

# Town of Derry, NH

## Fiscal Committee Meeting — April 19, 2022

**Present:** Doug Flood, David Caron, Allan Virr, Mark Fleischer and Craig Corbett

**Opened Meeting:** 4:36pm - Mark Fleischer taking the minutes.

**Approval of Minutes:** Approval of the January 18, 2022, meeting minutes – Motion by Dave Caron, Seconded by Allan Virr.

**CFO Report** - Mark Fleischer reviewed the revenue and expenditure reports through March 31, 2022. March 31<sup>st</sup> represents a target of 75% of the fiscal year that has been completed. Revenues and expenditures from operations in the General Fund are at 74% and 76% of budget, respectively, compared to 80% and 76% for the same period last year. A review of revenue highlights included Fire at 304% of budget related to workers comp and disability reimbursements. Ambulance revenue is 85% of budget. Timber Tax and Payment in Lieu of Taxes (PILOT) collections in Assessing are trending above budget. Motor Vehicle revenues are slightly above the benchmark at 77.8% of budget. Transfer Station recycling revenues are trending above budget as market prices remain high. Revenues trending lower include Boat tax collections, OMO interest revenues and Highway inspection fees. Recreation seasonal revenues as well as expenses continue to be impacted by the pandemic as both are trending below budget. In reviewing expenditures, Fire has (5) vacant positions however, overtime expenses are at 121% of budget. Police also has (4) vacant positions and SRO details are 35.8% of budget. Information Technology is higher due to annual software support payments processed in the first quarter. Human Services is high due to reservation of funds paid quarterly to outside supportive agencies. Highway and Streets is high due to reservation of funds designated to our roadway maintenance program. Road salt purchases are 91.6% of budget. Transfer Station is high due to reservation of funds for annual contractual services.

Also reviewed were revenues and expenditures in the other funds, Cable, Water and Wastewater. For Cable revenues, the first and second fiscal quarter Comcast Franchise Fee and the annual equipment grant payments have been received. Expenses for Cable are at 42% of budget. Water revenues and expenses are at 78% and 60% and Wastewater is at 75% and 74%, respectively. The most recent quarterly billing was dated 3/15/22.

**Treasurers Report** - Allan Virr reviewed the cash balances through 3/31/22 which were higher than 3/31/21 (\$48.1M vs.\$47.3M). The majority of the GF operating cash is split almost evenly between Citizens Bank and TD Bank. At 3/31/22, the Citizens rate was .18% and TD was .15%. There was a small amount of funds remaining at Eastern Bank at the end of the quarter, and that was transferred to Citizens in April. Allan indicated he continues to explore options to increase interest revenues.

**Trustees of the Trust Funds** – The Chair of the Trustee of the Trust Funds, Craig Corbett, reported that at the Trustees of the Trust Fund met on 4/18/22.

March 31,2022 Balances

Trust Funds \$10,816,161 – (52.8% in Equities, 47.2% Fixed Income and Cash)

Capital Reserves \$13,467,302-(All Fixed Income and Cash)

Expendable Fund \$1,018,365-(All Fixed Income and Cash)

Total return for the Quarter Ending March 31, 2022-Managed by Cambridge Trust Co.

Trust Funds (1.36%)

Capital Reserves (3.54%)

Expendable Fund (2.94%)

Negative yields for the quarter however they are forecasted to rise soon as interest rates start to rise.

**Next meeting Date:** TBD

Meeting adjourned at 5:05pm