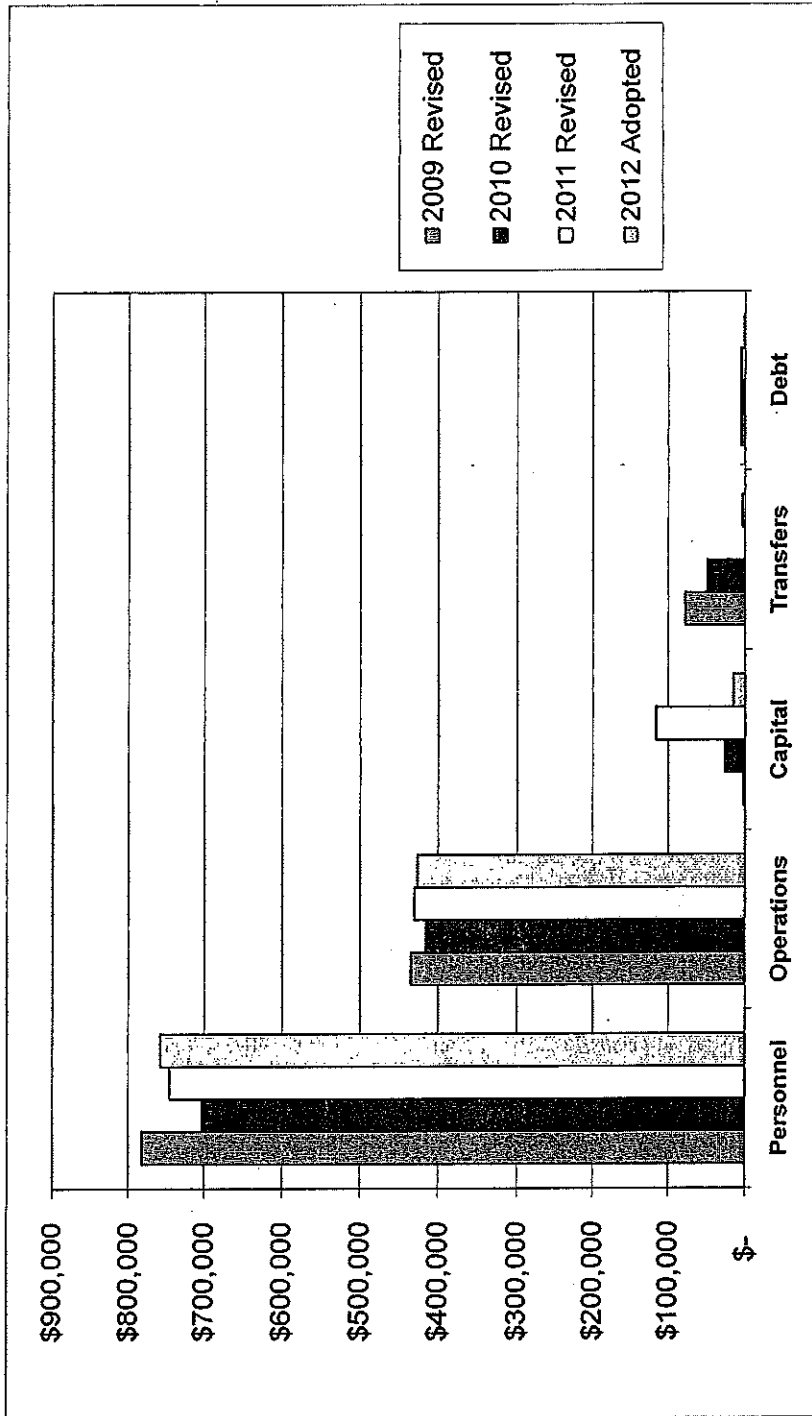


EXECUTIVE

**Town of Derry, NH
Executive Department Budget Comparison
FY2009 - FY2012**



| | 2009 Revised | 2010 Revised | 2011 Revised | 2012 Adopted | % of Change FY11-FY12 |
|--------------|---------------------|---------------------|---------------------|---------------------|--------------------------|
| Personnel | \$ 782,411 | \$ 702,592 | \$ 744,860 | \$ 757,875 | 1.7% |
| Operations | 433,996 | 415,259 | 429,574 | 425,800 | -0.9% |
| Capital | 2,850 | 26,000 | 115,827 | 15,000 | -87.0% |
| Transfers | 78,187 | 48,652 | 0 | 3,402 | N/A |
| Debt | 5,298 | 5,007 | 5,006 | 921 | -81.6% |
| Total | \$ 1,302,742 | \$ 1,197,510 | \$ 1,295,267 | \$ 1,202,998 | -7.1% |

Excludes Cable; Business Development eliminated in FY10 budget

Town of Derry, NH

Department Mission and Objectives Fiscal Year 2012

DEPARTMENT: Executive

ACTIVITY CENTER: Town Administration

Mission:

Provide senior management oversight and support of all Town departments; assist the Town Council as an advisor and through policy implementation; maintain working relationships with organizations and entities to improve the quality of life in Derry; maintain a strong focus on economic development and growth of the Town's tax base; ensure the delivery of efficient, equitable, and responsive quality services to all citizens.

Objectives:

- Provide information, resources and administrative guidance to enable the Town Council to maximize its effectiveness as the Town's legislative body.
- Ensure the delivery of high quality services to the community while maintaining prudent fiscal practices.
- Respond quickly, competently and effectively to economic opportunities or economic set-backs. Utilize internal and external personnel, regional, state and federal resources, as well as volunteers and existing businesses and enterprises in a cost-effective team approach.
- Revive downtown development through community participation, by developing Town-owned parcels, by providing parking, signage, lighting and safety services, and by adopting a vision and strategy for Moving Derry Forward.
- Attract desirable investment in the Route 28 Tax Increment Financing District, enabling job-creation, enlarging the tax base and providing funding for Route 28 improvements.
- Maintain positive relationships with Derry Cooperative School District, Derry Public Library and Taylor Library, and seek opportunities to improve the quality and cost of services.
- Review the effectiveness of the organization and seek opportunities for continuous improvement and streamlining of Town operations, within the restrictions of available resources and applicable regulations.
- Continue to provide and enhance Internet-based delivery of public service and information.
- Promote high employee productivity and satisfaction through effective labor and employee relations practices.

Town of Derry, NH
 FY 2012 Budget
 Activity Center Summary By Category

| 30 Department: EXECUTIVE DEPT | | Activity Center : ADMINISTRATION | | | | | | |
|---|--------------------------------|----------------------------------|------------------------|------------------------|-----------------------|-----------------------------|-----------------------------|---------------------------|
| Acct # | Account Description | FY 2009 Revised Budget | FY 2010 Revised Budget | FY 2011 Revised Budget | 2011 Projected Actual | 2012 Department Recommended | 2012 Town Admin Recommended | 2012 Town Council Adopted |
| Personnel Services | | | | | | | | |
| 110 | ADM PERMANENT POSITIONS | 297,935 | 318,078 | 317,310 | 317,310 | 325,526 | 325,526 | 325,526 |
| 130 | ADM ELECTED OFFICIALS | 31,563 | 32,531 | 32,533 | 32,533 | 32,771 | 32,771 | 32,771 |
| 140 | ADM OVERTIME | 500 | 250 | 250 | 250 | 250 | 250 | 250 |
| 190 | ADM OTHER COMPENSATION | 4,197 | 4,441 | 16,184 | 16,184 | 16,684 | 16,684 | 16,684 |
| 200 | ADM EMPLOYEE BENEFITS | 123,159 | 97,788 | 117,331 | 117,446 | 116,549 | 116,549 | 116,549 |
| 291 | ADM TRAINING & CONFERENCES | 4,000 | 4,000 | 3,500 | 1,750 | 3,300 | 3,300 | 3,300 |
| TOTAL Personnel Services | | 461,354 | 457,088 | 487,108 | 485,473 | 495,080 | 495,080 | 495,080 |
| Operations & Maintenance | | | | | | | | |
| 330 | ADM MANAGEMENT SERVICES | 200 | 200 | 200 | 200 | 200 | 200 | 200 |
| 341 | ADM TELEPHONE | 2,280 | 2,400 | 3,720 | 3,880 | 3,840 | 3,840 | 3,840 |
| 390 | ADM OTHER PROFESSIONAL SERVICE | 20,431 | 100,000 | 95,000 | 95,000 | 93,300 | 93,300 | 93,300 |
| 430 | ADM REPAIRS & MAINTENANCE | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| 440 | ADM RENTAL & LEASES | 1,050 | 870 | 1,560 | 1,560 | 1,560 | 1,560 | 1,560 |
| 550 | ADM PRINTING | 6,000 | 10,000 | 12,000 | 7,000 | 6,600 | 6,600 | 6,600 |
| 560 | ADM DUES & SUBSCRIPTIONS | 26,092 | 26,010 | 26,370 | 26,370 | 26,547 | 26,547 | 26,547 |
| 610 | ADM GENERAL SUPPLIES | 4,500 | 4,500 | 4,500 | 4,950 | 4,500 | 4,500 | 4,500 |
| 620 | ADM OFFICE SUPPLIES | 3,500 | 3,000 | 2,500 | 2,500 | 2,000 | 2,000 | 2,000 |
| 625 | ADM POSTAGE | 10,880 | 1,020 | 1,020 | 1,020 | 1,020 | 1,020 | 1,020 |
| 670 | ADM BOOKS & PERIODICALS | 250 | 250 | 250 | 0 | 0 | 0 | 0 |
| TOTAL Operations & Maintenance | | 75,283 | 148,350 | 147,220 | 142,580 | 139,667 | 139,667 | 139,667 |
| Capital Outlay Transfers | | | | | | | | |

Town of Derry, NH
 FY 2012 Budget
 Activity Center Summary By Category

| 30 Department: EXECUTIVE DEPT | | Activity Center : ADMINISTRATION | | | | | | | |
|-------------------------------|-----------------------------|----------------------------------|------------------------|------------------------|-----------------------|-----------------------------|-----------------------------|---------------------------|----------------|
| | | FY 2009 Revised Budget | FY 2010 Revised Budget | FY 2011 Revised Budget | 2011 Projected Actual | 2012 Department Recommended | 2012 Town Admin Recommended | 2012 Town Council Adopted | |
| 930 | ADM TFR TO CAPITAL PROJECT | 5,369 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | Debt Service | | | | | | | | |
| 980 | ADMIN DEBT SERVICE | 4,086 | 4,086 | 4,086 | 4,086 | 4,086 | 4,086 | 4,086 | 0 |
| | TOTAL Transfers | 5,369 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | TOTAL Debt Service | 4,086 | 4,086 | 4,086 | 4,086 | 4,086 | 4,086 | 4,086 | 0 |
| | TOTAL ADMINISTRATION | 546,092 | 609,524 | 638,414 | 632,139 | 638,833 | 634,747 | 634,747 | 634,747 |

PROJECTION: 2012 2012 BUDGET FOR PERIOD 99

ACCOUNTS FOR:

| GOV GENERAL FUND | 2010 ACTUAL | 2011 ORIG BUD | 2011 REVISED BUD | 2011 ACTUAL | 2011 PROJECTION | 2012 Adopted | PCT CHANGE |
|--|----------------|------------------|---------------------|----------------|--------------------|-----------------|---------------|
| LICENSE/PERMIT/FEE | -1,885.00 | -2,500.00 | -2,500.00 | -3,485.00 | -3,500.00 | -3,500.00 | 40.0% |
| SERVICE REVENUE | -101.50 | -200.00 | -200.00 | -78.50 | -100.00 | -100.00 | -50.0% |
| MISC REVENUE | -90.00 | .00 | .00 | -1,770.17 | -407.00 | .00 | .0% |
| INTERFUND TFR IN | -.29 | .00 | .00 | .00 | .00 | .00 | .0% |
| OTH FINANCING SOURCE ADMINISTRATION | .00 | .00 | .00 | -5,333.67 | -4,007.00 | -3,600.00 | .0% |
| | -2,076.79 | -2,700.00 | -2,700.00 | -5,333.67 | -4,007.00 | -3,600.00 | 33.3% |

Town of Derry, NH

Department Mission and Objectives Fiscal Year 2012

Department: Executive

Activity Center: Public Health

Department Mission:

- Provide a Health Officer focused upon excellent and expert service to the community.
- Host a grant-funded Public Health Network Coordinator responsible for working with municipal, community, and State partners to increase the health, safety and emergency preparedness of southeastern New Hampshire residents.

Department Objectives:

1. Host and advance the development of regional public health services that support and fulfill the core public health functions of assessment, policy development, and assurance.
2. Promote the role of public health in advancing positive health outcomes in the community and region.
3. Identify and describe barriers, challenges, and threats to the health of the community and region. Propose strategies for health improvement and collaborate to design, implement, and test health improvement programs in the community and region.
4. Lead regional public health emergency planning and response programs.
5. Conduct food establishment licensing and inspection program, respond to commercial and residential public health complaints, and administer the Town's mosquito control program.
6. Direct the activities of the Greater Derry Medical Reserve Corps, a group of medical and support volunteers who assist in responding to local and regional health emergencies.

Town of Derry, NH
 FY 2012 Budget
 Activity Center Summary By Category

| 13 | | Department: EXECUTIVE DEPT | | Activity Center : HEALTH | | | | | | |
|---|-------------------------------|----------------------------|------------------------|--------------------------|-----------------------|-----------------------------|-----------------------------|---------------------------|--|--|
| Acct # | Account Description | FY 2009 Revised Budget | FY 2010 Revised Budget | FY 2011 Revised Budget | 2011 Projected Actual | 2012 Department Recommended | 2012 Town Admin Recommended | 2012 Town Council Adopted | | |
| Personnel Services | | | | | | | | | | |
| 110 | HLTH PERMANENT POSITIONS | 26,784 | 33,608 | 34,711 | 34,711 | 35,503 | 35,503 | 35,503 | | |
| 200 | HLTH EMPLOYEE BENEFITS | 2,812 | 3,533 | 3,422 | 3,422 | 3,627 | 3,627 | 3,627 | | |
| 291 | HLTH TRAINING & CONFERENCES | 1,240 | 500 | 250 | 250 | 250 | 250 | 250 | | |
| 292 | HLTH UNIFORMS | 250 | 250 | 100 | 100 | 100 | 100 | 100 | | |
| TOTAL Personnel Services | | 31,086 | 37,891 | 38,483 | 38,483 | 39,480 | 39,480 | 39,480 | | |
| Operations & Maintenance | | | | | | | | | | |
| 341 | HLTH TELEPHONE | 1,996 | 1,101 | 1,101 | 1,101 | 1,101 | 1,101 | 1,101 | | |
| 440 | HLTH RENTALS & LEASES | 298 | 298 | 69 | 69 | 69 | 69 | 69 | | |
| 490 | HLTH OTH PROPERTY RELATED SVS | 72,673 | 61,210 | 54,800 | 46,000 | 49,800 | 49,800 | 49,800 | | |
| 550 | HLTH PRINTING | 250 | 450 | 200 | 100 | 100 | 100 | 100 | | |
| 560 | HLTH DUES & SUBSCRIPTIONS | 285 | 100 | 50 | 25 | 25 | 25 | 25 | | |
| 610 | HLTH GENERAL SUPPLIES | 1,200 | 600 | 500 | 225 | 225 | 225 | 225 | | |
| 620 | HLTH OFFICE SUPPLIES | 200 | 400 | 400 | 675 | 675 | 675 | 675 | | |
| 625 | HLTH POSTAGE | 350 | 350 | 275 | 275 | 275 | 275 | 275 | | |
| 635 | HLTH GASOLINE | 600 | 485 | 648 | 648 | 648 | 648 | 707 | | |
| 660 | HLTH VEHICLE REPAIRS | 1,000 | 200 | 500 | 500 | 500 | 500 | 500 | | |
| 670 | HLTH BOOKS & PERIODICALS | 250 | 100 | 0 | 0 | 0 | 0 | 0 | | |
| TOTAL Operations & Maintenance | | 79,102 | 65,294 | 58,543 | 49,618 | 53,418 | 53,418 | 53,477 | | |
| Capital Outlay | | | | | | | | | | |
| Transfers | | | | | | | | | | |
| Debt Service | | | | | | | | | | |
| TOTAL HEALTH | | 110,188 | 103,185 | 97,026 | 88,101 | 92,898 | 92,898 | 92,957 | | |

06/15/2011 16:07
9674chlf

DERRY / CURRENT YEAR BUDGET ANALYSIS
NEXT YEAR /

PG 4
bgnrypts

PROJECTION: 2012 2012 BUDGET

FOR PERIOD 99

ACCOUNTS FOR:

| GOV GENERAL FUND | 2010 ACTUAL | 2011 ORIG BUD | 2011 REVISED BUD | 2011 ACTUAL | 2011 PROJECTION | 2012 Adopted | PCT CHANGE |
|----------------------|----------------|------------------|---------------------|----------------|--------------------|-----------------|---------------|
| LICENSE/PERMIT/FEE | -22,932.00 | -21,100.00 | -21,100.00 | -26,899.00 | -27,000.00 | -25,320.00 | 20.0% |
| FED GOV REVENUE | .00 | .00 | .00 | .00 | .00 | .00 | .0% |
| ST NH REVENUE | -8,093.92 | -5,000.00 | -5,000.00 | -7,896.27 | -7,896.00 | -4,465.00 | -10.7% |
| OTH GOV REVENUE | -1,750.00 | -1,750.00 | -1,750.00 | .00 | .00 | -1,750.00 | .0% |
| SERVICE REVENUE | .00 | .00 | .00 | .00 | .00 | .00 | .0% |
| MISC REVENUE | -1,745.00 | -1,685.00 | -1,685.00 | -120.00 | .00 | -1,685.00 | .0% |
| INTERFUND TFR IN | .00 | .00 | .00 | .00 | .00 | .00 | .0% |
| OTH FINANCING SOURCE | .00 | .00 | .00 | .00 | .00 | .00 | .0% |
| HEALTH | -34,520.92 | -29,535.00 | -29,535.00 | -34,915.27 | -34,896.00 | -33,220.00 | 12.5% |

Town of Derry, NH

Department Mission and Objectives Fiscal Year 2012

DEPARTMENT: EXECUTIVE ACTIVITY CENTER: INFORMATION TECHNOLOGY & GIS

DEPARTMENT MISSION:

It is this department's objective to provide both application and hardware support for the Town of Derry's end users and computer systems. With an emphasis on basic issues such as; training, expedited help desk support and further application/data development. In turn allowing departments to work more efficiently in providing greater services to Derry's citizens.

DEPARTMENT OBJECTIVES:

- To provide continued solutions for enhanced customer service through on-line applications.
- Continue to provide educational and application support to all end users.
- Expand LAN network to remote Derry Fire facilities via fiber network.
- Explore possible advantages of utilizing cloud services within our infrastructure.
- Start gathering information on transitioning to Virtual Desktop Infrastructure for future client computers.

Town of Derry, NH
 FY 2012 Budget
 Activity Center Summary By Category

| 32 Department: EXECUTIVE DEPT | | Activity Center : INFORMATION TECHNOLOGY | | | | | | |
|-------------------------------------|--------------------------------|--|------------------------|------------------------|-----------------------|-----------------------------|-----------------------------|---------------------------|
| Acct # | Account Description | FY 2009 Revised Budget | FY 2010 Revised Budget | FY 2011 Revised Budget | 2011 Projected Actual | 2012 Department Recommended | 2012 Town Admin Recommended | 2012 Town Council Adopted |
| Personnel Services | | | | | | | | |
| 110 | IT PERMANENT POSITIONS | 125,133 | 131,503 | 134,790 | 135,000 | 135,158 | 135,158 | 135,158 |
| 140 | IT OVERTIME | 2,500 | 3,500 | 4,000 | 6,000 | 5,000 | 5,000 | 5,000 |
| 190 | IT OTHER COMPENSATION | 13,054 | 13,773 | 17,269 | 17,434 | 17,677 | 17,677 | 17,677 |
| 200 | IT EMPLOYEE BENEFITS | 46,391 | 47,812 | 51,910 | 51,979 | 56,830 | 56,830 | 56,830 |
| 291 | IT TRAINING & CONFERENCES | 10,725 | 11,025 | 11,300 | 11,300 | 8,650 | 8,650 | 8,650 |
| TOTAL Personnel Services | | 197,803 | 207,613 | 219,269 | 221,713 | 223,315 | 223,315 | 223,315 |
| Operations & Maintenance | | | | | | | | |
| 341 | IT TELEPHONE | 25,036 | 22,605 | 9,185 | 8,700 | 9,090 | 9,090 | 9,090 |
| 342 | IT DATA PROCESSING | 81,199 | 96,025 | 130,976 | 138,657 | 132,333 | 132,333 | 132,333 |
| 390 | IT OTHER PROFESSIONAL SERVICES | 78,031 | 17,085 | 17,085 | 17,085 | 17,500 | 17,500 | 17,500 |
| 430 | IT REPAIRS & MAINTENANCE | 0 | 2,700 | 2,340 | 2,340 | 2,340 | 2,340 | 2,340 |
| 440 | IT RENTAL & LEASES | 24,786 | 27,387 | 22,121 | 24,835 | 24,810 | 24,810 | 24,810 |
| 550 | IT PRINTING | 6,350 | 6,350 | 6,350 | 5,230 | 5,230 | 5,230 | 5,230 |
| 560 | IT DUES & SUBSCRIPTIONS | 285 | 795 | 605 | 500 | 605 | 605 | 605 |
| 610 | IT GENERAL SUPPLIES | 7,484 | 7,484 | 5,484 | 5,484 | 5,484 | 5,484 | 5,484 |
| 620 | IT OFFICE SUPPLIES | 650 | 650 | 650 | 650 | 650 | 650 | 650 |
| 625 | IT POSTAGE | 600 | 600 | 600 | 625 | 600 | 600 | 600 |
| 630 | IT MAINT & REPAIR SUPPLIES | 3,200 | 1,000 | 3,000 | 2,500 | 3,000 | 3,000 | 3,000 |
| 670 | IT BOOKS & PERIODICALS | 500 | 500 | 500 | 300 | 500 | 500 | 500 |
| 690 | IT OTHER NON CAPITAL | 33,798 | 18,434 | 24,915 | 23,554 | 24,914 | 24,914 | 30,514 |

Town of Derry, NH
 FY 2012 Budget
 Activity Center Summary By Category

| 32 Department: EXECUTIVE DEPT | | Activity Center : INFORMATION TECHNOLOGY | | | | | | |
|-------------------------------|--|--|------------------------|------------------------|-----------------------|-----------------------------|-----------------------------|---------------------------|
| Acct # | Account Description | FY 2009 Revised Budget | FY 2010 Revised Budget | FY 2011 Revised Budget | 2011 Projected Actual | 2012 Department Recommended | 2012 Town Admin Recommended | 2012 Town Council Adopted |
| | TOTAL Operations & Maintenance Capital Outlay | 261,919 | 201,615 | 223,811 | 230,460 | 227,056 | 227,056 | 232,656 |
| 740 | IT MACHINERY & EQUIPMENT | 0 | 14,000 | 75,827 | 79,861 | 15,000 | 15,000 | 15,000 |
| 780 | IT INTANGIBLE ASSETS | 2,850 | 12,000 | 40,000 | 19,700 | 0 | 0 | 0 |
| | TOTAL Capital Outlay | 2,850 | 26,000 | 115,827 | 99,561 | 15,000 | 15,000 | 15,000 |
| | Transfers | | | | | | | |
| 930 | IT IFR TO CAPITAL PROJECT FUND | 46,000 | 0 | 0 | 0 | 0 | 0 | 0 |
| 960 | IT TRANSFERS TO TRUST/AGENCY F | 26,818 | 48,652 | 0 | 0 | 3,402 | 3,402 | 3,402 |
| | TOTAL Transfers | 72,818 | 48,652 | 0 | 0 | 3,402 | 3,402 | 3,402 |
| | Debt Service | | | | | | | |
| 980 | IT DEBT SERVICE | 1,212 | 921 | 920 | 922 | 921 | 921 | 921 |
| | TOTAL Debt Service | 1,212 | 921 | 920 | 922 | 921 | 921 | 921 |
| | TOTAL INFORMATION TECHNOLOGY | 536,602 | 484,801 | 559,827 | 552,656 | 469,694 | 469,694 | 475,294 |

FOR PERIOD 99

PROJECTION: 2012 2012 BUDGET

ACCOUNTS FOR:

| GOV GENERAL FUND | 2010 ACTUAL | 2011 ORIG BUD | 2011 REVISED BUD | 2011 ACTUAL | 2011 PROJECTION | 2012 Adopted | PCT CHANGE |
|------------------------|----------------|------------------|---------------------|----------------|--------------------|-----------------|---------------|
| OTH GOV REVENUE | -5,771.00 | -5,771.00 | -5,771.00 | -5,771.00 | -5,771.00 | -5,771.00 | .0% |
| SERVICE REVENUE | -324.00 | -1,000.00 | -1,000.00 | -1,212.00 | -1,500.00 | -1,500.00 | 50.0% |
| MISC REVENUE | -23.24 | .00 | .00 | -643.85 | .00 | .00 | .0% |
| INTERFUND TFR IN | .00 | -34,515.00 | -34,515.00 | .00 | -34,515.00 | .00 | -100.0% |
| OTH FINANCING SOURCE | .00 | .00 | -55,827.00 | -56,253.59 | -56,254.00 | .00 | -100.0% |
| INFORMATION TECHNOLOGY | -6,118.24 | -41,286.00 | -97,113.00 | -63,880.44 | -98,040.00 | -7,271.00 | -92.5% |