

B15-142 LED Town Wide Retrofit					
Company Name	Total estimated net cost after rebates	Total annual energy and maintenance costs			Payback Years
		Existing	Proposed	% Difference	
Real Term Energy	\$ 209,887.74	\$ 147,436.58	\$ 79,034.09	46%	3.10
	\$50,000 rebate (1 yr cap)				
ESCO	\$ 198,530.00	\$ 136,959.00	\$ 73,722.00	46%	3.10
	\$99,200 rebate				
Lightec Inc.	\$ 326,500.00	\$ 145,476.00	\$ 70,893.00	52%	4.40
	\$91,500 rebate				
American Energy Efficiency	\$ 174,469.84	\$ 142,823.37	\$ 66,913.69	54%	2.30
	\$97,000 rebate				
Lumens for Less	\$ 509,450.00	\$ 155,398.00	\$ 72,263.00	54%	4.50
	\$50,000 rebate (1yr cap)				
Siemens - Awarded	\$ 279,407.00	\$ 148,281.36	\$ 62,431.00	68%	3.80
	\$49,850 rebate				
Energy Efficient Investments	\$ 227,352.00	?	?	?	?
	\$91,200 rebate				
Tanko Lighting*	\$ 270,367.00	\$ 142,542.00	\$ 72,603.00	49%	3.40
	\$29,740 rebate				
Smartwatt Energy**	\$ 447,548.06	?	?	?	?
	rebate not included				
* Tanko offered several different options for light at different costs.					
** Savings based on energy consumption only, tariff not figured in.					
It is important to note the rebate is limited to \$50,000 per year. Some proposals showed rebates in excess of \$50,000.00.					