKINGHAM RD	330	3320	CARS		419,200	418,300	1.00
10192	03//085// // /	172 ROCKINGHAM RD	330	3310	CARS	VINCENT'S AUTO +2	502,200	506,100	0.99
10200	03//092// // /	181 ROCKINGHAM RD	330	3310	CARS	SECOND CAR CENTER	660,000	762,900	0.87
10233	05//010// 001// /	129 ROCKINGHAM RD	330	3380	CARS	SEACOAST SPORT CYCLE	890,100	900,900	0.99
10205	03//096// 002// /	10 FROST RD	340	3320	CARS	MELLEN'S FAMILY AUTO	345,400	351,400	0.98
10237	05//013// // /	123 ROCKINGHAM RD	330	3280	CARS	CAL'S CORNER AUTO REPAIR +4	722,300	702,900	1.03
10323	08//033// // /	66 SCOBIE POND RD	340	3320	CARS	SPACETOWN AUTO BODY	423,700	437,500	0.97
10327	08//073// 001// /	50 NORTH MAIN ST	330	3300	CARS	BETLEY CHEVY/BUICK	2,798,800	2,745,900	1.02
10396	12//019// 003// /	112 CHESTER RD	330	3320	CARS	J&F FARMS	262,900	263,400	1.00
10638	30//098// // /	7 CRYSTAL AVE	320	3320	CARS	MEINEKE MUFFLER	346,800	356,700	0.97
10718	31//071// // /	44 CRYSTAL AVE	310	3380	CARS	DERRY CYCLES	1,226,700	1,275,600	0.96
10720	31//072// 001// /	50 CRYSTAL AVE	310	3320	CARS	VALVOLINE	460,600	425,400	1.08
10465	26//173// // /	15 CENTRAL ST	330	3320	CARS	STALLION MOTORSORT +2	373,200	419,500	0.89
10420	23//005// // /	40 FORDWAY	330	3320	CARS	MOCHA	769,000	847,800	0.91
10478	27//001// // /	34 BIRCH ST	320	3320	CARS	BIRCH ST COLLISION	400,700	402,400	1.00

Pid	MBLU	Location	Nbhd	Use	Cap Code	Notes	Cost	Income	C/I
10145	02//018A// // /	62 KENDALL POND RD	330	432V	CELL	CELLULAR ONE DBA CINGULAR	844,100	877,300	0.96
10149	02//020A// // /	39 KENDALL POND RD	330	432V	CELL	OMNI POINT	672,500	584,900	1.15
101432	06//067A// // /	48.5 FLOYD RD	350	432V	CELL	BELL ATLANTIC MOBILE	628,100	584,900	1.07
102910	08//102// 001A// /	69.5 BY-PASS 28	330	432V	CELL	EIP COMMUNICATIONS	653,900	584,900	1.12
10937	06//089A// // /	78A WARNER HILL RD	340	432V	CELL	SBA PROPERTIES	888,100	877,300	1.01
10970	01//019A// // /	10.5 BEACON HILL RD	350	432V	CELL	3 ARRAYS PER EXISTING DATA	828,700	877,300	0.94
10860	37//119A// // /	131.5 EAST BROADWAY	330	432V	CELL	OMNIPOINT COMMUNICATIONS	1,122,900	1,462,200	0.77
10400	13//014// // /	81 DAMREN RD	340	3860	CMP	HIDDEN VALLEY RV PARK/GOLF COURSE	1,946,400	2,000,000	0.97
7816	28//005// // /	52 ROCKINGHAM RD	330	3220	DRUG	RITE AID	2,561,500	2,734,300	0.94
10641	30//101// // /	48 EAST BROADWAY	330	3220	DRUG	CVS	2,574,900	2,679,800	0.96
10636	30//096// // /	18 CRYSTAL AVE	320	3220	DRUG	RITE AID CLOSING 2020	2,198,400	2,195,100	1.00
10753	32//123// // /	17 CRYSTAL AVE	320	3220	DRUG	WALGREENS	2,854,300	2,946,200	0.97
10807	36//020// 001// /	45 CRYSTAL AVE	310	3260	FF	MCDONALD'S	1,429,600	1,611,800	0.89
10639	30//099// // /	5 CRYSTAL AVE	320	3260	FF	DUNKIN	777,000	729,700	1.06
10715	31//043// // /	56 CRYSTAL AVE	310	3260	FF	WENDY'S	955,400	933,300	1.02
10196	03//088// // /	160 ROCKINGHAM RD	330	3260	FF	DUNKIN	778,500	771,100	1.01
10365	08//280// 001// /	2 ASHLEIGH DR	310	3260	FF	DUNKIN	974,900	913,300	1.07
10349	08//096// // /	55 BY-PASS 28	330	3340	GAS	IRVING/CIRCLE K	1,275,700	1,074,700	1.19
10294	08//001// 001// /	16 MANCHESTER RD	300	3250	GAS	SEVEN ELEVEN	985,400	1,000,600	0.98
10222	04//117// 001// /	409 ISLAND POND RD	340	3110	GAS	MOBIL MART	680,000	679,200	1.00
10623	30//065// // /	22 EAST BROADWAY	330	3250	GAS	CUMBERLAND FARMS +1	875,100	953,500	0.92
10518	27//089// // /	37 BIRCH ST	330	3110	GAS	SHELL GAS MART/CAR WASH	726,300	780,900	0.93
10530	28//004// // /	50 BIRCH ST	330	3110	GAS	SPEEDWAY/DUNKIN	1,733,400	1,795,700	0.97
10855	37//111// // /	2 SOUTH MAIN ST	330	3110	GAS	MOBIL MART	808,300	818,800	0.99
10733	32//025// 002// /	43 CRYSTAL AVE	310	3250	GAS	GIBBS GAS MART	683,200	644,900	1.06
10787	35//016// // /	72 CRYSTAL AVE	310	3110	GAS	MONSTER GAS	945,200	972,300	0.97
11162	04//129// 003// /	14 ROUTE 111	330	3800	GOLF	BROOKSTONE COUNTRY CLUB	3,425,300	3,466,300	0.99
10243	05//044// // /	121 EAST BROADWAY	330	3800	GOLF	HOODKROFT COUNTRY CLUB	1,692,000	1,748,600	0.97
10307	08//001// 009// /	6 A ST	320	4000	IND	VACANT 2019	1,288,900	1,320,400	0.98
10234	05//011// // /	125 ROCKINGHAM RD	340	4000	IND	HAWK QUALITY PRODUCTS	540,600	574,100	0.94

Pid	MBLU	Location	Nbhd	Use	Cap Code	Notes	Cost	Income	C/I
10354	08//269// // /	3 MANCHESTER RD	300	4000	IND	FIRE EYE	3,757,800	3,857,700	0.97
8169	31//005// 024// /	4 ASH ST EXT	340	4022	IND	PICA MFG	1,215,500	1,246,000	0.98
1060	03//009// // /	4 WINDHAM DEPOT RD	340	4022	IND	CJIM CONSTR +2	904,700	884,100	1.02
6758	22//004// // /	41 WINDHAM RD	330	4000	IND	COLLINS MILLWORK	452,000	445,400	1.01
10146	02//019// // /	52 KENDALL POND RD	330	4040	IND	HUNTSMAN	1,526,000	1,568,000	0.97
10643	30//103// // /	52 EAST BROADWAY	330	3160	IND	FAIRPOINT	957,000	1,009,400	0.95
101094	31//005// 006001// /	3 CORPORATE PARK DR #1	340	4021	IND	MARTEL ELECTRONICS	1,166,300	1,087,500	1.07
101095	31//005// 006004// /	3 CORPORATE PARK DR #4	340	4021	IND	SUMMIT RECORDS	1,176,500	1,110,300	1.06
101096	31//005// 006003// /	3 CORPORATE PARK DR #3	340	4021	IND		817,500	747,800	1.09
101097	31//005// 006002// /	3 CORPORATE PARK DR #2	340	4021	IND		1,029,100	1,025,400	1.00
101172	08//286// 008A// /	22 MANCHESTER RD #8A	300	4021	IND	ENGINEERED BLDG SYSTEMS	168,200	159,000	1.06
101290	08//286// 007B// /	22 MANCHESTER RD #7B	300	4021	IND	RECORE TRADING	382,800	353,700	1.08
100482	04//038// 005// /	113 GULF RD	350	3160	IND	M YOUNG WELL SVC	574,700	560,000	1.03
100080	08//286// 001// /	22 MANCHESTER RD #1	300	4021	IND	NAPA AUTO PARTS	434,500	425,300	1.02
100081	08//286// 002// /	22 MANCHESTER RD #2	300	4021	IND	GRANIT STATE ANALYTICAL	403,900	369,900	1.09
100082	08//286// 003// /	22 MANCHESTER RD #3	300	4021	IND	COMPLETE ATHLETE +3	469,200	417,800	1.12
100083	08//286// 004// /	22 MANCHESTER RD #4	300	4021	IND	VILLAGE PSYCHICS	244,600	193,000	1.27
100084	08//286// 005// /	22 MANCHESTER RD #5	300	4021	IND	EZ TEST POOL SUPPLIES	244,700	193,000	1.27
100085	08//286// 006// /	22 MANCHESTER RD #6	300	4021	IND	CONCORD ELECTR SUPPLY	404,400	369,900	1.09
100100	08//286// 007A// /	22 MANCHESTER RD #7A	300	4021	IND	RECORE TRADING	204,600	183,500	1.11
100101	08//286// 008B// /	22 MANCHESTER RD #8B	300	4021	IND	TRAN SYSTEMS	454,100	426,700	1.06
100102	08//286// 009// /	22 MANCHESTER RD #9	300	4021	IND		401,700	367,600	1.09
100103	08//286// 010// /	22 MANCHESTER RD #10	300	4021	IND	PRECISION TOOL & DIE	385,800	407,500	0.95
100104	08//286// 011// /	22 MANCHESTER RD #11	300	4021	IND	PRECISION TOOL & DIE	439,400	415,700	1.06
100105	08//286// 012// /	22 MANCHESTER RD #12	300	4021	IND	PRECISION TOOL & DIE	403,000	369,900	1.09
100106	08//286// 013// /	22 MANCHESTER RD #13	300	4021	IND	PRECISION TOOL & DIE	403,000	369,900	1.09
100107	08//286// 014// /	22 MANCHESTER RD #14	300	4021	IND	PRECISION TOOL & DIE	633,600	634,100	1.00
100264	31//005// 005001// /	1 CORPORATE PARK DR #1	340	4021	IND		239,100	230,900	1.04
100265	31//005// 005002// /	1 CORPORATE PARK DR #2	340	4021	IND	BTMD	190,000	187,800	1.01
100280	31//005// 005003// /	1 CORPORATE PARK DR #3	340	4021	IND	SALE 11-19-2018 165,000	173,300	172,600	1.00

Pid	MBLU	Location	Nbhd	Use	Cap Code	Notes	Cost	Income	C/I
100281	31//005// 005004// /	1 CORPORATE PARK DR #4	340	4021	IND	O'KEEFE ELECTRICAL	173,200	172,600	1.00
100282	31//005// 005005// /	1 CORPORATE PARK DR #5	340	4021	IND	BOUCHARD PAINTING	173,200	172,600	1.00
100283	31//005// 005006// /	1 CORPORATE PARK DR #6	340	4021	IND	P PLAYDON CONSTR	173,200	172,600	1.00
100284	31//005// 005007// /	1 CORPORATE PARK DR #7	340	4021	IND	BELLEMORES TRANSPORT	174,000	172,600	1.01
100285	31//005// 005008// /	1 CORPORATE PARK DR #8	340	4021	IND	AIRBORNE EQUIOMENT	173,200	172,600	1.00
100286	31//005// 005009// /	1 CORPORATE PARK DR #9	340	4021	IND	CMP PLUMBING	176,400	172,600	1.02
100287	31//005// 005010// /	1 CORPORATE PARK DR #10	340	4021	IND	MBE COIN PHONE	163,900	172,600	0.95
100288	31//005// 005011// /	1 CORPORATE PARK DR #11	340	4021	IND		166,800	191,500	0.87
100289	31//005// 005012// /	1 CORPORATE PARK DR #12	340	4021	IND	LIFETIME CONSTR	161,100	172,600	0.93
100290	31//005// 005013// /	1 CORPORATE PARK DR #13	340	4021	IND	PROSOURCE SALE 11-26-18 187,000	168,000	172,600	0.97
100291	31//005// 005014// /	1 CORPORATE PARK DR #14	340	4021	IND	CORNERSTONE CLEANING SALE 2-8-19 195,000	176,500	191,500	0.92
100292	31//005// 005015// /	1 CORPORATE PARK DR #15	340	4021	IND		161,100	172,600	0.93
100293	31//005// 005016// /	1 CORPORATE PARK DR #16	340	4021	IND	HILLCREST MOTORS SALE 12/27/2017 $191,000	190,000	187,800	1.01
100294	31//005// 005017// /	1 CORPORATE PARK DR #17	340	4021	IND	JAG COMMUNICATIONS	218,300	210,200	1.04
10782	35//015// 009// /	6 TINKHAM AVE	320	4000	IND	K GSHWIND MACHINE	553,800	601,200	0.92
10783	35//015// 011// /	8 TINKHAM AVE	320	4010	IND2	7 UNITS	1,890,600	2,212,200	0.85
10778	35//015// 003// /	4 TINKHAM AVE	320	4010	IND2	TDMS SOLUTIONS +3	1,247,700	1,327,900	0.94
10785	35//015// 013// /	9 TINKHAM AVE	320	4010	IND2	GREEN MTN ELECTRIC	752,800	791,500	0.95
11022	31//014// 001// /	98 FRANKLIN ST EXT	340	3160	IND2	FRANKLIN PLACE LLC	697,200	663,000	1.05
11054	31//013// 001// /	9 MADDEN RD	340	4010	IND2		780,500	747,100	1.04
10161	03//010// // /	2 WINDHAM DEPOT RD	340	3222	IND2	8 TENANTS	650,700	646,600	1.01
8180	31//014// // /	80 NORTH HIGH ST	340	4020	IND2		1,666,300	1,704,500	0.98
10300	08//001// 003// /	7 A ST	320	3770	IND2	NEW ENGLAND SPORTS CENTER +5	2,820,000	2,676,400	1.05
10329	08//079// 001// /	6 TSIENNETO RD	310	3420	MED	OVERLOOK MEDICAL PARK	10,977,500	11,877,100	0.92
10242	05//043// 001// /	1 PARKLAND DR	330	3050	MED	PARKLAND HOSPITAL	23,400,400	24,808,800	0.94
10350	08//096// 001// /	28 TSIENNETO RD	320	3400	MED	DERRY ANIMAL HOSPITAL	728,000	744,300	0.98
3302	08//074// // /	15 TSIENNETO RD	310	3420	MED	SURGICAL CENTER	3,037,100	2,970,800	1.02
10716	31//044// // /	4 MANCHESTER AVE	300	3420	MED	HAAS DENTAL	1,258,400	1,275,200	0.99
10631	30//078// // /	8 CRYSTAL AVE	320	3420	MED	SIMPLY ORTHODONTICS	690,800	639,000	1.08
10506	27//087// 001// /	43 BIRCH ST	330	3420	MED	NUTFIELD EYE ASSOC CONDO???	512,200	581,600	0.88

Pid	MBLU	Location	Nbhd	Use	Cap Code	Notes	Cost	Income	C/I
10482	27//013// 001100B// /	44 BIRCH ST #100B	330	3421	MED	PARKLAND QUALITY PRESERVATION	746,000	782,700	0.95
10483	27//013// 101// /	44 BIRCH ST #101	330	3421	MED	NUTFIELD MEDICAL OFFICES	691,500	702,600	0.98
10484	27//013// 102// /	44 BIRCH ST #102	330	3421	MED	NUTFIELD MEDICAL OFFICES	329,400	334,800	0.98
10485	27//013// 103// /	44 BIRCH ST #103	330	3421	MED	NUTFIELD MEDICAL OFFICES	950,700	1,010,500	0.94
10486	27//013// 104// /	44 BIRCH ST #104	330	3421	MED	NUTFIELD MEDICAL OFFICES	424,800	430,900	0.99
10487	27//013// 201// /	44 BIRCH ST #201	330	3421	MED	NUTFIELD MEDICAL OFFICES	277,600	282,600	0.98
10488	27//013// 202// /	44 BIRCH ST #202	330	3421	MED	PARKLAND FINANCE DEPT	276,400	281,500	0.98
10489	27//013// 203// /	44 BIRCH ST #203	330	3421	MED	NUTFIELD CLASSROOM	342,900	350,000	0.98
10490	27//013// 204// /	44 BIRCH ST #204	330	3421	MED	EMOTIONAL WELLNESS	309,700	315,300	0.98
10491	27//013// 205// /	44 BIRCH ST #205	330	3421	MED	EMOTIONAL WELLNESS	219,500	217,800	1.01
10492	27//013// 206// /	44 BIRCH ST #206	330	3421	MED	PARKLAND HUMAN SERVICES	338,100	344,400	0.98
10493	27//013// 207// /	44 BIRCH ST #207	330	3421	MED	DERRY JOINT & SPINE	303,800	310,100	0.98
10494	27//013// 208// /	44 BIRCH ST #208	330	3421	MED		306,700	312,600	0.98
10495	27//013// 301// /	44 BIRCH ST #301	330	3421	MED	SURGICAL ASSOC OF SNH	342,300	349,200	0.98
10496	27//013// 302// /	44 BIRCH ST #302	330	3421	MED	ROCKINGHAM ORTHOPEDICS	297,400	303,300	0.98
10497	27//013// 303// /	44 BIRCH ST #303	330	3421	MED		383,600	390,100	0.98
10498	27//013// 304// /	44 BIRCH ST #304	330	3421	MED	JORGENSEN MD	754,100	770,800	0.98
10499	27//013// 305// /	44 BIRCH ST #305	330	3421	MED	ROCKINGHAM ORTHOPEDICS	562,200	570,700	0.99
10500	27//013// 306// /	44 BIRCH ST #306	330	3421	MED	OCCUPATIONAL SERVICES	480,200	487,300	0.99
10503	27//063// // /	49 BIRCH ST	330	3420	MED	49 BIRCH ST PROF OFFICES	404,600	398,500	1.02
100604	08//079// 005// /	14 TSIENNETO RD	310	3420	MED	TSIENNETO RD MEDICAL PARK	5,960,900	6,057,700	0.98
103272	27//013// 001101B// /	44 BIRCH ST #101B	330	3401	MED		544,800	566,900	0.96
103273	27//013// 001200B// /	44 BIRCH ST #200B	702	3401	MED		1,346,300	1,454,600	0.93
103274	27//013// 001300B// /	44 BIRCH ST #300B	330	3401	MED		1,450,000	1,569,200	0.92
103275	27//013// 209// /	44 BIRCH ST #209	330	3401	MED		433,800	451,600	0.96
103276	27//013// 210// /	44 BIRCH ST #210	702	3401	MED		279,000	290,800	0.96
10735	32//027// // /	33 CRYSTAL AVE	320	3420	MED	HANDLE W/CARE VET CLINIC	732,700	776,100	0.94
10808	36//026// // /	32 PINKERTON ST	330	3420	MED	PINKERTON ST PROF BLDG	711,200	828,100	0.86
6642	21//025// 001002// /	28A KENDALL POND RD	330	306V	MHP	APPLEWOOD 15 SITES	635,600	615,100	1.03
10163	03//015// // /	15 WINDHAM DEPOT RD	340	306V	MHP	ANNIE OAKLEY MHP 30 SITES	964,500	1,005,500	0.96

Pid	MBLU	Location	Nbhd	Use	Cap Code	Notes	Cost	Income	C/I
10164	03//016// // /	16 WINDHAM DEPOT RD	340	3060	MHP	ANNIE OAKLEY MHP 20 SITES	775,800	729,100	1.06
10151	02//022// // /	97.5 FORDWAY EXT	330	306V	MHP	NEIL'S MHP	1,069,100	1,025,100	1.04
10143	02//009// // /	74 KENDALL POND RD	330	306V	MHP	RANCOURT MHP 37 SITES	1,268,200	1,319,300	0.96
10403	14//001// 001// /	192 BY-PASS 28	330	3060	MHP	WHISPERING PINES 37 SITES	1,256,400	1,121,400	1.12
10404	14//007// // /	211 BY-PASS 28	330	306V	MHP	CENTENNIAL ESTATES 58 SITES	1,807,900	1,757,900	1.03
10417	21//025// // /	30 KENDALL POND RD	330	3060	MHP	KENDALL POND MHP 101 SITES	3,390,800	3,601,400	0.94
10235	05//012// // /	100 ROCKINGHAM RD	330	306V	MHP	RUNNING BROOK CO-OP 24 SITES	737,500	727,400	1.01
10228	05//006// // /	139 ROCKINGHAM RD	330	306V	MHP	FROST CO-OP 30 SITES	1,253,200	1,230,200	1.02
10198	03//090// // /	158 ROCKINGHAM RD	330	3280	MIX	MOBILGAS +4	1,235,200	1,207,000	1.02
10201	03//093// // /	152 ROCKINGHAM RD	330	3280	MIX	PJ AUTO SALES +	834,700	826,500	1.01
10203	03//095// // /	150 ROCKINGHAM RD	330	3280	MIX	LEI'S GARDEN RESTAURANT	575,400	588,600	0.98
10204	03//096// // /	173 ROCKINGHAM RD	330	3280	MIX	JAY'S AUTO SALES	664,100	727,400	0.91
10188	03//081// // /	199 ROCKINGHAM RD	330	3280	MIX	BIRCHWOOD VINEYARDS	2,063,400	2,029,200	1.02
10505	27//086// // /	45 BIRCH ST	330	3280	MIX	BLUE HERON TATTOOS	535,200	573,100	0.93
10446	26//054// // /	111 WEST BROADWAY	330	3280	MIX	PIZZARENO	699,900	667,700	1.05
10566	29//191// // /	15 WEST BROADWAY	330	3280	MIX	BACKMAN FLORIST	785,200	859,400	0.91
10592	30//024// // /	6 WEST BROADWAY	330	3280	MIX	DEPOT SQUARE OFFICES	974,200	1,108,900	0.88
10627	30//074// // /	42 EAST BROADWAY	330	3280	MIX	SALON DELUX/LEF-TEES	694,700	668,200	1.04
10602	30//044// // /	5 WEST BROADWAY	330	3280	MIX	THE GRIND	626,300	700,300	0.89
10611	30//051// // /	16 MANNING ST	340	3222	MIX	THE GRANARY	1,360,200	1,551,300	0.88
10571	29//197// // /	40 WEST BROADWAY	330	3280	MIX	DOM VINCENT BLDG	528,200	577,800	0.91
10572	29//198// // /	44 WEST BROADWAY	330	3280	MIX	D & M OLIVER BLDG	340,700	350,400	0.97
10575	29//203// // /	48 WEST BROADWAY	330	3280	MIX	MCGILLAN RE	390,200	418,100	0.93
10587	30//019// // /	3 EAST BROADWAY	330	3280	MIX	C&K FAMILY RESTAURANT	427,800	486,700	0.88
10673	30//162// // /	43 EAST BROADWAY	330	3280	MIX	MR. B'S ROOFING	447,500	429,700	1.04
10728	32//015// // /	30 CRYSTAL AVE	320	3280	MIX	WAYNE'S TATTOO	418,100	410,500	1.02
10654	30//125// // /	9 NORTH AVE	330	3280	MIX		602,000	599,000	1.01
10679	30//175// 101// /	4 BIRCH ST #101	330	3401	OFF	PLANNED PARENTHOOD	93,700	94,500	0.99
10680	30//175// 103// /	4 BIRCH ST #103	330	3401	OFF	PLANNED PARENTHOOD	93,700	94,500	0.99
10681	30//175// 104// /	4 BIRCH ST #104	330	3401	OFF	BERKAL DMD	98,000	100,700	0.97

Pid	MBLU	Location	Nbhd	Use	Cap Code	Notes	Cost	Income	C/I
10682	30//175// 201// /	4 BIRCH ST #201	330	3401	OFF	DERRY COUNSELING	88,400	88,400	1.00
10683	30//175// 202// /	4 BIRCH ST #202	330	3401	OFF	CALDAROLA DESIGN	88,400	88,400	1.00
10684	30//175// 203// /	4 BIRCH ST #203	330	3401	OFF	CITADEL MORTGAGE	66,300	71,700	0.92
10685	30//175// 204// /	4 BIRCH ST #204	330	3401	OFF	MEP CONSTR +2	75,300	85,100	0.88
10686	30//175// 205// /	4 BIRCH ST #205	330	3401	OFF	LANE, CPA +2	88,400	88,400	1.00
10687	30//175// 206// /	4 BIRCH ST #206	330	3401	OFF	CALDEROLA DESIGN	92,200	92,600	1.00
10721	31//073// // /	42 CRYSTAL AVE	310	3400	OFF	TROPIANO, ATTY	383,200	376,900	1.02
10578	30//006// // /	23 BIRCH ST	330	3400	OFF	LAW OFFICES	504,000	507,400	0.99
10574	29//202// // /	46 WEST BROADWAY	330	3400	OFF	DERRY PUBLISHING	527,700	521,400	1.01
10507	27//087// 002// /	41 BIRCH ST	330	3401	OFF	DERRY PLUMBING & HEATING	261,100	283,800	0.92
10509	27//087// 003A// /	39.5 BIRCH ST #3A	330	3401	OFF	PGA	86,700	90,800	0.95
10510	27//087// 003B// /	39.5 BIRCH ST #3B	330	3401	OFF	NH ELECTROLOSIS	46,000	53,800	0.86
10511	27//087// 003C// /	39.5 BIRCH ST #3C	330	3401	OFF	PROPERTY MGT NEW ENGLAND	66,100	69,400	0.95
10512	27//087// 003D// /	39.5 BIRCH ST #3D	330	3401	OFF		89,600	95,800	0.94
10456	26//125// // /	78 WEST BROADWAY	330	3400	OFF	COC,EARLY & ASSOC	290,800	302,700	0.96
10514	27//087// 003F// /	39.5 BIRCH ST #3F	330	3401	OFF	DERRY PEDIATRICS	227,800	250,800	0.91
10515	27//087// 003G// /	39.5 BIRCH ST #3G	330	3421	OFF	BECKLEY FAMILY CHIRO	99,800	93,200	1.07
10516	27//087// 005// /	39 BIRCH ST	330	3221	OFF	WONDER YEARS	785,300	752,000	1.04
10174	03//035// 010// /	210 ROCKINGHAM RD	330	3222	OFF	BARKING DOG	930,200	934,000	1.00
2278	05//047// // /	45 SOUTH MAIN ST	330	3520	OFF		428,200	480,700	0.89
7466	26//045// // /	84 WEST BROADWAY	330	3400	OFF	NORTH POINT OUTDOOR +1	512,000	468,400	1.09
7469	26//049// // /	94 WEST BROADWAY	330	3400	OFF		266,900	261,900	1.02
10224	04//129// // /	16 ROUTE 111	330	3400	OFF	BROOKSTONE PARK	3,298,400	3,708,400	0.89
10277	06//067// // /	48 FLOYD RD	340	3222	OFF	EXTEL COMPUTER	252,900	275,000	0.92
10303	08//001// 004001// /	11 A ST	320	4020	OFF	GRANITE RIVER STUDIOS +1	1,176,700	1,260,400	0.93
10851	37//079// // /	2 CHESTER RD	330	3400	OFF	DERRY CIRCLE OFFICES	633,700	741,900	0.85
10797	36//013// // /	7 PEABODY RD	320	3400	OFF	DERRY DENTAL ASSOC	490,100	477,300	1.03
10800	36//016// // /	34 PINKERTON ST	330	3400	OFF	B & C LANDSCAPING	322,000	290,000	1.11
10817	36//067// 002// /	11 PEABODY RD	320	3400	OFF	USED APPLE STORE +3	293,800	322,900	0.91
10823	36//067// 012// /	4 PEABODY RD ANNEX	320	3400	OFF	DERRY MEADOW PROF PARK	530,000	566,100	0.94

Pid	MBLU	Location	Nbhd	Use	Cap Code	Notes	Cost	Income	C/I
10876	44//011// // /	33 CHESTER RD	330	3400	OFF	LAIDLAW TRANS	422,300	436,000	0.97
10668	30//153// // /	15 BIRCH ST	330	3550	OFF	PEABODY FUNERAL HOME	699,000	705,900	0.99
10790	35//021// // /	60 CRYSTAL AVE	320	3400	OFF	BERKSHIRE HATHAWAY +2	608,700	620,300	0.98
100300	30//175// 102// /	4 BIRCH ST #102	330	3401	OFF	TENDER CARE HOME NURSING	98,000	100,700	0.97
103284	32//030// 00B// /	23 CRYSTAL AVE #B	320	3401	OFF1	RENEW MEDI-SPA +1	1,394,500	1,372,900	1.02
100605	08//079// 006// /	12 TSIENNETO RD	702	3510	OFF1	GODDARD SCHOOL	1,797,800	1,768,300	1.02
10165	03//017// // /	223 ROCKINGHAM RD	330	3520	OFF1	OVER THE RAINBOW PRESCHOOL	640,900	681,000	0.94
10195	03//087// 001// /	187.5 ROCKINGHAM RD	330	3260	REST	FODY'S TAVERN	608,300	650,600	0.93
10236	05//012// 001001// /	94 ROCKINGHAM RD	330	3260	REST	CLAM HAVEN	314,200	303,600	1.03
10567	29//192// // /	11 CENTRAL ST	330	3260	REST	HALCYON CLUB	429,500	462,600	0.93
10569	29//195// // /	32 WEST BROADWAY	330	3260	REST	HALLIGAN TAVERN	737,000	795,100	0.93
10570	29//196// // /	38 WEST BROADWAY	330	3260	REST	RIGATONY'S	424,800	415,000	1.02
10449	26//066// 002// /	91 WEST BROADWAY	330	3260	REST	SUN AISIAN BISTRO	329,300	328,500	1.00
10371	08//287// // /	14 MANCHESTER RD	300	3260	REST	APPLEBEES	1,224,200	1,193,500	1.03
10589	30//022// // /	1 EAST BROADWAY	330	3260	REST	SABINTINO RESTAURANT	435,400	422,000	1.03
10596	30//026// 003// /	14 WEST BROADWAY	330	3260	REST	JAKE D'S ROAST BEEF	441,200	412,000	1.07
10615	30//055// // /	14 EAST BROADWAY	330	3260	REST	MARTINI BAR +1	395,000	395,100	1.00
10719	31//072// // /	46 CRYSTAL AVE	310	3260	REST	NESTLE TOLL HOUSE	583,500	564,400	1.03
10730	32//024// // /	39 CRYSTAL AVE	310	3260	REST	T-BONES	1,260,800	1,246,600	1.01
10666	30//147// // /	29 EAST BROADWAY	330	3260	REST	MARYANN RESTAURANT +2	686,900	744,400	0.92
10791	35//022// // /	62 CRYSTAL AVE	310	3260	REST	DIM SUM	354,300	316,000	1.12
10788	35//017// // /	66 CRYSTAL AVE	310	3260	REST	USA SUBS	374,600	363,000	1.03
10741	32//032// // /	2 LENOX RD	320	3260	REST	SAL'S PIZZA	534,400	522,100	1.02
10736	32//028// // /	29 CRYSTAL AVE	320	3260	REST	DERRY DINER +2	492,100	471,500	1.04
10856	37//112// // /	4 SOUTH MAIN ST	330	3260	REST	LOBSTER CLAW	245,500	256,000	0.96
10852	37//082// // /	4 CHESTER RD	330	3160	REST	PAISANO'S PIZZERIA & WINGS +1	316,600	334,700	0.95
10825	37//007// // /	122 EAST BROADWAY	330	3260	REST	CHEN'S	530,800	550,100	0.96
10801	36//017// // /	55 CRYSTAL AVE	310	3230	RET	HOOD COMMONS	19,144,900	19,898,000	0.96
10805	36//018// // /	61 CRYSTAL AVE	310	3230	RET	AUTOZONE; FIVE GUYS BURGERS/ADVANCED HAIR/SUBWAY/DOMINOS	2,030,200	1,955,200	1.04
10737	32//029// // /	27 A&B CRYSTAL AVE	320	3220	RET	MOOS ICE CREAM	523,200	550,600	0.95

Pid	MBLU	Location	Nbhd	Use	Cap Code	Notes	Cost	Income	C/I
10777	35//015// 002// /	10 MANCHESTER RD	300	3230	RET	GREEN COLLAR LAUNDRY +5	1,033,100	961,300	1.07
10789	35//018// // /	68 CRYSTAL AVE	310	3220	RET	BLUE SEAL FEEDS	650,100	648,300	1.00
10759	34//016// // /	20 SOUTH MAIN ST	330	3220	RET	TOOL LIQUIDATION +1	453,300	488,200	0.93
10760	34//018// // /	24 SOUTH MAIN ST	330	3220	RET	B&G SPECIALTY	344,500	332,600	1.04
102972	04//126// 003// /	418 ISLAND POND RD BLDG #3	340	3221	RET	AUTOCARE PLUS	761,200	708,500	1.07
102973	04//126// 002// /	418 ISLAND POND RD BLDG #2	340	3221	RET	11 TENANTS	1,312,400	1,260,900	1.04
102974	04//126// 001// /	418 ISLAND POND RD BLDG #1	340	3221	RET	B&H GAS/DUNKIN	515,300	518,300	0.99
10648	30//117// // /	11 EAST BROADWAY	330	3220	RET	COSTUME GALLERY/BARBER/SALON	371,900	347,700	1.07
10657	30//131// // /	25 EAST BROADWAY	330	3220	RET	DAREN'S MUSIC/BRUNELL COINS	367,000	401,400	0.91
10658	30//132// // /	21 EAST BROADWAY	330	3220	RET	GEEKSTER +1 UC	184,600	207,000	0.89
10659	30//133// // /	15 EAST BROADWAY	330	3220	RET	MARTIAL ARTS +1	686,100	663,100	1.03
10731	32//025// // /	37 CRYSTAL AVE	310	3230	RET	PLAZA ONE	1,038,000	984,400	1.05
10676	30//172// // /	55 EAST BROADWAY	330	3220	RET	GENTLE DENTAL/GREAT CLIPS/SPRINT	713,200	656,900	1.09
10672	30//161// // /	49 EAST BROADWAY	330	3260	RET	DERRY EXPRESS/LINEAGE VAPORS	267,400	250,500	1.07
10613	30//053// // /	8 EAST BROADWAY	330	3220	RET	DERRY KEEPS	252,000	222,200	1.13
10603	30//045// // /	6 MARTIN ST	340	3210	RET	BENSON'S HARDWARE/SKI & SPORT	912,500	956,200	0.95
10604	30//046// // /	3 MARTIN ST	340	3220	RET	DERRY FEED & SUPPLY	668,300	611,100	1.09
10637	30//097// // /	9 CRYSTAL AVE	320	328E	RET	SNH SERVICE/CNS PIZZA	635,400	581,500	1.09
10588	30//020// // /	1.5 EAST BROADWAY	330	3220	RET	CASK & VINE +1	519,000	517,900	1.00
10582	30//014// // /	13 SOUTH AVE	330	3220	RET	DERRY AUTO PARTS +1	553,400	543,800	1.02
10395	12//019// 001// /	108 CHESTER RD	330	3220	RET	GR'S TRADING POST	554,300	534,400	1.04
10454	26//122// // /	47 WEST BROADWAY	330	3220	RET	HIGH TECH CLEANING	184,200	188,300	0.98
10466	26//179// // /	29 SOUTH AVE	330	3220	RET	SANEL AUTO PARTS +1	549,600	575,600	0.95
10513	27//087// 003E// /	39.5 BIRCH ST #3E	330	3401	RET	INSPIRING STYLES	88,100	93,000	0.95
10232	05//010// // /	127 ROCKINGHAM RD	330	3230	RET	HILLSIDE PLAZA - 13 TENANTS	2,110,900	2,020,600	1.04
10311	08//003// 002// /	40 MANCHESTER RD	300	3221	RET	KENPO ACADEMY +1	288,800	293,200	0.98
10312	08//003// 001// /	42 MANCHESTER RD	300	3221	RET	RUST REPAIR +1	321,800	327,800	0.98
10366	08//280// 002// /	35 MANCHESTER RD	300	3230	RET	DERRY MEADOWS PLAZA	17,089,600	16,165,700	1.06
10367	08//283// // /	34 MANCHESTER RD	300	3220	RET	STATE FARM +2	532,600	505,000	1.05
10368	08//284// // /	30 MANCHESTER RD	300	3220	RET	ALDI +2	8,348,900	8,443,000	0.99

Pid	MBLU	Location	Nbhd	Use	Cap Code	Notes	Cost	Income	C/I
10356	08//273// // /	11 MANCHESTER RD	300	3230	RET	CLEARBROOK CENTER	1,565,700	1,608,000	0.97
10358	08//275// // /	19 MANCHESTER RD	300	3220	RET	WOOFMEOW +5	6,440,200	6,215,300	1.04
10269	05//053// 001// /	2 ISLAND POND RD	330	3220	RET	REVIVED FURNITURE +2	1,845,200	1,860,400	0.99
8073	30//143// // /	17 BIRCH ST	330	3220	RET	CASA JAVA +1	308,200	305,000	1.01
10363	08//279// // /	11 ASHLEIGH DR	320	3220	RET1	SUPER WALMART	15,566,000	16,181,700	0.96
10369	08//285// // /	28 MANCHESTER RD	300	3331	RET1	O'REILLY AUTO PARTS	1,282,300	1,283,300	1.00
10616	30//056// // /	14.5 EAST BROADWAY	330	3220	RET1	YARN & FIBER COMPANY	280,400	277,600	1.01
10732	32//025// 001// /	41 CRYSTAL AVE	310	3220	RET1	GREEN COLLAR LAUNDRY	484,000	457,200	1.06
10837	37//038// // /	14 NORTH MAIN ST	330	3250	RET1	DERRY QUICK MART	290,000	304,500	0.95
10544	29//139// // /	35 WEST BROADWAY	330	121C	ROOM	THE GRANITE HOUSE	923,500	934,400	0.99
7993	29//138// // /	37 WEST BROADWAY	330	121C	ROOM	9 ROOMS EST	358,400	324,000	1.11
10197	03//089// // /	185 ROCKINGHAM RD	330	3010	ROOM	ROBERT FROST MOTOR INN	820,200	814,700	1.01
2160	05//034// // /	84/86 ROCKINGHAM RD	330	3160	SELF	ALL AROUND SELF STORAGE	1,829,700	1,832,400	1.00
10172	03//035// 001// /	230 ROCKINGHAM RD	330	3160	SELF	WINDHAM/DERRY SELF STORAGE	2,893,300	2,742,000	1.06
10142	01//023// 001// /	125 WINDHAM RD	330	3160	SELF	DERRY SELF STORAGE	3,972,300	3,859,700	1.03
10362	08//278// 001// /	4 LINLEW DR	330	3160	SELF	BURLINGTON SELF STORAGE	4,242,300	4,420,600	0.96
10315	08//005// // /	2 SCOBIE POND RD	330	3160	SELF	EXTRA SPACE STORAGE	1,515,000	1,673,000	0.91
10460	26//145// 001// /	7 STORER CT	330	3310	SELF	MOTOR CARS EAST/SELF STGE	551,000	554,900	0.99
11157	08//280// 004// /	23 ASHLEIGH DR	320	3160	SELF	DERRY SELF STORAGE - CC	4,695,200	4,269,900	1.10
10858	37//118// 001// /	133 EAST BROADWAY #BLDG	330	3330	SSTA	GETTY	163,200	168,800	0.97
10299	08//001// 002004// /	10 A ST	320	3640	THET	TUPELO THEATER +3	2,089,900	2,236,400	0.93
10364	08//280// // /	10 ASHLEIGH DR	320	3640	THET	FLAGSHIP CINEMA	3,209,400	3,163,400	1.01
10361	08//278// // /	6 LINLEW DR	330	4010	WHSE	LIQUID BLUE	3,927,300	4,042,400	0.97
10418	22//012// 001// /	26 KENDALL POND RD	330	3160	WHSE	CONSTRUCTION NETWORK SVCS	394,500	405,900	0.97
10419	22//012// 002// /	22 KENDALL POND RD	330	3160	WHSE	N&N CHATILA'S	367,900	370,600	0.99
10318	08//014// // /	29 SCOBIE POND RD	330	3160	WHSE	M.R. WOOD RECYCLING	721,000	739,200	0.98
10332	08//079// 004// /	18 TSIENNETO RD	310	3160	WHSE	INTELITECH	1,590,000	1,498,300	1.06
10304	08//001// 004002// /	13 A ST	320	4010	WHSE	NORTHEAST ELECTRONICS	1,105,300	1,276,300	0.87
10305	08//001// 005// /	20 A ST	320	4010	WHSE	TRI-K	1,768,600	1,952,700	0.91
10306	08//001// 006// /	1 B ST	320	4010	WHSE	TTAL AIR SUPPLY	4,333,100	4,406,200	0.98

Pid	MBLU	Location	Nbhd	Use	Cap Code	Notes	Cost	Income	C/I
10301	08//001// 003001// /	9.5 A ST	320	4010	WHSE	THE GARAGE DOOR	641,300	687,700	0.93
10295	08//001// 002// /	6 B ST	320	4010	WHSE	EASTERN EQUIPMENT	1,015,200	1,105,000	0.92
10296	08//001// 002001// /	115 FRANKLIN ST EXT	340	4010	WHSE	MTE TURF	1,426,500	1,393,200	1.02
10297	08//001// 002002// /	16 A ST	320	4010	WHSE	EVERSOURCE	1,153,800	1,139,200	1.01
10229	05//007// // /	133 ROCKINGHAM RD	330	3160	WHSE	CABINET DEPOT	1,643,700	1,620,300	1.01
10231	05//009// // /	131 ROCKINGHAM RD	330	3160	WHSE	WHIRLWIND PRODUCTIONS +2	481,000	489,700	0.98
10159	02//065// // /	6 BOWERS RD	340	4010	WHSE	GROUNDHOG LANDSCAPING	1,330,300	1,397,900	0.95
8179	31//013// // /	5 MADDEN RD	340	4010	WHSE	AMERICAN EXCAVATING	888,100	809,800	1.10
10276	06//038// // /	133 ISLAND POND RD	340	3160	WHSE		1,037,900	1,036,300	1.00
10526	27//136// // /	4 CENTRAL CT EXT	330	4010	WHSE	MFG COMPANIES	295,500	283,900	1.04
10554	29//169// // /	29 MAPLE ST	340	3210	WHSE	BENSON'S HARDWARE	634,300	631,700	1.00
10556	29//171// // /	5 MARTIN ST	340	3210	WHSE	BENSON'S WAREHOUSE	316,400	300,200	1.05
10557	29//172// // /	12 MARTIN ST	340	3160	WHSE	BENSON'S WAREHOUSE	236,600	216,800	1.09
10537	29//125// 001// /	49 NORTH HIGH ST	340	3160	WHSE	GRANITE INDUSTRIAL GASSES	575,700	587,000	0.98
10434	25//006// 001// /	11 WINDHAM RD	330	3160	WHSE	DAIGLE PLUMBING & HEATING	435,300	433,200	1.00
10989	02//019// 001// /	56 KENDALL POND RD	330	4010	WHSE	TUFF SHEDS/DALTILE	3,563,700	3,355,100	1.06
11004	03//036// 002// /	247 ROCKINGHAM RD	330	4080	WHSE	RF MEAD CONSTRUCTION	928,500	850,200	1.09
10784	35//015// 012// /	7 TINKHAM AVE	320	4000	WHSE	NORTHEAST WHEELS & TIRES	354,500	365,000	0.97
11333	31//005// 007// /	2 CORPORATE PARK DR	340	4010	WHSE	MUTUAL SALES	980,300	1,040,900	0.94

DERRY 2020 ECONOMIC INCOME SPREADSHEET

Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val / Unit
ALF	340	09/ 090/ / /	38 NORTH SHORE RD	0001	16	575,280	57,528	388,314	129,438	0.092	1,406,900	87,931
ALF	330	25/ 014/ 002/ /	7 KENDALL POND RD	0001	124	5,580,000	558,000	3,766,500	1,255,500	0.092	13,646,700	110,054
APT	330	05/ 046/ / /	7-19 FAIRWAYS DR	0001	231	3,638,250	181,913	1,555,352	1,900,985	0.080	23,762,400	102,868
APT	330	05/ 046/ 003/ /	3 FOREST RIDGE RD	0001	18	293,700	14,685	125,557	153,458	0.080	1,918,200	106,567
APT	330	05/ 046/ 004/ /	4 FAIRWAYS DR	0001	18	293,700	14,685	125,557	153,458	0.080	1,918,200	106,567
APT	330	05/ 046/ 005/ /	2 FAIRWAYS DR	0001	18	293,700	14,685	125,557	153,458	0.080	1,918,200	106,567
APT	330	05/ 046/ 006/ /	1 FAIRWAYS DR	0001	24	392,700	19,635	167,879	205,186	0.080	2,564,800	106,867
APT	330	05/ 046/ 008/ /	6 FAIRWAYS DR	0001	30	491,700	24,585	210,202	256,913	0.080	3,211,400	107,047
APT	330	05/ 046/ 009/ /	18 FAIRWAYS DR	0001	30	491,700	24,585	210,202	256,913	0.080	3,211,400	107,047
APT	330	05/ 046/ 010/ /	2 FOREST RIDGE RD	0001	32	514,800	25,740	220,077	268,983	0.080	3,362,300	105,072
APT	330	05/ 046/ 011/ /	33 FAIRWAYS DR	0001	30	491,700	24,585	210,202	256,913	0.080	3,211,400	107,047
APT	330	05/ 046/ 012/ /	29-31 FAIRWAYS DR	0001	48	785,400	39,270	335,759	410,371	0.080	5,129,700	106,869
APT	330	05/ 046/ 013/ /	27 FAIRWAYS DR	0001	24	392,700	19,635	167,879	205,186	0.080	2,564,800	106,867
APT	330	05/ 046/ 014/ /	25 FAIRWAYS DR	0001	24	392,700	19,635	167,879	205,186	0.080	2,564,800	106,867
APT	330	05/ 046/ 015/ /	21-23 FAIRWAYS DR	0001	48	785,400	39,270	335,759	410,371	0.080	5,129,700	106,869
APT	330	05/ 046/ 016/ /	14-16 FAIRWAYS DR	0001	48	785,400	39,270	335,759	410,371	0.080	5,129,700	106,869
APT	330	05/ 046/ 017/ /	12 FAIRWAYS DR	0001	24	392,700	19,635	167,879	205,186	0.080	2,564,800	106,867
APT	330	05/ 046/ 018/ /	10 FAIRWAYS DR	0001	24	392,700	19,635	167,879	205,186	0.080	2,564,800	106,867
APT	330	05/ 046/ 019/ /	8 FAIRWAYS DR	0001	24	392,700	19,635	167,879	205,186	0.080	2,564,800	106,867
APT	330	05/ 046/ 020/ /	5 FAIRWAYS DR	0001	154	2,471,700	123,585	1,056,652	1,291,463	0.080	16,143,300	104,827
APT	330	08/ 080/ / /	3-5 LINLEW DR	0001	48	679,400	33,970	290,444	354,986	0.080	4,437,300	92,444
APT	330	08/ 081/ / /	7-9 LINLEW DR	0001	36	517,400	25,870	221,189	270,341	0.080	3,379,300	93,869
APT	330	08/ 082/ / /	8-12 LINLEW DR	0001	72	1,019,100	50,955	479,232	488,913	0.080	6,111,400	84,881
APT	330	08/ 083/ / /	14-16 LINLEW DR	0001	36	517,400	25,870	221,189	270,341	0.080	3,379,300	93,869
APT	330	08/ 084/ / /	11-15 LINLEW DR	0001	72	1,019,100	50,955	435,665	532,480	0.080	6,656,000	92,444
APT	330	08/ 085/ / /	17 LINLEW DR	0001	30	429,700	21,485	183,697	224,518	0.080	2,806,500	93,550
APT	330	08/ 086/ / /	19 LINLEW DR	0001	30	429,700	21,485	183,697	224,518	0.080	2,806,500	93,550
APT	330	08/ 087/ / /	18-20 LINLEW DR	0001	18	258,700	12,935	110,594	135,171	0.080	1,689,600	93,867
APT	330	08/ 088/ / /	21 LINLEW DR	0001	30	429,700	21,485	183,697	224,518	0.080	2,806,500	93,550

Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val / Unit
APT	330	08/ 089/ / /	22 LINLEW DR	0001	24	339,700	16,985	145,222	177,493	0.080	2,218,700	92,446
APT	330	08/ 090/ / /	23 LINLEW DR	0001	24	339,700	16,985	145,222	177,493	0.080	2,218,700	92,446
APT	330	08/ 091/ / /	25 LINLEW DR	0001	24	339,700	16,985	145,222	177,493	0.080	2,218,700	92,446
APT	330	08/ 092/ / /	24 LINLEW DR	0001	30	429,700	21,485	183,697	224,518	0.080	2,806,500	93,550
APT	330	08/ 093/ / /	26 LINLEW DR	0001	18	258,700	12,935	110,594	135,171	0.080	1,689,600	93,867
APT	330	08/ 094/ / /	28 LINLEW DR	0001	24	339,700	16,985	145,222	177,493	0.080	2,218,700	92,446
APT	330	08/ 095/ / /	27 LINLEW DR	0001	30	429,700	21,485	183,697	224,518	0.080	2,806,500	93,550
APT	330	24/ 005/ / /	70 FORDWAY	0001	12	232,050	11,603	99,201	121,246	0.080	1,515,600	126,300
APT	330	24/ 037/ / /	19 KENDALL POND RD	0001	18	351,000	17,550	150,053	183,397	0.080	2,292,500	127,361
APT	330	24/ 043/ 001/ /	1 ALADDIN CIR	0001	30	420,700	21,035	179,849	219,816	0.080	2,747,700	91,590
APT	330	24/ 043/ 002/ /	3 ALADDIN CIR	0001	36	501,700	25,085	214,477	262,138	0.080	3,276,700	91,019
APT	330	24/ 043/ 003/ /	4 ALADDIN CIR	0001	36	501,700	25,085	214,477	262,138	0.080	3,276,700	91,019
APT	330	24/ 043/ 004/ /	2 ALADDIN CIR	0001	30	420,700	21,035	179,849	219,816	0.080	2,747,700	91,590
APT	330	27/ 091/ / /	10 SOUTH AVE	0001	24	360,000	18,000	153,900	188,100	0.080	2,351,300	97,971
APT	330	27/ 092/ / /	14 SOUTH AVE	0001	30	405,000	20,250	173,138	211,612	0.080	2,645,200	88,173
APT	330	30/ 012/ / /	17 SOUTH AVE	0001	12	257,100	12,855	97,104	147,141	0.080	1,839,300	153,275
APT	330	30/ 015/ / /	11 RAILROAD AVE	0001	17	280,500	14,025	119,914	146,561	0.080	1,832,000	107,765
APT	330	30/ 016/ / /	7 RAILROAD AVE	0001	18	297,000	14,850	126,968	155,182	0.080	1,939,800	107,767
APT	330	30/ 026/ 002/ /	12 WEST BROADWAY	0001	28	345,800	12,586	179,936	153,278	0.080	1,916,000	68,429
APT	330	30/ 027/ / /	10 WEST BROADWAY	0001	22	285,500	5,710	151,087	128,703	0.080	1,608,800	73,127
APT	340	30/ 083/ / /	20 FRANKLIN ST	0001	12	172,854	8,643	66,506	97,705	0.080	1,221,300	101,775
APT	330	30/ 224/ / /	73 EAST BROADWAY	0001	28	443,740	22,187	189,699	231,854	0.080	2,898,200	103,507
APT	340	30/ 240/ / /	16 OAK ST	0001	12	162,000	8,100	69,255	84,645	0.080	1,058,100	88,175
APT	330	34/ 019/ / /	26 SOUTH MAIN ST	0001	11	148,500	7,425	63,484	77,591	0.080	969,900	88,173
APT	340	35/ 005/ 001/ /	109 FRANKLIN ST	0001	12	173,145	8,657	74,019	90,469	0.080	1,130,900	94,242
APT	340	35/ 005/ 002/ /	1 LARAWAY CT	0001	12	173,145	3,463	91,628	78,054	0.080	975,700	81,308
APT	340	35/ 005/ 003/ /	3 LARAWAY CT	0001	12	173,145	3,463	91,628	78,054	0.080	975,700	81,308
APT	340	35/ 005/ 004/ /	5 LARAWAY CT	0001	24	338,239	6,765	178,996	152,478	0.080	1,906,000	79,417
APT	340	35/ 005/ 005/ /	7 LARAWAY CT	0001	12	173,145	3,463	91,628	78,054	0.080	975,700	81,308
APT	340	35/ 005/ 006/ /	8 LARAWAY CT	0001	24	338,239	6,765	178,996	152,478	0.080	1,906,000	79,417

Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val / Unit
APT	340	35/ 005/ 007/ /	6 LARAWAY CT	0001	12	173,145	3,463	91,628	78,054	0.080	975,700	81,308
APT	340	35/ 005/ 008/ /	4 LARAWAY CT	0001	13	187,695	9,385	80,240	98,070	0.080	1,225,900	94,300
APT	340	35/ 005/ 009/ /	2 LARAWAY CT	0001	12	173,145	3,856	90,297	78,992	0.080	987,400	82,283
APT	330	36/ 066/ 001/ /	10 COBURN RD	0001	16	216,000	4,320	114,307	97,373	0.080	1,217,200	76,075
APT	320	36/ 066/ 002/ /	16 PEABODY RD	0001	17	236,385	4,728	125,095	106,562	0.080	1,332,000	78,353
APT	330	36/ 066/ 003/ /	5 PERLEY RD	0001	18	243,000	4,860	128,596	109,544	0.080	1,369,300	76,072
APT	330	37/ 003/ 001/ /	8-10 PERLEY RD	0001	14	252,000	12,600	107,730	131,670	0.080	1,645,900	117,564
APT	340	39/ 042/ / /	6 OLD CHESTER RD	0001	12	155,588	7,779	66,514	81,295	0.080	1,016,200	84,683
APT2	340	03/ 115/ / /	6 LAWRENCE RD	0001	9	109,319	5,466	38,426	65,427	0.084	778,900	86,544
APT2	340	26/ 066/ 003/ /	10 WYMAN ST	0001	8	108,640	5,432	38,187	65,021	0.084	774,100	96,763
APT2	330	26/ 119/ / /	55 WEST BROADWAY	0001	5	62,500	3,125	21,969	37,406	0.084	445,300	89,060
APT2	330	26/ 141/ / /	70 WEST BROADWAY	0001	5	70,000	3,500	24,605	41,895	0.084	498,800	99,760
APT2	330	26/ 145/ / /	52 WEST BROADWAY	0001	5	68,500	3,425	24,078	40,997	0.084	488,100	97,620
APT2	330	26/ 171/ / /	19 CENTRAL ST	0001	6	67,500	3,375	23,726	40,399	0.084	480,900	80,150
APT2	330	26/ 172/ / /	17 CENTRAL ST	0001	6	67,500	3,375	23,726	40,399	0.084	480,900	80,150
APT2	330	26/ 185/ / /	48 SOUTH AVE	0001	6	75,000	3,750	26,363	44,887	0.084	534,400	89,067
APT2	330	26/ 221/ / /	14 BROOK ST	0001	5	68,200	3,410	19,178	45,612	0.084	543,000	108,600
APT2	330	27/ 093/ / /	1 NUTFIELD CT	0001	6	84,000	4,200	29,526	50,274	0.084	598,500	99,750
APT2	340	29/ 052/ / /	9 EVERETT ST	0001	7	74,642	3,732	26,236	44,674	0.084	531,800	75,971
APT2	340	29/ 094/ / /	26 HIGH ST	0001	8	99,910	4,996	35,118	59,796	0.084	711,900	88,988
APT2	340	29/ 112/ / /	26 ELM ST	0001	9	132,696	6,635	46,643	79,418	0.084	945,500	105,056
APT2	340	29/ 117/ / /	38 MAPLE ST	0001	6	122,220	6,111	38,664	77,445	0.084	922,000	153,667
APT2	340	29/ 142/ / /	4 MAPLE ST	0001	7	84,875	4,244	29,834	50,797	0.084	604,700	86,386
APT2	340	29/ 148/ / /	16 MAPLE ST	0001	8	97,000	4,850	34,096	58,054	0.084	691,100	86,388
APT2	340	29/ 174/ / /	20 MARTIN ST	0001	8	82,256	4,524	31,637	46,095	0.084	548,800	68,600
APT2	340	29/ 185/ / /	17 MAPLE ST	0001	5	55,872	2,794	19,639	33,439	0.084	398,100	79,620
APT2	340	29/ 188/ / /	5 MAPLE ST	0001	5	67,900	3,395	23,867	40,638	0.084	483,800	96,760
APT2	330	29/ 194/ / /	7 CENTRAL ST	0001	5	70,000	3,500	24,605	41,895	0.084	498,800	99,760
APT2	330	29/ 201/ / /	8 STORER CT	0001	6	75,000	3,750	28,999	42,251	0.084	503,000	83,833
APT2	330	30/ 008/ / /	2 SOUTH AVE	0001	6	84,000	4,200	29,526	50,274	0.084	598,500	99,750

Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val / Unit
APT2	330	30/ 040/ / /	1 SAWYER CT	0001	8	97,776	4,889	37,805	55,082	0.084	655,700	81,963
APT2	330	30/ 139/ / /	3 SOUTH AVE	0001	6	75,000	3,750	26,363	44,887	0.084	534,400	89,067
APT2	330	30/ 157/ / /	7 BIRCH ST	0001	6	76,700	3,835	26,960	45,905	0.084	546,500	91,083
APT2	330	32/ 099/ / /	80 EAST BROADWAY	0001	5	62,000	3,100	21,793	37,107	0.084	441,800	88,360
APT2	330	32/ 107/ / /	2 ABBOTT ST	0001	8	83,600	4,180	29,385	50,035	0.084	595,700	74,463
APT2	330	33/ 002/ / /	21 SOUTH MAIN ST	0001	5	83,600	4,180	29,385	50,035	0.084	595,700	119,140
APT2	330	33/ 004/ / /	17 SOUTH MAIN ST	0001	5	68,750	3,438	24,166	41,146	0.084	489,800	97,960
APT2	330	33/ 014/ / /	116 EAST BROADWAY	0001	10	145,250	7,263	51,055	86,932	0.084	1,034,900	103,490
APT2	330	34/ 002/ / /	39 SOUTH MAIN ST	0001	6	93,720	4,686	32,943	56,091	0.084	667,800	111,300
APT2	330	37/ 015/ / /	12 CRESCENT ST	0001	6	79,200	3,960	27,839	47,401	0.084	564,300	94,050
APT2	330	37/ 020/ / /	24 CRESCENT ST	0001	7	88,200	4,410	34,103	49,687	0.084	591,500	84,500
APT2	340	37/ 047/ / /	4 NESMITH ST	0001	5	58,200	2,910	20,457	34,833	0.084	414,700	82,940
APT2	330	37/ 059/ / /	7 NORTH MAIN ST	0001	5	67,000	3,350	23,551	40,099	0.084	477,400	95,480
APT2	330	37/ 073/ / /	1 CHESTER RD	0001	7	78,750	3,938	27,681	47,131	0.084	561,100	80,157
APT2	330	37/ 075/ / /	3 NORTH MAIN ST	0001	7	78,750	3,938	27,681	47,131	0.084	561,100	80,157
APT2	330	37/ 078/ / /	1 NORTH MAIN ST	0001	5	62,500	3,125	21,969	37,406	0.084	445,300	89,060
APT2	330	51/ 129/ / /	33 POND RD	0001	5	70,000	3,500	24,605	41,895	0.084	498,800	99,760
BANK	330	25/ 008/ / /	3 WINDHAM RD	0001	5944	87,258	4,363	8,290	74,605	0.063	1,184,200	199.23
BANK	330	27/ 002/ / /	38 BIRCH ST	0001	4276	83,211	4,161	7,905	71,145	0.063	1,129,300	264.10
BANK	330	30/ 059/ / /	20 EAST BROADWAY	0001	19149	221,358	14,890	44,091	162,377	0.063	2,577,400	134.60
BANK	310	36/ 017/ 001/ /	57 CRYSTAL AVE	0001	7921	128,428	7,253	18,747	102,428	0.063	1,625,900	205.26
BANK	330	36/ 018/ 001/ /	42 PINKERTON ST	0001	3564	79,406	3,970	7,544	67,892	0.063	1,077,700	302.38
BANK	310	36/ 019/ / /	51 CRYSTAL AVE	0001	2531	66,641	3,332	6,331	56,978	0.063	904,400	357.33
BANK	310	36/ 020/ / /	47 CRYSTAL AVE	0001	3173	74,566	3,728	7,084	63,754	0.063	1,012,000	318.94
BED	320	36/ 065/ / /	8 PEABODY RD	0001	93	11,160,000	1,339,200	9,329,760	491,040	0.105	4,676,600	50,286
BED	330	43/ 015/ 001/ /	20 CHESTER RD	0001	62	6,993,600	839,232	5,846,650	307,718	0.105	2,930,600	47,268
CARS	703	03/ 032/ / /	238 ROCKINGHAM RD	0001	4732	44,133	2,207	6,289	35,637	0.074	481,600	111.54
CARS	330	03/ 033/ / /	255 ROCKINGHAM RD	0001	3960	27,720	1,386	3,950	22,384	0.074	302,500	76.39
CARS	330	03/ 035/ / /	212 ROCKINGHAM RD	0001	7200	54,864	2,743	7,818	44,303	0.074	598,700	94.53
CARS	330	03/ 035/ 009/ /	208 ROCKINGHAM RD	0001	6035	47,314	2,366	6,742	38,206	0.074	516,300	85.55

Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val / Unit
CARS	330	03/ 036/ 001/ /	241 ROCKINGHAM RD	0001	7980	69,745	3,487	9,939	56,319	0.074	761,100	95.38
CARS	330	03/ 073/ / /	227 ROCKINGHAM RD	0001	6000	48,000	2,160	6,188	39,652	0.074	535,800	89.30
CARS	330	03/ 080/ / /	182 ROCKINGHAM RD	0001	2668	42,823	3,210	10,860	28,753	0.074	388,600	145.65
CARS	330	03/ 081/ 002/ /	197 ROCKINGHAM RD	0001	4400	32,208	1,610	4,590	26,008	0.074	351,500	95.07
CARS	330	03/ 081/ 003/ /	203 ROCKINGHAM RD	0001	3844	44,129	2,206	6,288	35,635	0.074	481,500	125.26
CARS	330	03/ 084/ / /	191 ROCKINGHAM RD	0001	5120	35,277	1,764	5,027	28,486	0.074	384,900	75.18
CARS	330	03/ 085/ / /	172 ROCKINGHAM RD	0001	4432	44,320	2,216	6,316	35,788	0.074	483,600	114.19
CARS	330	03/ 092/ / /	181 ROCKINGHAM RD	0001	7489	69,913	3,496	9,963	56,454	0.074	762,900	101.87
CARS	340	03/ 096/ 002/ /	10 FROST RD	0001	3986	32,207	1,610	4,589	26,008	0.074	351,400	88.16
CARS	330	05/ 010/ 001/ /	129 ROCKINGHAM RD	0001	19000	82,800	4,365	11,765	66,670	0.074	900,900	47.42
CARS	330	05/ 013/ / /	123 ROCKINGHAM RD	0001	4442	71,660	3,583	16,064	52,013	0.074	702,900	158.24
CARS	330	05/ 037/ / /	82 ROCKINGHAM RD	0001	3200	37,216	1,861	5,303	30,052	0.074	406,100	126.91
CARS	330	08/ 012/ / /	26 SCOBIE POND RD	0001	4900	43,169	2,158	6,152	34,859	0.074	471,100	96.14
CARS	340	08/ 033/ / /	66 SCOBIE POND RD	0001	5752	40,091	2,005	5,713	32,373	0.074	437,500	76.06
CARS	330	08/ 073/ 001/ /	50 NORTH MAIN ST	0001	32138	251,641	12,582	35,859	203,200	0.074	2,745,900	85.44
CARS	310	08/ 073/ 003/ /	17 TSIENNETO RD	0001	5525	58,897	2,945	8,393	47,559	0.074	642,700	116.33
CARS	310	08/ 280/ 003/ /	4 ASHLEIGH DR	0001	4500	61,560	3,078	8,772	49,710	0.074	671,800	149.29
CARS	310	08/ 280/ 005/ /	6 ASHLEIGH DR	0001	4600	62,560	3,128	8,915	50,517	0.074	682,700	148.41
CARS	330	12/ 019/ 003/ /	112 CHESTER RD	0001	3840	24,576	1,229	3,852	19,495	0.074	263,400	68.59
CARS	330	23/ 005/ / /	40 FORDWAY	0001	12720	82,189	4,805	14,649	62,735	0.074	847,800	66.65
CARS	330	26/ 173/ / /	15 CENTRAL ST	0001	7463	39,852	1,993	6,815	31,044	0.074	419,500	56.21
CARS	320	27/ 001/ / /	34 BIRCH ST	0001	3927	36,875	1,844	5,255	29,776	0.074	402,400	102.47
CARS	320	30/ 098/ / /	7 CRYSTAL AVE	0001	2916	32,688	1,634	4,658	26,396	0.074	356,700	122.33
CARS	310	31/ 071/ / /	44 CRYSTAL AVE	0001	11273	116,901	5,845	16,658	94,398	0.074	1,275,600	113.16
CARS	310	31/ 072/ 001/ /	50 CRYSTAL AVE	0001	2386	38,987	1,949	5,556	31,482	0.074	425,400	178.29
CARS	320	35/ 014/ 005/ /	20 FOLSOM RD	0001	6550	57,837	5,784	10,411	41,642	0.074	562,700	85.91
CARS	320	35/ 015/ 005/ /	3 TINKHAM AVE	0001	5918	47,226	2,361	6,730	38,135	0.074	515,300	87.07
CARS	320	35/ 015/ 014/ /	11 TINKHAM AVE	0001	7520	50,571	2,529	7,206	40,836	0.074	551,800	73.38
CARS	330	35/ 024/ / /	2 LACONIA AVE	0001	5208	61,142	3,057	8,713	49,372	0.074	667,200	128.11
CARS	330	39/ 031/ / /	46 EAST DERRY RD	0001	8321	59,193	2,960	9,225	47,008	0.074	635,300	76.35

Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val / Unit
CELL	350	01/ 019A/ / /	10.5 BEACON HILL RD	0001	3	105,000	6,300	19,740	78,960	0.090	877,300	292,433
CELL	330	02/ 018A/ / /	62 KENDALL POND RD	0001	3	105,000	6,300	19,740	78,960	0.090	877,300	292,433
CELL	330	02/ 020A/ / /	39 KENDALL POND RD	0001	2	70,000	4,200	13,160	52,640	0.090	584,900	292,450
CELL	350	06/ 067A/ / /	48.5 FLOYD RD	0001	2	70,000	4,200	13,160	52,640	0.090	584,900	292,450
CELL	340	06/ 089A/ / /	78A WARNER HILL RD	0001	3	105,000	6,300	19,740	78,960	0.090	877,300	292,433
CELL	330	08/ 102/ 001A/ /	69.5 BY-PASS 28	0001	2	70,000	4,200	13,160	52,640	0.090	584,900	292,450
CELL	330	37/ 119A/ / /	131.5 EAST BROADWAY	0001	5	175,000	10,500	32,900	131,600	0.090	1,462,200	292,440
CMP	340	13/ 014/ / /	81 DAMREN RD	0001	300	1,200,000	420,000	546,000	234,000	0.117	2,000,000	6,667
DRUG	330	28/ 005/ / /	52 ROCKINGHAM RD	0001	14540	256,340	20,507	47,167	188,666	0.069	2,734,300	188.05
DRUG	320	30/ 096/ / /	18 CRYSTAL AVE	0001	12170	205,795	16,464	37,866	151,465	0.069	2,195,100	180.37
DRUG	330	30/ 101/ / /	48 EAST BROADWAY	0001	14178	251,234	20,099	46,227	184,908	0.069	2,679,800	189.01
DRUG	320	32/ 123/ / /	17 CRYSTAL AVE	0001	14850	276,210	22,097	50,823	203,290	0.069	2,946,200	198.40
FF	330	03/ 088/ / /	160 ROCKINGHAM RD	0001	2172	87,466	3,499	8,397	75,570	0.098	771,100	355.02
FF	310	08/ 280/ 001/ /	2 ASHLEIGH DR	0001	2180	103,594	4,144	9,945	89,505	0.098	913,300	418.94
FF	320	30/ 099/ / /	5 CRYSTAL AVE	0001	2438	82,770	3,311	7,946	71,513	0.098	729,700	299.30
FF	310	31/ 043/ / /	56 CRYSTAL AVE	0001	2921	105,857	4,234	10,162	91,461	0.098	933,300	319.51
FF	310	36/ 020/ 001/ /	45 CRYSTAL AVE	0001	4874	182,824	7,313	17,551	157,960	0.098	1,611,800	330.69
GAS	340	04/ 117/ 001/ /	409 ISLAND POND RD	0001	1344	65,937	3,297	6,264	56,376	0.083	679,200	505.36
GAS	300	08/ 001/ 001/ /	16 MANCHESTER RD	0001	2940	97,138	4,857	9,228	83,053	0.083	1,000,600	340.34
GAS	330	08/ 096/ / /	55 BY-PASS 28	0001	3345	104,331	5,217	9,911	89,203	0.083	1,074,700	321.29
GAS	330	27/ 089/ / /	37 BIRCH ST	0001	2700	77,355	4,360	8,185	64,810	0.083	780,900	289.22
GAS	330	28/ 004/ / /	50 BIRCH ST	0001	5249	174,319	8,716	16,560	149,043	0.083	1,795,700	342.10
GAS	330	30/ 065/ / /	22 EAST BROADWAY	0001	5000	94,320	4,771	10,410	79,139	0.083	953,500	190.70
GAS	310	32/ 025/ 002/ /	43 CRYSTAL AVE	0001	1664	62,600	3,130	5,947	53,523	0.083	644,900	387.56
GAS	310	35/ 016/ / /	72 CRYSTAL AVE	0001	912	94,383	4,719	8,966	80,698	0.083	972,300	1,066.12
GAS	330	37/ 111/ / /	2 SOUTH MAIN ST	0001	840	79,489	3,974	7,551	67,964	0.083	818,800	974.76
GOLF	330	04/ 129/ 003/ /	14 ROUTE 111	0001	9	1,620,000	48,600	1,099,980	471,420	0.136	3,466,300	385,144
GOLF	330	05/ 044/ / /	121 EAST BROADWAY	0001	9	1,065,960	31,979	796,166	237,815	0.136	1,748,600	194,289
IND	330	02/ 019/ / /	52 KENDALL POND RD	0001	20900	140,448	9,831	19,592	111,025	0.074	1,500,300	75.02
IND	340	03/ 009/ / /	4 WINDHAM DEPOT RD	0001	13436	82,766	5,794	11,546	65,426	0.074	884,100	65.80

Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val / Unit
IND	350	04/ 038/ 005/ /	113 GULF RD	0001	3888	23,328	1,166	3,324	18,838	0.074	254,600	144.03
IND	340	05/ 011/ / /	125 ROCKINGHAM RD	0001	12187	53,745	3,762	7,497	42,486	0.074	574,100	47.11
IND	320	08/ 001/ 009/ /	6 A ST	0001	22890	123,606	8,652	17,243	97,711	0.074	1,320,400	57.68
IND	300	08/ 269/ / /	3 MANCHESTER RD	0001	66628	361,124	25,279	50,377	285,468	0.074	3,857,700	57.90
IND	300	08/ 286/ 001/ /	22 MANCHESTER RD #1	0001	5184	39,813	2,787	5,554	31,472	0.074	425,300	82.04
IND	300	08/ 286/ 002/ /	22 MANCHESTER RD #2	0001	5184	34,629	2,424	4,831	27,374	0.074	369,900	71.35
IND	300	08/ 286/ 003/ /	22 MANCHESTER RD #3	0001	6248	39,112	2,738	5,456	30,918	0.074	417,800	66.87
IND	300	08/ 286/ 004/ /	22 MANCHESTER RD #4	0001	2592	18,066	1,265	2,520	14,281	0.074	193,000	74.46
IND	300	08/ 286/ 005/ /	22 MANCHESTER RD #5	0001	2592	18,066	1,265	2,520	14,281	0.074	193,000	74.46
IND	300	08/ 286/ 006/ /	22 MANCHESTER RD #6	0001	5184	34,629	2,424	4,831	27,374	0.074	369,900	71.35
IND	300	08/ 286/ 009/ /	22 MANCHESTER RD #9	0001	5144	34,413	2,409	4,801	27,203	0.074	367,600	71.46
IND	300	08/ 286/ 010/ /	22 MANCHESTER RD #10	0001	4960	38,142	2,670	5,321	30,151	0.074	407,500	82.16
IND	300	08/ 286/ 011/ /	22 MANCHESTER RD #11	0001	5860	38,910	2,724	5,428	30,758	0.074	415,700	70.94
IND	300	08/ 286/ 012/ /	22 MANCHESTER RD #12	0001	5184	34,629	2,424	4,831	27,374	0.074	369,900	71.35
IND	300	08/ 286/ 013/ /	22 MANCHESTER RD #13	0001	5184	34,629	2,424	4,831	27,374	0.074	369,900	71.35
IND	300	08/ 286/ 014/ /	22 MANCHESTER RD #14	0001	9048	59,355	4,155	8,280	46,920	0.074	634,100	70.08
IND	300	08/ 286/ 007A/ /	22 MANCHESTER RD #7A	0001	2100	17,178	1,202	2,396	13,580	0.074	183,500	87.38
IND	300	08/ 286/ 007B/ /	22 MANCHESTER RD #7B	0001	5860	33,109	2,318	4,619	26,172	0.074	353,700	60.36
IND	300	08/ 286/ 008A/ /	22 MANCHESTER RD #8A	0001	1736	14,513	914	1,836	11,763	0.074	159,000	91.59
IND	300	08/ 286/ 008B/ /	22 MANCHESTER RD #8B	0001	6016	39,946	2,796	5,573	31,577	0.074	426,700	70.93
IND	330	22/ 004/ / /	41 WINDHAM RD	0001	6900	38,640	2,705	5,390	30,545	0.074	412,800	64.55
IND	330	30/ 103/ / /	52 EAST BROADWAY	0001	21435	94,493	6,615	13,182	74,696	0.074	1,009,400	47.09
IND	340	31/ 005/ 024/ /	4 ASH ST EXT	0001	18000	116,640	8,165	16,271	92,204	0.074	1,246,000	69.22
IND	340	31/ 005/ 005001/ /	1 CORPORATE PARK DR #1	0001	2219	21,613	1,513	3,015	17,085	0.074	230,900	104.06
IND	340	31/ 005/ 005002/ /	1 CORPORATE PARK DR #2	0001	1760	17,582	1,231	2,453	13,898	0.074	187,800	106.70
IND	340	31/ 005/ 005003/ /	1 CORPORATE PARK DR #3	0001	1600	16,160	1,131	2,254	12,775	0.074	172,600	107.88
IND	340	31/ 005/ 005004/ /	1 CORPORATE PARK DR #4	0001	1600	16,160	1,131	2,254	12,775	0.074	172,600	107.88
IND	340	31/ 005/ 005005/ /	1 CORPORATE PARK DR #5	0001	1600	16,160	1,131	2,254	12,775	0.074	172,600	107.88
IND	340	31/ 005/ 005006/ /	1 CORPORATE PARK DR #6	0001	1600	16,160	1,131	2,254	12,775	0.074	172,600	107.88
IND	340	31/ 005/ 005007/ /	1 CORPORATE PARK DR #7	0001	1600	16,160	1,131	2,254	12,775	0.074	172,600	107.88

Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val / Unit
IND	340	31/ 005/ 005008/ /	1 CORPORATE PARK DR #8	0001	1600	16,160	1,131	2,254	12,775	0.074	172,600	107.88
IND	340	31/ 005/ 005009/ /	1 CORPORATE PARK DR #9	0001	1600	16,160	1,131	2,254	12,775	0.074	172,600	107.88
IND	340	31/ 005/ 005010/ /	1 CORPORATE PARK DR #10	0001	1600	16,160	1,131	2,254	12,775	0.074	172,600	107.88
IND	340	31/ 005/ 005011/ /	1 CORPORATE PARK DR #11	0001	1800	17,928	1,255	2,501	14,172	0.074	191,500	106.39
IND	340	31/ 005/ 005012/ /	1 CORPORATE PARK DR #12	0001	1600	16,160	1,131	2,254	12,775	0.074	172,600	107.88
IND	340	31/ 005/ 005013/ /	1 CORPORATE PARK DR #13	0001	1600	16,160	1,131	2,254	12,775	0.074	172,600	107.88
IND	340	31/ 005/ 005014/ /	1 CORPORATE PARK DR #14	0001	1800	17,928	1,255	2,501	14,172	0.074	191,500	106.39
IND	340	31/ 005/ 005015/ /	1 CORPORATE PARK DR #15	0001	1600	16,160	1,131	2,254	12,775	0.074	172,600	107.88
IND	340	31/ 005/ 005016/ /	1 CORPORATE PARK DR #16	0001	1760	17,582	1,231	2,453	13,898	0.074	187,800	106.70
IND	340	31/ 005/ 005017/ /	1 CORPORATE PARK DR #17	0001	2000	19,680	1,378	2,745	15,557	0.074	210,200	105.10
IND	340	31/ 005/ 006001/ /	3 CORPORATE PARK DR #1	0001	16394	101,807	7,126	14,202	80,479	0.074	1,087,500	66.34
IND	340	31/ 005/ 006002/ /	3 CORPORATE PARK DR #2	0001	13406	95,987	6,719	13,390	75,878	0.074	1,025,400	76.49
IND	340	31/ 005/ 006003/ /	3 CORPORATE PARK DR #3	0001	11006	69,998	4,900	9,765	55,333	0.074	747,800	67.94
IND	340	31/ 005/ 006004/ /	3 CORPORATE PARK DR #4	0001	16818	103,935	7,275	14,499	82,161	0.074	1,110,300	66.02
IND	320	35/ 015/ 009/ /	6 TINKHAM AVE	0001	12000	56,280	3,940	7,851	44,489	0.074	601,200	50.10
IND2	340	03/ 010/ / /	2 WINDHAM DEPOT RD	0001	9541	95,792	9,579	21,553	64,660	0.100	646,600	67.77
IND2	320	08/ 001/ 003/ /	7 A ST	0001	86525	390,082	54,708	67,738	267,636	0.100	2,676,400	30.93
IND2	340	31/ 013/ 001/ /	9 MADDEN RD	0001	9600	110,688	11,069	24,905	74,714	0.100	747,100	77.82
IND2	340	31/ 014/ / /	80 NORTH HIGH ST	0001	19136	224,274	11,214	42,612	170,448	0.100	1,704,500	89.07
IND2	340	31/ 014/ 001/ /	98 FRANKLIN ST EXT	0001	9240	98,221	9,822	22,100	66,299	0.100	663,000	71.75
IND2	320	35/ 015/ 003/ /	4 TINKHAM AVE	0001	23036	196,727	19,673	44,264	132,790	0.100	1,327,900	57.64
IND2	320	35/ 015/ 011/ /	8 TINKHAM AVE	0001	45772	327,728	32,773	73,739	221,216	0.100	2,212,200	48.33
IND2	320	35/ 015/ 013/ /	9 TINKHAM AVE	0001	16800	117,264	11,726	26,384	79,154	0.100	791,500	47.11
MED	330	05/ 043/ 001/ /	1 PARKLAND DR	0001	146407	2,474,278	148,457	465,164	1,860,657	0.075	24,808,800	169.45
MED	310	08/ 074/ / /	15 TSIENNETO RD	0001	18144	296,292	17,777	55,703	222,812	0.075	2,970,800	163.73
MED	310	08/ 079/ 001/ /	6 TSIENNETO RD	0001	79447	1,184,555	71,073	222,696	890,786	0.075	11,877,100	149.50
MED	310	08/ 079/ 005/ /	14 TSIENNETO RD	0001	41478	604,163	36,250	113,583	454,330	0.075	6,057,700	146.05
MED	320	08/ 096/ 001/ /	28 TSIENNETO RD	0001	4774	74,236	4,454	13,956	55,826	0.075	744,300	155.91
MED	330	27/ 013/ 101/ /	44 BIRCH ST #101	0001	4074	70,073	4,204	13,174	52,695	0.075	702,600	172.46
MED	330	27/ 013/ 102/ /	44 BIRCH ST #102	0001	1419	33,389	2,003	6,277	25,109	0.075	334,800	235.94

Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val / Unit
MED	330	27/ 013/ 103/ /	44 BIRCH ST #103	0001	6138	100,786	6,047	18,948	75,791	0.075	1,010,500	164.63
MED	330	27/ 013/ 104/ /	44 BIRCH ST #104	0001	2115	42,977	2,579	8,080	32,318	0.075	430,900	203.74
MED	330	27/ 013/ 201/ /	44 BIRCH ST #201	0001	1042	28,186	1,691	5,299	21,196	0.075	282,600	271.21
MED	330	27/ 013/ 202/ /	44 BIRCH ST #202	0001	1034	28,073	1,684	5,278	21,111	0.075	281,500	272.24
MED	330	27/ 013/ 203/ /	44 BIRCH ST #203	0001	1529	34,907	2,094	6,563	26,250	0.075	350,000	228.91
MED	330	27/ 013/ 204/ /	44 BIRCH ST #204	0001	1279	31,451	1,887	5,913	23,651	0.075	315,300	246.52
MED	330	27/ 013/ 205/ /	44 BIRCH ST #205	0001	787	21,721	1,303	4,084	16,334	0.075	217,800	276.75
MED	330	27/ 013/ 206/ /	44 BIRCH ST #206	0001	1489	34,351	2,061	6,458	25,832	0.075	344,400	231.30
MED	330	27/ 013/ 207/ /	44 BIRCH ST #207	0001	1241	30,926	1,856	5,814	23,256	0.075	310,100	249.88
MED	330	27/ 013/ 208/ /	44 BIRCH ST #208	0001	1259	31,173	1,870	5,860	23,443	0.075	312,600	248.29
MED	330	27/ 013/ 209/ /	44 BIRCH ST #209	0001	2262	45,036	2,702	8,467	33,867	0.075	451,600	199.65
MED	702	27/ 013/ 210/ /	44 BIRCH ST #210	0001	1101	29,000	1,740	5,452	21,808	0.075	290,800	264.12
MED	330	27/ 013/ 301/ /	44 BIRCH ST #301	0001	1524	34,823	2,089	6,547	26,187	0.075	349,200	229.13
MED	330	27/ 013/ 302/ /	44 BIRCH ST #302	0001	1192	30,253	1,815	5,688	22,750	0.075	303,300	254.45
MED	330	27/ 013/ 303/ /	44 BIRCH ST #303	0001	1819	38,908	2,335	7,315	29,258	0.075	390,100	214.46
MED	330	27/ 013/ 304/ /	44 BIRCH ST #304	0001	4530	76,874	4,612	14,452	57,810	0.075	770,800	170.15
MED	330	27/ 013/ 305/ /	44 BIRCH ST #305	0001	3124	56,919	3,415	10,701	42,803	0.075	570,700	182.68
MED	330	27/ 013/ 306/ /	44 BIRCH ST #306	0001	2522	48,599	2,916	9,137	36,546	0.075	487,300	193.22
MED	330	27/ 013/ 001100B/ /	44 BIRCH ST #100B	0001	4608	78,060	4,684	14,675	58,701	0.075	782,700	169.86
MED	330	27/ 013/ 001101B/ /	44 BIRCH ST #101B	0001	3098	56,539	3,392	10,629	42,518	0.075	566,900	182.99
MED	702	27/ 013/ 001200B/ /	44 BIRCH ST #200B	0001	9107	145,075	8,704	27,274	109,097	0.075	1,454,600	159.72
MED	330	27/ 013/ 001300B/ /	44 BIRCH ST #300B	0001	9874	156,503	9,390	29,423	117,690	0.075	1,569,200	158.92
MED	330	27/ 063/ / /	49 BIRCH ST	0001	1656	39,744	2,385	7,472	29,887	0.075	398,500	240.64
MED	330	27/ 087/ 001/ /	43 BIRCH ST	0001	5795	58,008	3,480	10,905	43,623	0.075	581,600	100.36
MED	320	30/ 078/ / /	8 CRYSTAL AVE	0001	2455	63,732	3,824	11,982	47,926	0.075	639,000	260.29
MED	300	31/ 044/ / /	4 MANCHESTER AVE	0001	8132	127,184	7,631	23,911	95,642	0.075	1,275,200	156.81
MED	320	32/ 027/ / /	33 CRYSTAL AVE	0001	6000	77,400	4,644	14,551	58,205	0.075	776,100	129.35
MED	330	36/ 026/ / /	32 PINKERTON ST	0001	6348	82,585	4,955	15,526	62,104	0.075	828,100	130.45
MHP	330	02/ 009/ / /	74 KENDALL POND RD	0001	37	222,000	8,880	74,592	138,528	0.105	1,319,300	35,657
MHP	330	02/ 022/ / /	97.5 FORDWAY EXT	0001	25	172,500	6,900	57,960	107,640	0.105	1,025,100	41,004

Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val / Unit
MHP	340	03/ 015/ / /	15 WINDHAM DEPOT RD	0001	30	169,200	6,768	56,851	105,581	0.105	1,005,500	33,517
MHP	340	03/ 016/ / /	16 WINDHAM DEPOT RD	0001	22	127,890	5,436	45,900	76,554	0.105	729,100	33,141
MHP	330	05/ 006/ / /	139 ROCKINGHAM RD	0001	30	207,000	8,280	69,552	129,168	0.105	1,230,200	41,007
MHP	330	05/ 012/ / /	100 ROCKINGHAM RD	0001	24	122,400	4,896	41,126	76,378	0.105	727,400	30,308
MHP	330	14/ 001/ 001/ /	192 BY-PASS 28	0001	37	188,700	7,548	63,403	117,749	0.105	1,121,400	30,308
MHP	330	14/ 007/ / /	211 BY-PASS 28	0001	58	295,800	11,832	99,389	184,579	0.105	1,757,900	30,309
MHP	330	21/ 025/ / /	30 KENDALL POND RD	0001	101	606,000	24,240	203,616	378,144	0.105	3,601,400	35,657
MHP	330	21/ 025/ 001002/ /	28A KENDALL POND RD	0001	15	103,500	4,140	34,776	64,584	0.105	615,100	41,007
MIX	330	03/ 081/ / /	199 ROCKINGHAM RD	0001	15676	265,368	20,969	33,360	211,039	0.104	2,029,200	129.45
MIX	330	03/ 090/ / /	158 ROCKINGHAM RD	0001	9207	184,031	13,681	44,822	125,528	0.104	1,207,000	131.10
MIX	330	03/ 093/ / /	152 ROCKINGHAM RD	0001	11233	122,270	6,554	29,765	85,951	0.104	826,500	73.58
MIX	330	03/ 095/ / /	150 ROCKINGHAM RD	0001	5222	80,743	6,175	13,353	61,215	0.104	588,600	112.72
MIX	330	03/ 096/ / /	173 ROCKINGHAM RD	0001	9159	116,024	7,193	33,178	75,653	0.104	727,400	79.42
MIX	330	26/ 054/ / /	111 WEST BROADWAY	0001	6472	91,416	7,001	14,975	69,440	0.104	667,700	103.17
MIX	330	27/ 086/ / /	45 BIRCH ST	0001	6662	101,380	5,758	36,022	59,600	0.104	573,100	86.03
MIX	330	29/ 191/ / /	15 WEST BROADWAY	0001	15121	178,933	11,733	77,827	89,373	0.104	859,400	56.83
MIX	330	29/ 197/ / /	40 WEST BROADWAY	0001	7943	110,931	7,349	43,492	60,090	0.104	577,800	72.74
MIX	330	29/ 198/ / /	44 WEST BROADWAY	0001	3437	67,794	4,419	26,936	36,439	0.104	350,400	101.95
MIX	330	29/ 203/ / /	48 WEST BROADWAY	0001	4753	78,110	5,471	29,158	43,481	0.104	418,100	87.97
MIX	330	30/ 019/ / /	3 EAST BROADWAY	0001	5976	81,062	5,459	24,986	50,617	0.104	486,700	81.44
MIX	330	30/ 024/ / /	6 WEST BROADWAY	0001	20224	211,123	16,592	79,201	115,330	0.104	1,108,900	54.83
MIX	330	30/ 044/ / /	5 WEST BROADWAY	0001	11811	137,317	8,703	55,787	72,827	0.104	700,300	59.29
MIX	340	30/ 051/ / /	16 MANNING ST	0001	23768	291,690	20,167	110,188	161,335	0.104	1,551,300	65.27
MIX	330	30/ 074/ / /	42 EAST BROADWAY	0001	8238	121,491	8,981	43,017	69,493	0.104	668,200	81.11
MIX	330	30/ 125/ / /	9 NORTH AVE	0001	7417	103,377	5,898	35,180	62,299	0.104	599,000	80.76
MIX	330	30/ 162/ / /	43 EAST BROADWAY	0001	6182	81,844	5,912	31,239	44,693	0.104	429,700	69.51
MIX	320	32/ 015/ / /	30 CRYSTAL AVE	0001	4362	74,910	5,497	26,725	42,688	0.104	410,500	94.11
OFF	330	03/ 035/ 010/ /	210 ROCKINGHAM RD	0001	15185	129,073	10,326	35,624	83,123	0.089	934,000	61.51
OFF	330	04/ 129/ / /	16 ROUTE 111	0001	45688	516,996	45,496	141,450	330,050	0.089	3,708,400	81.17
OFF	330	05/ 047/ / /	45 SOUTH MAIN ST	0001	3106	66,437	5,315	18,337	42,785	0.089	480,700	154.76

Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val / Unit
OFF	340	06/ 067/ / /	48 FLOYD RD	0001	4320	33,862	2,219	7,166	24,477	0.089	275,000	63.66
OFF	320	08/ 001/ 004001/ /	11 A ST	0001	15692	174,181	13,934	48,074	112,173	0.089	1,260,400	80.32
OFF	330	26/ 045/ / /	84 WEST BROADWAY	0001	4495	64,728	5,178	17,865	41,685	0.089	468,400	104.20
OFF	330	26/ 049/ / /	94 WEST BROADWAY	0001	2547	36,193	2,895	9,989	23,309	0.089	261,900	102.83
OFF	330	26/ 125/ / /	78 WEST BROADWAY	0001	2560	41,830	3,346	11,545	26,939	0.089	302,700	118.24
OFF	330	27/ 087/ 002/ /	41 BIRCH ST	0001	2784	39,227	3,138	10,827	25,262	0.089	283,800	101.94
OFF	330	27/ 087/ 005/ /	39 BIRCH ST	0001	7575	103,929	8,314	28,684	66,931	0.089	752,000	99.27
OFF	330	27/ 087/ 003A/ /	39.5 BIRCH ST #3A	0001	1119	12,544	1,004	3,462	8,078	0.089	90,800	81.14
OFF	330	27/ 087/ 003B/ /	39.5 BIRCH ST #3B	0001	549	7,439	595	2,053	4,791	0.089	53,800	98.00
OFF	330	27/ 087/ 003C/ /	39.5 BIRCH ST #3C	0001	789	9,586	767	2,646	6,173	0.089	69,400	87.96
OFF	330	27/ 087/ 003D/ /	39.5 BIRCH ST #3D	0001	1196	13,240	1,059	3,654	8,527	0.089	95,800	80.10
OFF	330	27/ 087/ 003F/ /	39.5 BIRCH ST #3F	0001	3908	34,664	2,773	9,567	22,324	0.089	250,800	64.18
OFF	330	27/ 087/ 003G/ /	39.5 BIRCH ST #3G	0001	1156	12,878	1,030	3,554	8,294	0.089	93,200	80.62
OFF	330	29/ 202/ / /	46 WEST BROADWAY	0001	8169	72,051	5,764	19,886	46,401	0.089	521,400	63.83
OFF	330	30/ 006/ / /	23 BIRCH ST	0001	4634	70,125	5,610	19,355	45,160	0.089	507,400	109.50
OFF	330	30/ 153/ / /	15 BIRCH ST	0001	7104	97,548	7,804	26,923	62,821	0.089	705,900	99.37
OFF	330	30/ 175/ 101/ /	4 BIRCH ST #101	0001	1006	13,058	1,045	3,604	8,409	0.089	94,500	93.94
OFF	330	30/ 175/ 102/ /	4 BIRCH ST #102	0001	1091	13,910	1,113	3,839	8,958	0.089	100,700	92.30
OFF	330	30/ 175/ 103/ /	4 BIRCH ST #103	0001	1006	13,058	1,045	3,604	8,409	0.089	94,500	93.94
OFF	330	30/ 175/ 104/ /	4 BIRCH ST #104	0001	1091	13,910	1,113	3,839	8,958	0.089	100,700	92.30
OFF	330	30/ 175/ 201/ /	4 BIRCH ST #201	0001	921	12,212	977	3,371	7,864	0.089	88,400	95.98
OFF	330	30/ 175/ 202/ /	4 BIRCH ST #202	0001	921	12,212	977	3,371	7,864	0.089	88,400	95.98
OFF	330	30/ 175/ 203/ /	4 BIRCH ST #203	0001	690	9,902	792	2,733	6,377	0.089	71,700	103.91
OFF	330	30/ 175/ 204/ /	4 BIRCH ST #204	0001	735	11,760	941	3,246	7,573	0.089	85,100	115.78
OFF	330	30/ 175/ 205/ /	4 BIRCH ST #205	0001	921	12,212	977	3,371	7,864	0.089	88,400	95.98
OFF	330	30/ 175/ 206/ /	4 BIRCH ST #206	0001	980	12,799	1,024	3,532	8,243	0.089	92,600	94.49
OFF	310	31/ 073/ / /	42 CRYSTAL AVE	0001	2598	52,090	4,167	14,377	33,546	0.089	376,900	145.07
OFF	320	35/ 021/ / /	60 CRYSTAL AVE	0001	4857	85,726	6,858	23,660	55,208	0.089	620,300	127.71
OFF	320	36/ 013/ / /	7 PEABODY RD	0001	4460	65,963	5,277	18,206	42,480	0.089	477,300	107.02
OFF	330	36/ 016/ / /	34 PINKERTON ST	0001	2850	40,071	3,206	11,060	25,805	0.089	290,000	101.75

Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val / Unit
OFF	320	36/ 067/ 002/ /	11 PEABODY RD	0001	2392	45,017	3,962	12,317	28,738	0.089	322,900	134.99
OFF	320	36/ 067/ 012/ /	4 PEABODY RD ANNEX	0001	6180	78,229	6,258	21,591	50,380	0.089	566,100	91.60
OFF	330	37/ 079/ / /	2 CHESTER RD	0001	8400	102,533	8,203	28,299	66,031	0.089	741,900	88.32
OFF	330	44/ 011/ / /	33 CHESTER RD	0001	5752	52,973	3,377	10,790	38,806	0.089	436,000	75.80
OFF1	330	03/ 017/ / /	223 ROCKINGHAM RD	0001	4500	54,450	4,356	15,028	35,066	0.063	556,600	151.33
OFF1	702	08/ 079/ 006/ /	12 TSIENNETO RD	0001	8253	148,141	8,888	27,851	111,402	0.063	1,768,300	214.26
OFF1	320	32/ 030/ 00B/ /	23 CRYSTAL AVE #B		9956	134,306	10,745	37,069	86,492	0.063	1,372,900	137.90
REST	330	03/ 087/ 001/ /	187.5 ROCKINGHAM RD	0001	4406	80,365	6,429	8,872	65,064	0.100	650,600	147.66
REST	330	05/ 012/ 001001/ /	94 ROCKINGHAM RD	0001	1171	37,495	3,000	4,139	30,356	0.100	303,600	259.27
REST	300	08/ 287/ / /	14 MANCHESTER RD	0001	5098	143,509	11,481	12,675	119,353	0.100	1,193,500	234.11
REST	330	26/ 066/ 002/ /	91 WEST BROADWAY	0001	1907	40,581	3,246	4,480	32,855	0.100	328,500	172.26
REST	330	29/ 192/ / /	11 CENTRAL ST	0001	6828	57,287	2,864	8,163	46,260	0.100	462,600	67.75
REST	330	29/ 195/ / /	32 WEST BROADWAY	0001	6100	98,210	7,857	10,842	79,511	0.100	795,100	130.34
REST	330	29/ 196/ / /	38 WEST BROADWAY	0001	2304	51,264	4,101	5,660	41,503	0.100	415,000	180.12
REST	330	30/ 022/ / /	1 EAST BROADWAY	0001	2402	52,123	4,170	5,754	42,199	0.100	422,000	175.69
REST	330	30/ 026/ 003/ /	14 WEST BROADWAY	0001	1628	50,891	4,071	5,618	41,202	0.100	412,000	253.07
REST	330	30/ 055/ / /	14 EAST BROADWAY	0001	7916	51,612	2,581	9,526	39,505	0.100	395,100	49.91
REST	330	30/ 147/ / /	29 EAST BROADWAY	0001	7029	93,715	6,629	12,649	74,437	0.100	744,400	105.90
REST	310	31/ 072/ / /	46 CRYSTAL AVE	0001	1923	69,709	5,577	7,696	56,436	0.100	564,400	293.50
REST	310	32/ 024/ / /	39 CRYSTAL AVE	0001	8540	153,976	12,318	16,999	124,659	0.100	1,246,600	145.97
REST	320	32/ 028/ / /	29 CRYSTAL AVE	0001	2790	58,872	4,286	7,431	47,155	0.100	471,500	169.00
REST	320	32/ 032/ / /	2 LENOX RD	0001	1800	64,494	5,160	7,120	52,214	0.100	522,100	290.06
REST	310	35/ 017/ / /	66 CRYSTAL AVE	0001	990	44,837	3,587	4,950	36,300	0.100	363,000	366.67
REST	310	35/ 022/ / /	62 CRYSTAL AVE	0001	1408	39,030	3,122	4,309	31,599	0.100	316,000	224.43
REST	330	37/ 007/ / /	122 EAST BROADWAY	0001	6072	67,946	5,436	7,501	55,009	0.100	550,100	90.60
REST	330	37/ 082/ / /	4 CHESTER RD	0001	5170	41,520	3,044	5,009	33,467	0.100	334,700	64.74
REST	330	37/ 112/ / /	4 SOUTH MAIN ST	0001	1689	31,618	2,529	3,491	25,598	0.100	256,000	151.57
RET	340	04/ 126/ 001/ /	418 ISLAND POND RD BLDG #1	0001	3996	78,122	6,250	17,968	53,904	0.104	518,300	129.70
RET	340	04/ 126/ 002/ /	418 ISLAND POND RD BLDG #2	0001	10500	190,050	15,204	43,712	131,134	0.104	1,260,900	120.09
RET	340	04/ 126/ 003/ /	418 ISLAND POND RD BLDG #3	0001	10200	106,794	8,544	24,563	73,687	0.104	708,500	69.46

Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val / Unit
RET	330	05/ 010/ / /	127 ROCKINGHAM RD	0001	22198	304,557	24,365	70,048	210,144	0.104	2,020,600	91.03
RET	330	05/ 053/ 001/ /	2 ISLAND POND RD	0001	63855	242,151	14,529	34,143	193,479	0.104	1,860,400	29.13
RET	300	08/ 003/ 001/ /	42 MANCHESTER RD	0001	3600	44,856	2,243	8,523	34,090	0.104	327,800	91.06
RET	300	08/ 003/ 002/ /	40 MANCHESTER RD	0001	3200	40,128	2,006	7,624	30,498	0.104	293,200	91.63
RET	300	08/ 273/ / /	11 MANCHESTER RD	0001	14149	242,372	19,390	55,746	167,236	0.104	1,608,000	113.65
RET	300	08/ 275/ / /	19 MANCHESTER RD	0001	51009	886,975	54,169	186,410	646,396	0.104	6,215,300	121.85
RET	300	08/ 280/ 002/ /	35 MANCHESTER RD	0001	149814	2,354,543	163,674	509,636	1,681,233	0.104	16,165,700	107.91
RET	300	08/ 283/ / /	34 MANCHESTER RD	0001	3872	76,124	6,090	17,508	52,526	0.104	505,000	130.42
RET	300	08/ 284/ / /	30 MANCHESTER RD	0001	121157	1,245,494	74,730	292,691	878,073	0.104	8,443,000	69.69
RET	330	12/ 019/ 001/ /	108 CHESTER RD	0001	11986	72,163	3,798	12,782	55,583	0.104	534,400	44.59
RET	330	26/ 122/ / /	47 WEST BROADWAY	0001	2598	25,772	1,289	4,897	19,586	0.104	188,300	72.48
RET	330	26/ 179/ / /	29 SOUTH AVE	0001	9224	78,773	3,939	14,967	59,867	0.104	575,600	62.40
RET	330	27/ 087/ 003E/ /	39.5 BIRCH ST #3E	0001	1397	12,727	636	2,418	9,673	0.104	93,000	66.57
RET	330	30/ 014/ / /	13 SOUTH AVE	0001	6840	74,419	3,721	14,140	56,558	0.104	543,800	79.50
RET	330	30/ 020/ / /	1.5 EAST BROADWAY	0001	3808	67,763	4,820	9,077	53,866	0.104	517,900	136.00
RET	340	30/ 045/ / /	6 MARTIN ST	0001	19214	130,847	6,542	24,861	99,444	0.104	956,200	49.77
RET	340	30/ 046/ / /	3 MARTIN ST	0001	9050	83,622	4,181	15,888	63,553	0.104	611,100	67.52
RET	330	30/ 053/ / /	8 EAST BROADWAY	0001	3198	30,573	1,682	5,778	23,113	0.104	222,200	69.48
RET	320	30/ 097/ / /	9 CRYSTAL AVE	0001	10389	79,580	3,979	15,120	60,481	0.104	581,500	55.97
RET	330	30/ 117/ / /	11 EAST BROADWAY	0001	4459	47,578	2,379	9,040	36,159	0.104	347,700	77.98
RET	330	30/ 131/ / /	25 EAST BROADWAY	0001	5616	54,924	2,746	10,436	41,742	0.104	401,400	71.47
RET	330	30/ 132/ / /	21 EAST BROADWAY	0001	2647	28,482	1,566	5,383	21,533	0.104	207,000	78.20
RET	330	30/ 133/ / /	15 EAST BROADWAY	0001	10094	90,745	4,537	17,242	68,966	0.104	663,100	65.69
RET	330	30/ 143/ / /	17 BIRCH ST	0001	2717	45,083	2,912	10,452	31,719	0.104	305,000	112.26
RET	330	30/ 161/ / /	49 EAST BROADWAY	0001	2056	32,660	2,376	4,234	26,050	0.104	250,500	121.84
RET	330	30/ 172/ / /	55 EAST BROADWAY	0001	6000	99,012	7,921	22,773	68,318	0.104	656,900	109.48
RET	310	32/ 025/ / /	37 CRYSTAL AVE	0001	10416	148,376	11,870	34,126	102,380	0.104	984,400	94.51
RET	320	32/ 029/ / /	27 A&B CRYSTAL AVE	0001	3843	71,862	5,192	9,413	57,257	0.104	550,600	143.27
RET	330	34/ 016/ / /	20 SOUTH MAIN ST	0001	13935	65,496	3,530	11,195	50,771	0.104	488,200	35.03
RET	330	34/ 018/ / /	24 SOUTH MAIN ST	0001	4768	47,372	2,865	9,914	34,593	0.104	332,600	69.76

Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val / Unit
RET	300	35/ 015/ 002/ /	10 MANCHESTER RD	0001	9300	144,894	11,592	33,326	99,976	0.104	961,300	103.37
RET	310	35/ 018/ / /	68 CRYSTAL AVE	0001	9280	88,717	4,436	16,856	67,425	0.104	648,300	69.86
RET	310	36/ 017/ / /	55 CRYSTAL AVE	0001	221971	2,999,121	239,930	689,798	2,069,393	0.104	19,898,000	89.64
RET	310	36/ 018/ / /	61 CRYSTAL AVE	0001	15802	294,699	23,576	67,781	203,342	0.104	1,955,200	123.73
RET1	320	08/ 279/ / /	11 ASHLEIGH DR	0001	154551	1,566,439	92,640	357,264	1,116,535	0.069	16,181,700	104.70
RET1	300	08/ 285/ / /	28 MANCHESTER RD	0001	11520	103,565	5,178	9,839	88,548	0.069	1,283,300	111.40
RET1	330	30/ 056/ / /	14.5 EAST BROADWAY	0001	2525	25,200	1,260	4,788	19,152	0.069	277,600	109.94
RET1	310	32/ 025/ 001/ /	41 CRYSTAL AVE	0001	2334	40,495	2,025	6,925	31,545	0.069	457,200	195.89
RET1	330	37/ 038/ / /	14 NORTH MAIN ST	0001	2930	26,018	1,301	3,708	21,009	0.069	304,500	103.92
ROOM	330	03/ 089/ / /	185 ROCKINGHAM RD	0001	14	526,597	193,572	230,369	102,656	0.126	814,700	58,193
ROOM	330	29/ 138/ / /	37 WEST BROADWAY	0001	9	76,500	6,120	29,560	40,820	0.126	324,000	36,000
ROOM	330	29/ 139/ / /	35 WEST BROADWAY	0001	31	319,920	25,594	176,596	117,730	0.126	934,400	30,142
SELF	330	01/ 023/ 001/ /	125 WINDHAM RD	0001	88470	840,465	294,163	191,206	355,096	0.092	3,859,700	43.63
SELF	330	03/ 035/ 001/ /	230 ROCKINGHAM RD	0001	55576	561,492	178,197	131,031	252,264	0.092	2,742,000	49.34
SELF	330	05/ 034/ / /	84/86 ROCKINGHAM RD	0001	42000	399,000	139,650	90,773	168,577	0.092	1,832,400	43.63
SELF	330	08/ 005/ / /	2 SCOBIE POND RD	0001	38348	364,306	127,507	82,880	153,919	0.092	1,673,000	43.63
SELF	330	08/ 278/ 001/ /	4 LINLEW DR	0001	88620	962,582	336,904	218,987	406,691	0.092	4,420,600	49.88
SELF	320	08/ 280/ 004/ /	23 ASHLEIGH DR	0001	71030	929,783	325,424	211,526	392,833	0.092	4,269,900	60.11
SELF	330	26/ 145/ 001/ /	7 STORER CT	0001	13744	78,961	13,852	14,058	51,051	0.092	554,900	40.37
SSTA	330	37/ 118/ 001/ /	133 EAST BROADWAY #BLDG	0001	1736	63,815	3,191	9,094	51,530	0.083	620,900	97.24
THET	320	08/ 001/ 002004/ /	10 A ST	0001	20006	198,259	11,896	18,636	167,727	0.075	2,236,400	111.79
THET	320	08/ 280/ / /	10 ASHLEIGH DR	0001	35055	280,440	16,826	26,361	237,253	0.075	3,163,400	90.24
WHSE	330	02/ 019/ 001/ /	56 KENDALL POND RD	0001	60654	272,943	16,377	38,485	218,081	0.065	3,355,100	55.32
WHSE	340	02/ 065/ / /	6 BOWERS RD	0001	26202	121,637	8,114	22,659	90,864	0.065	1,397,900	53.35
WHSE	330	03/ 036/ 002/ /	247 ROCKINGHAM RD	0001	7225	33,018	1,981	4,656	26,381	0.065	405,900	117.67
WHSE	330	05/ 007/ / /	133 ROCKINGHAM RD	0001	28293	128,450	7,707	18,111	102,632	0.065	1,579,000	57.27
WHSE	330	05/ 009/ / /	131 ROCKINGHAM RD	0001	9861	39,838	2,390	5,617	31,831	0.065	489,700	49.66
WHSE	340	06/ 038/ / /	133 ISLAND POND RD	0001	19520	84,306	5,058	11,887	67,361	0.065	1,036,300	53.09
WHSE	320	08/ 001/ 002/ /	6 B ST	0001	16865	89,890	5,393	12,675	71,822	0.065	1,105,000	65.52
WHSE	320	08/ 001/ 005/ /	20 A ST	0001	39714	158,856	9,531	22,399	126,926	0.065	1,952,700	49.17

Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val / Unit
WHSE	320	08/ 001/ 006/ /	1 B ST	0001	96358	358,452	21,507	50,542	286,403	0.065	4,406,200	45.73
WHSE	340	08/ 001/ 002001/ /	115 FRANKLIN ST EXT	0001	30967	113,339	6,800	15,981	90,558	0.065	1,393,200	44.99
WHSE	320	08/ 001/ 002002/ /	16 A ST	0001	17552	92,675	5,560	13,067	74,048	0.065	1,139,200	64.90
WHSE	320	08/ 001/ 003001/ /	9.5 A ST	0001	10135	55,945	3,357	7,888	44,700	0.065	687,700	67.85
WHSE	320	08/ 001/ 004002/ /	13 A ST	0001	20319	103,830	6,230	14,640	82,960	0.065	1,276,300	62.81
WHSE	330	08/ 014/ / /	29 SCOBIE POND RD	0001	9792	51,114	3,067	7,207	40,840	0.065	628,300	75.49
WHSE	310	08/ 079/ 004/ /	18 TSIENNETO RD	0001	23129	121,890	7,313	17,186	97,391	0.065	1,498,300	64.78
WHSE	330	08/ 278/ / /	6 LINLEW DR	0001	80800	328,856	19,731	46,369	262,756	0.065	4,042,400	50.03
WHSE	330	22/ 012/ 001/ /	26 KENDALL POND RD	0001	4200	37,295	2,678	8,233	26,384	0.065	405,900	96.64
WHSE	330	22/ 012/ 002/ /	22 KENDALL POND RD	0001	5688	30,146	1,809	4,251	24,086	0.065	370,600	65.15
WHSE	330	25/ 006/ 001/ /	11 WINDHAM RD	0001	4952	38,359	2,623	7,580	28,156	0.065	433,200	87.48
WHSE	330	27/ 136/ / /	4 CENTRAL CT EXT	0001	3780	23,096	1,386	3,257	18,453	0.065	283,900	75.11
WHSE	340	29/ 125/ 001/ /	49 NORTH HIGH ST	0001	11236	47,753	2,865	6,733	38,155	0.065	587,000	52.24
WHSE	340	29/ 169/ / /	29 MAPLE ST	0001	12092	51,391	3,083	7,246	41,062	0.065	631,700	52.24
WHSE	340	29/ 171/ / /	5 MARTIN ST	0001	5640	24,421	1,465	3,443	19,513	0.065	300,200	53.23
WHSE	340	29/ 172/ / /	12 MARTIN ST	0001	4000	17,640	1,058	2,487	14,095	0.065	216,800	54.20
WHSE	340	31/ 005/ 007/ /	2 CORPORATE PARK DR	0001	18250	84,680	5,081	11,940	67,659	0.065	1,040,900	57.04
WHSE	340	31/ 013/ / /	5 MADDEN RD	0001	8236	37,556	2,253	5,295	30,008	0.065	461,600	98.32
WHSE	320	35/ 015/ 012/ /	7 TINKHAM AVE	0001	6084	29,690	1,781	4,186	23,723	0.065	365,000	59.99
					3,875,787	106,689,604	9,160,690	45,639,308	51,889,606		614,697,600	

DERRY 2020 INCOME DETAIL REVIEW

Pid	Mblu	Location	Nbhd	Line #	Use	Code	Description	Occ	Area	Rent Crv	Adj Table	Loc	Use	Rent/Unit	Gross Rent	Vac	Vacancy %	Exp	Exp %	Line NOI	Total NOI	Type	Cap Adj	Cap Code	Income Value
10142	01/023/001//	125 WINDHAM RD	330	1	3160	92	SELF STORAGE	58	12,100	0001	1	A	A	9.50	114,950	A	0.35	A	0.35	48,566	355,096	SELF	A	SELF	3,859,700
10142	01/023/001//	125 WINDHAM RD	330	2	3160	92	SELF STORAGE	70	7,200	0001	1	A	A	9.50	68,400	A	0.35	A	0.35	28,899	355,096	SELF	A	SELF	3,859,700
10142	01/023/001//	125 WINDHAM RD	330	3	3160	92	SELF STORAGE	50	3,000	0001	1	A	A	9.50	28,500	A	0.35	A	0.35	12,041	355,096	SELF	A	SELF	3,859,700
10142	01/023/001//	125 WINDHAM RD	330	5	3160	92	SELF STORAGE	60	9,000	0001	1	A	A	9.50	85,500	A	0.35	A	0.35	36,124	355,096	SELF	A	SELF	3,859,700
10142	01/023/001//	125 WINDHAM RD	330	6	3160	92	SELF STORAGE	26	7,800	0001	1	A	A	9.50	74,100	A	0.35	A	0.35	31,307	355,096	SELF	A	SELF	3,859,700
10142	01/023/001//	125 WINDHAM RD	330	7	3160	92	SELF STORAGE	26	7,620	0001	1	A	A	9.50	72,390	A	0.35	A	0.35	30,585	355,096	SELF	A	SELF	3,859,700
10142	01/023/001//	125 WINDHAM RD	330	9	3160	92	SELF STORAGE	262	41,750	0001	1	A	A	9.50	396,625	A	0.35	A	0.35	167,574	355,096	SELF	A	SELF	3,859,700
10970	01/019A///	10.5 BEACON HILL RD	350	1	432V	45	CELL TOWER	3	3	0001	1	A	A	35,000.00	105,000	A	0.06	A	0.2	78,960	78,960	CELL	A	CELL	877,300
10143	02/009///	74 KENDALL POND RD	330	1	306V	96	MOBILE PARK	37	37	0001	1	A	A	6,000.00	222,000	A	0.04	A	0.35	138,528	138,528	MHP	A	MHP	1,319,300
10146	02/019///	52 KENDALL POND RD	330	1	4040	40	INDUSTRIAL	1	20,900	0001	1	A	VG	6.72	140,448	A	0.07	A	0.15	111,024	111,025	IND	A	IND	1,568,000
10989	02/019/001//	56 KENDALL POND RD	300	1	4010	48	WAREHOUSE	2	60,654	0001	1	A	G	4.50	272,943	A	0.06	A	0.15	218,081	218,081	WHSE	A	WHSE	3,355,100
10151	02/022///	97.5 FORDWAY EXT	330	1	306V	96	MOBILE PARK	25	25	0001	1	A	G	6,900.00	172,500	A	0.04	A	0.35	107,640	107,640	MHP	A	MHP	1,025,100
10159	02/065///	6 BOWERS RD	340	1	4010	48	WAREHOUSE	1	23,296	0001	1	A	F	3.47	80,837	A	0.06	A	0.15	64,589	90,864	WHSE	A	WHSE	1,397,900
10159	02/065///	6 BOWERS RD	340	2	4020	18	OFFICE	1	2,906	0001	1	A	A	14.04	40,800	A	0.08	A	0.3	26,275	90,864	WHSE	A	WHSE	1,397,900
10145	02/018A///	62 KENDALL POND RD	330	1	432V	45	CELL TOWER	3	3	0001	1	A	A	35,000.00	105,000	A	0.06	A	0.2	78,960	78,960	CELL	A	CELL	877,300
10149	02/020A///	39 KENDALL POND RD	330	1	432V	45	CELL TOWER	2	2	0001	1	A	A	35,000.00	70,000	A	0.06	A	0.2	52,640	52,640	CELL	A	CELL	584,900
1060	03/009///	4 WINDHAM DEPOT RD	340	1	4022	40	INDUSTRIAL	3	13,436	0001	1	F	G	6.16	82,766	A	0.07	A	0.15	65,426	65,426	IND	A	IND	884,100
10161	03/010///	2 WINDHAM DEPOT RD	340	1	3222	49	IND FLEX	8	9,541	0001	1	F	A	10.04	95,792	A	0.1	A	0.25	64,659	64,660	IND2	A	IND2	646,600
10163	03/015///	15 WINDHAM DEPOT RD	340	1	306V	96	MOBILE PARK	30	30	0001	1	F	A	5,640.00	169,200	A	0.04	A	0.35	105,581	105,581	MHP	A	MHP	1,005,500
10164	03/016///	16 WINDHAM DEPOT RD	340	1	3060	52	2 BR APT	2	2	0001	2	F	G	16,005.00	32,010	A	0.05	A	0.45	16,725	76,554	MHP	A	MHP	729,100
10164	03/016///	16 WINDHAM DEPOT RD	340	2	3060	96	MOBILE PARK	20	20	0001	1	F	F	4,794.00	95,880	A	0.04	A	0.35	59,829	76,554	MHP	A	MHP	729,100
10165	03/017///	223 ROCKINGHAM RD	330	1	3520	18	OFFICE	1	4,500	0001	1	A	A	12.10	54,450	A	0.08	A	0.3	35,066	35,066	OFF1	A	OFF1	681,000
10168	03/032///	238 ROCKINGHAM RD	330	1	3380	27	AUTO DLR	1	2,812	0001	1	A	A	10.00	28,120	A	0.05	A	0.15	22,707	35,637	CARS	A	CARS	527,800
10168	03/032///	238 ROCKINGHAM RD	330	2	3380	25	SERV SHOP	1	1,920	0001	1	A	A	8.34	16,013	A	0.05	A	0.15	12,930	35,637	CARS	A	CARS	527,800
10169	03/033///	255 ROCKINGHAM RD	330	1	3380	27	AUTO DLR	1	3,960	0001	1	A	P	7.00	27,720	A	0.05	A	0.15	22,384	22,384	CARS	A	CARS	302,500
10171	03/035///	212 ROCKINGHAM RD	330	1	3380	27	AUTO DLR	1	7,200	0001	1	A	F	7.62	54,864	A	0.05	A	0.15	44,303	44,303	CARS	A	CARS	680,600
10172	03/035/001//	230 ROCKINGHAM RD	330	1	3400	18	OFFICE	6	3,616	0001	1	A	A	18.77	67,872	A	0.08	A	0.3	43,710	252,264	SELF	A	SELF	2,742,000
10172	03/035/001//	230 ROCKINGHAM RD	330	2	3160	92	SELF STORAGE	30	3,500	0001	1	A	A	9.50	33,250	A	0.35	A	0.35	14,048	252,264	SELF	A	SELF	2,742,000
10172	03/035/001//	230 ROCKINGHAM RD	330	3	3160	92	SELF STORAGE	30	3,500	0001	1	A	A	9.50	33,250	A	0.35	A	0.35	14,048	252,264	SELF	A	SELF	2,742,000
10172	03/035/001//	230 ROCKINGHAM RD	330	4	3160	92	SELF STORAGE	27	2,760	0001	1	A	A	9.50	26,220	A	0.35	A	0.35	11,078	252,264	SELF	A	SELF	2,742,000
10172	03/035/001//	230 ROCKINGHAM RD	330	5	3160	92	SELF STORAGE	28	4,200	0001	1	A	A	9.50	39,900	A	0.35	A	0.35	16,858	252,264	SELF	A	SELF	2,742,000
10172	03/035/001//	230 ROCKINGHAM RD	330	6	3160	92	SELF STORAGE	24	3,600	0001	1	A	A	9.50	34,200	A	0.35	A	0.35	14,450	252,264	SELF	A	SELF	2,742,000

Pid	Mblu	Location	Nbhd	Line #	Use	Code	Description	Occ	Area	Rent Crv	Adj Table	Loc	Use	Rent/Unit	Gross Rent	Vac	Vacancy %	Exp	Exp %	Line NOI	Total NOI	Type	Cap Adj	Cap Code	Income Value
10172	03/035/001//	230 ROCKINGHAM RD	330	7	3160	92	SELF STORAGE	8	1,600	0001	1	A	A	9.50	15,200	A	0.35	A	0.35	6,422	252,264	SELF	A	SELF	2,742,000
10172	03/035/001//	230 ROCKINGHAM RD	330	8	3160	92	SELF STORAGE	24	2,400	0001	1	A	A	9.50	22,800	A	0.35	A	0.35	9,633	252,264	SELF	A	SELF	2,742,000
10172	03/035/001//	230 ROCKINGHAM RD	330	9	3160	92	SELF STORAGE	26	2,600	0001	1	A	A	9.50	24,700	A	0.35	A	0.35	10,436	252,264	SELF	A	SELF	2,742,000
10172	03/035/001//	230 ROCKINGHAM RD	330	10	3160	92	SELF STORAGE	26	2,600	0001	1	A	A	9.50	24,700	A	0.35	A	0.35	10,436	252,264	SELF	A	SELF	2,742,000
10172	03/035/001//	230 ROCKINGHAM RD	330	11	3160	92	SELF STORAGE	26	2,600	0001	1	A	A	9.50	24,700	A	0.35	A	0.35	10,436	252,264	SELF	A	SELF	2,742,000
10172	03/035/001//	230 ROCKINGHAM RD	330	12	3160	92	SELF STORAGE	32	3,000	0001	1	A	A	9.50	28,500	A	0.35	A	0.35	12,041	252,264	SELF	A	SELF	2,742,000
10172	03/035/001//	230 ROCKINGHAM RD	330	13	3160	92	SELF STORAGE	52	6,000	0001	1	A	A	9.50	57,000	A	0.35	A	0.35	24,083	252,264	SELF	A	SELF	2,742,000
10172	03/035/001//	230 ROCKINGHAM RD	330	14	3160	92	SELF STORAGE	52	6,000	0001	1	A	A	9.50	57,000	A	0.35	A	0.35	24,083	252,264	SELF	A	SELF	2,742,000
10172	03/035/001//	230 ROCKINGHAM RD	330	15	3160	92	SELF STORAGE	46	4,600	0001	1	A	A	9.50	43,700	A	0.35	A	0.35	18,463	252,264	SELF	A	SELF	2,742,000
10172	03/035/001//	230 ROCKINGHAM RD	330	16	3160	92	SELF STORAGE	32	3,000	0001	1	A	A	9.50	28,500	A	0.35	A	0.35	12,041	252,264	SELF	A	SELF	2,742,000
10173	03/035/009//	208 ROCKINGHAM RD	330	1	3380	27	AUTO DLR	1	6,035	0001	1	A	F	7.84	47,314	A	0.05	A	0.15	38,206	38,206	CARS	A	CARS	516,300
10174	03/035/010//	210 ROCKINGHAM RD	330	1	3222	18	OFFICE	1	15,185	0001	1	A	F	8.50	129,073	A	0.08	A	0.3	83,123	83,123	OFF	A	OFF	934,000
10176	03/036/001//	241 ROCKINGHAM RD	330	1	3320	24	SVC CENTER	1	7,980	0001	1	F	A	8.74	69,745	A	0.05	A	0.15	56,319	56,319	CARS	A	CARS	761,100
11004	03/036/002//	247 ROCKINGHAM RD	330	1	4080	48	WAREHOUSE	1	7,225	0001	1	A	A	4.57	33,018	A	0.06	A	0.15	26,382	26,381	WHSE	A	WHSE	850,200
10180	03/073///	227 ROCKINGHAM RD	330	1	3300	25	SERV SHOP	2	6,000	0001	1	A	A	8.00	48,000	G	0.045	G	0.135	39,652	39,652	CARS	A	CARS	535,800
10187	03/080///	182 ROCKINGHAM RD	330	1	3300	18	OFFICE	3	1,940	0001	1	A	A	18.37	35,638	A	0.08	A	0.3	22,951	28,753	CARS	A	CARS	388,600
10187	03/080///	182 ROCKINGHAM RD	330	2	3300	25	SERV SHOP	1	728	0001	1	A	A	9.87	7,185	A	0.05	A	0.15	5,802	28,753	CARS	A	CARS	388,600
10188	03/081///	199 ROCKINGHAM RD	330	1	3280	30	RESTAURANT	1	15,675	0001	1	A	G	16.10	252,368	A	0.08	A	0.12	204,317	211,039	MIX	A	MIX	2,029,200
10188	03/081///	199 ROCKINGHAM RD	330	2	3280	56	MIX 2 BR APT	1	1	0001	2	A	A	13,000.00	13,000	A	0.06	A	0.45	6,721	211,039	MIX	A	MIX	2,029,200
10190	03/081/002//	197 ROCKINGHAM RD	330	1	3320	25	SERV SHOP	1	4,400	0001	1	A	A	7.32	32,208	A	0.05	A	0.15	26,008	26,008	CARS	A	CARS	418,300
10950	03/081/003//	203 ROCKINGHAM RD	330	1	3300	24	SVC CENTER	2	3,844	0001	1	A	F	11.48	44,129	A	0.05	A	0.15	35,634	35,635	CARS	A	CARS	481,500
1199	03/084///	191 ROCKINGHAM RD	330	1	3220	25	SERV SHOP	2	5,120	0001	1	A	F	6.89	35,277	A	0.05	A	0.15	28,486	28,486	CARS	A	CARS	384,900
10192	03/085///	172 ROCKINGHAM RD	330	1	3310	27	AUTO DLR	3	4,432	0001	1	A	A	10.00	44,320	A	0.05	A	0.15	35,788	35,788	CARS	A	CARS	506,100
10195	03/087/001//	187.5 ROCKINGHAM RD	330	1	3260	30	RESTAURANT	1	4,406	0001	1	A	G	18.24	80,365	A	0.08	A	0.12	65,064	65,064	REST	A	REST	650,600
10196	03/088///	160 ROCKINGHAM RD	330	1	3260	21	FAST FOOD	1	2,172	0001	1	A	G	40.27	87,466	A	0.04	A	0.1	75,571	75,570	FF	A	FF	771,100
10197	03/089///	185 ROCKINGHAM RD	330	1	3010	39	HOTEL/MOT	3	3	0001	1	A	F	34,000.00	102,000	A	0.4	A	0.75	15,300	102,656	ROOM	A	ROOM	814,700
10197	03/089///	185 ROCKINGHAM RD	330	2	3010	39	HOTEL/MOT	2	2	0001	1	A	F	34,000.00	68,000	A	0.4	A	0.75	10,200	102,656	ROOM	A	ROOM	814,700
10197	03/089///	185 ROCKINGHAM RD	330	3	3010	39	HOTEL/MOT	1	1	0001	1	A	F	34,000.00	34,000	A	0.4	A	0.75	5,100	102,656	ROOM	A	ROOM	814,700
10197	03/089///	185 ROCKINGHAM RD	330	4	3010	39	HOTEL/MOT	8	8	0001	1	A	F	34,000.00	272,000	A	0.4	A	0.75	40,800	102,656	ROOM	A	ROOM	814,700
10197	03/089///	185 ROCKINGHAM RD	330	5	3010	62	2 BR APT RES	1	1	0001	2	A	A	14,000.00	14,000	A	0.05	A	0.37	8,379	102,656	ROOM	A	ROOM	814,700
10197	03/089///	185 ROCKINGHAM RD	330	6	3010	18	OFFICE	2	1,404	0001	1	A	F	15.24	21,397	A	0.08	A	0.3	13,780	102,656	ROOM	A	ROOM	814,700
10197	03/089///	185 ROCKINGHAM RD	330	7	3010	63	3 BR APT RES	1	1	0001	2	A	A	15,200.00	15,200	A	0.05	A	0.37	9,097	102,656	ROOM	A	ROOM	814,700
10197	03/089///	185 ROCKINGHAM RD	330	8	3010	99	MIXED USE SF	1	(1,406)	0001	1	A	A	0.00	0	A		A	0	0	102,656	ROOM	A	ROOM	814,700

Pid	Mblu	Location	Nbhd	Line #	Use	Code	Description	Occ	Area	Rent Crv	Adj Table	Loc	Use	Rent/Unit	Gross Rent	Vac	Vacancy %	Exp	Exp %	Line NOI	Total NOI	Type	Cap Adj	Cap Code	Income Value
10198	03/090///	158 ROCKINGHAM RD	330	1	3280	15	STRIP ST	5	7,488	0001	1	A	G	19.94	149,311	A	0.08	A	0.25	103,024	125,528	MIX	A	MIX	1,207,000
10198	03/090///	158 ROCKINGHAM RD	330	2	3280	62	2 BR APT RES	2	2	0001	2	A	A	14,000.00	28,000	A	0.05	A	0.37	16,758	125,528	MIX	A	MIX	1,207,000
10198	03/090///	158 ROCKINGHAM RD	330	3	3280	31	BANK	1	224	0001	1	A	A	30.00	6,720	A	0.05	A	0.1	5,746	125,528	MIX	A	MIX	1,207,000
10198	03/090///	158 ROCKINGHAM RD	330	4	3280	99	MIXED USE SF	1	1,493	0001	1	A	A	0.00	0	A		A	0	0	125,528	MIX	A	MIX	1,207,000
10200	03/092///	181 ROCKINGHAM RD	330	1	3310	27	AUTO DLR	1	1,345	0001	1	A	A	10.00	13,450	A	0.05	A	0.15	10,861	56,454	CARS	A	CARS	762,900
10200	03/092///	181 ROCKINGHAM RD	330	2	3310	27	AUTO DLR	1	6,144	0001	1	A	A	9.19	56,463	A	0.05	A	0.15	45,594	56,454	CARS	A	CARS	762,900
10201	03/093///	152 ROCKINGHAM RD	330	1	3280	25	SERV SHOP	5	3,273	0001	1	A	A	10.15	33,221	A	0.05	A	0.15	26,826	85,951	MIX	A	MIX	826,500
10201	03/093///	152 ROCKINGHAM RD	330	2	3280	25	SERV SHOP	1	2,404	0001	1	A	F	6.93	16,660	A	0.05	A	0.15	13,453	85,951	MIX	A	MIX	826,500
10201	03/093///	152 ROCKINGHAM RD	330	3	3280	25	SERV SHOP	1	1,456	0001	1	A	A	8.64	12,580	A	0.05	A	0.15	10,158	85,951	MIX	A	MIX	826,500
10201	03/093///	152 ROCKINGHAM RD	330	4	3280	25	SERV SHOP	1	1,628	0001	1	A	F	7.23	11,770	A	0.05	A	0.15	9,505	85,951	MIX	A	MIX	826,500
10201	03/093///	152 ROCKINGHAM RD	330	5	3280	25	SERV SHOP	2	432	0001	1	A	F	9.35	4,039	A	0.05	A	0.15	3,262	85,951	MIX	A	MIX	826,500
10201	03/093///	152 ROCKINGHAM RD	330	6	3280	55	MIX 1 BR APT	1	1	0001	2	A	A	11,000.00	11,000	A	0.06	A	0.45	5,687	85,951	MIX	A	MIX	826,500
10201	03/093///	152 ROCKINGHAM RD	330	7	3280	99	MIXED USE SF	1	480	0001	1	A	A	0.00	0	A		A	0	0	85,951	MIX	A	MIX	826,500
10201	03/093///	152 ROCKINGHAM RD	330	8	3280	55	MIX 1 BR APT	3	3	0001	2	A	A	11,000.00	33,000	A	0.06	A	0.45	17,061	85,951	MIX	A	MIX	826,500
10201	03/093///	152 ROCKINGHAM RD	330	9	3280	99	MIXED USE SF	1	1,556	0001	1	A	A	0.00	0	A		A	0	0	85,951	MIX	A	MIX	826,500
10203	03/095///	150 ROCKINGHAM RD	330	1	3280	30	RESTAURANT	1	4,028	0001	1	A	A	16.52	66,543	A	0.08	A	0.12	53,873	61,215	MIX	A	MIX	588,600
10203	03/095///	150 ROCKINGHAM RD	330	2	3280	57	MIX 3 BR APT	1	1	0001	2	A	A	14,200.00	14,200	A	0.06	A	0.45	7,341	61,215	MIX	A	MIX	588,600
10203	03/095///	150 ROCKINGHAM RD	330	3	3280	99	MIXED USE SF	1	1,193	0001	1	A	A	0.00	0	A		A	0	0	61,215	MIX	A	MIX	588,600
10204	03/096///	173 ROCKINGHAM RD	330	1	3280	61	1 BR APT RES	4	4	0001	2	A	A	12,500.00	50,000	A	0.05	A	0.37	29,925	75,653	MIX	A	MIX	727,400
10204	03/096///	173 ROCKINGHAM RD	330	2	3280	18	OFFICE	2	3,703	0001	1	A	F	12.53	46,399	A	0.08	A	0.3	29,881	75,653	MIX	A	MIX	727,400
10204	03/096///	173 ROCKINGHAM RD	330	3	3280	25	SERV SHOP	1	2,408	0001	1	A	A	8.15	19,625	A	0.05	A	0.15	15,847	75,653	MIX	A	MIX	727,400
10204	03/096///	173 ROCKINGHAM RD	330	4	3280	99	MIXED USE SF	1	3,044	0001	1	A	A	0.00	0	A		E	0	0	75,653	MIX	A	MIX	727,400
10205	03/096/002//	10 FROST RD	340	1	3320	25	SERV SHOP	1	3,986	0001	1	F	G	8.08	32,207	A	0.05	A	0.15	26,007	26,008	CARS	A	CARS	351,400
10209	03/115///	6 LAWRENCE RD	340	1	1120	62	2 BR APT RES	1	1	0001	2	F	A	13,580.00	13,580	A	0.05	A	0.37	8,128	65,427	APT2	A	APT2	778,900
10209	03/115///	6 LAWRENCE RD	340	2	1120	60	STUDIO APT RES	2	2	0001	2	F	A	10,185.00	20,370	A	0.05	A	0.37	12,191	65,427	APT2	A	APT2	778,900
10209	03/115///	6 LAWRENCE RD	340	3	1120	61	1 BR APT RES	5	5	0001	2	F	A	12,125.00	60,625	A	0.05	A	0.37	36,284	65,427	APT2	A	APT2	778,900
10209	03/115///	6 LAWRENCE RD	340	4	1120	63	3 BR APT RES	1	1	0001	2	F	A	14,744.00	14,744	A	0.05	A	0.37	8,824	65,427	APT2	A	APT2	778,900
100482	04/038/005//	113 GULF RD	350	1	3160	25	SERV SHOP	1	3,888	0001	1	F	F	6.00	23,328	A	0.05	A	0.15	18,837	18,838	IND	A	IND	560,000
10222	04/117/001//	409 ISLAND POND RD	340	1	3110	16	GAS MART	1	1,344	0001	1	G	A	49.06	65,937	A	0.05	A	0.1	56,376	56,376	GAS	A	GAS	679,200
102974	04/126/001//	418 ISLAND POND RD BLDG #1	340	1	3221	15	STRIP ST	2	3,996	0001	1	A	G	19.55	78,122	A	0.08	A	0.25	53,904	53,904	RET	A	RET	518,300
102973	04/126/002//	418 ISLAND POND RD BLDG #2	340	1	3221	15	STRIP ST	11	10,500	0001	1	A	A	18.10	190,050	A	0.08	A	0.25	131,135	131,134	RET	A	RET	1,260,900
102972	04/126/003//	418 ISLAND POND RD BLDG #3	310	0	3221	15	STRIP ST	1	10,200	0001	1	P	F	10.47	106,794	A	0.08	A	0.25	73,688	73,687	RET	A	RET	708,500
10224	04/129///	16 ROUTE 111	330	1	3400	18	OFFICE	1	12,528	0001	1	F	A	9.40	117,763	F	0.088	A	0.3	75,180	330,050	OFF	A	OFF	3,708,400

Pid	Mblu	Location	Nbhd	Line #	Use	Code	Description	Occ	Area	Rent Crv	Adj Table	Loc	Use	Rent/Unit	Gross Rent	Vac	Vacancy %	Exp	Exp %	Line NOI	Total NOI	Type	Cap Adj	Cap Code	Income Value
10224	04/129///	16 ROUTE 111	330	2	3400	18	OFFICE	10	10,000	0001	1	F	A	15.42	154,200	F	0.088	A	0.3	98,441	330,050	OFF	A	OFF	3,708,400
10224	04/129///	16 ROUTE 111	330	3	3400	18	OFFICE	4	23,160	0001	1	F	A	10.58	245,033	F	0.088	A	0.3	156,429	330,050	OFF	A	OFF	3,708,400
11162	04/129/003//	14 ROUTE 111	330	1	3800	94	GOLF GREENS	9	9	0001	1	A	A	180,000.00	1,620,000	A	0.03	A	0.7	471,420	471,420	GOLF	A	GOLF	3,466,300
10228	05/006///	139 ROCKINGHAM RD	330	1	306V	96	MOBILE PARK	30	30	0001	1	A	G	6,900.00	207,000	A	0.04	A	0.35	129,168	129,168	MHP	A	MHP	1,230,200
10229	05/007///	133 ROCKINGHAM RD	330	1	3160	48	WAREHOUSE	1	28,293	0001	1	A	G	4.54	128,450	A	0.06	A	0.15	102,632	102,632	WHSE	A	WHSE	1,620,300
10231	05/009///	131 ROCKINGHAM RD	330	1	3160	48	WAREHOUSE	3	9,861	0001	1	A	F	4.04	39,838	A	0.06	A	0.15	31,831	31,831	WHSE	A	WHSE	489,700
10232	05/010///	127 ROCKINGHAM RD	330	1	3230	15	STRIP ST	13	22,198	0001	1	F	F	13.72	304,557	A	0.08	A	0.25	210,144	210,144	RET	A	RET	2,020,600
10233	05/010/001//	129 ROCKINGHAM RD	330	1	3380	27	AUTO DLR	1	10,000	0001	1	A	P	6.03	60,300	A	0.05	A	0.15	48,692	66,670	CARS	A	CARS	900,900
10233	05/010/001//	129 ROCKINGHAM RD	330	2	3380	48	WAREHOUSE	1	9,000	0001	1	A	VP	2.50	22,500	A	0.06	A	0.15	17,978	66,670	CARS	A	CARS	900,900
10234	05/011///	125 ROCKINGHAM RD	340	1	4000	40	INDUSTRIAL	1	12,187	0001	1	F	F	4.41	53,745	A	0.07	A	0.15	42,485	42,486	IND	A	IND	574,100
10235	05/012///	100 ROCKINGHAM RD	330	1	306V	96	MOBILE PARK	24	24	0001	1	A	F	5,100.00	122,400	A	0.04	A	0.35	76,378	76,378	MHP	A	MHP	727,400
10236	05/012/001001//	94 ROCKINGHAM RD	330	1	3260	30	RESTAURANT	1	1,171	0001	1	A	A	32.02	37,495	A	0.08	A	0.12	30,356	30,356	REST	A	REST	303,600
10237	05/013///	123 ROCKINGHAM RD	330	1	3280	25	SERV SHOP	4	2,800	0001	1	A	A	9.97	27,916	A	0.05	A	0.15	22,542	52,013	CARS	A	CARS	702,900
10237	05/013///	123 ROCKINGHAM RD	330	2	3280	25	SERV SHOP	2	1,640	0001	1	A	A	9.60	15,744	A	0.05	A	0.15	12,713	52,013	CARS	A	CARS	702,900
10237	05/013///	123 ROCKINGHAM RD	330	3	3280	62	2 BR APT RES	1	1	0001	2	A	A	14,000.00	14,000	A	0.05	A	0.37	8,379	52,013	CARS	A	CARS	702,900
10237	05/013///	123 ROCKINGHAM RD	330	4	3280	62	2 BR APT RES	1	1	0001	2	A	A	14,000.00	14,000	A	0.05	A	0.37	8,379	52,013	CARS	A	CARS	702,900
2160	05/034///	84/86 ROCKINGHAM RD	330	2	3160	92	SELF STORAGE	50	5,600	0001	1	A	A	9.50	53,200	A	0.35	A	0.35	22,477	168,577	SELF	A	SELF	1,832,400
2160	05/034///	84/86 ROCKINGHAM RD	330	3	3160	92	SELF STORAGE	109	16,600	0001	1	A	A	9.50	157,700	A	0.35	A	0.35	66,628	168,577	SELF	A	SELF	1,832,400
2160	05/034///	84/86 ROCKINGHAM RD	330	4	3160	92	SELF STORAGE	114	16,200	0001	1	A	A	9.50	153,900	A	0.35	A	0.35	65,023	168,577	SELF	A	SELF	1,832,400
2160	05/034///	84/86 ROCKINGHAM RD	330	5	3160	92	SELF STORAGE	18	3,600	0001	1	A	A	9.50	34,200	A	0.35	A	0.35	14,450	168,577	SELF	A	SELF	1,832,400
2226	05/037///	82 ROCKINGHAM RD	330	1	3320	24	SVC CENTER	1	3,200	0001	1	A	A	11.63	37,216	A	0.05	A	0.15	30,052	30,052	CARS	A	CARS	406,100
10242	05/043/001//	1 PARKLAND DR	330	1	3050	19	MEDICAL OFF	1	146,407	0001	1	A	VG	16.90	2,474,278	A	0.06	A	0.2	1,860,657	1,860,657	MED	A	MED	24,808,800
10243	05/044///	121 EAST BROADWAY	330	1	3800	94	GOLF GREENS	9	9	0001	1	F	P	118,440.00	1,065,960	A	0.03	F	0.77	237,816	237,815	GOLF	A	GOLF	1,748,600
10245	05/046///	7-19 FAIRWAYS DR	330	1	1120	52	2 BR APT	28	28	0001	2	A	G	16,500.00	462,000	A	0.05	A	0.45	241,395	1,900,985	APT	A	APT	23,762,400
10245	05/046///	7-19 FAIRWAYS DR	330	2	1120	52	2 BR APT	28	28	0001	2	A	G	16,500.00	462,000	A	0.05	A	0.45	241,395	1,900,985	APT	A	APT	23,762,400
10245	05/046///	7-19 FAIRWAYS DR	330	3	1120	51	1 BR APT	21	21	0001	2	A	G	14,850.00	311,850	A	0.05	A	0.45	162,942	1,900,985	APT	A	APT	23,762,400
10245	05/046///	7-19 FAIRWAYS DR	330	4	1120	51	1 BR APT	21	21	0001	2	A	G	14,850.00	311,850	A	0.05	A	0.45	162,942	1,900,985	APT	A	APT	23,762,400
10245	05/046///	7-19 FAIRWAYS DR	330	5	1120	51	1 BR APT	21	21	0001	2	A	G	14,850.00	311,850	A	0.05	A	0.45	162,942	1,900,985	APT	A	APT	23,762,400
10245	05/046///	7-19 FAIRWAYS DR	330	6	1120	51	1 BR APT	21	21	0001	2	A	G	14,850.00	311,850	A	0.05	A	0.45	162,942	1,900,985	APT	A	APT	23,762,400
10245	05/046///	7-19 FAIRWAYS DR	330	7	1120	51	1 BR APT	21	21	0001	2	A	G	14,850.00	311,850	A	0.05	A	0.45	162,942	1,900,985	APT	A	APT	23,762,400
10245	05/046///	7-19 FAIRWAYS DR	330	8	1120	52	2 BR APT	14	14	0001	2	A	G	16,500.00	231,000	A	0.05	A	0.45	120,698	1,900,985	APT	A	APT	23,762,400
10245	05/046///	7-19 FAIRWAYS DR	330	9	1120	52	2 BR APT	14	14	0001	2	A	G	16,500.00	231,000	A	0.05	A	0.45	120,698	1,900,985	APT	A	APT	23,762,400
10245	05/046///	7-19 FAIRWAYS DR	330	10	1120	52	2 BR APT	14	14	0001	2	A	G	16,500.00	231,000	A	0.05	A	0.45	120,698	1,900,985	APT	A	APT	23,762,400

Pid	Mblu	Location	Nbhd	Line #	Use	Code	Description	Occ	Area	Rent Crv	Adj Table	Loc	Use	Rent/Unit	Gross Rent	Vac	Vacancy %	Exp	Exp %	Line NOI	Total NOI	Type	Cap Adj	Cap Code	Income Value
10245	05/046///	7-19 FAIRWAYS DR	330	11	1120	52	2 BR APT	14	14	0001	2	A	G	16,500.00	231,000	A	0.05	A	0.45	120,698	1,900,985	APT	A	APT	23,762,400
10245	05/046///	7-19 FAIRWAYS DR	330	12	1120	52	2 BR APT	14	14	0001	2	A	G	16,500.00	231,000	A	0.05	A	0.45	120,698	1,900,985	APT	A	APT	23,762,400
10247	05/046/003//	3 FOREST RIDGE RD	330	1	1120	51	1 BR APT	2	2	0001	2	A	G	14,850.00	29,700	A	0.05	A	0.45	15,518	153,458	APT	A	APT	1,918,200
10247	05/046/003//	3 FOREST RIDGE RD	330	2	1120	52	2 BR APT	16	16	0001	2	A	G	16,500.00	264,000	A	0.05	A	0.45	137,940	153,458	APT	A	APT	1,918,200
10248	05/046/004//	4 FAIRWAYS DR	330	1	1120	51	1 BR APT	2	2	0001	2	A	G	14,850.00	29,700	A	0.05	A	0.45	15,518	153,458	APT	A	APT	1,918,200
10248	05/046/004//	4 FAIRWAYS DR	330	2	1120	52	2 BR APT	16	16	0001	2	A	G	16,500.00	264,000	A	0.05	A	0.45	137,940	153,458	APT	A	APT	1,918,200
10249	05/046/005//	2 FAIRWAYS DR	330	1	1120	51	1 BR APT	2	2	0001	2	A	G	14,850.00	29,700	A	0.05	A	0.45	15,518	153,458	APT	A	APT	1,918,200
10249	05/046/005//	2 FAIRWAYS DR	330	2	1120	52	2 BR APT	16	16	0001	2	A	G	16,500.00	264,000	A	0.05	A	0.45	137,940	153,458	APT	A	APT	1,918,200
10250	05/046/006//	1 FAIRWAYS DR	330	1	1120	51	1 BR APT	2	2	0001	2	A	G	14,850.00	29,700	A	0.05	A	0.45	15,518	205,186	APT	A	APT	2,564,800
10250	05/046/006//	1 FAIRWAYS DR	330	2	1120	52	2 BR APT	22	22	0001	2	A	G	16,500.00	363,000	A	0.05	A	0.45	189,668	205,186	APT	A	APT	2,564,800
10251	05/046/008//	6 FAIRWAYS DR	330	1	1120	51	1 BR APT	2	2	0001	2	A	G	14,850.00	29,700	A	0.05	A	0.45	15,518	256,913	APT	A	APT	3,211,400
10251	05/046/008//	6 FAIRWAYS DR	330	2	1120	52	2 BR APT	28	28	0001	2	A	G	16,500.00	462,000	A	0.05	A	0.45	241,395	256,913	APT	A	APT	3,211,400
10252	05/046/009//	18 FAIRWAYS DR	330	1	1120	51	1 BR APT	2	2	0001	2	A	G	14,850.00	29,700	A	0.05	A	0.45	15,518	256,913	APT	A	APT	3,211,400
10252	05/046/009//	18 FAIRWAYS DR	330	2	1120	52	2 BR APT	28	28	0001	2	A	G	16,500.00	462,000	A	0.05	A	0.45	241,395	256,913	APT	A	APT	3,211,400
10253	05/046/010//	2 FOREST RIDGE RD	330	1	1120	51	1 BR APT	8	8	0001	2	A	G	14,850.00	118,800	A	0.05	A	0.45	62,073	268,983	APT	A	APT	3,362,300
10253	05/046/010//	2 FOREST RIDGE RD	330	2	1120	52	2 BR APT	24	24	0001	2	A	G	16,500.00	396,000	A	0.05	A	0.45	206,910	268,983	APT	A	APT	3,362,300
10254	05/046/011//	33 FAIRWAYS DR	330	1	1120	51	1 BR APT	2	2	0001	2	A	G	14,850.00	29,700	A	0.05	A	0.45	15,518	256,913	APT	A	APT	3,211,400
10254	05/046/011//	33 FAIRWAYS DR	330	2	1120	52	2 BR APT	28	28	0001	2	A	G	16,500.00	462,000	A	0.05	A	0.45	241,395	256,913	APT	A	APT	3,211,400
10255	05/046/012//	29-31 FAIRWAYS DR	330	1	1120	51	1 BR APT	2	2	0001	2	A	G	14,850.00	29,700	A	0.05	A	0.45	15,518	410,371	APT	A	APT	5,129,700
10255	05/046/012//	29-31 FAIRWAYS DR	330	2	1120	52	2 BR APT	22	22	0001	2	A	G	16,500.00	363,000	A	0.05	A	0.45	189,668	410,371	APT	A	APT	5,129,700
10255	05/046/012//	29-31 FAIRWAYS DR	330	3	1120	51	1 BR APT	2	2	0001	2	A	G	14,850.00	29,700	A	0.05	A	0.45	15,518	410,371	APT	A	APT	5,129,700
10255	05/046/012//	29-31 FAIRWAYS DR	330	4	1120	52	2 BR APT	22	22	0001	2	A	G	16,500.00	363,000	A	0.05	A	0.45	189,668	410,371	APT	A	APT	5,129,700
10256	05/046/013//	27 FAIRWAYS DR	330	1	1120	51	1 BR APT	2	2	0001	2	A	G	14,850.00	29,700	A	0.05	A	0.45	15,518	205,186	APT	A	APT	2,564,800
10256	05/046/013//	27 FAIRWAYS DR	330	2	1120	52	2 BR APT	22	22	0001	2	A	G	16,500.00	363,000	A	0.05	A	0.45	189,668	205,186	APT	A	APT	2,564,800
10257	05/046/014//	25 FAIRWAYS DR	330	1	1120	51	1 BR APT	2	2	0001	2	A	G	14,850.00	29,700	A	0.05	A	0.45	15,518	205,186	APT	A	APT	2,564,800
10257	05/046/014//	25 FAIRWAYS DR	330	2	1120	52	2 BR APT	22	22	0001	2	A	G	16,500.00	363,000	A	0.05	A	0.45	189,668	205,186	APT	A	APT	2,564,800
10258	05/046/015//	21-23 FAIRWAYS DR	330	1	1120	51	1 BR APT	2	2	0001	2	A	G	14,850.00	29,700	A	0.05	A	0.45	15,518	410,371	APT	A	APT	5,129,700
10258	05/046/015//	21-23 FAIRWAYS DR	330	2	1120	52	2 BR APT	22	22	0001	2	A	G	16,500.00	363,000	A	0.05	A	0.45	189,668	410,371	APT	A	APT	5,129,700
10258	05/046/015//	21-23 FAIRWAYS DR	330	3	1120	51	1 BR APT	2	2	0001	2	A	G	14,850.00	29,700	A	0.05	A	0.45	15,518	410,371	APT	A	APT	5,129,700
10258	05/046/015//	21-23 FAIRWAYS DR	330	4	1120	52	2 BR APT	22	22	0001	2	A	G	16,500.00	363,000	A	0.05	A	0.45	189,668	410,371	APT	A	APT	5,129,700
10259	05/046/016//	14-16 FAIRWAYS DR	330	1	1120	51	1 BR APT	2	2	0001	2	A	G	14,850.00	29,700	A	0.05	A	0.45	15,518	410,371	APT	A	APT	5,129,700
10259	05/046/016//	14-16 FAIRWAYS DR	330	2	1120	52	2 BR APT	22	22	0001	2	A	G	16,500.00	363,000	A	0.05	A	0.45	189,668	410,371	APT	A	APT	5,129,700
10259	05/046/016//	14-16 FAIRWAYS DR	330	3	1120	51	1 BR APT	2	2	0001	2	A	G	14,850.00	29,700	A	0.05	A	0.45	15,518	410,371	APT	A	APT	5,129,700

Pid	Mblu	Location	Nbhd	Line #	Use	Code	Description	Occ	Area	Rent Crv	Adj Table	Loc	Use	Rent/Unit	Gross Rent	Vac	Vacancy %	Exp	Exp %	Line NOI	Total NOI	Type	Cap Adj	Cap Code	Income Value
10259	05/046/016//	14-16 FAIRWAYS DR	330	4	1120	52	2 BR APT	22	22	0001	2	A	G	16,500.00	363,000	A	0.05	A	0.45	189,668	410,371	APT	A	APT	5,129,700
10260	05/046/017//	12 FAIRWAYS DR	330	1	1120	51	1 BR APT	2	2	0001	2	A	G	14,850.00	29,700	A	0.05	A	0.45	15,518	205,186	APT	A	APT	2,564,800
10260	05/046/017//	12 FAIRWAYS DR	330	2	1120	52	2 BR APT	22	22	0001	2	A	G	16,500.00	363,000	A	0.05	A	0.45	189,668	205,186	APT	A	APT	2,564,800
10261	05/046/018//	10 FAIRWAYS DR	330	1	1120	51	1 BR APT	2	2	0001	2	A	G	14,850.00	29,700	A	0.05	A	0.45	15,518	205,186	APT	A	APT	2,564,800
10261	05/046/018//	10 FAIRWAYS DR	330	2	1120	52	2 BR APT	22	22	0001	2	A	G	16,500.00	363,000	A	0.05	A	0.45	189,668	205,186	APT	A	APT	2,564,800
10262	05/046/019//	8 FAIRWAYS DR	330	1	1120	51	1 BR APT	2	2	0001	2	A	G	14,850.00	29,700	A	0.05	A	0.45	15,518	205,186	APT	A	APT	2,564,800
10262	05/046/019//	8 FAIRWAYS DR	330	2	1120	52	2 BR APT	22	22	0001	2	A	G	16,500.00	363,000	A	0.05	A	0.45	189,668	205,186	APT	A	APT	2,564,800
10263	05/046/020//	5 FAIRWAYS DR	330	1	1120	52	2 BR APT	28	28	0001	2	A	G	16,500.00	462,000	A	0.05	A	0.45	241,395	1,291,463	APT	A	APT	16,143,300
10263	05/046/020//	5 FAIRWAYS DR	330	2	1120	52	2 BR APT	28	28	0001	2	A	G	16,500.00	462,000	A	0.05	A	0.45	241,395	1,291,463	APT	A	APT	16,143,300
10263	05/046/020//	5 FAIRWAYS DR	330	3	1120	52	2 BR APT	28	28	0001	2	A	G	16,500.00	462,000	A	0.05	A	0.45	241,395	1,291,463	APT	A	APT	16,143,300
10263	05/046/020//	5 FAIRWAYS DR	330	4	1120	51	1 BR APT	21	21	0001	2	A	G	14,850.00	311,850	A	0.05	A	0.45	162,942	1,291,463	APT	A	APT	16,143,300
10263	05/046/020//	5 FAIRWAYS DR	330	5	1120	52	2 BR APT	14	14	0001	2	A	G	16,500.00	231,000	A	0.05	A	0.45	120,698	1,291,463	APT	A	APT	16,143,300
10263	05/046/020//	5 FAIRWAYS DR	330	6	1120	51	1 BR APT	21	21	0001	2	A	G	14,850.00	311,850	A	0.05	A	0.45	162,942	1,291,463	APT	A	APT	16,143,300
10263	05/046/020//	5 FAIRWAYS DR	330	7	1120	52	2 BR APT	14	14	0001	2	A	G	16,500.00	231,000	A	0.05	A	0.45	120,698	1,291,463	APT	A	APT	16,143,300
2278	05/047///	45 SOUTH MAIN ST	330	1	3520	18	OFFICE	5	3,106	0001	1	A	G	21.39	66,437	A	0.08	A	0.3	42,786	42,785	OFF	A	OFF	480,700
10269	05/053/001//	2 ISLAND POND RD	340	1	3220	48	WAREHOUSE	1	14,895	0001	1	A	G	5.18	77,156	A	0.06	A	0.15	61,648	193,479	RET	A	RET	1,860,400
10269	05/053/001//	2 ISLAND POND RD	340	2	3160	48	WAREHOUSE	2	24,480	0001	1	A	A	4.52	110,650	A	0.06	A	0.15	88,409	193,479	RET	A	RET	1,860,400
10269	05/053/001//	2 ISLAND POND RD	340	3	3160	48	WAREHOUSE	1	24,480	0001	1	A	VP	2.22	54,346	A	0.06	A	0.15	43,422	193,479	RET	A	RET	1,860,400
10276	06/038///	133 ISLAND POND RD	340	1	3160	48	WAREHOUSE	1	9,000	0001	1	F	A	4.28	38,520	A	0.06	A	0.15	30,777	67,361	WHSE	A	WHSE	1,036,300
10276	06/038///	133 ISLAND POND RD	340	2	3160	48	WAREHOUSE	1	8,000	0001	1	F	A	4.29	34,320	A	0.06	A	0.15	27,422	67,361	WHSE	A	WHSE	1,036,300
10276	06/038///	133 ISLAND POND RD	340	3	3160	48	WAREHOUSE	1	2,520	0001	1	F	A	4.55	11,466	A	0.06	A	0.15	9,161	67,361	WHSE	A	WHSE	1,036,300
10277	06/067///	48 FLOYD RD	350	1	3400	18	OFFICE	1	1,800	0001	1	F	P	9.74	17,532	A	0.08	A	0.3	11,291	24,477	OFF	A	OFF	275,000
10277	06/067///	48 FLOYD RD	350	2	3400	25	SERV SHOP	1	2,520	0001	1	F	F	6.48	16,330	A	0.05	A	0.15	13,186	24,477	OFF	A	OFF	275,000
101432	06/067A///	48.5 FLOYD RD	350	1	432V	45	CELL TOWER	2	2	0001	1	A	A	35,000.00	70,000	A	0.06	A	0.2	52,640	52,640	CELL	A	CELL	584,900
10937	06/089A///	78A WARNER HILL RD	340	1	432V	45	CELL TOWER	3	3	0001	1	A	A	35,000.00	105,000	A	0.06	A	0.2	78,960	78,960	CELL	A	CELL	877,300
10294	08/001/001//	16 MANCHESTER RD	300	1	3250	16	GAS MART	1	2,940	0001	1	E	A	33.04	97,138	A	0.05	A	0.1	83,053	83,053	GAS	A	GAS	1,000,600
10295	08/001/002//	6 B ST	320	1	4010	48	WAREHOUSE	1	16,865	0001	1	G	G	5.33	89,890	A	0.06	A	0.15	71,822	71,822	WHSE	A	WHSE	1,105,000
10300	08/001/003//	7 A ST	320	1	3770	14	INDOOR SPORTS	1	82,325	0001	1	G	A	4.25	349,881	A	0.15	A	0.2	237,919	267,636	IND2	A	IND2	2,676,400
10300	08/001/003//	7 A ST	320	2	3770	17	RETAIL	1	3,500	0001	1	G	F	8.50	29,750	A	0.05	A	0.2	22,610	267,636	IND2	A	IND2	2,676,400
10300	08/001/003//	7 A ST	320	3	3770	18	OFFICE	2	400	0001	1	G	F	18.02	7,208	A	0.08	A	0.3	4,642	267,636	IND2	A	IND2	2,676,400
10300	08/001/003//	7 A ST	320	4	3770	17	RETAIL	1	300	0001	1	G	F	10.81	3,243	A	0.05	A	0.2	2,465	267,636	IND2	A	IND2	2,676,400
10305	08/001/005//	20 A ST	320	1	4010	48	WAREHOUSE	1	39,714	0001	1	G	A	4.00	158,856	A	0.06	A	0.15	126,926	126,926	WHSE	A	WHSE	1,952,700
10306	08/001/006//	1 B ST	320	1	4010	48	WAREHOUSE	1	96,358	0001	1	G	A	3.72	358,452	A	0.06	A	0.15	286,403	286,403	WHSE	A	WHSE	4,406,200

Pid	Mblu	Location	Nbhd	Line #	Use	Code	Description	Occ	Area	Rent Crv	Adj Table	Loc	Use	Rent/Unit	Gross Rent	Vac	Vacancy %	Exp	Exp %	Line NOI	Total NOI	Type	Cap Adj	Cap Code	Income Value
10307	08/001/009//	6 A ST	320	1	4000	40	INDUSTRIAL	1	22,890	0001	1	G	A	5.40	123,606	A	0.07	A	0.15	97,711	97,711	IND	A	IND	1,320,400
10296	08/001/002001//	115 FRANKLIN ST EXT	340	1	4010	48	WAREHOUSE	1	30,967	0001	1	F	A	3.66	113,339	A	0.06	A	0.15	90,558	90,558	WHSE	A	WHSE	1,393,200
10297	08/001/002002//	16 A ST	320	1	4010	48	WAREHOUSE	1	17,552	0001	1	G	G	5.28	92,675	A	0.06	A	0.15	74,047	74,048	WHSE	A	WHSE	1,139,200
10299	08/001/002004//	10 A ST	320	1	3640	32	THEATER	4	20,006	0001	1	G	F	9.91	198,259	A	0.06	A	0.1	167,728	167,727	THET	A	THET	2,236,400
10301	08/001/003001//	9.5 A ST	320	1	4010	48	WAREHOUSE	1	10,135	0001	1	G	G	5.52	55,945	A	0.06	A	0.15	44,700	44,700	WHSE	A	WHSE	687,700
10303	08/001/004001//	11 A ST	320	1	4020	18	OFFICE	2	15,692	0001	1	G	A	11.10	174,181	A	0.08	A	0.3	112,173	112,173	OFF	A	OFF	1,260,400
10304	08/001/004002//	13 A ST	320	1	4010	48	WAREHOUSE	1	20,319	0001	1	G	G	5.11	103,830	A	0.06	A	0.15	82,960	82,960	WHSE	A	WHSE	1,276,300
10312	08/003/001//	42 MANCHESTER RD	300	1	3221	17	RETAIL	2	3,600	0001	1	E	A	12.46	44,856	A	0.05	A	0.2	34,091	34,090	RET	A	RET	327,800
10311	08/003/002//	40 MANCHESTER RD	300	1	3221	17	RETAIL	2	3,200	0001	1	E	A	12.54	40,128	A	0.05	A	0.2	30,497	30,498	RET	A	RET	293,200
10315	08/005///	2 SCOBIE POND RD	330	1	3160	92	SELF STORAGE	63	8,460	0001	1	A	A	9.50	80,370	A	0.35	A	0.35	33,956	153,919	SELF	A	SELF	1,673,000
10315	08/005///	2 SCOBIE POND RD	330	2	3160	92	SELF STORAGE	76	4,840	0001	1	A	A	9.50	45,980	A	0.35	A	0.35	19,427	153,919	SELF	A	SELF	1,673,000
10315	08/005///	2 SCOBIE POND RD	330	3	3160	92	SELF STORAGE	56	4,420	0001	1	A	A	9.50	41,990	A	0.35	A	0.35	17,741	153,919	SELF	A	SELF	1,673,000
10315	08/005///	2 SCOBIE POND RD	330	5	3160	92	SELF STORAGE	49	7,988	0001	1	A	A	9.50	75,886	A	0.35	A	0.35	32,062	153,919	SELF	A	SELF	1,673,000
10315	08/005///	2 SCOBIE POND RD	330	6	3160	92	SELF STORAGE	62	8,760	0001	1	A	A	9.50	83,220	A	0.35	A	0.35	35,160	153,919	SELF	A	SELF	1,673,000
10315	08/005///	2 SCOBIE POND RD	330	7	3160	92	SELF STORAGE	56	3,880	0001	1	A	A	9.50	36,860	A	0.35	A	0.35	15,573	153,919	SELF	A	SELF	1,673,000
3050	08/012///	26 SCOBIE POND RD	330	1	3320	24	SVC CENTER	1	4,900	0001	1	A	F	8.81	43,169	A	0.05	A	0.15	34,859	34,859	CARS	A	CARS	471,100
10318	08/014///	29 SCOBIE POND RD	330	1	3160	48	WAREHOUSE	1	9,792	0001	1	A	G	5.22	51,114	A	0.06	A	0.15	40,840	40,840	WHSE	A	WHSE	739,200
10323	08/033///	66 SCOBIE POND RD	340	1	3320	25	SERV SHOP	1	5,752	0001	1	A	A	6.97	40,091	A	0.05	A	0.15	32,374	32,373	CARS	A	CARS	437,500
10327	08/073/001//	50 NORTH MAIN ST	330	1	3300	27	AUTO DLR	1	32,138	0001	1	A	A	7.83	251,641	A	0.05	A	0.15	203,200	203,200	CARS	A	CARS	2,745,900
100732	08/073/003//	17 TSIENNETO RD	310	1	3331	24	SVC CENTER	1	5,525	0001	1	G	A	10.66	58,897	A	0.05	A	0.15	47,559	47,559	CARS	A	CARS	642,700
3302	08/074///	15 TSIENNETO RD	310	1	3420	19	MEDICAL OFF	1	18,144	0001	1	G	G	16.33	296,292	A	0.06	A	0.2	222,811	222,812	MED	A	MED	2,970,800
10329	08/079/001//	6 TSIENNETO RD	310	1	3420	19	MEDICAL OFF	19	79,447	0001	1	A	A	14.91	1,184,555	A	0.06	A	0.2	890,785	890,786	MED	A	MED	11,877,100
10332	08/079/004//	18 TSIENNETO RD	310	1	3160	48	WAREHOUSE	1	23,129	0001	1	VG	G	5.27	121,890	A	0.06	A	0.15	97,390	97,391	WHSE	A	WHSE	1,498,300
100604	08/079/005//	14 TSIENNETO RD	310	1	3420	19	MEDICAL OFF	3	30,360	0001	1	G	A	14.59	442,952	A	0.06	A	0.2	333,100	454,330	MED	A	MED	6,057,700
100604	08/079/005//	14 TSIENNETO RD	310	2	3420	19	MEDICAL OFF	1	11,118	0001	1	G	A	14.50	161,211	A	0.06	A	0.2	121,231	454,330	MED	A	MED	6,057,700
100605	08/079/006//	12 TSIENNETO RD	310	1	3510	19	MEDICAL OFF	1	8,253	0001	1	VG	G	17.95	148,141	A	0.06	A	0.2	111,402	111,402	OFF1	A	OFF1	1,768,300
10333	08/080///	3-5 LINLEW DR	330	1	1120	52	2 BR APT	12	12	0001	2	A	A	15,000.00	180,000	A	0.05	A	0.45	94,050	354,986	APT	A	APT	4,437,300
10333	08/080///	3-5 LINLEW DR	330	2	1120	51	1 BR APT	11	11	0001	2	A	A	13,500.00	148,500	A	0.05	A	0.45	77,591	354,986	APT	A	APT	4,437,300
10333	08/080///	3-5 LINLEW DR	330	3	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	A	0.45	5,852	354,986	APT	A	APT	4,437,300
10333	08/080///	3-5 LINLEW DR	330	4	1120	52	2 BR APT	12	12	0001	2	A	A	15,000.00	180,000	A	0.05	A	0.45	94,050	354,986	APT	A	APT	4,437,300
10333	08/080///	3-5 LINLEW DR	330	5	1120	51	1 BR APT	11	11	0001	2	A	A	13,500.00	148,500	A	0.05	A	0.45	77,591	354,986	APT	A	APT	4,437,300
10333	08/080///	3-5 LINLEW DR	330	6	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	A	0.45	5,852	354,986	APT	A	APT	4,437,300
10334	08/081///	7-9 LINLEW DR	330	1	1120	52	2 BR APT	12	12	0001	2	A	A	15,000.00	180,000	A	0.05	A	0.45	94,050	270,341	APT	A	APT	3,379,300

Pid	Mblu	Location	Nbhd	Line #	Use	Code	Description	Occ	Area	Rent Crv	Adj Table	Loc	Use	Rent/Unit	Gross Rent	Vac	Vacancy %	Exp	Exp %	Line NOI	Total NOI	Type	Cap Adj	Cap Code	Income Value
10334	08/081///	7-9 LINLEW DR	330	2	1120	51	1 BR APT	5	5	0001	2	A	A	13,500.00	67,500	A	0.05	A	0.45	35,269	270,341	APT	A	APT	3,379,300
10334	08/081///	7-9 LINLEW DR	330	3	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	A	0.45	5,852	270,341	APT	A	APT	3,379,300
10334	08/081///	7-9 LINLEW DR	330	4	1120	52	2 BR APT	12	12	0001	2	A	A	15,000.00	180,000	A	0.05	A	0.45	94,050	270,341	APT	A	APT	3,379,300
10334	08/081///	7-9 LINLEW DR	330	5	1120	51	1 BR APT	5	5	0001	2	A	A	13,500.00	67,500	A	0.05	A	0.45	35,269	270,341	APT	A	APT	3,379,300
10334	08/081///	7-9 LINLEW DR	330	6	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	A	0.45	5,852	270,341	APT	A	APT	3,379,300
10335	08/082///	8-12 LINLEW DR	330	1	1120	52	2 BR APT	12	12	0001	2	A	A	15,000.00	180,000	A	0.05	F	0.495	86,355	488,913	APT	A	APT	6,111,400
10335	08/082///	8-12 LINLEW DR	330	2	1120	51	1 BR APT	11	11	0001	2	A	A	13,500.00	148,500	A	0.05	F	0.495	71,243	488,913	APT	A	APT	6,111,400
10335	08/082///	8-12 LINLEW DR	330	3	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	F	0.495	5,373	488,913	APT	A	APT	6,111,400
10335	08/082///	8-12 LINLEW DR	330	4	1120	52	2 BR APT	12	12	0001	2	A	A	15,000.00	180,000	A	0.05	F	0.495	86,355	488,913	APT	A	APT	6,111,400
10335	08/082///	8-12 LINLEW DR	330	5	1120	51	1 BR APT	11	11	0001	2	A	A	13,500.00	148,500	A	0.05	F	0.495	71,243	488,913	APT	A	APT	6,111,400
10335	08/082///	8-12 LINLEW DR	330	6	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	F	0.495	5,373	488,913	APT	A	APT	6,111,400
10335	08/082///	8-12 LINLEW DR	330	7	1120	52	2 BR APT	12	12	0001	2	A	A	15,000.00	180,000	A	0.05	F	0.495	86,355	488,913	APT	A	APT	6,111,400
10335	08/082///	8-12 LINLEW DR	330	8	1120	51	1 BR APT	11	11	0001	2	A	A	13,500.00	148,500	A	0.05	F	0.495	71,243	488,913	APT	A	APT	6,111,400
10335	08/082///	8-12 LINLEW DR	330	9	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	F	0.495	5,373	488,913	APT	A	APT	6,111,400
10336	08/083///	14-16 LINLEW DR	330	1	1120	52	2 BR APT	12	12	0001	2	A	A	15,000.00	180,000	A	0.05	A	0.45	94,050	270,341	APT	A	APT	3,379,300
10336	08/083///	14-16 LINLEW DR	330	2	1120	51	1 BR APT	5	5	0001	2	A	A	13,500.00	67,500	A	0.05	A	0.45	35,269	270,341	APT	A	APT	3,379,300
10336	08/083///	14-16 LINLEW DR	330	3	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	A	0.45	5,852	270,341	APT	A	APT	3,379,300
10336	08/083///	14-16 LINLEW DR	330	4	1120	52	2 BR APT	12	12	0001	2	A	A	15,000.00	180,000	A	0.05	A	0.45	94,050	270,341	APT	A	APT	3,379,300
10336	08/083///	14-16 LINLEW DR	330	5	1120	51	1 BR APT	5	5	0001	2	A	A	13,500.00	67,500	A	0.05	A	0.45	35,269	270,341	APT	A	APT	3,379,300
10336	08/083///	14-16 LINLEW DR	330	6	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	A	0.45	5,852	270,341	APT	A	APT	3,379,300
10337	08/084///	11-15 LINLEW DR	330	1	1120	52	2 BR APT	12	12	0001	2	A	A	15,000.00	180,000	A	0.05	A	0.45	94,050	532,480	APT	A	APT	6,656,000
10337	08/084///	11-15 LINLEW DR	330	2	1120	51	1 BR APT	11	11	0001	2	A	A	13,500.00	148,500	A	0.05	A	0.45	77,591	532,480	APT	A	APT	6,656,000
10337	08/084///	11-15 LINLEW DR	330	3	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	A	0.45	5,852	532,480	APT	A	APT	6,656,000
10337	08/084///	11-15 LINLEW DR	330	4	1120	52	2 BR APT	12	12	0001	2	A	A	15,000.00	180,000	A	0.05	A	0.45	94,050	532,480	APT	A	APT	6,656,000
10337	08/084///	11-15 LINLEW DR	330	5	1120	51	1 BR APT	11	11	0001	2	A	A	13,500.00	148,500	A	0.05	A	0.45	77,591	532,480	APT	A	APT	6,656,000
10337	08/084///	11-15 LINLEW DR	330	6	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	A	0.45	5,852	532,480	APT	A	APT	6,656,000
10337	08/084///	11-15 LINLEW DR	330	7	1120	52	2 BR APT	12	12	0001	2	A	A	15,000.00	180,000	A	0.05	A	0.45	94,050	532,480	APT	A	APT	6,656,000
10337	08/084///	11-15 LINLEW DR	330	8	1120	51	1 BR APT	11	11	0001	2	A	A	13,500.00	148,500	A	0.05	A	0.45	77,591	532,480	APT	A	APT	6,656,000
10337	08/084///	11-15 LINLEW DR	330	9	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	A	0.45	5,852	532,480	APT	A	APT	6,656,000
10338	08/085///	17 LINLEW DR	330	1	1120	52	2 BR APT	18	18	0001	2	A	A	15,000.00	270,000	A	0.05	A	0.45	141,075	224,518	APT	A	APT	2,806,500
10338	08/085///	17 LINLEW DR	330	2	1120	51	1 BR APT	11	11	0001	2	A	A	13,500.00	148,500	A	0.05	A	0.45	77,591	224,518	APT	A	APT	2,806,500
10338	08/085///	17 LINLEW DR	330	3	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	A	0.45	5,852	224,518	APT	A	APT	2,806,500
10339	08/086///	19 LINLEW DR	330	1	1120	52	2 BR APT	18	18	0001	2	A	A	15,000.00	270,000	A	0.05	A	0.45	141,075	224,518	APT	A	APT	2,806,500

Pid	Mblu	Location	Nbhd	Line #	Use	Code	Description	Occ	Area	Rent Crv	Adj Table	Loc	Use	Rent/Unit	Gross Rent	Vac	Vacancy %	Exp	Exp %	Line NOI	Total NOI	Type	Cap Adj	Cap Code	Income Value
10339	08/086///	19 LINLEW DR	330	2	1120	51	1 BR APT	11	11	0001	2	A	A	13,500.00	148,500	A	0.05	A	0.45	77,591	224,518	APT	A	APT	2,806,500
10339	08/086///	19 LINLEW DR	330	3	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	A	0.45	5,852	224,518	APT	A	APT	2,806,500
10340	08/087///	18-20 LINLEW DR	330	1	1120	52	2 BR APT	12	12	0001	2	A	A	15,000.00	180,000	A	0.05	A	0.45	94,050	135,171	APT	A	APT	1,689,600
10340	08/087///	18-20 LINLEW DR	330	2	1120	51	1 BR APT	5	5	0001	2	A	A	13,500.00	67,500	A	0.05	A	0.45	35,269	135,171	APT	A	APT	1,689,600
10340	08/087///	18-20 LINLEW DR	330	3	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	A	0.45	5,852	135,171	APT	A	APT	1,689,600
10341	08/088///	21 LINLEW DR	330	1	1120	52	2 BR APT	18	18	0001	2	A	A	15,000.00	270,000	A	0.05	A	0.45	141,075	224,518	APT	A	APT	2,806,500
10341	08/088///	21 LINLEW DR	330	2	1120	51	1 BR APT	11	11	0001	2	A	A	13,500.00	148,500	A	0.05	A	0.45	77,591	224,518	APT	A	APT	2,806,500
10341	08/088///	21 LINLEW DR	330	3	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	A	0.45	5,852	224,518	APT	A	APT	2,806,500
10342	08/089///	22 LINLEW DR	330	1	1120	52	2 BR APT	12	12	0001	2	A	A	15,000.00	180,000	A	0.05	A	0.45	94,050	177,493	APT	A	APT	2,218,700
10342	08/089///	22 LINLEW DR	330	2	1120	51	1 BR APT	11	11	0001	2	A	A	13,500.00	148,500	A	0.05	A	0.45	77,591	177,493	APT	A	APT	2,218,700
10342	08/089///	22 LINLEW DR	330	3	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	A	0.45	5,852	177,493	APT	A	APT	2,218,700
10343	08/090///	23 LINLEW DR	330	1	1120	52	2 BR APT	12	12	0001	2	A	A	15,000.00	180,000	A	0.05	A	0.45	94,050	177,493	APT	A	APT	2,218,700
10343	08/090///	23 LINLEW DR	330	2	1120	51	1 BR APT	11	11	0001	2	A	A	13,500.00	148,500	A	0.05	A	0.45	77,591	177,493	APT	A	APT	2,218,700
10343	08/090///	23 LINLEW DR	330	3	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	A	0.45	5,852	177,493	APT	A	APT	2,218,700
10344	08/091///	25 LINLEW DR	330	1	1120	52	2 BR APT	12	12	0001	2	A	A	15,000.00	180,000	A	0.05	A	0.45	94,050	177,493	APT	A	APT	2,218,700
10344	08/091///	25 LINLEW DR	330	2	1120	51	1 BR APT	11	11	0001	2	A	A	13,500.00	148,500	A	0.05	A	0.45	77,591	177,493	APT	A	APT	2,218,700
10344	08/091///	25 LINLEW DR	330	3	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	A	0.45	5,852	177,493	APT	A	APT	2,218,700
10345	08/092///	24 LINLEW DR	330	1	1120	52	2 BR APT	18	18	0001	2	A	A	15,000.00	270,000	A	0.05	A	0.45	141,075	224,518	APT	A	APT	2,806,500
10345	08/092///	24 LINLEW DR	330	2	1120	51	1 BR APT	11	11	0001	2	A	A	13,500.00	148,500	A	0.05	A	0.45	77,591	224,518	APT	A	APT	2,806,500
10345	08/092///	24 LINLEW DR	330	3	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	A	0.45	5,852	224,518	APT	A	APT	2,806,500
10346	08/093///	26 LINLEW DR	330	1	1120	52	2 BR APT	12	12	0001	2	A	A	15,000.00	180,000	A	0.05	A	0.45	94,050	135,171	APT	A	APT	1,689,600
10346	08/093///	26 LINLEW DR	330	2	1120	51	1 BR APT	5	5	0001	2	A	A	13,500.00	67,500	A	0.05	A	0.45	35,269	135,171	APT	A	APT	1,689,600
10346	08/093///	26 LINLEW DR	330	3	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	A	0.45	5,852	135,171	APT	A	APT	1,689,600
10347	08/094///	28 LINLEW DR	330	1	1120	52	2 BR APT	12	12	0001	2	A	A	15,000.00	180,000	A	0.05	A	0.45	94,050	177,493	APT	A	APT	2,218,700
10347	08/094///	28 LINLEW DR	330	2	1120	51	1 BR APT	11	11	0001	2	A	A	13,500.00	148,500	A	0.05	A	0.45	77,591	177,493	APT	A	APT	2,218,700
10347	08/094///	28 LINLEW DR	330	3	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	A	0.45	5,852	177,493	APT	A	APT	2,218,700
10348	08/095///	27 LINLEW DR	330	1	1120	52	2 BR APT	18	18	0001	2	A	A	15,000.00	270,000	A	0.05	A	0.45	141,075	224,518	APT	A	APT	2,806,500
10348	08/095///	27 LINLEW DR	330	2	1120	51	1 BR APT	11	11	0001	2	A	A	13,500.00	148,500	A	0.05	A	0.45	77,591	224,518	APT	A	APT	2,806,500
10348	08/095///	27 LINLEW DR	330	3	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	A	0.45	5,852	224,518	APT	A	APT	2,806,500
10349	08/096///	55 BY-PASS 28	330	1	3340	16	GAS MART	1	3,345	0001	1	A	G	31.19	104,331	A	0.05	A	0.1	89,203	89,203	GAS	A	GAS	1,074,700
10350	08/096/001//	28 TSIENNETO RD	320	1	3400	19	MEDICAL OFF	1	4,774	0001	1	G	A	15.55	74,236	A	0.06	A	0.2	55,825	55,826	MED	A	MED	744,300
102910	08/102/001A//	69.5 BY-PASS 28	330	1	432V	45	CELL TOWER	2	2	0001	1	A	A	35,000.00	70,000	A	0.06	A	0.2	52,640	52,640	CELL	A	CELL	584,900
10354	08/269///	3 MANCHESTER RD	300	1	4000	40	INDUSTRIAL	1	66,628	0001	1	E	A	5.42	361,124	A	0.07	A	0.15	285,468	285,468	IND	A	IND	3,857,700

Pid	Mblu	Location	Nbhd	Line #	Use	Code	Description	Occ	Area	Rent Crv	Adj Table	Loc	Use	Rent/Unit	Gross Rent	Vac	Vacancy %	Exp	Exp %	Line NOI	Total NOI	Type	Cap Adj	Cap Code	Income Value
10356	08/273///	11 MANCHESTER RD	300	1	3230	15	STRIP ST	8	14,149	0001	1	A	A	17.13	242,372	A	0.08	A	0.25	167,237	167,236	RET	A	RET	1,608,000
10358	08/275///	19 MANCHESTER RD	300	1	3220	22	DISC/SPMKT	1	21,813	0001	1	E	G	13.94	304,073	A	0.06	A	0.25	214,372	646,396	RET	A	RET	6,215,300
10358	08/275///	19 MANCHESTER RD	300	2	3260	21	FAST FOOD	1	3,622	0001	1	E	G	41.78	151,327	A	0.04	A	0.1	130,747	646,396	RET	A	RET	6,215,300
10358	08/275///	19 MANCHESTER RD	300	3	3220	22	DISC/SPMKT	1	16,149	0001	1	E	G	14.41	232,707	A	0.06	A	0.25	164,058	646,396	RET	A	RET	6,215,300
10358	08/275///	19 MANCHESTER RD	300	4	3220	15	STRIP ST	3	9,425	0001	1	E	G	21.10	198,868	A	0.08	A	0.25	137,219	646,396	RET	A	RET	6,215,300
10361	08/278///	6 LINLEW DR	330	1	4010	48	WAREHOUSE	1	80,800	0001	1	A	G	4.07	328,856	A	0.06	A	0.15	262,756	262,756	WHSE	A	WHSE	4,042,400
10362	08/278/001//	4 LINLEW DR	330	1	3160	92	SELF STORAGE	540	84,400	0001	1	A	G	10.93	922,492	A	0.35	A	0.35	389,753	406,691	SELF	A	SELF	4,420,600
10362	08/278/001//	4 LINLEW DR	330	2	3160	92	SELF STORAGE	11	2,200	0001	1	A	A	9.50	20,900	A	0.35	A	0.35	8,830	406,691	SELF	A	SELF	4,420,600
10362	08/278/001//	4 LINLEW DR	330	3	3160	92	SELF STORAGE	10	2,020	0001	1	A	A	9.50	19,190	A	0.35	A	0.35	8,108	406,691	SELF	A	SELF	4,420,600
10363	08/279///	11 ASHLEIGH DR	320	1	3220	22	DISC/SPMKT	1	152,671	0001	1	G	G	9.75	1,488,542	A	0.06	A	0.25	1,049,422	1,116,535	RET1	A	RET1	16,181,700
10363	08/279///	11 ASHLEIGH DR	320	2	3220	31	BANK	1	600	0001	1	G	G	35.30	21,180	A	0.05	A	0.1	18,109	1,116,535	RET1	A	RET1	16,181,700
10363	08/279///	11 ASHLEIGH DR	320	3	3220	21	FAST FOOD	1	1,280	0001	1	G	G	44.31	56,717	A	0.04	A	0.1	49,003	1,116,535	RET1	A	RET1	16,181,700
10364	08/280///	10 ASHLEIGH DR	320	1	3640	32	THEATER	1	35,055	0001	1	A	A	8.00	280,440	A	0.06	A	0.1	237,252	237,253	THET	A	THET	3,163,400
10365	08/280/001//	2 ASHLEIGH DR	310	1	3260	21	FAST FOOD	1	2,180	0001	1	E	G	47.52	103,594	A	0.04	A	0.1	89,505	89,505	FF	A	FF	913,300
10366	08/280/002//	35 MANCHESTER RD	300	1	3230	22	DISC/SPMKT	1	70,296	0001	1	VG	G	10.52	739,514	A	0.06	A	0.25	521,357	1,681,233	RET	A	RET	16,165,700
10366	08/280/002//	35 MANCHESTER RD	300	2	3230	21	FAST FOOD	1	4,249	0001	1	VG	G	38.42	163,247	G	0.036	G	0.09	143,206	1,681,233	RET	A	RET	16,165,700
10366	08/280/002//	35 MANCHESTER RD	300	3	3230	15	STRIP ST	11	60,101	0001	1	VG	G	18.62	1,119,081	A	0.08	A	0.25	772,166	1,681,233	RET	A	RET	16,165,700
10366	08/280/002//	35 MANCHESTER RD	300	4	3230	15	STRIP ST	4	12,000	0001	1	VG	G	20.18	242,160	A	0.08	A	0.25	167,090	1,681,233	RET	A	RET	16,165,700
10366	08/280/002//	35 MANCHESTER RD	300	5	3410	31	BANK	1	3,168	0001	1	VG	G	28.58	90,541	A	0.05	A	0.1	77,413	1,681,233	RET	A	RET	16,165,700
10971	08/280/003//	4 ASHLEIGH DR	310	1	3320	24	SVC CENTER	1	4,500	0001	1	VG	G	13.68	61,560	A	0.05	A	0.15	49,710	49,710	CARS	A	CARS	671,800
11157	08/280/004//	23 ASHLEIGH DR	320	1	3160	92	SELF STORAGE	278	31,676	0001	1	G	VG	13.09	414,639	A	0.35	A	0.35	175,185	392,833	SELF	A	SELF	4,269,900
11157	08/280/004//	23 ASHLEIGH DR	320	2	3160	92	SELF STORAGE	201	39,354	0001	1	G	VG	13.09	515,144	A	0.35	A	0.35	217,648	392,833	SELF	A	SELF	4,269,900
100607	08/280/005//	6 ASHLEIGH DR	310	1	3320	24	SVC CENTER	1	4,600	0001	1	VG	G	13.60	62,560	A	0.05	A	0.15	50,517	50,517	CARS	A	CARS	682,700
10367	08/283///	34 MANCHESTER RD	300	1	3220	15	STRIP ST	3	3,872	0001	1	VG	A	19.66	76,124	A	0.08	A	0.25	52,525	52,526	RET	A	RET	505,000
10368	08/284///	30 MANCHESTER RD	300	1	3220	22	DISC/SPMKT	3	121,157	0001	1	VG	A	10.28	1,245,494	A	0.06	A	0.25	878,073	878,073	RET	A	RET	8,443,000
10369	08/285///	28 MANCHESTER RD	300	1	3331	28	AUTO SUPPLY	1	11,520	0001	1	VG	G	8.99	103,565	A	0.05	A	0.1	88,548	88,548	RET1	A	RET1	1,283,300
100080	08/286/001//	22 MANCHESTER RD #1	300	1	4021	40	INDUSTRIAL	1	5,184	0001	1	E	G	7.68	39,813	A	0.07	A	0.15	31,472	31,472	IND	A	IND	425,300
100081	08/286/002//	22 MANCHESTER RD #2	300	1	4021	40	INDUSTRIAL	1	5,184	0001	1	E	A	6.68	34,629	A	0.07	A	0.15	27,374	27,374	IND	A	IND	369,900
100082	08/286/003//	22 MANCHESTER RD #3	300	1	4021	40	INDUSTRIAL	4	6,248	0001	1	E	F	6.26	39,112	A	0.07	A	0.15	30,918	30,918	IND	A	IND	417,800
100083	08/286/004//	22 MANCHESTER RD #4	300	1	4021	40	INDUSTRIAL	1	2,592	0001	1	E	A	6.97	18,066	A	0.07	A	0.15	14,281	14,281	IND	A	IND	193,000
100084	08/286/005//	22 MANCHESTER RD #5	300	1	4021	40	INDUSTRIAL	1	2,592	0001	1	E	A	6.97	18,066	A	0.07	A	0.15	14,281	14,281	IND	A	IND	193,000
100085	08/286/006//	22 MANCHESTER RD #6	300	1	4021	40	INDUSTRIAL	1	5,184	0001	1	E	A	6.68	34,629	A	0.07	A	0.15	27,374	27,374	IND	A	IND	369,900
100102	08/286/009//	22 MANCHESTER RD #9	300	1	4021	40	INDUSTRIAL	1	5,144	0001	1	E	A	6.69	34,413	A	0.07	A	0.15	27,204	27,203	IND	A	IND	367,600

Pid	Mblu	Location	Nbhd	Line #	Use	Code	Description	Occ	Area	Rent Crv	Adj Table	Loc	Use	Rent/Unit	Gross Rent	Vac	Vacancy %	Exp	Exp %	Line NOI	Total NOI	Type	Cap Adj	Cap Code	Income Value
100103	08/286/010//	22 MANCHESTER RD #10	300	1	4021	40	INDUSTRIAL	1	4,960	0001	1	E	G	7.69	38,142	A	0.07	A	0.15	30,152	30,151	IND	A	IND	407,500
100104	08/286/011//	22 MANCHESTER RD #11	300	1	4021	40	INDUSTRIAL	1	5,860	0001	1	E	A	6.64	38,910	A	0.07	A	0.15	30,759	30,758	IND	A	IND	415,700
100105	08/286/012//	22 MANCHESTER RD #12	300	1	4021	40	INDUSTRIAL	1	5,184	0001	1	E	A	6.68	34,629	A	0.07	A	0.15	27,374	27,374	IND	A	IND	369,900
100106	08/286/013//	22 MANCHESTER RD #13	300	1	4021	40	INDUSTRIAL	1	5,184	0001	1	E	A	6.68	34,629	A	0.07	A	0.15	27,374	27,374	IND	A	IND	369,900
100107	08/286/014//	22 MANCHESTER RD #14	300	1	4021	40	INDUSTRIAL	1	9,048	0001	1	E	A	6.56	59,355	A	0.07	A	0.15	46,920	46,920	IND	A	IND	634,100
100100	08/286/007A//	22 MANCHESTER RD #7A	300	1	4021	40	INDUSTRIAL	1	2,100	0001	1	E	G	8.18	17,178	A	0.07	A	0.15	13,579	13,580	IND	A	IND	183,500
101290	08/286/007B//	22 MANCHESTER RD #7B	300	1	4021	40	INDUSTRIAL	1	5,860	0001	1	E	F	5.65	33,109	A	0.07	A	0.15	26,173	26,172	IND	A	IND	353,700
101172	08/286/008A//	22 MANCHESTER RD #8A	300	1	4021	40	INDUSTRIAL	1	1,736	0001	1	E	G	8.36	14,513	G	0.063	G	0.135	11,763	11,763	IND	A	IND	159,000
100101	08/286/008B//	22 MANCHESTER RD #8B	300	1	4021	40	INDUSTRIAL	1	6,016	0001	1	E	A	6.64	39,946	A	0.07	A	0.15	31,578	31,577	IND	A	IND	426,700
10371	08/287///	14 MANCHESTER RD	300	1	3260	30	RESTAURANT	1	5,098	0001	1	E	S	28.15	143,509	A	0.08	VG	0.096	119,353	119,353	REST	A	REST	1,193,500
10377	09/090///	38 NORTH SHORE RD	340	1	3040	74	ASSISTED LIVING	16	16	0001	1	F	F	35,955.00	575,280	A	0.1	A	0.75	129,438	129,438	ALF	A	ALF	1,406,900
10395	12/019/001//	108 CHESTER RD	330	1	3220	17	RETAIL	1	6,026	0001	1	A	A	8.83	53,210	A	0.05	A	0.2	40,439	55,583	RET	A	RET	534,400
10395	12/019/001//	108 CHESTER RD	330	2	3160	48	WAREHOUSE	1	2,240	0001	1	A	F	4.16	9,318	A	0.06	A	0.15	7,445	55,583	RET	A	RET	534,400
10395	12/019/001//	108 CHESTER RD	330	3	3220	48	WAREHOUSE	1	3,720	0001	1	A	VP	2.59	9,635	A	0.06	A	0.15	7,698	55,583	RET	A	RET	534,400
10396	12/019/003//	112 CHESTER RD	330	1	3320	25	SERV SHOP	1	3,840	0001	1	A	F	6.40	24,576	A	0.05	F	0.165	19,495	19,495	CARS	A	CARS	263,400
10400	13/014///	81 DAMREN RD	340	2	3860	91	CAMP SITE	300	300	0001	1	A	A	4,000.00	1,200,000	A	0.35	A	0.7	234,000	234,000	CMP	A	CMP	2,000,000
10403	14/001/001//	192 BY-PASS 28	330	2	3060	96	MOBILE PARK	37	37	0001	1	A	F	5,100.00	188,700	A	0.04	A	0.35	117,749	117,749	MHP	A	MHP	1,121,400
10404	14/007///	211 BY-PASS 28	330	1	306V	96	MOBILE PARK	58	58	0001	1	A	F	5,100.00	295,800	A	0.04	A	0.35	184,579	184,579	MHP	A	MHP	1,757,900
10417	21/025///	30 KENDALL POND RD	330	1	3060	96	MOBILE PARK	101	101	0001	1	A	A	6,000.00	606,000	A	0.04	A	0.35	378,144	378,144	MHP	A	MHP	3,601,400
6642	21/025/001002//	28A KENDALL POND RD	330	1	306V	96	MOBILE PARK	15	15	0001	1	A	G	6,900.00	103,500	A	0.04	A	0.35	64,584	64,584	MHP	A	MHP	615,100
6758	22/004///	41 WINDHAM RD	330	1	4000	40	INDUSTRIAL	1	6,900	0001	1	A	A	5.60	38,640	A	0.07	A	0.15	30,545	30,545	IND	A	IND	445,400
10418	22/012/001//	26 KENDALL POND RD	330	1	3160	48	WAREHOUSE	1	2,760	0001	1	A	G	5.53	15,263	A	0.06	A	0.15	12,195	26,384	WHSE	A	WHSE	405,900
10418	22/012/001//	26 KENDALL POND RD	330	2	3160	18	OFFICE	1	1,440	0001	1	A	A	15.30	22,032	A	0.08	A	0.3	14,189	26,384	WHSE	A	WHSE	405,900
10419	22/012/002//	22 KENDALL POND RD	330	1	3160	48	WAREHOUSE	1	5,688	0001	1	A	G	5.30	30,146	A	0.06	A	0.15	24,087	24,086	WHSE	A	WHSE	370,600
10420	23/005///	40 FORDWAY	330	1	3222	18	OFFICE	1	2,020	0001	1	P	F	10.91	22,038	A	0.08	A	0.3	14,193	62,735	CARS	A	CARS	847,800
10420	23/005///	40 FORDWAY	330	2	3320	25	SERV SHOP	1	9,900	0001	1	P	A	5.73	56,727	A	0.05	A	0.15	45,807	62,735	CARS	A	CARS	847,800
10420	23/005///	40 FORDWAY	330	3	3222	48	WAREHOUSE	1	800	0001	1	P	F	4.28	3,424	A	0.06	A	0.15	2,736	62,735	CARS	A	CARS	847,800
7054	24/005///	70 FORDWAY	330	1	1120	52	2 BR APT	11	11	0001	2	A	E	19,500.00	214,500	A	0.05	A	0.45	112,076	121,246	APT	A	APT	1,515,600
7054	24/005///	70 FORDWAY	330	2	1120	51	1 BR APT	1	1	0001	2	A	E	17,550.00	17,550	A	0.05	A	0.45	9,170	121,246	APT	A	APT	1,515,600
10428	24/037///	19 KENDALL POND RD	330	1	1120	52	2 BR APT	18	18	0001	2	A	E	19,500.00	351,000	A	0.05	A	0.45	183,398	183,397	APT	A	APT	2,292,500
10429	24/043/001//	1 ALADDIN CIR	330	1	1120	52	2 BR APT	12	12	0001	2	A	A	15,000.00	180,000	A	0.05	A	0.45	94,050	219,816	APT	A	APT	2,747,700
10429	24/043/001//	1 ALADDIN CIR	330	2	1120	51	1 BR APT	17	17	0001	2	A	A	13,500.00	229,500	A	0.05	A	0.45	119,914	219,816	APT	A	APT	2,747,700
10429	24/043/001//	1 ALADDIN CIR	330	3	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	A	0.45	5,852	219,816	APT	A	APT	2,747,700

Pid	Mblu	Location	Nbhd	Line #	Use	Code	Description	Occ	Area	Rent Crv	Adj Table	Loc	Use	Rent/Unit	Gross Rent	Vac	Vacancy %	Exp	Exp %	Line NOI	Total NOI	Type	Cap Adj	Cap Code	Income Value
10430	24/043/002//	3 ALADDIN CIR	330	1	1120	52	2 BR APT	12	12	0001	2	A	A	15,000.00	180,000	A	0.05	A	0.45	94,050	262,138	APT	A	APT	3,276,700
10430	24/043/002//	3 ALADDIN CIR	330	2	1120	51	1 BR APT	23	23	0001	2	A	A	13,500.00	310,500	A	0.05	A	0.45	162,236	262,138	APT	A	APT	3,276,700
10430	24/043/002//	3 ALADDIN CIR	330	3	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	A	0.45	5,852	262,138	APT	A	APT	3,276,700
10431	24/043/003//	4 ALADDIN CIR	330	1	1120	52	2 BR APT	12	12	0001	2	A	A	15,000.00	180,000	A	0.05	A	0.45	94,050	262,138	APT	A	APT	3,276,700
10431	24/043/003//	4 ALADDIN CIR	330	2	1120	51	1 BR APT	23	23	0001	2	A	A	13,500.00	310,500	A	0.05	A	0.45	162,236	262,138	APT	A	APT	3,276,700
10431	24/043/003//	4 ALADDIN CIR	330	3	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	A	0.45	5,852	262,138	APT	A	APT	3,276,700
10432	24/043/004//	2 ALADDIN CIR	330	1	1120	52	2 BR APT	12	12	0001	2	A	A	15,000.00	180,000	A	0.05	A	0.45	94,050	219,816	APT	A	APT	2,747,700
10432	24/043/004//	2 ALADDIN CIR	330	2	1120	51	1 BR APT	17	17	0001	2	A	A	13,500.00	229,500	A	0.05	A	0.45	119,914	219,816	APT	A	APT	2,747,700
10432	24/043/004//	2 ALADDIN CIR	330	3	1120	50	STUDIO APT	1	1	0001	2	A	A	11,200.00	11,200	A	0.05	A	0.45	5,852	219,816	APT	A	APT	2,747,700
10434	25/006/001//	11 WINDHAM RD	330	1	3160	18	OFFICE	1	812	0001	1	A	G	19.81	16,086	A	0.08	A	0.3	10,359	28,156	WHSE	A	WHSE	433,200
10434	25/006/001//	11 WINDHAM RD	330	2	3160	48	WAREHOUSE	1	4,140	0001	1	A	G	5.38	22,273	A	0.06	A	0.15	17,796	28,156	WHSE	A	WHSE	433,200
10435	25/008///	3 WINDHAM RD	330	1	3410	31	BANK	1	5,944	0001	1	A	F	14.68	87,258	A	0.05	A	0.1	74,606	74,605	BANK	A	BANK	1,184,200
100004	25/014/002//	7 KENDALL POND RD	330	1	3040	74	ASSISTED LIVING	124	124	0001	1	A	A	45,000.00	5,580,000	A	0.1	A	0.75	1,255,500	1,255,500	ALF	A	ALF	13,646,700
7466	26/045///	84 WEST BROADWAY	330	1	3400	18	OFFICE	2	4,495	0001	1	A	A	14.40	64,728	A	0.08	A	0.3	41,685	41,685	OFF	A	OFF	468,400
7469	26/049///	94 WEST BROADWAY	330	1	3400	18	OFFICE	1	2,547	0001	1	A	A	14.21	36,193	A	0.08	A	0.3	23,308	23,309	OFF	A	OFF	261,900
10446	26/054///	111 WEST BROADWAY	330	1	3280	30	RESTAURANT	1	3,958	0001	1	A	G	19.15	75,796	A	0.08	A	0.12	61,364	69,440	MIX	A	MIX	667,700
10446	26/054///	111 WEST BROADWAY	330	2	3280	57	MIX 3 BR APT	1	1	0001	2	A	G	15,620.00	15,620	A	0.06	A	0.45	8,076	69,440	MIX	A	MIX	667,700
10446	26/054///	111 WEST BROADWAY	330	3	3280	99	MIXED USE SF	1	2,513	0001	1	A	A	0.00	0	A		A	0	0	69,440	MIX	A	MIX	667,700
10449	26/066/002//	91 WEST BROADWAY	330	1	3260	30	RESTAURANT	1	1,907	0001	1	A	F	21.28	40,581	A	0.08	A	0.12	32,854	32,855	REST	A	REST	328,500
10450	26/066/003//	10 WYMAN ST	340	1	1120	62	2 BR APT RES	8	8	0001	2	F	A	13,580.00	108,640	A	0.05	A	0.37	65,021	65,021	APT2	A	APT2	774,100
10453	26/119///	55 WEST BROADWAY	330	1	1120	61	1 BR APT RES	5	5	0001	2	A	A	12,500.00	62,500	A	0.05	A	0.37	37,406	37,406	APT2	A	APT2	445,300
10454	26/122///	47 WEST BROADWAY	330	1	3220	17	RETAIL	1	2,598	0001	1	A	A	9.92	25,772	A	0.05	A	0.2	19,587	19,586	RET	A	RET	188,300
10456	26/125///	78 WEST BROADWAY	330	1	3400	18	OFFICE	1	2,560	0001	1	A	G	16.34	41,830	A	0.08	A	0.3	26,939	26,939	OFF	A	OFF	302,700
10458	26/141///	70 WEST BROADWAY	330	1	1120	62	2 BR APT RES	5	5	0001	2	A	A	14,000.00	70,000	A	0.05	A	0.37	41,895	41,895	APT2	A	APT2	498,800
10459	26/145///	52 WEST BROADWAY	330	1	1120	62	2 BR APT RES	4	4	0001	2	A	A	14,000.00	56,000	A	0.05	A	0.37	33,516	40,997	APT2	A	APT2	488,100
10459	26/145///	52 WEST BROADWAY	330	2	1120	61	1 BR APT RES	1	1	0001	2	A	A	12,500.00	12,500	A	0.05	A	0.37	7,481	40,997	APT2	A	APT2	488,100
10460	26/145/001//	7 STORER CT	330	1	3310	25	SERV SHOP	3	6,342	0001	1	F	P	5.43	34,437	A	0.05	A	0.15	27,808	51,051	SELF	A	SELF	554,900
10460	26/145/001//	7 STORER CT	330	2	3310	92	SELF STORAGE	26	2,904	0001	1	F	P	6.25	18,150	A	0.35	A	0.35	7,668	51,051	SELF	A	SELF	554,900
10460	26/145/001//	7 STORER CT	330	3	3310	92	SELF STORAGE	10	2,378	0001	1	F	P	6.25	14,863	A	0.35	A	0.35	6,279	51,051	SELF	A	SELF	554,900
10460	26/145/001//	7 STORER CT	330	4	3310	25	SERV SHOP	1	2,120	0001	1	F	P	5.43	11,512	A	0.05	A	0.15	9,296	51,051	SELF	A	SELF	554,900
10463	26/171///	19 CENTRAL ST	330	1	1120	61	1 BR APT RES	6	6	0001	2	A	F	11,250.00	67,500	A	0.05	A	0.37	40,399	40,399	APT2	A	APT2	480,900
10464	26/172///	17 CENTRAL ST	330	1	1120	61	1 BR APT RES	6	6	0001	2	A	F	11,250.00	67,500	A	0.05	A	0.37	40,399	40,399	APT2	A	APT2	480,900
10465	26/173///	15 CENTRAL ST	330	1	3320	25	SERV SHOP	3	7,463	0001	1	F	P	5.34	39,852	A	0.05	P	0.18	31,045	31,044	CARS	A	CARS	419,500

Pid	Mblu	Location	Nbhd	Line #	Use	Code	Description	Occ	Area	Rent Crv	Adj Table	Loc	Use	Rent/Unit	Gross Rent	Vac	Vacancy %	Exp	Exp %	Line NOI	Total NOI	Type	Cap Adj	Cap Code	Income Value
10466	26/179///	29 SOUTH AVE	330	1	3220	17	RETAIL	1	9,224	0001	1	A	A	8.54	78,773	A	0.05	A	0.2	59,867	59,867	RET	A	RET	575,600
10467	26/185///	48 SOUTH AVE	330	1	1120	61	1 BR APT RES	6	6	0001	2	A	A	12,500.00	75,000	A	0.05	A	0.37	44,888	44,887	APT2	A	APT2	534,400
10476	26/221///	14 BROOK ST	330	1	1120	61	1 BR APT RES	2	2	0001	2	A	A	12,500.00	25,000	A	0.05	VG	0.296	16,720	45,612	APT2	A	APT2	543,000
10476	26/221///	14 BROOK ST	330	2	1120	62	2 BR APT RES	2	2	0001	2	A	A	14,000.00	28,000	A	0.05	VG	0.296	18,726	45,612	APT2	A	APT2	543,000
10476	26/221///	14 BROOK ST	330	3	1120	63	3 BR APT RES	1	1	0001	2	A	A	15,200.00	15,200	A	0.05	VG	0.296	10,166	45,612	APT2	A	APT2	543,000
10478	27/001///	34 BIRCH ST	320	1	3320	24	SVC CENTER	1	3,927	0001	1	A	F	9.39	36,875	A	0.05	A	0.15	29,776	29,776	CARS	A	CARS	402,400
10479	27/002///	38 BIRCH ST	330	1	3410	31	BANK	1	4,276	0001	1	A	A	19.46	83,211	A	0.05	A	0.1	71,145	71,145	BANK	A	BANK	1,129,300
10483	27/013/101//	44 BIRCH ST #101	330	1	3421	19	MEDICAL OFF	1	4,074	0001	1	A	G	17.20	70,073	A	0.06	A	0.2	52,695	52,695	MED	A	MED	702,600
10484	27/013/102//	44 BIRCH ST #102	330	1	3421	19	MEDICAL OFF	1	1,419	0001	1	A	G	23.53	33,389	A	0.06	A	0.2	25,109	25,109	MED	A	MED	334,800
10485	27/013/103//	44 BIRCH ST #103	330	1	3421	19	MEDICAL OFF	1	6,138	0001	1	A	G	16.42	100,786	A	0.06	A	0.2	75,791	75,791	MED	A	MED	1,010,500
10486	27/013/104//	44 BIRCH ST #104	330	1	3421	19	MEDICAL OFF	1	2,115	0001	1	A	G	20.32	42,977	A	0.06	A	0.2	32,319	32,318	MED	A	MED	430,900
10487	27/013/201//	44 BIRCH ST #201	330	1	3421	19	MEDICAL OFF	1	1,042	0001	1	A	G	27.05	28,186	A	0.06	A	0.2	21,196	21,196	MED	A	MED	282,600
10488	27/013/202//	44 BIRCH ST #202	330	1	3421	19	MEDICAL OFF	1	1,034	0001	1	A	G	27.15	28,073	A	0.06	A	0.2	21,111	21,111	MED	A	MED	281,500
10489	27/013/203//	44 BIRCH ST #203	330	1	3421	19	MEDICAL OFF	1	1,529	0001	1	A	G	22.83	34,907	A	0.06	A	0.2	26,250	26,250	MED	A	MED	350,000
10490	27/013/204//	44 BIRCH ST #204	330	1	3421	19	MEDICAL OFF	1	1,279	0001	1	A	G	24.59	31,451	A	0.06	A	0.2	23,651	23,651	MED	A	MED	315,300
10491	27/013/205//	44 BIRCH ST #205	330	1	3421	19	MEDICAL OFF	1	787	0001	1	A	G	27.60	21,721	A	0.06	A	0.2	16,334	16,334	MED	A	MED	217,800
10492	27/013/206//	44 BIRCH ST #206	330	1	3421	19	MEDICAL OFF	1	1,489	0001	1	A	G	23.07	34,351	A	0.06	A	0.2	25,832	25,832	MED	A	MED	344,400
10493	27/013/207//	44 BIRCH ST #207	330	1	3421	19	MEDICAL OFF	1	1,241	0001	1	A	G	24.92	30,926	A	0.06	A	0.2	23,256	23,256	MED	A	MED	310,100
10494	27/013/208//	44 BIRCH ST #208	330	1	3421	19	MEDICAL OFF	1	1,259	0001	1	A	G	24.76	31,173	A	0.06	A	0.2	23,442	23,443	MED	A	MED	312,600
103275	27/013/209//	44 BIRCH ST #209	330	0	3401	19	MEDICAL OFF	1	2,262	0001	1	A	G	19.91	45,036	A	0.06	A	0.2	33,867	33,867	MED	A	MED	451,600
103276	27/013/210//	44 BIRCH ST #210	330	0	3401	19	MEDICAL OFF	1	1,101	0001	1	A	G	26.34	29,000	A	0.06	A	0.2	21,808	21,808	MED	A	MED	290,800
10495	27/013/301//	44 BIRCH ST #301	330	1	3421	19	MEDICAL OFF	1	1,524	0001	1	A	G	22.85	34,823	A	0.06	A	0.2	26,187	26,187	MED	A	MED	349,200
10496	27/013/302//	44 BIRCH ST #302	330	1	3421	19	MEDICAL OFF	1	1,192	0001	1	A	G	25.38	30,253	A	0.06	A	0.2	22,750	22,750	MED	A	MED	303,300
10497	27/013/303//	44 BIRCH ST #303	330	1	3421	19	MEDICAL OFF	1	1,819	0001	1	A	G	21.39	38,908	A	0.06	A	0.2	29,259	29,258	MED	A	MED	390,100
10498	27/013/304//	44 BIRCH ST #304	330	1	3421	19	MEDICAL OFF	1	4,530	0001	1	A	G	16.97	76,874	A	0.06	A	0.2	57,809	57,810	MED	A	MED	770,800
10499	27/013/305//	44 BIRCH ST #305	330	1	3421	19	MEDICAL OFF	1	3,124	0001	1	A	G	18.22	56,919	A	0.06	A	0.2	42,803	42,803	MED	A	MED	570,700
10500	27/013/306//	44 BIRCH ST #306	330	1	3421	19	MEDICAL OFF	1	2,522	0001	1	A	G	19.27	48,599	A	0.06	A	0.2	36,546	36,546	MED	A	MED	487,300
10482	27/013/001100B//	44 BIRCH ST #100B	330	1	3421	19	MEDICAL OFF	0	4,608	0001	1	A	G	16.94	78,060	A	0.06	A	0.2	58,701	58,701	MED	A	MED	782,700
103272	27/013/001101B//	44 BIRCH ST #101B	330	0	3401	19	MEDICAL OFF	1	3,098	0001	1	A	G	18.25	56,539	A	0.06	A	0.2	42,517	42,518	MED	A	MED	566,900
103273	27/013/001200B//	44 BIRCH ST #200B	330	0	3401	19	MEDICAL OFF	1	9,107	0001	1	A	G	15.93	145,075	A	0.06	A	0.2	109,096	109,097	MED	A	MED	1,454,600
103274	27/013/001300B//	44 BIRCH ST #300B	330	0	3401	19	MEDICAL OFF	1	9,874	0001	1	A	G	15.85	156,503	A	0.06	A	0.2	117,690	117,690	MED	A	MED	1,569,200
10503	27/063///	49 BIRCH ST	330	1	3420	19	MEDICAL OFF	2	1,656	0001	1	A	A	24.00	39,744	A	0.06	A	0.2	29,887	29,887	MED	A	MED	398,500
10505	27/086///	45 BIRCH ST	330	1	3280	62	2 BR APT RES	5	5	0001	2	A	A	14,000.00	70,000	A	0.05	A	0.37	41,895	59,600	MIX	A	MIX	573,100

Pid	Mblu	Location	Nbhd	Line #	Use	Code	Description	Occ	Area	Rent Crv	Adj Table	Loc	Use	Rent/Unit	Gross Rent	Vac	Vacancy %	Exp	Exp %	Line NOI	Total NOI	Type	Cap Adj	Cap Code	Income Value
10505	27/086///	45 BIRCH ST	330	2	3280	11	MIXED RET	2	938	0001	1	A	A	10.00	9,380	A	0.1	A	0.25	6,332	59,600	MIX	A	MIX	573,100
10505	27/086///	45 BIRCH ST	330	3	3280	55	MIX 1 BR APT	2	2	0001	2	A	A	11,000.00	22,000	A	0.06	A	0.45	11,374	59,600	MIX	A	MIX	573,100
10505	27/086///	45 BIRCH ST	330	4	3280	99	MIXED USE SF	1	5,717	0001	1	A	A	0.00	0	A		A	0	0	59,600	MIX	A	MIX	573,100
10506	27/087/001//	43 BIRCH ST	330	1	3420	19	MEDICAL OFF	1	5,795	0001	1	VP	F	10.01	58,008	A	0.06	A	0.2	43,622	43,623	MED	A	MED	581,600
10507	27/087/002//	41 BIRCH ST	330	1	3401	18	OFFICE	1	2,784	0001	1	A	A	14.09	39,227	A	0.08	A	0.3	25,262	25,262	OFF	A	OFF	283,800
10516	27/087/005//	39 BIRCH ST	330	1	3221	18	OFFICE	1	7,575	0001	1	A	VG	13.72	103,929	A	0.08	A	0.3	66,930	66,931	OFF	A	OFF	752,000
10509	27/087/003A//	39.5 BIRCH ST #3A	330	1	3401	18	OFFICE	1	1,119	0001	1	A	P	11.21	12,544	A	0.08	A	0.3	8,078	8,078	OFF	A	OFF	90,800
10510	27/087/003B//	39.5 BIRCH ST #3B	330	1	3401	18	OFFICE	1	549	0001	1	A	P	13.55	7,439	A	0.08	A	0.3	4,791	4,791	OFF	A	OFF	53,800
10511	27/087/003C//	39.5 BIRCH ST #3C	330	1	3401	18	OFFICE	1	789	0001	1	A	P	12.15	9,586	A	0.08	A	0.3	6,174	6,173	OFF	A	OFF	69,400
10512	27/087/003D//	39.5 BIRCH ST #3D	330	1	3401	18	OFFICE	1	1,196	0001	1	A	P	11.07	13,240	A	0.08	A	0.3	8,526	8,527	OFF	A	OFF	95,800
10513	27/087/003E//	39.5 BIRCH ST #3E	330	0	3401	17	RETAIL	1	1,397	0001	1	A	F	9.11	12,727	A	0.05	A	0.2	9,672	9,673	RET	A	RET	93,000
10514	27/087/003F//	39.5 BIRCH ST #3F	330	1	3401	18	OFFICE	1	3,908	0001	1	A	P	8.87	34,664	A	0.08	A	0.3	22,324	22,324	OFF	A	OFF	250,800
10515	27/087/003G//	39.5 BIRCH ST #3G	330	1	3421	18	OFFICE	1	1,156	0001	1	A	P	11.14	12,878	A	0.08	A	0.3	8,293	8,294	OFF	A	OFF	93,200
10518	27/089///	37 BIRCH ST	330	1	3110	16	GAS MART	1	1,800	0001	1	A	G	37.51	67,518	A	0.05	A	0.1	57,728	64,810	GAS	A	GAS	780,900
10518	27/089///	37 BIRCH ST	330	2	3350	98	CAR WASH	1	900	0001	1	A	A	10.93	9,837	A	0.1	A	0.2	7,083	64,810	GAS	A	GAS	780,900
10520	27/091///	10 SOUTH AVE	330	1	1120	52	2 BR APT	6	6	0001	2	A	A	15,000.00	90,000	A	0.05	A	0.45	47,025	188,100	APT	A	APT	2,351,300
10520	27/091///	10 SOUTH AVE	330	2	1120	52	2 BR APT	6	6	0001	2	A	A	15,000.00	90,000	A	0.05	A	0.45	47,025	188,100	APT	A	APT	2,351,300
10520	27/091///	10 SOUTH AVE	330	3	1120	52	2 BR APT	6	6	0001	2	A	A	15,000.00	90,000	A	0.05	A	0.45	47,025	188,100	APT	A	APT	2,351,300
10520	27/091///	10 SOUTH AVE	330	4	1120	52	2 BR APT	6	6	0001	2	A	A	15,000.00	90,000	A	0.05	A	0.45	47,025	188,100	APT	A	APT	2,351,300
10521	27/092///	14 SOUTH AVE	330	1	1120	51	1 BR APT	14	14	0001	2	A	A	13,500.00	189,000	A	0.05	A	0.45	98,753	211,612	APT	A	APT	2,645,200
10521	27/092///	14 SOUTH AVE	330	2	1120	51	1 BR APT	16	16	0001	2	A	A	13,500.00	216,000	A	0.05	A	0.45	112,860	211,612	APT	A	APT	2,645,200
10522	27/093///	1 NUTFIELD CT	330	1	1120	62	2 BR APT RES	6	6	0001	2	A	A	14,000.00	84,000	A	0.05	A	0.37	50,274	50,274	APT2	A	APT2	598,500
10526	27/136///	4 CENTRAL CT EXT	330	1	4010	48	WAREHOUSE	1	3,780	0001	1	A	VG	6.11	23,096	A	0.06	A	0.15	18,454	18,453	WHSE	A	WHSE	283,900
10530	28/004///	50 BIRCH ST	330	1	3110	16	GAS MART	2	5,249	0001	1	A	G	33.21	174,319	A	0.05	A	0.1	149,043	149,043	GAS	A	GAS	1,795,700
7816	28/005///	52 ROCKINGHAM RD	330	1	3220	97	DRUG STORE	1	14,540	0001	1	A	G	17.63	256,340	A	0.08	A	0.2	188,666	188,666	DRUG	A	DRUG	2,734,300
10531	29/052///	9 EVERETT ST	340	1	1120	61	1 BR APT RES	6	6	0001	2	F	F	10,912.50	65,475	A	0.05	A	0.37	39,187	44,674	APT2	A	APT2	531,800
10531	29/052///	9 EVERETT ST	340	2	1120	60	STUDIO APT RES	1	1	0001	2	F	F	9,166.50	9,167	A	0.05	A	0.37	5,486	44,674	APT2	A	APT2	531,800
10532	29/094///	26 HIGH ST	340	1	1120	61	1 BR APT RES	6	6	0001	2	F	A	12,125.00	72,750	A	0.05	A	0.37	43,541	59,796	APT2	A	APT2	711,900
10532	29/094///	26 HIGH ST	340	2	1120	62	2 BR APT RES	2	2	0001	2	F	A	13,580.00	27,160	A	0.05	A	0.37	16,255	59,796	APT2	A	APT2	711,900
10533	29/112///	26 ELM ST	340	1	1120	63	3 BR APT RES	9	9	0001	2	F	A	14,744.00	132,696	A	0.05	A	0.37	79,419	79,418	APT2	A	APT2	945,500
10535	29/117///	38 MAPLE ST	340	1	1120	62	2 BR APT RES	6	6	0001	2	F	S	20,370.00	122,220	A	0.05	G	0.333	77,445	77,445	APT2	A	APT2	922,000
10537	29/125/001//	49 NORTH HIGH ST	340	1	3160	48	WAREHOUSE	1	11,236	0001	1	F	A	4.25	47,753	A	0.06	A	0.15	38,155	38,155	WHSE	A	WHSE	587,000
7993	29/138///	37 WEST BROADWAY	330	1	121C	58	ROOM HOUSE	9	9	0001	2	A	A	8,500.00	76,500	A	0.08	A	0.42	40,820	40,820	ROOM	A	ROOM	324,000

Pid	Mblu	Location	Nbhd	Line #	Use	Code	Description	Occ	Area	Rent Crv	Adj Table	Loc	Use	Rent/Unit	Gross Rent	Vac	Vacancy %	Exp	Exp %	Line NOI	Total NOI	Type	Cap Adj	Cap Code	Income Value
10544	29/139///	35 WEST BROADWAY	201	1	121C	78	GROUP HOME	31	31	0001	2	A	VG	10,320.00	319,920	A	0.08	A	0.6	117,731	117,730	ROOM	A	ROOM	934,400
10546	29/142///	4 MAPLE ST	340	1	1120	61	1 BR APT RES	7	7	0001	2	F	A	12,125.00	84,875	A	0.05	A	0.37	50,798	50,797	APT2	A	APT2	604,700
10547	29/148///	16 MAPLE ST	340	1	1120	61	1 BR APT RES	8	8	0001	2	F	A	12,125.00	97,000	A	0.05	A	0.37	58,055	58,054	APT2	A	APT2	691,100
10554	29/169///	29 MAPLE ST	340	1	3210	48	WAREHOUSE	1	12,092	0001	1	F	A	4.25	51,391	A	0.06	A	0.15	41,061	41,062	WHSE	A	WHSE	631,700
10556	29/171///	5 MARTIN ST	340	1	3210	48	WAREHOUSE	1	5,640	0001	1	F	A	4.33	24,421	A	0.06	A	0.15	19,513	19,513	WHSE	A	WHSE	300,200
10557	29/172///	12 MARTIN ST	340	1	3160	48	WAREHOUSE	1	4,000	0001	1	F	A	4.41	17,640	A	0.06	A	0.15	14,094	14,095	WHSE	A	WHSE	216,800
10559	29/174///	20 MARTIN ST	340	1	1120	62	2 BR APT RES	4	4	0001	2	F	P	10,864.00	43,456	F	0.055	F	0.407	24,352	46,095	APT2	A	APT2	548,800
10559	29/174///	20 MARTIN ST	340	2	1120	61	1 BR APT RES	4	4	0001	2	F	P	9,700.00	38,800	F	0.055	F	0.407	21,743	46,095	APT2	A	APT2	548,800
10562	29/185///	17 MAPLE ST	340	1	1120	61	1 BR APT RES	4	4	0001	2	F	F	10,912.50	43,650	A	0.05	A	0.37	26,125	33,439	APT2	A	APT2	398,100
10562	29/185///	17 MAPLE ST	340	2	1120	62	2 BR APT RES	1	1	0001	2	F	F	12,222.00	12,222	A	0.05	A	0.37	7,315	33,439	APT2	A	APT2	398,100
10563	29/188///	5 MAPLE ST	340	1	1120	62	2 BR APT RES	5	5	0001	2	F	A	13,580.00	67,900	A	0.05	A	0.37	40,638	40,638	APT2	A	APT2	483,800
10566	29/191///	15 WEST BROADWAY	330	1	3280	11	MIXED RET	2	3,672	0001	1	A	A	6.79	24,933	A	0.1	F	0.275	16,269	89,373	MIX	A	MIX	859,400
10566	29/191///	15 WEST BROADWAY	330	2	3280	55	MIX 1 BR APT	14	14	0001	2	A	A	11,000.00	154,000	A	0.06	F	0.495	73,104	89,373	MIX	A	MIX	859,400
10566	29/191///	15 WEST BROADWAY	330	3	3280	99	MIXED USE SF	1	11,435	0001	1	A	A	0.00	0	A		A	0	0	89,373	MIX	A	MIX	859,400
10567	29/192///	11 CENTRAL ST	330	1	3260	77	CLB/LOUNGE	1	6,828	0001	1	F	F	8.39	57,287	A	0.05	A	0.15	46,259	46,260	REST	A	REST	462,600
10568	29/194///	7 CENTRAL ST	330	1	1120	62	2 BR APT RES	5	5	0001	2	A	A	14,000.00	70,000	A	0.05	A	0.37	41,895	41,895	APT2	A	APT2	498,800
10569	29/195///	32 WEST BROADWAY	330	1	3260	30	RESTAURANT	1	6,100	0001	1	A	G	16.10	98,210	A	0.08	A	0.12	79,511	79,511	REST	A	REST	795,100
10570	29/196///	38 WEST BROADWAY	330	1	3260	30	RESTAURANT	1	2,304	0001	1	A	A	22.25	51,264	A	0.08	A	0.12	41,503	41,503	REST	A	REST	415,000
10571	29/197///	40 WEST BROADWAY	330	1	3280	11	MIXED RET	2	2,818	0001	1	A	F	6.15	17,331	A	0.1	A	0.25	11,698	60,090	MIX	A	MIX	577,800
10571	29/197///	40 WEST BROADWAY	330	2	3280	56	MIX 2 BR APT	8	8	0001	2	A	F	11,700.00	93,600	A	0.06	A	0.45	48,391	60,090	MIX	A	MIX	577,800
10571	29/197///	40 WEST BROADWAY	330	3	3280	99	MIXED USE SF	1	5,117	0001	1	A	A	0.00	0	A		A	0	0	60,090	MIX	A	MIX	577,800
10572	29/198///	44 WEST BROADWAY	330	1	3280	11	MIXED RET	1	1,148	0001	1	A	A	7.66	8,794	A	0.1	A	0.25	5,936	36,439	MIX	A	MIX	350,400
10572	29/198///	44 WEST BROADWAY	330	2	3280	55	MIX 1 BR APT	3	3	0001	2	A	A	11,000.00	33,000	A	0.06	A	0.45	17,061	36,439	MIX	A	MIX	350,400
10572	29/198///	44 WEST BROADWAY	330	3	3280	56	MIX 2 BR APT	2	2	0001	2	A	A	13,000.00	26,000	A	0.06	A	0.45	13,442	36,439	MIX	A	MIX	350,400
10572	29/198///	44 WEST BROADWAY	330	4	3280	99	MIXED USE SF	1	2,284	0001	1	A	A	0.00	0	A		A	0	0	36,439	MIX	A	MIX	350,400
10573	29/201///	8 STORER CT	330	1	1120	61	1 BR APT RES	6	6	0001	2	A	A	12,500.00	75,000	A	0.05	F	0.407	42,251	42,251	APT2	A	APT2	503,000
10574	29/202///	46 WEST BROADWAY	330	1	3400	18	OFFICE	1	8,169	0001	1	A	F	8.82	72,051	A	0.08	A	0.3	46,401	46,401	OFF	A	OFF	521,400
10575	29/203///	48 WEST BROADWAY	330	1	3280	11	MIXED RET	3	2,267	0001	1	A	A	8.65	19,610	A	0.1	A	0.25	13,236	43,481	MIX	A	MIX	418,100
10575	29/203///	48 WEST BROADWAY	330	2	3280	56	MIX 2 BR APT	5	5	0001	2	A	F	11,700.00	58,500	A	0.06	A	0.45	30,245	43,481	MIX	A	MIX	418,100
10575	29/203///	48 WEST BROADWAY	330	3	3280	99	MIXED USE SF	1	2,481	0001	1	A	A	0.00	0	A		A	0	0	43,481	MIX	A	MIX	418,100
10578	30/006///	23 BIRCH ST	330	1	3400	18	OFFICE	1	640	0001	1	A	F	15.67	10,029	A	0.08	A	0.3	6,459	45,160	OFF	A	OFF	507,400
10578	30/006///	23 BIRCH ST	330	2	3400	18	OFFICE	1	1,664	0001	1	A	A	14.96	24,893	A	0.08	A	0.3	16,031	45,160	OFF	A	OFF	507,400
10578	30/006///	23 BIRCH ST	330	3	3400	18	OFFICE	1	1,664	0001	1	A	A	14.96	24,893	A	0.08	A	0.3	16,031	45,160	OFF	A	OFF	507,400

Pid	Mblu	Location	Nbhd	Line #	Use	Code	Description	Occ	Area	Rent Crv	Adj Table	Loc	Use	Rent/Unit	Gross Rent	Vac	Vacancy %	Exp	Exp %	Line NOI	Total NOI	Type	Cap Adj	Cap Code	Income Value
10578	30/006///	23 BIRCH ST	330	4	3400	18	OFFICE	1	666	0001	1	A	F	15.48	10,310	A	0.08	A	0.3	6,639	45,160	OFF	A	OFF	507,400
10579	30/008///	2 SOUTH AVE	330	1	1120	62	2 BR APT RES	6	6	0001	2	A	A	14,000.00	84,000	A	0.05	A	0.37	50,274	50,274	APT2	A	APT2	598,500
10581	30/012///	17 SOUTH AVE	330	1	1120	52	2 BR APT	4	4	0001	2	A	S	22,500.00	90,000	A	0.05	G	0.405	50,873	147,141	APT	A	APT	1,839,300
10581	30/012///	17 SOUTH AVE	330	2	1010	62	2 BR APT RES	1	1	0001	2	A	E	18,200.00	18,200	A	0.05	A	0.37	10,893	147,141	APT	A	APT	1,839,300
10581	30/012///	17 SOUTH AVE	330	3	1040	62	2 BR APT RES	2	2	0001	2	A	E	18,200.00	36,400	A	0.05	A	0.37	21,785	147,141	APT	A	APT	1,839,300
10581	30/012///	17 SOUTH AVE	330	4	1120	52	2 BR APT	5	5	0001	2	A	S	22,500.00	112,500	A	0.05	G	0.405	63,591	147,141	APT	A	APT	1,839,300
10582	30/014///	13 SOUTH AVE	330	1	3220	17	RETAIL	2	6,840	0001	1	A	G	10.88	74,419	A	0.05	A	0.2	56,559	56,558	RET	A	RET	543,800
10583	30/015///	11 RAILROAD AVE	330	1	1120	52	2 BR APT	17	17	0001	2	A	G	16,500.00	280,500	A	0.05	A	0.45	146,561	146,561	APT	A	APT	1,832,000
10584	30/016///	7 RAILROAD AVE	330	1	1120	52	2 BR APT	18	18	0001	2	A	G	16,500.00	297,000	A	0.05	A	0.45	155,183	155,182	APT	A	APT	1,939,800
10587	30/019///	3 EAST BROADWAY	330	1	3280	30	RESTAURANT	1	1,510	0001	1	A	P	19.71	29,762	A	0.08	A	0.12	24,095	50,617	MIX	A	MIX	486,700
10587	30/019///	3 EAST BROADWAY	330	2	3280	55	MIX 1 BR APT	4	4	0001	2	A	F	9,900.00	39,600	A	0.06	A	0.45	20,473	50,617	MIX	A	MIX	486,700
10587	30/019///	3 EAST BROADWAY	330	3	3280	56	MIX 2 BR APT	1	1	0001	2	A	F	11,700.00	11,700	A	0.06	A	0.45	6,049	50,617	MIX	A	MIX	486,700
10587	30/019///	3 EAST BROADWAY	330	4	3280	99	MIXED USE SF	1	4,461	0001	1	A	A	0.00	0	A		A	0	0	50,617	MIX	A	MIX	486,700
10588	30/020///	1.5 EAST BROADWAY	330	1	3220	30	RESTAURANT	1	1,904	0001	1	A	A	25.06	47,714	A	0.08	A	0.12	38,629	53,866	RET	A	RET	517,900
10588	30/020///	1.5 EAST BROADWAY	330	2	3220	17	RETAIL	1	1,904	0001	1	A	A	10.53	20,049	A	0.05	A	0.2	15,237	53,866	RET	A	RET	517,900
10589	30/022///	1 EAST BROADWAY	330	1	3260	30	RESTAURANT	1	2,402	0001	1	A	A	21.70	52,123	A	0.08	A	0.12	42,199	42,199	REST	A	REST	422,000
10592	30/024///	6 WEST BROADWAY	330	1	3280	12	MIXED OFF	10	10,400	0001	1	A	F	7.57	78,728	A	0.1	F	0.352	45,914	115,330	MIX	A	MIX	1,108,900
10592	30/024///	6 WEST BROADWAY	330	2	3280	56	MIX 2 BR APT	8	8	0001	2	A	F	11,700.00	93,600	A	0.06	F	0.495	44,432	115,330	MIX	A	MIX	1,108,900
10592	30/024///	6 WEST BROADWAY	330	3	3280	18	OFFICE	1	4,624	0001	1	A	P	8.39	38,795	A	0.08	A	0.3	24,984	115,330	MIX	A	MIX	1,108,900
10592	30/024///	6 WEST BROADWAY	330	4	3280	99	MIXED USE SF	1	5,192	0001	1	A	A	0.00	0	A		A	0	0	115,330	MIX	A	MIX	1,108,900
10595	30/026/002//	12 WEST BROADWAY	330	1	1120	50	STUDIO APT	14	14	0001	2	A	R	11,200.00	156,800	R	0.02	R	0.54	70,685	153,278	APT	A	APT	1,916,000
10595	30/026/002//	12 WEST BROADWAY	330	2	1120	51	1 BR APT	14	14	0001	2	A	R	13,500.00	189,000	A	0.05	R	0.54	82,593	153,278	APT	A	APT	1,916,000
10596	30/026/003//	14 WEST BROADWAY	330	1	3260	30	RESTAURANT	1	1,628	0001	1	A	G	31.26	50,891	A	0.08	A	0.12	41,202	41,202	REST	A	REST	412,000
10597	30/027///	10 WEST BROADWAY	330	1	1120	51	1 BR APT	17	17	0001	2	A	R	13,500.00	229,500	R	0.02	R	0.54	103,459	128,703	APT	A	APT	1,608,800
10597	30/027///	10 WEST BROADWAY	330	2	1120	50	STUDIO APT	5	5	0001	2	R	R	11,200.00	56,000	R	0.02	R	0.54	25,245	128,703	APT	A	APT	1,608,800
10600	30/040///	1 SAWYER CT	330	1	1120	62	2 BR APT RES	8	8	0001	2	F	F	12,222.00	97,776	A	0.05	F	0.407	55,082	55,082	APT2	A	APT2	655,700
10602	30/044///	5 WEST BROADWAY	330	1	3280	11	MIXED RET	2	1,753	0001	1	F	F	6.62	11,605	A	0.1	A	0.25	7,833	72,827	MIX	A	MIX	700,300
10602	30/044///	5 WEST BROADWAY	330	2	3280	54	MIX EFF APT	16	16	0001	2	F	F	7,857.00	125,712	A	0.06	A	0.45	64,993	72,827	MIX	A	MIX	700,300
10602	30/044///	5 WEST BROADWAY	330	3	3280	99	MIXED USE SF	1	10,042	0001	1	A	A	0.00	0	A		A	0	0	72,827	MIX	A	MIX	700,300
10603	30/045///	6 MARTIN ST	340	1	3210	17	RETAIL	2	19,214	0001	1	F	F	6.81	130,847	A	0.05	A	0.2	99,444	99,444	RET	A	RET	956,200
10604	30/046///	3 MARTIN ST	340	1	3220	17	RETAIL	1	9,050	0001	1	F	G	9.24	83,622	A	0.05	A	0.2	63,553	63,553	RET	A	RET	611,100
10611	30/051///	16 MANNING ST	340	1	3222	11	MIXED RET	10	10,647	0001	1	F	F	6.26	66,650	A	0.1	A	0.25	44,989	161,335	MIX	A	MIX	1,551,300
10611	30/051///	16 MANNING ST	340	2	3222	55	MIX 1 BR APT	14	14	0001	2	F	A	10,670.00	149,380	A	0.06	A	0.45	77,229	161,335	MIX	A	MIX	1,551,300

Pid	Mblu	Location	Nbhd	Line #	Use	Code	Description	Occ	Area	Rent Crv	Adj Table	Loc	Use	Rent/Unit	Gross Rent	Vac	Vacancy %	Exp	Exp %	Line NOI	Total NOI	Type	Cap Adj	Cap Code	Income Value
10611	30/051///	16 MANNING ST	340	3	3222	56	MIX 2 BR APT	6	6	0001	2	F	A	12,610.00	75,660	A	0.06	A	0.45	39,116	161,335	MIX	A	MIX	1,551,300
10611	30/051///	16 MANNING ST	340	4	3222	99	MIXED USE SF	1	13,101	0001	1	A	A	0.00	0	A		A	0	0	161,335	MIX	A	MIX	1,551,300
10613	30/053///	8 EAST BROADWAY	330	1	3220	17	RETAIL	1	3,198	0001	1	A	A	9.56	30,573	F	0.055	A	0.2	23,113	23,113	RET	A	RET	222,200
10615	30/055///	14 EAST BROADWAY	330	1	3260	77	CLB/LOUNGE	1	3,958	0001	1	A	P	7.95	31,466	A	0.05	F	0.165	24,960	39,505	REST	A	REST	395,100
10615	30/055///	14 EAST BROADWAY	330	2	3260	17	RETAIL	1	3,958	0001	1	A	VP	5.09	20,146	A	0.05	P	0.24	14,546	39,505	REST	A	REST	395,100
10616	30/056///	14.5 EAST BROADWAY	330	1	3220	17	RETAIL	1	2,525	0001	1	A	A	9.98	25,200	A	0.05	A	0.2	19,152	19,152	RET1	A	RET1	277,600
10619	30/059///	20 EAST BROADWAY	330	1	3410	31	BANK	1	5,196	0001	1	A	A	18.08	93,944	A	0.05	A	0.1	80,322	162,377	BANK	A	BANK	2,577,400
10619	30/059///	20 EAST BROADWAY	330	2	3410	18	OFFICE	1	5,207	0001	1	A	F	9.84	51,237	A	0.08	A	0.3	32,997	162,377	BANK	A	BANK	2,577,400
10619	30/059///	20 EAST BROADWAY	330	3	3410	18	OFFICE	1	8,746	0001	1	A	F	8.71	76,178	A	0.08	A	0.3	49,058	162,377	BANK	A	BANK	2,577,400
10623	30/065///	22 EAST BROADWAY	330	1	3250	16	GAS MART	1	4,000	0001	1	F	F	20.83	83,320	A	0.05	A	0.1	71,239	79,139	GAS	A	GAS	953,500
10623	30/065///	22 EAST BROADWAY	330	2	3250	17	RETAIL	1	1,000	0001	1	A	A	11.00	11,000	F	0.055	P	0.24	7,900	79,139	GAS	A	GAS	953,500
10627	30/074///	42 EAST BROADWAY	330	1	3280	11	MIXED RET	4	4,098	0001	1	A	VG	10.32	42,291	A	0.1	A	0.25	28,547	69,493	MIX	A	MIX	668,200
10627	30/074///	42 EAST BROADWAY	330	2	3280	55	MIX 1 BR APT	6	6	0001	2	A	VG	13,200.00	79,200	A	0.06	A	0.45	40,946	69,493	MIX	A	MIX	668,200
10627	30/074///	42 EAST BROADWAY	330	3	3280	99	MIXED USE SF	1	4,134	0001	1	A	A	0.00	0	A		A	0	0	69,493	MIX	A	MIX	668,200
10631	30/078///	8 CRYSTAL AVE	320	1	3420	19	MEDICAL OFF	1	2,455	0001	1	G	E	25.96	63,732	A	0.06	A	0.2	47,926	47,926	MED	A	MED	639,000
10632	30/083///	20 FRANKLIN ST	340	1	1120	51	1 BR APT	8	8	0001	2	F	G	14,404.50	115,236	A	0.05	G	0.405	65,137	97,705	APT	A	APT	1,221,300
10632	30/083///	20 FRANKLIN ST	340	2	1120	51	1 BR APT	4	4	0001	2	F	G	14,404.50	57,618	A	0.05	G	0.405	32,569	97,705	APT	A	APT	1,221,300
10636	30/096///	18 CRYSTAL AVE	320	1	3220	97	DRUG STORE	1	12,170	0001	1	G	A	16.91	205,795	A	0.08	A	0.2	151,465	151,465	DRUG	A	DRUG	2,195,100
10637	30/097///	9 CRYSTAL AVE	320	1	328E	17	RETAIL	1	10,389	0001	1	G	F	7.66	79,580	A	0.05	A	0.2	60,481	60,481	RET	A	RET	581,500
10638	30/098///	7 CRYSTAL AVE	320	1	3320	24	SVC CENTER	1	2,916	0001	1	F	A	11.21	32,688	A	0.05	A	0.15	26,396	26,396	CARS	A	CARS	356,700
10639	30/099///	5 CRYSTAL AVE	320	1	3260	21	FAST FOOD	1	2,438	0001	1	A	A	33.95	82,770	A	0.04	A	0.1	71,513	71,513	FF	A	FF	729,700
10641	30/101///	48 EAST BROADWAY	330	1	3220	97	DRUG STORE	1	14,178	0001	1	A	G	17.72	251,234	A	0.08	A	0.2	184,908	184,908	DRUG	A	DRUG	2,679,800
10643	30/103///	52 EAST BROADWAY	330	1	3160	40	INDUSTRIAL	1	11,788	0001	1	A	A	5.52	65,070	A	0.07	A	0.15	51,438	74,696	IND	A	IND	1,009,400
10643	30/103///	52 EAST BROADWAY	330	2	3160	40	INDUSTRIAL	1	9,647	0001	1	A	VP	3.05	29,423	A	0.07	A	0.15	23,259	74,696	IND	A	IND	1,009,400
10648	30/117///	11 EAST BROADWAY	330	1	3220	17	RETAIL	3	4,459	0001	1	A	A	10.67	47,578	A	0.05	A	0.2	36,159	36,159	RET	A	RET	347,700
10654	30/125///	9 NORTH AVE	330	1	3280	25	SERV SHOP	1	5,021	0001	1	A	F	6.07	30,477	A	0.05	A	0.15	24,611	62,299	MIX	A	MIX	599,000
10654	30/125///	9 NORTH AVE	330	2	3280	54	MIX EFF APT	9	9	0001	2	A	F	8,100.00	72,900	A	0.06	A	0.45	37,689	62,299	MIX	A	MIX	599,000
10654	30/125///	9 NORTH AVE	330	3	3280	99	MIXED USE SF	1	2,387	0001	1	A	A	0.00	0	A		A	0	0	62,299	MIX	A	MIX	599,000
10657	30/131///	25 EAST BROADWAY	330	1	3220	17	RETAIL	2	5,616	0001	1	A	A	9.78	54,924	A	0.05	A	0.2	41,743	41,742	RET	A	RET	401,400
10658	30/132///	21 EAST BROADWAY	330	1	3220	17	RETAIL	2	2,647	0001	1	A	A	10.76	28,482	F	0.055	A	0.2	21,532	21,533	RET	A	RET	207,000
10659	30/133///	15 EAST BROADWAY	330	1	3220	17	RETAIL	2	10,094	0001	1	A	A	8.99	90,745	A	0.05	A	0.2	68,966	68,966	RET	A	RET	663,100
10662	30/139///	3 SOUTH AVE	330	1	1120	61	1 BR APT RES	6	6	0001	2	A	A	12,500.00	75,000	A	0.05	A	0.37	44,888	44,887	APT2	A	APT2	534,400
8073	30/143///	17 BIRCH ST	330	1	3220	17	RETAIL	1	1,680	0001	1	A	VG	13.78	23,150	A	0.05	A	0.2	17,594	31,719	RET	A	RET	305,000

Pid	Mblu	Location	Nbhd	Line #	Use	Code	Description	Occ	Area	Rent Crv	Adj Table	Loc	Use	Rent/Unit	Gross Rent	Vac	Vacancy %	Exp	Exp %	Line NOI	Total NOI	Type	Cap Adj	Cap Code	Income Value
8073	30/143///	17 BIRCH ST	330	2	3220	18	OFFICE	1	1,037	0001	1	A	VG	21.15	21,933	A	0.08	A	0.3	14,125	31,719	RET	A	RET	305,000
10666	30/147///	29 EAST BROADWAY	330	1	3260	30	RESTAURANT	1	3,829	0001	1	A	A	16.92	64,787	A	0.08	A	0.12	52,451	74,437	REST	A	REST	744,400
10666	30/147///	29 EAST BROADWAY	330	2	3260	17	RETAIL	2	3,200	0001	1	A	F	9.04	28,928	A	0.05	A	0.2	21,985	74,437	REST	A	REST	744,400
10668	30/153///	15 BIRCH ST	330	1	3550	18	OFFICE	1	1,150	0001	1	A	A	15.93	18,320	A	0.08	A	0.3	11,798	62,821	OFF	A	OFF	705,900
10668	30/153///	15 BIRCH ST	330	2	3550	18	OFFICE	1	3,928	0001	1	A	A	12.65	49,689	A	0.08	A	0.3	32,000	62,821	OFF	A	OFF	705,900
10668	30/153///	15 BIRCH ST	330	3	3550	18	OFFICE	1	2,026	0001	1	A	A	14.58	29,539	A	0.08	A	0.3	19,023	62,821	OFF	A	OFF	705,900
10670	30/157///	7 BIRCH ST	330	1	1120	62	2 BR APT RES	2	2	0001	2	A	A	14,000.00	28,000	A	0.05	A	0.37	16,758	45,905	APT2	A	APT2	546,500
10670	30/157///	7 BIRCH ST	330	2	1120	62	2 BR APT RES	1	1	0001	2	A	P	11,200.00	11,200	A	0.05	A	0.37	6,703	45,905	APT2	A	APT2	546,500
10670	30/157///	7 BIRCH ST	330	3	1120	61	1 BR APT RES	3	3	0001	2	A	A	12,500.00	37,500	A	0.05	A	0.37	22,444	45,905	APT2	A	APT2	546,500
10672	30/161///	49 EAST BROADWAY	330	1	3260	30	RESTAURANT	1	1,028	0001	1	A	P	24.09	24,765	A	0.08	A	0.12	20,049	26,050	RET	A	RET	250,500
10672	30/161///	49 EAST BROADWAY	330	2	3260	17	RETAIL	1	1,028	0001	1	A	P	7.68	7,895	A	0.05	A	0.2	6,000	26,050	RET	A	RET	250,500
10673	30/162///	43 EAST BROADWAY	330	1	3280	12	MIXED OFF	2	3,111	0001	1	A	A	8.05	25,044	A	0.1	A	0.32	15,327	44,693	MIX	A	MIX	429,700
10673	30/162///	43 EAST BROADWAY	330	2	3280	57	MIX 3 BR APT	4	4	0001	2	A	A	14,200.00	56,800	A	0.06	A	0.45	29,366	44,693	MIX	A	MIX	429,700
10673	30/162///	43 EAST BROADWAY	330	3	3280	99	MIXED USE SF	1	3,067	0001	1	A	A	0.00	0	A		A	0	0	44,693	MIX	A	MIX	429,700
10676	30/172///	55 EAST BROADWAY	330	1	3220	15	STRIP ST	1	3,000	0001	1	A	A	15.67	47,010	A	0.08	A	0.25	32,437	68,318	RET	A	RET	656,900
10676	30/172///	55 EAST BROADWAY	330	2	3220	15	STRIP ST	1	1,800	0001	1	A	A	17.11	30,798	A	0.08	A	0.25	21,251	68,318	RET	A	RET	656,900
10676	30/172///	55 EAST BROADWAY	330	3	3220	15	STRIP ST	1	1,200	0001	1	A	A	17.67	21,204	A	0.08	A	0.25	14,631	68,318	RET	A	RET	656,900
10679	30/175/101//	4 BIRCH ST #101	330	1	3401	20	Office Condo	1	1,006	0001	1	A	A	12.98	13,058	A	0.08	A	0.3	8,409	8,409	OFF	A	OFF	94,500
100300	30/175/102//	4 BIRCH ST #102	330	1	3401	20	Office Condo	1	1,091	0001	1	A	A	12.75	13,910	A	0.08	A	0.3	8,958	8,958	OFF	A	OFF	100,700
10680	30/175/103//	4 BIRCH ST #103	330	1	3401	20	Office Condo	1	1,006	0001	1	A	A	12.98	13,058	A	0.08	A	0.3	8,409	8,409	OFF	A	OFF	94,500
10681	30/175/104//	4 BIRCH ST #104	330	1	3401	20	Office Condo	1	1,091	0001	1	A	A	12.75	13,910	A	0.08	A	0.3	8,958	8,958	OFF	A	OFF	100,700
10682	30/175/201//	4 BIRCH ST #201	330	1	3401	20	Office Condo	1	921	0001	1	A	A	13.26	12,212	A	0.08	A	0.3	7,865	7,864	OFF	A	OFF	88,400
10683	30/175/202//	4 BIRCH ST #202	330	1	3401	20	Office Condo	1	921	0001	1	A	A	13.26	12,212	A	0.08	A	0.3	7,865	7,864	OFF	A	OFF	88,400
10684	30/175/203//	4 BIRCH ST #203	330	1	3401	20	Office Condo	1	690	0001	1	A	A	14.35	9,902	A	0.08	A	0.3	6,377	6,377	OFF	A	OFF	71,700
10685	30/175/204//	4 BIRCH ST #204	330	1	3401	20	Office Condo	3	735	0001	1	A	A	16.00	11,760	A	0.08	A	0.3	7,573	7,573	OFF	A	OFF	85,100
10686	30/175/205//	4 BIRCH ST #205	330	1	3401	20	Office Condo	1	921	0001	1	A	A	13.26	12,212	A	0.08	A	0.3	7,865	7,864	OFF	A	OFF	88,400
10687	30/175/206//	4 BIRCH ST #206	330	1	3401	20	Office Condo	1	980	0001	1	A	A	13.06	12,799	A	0.08	A	0.3	8,242	8,243	OFF	A	OFF	92,600
10698	30/224///	73 EAST BROADWAY	330	1	1120	52	2 BR APT	20	20	0001	2	A	G	16,500.00	330,000	A	0.05	A	0.45	172,425	231,854	APT	A	APT	2,898,200
10698	30/224///	73 EAST BROADWAY	330	2	1120	51	1 BR APT	6	6	0001	2	A	G	14,850.00	89,100	A	0.05	A	0.45	46,555	231,854	APT	A	APT	2,898,200
10698	30/224///	73 EAST BROADWAY	330	3	1120	50	STUDIO APT	2	2	0001	2	A	G	12,320.00	24,640	A	0.05	A	0.45	12,874	231,854	APT	A	APT	2,898,200
10699	30/240///	16 OAK ST	340	1	1120	51	1 BR APT	12	12	0001	2	A	A	13,500.00	162,000	A	0.05	A	0.45	84,645	84,645	APT	A	APT	1,058,100
11333	31/005/007//	2 CORPORATE PARK DR	340	1	4010	48	WAREHOUSE	1	18,250	0001	1	F	G	4.64	84,680	A	0.06	A	0.15	67,659	67,659	WHSE	A	WHSE	1,040,900
8169	31/005/024//	4 ASH ST EXT	340	1	4022	40	INDUSTRIAL	1	18,000	0001	1	F	VG	6.48	116,640	A	0.07	A	0.15	92,204	92,204	IND	A	IND	1,246,000

Pid	Mblu	Location	Nbhd	Line #	Use	Code	Description	Occ	Area	Rent Crv	Adj Table	Loc	Use	Rent/Unit	Gross Rent	Vac	Vacancy %	Exp	Exp %	Line NOI	Total NOI	Type	Cap Adj	Cap Code	Income Value
100264	31/005/005001//	1 CORPORATE PARK DR #1	340	1	4021	40	INDUSTRIAL	1	2,219	0001	1	VG	E	9.74	21,613	A	0.07	A	0.15	17,085	17,085	IND	A	IND	230,900
100265	31/005/005002//	1 CORPORATE PARK DR #2	340	1	4021	40	INDUSTRIAL	1	1,760	0001	1	VG	E	9.99	17,582	A	0.07	A	0.15	13,899	13,898	IND	A	IND	187,800
100280	31/005/005003//	1 CORPORATE PARK DR #3	340	1	4021	40	INDUSTRIAL	1	1,600	0001	1	VG	E	10.10	16,160	A	0.07	A	0.15	12,774	12,775	IND	A	IND	172,600
100281	31/005/005004//	1 CORPORATE PARK DR #4	340	1	4021	40	INDUSTRIAL	1	1,600	0001	1	VG	E	10.10	16,160	A	0.07	A	0.15	12,774	12,775	IND	A	IND	172,600
100282	31/005/005005//	1 CORPORATE PARK DR #5	340	1	4021	40	INDUSTRIAL	1	1,600	0001	1	VG	E	10.10	16,160	A	0.07	A	0.15	12,774	12,775	IND	A	IND	172,600
100283	31/005/005006//	1 CORPORATE PARK DR #6	340	1	4021	40	INDUSTRIAL	1	1,600	0001	1	VG	E	10.10	16,160	A	0.07	A	0.15	12,774	12,775	IND	A	IND	172,600
100284	31/005/005007//	1 CORPORATE PARK DR #7	340	1	4021	40	INDUSTRIAL	1	1,600	0001	1	VG	E	10.10	16,160	A	0.07	A	0.15	12,774	12,775	IND	A	IND	172,600
100285	31/005/005008//	1 CORPORATE PARK DR #8	340	1	4021	40	INDUSTRIAL	1	1,600	0001	1	VG	E	10.10	16,160	A	0.07	A	0.15	12,774	12,775	IND	A	IND	172,600
100286	31/005/005009//	1 CORPORATE PARK DR #9	340	1	4021	40	INDUSTRIAL	1	1,600	0001	1	VG	E	10.10	16,160	A	0.07	A	0.15	12,774	12,775	IND	A	IND	172,600
100287	31/005/005010//	1 CORPORATE PARK DR #10	340	1	4021	40	INDUSTRIAL	1	1,600	0001	1	VG	E	10.10	16,160	A	0.07	A	0.15	12,774	12,775	IND	A	IND	172,600
100288	31/005/005011//	1 CORPORATE PARK DR #11	340	1	4021	40	INDUSTRIAL	1	1,800	0001	1	VG	E	9.96	17,928	A	0.07	A	0.15	14,172	14,172	IND	A	IND	191,500
100289	31/005/005012//	1 CORPORATE PARK DR #12	340	1	4021	40	INDUSTRIAL	1	1,600	0001	1	VG	E	10.10	16,160	A	0.07	A	0.15	12,774	12,775	IND	A	IND	172,600
100290	31/005/005013//	1 CORPORATE PARK DR #13	340	1	4021	40	INDUSTRIAL	1	1,600	0001	1	VG	E	10.10	16,160	A	0.07	A	0.15	12,774	12,775	IND	A	IND	172,600
100291	31/005/005014//	1 CORPORATE PARK DR #14	340	1	4021	40	INDUSTRIAL	1	1,800	0001	1	VG	E	9.96	17,928	A	0.07	A	0.15	14,172	14,172	IND	A	IND	191,500
100292	31/005/005015//	1 CORPORATE PARK DR #15	340	1	4021	40	INDUSTRIAL	1	1,600	0001	1	VG	E	10.10	16,160	A	0.07	A	0.15	12,774	12,775	IND	A	IND	172,600
100293	31/005/005016//	1 CORPORATE PARK DR #16	340	1	4021	40	INDUSTRIAL	1	1,760	0001	1	VG	E	9.99	17,582	A	0.07	A	0.15	13,899	13,898	IND	A	IND	187,800
100294	31/005/005017//	1 CORPORATE PARK DR #17	340	1	4021	40	INDUSTRIAL	1	2,000	0001	1	VG	E	9.84	19,680	A	0.07	A	0.15	15,557	15,557	IND	A	IND	210,200
101094	31/005/006001//	3 CORPORATE PARK DR #1	340	1	4021	40	INDUSTRIAL	1	16,394	0001	1	A	G	6.21	101,807	A	0.07	A	0.15	80,478	80,479	IND	A	IND	1,087,500
101097	31/005/006002//	3 CORPORATE PARK DR #2	340	1	4021	40	INDUSTRIAL	1	13,406	0001	1	A	VG	7.16	95,987	A	0.07	A	0.15	75,878	75,878	IND	A	IND	1,025,400
101096	31/005/006003//	3 CORPORATE PARK DR #3	340	1	4021	40	INDUSTRIAL	1	11,006	0001	1	A	G	6.36	69,998	A	0.07	A	0.15	55,334	55,333	IND	A	IND	747,800
101095	31/005/006004//	3 CORPORATE PARK DR #4	340	1	4021	40	INDUSTRIAL	1	16,818	0001	1	A	G	6.18	103,935	A	0.07	A	0.15	82,161	82,161	IND	A	IND	1,110,300
8179	31/013///	5 MADDEN RD	340	1	4010	48	WAREHOUSE	1	8,236	0001	1	A	A	4.56	37,556	A	0.06	A	0.15	30,007	30,008	WHSE	A	WHSE	809,800
11054	31/013/001//	9 MADDEN RD	340	1	4010	49	IND FLEX	8	9,600	0001	1	F	G	11.53	110,688	A	0.1	A	0.25	74,714	74,714	IND2	A	IND2	747,100
8180	31/014///	80 NORTH HIGH ST	340	1	4020	17	RETAIL	16	19,136	0001	1	F	G	11.72	224,274	A	0.05	A	0.2	170,448	170,448	IND2	A	IND2	1,704,500
11022	31/014/001//	98 FRANKLIN ST EXT	340	1	3160	49	IND FLEX	5	9,240	0001	1	F	G	10.63	98,221	A	0.1	A	0.25	66,299	66,299	IND2	A	IND2	663,000
10715	31/043///	56 CRYSTAL AVE	310	1	3260	21	FAST FOOD	1	2,921	0001	1	VG	A	36.24	105,857	A	0.04	A	0.1	91,460	91,461	FF	A	FF	933,300
10716	31/044///	4 MANCHESTER AVE	300	1	3420	19	MEDICAL OFF	1	8,132	0001	1	VG	A	15.64	127,184	A	0.06	A	0.2	95,643	95,642	MED	A	MED	1,275,200
10718	31/071///	44 CRYSTAL AVE	310	1	3380	27	AUTO DLR	1	11,273	0001	1	G	G	10.37	116,901	A	0.05	A	0.15	94,398	94,398	CARS	A	CARS	1,275,600
10719	31/072///	46 CRYSTAL AVE	310	1	3260	30	RESTAURANT	1	1,923	0001	1	VG	VG	36.25	69,709	A	0.08	A	0.12	56,436	56,436	REST	A	REST	564,400
10720	31/072/001//	50 CRYSTAL AVE	310	1	3320	24	SVC CENTER	1	2,386	0001	1	VG	G	16.34	38,987	A	0.05	A	0.15	31,482	31,482	CARS	A	CARS	425,400
10721	31/073///	42 CRYSTAL AVE	310	1	3400	18	OFFICE	2	2,598	0001	1	VG	G	20.05	52,090	A	0.08	A	0.3	33,546	33,546	OFF	A	OFF	376,900
10728	32/015///	30 CRYSTAL AVE	320	1	3280	11	MIXED RET	2	2,854	0001	1	G	G	8.78	25,058	A	0.1	A	0.25	16,914	42,688	MIX	A	MIX	410,500
10728	32/015///	30 CRYSTAL AVE	320	2	3280	55	MIX 1 BR APT	4	4	0001	2	G	G	12,463.00	49,852	A	0.06	A	0.45	25,773	42,688	MIX	A	MIX	410,500

Pid	Mblu	Location	Nbhd	Line #	Use	Code	Description	Occ	Area	Rent Crv	Adj Table	Loc	Use	Rent/Unit	Gross Rent	Vac	Vacancy %	Exp	Exp %	Line NOI	Total NOI	Type	Cap Adj	Cap Code	Income Value
10728	32/015///	30 CRYSTAL AVE	320	3	3280	99	MIXED USE SF	1	1,504	0001	1	A	A	0.00	0	A		A	0	0	42,688	MIX	A	MIX	410,500
10730	32/024///	39 CRYSTAL AVE	310	1	3260	30	RESTAURANT	1	8,540	0001	1	VG	G	18.03	153,976	A	0.08	A	0.12	124,659	124,659	REST	A	REST	1,246,600
10731	32/025///	37 CRYSTAL AVE	310	1	3230	15	STRIP ST	8	5,208	0001	1	A	F	16.21	84,422	A	0.08	A	0.25	58,251	102,380	RET	A	RET	984,400
10731	32/025///	37 CRYSTAL AVE	310	2	3230	15	STRIP ST	4	5,208	0001	1	A	P	12.28	63,954	A	0.08	A	0.25	44,128	102,380	RET	A	RET	984,400
10732	32/025/001//	41 CRYSTAL AVE	310	1	3220	17	RETAIL	1	2,334	0001	1	E	E	17.35	40,495	A	0.05	G	0.18	31,546	31,545	RET1	A	RET1	457,200
10733	32/025/002//	43 CRYSTAL AVE	310	1	3250	16	GAS MART	1	1,664	0001	1	VG	A	37.62	62,600	A	0.05	A	0.1	53,523	53,523	GAS	A	GAS	644,900
10735	32/027///	33 CRYSTAL AVE	320	1	3420	19	MEDICAL OFF	1	6,000	0001	1	G	F	12.90	77,400	A	0.06	A	0.2	58,205	58,205	MED	A	MED	776,100
10736	32/028///	29 CRYSTAL AVE	320	1	3260	30	RESTAURANT	1	1,490	0001	1	G	A	30.03	44,745	A	0.08	A	0.12	36,225	47,155	REST	A	REST	471,500
10736	32/028///	29 CRYSTAL AVE	320	2	3260	17	RETAIL	1	850	0001	1	G	A	11.85	10,073	A	0.05	A	0.2	7,655	47,155	REST	A	REST	471,500
10736	32/028///	29 CRYSTAL AVE	320	3	3260	27	AUTO DLR	1	450	0001	1	G	F	9.01	4,055	A	0.05	A	0.15	3,274	47,155	REST	A	REST	471,500
10737	32/029///	27 A&B CRYSTAL AVE	320	1	3220	30	RESTAURANT	1	2,190	0001	1	G	A	24.33	53,283	A	0.08	A	0.12	43,138	57,257	RET	A	RET	550,600
10737	32/029///	27 A&B CRYSTAL AVE	320	2	3220	17	RETAIL	1	1,653	0001	1	G	A	11.24	18,580	A	0.05	A	0.2	14,121	57,257	RET	A	RET	550,600
103284	32/030/00B//	23 CRYSTAL AVE #B	320	0	3401	18	OFFICE	2	9,956		1	A	G	13.49	134,306	A	0.08	A	0.3	86,493	86,492	OFF1	A	OFF1	1,372,900
10741	32/032///	2 LENOX RD	320	1	3260	30	RESTAURANT	1	1,800	0001	1	G	VG	35.83	64,494	A	0.08	A	0.12	52,214	52,214	REST	A	REST	522,100
10749	32/099///	80 EAST BROADWAY	330	1	1120	62	2 BR APT RES	1	1	0001	2	A	A	14,000.00	14,000	A	0.05	A	0.37	8,379	37,107	APT2	A	APT2	441,800
10749	32/099///	80 EAST BROADWAY	330	2	1120	61	1 BR APT RES	3	3	0001	2	A	A	12,500.00	37,500	A	0.05	A	0.37	22,444	37,107	APT2	A	APT2	441,800
10749	32/099///	80 EAST BROADWAY	330	3	1120	60	STUDIO APT RES	1	1	0001	2	A	A	10,500.00	10,500	A	0.05	A	0.37	6,284	37,107	APT2	A	APT2	441,800
10751	32/107///	2 ABBOTT ST	330	1	1120	61	1 BR APT RES	5	5	0001	2	A	P	10,000.00	50,000	A	0.05	A	0.37	29,925	50,035	APT2	A	APT2	595,700
10751	32/107///	2 ABBOTT ST	330	2	1120	62	2 BR APT RES	3	3	0001	2	A	P	11,200.00	33,600	A	0.05	A	0.37	20,110	50,035	APT2	A	APT2	595,700
10753	32/123///	17 CRYSTAL AVE	320	1	3220	97	DRUG STORE	1	14,850	0001	1	G	G	18.60	276,210	A	0.08	A	0.2	203,291	203,290	DRUG	A	DRUG	2,946,200
8353	33/002///	21 SOUTH MAIN ST	330	1	1120	63	3 BR APT RES	3	3	0001	2	A	G	16,720.00	50,160	A	0.05	A	0.37	30,021	50,035	APT2	A	APT2	595,700
8353	33/002///	21 SOUTH MAIN ST	330	2	1120	63	3 BR APT RES	2	2	0001	2	A	G	16,720.00	33,440	A	0.05	A	0.37	20,014	50,035	APT2	A	APT2	595,700
10755	33/004///	17 SOUTH MAIN ST	330	1	1120	61	1 BR APT RES	5	5	0001	2	A	G	13,750.00	68,750	A	0.05	A	0.37	41,147	41,146	APT2	A	APT2	489,800
10756	33/014///	116 EAST BROADWAY	330	1	1120	61	1 BR APT RES	7	7	0001	2	A	G	13,750.00	96,250	A	0.05	A	0.37	57,606	86,932	APT2	A	APT2	1,034,900
10756	33/014///	116 EAST BROADWAY	330	2	1120	62	2 BR APT RES	2	2	0001	2	A	VG	16,800.00	33,600	A	0.05	A	0.37	20,110	86,932	APT2	A	APT2	1,034,900
10756	33/014///	116 EAST BROADWAY	330	3	1120	62	2 BR APT RES	1	1	0001	2	A	G	15,400.00	15,400	A	0.05	A	0.37	9,217	86,932	APT2	A	APT2	1,034,900
10758	34/002///	39 SOUTH MAIN ST	330	1	1120	62	2 BR APT RES	5	5	0001	2	A	G	15,400.00	77,000	A	0.05	A	0.37	46,085	56,091	APT2	A	APT2	667,800
10758	34/002///	39 SOUTH MAIN ST	330	2	1120	63	3 BR APT RES	1	1	0001	2	A	G	16,720.00	16,720	A	0.05	A	0.37	10,007	56,091	APT2	A	APT2	667,800
10759	34/016///	20 SOUTH MAIN ST	330	1	3220	17	RETAIL	1	6,968	0001	1	F	P	5.74	39,996	A	0.05	A	0.2	30,397	50,771	RET	A	RET	488,200
10759	34/016///	20 SOUTH MAIN ST	330	2	3220	48	WAREHOUSE	1	6,967	0001	1	F	F	3.66	25,499	A	0.06	A	0.15	20,374	50,771	RET	A	RET	488,200
10760	34/018///	24 SOUTH MAIN ST	330	1	3220	17	RETAIL	1	2,680	0001	1	A	A	9.87	26,452	A	0.05	A	0.2	20,103	34,593	RET	A	RET	332,600
10760	34/018///	24 SOUTH MAIN ST	330	2	3220	18	OFFICE	1	840	0001	1	A	A	17.09	14,356	A	0.08	A	0.3	9,245	34,593	RET	A	RET	332,600
10760	34/018///	24 SOUTH MAIN ST	330	3	3220	48	WAREHOUSE	1	1,248	0001	1	A	A	5.26	6,564	A	0.06	A	0.15	5,245	34,593	RET	A	RET	332,600

Pid	Mblu	Location	Nbhd	Line #	Use	Code	Description	Occ	Area	Rent Crv	Adj Table	Loc	Use	Rent/Unit	Gross Rent	Vac	Vacancy %	Exp	Exp %	Line NOI	Total NOI	Type	Cap Adj	Cap Code	Income Value
10761	34/019///	26 SOUTH MAIN ST	330	1	1120	51	1 BR APT	11	11	0001	2	A	A	13,500.00	148,500	A	0.05	A	0.45	77,591	77,591	APT	A	APT	969,900
10764	35/005/001//	109 FRANKLIN ST	340	1	1120	52	2 BR APT	11	11	0001	2	F	A	14,550.00	160,050	A	0.05	A	0.45	83,626	90,469	APT	A	APT	1,130,900
10764	35/005/001//	109 FRANKLIN ST	340	2	1120	51	1 BR APT	1	1	0001	2	F	A	13,095.00	13,095	A	0.05	A	0.45	6,842	90,469	APT	A	APT	1,130,900
10765	35/005/002//	1 LARAWAY CT	340	1	1120	52	2 BR APT	11	11	0001	2	F	R	14,550.00	160,050	R	0.02	R	0.54	72,151	78,054	APT	A	APT	975,700
10765	35/005/002//	1 LARAWAY CT	340	2	1120	51	1 BR APT	1	1	0001	2	F	R	13,095.00	13,095	R	0.02	R	0.54	5,903	78,054	APT	A	APT	975,700
10766	35/005/003//	3 LARAWAY CT	340	1	1120	52	2 BR APT	11	11	0001	2	F	R	14,550.00	160,050	R	0.02	R	0.54	72,151	78,054	APT	A	APT	975,700
10766	35/005/003//	3 LARAWAY CT	340	2	1120	51	1 BR APT	1	1	0001	2	F	R	13,095.00	13,095	R	0.02	R	0.54	5,903	78,054	APT	A	APT	975,700
10767	35/005/004//	5 LARAWAY CT	330	1	1120	52	2 BR APT	18	18	0001	2	F	R	14,550.00	261,900	R	0.02	R	0.54	118,065	152,478	APT	A	APT	1,906,000
10767	35/005/004//	5 LARAWAY CT	330	2	1120	50	STUDIO APT	1	1	0001	2	F	R	10,864.00	10,864	R	0.02	R	0.54	4,897	152,478	APT	A	APT	1,906,000
10767	35/005/004//	5 LARAWAY CT	330	4	1120	51	1 BR APT	5	5	0001	2	F	R	13,095.00	65,475	R	0.02	R	0.54	29,516	152,478	APT	A	APT	1,906,000
10768	35/005/005//	7 LARAWAY CT	340	1	1120	52	2 BR APT	11	11	0001	2	F	R	14,550.00	160,050	R	0.02	R	0.54	72,151	78,054	APT	A	APT	975,700
10768	35/005/005//	7 LARAWAY CT	340	2	1120	51	1 BR APT	1	1	0001	2	F	R	13,095.00	13,095	R	0.02	R	0.54	5,903	78,054	APT	A	APT	975,700
10769	35/005/006//	8 LARAWAY CT	340	1	1120	52	2 BR APT	18	18	0001	2	F	R	14,550.00	261,900	R	0.02	R	0.54	118,065	152,478	APT	A	APT	1,906,000
10769	35/005/006//	8 LARAWAY CT	340	2	1120	50	STUDIO APT	1	1	0001	2	F	R	10,864.00	10,864	R	0.02	R	0.54	4,897	152,478	APT	A	APT	1,906,000
10769	35/005/006//	8 LARAWAY CT	340	3	1120	51	1 BR APT	5	5	0001	2	F	R	13,095.00	65,475	R	0.02	R	0.54	29,516	152,478	APT	A	APT	1,906,000
10770	35/005/007//	6 LARAWAY CT	340	1	1120	52	2 BR APT	11	11	0001	2	F	R	14,550.00	160,050	R	0.02	R	0.54	72,151	78,054	APT	A	APT	975,700
10770	35/005/007//	6 LARAWAY CT	340	2	1120	51	1 BR APT	1	1	0001	2	F	R	13,095.00	13,095	R	0.02	R	0.54	5,903	78,054	APT	A	APT	975,700
10771	35/005/008//	4 LARAWAY CT	340	1	1120	52	2 BR APT	12	12	0001	2	F	A	14,550.00	174,600	A	0.05	A	0.45	91,229	98,070	APT	A	APT	1,225,900
10771	35/005/008//	4 LARAWAY CT	340	2	1120	51	1 BR APT	1	1	0001	2	F	A	13,095.00	13,095	A	0.05	A	0.45	6,842	98,070	APT	A	APT	1,225,900
10772	35/005/009//	2 LARAWAY CT	340	1	1120	52	2 BR APT	11	11	0001	2	F	R	14,550.00	160,050	R	0.02	R	0.54	72,151	78,992	APT	A	APT	987,400
10772	35/005/009//	2 LARAWAY CT	340	2	1120	51	1 BR APT	1	1	0001	2	F	A	13,095.00	13,095	A	0.05	A	0.45	6,842	78,992	APT	A	APT	987,400
10775	35/014/005//	20 FOLSOM RD	320	1	3350	98	CAR WASH	1	6,550	0001	1	A	G	8.83	57,837	A	0.1	A	0.2	41,642	41,642	CARS	A	CARS	562,700
10777	35/015/002//	10 MANCHESTER RD	300	1	3230	15	STRIP ST	6	9,300	0001	1	G	F	15.58	144,894	A	0.08	A	0.25	99,977	99,976	RET	A	RET	961,300
10778	35/015/003//	4 TINKHAM AVE	320	1	4010	49	IND FLEX	4	23,036	0001	1	A	A	8.54	196,727	A	0.1	A	0.25	132,791	132,790	IND2	A	IND2	1,327,900
10780	35/015/005//	3 TINKHAM AVE	320	1	3310	25	SERV SHOP	1	5,918	0001	1	A	G	7.98	47,226	A	0.05	A	0.15	38,135	38,135	CARS	A	CARS	515,300
10782	35/015/009//	6 TINKHAM AVE	320	1	4000	40	INDUSTRIAL	1	12,000	0001	1	A	F	4.69	56,280	A	0.07	A	0.15	44,489	44,489	IND	A	IND	601,200
10783	35/015/011//	8 TINKHAM AVE	320	1	4010	49	IND FLEX	7	45,772	0001	1	A	F	7.16	327,728	A	0.1	A	0.25	221,216	221,216	IND2	A	IND2	2,212,200
10784	35/015/012//	7 TINKHAM AVE	320	1	4000	48	WAREHOUSE	1	6,084	0001	1	G	A	4.88	29,690	A	0.06	A	0.15	23,722	23,723	WHSE	A	WHSE	365,000
10785	35/015/013//	9 TINKHAM AVE	320	1	4010	49	IND FLEX	2	16,800	0001	1	A	F	6.98	117,264	A	0.1	A	0.25	79,153	79,154	IND2	A	IND2	791,500
10786	35/015/014//	11 TINKHAM AVE	320	1	4010	25	SERV SHOP	1	2,520	0001	1	G	F	7.31	18,421	A	0.05	A	0.15	14,875	40,836	CARS	A	CARS	551,800
10786	35/015/014//	11 TINKHAM AVE	320	2	3320	25	SERV SHOP	1	5,000	0001	1	G	F	6.43	32,150	A	0.05	A	0.15	25,961	40,836	CARS	A	CARS	551,800
10787	35/016///	72 CRYSTAL AVE	310	1	3110	16	GAS MART	1	912	0001	1	G	A	103.49	94,383	A	0.05	A	0.1	80,697	80,698	GAS	A	GAS	972,300
10788	35/017///	66 CRYSTAL AVE	310	1	3260	30	RESTAURANT	1	990	0001	1	VG	G	45.29	44,837	A	0.08	A	0.12	36,300	36,300	REST	A	REST	363,000

Pid	Mblu	Location	Nbhd	Line #	Use	Code	Description	Occ	Area	Rent Crv	Adj Table	Loc	Use	Rent/Unit	Gross Rent	Vac	Vacancy %	Exp	Exp %	Line NOI	Total NOI	Type	Cap Adj	Cap Code	Income Value
10789	35/018///	68 CRYSTAL AVE	310	1	3220	17	RETAIL	1	9,280	0001	1	VG	A	9.56	88,717	A	0.05	A	0.2	67,425	67,425	RET	A	RET	648,300
10790	35/021///	60 CRYSTAL AVE	310	1	3400	18	OFFICE	4	4,857	0001	1	VG	A	17.65	85,726	A	0.08	A	0.3	55,208	55,208	OFF	A	OFF	620,300
10791	35/022///	62 CRYSTAL AVE	310	1	3260	30	RESTAURANT	1	1,408	0001	1	VG	F	27.72	39,030	A	0.08	A	0.12	31,598	31,599	REST	A	REST	316,000
8422	35/024///	2 LACONIA AVE	330	1	3320	24	SVC CENTER	1	5,208	0001	1	A	G	11.74	61,142	A	0.05	A	0.15	49,372	49,372	CARS	A	CARS	667,200
10797	36/013///	7 PEABODY RD	320	1	3400	18	OFFICE	1	4,460	0001	1	G	G	14.79	65,963	A	0.08	A	0.3	42,480	42,480	OFF	A	OFF	477,300
10800	36/016///	34 PINKERTON ST	330	1	3400	18	OFFICE	1	2,850	0001	1	A	A	14.06	40,071	A	0.08	A	0.3	25,806	25,805	OFF	A	OFF	290,000
10801	36/017///	55 CRYSTAL AVE	310	1	3230	15	STRIP ST	9	42,606	0001	1	F	A	13.81	588,389	A	0.08	A	0.25	405,988	2,069,393	RET	A	RET	19,898,000
10801	36/017///	55 CRYSTAL AVE	310	2	3230	15	STRIP ST	5	69,168	0001	1	F	A	13.16	910,251	A	0.08	A	0.25	628,073	2,069,393	RET	A	RET	19,898,000
10801	36/017///	55 CRYSTAL AVE	310	3	3230	15	STRIP ST	3	87,737	0001	1	F	A	13.16	1,154,619	A	0.08	A	0.25	796,687	2,069,393	RET	A	RET	19,898,000
10801	36/017///	55 CRYSTAL AVE	310	4	3230	15	STRIP ST	3	9,804	0001	1	F	A	14.52	142,354	A	0.08	A	0.25	98,224	2,069,393	RET	A	RET	19,898,000
10801	36/017///	55 CRYSTAL AVE	310	5	3230	15	STRIP ST	7	12,656	0001	1	F	A	16.08	203,508	A	0.08	A	0.25	140,421	2,069,393	RET	A	RET	19,898,000
10802	36/017/001//	57 CRYSTAL AVE	310	1	3410	31	BANK	1	5,284	0001	1	G	A	19.06	100,713	A	0.05	A	0.1	86,110	102,428	BANK	A	BANK	1,625,900
10802	36/017/001//	57 CRYSTAL AVE	310	2	3410	18	OFFICE	1	2,637	0001	1	G	P	10.51	27,715	A	0.08	P	0.36	16,319	102,428	BANK	A	BANK	1,625,900
10805	36/018///	61 CRYSTAL AVE	310	1	3230	15	STRIP ST	1	8,800	0001	1	G	G	17.07	150,216	A	0.08	A	0.25	103,649	203,342	RET	A	RET	1,955,200
10805	36/018///	61 CRYSTAL AVE	310	2	3230	15	STRIP ST	1	2,500	0001	1	G	G	19.75	49,375	A	0.08	A	0.25	34,069	203,342	RET	A	RET	1,955,200
10805	36/018///	61 CRYSTAL AVE	310	3	3230	15	STRIP ST	1	1,897	0001	1	G	G	20.78	39,420	A	0.08	A	0.25	27,200	203,342	RET	A	RET	1,955,200
10805	36/018///	61 CRYSTAL AVE	310	4	3230	15	STRIP ST	1	1,517	0001	1	G	G	21.11	32,024	A	0.08	A	0.25	22,096	203,342	RET	A	RET	1,955,200
10805	36/018///	61 CRYSTAL AVE	310	5	3230	15	STRIP ST	1	1,088	0001	1	G	G	21.75	23,664	A	0.08	A	0.25	16,328	203,342	RET	A	RET	1,955,200
10962	36/018/001//	42 PINKERTON ST	330	1	3410	31	BANK	1	3,564	0001	1	G	A	22.28	79,406	A	0.05	A	0.1	67,892	67,892	BANK	A	BANK	1,077,700
10806	36/019///	51 CRYSTAL AVE	310	1	3410	31	BANK	1	2,531	0001	1	G	A	26.33	66,641	A	0.05	A	0.1	56,978	56,978	BANK	A	BANK	904,400
8466	36/020///	47 CRYSTAL AVE	310	1	3410	31	BANK	1	3,173	0001	1	G	A	23.50	74,566	A	0.05	A	0.1	63,754	63,754	BANK	A	BANK	1,012,000
10807	36/020/001//	45 CRYSTAL AVE	310	1	3260	21	FAST FOOD	1	4,874	0001	1	VG	G	37.51	182,824	A	0.04	A	0.1	157,960	157,960	FF	A	FF	1,611,800
10808	36/026///	32 PINKERTON ST	330	1	3420	19	MEDICAL OFF	2	3,198	0001	1	F	F	15.58	49,825	A	0.06	A	0.2	37,468	62,104	MED	A	MED	828,100
10808	36/026///	32 PINKERTON ST	330	2	3420	19	MEDICAL OFF	1	3,150	0001	1	F	P	10.40	32,760	A	0.06	A	0.2	24,636	62,104	MED	A	MED	828,100
10811	36/065///	8 PEABODY RD	320	1	3040	29	NURS HOME	93	93	0001	3	A	A	120,000.00	11,160,000	A	0.12	A	0.95	491,040	491,040	BED	A	BED	4,676,600
10813	36/066/001//	10 COBURN RD	330	1	1120	51	1 BR APT	16	16	0001	2	R	R	13,500.00	216,000	R	0.02	R	0.54	97,373	97,373	APT	A	APT	1,217,200
10814	36/066/002//	16 PEABODY RD	320	1	1120	51	1 BR APT	17	17	0001	2	G	R	13,905.00	236,385	R	0.02	R	0.54	106,562	106,562	APT	A	APT	1,332,000
10815	36/066/003//	5 PERLEY RD	330	1	1120	51	1 BR APT	18	18	0001	2	A	R	13,500.00	243,000	R	0.02	R	0.54	109,544	109,544	APT	A	APT	1,369,300
10817	36/067/002//	11 PEABODY RD	320	1	3400	18	OFFICE	4	2,392	0001	1	A	A	18.82	45,017	F	0.088	A	0.3	28,739	28,738	OFF	A	OFF	322,900
10823	36/067/012//	4 PEABODY RD ANNEX	320	1	3400	18	OFFICE	3	3,180	0001	1	A	F	13.77	43,789	A	0.08	A	0.3	28,200	50,380	OFF	A	OFF	566,100
10823	36/067/012//	4 PEABODY RD ANNEX	320	2	3400	18	OFFICE	3	3,000	0001	1	A	P	11.48	34,440	A	0.08	A	0.3	22,179	50,380	OFF	A	OFF	566,100
10824	37/003/001//	8-10 PERLEY RD	330	1	1120	52	2 BR APT	7	7	0001	2	A	VG	18,000.00	126,000	A	0.05	A	0.45	65,835	131,670	APT	A	APT	1,645,900
10824	37/003/001//	8-10 PERLEY RD	330	2	1120	52	2 BR APT	7	7	0001	2	A	VG	18,000.00	126,000	A	0.05	A	0.45	65,835	131,670	APT	A	APT	1,645,900

Pid	Mblu	Location	Nbhd	Line #	Use	Code	Description	Occ	Area	Rent Crv	Adj Table	Loc	Use	Rent/Unit	Gross Rent	Vac	Vacancy %	Exp	Exp %	Line NOI	Total NOI	Type	Cap Adj	Cap Code	Income Value
10825	37/007///	122 EAST BROADWAY	330	1	3260	30	RESTAURANT	1	6,072	0001	1	F	F	11.19	67,946	A	0.08	A	0.12	55,009	55,009	REST	A	REST	550,100
10826	37/015///	12 CRESCENT ST	330	1	1120	62	2 BR APT RES	1	1	0001	2	A	A	14,000.00	14,000	A	0.05	A	0.37	8,379	47,401	APT2	A	APT2	564,300
10826	37/015///	12 CRESCENT ST	330	2	1120	61	1 BR APT RES	4	4	0001	2	A	A	12,500.00	50,000	A	0.05	A	0.37	29,925	47,401	APT2	A	APT2	564,300
10826	37/015///	12 CRESCENT ST	330	3	1120	63	3 BR APT RES	1	1	0001	2	A	A	15,200.00	15,200	A	0.05	A	0.37	9,097	47,401	APT2	A	APT2	564,300
10830	37/020///	24 CRESCENT ST	330	1	1120	62	2 BR APT RES	7	7	0001	2	A	F	12,600.00	88,200	A	0.05	F	0.407	49,687	49,687	APT2	A	APT2	591,500
10837	37/038///	14 NORTH MAIN ST	330	1	3250	10	CONV STORE	1	2,930	0001	1	A	A	8.88	26,018	A	0.05	A	0.15	21,010	21,009	RET1	A	RET1	304,500
10842	37/047///	4 NESMITH ST	340	1	1120	62	2 BR APT RES	1	1	0001	2	F	A	13,580.00	13,580	A	0.05	A	0.37	8,128	34,833	APT2	A	APT2	414,700
10842	37/047///	4 NESMITH ST	340	2	1120	60	STUDIO APT RES	2	2	0001	2	F	A	10,185.00	20,370	A	0.05	A	0.37	12,191	34,833	APT2	A	APT2	414,700
10842	37/047///	4 NESMITH ST	340	3	1120	61	1 BR APT RES	2	2	0001	2	F	A	12,125.00	24,250	A	0.05	A	0.37	14,514	34,833	APT2	A	APT2	414,700
10845	37/059///	7 NORTH MAIN ST	330	1	1120	62	2 BR APT RES	3	3	0001	2	A	A	14,000.00	42,000	A	0.05	A	0.37	25,137	40,099	APT2	A	APT2	477,400
10845	37/059///	7 NORTH MAIN ST	330	2	1120	61	1 BR APT RES	2	2	0001	2	A	A	12,500.00	25,000	A	0.05	A	0.37	14,963	40,099	APT2	A	APT2	477,400
10847	37/073///	1 CHESTER RD	330	1	1120	61	1 BR APT RES	7	7	0001	2	A	F	11,250.00	78,750	A	0.05	A	0.37	47,132	47,131	APT2	A	APT2	561,100
10848	37/075///	3 NORTH MAIN ST	330	1	1120	61	1 BR APT RES	7	7	0001	2	A	F	11,250.00	78,750	A	0.05	A	0.37	47,132	47,131	APT2	A	APT2	561,100
10850	37/078///	1 NORTH MAIN ST	330	1	1120	61	1 BR APT RES	5	5	0001	2	A	A	12,500.00	62,500	A	0.05	A	0.37	37,406	37,406	APT2	A	APT2	445,300
10851	37/079///	2 CHESTER RD	330	1	3400	18	OFFICE	3	3,652	0001	1	F	F	12.59	45,979	A	0.08	A	0.3	29,610	66,031	OFF	A	OFF	741,900
10851	37/079///	2 CHESTER RD	330	2	3400	18	OFFICE	3	2,739	0001	1	F	P	11.01	30,156	A	0.08	A	0.3	19,421	66,031	OFF	A	OFF	741,900
10851	37/079///	2 CHESTER RD	330	3	3400	18	OFFICE	4	2,009	0001	1	F	P	13.14	26,398	A	0.08	A	0.3	17,000	66,031	OFF	A	OFF	741,900
10852	37/082///	4 CHESTER RD	330	2	3160	48	WAREHOUSE	1	3,696	0001	1	F	F	3.76	13,897	A	0.06	A	0.15	11,104	33,467	REST	A	REST	334,700
10852	37/082///	4 CHESTER RD	330	3	3160	30	RESTAURANT	1	1,474	0001	1	F	P	18.74	27,623	A	0.08	A	0.12	22,363	33,467	REST	A	REST	334,700
10855	37/111///	2 SOUTH MAIN ST	330	1	3110	16	GAS MART	1	840	0001	1	A	F	94.63	79,489	A	0.05	A	0.1	67,963	67,964	GAS	A	GAS	818,800
10856	37/112///	4 SOUTH MAIN ST	330	1	3260	30	RESTAURANT	1	1,689	0001	1	A	P	18.72	31,618	A	0.08	A	0.12	25,598	25,598	REST	A	REST	256,000
10858	37/118/001//	133 EAST BROADWAY #BLDG	330	0	3330	26	SVC STAT	1	1,736	0001	1	VG	VG	36.76	63,815	A	0.05	A	0.15	51,531	51,530	SSTA	A	SSTA	168,800
10860	37/119A///	131.5 EAST BROADWAY	330	1	432V	45	CELL TOWER	5	5	0001	1	A	A	35,000.00	175,000	A	0.06	A	0.2	131,600	131,600	CELL	A	CELL	1,462,200
10861	39/031///	46 EAST DERRY RD	330	1	3220	17	RETAIL	1	1,856	0001	1	A	F	8.96	16,630	A	0.05	A	0.2	12,639	47,008	CARS	A	CARS	635,300
10861	39/031///	46 EAST DERRY RD	330	2	3320	25	SERV SHOP	1	2,581	0001	1	A	F	6.89	17,783	A	0.05	A	0.15	14,360	47,008	CARS	A	CARS	635,300
10861	39/031///	46 EAST DERRY RD	330	3	3320	25	SERV SHOP	1	3,884	0001	1	A	F	6.38	24,780	A	0.05	A	0.15	20,010	47,008	CARS	A	CARS	635,300
10864	39/042///	6 OLD CHESTER RD	340	1	1120	52	2 BR APT	2	2	0001	2	F	A	14,550.00	29,100	A	0.05	A	0.45	15,205	81,295	APT	A	APT	1,016,200
10864	39/042///	6 OLD CHESTER RD	340	2	1120	50	STUDIO APT	2	2	0001	2	F	A	10,864.00	21,728	A	0.05	A	0.45	11,353	81,295	APT	A	APT	1,016,200
10864	39/042///	6 OLD CHESTER RD	340	3	1120	51	1 BR APT	8	8	0001	2	F	A	13,095.00	104,760	A	0.05	A	0.45	54,737	81,295	APT	A	APT	1,016,200
10873	43/015/001//	20 CHESTER RD	330	1	3040	29	NURS HOME	62	62	0001	3	F	A	112,800.00	6,993,600	A	0.12	A	0.95	307,718	307,718	BED	A	BED	2,930,600
10876	44/011///	33 CHESTER RD	330	1	3400	18	OFFICE	1	1,952	0001	1	A	F	12.44	24,283	A	0.08	A	0.3	15,638	38,806	OFF	A	OFF	436,000
10876	44/011///	33 CHESTER RD	330	2	3400	25	SERV SHOP	1	3,800	0001	1	A	A	7.55	28,690	A	0.05	A	0.15	23,167	38,806	OFF	A	OFF	436,000
10887	51/129///	33 POND RD	330	1	1120	62	2 BR APT RES	4	4	0001	2	A	A	14,000.00	56,000	A	0.05	A	0.37	33,516	41,895	APT2	A	APT2	498,800

Pid	Mblu	Location	Nbhd	Line #	Use	Code	Description	Occ	Area	Rent Crv	Adj Table	Loc	Use	Rent/Unit	Gross Rent	Vac	Vacancy %	Exp	Exp %	Line NOI	Total NOI	Type	Cap Adj	Cap Code	Income Value
10887	51/129///	33 POND RD	330	2	1120	62	2 BR APT RES	1	1	0001	2	A	A	14,000.00	14,000	A	0.05	A	0.37	8,379	41,895	APT2	A	APT2	498,800

DERRY 2020 COST TO INCOME CORRELATION																			
PID	MBLU	Nbhd	Use	Inc Type	Location	Area	Grade	AYB	EYB	Bldg RCN	EYB Dep	Ext	Func	Acres	Land Value	Bldg Value	OB Value	Parcel	Inc Value	C/I
1060	03/009///	340	4022	IND	4 WINDHAM DEPOT RD	13,436	C-	2006	2006	794,871	14			5.55	186,100	683,600	35,000	904,700	884,100	102
1199	03/084///	330	3220	CARS	191 ROCKINGHAM RD	5,120	C-	2013	2013	222,012	7	0	0	0.65	143,700	231,500	8,300	383,500	384,900	100
2160	05/034///	330	3160	SELF	84/86 ROCKINGHAM RD	42,000	C	2006	2006	111,746	14	0	0	6.13	487,500	1,265,200	77,000	1,829,700	1,832,400	100
2226	05/037///	330	3320	CARS	82 ROCKINGHAM RD	3,200	C-	2016	2016	242,525	4			1.00	149,800	246,000	22,300	418,100	406,100	103
2278	05/047///	330	3520	OFF	45 SOUTH MAIN ST	3,106	C+	1820	1985	407,680	35	0	0	1.00	149,800	269,600	8,800	428,200	480,700	89
3050	08/012///	330	3320	CARS	26 SCOBIE POND RD	4,900	C	2000	2000	372,578	20	0	0	1.21	152,900	301,000	28,300	482,200	471,100	102
3302	08/074///	310	3420	MED	15 TSIENNETO RD	18,144	C	2020	2020	2,578,804	0	0	0	1.67	375,800	2,620,500	40,800	3,037,100	2,970,800	102
6758	22/004///	330	4000	IND	41 WINDHAM RD	6,900	C-	2003	2004	346,302	16	10	0	3.17	182,400	261,600	8,000	452,000	445,400	101
7054	24/005///	330	1120	APT	70 FORDWAY	12	C	2016	2016	1,608,665	4	35	0	0.65	504,000	1,044,500	22,500	1,571,000	1,515,600	104
7466	26/045///	330	3400	OFF	84 WEST BROADWAY	4,495	C	2003	2004	459,357	16	0	0	0.33	120,100	385,900	6,000	512,000	468,400	109
7469	26/049///	330	3400	OFF	94 WEST BROADWAY	2,547	C	1951	1979	315,930	41	20	0	0.39	136,000	124,200	6,700	266,900	261,900	102
7816	28/005///	330	3220	DRUG	52 ROCKINGHAM RD	14,540	C+	2008	2009	1,871,979	11			2.28	768,400	1,723,800	69,300	2,561,500	2,734,300	94
7993	29/138///	330	121C	ROOM	37 WEST BROADWAY	9	C	1886	1985	380,970	35			0.11	109,900	247,600	900	358,400	324,000	111
8073	30/143///	330	3220	RET	17 BIRCH ST	2,717	C	1885	1973	341,409	47	0	0	0.19	125,500	182,700	0	308,200	305,000	101
8169	31/005/024//	340	4022	IND	4 ASH ST EXT	18,000	C	2006	2006	1,150,894	14	0	0	4.53	173,400	1,018,600	23,500	1,215,500	1,246,000	98
8179	31/013///	340	4010	WHSE	5 MADDEN RD	8,236	C	2000	2000	420,780	20	0	0	10.93	504,500	370,200	13,400	888,100	809,800	110
8180	31/014///	340	4020	IND2	80 NORTH HIGH ST	19,136	B-	2004	2004	1,563,932	16	0	0	6.24	252,000	1,368,200	46,100	1,666,300	1,704,500	98
8353	33/002///	330	1120	APT2	21 SOUTH MAIN ST	5	C	1853	1978	535,123	42	0	0	3.81	160,000	425,500	0	585,500	595,700	98
8422	35/024///	330	3320	CARS	2 LACONIA AVE	5,208	C+	2007	2008	569,577	12	0	0	0.34	133,900	503,600	5,000	642,500	667,200	96
8466	36/020///	310	3410	BANK	47 CRYSTAL AVE	3,173	B-	2009	2010	840,036	10	0	0	1.00	224,800	801,200	14,000	1,040,000	1,012,000	103
10142	01/023/001//	330	3160	SELF	125 WINDHAM RD	88,470	C	2003	2004	330,088	16	0	0	7.21	918,300	2,928,900	125,100	3,972,300	3,859,700	103
10146	02/019///	330	4040	IND	52 KENDALL POND RD	20,900	C	2001	2002	1,411,548	18			6.66	283,700	1,202,800	39,500	1,526,000	1,568,000	97
10159	02/065///	340	4010	WHSE	6 BOWERS RD	26,202	C	1974	1985	931,629	35	0	0	5.00	436,300	857,000	37,000	1,330,300	1,397,900	95
10161	03/010///	340	3222	IND2	2 WINDHAM DEPOT RD	9,541	C	1990	1990	720,335	30	0	0	1.82	132,500	504,200	14,000	650,700	646,600	101
10164	03/016///	340	3060	MHP	16 WINDHAM DEPOT RD	22	C	1930	1973	437,512	47			5.00	315,000	231,900	228,900	775,800	729,100	106
10165	03/017///	330	3520	OFF1	223 ROCKINGHAM RD	4,500	C	1984	1988	501,407	32	0	0	13.89	281,800	346,600	12,500	640,900	681,000	94
10168	03/032///	703	3380	CARS	238 ROCKINGHAM RD	4,732	D+	2008	2008	297,764	12	10	0	4.08	196,000	328,800	9,700	534,500	527,800	101

PID	MBLU	Nbhd	Use	Inc Type	Location	Area	Grade	AYB	EYB	Bldg RCN	EYB Dep	Ext	Func	Acres	Land Value	Bldg Value	OB Value	Parcel	Inc Value	C/I
10169	03/033///	330	3380	CARS	255 ROCKINGHAM RD	3,960	D+	1960	1970	383,846	50			1.00	112,400	193,300	8,200	313,900	302,500	104
10171	03/035///	330	3380	CARS	212 ROCKINGHAM RD	7,200	D+	2004	2004	689,176	16	15	0	6.69	231,700	499,300	31,400	762,400	680,600	112
10172	03/035/001//	330	3160	SELF	230 ROCKINGHAM RD	55,576	C	2004	2004	368,967	16	0	0	17.77	766,900	2,027,900	98,500	2,893,300	2,742,000	106
10173	03/035/009//	330	3380	CARS	208 ROCKINGHAM RD	6,035	C-	2003	2004	409,322	16			2.07	158,500	362,700	14,000	535,200	516,300	104
10174	03/035/010//	330	3222	OFF	210 ROCKINGHAM RD	15,185	C	1995	1997	1,204,652	23	15	0	2.07	165,900	746,900	17,400	930,200	934,000	100
10176	03/036/001//	330	3320	CARS	241 ROCKINGHAM RD	7,980	C+	1991	1995	726,093	25			2.49	170,000	544,600	14,000	728,600	761,100	96
10180	03/073///	330	3300	CARS	227 ROCKINGHAM RD	6,000	C+	2001	2002	412,198	18			1.22	153,100	354,400	19,000	526,500	535,800	98
10187	03/080///	330	3300	CARS	182 ROCKINGHAM RD	2,668	C-	1970	1977	256,799	43	0	0	3.38	181,900	190,100	37,500	409,500	388,600	105
10188	03/081///	330	3280	MIX	199 ROCKINGHAM RD	15,676	C+	1985	1985	2,017,691	35	0	0	15.02	349,600	1,620,500	93,300	2,063,400	2,029,200	102
10190	03/081/002//	330	3320	CARS	197 ROCKINGHAM RD	4,400	C	2014	2014	231,396	6	0	0	5.95	201,700	217,500	0	419,200	418,300	100
10192	03/085///	330	3310	CARS	172 ROCKINGHAM RD	4,432	C-	1970	1977	531,632	43			2.50	172,300	307,600	22,300	502,200	506,100	99
10195	03/087/001//	330	3260	REST	187.5 ROCKINGHAM RD	4,406	C+	1919	1978	708,982	42	0	0	3.67	189,900	413,400	5,000	608,300	650,600	93
10196	03/088///	330	3260	FF	160 ROCKINGHAM RD	2,172	C+	2005	2007	416,631	13			1.66	384,500	373,600	20,400	778,500	771,100	101
10197	03/089///	330	3010	ROOM	185 ROCKINGHAM RD	14	D+	1972	1981	130,600	39	20	0	5.05	195,400	605,800	19,000	820,200	814,700	101
10198	03/090///	330	3280	MIX	158 ROCKINGHAM RD	9,207	C	1987	1990	1,007,276	30	0	0	3.19	182,700	991,100	61,400	1,235,200	1,207,000	102
10200	03/092///	330	3310	CARS	181 ROCKINGHAM RD	7,489	C	1915	1978	221,966	42	0	0	1.28	154,000	476,000	30,000	660,000	762,900	87
10201	03/093///	330	3280	MIX	152 ROCKINGHAM RD	11,233	C	1850	1973	486,635	47	0	0	4.00	234,200	565,900	34,600	834,700	826,500	101
10203	03/095///	330	3280	MIX	150 ROCKINGHAM RD	5,222	C	1972	1981	638,218	39	0	0	1.80	160,600	394,400	20,400	575,400	588,600	98
10204	03/096///	330	3280	MIX	173 ROCKINGHAM RD	9,159	C	1949	1974	516,335	46	5	0	2.08	166,000	480,100	18,000	664,100	727,400	91
10205	03/096/002//	340	3320	CARS	10 FROST RD	3,986	C	1984	1988	274,326	32			2.74	154,500	190,200	700	345,400	351,400	98
10209	03/115///	340	1120	APT2	6 LAWRENCE RD	9	C	1879	1973	927,237	47	0	0	2.47	259,200	491,400	3,200	753,800	778,900	97
10222	04/117/001//	340	3110	GAS	409 ISLAND POND RD	1,344	C	1989	2002	323,544	18	0	0	0.12	216,900	270,500	192,600	680,000	679,200	100
10224	04/129///	330	3400	OFF	16 ROUTE 111	45,688	C	2003	2004	1,132,331	16	20	0	7.63	668,600	2,533,900	95,900	3,298,400	3,708,400	89
10229	05/007///	330	3160	WHSE	133 ROCKINGHAM RD	28,293	C+	1996	2000	1,474,309	20	0	0	5.49	314,300	1,281,900	47,500	1,643,700	1,620,300	101
10231	05/009///	330	3160	WHSE	131 ROCKINGHAM RD	9,861	C	1960	1975	570,649	45	0	0	1.15	152,100	317,400	11,500	481,000	489,700	98
10232	05/010///	330	3230	RET	127 ROCKINGHAM RD	22,198	C	1986	1993	2,151,939	27	0	0	3.46	406,400	1,575,700	128,800	2,110,900	2,020,600	104
10233	05/010/001//	330	3380	CARS	129 ROCKINGHAM RD	19,000	C-	1990	1990	955,530	30	10	0	3.46	228,800	631,400	29,900	890,100	900,900	99
10234	05/011///	340	4000	IND	125 ROCKINGHAM RD	12,187	C-	1980	1977	649,052	43	0	0	1.50	142,400	383,800	14,400	540,600	574,100	94

PID	MBLU	Nbhd	Use	Inc Type	Location	Area	Grade	AYB	EYB	Bldg RCN	EYB Dep	Ext	Func	Acres	Land Value	Bldg Value	OB Value	Parcel	Inc Value	C/I
10236	05/012/001001//	330	3260	REST	94 ROCKINGHAM RD	1,171	C-	1960	1975	224,965	45	0	0	1.10	165,000	125,100	24,100	314,200	303,600	103
10237	05/013///	330	3280	CARS	123 ROCKINGHAM RD	4,442	C	1970	1988	573,705	32	0	0	2.00	148,400	556,700	17,200	722,300	702,900	103
10242	05/043/001//	330	3050	MED	1 PARKLAND DR	146,407	C	1983	1988	32,615,079	32	5	0	15.39	1,884,000	21,065,800	450,600	23,400,400	24,808,800	94
10243	05/044///	330	3800	GOLF	121 EAST BROADWAY	9	C-	1970	1981	542,965	39	0	0	134.00	964,100	331,200	396,700	1,692,000	1,748,600	97
10245	05/046///	330	1120	APT	7-19 FAIRWAYS DR	231	C+	1987	1990	2,746,957	30	0	0	54.56	9,762,000	13,580,400	166,100	23,508,500	23,762,400	99
10247	05/046/003//	330	1120	APT	3 FOREST RIDGE RD	18	C+	1984	1985	1,630,178	35	0	0	1.10	756,000	1,059,600	2,400	1,818,000	1,918,200	95
10248	05/046/004//	330	1120	APT	4 FAIRWAYS DR	18	C+	1984	1985	1,630,178	35	0	0	1.13	756,000	1,059,600	18,000	1,833,600	1,918,200	96
10249	05/046/005//	330	1120	APT	2 FAIRWAYS DR	18	C+	1984	1985	1,630,178	35	0	0	1.13	756,000	1,059,600	23,000	1,838,600	1,918,200	96
10250	05/046/006//	330	1120	APT	1 FAIRWAYS DR	24	C+	1984	1985	2,078,026	35	0	0	1.43	1,008,000	1,350,700	25,000	2,383,700	2,564,800	93
10251	05/046/008//	330	1120	APT	6 FAIRWAYS DR	30	C+	1984	1985	2,666,892	35	0	0	1.81	1,260,000	1,733,500	21,000	3,014,500	3,211,400	94
10252	05/046/009//	330	1120	APT	18 FAIRWAYS DR	30	C+	1984	1985	2,666,528	35	0	0	1.81	1,260,000	1,733,200	21,000	3,014,200	3,211,400	94
10253	05/046/010//	330	1120	APT	2 FOREST RIDGE RD	32	C+	1984	1985	2,699,323	35	0	0	2.43	1,344,000	1,754,600	25,000	3,123,600	3,362,300	93
10254	05/046/011//	330	1120	APT	33 FAIRWAYS DR	30	C+	1984	1985	2,666,892	35	0	0	2.50	1,260,000	1,733,500	26,000	3,019,500	3,211,400	94
10255	05/046/012//	330	1120	APT	29-31 FAIRWAYS DR	48	C+	1985	1985	2,315,677	35	0	0	4.10	2,016,000	3,010,400	47,000	5,073,400	5,129,700	99
10256	05/046/013//	330	1120	APT	27 FAIRWAYS DR	24	C+	1985	1985	2,315,677	35	0	0	2.50	1,008,000	1,505,200	24,000	2,537,200	2,564,800	99
10257	05/046/014//	330	1120	APT	25 FAIRWAYS DR	24	C+	1985	1985	2,315,677	35	0	0	2.11	1,008,000	1,505,200	24,000	2,537,200	2,564,800	99
10258	05/046/015//	330	1120	APT	21-23 FAIRWAYS DR	48	C+	1985	1985	2,315,677	35	0	0	4.14	2,016,000	3,010,400	39,500	5,065,900	5,129,700	99
10259	05/046/016//	330	1120	APT	14-16 FAIRWAYS DR	48	C+	1985	1985	2,315,677	35	0	0	4.00	2,016,000	3,010,400	24,000	5,050,400	5,129,700	98
10260	05/046/017//	330	1120	APT	12 FAIRWAYS DR	24	C+	1985	1985	2,315,677	35	0	0	2.50	1,008,000	1,707,000	38,000	2,753,000	2,564,800	107
10261	05/046/018//	330	1120	APT	10 FAIRWAYS DR	24	C+	1985	1985	2,315,677	35	0	0	2.00	1,008,000	1,505,200	9,000	2,522,200	2,564,800	98
10262	05/046/019//	330	1120	APT	8 FAIRWAYS DR	24	C+	1985	1985	2,315,677	35	0	0	2.10	1,008,000	1,505,200	16,000	2,529,200	2,564,800	99
10263	05/046/020//	330	1120	APT	5 FAIRWAYS DR	154	C+	1992	1995	2,815,906	25	0	0	12.94	6,468,000	10,040,500	123,500	16,632,000	16,143,300	103
10269	05/053/001//	330	3220	RET	2 ISLAND POND RD	63,855	C	1949	1979	772,817	41	0	0	21.36	817,100	990,800	37,300	1,845,200	1,860,400	99
10276	06/038///	340	3160	WHSE	133 ISLAND POND RD	19,520	C	1990	1990	477,720	30	0	0	8.34	280,700	754,500	2,700	1,037,900	1,036,300	100
10277	06/067///	340	3222	OFF	48 FLOYD RD	4,320	D+	1958	1961	173,016	59	0	0	2.51	119,200	133,700	0	252,900	275,000	92
10294	08/001/001//	300	3250	GAS	16 MANCHESTER RD	2,940	C	2002	2002	522,166	18			0.72	392,000	434,800	158,600	985,400	1,000,600	98
10295	08/001/002//	320	4010	WHSE	6 B ST	16,865	C	2003	2006	863,536	14	0	0	2.12	223,200	771,900	20,100	1,015,200	1,105,000	92
10296	08/001/002001//	340	4010	WHSE	115 FRANKLIN ST EXT	30,967	C	1986	1997	1,358,429	23	0	0	2.93	299,600	1,089,900	37,000	1,426,500	1,393,200	102

PID	MBLU	Nbhd	Use	Inc Type	Location	Area	Grade	AYB	EYB	Bldg RCN	EYB Dep	Ext	Func	Acres	Land Value	Bldg Value	OB Value	Parcel	Inc Value	C/I
10297	08/001/002002//	320	4010	WHSE	16 A ST	17,552	C+	1985	1994	974,219	26	0	0	3.54	252,800	768,300	132,700	1,153,800	1,139,200	101
10299	08/001/002004//	320	3640	THET	10 A ST	20,006	C	1997	2005	2,465,217	15	25	0	2.62	420,500	1,522,300	147,100	2,089,900	2,236,400	93
10300	08/001/003//	320	3770	IND2	7 A ST	86,525	C-	1999	2000	2,984,345	20	25	0	6.36	990,200	1,759,300	70,500	2,820,000	2,676,400	105
10301	08/001/003001//	320	4010	WHSE	9.5 A ST	10,135	C+	1999	2002	542,002	18	0	0	1.13	181,800	451,000	8,500	641,300	687,700	93
10303	08/001/004001//	320	4020	OFF	11 A ST	15,692	C	1982	1985	1,256,838	35	0	0	4.00	297,600	830,400	48,700	1,176,700	1,260,400	93
10304	08/001/004002//	320	4010	WHSE	13 A ST	20,319	C+	1988	1993	1,050,951	27	0	0	2.25	264,800	807,100	33,400	1,105,300	1,276,300	87
10305	08/001/005//	320	4010	WHSE	20 A ST	39,714	C	1971	1985	1,795,729	35	0	0	4.16	514,500	1,224,700	29,400	1,768,600	1,952,700	91
10306	08/001/006//	320	4010	WHSE	1 B ST	96,358	C+	1973	1991	3,876,694	29	0	0	7.00	1,152,800	3,016,500	163,800	4,333,100	4,406,200	98
10307	08/001/009//	320	4000	IND	6 A ST	22,890	C	1986	1993	1,321,429	27			2.08	291,900	966,700	30,300	1,288,900	1,320,400	98
10315	08/005///	330	3160	SELF	2 SCOBIE POND RD	38,348	C	1986	1990	245,002	30	0	0	4.22	434,600	997,500	82,900	1,515,000	1,673,000	91
10318	08/014///	330	3160	WHSE	29 SCOBIE POND RD	9,792	C	1996	2002	481,342	18	0	0	17.25	260,700	418,100	42,200	721,000	739,200	98
10323	08/033///	340	3320	CARS	66 SCOBIE POND RD	5,752	C	1958	1975	328,047	45			1.75	224,600	181,900	17,200	423,700	437,500	97
10327	08/073/001//	330	3300	CARS	50 NORTH MAIN ST	32,138	C	1965	1981	3,003,396	39			5.00	749,200	1,832,100	217,500	2,798,800	2,745,900	102
10329	08/079/001//	310	3420	MED	6 TSIENNETO RD	79,447	C	2003	2004	10,606,854	16	0	0	6.83	1,475,500	9,426,500	75,500	10,977,500	11,877,100	92
10332	08/079/004//	310	3160	WHSE	18 TSIENNETO RD	23,129	C+	2001	2002	1,338,775	18	0	0	5.37	414,500	1,144,500	31,000	1,590,000	1,498,300	106
10333	08/080///	330	1120	APT	3-5 LINLEW DR	48	C	1972	1981	1,719,585	39	0	0	3.75	2,016,000	2,097,800	42,000	4,155,800	4,437,300	94
10334	08/081///	330	1120	APT	7-9 LINLEW DR	36	C	1972	1981	1,332,845	39	0	0	2.52	1,512,000	1,626,000	31,700	3,169,700	3,379,300	94
10335	08/082///	330	1120	APT	8-12 LINLEW DR	72	C	1972	1981	1,545,280	39	0	0	2.73	3,024,000	2,828,400	37,500	5,889,900	6,111,400	96
10336	08/083///	330	1120	APT	14-16 LINLEW DR	36	C	1972	1981	1,333,863	39	0	0	1.61	1,512,000	1,626,700	34,400	3,173,100	3,379,300	94
10337	08/084///	330	1120	APT	11-15 LINLEW DR	72	C	1972	1981	1,646,793	39	0	0	3.09	3,024,000	3,013,500	37,100	6,074,600	6,656,000	91
10338	08/085///	330	1120	APT	17 LINLEW DR	30	C	1974	1981	2,070,755	39	0	0	1.72	1,260,000	1,263,200	20,500	2,543,700	2,806,500	91
10339	08/086///	330	1120	APT	19 LINLEW DR	30	C	1974	1981	2,068,849	39	0	0	1.70	1,260,000	1,262,000	37,100	2,559,100	2,806,500	91
10340	08/087///	330	1120	APT	18-20 LINLEW DR	18	C	1974	1981	1,307,634	39	0	0	1.91	756,000	1,025,100	41,700	1,822,800	1,689,600	108
10341	08/088///	330	1120	APT	21 LINLEW DR	30	C	1974	1981	2,068,849	39	0	0	2.05	1,260,000	1,262,000	23,500	2,545,500	2,806,500	91
10342	08/089///	330	1120	APT	22 LINLEW DR	24	C	1974	1981	1,545,280	39	0	0	1.67	1,008,000	942,600	20,500	1,971,100	2,218,700	89
10343	08/090///	330	1120	APT	23 LINLEW DR	24	C	1974	1981	1,590,761	39	0	0	1.60	1,008,000	970,400	21,100	1,999,500	2,218,700	90
10344	08/091///	330	1120	APT	25 LINLEW DR	24	C	1974	1981	1,589,875	39	0	0	1.40	1,008,000	969,800	25,700	2,003,500	2,218,700	90
10345	08/092///	330	1120	APT	24 LINLEW DR	30	C	1974	1981	2,128,062	39	0	0	1.67	1,260,000	1,298,100	37,600	2,595,700	2,806,500	92

PID	MBLU	Nbhd	Use	Inc Type	Location	Area	Grade	AYB	EYB	Bldg RCN	EYB Dep	Ext	Func	Acres	Land Value	Bldg Value	OB Value	Parcel	Inc Value	C/I
10346	08/093///	330	1120	APT	26 LINLEW DR	18	C	1974	1981	1,295,563	39	0	0	1.26	756,000	790,300	15,000	1,561,300	1,689,600	92
10347	08/094///	330	1120	APT	28 LINLEW DR	24	C	1974	1981	1,546,300	39	0	0	1.28	1,008,000	943,200	22,000	1,973,200	2,218,700	89
10348	08/095///	330	1120	APT	27 LINLEW DR	30	C	1974	1981	2,069,107	39	0	0	1.72	1,260,000	1,262,200	62,500	2,584,700	2,806,500	92
10349	08/096///	330	3340	GAS	55 BY-PASS 28	3,345	C+	2004	2006	594,125	14	0	0	2.20	392,600	522,800	360,300	1,275,700	1,074,700	119
10350	08/096/001//	320	3400	MED	28 TSIENNETO RD	4,774	C	1970	1977	892,104	43	0	0	3.65	206,600	509,800	11,600	728,000	744,300	98
10354	08/269///	300	4000	IND	3 MANCHESTER RD	66,628	C	1960	1975	3,802,344	45	0	0	8.97	1,536,500	2,168,400	52,900	3,757,800	3,857,700	97
10356	08/273///	300	3230	RET	11 MANCHESTER RD	14,149	C	1988	1990	1,545,646	30	0	0	1.87	441,200	1,082,000	42,500	1,565,700	1,608,000	97
10358	08/275///	300	3220	RET	19 MANCHESTER RD	51,009	C+	2011	2011	1,595,880	9	0	0	9.18	1,872,500	4,415,700	152,000	6,440,200	6,215,300	104
10361	08/278///	330	4010	WHSE	6 LINLEW DR	80,800	B-	1972	1991	4,169,179	29			7.93	796,200	3,093,100	38,000	3,927,300	4,042,400	97
10362	08/278/001//	330	3160	SELF	4 LINLEW DR	88,620	B-	1972	1991	4,619,560	29	0	0	4.06	669,900	3,526,900	45,500	4,242,300	4,420,600	96
10363	08/279///	320	3220	RET1	11 ASHLEIGH DR	154,551	B-	2012	2012	12,842,291	8	0	0	55.80	3,145,600	11,939,200	481,200	15,566,000	16,181,700	96
10364	08/280///	320	3640	THET	10 ASHLEIGH DR	35,055	C	2003	2004	4,326,268	16	35	0	10.01	851,100	2,167,000	191,300	3,209,400	3,163,400	101
10365	08/280/001//	310	3260	FF	2 ASHLEIGH DR	2,180	C+	1995	2005	437,932	15			1.41	568,100	374,300	32,500	974,900	913,300	107
10366	08/280/002//	300	3230	RET	35 MANCHESTER RD	149,814	C+	1999	2002	7,691,677	18	20	0	33.45	4,336,900	12,307,700	445,000	17,089,600	16,165,700	106
10367	08/283///	300	3220	RET	34 MANCHESTER RD	3,872	C-	1986	1990	510,262	30	10	0	0.35	217,700	306,200	8,700	532,600	505,000	105
10368	08/284///	300	3220	RET	30 MANCHESTER RD	121,157	C	1991	1995	8,681,996	25	25	0	14.89	3,469,900	4,511,000	368,000	8,348,900	8,443,000	99
10369	08/285///	300	3331	RET1	28 MANCHESTER RD	11,520	C+	1998	2000	987,056	20	0	0	1.97	437,500	812,700	32,100	1,282,300	1,283,300	100
10371	08/287///	300	3260	REST	14 MANCHESTER RD	5,098	B-	1993	2001	972,129	19	0	0	1.44	388,800	796,000	39,400	1,224,200	1,193,500	103
10377	09/090///	340	3040	ALF	38 NORTH SHORE RD	16	C	2016	2016	1,268,822	4	10	0	4.48	187,100	1,115,800	17,300	1,320,200	1,406,900	94
10395	12/019/001//	330	3220	RET	108 CHESTER RD	11,986	C	1840	1973	594,393	47	0	0	1.60	158,800	386,800	8,700	554,300	534,400	104
10396	12/019/003//	330	3320	CARS	112 CHESTER RD	3,840	C-	1960	1970	203,517	50			1.50	157,300	105,600	0	262,900	263,400	100
10400	13/014///	340	3860	CMP	81 DAMREN RD	300	C	1960	1975	248,506	45			24.00	326,700	419,900	1,199,800	1,946,400	2,000,000	97
10403	14/001/001//	330	3060	MHP	192 BY-PASS 28	37	D	1960	1975	140,097	45	0	0	20.00	763,800	77,100	415,500	1,256,400	1,121,400	112
10417	21/025///	330	3060	MHP	30 KENDALL POND RD	101	D	2006	2006	33,227	14	0	0	15.40	1,947,800	28,600	1,414,400	3,390,800	3,601,400	94
10418	22/012/001//	330	3160	WHSE	26 KENDALL POND RD	4,200	C+	1986	1993	270,289	27	0	0	1.00	149,800	222,500	22,200	394,500	405,900	97
10419	22/012/002//	330	3160	WHSE	22 KENDALL POND RD	5,688	C	1968	1981	341,680	39	0	0	1.00	149,800	210,400	7,700	367,900	370,600	99
10420	23/005///	330	3320	CARS	40 FORDWAY	12,720	C-	2010	2010	233,811	10	10	0	5.36	160,100	593,000	15,900	769,000	847,800	91
10428	24/037///	330	1120	APT	19 KENDALL POND RD	18	C	2017	2017	2,056,872	3	20	0	2.00	756,000	1,583,800	0	2,339,800	2,292,500	102

PID	MBLU	Nbhd	Use	Inc Type	Location	Area	Grade	AYB	EYB	Bldg RCN	EYB Dep	Ext	Func	Acres	Land Value	Bldg Value	OB Value	Parcel	Inc Value	C/I
10429	24/043/001//	330	1120	APT	1 ALADDIN CIR	30	C	1976	1981	1,902,049	39	0	0	1.70	1,260,000	1,160,200	22,600	2,442,800	2,747,700	89
10430	24/043/002//	330	1120	APT	3 ALADDIN CIR	36	C	1976	1981	2,263,936	39	0	0	2.40	1,512,000	1,381,000	22,600	2,915,600	3,276,700	89
10431	24/043/003//	330	1120	APT	4 ALADDIN CIR	36	C	1976	1981	2,263,936	39	0	0	2.00	1,512,000	1,381,000	33,500	2,926,500	3,276,700	89
10432	24/043/004//	330	1120	APT	2 ALADDIN CIR	30	C	1976	1981	1,969,576	39	0	0	1.72	1,260,000	1,201,400	22,600	2,484,000	2,747,700	90
10434	25/006/001//	330	3160	WHSE	11 WINDHAM RD	4,952	C-	1986	1993	115,456	27	0	0	1.86	162,700	241,800	30,800	435,300	433,200	100
10435	25/008///	330	3410	BANK	3 WINDHAM RD	5,944	B	1995	2005	1,160,915	15			0.93	148,700	1,039,300	17,500	1,205,500	1,184,200	102
10446	26/054///	330	3280	MIX	111 WEST BROADWAY	6,472	C+	1900	1973	1,035,968	47	0	0	0.33	133,400	550,500	16,000	699,900	667,700	105
10449	26/066/002//	330	3260	REST	91 WEST BROADWAY	1,907	C-	1950	1979	351,683	41	0	0	0.07	115,300	208,900	5,100	329,300	328,500	100
10450	26/066/003//	340	1120	APT2	10 WYMAN ST	8	C	1969	1977	829,142	43	0	0	0.70	230,400	472,600	8,400	711,400	774,100	92
10453	26/119///	330	1120	APT2	55 WEST BROADWAY	5	C	1900	1973	492,680	47	0	0	0.11	160,000	261,100	1,000	422,100	445,300	95
10454	26/122///	330	3220	RET	47 WEST BROADWAY	2,598	C-	1960	1975	145,375	45	10	0	0.21	114,200	65,900	4,100	184,200	188,300	98
10456	26/125///	330	3400	OFF	78 WEST BROADWAY	2,560	C	1910	1973	273,374	47	0	0	0.28	131,000	146,200	13,600	290,800	302,700	96
10458	26/141///	330	1120	APT2	70 WEST BROADWAY	5	C	1920	1978	506,392	42	0	0	0.23	160,000	293,700	1,800	455,500	498,800	91
10459	26/145///	330	1120	APT2	52 WEST BROADWAY	5	C	1920	1973	530,976	47	0	0	0.64	160,000	281,400	2,400	443,800	488,100	91
10460	26/145/001//	330	3310	SELF	7 STORER CT	13,744	C-	1988	1987	333,507	33	10	0	1.80	121,400	383,600	46,000	551,000	554,900	99
10463	26/171///	330	1120	APT2	19 CENTRAL ST	6	C	1920	1973	488,506	47	0	0	0.39	192,000	258,900	200	451,100	480,900	94
10464	26/172///	330	1120	APT2	17 CENTRAL ST	6	C	1900	1973	489,864	47	0	0	0.44	192,000	259,600	3,500	455,100	480,900	95
10465	26/173///	330	3320	CARS	15 CENTRAL ST	7,463	C	1924	1973	433,648	47			0.55	141,200	229,800	2,200	373,200	419,500	89
10466	26/179///	330	3220	RET	29 SOUTH AVE	9,224	C	1947	1979	678,794	41	0	0	0.43	137,400	402,200	10,000	549,600	575,600	95
10467	26/185///	330	1120	APT2	48 SOUTH AVE	6	C	1920	1973	608,436	47	0	0	0.32	192,000	322,500	3,300	517,800	534,400	97
10476	26/221///	330	1120	APT2	14 BROOK ST	5	C-	1920	1973	747,789	47	0	0	6.91	144,000	396,300	0	540,300	543,000	100
10478	27/001///	320	3320	CARS	34 BIRCH ST	3,927	C	1960	1979	359,960	41	0	0	0.76	175,200	218,900	6,600	400,700	402,400	100
10479	27/002///	330	3410	BANK	38 BIRCH ST	4,276	B	2000	2000	965,354	20			2.70	154,000	919,600	13,200	1,086,800	1,129,300	96
10503	27/063///	330	3420	MED	49 BIRCH ST	1,656	C	1954	1979	472,112	41	0	0	0.14	122,100	278,500	4,000	404,600	398,500	102
10505	27/086///	330	3280	MIX	45 BIRCH ST	6,662	C	1972	1981	537,130	39	10	0	0.30	132,000	398,100	5,100	535,200	573,100	93
10506	27/087/001//	330	3420	MED	43 BIRCH ST	5,795	C-	1990	1990	853,738	30	10	0	0.00	0	512,200	0	512,200	581,600	88
10518	27/089///	330	3110	GAS	37 BIRCH ST	2,700	C+	1990	1993	367,837	27			2.61	249,000	335,400	141,900	726,300	780,900	93
10520	27/091///	330	1120	APT	10 SOUTH AVE	24	C-	1972	1981	525,846	39			1.11	1,008,000	1,308,400	18,000	2,334,400	2,351,300	99

PID	MBLU	Nbhd	Use	Inc Type	Location	Area	Grade	AYB	EYB	Bldg RCN	EYB Dep	Ext	Func	Acres	Land Value	Bldg Value	OB Value	Parcel	Inc Value	C/I
10521	27/092///	330	1120	APT	14 SOUTH AVE	30	C	1989	1990	954,508	30			3.35	1,260,000	1,273,100	24,900	2,558,000	2,645,200	97
10522	27/093///	330	1120	APT2	1 NUTFIELD CT	6	C	1971	1985	557,997	35	0	0	0.29	192,000	362,700	3,700	558,400	598,500	93
10526	27/136///	330	4010	WHSE	4 CENTRAL CT EXT	3,780	C+	1950	1979	240,424	41	0	0	1.00	149,800	141,900	3,800	295,500	283,900	104
10530	28/004///	330	3110	GAS	50 BIRCH ST	5,249	C+	2008	2008	849,491	12	0	0	4.54	652,500	767,600	313,300	1,733,400	1,795,700	97
10531	29/052///	340	1120	APT2	9 EVERETT ST	7	C-	1945	1974	514,777	46	0	0	0.30	201,600	278,000	4,500	484,100	531,800	91
10532	29/094///	340	1120	APT2	26 HIGH ST	8	C	1920	1978	659,482	42	0	0	0.41	230,400	382,500	0	612,900	711,900	86
10533	29/112///	340	1120	APT2	26 ELM ST	9	C	1910	1978	1,062,298	42	0	0	0.33	259,200	616,100	1,300	876,600	945,500	93
10535	29/117///	340	1120	APT2	38 MAPLE ST	6	C	2010	2010	1,180,764	10	20	0	0.47	172,800	826,500	3,300	1,002,600	922,000	109
10537	29/125/001//	340	3160	WHSE	49 NORTH HIGH ST	11,236	C+	1985	1985	633,247	35	0	0	1.10	136,400	416,300	23,000	575,700	587,000	98
10544	29/139///	330	121C	ROOM	35 WEST BROADWAY	31	B-	1888	2005	916,809	15			0.37	133,300	790,200	0	923,500	934,400	99
10546	29/142///	340	1120	APT2	4 MAPLE ST	7	C	1920	1978	662,239	42	0	0	0.38	201,600	385,300	3,000	589,900	604,700	98
10547	29/148///	340	1120	APT2	16 MAPLE ST	8	C	1920	1973	694,835	47	0	0	0.30	230,400	368,300	3,000	601,700	691,100	87
10554	29/169///	340	3210	WHSE	29 MAPLE ST	12,092	C+	1975	1985	716,051	35	0	0	1.19	137,800	468,600	27,900	634,300	631,700	100
10556	29/171///	340	3210	WHSE	5 MARTIN ST	5,640	C-	1950	1974	313,094	46	0	0	0.73	130,700	176,500	9,200	316,400	300,200	105
10557	29/172///	340	3160	WHSE	12 MARTIN ST	4,000	D+	1983	1985	137,777	35	0	0	1.00	121,300	89,600	25,700	236,600	216,800	109
10559	29/174///	340	1120	APT2	20 MARTIN ST	8	C	1920	1985	511,191	35			0.34	230,400	281,200	1,600	513,200	548,800	94
10562	29/185///	340	1120	APT2	17 MAPLE ST	5	C	1900	1973	489,864	47	0	0	0.13	129,600	259,600	1,700	390,900	398,100	98
10563	29/188///	340	1120	APT2	5 MAPLE ST	5	C	1900	1978	530,006	42	0	0	0.20	144,000	307,400	2,000	453,400	483,800	94
10566	29/191///	330	3280	MIX	15 WEST BROADWAY	15,121	C	1920	1973	1,182,834	47	0	0	0.70	144,700	628,700	11,800	785,200	859,400	91
10567	29/192///	330	3260	REST	11 CENTRAL ST	6,828	C	1950	1974	545,125	46	0	0	0.20	126,200	297,800	5,500	429,500	462,600	93
10568	29/194///	330	1120	APT2	7 CENTRAL ST	5	C	1885	1973	589,623	47	0	0	0.16	160,000	312,500	1,700	474,200	498,800	95
10569	29/195///	330	3260	REST	32 WEST BROADWAY	6,100	C+	1900	1985	918,486	35	0	0	0.26	130,100	604,700	2,200	737,000	795,100	93
10570	29/196///	330	3260	REST	38 WEST BROADWAY	2,304	C	1995	1995	397,419	25	0	0	0.13	121,400	303,000	400	424,800	415,000	102
10571	29/197///	330	3280	MIX	40 WEST BROADWAY	7,943	C	1920	1985	628,837	35			0.11	119,500	408,700	0	528,200	577,800	91
10572	29/198///	330	3280	MIX	44 WEST BROADWAY	3,437	C	1890	1978	383,212	42			0.10	118,400	222,300	0	340,700	350,400	97
10573	29/201///	330	1120	APT2	8 STORER CT	6	C	1985	1985	503,569	35	5	0	0.23	192,000	302,100	5,100	499,200	503,000	99
10574	29/202///	330	3400	OFF	46 WEST BROADWAY	8,169	C	1920	1973	727,285	47	0	0	0.45	138,100	386,500	3,100	527,700	521,400	101
10575	29/203///	330	3280	MIX	48 WEST BROADWAY	4,753	C	1920	1978	441,685	42	0	0	0.28	131,000	256,200	3,000	390,200	418,100	93

PID	MBLU	Nbhd	Use	Inc Type	Location	Area	Grade	AYB	EYB	Bldg RCN	EYB Dep	Ext	Func	Acres	Land Value	Bldg Value	OB Value	Parcel	Inc Value	C/I
10578	30/006///	330	3400	OFF	23 BIRCH ST	4,634	C+	1988	1993	506,634	27	0	0	0.19	125,500	375,200	3,300	504,000	507,400	99
10579	30/008///	330	1120	APT2	2 SOUTH AVE	6	C	1970	1977	675,761	43	0	0	0.33	192,000	385,200	1,500	578,700	598,500	97
10581	30/012///	330	1120	APT	17 SOUTH AVE	12	C	2004	2004	678,020	16	0	0	1.06	504,000	1,519,400	10,300	2,033,700	1,839,300	111
10582	30/014///	330	3220	RET	13 SOUTH AVE	6,840	C	1964	1981	677,925	39	0	0	0.36	134,900	413,500	5,000	553,400	543,800	102
10583	30/015///	330	1120	APT	11 RAILROAD AVE	17	C	1986	1990	1,594,431	30	0	0	1.04	714,000	1,116,100	11,000	1,841,100	1,832,000	100
10584	30/016///	330	1120	APT	7 RAILROAD AVE	18	C	1987	1990	1,790,012	30	0	0	1.08	756,000	1,253,000	18,300	2,027,300	1,939,800	105
10587	30/019///	330	3280	MIX	3 EAST BROADWAY	5,976	C	1920	1973	585,644	47	0	0	0.09	117,400	310,400	0	427,800	486,700	88
10588	30/020///	330	3220	RET	1.5 EAST BROADWAY	3,808	C	1920	1978	692,484	42	0	0	0.09	117,400	401,600	0	519,000	517,900	100
10589	30/022///	330	3260	REST	1 EAST BROADWAY	2,402	C	1900	1978	526,068	42	0	0	0.19	125,500	305,100	4,800	435,400	422,000	103
10592	30/024///	330	3280	MIX	6 WEST BROADWAY	20,224	C	1980	1981	1,660,627	39	10	0	0.15	122,800	851,400	0	974,200	1,108,900	88
10595	30/026/002//	330	1120	APT	12 WEST BROADWAY	28	C	1984	1985	2,029,770	35	20	0	0.45	1,120,000	958,700	8,400	2,087,100	1,916,000	109
10596	30/026/003//	330	3260	REST	14 WEST BROADWAY	1,628	C	1987	1990	425,682	30	0	0	0.39	129,400	299,800	12,000	441,200	412,000	107
10597	30/027///	330	1120	APT	10 WEST BROADWAY	22	C	1983	1985	1,618,682	35	10	0	0.35	880,000	890,300	4,300	1,774,600	1,608,800	110
10600	30/040///	330	1120	APT2	1 SAWYER CT	8	C	1920	1968	768,743	52	5	0	0.30	256,000	330,600	0	586,600	655,700	89
10602	30/044///	330	3280	MIX	5 WEST BROADWAY	11,811	C	1900	1973	944,925	47	0	0	0.19	125,500	500,800	0	626,300	700,300	89
10603	30/045///	340	3210	RET	6 MARTIN ST	19,214	C	1950	1979	1,265,505	41	0	0	0.43	123,700	778,800	10,000	912,500	956,200	95
10604	30/046///	340	3220	RET	3 MARTIN ST	9,050	C-	2000	2000	611,863	20	0	0	0.58	127,800	513,500	27,000	668,300	611,100	109
10611	30/051///	340	3222	MIX	16 MANNING ST	23,768	C	1900	1985	1,817,819	35	0	0	0.72	124,100	1,209,100	27,000	1,360,200	1,551,300	88
10613	30/053///	330	3220	RET	8 EAST BROADWAY	3,198	C	1900	1968	362,848	52	10	0	0.06	114,100	137,900	0	252,000	222,200	113
10615	30/055///	330	3260	REST	14 EAST BROADWAY	7,916	C	1920	1973	679,048	47	0	0	0.16	123,400	271,600	0	395,000	395,100	100
10616	30/056///	330	3220	RET1	14.5 EAST BROADWAY	2,525	C	1920	1968	341,970	52	0	0	0.08	116,300	164,100	0	280,400	277,600	101
10619	30/059///	330	3410	BANK	20 EAST BROADWAY	19,149	C+	1917	1985	2,939,730	35			0.59	142,300	1,980,100	22,500	2,144,900	2,577,400	83
10623	30/065///	330	3250	GAS	22 EAST BROADWAY	5,000	C	1980	1985	772,615	35	0	0	0.50	279,700	502,200	93,200	875,100	953,500	92
10627	30/074///	330	3280	MIX	42 EAST BROADWAY	8,238	C+	1900	1985	868,061	35	0	0	0.13	121,400	573,300	0	694,700	668,200	104
10631	30/078///	320	3420	MED	8 CRYSTAL AVE	2,455	C	1988	2002	600,401	18	0	0	0.57	170,200	498,900	21,700	690,800	639,000	108
10632	30/083///	340	1120	APT	20 FRANKLIN ST	12	C	1985	1988	705,379	32	0	0	1.07	453,600	763,100	0	1,216,700	1,221,300	100
10636	30/096///	320	3220	DRUG	18 CRYSTAL AVE	12,170	C	1997	2002	1,447,160	18			2.15	916,400	1,230,700	51,300	2,198,400	2,195,100	100
10637	30/097///	320	328E	RET	9 CRYSTAL AVE	10,389	D+	1982	1981	705,145	39	0	0	1.18	182,500	440,600	12,300	635,400	581,500	109

PID	MBLU	Nbhd	Use	Inc Type	Location	Area	Grade	AYB	EYB	Bldg RCN	EYB Dep	Ext	Func	Acres	Land Value	Bldg Value	OB Value	Parcel	Inc Value	C/I
10638	30/098///	320	3320	CARS	7 CRYSTAL AVE	2,916	C+	1966	1988	289,743	32	0	0	0.07	138,600	206,200	2,000	346,800	356,700	97
10639	30/099///	320	3260	FF	5 CRYSTAL AVE	2,438	C	2000	2005	421,029	15			0.33	400,800	367,400	8,800	777,000	729,700	106
10641	30/101///	330	3220	DRUG	48 EAST BROADWAY	14,178	B-	2006	2009	1,945,965	11			1.18	751,900	1,792,400	30,600	2,574,900	2,679,800	96
10643	30/103///	330	3160	IND	52 EAST BROADWAY	21,435	C	1978	1981	1,332,283	39	0	0	0.59	142,300	812,700	2,000	957,000	1,009,400	95
10648	30/117///	330	3220	RET	11 EAST BROADWAY	4,459	C	1930	1978	426,114	42	0	0	0.18	124,800	247,100	0	371,900	347,700	107
10654	30/125///	330	3280	MIX	9 NORTH AVE	7,417	C+	1939	1978	798,409	42	0	0	0.27	130,500	463,100	8,400	602,000	599,000	101
10657	30/131///	330	3220	RET	25 EAST BROADWAY	5,616	C	1920	1978	429,316	42	0	0	0.09	117,400	249,000	600	367,000	401,400	91
10658	30/132///	330	3220	RET	21 EAST BROADWAY	2,647	C	1930	1968	322,445	52	0	0	0.11	119,500	64,500	600	184,600	207,000	89
10659	30/133///	330	3220	RET	15 EAST BROADWAY	10,094	C	1920	1978	905,103	42	0	0	0.67	144,100	525,000	17,000	686,100	663,100	103
10662	30/139///	330	1120	APT2	3 SOUTH AVE	6	C	1926	1973	532,784	47	0	0	0.13	192,000	282,400	0	474,400	534,400	89
10666	30/147///	330	3260	REST	29 EAST BROADWAY	7,029	C	1930	1978	1,146,522	42	10	0	0.35	134,400	552,500	0	686,900	744,400	92
10668	30/153///	330	3550	OFF	15 BIRCH ST	7,104	C+	1920	1978	905,532	42	0	0	0.32	132,900	525,200	40,900	699,000	705,900	99
10670	30/157///	330	1120	APT2	7 BIRCH ST	6	C	1920	1973	417,437	47	0	0	0.25	192,000	294,700	5,400	492,100	546,500	90
10672	30/161///	330	3260	RET	49 EAST BROADWAY	2,056	D+	1930	1968	346,426	52	5	0	0.10	118,400	149,000	0	267,400	250,500	107
10673	30/162///	330	3280	MIX	43 EAST BROADWAY	6,182	C	1930	1973	618,872	47	0	0	0.11	119,500	328,000	0	447,500	429,700	104
10676	30/172///	330	3220	RET	55 EAST BROADWAY	6,000	C	1985	1988	813,700	32	0	0	0.63	143,300	553,300	16,600	713,200	656,900	109
10698	30/224///	330	1120	APT	73 EAST BROADWAY	28	C+	1973	1991	2,069,669	29	0	0	0.85	1,176,000	1,469,500	18,600	2,664,100	2,898,200	92
10699	30/240///	340	1120	APT	16 OAK ST	12	C	1900	1968	1,284,624	52	0	0	1.02	504,000	616,600	6,000	1,126,600	1,058,100	106
10715	31/043///	310	3260	FF	56 CRYSTAL AVE	2,921	C	1987	1990	505,143	30			1.18	564,600	365,500	25,300	955,400	933,300	102
10716	31/044///	300	3420	MED	4 MANCHESTER AVE	8,132	C+	1997	2002	1,188,631	18	0	0	0.63	257,900	990,000	10,500	1,258,400	1,275,200	99
10718	31/071///	310	3380	CARS	44 CRYSTAL AVE	11,273	C	1970	1988	1,276,424	32		0	1.58	294,700	896,400	35,600	1,226,700	1,275,600	96
10719	31/072///	310	3260	REST	46 CRYSTAL AVE	1,923	C+	1976	1997	473,434	23	0	0	0.44	206,600	366,600	10,300	583,500	564,400	103
10720	31/072/001//	310	3320	CARS	50 CRYSTAL AVE	2,386	C	1986	1993	328,364	27	0	0	0.54	211,200	244,300	5,100	460,600	425,400	108
10721	31/073///	310	3400	OFF	42 CRYSTAL AVE	2,598	C	1940	1978	307,166	42	0	0	0.36	202,300	178,200	2,700	383,200	376,900	102
10728	32/015///	320	3280	MIX	30 CRYSTAL AVE	4,362	C	1920	1978	445,178	42	0	0	0.26	156,100	260,000	2,000	418,100	410,500	102
10730	32/024///	310	3260	REST	39 CRYSTAL AVE	8,540	C+	1970	1994	1,312,355	26	0	0	1.19	227,700	991,300	41,800	1,260,800	1,246,600	101
10731	32/025///	310	3230	RET	37 CRYSTAL AVE	10,416	C	1920	1992	1,019,133	28	0	0	3.15	297,200	733,800	7,000	1,038,000	984,400	105
10732	32/025/001//	310	3220	RET1	41 CRYSTAL AVE	2,334	C+	1990	2002	303,647	18	0	0	0.67	216,100	249,000	18,900	484,000	457,200	106

PID	MBLU	Nbhd	Use	Inc Type	Location	Area	Grade	AYB	EYB	Bldg RCN	EYB Dep	Ext	Func	Acres	Land Value	Bldg Value	OB Value	Parcel	Inc Value	C/I
10733	32/025/002//	310	3250	GAS	43 CRYSTAL AVE	1,664	C	1987	1997	342,193	23	0	0	0.43	309,300	263,500	110,400	683,200	644,900	106
10735	32/027///	320	3420	MED	33 CRYSTAL AVE	6,000	C	1954	1975	946,647	45	0	0	2.09	196,200	520,700	15,800	732,700	776,100	94
10736	32/028///	320	3260	REST	29 CRYSTAL AVE	2,790	C	1950	1979	534,733	41	0	0	0.52	168,400	316,700	7,000	492,100	471,500	104
10737	32/029///	320	3220	RET	27 A&B CRYSTAL AVE	3,843	C	1942	1985	288,021	35	0	0	0.58	170,400	346,000	6,800	523,200	550,600	95
10741	32/032///	320	3260	REST	2 LENOX RD	1,800	C	2019	2019	380,646	1	0	0	0.21	152,200	376,800	5,400	534,400	522,100	102
10749	32/099///	330	1120	APT2	80 EAST BROADWAY	5	C	1880	1973	525,691	47	0	0	0.43	160,000	278,600	1,600	440,200	441,800	100
10751	32/107///	330	1120	APT2	2 ABBOTT ST	8	C	1900	1968	597,336	52	0	0	0.24	256,000	286,700	1,800	544,500	595,700	91
10753	32/123///	320	3220	DRUG	17 CRYSTAL AVE	14,850	C+	2007	2008	2,046,543	12	0	0	4.25	947,900	1,851,900	54,500	2,854,300	2,946,200	97
10755	33/004///	330	1120	APT2	17 SOUTH MAIN ST	5	C	1950	1979	577,660	41	0	0	0.81	160,000	344,800	8,600	513,400	489,800	105
10756	33/014///	330	1120	APT2	116 EAST BROADWAY	10	C	1888	1973	960,326	47	15	0	1.16	320,000	737,200	7,400	1,064,600	1,034,900	103
10758	34/002///	330	1120	APT2	39 SOUTH MAIN ST	6	C	1966	1977	997,191	43	15	0	0.47	192,000	418,800	3,200	614,000	667,800	92
10759	34/016///	330	3220	RET	20 SOUTH MAIN ST	13,935	C-	1950	1969	879,209	51	0	15	1.12	151,200	298,900	3,200	453,300	488,200	93
10760	34/018///	330	3220	RET	24 SOUTH MAIN ST	4,768	C-	1955	1970	390,373	50	10	0	0.79	146,400	156,100	42,000	344,500	332,600	104
10761	34/019///	330	1120	APT	26 SOUTH MAIN ST	11	C	1970	1977	1,129,763	43	0	0	0.76	462,000	644,000	2,500	1,108,500	969,900	114
10764	35/005/001//	340	1120	APT	109 FRANKLIN ST	12	C	1970	1981	1,023,293	39	0	0	0.52	453,600	624,200	8,900	1,086,700	1,130,900	96
10765	35/005/002//	340	1120	APT	1 LARAWAY CT	12	C	1980	1981	1,022,296	39	0	0	0.55	432,000	623,600	5,600	1,061,200	975,700	109
10766	35/005/003//	340	1120	APT	3 LARAWAY CT	12	C	1980	1981	1,022,296	39	0	0	0.48	432,000	623,600	6,300	1,061,900	975,700	109
10767	35/005/004//	340	1120	APT	5 LARAWAY CT	24	C	1980	1981	1,903,789	39	0	0	1.10	864,000	1,161,300	9,000	2,034,300	1,906,000	107
10768	35/005/005//	340	1120	APT	7 LARAWAY CT	12	C	1980	1981	1,022,296	39	0	0	0.53	432,000	623,600	7,000	1,062,600	975,700	109
10769	35/005/006//	340	1120	APT	8 LARAWAY CT	24	C	1980	1981	1,772,783	39	0	0	1.25	864,000	1,081,400	10,600	1,956,000	1,906,000	103
10770	35/005/007//	340	1120	APT	6 LARAWAY CT	12	C	1980	1981	1,022,942	39	0	0	0.92	432,000	624,000	7,900	1,063,900	975,700	109
10771	35/005/008//	340	1120	APT	4 LARAWAY CT	13	C	1980	1981	1,022,942	39	0	0	0.71	491,400	688,900	6,700	1,187,000	1,225,900	97
10772	35/005/009//	340	1120	APT	2 LARAWAY CT	12	C	1980	1981	1,022,296	39	0	0	0.40	432,000	623,600	5,900	1,061,500	987,400	108
10775	35/014/005//	320	3350	CARS	20 FOLSOM RD	6,550	C+	1975	1985	535,775	35			1.08	181,000	348,300	27,300	556,600	562,700	99
10777	35/015/002//	300	3230	RET	10 MANCHESTER RD	9,300	C+	1970	1988	1,058,859	32	0	0	1.35	293,100	720,000	20,000	1,033,100	961,300	107
10778	35/015/003//	320	4010	IND2	4 TINKHAM AVE	23,036	C+	1975	1985	1,380,176	35	0	0	2.01	292,500	938,100	17,100	1,247,700	1,327,900	94
10780	35/015/005//	320	3310	CARS	3 TINKHAM AVE	5,918	C+	1968	1981	504,269	39	0	0	0.89	177,700	311,900	7,800	497,400	515,300	97
10782	35/015/009//	320	4000	IND	6 TINKHAM AVE	12,000	C-	1975	1985	668,901	35	10	0	1.00	179,800	369,000	5,000	553,800	601,200	92

PID	MBLU	Nbhd	Use	Inc Type	Location	Area	Grade	AYB	EYB	Bldg RCN	EYB Dep	Ext	Func	Acres	Land Value	Bldg Value	OB Value	Parcel	Inc Value	C/I
10783	35/015/011//	320	4010	IND2	8 TINKHAM AVE	45,772	C	1972	1985	2,185,936	35	0	0	2.04	367,000	1,510,500	13,100	1,890,600	2,212,200	85
10784	35/015/012//	320	4000	WHSE	7 TINKHAM AVE	6,084	C	1972	1985	380,424	35	15	0	1.00	161,800	190,200	2,500	354,500	365,000	97
10785	35/015/013//	320	4010	IND2	9 TINKHAM AVE	16,800	C	1975	1981	913,595	39	0	0	1.00	179,800	568,700	4,300	752,800	791,500	95
10786	35/015/014//	320	3320	CARS	11 TINKHAM AVE	7,520	C-	2000	2000	149,960	20	0	0	1.00	179,800	333,500	16,400	529,700	551,800	96
10787	35/016///	310	3110	GAS	72 CRYSTAL AVE	912	C-	1990	1990	211,330	30	0	0	0.83	551,600	149,100	244,500	945,200	972,300	97
10788	35/017///	310	3260	REST	66 CRYSTAL AVE	990	C	1980	1981	314,162	39	0	0	0.23	173,100	195,300	6,200	374,600	363,000	103
10789	35/018///	310	3220	RET	68 CRYSTAL AVE	9,280	C-	1983	1985	604,813	35	0	0	1.18	227,500	402,200	20,400	650,100	648,300	100
10790	35/021///	320	3400	OFF	60 CRYSTAL AVE	4,857	C	2005	2006	484,520	14	0	0	0.65	172,400	426,300	10,000	608,700	620,300	98
10791	35/022///	310	3260	REST	62 CRYSTAL AVE	1,408	D+	1950	1974	287,936	46	0	0	0.28	196,500	155,500	2,300	354,300	316,000	112
10797	36/013///	320	3400	OFF	7 PEABODY RD	4,460	C	1978	1991	452,174	29	0	0	0.34	160,700	321,000	8,400	490,100	477,300	103
10800	36/016///	330	3400	OFF	34 PINKERTON ST	2,850	C-	1978	1981	297,806	39	0	0	0.30	132,000	181,700	8,300	322,000	290,000	111
10801	36/017///	310	3230	RET	55 CRYSTAL AVE	221,971	C	1969	1981	5,202,761	39	10	0	23.03	4,611,800	14,052,100	481,000	19,144,900	19,898,000	96
10802	36/017/001//	310	3410	BANK	57 CRYSTAL AVE	7,921	B	1970	1981	1,688,975	39	0	0	1.13	254,000	1,253,500	25,600	1,533,100	1,625,900	94
10805	36/018///	310	3230	RET	61 CRYSTAL AVE	15,802	C	1991	1997	1,939,324	23	0	0	3.02	431,700	1,525,500	73,000	2,030,200	1,955,200	104
10806	36/019///	310	3410	BANK	51 CRYSTAL AVE	2,531	B	2008	2008	668,454	12			2.74	250,900	650,900	18,600	920,400	904,400	102
10807	36/020/001//	310	3260	FF	45 CRYSTAL AVE	4,874	B-	2008	2008	885,812	12	0	0	1.06	562,800	811,100	55,700	1,429,600	1,611,800	89
10808	36/026///	330	3420	MED	32 PINKERTON ST	6,348	C	1969	1981	913,654	39	0	0	1.48	140,300	557,300	13,600	711,200	828,100	86
10811	36/065///	320	3040	BED	8 PEABODY RD	93	C	1974	1985	5,978,617	35			4.53	653,700	3,934,100	32,300	4,620,100	4,676,600	99
10813	36/066/001//	330	1120	APT	10 COBURN RD	16	C	1978	1981	1,094,831	39	0	0	1.33	640,000	667,800	18,400	1,326,200	1,217,200	109
10814	36/066/002//	320	1120	APT	16 PEABODY RD	17	C	1978	1981	1,012,954	39	0	0	1.40	816,000	617,900	18,000	1,451,900	1,332,000	109
10815	36/066/003//	330	1120	APT	5 PERLEY RD	18	C	1978	1981	1,045,495	39	0	0	1.46	720,000	637,800	18,000	1,375,800	1,369,300	100
10817	36/067/002//	320	3400	OFF	11 PEABODY RD	2,392	C	1970	1977	314,112	43	15	0	0.34	160,700	131,900	1,200	293,800	322,900	91
10823	36/067/012//	320	3400	OFF	4 PEABODY RD ANNEX	6,180	C	1979	1981	534,681	39	0	0	2.18	197,500	326,200	6,300	530,000	566,100	94
10824	37/003/001//	330	1120	APT	8-10 PERLEY RD	14	C	1985	1985	952,595	35	0	0	2.65	588,000	1,256,500	0	1,844,500	1,645,900	112
10825	37/007///	330	3260	REST	122 EAST BROADWAY	6,072	C	1860	1973	877,707	47	10	0	0.68	129,900	377,400	23,500	530,800	550,100	96
10826	37/015///	330	1120	APT2	12 CRESCENT ST	6	C	1876	1973	620,298	47	10	0	0.40	328,400	266,700	13,900	609,000	564,300	108
10830	37/020///	330	1120	APT2	24 CRESCENT ST	7	C	1880	1973	920,990	47	12	0	0.32	224,000	377,600	0	601,600	591,500	102
10837	37/038///	330	3250	RET1	14 NORTH MAIN ST	2,930	C	1934	1978	281,900	42			0.13	121,400	166,100	2,500	290,000	304,500	95

PID	MBLU	Nbhd	Use	Inc Type	Location	Area	Grade	AYB	EYB	Bldg RCN	EYB Dep	Ext	Func	Acres	Land Value	Bldg Value	OB Value	Parcel	Inc Value	C/I
10842	37/047///	340	1120	APT2	4 NESMITH ST	5	C	1850	1973	488,746	47	0	0	0.45	144,000	259,000	1,800	404,800	414,700	98
10845	37/059///	330	1120	APT2	7 NORTH MAIN ST	5	C	1880	1973	493,649	47	0	0	0.16	160,000	261,600	2,000	423,600	477,400	89
10847	37/073///	330	1120	APT2	1 CHESTER RD	7	C	1900	1973	525,879	47	0	0	0.76	224,000	278,700	0	502,700	561,100	90
10848	37/075///	330	1120	APT2	3 NORTH MAIN ST	7	C	1865	1973	552,843	47	0	0	0.26	224,000	293,000	4,000	521,000	561,100	93
10850	37/078///	330	1120	APT2	1 NORTH MAIN ST	5	C	1850	1973	494,373	47	0	0	0.23	160,000	262,000	1,400	423,400	445,300	95
10851	37/079///	330	3400	OFF	2 CHESTER RD	8,400	C	1978	1981	783,852	39	0	0	0.86	147,600	478,100	8,000	633,700	741,900	85
10852	37/082///	330	3160	REST	4 CHESTER RD	5,170	C+	1960	1979	322,453	41	0	0	0.20	126,200	190,200	200	316,600	334,700	95
10855	37/111///	330	3110	GAS	2 SOUTH MAIN ST	840	C	1987	1993	234,630	27	0	0	0.34	335,100	172,700	300,500	808,300	818,800	99
10856	37/112///	330	3260	REST	4 SOUTH MAIN ST	1,689	D	1946	1974	230,998	46	5	0	0.33	120,100	113,200	12,200	245,500	256,000	96
10858	37/118/001//	330	3330	SSTA	133 EAST BROADWAY #BLDG	1,736	C+	1970	1981	137,338	39	0	0	0.00	0	88,700	74,500	163,200	168,800	97
10861	39/031///	330	3320	CARS	46 EAST DERRY RD	8,321	C	1960	1979	256,462	41	0	0	1.13	151,800	416,200	26,600	594,600	635,300	94
10864	39/042///	340	1120	APT	6 OLD CHESTER RD	12	C+	1850	1978	915,043	42	0	0	1.90	453,600	393,500	0	847,100	1,016,200	83
10873	43/015/001//	330	3040	BED	20 CHESTER RD	62	C+	1976	1985	3,782,450	35			5.88	387,900	2,488,400	34,500	2,910,800	2,930,600	99
10876	44/011///	330	3400	OFF	33 CHESTER RD	5,752	C	1965	1981	363,868	39	0	0	1.43	156,300	222,000	44,000	422,300	436,000	97
10887	51/129///	330	1120	APT2	33 POND RD	5	C	1965	1977	410,339	43	0	0	3.43	160,000	323,500	300	483,800	498,800	97
10950	03/081/003//	330	3300	CARS	203 ROCKINGHAM RD	3,844	C	2002	2002	315,474	18			3.00	161,900	293,800	29,800	485,500	481,500	101
10962	36/018/001//	330	3410	BANK	42 PINKERTON ST	3,564	B-	2000	2002	792,926	18	0	0	1.38	185,500	780,200	41,400	1,007,100	1,077,700	93
10971	08/280/003//	310	3320	CARS	4 ASHLEIGH DR	4,500	C+	1997	2005	445,728	15	0		1.56	233,200	401,500	13,500	648,200	671,800	96
10989	02/019/001//	330	4010	WHSE	56 KENDALL POND RD	60,654	C	2001	2002	2,823,899	18			7.03	1,054,200	2,435,500	74,000	3,563,700	3,355,100	106
11004	03/036/002//	330	4080	WHSE	247 ROCKINGHAM RD	7,225	C	1997	2000	375,483	20	0	0	6.35	207,600	717,900	3,000	928,500	850,200	109
11022	31/014/001//	340	3160	IND2	98 FRANKLIN ST EXT	9,240	C	2002	2002	612,311	18			3.00	164,900	519,800	12,500	697,200	663,000	105
11054	31/013/001//	340	4010	IND2	9 MADDEN RD	9,600	C	2002	2002	646,560	18	0	0	2.79	161,800	590,400	28,300	780,500	747,100	104
11157	08/280/004//	320	3160	SELF	23 ASHLEIGH DR	71,030	B	2016	2016	1,615,259	4	0	0	19.05	977,900	3,543,100	174,200	4,695,200	4,269,900	110
11162	04/129/003//	330	3800	GOLF	14 ROUTE 111	9	C+	2005	2007	3,218,255	13	25	0	30.36	563,200	2,290,100	572,000	3,425,300	3,466,300	99
11333	31/005/007//	340	4010	WHSE	2 CORPORATE PARK DR	18,250	C+	2006	2006	854,338	14	0	0	2.10	182,700	779,000	18,600	980,300	1,040,900	94
100004	25/014/002//	330	3040	ALF	7 KENDALL POND RD	124	B	2008	2008	13,240,775	12	0	0	5.92	852,500	11,928,000	124,500	12,905,000	13,646,700	95
100482	04/038/005//	350	3160	IND	113 GULF RD	3,888	C-	2006	2006	196,830	14	0	0	21.98	380,100	169,300	25,300	574,700	560,000	103
100604	08/079/005//	310	3420	MED	14 TSIENNETO RD	41,478	C	2011	2011	3,921,541	9	0	0	3.47	701,700	5,191,700	67,500	5,960,900	6,057,700	98

PID	MBLU	Nbhd	Use	Inc Type	Location	Area	Grade	AYB	EYB	Bldg RCN	EYB Dep	Ext	Func	Acres	Land Value	Bldg Value	OB Value	Parcel	Inc Value	C/I
100605	08/079/006//	702	3510	OFF1	12 TSIENNETO RD	8,253	C+	2009	2011	1,868,757	9	10	0	3.18	257,500	1,529,100	11,200	1,797,800	1,768,300	102
100607	08/280/005//	310	3320	CARS	6 ASHLEIGH DR	4,600	C	1997	2000	584,724	20	0	0	1.66	234,700	475,400	13,300	723,400	682,700	106
100732	08/073/003//	310	3331	CARS	17 TSIENNETO RD	5,525	C-	2009	2010	415,724	10	0	0	1.00	224,800	375,600	12,700	613,100	642,700	95

Appendix 'I': Definitions

Abatement: An official reduction or elimination of one's assessed valuation after completion of the original assessment. An official reduction or elimination of one's tax liability after completion of the tax roll.

Abstraction Method: Method of land valuation in the absence of vacant land sales, whereby improvement values obtained from the cost model are subtracted from sales prices of improved parcels to yield residual land value estimates. Also called residual land technique.

Ad Valorem Tax: A tax levied in proportion to the value of the thing(s) being taxed. Exclusive of exemptions, use-value assessment provisions, and the like, the property tax is an ad valorem tax.

Adjustments: Modifications in the reported value of a variable, such as sale price. For example, adjustments can be used to estimate market value in the sales comparison approach by modifications for differences between comparable and subject properties. Note: Adjustments are applied to the characteristics of the comparable properties in a sequence that depends on the method of adjustment selected.

Age/Life method (depreciation): A method of estimating accrued depreciation founded on the premise that, in the aggregate, a neat mathematical function can be used to infer accrued depreciation from the age of a property and its economic life. Another term is "straight-line depreciation" (see depreciation, accrued; and depreciation method, straight-line).

Allocation by Abstraction: A method of separating a whole property value into land and improvement components. The appraiser estimates replacement cost new, subtracts an appropriate amount for depreciation, and subtracts the remainder from the whole property value to estimate the land value.

Allocation Method: A method used to value land, in the absence of vacant land sales, by using a typical ratio of land to improvement value. Also called land ratio method.

Amenity: A feature of an improvement that enhances its suitability for its basic use. A fireplace in a single-family residence is an amenity, as is covered parking at an apartment complex. By definition, amenities always increase value.

Anticipated Use Method: A method used to appraise underdeveloped land. Expected improvements to the land are specified, and total development costs are estimated and subtracted from the projected selling price to give an estimate of the value of the undeveloped land.

Appeal: A process in which a property owner contests an assessment either informally or formally.

Appraisal Card, Building: A card used by an assessor or appraiser on which is carried a sketch or photograph of a building, a description of its location, a list of the principal factors affecting its reproduction cost and depreciation, and the calculations by which such cost and depreciation are estimated. Note: The building appraisal card is frequently combined with the land appraisal card into a single document. In such event, the combination card may be used for a composite appraisal as well as for a summation appraisal. **Also called a "property record card"**.

Appraisal Card, Land: A card used by an assessor or appraiser on which is carried a sketch or an adequate description of a parcel of land, a description of its location, a list of the principal factors affecting its market value, and the calculations by which the market value is estimated.

Appraisal Date: The date as of which a property's value is estimated.

Appraisal Foundation: The organization authorized by the United States Congress as the source of appraisal standards and appraiser qualifications. The Appraisal Foundation publishes the Uniform Standards of Professional Appraisal Practice (USPAP).

Appraisal Methods: The three methods of appraisal, that is, the cost approach, income approach, and sales comparison approach.

Appraisal Report: The oral or written communication of a completed appraisal.

Appraisal-Sale Price Ratio: The ratio of the appraised value to the sale price (or adjusted sale price) of a property; a simple indication of appraisal accuracy.

Appraisal Standards Board: The division of The Appraisal Foundation that develops, publishes, interprets, and amends the Uniform Standards of Professional Appraisal Practice on behalf of appraisers and users of appraisal services. The New Hampshire Legislature has empowered New Hampshire's own Appraisal Standards Board, under RSA 21-J:14-b.

Appraiser: One who estimates the value of property; more commonly, one of a group of professionally skilled persons holding themselves out as experts in valuation

Appreciation: Increase in value of a property, in terms of money, from causes other than additions and betterments. For example, a farm may appreciate if a shopping center is built nearby, and property of any sort may appreciate as a result of inflation.

Appurtenance: In appraisal, an appurtenance is any addition to a property that becomes a part of that property. Generally, an appurtenance differs from a fixture in that the fixture was once personal property.

Arm's-Length Sale: A sale in the open market between two unrelated parties, each of which is reasonably knowledgeable of market conditions and under no undue pressure to buy or sell.

Assemblage: The assembling of adjacent parcels of land into a single unit. Compare "plottage".

Assess: To value property officially for the purpose of taxation.

Assessed Value: A value set on real estate and personal property by a government as a basis for levying taxes. The monetary amount for a property as officially entered on the assessment roll for purposes of computing the tax levy. Assessed values differ from the assessor's estimate of

actual (market) value for three major reasons: fractional assessment ratios, partial exemptions, and decisions by assessing officials to override market value.

Assessment: In general, the official act of determining the amount of the tax base. As applied to property taxes, the official act of discovering, listing, and appraising property, whether performed by an assessor, a board of review, or a court. The value placed on property in the course of such act.

Assessment Equity: The degree to which assessments bear a consistent relationship to market value.

Assessment Progressivity or Regressivity: An appraisal bias such that high-value properties are appraised higher (or lower) than low-value properties in relation to market values. See "price-related differential" (PRD).

Assessor: The head of an assessment agency; sometimes used collectively to refer to all administrators of the assessment function. The public officer or member of a public body whose duty it is to make the original assessment.

Assessment Year: A year beginning on the day after the assessment date and ending on the assessment date in the calendar year next following. The 365 days beginning with the appraisal date.

Automated Valuation Model (AVM): An automated valuation model (AVM) is a mathematically based computer software program that produces an estimate of market value based on market analysis of location, market conditions, and real estate characteristics from information that was previously and separately collected. The distinguishing feature of an AVM is that it is a market appraisal produced through mathematical modeling. Credibility of an AVM is dependent on the data used and the skills of the modeler producing the AVM.

Bias: A statistic is said to be biased if the expected value of that statistic is not equal to the population parameter being estimated. A process is said to be biased if it produces results that

vary systematically with some factor that should be irrelevant. In assessment administration, assessment progressivity or regressivity is one kind of possible bias.

Board of Tax and Land Appeals: Empowered by RSA 71-B, the Board of Tax and Land Appeals has responsibility for: hearing appeals of individual tax assessments, exemptions or refunds, whether levied by the State or its municipalities; hearing petitions for reassessment and determining the adequacy of reassessments ordered by the board; and determining any appeals of the equalization ratios established by the Commissioner of Revenue Administration.

Capitalization Rate: Any rate used to convert an estimate of future income to an estimate of market value; the ratio of net operating income to market value.

Coefficient of Dispersion (COD): The average deviation of a group of numbers from the median expressed as a percentage of the median. In ratio studies, the average percentage deviation from the median ratio.

Computer Assisted Mass Appraisal (CAMA): A system of appraising property, usually only certain types of real property, that incorporates computer-supported statistical analyses such as multiple regression analysis and adaptive estimation procedure to assist the appraiser in estimating value.

Confidence Interval: For a given confidence level, the range within which one can conclude that a measure of the population (such as the median or mean appraisal ratio) lies.

Contributory Value: The amount a component of a property contributes to the total market value. For improvements, contributory value must be distinguished from cost.

Cost Approach: One of the three approaches to value, the cost approach is based on the principle of substitution-that a rational, informed purchaser would pay no more for a property than the cost of building an acceptable substitute with like utility. The cost approach seeks to determine the replacement cost new of an improvement less depreciation plus land value. The method of estimating the value of property by: (a) estimating the cost of construction based on

replacement or reproduction cost new or trended historic cost (often adjusted by a local multiplier); (b) subtracting depreciation; and, (c) adding the estimated land value. The land value is most frequently determined by the sales comparison approach.

Deferred Maintenance: Repairs and similar improvements that normally would have been made to a property but were not made to the property in question, thus increasing the amount of its depreciation.

Depreciation: Loss in value of an object, relative to its replacement cost new, reproduction cost new, or original cost, whatever the cause of the loss in value. Depreciation is sometimes subdivided into three types: physical deterioration (wear and tear), functional obsolescence (suboptimal design in light of current technologies or tastes), and economic obsolescence (poor location or radically diminished demand for the product).

Effective Tax Rate: The tax rate expressed as a percentage of market value; will be different from the nominal tax rate when the assessment ratio is not equal to 1. The relationship between dollars of tax and dollars of market value of a property. The rate may be calculated either by dividing tax by value or by multiplying a property's assessment level by its nominal tax rate.

Escheat: The right to have property revert to the state for nonpayment of taxes or when there are no legal heirs of someone who dies without leaving a will.

Encumbrance: Any limitation that affects property rights and value.

Equalization: The process by which an appropriate governmental body attempts to ensure that all property under its jurisdiction is assessed at the same assessment ratio or at the ratio or ratios required by law. Equalization may be undertaken at many different levels. Equalization among use classes (such as agricultural and industrial property) may be undertaken at the local level, as may equalization among properties in a school district and a transportation district; equalization among counties is usually undertaken by the state to ensure that its aid payments are distributed fairly.

Equalized Values: Assessed values after they have all been multiplied by common factors during equalization.

Estate: a right or interest in property.

Expense: A cost, or that portion of a cost, which, under accepted accounting procedures, is chargeable against income of the current year.

External (Economic) Obsolescence: The loss of appraisal value (relative to the cost of replacing a property with property of equal utility) resulting from causes outside the property that suffers the loss. Usually locational in nature in the depreciation of real estate, it is more commonly market wide in personal property, and is generally considered to be economically infeasible to cure.

Factor: An underlying characteristic of something (such as a house) that may contribute to the value of a variable (such as its sale price) but is observable only indirectly. For example, construction quality is a factor defined by workmanship, spacing of joists, and materials used. Factor definition and measurement may be done subjectively or by a computer-assisted statistical algorithm known as factor analysis. Loosely, any characteristic used in adjusting the sales prices of comparable properties. The reciprocal of a rate. Assessments may be equalized by multiplying them by a factor equal to the reciprocal of the assessment ratio, and value can be estimated using the income approach by multiplying income by a factor equal to the reciprocal of the discount rate.

Fee Simple Estate: The property rights that refer to absolute ownership unencumbered by any other interest or estate (a right or interest in property), subject only to the limitations imposed by governmental powers such as eminent domain, taxation, police power, and escheat.

Field Review: The practice of reviewing the reasonableness of assessments by viewing the properties in question, sometimes by examining their interiors but more often by looking at their exteriors.

Fixture: Attached improvements that can be real or personal property. If attached to the realty in such a manner that its removal would damage the real property or the fixture, the fixture is realty. If the fixture is removable without damage, it is generally considered personal property. An item of equipment that, because of the way it is used, the way it is attached, or both, has become an integral part of a building or other improvement. A fixture, such as a bathtub, is classified as real property, but trade fixtures (fixtures used in the conduct of business) are classified as personal property.

Full-Market-Value Assessment Standard: Assessments for which a law or other standard requires that the assessment ratio equals 100%.

Functional Depreciation: Synonymous with the preferred term "obsolescence".

Functional Obsolescence: Loss in value of a property resulting from changes in tastes, preferences, technical innovations, or market standards.

Highest and Best Use: A principle of appraisal and assessment requiring that each property be appraised as though it were being put to its most profitable use (highest possible present net worth), given probable legal, physical, and financial constraints. The principle entails first identifying the most appropriate market, and second, the most profitable use within that market. The concept is most commonly discussed in connection with underutilized land.

Horizontal Inequity: Differences based on criteria other than value range in the levels of assessment of groups of properties. For example, properties in one neighborhood may have a higher level of assessment than similar properties in another neighborhood. See vertical inequity.

IAAO: International Association of Assessing Officers.

Improvements: Buildings, other structures, and attachments or annexations to land that are intended to remain so attached or annexed, such as sidewalks, trees, drives, tunnels, drains, and

sewers. Note: Sidewalks, curbing, sewers, and highways are sometimes referred to as "betterment," but the term "improvements" is preferred.

Income: The payments to its owner that a property can produce in a given time span, usually a year, and usually net of certain expenses of the property.

Income Approach: One of the three approaches to value, based on the concept that current value is the present worth of future benefits to be derived through income production by an asset over the remainder of its economic life. The income approach uses capitalization to convert the anticipated benefits of the ownership of property into an estimate of present value.

Intangible Personal Property: Property that has no physical existence beyond merely representational, nor any extrinsic value; includes rights over tangible real and personal property, but not rights of use and possession. Its value lies chiefly in what it represents. Examples include corporate stock, bonds, money on deposit, goodwill, restrictions on activities (for example, patents and trademarks), and franchises. Note: Thus, in taxation, the rights evidenced by outstanding corporation stocks and bonds constitute intangible property of the security holders because they are claims against the assets owned and income received by the corporation rather than by the stockholders and bondholders; interests in partnerships, deeds, and the like are not ordinarily considered intangible property for tax purposes because they are owned by the same persons who own the assets and receive the income to which they attach.

Land-to-Building Ratio (Land-to-Improvement Ratio): The proportion of land area to gross building (improvement) area. For a given use, the most frequently occurring ratio will be that of a functioning economic unit.

Lease: A written contract by which the lessor (owner) transfers the rights to occupy and use real or personal property to another (lessee) for a specified time in return for a specified payment (rent).

Leased Fee Estate: An ownership interest held by a lessor with the rights of use and occupancy conveyed by lease to another.

Leasehold Estate: Interests in real property under the terms of a lease or contract for a specified period, in return for rent or other compensation; the interests in a property that are associated with the lessee (the tenant) as opposed to the lessor (the property owner). May have value when market rent exceeds contract rent.

Lessee: The person receiving a possessory interest in property by lease, that is, the owner of a leasehold estate.

Lessor: The person granting a possessory interest in property by lease, that is, the conveyor of a leasehold estate, the holder of a leased fee estate.

Level of Assessment; Assessment Ratio: The common or overall ratio of assessed values to market values. Compare level of appraisal. Note: The two terms are sometimes distinguished, but there is no convention determining their meanings when they are. Three concepts are commonly of interest: what the assessment ratio is legally required to be, what the assessment ratio is, and what the assessment ratio seems to be, based on a sample and the application of inferential statistics. When level of assessment is distinguished from assessment ratio, "level of assessment" usually means either the legal requirement or the true ratio, and "assessment ratio" usually means the true ratio or the sample statistic.

Life Estate: An interest in property that lasts only for a specified person's lifetime, thus the owner of a life estate is unable to leave the property to heirs.

Listing: The process by which the assessor ensures that records for the taxable property identified during discovery are preserved with integrity, available for use in valuation activities, and ultimately reflected in the assessment roll.

Long-lived Items: Items that are the basic structure of a building and are not usually replaced during economic life. For example: foundation, roof structure, and framing

Market Approach: A valuation term with several meanings. In its broadest use, it might denote any valuation procedure intended to produce an estimate of market value, or any valuation procedure that incorporates market-derived data, such as the stock and debt technique, gross rent multiplier method, and allocation by ratio. In its narrowest use, it might denote the sales comparison approach.

Market-Value: Is defined in RSA 75:1 as: "the property's full and true value as the same would be appraised in payment of a just debt due from a solvent debtor". An expanded definition of "Market Value" as defined within the NH Department of Revenue Administration, Property Appraisal Division's "600 Rules", establishes the market value of a property must meet the following criteria:

(a) Is the most probable price, not the highest, lowest or average price;

(b) Is expressed in terms of money;

(c) Implies a reasonable time for exposure to the market;

(d) Implies that both buyer and seller are informed of the uses to which the property may be put;

(e) Assumes an arm's length transaction in the open market;

(f) Assumes a willing buyer and a willing seller, with no advantage being taken by either buyer or seller; and

(g) Recognizes both the present use and the potential use of the property.

Mass Appraisal: The process of valuing a group of properties as of a given date, using standard methods, employing common data, and allowing for statistical testing.

Mass Appraisal Model: A mathematical expression of how supply and demand factors interact in a market.

Mean: A measure of central tendency. The result of adding all the values of a variable and dividing by the number of values. For example, the mean of 3, 5, and 10 is 18 divided by 3, or 6. Also called arithmetic mean.

Median: A measure of central tendency. The value of the middle item in an uneven number of items arranged or arrayed according to size; the arithmetic average of the two central items in an even number of items similarly arranged; a positional average that is not affected by the size of extreme values.

Mill Rate: A tax rate expressed as mills per dollar. For example, a 2 percent tax rate is $2 per $100, $20 per $1,000, or 20 mills per dollar.

Model Calibration: The development of adjustments, or coefficients based on market analysis that identifies specific factors with an actual effect on market value.

Neighborhood: The environment of a subject property that has a direct and immediate effect on value. A geographic area (in which there are typically fewer than several thousand properties) defined for some useful purpose, such as to ensure for later multiple regression modeling that the properties are homogeneous and share important locational characteristics.

Net Income: The income expected from a property, after deduction of allowable expenses. Net annual income is the amount generated by a property after subtracting vacancy and collection loss, adding secondary income, and subtracting all expenses required to maintain the property for its intended use. Expenses include management fees, reserves for replacement, maintenance, property taxes, and insurance, but do not include debt service, reserves for building additions, or income tax.

Nominal Tax Rate: The stated tax rate, which does not necessarily correspond to the effective tax rate.

Obsolescence: A decrease in the value of a property occasioned solely by shifts in demand from properties of this type to other types of property and/or to personal services. Some of the principal causes of obsolescence are: (1) Changes in the esthetic arts; (2) changes in the industrial arts, such as new inventions and new processes; (3) legislative enactments; (4) change in consumer demand for products that results in inadequacy or over adequacy; (5) migration of markets that results in misplacement of the property. Contrast depreciation, physical; depreciation, economic.

Overall Rate (OAR): A capitalization rate that blends all requirements of discount, recapture, and effective tax rates for both land and improvements; used to convert annual net operating income into an indicated overall property value.

Partial Interest: An interest (in property) that is less complete than a fee simple interest. Also known as a "fractional" interest.

Percent Good: An estimate of the value of a property, expressed as a percentage of its replacement cost, after depreciation of all kinds has been deducted.

Personal Property: Consists of every kind of property that is not real property; movable without damage to itself or the real estate; subdivided into tangible and intangible. Also called "personality."

Physical Depreciation: Depreciation arising solely from a lowered physical condition of the property or a shortened life span as the result of ordinary use, abuse, and action of the elements.

Plottage Value: The increment of value ascribed to a plot because of its suitability in size, shape, and/or location with reference to other plots (preferred). The excess of the value of a large parcel of land formed by assemblage over the sum of the values of the unassembled parcels. Compare "assemblage".

Possessory Interest: The right to occupy and use any benefit in a transferred property, granted under lease, licenses, permit, concession, or other contract. A private taxable interest in public tax-exempt property, for example, a private service station in a federal military base. Assessment of this interest presents complex valuation problems. Among the issues are whether the ownership or the use is exempt, whether the parcel should be split, and whether market rent differs from contract rent.

Price Related Differential (PRD): The mean divided by the weighted mean. The statistic has a slight bias upward. Price-related differentials above 1.03 tend to indicate assessment regressivity; price-related differentials below 0.98 tend to indicate assessment progressivity.

Principle of Contribution: The principle of contribution requires an appraiser to measure the value of any improvement to a property by the amount it contributes to market value, not by its cost.

Principle of Substitution: The principle of substitution states that no buyer will pay more for a good than he or she would have to pay to acquire an acceptable substitute of equal utility in an equivalent amount of time.

Property Record Card: An assessment document with blanks for the insertion of data for property identification and description, for value estimation, and for property owner satisfaction. The basic objectives of property record forms are, first, to serve as a repository of most of the information deemed necessary for identifying and describing a property, valuing a property, and assuring property owners that the assessor is conversant with their properties, and, second, to document property appraisals. Use of properly designed property record forms permits an organized and uniform approach to amassing a property inventory

Ratio Study: A study of the relationship between appraised or assessed values and market values. Indicators of market values may be either sales (sales ratio study) or independent "expert" appraisals (appraisal ratio study). Of common interest in ratio studies are the level and uniformity of the appraisals or assessments. See also level of appraisal and level of assessment.

Real Property: Consists of the interests, benefits, and rights inherent in the ownership of land plus anything permanently attached to the land or legally defined as immovable; the bundle of rights with which ownership of real estate is endowed. To the extent that "real estate" commonly includes land and any permanent improvements, the two terms can be understood to have the same meaning. Also called "realty."

Reconciliation: The final step in the valuation process wherein consideration is given to the relative strengths and weaknesses of the three approaches to value, the nature of the property appraised, and the quantity and quality of available data in formation of an overall opinion of value (either a single point estimate or a range of value). Also termed "correlation" in some texts.

Replacement Cost New Less Depreciation (RCNLD): In the cost approach, replacement cost new less physical incurable depreciation.

Residual Value of Improvements: A value ascribed to improvements on a parcel of land by deducting from the total value of land and improvements (as determined by composite appraisal) the value of the land alone (as determined by comparison with other parcels). Contrast residual value of land. Note: A residual value of improvements is usually estimated only when the land is obviously not improved to its highest and best use.

Residual Value of Land: A value ascribed to land alone by deducting from the total value of land and improvements (as determined by composite appraisal) the value of the improvements (as determined by the depreciated reproduction cost method). Contrast residual value of improvements.

Reversion: The right of possession commencing on the termination of a particular estate.

Right-of-Way: An easement consisting of a right to pass through through the servient estate (preferred). By extension, the strip of land traversed by a railroad or public utility, whether owned by the railroad or utility company or used under easement agreement.

Sales Comparison Approach: One of three approaches to value, the sales comparison approach estimates a property's value (or some other characteristic, such as its depreciation) by reference to comparable sales.

Short-lived Items: Items of a structure that have a shorter life than the basic structure. For example, roofing, water heaters, floor covering, and interior finish.

Site Amenities: The specific location-related positive attributes of a property: topography, utilities, street traffic, view, and so on.

Standard Deviation: The statistic calculated from a set of numbers by subtracting the mean from each value and squaring the remainders, adding together all the squares, dividing by the size of the sample less one, and taking the square root of the result. When the data are normally distributed, one can calculate the percentage of observations within any number of standard deviations of the mean from normal probability tables. When the data are not normally distributed, the standard deviation is less meaningful, and one should proceed cautiously.

Standard Error: A measure of the precision of a measure of central tendency; the smaller the standard error, the more reliable the measure of central tendency. Standard errors are used in calculating a confidence interval about the arithmetic mean and the weighted mean.

Statistics: Numerical descriptions calculated from a sample, for example, the median, mean, or coefficient of dispersion. Statistics are used to estimate corresponding measures, termed parameters, for the population. The science of studying numerical data systematically and of presenting the results usefully. Two main branches exist: descriptive statistics and inferential statistics.

Stratification: The division of a sample of observations into two or more subsets according to some criterion or set of criteria. Such a division may be made to analyze disparate property types, locations, or characteristics, for example.

Subdivision: A tract of land that has been divided into marketable building lots and such public and private ways as are required for access to those lots, and that is covered by a recorded plat.

Tax-Exempt Property: Property entirely excluded from taxation because of its type or use. The most common examples are religious, charitable, educational, or governmental properties. This definition omits property for which the application of a partial exemption reduces net taxable value to zero.

Tax Map: A map drawn to scale and delineated for lot lines or property lines or both, with dimensions or areas and identifying numbers, letters, or names for all delineated lots or parcels.

Tax, Progressive: A tax in which the effective rate is higher for a taxpayer subject to taxation on a large tax base than for a taxpayer subject to taxation on a small tax base. Loosely used to refer to any tax that absorbs a larger proportion of the wealth or income of the well-to-do classes than of the poorer classes. Contrast tax, proportional; tax, special property; tax, graduated.

Tax, Proportional: A tax in which the effective tax rate is the same for all taxpayers regardless of the sizes of the tax bases on which they are subject to taxation. Contrast tax, progressive; tax, regressive

Tax Rate: The amount of tax stated in terms of a unit of the tax base, for example, 30 mills per dollar, 2 percent, 2 cents per gallon. For the property tax, the percentage of assessed value at which each property is taxed in a given district. Distinguish between effective tax rate and nominal tax rate.

Tax, Regressive: A tax in which the effective rate is higher for a taxpayer subject to taxation on a small tax base than for a taxpayer subject to taxation on a large tax base. Loosely used to refer to any tax that absorbs a smaller proportion of the wealth or income of the well-to-do classes than of the poorer classes. Note: A tax is said to be regressive in administration, though not legally regressive, when the ratio of the actual base to the statutory base declines as the statutory base increases, in such manner as to nullify a proportional statutory rate or to make a progressive statutory rate actually regressive. The same usage is conversely applicable to the terms "progressive tax" and "proportional tax," but is less commonly associated with them. Contrast tax, progressive; tax, proportional.

Tenement: Real property and the rights to ownership, especially those of a permanent nature that relate to and pass with the land.

Time-Adjusted Sale Price: The price at which a property sold, adjusted for the effects of price changes reflected in the market between the date of sale and the date of analysis.

Time Value of Money: The principle that an amount of money anticipated as income in the future is always worth less than an equal amount in hand at the present time.

Total Economic Life: The time or units of production over which the operation of an asset is economically feasible, not necessarily the same as its physical life.

Trade Fixture: Property attached to a rented space or building by a tenant, used in conducting a business and owned by the tenant. Also called "chattel fixture."

Trending: Adjusting the values of a variable for the effects of time. Usually used to refer to adjustments of assessments intended to reflect the effects of inflation and deflation and sometimes also, but not necessarily, the effects of changes in the demand for microlocational goods and services.

Uniform Standards of Professional Appraisal Practice: Annual publication of the Appraisal Standards Board of The Appraisal Foundation: "These Standards deal with the procedures to be followed in performing an appraisal, review or consulting service and the manner in which an appraisal, review or consulting service is communicated. . . .STANDARD 6 sets forth criteria for the development and reporting of mass appraisals for ad valorem tax purposes or any other universe of properties"

Uniformity: The equality of the burden of taxation in the method of assessment.

Unweighted Mean: A mean in which each value is considered only once. See weighted mean.

Use Code: A code (used on a property record form) to indicate a property's use class or, less often, potential use.

Use Class: A grouping of properties based on their use rather than, for example, their acreage or construction. One of the following classes of property: single-family residential, multifamily residential, agricultural, commercial, industrial, vacant land, and institutional/exempt. Any

subclass refinement of the above-for example, townhouse, detached single-family, condominium, house on farm, and so on. See also property use category.

Vacancy and Collection Loss: The amount of money deducted from potential annual gross income to reflect the effect of probable vacancy and turnover, or nonpayment of rent by tenants. Vacancy and collection loss are commonly expressed as a percentage of potential annual gross income, and they should be based on market research, not actual rental history of a property.

Variance: A measure of dispersion equal to the standard deviation squared.

Vertical Inequity: Differences in the levels of assessment of properties related to the value ranges of the properties. That is, properties of higher value have assessment levels different from properties of lower value. See horizontal inequity.

Weighted Average Method: In personal property appraisal, a method of inventory cost accounting whereby inventory is valued according to the unit price of all units owned throughout the year, calculated by dividing total acquisition cost of all inventory by the number of units owned.

Weighted Coefficient of Dispersion: The coefficient of dispersion when the absolute differences between individual assessment ratios and the measure of central tendency (for example, median ratio) are weighted on the basis of sale price.

Weighted Coefficient of Variation: The coefficient of variation when the squared differences between individual assessment ratios and the arithmetic mean ratio are weighted on the basis of sale price.

Weighted Mean Ratio: Sum of the appraised values divided by the sum of the sales prices, which weights each value in proportion to its sale price.

Weighted Mean; Weighted Average: An average in which each value is adjusted by a factor reflecting its relative importance in the whole before the values are summed and divided by their number.

Yield Rate: The return on investment applicable to a series of incomes that results in the present worth of each. Examples of yield rates are interest rate, discount rate, equity yield rate, and internal rate of return. The required rate of return on equity capital; a component of the capitalization rate (or discount rate or mortgage-equity overall rate) that must be separately specified in band-of investment analysis and mortgage equity analysis.

Zoning: The exercise of the police power to restrict landowners as to the use of their land and/or the type, size, and location of structures to be erected thereon.

Appendix 'J': Zoning Ordinance

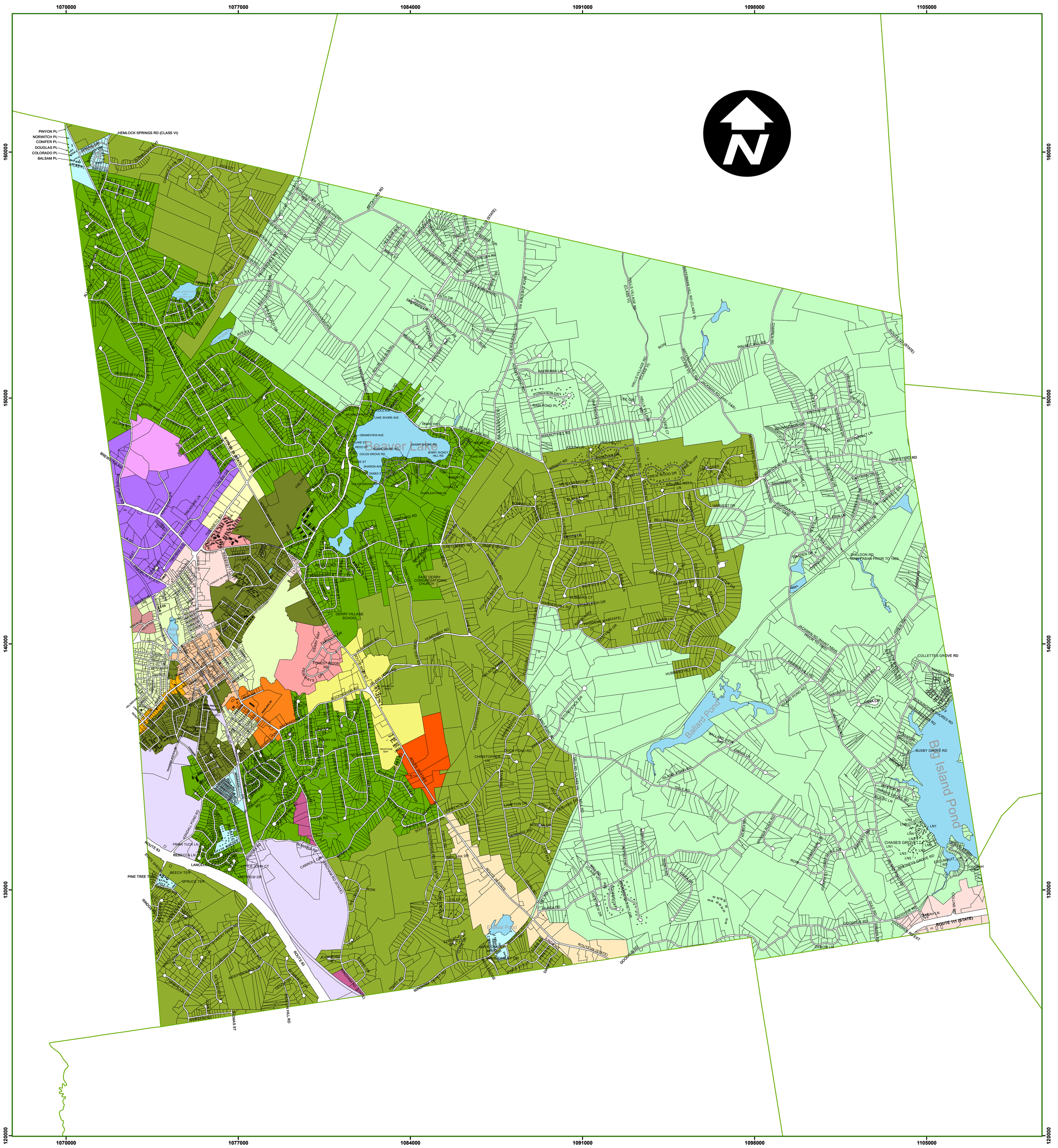
**The complete municipal zoning ordinances are on file at the municipal offices and online at https://www.derrynh.org/sites/g/files/vyhlif3026/f/uploads/zo_05.07.2020_0.pdf.*

- Zoning Map
- Allowable Use Table
- Dimensional Requirements

ZONING

DERRY, NEW HAMPSHIRE

Effective Date 10/17/2019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Beaver Lake
Ballard Pond
Big Island Pond
Floyd Pond
Ezekial Pond
PINYON PL
NORWITCH PL
CONIFER PL
DOUGLAS PL
COLORADO PL
BALSAM PL
HEMLOCK SPRINGS RD (CLASS VI)
ROUTE 28 (STATE)
ROUTE 111 (STATE)
ROUTE 93
ROUTE 28 BYPASS
ROUTE 28/ROUTE 111 (STATE)
ROUTE 128 (STATE)
ROUTE 128 EXT

Zoning Matrix of Uses and Districts

P = Permitted SE = Special Exception *See specific district restrictions CUP = Conditional Use Permit

Type of Land Use	Zoning Districts																			
	GC	GC II	GC III	GC IV	CBD	OBD	OMB	ORD	IND I	IND III	IND IV	IND V	IND VI	MFR	MHDR	MHDR II	MDR	LMDR	LDR	TBOD
Abattoir									X		X									
Accessory Dwelling Unit	P*			P*	P*									P	P	P	P	P	P	
Agriculture				P					P		P	P					P*	P*	P*	
Agriculture, Commercial																	P*	P*	P*	
Agriculture, Non-Commercial																	P	P	P	
Agritourism																				
Artist/Artisan/Craftsman														SE*		SE*	SE*	SE*	SE*	
Animal Hospital								P		P			P							
Apartment House																				
Assisted Living Facility				P			P													
Automobile and Similar Vehicle Sales Establishment	P	P*		P			P	X			X									
Automobile Repair Facility/Garage	P	P*		P	SE	X	P				P									
Automobile Service Station	P			P			P	X			P									
Bank	P	P*	P*	P	P		P													P
Bed and Breakfast					P		P													
Bottling Facility										P			P							
Brewery										P			P							
Brew Pub																				
Building Material Storage Yard									P		P	P								
Bus Depot - see Transportation Center																				
Campground																	P	P	P	
Church											X									
Clinic - see Health Service Facility																				
Commercial Performing and Fine Arts Schools & Studios	P			P	P		P								P					P
Commercial Service Establishment	P			P	P		P			P*	P									P
Community Center																				
Community Oriented Recreational Facility																	P	P	P	
Conference Center		P		P																
Congregate Care Facility							P													
Contract Cleaning - See Commercial Service Establishment																				
Contractor					P		P													P
Contractor's Yard										P										
Crematorium																				
Cultural Facilities																				
Day Care - see Group Day Care																				
Dwelling, Multi-Family					P*			*						P	P					P*
Dwelling, Single Family Detached	P*			P*	P*	P	P	*						P	P	P	P	P	P	
Dwelling, Two Family (Duplex)								*						P	P					
Dye Stuff Manufacturing									X		X									
Electric Vehicle Supply Equipment					P															P
Equestrian Facilities																				
Equipment Upfit (Repair)					SE					P										
Essential Services Facility	P			P			P													
Excavation and Soil Removal																				
Excavation, Commercial																				
Farm																				
Farmer's Market																				
Filling Station	P	P		P		X	P	X												
Forestry									P		P	P								
Foundry									X		X									
Freight/Trucking Terminal									P	P	P									
Fuel & Storage Tanks									P	P	P									
Funeral Estabishment																				
Golf Course/Country Club																			P	
Grocery/Convenience Store						X		X												

The Town of Derry Zoning Ordinance text has precedence over this matrix.
Life Safety use group or building classification may vary from land use definitions.

Type of Land Use		Zoning Districts																			
		GC	GC II	GC III	GC IV	CBD	OBD	OMB	ORD	IND I	IND III	IND IV	IND V	IND VI	MFR	MHDR	MHDR II	MDR	LMDR	LDR	TBOD
Group Daycare Facility		P			P		X	P													
Group Residence																					
Health Service Facility		P						P													
Home Occupation/Business		P			P	P*	P*	P*								SE*	SE*	SE*	SE*	SE*	
Hospital		P			P			P													
Hotel		P	P		P	P		P			P	P		P							
Indoor Commercial Recreation Facility		P			P	P		P				P									P
Industrial Establishment												P									
Industrial Establishment, Light												P									
Industrial Repair Garage																					
Industrial Supply											P			P							
Inn - see Motel																					
Junkyard																					
Kennel																					
Laboratory (Medical/Dental)									P												
Laboratory, Research, Experimental, Testing									P												
Library		P				P		P	P												P
Light Industry		P			P			P													
Light Manufacturing						P															P
Lodging House																					
Machinery & Transportation Equip. Sales/Svc/Repair see Equipment Upfit																					
Mail Order Storage Yard										P		P									
Manufacturing		P			P			P		*P	P	P*	P	P							
Manufactured Housing																		P	P	P	
Medical Office							P	P								SE*	SE*	SE*	SE*	SE*	
Membership Club																					
Microbrewery																					
Motel		P			P	P		P			P			P							
Movie and Recording Studio					P																
Multi-Unit Commercial Establishment																					
Non-Profit		P				P		P													P
Nursery																					
Nursing Home					P																
Office		P				P	P*	P	P												P
Parking Facility						P					P			P							P
Pharmacy			P	P		P	X														P
Printing											P			P							
Private Educational Facility/Private School		P			P	P		P								P					P
Professional Office		P	P*	P*	P	P	P	P	P		P*	P		P*		SE*	SE*	SE*	SE*	SE*	P
Produce Stand																					
Product Assembly						SE															
Public Educational Facility		P			P	P		P													P
Public Uses		P				P		P													P
Public Utility											P			P							
Publishing					P																
Radio Broadcasting Facility		P			P	P		P													P
Recreational Facility, Outdoor																					
Recycling Facility											P			P							
Repairman																SE*	SE*	SE*	SE*	SE*	
Research and Development Facility					P	SE			P												
Research Lab					P	SE			P												
Restaurant		P	P	P*	P	P	X	P				P									P
Restaurant, Drive In		P			P		X	P	X			P									
Retail Sales Establishment		P	P*	P*	P	P	P*	P	X			P									P
Riding School																					
Sand/Gravel Pit										P		P									
Self Storage		CUP											P								
Sexually Oriented Business		P*		X	P*		X	X	X	X		X	X	X	X	X	X	X	X	X	
Small Wind Energy System																					
Social Facility/Club																					
Stockyard										X		X									
Television Broadcasting					P																P
Transporation Center		P			P	P		P													P

The Town of Derry Zoning Ordinance text has precedence over this matrix.
Life Safety use group or building classification may vary from land use definitions.

Type of Land Use		Zoning Districts																			
		GC	GC II	GC III	GC IV	CBD	OBD	OMB	ORD	IND I	IND III	IND IV	IND V	IND VI	MFR	MHDR	MHDR II	MDR	LMDR	LDR	TBOD
Travel Agent						P															P
Tourist Home																					
Truck Terminal																					
Utilty Substation																					
Warehouse					P					P	P	P	P	P							
Wholesale Business			P							P	P	P		P							
Wireless Communication Facilities		X		X			X	P	P	P	P	P	X						P		
Workforce Housing																					
Wood/Metal Craft						SE															

The Town of Derry Zoning Ordinance text has precedence over this matrix.
Life Safety use group or building classification may vary from land use definitions.

F. Buffer zones. Buffer zones shall be established in accordance with the provisions of Article III, Section 165-23.

G. Off-street parking. Off-street parking shall be provided in accordance with the provisions of Chapter 170, Land Development Control Regulations.

Section 165-44 Multi-Family Residential District (MFR)

A. Permitted uses. The uses permitted within this district shall be limited to the following:

Single family detached dwelling
Two-family dwellings
Multi-family dwellings
Accessory apartments (must also comply with the provisions of Section 165-25).

B. Area and dimensional requirements.

1. Single family detached and two-family dwellings:
   a. Minimum lot area
      i. When served by municipal water or municipal sewer, the minimum lot area required shall be 15,000 square feet per dwelling unit.
      ii. When served by both municipal water and municipal sewer, the minimum lot area required shall be 10,000 square feet per dwelling unit.
      iii. When served by a community water system, the minimum lot area required shall be one acre (43,560 square feet) per dwelling unit.
   b. Minimum Frontage **(Effective 11/21/03)**
      i. When served by either municipal water or municipal sewer, or by both, the minimum lot frontage required shall be 100 feet.
      ii. When served by a community water system, the minimum lot frontage required shall be 125 feet.
   c. Minimum lot width.
      i. When served by either municipal water or municipal sewer, or by both, the minimum lot width required shall be 100 feet at the thirty-five foot front setback line, or 100 feet at the front lot line.
      ii. When served by a community water system, the minimum lot width required shall be 125 feet at the thirty-five foot front setback line, or 125 feet at the front lot line.
   d. Minimum yard depths.
      i. Front yard shall be 35 feet;
      ii. Side and rear yards shall be 15 feet.
2. Multi-family dwellings (More than two units per building).

a. Minimum lot area. The minimum lot area required shall be 5,000 square feet per dwelling unit. The density calculation of 5,000 square feet per dwelling unit shall be calculated based on the net buildable area of land. Calculations resulting in less than a whole number should be rounded down to the nearest whole number. (For example, 27.2 or 27.9 should be rounded down to 27 units). **(Revised 05/07/2015)**

b. Minimum lot frontage. The minimum lot frontage shall be 150 feet. **(Revised 05/07/2015)**

c. Minimum lot width. The minimum lot width required shall be 150 feet at the 35 foot setback. **(Effective 11/21/03)**

d. Minimum yard depths. The minimum front, side and rear yards shall be 30 feet each.

e. Building height: Multi-family dwellings shall not exceed one hundred ten percent (110%) of the average building height of other residential dwellings within a 500 foot radius of the lot. **(Revised 05/07/2015; 10/01/2015)**

C. Additional multi-family requirements.

1. The maximum length of a multi-family dwelling shall not exceed 200 feet.
2. The minimum distance between multi-family dwellings shall not be less than 35 feet.
3. All multi-family dwellings shall be connected to the municipal water and the municipal sewer systems.
4. At least 15% of the net buildable lot area shall be provided for recreation space. Green area on non-residential site plans may not be applied toward recreational space calculations. **(Revised 05/07/2015)**
5. Off-street parking shall be provided in accordance with Chapter 170, Land Development Control Regulations.
6. Multi-family dwellings shall be constructed in accordance with the provisions of the New Hampshire State Building Code as adopted by the State of New Hampshire and as adopted and amended by the Town of Derry under Chapter § 30 of the Town of Derry Code. **(Revised 04/24/2015)**

Section 165-45 Medium-High Density Residential District (MHDR)

A. Permitted uses. The uses permitted within this district shall be limited to the following:

Single family detached dwelling.
Two-family dwellings.
Multi-family dwellings.
Accessory apartments (must also comply with the provisions of Section 165.25)
Commercial Performing and Fine Arts Schools and Studios **(Effective 08/06/2015)**
Private schools. **(Effective 5/10/02)**

B. Area and dimensional requirements

1. Single family detached and two-family dwellings:

a. Minimum lot area.

i. When served by municipal water or municipal sewer, the minimum lot area required shall be 15,000 square feet per dwelling unit.

ii. When served by both municipal water and municipal sewer, the minimum lot area required shall be 10,000 square feet per dwelling unit.

iii. When served by a community water system, the minimum lot area required shall be one acre (43,560 square feet) per dwelling unit.

b. Minimum lot frontage **(Effective 11/21/03)**

i. When served by either municipal water or municipal sewer, or by both, the minimum lot frontage required shall be 100 feet.

ii. When served by a community water system, the minimum lot frontage required shall be 125 feet.

c. Minimum lot width

i. When served by either municipal water or municipal sewer, or by both, the minimum lot width required shall be 100 feet at the 35 foot front setback line, or 100 feet at the front lot line.

ii. When served by a community water system, the minimum lot width required shall be 125 feet at the 35-foot front setback line.

d. Minimum yard depths.

i. Front yard shall be 35 feet.

ii. Side and rear yards shall be 15 feet.

2. Multi-family dwellings.

a. Minimum lot area. Minimum lot area required shall be 5,000 square feet per dwelling unit. The density calculation of 5,000 square feet per dwelling unit shall be calculated based on the net buildable area of land. Calculations resulting in less than a whole number should be rounded down to the nearest whole number. (For example, 27.2 or 27.9 should be rounded down to 27 units). **(Revised 05/07/2015)**

b. Minimum lot frontage shall be 150 feet. **(Effective 11/21/03)**

c. Minimum lot width. Minimum lot width required shall be 150 feet at the front lot line.

d. Minimum yard depths. Side and rear yards shall be 30 feet each

e. Building height. Multi-family dwellings shall not exceed one hundred ten percent (110%) of the average building height of other dwellings within a 500 foot radius of the lot. **(Revised 05/07/2015; 10/01/2015)**

3. Private schools.

a. Minimum lot area: One acre (43,560 square feet)

b. Minimum lot frontage: 125 feet. **(Effective 11/21/03)**

c. Minimum lot width: 125 feet at the front lot line and 125 at the thirty foot front setback line

d. Minimum yard depths.
   i. Front yard: 30 feet;
   ii. Side and rear yards: 20 feet

e. Building height. Building height shall be subject to the review and approval of the Planning Board.

f. Buffer zones. Before any building, parking lot, or driveway can be constructed that is non-residential in nature and abuts a residence or residential district, a buffer zone will be established with the following minimum characteristics: **(Effective 12/02/2005)**
   i. It shall be a minimum of 50 feet wide.
   ii. It shall be landscaped and maintained with the purpose in mind to diminish the effect of lighting, sound and odor created by the nonresidential use.
   iii. Minimum plantings for the buffer zone shall be three rows of coniferous type trees running parallel with the residential district. These trees shall have a minimum height of six feet, and be planted at adistance of 12 feet to 16 feet on center. They shall be staggered so as to present a more dense buffer zone. Landscaping of the buffer zone shall be approved by the Planning Board.
   iv. When the existing trees and understory vegetation in the buffer zone are sufficiently dense so as to provide screening at least as effective as the minimum plantings specified in paragraph (iii), above, the Planning Board may opt to require the maintenance of the existing vegetative buffer in lieu of cutting it down to accommodate new plantings, or may opt to require a combination of new plantings and existing vegetative buffer. **(Effective 12/2/05)**
   v. Landscaping of the buffer zone shall be approved by the Planning Board. **(Effective 12/2/05)**

g. Off-street parking. Off-street parking shall be provided in accordance with the provisions of Chapter 170, Land Development Control Regulations.

h. Site plan review. All development or change or expansion of use of land or buildings for non-residential uses, whether or not such development includes a subdivision or resubdivision of the site, shall be subject to review and approval or disapproval by the Planning Board in accordance with the provisions of this chapter and Chapter 170, Land Development Control Regulations

C. Additional multi-family requirements

1. The maximum length of a multi-family dwelling shall not exceed 200 feet.
2. The minimum distance between multi-family dwellings shall not be less than 35 feet.
3. All multi-family dwellings shall be connected to the municipal water and the municipal sewer systems.
4. At least 15% of the net buildable lot area shall be provided for recreation space. Green area on non-residential site plans may not be applied toward the recreational space calculation. **(Revised 05/07/2015)**

5. Off-street parking shall be provided in accordance with Chapter 170, Land Development Control Regulations.
6. Multi-family dwellings shall be constructed in accordance with the provisions of the New Hampshire State Building Code as adopted by the State of New Hampshire and as adopted and amended by the Town of Derry under Chapter § 30 of the Town of Derry Code. **(Effective 11/15/2005, revised 04/24/2015)**

D. Special exception uses.

1. A special exception may be granted by the Zoning Board of Adjustment to allow an owner-resident to conduct a home business in herhis dwelling. Such home business shall be limited to the following professions or trades:

a. Lawyer, doctor, clergyman, real estate agent, insurance agent, or similar recognized profession or business
b. Artist, artisan or craftsman
c. Tradesman or repairman

2. A request for only such special exception uses as are specified in sub-section D.1 above may be granted, provided that the Zoning Board of Adjustment finds favorably with respect to each of the following conditions: **(Revised 07/02/2015)**

a. The applicant claims the dwelling unit as her/his legal residence;
b. The residential use was established by the applicant prior to the filing of the request for the special exception;
c. The proposed home business will not be injurious, noxious, or offensive to the neighborhood by reason of emission of odor, fumes, dust, smoke vibration, noise, or other cause;
d. The home business use will be conducted within the residential structure, or other existing structure, and will not exceed 25% of the finished living area of the dwelling. (eff 9/10/09)
e. The home business use will not change the residential character of the dwelling, or the property;
f. Not more than one person not residing in the dwelling unit will be employed on the premises at the same time; **(repealed/renumbered 02/07/2014)**
g. Sufficient off-street parking will be provided for employees, clients, and customers. Where lot size permits, the parking will not be provided within 25 feet of the front lot line, nor within 10 feet of a side or rear lot line;
h. Not more than one home business use will be conducted on the property;

3. Special exceptions granted under this section are intended for use by the current residents and, as such, shall not be transferable to subsequent occupants. **(Effective 10/7/99)**

4. Nothing in this subsection D shall be construed to allow sexually oriented businesses within this district.

Section 165-45.1 Medium-High Density Residential District II (MHDR-II) Eff 12/2/05

A. Permitted uses. The uses permitted within this district shall be limited to the following:

1. Single family detached dwellings.
2. Accessory apartments (must also comply with the provisions of Section 165.25)

B. Area and dimensional requirements

1. Single family detached dwellings:
   a. Minimum lot area.
      i. When served by municipal water or municipal sewer, the minimum lot area required shall be 15,000 square feet.
      ii. When served by both municipal water and municipal sewer, the minimum lot area required shall be 10,000 square feet.
      iii. When served by a community water system, the minimum lot area required shall be one acre (43,560 square feet).

   b. Minimum lot frontage
      i. When served by either municipal water or municipal sewer, or by both, the minimum lot frontage required shall be 100 feet.
      ii. When served by a community water system, the minimum lot frontage required shall be 125 feet.

   c. Minimum lot width
      i. When served by either municipal water or municipal sewer, or by both, the minimum lot width required shall be 100 feet at the 35 foot front setback line, or 100 feet at the front lot line.
      ii. When served by a community water system, the minimum lot width required shall be 125 feet at the 35-foot front setback line.

   d. Minimum yard depths.
      i. Front yard shall be 35 feet.
      ii. Side and rear yards shall be 15 feet.

C. Special exception uses.

1. A special exception may be granted by the Zoning Board of Adjustment to allow an owner-resident to conduct a home business in her/his dwelling. Such home business shall be limited to the following professions or trades:
   a. Lawyer, doctor, clergyman, real estate agent, insurance agent, or similar recognized profession or business
   b. Artist, artisan or craftsman
   c. Tradesman or repairman

2. A request for only such special exception uses as are specified in sub-section C.1 above may be granted, provided that the Zoning Board of Adjustment finds favorably with respect to each of the following conditions: **(Revised 07/02/2015)**

a. The applicant claims the dwelling unit as her/his legal residence;

b. The residential use was established by the applicant prior to the filing of the request for the special exception;

c. The proposed home business will not be injurious, noxious, or offensive to the neighborhood by reason of emission of odor, fumes, dust, smoke vibration, noise, or other cause;

d. The home business use will be conducted within the residential structure, or other existing structure, and will not exceed 25% of the finished living area of the dwelling. (eff 9/10/09)

e. The home business use will not change the residential character of the dwelling, or the property;

f. Not more than one person not residing in the dwelling unit will be employed on the premises at the same time; **(Repealed/renumbered 02/07/2014)**

g. Sufficient off-street parking will be provided for employees, clients, and customers. Where lot size permits, the parking will not be provided within 25 feet of the front lot line, nor within 10 feet of a side or rear lot line;

h. Not more than one home business use will be conducted on the property;

3. Special exceptions granted under this Section are intended for use by the current residents and, as such, shall not be transferable to subsequent occupants. **(Effective 10/7/99)**

4. Nothing in this subsection C shall be construed to allow sexually oriented businesses within this district.

Section 165-46 Medium Density Residential District (MDR)

A. Permitted uses. The uses permitted within this district shall be limited to:

1. Single family detached dwellings, in the form of conventional subdivisions
2. Manufactured housing subdivisions
3. Accessory apartment
4. Campgrounds
5. Production or sale of farm produce by residents of the district. The production or sale of farm produce, as permitted above, shall be allowed, provided that such use is not injurious, noxious or offensive to the neighborhood.

6. Community-oriented recreational facilities which facilities provide guidance and promote the health, social, education, physical, vocational and character development of boys and girls, with appropriate related social gatherings, child care, appropriate fund raising events and adult programs, such as but not limited to Community Centers, Girls' Clubs, Boys' Clubs, YWCAs and YMCAs.

B. Special exception uses.

1. A special exception may be granted by the Zoning Board of Adjustment to allow an owner-resident to conduct a home business in her/his dwelling. Such home business shall be limited to the following professions or trades:
   a. Lawyer, doctor, clergyman, real estate agent, insurance agent, or similar recognized profession or business
   b. Artist, artisan or craftsman
   c. Tradesman or repairman

2. A request for only such special exception uses as are specified in Sub-section B.1 above may be granted, provided that the Zoning Board of Adjustment finds favorably with respect to each of the following conditions:
   a. The applicant claims the dwelling unit as her/his legal residence;

   b. The residential use was established by the applicant prior to the filing of the request for the special exception;

   c. The proposed home business will not be injurious, noxious, or offensive to the neighborhood by reason of emission of odor, fumes, dust, smoke vibration, noise, or other cause;

   d. The home business use will be conducted within the residential structure, or other existing structure, and will not exceed 25% of the finished living area of the dwelling. (eff 9/10/09)

   e. The home business use will not change the residential character of the dwelling, or the property;

   f. Not more than one person not residing in the dwelling unit will be employed on the premises at the same time; **(Repealed/renumbered 02/07/2014)**

   g. Sufficient off-street parking will be provided for employees, clients, and customers. Where lot size permits, the parking will not be provided within 25 feet of the front lot line, nor within 10 feet of a side or rear lot line;

   h. Not more than one home business use will be conducted on the property;

3. Special exceptions granted under this Section are intended for use by the current residents and, as such, shall not be transferable to subsequent occupants.

4. Nothing in this sub-section B shall be construed to allow sexually oriented businesses within this district.

C. Single family detached dwellings, in conventional subdivisions

1. Minimum lot area

a. The minimum lot area required shall be one acre, or larger as shall be determined by the soils based lot size determination provisions of Chapter 170, Land Development Control Regulations.

b. This requirement shall not be applicable to any legally existing or approved lot containing at least 25,000 square feet and having a width of at least 125 feet at the 35-foot front setback line, and having frontage of at least 125 feet, provided that said lot meets the requirements of the Water Supply and Pollution Control Division of the New Hampshire Department of Environmental Services. **(Effective 11/21/03)**

2. Minimum lot frontage: The minimum frontage required in this district shall be 125 feet. **(Effective 11/21/03)**

3. Minimum lot width. The minimum lot width required in this district shall be 125 feet at the thirty-five foot front setback line, or 125 feet at the front lot line.

4. Minimum yard depths: The minimum front yard shall be 35 feet; the minimum side and rear yards shall be 15 feet.

D. Manufactured housing subdivisions —

1. Housing types permitted. Manufactured housing subdivisions may contain manufactured and pre-site built housing, as defined in this chapter, as well as conventional site-built housing.

2. Limitation. Manufactured housing subdivisions shall be limited to single family detached dwellings.

3. Provisions. The area and dimensional requirements for individual lots within a manufactured housing subdivision shall be the same as those which apply to conventional single family subdivisions in this district. [See sub-section C.1, 2, and 3.

4. Manufactured housing construction standards
All manufactured housing units placed within a manufactured housing subdivision after the effective date of this chapter shall be certified as being constructed in accordance with the provisions of the National Manufactured Housing Construction and Safety Standards Act of 1974.

E. Campgrounds. Nothing herein shall prevent land from being utilized, maintained, or operated as a recreational campground, provided that the campground conforms to the regulations of the State of New Hampshire and meets the following requirements:

1. Operation. All campgrounds shall be permitted to operate only from May 1 through October 31.

2. Access. Access to the campgrounds shall be from a state highway. Before any campground can be constructed, entrance and exit roadways shall be established with the following minimum characteristics:
   a. They shall be a minimum of 25 feet wide.
   b. They shall be no closer than two 250 feet from any existing residence or center line of any existing residential curb cut, whichever is closer.

3. Sites and facilities. Campsites and facilities shall be no closer than 1,000 feet from an existing residence.

4. Buffer zone. Before any campground can be constructed, a buffer zone of 500 feet from the lot lines for the entire perimeter of the parcel shall be maintained in its natural state. In the absence of natural screening, additional buffer zone requirements may be imposed by the Planning Board.

5. Plan review: Review and approval by the Planning Board shall be required in accordance with Chapter 170, Land Development Control Regulations. **(Repealed/renumbered 02/07/2014)**

6. Camping spaces. Each camping space shall:
   a. Contain a minimum land area of 2,000 square feet, not including roads and access drives.
   b. Have, as part of the two thousand square feet area, a minimum of 200 square feet for off-street parking.
   c. Be at least 40 feet wide.

7. Service facilities. A service building, or buildings, for toilets and shower facilities shall be provided. No camping space shall be more than 500 feet from a service building.

8. State approval. Prior to the granting of an Occupancy Permit, written approval of the State Board of Health shall be furnished, certifying that all facilities for water supply, toilets, sewage disposal, and solid waste disposal comply with the State Board's requirements.

9. Accessory buildings.

   a. Permitted accessory buildings in a campground shall be limited to the following:

i. An office for the manager and staff of the campground, and an office providing adequate first aid facilities, both of which may be in a dwelling or service building.
ii. A service building, not to exceed 1,500 square feet of gross floor space, which may contain equipment and supplies, recreation rooms, and a shop for convenience goods primarily for the occupants of the campground, provided that no advertising device is visible from a street or from adjacent lots.
iii. Service buildings to accommodate bathers at beach or pool sites.

b. Additional requirements may be imposed by the Planning Board for any other buildings or structures incidental to the recreational aspects of the campground, including commercial recreational facilities as defined in this chapter.

10. Nothing in this subsection E shall be construed to permit a sexually oriented business within a campground.

Section 165-47 Low-Medium Density Residential District (LMDR)

A. Permitted uses.
1. All uses allowed in Sections 165-46A.1 through B.3.
2. Wireless communications facilities are permitted in the Telecommunication Overlay Zone as defined by the overlay zone contained in Section 165-28B.1.b and subject to the provisions of Section 165-28 governing Wireless communications facilities.

B. Area and dimensional requirements:
1. Minimum lot area. The minimum lot area required shall be two acres, or larger, as shall be determined by the soils based lot size determination provisions of Chapter 170, Land Development Control Regulations.

2. Minimum lot frontage: The minimum lot frontage required in this district shall be 150 feet. **(Effective 11/21/03)**

3. Minimum lot width. The minimum lot width required in this district shall be 150 feet at the thirty-five foot front setback line, or 150 feet at the front lot line.

4. Minimum yard depths. The minimum front yard shall be 35 feet; the minimum side and rear yards shall be 15 feet.

C. Manufactured housing subdivisions. See Section 165-46.D.

D. Campgrounds. See Section 165-46.E.

Section 165-48 Low Density Residential District (LDR)

A. Permitted uses.

1. All uses allowed in Article VI, Section 165-46.A.1 through B.3.
2. Golf course/country club

B. Area and dimensional requirements:

1. Minimum lot area. The minimum lot area required shall be three acres, or larger, as shall be determined by the "Soils Based Lot Size Determination" provisions of Chapter 170, Land Development Control Regulations.

2. Minimum lot frontage. The minimum lot frontage required in this district shall be 200 feet. **(Effective 11/21/03)**

3. Minimum lot width. The minimum lot width required in this district shall be 200 feet at the thirty-five foot front setback line.

4. Minimum yard depths. The minimum front yard shall be 35 feet; the minimum side and rear yards shall be 15 feet.

C. Manufactured housing subdivisions. See Section 165-46.D.

D. Campgrounds. See Section 165-46.E.

Section 165-49 Traditional Business Overlay District (TBOD) (Effective 2/16/01)

A. Purpose.

1. To protect and preserve this traditional character of Derry's older Central Business District, we are establishing an overlay district within the Central Business District to be known as the "Traditional Business Overlay District." The Traditional Business Overlay District's purpose is to maintain a consistent and recognizable land use policy within the core of the Central Business District. The core represents the gateway into our community. It represents Derry's history, culture, and uniqueness from other New Hampshire communities. It is the nucleus for Derry's business, governmental, social, and cultural activities.

2. It is intended that land use activities allowed within this district will serve to compliment and enhance existing historical, residential, commercial, and cultural uses. It is intended to promote an attractive and appropriate streetscape, creating a quality downtown image. New construction, reconstruction, rehabilitation, and demolition should be performed in such a way as to preserve and /or build on Derry's uniqueness. To that end, this sub-district will overlay the core of the Central Business District. In the event of a conflict between the requirements of this section and the permitted uses within the Central Business District, the requirements of this section shall take precedence. In order to promote this purpose the Planning Board, as set forth in this section, shall be authorized to adopt architectural design regulations for this district.

Appendix 'K': DRA 2020 Final Ratio Study

2020 Ratio Study Summary Report

3/18/2021 10:14:56 AM

Town Name: Derry, Rockingham County

Date Range: 10/01/2019 through 09/30/2020

NH Dept of Revenue Administration. Ratios were created using stipulated year assessments.

Strata	Description	Mean Ratio	Median Ratio	WM Low CI	WM Ratio	WM High CI	COD	PRD	Total Strata	Sales PA34	Valid	Valid %	Valid PA34	Valid PA34 %	UT#	UT %
11	Single Family Home	93.20	92.77	91.34	92.47	93.52	8.16	1.01	340	217	241	70.9%	160	66.4%	238	98.8%
70	Waterfront	83.29	80.93	0	81.82	0	12.83	1.02	12	8	6	50.0%	4	66.7%	6	100%
12	Multi Family 2-4 Units	94.38	93.91	87.64	92.61	98.00	12.16	1.02	23	18	18	78.3%	14	77.8%	18	100%
13	Apt Bldg 5+ Units	0	0	0	0	0	0	0	4	0	3	75.0%	0	0%	3	100%
14	Single Res Condo Unit	95.23	95.41	94.34	95.26	96.17	6.34	1.00	244	148	186	76.2%	118	63.4%	185	99.5%
17	Mfg Housing With Land	0	0	0	0	0	0	0	1	1	1	100%	1	100%	1	100%
18	Mfg Housing Without Land	89.27	87.23	0	90.35	0	15.65	0.99	18	9	6	33.3%	3	50.0%	6	100%
20	Res Bldg Only	0	0	0	0	0	0	0	3	3	3	100%	3	100%	3	100%
22	Residential Land	102.84	112.57	78.13	98.44	113.78	19.30	1.04	27	13	8	29.6%	5	62.5%	8	100%
71	Water Access	100.62	100.58	0	100.57	0	4.98	1.00	5	4	4	80.0%	4	100%	4	100%
33	Commercial L&B	0	0	0	0	0	0	0	4	2	1	25.0%	1	100%	1	100%
44	Commercial Condo	0	0	0	0	0	0	0	1	1	1	100%	1	100%	1	100%
45	Industrial Condo	0	0	0	0	0	0	0	2	1	1	50.0%	1	100%	1	100%
74	View Influence - Positive	0	0	0	0	0	0	0	1	1	1	100%	1	100%	1	100%
AA	Any & All	94.16	94.37	92.43	93.23	94.01	7.90	1.01	669	414	469	70.1%	307	65.5%	463	98.7%
GC1	Area Improved Res	94.09	94.39	92.55	93.36	94.14	7.73	1.01	630	397	455	72.2%	299	65.7%	451	99.1%
GC2	Area Improved Non-Res	88.04	88.13	0	87.26	0	8.21	1.01	11	4	6	54.5%	3	50.0%	6	100%
GC3	Area Unimproved	102.84	112.57	77.90	98.44	113.49	19.30	1.04	27	13	8	29.6%	5	62.5%	8	100%

2020 Ratio Study Summary Report

3/18/2021 10:14:56 AM

Town Name: Derry, Rockingham County

Date Range: 10/01/2019 through 09/30/2020

NH Dept of Revenue Administration. Ratios were created using stipulated year assessments.

Type	Description	Median Low CI	Median Ratio	Median High CI	PRD Low CI	PRD	PRD High CI	COD	UT#
All (AA)	Any & All	93.47	94.37	95.01	1.01	1.01	1.01	7.90	463
Group (GC1)	Area Improved Res	93.72	94.39	95.09	1.00	1.01	1.01	7.73	451
Group (GC2)	Area Improved Non-Res	0	88.13	0	0	1.01	0	8.21	6
Group (GC3)	Area Unimproved	75.63	112.57	117.50	1.02	1.04	1.09	19.30	8

Title	Description	Criteria Met
Strata-Any and All (Median)	Overall Median Point Estimate confidence interval should overlap range of 90-110	True
Strata-Any and All (PRD)	Overall PRD Confidence Interval should overlap range of .98-1.03	True
Strata-Any and All (COD)	Coefficient of Dispersion < 20.0	True
Strata-GC1	Median Confidence Interval should overlap overall median +/- 5%	True
Strata-GC2	Median Confidence Interval should overlap overall median +/- 5%	N/A
Strata-GC3	Median Confidence Interval should overlap overall median +/- 5%	True

Appendix ‘L’: Land Residual Analysis

Land Residual by Municipality DERRY, NH

DERRY (111 items)

Mean ASR : 0.9806 Median ASR : 0.9790 COD : 4.62

Incl	Sale Type	Mblu	Land NBHD	SI	Use Code	Zone	Lot Size	Sale Date	Sale Price	Building RCNLD	Indicated Value	Indicated PSF Val	Ratio	Site Index Adj	Nhood Adj	Base Val PSF
Yes	R	58//044/////	101	6	1010	MDR	0.22	07/31/2019	$250,000.00	$ 95,600.00	$154,400.00	$ 16.11	0.984456	1.25	1.05	$ 12.28
Yes	R	12//107/////	101	1	1010	LDR	0.57	06/28/2019	$301,000.00	$ 169,600.00	$131,400.00	$ 5.29	1.000761	1	1.05	$ 5.04
Yes	R	12//068/////	101	1	1010	LDR	0.57	04/29/2019	$263,000.00	$ 134,600.00	$128,400.00	$ 5.17	1.024143	1	1.05	$ 4.93
Yes	R	08//200/////	101	1	1010	MDR	0.61	06/10/2019	$310,000.00	$ 172,600.00	$137,400.00	$ 5.17	0.961426	1	1.05	$ 4.92
Yes	R	08//110/////	101	1	1010	MDR	0.57	07/15/2019	$275,000.00	$ 152,100.00	$122,900.00	$ 4.95	1.069976	1	1.05	$ 4.71
Yes	R	08//157/////	101	1	1010	MDR	0.71	05/28/2019	$289,000.00	$ 158,200.00	$130,800.00	$ 4.23	0.970183	1	1.05	$ 4.03
Yes	R	08//206/////	101	1	1010	MDR	0.75	01/16/2020	$281,400.00	$ 155,600.00	$125,800.00	$ 3.85	1.065978	1	1.05	$ 3.67
Yes	R	11//084//026///	101	1	1010	LDR	1	12/23/2019	$395,000.00	$ 245,900.00	$149,100.00	$ 3.42	0.915493	1	1.05	$ 3.26
Yes	R	11//015//003///	101	1	1010	MDR	1	05/15/2019	$337,000.00	$ 188,500.00	$148,500.00	$ 3.41	0.917845	1	1.05	$ 3.25
Yes	R	11//025//030///	101	1	1010	MDR	1	08/01/2019	$285,000.00	$ 137,500.00	$147,500.00	$ 3.39	0.924068	1	1.05	$ 3.22
Yes	R	11//064//021///	101	1	1010	MDR	1	03/12/2020	$334,900.00	$ 193,000.00	$141,900.00	$ 3.26	0.960536	1	1.05	$ 3.10
Yes	R	12//099//036///	101	1	1010	LDR	1.07	06/21/2019	$289,900.00	$ 141,300.00	$148,600.00	$ 3.19	0.921265	1	1.05	$ 3.04
Yes	R	12//094/////	101	1	1010	LDR	1.17	07/12/2019	$326,400.00	$ 178,800.00	$147,600.00	$ 2.90	0.932927	1	1.05	$ 2.76
Yes	R	11//057//005///	101	1	1010	MDR	1.13	11/13/2019	$280,000.00	$ 149,600.00	$130,400.00	$ 2.65	1.053681	1	1.05	$ 2.52
Yes	R	11//068//002///	101	1	1010	MDR	1.44	11/26/2019	$335,900.00	$ 194,200.00	$141,700.00	$ 2.26	0.988003	1	1.05	$ 2.15
Yes	R	14//016//048///	101	1	1010	LMDR	1.65	03/25/2020	$383,000.00	$ 235,200.00	$147,800.00	$ 2.06	0.956022	1	1.05	$ 1.96
Yes	R	12//049//001///	101	1	1011	LDR	1.7	10/21/2019	$318,000.00	$ 169,500.00	$148,500.00	$ 2.01	0.910438	1	1.05	$ 1.91
Yes	R	11//065//005///	101	1	1040	MDR	1.95	05/13/2019	$309,000.00	$ 150,200.00	$158,800.00	$ 1.87	0.90932	1	1.05	$ 1.78
Yes	R	11//025//038///	101	1	1010	MDR	1.68	05/23/2019	$414,900.00	$ 281,100.00	$133,800.00	$ 1.83	1.00	1	1.05	$ 1.74
Yes	R	14//026//007///	101	1	1010	LDR	1.83	11/01/2019	$425,000.00	$ 285,300.00	$139,700.00	$ 1.75	1.01	1	1.05	$ 1.67
Yes	R	14//011/////	101	1	1010	LMDR	2.18	11/18/2019	$385,000.00	$ 222,500.00	$162,500.00	$ 1.71	0.900308	1	1.05	$ 1.63
Yes	R	14//033//002///	101	1	1010	LDR	2.37	09/16/2019	$430,000.00	$ 286,300.00	$143,700.00	$ 1.39	0.981907	1	1.05	$ 1.33
Yes	R	08//034//033///	101	1	1010	MDR	2.41	09/25/2019	$358,000.00	$ 214,100.00	$143,900.00	$ 1.37	1.03	1	1.05	$ 1.31
Yes	R	12//050//001///	101	1	1010	LDR	3	09/16/2019	$385,000.00	$ 218,900.00	$166,100.00	$ 1.27	0.922938	1	1.05	$ 1.21
Yes	R	14//016//001///	101	1	1010	LMDR	3.47	12/31/2019	$359,000.00	$ 214,200.00	$144,800.00	$ 0.96	1.01	1	1.05	$ 0.91
Yes	R	09//067//066///	102	1	1010	LMDR	0.72	02/24/2020	$350,000.00	$ 218,500.00	$131,500.00	$ 4.19	0.968061	1	1	$ 4.19
Yes	R	13//015//001050///	102	1	1010	LDR	1	07/29/2019	$345,000.00	$ 209,400.00	$135,600.00	$ 3.11	0.957227	1	1	$ 3.11
Yes	R	10//098//050///	102	1	1010	LDR	1.04	08/20/2019	$292,900.00	$ 152,700.00	$140,200.00	$ 3.09	0.92796	1	1	$ 3.09
Yes	R	09//068//047///	102	1	1010	LMDR	1.01	06/03/2019	$460,000.00	$ 335,500.00	$124,500.00	$ 2.83	1.04	1	1	$ 2.83
Yes	R	10//094//017///	102	1	1010	LDR	1.38	06/04/2019	$349,900.00	$ 210,100.00	$139,800.00	$ 2.33	0.951359	1	1	$ 2.33
Yes	R	07//075//068///	102	1	1010	LMDR	1.34	08/29/2019	$340,000.00	$ 206,500.00	$133,500.00	$ 2.29	0.991011	1	1	$ 2.29
Yes	R	09//057//005///	102	1	1010	LDR	1.56	03/23/2020	$380,000.00	$ 239,100.00	$140,900.00	$ 2.07	0.955287	1	1	$ 2.07
Yes	R	10//044/////	102	1	1010	LDR	2	08/20/2019	$453,400.00	$ 301,800.00	$151,600.00	$ 1.74	0.906992	1	1	$ 1.74
Yes	R	12//126//013///	102	1	1010	LDR	1.77	05/20/2019	$375,000.00	$ 247,600.00	$127,400.00	$ 1.65	1.07	1	1	$ 1.65
Yes	R	13//015//001029///	102	1	1010	LDR	2.14	08/09/2019	$345,000.00	$ 193,300.00	$151,700.00	$ 1.63	0.919578	1	1	$ 1.63
Yes	R	09//063//015///	102	1	1010	LDR	2.06	02/11/2020	$380,000.00	$ 244,900.00	$135,100.00	$ 1.51	1.03	1	1	$ 1.51
Yes	R	10//035//028///	102	1	1010	LDR	2.68	11/07/2019	$379,900.00	$ 247,300.00	$132,600.00	$ 1.14	1.09	1	1	$ 1.14
Yes	R	12//126/////	102	1	1010	LDR	3.57	12/26/2019	$412,100.00	$ 245,400.00	$166,700.00	$ 1.07	0.909418	1	1	$ 1.07
Yes	R	10//041//002///	102	1	1010	LDR	4.84	10/15/2019	$332,000.00	$ 172,600.00	$159,400.00	$ 0.76	1.02	1	1	$ 0.76
Yes	R	12//118/////	102	1	1010	LDR	6.91	07/29/2019	$255,000.00	$ 112,600.00	$142,400.00	$ 0.47	1.08	1	1	$ 0.47
Yes	R	38//106/////	103	1	1010	MDR	0.33	09/04/2019	$300,000.00	$ 171,000.00	$129,000.00	$ 8.97	0.929457	1	1	$ 8.97
Yes	R	38//083/////	103	1	1011	MDR	0.39	07/01/2019	$340,000.00	$ 209,900.00	$130,100.00	$ 7.66	0.935434	1	1	$ 7.66
Yes	R	03//059/////	103	1	1010	LMDR	0.6	10/18/2019	$315,000.00	$ 198,500.00	$116,500.00	$ 4.46	1.08	1	1	$ 4.46
Yes	R	38//034/////	103	1	1010	MDR	0.73	08/27/2019	$335,000.00	$ 211,200.00	$123,800.00	$ 3.89	1.03	1	1	$ 3.89
Yes	R	07//061/////	103	1	1010	LDR	0.92	07/01/2019	$234,000.00	$ 90,800.00	$143,200.00	$ 3.57	0.902235	1	1	$ 3.57
Yes	R	05//087//004///	103	1	1010	LMDR	1.08	12/13/2019	$345,000.00	$ 211,700.00	$133,300.00	$ 2.83	0.978995	1	1	$ 2.83
Yes	R	06//004//002///	103	1	1010	LMDR	1.24	07/19/2019	$248,000.00	$ 102,400.00	$145,600.00	$ 2.70	0.90522	1	1	$ 2.70

Incl	Sale Type	Mblu	Land NBHD	SI	Use Code	Zone	Lot Size	Sale Date	Sale Price	Building RCNLD	Indicated Value	Indicated PSF Val	Ratio	Site Index Adj	Nhood Adj	Base Val PSF
Yes	R	06//063//001///	103	1	1010	LMDR	1.1	10/31/2019	$255,000.00	$ 131,600.00	$123,400.00	$ 2.58	1.06	1	1	$ 2.58
Yes	R	07//047//031///	103	1	1010	LDR	1.31	09/03/2019	$316,500.00	$ 174,400.00	$142,100.00	$ 2.49	0.931738	1	1	$ 2.49
Yes	R	52//041//001///	103	1	1010	MDR	1.3	05/30/2019	$342,000.00	$ 209,300.00	$132,700.00	$ 2.34	0.997739	1	1	$ 2.34
Yes	R	03//160//050///	103	1	1010	LDR	1.34	12/11/2019	$305,000.00	$ 176,900.00	$128,100.00	$ 2.19	0.985168	1	1	$ 2.19
Yes	R	06//019/////	103	1	1040	LMDR	1.5	04/30/2019	$336,000.00	$ 205,400.00	$130,600.00	$ 2.00	1.03	1	1	$ 2.00
Yes	R	03//156//003///	103	1	1010	LDR	1.51	08/29/2019	$335,000.00	$ 204,800.00	$130,200.00	$ 1.98	0.980031	1	1	$ 1.98
Yes	R	03//169//033///	103	1	1010	LMDR	1.96	07/05/2019	$365,000.00	$ 215,300.00	$149,700.00	$ 1.75	0.919172	1	1	$ 1.75
Yes	R	06//070//008///	103	1	1010	LMDR	2.01	08/27/2019	$445,000.00	$ 292,100.00	$152,900.00	$ 1.75	0.905167	1	1	$ 1.75
Yes	R	45//010//004///	103	1	1010	MDR	1.82	12/16/2019	$400,000.00	$ 261,800.00	$138,200.00	$ 1.74	0.98987	1	1	$ 1.74
Yes	R	04//042//024///	103	1	1010	LDR	1.99	01/02/2020	$425,000.00	$ 287,600.00	$137,400.00	$ 1.59	1.01	1	1	$ 1.59
Yes	R	06//046//015///	103	1	1010	LMDR	2.3	12/16/2019	$437,000.00	$ 300,000.00	$137,000.00	$ 1.37	1.03	1	1	$ 1.37
Yes	R	04//084//005///	103	1	1010	LDR	3.06	06/14/2019	$556,400.00	$ 396,500.00	$159,900.00	$ 1.20	0.921201	1	1	$ 1.20
Yes	R	06//002//001///	103	1	1010	LMDR	2.64	07/09/2019	$244,500.00	$ 110,800.00	$133,700.00	$ 1.16	1.07	1	1	$ 1.16
Yes	R	06//046//022///	103	1	1010	LMDR	3.33	06/05/2019	$420,000.00	$ 265,100.00	$154,900.00	$ 1.07	0.965784	1	1	$ 1.07
Yes	R	03//160//013///	103	1	1010	LDR	5.3	07/22/2019	$384,900.00	$ 224,500.00	$160,400.00	$ 0.69	1.00	1	1	$ 0.69
Yes	R	06//043//002///	103	1	1010	LDR	7.2	04/01/2019	$332,000.00	$ 176,800.00	$155,200.00	$ 0.49	1.08	1	1	$ 0.49
Yes	R	21//023/////	104	1	1010	MDR	0.36	09/30/2019	$301,000.00	$ 163,500.00	$137,500.00	$ 8.77	0.909818	1	1.15	$ 7.62
Yes	R	25//009/////	104	1	1010	MDR	0.38	12/01/2019	$249,000.00	$ 110,700.00	$138,300.00	$ 8.36	1.01	1	1.15	$ 7.27
Yes	R	25//107/////	104	1	1010	MDR	0.42	09/20/2019	$329,500.00	$ 180,000.00	$149,500.00	$ 8.17	0.941137	1	1.15	$ 7.11
Yes	R	21//024//009///	104	1	1010	MDR	0.43	01/15/2020	$285,000.00	$ 132,600.00	$152,400.00	$ 8.14	0.925197	1	1.15	$ 7.08
Yes	R	05//003/////	104	1	1010	MDR	0.57	11/19/2019	$250,000.00	$ 113,100.00	$136,900.00	$ 5.51	0.99927	1	1.15	$ 4.79
Yes	R	03//103//019///	104	1	1010	LMDR	1	04/25/2019	$263,500.00	$ 110,100.00	$153,400.00	$ 3.52	0.973272	1	1.15	$ 3.06
Yes	R	03//103//011///	104	1	1010	LMDR	1.1	05/28/2019	$360,000.00	$ 194,400.00	$165,600.00	$ 3.46	0.907005	1	1.15	$ 3.01
Yes	R	25//003/////	104	1	1010	MDR	0.93	08/30/2019	$326,000.00	$ 188,100.00	$137,900.00	$ 3.40	1.02	1	1.15	$ 2.96
Yes	R	02//089//004///	104	1	1010	MDR	1.08	05/01/2019	$292,000.00	$ 141,200.00	$150,800.00	$ 3.21	0.994695	1	1.15	$ 2.79
Yes	R	02//085/////	104	1	1010	MDR	1.22	09/13/2019	$328,900.00	$ 168,400.00	$160,500.00	$ 3.02	0.942056	1	1.15	$ 2.63
Yes	R	01//030/////	104	1	1010	LMDR	2.6	09/04/2019	$379,000.00	$ 216,200.00	$162,800.00	$ 1.44	0.950246	1	1.15	$ 1.25
Yes	R	01//028/////	104	1	1010	LMDR	2.881	06/03/2019	$395,900.00	$ 234,900.00	$161,000.00	$ 1.28	1.03	1	1.15	$ 1.12
Yes	R	03//103//044///	104	1	1010	LMDR	3.73	11/15/2019	$435,000.00	$ 282,600.00	$152,400.00	$ 0.94	1.03	1	1.15	$ 0.82
Yes	R	01//006//012///	105	1	1010	LMDR	1.33	02/21/2020	$414,000.00	$ 271,600.00	$142,400.00	$ 2.46	1.02	1	1.1	$ 2.23
Yes	R	01//020/////	105	1	1010	LMDR	3.65	09/10/2019	$299,000.00	$ 134,100.00	$164,900.00	$ 1.04	1.00	1	1.1	$ 0.94
Yes	R	01//016//011///	105	1	1010	LMDR	5.5	04/24/2019	$389,900.00	$ 230,300.00	$159,600.00	$ 0.67	1.07	1	1.1	$ 0.61
Yes	R	19//055/////	107	1	1010	LDR	0.14	09/04/2019	$237,000.00	$ 91,500.00	$145,500.00	$ 23.86	0.922337	1	1.2	$ 19.88
Yes	R	19//058/////	107	1	1010	LDR	0.1426	07/01/2019	$275,000.00	$ 152,100.00	$122,900.00	$ 19.79	1.09	1	1.2	$ 16.49
Yes	R	19//045/////	107	1	1010	LDR	0.3716	11/01/2019	$330,000.00	$ 192,300.00	$137,700.00	$ 8.51	1.06	1	1.2	$ 7.09
Yes	R	15//003/////	107	W	1012	LDR	0.63	03/20/2020	$359,900.00	$ 179,300.00	$180,600.00	$ 6.58	0.921927	1.10	1.2	$ 4.99
Yes	R	17//006//023///	107	7	1013	LDR	1.01	12/10/2019	$610,000.00	$ 342,500.00	$267,500.00	$ 6.08	0.994393	1.50	1.2	$ 3.38
Yes	R	56//025/////	108	8	1013	MDR	0.12	07/03/2019	$396,000.00	$ 99,200.00	$296,800.00	$ 56.78	0.972372	1.30	1.15	$ 37.98
Yes	R	51//116/////	108	4	1010	MDR	0.09	08/22/2019	$209,000.00	$ 55,800.00	$153,200.00	$ 39.08	0.975849	1.20	1.15	$ 28.32
Yes	R	51//059/////	108	8	1013	MDR	0.21	08/07/2019	$429,900.00	$ 180,500.00	$249,400.00	$ 27.26	0.991981	1.30	1.15	$ 18.24
Yes	R	56//047/////	108	4	1012	MDR	0.34	01/03/2020	$316,900.00	$ 135,700.00	$181,200.00	$ 12.23	0.915563	1.20	1.15	$ 8.87
Yes	R	52//026/////	108	W	1012	MDR	0.37	07/08/2019	$455,000.00	$ 285,700.00	$169,300.00	$ 10.50	0.950975	1.10	1.15	$ 8.30
Yes	R	09//043//002001///	108	4	1010	LDR	1.04	08/16/2019	$340,000.00	$ 151,900.00	$188,100.00	$ 4.15	0.906433	1.20	1.15	$ 3.01
Yes	R	10//024//006///	109	1	1010	LDR	3.1	04/26/2019	$569,900.00	$ 422,900.00	$147,000.00	$ 1.09	0.919048	1	0.95	$ 1.15
Yes	R	32//108/////	201	1	1010	MHDR	0.1	05/07/2019	$273,000.00	$ 153,000.00	$120,000.00	$ 27.55	1.00	1	1.1	$ 25.04
Yes	R	26//158/////	201	1	1010	MHDR	0.13	11/27/2019	$245,000.00	$ 116,100.00	$128,900.00	$ 22.76	0.950349	1	1.1	$ 20.69
Yes	R	26//166/////	201	1	1010	CBD	0.14	07/16/2019	$220,000.00	$ 89,300.00	$130,700.00	$ 21.43	0.941852	1	1.1	$ 19.48
Yes	R	26//156/////	201	1	1040	MHDR	0.14	07/31/2019	$287,000.00	$ 158,200.00	$128,800.00	$ 21.12	0.955745	1	1.1	$ 19.20
Yes	R	27//031/////	201	1	1010	MHR2	0.15	04/11/2019	$250,000.00	$ 127,500.00	$122,500.00	$ 18.75	1.01	1	1.1	$ 17.04
Yes	R	26//213/////	201	1	1040	MHDR	0.18	06/28/2019	$250,000.00	$ 116,300.00	$133,700.00	$ 17.05	0.936425	1	1.1	$ 15.50

Incl	Sale Type	Mblu	Land NBHD	SI	Use Code	Zone	Lot Size	Sale Date	Sale Price	Building RCNLD	Indicated Value	Indicated PSF Val	Ratio	Site Index Adj	Nhood Adj	Base Val PSF
Yes	R	29//102/////	201	1	1010	MHR2	0.17	11/27/2019	$320,000.00	$ 202,100.00	$117,900.00	$ 15.92	1.00	1	1.1	$ 14.47
Yes	R	27//053/////	201	1	1010	MHR2	0.27	12/23/2019	$255,000.00	$ 116,400.00	$138,600.00	$ 11.78	0.935786	1	1.1	$ 10.71
Yes	R	33//016/////	201	1	1010	MDR	0.29	06/13/2019	$249,500.00	$ 120,800.00	$128,700.00	$ 10.19	1.01	1	1.1	$ 9.26
Yes	R	30//071/////	201	1	1040	CBD	0.33	06/21/2019	$285,000.00	$ 149,400.00	$135,600.00	$ 9.43	0.972714	1	1.1	$ 8.58
Yes	R	24//010/////	201	1	1030	MHDR	0.34	10/28/2019	$190,000.00	$ 53,700.00	$136,300.00	$ 9.20	0.969919	1	1.1	$ 8.37
Yes	R	27//066/////	201	1	1040	MHR2	0.31	09/03/2019	$255,000.00	$ 133,400.00	$121,600.00	$ 9.01	1.08	1	1.1	$ 8.19
Yes	R	31//057/////	201	1	1010	MHR2	0.4	06/17/2019	$315,000.00	$ 166,900.00	$148,100.00	$ 8.50	0.905469	1	1.1	$ 7.73
Yes	R	29//023//001///	201	1	1010	MHR2	0.3725	06/04/2019	$365,000.00	$ 230,500.00	$134,500.00	$ 8.29	0.991822	1	1.1	$ 7.54
Yes	R	26//066//001///	201	1	1110	OBD	0.39	04/30/2019	$362,500.00	$ 237,000.00	$125,500.00	$ 7.39	1.07	1	1.1	$ 6.72
Yes	R	27//076/////	201	1	1010	MHR2	0.47	12/04/2019	$265,000.00	$ 122,400.00	$142,600.00	$ 6.97	0.952314	1	1.1	$ 6.33
Yes	R	37//027/////	201	1	1010	MHDR	0.46	11/13/2019	$319,000.00	$ 182,500.00	$136,500.00	$ 6.81	0.993407	1	1.1	$ 6.19
Yes	R	26//104/////	201	1	1040	MHR2	0.74	08/05/2019	$395,000.00	$ 263,700.00	$131,300.00	$ 4.07	1.07	1	1.1	$ 3.70
Yes	R	29//081/////	201	1	1040	MHR2	0.85	02/14/2020	$319,600.00	$ 171,000.00	$148,600.00	$ 4.01	0.952221	1	1.1	$ 3.65
Yes	R	26//043/////	330	A	3310	OBD	0.09	06/14/2019	$220,000.00	$ 103,500.00	$116,500.00	$ 29.72	1.01	1.00	1	$ 29.72
															Mean	$ 5.67
															Median	$ 3.04

Appendix ‘M’: Building Cost Analysis

BASE RATES CALCULATION **DERRY NH 2020 As checked 04/17/2020**

Description	Class	Code	S	P	Grade	Unadj Cost	Adj Cost	Old Code	New Code	Median ASR	Modifier	Indicated Rate	System Description	Comment
Dormitories	D	321	11	14	AVG	112.00	125.66	70	300	0.95	1.00	119	Dormitory	
Luxury Apartments (High Rise)	D	984	11	15	AVG	159.00	178.40	97	301	0.95	1.00	169	High Rise Apt	
Apartments (High Rise)	D	300	11	18	AVG	93.50	104.91	14	302	0.95	1.00	100	Apartments, Comm	Cost to Income
Hotels: Limited Service	D	595	11	22	AVG	101.00	113.32	66	303	0.95	1.00	108	Hotel Limited Svc	
Hotels:Full Service	D	594	11	25	AVG	133.00	149.23	66	304	0.95	1.00	142	Hotel Full Svc	
Rectories	D	348	11	28	AVG	107.00	120.05	84	305	0.95	1.00	114	Rectory/Convent	
Clubhouses	D	311	11	30	AVG	99.50	111.64	77	306	0.95	1.00	106	Clubs/Lodges	
Country Clubs	D	314	11	31	AVG	139.00	155.96	38	307	0.95	1.00	148	Country Club	
Health Clubs (Spas)	D	418	11	31	AVG	121.00	135.76	54	308	0.95	1.00	129	Health Club	
Mortuaries/Funeral Homes	D	342	11	32	AVG	112.00	125.66	28	309	0.95	1.00	119	Funeral Home	
Rooming Houses	D	551	11	28	AVG	86.50	97.05	XX	310	0.95	1.00	92	Rooming House	
Group Care Homes	D	424	11	29	AVG	111.00	124.54	XX	311	0.95	1.00	118	Group Care	
Motels	D	343	12	9	AVG	92.00	104.24	39	350	0.95	1.00	99	Motels	
Office-Apartments	D	544	12	13	AVG	95.00	107.64	81	351	0.95	1.00	102	Office/Apt	
Bed and Breakfast Inns	D	539	12	15	AVG	97.00	109.90	75	352	0.95	1.00	104	Bed & Breakfast	
Multiple Residences	D	352	12	16	AVG	76.50	86.67	14	353	0.95	1.50	124	Apartments, Res	Cost to Income
Multiple Residences-Senior Citizen	D	451	12	18	AVG	84.00	95.17	74	354	0.95	1.00	90	Homes for Aged	
Multiple Residences-Elderly Assisted Living	D	589	12	20	AVG	95.50	108.20	86	355	0.95	1.00	103	Assisted Living	
Retirement Community Complex	D	710	12	22	AVG	133.00	150.69	87	356	0.95	1.00	143	Retirement Comm	
Bars/Taverns	D	442	13	13	AVG	97.50	111.54	33	400	0.95	1.00	106	Bar/Tavern	
Restaurants	D	350	13	14	AVG	120.00	137.28	30	401	0.95	1.00	130	Restaurant	
Fast Food Restaurants	D	349	13	17	AVG	128.00	146.43	21	402	0.95	1.00	139	Fast Food	
Snack Bars	D	529	13	18	AVG	75.00	85.80	91	403	0.95	1.00	82	Fast Food Local	
Supermarkets	D	446	13	20	AVG	82.00	93.81	22	404	0.95	1.00	89	Supermarket	
Drug Stores	D	511	13	20	AVG	100.00	114.40	68	405	0.95	1.00	109	Pharmacy	
Gas Mini Mart Convenience Stores	D	531	13	22	AVG	145.00	165.88	23	406	0.95	1.00	158	Gas Mart	
Convenience Stores	D	419	13	22	AVG	85.50	97.81	35	407	0.95	1.00	93	Convenience Store	
Laundry/Dry Cleaning	D	499	13	25	AVG	77.50	88.66	61	408	0.95	1.00	84	Laundromat	
Retail Stores	D	353	13	26	AVG	80.00	91.52	17	409	0.95	1.00	87	Store	
Retail Stores	D	353	13	26	GOOD	106.00	121.26	17	410	0.95	1.00	115	Beer/Liquor Store	
Department Stores	C	318	13	27	AVG	111.00	126.98	13	411	0.95	1.00	121	Department Store	
Discount Stores	D	317	13	28	AVG	66.50	76.08	XX	418	0.95	1.00	72	Discount Store	
Warehouse Showroom Stores	D	534	13	29	AVG	52.50	60.06	62	412	0.95	1.00	57	Furniture Showroom	
NBHD Shopping Centers	D	412	13	33	AVG	86.00	98.38	16	413	0.95	1.00	93	Shopping Center Loc	
Mixed Retail Centers with Residential Units	D	459	13	33	AVG	85.50	97.81	80	414	0.95	1.00	93	Stores/Apt Com	
Mixed Retail Centers with Office Units	D	597	13	34	AVG	87.50	100.10	82	415	0.95	1.00	95	Store/Office	
Regional Shopping Centers	D	414	13	35	AVG	103.00	117.83	15	416	0.95	1.00	112	Shopping Center Reg	
Community Shopping Centers	D	413	13	35	AVG	95.00	108.68	XX	417	0.95	1.00	103	Plaza Community	
Industrial Flex Buildings	D	453	14	13	AVG	50.00	57.20	40	450	0.95	1.00	54	Industrial Flex	
Industrials, Light Manufacturing	D	494	14	14	AVG	49.50	56.63	40	451	0.95	1.00	54	Industrial	
Research & Development Buildings	D	392	14	16	AVG	71.00	81.22	XX	452	0.95	1.00	77	R&D	
Industrials, Light Manufacturing	D	494	14	14	GOOD	69.50	79.51	40	453	0.95	1.00	76	Telephone Building	
Branch Post Offices	D	582	14	22	AVG	119.00	136.14	50	454	0.95	1.00	129	Post Office	
Transit Warehouses	D	387	14	23	AVG	64.50	73.79	69	455	0.95	1.00	70	Truck Terminal	
Cold Storage Facilities	D	447	14	24	AVG	66.00	75.50	47	456	0.95	1.00	72	Cold Storage	
Cold Storage Facilities	D	447	14	24	AVG	66.00	75.50	76	457	0.95	1.00	72	Packing Plant	
Storage Warehouses	D	406	14	26	AVG	41.25	47.19	45	458	0.95	1.00	45	Warehouse	
Mini Warehouses	D	386	14	28	AVG	36.00	41.18	92	459	0.95	1.00	39	Self Storage	
Complete Auto Dealerships	D	455	14	30	AVG	88.50	101.24	27	460	0.95	1.00	96	Auto Dealer	
Automotive Service Center	D	528	14	31	AVG	73.50	84.08	95	461	0.95	1.00	80	Service Center	
Service Garages	D	528	14	32	AVG	53.00	60.63	25	462	0.95	1.00	58	Service Shop	
Service Garages	D	528	14	32	AVG	53.00	60.63	25	463	0.95	1.00	58	Gas Station	
Service Garages	C	528	14	32	GOOD	82.50	94.38	25	464	0.95	1.00	90	Car Wash Drive Thru	
Service Garages	D	528	14	32	GOOD	72.50	82.94	25	465	0.95	1.00	79	Car Wash Coin Op	
Municipal Service Garages	D	527	14	33	AVG	79.50	90.95	XX	466	0.95	1.00	86	Municipal/State Garage	
Mini-Lube Garages	D	423	14	33	AVG	100.00	114.40	XX	467	0.95	1.00	109	Mini Lube	
Parking (Parkade) Structures	B	345	14	34	AVG	56.00	64.06	24	468	0.95	1.00	61	Parking Garage	
Broadcast Facilities	D	498	14	19	AVG	135.00	154.44	XX	469	0.95	1.00	147	Broadcast Bldg	
Storage Garages	D	326	14	34	AVG	54.00	61.78	XX	470	0.95	1.00	59	Storage Garage	
Office Buildings	D	353	15	17	AVG	112.00	124.43	18	500	0.95	0.85	100	Office	
Branch Bank	D	304	15	21	AVG	167.00	185.54	31	501	0.95	1.00	176	Branch Bank	
Medical Office Buildings	D	341	15	22	AVG	142.00	157.76	19	502	0.95	1.00	150	Medical Office	
General Hospitals	D	331	15	24	AVG	217.00	241.09	73	503	0.95	1.00	229	General Hospital	
Nursing Homes (Conv Hospitals)	D	313	15	26	AVG	144.00	159.98	29	504	0.95	1.00	152	Nursing Home	
Kennels	D	490	15	27	AVG	93.50	103.88	XX	505	0.95	1.00	99	Kennel	
Fire Stations, Staffed	D	322	15	29	AVG	122.00	135.54	59	506	0.95	1.00	129	Fire Station	
Governmental Buildings	D	327	15	30	AVG	141.00	156.65	58	507	0.95	1.00	149	Town Hall	
Public Libraries	D	337	15	32	AVG	140.00	155.54	57	508	0.95	1.00	148	Library	
Jails-Police Stations	D	489	15	33	AVG	140.00	155.54	89	509	0.95	1.00	148	Police Station	
Governmental Buildings	D	327	15	30	AVG	141.00	156.65	XX	510	0.95	1.00	149	Courthouse	
Churches (Chapels)	D	309	16	9	AVG	135.00	151.47	71	550	0.95	1.00	144	Church/Temple	
Theaters: Cinema	D	380	16	13	AVG	104.00	116.69	32	551	0.95	1.00	111	Theater, Cinema	
Bowling Centers	D	306	16	22	AVG	77.00	86.39	34	552	0.95	1.00	82	Bowling Alley	
Indoor Tennis Clubs	D	416	16	22	AVG	63.00	70.69	64	553	0.95	1.00	67	Tennis Club	
Theaters: Live Stage	D	379	16	12	AVG	124.00	139.13	XX	554	0.95	1.00	132	Theater Live	
Museums	D	481	16	19	AVG	141.00	158.20	XX	555	0.95	1.00	150	Museum	
Fitness Centers	D	483	16	21	AVG	101.00	113.32	XX	556	0.95	1.00	108	Fitness Center	
Auditoriums	D	302	16	14	AVG	124.00	139.13	XX	557	0.95	1.00	132	Auditorium	
High Schools	D	484	18	9	AVG	141.00	156.65	83	650	0.95	1.00	149	High Schools	
Middle Schools	D	366	18	10	AVG	136.00	151.10	83	651	0.95	1.00	144	Middle Schools	
Elementary Schools	D	365	18	11	AVG	143.00	158.87	83	652	0.95	1.00	151	Elementary Schools	
Day Care Centers	D	426	18	13	AVG	124.00	137.76	49	653	0.95	1.00	131	Day Care	
Colleges	D	377	18	26	AVG	154.00	171.09	72	654	0.95	1.00	163	College	
Academic Libraries	D	372	18	19	AVG	142.00	157.76	XX	655	0.95	1.00	150	School Library	
Fine Arts Buildings	D	355	18	20	AVG	137.00	152.21	XX	656	0.95	1.00	145	Fine Arts Bldg	
Book Stores	D	488	18	20	AVG	94.00	104.43	XX	657	0.95	1.00	99	Book Store	
Restroom Buildings	D	432	18	21	AVG	147.00	163.32	XX	658	0.95	1.00	155	Restroom Bldg	
Maintenance Buildings	D	157	18	21	AVG	49.00	54.44	XX	659	0.95	1.00	52	Maintenance Bldg	
Natatoriums	D	485	18	22	AVG	122.00	135.54	XX	660	0.95	1.00	129	Natatorium	
Shower Room Buildings	D	403	18	22	AVG	137.00	152.21	XX	661	0.95	1.00	145	Shower Room Bldg	
Fieldhouses	D	486	18	23	AVG	98.50	109.43	XX	662	0.95	1.00	104	Field House	
Physical Education Buildings	D	375	18	24	AVG	120.00	133.32	XX	663	0.95	1.00	127	Phys Ed Bldg	
Gymnasiums	D	358	18	25	AVG	108.00	119.99	XX	664	0.95	1.00	114	Gymnasium	
College Classrooms	D	368	18	27	AVG	141.00	156.65	XX	665	0.95	1.00	149	Classroom	
Technical Trades Buildings	D	373	18	28	AVG	124.00	137.76	XX	666	0.95	1.00	131	Tech Trades Bldg	
Lecture Hall Buildings	D	371	18	28	AVG	151.00	167.76	XX	667	0.95	1.00	159	Lecture Hall	
Arts and Crafts Buildings	D	367	18	29	AVG	147.00	163.32	XX	668	0.95	1.00	155	Arts & Crafts	
Science Buildings	D	376	18	30	AVG	176.00	195.54	XX	669	0.95	1.00	186	Science Bldg	
Commons	D	369	18	31	AVG	164.00	182.20	XX	670	0.95	1.00	173	Commons	
Administration Buildings	D	600	18	32	AVG	123.00	136.65	XX	671	0.95	1.00	130	Admin Bldg	

Current Cost Multipliers **Apr 2020**

Dated	Nov 2018	Aug 2018	May 2018	Feb 2020	Nov 2019	Aug 2019	May 2019	Feb 2019
C	S 11	S 12	S 13	S 14	S 15	S 16	S 17	S 18
A	1.05	1.07	1.08	1.00	1.02	1.02	1.03	1.05
B	1.06	1.06	1.05	1.03	1.01	1.03	1.04	1.06
C	1.03	1.03	1.06	1.02	1.03	1.04	1.04	1.02
D	1.02	1.03	1.04	1.04	1.01	1.02	1.01	1.01
S	1.07	1.07	1.08	1.02	1.04	1.02	1.01	1.05

UIP Cost Multipliers **Apr 2020**

Dated	S	P	Multiplier	
Mar 2019	52	5	1.03	
Dec 2019	66	1	1.01	
Dec 2019	66	2-9	1.00	
Dec 2019	66	10-11	1.00	
Dec 2019	67	1-2	1.00	
Dec 2019	67	3-7	1.00	
Mar 2020	64	1-6	1.02	
Mar 2020	64	7-9	1.01	Metal
Mar 2020	64	7-8	1.01	Wood & Air

Local Cost Multiplier **Apr 2020** **SALEM, NH**

Class	A	B	C	D	S
Mult	1.09	1.13	1.12	1.10	1.11

Appendix ‘N’: DRA Certificates for Personnel

NEW HAMPSHIRE DEPARTMENT OF REVENUE ADMINISTRATION

THIS CERTIFIES THAT

Stephan W. Hamilton

Has successfully completed and submitted the required documentation as

required by state law to obtain status as a

DRA-CERTIFIED PROPERTY ASSESSOR SUPERVISOR

Which shall remain valid until December 31, 2023

Given this day of December 18, 2018

Thomas P. Hughes, Assistant Director

NEW HAMPSHIRE DEPARTMENT OF REVENUE ADMINISTRATION

THIS CERTIFIES THAT

Emily Goldstein

Has successfully completed and submitted the required documentation as

required by state law to obtain status as a

DRA-CERTIFIED PROPERTY ASSESSOR SUPERVISOR

Which shall remain valid until December 31, 2022

Given this day of July 25, 2018

Stephan W. Hamilton, Director

SWH/mp1

NEW HAMPSHIRE DEPARTMENT OF REVENUE ADMINISTRATION

THIS CERTIFIES THAT

Robert McCarthy

Has successfully completed and submitted the required documentation as

required by state law to obtain status as a

DRA-CERTIFIED PROPERTY ASSESSOR SUPERVISOR

Which shall remain valid until December 31, 2021

Given this day of June 12, 2017

Stephan Hamilton, Director

NEW HAMPSHIRE DEPARTMENT OF REVENUE ADMINISTRATION

THIS CERTIFIES THAT

Stephen Della Pelle

Has successfully completed and submitted the required documentation as

required by state law to obtain status as a

DRA-CERTIFIED BUILDING MEASURER AND LISTER

Which shall remain valid until December 31, 2024

Given this day of March 17, 2020

James P. Gerry, Director