



STAFF REPORT

AGENDA ITEM #: 23-106 & 23-111
COUNCIL MTG OF: September 19, 2023
FROM: Dave Caron, Town Administrator
OFFERED BY: Mark A. Fleischer, Chief Financial Officer
PREPARED BY: Mark A. Fleischer, Chief Financial Officer
SUBJECT: Lease/Purchase of Tasers for Police Department

INTRODUCTION: Consider a 0%, 5-year lease, to purchase Tasers from Axon Enterprises Inc. and supplemental appropriations.

TOWN ADMINISTRATOR COMMENTS

The Council is encouraged to approve Resolution 2023-070 which provides a more cost-effective funding strategy as well as Resolution 2023-069 for the related supplemental appropriations.

BACKGROUND

The FY24 CIP included purchasing (64) replacement Tasers for the Police Department in the amount of \$278,315.00. During efforts to facilitate that purchase, pricing options were sought from Axon, the company that manufactures and markets the Tasers. Axon is offering a 0% 5-year lease purchase agreement which will conserve cash flow of the Police capital reserve fund vs an outright purchase.

DISCUSSION

The 5-year option for the (64) Tasers provides a first-year payment of \$43,920.73 and (4) payments of \$56,076.61 totaling \$268,227.20. An outright purchase would cost the same. Training and additional duty cartridges are included in the cost.

Even though this purchase was included in the FY24 CIP, we are seeking a supplemental appropriation in the amount of \$278,277.20 as due to a technical issue, this purchase was not included in the FY24 Munis budget in Capital Activity Center 35. Lease revenues will increase by \$268,227.20 and Sale of Town Property revenue will increase by \$10,000 due to a trade-in allowance offered by Axon for the outdated Tasers.

Additionally, a supplemental appropriation in OMO is needed in the amount of \$43,920.73 which represents the first lease payment due in January 2024. A transfer from the Police capital reserve fund will cover this expenditure. This purchase has been planned in the Police Department's Capital Improvements Program and as such, does not negatively impact cash flow projects from the CIP.

FISCAL IMPACT

Annual lease payments associated with this program will be a legal obligation of the Town and will be made via transfers from the Police Capital Reserve Funds or other resources as budgeted.

RECOMMENDED ACTION & MOTION BY COUNCIL

Recommendation to the Town Council to adopt the resolution(s) as presented. (Please read motion #2023-069 and 2023-070).

Vote Required: Simple majority of Councilor's present for the lease (Resolution #2023-070) and 2/3 majority for the supplemental appropriation (Resolution 2023-069), both at the October 3, 2023 Council Meeting.



RESOLUTION

Number 2023-070

To Authorize a Lease/Purchase Agreement to Finance the Acquisition of Police
Department Tasers

WHEREAS, Section 7.1 of the Town Charter designated the Town Council as the Legislative Body of the Town, which is then empowered by the New Hampshire law to incur obligations of the Town; and

WHEREAS, the Fiscal Year 2024 CIP included the purchase of (64) Tasers for the Police Department,

WHEREAS, after negotiations, it is in the Town's best interest to enter into a zero-interest lease-purchase agreement to acquire the Tasers;

NOW, THEREFORE, BE IT RESOLVED IN COUNCIL that the Town Administrator is hereby authorized to enter into a Lease/Purchase Agreement with Axon Enterprises to acquire Tasers for the Police Department as authorized pursuant to Resolution #2023-069.

This resolution shall take effect immediately upon its passage.

Adopted: October 3, 2023

Attest:

x _____

Charles Foote, Council Chair

Date: _____

x _____

Cristina Guilford, Town Clerk

Date: _____