

Town of Derry, NH

Fiscal Committee Meeting — January 18, 2022

Present: Erin Spencer via ZOOM, David Caron, Allan Virr, Mark Fleischer and Joan Crimlisk

Opened Meeting: 4:37pm - Mark Fleischer taking the minutes.

Approval of Minutes: Approval of the December 14, 2021 meeting minutes – Motion by Allan Virr, Second by Joan Crimlisk.

CFO Report - Mark Fleischer reviewed the revenue and expenditure reports through December 31, 2021. December 31st represents a target of 50% of the fiscal year that has been completed. Revenues and expenditures from operations in the General Fund are at 62% and 57%, respectively, compared to 60% and 55% for the same period last year. A review of revenue highlights included Fire at 184% of budget related to workers comp and disability reimbursements. Timber Tax and Payment in Lieu of Taxes (PILOT) collections in Assessing are trending above budget. Motor Vehicle revenues are slightly above the benchmark at 52.3% of budget. Transfer Station recycling revenues are trending above budget as market prices continue to increase. Revenues trending lower include Human Services repayments of assistance, OMO interest revenues and building permits. Recreation seasonal revenues as well as expenses continue to be impacted by the pandemic as both are trending below budget. In reviewing expenditures, Fire has (5) vacant positions however, overtime expenses are at 81% of budget. Police also has (5) vacant positions and SRO details are 16.8% of budget. Information Technology is higher due to annual software support payments processed in the first Human Services is high due to reservation of funds paid quarterly to outside supportive agencies. Highway and Streets is high due to reservation of funds designated to our roadway maintenance program and Transfer Station is high due to reservation of funds for annual contractual services.

Also reviewed were revenues and expenditures in the other funds, Cable, Water and Wastewater. For Cable revenues, the first fiscal quarter Comcast Franchise Fee payment has been received. Expenses for Cable are at 22% of budget. Water revenues and expenses are at 60% and 43% and Wastewater is at 52% and 54%, respectively. The most recent quarterly billing was dated 12/15/21.

Treasurers Report - Allan Virr reviewed the cash balances through 12/31/21 which were higher than 12/31/20 (\$68.0M vs.\$62.6M). Rates are slightly lower than a year ago. Citizens Bank was at .09% at 12/31/21 compared to .10% a year ago. Comparing the same periods, Eastern Bank, formerly Century Bank, went from .35% to .10%, and Cambridge Bank, went from .25% to .05%. After allocations to other funds such as Water and Wastewater, as well as unspent bond proceeds, Municipal Obligation interest revenues has only achieved 34.6% of budget. The majority of the General Fund cash is at TD Bank earning a rate of .15%.

Trustees of the Trust Funds – Trustee Joan Crimlisk reported that at the Trustees of the Trust Fund met earlier that day.

December 31,2021 Balances

Trust Funds \$11,239,335 – (56.1% in Equities, 43.9% Fixed Income and Cash)
Capital Reserves \$12,836,970-(All Fixed Income and Cash)
Expendable Fund \$1,001,137-(All Fixed Income and Cash)

Total return for the Quarter Ending December 30, 2021-Managed by Cambridge Trust Co.

Trust Funds 6.35%
Capital Reserves (.31%)
Expendable Fund (.70%)

The next TTF meeting is scheduled for 4/18/22.

Next meeting Date: TBD

Meeting adjourned at 4:50pm