



## Town of Derry, New Hampshire

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### REQUEST FOR PROPOSALS

July 12, 2017

The Town of Derry - Department of Public Works is seeking proposals for:

### **B18-111 Water Storage Tank Exterior Wall Coating Rehabilitation**

Project Coordinated by:

Jan Wrona-Utility Assets Coordinator  
Department of Public Works  
14 Manning Street  
Derry NH 03038  
(603) 432-6144

#### **Introduction**

The Town of Derry Public Works Department will receive proposals for in-service cleaning, inspection and rehabilitation of the exterior wall coating on the town's concrete 4 million gallon capacity water storage tank. The main focus of this project is to perform a comprehensive evaluation of the exterior coating, prepare the exterior surface for a new coating and apply a new exterior decorative coating system. The objective of the project is to maximize the serviceable life of the tank and maintain the overall appearance of the tank.

**Proposals must be submitted on or before 2:00 pm – Friday, August 11, 2017** in a sealed envelope clearly marked as “Water Storage Tank Exterior Rehabilitation” and addressed to:

**Town of Derry  
Department of Public Works  
14 Manning Street  
Derry, New Hampshire 03038**

Proposals will be opened at the Public Works Office immediately following the closing.



### **Scope of Work**

1. This is a “turnkey” project. The qualified contractor shall provide the procedure, labor, equipment and supplies necessary to inspect, clean and prepare the tank exterior wall and apply a new coating system.
2. The contractor shall provide the procedure, labor, equipment and supplies necessary to perform any remedial work to the tank wall, including the removal of efflorescence and minor patching to provide a sound surface for the application of the new coating system.
3. The contractor shall apply two coats of Thorocoat or Tammscoat surface coating color matched with the current coating.
4. Upon completion of the work a comprehensive report denoting any findings, including before and after photos of remedial repairs shall be submitted. The report shall be delivered to the utility upon completion of work.

All services are to be conducted with the tank full and in service.

### **Tank Specifications**

1. Location: North Main Street Derry, NH
2. Type: Preload Prestressed Concrete Tank
3. Year Built: 1991
4. Diameter: 165’ Height: 25’ Hatch Size: 42”x42” 4MG Capacity.

## **Financial Considerations**

1. All applicable taxes or fees shall be indicated in the proposal.
2. All costs for equipment, materials, access, cleaning, inspection, remedial work and installing the new exterior wall coating shall be included in the proposal price.
3. All costs for providing approved safe access in accordance with OSHA requirements shall be the responsibility of the contractor.
4. The contractor shall provide proof of insurance coverage and shall be included in the proposal cost. The successful bidder must provide the Town of Derry a certificate of Liability Insurance of no less than one million dollars (\$1,000,000.00) The successful bidder must provide a certificate of insurance for Workers' Compensation as required by New Hampshire Revised Statutes Annotated (NHRSA) 281-A.
5. Proposals shall include costs for any travel, meals and accommodations.
6. Terms of Payment – The Town of Derry agrees to pay full invoiced amount within 30 days following completions of the work and receipt of all reports.

## **Vendor Response**

1. Proposals must contain an Executive Summary, which shall contain:
  - A brief description of the means and methods of access, cleaning, inspection, remedial work and application of a new coating system.
  - The name, title and address of the Contractor's representative responsible for the preparation of the proposal.
2. All prices quoted for goods and services must be specified. All proposals will be held to be valid for ninety (90) days following the proposal closing date.
3. Proposals must be received in full on or before the exact closing time and date indicated. Proposals received after that date may not be considered.
4. All costs relating to the work and materials supplied by the contractor in responding to this RFP must be borne by the Contractor.

## **Quality Assurance and Contractor Reputation**

1. All tank work shall be performed by a company specializing in the rehabilitation of water storage tanks and experienced in the rehabilitation of AWWA D110 Type III tanks.
2. The contractor shall provide a list of three (3) organizations where similar tank rehabilitation work has been performed in their own name within the past 5 years including a project name and contact person for each organization.
3. A complete description of any warranties or guarantees provided by the manufacturer or proposer for both materials and workmanship shall be submitted with the proposal

### **Communication during preparation of the Proposal**

1. All communications with the Town of Derry with respect to this RFP must be directed to the following person:

**Jan Wrona -Utility Assets Coordinator  
Department of Public Works  
14 Manning Street  
Derry, New Hampshire 03038  
janwrona@derrynh.org**

2. The Town of Derry may, during assessment period, request meetings with the contractors to clarify points in the proposal. No changes by the Contractor will be permitted after the proposal closing date.
3. Faxed RFP responses will be accepted with the condition that the original proposal documents are received at the Derry Public Works Department no later than five (5) days following the RFP closing date.

### **Proposal Acceptance**

1. The proposals shall be opened at the Derry Public Works Department on the date and time as indicated on the request for proposal covering.
2. Any proposal may be accepted in whole or in part. The lowest proposal may not necessarily be accepted and the Town of Derry reserves the right to cancel the RFP call. The Town of Derry shall not be held responsible or liable for the payment of any costs that are incurred by the bidder in preparing a proposal in response to this RFP.