

Derry Economic Advisory Development Meeting Minutes for August 15, 2016

In Attendance: Craig Cunningham, Nick, del'Etoile, Christina Gossel, Scott Graves, Jim Morgan, Terri Pastori, George Sioras, Andrew White, Stephen Daly. Also in attendance Randall Kelly, Richard Tripp,

Not in attendance: Chris Black, Steve DeMattia, Catherine Taylor

Meeting was called to order at 7:00 by Terri Pastori

Chair's Report (Terri Pastori)

- Chris Black and Steve DeMattia have both resigned from the committee. We are grateful for their past contributions.
- Workshop with the Town Council and Planning Board Tuesday September 27, 2016. Members of EDAC are encouraged to attend.
- Local Business Treasure Hunt August 23-27th. More to come.
- A Business Attraction RFP has gone out. Town is looking for proposals from companies to assist in attracting business to Town. Similar to what we saw with Buxton.
- There is an Opening on the Chamber of Commerce Board of Directors
- A new business has opened downtown. Turd Herders. They sell pet supplies and also offer services cleaning up yards for pet owners.

Minutes – July 18, 2016

Christina Gossel noted a spelling error. Minutes were corrected and approved.

Liquid Blue – Gary Piontkowski

Early stages of P&S to buy Sanmina property on Linlew Drive. Owner of Liquid Blue started business selling t-shirts at Grateful Dead Concerts. Uses exclusive process. Last year they did about \$15.5Mil. Purchase of property will be cash deal. Employs 105-115 employees. About 30% will relocate. Some employees are unskilled, some semi-skilled. They are a light manufacturing operation. GED level jobs pay \$12-17 per hour. Initial hiring will likely be in marketing and sales. R&D and Art will begin to work out in Linlew Drive facility at the end of October. Equipment will move in 4Q2016. Transition will take about 2 years. Initially it will be Art Department and Gift Shop Group.

Liquid Blue is a clean business. Non-toxic organic dies. No issues with hazardous effluent, sometimes water will be colored. It should be noted that they sell and work with wholesalers. They would not be