

May 2020 Financial Review

May 31, 2020

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Chief Financial Officer

Status to Date

- May is **91.7%** through the fiscal year

Fund	Revenues	Expenses
FY20-General-Operations	87%	91%
FY20-General-Overall	96%	92%
FY19-General-Operations	87%	89%
FY19-General-Overall	98%	92%

Operations does not include Taxes, Overlay, TIF, Capital and EMT Revenues or Expenses.

Interest Revenue

(\$000)	Annual Budget	May Y-T-D	May
FY19	\$289	\$661.8	\$44.7
FY20	\$527	<u>\$539.4</u>	<u>\$10.7</u>
Difference		(\$ 122.4)	(\$34.0)
% Change		(18.5%)	(76.1%)

Through 5/31/20, General Fund Interest Revenue had exceeded the FY20 budget by a small margin. Due to COVID-19, for the month of May, revenue was down 76.1% from a year ago. The average interest rate was .49% for May, down slightly from April(.53%). The May 2019 average rate was 2.30%. The General Fund Cash Balance was \$33.3M at 5/31/20 vs \$33.4M at 5/31/19.

Motor Vehicle Revenue

(000)	Annual Budget	May Y-T-D	May	# Monthly Transactions	Average \$ Per Transaction (Net)
FY19	\$6,234	\$6,138	\$607	3,998	\$152
FY20	\$6,232	<u>\$6,064</u>	<u>\$609</u>	4,147	\$147
Difference		(\$74)	\$2		
% Change		(1.2%)	.35%		

Motor Vehicle registrations rebounded in May as compared to March and April. The 20-day plate extension expired on 5/31/20 and contributed to the increased activity. New registrations, for either new or used vehicles, declined 9.4%, in May as compared to May 2019(597 vs 659). Renewals processed increased over 2019(2,926 vs 2,854). On-Line transactions were 1,532 in May vs. 711 in May 2019. Overall revenue is 97.3% of the FY20 budget and it is still anticipated that budget will be met. As a side note, new boat registrations were 46 in May vs. 22 in May 2019 and overall boat registration revenue is up 11% Y-T-D as compared to May 2019.

Building Permits

(000)	Annual Budget	May Y-T-D	May	# Monthly Transactions	Average \$ Per Transaction
FY19	\$225	\$226	\$22.1	113	\$195
FY20	\$225	<u>\$243</u>	<u>\$14.4</u>	120	\$120
Difference		\$17	(\$7.7)		
% Change		7.5%	(34.8%)		

Through 5/31/20, Building Permit Revenue has exceeded the FY20 budget by 8.1%. There were no commercial permits issued in May. Residential additions and renovation permits totaled (57) with construction costs of \$2,021,427. New residential home permits totaled (3) with construction cost of \$357,400. The remaining permits issued were primarily for electrical and plumbing work. Building activity, especially related to residential renovations continues to be strong.

Transfer Station Revenue

(000)	Annual Budget	May Y-T-D	May	# Monthly Transactions	Average \$ Per Transaction
FY19	\$475.0	\$395	\$49	1659	\$30
FY20	\$439.0	<u>\$446</u>	<u>\$60</u>	2200	\$27
Difference		\$51	\$11		
% Change		12.9%	22.5%		

Due to the distressed recycling market, Transfer Station revenues related to metals, cardboard and newspapers continues to lag below budget. Revenue categories related to appliance, construction materials, furniture/mattresses and TV/computer monitors disposal remain active. Activity for May was up as compared to May 2019 and revenue now exceeds budget by 1.6%. The number of transactions increased in May by 541 as compared to May 2019. The overall increase in activity has caused our disposal costs to increase. We will be including this increase in costs with our next State COVID-19 grant(GOFERR) reimbursement request. **GOFERR=Governor’s Office for Emergency Relief and Recovery.**

Tax Revenue

(000)	Preliminary Tax	May Collections	Accounts Receivable
FY19	\$41,869	\$596	\$41,273
FY20	\$42,659	<u>\$701</u>	<u>\$41,958</u>
Difference		\$205	\$685
% Change		34.4%	

Due to COVID-19, there is concern Real Estate Tax payments will decline which would effect our cash flow. The 2020 Preliminary Tax bills were mailed 5/26/20. Even though a small portion of this billing was collected in May, through the first two weeks of June, collections are equal to June 2019 activity.

Expenditure Variations-Operations

FY 20 – 91%

FY 19 – 89%

- **Below** 4th Quarter Expenditure Tracking-thru May 2020
- Departments are trending individually between 75% and 188%.
 - Fire- Vacant Positions
 - Police- Vacant Positions
 - Community Dev- Other Professional Services below budget.
 - Tax- Overtime below budget.
 - Parks & Rec- Spring Program Expenses-Programs Cancelled.
- **Exceeds** 4th Quarter Expenditure Tracking-thru May 2020
 - Emergency Mgmt- COVID-19 Related Expenses-FEMA and or NH grant reimbursement.
 - Health - Mosquito Control encumbrance for calendar year 2020
 - IT- Annual software support payments.
 - Finance- Salary and Benefits(Disability Payments Received)
 - OMO- Earned Time Buyouts budget exceeded due to retirements.
 - Assessing- Annual assessing contract encumbrance.
 - Highway- Roadway Maintenance encumbrance and overtime.
 - Vehicle Maint.- Vehicle repairs and overtime.
 - Transfer Station- Increased disposal activity and overtime.

Other Information

COVID-19 related grant funds:

- GOFERR to 4/30/20-submitted: **\$ 31,850.03**
- First Responder Stipend-submitted: **\$288,470.94**
- FEMA to 4/30/20-submitted: **\$ 69,718.00**
- **Total Due** **\$390,038.97**
- **HS Stimulus Payment-Ambulance: \$ 33,814.13**
- **Estimated Total COVID19 Funds- \$423,853.10**

First Responder Stipend payable to employees in June. Employer taxes on those payments reimbursable by GOFERR Grant. NHRS not applicable.