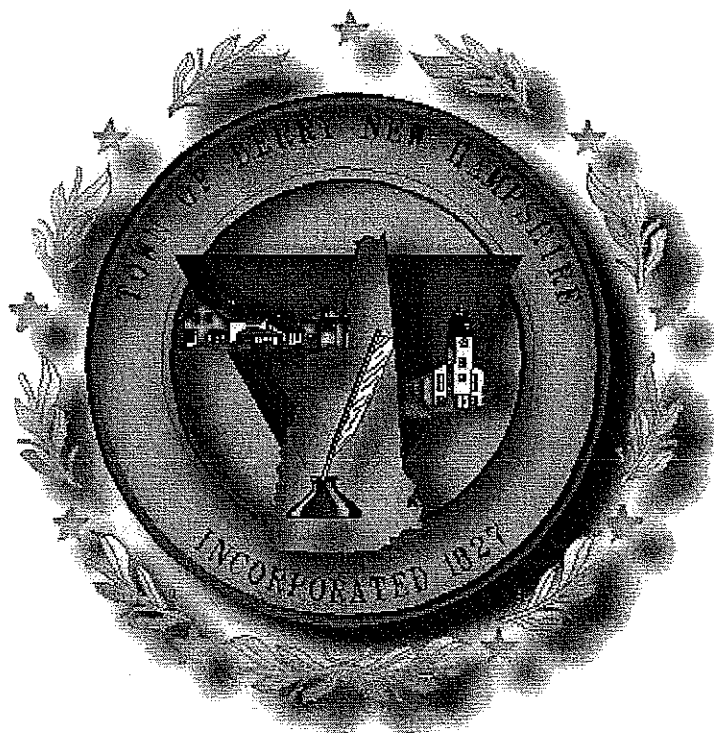


TOWN OF DERRY, NH



TOWN COUNCIL ADOPTED ANNUAL BUDGET

FISCAL YEAR 2011

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TOWN OF DERRY, NH

To: The Citizens of Derry and the Derry Town Council
From: Gary Stenhouse, Town Administrator 
Date: June 10, 2010
Re: FY 2011 Budget Message

The Town of Derry FY2011 Budget was approved by the Derry Town Council at its meeting of May 18, 2010 by a vote of 5-2-0. The FY2011 Capital Improvement Plan was approved on a 7-0-0 vote. The following are key points of the budget, as well as some concerns/issues going forward:

Key Points:

- Approved a Town Services budget of \$34,968,039, which net of revenues, is \$22,216,490, an increase of \$64,250 over the comparable FY2010 budget. This budget equates to an estimated 2010 tax rate for Town Services of \$9.39, the same as set for 2009 by the New Hampshire Department of Revenue Administration.
- Reflected the fore-going of wage increases by the Fire Unions' members (\$130,000), as well as by the Town's senior management staff (\$12,000).
- Eliminated one full-time position and reduced a second to part-time.
- Used no unrestricted fund balance to support day-to-day operations;
- Projected that three major revenue sources (investment income, building permits and motor vehicle registration fees) will continue to be significantly below prior levels due to the downturn in the national economy.
- Reflected increased costs and reduced revenues based on the Governor's state budget approved in 2009. NH Retirement System costs were increased to reflect the further shifting of cost for Police and Firefighters from the State to municipalities, adding \$110,000 to be borne by the Town. The budget again excludes approximately \$460,000 of NH shared revenue funding that the Town had received for many years until eliminated in FY2010.

- The budget does not reflect the Governor's proposed additional cost shift or reduced revenues to deal with the State's budget crisis which will, if enacted, impact the Town's operations. While the budget includes receipt of Rooms & Meals Tax distribution of \$1.53M as received in the past, the Governor's proposed budget cuts would reduce this by approximately \$160,000. Further, the State's proposed cuts include more shifting of NH Retirement System cost for Police and Firefighters from the State to municipalities, adding an additional \$110,000 to be borne by the Town. For FY2010 and FY2011, this would mean a cumulative cost shift of \$325,000 from the State to the Town. The Governor's proposed budget actions would impact the Town by approximately \$270,000, an increased cost/revenue shortfall that would require the use of fund balance to maintain the tax rate cap.

Concerns/Issues Going Forward:

- The national and state economy will continue to produce many challenges for the Town in FY2011. In the current fiscal year (FY2010), state aid was reduced and the Town's share of retirement costs was increased, resulting in a \$565,000 negative impact on the budget. In FY2011 we have built in further cost shifting to the Town and by the time we set the tax rate more state aid cuts and cost shifting are likely. In addition, we must monitor the costs of commodities such as electricity, fuel and road materials upon which we heavily rely.
- The Town's ability to continue to provide the high level of municipal services that have been provided in the past is being severely strained. In FY2010 it was due to the elimination of positions. In FY2011 it is primarily because of the requirement to budget virtually all goods and services the Town uses at a level equal to or in many cases lower than in past years. If this year's negative Consumer Price Index continues we will likely need to further reduce operating costs in FY2012. Should additional positions be considered for elimination next year, the Town's staff will evaluate the effect on service and response time of each proposed change so that the impact of each action is clearly understood by management and the Council.
- We should continue to consider increasing program service fees despite the unintended consequence of limiting access to activities to those with the scarcest resources.
- Debt service costs related to issuing a bond for the Route 28 Corridor Tax Increment Financing (TIF) District infrastructure improvements have been included in the FY2011 budget based on the Council action in 2009 to move this project forward. I believe that this action has communicated to those contemplating the building or expanding of business along Route 28 that the Town is committed to supporting economic development. The recent announcement that Wal-Mart has renewed its interest in building an enlarged store in Derry and other business interest confirms this. The project will remedy

an existing failed section of highway and encourage the development of undeveloped or under-utilized property that has existing Town water and sewer service.

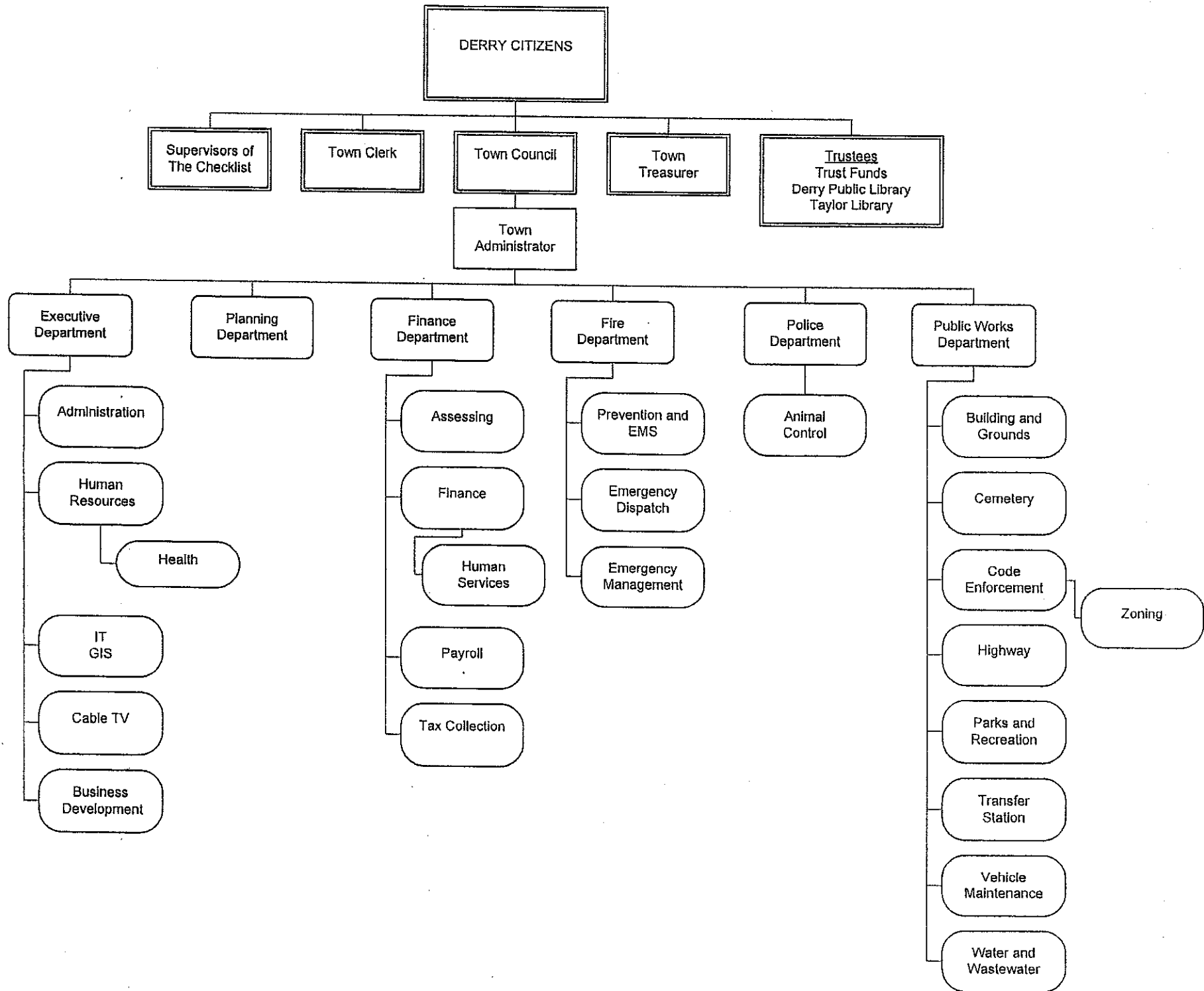
- As I stated last year, future economic development will continue to be a challenge. On the bright side, the Route 28 T.I.F. District is moving forward which gives us the potential to create a tax base that relies less upon residents and more on commercial/industrial growth. To help in this effort and that of moving forward on improving downtown, we have engaged the services of an economic development consultant to help with these plans. However, shifting the tax base balance will not happen overnight. It is a 5 to 20 year effort, though we will see some success sooner. In order to ensure progress, we need to expand our municipal infrastructure which will result in increased debt service costs and will correspondingly increase the pressure to reduce the cost of normal day-to-day services.

Lastly, I wish to thank the Town's staff for their tremendous effort during the preparation of the budget, my last as Derry's Town Administrator. Developing the budget scenario necessitated by our less-than-zero percent C.P.I. increase, as well as reflecting additional losses in state aid or shifts from the State to the Town for funding, was a difficult process. Operating within the confines of the approved FY2011 budget will present great challenges to staff this year and in the future. I am confident that they will approach these challenges with a continued professional attitude as they provide municipal services to the citizens of Derry.

TOWN

ORGANIZATION

CHART



PERSONNEL

SUMMARY

Personnel Summary FY 2011

Job Title	FY 2010		FY 2011		Job Title	FY 2010		FY 2011		Job Title	FY 2010		FY 2011	
	FT	PT	FT	PT		FT	PT	FT	PT		FT	PT	FT	PT
Executive										Fire Department				
Council (elected)				7	Director	1		1		Chief	1		1	
Treasurer (elected)				1	Deputy Director	1		1		Executive Secretary	1		1	
Town Administrator	1		1		DPW Administrative Assistant	1		1		Secretary		1		1
Executive Secretary to TA	1		1		Superintendent of Operations	1		1		EMS Director	1		1	
Director, HR & Administration	1		1		Engineering Coordinator	1		1		Director Fire Prevention	1		1	
HR Coordinator	1		1		Environmental Coordinator	1		1		Fire Inspector	1		1	
IT/GIS Manager	1		1		Engineering Tech II	3		2		Chief Mechanic	1		1	
Computer Support Specialist	1		1		Computer Specialist	1		1		Battalion Chief	4		4	
Cable 17 Station Administrator	1		1		Utility Customer Service & Billing Clerk	1		1		Captain	4		4	
Cable 17 Production Coordinator	1		1		Code Enforcement Officer	1		1		Lieutenant	12		12	
	8		8		Building Inspector	0		1		Firefighters	47		47	
					Secretary / Receptionist	1		1		Director Communications	1		1	
					Building Specialist	1		1		Dispatchers	6		6	
					Custodian II	4		4			80	1	80	1
Town Clerk										Public Health Department				
Town Clerk (elected)	1		1		Highway Crew Chief	1		1		Public Health Network Coordinator (grant)	1		1	
Deputy Town Clerk		1		1	Highway Mechanical Equipment Operator II	10	1	10	1	Health Officer		1		1
Supervisors of the Checklist (elected)		3		3	Chief Mechanic	1		1		Admin, Program Assistant		1		1
	1	4	1	4	Mechanic II	2		2			1	2	1	2
Finance Department										Police Department				
Chief Financial Officer	1		1		Chief Operator	1		1		Chief	1		1	
Controller	1		1		Mechanic & Electrical Technician II	1		1		Executive Secretary	1		1	
Senior Accountant	1		1		Mechanical & Electrical Technician I	1		1		Captian	2		2	
Bookkeeper	1		1	1	Utility Worker	4		4		Lieutenant	5		5	
Senior Bookkeeper	1		1		Water System Operator I	2		2		Sergeant	9		9	
Payroll and Benefit Specialist	1		1		Chief Water System Operator	1		1		Police Officer	41		40	
Business Manager	1		0		Sewer Treatment Operator II	1		1		Secretary	3	1	3	1
Assessor	1		1		Laborer (Water)		1		1	Dispatcher	5		5	
Deputy Assessor	1		1		Transfer Station Crew Chief	1		1		Receptionist	1		1	
Secretary I	1		1		Recycling Coordinator	1		1		Evidence Clerk		1		1
Secretary III	1		1		Transfer Station MEO II		1	0	1	Animal Control Officer	1		1	
Tax Collector	1		1		Transfer Station MEO III	1		1		Mechanic II	1		1	
Deputy Tax Collector/Municipal Agent	1		1		Transfer Station Laborer	1	1	1	1	Prosecutor	0		1	
Customer Service Assistant	4		4		Scale Weigh Master	1		1		Part-time Prosecutor Assistant		1		1
Human Services Administrator	1		1		Director of Parks & Recreation	1		1		Network Administrator	1		1	
Secretary II	0	1	1	0	Recreation Coordinator	1		1			71	3	71	3
	18	1	18	1	Secretary II	1		1						
					Program & Operations Assistant		1		1					
					Crew Chief	1		1						
Planning										Total				
Planning Director	1		1		Landscaping Coordinator	1		1			237	24	236	25
Planning Assistant	1		1		Projects Coordinator	1		1			FT	PT	FT	PT
	2	0	2	0	Laborer II	2		2			FY2010		FY2011	
						56	5	55	6					

EXPENDITURE

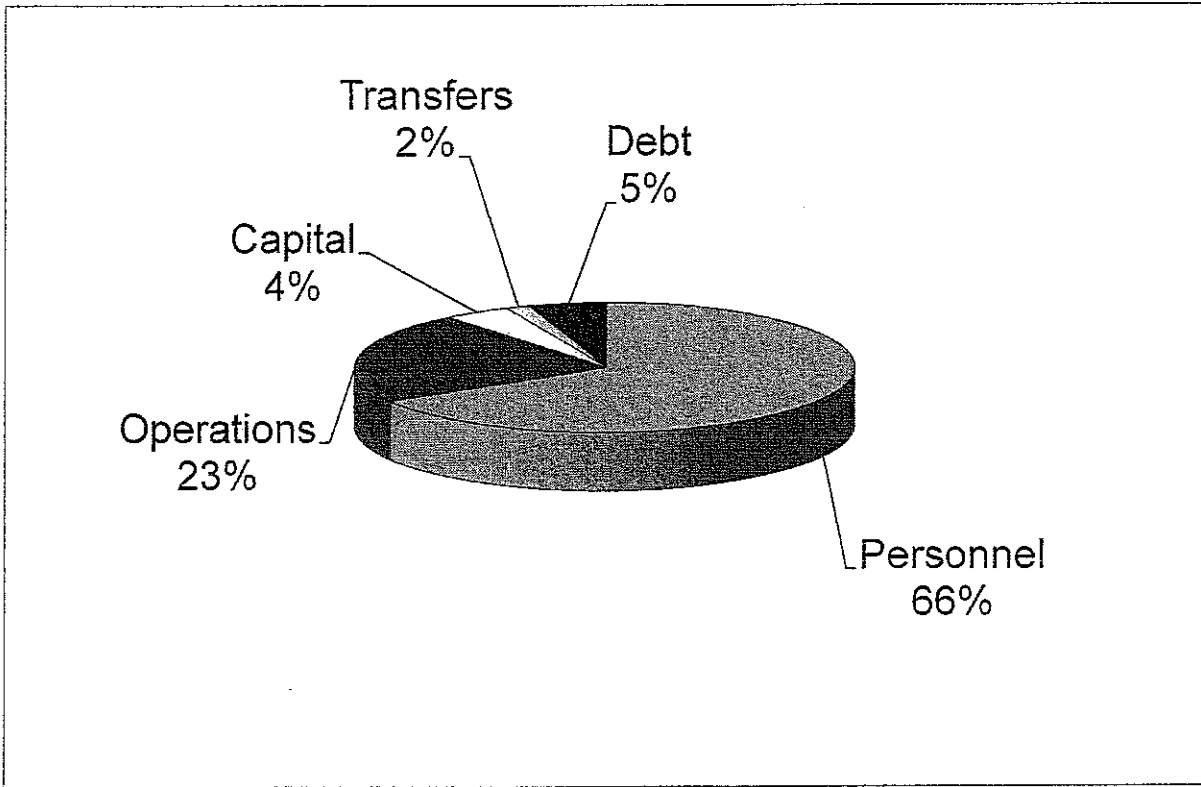
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REVENUE

SUMMARY

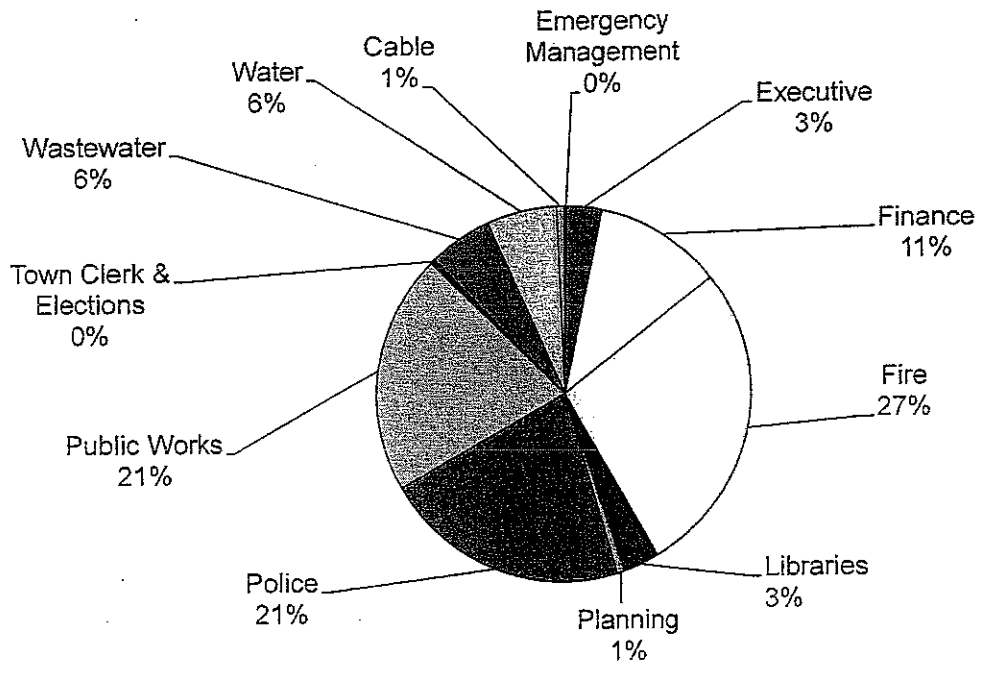
**Town of Derry, NH
Town Council Adopted Expenses by Category
FY 2011**

Personnel	\$ 26,404,008
Operations	9,092,136
Capital	1,670,583
Transfers	594,593
Debt	2,048,017
Total Budget	<u>\$ 39,809,337</u>



**Town of Derry, NH
Town Council Adopted Expenses by Department
FY 2011**

Emergency Management	80,831
Executive	1,239,440
Finance	4,459,427
Fire	10,759,836
Libraries	1,274,443
Planning	258,642
Police	8,507,669
Public Works	8,220,441
Town Clerk & Elections	167,310
Wastewater	2,170,125
Water	2,391,195
Cable	279,978
Total	<u><u>39,809,337</u></u>



**TOWN OF DERRY, NH
BOND PAYMENTS
FISCAL YEAR 2011**

GENERAL FUND BONDS	PRINCIPAL	INTEREST
1995 SERIES A COURTHOUSE	\$ 90,000	\$ 27,450
1999 SERIES A LAND & ROADS	\$ 25,000	\$ 10,263
1999 SERIES C FACILITIES HUMPHREY & ADAMS	\$ 95,000	\$ 52,601
2000 SERIES B HUMPHREY RD COMPLEX	\$ 25,000	\$ 13,538
2001 CITIZENS BANK BOND MUNICIPAL CTR	\$ 150,000	\$ 77,775
2004 NEW SCHOOL INFRASTRUCTURE	\$ 75,000	\$ 37,538
2006 POLICE STATION ADDITION	\$ 50,000	\$ 34,700
2010 PROPOSED ROUTE 28 CORRIDOR TIF BOND	\$ -	\$ 135,000
SUBTOTAL GENERAL FUND DEBT	\$ 510,000	\$ 388,865

ASH ST TIF DISTRICT (1)	PRINCIPAL	INTEREST
2004 ASH ST TIF BOND	<u>\$ 80,000</u>	<u>\$ 86,600</u>

WATER FUND BONDS	PRINCIPAL	INTEREST
1998 SERIES A WATER MAINS	<u>\$ 50,000</u>	<u>\$ 21,250</u>
SUBTOTAL WATER FUND DEBT	\$ 50,000	\$ 21,250

WASTEWATER FUND BONDS	PRINCIPAL	INTEREST
1993 SERIES C LAGOON UPGRADE	\$ 115,000	\$ 23,647
1993 BEAVER BROOK III ST REVOLVING LOAN	\$ 74,312	\$ 11,576
1994 HORNE BROOK INTERCEPTOR ST REVOLVING LOAN	\$ 82,238	\$ 10,718
2004 EFFLUENT FORCE MAIN UPGRADE	\$ 185,000	\$ 84,360
2006 EFFLUENT FORCE MAIN UPGRADE	\$ 50,000	\$ 34,700
SUBTOTAL WASTEWATER FUND DEBT	\$ 506,550	\$ 165,001

TOTALS \$ 1,146,550 \$ 661,716

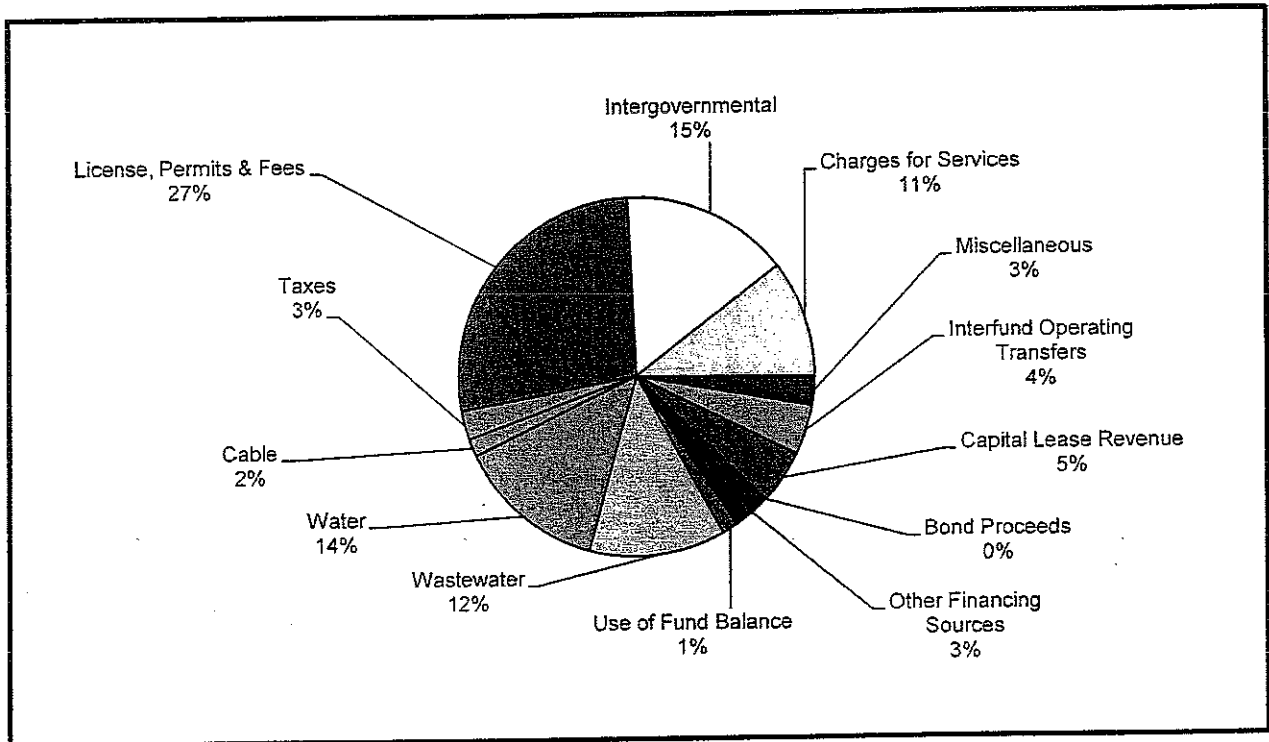
TOTAL PRINCIPAL & INTEREST FY2011 \$ 1,808,266

(1) Not included in budget. Fully funded by Ash Street TIF District.

**Town of Derry, NH
Town Council Adopted Revenue Budget
FY 2011**

Taxes	\$ 455,644	(1)
License, Permits & Fees	4,780,360	
Intergovernmental	2,704,559	
Charges for Services	1,859,983	
Miscellaneous	460,607	
Interfund Operating Transfers	790,335	
Capital Lease Revenue	850,080	
Bond Proceeds	0	
Other Financing Sources	597,300	
Use of Fund Balance	252,681	
Wastewater	2,170,125	
Water	2,391,195	
Cable	279,978	
Total Revenue & Transfers	\$ 17,592,847	

(1) Excluding Property Taxes



TOWN OF DERRY, NEW HAMPSHIRE

Town Council Adopted Budget for FY2011

<u>Calculation of Projected Town Tax Rate</u>		
Appropriation for Town Services (1)		\$34,968,039
Add: Veterans' Credits		395,200
Overlay		750,000
Less: Projected Revenue (1)		12,498,868
Business Profits Tax		0
Use of Fund Balance for Compensated Absences Funding		252,681
General Use of Fund Balance		0
Amount to be Raised by Taxation via Town Rate		\$23,361,690
Estimated Valuation for setting Town Tax Rate (2)		\$2,487,948,932
Projected 2010 Town Tax Rate/\$1,000 of Valuation		\$9.39
Tax Rate Increase over 2009		\$0.00

<u>Calculation of Allowable Town Tax Rate</u>		
Prior Year Tax Rate (2009)		\$9.39
CPI Increase Allowed by Town Charter	0.0% (3)	0
Maximum Tax Rate Allowed by Charter		\$9.39
Variance from Maximum Allowed Tax Rate		\$0.00
Amount over/(under) tax cap		(\$150)

(1) Excludes Wastewater, Water and Cable Appropriations & Revenues, Use of Fund Balance

(2) Assumes a valuation of \$2,487,948,932, a \$6,941,187 net increase over 2009.
 Reviewed and adjusted downward for actual value added on 4/20/10.
 Excludes assessed valuation of Ash Street Corporate Park TIF District.

(3) Based on the Annual Average of the CPI-U for 2009 as reported by the U.S. Department of Labor, Bureau of Labor Statistics. There was no increase in 2009.

6/2/10

Town of Derry, NH
 FY2011 Town Council Adopted Budget
 Department Totals Summary

Department/Activity Center	FY 2008 Revised Budget	FY 2009 Revised Budget	FY 2010 Revised Budget	FY 2011 Department Recommended	FY 2011 Town Administrator Recommended	FY 2011 Town Council Adopted
Emergency Management	\$98,888	\$65,711	\$120,899	\$126,251	\$80,651	\$80,831
Executive	\$1,468,963	\$1,302,742	\$1,197,510	\$1,252,284	\$1,257,861	\$1,239,440
Administration	\$566,599	\$546,092	\$609,524	\$644,979	\$656,943	\$638,414
Business Development	\$135,000	\$109,860	\$0	\$0	\$0	\$0
Health	\$152,455	\$110,188	\$103,185	\$102,068	\$96,918	\$97,026
Information Technology	\$614,909	\$536,602	\$484,801	\$505,237	\$504,000	\$504,000
Finance	\$7,398,103	\$6,272,654	\$8,886,646	\$4,558,962	\$4,469,202	\$4,469,427
Human Services	\$609,976	\$533,932	\$487,764	\$540,986	\$488,508	\$488,508
Assessor	\$667,227	\$612,636	\$612,655	\$603,867	\$601,475	\$601,475
Finance	\$699,401	\$687,365	\$688,787	\$699,119	\$692,743	\$691,006
Tax Collector	\$720,001	\$714,104	\$722,821	\$699,159	\$696,296	\$696,296
Other Municipal Obligations	\$4,701,498	\$3,724,617	\$6,374,619	\$2,015,831	\$1,990,180	\$1,982,142
Fire	\$10,383,600	\$9,943,145	\$10,104,937	\$11,291,791	\$10,913,561	\$10,759,836
Prevention & Emergency Services	\$9,691,793	\$9,267,451	\$9,399,201	\$10,565,196	\$10,233,928	\$10,087,078
Dispatch	\$691,807	\$675,694	\$705,736	\$726,595	\$679,633	\$672,758
Libraries (1)	\$0	\$0	\$0	\$1,279,843	\$1,274,443	\$1,274,443
Derry Public Library				\$1,116,934	\$1,116,934	\$1,116,934
Taylor Library				\$162,909	\$157,509	\$157,509
Planning	\$255,291	\$290,060	\$243,241	\$259,135	\$258,642	\$258,642
Police	\$8,061,478	\$7,258,410	\$8,030,228	\$8,606,323	\$8,510,330	\$8,507,669
Police	\$7,923,320	\$7,125,752	\$7,952,302	\$8,491,821	\$8,399,467	\$8,393,648
Animal Control	\$138,158	\$132,658	\$77,926	\$114,502	\$110,863	\$114,021
Public Works	\$9,312,958	\$9,737,231	\$8,509,844	\$8,627,264	\$8,153,405	\$8,220,441
Highway	\$4,020,034	\$4,641,811	\$3,780,004	\$3,890,682	\$3,479,799	\$3,545,496
Transfer Station	\$1,676,845	\$1,593,744	\$1,553,104	\$1,554,074	\$1,519,324	\$1,519,184
Vehicle Maintenance	\$422,239	\$454,405	\$437,067	\$443,673	\$441,950	\$441,847
Buildings & Grounds	\$850,539	\$804,599	\$721,170	\$734,136	\$731,748	\$731,700
Cemetery	\$269,959	\$194,675	\$191,486	\$207,580	\$206,330	\$206,785
Code Enforcement	\$419,462	\$416,061	\$297,509	\$306,949	\$304,248	\$304,500
Recreation	\$569,294	\$577,960	\$573,772	\$578,657	\$577,634	\$577,803
Parks	\$1,084,586	\$1,053,976	\$955,732	\$911,513	\$892,372	\$893,126

Town of Derry, NH
 FY2011 Town Council Adopted Budget
 Department Totals Summary

Department/Activity Center	FY 2008 Revised Budget	FY 2009 Revised Budget	FY 2010 Revised Budget	FY 2011 Department Recommended	FY 2011 Town Administrator Recommended	FY 2011 Town Council Adopted
Town Clerk & Elections	\$137,777	\$151,791	\$133,734	\$167,742	\$167,310	\$167,310
Town Clerk	\$95,957	\$90,870	\$96,887	\$114,971	\$114,538	\$114,538
Elections	\$41,820	\$60,921	\$36,847	\$52,771	\$52,772	\$52,772
Total for Town Services	\$37,117,058	\$35,021,744	\$37,227,039	\$36,169,595	\$35,085,405	\$34,968,039

Wastewater	\$2,419,513	\$2,317,181	\$2,251,886	\$2,188,154	\$2,183,182	\$2,170,125
Water	\$2,450,358	\$2,468,500	\$2,343,309	\$2,536,716	\$2,531,738	\$2,391,195
Cable	\$191,307	\$212,459	\$228,143	\$250,393	\$248,927	\$279,978
Total for Other Services	\$5,061,178	\$4,998,140	\$4,823,338	\$4,975,263	\$4,963,847	\$4,841,298

Grand Totals	\$42,178,236	\$40,019,884	\$42,050,377	\$41,144,858	\$40,049,252	\$39,809,337
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(1) Effective in FY2011 in accordance with GASB #54, the Town is required to account differently for the two libraries. Expenditures funded by the Town appropriation will be accounted for in the General Fund under separate activity center for each of the libraries. Expenditures utilizing library generated revenue will be accounted for in their respective special revenue fund.

6/2/10

Town of Derry, NH
 FY2011 Town Council Adopted Budget
 Net increase / (Decrease) Comparison

Department/Activity Center	FY 2010 REVISED BUDGET			FY 2011 TOWN COUNCIL ADOPTED BUDGET			VARIANCE FROM PRIOR YEAR	
	Expenditures	Revenue	Net Expense (Revenue)	Expenditures	Revenue	Net Expense (Revenue)	Increase (Decrease) from Prior Year	% Variance from Prior Year
Emergency Management	\$120,899	\$0	\$120,899	\$80,831	\$11,000	\$69,831	(\$51,068)	-42.24%
Executive	\$1,197,510	\$37,631	\$1,159,879	\$1,239,440	\$73,521	\$1,165,919	\$6,040	0.52%
Administration	\$609,524	\$3,200	\$606,324	\$638,414	\$2,700	\$635,714	\$29,390	4.85%
Business Development	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Health	\$103,185	\$27,660	\$75,525	\$97,026	\$29,535	\$67,491	(\$8,034)	-10.64%
Information Technology	\$484,801	\$6,771	\$478,030	\$504,000	\$41,286	\$462,714	(\$15,316)	-3.20%
Finance	\$8,886,646	\$10,793,430	(\$1,906,784)	\$4,459,427	\$7,778,224	(\$3,318,797)	(\$1,412,013)	74.05%
Human Services	\$487,764	\$26,000	\$461,764	\$488,508	\$25,000	\$463,508	\$1,744	0.38%
Assessor	\$612,655	\$114,309	\$498,346	\$601,475	\$120,968	\$480,507	(\$17,839)	-3.58%
Finance	\$688,787	\$4,250	\$684,537	\$691,006	\$13,550	\$677,456	(\$7,081)	-1.03%
Tax Collector	\$722,821	\$5,083,350	(\$4,360,529)	\$698,296	\$4,830,772	(\$4,134,476)	\$226,053	-6.18%
Other Municipal Obligations	\$6,374,619	\$5,565,621	\$809,098	\$1,982,142	\$2,787,934	(\$805,792)	(\$1,614,890)	-199.59%
Fire	\$10,104,937	\$1,481,356	\$8,623,581	\$10,759,836	\$1,937,125	\$8,822,711	\$199,130	2.31%
Prevention & Emergency Services	\$9,399,201	\$1,333,693	\$8,065,508	\$10,087,078	\$1,766,443	\$8,320,635	\$255,127	3.16%
Dispatch	\$705,736	\$147,663	\$558,073	\$672,758	\$170,682	\$502,076	(\$55,997)	-10.03%
Libraries (1)	\$0	\$0	\$0	\$1,274,443	\$0	\$1,274,443	\$1,274,443	N/A
Derry Public Library	\$0	\$0	\$0	\$1,116,934	\$0	\$1,116,934	\$1,116,934	N/A
Taylor Library	\$0	\$0	\$0	\$157,509	\$0	\$157,509	\$157,509	N/A
Planning	\$243,241	\$26,700	\$216,541	\$258,642	\$26,700	\$231,942	\$15,401	7.11%
Police	\$8,030,228	\$315,480	\$7,714,748	\$8,507,669	\$757,200	\$7,750,469	\$35,721	0.46%
Police	\$7,952,302	\$302,880	\$7,649,422	\$8,393,648	\$728,210	\$7,665,438	\$16,016	0.21%
Animal Control	\$77,926	\$12,600	\$65,326	\$114,021	\$28,990	\$85,031	\$19,705	30.16%
Public Works	\$8,509,844	\$1,924,777	\$6,585,067	\$8,220,441	\$2,109,109	\$6,111,332	(\$473,735)	-7.19%
Highway	\$3,780,004	\$821,569	\$2,958,435	\$3,545,496	\$914,338	\$2,631,158	(\$327,277)	-11.06%
Transfer Station	\$1,553,104	\$375,000	\$1,178,104	\$1,519,184	\$481,800	\$1,037,384	(\$140,720)	-11.94%
Vehicle Maintenance	\$437,067	\$0	\$437,067	\$441,847	\$0	\$441,847	\$4,780	1.09%
Buildings & Grounds	\$721,170	\$149,209	\$571,961	\$731,700	\$146,537	\$585,163	\$13,202	2.31%
Cemetery	\$191,486	\$112,000	\$79,486	\$206,785	\$102,000	\$104,785	\$25,299	31.83%
Code Enforcement	\$297,509	\$134,675	\$162,834	\$304,500	\$209,675	\$94,825	(\$68,009)	-41.77%
Recreation	\$573,772	\$205,745	\$368,027	\$577,803	\$196,174	\$381,629	\$13,602	3.70%
Parks	\$955,732	\$126,579	\$829,153	\$893,126	\$58,585	\$834,541	\$5,388	0.65%

Town of Derry, NH
 FY2011 Town Council Adopted Budget
 Net increase / (Decrease) Comparison

Department/Activity Center	FY 2010 REVISED BUDGET			FY 2011 TOWN COUNCIL ADOPTED BUDGET			VARIANCE FROM PRIOR YEAR	
	Expenditures	Revenue	Net Expense (Revenue)	Expenditures	Revenue	Net Expense (Revenue)	Increase (Decrease) from Prior Year	% Variance from Prior Year
Town Clerk & Elections	\$133,734	\$45,425	\$88,309	\$167,310	\$58,670	\$108,640	\$20,331	23.02%
Town Clerk	\$96,887	\$45,326	\$51,561	\$114,538	\$58,545	\$55,993	\$4,432	8.60%
Elections	\$36,847	\$99	\$36,748	\$52,772	\$125	\$52,647	\$15,899	43.26%
Total for Town Services	\$37,227,039	\$14,624,799	\$22,602,240	\$34,968,039	\$12,751,549	\$22,216,490	(\$385,750)	-1.71%
Wastewater	\$2,251,886	\$2,251,886	\$0	\$2,170,125	\$2,170,125	\$0	\$0	N/A
Water	\$2,343,309	\$2,343,309	\$0	\$2,391,195	\$2,391,195	\$0	\$0	N/A
Cable	\$228,143	\$228,143	\$0	\$279,978	\$279,978	\$0	\$0	N/A
Total for Other Services	\$4,823,338	\$4,823,338	\$0	\$4,841,298	\$4,841,298	\$0	\$0	N/A
Grand Totals	\$42,050,377	\$19,448,137	\$22,602,240	\$39,809,337	\$17,592,847	\$22,216,490	(\$385,750)	-1.71%

(1) Effective in FY2011 in accordance with GASB #54, the Town is required to account differently for the two libraries. Expenditures funded by the Town appropriation will be accounted for in the General Fund under separate activity center for each of the libraries. Expenditures utilizing library generated revenue will be accounted for in their respective special revenue fund.

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