

TOWN OF DERRY, NH

QUOTE/BID LIST

B17-09 Transfer Station - Loader

Company Name	Gross Cost	Trade	Net	Score
1. Milton CAT	\$243,500	\$45,000	\$198,500	745
2. Nitco – Northland JCB	\$194,900	\$30,000	\$164,900	635
2. Chadwick-BaRoss	\$204,937	\$25,000	\$179,937	635
4. Beauregard Equipment	\$222,200	\$23,750	\$198,450	535
5.				

Budget line 188 32002 740000

Bid Recipient MILTON CAT

Department Head Signature [Signature] Date 9/8/16

PROJECT: WHEELED LOADER

DEPARTMENT/DIVISION: DERRY PUBLIC WORKS DEPARTMENT

MILTON CAT – CAT 938M

RATING CATEGORY	WEIGHT	RATING	SCORE
Proposal:	5	10	50
Responsive - Required Documents Submitted			
Cost - \$243,500			
Delivery Time After Receipt of Order – 30 – 150 days			
Trade in Value - \$45,000			
Equipment:	10	9	90
Meets/Exceeds Specifications			
Warranties			
Country of Origin (extra points for units made in USA)			
Firm:			
Record of Satisfactory Performance – <i>Town has owned CAT loader since 2005</i>	10	10	100
Dealer Proximity to Derry (for parts & service) - <i>Londonderry</i>	10	10	100
Responsible (per RFP General Terms & Conditions)	5	10	50
Total:			745

**Rating Scale: Unacceptable 0, Average 5, Excellent 10**

PROJECT: WHEELED LOADER

DEPARTMENT/DIVISION: DERRY PUBLIC WORKS DEPARTMENT

NITCO/NORTHLAND – JCB 437 HT T4

RATING CATEGORY	WEIGHT	RATING	SCORE
Proposal:			
Responsive - Required Documents Submitted	5	10	50
Cost - $\$185,000 + \$9,900 = \$184,900$	10	10	100
Delivery Time After Receipt of Order – 90 days	10	8	80
Trade in Value - $\$30,000$	10	7	70
Equipment:			
Meets/Exceeds Specifications -173HP < 186 HP SPEC	10	6	60
Warranties 5 YR/5000HR ADD \$4900 FOR 7000HR	10	6	60
Country of Origin (extra points for units made in USA) <i>United Kingdom</i>	5	5	25
Firm:			
Record of Satisfactory Performance – <i>No history with JCB</i>	10	7	70
Dealer Proximity to Derry (for parts & service) - <i>Concord</i>	10	7	70
Responsible (per RFP General Terms & Conditions)	5	10	50
Total:			<b>635</b>

**Rating Scale: Unacceptable 0, Average 5, Excellent 10**

PROJECT: WHEELED LOADER

DEPARTMENT/DIVISION: DERRY PUBLIC WORKS DEPARTMENT

CHADWICK- BAROSS – VOLVO L90H

RATING CATEGORY	WEIGHT	RATING	SCORE
Proposal:			
Responsive - Required Documents Submitted	5	10	50
Cost - \$204,937	10	8	80
Delivery Time After Receipt of Order – 90-120 days	10	7	70
Trade in Value - \$25,000	10	5	50
Equipment:			
Meets/Exceeds Specifications -184HP < 186 HP SPEC	10	6	60
Warranties	10	8	80
Country of Origin (extra points for units made in USA)	5	11	55
Firm:			
Record of Satisfactory Performance – No history with Volvo	10	7	70
Dealer Proximity to Derry (for parts & service) - Concord	10	7	70
Responsible (per RFP General Terms & Conditions)	5	10	50
Total:			<b>635</b>

**Rating Scale: Unacceptable 0, Average 5, Excellent 10**

PROJECT: WHEELED LOADER

DEPARTMENT/DIVISION: DERRY PUBLIC WORKS DEPARTMENT

BEAUREGARD EQUIPMENT – CASE 721F

RATING CATEGORY	WEIGHT	RATING	SCORE
Proposal:			
Responsive - Required Documents Submitted	5	10	50
Cost - \$222,200	10	6	60
Delivery Time After Receipt of Order – 120 days	10	7	70
Trade in Value - \$23,750	10	4	40
Equipment:			
Meets/Exceeds Specifications -178HP < 186 HP SPEC, MAX SPEED 23.5 MPH < 25 MPH SPEC	10	4	40
Warranties	10	6	60
Country of Origin (extra points for units made in USA)	5	11	55
Firm:			
Record of Satisfactory Performance – <i>Performance has been fair on Case loader in Highway division</i>	10	4	40
Dealer Proximity to Derry (for parts & service) - <i>Concord</i>	10	7	70
Responsible (per RFP General Terms & Conditions)	5	10	50
Total:			<b>535</b>

**Rating Scale: Unacceptable 0, Average 5, Excellent 10**