

## **Town of Derry, New Hampshire**

### **REQUEST FOR BID**

(#B14-105)

January 23, 2014

The Town of Derry, New Hampshire Department of Public Works, Vehicle Maintenance Division is requesting quotes to furnish and install (4) Michelin XTLA tires size 23.5 R25.

#### **INSTRUCTION TO BIDDERS:**

Bidders must be submitted no later than 4:00 pm February 27, 2014, in a sealed envelope clearly marked "**CASE 821E Tires**" to:

Derry Public Works  
Michael A Fowler, Public Works Director  
14 Manning St  
Derry, NH 03038

The respondent shall include the following items in their bid:

- Used tires shall be removed and disposed by vendor.
- The new tires shall be mounted on rims with new O-Rings and valve stems.
- The new tires shall be mounted on a 2007 CASE 821E Wheel Loader.
- The four tires shall be installed on site.
- The vendor shall promptly mount the new tires and complete work within 48 hours of dismounting the old tires.

The Town of Derry may reject any or all the bids.

Questions may be directed to John Cianciulli, Vehicle Maintenance Crew Chief, at 603 432-2095.

**TOWN OF DERRY, NH**

**QUOTE/BID LIST**

<b>Company Name</b>	<b>Quote/Bid</b>	<b>Date</b>
1. Sullivan Tire	\$14,672	2/18/14
2. GCR	\$10,992	2/27/14
3. New England Truck Tire	\$12,696	2/26/14
4. Manyard & Lesieur	\$12,200	1/27/14
5.		
**Sullivan Tire provided price for alternate Bridgestone VUT		\$11,172
**GCR provided price for alternate Bridgestone VMT		\$11,592

**Budget line** \_18622000 660001\_\_\_\_\_

**Bid Recipient** \_\_\_\_\_

**Department Head Signature**\_\_\_\_\_ **Date** February 28, 2014



Mr. Michael A Fowler  
Derry Public Works  
14 Manning Street  
Derry, NH 03038

Subject: Bid# B14-105  
Case 821 E Loader

2/18/14

Dear Mr. Fowler,

Sullivan Tire Co. is pleased to submit a quotation to replace tires on your 2007 Case 821E loader. We have provided two options to you. One is for Michelin XTLA tires mentioned in the bid request. The other option includes comparable Bridgestone VUT tires. We believe the Bridgestone tires provide a better value. Both options include replacement of tires at your site including new o'rings and valve stems as well as disposal of the off tires. All work will be concluded on the same day that tires are removed.

**Option 1- 23.5R25 Michelin XTLA**

4- 23.5R25 Michelin XTLA tires	\$3350.00 each
4- 25" O'rings	\$18.00 each
4- new OTR valves	\$25.00 each
4- Installation labor	\$125.00 each
4- Scrap Tire Disposals	\$150.00 each

<b>Total</b>	<b>\$14,672.00</b>
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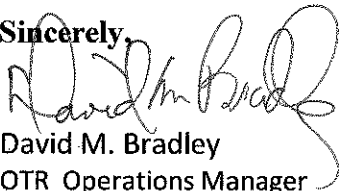
**Option 2- 23.5R25 Bridgestone VUT**

4- 23.5R25 Bridgestone VUT	\$2475.00 each
4- 25" O'rings	\$18.00 each
4- new OTR valves	\$25.00 each
4- Installation labor	\$125.00 each
4- Scrap Tire Disposals	\$150.00 each

<b>Total</b>	<b>\$11,172.00</b>
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**If there are any questions or if I can be of any assistance, please contact me at (508)286-2217.**

**Sincerely,**



**David M. Bradley**

**OTR Operations Manager**



508-286-2217- Cell

866-654-0252 – Toll Free OTR Hot Line

508-754-2905 - Office

508-753-6946 – Fax

[david.bradley@sullivantire.com](mailto:david.bradley@sullivantire.com)

[www.sullivantire.com](http://www.sullivantire.com)

# GCR TIRE CENTERS

REMIT TO: PO Box 910530 • Denver, CO 80291-0530

GCR 385603 MANCHE C324TTC  
459 E. INDUSTRIAL PARK DR  
MANCHESTER, NH 03109-5313  
(603)669-5432

INVOICE DATE	CUST. NO.	ORDER NO.	PAGE	INVOICE NO.
02/27/14	559456	17450	1	
COPY				
Tax Id: DERRY NH 03038-3201 US				

SOLD TO

DERRY, TOWN OF  
HIGHWAY DEPARTMENT  
14 MANNING ST.  
DERRY, NH 03038-3201

SHIP TO

DERRY, TOWN OF  
HIGHWAY DEPARTMENT  
14 MANNING ST.  
DERRY, NH 03038-3201

PURCHASE ORDER NO.	SALES PERSON	PHONE	SHIP VIA	Quote			
	3411	603-432-2096	DELIVER				
ITEM NO.	DESCRIPTION	QTY. ORDERED	QTY. SHIPPED	F.E.T.	PRICE	NET EXTENSION	
MISTR4	23.5R25 MICHELIN XTLA	4	4	0.00	2650.00	10600.00	
MD2325	SV MT + DSMT OTR 23.5-25	4	4		75.00	300.00	
ORING	OR DRINGS	4	4		10.00	40.00	
VSDTR	SV VALVE STEM - OTR	4	4		15.00	60.00	
SC	SV SVC CALL	1.00	1.00		82.00	82.00	
FS	FUEL SURCHARGE-WITH SERVICES ONLY	1	1		10.00	10.00	
SCRAP	SCRAP	4	4		25.00	100.00-	
	*GCR IS GIVING CASING CREDIT FOR *OLD TIRES.						
CHK'D BY: _____				DELV'D BY: _____			
DO NOT PAY. THIS IS A QUOTE							
				SubTot Parts: 10610.00			
				SubTot Labor: 382.00			
Net 10th Prov				Inv Total: 10992.00			
<small>Customer authorizes company to perform the above written services to their vehicle. SEE INFORMATION STATEMENT OF REVERSE SIDE REGARDING CONSUMER CREDIT CONTRACT AND SECURITY AGREEMENT</small>							
<small>OTE: In order to save all FINANCE CHARGES, the customer must pay, in full, the entire unpaid balance by the 10th of the following month. FINANCE CHARGES are computed on amounts 30 days or more past due at the PERIODIC RATE of 1.5% PER MONTH (MINIMUM CHARGE OF \$1.00) which is an ANNUAL PERCENTAGE RATE OF 18%. The above credit terms have been set out in accord with the Truth-In-Lending requirements of the Federal Government and are for the customer's benefit and protection.</small>							
<small>PRINT NAME / AUTHORIZED SIGNATURE</small>							
<small>PAY FROM THIS INVOICE</small>							

PO# \_\_\_\_\_  
Date Delivered: \_\_\_\_\_  
Fleet Authorization # \_\_\_\_\_  
Credit Release # \_\_\_\_\_  
Phone: \_\_\_\_\_  
Customer/Fleet Acct # \_\_\_\_\_  
Customer/Fleet Loc # \_\_\_\_\_

Disposition of Take Off Tires:  
\_\_\_\_ Ret'd w/Driver \_\_\_\_ Ret'd w/ Dealer  
\_\_\_\_ Ret'd to Customer \_\_\_\_ Ret'd for Warranty

Tire Replacement Reason \_\_\_\_\_

## Vehicle Information:

Make \_\_\_\_\_  
Model \_\_\_\_\_  
Vehicle # \_\_\_\_\_  
Trailer # \_\_\_\_\_  
Tire/Wheel Pos: \_\_\_\_\_  
Container # \_\_\_\_\_

For ERS Information Only:  
ERS Work Order # \_\_\_\_\_  
DOT On Tires \_\_\_\_\_  
DOT Off Tires \_\_\_\_\_  
Driver Roll Time \_\_\_\_\_  
Serial/VIN# \_\_\_\_\_

- ☐ Your wheel components have been inspected and it has been determined your wheel components require immediate attention.
- ☐ A wheel assembly has been installed. Industry guidelines require that the torque level of the wheel nuts be rechecked between 50 and 100 miles of operation and retorqued as necessary. Failure to do so may result in loss of this assembly. I acknowledge receipt of wheel assembly info.

(Signature)

(Name Printed)

This second bid is for a Bridgestone VMT. We are offering you this bid because Bridgestone has offered \$2200 price support on a E3 tire over the Michelin E2 tire. The difference between an E3 and E2 is about a 30% longer life with better traction. If you ask you operator about traction, I'm confident that he will agree with GCR. Please feel free to call me with any questions.

Howard Tocman  
669-5432

# GCR TIRE CENTERS

REMIT TO: PO Box 910530 • Denver, CO 80291-0530

GCR 385603 MANCHE C324TTC  
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14 MANNING ST.  
DERRY, NH 03038-3201

PURCHASE ORDER NO.	SALES PERSON	PHONE	SHIP VIA	Quote			
	3411	603-432-2095	DELIVER				
ITEM NO.	DESCRIPTION	QTY. ORDERED	QTY. SHIPPED	F.E.T.	PRICE	NET EXTENSION	
418137	BS 23.5R25 VMT D2A 1* TU E3L3	4	4	0.00	3350.00	13400.00	
BRIDOTR	BRIDGESTONE PRICE SUPPORT	4	4		550.00	2200.00-	
MD2325	SV MT + DSMT OTR 23.5-25	4	4		75.00	300.00	
ORING	OR ORINGS	4	4		10.00	40.00	
VSOTR	SV VALVE STEM - OTR	4	4		15.00	60.00	
SC	SV SVC CALL	1.00	1.00		82.00	82.00	
FS	FUEL SURCHARGE-WITH SERVICES ONLY	1	1		10.00	10.00	
SCRAP	SCRAP	4	4		25.00	100.00-	
*GCR IS GIVING CASING CREDIT FOR OLD *TIRES. *THE BRIDGESTONE VMT WILL OFFER A *MUCH LONGER LIFE TREAD WEAR WITH *MORE TRACTION FOR SNOW REMOVAL.							
Total Weight: 3120. DO NOT PAY. THIS IS A QUOTE							
					SubTot Parts:	11210.00	
					SubTot Labor:	382.00	

Net 10th Day

Customer authorizes company to perform the above written services to their vehicle.  
SEE INFORMATION STATEMENT OF REVERSE SIDE REGARDING CONSUMER CREDIT CONTRACT AND SECURITY AGREEMENT

X PRINT NAME / AUTHORIZED SIGNATURE

NOTE: In order to save all FINANCE CHARGES, the customer must pay, in full, the entire unpaid balance by the 10th of the following month. FINANCE CHARGES are computed on amounts 30 days or more past due at the PERIODIC RATE of 1.5% PER MONTH (MINIMUM CHARGE OF \$1.00) which is an ANNUAL PERCENTAGE RATE OF 18%. The above credit terms have been set out in accord with the Truth-In-Lending requirements of the Federal Government and are for the customer's benefit and protection.

FILE

PAY FROM THIS INVOICE

Inv Total : 11592.00

PO# \_\_\_\_\_  
Date Delivered: \_\_\_\_\_  
Fleet Authorization # \_\_\_\_\_  
Credit Release # \_\_\_\_\_  
Phone: \_\_\_\_\_  
Customer/Fleet Acct # \_\_\_\_\_  
Customer/Fleet Loc # \_\_\_\_\_

Disposition of Take Off Tires:  
\_\_\_\_ Ret'd w/Driver \_\_\_\_ Ret'd w/ Dealer  
\_\_\_\_ Ret'd to Customer \_\_\_\_ Ret'd for Warranty

Tire Replacement Reason \_\_\_\_\_

Vehicle Information:

Make \_\_\_\_\_  
Model \_\_\_\_\_  
Vehicle # \_\_\_\_\_  
Trailer # \_\_\_\_\_  
Tire/Wheel Pos: \_\_\_\_\_  
Container # \_\_\_\_\_

Hubometer \_\_\_\_\_  
Odometer \_\_\_\_\_  
Color \_\_\_\_\_  
Lic#/State \_\_\_\_\_  
Chassis # \_\_\_\_\_

For ERS Information Only:

ERS Work Order # \_\_\_\_\_  
DOT On Tires \_\_\_\_\_  
DOT Off Tires \_\_\_\_\_

Driver Roll Time \_\_\_\_\_

Serial/VIN# \_\_\_\_\_

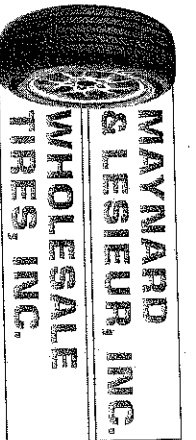
☐ Your wheel components have been inspected and it has been determined your wheel components require immediate attention.

☐ A wheel assembly has been installed. Industry guidelines require that the torque level of the wheel nuts be rechecked between 50 and 100 miles of operation and retorqued as necessary. Failure to do so may result in loss of this assembly. I acknowledge receipt of wheel assembly info.

(Signature)

(Name Printed)

# INVOICE



31 WEST HOLLIS STREET - NASHUA, NEW HAMPSHIRE 03060  
 MAILING ADDRESS: BOX 823 - NASHUA, NEW HAMPSHIRE 03061-0823  
 PHONE (603) 883-7739 • 1-800-845-3300 • 1-800-660-5676  
 FAX (603) 883-3553  
 www.tiresupermarket.com

INVOICE DATE	1/27/14	QUST NO.	ORDER NO.	PAGE	INVOICE NO.
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SOLD TO  
 Derry Public Works

PURCHASE ORD. NO.	SALES PERSON	MAIN PHONE	OTHER PHONE	SHIP VIA
4-23-SR25	Mike 3			
ITEM NO.	DESCRIPTION	QTY ORDERED	QTY SHIPPED	NET EXTENSION
	Michelin XTL# 3050-CC			
	Bid (#B14-105)			

Includes everything on bid

from Mark Lesieur 603 883 7739 ext 107  
 c/o Maynard & Lesieur Inc

Time Needed by

Delivered by

TERMS: Accounts due when rendered. All Accounts over 30 days will be charged 1.5% per month which is an ANNUAL PERCENTAGE RATE OF 18%. The Purchaser agrees to pay cost of collection, including reasonable attorney fees.  
 MINIMUM SERVICE CHARGE 1.00  
 NO RETURNS AFTER 30 DAYS.  
 All merchandise returned is subject to a 10% handling charge. All non-stock special orders are non-refundable.  
 X (PRINT)  
 UNDERSIGNED THAT ALL WHEEL LUG NUTS MUST BE RE-TORQUED AFTER 25 MILES AND CHECKED PERIODICALLY CUSTOMER INITIALS





Derry Public Works  
Michael Fowler Public Works Director  
14 Manning Street  
Derry NH 03038

This is a quote on a bid for four 23.5R25 Michelin XTLA tires installed with new o-rings and valve stems for the Town of Derry bid number B14-105.

23.5R25 Michelin XTLA part number 49977	3029.00 each
O-rings	15.00 each
Valves	10.00 each
Road Service to install tires at your location	120.00 and hour for four hours 480.00

Total job \$12696.00

Please if you have any questions please feel free to call Laif Lessner at (603)340-3648.  
Thanks for the opportunity to present this quote to you.

Sincerely,

Laif Lessner

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38 Rainbow Lane  
Sanford, ME 04073  
1-207-324-3345

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